#### Florida Senate - 2004

By Senator Argenziano

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3-1392A-04 A bill to be entitled An act relating to insurance agents and agencies; amending s. 624.318, F.S.; authorizing the electronic reproduction of documents relating to the subject of an investigation; amending s. 624.501, F.S.; clarifying a license fee; amending s. 626.015, F.S.; defining the term "personal lines agent"; amending s. 626.016, F.S.; subjecting insurance agencies to regulation by the Chief Financial Officer; amending s. 626.022, F.S.; providing for application; amending s. 626.112, F.S.; deleting a contingent requirement for insurance agency licensure; amending s. 626.171, F.S.; specifying licensure application requirements for insurance entities other than insurance agencies; deleting a provision applying to insurance agencies; amending s. 626.172, F.S.; revising insurance agency licensure application requirements; amending s. 626.191, F.S.;

21 clarifying repeated application provisions; 22 amending s. 626.201, F.S.; clarifying a 23 department-authorized interrogatories provision; amending s. 626.221, F.S.; deleting 24 25 provisions that permit certain persons who previously qualified as managing general 26 27 agents, service or customer representatives, or 2.8 all-lines adjusters to be licensed as general 29 lines agents without an examination; providing 30 for certain adjusters to be relicensed without examination; amending s. 626.241, F.S.; 31

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## **Florida Senate - 2004** 3-1392A-04

1	limiting the scope of personal lines agent
2	examinations; amending s. 626.2815, F.S.;
3	revising continuing education requirements;
4	amending s. 626.311, F.S.; limiting the types
5	of business that may be transacted by personal
6	lines agents; amending s. 626.342, F.S.;
7	including insurance agencies under provisions
8	prohibiting furnishing supplies to certain
9	unlicensed agents and imposing civil liability
10	under certain circumstances; amending s.
11	626.382, F.S.; requiring licensure renewal
12	application forms to be adopted; amending s.
13	626.451, F.S.; clarifying the effect of
14	appointment; amending s. 626.536, F.S.;
15	including insurance agencies under an
16	action-reporting requirement; amending s.
17	626.561, F.S.; including insurance agencies
18	under provisions providing funds reporting and
19	accounting requirements and imposing criminal
20	penalties; amending s. 626.572, F.S.; including
21	insurance agencies under provisions prohibiting
22	rebating; amending s. 626.601, F.S.; including
23	insurance agencies under provisions authorizing
24	the department to inquire into improper
25	conduct; creating s. 626.602, F.S.; authorizing
26	the Department of Financial Services to
27	disapprove the use of certain names under
28	certain circumstances; amending s. 626.6115,
29	F.S.; providing an additional ground for the
30	department to take compulsory adverse insurance
31	agency license actions; amending s. 626.6215,

SB 2800

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1	F.S.; providing an additional ground for the
2	department to take discretionary adverse
3	insurance agency license actions; amending s.
4	626.641, F.S.; providing additional criteria
5	for duration of license suspensions or
6	revocations; amending s. 626.727, F.S.;
7	providing that certain provisions apply to
8	personal lines agents; amending s. 626.732,
9	F.S.; revising certain education and experience
10	requirements for personal lines agents;
11	amending s. 626.7351, F.S.; providing an age
12	requirement for customer representatives;
13	amending ss. 626.292 and 626.321, F.S.;
14	correcting cross-references; repealing s.
15	626.592, F.S., relating to primary agents;
16	providing an effective date.
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18	Be It Enacted by the Legislature of the State of Florida:
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20	Section 1. Subsection (7) is added to section 624.318,
21	Florida Statutes, to read:
22	624.318 Conduct of examination or investigation;
23	access to records; correction of accounts; appraisals
24	(7)(a) The department or office or its examiners or
25	investigators may electronically reproduce accounts, records,
26	documents, files, and information relating to the subject of
27	the examination or investigation which are in the possession
28	or control of the person being examined or investigated.
29	(b) Notwithstanding subsection (5), a person being
30	examined or investigated may not refuse to consent to the
31	removal of any record, account, document, file, or other
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property of that person from the offices of such person when 1 removal is for the purpose of electronic reproduction unless 2 3 the person provides reasonable access to electronic 4 reproduction facilities at the person's office. 5 The reasonable expense of any such reproduction (C) б shall be borne by the person being examined or investigated. 7 (d) This subsection applies to all investigations and 8 examinations authorized by the Florida Insurance Code. 9 Section 2. Subsection (20) of section 624.501, Florida 10 Statutes, is amended to read: 11 624.501 Filing, license, appointment, and miscellaneous fees.--The department, commission, or office, as 12 13 appropriate, shall collect in advance, and persons so served 14 shall pay to it in advance, fees, licenses, and miscellaneous charges as follows: 15 (20) Insurance agency or Adjusting firm, original or 16 17 renewal 3-year license.....\$60.00 Section 3. Present subsections (15) through (17) of 18 19 section 626.015, Florida Statutes, are redesignated as 20 subsections (16) through (18), respectively, and a new 21 subsection (15) is added to that section to read: 626.015 Definitions.--As used in this part: 22 (15) "Personal lines agent" means a general lines 23 24 agent who is limited to transacting business related to 25 property and casualty insurance sold to individuals and families for noncommercial purposes. 26 27 Section 4. Subsection (1) of section 626.016, Florida 28 Statutes, is amended to read: 29 626.016 Powers and duties of department, commission, 30 and office.--31

1 (1)The powers and duties of the Chief Financial 2 Officer and the department specified in this part apply only 3 with respect to insurance agents, insurance agencies, managing general agents, reinsurance intermediaries, viatical 4 5 settlement brokers, customer representatives, service б representatives, and agencies. 7 Section 5. Subsection (3) is added to section 626.022, 8 Florida Statutes, to read: 626.022 Scope of part.--9 10 (3) Provisions of this part that apply to general 11 lines agents and applicants also apply to personal lines agents and applicants, except where otherwise provided. 12 Section 6. Subsection (7) of section 626.112, Florida 13 Statutes, is amended to read: 14 626.112 License and appointment required; agents, 15 customer representatives, adjusters, insurance agencies, 16 17 service representatives, managing general agents .--18 (7) (a) No individual, firm, partnership, corporation, 19 association, or any other entity shall act in its own name or 20 under a trade name, directly or indirectly, as an insurance agency, when required to be licensed by this subsection, 21 unless it complies with s. 626.172 with respect to possessing 22 an insurance agency license for each place of business at 23 24 which it engages in any activity which may be performed only 25 by a licensed insurance agent. (b) An insurance agency shall, as a condition 26 27 precedent to continuing business, obtain an insurance agency 28 license if the department finds that, with respect to any 29 majority owner, partner, manager, director, officer, or other person who manages or controls the agency, any person has, 30 subsequent to the effective date of this act: 31 5

1	1. Been found guilty of, or has pleaded guilty or nolo
2	<del>contendere to, a felony in this state or any other state</del>
3	<del>relating to the business of insurance or to an insurance</del>
4	agency, without regard to whether a judgment of conviction has
5	been entered by the court having jurisdiction of the cases.
6	2. Employed any individual in a managerial capacity or
7	in a capacity dealing with the public who is under an order of
8	revocation or suspension issued by the department. An
9	insurance agency may request, on forms prescribed by the
10	department, verification of any person's license status. If a
11	request is mailed within 5 working days after an employee is
12	hired, and the employee's license is currently suspended or
13	revoked, the agency shall not be required to obtain a license,
14	if the unlicensed person's employment is immediately
15	terminated.
16	3. Operated the agency or permitted the agency to be
17	<del>operated in violation of s. 626.747.</del>
18	4. With such frequency as to have made the operation
19	of the agency hazardous to the insurance-buying public or
20	other persons:
21	a. Solicited or handled controlled business. This
22	subparagraph shall not prohibit the licensing of any lending
23	or financing institution or creditor, with respect to
24	insurance only, under credit life or disability insurance
25	policies of borrowers from the institutions, which policies
26	are subject to part IX of chapter 627.
27	b. Misappropriated, converted, or unlawfully withheld
28	moneys belonging to insurers, insureds, beneficiaries, or
29	others and received in the conduct of business under the
30	<del>license.</del>
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1	c. Unlawfully rebated, attempted to unlawfully rebate,
2	or unlawfully divided or offered to divide commissions with
3	another.
4	d. Misrepresented any insurance policy or annuity
5	contract, or used deception with regard to any policy or
б	<del>contract, done either in person or by any form of</del>
7	dissemination of information or advertising.
8	e. Violated any provision of this code or any other
9	law applicable to the business of insurance in the course of
10	dealing under the license.
11	f. Violated any lawful order or rule of the
12	department.
13	g. Failed or refused, upon demand, to pay over to any
14	insurer he or she represents or has represented any money
15	<del>coming into his or her hands belonging to the insurer.</del>
16	h. Violated the provision against twisting as defined
17	<del>in s. 626.9541(1)(1).</del>
18	i. In the conduct of business, engaged in unfair
19	methods of competition or in unfair or deceptive acts or
20	practices, as prohibited under part IX of this chapter.
21	j. Willfully overinsured any property insurance risk.
22	k. Engaged in fraudulent or dishonest practices in the
23	conduct of business arising out of activities related to
24	insurance or the insurance agency.
25	1. Demonstrated lack of fitness or trustworthiness to
26	engage in the business of insurance arising out of activities
27	related to insurance or the insurance agency.
28	m. Authorized or knowingly allowed individuals to
29	transact insurance who were not then licensed as required by
30	this code.
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1	5. Knowingly employed any person who within the
2	preceding 3 years has had his or her relationship with an
3	agency terminated in accordance with paragraph (d).
4	6. Willfully circumvented the requirements or
5	prohibitions of this code.
6	(c) An agency required to be licensed in accordance
7	with paragraph (b) shall remain so licensed for a period of 3
8	years from the date of licensure unless the license is
9	suspended or revoked in accordance with law. The department
10	may revoke or suspend the agency authority to do business for
11	activities occurring during the time the agency is licensed,
12	regardless of whether the licensing period has terminated.
13	(d) Notwithstanding the provisions of this subsection,
14	no insurance agency shall be required to apply for an agency
15	license if such agency can prove to the department that:
16	1. The agency is severing its relationship with each
17	majority owner, partner, manager, director, officer, or other
18	person who managed or controlled such agency and who violated
19	any of the provisions of paragraph (b).
20	2. No such majority owner, partner, manager, director,
21	<del>officer, or other person who managed such agency is to be</del>
22	affiliated with such agency in any capacity for a period of 3
23	years from the date of such severance.
24	Section 7. Section 626.171, Florida Statutes, is
25	amended to read:
26	626.171 Application for license as agent, customer
27	representative, adjuster, service representative, managing
28	general agent, or reinsurance intermediary
29	(1) The department or office shall not issue a license
30	as agent, customer representative, adjuster, insurance agency,
31	service representative, managing general agent, or reinsurance
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1 intermediary to any person except upon written application therefor filed with it, qualification therefor, and payment in 2 3 advance of all applicable fees. Any such application shall be 4 made under the oath of the applicant and be signed by the 5 applicant. Beginning November 1, 2002, The department shall б accept the uniform application for nonresident agent 7 licensing. The department may adopt revised versions of the 8 uniform application by rule.

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(2) In the application, the applicant shall set forth:(a) His or her full name, age, social security number, residence address, business address, and mailing address.

(b) Proof that he or she has completed or is in theprocess of completing any required prelicensing course.

(c) Whether he or she has been refused or has
voluntarily surrendered or has had suspended or revoked a
license to solicit insurance by the department or by the
supervising officials of any state.

(d) Whether any insurer or any managing general agent claims the applicant is indebted under any agency contract or otherwise and, if so, the name of the claimant, the nature of the claim, and the applicant's defense thereto, if any.

(e) Proof that the applicant meets the requirementsfor the type of license for which he or she is applying.

(f) Such other or additional information as the department or office may deem proper to enable it to determine the character, experience, ability, and other qualifications of the applicant to hold himself or herself out to the public as an insurance representative.

29 (3) An application for an insurance agency license
30 shall be signed by the owner or owners of the agency. If the
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1	agency is incorporated, the application shall be signed by the
2	president and secretary of the corporation.
3	(3) (4) Each application shall be accompanied by
4	payment of any applicable fee.
5	(4) (5) An application for a license as an agent,
6	customer representative, adjuster, insurance agency, service
7	representative, managing general agent, or reinsurance
8	intermediary must be accompanied by a set of the individual
9	applicant's fingerprints, or, if the applicant is not an
10	individual, by a set of the fingerprints of the sole
11	proprietor, majority owner, partners, officers, and directors,
12	on a form adopted by rule of the department or commission and
13	accompanied by the fingerprint processing fee set forth in s.
14	624.501. Fingerprints shall be used to investigate the
15	applicant's qualifications pursuant to s. 626.201. The
16	fingerprints shall be taken by a law enforcement agency or
17	other department-approved entity.
18	(5) <del>(6)</del> The application for license filing fee
19	prescribed in s. 624.501 is not subject to refund.
20	(6) <del>(7)</del> Pursuant to the federal Personal Responsibility
21	and Work Opportunity Reconciliation Act of 1996, each party is
22	required to provide his or her social security number in
23	accordance with this section. Disclosure of social security
24	numbers obtained through this requirement shall be limited to
25	the purpose of administration of the Title IV-D program for
26	child support enforcement.
27	Section 8. Section 626.172, Florida Statutes, is
28	amended to read:
29	626.172 Application for insurance agency license
30	(1) The department may issue a license as an insurance
31	agency to any person only after such person files a written
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1 application with the department and qualifies for such 2 license. If any majority owner, partner, officer, or director 3 of an insurance agency: (a) Has been found guilty of, or has pleaded guilty or 4 5 nolo contendere to, a felony relating to the business of б insurance in this state or any other state or federal court, 7 regardless of whether a judgment of conviction has been 8 entered by the court having jurisdiction of such cases; or 9 (b) Has been denied a license relating to the business 10 of insurance, or has had his or her license to practice or 11 conduct any regulated profession, business, or vocation relating to the business of insurance revoked or suspended, by 12 13 this or any other state, any nation, any possession or 14 district of the United States, or any court, or any lawful 15 agency thereof; 16 17 the insurance agency and any subsidiary or branch thereof 18 shall obtain a license from the department pursuant to this 19 section. (2) An application for an insurance agency license 20 21 shall be signed by the owner or owners of the agency. If the agency is incorporated, the application shall be signed by the 22 president and secretary of the corporation. The application 23 24 for an insurance agency license shall include: 25 (a) The name of each majority owner, partner, officer, 26 and director of the insurance agency. 27 (b) The residence address of each person required to 28 be listed in the application under paragraph (a). 29 (c) The name of the insurance agency and its principal 30 business address. 31

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           (d)
               The location of each agency office and the name
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   under which each agency office conducts or will conduct
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   business.
           (e) The name of each agent to be in full-time charge
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    of an agency office and specification of which office.
               Fingerprints for each of the following:
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           1. A sole proprietor;
           2. Each partner;
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           3. Each owner of an unincorporated agency;
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           4. Each owner of a corporation whose shares are not
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    traded on a securities exchange;
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           5. Each owner of 10 percent or more of the voting
    shares of a corporation which are traded on a securities
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    exchange who directs or participates in the operation of the
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    agency;
           6. Each officer or director; and
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           7. Any other person who directs or participates in the
    operation of the agency, whether through the ownership of
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    voting securities, by contract, or otherwise;
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    Fingerprints must be taken by a law enforcement agency or
    other entity approved by the department and must be
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    accompanied by the fingerprint processing fee specified in s.
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    624.501. However, fingerprints do not have to be filed for any
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    individual who previously submitted fingerprints to the
    department and obtained a license under this chapter if the
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    license is currently valid. The name of any person to whom
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    subsection (1) applies.
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           (q) Such additional information as the department
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   requires by promulgated rule to ascertain the trustworthiness
31 and competence of persons required to be listed on the
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1 application and to ascertain that such persons meet the 2 requirements of this code. 3 Section 9. Section 626.191, Florida Statutes, is amended to read: 4 5 626.191 Repeated applications.--The failure of an б applicant to secure a license upon an application shall not 7 preclude the applicant him or her from applying again as many times as desired, but the department or office shall not give 8 9 consideration to or accept any further application by the same 10 individual for a similar license dated or filed within 30 days 11 subsequent to the date the department or office denied the last application, except as provided in s. 626.281. 12 Section 10. Subsection (1) of section 626.201, Florida 13 Statutes, is amended to read: 14 15 626.201 Investigation.--(1) The department or office may propound any 16 17 reasonable interrogatories in addition to those contained in 18 the application, to any applicant for license or appointment, 19 or on any renewal, reinstatement, or continuation thereof, relating to the applicant's his or her qualifications, 20 residence, prospective place of business, and any other matter 21 which, in the opinion of the department or office, is deemed 22 necessary or advisable for the protection of the public and to 23 24 ascertain the applicant's qualifications. 25 Section 11. Section 626.221, Florida Statutes, is amended to read: 26 27 626.221 Examination requirement; exemptions .--28 The department or office shall not issue any (1) 29 license as agent, customer representative, or adjuster to any individual who has not qualified for, taken, and passed to the 30 31

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satisfaction of the department or office a written examination
 of the scope prescribed in s. 626.241.

3 (2) However, no such examination shall be necessary in 4 any of the following cases:

5 (a) An applicant for renewal of appointment as an 6 agent, customer representative, or adjuster, unless the 7 department or office determines that an examination is 8 necessary to establish the competence or trustworthiness of 9 such applicant.

10 (b) An applicant for limited license as agent for 11 personal accident insurance, baggage and motor vehicle excess 12 liability insurance, credit life or disability insurance, 13 credit insurance, credit property insurance, in-transit and 14 storage personal property insurance, or communications 15 equipment property insurance or communication equipment inland 16 marine insurance.

(c) In the discretion of the department or office, an applicant for reinstatement of license or appointment as an agent, customer representative, or adjuster whose license has been suspended within 2 years prior to the date of application or written request for reinstatement.

(d) An applicant who, within 2 years prior to 22 application for license and appointment as an agent, customer 23 24 representative, or adjuster, was a full-time salaried employee 25 of the department or office and had continuously been such an employee with responsible insurance duties for not less than 2 26 27 years and who had been a licensee within 2 years prior to 28 employment by the department or office with the same class of 29 license as that being applied for.

30 (e) An individual who qualified as a managing general 31 agent, service representative, customer representative, or

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1 all-lines adjuster by passing a general lines agent's 2 examination and subsequently was licensed and appointed and 3 has been actively engaged in all lines of property and casualty insurance may, upon filing an application for 4 5 appointment, be licensed and appointed as a general lines б agent for the same kinds of business without taking another 7 examination if he or she holds any such currently effective 8 license referred to in this paragraph or held the license 9 within 48 months prior to the date of filing the application 10 with the department.

11 (e) (f) A person who has been licensed and appointed as a public adjuster, or independent adjuster, or <del>licensed and</del> 12 13 appointed either as an agent or company adjuster as to all property, casualty, and surety insurances, may be licensed and 14 appointed as a company adjuster as to any of such insurances, 15 or as an independent, adjuster or public adjuster, for these 16 17 types of insurance without additional written examination if 18 an application for licensure appointment is filed with the 19 office within 48 months following the date of cancellation or 20 expiration of the prior appointment.

21 <u>(f)(g)</u> A person who has been licensed as an adjuster 22 for motor vehicle, property and casualty, workers' 23 compensation, and health insurance may be licensed as such an 24 adjuster without additional written examination if his or her 25 application for <u>licensure appointment</u> is filed with the office 26 within 48 months after cancellation or expiration of the prior 27 license.

28 (g)(h) An applicant for temporary license, except as 29 provided in this code.

30 <u>(i)(i)</u> An applicant for a life or health license who 31 has received the designation of chartered life underwriter

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1 (CLU) from the American College of Life Underwriters and who 2 has been engaged in the insurance business within the past 4 3 years, except that such an individual may be examined on 4 pertinent provisions of this code.

5 (i) (j) An applicant for license as a general lines б agent, customer representative, or adjuster who has received 7 the designation of chartered property and casualty underwriter (CPCU) from the American Institute for Property and Liability 8 9 Underwriters and who has been engaged in the insurance 10 business within the past 4 years, except that such an 11 individual may be examined on pertinent provisions of this 12 code.

13 (j) (k) An applicant for license as a customer 14 representative who has the designation of Accredited Advisor 15 in Insurance (AAI) from the Insurance Institute of America, the designation of Certified Insurance Counselor (CIC) from 16 17 the Society of Certified Insurance Service Counselors, the designation of Accredited Customer Service Representative 18 19 (ACSR) from the Independent Insurance Agents of America, the 20 designation of Certified Professional Service Representative (CPSR) from the National Foundation for Certified Professional 21 Service Representatives, the designation of Certified 22 Insurance Service Representative (CISR) from the Society of 23 24 Certified Insurance Service Representatives. Also, an 25 applicant for license as a customer representative who has the designation of Certified Customer Service Representative 26 (CCSR) from the Florida Association of Insurance Agents, or 27 28 the designation of Registered Customer Service Representative 29 (RCSR) from a regionally accredited postsecondary institution in this state, or the designation of Professional Customer 30 31 Service Representative (PCSR) from the Professional Career 16

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SB 2800

#### **Florida Senate - 2004** 3-1392A-04

Institute, whose curriculum has been approved by the department and whose curriculum includes comprehensive analysis of basic property and casualty lines of insurance and testing at least equal to that of standard department testing for the customer representative license. The department shall adopt rules establishing standards for the approval of curriculum.

8 (k) (1) An applicant for license as an adjuster who has 9 the designation of Accredited Claims Adjuster (ACA) from a 10 regionally accredited postsecondary institution in this state, 11 or the designation of Professional Claims Adjuster (PCA) from the Professional Career Institute, whose curriculum has been 12 approved by the office and whose curriculum includes 13 14 comprehensive analysis of basic property and casualty lines of insurance and testing at least equal to that of standard 15 office testing for the all-lines adjuster license. The 16 17 commission shall adopt rules establishing standards for the approval of curriculum. 18

19 (1)(m) An applicant qualifying for a license transfer 20 under s. 626.292, if the applicant:

1. Has successfully completed the prelicensing
 examination requirements in the applicant's previous state
 which are substantially equivalent to the examination
 requirements in this state, as determined by the department;
 2. Has received the designation of chartered property

and casualty underwriter (CPCU) from the American Institute for Property and Liability Underwriters and has been engaged in the insurance business within the past 4 years if applying to transfer a general lines agent license; or

30 3. Has received the designation of chartered life31 underwriter (CLU) from the American College of Life

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Underwriters and has been engaged in the insurance business within the past 4 years, if applying to transfer a life or health agent license. (n) An applicant for a nonresident agent license, if the applicant: 1. Has successfully completed prelicensing examination requirements in the applicant's home state which are substantially equivalent to the examination requirements in this state, as determined by the department, as a requirement for obtaining a resident license in his or her home state; 2. Held a general lines agent license, life agent license, or health agent license prior to the time a written examination was required; 3. Has received the designation of chartered property and casualty underwriter (CPCU) from the American Institute for Property and Liability Underwriters and has been engaged in the insurance business within the past 4 years, if an applicant for a nonresident license as a general lines agent; 4. Has received the designation of chartered life underwriter (CLU) from the American College of Life Underwriters and has been in the insurance business within the past 4 years, if an applicant for a nonresident license as a life agent or health agent. (3) An individual who is already licensed as a customer representative shall not be licensed as a general lines agent without application and examination for such

28 license. 29 Section 12. Subsection (8) is added to section 30 626.241, Florida Statutes, to read:

31 626.241 Scope of examination .--

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1 (8) An examination for licensure as a personal lines 2 agent shall be limited in scope to the kinds of business 3 transacted under such license. Section 13. Paragraphs (a), (b), (c), and (d) of 4 5 subsection (3) of section 626.2815, Florida Statutes, are б amended to read: 626.2815 Continuing education required; application; 7 8 exceptions; requirements; penalties.--9 (3)(a) Each person subject to the provisions of this 10 section must, except as set forth in paragraphs (b), and (c), 11 and (d), complete a minimum of 24 hours of continuing education courses every 2 years in basic or higher-level 12 13 courses prescribed by this section or in other courses 14 approved by the department. Each person subject to the provisions of this section must complete, as part of his or 15 her required number of continuing education hours, 3 hours of 16 continuing education, approved by the department, every 2 17 years on the subject matter of ethics and a minimum of 2 hours 18 19 of continuing education, approved by the department, every 2 20 years on the subject matter of unauthorized entities engaging 21 in the business of insurance. The scope of the topic of unauthorized entities shall include the Florida Nonprofit 22 Multiple Employer Welfare Arrangement Act and the Employee 23 Retirement Income Security Act, 29 U.S.C. ss. 1001 et seq., as 24 25 it relates to the provision of health insurance by employers to their employees and the regulation thereof. 26 27 (b) For compliance periods beginning on January 1, 28 1998, A person who has been licensed for a period of 6 or more

29 years must complete 20 hours every 2 years in intermediate or 30 advanced-level courses prescribed by this section or in other 31 courses approved by the department.

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## **Florida Senate - 2004** 3-1392A-04

1 (c) A licensee who has been licensed for 25 years or 2 more and is a CLU or a CPCU or has a Bachelor of Science 3 degree in risk management or insurance with evidence of 18 or 4 more semester hours in upper-level insurance-related courses 5 must complete 10 12 hours of continuing education courses б every 2 years in courses prescribed by this section or in 7 other courses approved by the department, except, for 8 compliance periods beginning January 1, 1998, the licensees 9 described in this paragraph shall be required to complete 10 10 hours of continuing education courses every 2 years. 11 (d) Any person who holds a license as a customer representative, limited customer representative, title agent, 12 13 motor vehicle physical damage and mechanical breakdown insurance agent, crop or hail and multiple-peril crop 14 insurance agent, or as an industrial fire insurance or 15 burglary insurance agent and who is not a licensed life or 16 17 health insurance agent, shall be required to complete 10  $\frac{12}{12}$ 18 hours of continuing education courses every 2 years, except, 19 for compliance periods beginning on January 1, 1998, each 20 licensee subject to this paragraph shall be required to 21 complete 10 hours of continuing education courses every 2 22 <del>years</del>. 23 Section 14. Subsection (1) of section 626.311, Florida Statutes, is amended to read: 24 626.311 Scope of license.--25 (1) Except as to personal lines agents and limited 26 27 licenses, the applicant for license as a general lines agent 28 or customer representative shall qualify for all property, 29 marine, casualty, and surety lines except bail bonds which 30 require a separate license under chapter 648. The license of 31 a general lines agent may also cover health insurance if 20

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SB 2800

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health insurance is included in the agent's appointment by an insurer as to which the licensee is also appointed as agent for property or casualty or surety insurance. The license of a customer representative shall provide, in substance, that it covers all of such classes of insurance that his or her appointing general lines agent or agency is currently so authorized to transact under the general lines agent's license and appointments. No such license shall be issued limited to particular classes of insurance except for bail bonds which require a separate license under chapter 648 <u>or for personal</u> <u>lines agents</u>. <u>Personal lines agents are limited to transacting</u> business related to property and casualty insurance sold to

13 <u>individuals and families for noncommercial purposes.</u>
14 Section 15. Subsections (1) and (2) of section
15 626.342, Florida Statutes, are amended to read:

16 626.342 Furnishing supplies to unlicensed life,
17 health, or general lines agent prohibited; civil liability.--

18 (1) An insurer, a managing general agent, an insurance 19 agency, or an agent, directly or through any representative, 20 may not furnish to any agent any blank forms, applications, 21 stationery, or other supplies to be used in soliciting, negotiating, or effecting contracts of insurance on its behalf 22 unless such blank forms, applications, stationery, or other 23 24 supplies relate to a class of business with respect to which 25 the agent is licensed and appointed, whether for that insurer or another insurer. 26

(2) Any insurer, general agent, <u>insurance agency</u>, or
agent who furnishes any of the supplies specified in
subsection (1) to any agent or prospective agent not appointed
to represent the insurer and who accepts from or writes any
insurance business for such agent or agency is subject to

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27 28 civil liability to any insured of such insurer to the same extent and in the same manner as if such agent or prospective agent had been appointed or authorized by the insurer or such agent to act in its or his or her behalf. The provisions of this subsection do not apply to insurance risk apportionment plans under s. 627.351. Section 16. Section 626.382, Florida Statutes, is amended to read: 626.382 Continuation, expiration of license; insurance agencies. -- The license of any insurance agency shall be issued for a period of 3 years, subject to the payment of the original and renewal fees prescribed in s. 624.501, and shall continue in force until canceled, suspended, revoked, or otherwise terminated. Renewal requests shall be made by submitting to the department a form adopted by departmental rule. Section 17. Subsection (3) of section 626.451, Florida Statutes, is amended to read: 626.451 Appointment of agent or other representative.--(3) By authorizing the effectuation of the appointment of an agent, adjuster, service representative, customer representative, or managing general agent the appointing entity is thereby certifying to the department that it is willing to be bound by the acts of the agent, adjuster, service representative, customer representative, or managing general agent, within the scope of the licensee's employment or appointment.

# 29 Section 18. Section 626.536, Florida Statutes, is 30 amended to read:

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### **Florida Senate - 2004** 3-1392A-04

1 626.536 Reporting of actions.--Each An agent and 2 insurance agency shall submit to the department, within 30 3 days after the final disposition of any administrative action taken against the agent by a governmental agency in this or 4 5 any other state or jurisdiction relating to the business of 6 insurance, the sale of securities, or activity involving 7 fraud, dishonesty, trustworthiness, or breach of a fiduciary 8 duty, a copy of the order, consent to order, or other relevant 9 legal documents. The department may adopt rules implementing 10 the provisions of this section. 11 Section 19. Subsections (1) and (3) of section 626.561, Florida Statutes, are amended to read: 12 626.561 Reporting and accounting for funds.--13 (1) All premiums, return premiums, or other funds 14 belonging to insurers or others received by an insurance 15 agency, agent, customer representative, or adjuster in 16 17 transactions under the his or her license are trust funds 18 received by the licensee in a fiduciary capacity. An agent or 19 insurance agency shall keep the funds belonging to each 20 insurer for which an agent he or she is not appointed, other 21 than a surplus lines insurer, in a separate account so as to allow the department or office to properly audit such funds. 22 The licensee in the applicable regular course of business 23 24 shall account for and pay the same to the insurer, insured, or other person entitled thereto. 25 (3) Any insurance agency, agent, customer 26 27 representative, or adjuster who, not being lawfully entitled 28 thereto, either temporarily or permanently diverts or 29 misappropriates such funds or any portion thereof or deprives 30 the other person of a benefit therefrom commits the offense 31 specified below:

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1 (a) If the funds diverted or misappropriated are \$300 2 or less, a misdemeanor of the first degree, punishable as 3 provided in s. 775.082 or s. 775.083. (b) If the funds diverted or misappropriated are more 4 5 than \$300, but less than \$20,000, a felony of the third б degree, punishable as provided in s. 775.082, s. 775.083, or 7 s. 775.084. 8 (c) If the funds diverted or misappropriated are 9 \$20,000 or more, but less than \$100,000, a felony of the 10 second degree, punishable as provided in s. 775.082, s. 11 775.083, or s. 775.084. (d) If the funds diverted or misappropriated are 12 13 \$100,000 or more, a felony of the first degree, punishable as provided in s. 775.082, s. 775.083, or s. 775.084. 14 Section 20. Subsections (1) and (2) of section 15 626.572, Florida Statutes, are amended to read: 16 17 626.572 Rebating; when allowed. --(1) No insurance agency or agent shall rebate any 18 19 portion of a his or her commission except as follows: 20 The rebate shall be available to all insureds in (a) 21 the same actuarial class. (b) The rebate shall be in accordance with a rebating 22 schedule filed by the agent with the insurer issuing the 23 24 policy to which the rebate applies. (c) The rebating schedule shall be uniformly applied 25 in that all insureds who purchase the same policy through the 26 agent for the same amount of insurance receive the same 27 28 percentage rebate. 29 (d) Rebates shall not be given to an insured with respect to a policy purchased from an insurer that prohibits 30 31 its agents from rebating commissions. 24

1	(e) The rebate schedule is prominently displayed in
2	public view in the agent's place of doing business and a copy
3	is available to insureds on request at no charge.
4	(f) The age, sex, place of residence, race,
5	nationality, ethnic origin, marital status, or occupation of
6	the insured or location of the risk is not utilized in
7	determining the percentage of the rebate or whether a rebate
8	is available.
9	(2) The insurance agency or agent shall maintain a
10	copy of all rebate schedules for the most recent 5 years and
11	their effective dates.
12	Section 21. Subsection (1) of section 626.601, Florida
13	Statutes, is amended to read:
14	626.601 Improper conduct; inquiry; fingerprinting
15	(1) The department or office may, upon its own motion
16	or upon a written complaint signed by any interested person
17	and filed with the department or office, inquire into any
18	alleged improper conduct of any licensed insurance agency,
19	agent, adjuster, service representative, managing general
20	agent, customer representative, title insurance agent, title
21	insurance agency, continuing education course provider,
22	instructor, school official, or monitor group under this code.
23	The department or office may thereafter initiate an
24	investigation of any such licensee if it has reasonable cause
25	to believe that the licensee has violated any provision of the
26	insurance code. During the course of its investigation, the
27	department or office shall contact the licensee being
28	investigated unless it determines that contacting such person
29	could jeopardize the successful completion of the
30	investigation or cause injury to the public.
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1 Section 22. Section 626.602, Florida Statutes, is 2 created to read: 3 626.602 Insurance agency names; disapproval.--The department may disapprove the use of any true or fictitious 4 5 name, other than the bona fide natural name of an individual, б by any insurance agency on any of the following grounds: 7 The name is an interference with or is too similar (1)8 to a name already filed and in use by another agency or 9 insurer; 10 (2) The use of the name may mislead the public in any 11 respect; The name states or implies that the agency is an 12 (3) insurer, motor club, hospital service plan, state or federal 13 14 agency, charitable organization, or entity that primarily provides advice and counsel rather than sells or solicits 15 insurance, or is entitled to engage in insurance activities 16 17 not permitted under licenses held or applied for; 18 The name states or implies that the agency is an (4) 19 underwriter. This subsection does not prevent a natural person who is a life agent from describing himself or herself as an 20 21 underwriter or from using the designation "chartered life underwriter" or who is a general lines agent from using the 22 designation "chartered property and casualty underwriter," if 23 the person is entitled to use such terms to describe himself 24 25 or herself; or The agency has already filed and not discontinued 26 (5) 27 the use of more than two names, including the true name. This subsection does not prevent a licensee who has lawfully 28 29 purchased or succeeded to the business or businesses of other 30 licensees from using for each such business not more than two additional names, true or fictitious, consisting of names used 31

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CODING: Words stricken are deletions; words underlined are additions.

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by the licensee's predecessors in the conduct of such businesses. Section 23. Section 626.6115, Florida Statutes, is amended to read: 626.6115 Grounds for compulsory refusal, suspension, or revocation of insurance agency license. -- The department shall deny, suspend, revoke, or refuse to continue the license of any insurance agency if it finds, as to any insurance agency or as to any majority owner, partner, manager, director, officer, or other person who manages or controls such agency, that any either one or both of the following applicable grounds exist: (1) Lack by the agency of one or more of the qualifications for the license as specified in this code;-(2) Material misstatement, misrepresentation, or fraud in obtaining the license or in attempting to obtain the license; or (3) Denial, suspension, or revocation of a license to practice or conduct any regulated profession, business, or vocation relating to the business of insurance by this state, any other state, any nation, any possession or district of the United States, any court, or any lawful agency thereof. Section 24. Subsection (6) is added to section 626.6215, Florida Statutes, to read: 626.6215 Grounds for discretionary refusal, suspension, or revocation of insurance agency license. -- The department may, in its discretion, deny, suspend, revoke, or

28 refuse to continue the license of any insurance agency if it 29 finds, as to any insurance agency or as to any majority owner, 30 partner, manager, director, officer, or other person who 31

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1 manages or controls such insurance agency, that any one or 2 more of the following applicable grounds exist: 3 (6) Failure to take corrective action or report a 4 violation to the department within 30 days after an individual 5 licensee's violation is known or should have been known by one б or more of the partners, officers, or managers acting on 7 behalf of the agency. 8 Section 25. Subsections (1) and (2) of section 626.641, Florida Statutes, are amended to read: 9 10 626.641 Duration of suspension or revocation .--11 (1) The department or office shall, in its order suspending a license or appointment or in its order suspending 12 the eligibility of a person to hold or apply for such license 13 or appointment, specify the period during which the suspension 14 is to be in effect; but such period shall not exceed 2 years. 15 The license, appointment, or eligibility shall remain 16 17 suspended during the period so specified, subject, however, to any rescission or modification of the order by the department 18 19 or office, or modification or reversal thereof by the court, 20 prior to expiration of the suspension period. A license, appointment, or eligibility which has been suspended shall not 21 be reinstated except upon request for such reinstatement; but 22 the department or office shall not grant such reinstatement if 23 24 it finds that the circumstance or circumstances for which the license, appointment, or eligibility was suspended still exist 25 or are likely to recur or if grounds exist to deny the license 26 27 or appointment pursuant to s. 626.611, s. 626.6115, s. 28 626.621, or s. 626.6215. 29 (2) No person or appointee under any license or 30 appointment revoked by the department or office, nor any 31 person whose eligibility to hold same has been revoked by the 28

1 department or office, shall have the right to apply for 2 another license or appointment under this code within 2 years 3 from the effective date of such revocation or, if judicial review of such revocation is sought, within 2 years from the 4 5 date of final court order or decree affirming the revocation. б An applicant for another license or appointment pursuant to 7 this subsection must qualify for licensure in the same manner 8 as a first-time applicant and is subject to denial of the application pursuant to s. 626.611, s. 626.6115, s. 626.621, 9 10 or s. 626.6215. The department or office shall not, however, 11 grant a new license or appointment or reinstate eligibility to hold such license or appointment if it finds that the 12 13 circumstance or circumstances for which the eligibility was revoked or for which the previous license or appointment was 14 revoked still exist or are likely to recur; if an individual's 15 license as agent or customer representative or eligibility to 16 17 hold same has been revoked upon the ground specified in s. 626.611(12), the department or office shall refuse to grant or 18 19 issue any new license or appointment so applied for. 20 Section 26. Section 626.727, Florida Statutes, is 21 amended to read: 626.727 Scope of this part.--This part applies only to 22 general lines agents, customer representatives, service 23 24 representatives, and managing general agents, all as defined 25 in s. 626.015. Provisions of this part which apply to general lines agents and applicants also apply to personal lines 26 27 agents and applicants, except where otherwise provided. 28 Section 27. Subsection (1) of section 626.732, Florida 29 Statutes, is amended to read: 626.732 Requirement as to knowledge, experience, or 30 31 instruction.--

<pre>for a license as a general lines agent or personal lines agent, except for a chartered property and casualty underwriter (CPCU), other than as to a limited license as to baggage and motor vehicle excess liability insurance, credit property insurance, credit insurance, in-transit and storage personal property insurance, or communications equipment property insurance or communication equipment inland marine insurance, shall be qualified or licensed unless within the 4 years immediately preceding the date the application for license is filed with the department the applicant has: (a) Taught or successfully completed classroom courses in insurance, 3 hours of which shall be on the subject matter of ethics, satisfactory to the department at a school, college, or extension division thereof, approved by the department; (b) Completed a correspondence course in insurance, 3 hours of which shall be on the subject matter of ethics, satisfactory to the department at a school, cocledied institutions of higher learning in this state and, except if he or she is applying for a limited license under s. 626.321, for licensure as a general lines agent, has had at least 6 months of responsible insurance duties as a substantially full-time bona fide employee in all lines of property and casualty insurance set forth in the definition of general lines agent, has completed at least 3 months in responsible insurance duties as a substantially full-time employee in property and casualty insurance sold to individuals and families for noncommercial purposes; 31</pre>	1	(1) Except as provided in subsection (3), no applicant
4 underwriter (CPCU), other than as to a limited license as to 5 baggage and motor vehicle excess liability insurance, credit 6 property insurance, credit insurance, in-transit and storage 7 personal property insurance, or communications equipment 8 property insurance or communication equipment inland marine 9 insurance, shall be qualified or licensed unless within the 4 10 years immediately preceding the date the application for 11 license is filed with the department the applicant has: 12 (a) Taught or successfully completed classroom courses 13 in insurance, 3 hours of which shall be on the subject matter 14 of ethics, satisfactory to the department at a school, 15 college, or extension division thereof, approved by the 16 department; 17 (b) Completed a correspondence course in insurance, 3 18 hours of which shall be on the subject matter of ethics, 19 satisfactory to the department and regularly offered by 10 accredited institutions of higher learning in this state and, 12 except if he or she is applying for a limited license under s. 13 626.321, for licensure as a general lines agent, has had at 12 least 6 months of responsible insurance duties as a 14 substantially full-time bona fide employee in all lines of 15 property and casualty insurance set forth in the definition of 16 general lines agent under s. 626.015 or, for licensure as a 17 personal lines agent, has completed at least 3 months in 18 responsible insurance duties as a substantially full-time 19 employee in property and casualty insurance sold to 11 individuals and families for noncommercial purposes;	2	for a license as a general lines agent <u>or personal lines</u>
baggage and motor vehicle excess liability insurance, credit property insurance, credit insurance, in-transit and storage personal property insurance, or communications equipment property insurance or communication equipment inland marine insurance, shall be qualified or licensed unless within the 4 years immediately preceding the date the application for license is filed with the department the applicant has: (a) Taught or successfully completed classroom courses in insurance, 3 hours of which shall be on the subject matter of ethics, satisfactory to the department at a school, college, or extension division thereof, approved by the department; (b) Completed a correspondence course in insurance, 3 hours of which shall be on the subject matter of ethics, satisfactory to the department and regularly offered by accredited institutions of higher learning in this state and, except if he or she is applying for a limited license under s. 626.321, <u>for licensure as a general lines agent</u> , has had at least 6 months of responsible insurance duties as a substantially full-time bona fide employee in all lines of property and casualty insurance set forth in the definition of general lines agent under s. 626.015 <u>or</u> , for licensure as a <u>personal lines agent</u> , has completed at least 3 months in <u>responsible insurance duties as a substantially full-time</u> employee in property and casualty insurance sold to individuals and families for noncommercial purposes;	3	agent, except for a chartered property and casualty
<pre>6 property insurance, credit insurance, in-transit and storage 7 personal property insurance, or communications equipment 8 property insurance or communication equipment inland marine 9 insurance, shall be qualified or licensed unless within the 4 10 years immediately preceding the date the application for 11 license is filed with the department the applicant has: 12 (a) Taught or successfully completed classroom courses 13 in insurance, 3 hours of which shall be on the subject matter 14 of ethics, satisfactory to the department at a school, 15 college, or extension division thereof, approved by the 16 department; 17 (b) Completed a correspondence course in insurance, 3 18 hours of which shall be on the subject matter of ethics, 19 satisfactory to the department and regularly offered by 20 accredited institutions of higher learning in this state and, 21 except if he or she is applying for a limited license under s. 22 626.321, for licensure as a general lines agent, has had at 23 least 6 months of responsible insurance duties as a 24 substantially full-time bona fide employee in all lines of 25 property and casualty insurance set forth in the definition of 26 general lines agent under s. 626.015 or, for licensure as a 27 personal lines agent, has completed at least 3 months in 28 responsible insurance duties as a 29 substantially full-time bona fide employee in all lines of 30 individuals and families for noncommercial purposes;</pre>	4	underwriter (CPCU), other than as to a limited license as to
7 personal property insurance, or communications equipment 8 property insurance or communication equipment inland marine 9 insurance, shall be qualified or licensed unless within the 4 10 years immediately preceding the date the application for 11 license is filed with the department the applicant has: 12 (a) Taught or successfully completed classroom courses 13 in insurance, 3 hours of which shall be on the subject matter 14 of ethics, satisfactory to the department at a school, 15 college, or extension division thereof, approved by the 16 department; 17 (b) Completed a correspondence course in insurance, 3 18 hours of which shall be on the subject matter of ethics, 19 satisfactory to the department and regularly offered by 20 accredited institutions of higher learning in this state and, 21 except if he or she is applying for a limited license under s. 22 626.321, for licensure as a general lines agent, has had at 23 least 6 months of responsible insurance duties as a 24 substantially full-time bona fide employee in all lines of 25 property and casualty insurance set forth in the definition of 26 general lines agent under s. 626.015 or, for licensure as a 27 personal lines agent, has completed at least 3 months in 28 responsible insurance duties as a 29 approxible insurance duties as a substantially full-time 29 employee in property and casualty insurance sold to 30 individuals and families for noncommercial purposes;	5	baggage and motor vehicle excess liability insurance, credit
<pre>8 property insurance or communication equipment inland marine 9 insurance, shall be qualified or licensed unless within the 4 10 years immediately preceding the date the application for 11 license is filed with the department the applicant has: 12 (a) Taught or successfully completed classroom courses 13 in insurance, 3 hours of which shall be on the subject matter 14 of ethics, satisfactory to the department at a school, 15 college, or extension division thereof, approved by the 16 department; 17 (b) Completed a correspondence course in insurance, 3 18 hours of which shall be on the subject matter of ethics, 19 satisfactory to the department and regularly offered by 20 accredited institutions of higher learning in this state and, 21 except if he or she is applying for a limited license under s. 22 626.321, for licensure as a general lines agent, has had at 23 least 6 months of responsible insurance duties as a 24 substantially full-time bona fide employee in all lines of 25 property and casualty insurance set forth in the definition of 26 general lines agent under s. 626.015 or, for licensure as a 27 personal lines agent, has completed at least 3 months in 28 responsible insurance duties as a substantially full-time 29 employee in property and casualty insurance sold to 30 individuals and families for noncommercial purposes;</pre>	б	property insurance, credit insurance, in-transit and storage
9 insurance, shall be qualified or licensed unless within the 4 years immediately preceding the date the application for license is filed with the department the applicant has: (a) Taught or successfully completed classroom courses in insurance, 3 hours of which shall be on the subject matter of ethics, satisfactory to the department at a school, college, or extension division thereof, approved by the department; (b) Completed a correspondence course in insurance, 3 hours of which shall be on the subject matter of ethics, satisfactory to the department and regularly offered by accredited institutions of higher learning in this state and, except if he or she is applying for a limited license under s. 2626.321, for licensure as a general lines agent,has had at least 6 months of responsible insurance duties as a substantially full-time bona fide employee in all lines of property and casualty insurance set forth in the definition of general lines agent, has completed at least 3 months in responsible insurance duties as a personal lines agent, has completed at least 3 months in in employee in property and casualty insurance sold to individuals and families for noncommercial purposes;	7	personal property insurance, or communications equipment
years immediately preceding the date the application for license is filed with the department the applicant has: (a) Taught or successfully completed classroom courses in insurance, 3 hours of which shall be on the subject matter of ethics, satisfactory to the department at a school, college, or extension division thereof, approved by the department; (b) Completed a correspondence course in insurance, 3 hours of which shall be on the subject matter of ethics, satisfactory to the department and regularly offered by accredited institutions of higher learning in this state and, except if he or she is applying for a limited license under s. 266.321, for licensure as a general lines agent,has had at least 6 months of responsible insurance duties as a substantially full-time bona fide employee in all lines of property and casualty insurance set forth in the definition of general lines agent, has completed at least 3 months in responsible insurance duties as a substantially full-time employee in property and casualty insurance sold to individuals and families for noncommercial purposes;	8	property insurance or communication equipment inland marine
11 license is filed with the department the applicant has: <ul> <li>(a) Taught or successfully completed classroom courses</li> <li>in insurance, 3 hours of which shall be on the subject matter</li> <li>of ethics, satisfactory to the department at a school,</li> <li>college, or extension division thereof, approved by the</li> <li>department;</li> <li>(b) Completed a correspondence course in insurance, 3</li> <li>hours of which shall be on the subject matter of ethics,</li> <li>satisfactory to the department and regularly offered by</li> <li>accredited institutions of higher learning in this state and,</li> <li>except if he or she is applying for a limited license under s.</li> <li>626.321, for licensure as a general lines agent, has had at</li> <li>least 6 months of responsible insurance duties as a</li> <li>substantially full-time bona fide employee in all lines of</li> <li>property and casualty insurance set forth in the definition of</li> <li>general lines agent, has completed at least 3 months in</li> <li>responsible insurance duties as a substantially full-time</li> <li>employee in property and casualty insurance sold to</li> <li>individuals and families for noncommercial purposes;</li> </ul>	9	insurance, shall be qualified or licensed unless within the 4
<ul> <li>(a) Taught or successfully completed classroom courses</li> <li>in insurance, 3 hours of which shall be on the subject matter</li> <li>of ethics, satisfactory to the department at a school,</li> <li>college, or extension division thereof, approved by the</li> <li>department;</li> <li>(b) Completed a correspondence course in insurance, 3</li> <li>hours of which shall be on the subject matter of ethics,</li> <li>satisfactory to the department and regularly offered by</li> <li>accredited institutions of higher learning in this state and,</li> <li>except if he or she is applying for a limited license under s.</li> <li>626.321, <u>for licensure as a general lines agent</u>, has had at</li> <li>least 6 months of responsible insurance duties as a</li> <li>substantially full-time bona fide employee in all lines of</li> <li>property and casualty insurance set forth in the definition of</li> <li>general lines agent under s. 626.015 <u>or</u>, for licensure as a</li> <li>personal lines agent, has completed at least 3 months in</li> <li>responsible insurance duties as a substantially full-time</li> <li>employee in property and casualty insurance sold to</li> <li>individuals and families for noncommercial purposes;</li> </ul>	10	years immediately preceding the date the application for
in insurance, 3 hours of which shall be on the subject matter of ethics, satisfactory to the department at a school, college, or extension division thereof, approved by the department; (b) Completed a correspondence course in insurance, 3 hours of which shall be on the subject matter of ethics, satisfactory to the department and regularly offered by accredited institutions of higher learning in this state and, except if he or she is applying for a limited license under s. 626.321, for licensure as a general lines agent, has had at least 6 months of responsible insurance duties as a substantially full-time bona fide employee in all lines of property and casualty insurance set forth in the definition of general lines agent under s. 626.015 or, for licensure as a personal lines agent, has completed at least 3 months in responsible insurance duties as a substantially full-time employee in property and casualty insurance sold to individuals and families for noncommercial purposes;	11	license is filed with the department the applicant has:
of ethics, satisfactory to the department at a school, college, or extension division thereof, approved by the department; (b) Completed a correspondence course in insurance, 3 hours of which shall be on the subject matter of ethics, satisfactory to the department and regularly offered by accredited institutions of higher learning in this state and, except if he or she is applying for a limited license under s. 626.321, <u>for licensure as a general lines agent</u> , has had at least 6 months of responsible insurance duties as a substantially full-time bona fide employee in all lines of property and casualty insurance set forth in the definition of general lines agent, has completed at least 3 months in responsible insurance duties as a substantially full-time employee in property and casualty insurance sold to individuals and families for noncommercial purposes;	12	(a) Taught or successfully completed classroom courses
<pre>15 college, or extension division thereof, approved by the 16 department; 17 (b) Completed a correspondence course in insurance, 3 18 hours of which shall be on the subject matter of ethics, 19 satisfactory to the department and regularly offered by 20 accredited institutions of higher learning in this state and, 21 except if he or she is applying for a limited license under s. 22 626.321, <u>for licensure as a general lines agent</u>, has had at 23 least 6 months of responsible insurance duties as a 24 substantially full-time bona fide employee in all lines of 25 property and casualty insurance set forth in the definition of 26 general lines agent under s. 626.015 <u>or</u>, for licensure as a 27 personal lines agent, has completed at least 3 months in 28 responsible insurance duties as a substantially full-time 29 employee in property and casualty insurance sold to 30 individuals and families for noncommercial purposes;</pre>	13	in insurance, 3 hours of which shall be on the subject matter
<pre>department; (b) Completed a correspondence course in insurance, 3 hours of which shall be on the subject matter of ethics, satisfactory to the department and regularly offered by accredited institutions of higher learning in this state and, except if he or she is applying for a limited license under s. 626.321, for licensure as a general lines agent, has had at least 6 months of responsible insurance duties as a substantially full-time bona fide employee in all lines of property and casualty insurance set forth in the definition of general lines agent, has completed at least 3 months in responsible insurance duties as a substantially full-time employee in property and casualty insurance sold to individuals and families for noncommercial purposes;</pre>	14	of ethics, satisfactory to the department at a school,
<ul> <li>(b) Completed a correspondence course in insurance, 3</li> <li>hours of which shall be on the subject matter of ethics,</li> <li>satisfactory to the department and regularly offered by</li> <li>accredited institutions of higher learning in this state and,</li> <li>except if he or she is applying for a limited license under s.</li> <li>626.321, for licensure as a general lines agent, has had at</li> <li>least 6 months of responsible insurance duties as a</li> <li>substantially full-time bona fide employee in all lines of</li> <li>property and casualty insurance set forth in the definition of</li> <li>general lines agent, has completed at least 3 months in</li> <li>responsible insurance duties as a substantially full-time</li> <li>employee in property and casualty insurance sold to</li> <li>individuals and families for noncommercial purposes;</li> </ul>	15	college, or extension division thereof, approved by the
hours of which shall be on the subject matter of ethics, satisfactory to the department and regularly offered by accredited institutions of higher learning in this state and, except if he or she is applying for a limited license under s. 626.321, for licensure as a general lines agent, has had at least 6 months of responsible insurance duties as a substantially full-time bona fide employee in all lines of property and casualty insurance set forth in the definition of general lines agent under s. 626.015 or, for licensure as a personal lines agent, has completed at least 3 months in responsible insurance duties as a substantially full-time employee in property and casualty insurance sold to individuals and families for noncommercial purposes;	16	department;
19 satisfactory to the department and regularly offered by 20 accredited institutions of higher learning in this state and, 21 except if he or she is applying for a limited license under s. 22 626.321, for licensure as a general lines agent, has had at 23 least 6 months of responsible insurance duties as a 24 substantially full-time bona fide employee in all lines of 25 property and casualty insurance set forth in the definition of 26 general lines agent under s. 626.015 or, for licensure as a 27 personal lines agent, has completed at least 3 months in 28 responsible insurance duties as a substantially full-time 29 employee in property and casualty insurance sold to 30 individuals and families for noncommercial purposes;	17	(b) Completed a correspondence course in insurance, 3
accredited institutions of higher learning in this state and, except if he or she is applying for a limited license under s. 626.321, for licensure as a general lines agent, has had at least 6 months of responsible insurance duties as a substantially full-time bona fide employee in all lines of property and casualty insurance set forth in the definition of general lines agent under s. 626.015 or, for licensure as a personal lines agent, has completed at least 3 months in responsible insurance duties as a substantially full-time employee in property and casualty insurance sold to individuals and families for noncommercial purposes;	18	hours of which shall be on the subject matter of ethics,
except if he or she is applying for a limited license under s. 626.321, <u>for licensure as a general lines agent</u> , has had at least 6 months of responsible insurance duties as a substantially full-time bona fide employee in all lines of property and casualty insurance set forth in the definition of general lines agent under s. 626.015 <u>or</u> , for licensure as a personal lines agent, has completed at least 3 months in responsible insurance duties as a substantially full-time employee in property and casualty insurance sold to individuals and families for noncommercial purposes;	19	satisfactory to the department and regularly offered by
626.321, for licensure as a general lines agent, has had at least 6 months of responsible insurance duties as a substantially full-time bona fide employee in all lines of property and casualty insurance set forth in the definition of general lines agent under s. 626.015 or, for licensure as a personal lines agent, has completed at least 3 months in responsible insurance duties as a substantially full-time employee in property and casualty insurance sold to individuals and families for noncommercial purposes;	20	accredited institutions of higher learning in this state and,
23 least 6 months of responsible insurance duties as a 24 substantially full-time bona fide employee in all lines of 25 property and casualty insurance set forth in the definition of 26 general lines agent under s. 626.015 or, for licensure as a 27 personal lines agent, has completed at least 3 months in 28 responsible insurance duties as a substantially full-time 29 employee in property and casualty insurance sold to 30 individuals and families for noncommercial purposes;	21	except if he or she is applying for a limited license under s.
substantially full-time bona fide employee in all lines of property and casualty insurance set forth in the definition of general lines agent under s. 626.015 <u>or, for licensure as a</u> <u>personal lines agent, has completed at least 3 months in</u> <u>responsible insurance duties as a substantially full-time</u> <u>employee in property and casualty insurance sold to</u> <u>individuals and families for noncommercial purposes;</u>	22	626.321, for licensure as a general lines agent, has had at
property and casualty insurance set forth in the definition of general lines agent under s. 626.015 or, for licensure as a personal lines agent, has completed at least 3 months in responsible insurance duties as a substantially full-time employee in property and casualty insurance sold to individuals and families for noncommercial purposes;	23	least 6 months of responsible insurance duties as a
26 general lines agent under s. 626.015 <u>or, for licensure as a</u> 27 personal lines agent, has completed at least 3 months in 28 responsible insurance duties as a substantially full-time 29 <u>employee in property and casualty insurance sold to</u> 30 <u>individuals and families for noncommercial purposes;</u>	24	substantially full-time bona fide employee in all lines of
27 personal lines agent, has completed at least 3 months in 28 responsible insurance duties as a substantially full-time 29 employee in property and casualty insurance sold to 30 individuals and families for noncommercial purposes;	25	property and casualty insurance set forth in the definition of
28 responsible insurance duties as a substantially full-time 29 employee in property and casualty insurance sold to 30 individuals and families for noncommercial purposes;	26	general lines agent under s. 626.015 <u>or, for licensure as a</u>
<pre>29 employee in property and casualty insurance sold to 30 individuals and families for noncommercial purposes;</pre>	27	personal lines agent, has completed at least 3 months in
30 <u>individuals and families for noncommercial purposes</u> ;	28	responsible insurance duties as a substantially full-time
	29	employee in property and casualty insurance sold to
31	30	individuals and families for noncommercial purposes;
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1 (c) For licensure as a general lines agent, completed 2 at least 1 year in responsible insurance duties as a 3 substantially full-time bona fide employee in all lines of property and casualty insurance, exclusive of aviation and wet 4 5 marine and transportation insurances but not exclusive of 6 boats of less than 36 feet in length or aircraft not held out 7 for hire, as set forth in the definition of a general lines 8 agent under s. 626.015, without the education requirement 9 mentioned in paragraph (a) or paragraph (b) or, for licensure 10 as a personal lines agent, has completed at least 6 months in 11 responsible insurance duties as a substantially full-time employee in property and casualty insurance sold to 12 individuals and families for noncommercial purposes without 13 the education requirement in paragraph (a) or paragraph (b); 14 15 or For licensure as a general lines agent, 16 (d)1. 17 completed at least 1 year of responsible insurance duties as a 18 licensed and appointed customer representative or limited 19 customer representative in commercial or personal lines of 20 property and casualty insurance and 40 hours of classroom 21 courses approved by the department covering the areas of property, casualty, surety, health, and marine insurance; or 22 23 2. For licensure as a personal lines agent, completed 24 at least 6 months of responsible duties as a licensed and 25 appointed customer representative or limited customer representative in property and casualty insurance sold to 26 27 individuals and families for noncommercial purposes and 20 hours of classroom courses approved by the department which 28 29 are related to property and casualty insurance sold to 30 individuals and families for noncommercial purposes; or 31

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1	(e)1. <del>2.</del> For licensure as a general lines agent,
2	completed at least 1 year of responsible insurance duties as a
3	licensed and appointed service representative in either
4	commercial or personal lines of property and casualty
5	insurance and 80 hours of classroom courses approved by the
6	department covering the areas of property, casualty, surety,
7	health, and marine insurance; or.
8	2. For licensure as a personal lines agent, completed
9	at least 6 months of responsible insurance duties as a
10	licensed and appointed service representative in property and
11	casualty insurance sold to individuals and families for
12	noncommercial purposes and 40 hours of classroom courses
13	approved by the department related to property and casualty
14	insurance sold to individuals and families for noncommercial
15	purposes.
16	Section 28. Subsection (1) of section 626.7351,
17	Florida Statutes, is amended to read:
18	626.7351 Qualifications for customer representative's
19	licenseThe department shall not grant or issue a license as
20	customer representative to any individual found by it to be
21	untrustworthy or incompetent, or who does not meet each of the
22	following qualifications:
23	(1) The applicant is a natural person <u>18 years of age</u>
24	or older.
25	Section 29. Paragraph (c) of subsection (2) of section
26	626.292, Florida Statutes, is amended to read:
27	626.292 Transfer of license from another state
28	(2) To qualify for a license transfer, an individual
29	applicant must meet the following requirements:
30	(c) The individual shall submit a completed
31	application for this state which is received by the department
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	TNC. Words

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within 90 days after the date the individual became a resident of this state, along with payment of the applicable fees set forth in s. 624.501 and submission of the following documents: 1. A certification issued by the appropriate official of the applicant's home state identifying the type of license and lines of authority under the license and stating that, at the time the license from the home state was canceled, the applicant was in good standing in that state or that the state's Producer Database records, maintained by the National Association of Insurance Commissioners, its affiliates, or subsidiaries, indicate that the agent is or was licensed in good standing for the line of authority requested. 2. A set of the individual applicant's fingerprints in accordance with s. 626.171(4)(5). Section 30. Paragraph (a) of subsection (2) of section 626.321, Florida Statutes, is amended to read: 626.321 Limited licenses.--(2) An entity applying for a license under this section is required to: Submit only one application for a license under s. (a) 626.171. The requirements of s.  $626.171(4)\frac{(5)}{(5)}$ shall only apply to the officers and directors of the entity submitting the application. Section 31. Section 626.592, Florida Statutes, is repealed. Section 32. This act shall take effect October 1,

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SENATE SUMMARY
provisions relating to insurance agents and s. Provides for the Chief Financial Officer to a agencies. Authorizes the electronic reproduction ain documents pertaining to an investigation. es certain fees and defines the term "personal gent." Deletes a requirement for agency licensure. es certain licensure requirements for entities han agencies. Revises agency licensure application ments. Clarifies provisions pertaining to gatories authorized by the department. Deletes ons related to exemptions from examination ments for certain licenses. Exempts certain former es from examination requirements. Limits the in personal lines agent licensure examinations.
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requirements. Clarifies provisions pertaining to interrogatories authorized by the department. Deletes
provisions related to exemptions from examination
requirements for certain licenses. Exempts certain former licensees from examination requirements. Limits the
content in personal lines agent licensure examinations. Revises continuing education requirements. Limits the
type of business that a personal lines agent may conduct. Prohibits agencies from furnishing supplies to certain
unlicensed agents and provides penalties. Establishes licensure renewal application form requirements. Establishes reporting requirements for agencies and
provides penalties. Authorizes the Department of Financial Services to inquire into improper conduct.
Provides for the department to prohibit the use of
certain names. Provides grounds for the department to take compulsory or discretionary adverse insurance agency
license actions. Provides additional grounds for disciplinary action. Applies certain existing provisions
to personal lines agents and revises certain education and experience requirements for such agents. Corrects
cross-references. Repeals a provision regulating primary agents. (See bill for details.)