By the Committee on Governmental Oversight and Productivity; and Senator Bennett

302-2561-04

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A bill to be entitled An act relating to governmental procurement; amending s. 255.0515, F.S.; requiring solicitations for specified state and political subdivision construction projects to require a listing of subcontractors; providing that section applies to proposals; amending s. 255.0525, F.S.; providing for the electronic advertisement of state and political subdivision construction project solicitations; amending s. 283.425, F.S.; revising limitation on liquidated damages for defective printing; amending s. 287.012, F.S.; revising definitions; amending s. 287.025, F.S.; deleting certain items for which a primary contract of insurance is prohibited; amending s. 287.042, F.S.; revising the powers and duties of the Department of Management Services relating to the purchase of commodities and contractual services for the state; revising listing requirements for products offered by corporation operating the correctional industry program and a nonprofit agency for persons with disabilities; authorizing department to approve purchases from contracts let by political subdivisions in any state; repealing s. 287.045(11), F.S.; deleting a requirement that agencies report on expenditures and use of recycled materials; amending s. 287.056, F.S.; authorizing the department to adopt rules that exempt agencies from purchasing agreements and

1 state term contracts; repealing authority for 2 agencies to choose not to use state term 3 contracts that contain a surcharge; creating s. 4 287.0565, F.S.; authorizing the department to 5 adopt rules for small procurements; amending s. 6 287.057, F.S.; revising request for proposal 7 and invitation to negotiate requirements; 8 requiring single source purchases to be posted 9 in a form prescribed by the department; 10 revising exceptions to competitive solicitation 11 requirements; providing that services or commodities provided by certain agencies, 12 13 colleges, and universities are not subject to competitive solicitation requirements; 14 providing that certain services or commodities 15 provided to the Department of State for voter 16 17 education activities are not subject to 18 competitive solicitation requirements; 19 requiring certified negotiators for specified 20 procurements; deleting a requirement that an 21 agency report when it receives fewer than two bids, proposals, or replies; requiring the 22 department to adopt rules for certification of 23 24 negotiators; providing that certain activities 25 will render a person ineligible for subcontracts; deleting a requirement that 26 27 vendors be prequalified to use the online 28 procurement system; deleting a requirement that 29 the department adopt rules establishing online 30 procurement criteria for eligible commodities 31 and contractual services; revising fees that

1 may be charged for the online procurement 2 system; revising collection and deposit methods 3 for online procurement fees; creating s. 287.0571, F.S.; authorizing agencies to conduct 4 5 reverse auctions; specifying requirements for 6 reverse auctions; requiring the department to 7 adopt rules for reverse auctions; creating s. 8 287.0575, F.S.; authorizing agencies to require 9 certified cost or pricing data in specified 10 procurements; providing procedures for agencies 11 to follow when requiring cost or pricing data; providing timelines for submission of cost or 12 13 pricing data; requiring a truth-in-negotiation certificate to accompany cost or pricing data 14 submissions; permitting agencies to audit 15 vendor books and records related to cost or 16 17 pricing data; permitting agencies to adjust prices based on inaccurate, incomplete, or 18 19 outdated cost or pricing data; defining the 20 term "cost or pricing data"; creating s. 287.0815, F.S.; defining terms; requiring the 21 department to produce a report regarding agency 22 outsourcing contracts and subcontracts; 23 24 requiring publication of the report on the 25 department's website; repealing s. 287.1345, F.S., relating to surcharges on users of state 26 27 term contracts; amending s. 287.16, F.S.; 28 revising the duties, powers, and 29 responsibilities of the department relating to 30 state-owned or state-leased aircraft, 31 watercraft, and motor vehicles; amending s.

287.161, F.S.; providing that state-leased aircraft are included in the executive aircraft pool; deleting the provision that state employees traveling on a space available basis may not be charged more than the vehicle mileage allowance; providing legislative intent that executive aircraft pool be operated on a full cost-recovery basis; amending s. 287.17, F.S.; requiring annual agency reports to department on motor vehicle utilization; creating s. 408.919; requiring the Agency for Health Care Administration in partnership with other state agencies to contract for an Integrated Recipient Data Management Pilot Project; providing requirements; amending s. 945.025, F.S.; requiring specified contracts executed by the Department of Corrections to be competitively solicited; amending s. 946.515, F.S.; conforming provisions to changes made by the act; providing an effective date. Be It Enacted by the Legislature of the State of Florida: Section 1. Section 255.0515, Florida Statutes, is

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amended to read:

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255.0515 Bids or proposals for public state contracts; substitution of subcontractors. -- Solicitations for competitive bids or proposals advertised by the state or a county, municipality, or other political subdivision With respect to

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state contracts let pursuant to competitive bidding, whether

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under chapter 1013, relating to educational facilities, or

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this chapter, relating to public buildings, shall require bids or proposals to list the names of all subcontractors who will be engaged by the contractor. The contractor shall not remove or replace subcontractors listed in the bid or proposal subsequent to the lists being made public at the bid or proposal opening, except upon good cause shown.

Section 2. Subsections (1) and (2) of section 255.0525, Florida Statutes, are amended to read:

255.0525 Advertising for competitive bids or proposals.--

(1) The solicitation of competitive bids or proposals for any state construction project that is projected to cost more than \$200,000 shall be publicly advertised once in the Florida Administrative Weekly at least 21 days prior to the established bid opening. For state construction projects that are projected to cost more than \$500,000, the advertisement shall be published in the Florida Administrative Weekly at least 30 days prior to the established bid opening and at least once in a newspaper of general circulation in the county where the project is located at least 30 days prior to the established bid opening and at least 5 days prior to any scheduled prebid conference. In addition to the advertisement methods required by this subsection, solicitations may also be advertised by electronic posting on a centralized website designated by the Department of Management Services by rule. The bids or proposals shall be received and opened publicly at the location, date, and time established in the bid or proposal advertisement. In cases of emergency, the Secretary of Management Services may alter the procedures required in this section in any manner that is reasonable under the 31 emergency circumstances.

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The solicitation of competitive bids or proposals for any county, municipality, or other political subdivision construction project that is projected to cost more than \$200,000 shall be publicly advertised at least once in a newspaper of general circulation in the county where the project is located at least 21 days prior to the established bid opening and at least 5 days prior to any scheduled prebid conference. The solicitation of competitive bids or proposals for any county, municipality, or other political subdivision construction project that is projected to cost more than \$500,000 shall be publicly advertised at least once in a newspaper of general circulation in the county where the project is located at least 30 days prior to the established bid opening and at least 5 days prior to any scheduled prebid conference. In addition to the advertisement methods required by this subsection, solicitations may also be advertised by electronic posting on an Internet website designated by a county, municipality, or other political subdivision. Bids or proposals shall be received and opened at the location, date, and time established in the bid or proposal advertisement. In cases of emergency, the procedures required in this section may be altered by the local governmental entity in any manner that is reasonable under the emergency circumstances. Section 3. Section 283.425, Florida Statutes, is

amended to read:

283.425 Acceptance for printing; penalty for defective printing. -- No printing may be accepted as in compliance with the contract when the printing is not of the grade of workmanship which is usually employed by professional printers on printing of such class, or when the printing is not of the full quantity or acceptable quality for which it has been

contracted. If immediate necessity and lack of time to procure printing elsewhere compel the use of defective printing furnished by a contractor, it shall be accepted without approval, and, as specified in the contract, up to one-half of the contract price thereon shall be deducted as liquidated damages for breach of contract. The agency which contracted for printing shall notify the contractor within a reasonable time after delivery of said printing as to acceptance or nonacceptance, and such reasonable time shall be specified in the contract. The contract shall also provide that a contractor has a reasonable time to correct any defects if delivery is made by a date specified in the contract, unless such a provision is not practicable because of time constraints.

Section 4. Subsections (8), (12), and (13) of section 287.012, Florida Statutes, are amended, present subsections (27) and (28) of that section are redesignated as subsections (28) and (29), respectively, and a new subsection (27) is added to that section, to read:

287.012 Definitions.--As used in this part, the term:

- (8) "Contractor" means a person who contracts to sell commodities or contractual services to an agency. The term also means a person who enters into an arrangement with an agency, such as an alliance, partnership, or consortium, for the purpose of acquiring commodities or contractual services for or on behalf of an agency.
- (12) "Eligible user" means any person or entity authorized by the department pursuant to rule to purchase from state term contracts or to use the on-line procurement system. For purposes of state term contracts executed or renewed on or after October 1, 2004, the term shall include, but is not

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 limited to, nursing home facilities, as defined in s. 400.21, which are not-for-profit corporations or which have 50 percent or more Medicaid occupancy, and teaching hospitals, as defined in s. 408.07.

- (13) "Exceptional purchase" means any purchase of commodities or contractual services excepted by law or rule from the requirements for competitive solicitation, including, but not limited to, purchases from a single source; purchases upon receipt of less than two responsive bids, proposals, or replies; purchases made by an agency, after receiving approval from the department, from a contract procured, pursuant to s. 287.057(1), (2), or (3), by another agency; and purchases made without advertisement in the manner required by s. 287.042(3)(a)s. 287.042(3)(b). The term "exceptional purchase" does not include purchases made pursuant to s. 287.057(5)(e) and (f).
- $\underline{\text{(27)}}$ "Secretary" means the Secretary of Management Services.

Section 5. Subsections (1) and (2) of section 287.025, Florida Statutes, are amended to read:

287.025 Prohibition against certain insurance coverage on specified state property or insurable subjects.--

- (1) \underline{A} No primary contract of insurance \underline{may} not \underline{shall} be purchased on insurable subjects or property titled in the name of the state or its departments, divisions, bureaus, commissions, or agencies with respect to any of the following properties, coverages, or insurable subjects:
- (a) Physical damage insurance on motor vehicles which are licensed for use on the public highways of this state. For the purpose of this chapter, the term "physical damage insurance" means coverage against collision, upset or

overturn, fire, theft, combined additional coverage, or 2 comprehensive; 3 (b) Physical damage insurance on watercraft and 4 related equipment; 5 (c) Loss of rental income on any buildings unless the 6 buildings are financed in whole or in part by revenue bonds or 7 certificates the terms of which require such coverage or 8 unless otherwise authorized by law; 9 (d) Miscellaneous equipment which is subject to a 10 transportation feature and subject to ordinarily being covered 11 by an inland marine insurance floater. The term "miscellaneous equipment" does not include boilers and 12 13 machinery or nuclear equipment; 14 (e) Museum collections, artifacts, relics, or fine 15 arts; 16 (e)(f) Hull coverage on aircraft; 17 (f)(g) Glass insurance; 18 (g) (h) Coverage for loss against vandalism or 19 malicious mischief unless these perils are included within an 20 all-risks-of-physical-loss form; and (h)(i) Insurance against loss or damage to livestock 21 and services of a veterinary for such animals. 22 (2) Excess insurance may be purchased to cover loss 23 24 for physical damage on the above-described properties or risk 25 if the aggregate exposure at any one location or actual cash value of any one item exceeds the sum of \$10,000. However, no 26 excess insurance shall be purchased on any items listed in 27 28 paragraphs (1)(c),(f)(e), (g), and (h), and (i), regardless 29 of value or risk. 30 Section 6. Subsections (1), (2), (3), (4), and (16) of

31 section 287.042, Florida Statutes, are amended to read:

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287.042 Powers, duties, and functions. -- The department shall have the following powers, duties, and functions:

- (1)(a) To canvass all sources of supply, establish and maintain a vendor list to be organized by classes of commodities and contractual services, and contract for the purchase, lease, or acquisition, including purchase by installment sales or lease-purchase contracts which may provide for the payment of interest on unpaid portions of the purchase price, of all commodities and contractual services required by any agency under this chapter. Any contract providing for deferred payments and the payment of interest shall be subject to specific rules adopted by the department.
- (b) To The department may remove from its vendor list any source of supply which fails to fulfill any of its duties specified in a contract with the state. It may reinstate any such source of supply when it is satisfied that further instances of default will not occur.
- (c) With regard to the corporation operating the correctional industry program provided for in s. 946.502, the department:
- 1. Shall issue commodity numbers for all products of the corporation operating the correctional industry program which meet or exceed department specifications; In order to promote cost-effective procurement of commodities and contractual services, the department or an agency may enter into contracts that limit the liability of a vendor consistent with s. 672.719.
- (d) The department shall issue commodity numbers for all products of the corporation operating the correctional industry program which meet or exceed department 31 | specifications.

2.(e) The department Shall include the products offered by the corporation on any listing prepared by the department which lists state term contracts executed by the department. The products offered by the corporation and listed by the department may be listed on a state term contract or listed as an exception to the state term contract as determined by the department. The products or services shall be placed on such list in a category based upon specification criteria developed through a joint effort of the department and the corporation and approved by the department; and:

3.(f) May allow the corporation to may submit products and services to the department for testing, analysis, and review relating to the quality and cost comparability. If, after review and testing, the department approves of the products and services, the department shall give written notice thereof to the corporation. The corporation shall pay a reasonable fee charged for testing its products by the Department of Agriculture and Consumer Services.

(d)(g) The department shall include products and services that are offered by a qualified nonprofit agency for persons with disabilities the blind or for the other severely handicapped organized under pursuant to chapter 413 and that have been determined to be suitable for purchase pursuant to s. 413.035 on any department listing of state term contracts. The products and services shall be placed on such list in a category based upon specification criteria developed by the department in consultation with the qualified nonprofit agency. The products offered by a qualified nonprofit agency for persons with disabilities and listed by the department may be listed on a state term contract or listed as an exception to the state term contract as determined by the department.

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1 (h) The department may collect fees for the use of its 2 electronic information services. The fees may be imposed on an 3 individual transaction basis or as a fixed subscription for a 4 designated period of time. At a minimum, the fees shall be 5 determined in an amount sufficient to cover the department's 6 projected costs of such services, including overhead in 7 accordance with the policies of the Department of Management Services for computing its administrative assessment. All 8 9 fees collected pursuant to this paragraph shall be deposited 10 in the Grants and Donations Trust Fund for disbursement as 11 provided by law.

(2)(a) To establish purchasing agreements and procure state term contracts for commodities and contractual services, pursuant to s. 287.057, under which state agencies shall, and eligible users may, make purchases pursuant to s. 287.056. The department may restrict purchases from some term contracts to state agencies only for those term contracts where the inclusion of other governmental entities will have an adverse effect on competition or to those federal facilities located in this state. In such planning or purchasing the Office of Supplier Diversity may monitor to ensure that opportunities are afforded for contracting with minority business enterprises. The department, for state term contracts, and all agencies, for multiyear contractual services or term contracts, shall explore reasonable and economical means to utilize certified minority business enterprises. Purchases by any county, municipality, private nonprofit community transportation coordinator designated pursuant to chapter 427, while conducting business related solely to the Commission for the Transportation Disadvantaged, or other local public agency under the provisions in the state purchasing contracts, and

- (b) As an alternative to any provision in s. 120.57(3)(c), the department may proceed with the competitive solicitation or contract award process of a term contract when the secretary of the department or his or her designee sets forth in writing particular facts and circumstances which demonstrate that the delay incident to staying the solicitation or contract award process would be detrimental to the interests of the state. After the award of a contract resulting from a competitive solicitation in which a timely protest was received and in which the state did not prevail, the contract may be canceled and reawarded.
- (c) Any person who files an action protesting a decision or intended decision pertaining to contracts administered by the department, a water management district, or an agency pursuant to s. 120.57(3)(b) shall post with the department, the water management district, or the agency at the time of filing the formal written protest a bond payable to the department, the water management district, or agency in an amount equal to 1 percent of the estimated contract amount. For protests of decisions or intended decisions pertaining to exceptional purchases, the bond shall be in an amount equal to 1 percent of the estimated contract amount for the exceptional purchase. The estimated contract amount shall be based upon the contract price submitted by the protestor or, if no contract price was submitted, the department, water management district, or agency shall estimate the contract amount based

on factors including, but not limited to, the price of 2 previous or existing contracts for similar commodities or 3 contractual services, the amount appropriated by the 4 Legislature for the contract, or the fair market value of 5 similar commodities or contractual services. The agency shall 6 provide the estimated contract amount to the vendor within 72 7 hours, excluding Saturdays, Sundays, and state holidays, after the filing of the notice of protest by the vendor. The 8 9 estimated contract amount is not subject to protest pursuant 10 to s. 120.57(3). The bond shall be conditioned upon the 11 payment of all costs and charges that are adjudged against the protestor in the administrative hearing in which the action is 12 13 brought and in any subsequent appellate court proceeding. In lieu of a bond, the department, the water management district, 14 or agency may, in either case, accept a cashier's check, 15 official bank check, or money order in the amount of the bond. 16 17 If, after completion of the administrative hearing process and any appellate court proceedings, the department, water 18 19 management district, or agency prevails, it shall recover all 20 costs and charges which shall be included in the final order or judgment, excluding attorney's fees. This section shall not 21 apply to protests filed by the Office of Supplier Diversity. 22 Upon payment of such costs and charges by the protestor, the 23 24 bond, cashier's check, official bank check, or money order 25 shall be returned to the protestor. If, after the completion of the administrative hearing process and any appellate court 26 27 proceedings, the protestor prevails, the protestor shall 28 recover from the department, water management district, or 29 agency all costs and charges which shall be included in the final order or judgment, excluding attorney's fees. 30 31

- (3) To establish a system of coordinated, uniform procurement policies, procedures, and practices to be used by agencies in acquiring commodities and contractual services, which shall include, but not be limited to:
- (a) Development of a list of interested vendors to be maintained by classes of commodities and contractual services. This list shall not be used to prequalify vendors or to exclude any interested vendor from bidding.
- (a)(b)1. Development of procedures for advertising solicitations. These procedures must provide for electronic posting of solicitations for at least 10 days before the date set for receipt of bids, proposals, or replies, unless the department or other agency determines in writing that a shorter period of time is necessary to avoid harming the interests of the state. The Office of Supplier Diversity may consult with the department regarding the development of solicitation distribution procedures to ensure that maximum distribution is afforded to certified minority business enterprises as defined in s. 288.703.
- 2. Development of procedures for electronic posting. The department shall designate a centralized website on the Internet for the department and other agencies to electronically post solicitations, decisions or intended decisions, and other matters relating to procurement. From July 1, 2002, until July 1, 2003, the department shall publish a notice in each edition of the Florida Administrative Weekly which indicates the specific URL or Internet address for the centralized website.
- (b)(c) Development of procedures for the receipt and opening of bids, proposals, or replies by an agency. Such procedures shall provide the Office of Supplier Diversity an

 opportunity to monitor and ensure that the contract award is consistent with the requirements of s. 287.09451.

(c)(d) Development of procedures to be used by an agency in deciding to contract, including, but not limited to, identifying and assessing in writing project needs and requirements, availability of agency employees, budgetary constraints or availability, facility equipment availability, current and projected agency workload capabilities, and the ability of any other state agency to perform the services.

(d)(e) Development of procedures to be used by an agency in maintaining a contract file for each contract which shall include, but not be limited to, all pertinent information relating to the contract during the preparatory stages; a copy of the solicitation; documentation relating to the solicitation process; opening of bids, proposals, or replies; evaluation and tabulation of bids, proposals, or replies; and determination and notice of award of contract.

<u>(e)(f)</u> Development of procedures to be used by an agency for issuing solicitations that include requirements to describe commodities, services, scope of work, and deliverables in a manner that promotes competition.

 $\underline{(f)}(g)$ Development of procedures to be used by an agency when issuing requests for information and requests for quotes.

(4)(a) To prescribe the methods of securing responses to competitive solicitations sealed bids, proposals, and replies. Such methods may include, but are not limited to, procedures for identifying vendors; setting qualifications; conducting conferences or written question and answer periods for purposes of responding to vendor questions; evaluating

bids, proposals, and replies; ranking and selecting vendors; and conducting negotiations.

(b) To prescribe, in consultation with the State Technology Office, procedures for procuring information technology and information technology consultant services which provide for public announcement and qualification, competitive solicitations, contract award, and prohibition against contingent fees. Such procedures shall be limited to information technology consultant contracts for which the total project costs, or planning or study activities, are estimated to exceed the threshold amount provided for in s. 287.017, for CATEGORY TWO.

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In order to promote cost-effective procurement of commodities and contractual services, the department or an agency may enter into a contract consistent with s. 672.719 which limits the liability of a vendor.

- (16)(a) To evaluate contracts that are competitively procured let by the Federal Government, another state, or a political subdivision of any state for the provision of commodities and contractual contract services, and, when it is determined in writing to be cost-effective and in the best interest of the state, to enter into a written agreement authorizing an agency to make purchases under the $\frac{1}{2}$ contract approved by the department and let by the Federal Government, another state, or a political subdivision.
- (b) For contracts pertaining to the provision of information technology, the State Technology Office, in consultation with the department, shall assess the technological needs of a particular agency, evaluate the 31 contracts, and determine whether to enter into a written

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agreement with the letting federal, state, or political subdivision body to provide information technology for a particular agency.

Section 7. Subsection (11) of section 287.045, Florida Statutes, is repealed.

Section 8. Section 287.056, Florida Statutes, is amended to read:

287.056 Purchases from purchasing agreements and state term contracts. --

- (1) Agencies shall, and eligible users may, purchase commodities and contractual services from purchasing agreements established and state term contracts procured, under pursuant to s. 287.057, by the department, unless otherwise exempted by rule.
- (2) Agencies may have the option to purchase commodities or contractual services from state term contracts procured, pursuant to s. 287.057, by the department which contain a user surcharge pursuant to s. 287.1345 as determined by the department.
- (2) Agencies and eligible users may use a request for quote to obtain written pricing or services information from a state term contract vendor for commodities or contractual services available on state term contract from that vendor. The purpose of a request for quote is to determine whether a price, term, or condition more favorable to the agency or eligible user than that provided in the state term contract is available. Use of a request for quote does not constitute a decision or intended decision that is subject to protest under s. 120.57(3).

Section 9. Section 287.0565, Florida Statutes, is 31 created to read:

1 287.0565 Small procurement procedures.--In order to obtain the best value for the state, the department shall 2 3 adopt rules, pursuant to ss. 120.536(1) and 120.54, which 4 prescribe methods for the procurement of commodities and 5 contractual services that do not cost in excess of the 6 threshold amount provided in s. 287.017 for CATEGORY TWO. 7 Section 10. Subsections (2), (3), (5), (6), (17), 8 (18), (22), (23), and (24) of section 287.057, Florida 9 Statutes, are amended to read: 10 287.057 Procurement of commodities or contractual 11 services.--(2)(a) If an agency determines in writing that the use 12 of an invitation to bid is not likely to result in the best 13 value practicable, commodities or contractual services shall 14 15 be procured by competitive sealed proposals. A request for proposals shall be made available simultaneously to all 16 vendors, and must include a statement of the commodities or 17 contractual services sought; the time and date for the receipt 18 19 of proposals and of the public opening; and all contractual 20 terms and conditions applicable to the procurement, including the criteria, which shall include, but need not be limited to, 21 price, to be used in determining acceptability of the 22 proposal. The relative importance of price and other 23 24 evaluation criteria shall be indicated. If the agency contemplates renewal of the commodities or contractual 25 services contract, that fact must be stated in the request for 26 proposals. The proposal shall include the price for each year 27 28 for which the contract may be renewed. Evaluation of 29 proposals shall include consideration of the total cost for each year as submitted by the vendor. 30

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- (b) The contract shall be awarded to the responsible and responsive vendor whose proposal is determined in writing to result in the best value be the most advantageous to the state, taking into consideration the price and the other criteria set forth in the request for proposals. The contract file shall contain documentation supporting the basis on which the award is made.
- (3)(a) If the agency determines in writing that the use of an invitation to bid or a request for proposals is will not likely to result in the best value to the state, the agency may procure commodities and contractual services by competitive sealed replies. The agency's written determination must specify reasons that explain why negotiation may be necessary in order for the state to achieve the best value and must be approved in writing by the agency head or his or her designee prior to the advertisement of an invitation to negotiate. An invitation to negotiate shall be made available to all vendors simultaneously and must include a statement of the commodities or contractual services sought; the time and date for the receipt of replies and of the public opening; and all terms and conditions applicable to the procurement, including the criteria to be used in determining the acceptability of the reply. If the agency contemplates renewal of the contract, that fact must be stated in the invitation to negotiate. The reply shall include the price for each year for which the contract may be renewed.
- (b) The agency shall evaluate and rank responsive replies against all evaluation criteria set forth in the invitation to negotiate and shall select, based on the ranking, one or more vendors with which to commence 31 negotiations. After negotiations are conducted, the agency

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30 31 shall award the contract to the responsible and responsive vendor that the agency determines will provide the best value to the state. The contract file must contain a short plain statement that explains the basis for vendor selection and that sets forth the vendor's deliverables and price, pursuant to the contract, with an explanation of how these deliverables and price provide the best value to the state.

- (5) When the purchase price of commodities or contractual services exceeds the threshold amount provided in s. 287.017 for CATEGORY TWO, no purchase of commodities or contractual services may be made without receiving competitive solicitation if sealed bids, competitive sealed proposals, or competitive sealed replies unless:
- (a) The agency head determines in writing that an immediate danger to the public health, safety, or welfare or other substantial loss to the state requires emergency action. After the agency head makes such a written determination, the agency may proceed with the procurement of commodities or contractual services necessitated by the immediate danger, without receiving competitive sealed bids, competitive sealed proposals, or competitive sealed replies. However, such emergency procurement shall be made by obtaining pricing information from at least two prospective vendors, which must be retained in the contract file, unless the agency determines in writing that the time required to obtain pricing information will increase the immediate danger to the public health, safety, or welfare or other substantial loss to the state. The agency shall furnish copies of all written determinations certified under oath and any other documents relating to the emergency action to the department. A copy of the statement shall be furnished to the Chief Financial

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Officer with the voucher authorizing payment. The individual purchase of personal clothing, shelter, or supplies which are needed on an emergency basis to avoid institutionalization or placement in a more restrictive setting is an emergency for the purposes of this paragraph, and the filing with the department of such statement is not required in such circumstances. In the case of the emergency purchase of insurance, the period of coverage of such insurance shall not exceed a period of 30 days, and all such emergency purchases shall be reported to the department.

- (b) The purchase is made by an agency from a state term contract procured, pursuant to this section, by the department or by an agency, after receiving approval from the department, from a contract procured, pursuant to subsection (1), subsection (2), or subsection (3), by another agency.
- available only from a single source may be excepted from the competitive-solicitation requirements. When an agency believes that commodities or contractual services are available only from a single source, the agency shall electronically post a description in a form prescribed by the department of the commodities or contractual services sought for a period of at least 7 business days. The description must include a request that prospective vendors provide information regarding their ability to supply the commodities or contractual services described. If it is determined in writing by the agency, after reviewing any information received from prospective vendors, that the commodities or contractual services are available only from a single source, the agency shall:
- 1. Provide notice <u>in a form prescribed by the</u> department of its intended decision to enter a single-source

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purchase contract in the manner specified in s. 120.57(3), if the amount of the contract does not exceed the threshold amount provided in s. 287.017 for CATEGORY FOUR.

- Request approval from the department for the single-source purchase, if the amount of the contract exceeds the threshold amount provided in s. 287.017 for CATEGORY FOUR. The agency shall initiate its request for approval in a form prescribed by the department, which request may be electronically transmitted. The failure of the department to approve or disapprove the agency's request for approval within 21 days after receiving such request shall constitute prior approval of the department. If the department approves the agency's request, the agency shall provide notice of its intended decision to enter a single-source contract in the manner specified in s. 120.57(3).
- The secretary or his or her designee finds When it to be is in the best interest of the state, he or she the secretary of the department or his or her designee may authorize the Support Program to purchase insurance by negotiation, but such purchase shall be made only under conditions most favorable to the public interest.
- The purchase is of prescriptive assistive devices for the purpose of medical, developmental, or vocational rehabilitation of clients are excepted from competitive-solicitation requirements and the purchase is made shall be procured pursuant to an established fee schedule or by any other method which ensures the best price for the state, taking into consideration the needs of the client. Prescriptive assistive devices include, but are not limited to, prosthetics, orthotics, and wheelchairs. For purchases 31 made pursuant to this paragraph, state agencies shall annually

file with the department a description of the <u>procurements</u> purchases and methods of procurement.

- (f) The purchase is of the following contractual services and commodities are not subject to the competitive-solicitation requirements of this section:
 - 1. Artistic services.
 - 2. Academic program reviews.
 - 3. Lectures by individuals.
 - 4. Auditing services.
- 5. Legal services, including attorney, paralegal, expert witness, appraisal, or mediator services.
- 6. Health services involving examination, diagnosis, treatment, prevention, medical consultation, or administration.
- 7. Services provided to persons with mental or physical disabilities.by not-for-profit corporations which have obtained exemptions under the provisions of s. 501(c)(3) of the United States Internal Revenue Code or when such services are governed by the provisions of Office of Management and Budget Circular A-122. However, in acquiring such services, the agency shall consider the ability of the vendor, past performance, willingness to meet time requirements, and price.
- 8. Medicaid services delivered to an eligible Medicaid recipient by a health care provider who has not previously applied for and received a Medicaid provider number from the Agency for Health Care Administration. However, this exception shall be valid for a period not to exceed 90 days after the date of delivery to the Medicaid recipient and shall not be renewed by the agency.
 - 9. Family placement services.

- 1 10. Prevention services related to mental health,
 2 including drug abuse prevention programs, child abuse
 3 prevention programs, and shelters for runaways, operated by
 4 not-for-profit corporations. However, in acquiring such
 5 services, the agency shall consider the ability of the vendor,
 6 past performance, willingness to meet time requirements, and
 7 price.
 - 11. Training and education services provided to injured employees pursuant to s. 440.49(1).
 - 12. Contracts entered into pursuant to s. 337.11.
 - directly by governmental agencies; state universities and colleges; independent nonprofit colleges or universities located within the state and accredited by the Southern Association of Colleges and Schools; the Federal Government or any department, commission, agency, or other instrumentality thereof; and any state or agency thereof. This subparagraph does not apply to contractual services or commodities provided by these entities pursuant to a contract between the entity and a private vendor.
 - 14. Contractual services or commodities provided to the Department of State for the purpose of voter education activities by a Supervisor of Elections Office within this state or a nonprofit professional association adjunct to that office.
 - (g) The purchase is for continuing education events or programs that are offered to the general public and the purchase is paid for by which fees that have been collected for that pay all expenses associated with the event or program are exempt from requirements for competitive solicitation.

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- (6) If less than two responsive bids, proposals, or replies for commodity or contractual services purchases are received, the department or other agency may negotiate on the best terms and conditions. The department or other agency shall document the reasons that such action is in the best interest of the state in lieu of resoliciting competitive sealed bids, proposals, or replies. Each agency shall report all such actions to the department on a quarterly basis, in a manner and form prescribed by the department.
- (17) For a contract in excess of the threshold amount provided in s. 287.017 for CATEGORY FOUR, the agency head shall appoint:
- (a) At least three persons to evaluate proposals and replies who collectively have experience and knowledge in the program areas and service requirements for which commodities or contractual services are sought.
- (b) At least three persons to conduct negotiations during a competitive sealed reply procurement who collectively have experience and knowledge in negotiating contracts, contract procurement, and the program areas and service requirements for which commodities or contractual services are sought. When the contract is in excess of \$1 million, at least one of the persons conducting negotiations must be a certified negotiator as established by the department. The department shall, by rule, establish the experience, knowledge, and training required to be a certified negotiator. If the procuring agency does not have an employee who has the requisite certification, the department shall select a certified negotiator from another agency or shall contract with a certified negotiator to participate in the procuring agency's negotiations.

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been procured pursuant to subsections (1) through (5) to perform a feasibility study of the potential implementation of a subsequent contract, who participates in the drafting of a solicitation or who develops a program for future implementation, is not eligible to contract or subcontract, either directly or indirectly, with the agency for any other contracts dealing with that specific subject matter, and any firm in which such person has any interest is not eligible to receive such contract or subcontract. However, this prohibition does not prevent a vendor who responds to a request for information from being eligible to contract with an agency.

(22) An agency may contract for services with any independent, nonprofit college or university which is located within the state and is accredited by the Southern Association of Colleges and Schools, on the same basis as it may contract with any state university and college.

Technology Office and the <u>Chief Financial Officer</u> Comptroller, shall develop a program for on-line procurement of commodities and contractual services. To enable the state to promote open competition and to leverage its buying power, agencies shall, and eligible users may, procure commodities and contractual services through participate in the on-line procurement program, and eligible users may participate in the program. Only vendors prequalified as meeting mandatory requirements and qualifications criteria shall be permitted to participate in on-line procurement. The department, in consultation with the State Technology Office, may contract for equipment and

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 services necessary to develop and implement on-line procurement.

- (b) The department, in consultation with the State Technology Office, shall adopt rules, pursuant to ss. 120.536(1) and 120.54, to administer the program for on-line procurement. The rules shall include, but not be limited to:
- 1. Determining the requirements and qualification criteria for prequalifying vendors.
- 2. Establishing the procedures for conducting on-line procurement.
- 3. Establishing the criteria for eligible commodities and contractual services.
- 3.4. Establishing the procedures for providing access to on-line procurement.
- 4.5. Determining the criteria warranting any exceptions to the requirement that agencies procure commodities and contractual services through participation in the on-line procurement program.
- (c) The department may collect fees for the use of the on-line procurement system systems. The fees may be imposed on an individual transaction basis and or as a fixed percentage of the cost savings generated. At a minimum, the fees must be set in an amount that covers sufficient to cover the projected costs of the online procurement system such services, including the administrative and project service costs in accordance with the policies of the department; however, the fee may not exceed one percent of each transaction. For the purposes of compensating the provider, the department may authorize the provider to collect and retain a portion of the fees. The providers may withhold the portion retained from the amount of fees to be remitted to the department. The

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department may negotiate the retainage as a percentage of such fees charged to users, as a flat amount, or as any other method the department deems feasible. All fees and surcharges collected under this paragraph shall be deposited in the Grants and Donation Trust Fund as provided by law.

- (23)(24)(a) The State Technology Office shall establish, in consultation with the department, state strategic information technology alliances for the acquisition and use of information technology and related material with prequalified contractors or partners to provide the state with efficient, cost-effective, and advanced information technology.
- (b) In consultation with and under contract to the State Technology Office, the state strategic information technology alliances shall design, develop, and deploy projects providing the information technology needed to collect, store, and process the state's data and information, provide connectivity, and integrate and standardize computer networks and information systems of the state.
- (c) The partners in the state strategic information technology alliances shall be industry leaders with demonstrated experience in the public and private sectors.
- (d) The State Technology Office, in consultation with the department, shall adopt rules, pursuant to ss. 120.536(1) and 120.54, to administer the state strategic information technology alliances.
- Section 11. Section 287.0571, Florida Statutes, is created to read:

287.0571 Reverse auctions.--

(1) For purposes of this section, the term "reverse 31 auction" means an open and interactive process that is

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conducted through the online procurement system provided for in s. 287.057(23); that permits vendors to electronically submit prices during a specified time period for the purpose of competing to provide the lowest price; and that updates and reveals submitted prices to all participating vendors on a real-time basis.

- (2) Notwithstanding this part's requirements that prices submitted in response to competitive solicitations be sealed, an agency may use a reverse auction for the purpose of obtaining prices from vendors responding to a competitive solicitation for commodities or contractual services if the competitive solicitation:
- (a) Specifies all terms and conditions applicable to the conducting of, and participation in, a reverse auction;
- (b) Identifies the times and dates between which prices will be received; and
- (c) Contains all information otherwise required by this part for competitive solicitations.
- (3) Reverse auctions may not be used for procurements of construction services, printing, or systems for modular furniture and work stations.
- (4) The department shall adopt rules pursuant to ss. 120.536(1) and 120.54, which specify the types of procurements for which reverse auctions may be used and which prescribe procedures for conducting reverse auctions.
- Section 12. Section 287.0575, Florida Statutes, is created to read:
- 287.0575 Cost or pricing information; truth-in-negotiation certificate.--
- 30 (1) Prior to the award or modification of a contract
 31 for commodities or contractual services, the head of a

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procuring agency may require vendors to submit certified cost or pricing data when the cost or price of the contract plus the cost or price of any contract modification exceeds \$1 million and that cost or price is not:

- (a) Based on adequate price competition;
- (b) Based on established catalogue or market prices;
 - (c) Set by law or regulation.
- 1. Prior to the award of a contract, the requirement must apply to all vendors under consideration for the contract award at the time the requirement is issued by the agency; and
- 2. The vendor must submit the certified cost or pricing data within 15 calendar days after receipt of a written request from the agency, unless an extension is granted in writing by the head of the agency.
- (b) Any submission of cost or pricing data by a vendor under this section must be accompanied by a written truth-in-negotiation certificate that is executed by the vendor, subject to penalties of perjury, which certifies that the data submitted is accurate, complete, and current based on the description of the commodity or contractual service contained in the solicitation, the vendor's response to the solicitation, the contract, or other documents specified by the agency.
- (3) An agency's written request for certified cost or pricing data and a contract or contract modification for which certified cost or pricing data is required must contain a statement that the price of the contract or contract modification, including any profit or fee, may be adjusted by

the agency to exclude any portion of the price that is determined by the agency to have been based on inaccurate, incomplete, or outdated cost or pricing data. Requests for adjustments under this subsection must be made within 1 year after the termination of the contract.

- (4)(a) An agency may, at reasonable times and places, audit the books and records of any vendor that has submitted certified cost or pricing data under this section to the extent that such books and records relate to the data. A request by the agency to perform an audit may be made no later than 1 year after the termination of the contract.
- (b) Any vendor who receives a contract or contract modification for which certified cost or pricing data is required shall maintain books and records that relate to the certified cost or pricing data for 5 years after the date of final payment under the contract or after the date that resolution of a contract or contract modification price adjustment occurs, whichever date is later.
- (5) As used in this section, the term "cost or pricing data" means all facts that a prudent buyer or seller would reasonably expect to affect cost or price negotiations as of the date of the agreement on the price of a contract or contract modification or another date agreed upon by the parties. The term does not include information that is in the form of opinion or conjecture, but does include factual information from which an opinion or conjecture regarding cost or price may be derived.

Section 13. Section 287.0815, Florida Statutes, is created to read:

287.0815 Outsourcing contract reporting.--

(1) For purposes of this section, the term:

- (a) "Outsourcing contract" means a contractual relationship between an agency and a private entity for the provision in whole or in part of a public function or responsibility. "Agency" means any official, officer, commission, board, authority, council, committee, or department of the executive branch of state government. (2) Beginning October 1, 2004, and monthly thereafter,
 - (2) Beginning October 1, 2004, and monthly thereafter, the department shall produce a report that: lists each agency outsourcing contract and any subcontracts; identifies the name, legal domicile, and principal place of business of each contractor and subcontractor; identifies the physical locations where contractual services required by the contract and subcontracts are being performed; and identifies each outsourcing contract and subcontract price. The report shall be made available to the public through the department's website.
 - Section 14. <u>Section 287.1345</u>, Florida Statutes, is repealed.
 - Section 15. Subsection (2) of section 287.16, Florida Statutes, is amended to read:
 - 287.16 Powers and duties of department.--The Department of Management Services shall have the following powers, duties, and responsibilities:
 - (2) To establish and operate central facilities for the acquisition, disposal, operation, maintenance, repair, storage, supervision, control, and regulation of all state-owned or state-leased aircraft, watercraft, and motor vehicles and to operate any state facilities for those purposes. Acquisition may be by purchase, lease, loan, or in

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any other legal manner. The department may contract for the maintenance and repair of motor vehicles.

Section 16. Section 287.161, Florida Statutes, is amended to read:

287.161 Executive aircraft pool; assignment of aircraft; charge for transportation. --

- (1) There is created within the Department of Management Services an executive aircraft pool consisting of state-owned or state-leased aircraft for the purpose of furnishing executive air travel. Such aircraft shall not be a model in excess of a two-engine jet. Aircraft included in the executive aircraft pool may not be specifically assigned to any department or agency on any basis.
- The Department of Management Services shall charge all persons receiving transportation from the executive aircraft pool a rate not less than the mileage allowance fixed by the Legislature for the use of privately owned vehicles. However, state employees traveling on a space-available basis may not be charged more than the vehicle mileage allowance.
- (3) Fees collected for persons traveling by aircraft in the executive aircraft pool shall be deposited into the Bureau of Aircraft Trust Fund and shall be expended for fuel, maintenance, or other costs incurred to operate the aircraft management activities of the department. It is the intent of the Legislature that the executive aircraft pool be operated on a full-cost-recovery basis, less available funds in accordance with rules adopted pursuant to s. 287.16.
- (4) Notwithstanding the requirements of subsections 29 (2) and (3) and for the 2003-2004 fiscal year only, the Department of Management Services shall charge all persons 31 receiving transportation from the executive aircraft pool a

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rate not less than the mileage allowance fixed by the Legislature for the use of privately owned vehicles. Fees collected for persons traveling by aircraft in the executive aircraft pool shall be deposited into the Bureau of Aircraft Trust Fund and shall be expended for costs incurred to operate the aircraft management activities of the department. It is the intent of the Legislature that the executive aircraft pool be operated on a full cost recovery basis, less available funds. This subsection expires July 1, 2004.

Section 17. Subsection (5) of section 287.17, Florida Statutes, is amended to read:

287.17 Limitation on use of motor vehicles and aircraft.--

(5) Each state agency's head shall, by December 31 of each year, 2000, conduct a review of motor vehicle utilization with oversight from the agency's inspector general. This review shall consist of two parts. The first part of the review shall determine the number of miles that each assigned motor vehicle has been driven on official state business in the past fiscal year. Commuting mileage shall be excluded from calculating vehicle use. The purpose of this review is to determine whether employees with assigned motor vehicles are driving the vehicles a sufficient number of miles to warrant continued vehicle assignment. The second part of the review shall identify employees who have driven personal vehicles extensively on state business in the past fiscal year. The purpose of this review is to determine whether it would be cost-effective to provide state motor vehicles to such employees. In making this determination, the inspector general shall use the break-even mileage criteria developed by the 31 Department of Management Services. A copy of the review shall

be presented to the Department of Management Services Office of Program Policy Analysis and Government Accountability. 2 3 Section 18. Section 408.919, Florida Statutes, is 4 created to read: 5 408.919 Integrated Recipient Data Management Pilot 6 Project. --7 (1) In order to combat fraud and duplication in the 8 delivery and receipt of public services in Florida, the agency in partnership with the Department of Children and Families, 9 10 the Department of Health, the Department of Revenue, and the 11 Agency for Workforce Innovation shall develop an integrated recipient data management pilot project database that shall 12 provide immediate responses to queries by the agency, the 13 Department of Children and Families, the Department of Health, 14 the Department of Revenue, and the Agency for Workforce 15 Innovation on the recipient's status with the programs and 16 17 services offered by the State of Florida through the agency, the Department of Children and Families, the Department of 18 19 Health, the Department of Revenue, and the Agency for Workforce Innovation. 20 The agency shall, to the extent possible, obtain 21 matching funds from the Federal Government for this pilot 22 project. The agency shall contract for the development of this 23 24 pilot project with a contractor who is capable of linking 25 national public records data with existing state data related to program recipients and providers. This contractor must have 26 27 the flexibility to access this high volume of data in 5 seconds or less against a data set of multiple billions of 28 29 records, have batch processing capabilities in the tens of terabytes range, have the ability to provide a globally unique 30

ensure that program recipient information made exempt or confidential can be redacted when a public records request is made. The globally unique identifier must not be the program recipients' social security numbers, but must be able to identify the program recipients based upon a combination of names, addresses, social security numbers, and dates of birth. The contractor must have experience handling and integrating different types of public and proprietary data, must be capable of processing unstructured text, and must be able to complete data integration within 120 days after the execution of the contract.

Section 19. Subsection (4) of section 945.025, Florida Statutes, is amended to read:

945.025 Jurisdiction of department.--

- (4)(a) Nothing contained in chapter 287 shall be construed as requiring competitive bids for health services involving examination, diagnosis, or treatment.
- (b) A contract in which the department, in exchange for revenue, authorizes a vendor to use governmental authority or property for the purpose of selling goods or services to a person shall be considered a procurement of contractual services. This procurement shall be competitively solicited in accordance with part I of chapter 287 if the sum of estimated gross revenues to be generated under the contract for the state and the contractor over the contract term exceed the threshold amount for CATEGORY TWO in s. 287.017.

Section 20. Subsection (2) of section 946.515, Florida Statutes, is amended to read:

946.515 Use of goods and services produced in correctional work programs.--

1 (2) A No similar product or service of comparable 2 price and quality found necessary for use by any state agency 3 may not be purchased from any source other than the corporation if the corporation certifies that the product is 4 5 manufactured by, or the service is provided by, inmates and 6 the product or service meets the comparable performance specifications and comparable price and quality requirements 7 8 as specified under s. 287.042(1)(c)3.s. 287.042(1)(f) or as 9 determined by an individual agency as provided in this 10 section. The purchasing authority of any such state agency may 11 make reasonable determinations of need, price, and quality with reference to products or services available from the 12 corporation. In the event of a dispute between the corporation 13 and any purchasing authority based upon price or quality under 14 this section or s. 287.042(1)(c)3.s. 287.042(1)(f), either 15 party may request a hearing with the Department of Management 16 17 Services and if not resolved, either party may request a proceeding pursuant to ss. 120.569 and 120.57, which shall be 18 19 referred to the Division of Administrative Hearings within 60 days after such request, to resolve any dispute under this 20 21 section. No party is entitled to any appeal pursuant to s. 120.68. 22 23 Section 21. This bill shall take effect on October 1, 24 2004, except that section 12 of this act, which creates section 287.0575, Florida Statutes, shall take effect on that 25 date only if House Bill 1889 or similar legislation is enacted 26 during the same legislative session or an extension thereof 27 28 and becomes law. 29 30

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                                                                           STATEMENT OF SUBSTANTIAL CHANGES CONTAINED IN
                                                                                                                                               COMMITTEE SUBSTITUTE FOR
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                                                                                                                                                                        Senate Bill 2932
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                    Requires listing of subcontractors on bids or proposals submitted in response to public solicitations for specified construction projects. Removes bill's provisions making printing services a commodity for purposes of ch. 287, F.S. Amends liquidated damages provision for defective printing. Adds a definition for the term "Secretary" to ch. 287, F.S. Creates s. 287.0565, F.S., to authorize the Department of Management Services to adopt rules for small procurements. Creates s. 287.0571, F.S., to provide reverse auction authority. Exempts commodities and contractual services for specified voter education activities from competitive solicitation requirements. Requires deposit of online procurement fees in Grants and Donations Trust Fund. Limits fee to one percent. Amends requirements in s. 287.0575, F.S., for certified cost and pricing data. Requires competitive solicitation of specified revenue generating contracts executed by the Department of Corrections. Creates s. 408.919, F.S., to require the Agency for Health Care Administration to contract for the development of an Integrated Recipient Data Management Pilot Project. Removes bill's provisions that amended sections relating to minority business enterprises. Amends effective date.
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