By the Committee on Commerce, Economic Opportunities, and Consumer Services

310-901-04

A bill to be entitled 1 2 An act relating to a review under the Open Government Sunset Review Act; amending s. 3 4 73.0155, F.S.; revising a public-records 5 exemption for business records submitted in eminent domain negotiations on business 6 7 damages; providing for confidentiality; prescribing the information that is 8 9 confidential and exempt from disclosure; prescribing certain conditions for the 10 confidentiality and exemption; providing for 11 12 limitations on the confidentiality and exemption; providing for access by employees of 13 an agency; providing a penalty for disclosure; 14 providing for future legislative review and 15 repeal; providing a statement of public 16 17 necessity; providing an effective date. 18 19 Be It Enacted by the Legislature of the State of Florida: 20 Section 1. Section 73.0155, Florida Statutes, is 21 22 amended to read: 23 73.0155 Confidentiality; business information records provided to a governmental condemning authority .--24 25 (1) The following business information records provided by the owner of a business to a governmental 26 27 condemning authority as part of an offer of business damages 2.8 under pursuant to s. 73.015 is confidential and are exempt from the disclosure provisions of s. 24(a), Art. I of the 29 30 State Constitution and s. 119.07(1) if the disclosure of such

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CODING: Words stricken are deletions; words underlined are additions.

records would be likely to cause substantial harm to the

competitive position of the person providing such records and if the owner person providing such records requests in writing that the information such records be held exempt:

(a) Federal tax returns or tax information confidential under 26 U.S.C. s. 6103.

- (b) State tax returns or tax information confidential under s. 213.053.
- (c) Balance sheets, profit-and-loss statements, cash-flow statements, inventory records, or customer lists or number of customers for a business operating on the parcel to be acquired.
- (d) A franchise, distributorship, or lease agreement of which the business operating on the parcel to be acquired is the subject.
- (e) Materials that relate to methods of manufacture or production, potential trade secrets, patentable material, or actual trade secrets as defined in s. 688.002.
- (f) Other sensitive or proprietary information related to the business operating on the parcel to be acquired, if the owner attests in writing to the governmental condemning authority that:
- 1. The information is being relied upon to substantiate a claim for business damages under s. 73.015;
- 2. The information has not otherwise been publicly disclosed;
- 3. The information cannot be readily obtained by the public using alternative means;
- 4. The information is used by the business to protect or further a business advantage over those who do not know or use the information; and

- 5. The disclosure of the information would injure the business in the marketplace. Nothing in this section shall be construed to prevent inspection of such records by the Attorney General, members of the Legislature, and interested state agencies; however, such records shall remain exempt from further disclosure.
- (2) At the time that any information made confidential and exempt from disclosure under subsection (1) is legally available or subject to public disclosure for any reason, that information is no longer confidential and exempt and shall be made available for inspection and copying.
- (3) Employees of an agency as defined in s. 119.011 shall be permitted to inspect and copy records or information made confidential and exempt from disclosure under subsection (1) exclusively for the transaction of official business by, or on behalf of, a public agency. Employees receiving this confidential and exempt information must maintain the confidentiality of the information. Any such employee receiving confidential information who violates this subsection commits a misdemeanor of the first degree, punishable as provided by s. 775.082 or s. 775.083.
- (4) Subsection (1)This exemption is subject to the Open Government Sunset Review Act in accordance with s. 119.15 and expires on October 2, 2009 2004, unless reviewed and reenacted by the Legislature.

Section 2. (1) The Legislature finds that it is a public necessity to make confidential and exempt from public disclosure sensitive business information that is submitted to a governmental condemning authority by a business owner to substantiate an offer to settle a business-damage claim resulting from the acquisition of a parcel for right-of-way

purposes through eminent domain. Specifically, the Legislature finds that this confidentiality and exemption from public 2 3 disclosure are necessary for federal and state tax returns and tax information; balance sheets, profit-and-loss statements, 4 5 cash-flow statements, inventory records, and customer lists or 6 number of customers for a business operating on the parcel; 7 franchise, distributorship, and lease agreements relating to a 8 business operating on the parcel; information in the nature of trade secrets; and other sensitive or proprietary business 9 10 information, because the business uses this information to 11 protect or further an advantage over other businesses and disclosure of the information would injure the business in the 12 marketplace, and because the governmental condemning authority 13 uses this information to evaluate the merits of a 14 15 business-damage claim and reluctance on the part of a business to provide this information would significantly impair the 16 17 ability of the authority to conduct eminent domain activities. (2) Federal and state tax returns and tax information; 18 19 balance sheets, profit-and-loss statements, cash-flow statements, inventory records, and customer lists or number of 20 customers for a business; franchise, distributorship, and 21 lease agreements relating to a business; information in the 22 nature of trade secrets; and other sensitive or proprietary 23 24 business information are typically kept confidential by a business and are not readily obtainable by the public through 25 alternative means. This information relates directly to the 26 operations of the business and reflects upon, and provides 27 insights into, the financial status, operating techniques and 28 29 activities, and strategic plans of the business. Competitors of the business, who would not ordinarily have access to this 30 sensitive business information, could use it to undermine the 31

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position that the business maintains in the marketplace by adjusting their own operating techniques and activities and strategic plans in response to what they learn about the business. But for the acquisition by a governmental condemning authority of property on which the business operates and the requirement that the business submit an offer to settle a business-damage claim, the business would not ordinarily be in the position of having to release this information into a public forum. The confidentiality and exemption from public disclosure provided by this act, therefore, protect information of a confidential nature concerning an entity and are necessary to prevent the business from being unfairly injured in the marketplace.

(3) Federal and state tax returns and tax information; balance sheets, profit-and-loss statements, cash-flow statements, inventory records, and customer lists or number of customers for a business; franchise, distributorship, and lease agreements relating to a business; information in the nature of trade secrets; and other sensitive or proprietary business information are critical to the evaluation of a claim for business damages resulting from the acquisition of a parcel by a governmental condemning authority. The authority uses the information to determine how the taking of a portion of the property on which a business operates will affect the business from a financial standpoint, to evaluate whether the amount that the business is claiming is accurate in relation to the actual business damages, and, ultimately, to determine how much to compensate the business for its damages. Without the information, a condemning authority would not be able to assess the accuracy of the business-damage offer the business submits and would have to approximate damages using

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nonspecific information, such as industry trends or averages.
    An inability to obtain accurate and specific information about
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    the business creates the potential for the authority to pay a
    greater amount than the actual damages or for the authority to
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    undervalue the claim and reject the business's offer. The
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    exchange of accurate information promotes good-faith
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    negotiations between the business and the governmental
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    condemning authority early in the property-acquisition process
    and, thereby, promotes opportunities for the parties to reach
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    a settlement on the amount of damages without having to
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    proceed to a full trial, which would likely entail greater
    costs associated with the acquisition of property for public
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    transportation projects. Because, for the reasons cited in
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    subsection (2), a business is reluctant to share this
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    sensitive business information, the confidentiality and
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    exemption from public disclosure provided by this act
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    encourage businesses to release the information, promote
    settlements early in the condemnation process and before
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    trial, and allow governmental condemning authorities to
    effectively and efficiently administer eminent domain
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    programs.
           Section 3. This act shall take effect October 1, 2004.
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1	STATEMENT OF SUBSTANTIAL CHANGES CONTAINED IN COMMITTEE SUBSTITUTE FOR
2	Senate Bill 712
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4	The committee substitute:
5	revises the provision in the bill allowing confidential and
6	exempt information to be shared with "public employees," to instead provide that the information may be shared with employees of an "agency," as that term is defined in the public records law, for the transaction of official business;
7	public records law, for the transaction of official business;
8	changes the effective date of the legislation from July 1,
9	2004, to October 1, 2004.
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