2005

1	A bill to be entitled
2	An act relating to viatical settlements; amending s.
3	517.021, F.S.; revising and providing definitions;
4	creating s. 517.072, F.S.; specifying nonapplication of
5	certain exemptions to viatical settlement investments;
6	specifying the offering of a viatical settlement
7	investment as not an exempt transaction under certain
8	provisions of law; amending s. 517.081, F.S.; authorizing
9	the Financial Services Commission to adopt additional
10	rules relating to securities registration; authorizing the
11	commission to adopt rules establishing requirements and
12	standards for disclosures and records relating to viatical
13	settlement investments; creating s. 517.1215, F.S.;
14	requiring the commission to adopt rules specifying
15	requirements for certain investment advisors; requiring
16	the commission to establish by rule rules of conduct and
17	prohibited business practices for investment advisers and
18	associated persons; providing requirements; creating s.
19	517.1217, F.S.; authorizing the commission to establish by
20	rule rules of conduct and prohibited business practices
21	for dealers and associated persons; providing
22	requirements; amending s. 624.501, F.S.; including agents
23	making an appointment under certain life insurance agent
24	fee provisions; amending ss. 626.015, 626.112, 626.207,
25	and 626.331, F.S., to conform; amending s. 626.611, F.S.;
26	providing an additional ground for compulsory refusal,
27	suspension, or revocation of certain licenses or
28	appointments for transactions relating to viatical
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29 settlement contracts; amending s. 626.777, F.S., to 30 conform; amending s. 626.7845, F.S.; prohibiting certain 31 activities by a person relating to viatical settlement 32 contracts unless as a licensed life agent; amending s. 626.9911, F.S.; revising definitions; amending s. 33 34 626.9912, F.S., to conform; amending s. 626.9913, F.S.; 35 specifying additional requirements for annual statements 36 by viatical settlement provider licensees; providing an 37 alternative bond provision for certain viatical settlement 38 providers for a certain time period; prohibiting certain persons from levying upon certain assets or securities 39 40 under certain circumstances; requiring annual statements to contain certain information; amending s. 626.9914, 41 42 F.S.; including the authority to deny a license among the 43 adverse actions the Office of Insurance Regulation may 44 take against a viatical settlement provider for certain 45 actions; amending s. 626.9916, F.S.; revising licensure requirements for viatical settlement brokers; providing 46 47 for self-appointment; providing for transfers of appointments; providing for termination of licenses; 48 49 specifying a fiduciary duty of viatical settlement brokers; prohibiting dividing or sharing compensation 50 received by a life agent for certain activities under 51 certain circumstances; amending ss. 626.9919, 626.992, and 52 53 626.9921, F.S., to conform; amending s. 626.9922, F.S.; 54 specifying office jurisdiction over certain viatical 55 settlement purchase agreements; authorizing the office to 56 refer certain cases to the United States Securities and Page 2 of 44

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57 Exchange Commission for administrative action under 58 certain circumstances; providing application to life 59 expectancy providers; amending ss. 626.99245, 626.9925, 626.9926, and 626.9927, F.S., to conform; amending s. 60 626.99275, F.S.; revising a prohibited practice to apply 61 to issuing life expectancies under certain circumstances; 62 63 providing a criminal penalty; amending s. 626.99278, F.S.; 64 requiring an anti-fraud plan to include a life expectancy 65 accuracy review process; amending ss. 626.9928 and 66 626.99285, F.S., to conform; amending s. 626.99295, F.S.; revising application of a grace period for certain 67 viatical settlement purchase agreements; repealing s. 68 626.9917, F.S., relating to denial, suspension, 69 70 revocation, or nonrenewal of viatical settlement broker 71 licenses; repealing s. 626.9918, F.S., relating to effect 72 of suspension or revocation of viatical settlement broker licenses; repealing s. 626.99235, F.S., relating to 73 disclosures to viatical settlement purchasers; repealing 74 75 s. 626.99236, F.S., relating to further disclosures to viatical settlement purchasers; repealing s. 626.99277, 76 77 F.S., relating to false representations; providing an effective date. 78 79 Be It Enacted by the Legislature of the State of Florida: 80 81 82 Section 1. Subsections (19) and (21) of section 517.021, 83 Florida Statutes, are renumbered as subsections (20) and (22), respectively, present subsection (20) is renumbered as 84

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85	subsection (21) and amended, and subsections (19) and (23) are
86	added to said section, to read:
87	517.021 DefinitionsWhen used in this chapter, unless
88	the context otherwise indicates, the following terms have the
89	following respective meanings:
90	(19) "Qualified institutional buyer" means any qualified
91	institutional buyer, as defined in United States Securities and
92	Exchange Commission Rule 144A, 17 C.F.R. 230.144A(a), under the
93	Securities Act of 1933, as amended, or any foreign buyer that
94	satisfies the minimum financial requirements set forth in such
95	<u>rule.</u>
96	<u>(21)</u> "Security" includes any of the following:
97	(a) A note.
98	(b) A stock.
99	(c) A treasury stock.
100	(d) A bond.
101	(e) A debenture.
102	(f) An evidence of indebtedness.
103	(g) A certificate of deposit.
104	(h) A certificate of deposit for a security.
105	(i) A certificate of interest or participation.
106	(j) A whiskey warehouse receipt or other commodity
107	warehouse receipt.
108	(k) A certificate of interest in a profit-sharing
109	agreement or the right to participate therein.
110	(1) A certificate of interest in an oil, gas, petroleum,
111	mineral, or mining title or lease or the right to participate
112	therein.

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113	(m) A collateral trust certificate.
114	(n) A reorganization certificate.
115	(o) A preorganization subscription.
116	(p) Any transferable share.
117	(q) An investment contract.
118	(r) A beneficial interest in title to property, profits,
119	or earnings.
120	(s) An interest in or under a profit-sharing or
121	participation agreement or scheme.
122	(t) Any option contract which entitles the holder to
123	purchase or sell a given amount of the underlying security at a
124	fixed price within a specified period of time.
125	(u) Any other instrument commonly known as a security,
126	including an interim or temporary bond, debenture, note, or
127	certificate.
128	(v) Any receipt for a security, or for subscription to a
129	security, or any right to subscribe to or purchase any security.
130	(w) A viatical settlement investment.
131	(23) "Viatical settlement investment" means an agreement
132	for the purchase, sale, assignment, transfer, devise, or bequest
133	of all or any portion of a legal or equitable interest in a
134	viaticated policy as defined in chapter 626. The term does not
135	include:
136	(a) The transfer or assignment of an interest in a
137	previously viaticated policy from a natural person who transfers
138	or assigns no more than one such interest in 1 calendar year.
139	(b) The provision of stop-loss coverage to a viatical
140	settlement provider, financing entity, or related provider
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141 trust, as those terms are defined in s. 626.9911, by an 142 authorized or eligible insurer. (c) The transfer or assignment of a viaticated policy from 143 144 a licensed viatical settlement provider to another licensed 145 viatical settlement provider, a related provider trust, or a 146 financing entity, as those terms are defined in s. 626.9911, or 147 to a contingency insurer provided that such transfer or assignment is not the direct or indirect promotion of any scheme 148 149 or enterprise with the intent of violating or evading any 150 provision of this chapter. 151 The transfer or assignment of a viaticated policy to a (d) bank, trust company, savings institution, insurance company, 152 dealer, investment company as defined in the Investment Company 153 154 Act of 1940, pension or profit-sharing trust, or qualified 155 institutional buyer as defined in United States Securities and 156 Exchange Commission Rule 144A, 17 C.F.R. 230.144A(a), provided 157 such transfer or assignment is not for the direct or indirect promotion of any scheme or enterprise with the intent of 158 159 violating or evading any provision of this chapter. 160 (e) The transfer or assignment of a viaticated policy by a 161 conservator of a viatical settlement provider appointed by a 162 court of competent jurisdiction who transfers or assigns 163 ownership of viaticated policies pursuant to that court's order. Section 2. Section 517.072, Florida Statutes, is created 164 165 to read: 166 517.072 Viatical settlement investments.--The exemptions provided for by ss. 517.051(6), (8), and (10) do not apply to a 167 viatical settlement investment. The offering of a viatical 168 Page 6 of 44

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169 settlement investment is not an exempt transaction under s. 170 517.061(2), (3), (8), (11), and (18), regardless of whether the 171 offering otherwise complies with the conditions of that section, 172 unless such offering is to a qualified institutional buyer. 173 Section 3. Subsection (7) of section 517.081, Florida 174 Statutes, is amended, and subsection (8) is added to said 175 section, to read:

176

517.081 Registration procedure. --

177 (7) If upon examination of any application the office 178 shall find that the sale of the security referred to therein 179 would not be fraudulent and would not work or tend to work a fraud upon the purchaser, that the terms of the sale of such 180 securities would be fair, just, and equitable, and that the 181 182 enterprise or business of the issuer is not based upon unsound 183 business principles, it shall record the registration of such 184 security in the register of securities; and thereupon such 185 security so registered may be sold by any registered dealer, subject, however, to the further order of the office. In order 186 to determine if an offering is fair, just, and equitable, the 187 188 commission may by rule establish requirements and standards for 189 the filing, content, and circulation of any preliminary, final, 190 or amended prospectus and other sales literature and may by rule establish merit qualification criteria relating to the issuance 191 of equity securities, debt securities, insurance company 192 193 securities, real estate investment trusts, and other traditional and nontraditional investments, including, but not limited to, 194 195 oil and gas investments. The criteria may include such elements 196 as the promoter's equity investment ratio, the financial

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197	condition of the issuer, the voting rights of shareholders, the
198	grant of options or warrants to underwriters and others, loans
199	and other affiliated transaction, the use or refund of proceeds
200	of the offering, and such other relevant criteria as the office
201	in its judgment may deem necessary to such determination.
202	(8) The commission may by rule establish requirements and
203	standards for:
204	(a) Disclosures to purchasers of viatical settlement
205	investments.
206	(b) Recordkeeping requirements for sellers of viatical
207	settlement investments.
208	Section 4. Section 517.1215, Florida Statutes, is created
209	to read:
210	517.1215 Requirements, rules of conduct, and prohibited
211	business practices for investment advisors and their associated
212	persons
213	(1) The commission shall specify by rule requirements for
214	investment advisors deemed to have custody of client funds which
215	concern the following:
216	(a) Notification of custody of, maintenance of, and
217	safeguards for client funds.
218	(b) Communications with clients and independent
219	representatives.
220	(c) Requirements for investment advisers who have custody
221	of pooled investments.
222	(d) Exceptions to the custody requirements.
223	

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224	In adopting the rules, the commission shall consider the rules
225	and regulations of the federal regulatory authority and the
226	North American Securities Administrators Association.
227	(2) The commission shall by rule establish rules of
228	conduct and prohibited business practices for investment
229	advisers and their associated persons. In adopting the rules,
230	the commission shall consider general industry standards as
231	expressed in the rules and regulations of the various federal
232	and self-regulatory agencies and regulatory associations,
233	including, but not limited to, the United States Securities and
234	Exchange Commission, the National Association of Securities
235	Dealers, and the North American Securities Administrators
236	Association.
237	Section 5. Section 517.1217, Florida Statutes, is created
238	to read:
239	517.1217 Rules of conduct and prohibited business
240	practices for dealers and their associated personsThe
241	commission by rule may establish rules of conduct and prohibited
242	business practices for dealers and their associated persons. In
243	adopting the rules, the commission shall consider general
244	industry standards as expressed in the rules and regulations of
245	the various federal and self-regulatory agencies and regulatory
246	associations, including, but not limited to, the United States
247	Securities and Exchange Commission, the National Association of
248	Securities Dealers, and the North American Securities
249	Administrators Association.
250	Section 6. Paragraph (a) of subsection (7) of section
251	624.501, Florida Statutes, is amended to read:
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624.501 Filing, license, appointment, and miscellaneous 253 fees.--The department, commission, or office, as appropriate, 254 shall collect in advance, and persons so served shall pay to it 255 in advance, fees, licenses, and miscellaneous charges as 256 follows: 257 (7) Life insurance agents. 258 Agent's original appointment and biennial renewal or (a) continuation thereof, each insurer or agent making an 259 260 appointment: Appointment.....\$42.00 261 262 State tax.....12.00 263 264 Total.....\$60.00 265 Section 7. Subsection (10) of section 626.015, Florida Statutes, is amended to read: 266 267 626.015 Definitions.--As used in this part: 268 (10) "Life agent" means an individual representing an 269 insurer as to life insurance and annuity contracts, or acting as 270 a viatical settlement broker as defined in s. 626.9911, 271 including agents appointed to transact life insurance, fixed-272 dollar annuity contracts, or variable contracts by the same 273 insurer. 274 Section 8. Paragraph (b) of subsection (1) of section 626.112, Florida Statutes, is amended to read: 275 276 626.112 License and appointment required; agents, customer representatives, adjusters, insurance agencies, service 277 278 representatives, managing general agents .--279 (1)Page 10 of 44

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280 (b) Except as provided in subsection (6) or in applicable department rules, and in addition to other conduct described in 281 282 this chapter with respect to particular types of agents, a 283 license as an insurance agent, service representative, customer 284 representative, or limited customer representative is required 285 in order to engage in the solicitation of insurance. For 286 purposes of this requirement, as applicable to any of the 287 license types described in this section, the solicitation of 288 insurance is the attempt to persuade any person to purchase an 289 insurance product by: 290 Describing the benefits or terms of insurance coverage, 1. including premiums or rates of return; 291 292 Distributing an invitation to contract to prospective 2. 293 purchasers; 294 3. Making general or specific recommendations as to 295 insurance products; 296 Completing orders or applications for insurance 4. 297 products; or 298 5. Comparing insurance products, advising as to insurance 299 matters, or interpreting policies or coverages; or 300 6. Offering or attempting to negotiate on behalf of 301 another person a viatical settlement contract as defined in s. 302 626.9911. 303 However, an employee leasing company licensed pursuant to 304 chapter 468 which is seeking to enter into a contract with an 305 employer that identifies products and services offered to 306 employees may deliver proposals for the purchase of employee 307 Page 11 of 44

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308 leasing services to prospective clients of the employee leasing 309 company setting forth the terms and conditions of doing 310 business; classify employees as permitted by s. 468.529; collect 311 information from prospective clients and other sources as 312 necessary to perform due diligence on the prospective client and to prepare a proposal for services; provide and receive 313 314 enrollment forms, plans, and other documents; and discuss or 315 explain in general terms the conditions, limitations, options, 316 or exclusions of insurance benefit plans available to the client 317 or employees of the employee leasing company were the client to contract with the employee leasing company. Any advertising 318 materials or other documents describing specific insurance 319 coverages must identify and be from a licensed insurer or its 320 321 licensed agent or a licensed and appointed agent employed by the 322 employee leasing company. The employee leasing company may not 323 advise or inform the prospective business client or individual 324 employees of specific coverage provisions, exclusions, or limitations of particular plans. As to clients for which the 325 326 employee leasing company is providing services pursuant to s. 327 468.525(4), the employee leasing company may engage in 328 activities permitted by ss. 626.7315, 626.7845, and 626.8305, 329 subject to the restrictions specified in those sections. If a prospective client requests more specific information concerning 330 331 the insurance provided by the employee leasing company, the 332 employee leasing company must refer the prospective business client to the insurer or its licensed agent or to a licensed and 333 334 appointed agent employed by the employee leasing company.

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335 Section 9. Section 626.207, Florida Statutes, is amended 336 to read:

337 626.207 Department rulemaking authority; waiting periods338 for applicants; penalties against licensees.--

339 The department shall adopt rules establishing specific (1)340 waiting periods for applicants to become eligible for licensure 341 following denial, suspension, or revocation pursuant to s. 626.611, s. 626.621, s. 626.8437, s. 626.844, s. 626.935, s. 342 343 626.9917, s. 634.181, s. 634.191, s. 634.320, s. 634.321, s. 344 634.422, s. 634.423, s. 642.041, or s. 642.043. The purpose of the waiting periods is to provide sufficient time to demonstrate 345 reformation of character and rehabilitation. The waiting periods 346 shall vary based on the type of conduct and the length of time 347 348 since the conduct occurred and shall also be based on the 349 probability that the propensity to commit illegal conduct has 350 been overcome. The waiting periods may be adjusted based on 351 aggravating and mitigating factors established by rule and 352 consistent with this purpose.

353 (2)The department shall adopt rules establishing specific 354 penalties against licensees for violations of s. 626.611, s. 355 626.621, s. 626.8437, s. 626.844, s. 626.935, s. 626.9917, s. 356 634.181, s. 634.191, s. 634.320, s. 634.321, s. 634.422, s. 357 634.423, s. 642.041, or s. 642.043. The purpose of the 358 revocation or suspension is to provide a sufficient penalty to deter future violations of the Florida Insurance Code. The 359 imposition of a revocation or the length of suspension shall be 360 361 based on the type of conduct and the probability that the propensity to commit further illegal conduct has been overcome 362 Page 13 of 44

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363 at the time of eligibility for relicensure. The revocation or 364 the length of suspension may be adjusted based on aggravating or 365 mitigating factors, established by rule and consistent with this 366 purpose.

367 Section 10. Subsection (2) of section 626.331, Florida Statutes, is amended to read: 368

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626.331 Number of appointments permitted or required.--370 An agent shall be required to have a separate (2) 371 appointment as to each insurer by whom he or she is appointed as 372 an agent. An agent must appoint himself or herself before performing the functions of a viatical settlement broker. 373

Section 11. Subsection (17) is added to section 626.611, 374 375 Florida Statutes, to read:

376 626.611 Grounds for compulsory refusal, suspension, or 377 revocation of agent's, title agency's, adjuster's, customer 378 representative's, service representative's, or managing general 379 agent's license or appointment. -- The department shall deny an application for, suspend, revoke, or refuse to renew or continue 380 381 the license or appointment of any applicant, agent, title 382 agency, adjuster, customer representative, service 383 representative, or managing general agent, and it shall suspend or revoke the eligibility to hold a license or appointment of 384 any such person, if it finds that as to the applicant, licensee, 385 386 or appointee any one or more of the following applicable grounds exist: 387

388 (17) In transactions related to viatical settlement contracts as defined in s. 626.9911: 389 390

Commission of a fraudulent or dishonest act. (a)

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391 (b) No longer meeting the requirements for initial 392 licensure. (c) Having received a fee, commission, or other valuable 393 394 consideration for his or her services with respect to viatical 395 settlements that involved unlicensed viatical settlement 396 providers or persons who offered or attempted to negotiate on 397 behalf of another person a viatical settlement contract as defined in s. 626.9911 and who were not licensed life agents. 398 399 (d) Dealing in bad faith with viators. Section 12. Section 626.777, Florida Statutes, is amended 400 401 to read: 626.777 Scope of this part.--This part applies only to 402 403 agents of life insurers, and to agents who are appointed by the same insurer as to both life insurance and health insurance, and 404 405 agents who perform the functions of a viatical settlement broker 406 as defined in s. 626.9911. Section 13. Subsection (2) of section 626.7845, Florida 407 408 Statutes, is amended to read: 409 626.7845 Prohibition against unlicensed transaction of 410 life insurance.--411 Except as provided in s. 626.112(6), with respect to (2) any line of authority specified in s. 626.015(10), no individual 412 shall, unless licensed as a life agent: 413 414 Solicit insurance or annuities or procure (a) 415 applications; or In this state, engage or hold himself or herself out 416 (b) as engaging in the business of analyzing or abstracting 417 418 insurance policies or of counseling or advising or giving Page 15 of 44

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419 opinions to persons relative to insurance or insurance contracts
420 other than:

421

1. As a consulting actuary advising an insurer; or

422 2. As to the counseling and advising of labor unions,
423 associations, trustees, employers, or other business entities,
424 the subsidiaries and affiliates of each, relative to their
425 interests and those of their members or employees under
426 insurance benefit plans; or

427 (c) In this state, from this state, or with a resident of
428 this state, offer or attempt to negotiate on behalf of another
429 person a viatical settlement contract as defined in s. 626.9911.

430 Section 14. Section 626.9911, Florida Statutes, is amended 431 to read:

432

626.9911 Definitions.--As used in this act, the term:

433 (1)(14) "Financing entity" means an underwriter, placement 434 agent, lender, purchaser of securities, or purchaser of a policy or certificate from a viatical settlement provider, credit 435 enhancer, or any entity that has direct ownership in a policy or 436 437 certificate that is the subject of a viatical settlement contract, but whose principal activity related to the 438 439 transaction is providing funds or credit enhancement to effect the viatical settlement or the purchase of one or more 440 viaticated viatical policies and who has an agreement in writing 441 442 with one or more licensed viatical settlement providers to finance the acquisition of viatical settlement contracts. The 443 444 term does not include a nonaccredited investor, a viatical 445 settlement purchaser, or other natural person. A financing entity may not enter into a viatical settlement contract. 446 Page 16 of 44

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447 (2)(1) "Independent third-party trustee or escrow agent" 448 means an attorney, certified public accountant, financial 449 institution, or other person providing escrow services under the 450 authority of a regulatory body. The term does not include any 451 person associated, affiliated, or under common control with a 452 viatical settlement provider or viatical settlement broker.

453 (3) "Life expectancy" means an opinion or evaluation as to
454 how long a particular person is to live, or relating to such
455 person's expected demise.

456 (4) "Life expectancy provider" means a person that
457 provides to a viatical settlement provider or viatical
458 settlement broker a life expectancy.

(5) "Person" has the meaning specified in s. 1.01. 459 460 (6) (12) "Related form" means any form, created by or on 461 behalf of a licensee, which a viator or viatical settlement 462 purchaser is required to sign or initial. The forms include, but 463 are not limited to, a power of attorney, a release of medical 464 information form, a suitability questionnaire, a disclosure 465 document, or any addendum, schedule, or amendment to a viatical 466 settlement contract or viatical settlement purchase agreement 467 considered necessary by a provider to effectuate a viatical 468 settlement transaction.

(7) "Related provider trust" means a titling trust or other trust established by a licensed viatical settlement provider or financing entity for the sole purpose of holding the ownership or beneficial interest in purchased policies in connection with a financing transaction. The trust must have a written agreement with a licensed viatical settlement provider Page 17 of 44

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475 or financing entity under which the licensed viatical settlement 476 provider or financing entity is responsible for insuring 477 compliance with all statutory and regulatory requirements and 478 under which the trust agrees to make all records and files 479 relating to viatical settlement transactions available to the 480 office as if those records and files were maintained directly by 481 the licensed viatical settlement provider. This term does not 482 include an independent third-party trustee or escrow agent or a 483 trust that does not enter into agreements with a viator. A 484 related provider trust shall be subject to all provisions of this act that apply to the viatical settlement provider who 485 established the related provider trust, except s. 626.9912, 486 which shall not be applicable. A viatical settlement provider 487 488 may establish no more than one related provider trust, and the 489 sole trustee of such related provider trust shall be the 490 viatical settlement provider licensed under s. 626.9912. The 491 name of the licensed viatical settlement provider shall be 492 included within the name of the related provider trust.

493 (8)(13) "Special purpose entity" means an entity 494 established by a licensed viatical settlement provider or by a 495 financing entity, which may be a corporation, partnership, 496 trust, limited liability company, or other similar entity formed solely to provide, either directly or indirectly, access to 497 498 institutional capital markets to a viatical settlement provider 499 or financing entity. A special purpose entity shall not enter 500 into a viatical settlement contract or a viatical settlement 501 purchase agreement.

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502 (9) "Viatical settlement broker" means a person who, on 503 behalf of a viator and for a fee, commission, or other valuable 504 consideration, offers or attempts to negotiate viatical 505 settlement contracts between a viator resident in this state and 506 one or more viatical settlement providers. Notwithstanding the manner in which the viatical settlement broker is compensated, a 507 508 viatical settlement broker is deemed to represent only the 509 viator and owes a fiduciary duty to the viator to act according 510 to the viator's instructions and in the best interest of the 511 viator. The term does not include an attorney, licensed Certified Public Accountant, or investment adviser lawfully 512 registered under chapter 517, who is retained to represent the 513 viator and whose compensation is paid directly by or at the 514 515 direction and on behalf of the viator.

(10)(4) 516 "Viatical settlement contract" means a written 517 agreement entered into between a viatical settlement provider, 518 or its related provider trust, and a viator. The viatical 519 settlement contract includes an agreement to transfer ownership 520 or change the beneficiary designation of a life insurance policy 521 at a later date, regardless of the date that compensation is 522 paid to the viator. The agreement must establish the terms under which the viatical settlement provider will pay compensation or 523 524 anything of value, which compensation or value is less than the 525 expected death benefit of the insurance policy or certificate, 526 in return for the viator's assignment, transfer, sale, devise, 527 or bequest of the death benefit or ownership of all or a portion 528 of the insurance policy or certificate of insurance to the viatical settlement provider. A viatical settlement contract 529 Page 19 of 44

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also includes a contract for a loan or other financial transaction secured primarily by an individual or group life insurance policy, other than a loan by a life insurance company pursuant to the terms of the life insurance contract, or a loan secured by the cash value of a policy.

535 <u>(11)(5)</u> "Viatical settlement provider" means a person who, 536 in this state, from this state, or with a resident of this 537 state, effectuates a viatical settlement contract. The term does 538 not include:

(a) Any bank, savings bank, savings and loan association,
credit union, or other licensed lending institution that takes
an assignment of a life insurance policy as collateral for a
loan.

(b) A life and health insurer that has lawfully issued a
life insurance policy that provides accelerated benefits to
terminally ill policyholders or certificateholders.

(c) Any natural person who enters into no more than one viatical settlement contract with a viator in 1 calendar year, unless such natural person has previously been licensed under this act or is currently licensed under this act.

550 (d) A trust that meets the definition of a "related 551 provider trust."

552 (e) A viator in this state.

553 (f) A viatical settlement purchaser.

554 (f)(g) A financing entity.

555 <u>(12)(11)</u> "Viaticated policy" means a life insurance 556 policy, or a certificate under a group policy, which is the 557 subject of a viatical settlement contract.

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558 (13)(6) "Viator" means the owner of a life insurance policy or a certificateholder under a group policy, which policy 559 560 is not a viaticated policy, who enters or seeks to enter into a 561 viatical settlement contract. This term does not include a 562 viatical settlement purchaser or a viatical settlement provider 563 or any person acquiring a policy or interest in a policy from a 564 viatical settlement provider, nor does it include an independent 565 third-party trustee or escrow agent.

566 (8) "Viatical settlement purchase agreement" means a contract or agreement, entered into by a viatical settlement 567 568 purchaser, to which the viator is not a party, to purchase a life insurance policy or an interest in a life insurance policy, 569 570 which is entered into for the purpose of deriving an economic 571 benefit. The term also includes purchases made by viatical 572 settlement purchasers from any person other than the provider 573 who effectuated the viatical settlement contract.

574 (9) "Viatical settlement purchaser" means a person who 575 gives a sum of money as consideration for a life insurance 576 policy or an equitable or legal interest in the death benefits of a life insurance policy that has been or will be the subject 577 578 of a viatical settlement contract, for the purpose of deriving 579 an economic benefit, including purchases made from any person 580 other than the provider who effectuated the viatical settlement 581 contract or an entity affiliated with the provider. The term 582 does not include a licensee under this part, an accredited investor as defined in Rule 501, Regulation D of the Securities 583 584 Act Rules, or a qualified institutional buyer as defined by Rule 144(a) of the Federal Securities Act, a special purpose entity, 585 Page 21 of 44

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586 a financing entity, or a contingency insurer. The above 587 references to Rule 501, Regulation D and Rule 144(a) of the 588 Federal Securities Act are used strictly for defining purposes 589 and shall not be interpreted in any other manner. Any person who 590 claims to be an accredited investor shall sign an affidavit 591 stating that he or she is an accredited investor, the basis of that claim, and that he or she understands that as an accredited 592 investor he or she will not be entitled to certain protections 593 594 of the Viatical Settlement Act. This affidavit must be kept with 595 other documents required to be maintained by this act. 596 (10) "Viatical settlement sales agent" means a person other than a licensed viatical settlement provider who arranges 597 598 the purchase through a viatical settlement purchase agreement of 599 a life insurance policy or an interest in a life insurance 600 policy. 601 Section 15. Paragraph (f) of subsection (3) and subsection (4) of section 626.9912, Florida Statutes, are amended to read: 602 603 626.9912 Viatical settlement provider license required; 604 application for license.--605 In the application, the applicant must provide all of (3) 606 the following: 607 (f) All applications, viatical settlement contract forms, 608 viatical settlement purchase agreement forms, escrow forms, and 609 other related forms proposed to be used by the applicant. 610 (4) The office may not issue a license to an entity other than a natural person if it is not satisfied that all officers, 611 612 directors, employees, stockholders, partners, and any other persons who exercise or have the ability to exercise effective 613 Page 22 of 44

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614 control of the entity or who have the ability to influence the 615 transaction of business by the entity meet the standards of this 616 act and have not violated any provision of this act or rules of 617 the commission related to the business of viatical settlement 618 contracts or viatical settlement purchase agreements.

619 Section 16. Section 626.9913, Florida Statutes, is amended 620 to read:

621 626.9913 Viatical settlement provider license continuance;622 annual report; fees; deposit.--

623 (1) A viatical settlement provider license continues in624 force until suspended or revoked.

Annually, on or before March 1, the viatical 625 (2) settlement provider licensee shall file a statement containing 626 627 information the commission requires and shall pay to the office 628 a license fee in the amount of \$500. The annual statement shall 629 include audited financial statements prepared in accordance with 630 generally accepted accounting principles by an independent certified public accountant as of the last day of the preceding 631 632 calendar year. A viatical settlement provider shall include in all statements filed with the office all information requested 633 634 by the office regarding a related provider trust established by 635 the viatical settlement provider. The office may require more frequent reporting. Failure to timely file the annual statement 636 637 or to timely pay the license fee is grounds for immediate suspension of the license. 638

(3) <u>To ensure the faithful performance of its obligations</u>
 to its viators in the event of insolvency or the loss of its
 <u>license</u>, a viatical settlement provider licensee must deposit
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642	and maintain deposited in trust with the department securities
643	eligible for deposit under s. 625.52, having at all times a
644	value of not less than \$100,000 <u>, provided a viatical settlement</u>
645	provider in this state licensed prior to June 1, 2004, that has
646	deposited and maintains continuously deposited in trust with the
647	department securities in the amount of \$25,000 and which posted
648	and maintains continuously posted a security bond acceptable to
649	the department in the amount of \$75,000, has until June 1, 2005,
650	to comply with the requirements of this subsection. As an
651	alternative to meeting the \$100,000 deposit requirement, the
652	provider may deposit and maintain deposited in trust with the
653	department such securities in the amount of \$25,000 and post
654	with the office a surety bond acceptable to the office in the
655	amount of \$75,000.
656	(4) There shall be no additional annual license fee or
657	deposit requirements under this act for a related provider trust
658	established by a viatical settlement provider.
659	(5) A judgment creditor or other claimant of a viatical
660	settlement provider may not levy upon any of the assets or
661	securities held in this state pursuant to this section.
662	(6) The annual statement shall also contain the following
663	information in electronic format as set forth by the office:
664	(a) For each viatical settlement contract entered into
665	during the reporting period:
666	1. A unique identifying number or other consistent
667	identifier that corresponds to each viator in the statement, as
668	a means of identifying the viator in a manner that does not
669	reveal any confidential information.
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670	2. The date, month, and year the viatical settlement
671	contract was signed by all necessary parties.
672	3. The insurance carrier's name.
673	4. The age and each life expectancy, in months, of the
674	insured at the time the viatical settlement contract was entered
675	into.
676	5. The viator's state of residence at the time of
677	contract.
678	6. The face amount of policy purchased.
679	7. The net death benefit purchased.
680	8. The estimated total premiums to keep the policy in
681	force for life expectancy, any waiver of premium in effect, or
682	whether the premium is not applicable because the policy is paid
683	up or no premiums are due.
684	9. The net amount paid to the owner, less any outstanding
685	debts or liens.
686	10. The source of the policy, whether broker, direct
687	purchase, or secondary market, previously purchased by another
688	person.
689	11. The type of policy, individual or group.
690	12. The age of the policy at the time the viatical
691	settlement contract was effected.
692	13. The primary International Classification of Diseases
693	diagnosis code, if applicable, in numeric format, as defined by
694	the International Classification of Diseases as published by the
695	United States Department of Health and Human Services.

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696	14. The type of funding, whether institutional, such as a
697	bank, corporation, company, or nonindividual entity, or private,
698	such as an individual.
699	15. The status as of ending date. Allowable status codes
700	are death, if applicable; not applicable, if the date of death
701	has not been determined or verified; or sold, if the settlement
702	contract has been sold.
703	(b) For each viatical settlement contract where death has
704	occurred during the reporting period:
705	1. A unique identifying number or other consistent
706	identifier that corresponds to each viator in the report, as a
707	means of identifying the viator in a manner that does not reveal
708	any confidential information.
709	2. The date, month, and year the viatical settlement
710	contract was signed by all necessary parties.
711	3. The age and each life expectancy, in months, of the
712	insured at time the viatical settlement contract was entered
713	<u>into.</u>
714	4. The viator's state of residence at the time of
715	contract.
716	5. The net death benefit collected under the policy.
717	6. The amount of total premiums paid, any waiver of
718	premium in effect, or whether the premium is not applicable
719	because the policy is paid up or no premiums are due.
720	7. The net amount paid to the owner, less any outstanding
721	debts or liens.
722	8. The Primary International Classification of Diseases
723	diagnosis code, in numeric format, if applicable, as defined by
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724	the International Classification of Diseases as published by the
725	United States Department of Health and Human Services.
726	9. The date of death.
727	10. The amount of time, in months, between the date the
728	viatical settlement contract was signed by all necessary parties
729	and the date of death.
730	11. The difference between the actual number of months the
731	insured lived after the date the contract was signed by all
732	necessary parties and the life expectancy used by the reporting
733	viatical provider.
734	(c) For each viatical settlement contract in which the
735	insured has not died and that was not entered into in the
736	reporting period:
737	1. A unique identifying number or other consistent
738	identifier that corresponds to each viator in the report as a
739	means of identifying the viator in a manner that does not reveal
740	any confidential information.
741	2. The date, month, and year the viatical settlement
742	contract was signed by all necessary parties.
743	3. The insurance carrier's name.
744	4. The age and each life expectancy, in months, of the
745	insured at the time the viatical settlement contract was entered
746	<u>into.</u>
747	5. The viator's state of residence at the time of
748	contract.
749	6. The face amount of policy purchased.
750	7. The net death benefit purchased.

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751 8. The estimated total premiums to keep the policy in force for life expectancy, any waiver of premium in effect, or 752 753 whether the premium is not applicable because the policy is paid 754 up or no premiums are due. 755 9. The net amount paid to the owner, less any outstanding 756 debts or liens. 757 The source of the policy, whether by broker, direct 10. purchase, or the secondary market, previously purchased by 758 759 another person. 760 The type of policy, whether individual or group. 11. 761 The age of the policy at the time the viatical 12. 762 settlement contract was effected. The primary International Classification of Diseases 763 13. diagnosis code, if applicable, in numeric format, as defined by 764 765 the International Classification of Diseases as published by the 766 United States Department of Health and Human Services. 767 14. The type of funding, whether institutional, such as a 768 bank, corporation, company, or nonindividual entity, or private, 769 such as an individual. 770 15. Whether the insured has outlived the life expectancy. 771 If the insured has outlived the life expectancy, the number of 772 months by which the insured has outlived the life expectancy. 773 The name and address of each life expectancy provider (d) used by the licensee since becoming licensed. 774 775 (e) The name and address of any person whom the viatical 776 settlement provider uses or employs to monitor or track an 777 insured's health status after a viatical settlement contract has

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778 been signed by all necessary parties and payment has been made 779 to the owner. 780 Section 17. Subsection (1) of section 626.9914, Florida 781 Statutes, is amended to read: 782 626.9914 Suspension, revocation, or nonrenewal of viatical settlement provider license; grounds; administrative fine.--783 784 The office shall suspend, revoke, deny, or refuse to (1)785 renew the license of any viatical settlement provider if the 786 office finds that the licensee: 787 (a) Has made a misrepresentation in the application for the license; 788 (b) Has engaged in fraudulent or dishonest practices, or 789 790 otherwise has been shown to be untrustworthy or incompetent to 791 act as a viatical settlement provider; 792 Demonstrates a pattern of unreasonable payments to (C) 793 viators; 794 Has been found guilty of, or has pleaded guilty or (d) 795 nolo contendere to, any felony, or a misdemeanor involving fraud 796 or moral turpitude, regardless of whether a judgment of 797 conviction has been entered by the court; 798 (e) Has issued viatical settlement contracts that have not 799 been approved pursuant to this act; 800 (f) Has failed to honor contractual obligations related to the business of viatical settlement contracts; 801 (g) Deals in bad faith with viators; 802 803 (h) Has violated any provision of the insurance code or of 804 this act;

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805 (i) Employs any person who materially influences the 806 licensee's conduct and who fails to meet the requirements of 807 this act; or 808 (j) No longer meets the requirements for initial 809 licensure.

810 Section 18. Section 626.9916, Florida Statutes, is amended 811 to read:

812 626.9916 Viatical settlement broker license required;
813 application for license.--

814 (1) After <u>October 1, 2005</u> July 1, 1996, a person, other
815 than a life agent licensed under this chapter, may not <u>in this</u>
816 <u>state, from this state, or with a resident of this state</u> perform
817 the functions of a viatical settlement broker as defined in this
818 act without first having obtained a license from the department.

819 (2) Before performing the functions of a viatical 820 settlement broker, a life agent shall appoint himself or herself with the department and pay applicable fees pursuant to s. 821 822 624.501(7)(a). Application for a viatical settlement broker 823 license must be made to the department by the applicant on a form prescribed by the department, under oath, and signed by the 824 825 applicant. The application must be accompanied by a \$50 filing 826 fee. If the applicant is a corporation, the application must be 827 under oath and signed by the president and the secretary of the 828 corporation.

829 (3) Each natural person who on July 1, 2005, held a
830 viatical settlement broker's license and self-appointment may,
831 upon obtaining a life agent license on or before October 1,
832 2005, transfer an existing broker self-appointment to such

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833 <u>license.</u> In the application, the applicant must provide all of 834 the following:

(a) The applicant's full name, age, residence address, and 835 836 business address, and all occupations engaged in by the 837 applicant during the 5 years preceding the date of the application; if the applicant is not a natural person, the 838 839 applicant must provide the information required by this paragraph with respect to all officers, directors, or partners. 840 841 (b) A copy of the applicant's basic organizational documents, if any, including the articles of incorporation, 842 843 articles of association, partnership agreement, trust agreement, or other similar documents, together with all amendments to such 844 845 documents.

846 (c) If the applicant is not a natural person, a list 847 showing the name, business and residence addresses, and official 848 position of each individual who is responsible for conduct of 849 the applicant's affairs, including, but not limited to, any 850 member of the applicant's board of directors, board of trustees, 851 executive committee, or other governing board or committee and 852 any other person or entity owning or having the right to acquire 853 10 percent or more of the voting securities of the applicant. 854 (d) With respect to an individual applicant and with 855 respect to each individual identified under paragraph (c): 856 1. A sworn biographical statement on forms supplied by the 857 department. 858 2. A set of fingerprints on forms prescribed by the department, certified by a law enforcement officer, and 859

860 accompanied by the fingerprinting fee specified in s. 624.501. Page 31 of 44

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861 3. Authority, if required by the department, for release 862 of information relating to the investigation of the individual's 863 background. (e) Such other information as the department deems 864 865 necessary to determine that the individual applicant and the 866 individuals identified under paragraph (c) are competent and 867 trustworthy and can lawfully and successfully act as a viatical 868 settlement provider. 869 (4) All viatical settlement broker licenses shall terminate on October 1, 2005, and shall not be subject to 870 871 continuation or renewal. Any natural person who is employed by 872 or otherwise represents a viatical settlement broker licensee, 873 which broker licensee is not a natural person, must also be 874 licensed as a viatical settlement broker if such employee or 875 other representative performs the functions of a viatical settlement broker as defined in this act. 876 877 Notwithstanding the manner in which the viatical (5) 878 settlement broker is compensated, he or she is deemed to 879 represent only the viator and owes a fiduciary duty to the 880 viator to act according to the viator's instructions and in the 881 best interest of the viator. The department may not issue a 882 license to an applicant if it is not satisfied that the 883 applicant, if a natural person, or all officers, directors, employees, stockholders, and partners who exercise or have the 884 885 ability to exercise effective control of the applicant or who have the ability to influence the transaction of business by the 886 applicant, if the applicant is not a natural person, meet the 887 standards of this act and have not violated any provision of 888 Page 32 of 44

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889 this act or rules of the department related to the business of
890 viatical settlement contracts.
891 (6) The compensation received by a life agent for

892 activities performed as a viatical settlement broker may not be 893 divided or shared with another person unless such other person 894 is a life agent licensed under this chapter and appointed as 895 provided in this part. The department may specify the form of 896 the license and may require photographing of the applicant as 897 part of the application process.

898 (7) Upon the filing of a sworn application and the payment 899 of the license fee and all other applicable fees under this act, 900 the department shall investigate each applicant and may issue 901 the applicant a license if the department finds that the 902 applicant:

903 (a) Is competent and trustworthy and intends to act in 904 good faith in the business authorized by the license applied 905 for.

906 (b) Has a good business reputation and has had experience, 907 training, or education that qualifies the applicant to conduct 908 the business authorized by the license applied for.

909 (c) Except with respect to applicants for nonresident licenses, is a bona fide resident of this state and actually 910 911 resides in this state at least 180 days a year. If an applicant 912 holds a similar license or an insurance agent's or broker's 913 license in another state at the time of applying for a license under this section, the applicant may be found to meet the 914 residency requirement of this paragraph only after he or she 915 furnishes a letter of clearance satisfactory to the department 916 Page 33 of 44

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917 or other proof that the applicant's resident licenses have been 918 canceled or changed to nonresident status and that the applicant is in good standing with the licensing authority. 919 920 (d) Is a corporation, a corporation incorporated under the 921 laws of this state, or a foreign corporation authorized to transact business in this state. 922 923 (e) Has designated the Chief Financial Officer as its 924 agent for service of process. (f) If a natural person, is at least 18 years of age and a 925 926 United States citizen or legal alien who possesses work 927 authorization from the United States Bureau of Citizenship and 928 Immigration Services. (8) An applicant for a nonresident viatical settlement 929 broker license must, in addition to designating the Chief 930 931 Financial Officer as agent for service of process as required by 932 this section, also furnish the department with the name and 933 address of a resident of this state upon whom notices or orders 934 of the department or process affecting the applicant or licensee 935 may be served. After issuance of the license, the licensee must 936 also notify the department of change of the person to receive 937 such notices, orders, or process; such change is not effective 938 until acknowledged by the department. 939 (9) The department may, by rule, specify experience, educational, or other training standards required for licensure 940 941 under this section. 942 (10) Except as otherwise provided in this section, viatical settlement brokers shall be licensed, appointed, 943 renewed, continued, reinstated, and terminated in the manner 944 Page 34 of 44

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945 specified in this chapter for insurance representatives 946 generally; however, viatical settlement brokers are not subject 947 to continuing education requirements. 948 Section 19. Section 626.9919, Florida Statutes, is amended 949 to read: 950 626.9919 Notice of change of licensee address or 951 name.--Each viatical settlement provider licensee, viatical 952 settlement broker licensee, and viatical settlement sales agent 953 licensee must provide the office or department, as applicable, 954 at least 30 days' advance notice of any change in the licensee's 955 name, residence address, principal business address, or mailing 956 address. Section 20. Section 626.992, Florida Statutes, is amended 957 958 to read: 959 626.992 Use of licensed viatical settlement providers and 960 viatical settlement licensed brokers, providers, and sales 961 agents required. --962 (1) A licensed viatical settlement provider may not use 963 any person to perform the functions of a viatical settlement 964 broker as defined in this act unless such person holds a 965 current, valid life agent license and has appointed himself or 966 herself in conformance with this act as a viatical settlement 967 broker. Salaried individuals employed by viatical settlement 968 providers shall engage in viatical settlement broker activities 969 only when accompanied by a viatical settlement broker who holds a current valid license issued under this act. A viatical 970 971 settlement provider may not use any person to perform the

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972 functions of a viatical settlement sales agent unless the person 973 holds a current, valid license as provided in subsection (4). 974 A licensed viatical settlement broker may not use any (2) 975 person to perform the functions of a viatical settlement 976 provider as defined in this act unless such person holds a 977 current, valid license as a viatical settlement provider. 978 (3) A viatical settlement sales agent may not use any 979 person to perform the functions of a viatical settlement broker 980 unless such person holds a current, valid license as a viatical 981 settlement broker. 982 (4) A person may not perform the functions of a viatical settlement sales agent unless licensed as a life agent as 983 984 defined in s. 626.015 and as provided in this chapter. 985 Section 21. Subsections (1) and (2) of section 626.9921, Florida Statutes, are amended to read: 986 987 626.9921 Filing of forms; required procedures; approval.--A viatical settlement contract form, viatical 988 (1)989 settlement purchase agreement form, escrow form, or related form 990 may be used in this state only after the form has been filed 991 with the office and only after the form has been approved by the 992 office. 993 (2) The viatical settlement contract form, viatical 994 settlement purchase agreement form, escrow form, or related form 995 must be filed with the office at least 60 days before its use. 996 The form is considered approved on the 60th day after its date 997 of filing unless it has been previously disapproved by the 998 office. The office must disapprove a viatical settlement 999 contract form, viatical settlement purchase agreement form, Page 36 of 44

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1000 escrow form, or related form that is unreasonable, contrary to 1001 the public interest, discriminatory, or misleading or unfair to 1002 the viator or the purchaser.

1003 Section 22. Subsection (2) of section 626.9922, Florida 1004 Statutes, is amended, and subsections (5), (6), and (7) are 1005 added to said section, to read:

1006

626.9922 Examination.--

(2) All accounts, books and records, documents, files, contracts, and other information relating to all transactions of viatical settlement contracts or viatical settlement purchase agreements <u>made before July 1, 2005</u>, must be maintained by the licensee for a period of at least 3 years after the death of the insured and must be available to the office or department for inspection during reasonable business hours.

1014 (5) The office has jurisdiction over all viatical
1015 settlement purchase agreements made before July 1, 2005,
1016 including, but not limited to, the authority to examine persons
1017 in possession of records relating to viatical settlement
1018 purchase agreements made before July 1, 2005, and that authority
1019 set forth in s. 624.319.

1020 If the office makes the determination that a provider (6) does not have the financial ability to perform its present or 1021 future obligations under the viatical settlement purchase 1022 agreements made before July 1, 2005, the office shall make a 1023 1024 referral to the United States Securities and Exchange Commission 1025 or the Office of Financial Regulation for further administrative action pursuant to s. 517.191, including, but not limited to, 1026 1027 the appointment of a receiver by the court.

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1028 (7) Subsections (1), (2), (3), and (4) apply to life 1029 expectancy providers providing life expectancies in the state 1030 and providing life expectancies to viatical settlement providers 1031 in the state, as if life expectancy providers were licensees. 1032 Section 23. Section 626.99245, Florida Statutes, is 1033 amended to read: 1034 626.99245 Conflict of regulation of viaticals. --1035 (1) A viatical settlement provider who from this state 1036 enters into a viatical settlement purchase agreement with a 1037 purchaser who is a resident of another state that has enacted 1038 statutes or adopted regulations governing viatical settlement purchase agreements, shall be governed in the effectuation of 1039 1040 that viatical settlement purchase agreement by the statutes and 1041 regulations of the purchaser's state of residence. If the state 1042 in which the purchaser is a resident has not enacted statutes or 1043 regulations governing viatical settlement purchase agreements, 1044 the provider shall give the purchaser notice that neither 1045 Florida nor his or her state regulates the transaction upon 1046 which he or she is entering. For transactions in these states, 1047 however, the viatical settlement provider is to maintain all 1048 records required as if the transactions were executed in 1049 Florida. However, the forms used in those states need not be 1050 approved by the office.

1051 (1)(2) A viatical settlement provider who from this state 1052 enters into a viatical settlement contract with a viator who is 1053 a resident of another state that has enacted statutes or adopted 1054 regulations governing viatical settlement contracts shall be 1055 governed in the effectuation of that viatical settlement Page 38 of 44

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1056 contract by the statutes and regulations of the viator's state 1057 of residence. If the state in which the viator is a resident has 1058 not enacted statutes or regulations governing viatical 1059 settlement agreements, the provider shall give the viator notice 1060 that neither Florida nor his or her state regulates the transaction upon which he or she is entering. For transactions 1061 1062 in those states, however, the viatical settlement provider is to 1063 maintain all records required as if the transactions were 1064 executed in Florida. The forms used in those states need not be 1065 approved by the office.

(2) (2)(3) This section does not affect the requirement of ss. 1066 1067 626.9911(11)(5) and 626.9912(1) that a viatical settlement provider doing business from this state must obtain a viatical 1068 settlement license from the office. As used in this subsection, 1069 1070 the term "doing business from this state" includes effectuating 1071 viatical settlement contracts and effectuating viatical 1072 settlement purchase agreements from offices in this state, regardless of the state of residence of the viator or the 1073 1074 viatical settlement purchaser.

1075 (4) The offer, sale, and purchase of viatical settlement 1076 contracts, and the regulation of viatical settlement providers 1077 shall be within the exclusive jurisdiction of the Office of 1078 Insurance Regulation under the provisions of this part.

1079 Section 24. Section 626.9925, Florida Statutes, is amended 1080 to read:

1081 626.9925 Rules.--The commission may adopt rules to 1082 administer this act, including rules establishing standards for 1083 evaluating advertising by licensees; rules providing for the Page 39 of 44

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1084 collection of data, for disclosures to viators or purchasers, 1085 and for the reporting of life expectancies; and rules defining 1086 terms used in this act and prescribing recordkeeping 1087 requirements relating to executed viatical settlement contracts 1088 and viatical settlement purchase agreements.

1089 Section 25. Section 626.9926, Florida Statutes, is amended 1090 to read:

1091 626.9926 Rate regulation not authorized.--Nothing in this 1092 act shall be construed to authorize the office or department to 1093 directly or indirectly regulate the amount paid as consideration 1094 for entry into a viatical settlement contract or viatical 1095 settlement purchase agreement.

1096 Section 26. Subsection (1) of section 626.9927, Florida 1097 Statutes, is amended to read:

1098 626.9927 Unfair trade practices; cease and desist; 1099 injunctions; civil remedy.--

(1) A violation of this act is an unfair trade practice under ss. 626.9521 and 626.9541 and is subject to the penalties provided in the insurance code. Part X of this chapter applies to a licensee under this act or a transaction subject to this act as if a viatical settlement contract and a viatical settlement purchase agreement were an insurance policy.

1106 Section 27. Paragraph (b) of subsection (1) of section 1107 626.99275, Florida Statutes, is amended to read:

1108 626.99275 Prohibited practices; penalties.--

1109 (1) It is unlawful for any person:

1110 (b) In issuing a life expectancy, to In the solicitation
1111 or sale of a viatical settlement purchase agreement:

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1112	1. Issue a life expectancy that is not based upon
1113	generally accepted medical or actuarial practices To employ any
1114	device, scheme, or artifice to defraud;
1115	2. Agree to be compensated or receive compensation which
1116	is contingent upon providing a specifically designated life
1117	expectancy To obtain money or property by means of an untrue
1118	statement of a material fact or by any omission to state a
1119	material fact necessary in order to make the statements made, in
1120	light of the circumstances under which they were made, not
1121	misleading; or
1122	3. Knowingly understate or overstate a life expectancy
1123	with the intent to defraud To engage in any transaction,
1124	practice, or course of business which operates or would operate
1125	as a fraud or deceit upon a person.
1126	(2) A person who violates any provision of this section
1127	commits:
1128	(a) A felony of the third degree, punishable as provided
1129	in s. 775.082, s. 775.083, or s. 775.084, if the insurance
1130	policy involved is valued at any amount less than \$20,000.
1131	(b) A felony of the second degree, punishable as provided
1132	in s. 775.082, s. 775.083, or s. 775.084, if the insurance
1133	policy involved is valued at \$20,000 or more, but less than
1134	\$100,000.
1135	(c) A felony of the first degree, punishable as provided
1136	in s. 775.082, s. 775.083, or s. 775.084, if the insurance
1137	policy involved is valued at \$100,000 or more.
1138	Section 28. Section 626.99278, Florida Statutes, is
1139	amended to read:
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1140 626.99278 Viatical provider anti-fraud plan.--Every 1141 licensed viatical settlement provider and viatical settlement 1142 broker must adopt an anti-fraud plan and file it with the 1143 Division of Insurance Fraud of the department on or before 1144 December 1, 2000. Each anti-fraud plan shall include:

(1) A description of the procedures for detecting and investigating possible fraudulent acts and procedures for resolving material inconsistencies between medical records and insurance applications.;

(2) A description of the procedures for the mandatory reporting of possible fraudulent insurance acts to the Division of Insurance Fraud of the department.÷

(3) A description of the plan for anti-fraud education and
training of its underwriters or other personnel.; and

(4) A written description or chart outlining the organizational arrangement of the anti-fraud personnel who are responsible for the investigation and reporting of possible fraudulent insurance acts, and investigating unresolved material inconsistencies between medical records and insurance applications.

1160 (5) A process by which the provider will perform initial and continuing review of the accuracy of its life expectancies, whether such life expectancies are performed in house or by a contracted life expectancy provider, and ensure compliance with s. 626.99275(1) by its life expectancy providers.

1165Section 29. Section 626.9928, Florida Statutes, is amended1166to read:

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1167 626.9928 Acquisitions.--Acquisition of interest in a
1168 viatical settlement provider or viatical settlement broker is
1169 subject to s. 628.4615.

1170 Section 30. Section 626.99285, Florida Statutes, is 1171 amended to read:

Applicability of insurance code. -- In addition to 1172 626.99285 1173 other applicable provisions cited in the insurance code, the 1174 office or department, as appropriate, has the authority granted 1175 under ss. 624.310, 626.901, and 626.989 to regulate viatical 1176 settlement providers, viatical settlement brokers, viatical settlement sales agents, viatical settlement contracts, viatical 1177 1178 settlement purchase agreements, and viatical settlement 1179 transactions.

1180 Section 31. Section 626.99295, Florida Statutes, is 1181 amended to read:

1182 626.99295 Grace period. -- Any person who, on July 1, 2005, is effectuating a viatical settlement purchase agreement made 1183 before July 1, 2005, under provisions of law in effect before 1184 1185 such date, which viatical settlement purchase agreement was not 1186 registered pursuant to chapter 517, must proceed within 30 days 1187 after July 1, 2005, to conclude all viatical settlement purchase transactions in progress, provided, if funds have not been 1188 matched with a viaticated policy, such funds, or any unmatched 1189 1190 portion of such funds, shall be returned to the viatical 1191 settlement purchaser within 30 days after July 1, 2005. The provider may not solicit, negotiate, advertise, or effectuate 1192 1193 new viatical settlement purchase agreements after July 1, 2005. An unlicensed viatical settlement provider or viatical 1194

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1195	settlement broker that was legally transacting business in this
1196	state on June 30, 2000, may continue to transact such business,
1197	in the absence of any orders by the office, department, or the
1198	former Department of Insurance to the contrary, until the office
1199	or department, as applicable, approves or disapproves the
1200	viatical settlement provider's application for licensure if the
1201	viatical settlement provider or viatical settlement broker filed
1202	with the former department an application for licensure no later
1203	than August 1, 2000, and if the viatical settlement provider or
1204	viatical settlement broker complies with all other provisions of
1205	this act. Any form for which former department approval was
1206	required under this part must have been filed by August 1, 2000,
1207	and may continue to be used until disapproved by the office or
1208	department.
1209	Section 32. <u>Sections 626.9917, 626.9918, 626.99235,</u>
1210	626.99236, and 626.99277, Florida Statutes, are repealed.

Section 33. This act shall take effect July 1, 2005.

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