CHAMBER ACTION

1 The Commerce Council recommends the following: 2 3 Council/Committee Substitute 4 Remove the entire bill and insert: 5 6 A bill to be entitled 7 An act relating to viatical settlements; amending s. 8 517.021, F.S.; revising and providing definitions; 9 creating s. 517.072, F.S.; specifying nonapplication of 10 certain exemptions to viatical settlement investments; specifying the offering of a viatical settlement 11 12 investment as not an exempt transaction under certain provisions of law; amending s. 517.081, F.S.; authorizing 13 14 the Financial Services Commission to adopt additional rules relating to securities registration; authorizing the 15 16 commission to adopt rules establishing requirements and 17 standards for disclosures and records relating to viatical settlement investments; creating s. 517.1215, F.S.; 18 19 requiring the commission to adopt rules specifying 20 requirements for certain investment advisors; requiring 21 the commission to establish by rule rules of conduct and 22 prohibited business practices for investment advisers and 23 associated persons; providing requirements; creating s. Page 1 of 48

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24	517.1217, F.S.; authorizing the commission to establish by
25	rule rules of conduct and prohibited business practices
26	for dealers and associated persons; providing
27	requirements; amending s. 624.501, F.S.; including agents
28	making an appointment under certain life insurance agent
29	fee provisions; amending ss. 626.015, 626.112, 626.207,
30	and 626.331, F.S., to conform; amending s. 626.611, F.S.;
31	providing an additional ground for compulsory refusal,
32	suspension, or revocation of certain licenses or
33	appointments for transactions relating to viatical
34	settlement contracts; amending s. 626.777, F.S., to
35	conform; amending s. 626.7845, F.S.; prohibiting certain
36	activities by a person relating to viatical settlement
37	contracts unless as a licensed life agent; amending s.
38	626.9911, F.S.; revising definitions; amending s.
39	626.9912, F.S.; providing an additional requirement for
40	viatical settlement provider license applications;
41	amending s. 626.9913, F.S.; specifying additional
42	requirements for annual statements by viatical settlement
43	provider licensees; providing an alternative bond
44	provision for certain viatical settlement providers for a
45	certain time period; prohibiting certain persons from
46	levying upon certain assets or securities under certain
47	circumstances; amending s. 626.9914, F.S.; including the
48	authority to deny a license among the adverse actions the
49	Office of Insurance Regulation may take against a viatical
50	settlement provider for certain actions; providing an
51	additional ground for the office to take adverse actions; Page2of48

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52 amending s. 626.9916, F.S.; revising licensure 53 requirements for viatical settlement brokers and life 54 agents; providing for self-appointment; providing for 55 transfers of appointments; providing for termination of 56 licenses; specifying a fiduciary duty of viatical 57 settlement brokers; prohibiting dividing or sharing compensation received by a life agent for certain 58 activities under certain circumstances; creating s. 59 626.99175, F.S.; requiring registration to operate as a 60 61 life expectancy provider; providing registration for 62 requirements; requiring certain application information; 63 requiring registered life expectancy providers to 64 periodically file audits with the office; providing audit requirements; authorizing certain subsidiaries of life 65 66 expectancy providers to operate as a provider under 67 certain circumstances; prohibiting certain providers, 68 brokers, and agents from owning or being an officer, director, or employee of a life expectancy provider; 69 70 requiring providers to provide the office with advance 71 notice of certain changes; requiring providers to retain 72 copies of certain information and documents; providing an 73 exception; providing procedures for approval or denial of applications; specifying grounds for denial of an 74 75 application; authorizing the office to assess administrative fines under certain circumstances; 76 77 authorizing the office to place a provider on probation 78 for a certain period; specifying certain activities 79 violations; amending ss. 626.9919, 626.992, and 626.9921, Page 3 of 48

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80 F.S., to conform; amending s. 626.9922, F.S.; specifying 81 office jurisdiction over certain viatical settlement 82 purchase agreements; authorizing the office to refer 83 certain cases to the United States Securities and Exchange Commission for administrative action under certain 84 85 circumstances; providing application to life expectancy providers; amending ss. 626.99245, 626.9925, 626.9926, and 86 87 626.9927, F.S., to conform; amending s. 626.99275, F.S.; 88 revising prohibited practices to apply to issuing life 89 expectancies and change a viator's residency for certain 90 purposes; providing a criminal penalty; amending s. 626.99278, F.S.; providing for application to registered 91 life expectancy providers; requiring an anti-fraud plan to 92 93 include a life expectancy accuracy review process; 94 amending ss. 626.9928 and 626.99285, F.S., to conform; 95 amending s. 626.99295, F.S.; revising application of a 96 grace period for certain viatical settlement purchase agreements; repealing s. 626.9917, F.S., relating to 97 98 denial, suspension, revocation, or nonrenewal of viatical settlement broker licenses; repealing s. 626.9918, F.S., 99 100 relating to effect of suspension or revocation of viatical 101 settlement broker licenses; repealing s. 626.99235, F.S., relating to disclosures to viatical settlement purchasers; 102 repealing s. 626.99236, F.S., relating to further 103 104 disclosures to viatical settlement purchasers; repealing 105 s. 626.99277, F.S., relating to false representations; 106 providing an effective date.

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	CS
108	Be It Enacted by the Legislature of the State of Florida:
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110	Section 1. Subsections (19) and (21) of section 517.021,
111	Florida Statutes, are renumbered as subsections (20) and (22),
112	respectively, present subsection (20) is renumbered as
113	subsection (21) and amended, and subsections (19) and (23) are
114	added to said section, to read:
115	517.021 DefinitionsWhen used in this chapter, unless
116	the context otherwise indicates, the following terms have the
117	following respective meanings:
118	(19) "Qualified institutional buyer" means any qualified
119	institutional buyer, as defined in United States Securities and
120	Exchange Commission Rule 144A, 17 C.F.R. 230.144A(a), under the
121	Securities Act of 1933, as amended, or any foreign buyer that
122	satisfies the minimum financial requirements set forth in such
123	rule.
124	(21)(20) "Security" includes any of the following:
125	(a) A note.
126	(b) A stock.
127	(c) A treasury stock.
128	(d) A bond.
129	(e) A debenture.
130	(f) An evidence of indebtedness.
131	(g) A certificate of deposit.
132	(h) A certificate of deposit for a security.
133	(i) A certificate of interest or participation.
134	(j) A whiskey warehouse receipt or other commodity
135	warehouse receipt.

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CS 136 A certificate of interest in a profit-sharing (k) agreement or the right to participate therein. 137 138 (1) A certificate of interest in an oil, gas, petroleum, 139 mineral, or mining title or lease or the right to participate 140 therein. A collateral trust certificate. 141 (m) (n) A reorganization certificate. 142 143 (o) A preorganization subscription. 144 Any transferable share. (p) (q) An investment contract. 145 146 (r) A beneficial interest in title to property, profits, 147 or earnings. 148 An interest in or under a profit-sharing or (s) 149 participation agreement or scheme. Any option contract which entitles the holder to 150 (t) 151 purchase or sell a given amount of the underlying security at a fixed price within a specified period of time. 152 153 (u) Any other instrument commonly known as a security, 154 including an interim or temporary bond, debenture, note, or 155 certificate. Any receipt for a security, or for subscription to a 156 (v) 157 security, or any right to subscribe to or purchase any security. 158 (w) A viatical settlement investment. (23) "Viatical settlement investment" means an agreement 159 160 for the purchase, sale, assignment, transfer, devise, or bequest of all or any portion of a legal or equitable interest in a 161 162 viaticated policy as defined in chapter 626. The term does not 163 include:

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164	(a) The transfer or assignment of an interest in a
165	previously viaticated policy from a natural person who transfers
166	or assigns no more than one such interest in 1 calendar year.
167	(b) The provision of stop-loss coverage to a viatical
168	settlement provider, financing entity, or related provider
169	trust, as those terms are defined in s. 626.9911, by an
170	authorized or eligible insurer.
171	(c) The transfer or assignment of a viaticated policy from
172	a licensed viatical settlement provider to another licensed
173	viatical settlement provider, a related provider trust, or a
174	financing entity, as those terms are defined in s. 626.9911, or
175	to a contingency insurer provided that such transfer or
176	assignment is not the direct or indirect promotion of any scheme
177	or enterprise with the intent of violating or evading any
178	provision of this chapter.
179	(d) The transfer or assignment of a viaticated policy to a
180	bank, trust company, savings institution, insurance company,
181	dealer, investment company as defined by the Investment Company
182	Act of 1940, pension or profit-sharing trust, or qualified
183	institutional buyer as defined by United States Securities and
184	Exchange Commission Rule 144A, 17 C.F.R. 230.144A(a), or to an
185	accredited investor as defined by Rule 501 of Regulation D of
186	the Securities Act Rules, provided such transfer or assignment
187	is not for the direct or indirect promotion of any scheme or
188	enterprise with the intent of violating or evading any provision
189	of this chapter.
190	(e) The transfer or assignment of a viaticated policy by a
191	conservator of a viatical settlement provider appointed by a
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192 court of competent jurisdiction who transfers or assigns 193 ownership of viaticated policies pursuant to that court's order. Section 2. Section 517.072, Florida Statutes, is created 194 195 to read: 196 517.072 Viatical settlement investments.--The exemptions 197 provided for by ss. 517.051(6), (8), and (10) do not apply to a viatical settlement investment. The offering of a viatical 198 199 settlement investment is not an exempt transaction under s. 200 517.061(2), (3), (8), (11), and (18), regardless of whether the 201 offering otherwise complies with the conditions of that section, 202 unless such offering is to a qualified institutional buyer. 203 Section 3. Subsection (7) of section 517.081, Florida 204 Statutes, is amended, and subsection (8) is added to said 205 section, to read: 206 517.081 Registration procedure. --207 If upon examination of any application the office (7)shall find that the sale of the security referred to therein 208 209 would not be fraudulent and would not work or tend to work a 210 fraud upon the purchaser, that the terms of the sale of such 211 securities would be fair, just, and equitable, and that the enterprise or business of the issuer is not based upon unsound 212 213 business principles, it shall record the registration of such 214 security in the register of securities; and thereupon such 215 security so registered may be sold by any registered dealer, 216 subject, however, to the further order of the office. In order to determine if an offering is fair, just, and equitable, the 217 218 commission may by rule establish requirements and standards for 219

19 the filing, content, and circulation of any preliminary, final, Page 8 of 48

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CS 220 or amended prospectus and other sales literature and may by rule 221 establish merit qualification criteria relating to the issuance of equity securities, debt securities, insurance company 222 223 securities, real estate investment trusts (REITs), and other 224 traditional and nontraditional investments, including, but not 225 limited to, oil and gas investments. The criteria may include 226 such elements as the promoter's equity investment ratio, the 227 financial condition of the issuer, the voting rights of shareholders, the grant of options or warrants to underwriters 228 229 and others, loans and other affiliated transaction, the use or 230 refund of proceeds of the offering, and such other relevant 231 criteria as the office in its judgment may deem necessary to 232 such determination. 233 The commission may by rule establish requirements and (8) 234 standards for: (a) Disclosures to purchasers of viatical settlement 235 236 investments. 237 (b) Recordkeeping requirements for sellers of viatical 238 settlement investments. 239 Section 4. Section 517.1215, Florida Statutes, is created 240 to read: 241 517.1215 Requirements, rules of conduct, and prohibited 242 business practices for investment advisors and their associated 243 persons.--244 (1) By rule, the commission shall specify requirements for 245 investment advisors deemed to have custody of client funds which 246 concern the following:

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247	(a) Notification of custody of, maintenance of, and
248	safeguards for client funds.
249	(b) Communications with clients and independent
250	representatives.
251	(c) Requirements for investment advisers who have custody
252	of pooled investments.
253	(d) Exceptions to the custody requirements.
254	
255	In adopting the rules, the commission shall consider the rules
256	and regulations of the federal regulatory authority and the
257	North American Securities Administrators Association.
258	(2) The commission shall by rule establish rules of
259	conduct and prohibited business practices for investment
260	advisers and their associated persons. In adopting the rules,
261	the commission shall consider general industry standards as
262	expressed in the rules and regulations of the various federal
263	and self-regulatory agencies and regulatory associations,
264	including, but not limited to, the United States Securities and
265	Exchange Commission, the National Association of Securities
266	Dealers, and the North American Securities Administrators
267	Association.
268	Section 5. Section 517.1217, Florida Statutes, is created
269	to read:
270	517.1217 Prohibited business practices and rules of
271	conduct for dealers and their associated personsThe
272	commission by rule may establish rules of conduct and prohibited
273	business practices for dealers and their associated persons. In
274	adopting the rules, the commission shall consider general Page 10 of 48

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275	industry standards as expressed in the rules and regulations of
276	the various federal and self-regulatory agencies and regulatory
277	associations, including, but not limited to, the United States
278	Securities and Exchange Commission, the National Association of
279	Securities Dealers, the stock exchanges, and the North American
280	Securities Administrators Association.
281	Section 6. Paragraph (a) of subsection (7) of section
282	624.501, Florida Statutes, is amended to read:
283	624.501 Filing, license, appointment, and miscellaneous
284	feesThe department, commission, or office, as appropriate,
285	shall collect in advance, and persons so served shall pay to it
286	in advance, fees, licenses, and miscellaneous charges as
287	follows:
288	(7) Life insurance agents.
289	(a) Agent's original appointment and biennial renewal or
290	continuation thereof, each insurer or agent making an
291	appointment:
292	Appointment fee\$42.00
293	State tax12.00
294	County tax6.00
295	Total\$60.00
296	Section 7. Subsection (10) of section 626.015, Florida
297	Statutes, is amended to read:
298	626.015 DefinitionsAs used in this part:
299	(10) "Life agent" means an individual representing an
300	insurer as to life insurance and annuity contracts, or acting as
301	<u>a viatical settlement broker as defined in s. 626.9911,</u>
302	including agents appointed to transact life insurance, fixed- Page 11 of 48

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303 dollar annuity contracts, or variable contracts by the same 304 insurer.

305 Section 8. Paragraph (b) of subsection (1) of section306 626.112, Florida Statutes, is amended to read:

307 626.112 License and appointment required; agents, customer
 308 representatives, adjusters, insurance agencies, service
 309 representatives, managing general agents.--

310 (1)

311 Except as provided in subsection (6) or in applicable (b) 312 department rules, and in addition to other conduct described in 313 this chapter with respect to particular types of agents, a 314 license as an insurance agent, service representative, customer 315 representative, or limited customer representative is required 316 in order to engage in the solicitation of insurance. For purposes of this requirement, as applicable to any of the 317 318 license types described in this section, the solicitation of 319 insurance is the attempt to persuade any person to purchase an 320 insurance product by:

Describing the benefits or terms of insurance coverage,
 including premiums or rates of return;

323 2. Distributing an invitation to contract to prospective324 purchasers;

325 3. Making general or specific recommendations as to326 insurance products;

327 4. Completing orders or applications for insurance
328 products; or

329 5. Comparing insurance products, advising as to insurance 330 matters, or interpreting policies or coverages<u>; or</u> Page 12 of 48

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331 <u>6. Offering or attempting to negotiate on behalf of</u> 332 <u>another person a viatical settlement contract as defined in s.</u> 333 626.9911.

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335 However, an employee leasing company licensed pursuant to 336 chapter 468 which is seeking to enter into a contract with an employer that identifies products and services offered to 337 338 employees may deliver proposals for the purchase of employee 339 leasing services to prospective clients of the employee leasing 340 company setting forth the terms and conditions of doing 341 business; classify employees as permitted by s. 468.529; collect 342 information from prospective clients and other sources as 343 necessary to perform due diligence on the prospective client and to prepare a proposal for services; provide and receive 344 345 enrollment forms, plans, and other documents; and discuss or 346 explain in general terms the conditions, limitations, options, 347 or exclusions of insurance benefit plans available to the client or employees of the employee leasing company were the client to 348 349 contract with the employee leasing company. Any advertising 350 materials or other documents describing specific insurance coverages must identify and be from a licensed insurer or its 351 352 licensed agent or a licensed and appointed agent employed by the 353 employee leasing company. The employee leasing company may not 354 advise or inform the prospective business client or individual 355 employees of specific coverage provisions, exclusions, or 356 limitations of particular plans. As to clients for which the 357 employee leasing company is providing services pursuant to s. 358 468.525(4), the employee leasing company may engage in Page 13 of 48

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activities permitted by ss. 626.7315, 626.7845, and 626.8305, subject to the restrictions specified in those sections. If a prospective client requests more specific information concerning the insurance provided by the employee leasing company, the employee leasing company must refer the prospective business client to the insurer or its licensed agent or to a licensed and appointed agent employed by the employee leasing company.

366 Section 9. Section 626.207, Florida Statutes, is amended 367 to read:

368 626.207 Department rulemaking authority; waiting periods 369 for applicants; penalties against licensees.--

370 (1)The department shall adopt rules establishing specific 371 waiting periods for applicants to become eligible for licensure 372 following denial, suspension, or revocation pursuant to s. 626.611, s. 626.621, s. 626.8437, s. 626.844, s. 626.935, s. 373 374 626.9917, s. 634.181, s. 634.191, s. 634.320, s. 634.321, s. 375 634.422, s. 634.423, s. 642.041, or s. 642.043. The purpose of 376 the waiting periods is to provide sufficient time to demonstrate 377 reformation of character and rehabilitation. The waiting periods shall vary based on the type of conduct and the length of time 378 since the conduct occurred and shall also be based on the 379 380 probability that the propensity to commit illegal conduct has been overcome. The waiting periods may be adjusted based on 381 382 aggravating and mitigating factors established by rule and 383 consistent with this purpose.

384 (2) The department shall adopt rules establishing specific
385 penalties against licensees for violations of s. 626.611, s.
386 626.621, s. 626.8437, s. 626.844, s. 626.935, s. 626.9917, s. Page 14 of 48

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387 634.181, s. 634.191, s. 634.320, s. 634.321, s. 634.422, s. 388 634.423, s. 642.041, or s. 642.043. The purpose of the 389 revocation or suspension is to provide a sufficient penalty to 390 deter future violations of the Florida Insurance Code. The 391 imposition of a revocation or the length of suspension shall be 392 based on the type of conduct and the probability that the propensity to commit further illegal conduct has been overcome 393 394 at the time of eligibility for relicensure. The revocation or 395 the length of suspension may be adjusted based on aggravating or 396 mitigating factors, established by rule and consistent with this 397 purpose.

398 Section 10. Subsection (2) of section 626.331, Florida399 Statutes, is amended to read:

- 400 626.331 Number of appointments permitted or required.-401 (2) An agent shall be required to have a separate
 402 appointment as to each insurer by whom he or she is appointed as
 403 an agent. <u>An agent must appoint himself or herself before</u>
 404 <u>performing the functions of a viatical settlement broker.</u>
- 405 Section 11. Subsection (17) is added to section 626.611, 406 Florida Statutes, to read:

407 626.611 Grounds for compulsory refusal, suspension, or 408 revocation of agent's, title agency's, adjuster's, customer 409 representative's, service representative's, or managing general 410 agent's license or appointment. -- The department shall deny an 411 application for, suspend, revoke, or refuse to renew or continue 412 the license or appointment of any applicant, agent, title 413 agency, adjuster, customer representative, service 414 representative, or managing general agent, and it shall suspend Page 15 of 48

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HB 1437 2005 CS 415 or revoke the eligibility to hold a license or appointment of 416 any such person, if it finds that as to the applicant, licensee, 417 or appointee any one or more of the following applicable grounds 418 exist: 419 (17) In transactions related to viatical settlement 420 contracts as defined in s. 626.9911: 421 (a) Commission of a fraudulent or dishonest act. 422 (b) No longer meeting the requirements for initial 423 licensure. 424 (c) Having received a fee, commission, or other valuable 425 consideration for his or her services with respect to viatical 426 settlements that involved unlicensed viatical settlement 427 providers or persons who offered or attempted to negotiate on 428 behalf of another person a viatical settlement contract as defined in s. 626.9911 and who were not licensed life agents. 429 430 (d) Dealing in bad faith with viators. Section 12. Section 626.777, Florida Statutes, is amended 431 432 to read: 433 626.777 Scope of this part.--This part applies only to 434 agents of life insurers, and to agents who are appointed by the 435 same insurer as to both life insurance and health insurance, and agents who perform the functions of a viatical settlement broker 436 as defined in s. 626.9911. 437 Section 13. Subsection (2) of section 626.7845, Florida 438 439 Statutes, is amended to read: 440 626.7845 Prohibition against unlicensed transaction of 441 life insurance.--

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442 (2) Except as provided in s. 626.112(6), with respect to
443 any line of authority specified in s. 626.015(10), no individual
444 shall, unless licensed as a life agent:

445 (a) Solicit insurance or annuities or procure
446 applications; or

(b) In this state, engage or hold himself or herself out
as engaging in the business of analyzing or abstracting
insurance policies or of counseling or advising or giving
opinions to persons relative to insurance or insurance contracts
other than:

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1. As a consulting actuary advising an insurer; or

As to the counseling and advising of labor unions,
associations, trustees, employers, or other business entities,
the subsidiaries and affiliates of each, relative to their
interests and those of their members or employees under
insurance benefit plans; or

458 (c) In this state, from this state, or with a resident of
459 this state, offer or attempt to negotiate on behalf of another
460 person a viatical settlement contract as defined in s. 626.9911.

461 Section 14. Section 626.9911, Florida Statutes, is amended 462 to read:

626.9911 Definitions.--As used in this act, the term:

464 <u>(1)(14)</u> "Financing entity" means an underwriter, placement 465 agent, lender, purchaser of securities, or purchaser of a policy 466 or certificate from a viatical settlement provider, credit 467 enhancer, or any entity that has direct ownership in a policy or 468 certificate that is the subject of a viatical settlement 469 contract, but whose principal activity related to the Page 17 of 48

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470 transaction is providing funds or credit enhancement to effect 471 the viatical settlement or the purchase of one or more 472 viaticated viatical policies and who has an agreement in writing 473 with one or more licensed viatical settlement providers to 474 finance the acquisition of viatical settlement contracts. The 475 term does not include a nonaccredited investor, a viatical 476 settlement purchaser, or other natural person. A financing 477 entity may not enter into a viatical settlement contract.

478 (2)(1) "Independent third-party trustee or escrow agent" 479 means an attorney, certified public accountant, financial 480 institution, or other person providing escrow services under the 481 authority of a regulatory body. The term does not include any 482 person associated, affiliated, or under common control with a 483 viatical settlement provider or viatical settlement broker.

484 (3) "Life expectancy" means an opinion or evaluation as to 485 how long a particular person is to live, or relating to such 486 person's expected demise.

487 (4) "Life expectancy provider" means a person who 488 determines, or holds himself or herself out as determining, life 489 expectancies or mortality ratings used to determine life 490 expectancies:

491 (a) On behalf of a viatical settlement provider, viatical 492 settlement broker, life agent, or a person engaged in the 493 business of viatical settlements; 494 (b) In connection with a viatical settlement investment, 495 pursuant to s. 517.021(22); or

(c) On residents of this state in connection with a

497 <u>viatical settlement contract or viatical settlement investment.</u> Page 18 of 48

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498 (5) "Person" has the meaning specified in s. 1.01. 499 (6)(12) "Related form" means any form, created by or on behalf of a licensee, which a viator or viatical settlement 500 501 purchaser is required to sign or initial. The forms include, but 502 are not limited to, a power of attorney, a release of medical 503 information form, a suitability questionnaire, a disclosure 504 document, or any addendum, schedule, or amendment to a viatical 505 settlement contract or viatical settlement purchase agreement 506 considered necessary by a provider to effectuate a viatical 507 settlement transaction. 508 (7) "Related provider trust" means a titling trust or other trust established by a licensed viatical settlement 509 510 provider or financing entity for the sole purpose of holding the ownership or beneficial interest in purchased policies in 511 connection with a financing transaction. The trust must have a 512 513 written agreement with a licensed viatical settlement provider 514 or financing entity under which the licensed viatical settlement 515 provider or financing entity is responsible for insuring 516 compliance with all statutory and regulatory requirements and 517 under which the trust agrees to make all records and files relating to viatical settlement transactions available to the 518 office as if those records and files were maintained directly by 519 520 the licensed viatical settlement provider. This term does not 521 include an independent third-party trustee or escrow agent or a 522 trust that does not enter into agreements with a viator. A 523 related provider trust shall be subject to all provisions of 524 this act that apply to the viatical settlement provider who 525 established the related provider trust, except s. 626.9912, Page 19 of 48

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which shall not be applicable. A viatical settlement provider may establish no more than one related provider trust, and the sole trustee of such related provider trust shall be the viatical settlement provider licensed under s. 626.9912. The name of the licensed viatical settlement provider shall be included within the name of the related provider trust.

532 (8)(13) "Special purpose entity" means an entity 533 established by a licensed viatical settlement provider or by a 534 financing entity, which may be a corporation, partnership, 535 trust, limited liability company, or other similar entity formed 536 solely to provide, either directly or indirectly, access to 537 institutional capital markets to a viatical settlement provider or financing entity. A special purpose entity shall not enter 538 539 into a viatical settlement contract or a viatical settlement 540 purchase agreement.

541 (9) "Viatical settlement broker" means a person who, on 542 behalf of a viator and for a fee, commission, or other valuable consideration, offers or attempts to negotiate viatical 543 544 settlement contracts between a viator resident in this state and 545 one or more viatical settlement providers. Notwithstanding the 546 manner in which the viatical settlement broker is compensated, a 547 viatical settlement broker is deemed to represent only the viator and owes a fiduciary duty to the viator to act according 548 to the viator's instructions and in the best interest of the 549 550 viator. The term does not include an attorney, licensed Certified Public Accountant, or investment adviser lawfully 551 552 registered under chapter 517, who is retained to represent the

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553 viator and whose compensation is paid directly by or at the 554 direction and on behalf of the viator.

555 (10)(4) "Viatical settlement contract" means a written 556 agreement entered into between a viatical settlement provider, 557 or its related provider trust, and a viator. The viatical 558 settlement contract includes an agreement to transfer ownership 559 or change the beneficiary designation of a life insurance policy 560 at a later date, regardless of the date that compensation is 561 paid to the viator. The agreement must establish the terms under 562 which the viatical settlement provider will pay compensation or 563 anything of value, which compensation or value is less than the 564 expected death benefit of the insurance policy or certificate, 565 in return for the viator's assignment, transfer, sale, devise, or bequest of the death benefit or ownership of all or a portion 566 of the insurance policy or certificate of insurance to the 567 568 viatical settlement provider. A viatical settlement contract also includes a contract for a loan or other financial 569 570 transaction secured primarily by an individual or group life insurance policy, other than a loan by a life insurance company 571 572 pursuant to the terms of the life insurance contract, or a loan secured by the cash value of a policy. 573

574 <u>(11) "Viatical settlement investment" has the same meaning</u> 575 as specified in s. 517.021.

576 <u>(12)(5)</u> "Viatical settlement provider" means a person who, 577 in this state, from this state, or with a resident of this 578 state, effectuates a viatical settlement contract. The term does 579 not include:

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(a) Any bank, savings bank, savings and loan association,
credit union, or other licensed lending institution that takes
an assignment of a life insurance policy as collateral for a
loan.

(b) A life and health insurer that has lawfully issued a
life insurance policy that provides accelerated benefits to
terminally ill policyholders or certificateholders.

(c) Any natural person who enters into no more than one viatical settlement contract with a viator in 1 calendar year, unless such natural person has previously been licensed under this act or is currently licensed under this act.

591 (d) A trust that meets the definition of a "related592 provider trust."

593

594

(e) A viator in this state.

(f) A viatical settlement purchaser.

595 (f

<u>(f)</u> A financing entity.

596 <u>(13)(11)</u> "Viaticated policy" means a life insurance 597 policy, or a certificate under a group policy, which is the 598 subject of a viatical settlement contract.

599 (14) "Viator" means the owner of a life insurance policy or a certificateholder under a group policy, which policy 600 is not a previously viaticated policy, who enters or seeks to 601 enter into a viatical settlement contract. This term does not 602 include a viatical settlement purchaser or a viatical settlement 603 604 provider or any person acquiring a policy or interest in a 605 policy from a viatical settlement provider, nor does it include 606 an independent third-party trustee or escrow agent.

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607 (8) "Viatical settlement purchase agreement" means a 608 contract or agreement, entered into by a viatical settlement purchaser, to which the viator is not a party, to purchase a 609 610 life insurance policy or an interest in a life insurance policy, 611 which is entered into for the purpose of deriving an economic 612 benefit. The term also includes purchases made by viatical 613 settlement purchasers from any person other than the provider 614 who effectuated the viatical settlement contract. 615 (9) "Viatical settlement purchaser" means a person who 616 gives a sum of money as consideration for a life insurance 617 policy or an equitable or legal interest in the death benefits of a life insurance policy that has been or will be the subject 618 619 of a viatical settlement contract, for the purpose of deriving 620 an economic benefit, including purchases made from any person 621 other than the provider who effectuated the viatical settlement 622 contract or an entity affiliated with the provider. The term 623 does not include a licensee under this part, an accredited 624 investor as defined in Rule 501, Regulation D of the Securities 625 Act Rules, or a qualified institutional buyer as defined by Rule 626 144(a) of the Federal Securities Act, a special purpose entity, 627 a financing entity, or a contingency insurer. The above 628 references to Rule 501, Regulation D and Rule 144(a) of the 629 Federal Securities Act are used strictly for defining purposes 630 and shall not be interpreted in any other manner. Any person who 631 claims to be an accredited investor shall sign an affidavit 632 stating that he or she is an accredited investor, the basis of 633 that claim, and that he or she understands that as an accredited 634 investor he or she will not be entitled to certain protections Page 23 of 48

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635 of the Viatical Settlement Act. This affidavit must be kept with 636 other documents required to be maintained by this act. 637 (10) "Viatical settlement sales agent" means a person 638 other than a licensed viatical settlement provider who arranges 639 the purchase through a viatical settlement purchase agreement of 640 a life insurance policy or an interest in a life insurance 641 policy. Section 15. Paragraph (f) of subsection (3) and subsection 642 (4) of section 626.9912, Florida Statutes, are amended, 643 644 paragraph (g) of subsection (3) of said section is redesignated 645 as paragraph (h), and new paragraph (g) is added to said 646 subsection, to read: 647 626.9912 Viatical settlement provider license required; application for license.--648 649 (3) In the application, the applicant must provide all of 650 the following: 651 All applications, viatical settlement contract forms, (f) 652 viatical settlement purchase agreement forms, escrow forms, and 653 other related forms proposed to be used by the applicant. 654 (g) A general description of the method the viatical 655 settlement provider will use in determining life expectancies, 656 including a description of the applicant's intended receipt of 657 life expectancies, the applicant's intended use of life 658 expectancy providers, and the written plan or plans of policies 659 and procedures used to determine life expectancies.

(4) The office may not issue a license to an entity other
than a natural person if it is not satisfied that all officers,
directors, employees, stockholders, partners, and any other
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663 persons who exercise or have the ability to exercise effective 664 control of the entity or who have the ability to influence the 665 transaction of business by the entity meet the standards of this 666 act and have not violated any provision of this act or rules of 667 the commission related to the business of viatical settlement 668 contracts or viatical settlement purchase agreements.

669 Section 16. Section 626.9913, Florida Statutes, is amended 670 to read:

671 626.9913 Viatical settlement provider license continuance;
672 annual report; fees; deposit.--

673 (1) A viatical settlement provider license continues in674 force until suspended or revoked.

675 Annually, on or before March 1, the viatical (2) 676 settlement provider licensee shall file a statement containing 677 information the commission requires and shall pay to the office a license fee in the amount of \$500. The annual statement shall 678 679 include audited financial statements prepared in accordance with generally accepted accounting principles by an independent 680 681 certified public accountant as of the last day of the preceding 682 calendar year. The annual statement shall also provide the office with a report of all life expectancy providers who have 683 684 provided life expectancies, directly or indirectly, to the viatical settlement provider for use in connection with a 685 686 viatical settlement contract or a viatical settlement 687 investment. A viatical settlement provider shall include in all statements filed with the office all information requested by 688 689 the office regarding a related provider trust established by the 690 viatical settlement provider. The office may require more Page 25 of 48

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691 frequent reporting. Failure to timely file the annual statement
692 or to timely pay the license fee is grounds for immediate
693 suspension of the license.

694 (3) To ensure the faithful performance of its obligations 695 to its viators in the event of insolvency or the loss of its 696 license, a viatical settlement provider licensee must deposit 697 and maintain deposited in trust with the department securities 698 eligible for deposit under s. 625.52, having at all times a value of not less than \$100,000, provided a viatical settlement 699 700 provider licensed prior to June 1, 2004, that has deposited and 701 maintains continuously deposited in trust with the department securities in the amount of \$25,000 and which posted and 702 703 maintains continuously posted a security bond acceptable to the department in the amount of \$75,000, has until June 1, 2005, to 704 705 comply with the requirements of this subsection. As an 706 alternative to meeting the \$100,000 deposit requirement, the 707 provider may deposit and maintain deposited in trust with the 708 department such securities in the amount of \$25,000 and post 709 with the office a surety bond acceptable to the office in the 710 amount of \$75,000.

(4) There shall be no additional annual license fee or
deposit requirements under this act for a related provider trust
established by a viatical settlement provider.

714 (5) A judgment creditor or other claimant of a viatical 715 settlement provider may not levy upon any of the assets or 716 securities held in this state pursuant to this section.

717 Section 17. Subsection (1) of section 626.9914, Florida
718 Statutes, is amended to read: Page 26 of 48

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CS 719 626.9914 Suspension, revocation, or nonrenewal of viatical 720 settlement provider license; grounds; administrative fine.--721 (1) The office shall suspend, revoke, deny, or refuse to 722 renew the license of any viatical settlement provider if the 723 office finds that the licensee: 724 (a) Has made a misrepresentation in the application for 725 the license; 726 (b) Has engaged in fraudulent or dishonest practices, or 727 otherwise has been shown to be untrustworthy or incompetent to 728 act as a viatical settlement provider; 729 Demonstrates a pattern of unreasonable payments to (C) 730 viators; 731 Has been found guilty of, or has pleaded guilty or (d) nolo contendere to, any felony, or a misdemeanor involving fraud 732 or moral turpitude, regardless of whether a judgment of 733 734 conviction has been entered by the court; (e) Has issued viatical settlement contracts that have not 735 736 been approved pursuant to this act; 737 (f) Has failed to honor contractual obligations related to 738 the business of viatical settlement contracts; (g) Deals in bad faith with viators; 739 740 (h) Has violated any provision of the insurance code or of this act; 741 742 (i) Employs any person who materially influences the 743 licensee's conduct and who fails to meet the requirements of 744 this act; or 745 (j) No longer meets the requirements for initial 746 licensure; or Page 27 of 48

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CS 747 (k) Obtains or uses life expectancies from life expectancy 748 providers who are not registered with the office pursuant to 749 this act. 750 Section 18. Section 626.9916, Florida Statutes, is amended 751 to read: 752 626.9916 Viatical settlement broker and life agent license 753 required; application for license.--After July 1, 2006 1996, a person, other than a life 754 (1) 755 agent licensed under this chapter, may not in this state, from 756 this state, or with a resident of this state perform the 757 functions of a viatical settlement broker as defined in this act without first having obtained a license from the department. 758 759 Before performing the functions of a viatical (2) 760 settlement broker, a life agent shall appoint himself or herself with the department and pay applicable fees pursuant to s. 761 762 624.501(7)(a). Application for a viatical settlement broker 763 license must be made to the department by the applicant on a 764 form prescribed by the department, under oath, and signed by the 765 applicant. The application must be accompanied by a \$50 filing 766 fee. If the applicant is a corporation, the application must be 767 under oath and signed by the president and the secretary of the 768 corporation. 769 Each natural person who on July 1, 2005, held a (3) 770 viatical settlement broker's license and self-appointment may, 771 upon obtaining a life agent license on or before July 1, 2006, 772 transfer an existing broker self-appointment to such license. In 773 the application, the applicant must provide all of the

774 following:

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775	(a) The applicant's full name, age, residence address, and
776	business address, and all occupations engaged in by the
777	applicant during the 5 years preceding the date of the
778	application; if the applicant is not a natural person, the
779	applicant must provide the information required by this
780	paragraph with respect to all officers, directors, or partners.
781	(b) A copy of the applicant's basic organizational
782	documents, if any, including the articles of incorporation,
783	articles of association, partnership agreement, trust agreement,
784	or other similar documents, together with all amendments to such
785	documents.
786	(c) If the applicant is not a natural person, a list
787	showing the name, business and residence addresses, and official
788	position of each individual who is responsible for conduct of
789	the applicant's affairs, including, but not limited to, any
790	member of the applicant's board of directors, board of trustees,
791	executive committee, or other governing board or committee and
792	any other person or entity owning or having the right to acquire
793	10 percent or more of the voting securities of the applicant.
794	(d) With respect to an individual applicant and with
795	respect to each individual identified under paragraph (c):
796	1. A sworn biographical statement on forms supplied by the
797	department.
798	2. A set of fingerprints on forms prescribed by the
799	department, certified by a law enforcement officer, and
800	accompanied by the fingerprinting fee specified in s. 624.501.

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Authority, if required by the department, for release 801 3. of information relating to the investigation of the individual's 802 803 background. 804 (e) Such other information as the department deems 805 necessary to determine that the individual applicant and the 806 individuals identified under paragraph (c) are competent and 807 trustworthy and can lawfully and successfully act as a viatical 808 settlement provider. 809 All viatical settlement broker licenses shall (4) 810 terminate on July 1, 2006, and shall not be subject to 811 continuation or renewal. Any natural person who is employed by 812 or otherwise represents a viatical settlement broker licensee, 813 which broker licensee is not a natural person, must also be 814 licensed as a viatical settlement broker if such employee or 815 other representative performs the functions of a viatical settlement broker as defined in this act. 816 817 (5) Notwithstanding the manner in which the viatical 818 settlement broker is compensated, he or she is deemed to represent only the viator and owes a fiduciary duty to the 819 820 viator to act according to the viator's instructions and in the best interest of the viator. The department may not issue a 821 822 license to an applicant if it is not satisfied that the applicant, if a natural person, or all officers, directors, 823 824 employees, stockholders, and partners who exercise or have the 825 ability to exercise effective control of the applicant or who 826 have the ability to influence the transaction of business by the 827 applicant, if the applicant is not a natural person, meet the 828 standards of this act and have not violated any provision of Page 30 of 48

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829	this act or rules of the department related to the business of
830	viatical settlement contracts.
831	(6) The compensation received by a life agent for
832	activities performed as a viatical settlement broker may not be
833	divided or shared with another person unless such other person
834	is a life agent licensed under this chapter and appointed as
835	provided in this part. The department may specify the form of
836	the license and may require photographing of the applicant as
837	part of the application process.
838	(7) Upon the filing of a sworn application and the payment
839	of the license fee and all other applicable fees under this act,
840	the department shall investigate each applicant and may issue
841	the applicant a license if the department finds that the
842	applicant:
843	(a) Is competent and trustworthy and intends to act in
844	good faith in the business authorized by the license applied
845	for.
846	(b) Has a good business reputation and has had experience,
847	training, or education that qualifies the applicant to conduct
848	the business authorized by the license applied for.
849	(c) Except with respect to applicants for nonresident
850	licenses, is a bona fide resident of this state and actually
851	resides in this state at least 180 days a year. If an applicant
852	holds a similar license or an insurance agent's or broker's
853	license in another state at the time of applying for a license
854	under this section, the applicant may be found to meet the
855	residency requirement of this paragraph only after he or she
856	furnishes a letter of clearance satisfactory to the department Page 31 of 48

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857	or other proof that the applicant's resident licenses have been
858	canceled or changed to nonresident status and that the applicant
859	is in good standing with the licensing authority.
860	(d) Is a corporation, a corporation incorporated under the
861	laws of this state, or a foreign corporation authorized to
862	transact business in this state.
863	(e) Has designated the Chief Financial Officer as its
864	agent for service of process.
865	(f) If a natural person, is at least 18 years of age and a
866	United States citizen or legal alien who possesses work
867	authorization from the United States Bureau of Citizenship and
868	Immigration Services.
869	(8) An applicant for a nonresident viatical settlement
870	broker license must, in addition to designating the Chief
871	Financial Officer as agent for service of process as required by
872	this section, also furnish the department with the name and
873	address of a resident of this state upon whom notices or orders
874	of the department or process affecting the applicant or licensee
875	may be served. After issuance of the license, the licensee must
876	also notify the department of change of the person to receive
877	such notices, orders, or process; such change is not effective
878	until acknowledged by the department.
879	(9) The department may, by rule, specify experience,
880	educational, or other training standards required for licensure
881	under this section.
882	(10) Except as otherwise provided in this section,
883	viatical settlement brokers shall be licensed, appointed,

renewed, continued, reinstated, and terminated in the manner

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885	specified in this chapter for insurance representatives
886	generally; however, viatical settlement brokers are not subject
887	to continuing education requirements.
888	Section 19. Section 626.99175, Florida Statutes, is
889	created to read:
890	626.99175 Life expectancy providers; registration
891	required; denial, suspension, revocation
892	(1) After July 1, 2006, a person may not perform the
893	functions of a life expectancy provider without first having
894	registered as a life expectancy provider, except as provided in
895	subsection (6).
896	(2) Application for registration as a life expectancy
897	provider must be made to the office by the applicant on a form
898	prescribed by the office, under oath and signed by the
899	applicant. The application must be accompanied by a fee of \$500.
900	(3) A completed application shall be evidenced on a form
901	and in a manner prescribed by the office and shall require the
902	registered life expectancy provider to update such information
903	and renew such registration as required by the office.
904	(4) In the application, the applicant must provide all of
905	the following:
906	(a) The full name, age, residence address, and business
907	address and all occupations engaged in by the applicant during
908	the 5 years preceding the date of the application.
909	(b) A copy of the applicant's basic organizational
910	documents, if any, including the articles of incorporation,
911	articles of association, partnership agreement, trust agreement,

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912	or other similar documents, together with all amendments to such
913	documents.
914	(c) Copies of all bylaws, rules, regulations, or similar
915	documents regulating the conduct of the applicant's internal
916	affairs.
917	(d) A list showing the name, business and residence
918	addresses, and official position of each individual who is
919	responsible for conduct of the applicant's affairs, including,
920	but not limited to, any member of the board of directors, board
921	of trustees, executive committee, or other governing board or
922	committee and any other person or entity owning or having the
923	right to acquire 10 percent or more of the voting securities of
924	the applicant, and any person performing life expectancies by
925	the applicant.
926	(e) A sworn biographical statement on forms supplied by
927	the office with respect to each individual identified under
928	paragraph (d), including whether such individual has been
929	associated with any other life expectancy provider or has
930	performed any services for a person in the business of viatical
931	settlements.
932	(f) A sworn statement of any criminal and civil actions
933	pending or final against the registrant or any individual
934	identified under paragraph (d).
935	(g) A description of the policies and procedures covering
936	all life expectancy determination criteria and protocols,
937	including only the following:
938	1. The plan or plans of policies and procedures used to
939	determine life expectancies.
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940	2. A description of the training, including continuing
941	training, of the individuals who determine life expectancies.
942	3. A description of how the life expectancy provider
943	updates its manuals, underwriting guides, mortality tables and
944	other reference works and ensures that the provider bases its
945	determination of life expectancies on current data.
946	(h) A plan for assuring confidentiality of personal,
947	medical, and financial information in accordance with federal
948	and state laws.
949	(i) An anti-fraud plan as required pursuant to s.
950	626.99278.
951	(j) A list of any agreements, contracts, or any other
952	arrangement to provide life expectancies to a viatical
953	settlement provider, viatical settlement broker, or any other
954	person in the business of viatical settlements in connection
955	with any viatical settlement contract or viatical settlement
956	investment.
957	(5) As part of the application, and on or before March 1
958	every 3 years thereafter, a registered life expectancy provider
959	shall file with the office an audit of all life expectancies by
960	the life expectancy provider for the 5 calendar years
961	immediately preceding such audit, which audit shall be conducted
962	and certified by a nationally recognized actuarial firm and
963	shall only include the following:
964	(a) A mortality table.
965	(b) The number, percentage, and an actual-to-expected
966	ratio of life expectancies in the following categories: life
967	expectancies of less than 24 months, life expectancies of 25
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968	months to 48 months, life expectancies of 49 months to 72
969	months, life expectancies of 73 months to 108 months, life
970	expectancies of 109 months to 144 months, life expectancies of
971	145 months to 180 months, and life expectancies of more than 180
972	months.
973	(6) The life expectancy provider who is a subsidiary or
974	affiliate of an insurance company licensed in this state shall
975	be deemed to meet the registration requirements of this section
976	and may provide life expectancies or operate as a life
977	expectancy provider pursuant to this act.
978	(7) No viatical settlement broker, viatical settlement
979	provider, or insurance agent in the business of viatical
980	settlements in this state shall directly or indirectly own or be
981	an officer, director, or employee of a life expectancy provider.
982	(8) Each registered life expectancy provider shall provide
983	the office, as applicable, at least 30 days' advance notice of
984	any change in the registrants name, residence address, principal
985	business address, or mailing address.
986	(9) A person required to be registered by this section
987	shall for 5 years retain copies of all life expectancies and
988	supporting documents and medical records unless those personal
989	medical records are subject to different retention or
990	destruction requirements of a federal or state personal health
991	information law.
992	(10) An application for life expectancy provider
993	registration shall be approved or denied by the commissioner
994	within 60 calendar days following receipt of a completed
995	application by the commissioner. The office shall notify the Page 36 of 48

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996	applicant that the application is complete. A completed
997	application that is not approved or denied in 60 calendar days
998	following its receipt shall be deemed approved.
999	(11) The office may, in its discretion, deny the
1000	application for a life expectancy provider registration or
1001	suspend, revoke, or refuse to renew or continue the registration
1002	of a life expectancy provider if the office finds:
1003	(a) Any cause for which registration could have been
1004	refused had it then existed and been known to the office;
1005	(b) A violation of any provision of this code or of any
1006	other law applicable to the applicant or registrant;
1007	(c) A violation of any lawful order or rule of the
1008	department, commission, or office; or
1009	(d) The applicant or registrant:
1010	1. Has been found guilty of or pled guilty or nolo
1011	contendere to a felony or a crime punishable by imprisonment of
1012	1 year or more under the law of the United States of America or
1013	of any state thereof or under the law of any other country;
1014	2. Knowingly and willfully aided, assisted, procured,
1015	advised, or abetted any person in the violation of or to violate
1016	a provision of the insurance code or any order or rule of the
1017	department, commission, or office;
1018	3. Knowingly and with intent to defraud, provided a life
1019	expectancy that does not conform to a applicant's or
1020	registrant's general practice;
1021	4. Does not have a good business reputation or does not
1022	have experience, training, or education that qualifies the

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applicant or registrant to conduct the business of a life 1024 expectancy provider; or 1025 5. Demonstrated lack of fitness or trustworthiness to 1026 engage in the business of issuing life expectancies. 1027 (12) The office may, in lieu of or in addition to any 1028 suspension or revocation, assess an administrative fine not to 1029 exceed \$2,500 for each nonwillful violation or \$10,000 for each willful violation by a registered life expectancy provider. The 1030 1031 office may also place a registered life expectancy provider on 1032 probation for a period not to exceed 2 years. 1033 (13) It is a violation of this section for a person to 1034 represent, orally or in writing, that the fact that a life 1035 expectancy provider is registered pursuant to this act in any 1036 way is a recommendation or approval of the entity or that it 1037 means the qualifications or abilities have in any way been

1038 approved of.

1039 Section 20. Section 626.9919, Florida Statutes, is amended 1040 to read:

1041 626.9919 Notice of change of licensee or registrant 1042 address or name.--Each viatical settlement provider licensee and 1043 registered life expectance provider, viatical settlement broker 1044 licensee, and viatical settlement sales agent licensee must 1045 provide the office or department, as applicable, at least 30 1046 days' advance notice of any change in the licensee's or 1047 registrant's name, residence address, principal business address, or mailing address. 1048

1049 Section 21. Section 626.992, Florida Statutes, is amended 1050 to read:

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1051 626.992 Use of <u>licensed viatical settlement providers</u>,
 1052 viatical settlement licensed brokers, <u>and registered life</u>
 1053 <u>expectancy</u> providers, <u>and sales agents</u> required.--

1054 (1) A licensed viatical settlement provider may not use 1055 any person to perform the functions of a viatical settlement 1056 broker as defined in this act unless such person holds a 1057 current, valid life agent license and has appointed himself or herself in conformance with this chapter as a viatical 1058 settlement broker. Salaried individuals employed by viatical 1059 1060 settlement providers shall engage in viatical settlement broker 1061 activities only when accompanied by a viatical settlement broker who holds a current valid license issued under this act. A 1062 1063 viatical settlement provider may not use any person to perform 1064 the functions of a viatical settlement sales agent unless the person holds a current, valid license as provided in subsection 1065 (4). 1066

1067 (2) A licensed viatical settlement broker may not use any
1068 person to perform the functions of a viatical settlement
1069 provider as defined in this act unless such person holds a
1070 current, valid license as a viatical settlement provider.

1071 (3) <u>After July 1, 2006</u>, a <u>person</u> viatical settlement sales
1072 agent may not <u>operate as life expectancy provider</u> use any person
1073 to perform the functions of a viatical settlement broker unless
1074 such person <u>is registered as a life expectancy provider pursuant</u>
1075 <u>to this chapter</u> holds a current, valid license as a viatical
1076 settlement broker.

1077 (4) After July 1, 2006, a person may not perform the 1078 functions of a viatical settlement provider, viatical settlement Page 39 of 48

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1079 broker, or any other person in the business of viatical 1080 settlements may not obtain life expectancies from a person who 1081 is not registered as a life expectancy provider sales agent 1082 unless licensed as a life agent as defined in s. 626.015 and as 1083 provided in this chapter.

1084 Section 22. Subsections (1) and (2) of section 626.9921, 1085 Florida Statutes, are amended to read:

1086

626.9921 Filing of forms; required procedures; approval.--

(1) A viatical settlement contract form, viatical settlement purchase agreement form, escrow form, or related form may be used in this state only after the form has been filed with the office and only after the form has been approved by the office.

The viatical settlement contract form, viatical 1092 (2) 1093 settlement purchase agreement form, escrow form, or related form must be filed with the office at least 60 days before its use. 1094 1095 The form is considered approved on the 60th day after its date 1096 of filing unless it has been previously disapproved by the 1097 office. The office must disapprove a viatical settlement 1098 contract form, viatical settlement purchase agreement form, 1099 escrow form, or related form that is unreasonable, contrary to 1100 the public interest, discriminatory, or misleading or unfair to the viator or the purchaser. 1101

1102 Section 23. Subsection (2) of section 626.9922, Florida 1103 Statutes, is amended, and subsections (5), (6), and (7) are 1104 added to said section, to read:

1105 626.9922 Examination.--

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1106 (2) All accounts, books and records, documents, files, 1107 contracts, and other information relating to all transactions of viatical settlement contracts, life expectancies, or viatical 1108 1109 settlement purchase agreements made before July 1, 2005, must be 1110 maintained by the licensee for a period of at least 3 years 1111 after the death of the insured and must be available to the 1112 office or department for inspection during reasonable business 1113 hours.

1114 (5) The office has jurisdiction over all viatical settlement purchase agreements made before July 1, 2005, including, but not limited to, the authority to examine persons in possession of records relating to viatical settlement purchase agreements made before July 1, 2005, and that authority set forth in s. 624.319.

1120 (6) If the office makes the determination that a viatical settlement provider does not have the financial ability to 1121 1122 perform its present or future obligations under the viatical 1123 settlement purchase agreements made before July 1, 2005, the 1124 office shall make a referral to the United States Securities and 1125 Exchange Commission or the Office of Financial Regulation for further administrative action pursuant to s. 517.191, including, 1126 1127 but not limited to, the appointment of a receiver by the court. (7) Subsections (1), (2), (3), and (4) apply to life 1128 expectancy providers providing life expectancies in the state 1129 and providing life expectancies to viatical settlement providers 1130 1131 in the state, as if life expectancy providers were licensees. 1132 Section 24. Section 626.99245, Florida Statutes, is

1133 amended to read:

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1134

626.99245 Conflict of regulation of viaticals.--

1135 (1) A viatical settlement provider who from this state 1136 enters into a viatical settlement purchase agreement with a 1137 purchaser who is a resident of another state that has enacted 1138 statutes or adopted regulations governing viatical settlement 1139 purchase agreements, shall be governed in the effectuation of 1140 that viatical settlement purchase agreement by the statutes and 1141 regulations of the purchaser's state of residence. If the state 1142 in which the purchaser is a resident has not enacted statutes or 1143 regulations governing viatical settlement purchase agreements, 1144 the provider shall give the purchaser notice that neither 1145 Florida nor his or her state regulates the transaction upon 1146 which he or she is entering. For transactions in these states, 1147 however, the viatical settlement provider is to maintain all 1148 records required as if the transactions were executed in Florida. However, the forms used in those states need not be 1149 1150 approved by the office.

1151 (1) (1) (2) A viatical settlement provider who from this state 1152 enters into a viatical settlement contract with a viator who is 1153 a resident of another state that has enacted statutes or adopted 1154 regulations governing viatical settlement contracts shall be 1155 governed in the effectuation of that viatical settlement 1156 contract by the statutes and regulations of the viator's state 1157 of residence. If the state in which the viator is a resident has 1158 not enacted statutes or regulations governing viatical 1159 settlement agreements, the provider shall give the viator notice 1160 that neither Florida nor his or her state regulates the 1161 transaction upon which he or she is entering. For transactions Page 42 of 48

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1162 in those states, however, the viatical settlement provider is to 1163 maintain all records required as if the transactions were 1164 executed in Florida. The forms used in those states need not be 1165 approved by the office.

1166 (2) (2) (3) This section does not affect the requirement of ss. 1167 626.9911(12)(5) and 626.9912(1) that a viatical settlement provider doing business from this state must obtain a viatical 1168 1169 settlement license from the office. As used in this subsection, 1170 the term "doing business from this state" includes effectuating 1171 viatical settlement contracts and effectuating viatical 1172 settlement purchase agreements from offices in this state, 1173 regardless of the state of residence of the viator or the 1174 viatical settlement purchaser.

1175 (4) The offer, sale, and purchase of viatical settlement 1176 contracts, and the regulation of viatical settlement providers 1177 shall be within the exclusive jurisdiction of the Office of 1178 Insurance Regulation under the provisions of this part.

1179 Section 25. Section 626.9925, Florida Statutes, is amended 1180 to read:

1181 626.9925 Rules.--The commission may adopt rules to administer this act, including rules establishing standards for 1182 1183 evaluating advertising by licensees; rules providing for the collection of data, for disclosures to viators or purchasers, 1184 1185 and for the reporting of life expectancies and the registration of life expectancy providers; and rules defining terms used in 1186 1187 this act and prescribing recordkeeping requirements relating to executed viatical settlement contracts and viatical settlement 1188 1189 purchase agreements.

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1190 Section 26. Section 626.9926, Florida Statutes, is amended 1191 to read:

1192 626.9926 Rate regulation not authorized.--Nothing in this 1193 act shall be construed to authorize the office or department to 1194 directly or indirectly regulate the amount paid as consideration 1195 for entry into a viatical settlement contract or viatical 1196 settlement purchase agreement.

1197 Section 27. Subsection (1) of section 626.9927, Florida 1198 Statutes, is amended to read:

1199 626.9927 Unfair trade practices; cease and desist; 1200 injunctions; civil remedy.--

1201 (1) A violation of this act is an unfair trade practice 1202 under ss. 626.9521 and 626.9541 and is subject to the penalties 1203 provided in the insurance code. Part $IX \times of$ this chapter 1204 applies to a licensee under this act or a transaction subject to 1205 this act as if a viatical settlement contract and a viatical 1206 settlement purchase agreement were an insurance policy.

1207 Section 28. Paragraph (b) of subsection (1) of section 1208 626.99275, Florida Statutes, is amended, and paragraph (d) is 1209 added to said subsection, to read:

1210 1211 626.99275 Prohibited practices; penalties.--

(1) It is unlawful for any person:

(b) <u>Knowingly or with the intent to defraud, for the</u>
 purpose of depriving another of property or for pecuniary gain,
 issue or use a pattern of false, misleading, or deceptive life
 <u>expectancies</u> In the solicitation or sale of a viatical

1216 settlement purchase agreement:

1217 1. To employ any device, scheme, or artifice to defraud; Page 44 of 48

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1218	2. To obtain money or property by means of an untrue
1219	statement of a material fact or by any omission to state a
1220	material fact necessary in order to make the statements made, in
1221	light of the circumstances under which they were made, not
1222	misleading; or
1223	3. To engage in any transaction, practice, or course of
1224	business which operates or would operate as a fraud or deceit
1225	upon a person.
1226	(d) Knowingly or intentionally facilitate the change of
1227	state of residency of a viator to avoid the provisions of this
1228	chapter.
1229	(2) A person who violates any provision of this section
1230	commits:
1231	(a) A felony of the third degree, punishable as provided
1232	in s. 775.082, s. 775.083, or s. 775.084, if the insurance
1233	policy involved is valued at any amount less than \$20,000.
1234	(b) A felony of the second degree, punishable as provided
1235	in s. 775.082, s. 775.083, or s. 775.084, if the insurance
1236	policy involved is valued at \$20,000 or more, but less than
1237	\$100,000.
1238	(c) A felony of the first degree, punishable as provided
1239	in s. 775.082, s. 775.083, or s. 775.084, if the insurance
1240	policy involved is valued at \$100,000 or more.
1241	Section 29. Section 626.99278, Florida Statutes, is
1242	amended to read:
1243	626.99278 Viatical provider anti-fraud planEvery
1244	licensed viatical settlement provider and registered life
1245	<u>expectancy provider</u> viatical settlement broker must adopt an Page 45 of 48

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1246 anti-fraud plan and file it with the Division of Insurance Fraud 1247 of the department on or before December 1, 2000. Each anti-fraud 1248 plan shall include:

(1) A description of the procedures for detecting and investigating possible fraudulent acts and procedures for resolving material inconsistencies between medical records and insurance applications.÷

1253 (2) A description of the procedures for the mandatory 1254 reporting of possible fraudulent insurance acts and prohibited 1255 practices set forth in s. 626.99275 to the Division of Insurance 1256 Fraud of the department. \div

1257 (3) A description of the plan for anti-fraud education and
 1258 training of its underwriters or other personnel.; and

(4) A written description or chart outlining the organizational arrangement of the anti-fraud personnel who are responsible for the investigation and reporting of possible fraudulent insurance acts, and investigating unresolved material inconsistencies between medical records and insurance applications.

1265 (5) A process by which the provider will perform
 1266 reasonable initial and continuing review of the accuracy of its
 1267 life expectancies, whether such life expectancies are performed
 1268 in house or by a contracted life expectancy provider, and ensure
 1269 compliance with s. 626.99275(1) by its life expectancy
 1270 providers.
 1271 Section 30. Section 626.9928, Florida Statutes, is amended

1272 to read:

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1273 626.9928 Acquisitions. -- Acquisition of interest in a 1274 viatical settlement provider or viatical settlement broker is 1275 subject to s. 628.4615. 1276 Section 31. Section 626.99285, Florida Statutes, is 1277 amended to read: 1278 626.99285 Applicability of insurance code.--In addition to 1279 other applicable provisions cited in the insurance code, the 1280 office or department, as appropriate, has the authority granted under ss. 624.310, 626.901, and 626.989 to regulate viatical 1281 1282 settlement providers, viatical settlement brokers, viatical 1283 settlement sales agents, viatical settlement contracts, viatical 1284 settlement purchase agreements, and viatical settlement 1285 transactions. 1286 Section 32. Section 626.99295, Florida Statutes, is 1287 amended to read: 1288 626.99295 Grace period. -- Any person who was effectuating a 1289 viatical settlement purchase agreement as defined in s. 1290 626.9911(8), as such provision existed immediately prior to the effective date of this act, which viatical settlement purchase 1291 1292 agreement was not registered pursuant to chapter 517, must 1293 proceed within 30 days after the effective date of this act to 1294 conclude all viatical settlement purchase transactions in progress, provided, if funds have not been matched with a 1295 1296 viaticated policy, such funds, or any unmatched portion of such 1297 funds, shall be returned to the viatical settlement purchaser as 1298 defined in s. 626.9911(9), as such provision existed immediately 1299 prior to the effective date of this act, within 30 days after 1300 the effective date of this act. The provider may not solicit, Page 47 of 48

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1301	negotiate, advertise, or effectuate new viatical settlement
1302	purchase agreements after the effective date of this act. An
1303	unlicensed viatical settlement provider or viatical settlement
1304	broker that was legally transacting business in this state on
1305	June 30, 2000, may continue to transact such business, in the
1306	absence of any orders by the office, department, or the former
1307	Department of Insurance to the contrary, until the office or
1308	department, as applicable, approves or disapproves the viatical
1309	settlement provider's application for licensure if the viatical
1310	settlement provider or viatical settlement broker filed with the
1311	former department an application for licensure no later than
1312	August 1, 2000, and if the viatical settlement provider or
1313	viatical settlement broker complies with all other provisions of
1314	this act. Any form for which former department approval was
1315	required under this part must have been filed by August 1, 2000,
1316	and may continue to be used until disapproved by the office or
1317	department.
1318	Section 33. <u>Sections 626.9917, 626.9918, 626.99235,</u>
1319	626.99236, and 626.99277, Florida Statutes, are repealed.
1320	Section 34. This act shall take effect upon becoming a
1321	law.

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