A bill to be entitled 1 2 An act relating to viatical settlements; amending s. 517.021, F.S.; revising and providing definitions; 3 4 creating s. 517.072, F.S.; specifying nonapplication of 5 certain exemptions to viatical settlement investments; 6 specifying the offering of a viatical settlement 7 investment as not an exempt transaction under certain provisions of law; amending s. 517.081, F.S.; authorizing 8 9 the Financial Services Commission to adopt additional rules relating to securities registration; authorizing the 10 11 commission to adopt rules establishing requirements and standards for disclosures and records relating to viatical 12 settlement investments; creating s. 517.1215, F.S.; 13 14 requiring the commission to adopt rules specifying requirements for certain investment advisors; requiring 15 16 the commission to establish by rule rules of conduct and prohibited business practices for investment advisers and 17 18 associated persons; providing requirements; creating s. 517.1217, F.S.; authorizing the commission to establish by 19 rule rules of conduct and prohibited business practices 20 21 for dealers and associated persons; providing requirements; amending s. 624.501, F.S.; including agents 22 23 making an appointment under certain life insurance agent fee provisions; amending ss. 626.015, 626.112, 626.207, 24 25 and 626.331, F.S., to conform; amending s. 626.611, F.S.; providing an additional ground for compulsory refusal, 26 suspension, or revocation of certain licenses or 27 28 appointments for transactions relating to viatical Page 1 of 48

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29	settlement contracts; amending s. 626.777, F.S., to
30	conform; amending s. 626.7845, F.S.; prohibiting certain
31	activities by a person relating to viatical settlement
32	contracts unless as a licensed life agent; amending s.
33	626.9911, F.S.; revising definitions; amending s.
34	626.9912, F.S.; providing an additional requirement for
35	viatical settlement provider license applications;
36	amending s. 626.9913, F.S.; specifying additional
37	requirements for annual statements by viatical settlement
38	provider licensees; providing an alternative bond
39	provision for certain viatical settlement providers for a
40	certain time period; prohibiting certain persons from
41	levying upon certain assets or securities under certain
42	circumstances; amending s. 626.9914, F.S.; including the
43	authority to deny a license among the adverse actions the
44	Office of Insurance Regulation may take against a viatical
45	settlement provider for certain actions; providing an
46	additional ground for the office to take adverse actions;
47	amending s. 626.9916, F.S.; revising licensure
48	requirements for viatical settlement brokers and life
49	agents; providing for self-appointment; providing for
50	transfers of appointments; providing for termination of
51	licenses; specifying a fiduciary duty of viatical
52	settlement brokers; prohibiting dividing or sharing
53	compensation received by a life agent for certain
54	activities under certain circumstances; creating s.
55	626.99175, F.S.; requiring registration to operate as a
56	life expectancy provider; providing registration for Page 2 of 48

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57 requirements; requiring certain application information; requiring registered life expectancy providers to 58 periodically file audits with the office; providing audit 59 60 requirements; authorizing certain subsidiaries of life expectancy providers to operate as a provider under 61 certain circumstances; prohibiting certain providers, 62 63 brokers, and agents from owning or being an officer, director, or employee of a life expectancy provider; 64 requiring providers to provide the office with advance 65 notice of certain changes; requiring providers to retain 66 67 copies of certain information and documents; providing an exception; providing procedures for approval or denial of 68 applications; specifying grounds for denial of an 69 70 application; authorizing the office to assess administrative fines under certain circumstances; 71 72 authorizing the office to place a provider on probation 73 for a certain period; specifying certain activities violations; amending ss. 626.9919, 626.992, and 626.9921, 74 F.S., to conform; amending s. 626.9922, F.S.; specifying 75 office jurisdiction over certain viatical settlement 76 77 purchase agreements; authorizing the office to refer certain cases to the United States Securities and Exchange 78 Commission for administrative action under certain 79 circumstances; providing application to life expectancy 80 81 providers; amending ss. 626.99245, 626.9925, 626.9926, and 82 626.9927, F.S., to conform; amending s. 626.99275, F.S.; revising prohibited practices to apply to issuing life 83 84 expectancies and change a viator's residency for certain Page 3 of 48

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85 purposes; providing a criminal penalty; amending s. 626.99278, F.S.; providing for application to registered 86 life expectancy providers; requiring an anti-fraud plan to 87 include a description of procedures used to perform life 88 expectancy accuracy reviews; amending ss. 626.9928 and 89 626.99285, F.S., to conform; amending s. 626.99295, F.S.; 90 revising application of a grace period for certain 91 viatical settlement purchase agreements; repealing s. 92 626.9917, F.S., relating to denial, suspension, 93 revocation, or nonrenewal of viatical settlement broker 94 95 licenses; repealing s. 626.9918, F.S., relating to effect of suspension or revocation of viatical settlement broker 96 licenses; repealing s. 626.99235, F.S., relating to 97 98 disclosures to viatical settlement purchasers; repealing s. 626.99236, F.S., relating to further disclosures to 99 100 viatical settlement purchasers; repealing s. 626.99277, 101 F.S., relating to false representations; providing an effective date. 102 103 104 Be It Enacted by the Legislature of the State of Florida: 105 Subsections (19) and (21) of section 517.021, 106 Section 1. 107 Florida Statutes, are renumbered as subsections (20) and (22), respectively, present subsection (20) is renumbered as 108 109 subsection (21) and amended, and subsections (19) and (23) are

110 added to said section, to read:

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111	517.021 DefinitionsWhen used in this chapter, unless
112	the context otherwise indicates, the following terms have the
113	following respective meanings:
114	(19) "Qualified institutional buyer" means any qualified
115	institutional buyer, as defined in United States Securities and
116	Exchange Commission Rule 144A, 17 C.F.R. 230.144A(a), under the
117	Securities Act of 1933, as amended, or any foreign buyer that
118	satisfies the minimum financial requirements set forth in such
119	rule.
120	(21) (20) "Security" includes any of the following:
121	(a) A note.
122	(b) A stock.
123	(c) A treasury stock.
124	(d) A bond.
125	(e) A debenture.
126	(f) An evidence of indebtedness.
127	(g) A certificate of deposit.
128	(h) A certificate of deposit for a security.
129	(i) A certificate of interest or participation.
130	(j) A whiskey warehouse receipt or other commodity
131	warehouse receipt.
132	(k) A certificate of interest in a profit-sharing
133	agreement or the right to participate therein.
134	(1) A certificate of interest in an oil, gas, petroleum,
135	mineral, or mining title or lease or the right to participate
136	therein.
137	(m) A collateral trust certificate.
138	(n) A reorganization certificate.
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139	(o) A preorganization subscription.
140	(p) Any transferable share.
141	(q) An investment contract.
142	(r) A beneficial interest in title to property, profits,
143	or earnings.
144	(s) An interest in or under a profit-sharing or
145	participation agreement or scheme.
146	(t) Any option contract which entitles the holder to
147	purchase or sell a given amount of the underlying security at a
148	fixed price within a specified period of time.
149	(u) Any other instrument commonly known as a security,
150	including an interim or temporary bond, debenture, note, or
151	certificate.
152	(v) Any receipt for a security, or for subscription to a
153	security, or any right to subscribe to or purchase any security.
154	(w) A viatical settlement investment.
155	(23) "Viatical settlement investment" means an agreement
156	for the purchase, sale, assignment, transfer, devise, or bequest
157	of all or any portion of a legal or equitable interest in a
158	viaticated policy as defined in chapter 626. The term does not
159	include:
160	(a) The transfer or assignment of an interest in a
161	previously viaticated policy from a natural person who transfers
162	or assigns no more than one such interest in 1 calendar year.
163	(b) The provision of stop-loss coverage to a viatical
164	settlement provider, financing entity, or related provider
165	trust, as those terms are defined in s. 626.9911, by an
166	authorized or eligible insurer.

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167	(c) The transfer or assignment of a viaticated policy from
168	a licensed viatical settlement provider to another licensed
169	viatical settlement provider, a related provider trust, a
170	financing entity, or a special purpose entity, as those terms
171	are defined in s. 626.9911, or to a contingency insurer provided
172	that such transfer or assignment is not the direct or indirect
173	promotion of any scheme or enterprise with the intent of
174	violating or evading any provision of this chapter.
175	(d) The transfer or assignment of a viaticated policy to a
176	bank, trust company, savings institution, insurance company,
177	dealer, investment company as defined by the Investment Company
178	Act of 1940, pension or profit-sharing trust, or qualified
179	institutional buyer as defined by United States Securities and
180	Exchange Commission Rule 144A, 17 C.F.R. 230.144A(a), or to an
181	accredited investor as defined by Rule 501 of Regulation D of
182	the Securities Act Rules, provided such transfer or assignment
183	is not for the direct or indirect promotion of any scheme or
184	enterprise with the intent of violating or evading any provision
185	of this chapter.
186	(e) The transfer or assignment of a viaticated policy by a
187	conservator of a viatical settlement provider appointed by a
188	court of competent jurisdiction who transfers or assigns
189	ownership of viaticated policies pursuant to that court's order.
190	Section 2. Section 517.072, Florida Statutes, is created
191	to read:
192	517.072 Viatical settlement investmentsThe exemptions
193	provided for by ss. 517.051(6), (8), and (10) do not apply to a
194	viatical settlement investment. The offering of a viatical
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195 settlement investment is not an exempt transaction under s. 517.061(2), (3), (8), (11), and (18), regardless of whether the 196 197 offering otherwise complies with the conditions of that section, unless such offering is to a qualified institutional buyer. 198 199 Section 3. Subsection (7) of section 517.081, Florida 200 Statutes, is amended, and subsection (8) is added to said 201 section, to read: 202 517.081 Registration procedure. --If upon examination of any application the office 203 (7)204 shall find that the sale of the security referred to therein would not be fraudulent and would not work or tend to work a 205 206 fraud upon the purchaser, that the terms of the sale of such securities would be fair, just, and equitable, and that the 207 208 enterprise or business of the issuer is not based upon unsound business principles, it shall record the registration of such 209 security in the register of securities; and thereupon such 210 security so registered may be sold by any registered dealer, 211 subject, however, to the further order of the office. In order 212 to determine if an offering is fair, just, and equitable, the 213 commission may by rule establish requirements and standards for 214 215 the filing, content, and circulation of any preliminary, final, 216 or amended prospectus and other sales literature and may by rule 217 establish merit qualification criteria relating to the issuance of equity securities, debt securities, insurance company 218 219 securities, real estate investment trusts (REITs), and other traditional and nontraditional investments, including, but not 220 limited to, oil and gas investments. The criteria may include 221 222 such elements as the promoter's equity investment ratio, the

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223 financial condition of the issuer, the voting rights of 224 shareholders, the grant of options or warrants to underwriters 225 and others, loans and other affiliated transaction, the use or refund of proceeds of the offering, and such other relevant 226 227 criteria as the office in its judgment may deem necessary to 228 such determination. 229 The commission may by rule establish requirements and (8) 230 standards for: 231 (a) Disclosures to purchasers of viatical settlement 232 investments. 233 (b) Recordkeeping requirements for sellers of viatical 234 settlement investments. 235 Section 4. Section 517.1215, Florida Statutes, is created 236 to read: 517.1215 Requirements, rules of conduct, and prohibited 237 business practices for investment advisors and their associated 238 239 persons.--(1) By rule, the commission shall specify requirements for 240 241 investment advisors deemed to have custody of client funds which 242 concern the following: 243 (a) Notification of custody of, maintenance of, and 244 safequards for client funds. Communications with clients and independent (b) 245 246 representatives. 247 Requirements for investment advisers who have custody (C) 248 of pooled investments. 249 (d) Exceptions to the custody requirements. 250 Page 9 of 48

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251	In adopting the rules, the commission shall consider the rules
252	and regulations of the federal regulatory authority and the
253	North American Securities Administrators Association.
254	(2) The commission shall by rule establish rules of
255	conduct and prohibited business practices for investment
256	advisers and their associated persons. In adopting the rules,
257	the commission shall consider general industry standards as
258	expressed in the rules and regulations of the various federal
259	and self-regulatory agencies and regulatory associations,
260	including, but not limited to, the United States Securities and
261	Exchange Commission, the National Association of Securities
262	Dealers, and the North American Securities Administrators
263	Association.
264	Section 5. Section 517.1217, Florida Statutes, is created
265	to read:
266	517.1217 Prohibited business practices and rules of
267	conduct for dealers and their associated personsThe
268	commission by rule may establish rules of conduct and prohibited
269	business practices for dealers and their associated persons. In
270	adopting the rules, the commission shall consider general
271	industry standards as expressed in the rules and regulations of
272	the various federal and self-regulatory agencies and regulatory
273	associations, including, but not limited to, the United States
274	Securities and Exchange Commission, the National Association of
275	Securities Dealers, the stock exchanges, and the North American
276	Securities Administrators Association.
277	Section 6. Paragraph (a) of subsection (7) of section
278	624.501, Florida Statutes, is amended to read: Page 10 of 48

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FLORIDA HOUSE OF REPRESENTATIVES

279 624.501 Filing, license, appointment, and miscellaneous fees.--The department, commission, or office, as appropriate, 280 281 shall collect in advance, and persons so served shall pay to it 282 in advance, fees, licenses, and miscellaneous charges as 283 follows: 284 (7) Life insurance agents. Agent's original appointment and biennial renewal or 285 (a) 286 continuation thereof, each insurer or agent making an 287 appointment: Appointment fee.....\$42.00 288 289 State tax.....12.00 290 Total.....\$60.00 291 292 Section 7. Subsection (10) of section 626.015, Florida Statutes, is amended to read: 293 626.015 Definitions.--As used in this part: 294 295 "Life agent" means an individual representing an (10)296 insurer as to life insurance and annuity contracts, or acting as 297 a viatical settlement broker as defined in s. 626.9911, 298 including agents appointed to transact life insurance, fixed-299 dollar annuity contracts, or variable contracts by the same 300 insurer. 301 Section 8. Paragraph (b) of subsection (1) of section 626.112, Florida Statutes, is amended to read: 302 303 626.112 License and appointment required; agents, customer 304 representatives, adjusters, insurance agencies, service 305 representatives, managing general agents .--306 (1)

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307 Except as provided in subsection (6) or in applicable (b) department rules, and in addition to other conduct described in 308 309 this chapter with respect to particular types of agents, a license as an insurance agent, service representative, customer 310 311 representative, or limited customer representative is required in order to engage in the solicitation of insurance. For 312 purposes of this requirement, as applicable to any of the 313 314 license types described in this section, the solicitation of 315 insurance is the attempt to persuade any person to purchase an insurance product by: 316 Describing the benefits or terms of insurance coverage, 317 1. 318 including premiums or rates of return; 319 Distributing an invitation to contract to prospective 2. 320 purchasers; Making general or specific recommendations as to 321 3. 322 insurance products; Completing orders or applications for insurance 323 4. 324 products; or Comparing insurance products, advising as to insurance 325 5. matters, or interpreting policies or coverages; or 326 327 6. Offering or attempting to negotiate on behalf of 328 another person a viatical settlement contract as defined in s. 329 626.9911. 330 However, an employee leasing company licensed pursuant to 331 chapter 468 which is seeking to enter into a contract with an 332 employer that identifies products and services offered to 333 334 employees may deliver proposals for the purchase of employee Page 12 of 48

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335 leasing services to prospective clients of the employee leasing company setting forth the terms and conditions of doing 336 337 business; classify employees as permitted by s. 468.529; collect information from prospective clients and other sources as 338 339 necessary to perform due diligence on the prospective client and to prepare a proposal for services; provide and receive 340 enrollment forms, plans, and other documents; and discuss or 341 342 explain in general terms the conditions, limitations, options, 343 or exclusions of insurance benefit plans available to the client or employees of the employee leasing company were the client to 344 contract with the employee leasing company. Any advertising 345 346 materials or other documents describing specific insurance 347 coverages must identify and be from a licensed insurer or its 348 licensed agent or a licensed and appointed agent employed by the employee leasing company. The employee leasing company may not 349 advise or inform the prospective business client or individual 350 employees of specific coverage provisions, exclusions, or 351 limitations of particular plans. As to clients for which the 352 353 employee leasing company is providing services pursuant to s. 354 468.525(4), the employee leasing company may engage in activities permitted by ss. 626.7315, 626.7845, and 626.8305, 355 subject to the restrictions specified in those sections. If a 356 357 prospective client requests more specific information concerning the insurance provided by the employee leasing company, the 358 359 employee leasing company must refer the prospective business 360 client to the insurer or its licensed agent or to a licensed and appointed agent employed by the employee leasing company. 361

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362 Section 9. Section 626.207, Florida Statutes, is amended 363 to read:

364 626.207 Department rulemaking authority; waiting periods365 for applicants; penalties against licensees.--

366 (1)The department shall adopt rules establishing specific 367 waiting periods for applicants to become eligible for licensure following denial, suspension, or revocation pursuant to s. 368 369 626.611, s. 626.621, s. 626.8437, s. 626.844, s. 626.935, s. 370 626.9917, s. 634.181, s. 634.191, s. 634.320, s. 634.321, s. 634.422, s. 634.423, s. 642.041, or s. 642.043. The purpose of 371 372 the waiting periods is to provide sufficient time to demonstrate 373 reformation of character and rehabilitation. The waiting periods 374 shall vary based on the type of conduct and the length of time 375 since the conduct occurred and shall also be based on the probability that the propensity to commit illegal conduct has 376 been overcome. The waiting periods may be adjusted based on 377 aggravating and mitigating factors established by rule and 378 consistent with this purpose. 379

380 The department shall adopt rules establishing specific (2)penalties against licensees for violations of s. 626.611, s. 381 382 626.621, s. 626.8437, s. 626.844, s. 626.935, s. 626.9917, s. 383 634.181, s. 634.191, s. 634.320, s. 634.321, s. 634.422, s. 384 634.423, s. 642.041, or s. 642.043. The purpose of the 385 revocation or suspension is to provide a sufficient penalty to deter future violations of the Florida Insurance Code. The 386 387 imposition of a revocation or the length of suspension shall be based on the type of conduct and the probability that the 388 389 propensity to commit further illegal conduct has been overcome Page 14 of 48

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390 at the time of eligibility for relicensure. The revocation or 391 the length of suspension may be adjusted based on aggravating or 392 mitigating factors, established by rule and consistent with this 393 purpose.

394 Section 10. Subsection (2) of section 626.331, Florida395 Statutes, is amended to read:

396

626.331 Number of appointments permitted or required.--

397 (2) An agent shall be required to have a separate
398 appointment as to each insurer by whom he or she is appointed as
399 an agent. <u>An agent must appoint himself or herself before</u>
400 performing the functions of a viatical settlement broker.

401 Section 11. Subsection (17) is added to section 626.611, 402 Florida Statutes, to read:

403 626.611 Grounds for compulsory refusal, suspension, or revocation of agent's, title agency's, adjuster's, customer 404 representative's, service representative's, or managing general 405 agent's license or appointment.--The department shall deny an 406 application for, suspend, revoke, or refuse to renew or continue 407 the license or appointment of any applicant, agent, title 408 409 agency, adjuster, customer representative, service 410 representative, or managing general agent, and it shall suspend 411 or revoke the eligibility to hold a license or appointment of 412 any such person, if it finds that as to the applicant, licensee, or appointee any one or more of the following applicable grounds 413 414 exist:

415 (17) In transactions related to viatical settlement 416 contracts as defined in s. 626.9911: 417 (a) Commission of a fraudulent or dishonest act.

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418	(b) No longer meeting the requirements for initial
419	licensure.
420	(c) Having received a fee, commission, or other valuable
421	consideration for his or her services with respect to viatical
422	settlements that involved unlicensed viatical settlement
423	providers or persons who offered or attempted to negotiate on
424	behalf of another person a viatical settlement contract as
425	defined in s. 626.9911 and who were not licensed life agents.
426	(d) Dealing in bad faith with viators.
427	Section 12. Section 626.777, Florida Statutes, is amended
428	to read:
429	626.777 Scope of this partThis part applies only to
430	agents of life insurers <u>,</u> and to agents who are appointed by the
431	same insurer as to both life insurance and health insurance, and
432	agents who perform the functions of a viatical settlement broker
433	as defined in s. 626.9911.
434	Section 13. Subsection (2) of section 626.7845, Florida
435	Statutes, is amended to read:
436	626.7845 Prohibition against unlicensed transaction of
437	life insurance
438	(2) Except as provided in s. 626.112(6), with respect to
439	any line of authority specified in s. 626.015(10), no individual
440	shall, unless licensed as a life agent:
441	(a) Solicit insurance or annuities or procure
442	applications; or
443	(b) In this state, engage or hold himself or herself out
444	as engaging in the business of analyzing or abstracting
445	insurance policies or of counseling or advising or giving Page16 of 48

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446 opinions to persons relative to insurance or insurance contracts
447 other than:

448

1. As a consulting actuary advising an insurer; or

As to the counseling and advising of labor unions,
associations, trustees, employers, or other business entities,
the subsidiaries and affiliates of each, relative to their
interests and those of their members or employees under
insurance benefit plans; or

(c) In this state, from this state, or with a resident of
 this state, offer or attempt to negotiate on behalf of another
 person a viatical settlement contract as defined in s. 626.9911.

457 Section 14. Section 626.9911, Florida Statutes, is amended 458 to read:

459

626.9911 Definitions.--As used in this act, the term:

(1) (14) "Financing entity" means an underwriter, placement 460 agent, lender, purchaser of securities, or purchaser of a policy 461 or certificate from a viatical settlement provider, credit 462 enhancer, or any entity that has direct ownership in a policy or 463 464 certificate that is the subject of a viatical settlement contract, but whose principal activity related to the 465 466 transaction is providing funds or credit enhancement to effect the viatical settlement or the purchase of one or more 467 468 viaticated viatical policies and who has an agreement in writing 469 with one or more licensed viatical settlement providers to finance the acquisition of viatical settlement contracts. The 470 term does not include a nonaccredited investor, a viatical 471 settlement purchaser, or other natural person. A financing 472 473 entity may not enter into a viatical settlement contract. Page 17 of 48

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474	(2)(1) "Independent third-party trustee or escrow agent"
475	means an attorney, certified public accountant, financial
476	institution, or other person providing escrow services under the
477	authority of a regulatory body. The term does not include any
478	person associated, affiliated, or under common control with a
479	viatical settlement provider or viatical settlement broker.
480	(3) "Life expectancy" means an opinion or evaluation as to
481	how long a particular person is to live, or relating to such
482	person's expected demise.
483	(4) "Life expectancy provider" means a person who
484	determines, or holds himself or herself out as determining, life
485	expectancies or mortality ratings used to determine life
486	expectancies:
487	(a) On behalf of a viatical settlement provider, viatical
488	settlement broker, life agent, or a person engaged in the
489	business of viatical settlements;
490	(b) In connection with a viatical settlement investment,
491	pursuant to s. 517.021(22); or
492	(c) On residents of this state in connection with a
493	viatical settlement contract or viatical settlement investment.
494	(5) (2) "Person" has the meaning specified in s. 1.01.
495	(6) (12) "Related form" means any form, created by or on
496	behalf of a licensee, which a viator or viatical settlement
497	purchaser is required to sign or initial. The forms include, but
498	are not limited to, a power of attorney, a release of medical
499	information form, a suitability questionnaire, a disclosure
500	document, or any addendum, schedule, or amendment to a viatical
501	settlement contract or viatical settlement purchase agreement Page 18 of 48

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502 considered necessary by a provider to effectuate a viatical503 settlement transaction.

504 (7)"Related provider trust" means a titling trust or 505 other trust established by a licensed viatical settlement 506 provider or financing entity for the sole purpose of holding the 507 ownership or beneficial interest in purchased policies in 508 connection with a financing transaction. The trust must have a 509 written agreement with a licensed viatical settlement provider or financing entity under which the licensed viatical settlement 510 provider or financing entity is responsible for insuring 511 512 compliance with all statutory and regulatory requirements and 513 under which the trust agrees to make all records and files 514 relating to viatical settlement transactions available to the 515 office as if those records and files were maintained directly by the licensed viatical settlement provider. This term does not 516 517 include an independent third-party trustee or escrow agent or a trust that does not enter into agreements with a viator. A 518 related provider trust shall be subject to all provisions of 519 this act that apply to the viatical settlement provider who 520 521 established the related provider trust, except s. 626.9912, 522 which shall not be applicable. A viatical settlement provider may establish no more than one related provider trust, and the 523 524 sole trustee of such related provider trust shall be the 525 viatical settlement provider licensed under s. 626.9912. The 526 name of the licensed viatical settlement provider shall be 527 included within the name of the related provider trust.

 528 (8) (13) "Special purpose entity" means an entity
 529 established by a licensed viatical settlement provider or by a Page 19 of 48

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530 financing entity, which may be a corporation, partnership, trust, limited liability company, or other similar entity formed 531 solely to provide, either directly or indirectly, access to 532 533 institutional capital markets to a viatical settlement provider 534 or financing entity. A special purpose entity may not obtain capital from any natural person or entity with less than \$50 535 536 million in assets and shall not enter into a viatical settlement 537 contract or a viatical settlement purchase agreement.

(9) (3) "Viatical settlement broker" means a person who, on 538 behalf of a viator and for a fee, commission, or other valuable 539 540 consideration, offers or attempts to negotiate viatical 541 settlement contracts between a viator resident in this state and 542 one or more viatical settlement providers. Notwithstanding the 543 manner in which the viatical settlement broker is compensated, a viatical settlement broker is deemed to represent only the 544 viator and owes a fiduciary duty to the viator to act according 545 546 to the viator's instructions and in the best interest of the 547 viator. The term does not include an attorney, licensed 548 Certified Public Accountant, or investment adviser lawfully registered under chapter 517, who is retained to represent the 549 550 viator and whose compensation is paid directly by or at the direction and on behalf of the viator. 551

552 <u>(10) (4)</u> "Viatical settlement contract" means a written 553 agreement entered into between a viatical settlement provider, 554 or its related provider trust, and a viator. The viatical 555 settlement contract includes an agreement to transfer ownership 556 or change the beneficiary designation of a life insurance policy 557 at a later date, regardless of the date that compensation is Page 20 of 48

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558 paid to the viator. The agreement must establish the terms under 559 which the viatical settlement provider will pay compensation or 560 anything of value, which compensation or value is less than the expected death benefit of the insurance policy or certificate, 561 562 in return for the viator's assignment, transfer, sale, devise, 563 or bequest of the death benefit or ownership of all or a portion 564 of the insurance policy or certificate of insurance to the 565 viatical settlement provider. A viatical settlement contract 566 also includes a contract for a loan or other financial 567 transaction secured primarily by an individual or group life 568 insurance policy, other than a loan by a life insurance company 569 pursuant to the terms of the life insurance contract, or a loan 570 secured by the cash value of a policy.

571 <u>(11) "Viatical settlement investment" has the same meaning</u> 572 as specified in s. 517.021.

573 <u>(12)(5)</u> "Viatical settlement provider" means a person who, 574 in this state, from this state, or with a resident of this 575 state, effectuates a viatical settlement contract. The term does 576 not include:

(a) Any bank, savings bank, savings and loan association,
credit union, or other licensed lending institution that takes
an assignment of a life insurance policy as collateral for a
loan.

(b) A life and health insurer that has lawfully issued a
life insurance policy that provides accelerated benefits to
terminally ill policyholders or certificateholders.

(c) Any natural person who enters into no more than one viatical settlement contract with a viator in 1 calendar year, Page 21 of 48

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586 unless such natural person has previously been licensed under 587 this act or is currently licensed under this act.

588 (d) A trust that meets the definition of a "related 589 provider trust."

590

(e) A viator in this state.

(f) A viatical settlement purchaser.

591 592

<u>(f)</u> A financing entity.

593 <u>(13)</u> (11) "Viaticated policy" means a life insurance 594 policy, or a certificate under a group policy, which is the 595 subject of a viatical settlement contract.

596 (14) "Viator" means the owner of a life insurance 597 policy or a certificateholder under a group policy, which policy is not a previously viaticated policy, who enters or seeks to 598 599 enter into a viatical settlement contract. This term does not include a viatical settlement purchaser or a viatical settlement 600 provider or any person acquiring a policy or interest in a 601 policy from a viatical settlement provider, nor does it include 602 603 an independent third-party trustee or escrow agent.

604 (8) "Viatical settlement purchase agreement" means a 605 contract or agreement, entered into by a viatical settlement 606 purchaser, to which the viator is not a party, to purchase a 607 life insurance policy or an interest in a life insurance policy, 608 which is entered into for the purpose of deriving an economic 609 benefit. The term also includes purchases made by viatical 610 settlement purchasers from any person other than the provider 611 who effectuated the viatical settlement contract. 612 (9) "Viatical settlement purchaser" means a person who 613 gives a sum of money as consideration for a life insurance

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614 policy or an equitable or legal interest in the death benefits of a life insurance policy that has been or will be the subject 615 of a viatical settlement contract, for the purpose of deriving 616 617 an economic benefit, including purchases made from any person 618 other than the provider who effectuated the viatical settlement 619 contract or an entity affiliated with the provider. The term 620 does not include a licensee under this part, an accredited 621 investor as defined in Rule 501, Regulation D of the Securities 622 Act Rules, or a qualified institutional buyer as defined by Rule 623 144(a) of the Federal Securities Act, a special purpose entity, 624 a financing entity, or a contingency insurer. The above 625 references to Rule 501, Regulation D and Rule 144(a) of the 626 Federal Securities Act are used strictly for defining purposes 627 and shall not be interpreted in any other manner. Any person who claims to be an accredited investor shall sign an affidavit 628 stating that he or she is an accredited investor, the basis of 629 that claim, and that he or she understands that as an accredited 630 investor he or she will not be entitled to certain protections 631 632 of the Viatical Settlement Act. This affidavit must be kept with other documents required to be maintained by this act. 633 634 (10) "Viatical settlement sales agent" means a person 635 other than a licensed viatical settlement provider who arranges

636 the purchase through a viatical settlement purchase agreement of
637 a life insurance policy or an interest in a life insurance
638 policy.

639 Section 15. Paragraph (f) of subsection (3) and subsection
640 (4) of section 626.9912, Florida Statutes, are amended,
641 paragraph (g) of subsection (3) of said section is redesignated
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642 as paragraph (h), and new paragraph (g) is added to said 643 subsection, to read:

644 626.9912 Viatical settlement provider license required;645 application for license.--

(3) In the application, the applicant must provide all ofthe following:

(f) All applications, viatical settlement contract forms,
 viatical settlement purchase agreement forms, escrow forms, and
 other related forms proposed to be used by the applicant.

(g) A general description of the method the viatical
settlement provider will use in determining life expectancies,
including a description of the applicant's intended receipt of
life expectancies, the applicant's intended use of life
expectancy providers, and the written plan or plans of policies
and procedures used to determine life expectancies.

The office may not issue a license to an entity other 657 (4)than a natural person if it is not satisfied that all officers, 658 659 directors, employees, stockholders, partners, and any other 660 persons who exercise or have the ability to exercise effective 661 control of the entity or who have the ability to influence the 662 transaction of business by the entity meet the standards of this act and have not violated any provision of this act or rules of 663 the commission related to the business of viatical settlement 664 665 contracts or viatical settlement purchase agreements.

666 Section 16. Section 626.9913, Florida Statutes, is amended 667 to read:

668 626.9913 Viatical settlement provider license continuance;669 annual report; fees; deposit.--

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670 (1) A viatical settlement provider license continues in671 force until suspended or revoked.

672 Annually, on or before March 1, the viatical (2)673 settlement provider licensee shall file a statement containing 674 information the commission requires and shall pay to the office 675 a license fee in the amount of \$500. The annual statement shall 676 include audited financial statements prepared in accordance with 677 generally accepted accounting principles by an independent 678 certified public accountant as of the last day of the preceding 679 calendar year. However, if the audited financial statement has 680 not been completed, the licensee shall include in its annual 681 statement an unaudited financial statement and an affidavit from 682 an officer of the licensee stating that the audit has not been 683 completed. In this event, the licensee shall submit the audited statement on or before June 1. The annual statement shall also 684 provide the office with a report of all life expectancy 685 686 providers who have provided life expectancies, directly or 687 indirectly, to the viatical settlement provider for use in 688 connection with a viatical settlement contract or a viatical 689 settlement investment. A viatical settlement provider shall include in all statements filed with the office all information 690 requested by the office reqarding a related provider trust 691 692 established by the viatical settlement provider. The office may 693 require more frequent reporting. Failure to timely file the 694 annual statement or to timely pay the license fee is grounds for 695 immediate suspension of the license.

 696 (3) <u>To ensure the faithful performance of its obligations</u>
 697 <u>to its viators in the event of insolvency or the loss of its</u> Page 25 of 48

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license, a viatical settlement provider licensee must deposit 698 699 and maintain deposited in trust with the department securities 700 eligible for deposit under s. 625.52, having at all times a value of not less than \$100,000, provided a viatical settlement 701 702 provider licensed prior to June 1, 2004, that has deposited and 703 maintains continuously deposited in trust with the department 704 securities in the amount of \$25,000 and which posted and 705 maintains continuously posted a security bond acceptable to the 706 department in the amount of \$75,000, has until June 1, 2005, to 707 comply with the requirements of this subsection. As an alternative to meeting the \$100,000 deposit requirement, the 708 709 provider may deposit and maintain deposited in trust with the 710 department such securities in the amount of \$25,000 and post 711 with the office a surety bond acceptable to the office in the amount of \$75,000. 712

(4) There shall be no additional annual license fee or
deposit requirements under this act for a related provider trust
established by a viatical settlement provider.

716 (5) A judgment creditor or other claimant of a viatical
 717 settlement provider may not levy upon any of the assets or
 718 securities held in this state pursuant to this section.

Section 17. Subsection (1) of section 626.9914, FloridaStatutes, is amended to read:

626.9914 Suspension, revocation, or nonrenewal of viatical
settlement provider license; grounds; administrative fine.--

(1) The office shall suspend, revoke, <u>deny</u>, or refuse to
renew the license of any viatical settlement provider if the
office finds that the licensee:

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726 (a) Has made a misrepresentation in the application for 727 the license; 728 (b) Has engaged in fraudulent or dishonest practices, or otherwise has been shown to be untrustworthy or incompetent to 729 730 act as a viatical settlement provider; 731 Demonstrates a pattern of unreasonable payments to (C) 732 viators; 733 (d) Has been found guilty of, or has pleaded guilty or 734 nolo contendere to, any felony, or a misdemeanor involving fraud 735 or moral turpitude, regardless of whether a judgment of conviction has been entered by the court; 736 737 Has issued viatical settlement contracts that have not (e) 738 been approved pursuant to this act; 739 (f) Has failed to honor contractual obligations related to the business of viatical settlement contracts; 740 (q) Deals in bad faith with viators; 741 742 (h) Has violated any provision of the insurance code or of 743 this act; 744 Employs any person who materially influences the (i) 745 licensee's conduct and who fails to meet the requirements of 746 this act; or 747 (j) No longer meets the requirements for initial 748 licensure; or 749 Obtains or uses life expectancies from life expectancy (k) 750 providers who are not registered with the office pursuant to 751 this act. 752 Section 18. Section 626.9916, Florida Statutes, is amended 753 to read:

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754	626.9916 Viatical settlement broker and life agent license
755	required; application for license
756	(1) After July 1, <u>2006</u> 1996 , a person, other than a life
757	agent licensed under this chapter, may not in this state, from
758	this state, or with a resident of this state perform the
759	functions of a viatical settlement broker as defined in this act
760	without first having obtained a license from the department.
761	(2) Before performing the functions of a viatical
762	settlement broker, a life agent shall appoint himself or herself
763	with the department and pay applicable fees pursuant to s.
764	624.501(7)(a). Application for a viatical settlement broker
765	license must be made to the department by the applicant on a
766	form prescribed by the department, under oath, and signed by the
767	applicant. The application must be accompanied by a \$50 filing
768	fee. If the applicant is a corporation, the application must be
769	under oath and signed by the president and the secretary of the
770	corporation.
771	(3) Each natural person who on July 1, 2005, held a
772	viatical settlement broker's license and self-appointment may,
773	upon obtaining a life agent license on or before July 1, 2006,
774	transfer an existing broker self-appointment to such license. In
775	the application, the applicant must provide all of the
776	following:
777	(a) The applicant's full name, age, residence address, and
778	business address, and all occupations engaged in by the
779	applicant during the 5 years preceding the date of the
780	application; if the applicant is not a natural person, the
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781 applicant must provide the information required by this paragraph with respect to all officers, directors, or partners. 782 783 (b) A copy of the applicant's basic organizational documents, if any, including the articles of incorporation, 784 785 articles of association, partnership agreement, trust agreement, 786 or other similar documents, together with all amendments to such 787 documents. 788 (c) If the applicant is not a natural person, a list showing the name, business and residence addresses, and official 789 790 position of each individual who is responsible for conduct of 791 the applicant's affairs, including, but not limited to, any 792 member of the applicant's board of directors, board of trustees, 793 executive committee, or other governing board or committee and 794 any other person or entity owning or having the right to acquire 795 10 percent or more of the voting securities of the applicant. 796 (d) With respect to an individual applicant and with 797 respect to each individual identified under paragraph (c): 798 1. A sworn biographical statement on forms supplied by the 799 department. 800 2. A set of fingerprints on forms prescribed by the 801 department, certified by a law enforcement officer, and 802 accompanied by the fingerprinting fee specified in s. 624.501. 803 3. Authority, if required by the department, for release of information relating to the investigation of the individual's 804 805 background. 806 (e) Such other information as the department deems 807 necessary to determine that the individual applicant and the 808 individuals identified under paragraph (c) are competent and Page 29 of 48

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809 trustworthy and can lawfully and successfully act as a viatical 810 settlement provider. 811 (4)All viatical settlement broker licenses shall 812 terminate on July 1, 2006, and shall not be subject to 813 continuation or renewal. Any natural person who is employed by or otherwise represents a viatical settlement broker licensee, 814 815 which broker licensee is not a natural person, must also be 816 licensed as a viatical settlement broker if such employee or 817 other representative performs the functions of a viatical 818 settlement broker as defined in this act. 819 (5) Notwithstanding the manner in which the viatical 820 settlement broker is compensated, he or she is deemed to 821 represent only the viator and owes a fiduciary duty to the 822 viator to act according to the viator's instructions and in the best interest of the viator. The department may not issue a 823 824 license to an applicant if it is not satisfied that the 825 applicant, if a natural person, or all officers, directors, 826 employees, stockholders, and partners who exercise or have the 827 ability to exercise effective control of the applicant or who 828 have the ability to influence the transaction of business by the 829 applicant, if the applicant is not a natural person, meet the 830 standards of this act and have not violated any provision of 831 this act or rules of the department related to the business of viatical settlement contracts. 832 833 The compensation received by a life agent for (6) 834 activities performed as a viatical settlement broker may not be divided or shared with another person unless such other person 835 836 is a life agent licensed under this chapter and appointed as Page 30 of 48

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837	provided in this part. The department may specify the form of
838	the license and may require photographing of the applicant as
839	part of the application process.
840	(7) Upon the filing of a sworn application and the payment
841	of the license fee and all other applicable fees under this act,
842	the department shall investigate each applicant and may issue
843	the applicant a license if the department finds that the
844	applicant:
845	(a) Is competent and trustworthy and intends to act in
846	good faith in the business authorized by the license applied
847	for.
848	(b) Has a good business reputation and has had experience,
849	training, or education that qualifies the applicant to conduct
850	the business authorized by the license applied for.
851	(c) Except with respect to applicants for nonresident
852	licenses, is a bona fide resident of this state and actually
853	resides in this state at least 180 days a year. If an applicant
854	holds a similar license or an insurance agent's or broker's
855	license in another state at the time of applying for a license
856	under this section, the applicant may be found to meet the
857	residency requirement of this paragraph only after he or she
858	furnishes a letter of clearance satisfactory to the department
859	or other proof that the applicant's resident licenses have been
860	canceled or changed to nonresident status and that the applicant
861	is in good standing with the licensing authority.
862	(d) Is a corporation, a corporation incorporated under the
863	laws of this state, or a foreign corporation authorized to
864	transact business in this state.
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(e) Has designated the Chief Financial Officer as its 865 866 agent for service of process. 867 (f) If a natural person, is at least 18 years of age and a United States citizen or legal alien who possesses work 868 869 authorization from the United States Bureau of Citizenship and 870 Immigration Services. 871 (8) An applicant for a nonresident viatical settlement 872 broker license must, in addition to designating the Chief 873 Financial Officer as agent for service of process as required by 874 this section, also furnish the department with the name and 875 address of a resident of this state upon whom notices or orders 876 of the department or process affecting the applicant or licensee may be served. After issuance of the license, the licensee must 877 878 also notify the department of change of the person to receive 879 such notices, orders, or process; such change is not effective until acknowledged by the department. 880 881 (9) The department may, by rule, specify experience, 882 educational, or other training standards required for licensure 883 under this section. 884 (10) Except as otherwise provided in this section, 885 viatical settlement brokers shall be licensed, appointed, renewed, continued, reinstated, and terminated in the manner 886 887 specified in this chapter for insurance representatives 888 generally; however, viatical settlement brokers are not subject 889 to continuing education requirements. 890 Section 19. Section 626.99175, Florida Statutes, is 891 created to read:

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892	626.99175 Life expectancy providers; registration
893	required; denial, suspension, revocation
894	(1) After July 1, 2006, a person may not perform the
895	functions of a life expectancy provider without first having
896	registered as a life expectancy provider, except as provided in
897	subsection (6).
898	(2) Application for registration as a life expectancy
899	provider must be made to the office by the applicant on a form
900	prescribed by the office, under oath and signed by the
901	applicant. The application must be accompanied by a fee of \$500.
902	(3) A completed application shall be evidenced on a form
903	and in a manner prescribed by the office and shall require the
904	registered life expectancy provider to update such information
905	and renew such registration as required by the office.
906	(4) In the application, the applicant must provide all of
907	the following:
908	(a) The full name, age, residence address, and business
909	address and all occupations engaged in by the applicant during
910	the 5 years preceding the date of the application.
911	(b) A copy of the applicant's basic organizational
912	documents, if any, including the articles of incorporation,
913	articles of association, partnership agreement, trust agreement,
914	or other similar documents, together with all amendments to such
915	documents.
916	(c) Copies of all bylaws, rules, regulations, or similar
917	documents regulating the conduct of the applicant's internal
918	affairs.

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919	(d) A list showing the name, business and residence
920	addresses, and official position of each individual who is
921	responsible for conduct of the applicant's affairs, including,
922	but not limited to, any member of the board of directors, board
923	of trustees, executive committee, or other governing board or
924	committee and any other person or entity owning or having the
925	right to acquire 10 percent or more of the voting securities of
926	the applicant, and any person performing life expectancies by
927	the applicant.
928	(e) A sworn biographical statement on forms supplied by
929	the office with respect to each individual identified under
930	paragraph (d), including whether such individual has been
931	associated with any other life expectancy provider or has
932	performed any services for a person in the business of viatical
933	settlements.
934	(f) A sworn statement of any criminal and civil actions
935	pending or final against the registrant or any individual
936	identified under paragraph (d).
937	(g) A general description of the policies and procedures
938	covering all life expectancy determinations criteria and
939	protocols, including only the following:
940	1. The plan or plans of policies and procedures used to
941	determine life expectancies.
942	2. A description of the training, including continuing
943	training, of the individuals who determine life expectancies.
944	3. A description of how the life expectancy provider
945	updates its manuals, underwriting guides, mortality tables and
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946	other reference works and ensures that the provider bases its
947	determination of life expectancies on current data.
948	(h) A plan for assuring confidentiality of personal,
949	medical, and financial information in accordance with federal
950	and state laws.
951	(i) An anti-fraud plan as required pursuant to s.
952	<u>626.99278.</u>
953	(j) A list of any agreements, contracts, or any other
954	arrangement to provide life expectancies to a viatical
955	settlement provider, viatical settlement broker, or any other
956	person in the business of viatical settlements in connection
957	with any viatical settlement contract or viatical settlement
958	investment.
959	(5) As part of the application, and on or before March 1
960	every 3 years thereafter, a registered life expectancy provider
961	shall file with the office an audit of all life expectancies by
962	the life expectancy provider for the 5 calendar years
963	immediately preceding such audit, which audit shall be conducted
964	and certified by a nationally recognized actuarial firm and
965	shall only include the following:
966	(a) A mortality table.
967	(b) The number, percentage, and an actual-to-expected
968	ratio of life expectancies in the following categories: life
969	expectancies of less than 24 months, life expectancies of 25
970	months to 48 months, life expectancies of 49 months to 72
971	months, life expectancies of 73 months to 108 months, life
972	expectancies of 109 months to 144 months, life expectancies of

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973	145 months to 180 months, and life expectancies of more than 180
974	months.
975	(6) The life expectancy provider who is a subsidiary or
976	affiliate of an insurance company licensed in this state shall
977	be deemed to meet the registration requirements of this section
978	and may provide life expectancies or operate as a life
979	expectancy provider pursuant to this act.
980	(7) No viatical settlement broker, viatical settlement
981	provider, or insurance agent in the business of viatical
982	settlements in this state shall directly or indirectly own or be
983	an officer, director, or employee of a life expectancy provider.
984	(8) Each registered life expectancy provider shall provide
985	the office, as applicable, at least 30 days' advance notice of
986	any change in the registrants name, residence address, principal
987	business address, or mailing address.
988	(9) A person required to be registered by this section
989	shall for 5 years retain copies of all life expectancies and
990	supporting documents and medical records unless those personal
991	medical records are subject to different retention or
992	destruction requirements of a federal or state personal health
993	information law.
994	(10) An application for life expectancy provider
995	registration shall be approved or denied by the commissioner
996	within 60 calendar days following receipt of a completed
997	application by the commissioner. The office shall notify the
998	applicant that the application is complete. A completed
999	application that is not approved or denied in 60 calendar days
1000	following its receipt shall be deemed approved.
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1001	(11) The office may, in its discretion, deny the
1002	application for a life expectancy provider registration or
1003	suspend, revoke, or refuse to renew or continue the registration
1004	of a life expectancy provider if the office finds:
1005	(a) Any cause for which registration could have been
1006	refused had it then existed and been known to the office;
1007	(b) A violation of any provision of this code or of any
1008	other law applicable to the applicant or registrant;
1009	(c) A violation of any lawful order or rule of the
1010	department, commission, or office; or
1011	(d) The applicant or registrant:
1012	1. Has been found guilty of or pled guilty or nolo
1013	contendere to a felony or a crime punishable by imprisonment of
1014	<u>1 year or more under the law of the United States of America or</u>
1015	of any state thereof or under the law of any other country;
1016	2. Knowingly and willfully aided, assisted, procured,
1017	advised, or abetted any person in the violation of or to violate
1018	a provision of the insurance code or any order or rule of the
1019	department, commission, or office;
1020	3. Knowingly and with intent to defraud, provided a life
1021	expectancy that does not conform to a applicant's or
1022	registrant's general practice;
1023	4. Does not have a good business reputation or does not
1024	have experience, training, or education that qualifies the
1025	applicant or registrant to conduct the business of a life
1026	expectancy provider; or
1027	5. Demonstrated lack of fitness or trustworthiness to
1028	engage in the business of issuing life expectancies.
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1029	(12) The office may, in lieu of or in addition to any
1030	suspension or revocation, assess an administrative fine not to
1031	exceed \$2,500 for each nonwillful violation or \$10,000 for each
1032	willful violation by a registered life expectancy provider. The
1033	office may also place a registered life expectancy provider on
1034	probation for a period not to exceed 2 years.
1035	(13) It is a violation of this section for a person to
1036	represent, orally or in writing, that the fact that a life
1037	expectancy provider is registered pursuant to this act in any
1038	way is a recommendation or approval of the entity or that it
1039	means the qualifications or abilities have in any way been
1040	approved of.
1041	Section 20. Section 626.9919, Florida Statutes, is amended
1042	to read:
1043	626.9919 Notice of change of licensee or registrant
1044	address or nameEach viatical settlement provider licensee <u>and</u>
1045	registered life expectance provider, viatical settlement broker
1046	licensee, and viatical settlement sales agent licensee must
1047	provide the office or department, as applicable, at least 30
1048	days' advance notice of any change in the licensee's <u>or</u>
1049	registrant's name, residence address, principal business
1050	address, or mailing address.
1051	Section 21. Section 626.992, Florida Statutes, is amended
1052	to read:
1053	626.992 Use of licensed viatical settlement providers,
1054	viatical settlement licensed brokers, and registered life
1055	expectancy providers, and sales agents required
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1056 A licensed viatical settlement provider may not use (1)any person to perform the functions of a viatical settlement 1057 broker as defined in this act unless such person holds a 1058 1059 current, valid life agent license and has appointed himself or 1060 herself in conformance with this chapter as a viatical settlement broker. Salaried individuals employed by viatical 1061 1062 settlement providers shall engage in viatical settlement broker activities only when accompanied by a viatical settlement broker 1063 who holds a current valid license issued under this act. A 1064 1065 viatical settlement provider may not use any person to perform 1066 the functions of a viatical settlement sales agent unless the 1067 person holds a current, valid license as provided in subsection 1068 (4).

1069 (2) A licensed viatical settlement broker may not use any
1070 person to perform the functions of a viatical settlement
1071 provider as defined in this act unless such person holds a
1072 current, valid license as a viatical settlement provider.

1073 (3) <u>After July 1, 2006</u>, a <u>person</u> viatical settlement sales
1074 agent may not <u>operate as life expectancy provider</u> use any person
1075 to perform the functions of a viatical settlement broker unless
1076 such person <u>is registered as a life expectancy provider pursuant</u>
1077 <u>to this chapter holds a current, valid license as a viatical</u>
1078 settlement broker.

1079 (4) <u>After July 1, 2006</u>, a <u>person may not perform the</u>
 1080 <u>functions of a viatical settlement provider, viatical settlement</u>
 1081 <u>broker, or any other person in the business of viatical</u>
 1082 <u>settlements may not obtain life expectancies from a person who</u>
 1083 <u>is not registered as a life expectancy provider sales agent</u>
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1084 unless licensed as a life agent as defined in s. 626.015 and as 1085 provided in this chapter.

1086 Section 22. Subsections (1) and (2) of section 626.9921, 1087 Florida Statutes, are amended to read:

1088 626.9921 Filing of forms; required procedures; approval.-1089 (1) A viatical settlement contract form, viatical
1090 settlement purchase agreement form, escrow form, or related form
1091 may be used in this state only after the form has been filed
1092 with the office and only after the form has been approved by the
1093 office.

1094 (2)The viatical settlement contract form, viatical settlement purchase agreement form, escrow form, or related form 1095 must be filed with the office at least 60 days before its use. 1096 1097 The form is considered approved on the 60th day after its date of filing unless it has been previously disapproved by the 1098 office. The office must disapprove a viatical settlement 1099 1100 contract form, viatical settlement purchase agreement form, escrow form, or related form that is unreasonable, contrary to 1101 the public interest, discriminatory, or misleading or unfair to 1102 the viator or the purchaser. 1103

1104 Section 23. Subsection (2) of section 626.9922, Florida 1105 Statutes, is amended, and subsections (5), (6), and (7) are 1106 added to said section, to read:

1107

626.9922 Examination.--

(2) All accounts, books and records, documents, files, contracts, and other information relating to all transactions of viatical settlement contracts, life expectancies, or viatical settlement purchase agreements <u>made before July 1, 2005</u>, must be Page 40 of 48

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1112 maintained by the licensee for a period of at least 3 years 1113 after the death of the insured and must be available to the 1114 office or department for inspection during reasonable business 1115 hours.

1116 (5) The office has jurisdiction over all viatical settlement purchase agreements made before July 1, 2005, including, but not limited to, the authority to examine persons in possession of records relating to viatical settlement purchase agreements made before July 1, 2005, and that authority set forth in s. 624.319.

1122 If the office makes the determination that a viatical (6) settlement provider does not have the financial ability to 1123 perform its present or future obligations under the viatical 1124 1125 settlement purchase agreements made before July 1, 2005, the office shall make a referral to the United States Securities and 1126 1127 Exchange Commission or the Office of Financial Regulation for further administrative action pursuant to s. 517.191, including, 1128 but not limited to, the appointment of a receiver by the court. 1129 1130 Subsections (1), (2), (3), and (4) apply to life (7) expectancy providers providing life expectancies in the state 1131 1132 and providing life expectancies to viatical settlement providers 1133 in the state, as if life expectancy providers were licensees. 1134 Section 24. Section 626.99245, Florida Statutes, is 1135 amended to read:

1136 626.99245 Conflict of regulation of viaticals.--

1137 (1) A viatical settlement provider who from this state enters into a viatical settlement purchase agreement with a purchaser who is a resident of another state that has enacted Page 41 of 48

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1140 statutes or adopted regulations governing viatical settlement purchase agreements, shall be governed in the effectuation of 1141 that viatical settlement purchase agreement by the statutes and 1142 1143 regulations of the purchaser's state of residence. If the state 1144 in which the purchaser is a resident has not enacted statutes or regulations governing viatical settlement purchase agreements, 1145 1146 the provider shall give the purchaser notice that neither Florida nor his or her state regulates the transaction upon 1147 which he or she is entering. For transactions in these states, 1148 1149 however, the viatical settlement provider is to maintain all 1150 records required as if the transactions were executed in 1151 Florida. However, the forms used in those states need not be 1152 approved by the office.

1153 (1) (1) (2) A viatical settlement provider who from this state 1154 enters into a viatical settlement contract with a viator who is 1155 a resident of another state that has enacted statutes or adopted regulations governing viatical settlement contracts shall be 1156 governed in the effectuation of that viatical settlement 1157 contract by the statutes and regulations of the viator's state 1158 of residence. If the state in which the viator is a resident has 1159 1160 not enacted statutes or regulations governing viatical 1161 settlement agreements, the provider shall give the viator notice 1162 that neither Florida nor his or her state regulates the 1163 transaction upon which he or she is entering. For transactions in those states, however, the viatical settlement provider is to 1164 1165 maintain all records required as if the transactions were executed in Florida. The forms used in those states need not be 1166 1167 approved by the office.

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1168 (2) (2) (3) This section does not affect the requirement of ss. 626.9911(12)(5) and 626.9912(1) that a viatical settlement 1169 provider doing business from this state must obtain a viatical 1170 settlement license from the office. As used in this subsection, 1171 1172the term "doing business from this state" includes effectuating 1173 viatical settlement contracts and effectuating viatical settlement purchase agreements from offices in this state, 1174 regardless of the state of residence of the viator or the 1175 viatical settlement purchaser. 1176

1177 (4) The offer, sale, and purchase of viatical settlement 1178 contracts, and the regulation of viatical settlement providers 1179 shall be within the exclusive jurisdiction of the Office of 1180 Insurance Regulation under the provisions of this part.

1181Section 25.Section 626.9925, Florida Statutes, is amended1182to read:

Rules.--The commission may adopt rules to 1183 626.9925 administer this act, including rules establishing standards for 1184 evaluating advertising by licensees; rules providing for the 1185 collection of data, for disclosures to viators or purchasers, 1186 and for the reporting of life expectancies and the registration 1187 1188 of life expectancy providers; and rules defining terms used in 1189 this act and prescribing recordkeeping requirements relating to executed viatical settlement contracts and viatical settlement 1190 purchase agreements. 1191

1192 Section 26. Section 626.9926, Florida Statutes, is amended 1193 to read:

1194 626.9926 Rate regulation not authorized.--Nothing in this 1195 act shall be construed to authorize the office or department to Page 43 of 48

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1196 directly or indirectly regulate the amount paid as consideration for entry into a viatical settlement contract or viatical 1197 1198 settlement purchase agreement. Section 27. Subsection (1) of section 626.9927, Florida 1199 1200 Statutes, is amended to read: 1201 626.9927 Unfair trade practices; cease and desist; 1202 injunctions; civil remedy. --A violation of this act is an unfair trade practice 1203 (1)1204 under ss. 626.9521 and 626.9541 and is subject to the penalties provided in the insurance code. Part IX X of this chapter 1205 1206 applies to a licensee under this act or a transaction subject to 1207 this act as if a viatical settlement contract and a viatical 1208 settlement purchase agreement were an insurance policy. 1209 Section 28. Paragraph (b) of subsection (1) of section 626.99275, Florida Statutes, is amended, and paragraph (d) is 1210 added to said subsection, to read: 1211 Prohibited practices; penalties.--1212 626.99275 1213 (1)It is unlawful for any person: Knowingly or with the intent to defraud, for the 1214 (b) purpose of depriving another of property or for pecuniary gain, 1215 1216 issue or use a pattern of false, misleading, or deceptive life 1217 expectancies In the solicitation or sale of a viatical 1218 settlement purchase agreement: 1. To employ any device, scheme, or artifice to defraud; 1219 1220 2. To obtain money or property by means of an untrue 1221 statement of a material fact or by any omission to state a 1222 material fact necessary in order to make the statements made, in

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1223 light of the circumstances under which they were made, not 1224 misleading; or 1225 3. To engage in any transaction, practice, or course of 1226 business which operates or would operate as a fraud or deceit 1227 upon a person. (d) Knowingly or intentionally facilitate the change of 1228 1229 state of residency of a viator to avoid the provisions of this 1230 chapter. (2)A person who violates any provision of this section 1231 commits: 1232 1233 (a) A felony of the third degree, punishable as provided 1234 in s. 775.082, s. 775.083, or s. 775.084, if the insurance policy involved is valued at any amount less than \$20,000. 1235 1236 (b) A felony of the second degree, punishable as provided 1237 in s. 775.082, s. 775.083, or s. 775.084, if the insurance policy involved is valued at \$20,000 or more, but less than 1238 1239 \$100,000. A felony of the first degree, punishable as provided 1240 (C) in s. 775.082, s. 775.083, or s. 775.084, if the insurance 1241 policy involved is valued at \$100,000 or more. 1242 1243 Section 29. Section 626.99278, Florida Statutes, is amended to read: 1244 1245 626.99278 Viatical provider anti-fraud plan.--Every 1246 licensed viatical settlement provider and registered life 1247 expectancy provider viatical settlement broker must adopt an anti-fraud plan and file it with the Division of Insurance Fraud 1248 of the department on or before December 1, 2000. Each anti-fraud 1249

1250 plan shall include:

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(1) A description of the procedures for detecting and investigating possible fraudulent acts and procedures for resolving material inconsistencies between medical records and insurance applications.;

1255 (2) A description of the procedures for the mandatory
1256 reporting of possible fraudulent insurance acts <u>and prohibited</u>
1257 <u>practices set forth in s. 626.99275</u> to the Division of Insurance
1258 Fraud of the department.+

(3) A description of the plan for anti-fraud education andtraining of its underwriters or other personnel.; and

(4) A written description or chart outlining the organizational arrangement of the anti-fraud personnel who are responsible for the investigation and reporting of possible fraudulent insurance acts, and investigating unresolved material inconsistencies between medical records and insurance applications.

1267 (5) For viatical settlement providers, a description of 1268 the procedures used to perform initial and continuing review of 1269 the accuracy of life expectancies utilized in connection with a 1270 viatical settlement contract or viatical settlement investment.

1271 Section 30. Section 626.9928, Florida Statutes, is amended 1272 to read:

1273 626.9928 Acquisitions.--Acquisition of interest in a 1274 viatical settlement provider or viatical settlement broker is 1275 subject to s. 628.4615.

1276 Section 31. Section 626.99285, Florida Statutes, is 1277 amended to read:

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1278 626.99285 Applicability of insurance code.--In addition to other applicable provisions cited in the insurance code, the 1279 office or department, as appropriate, has the authority granted 1280 under ss. 624.310, 626.901, and 626.989 to regulate viatical 1281 1282 settlement providers, viatical settlement brokers, viatical 1283 settlement sales agents, viatical settlement contracts, viatical 1284 settlement purchase agreements, and viatical settlement 1285 transactions.

1286 Section 32. Section 626.99295, Florida Statutes, is 1287 amended to read:

1288 626.99295 Grace period. -- Any person who was effectuating a viatical settlement purchase agreement as defined in s. 1289 1290 626.9911(8), as such provision existed immediately prior to the 1291 effective date of this act, which viatical settlement purchase 1292 agreement was not registered pursuant to chapter 517, must 1293 proceed within 30 days after the effective date of this act to 1294 conclude all viatical settlement purchase transactions in progress, provided, if funds have not been matched with a 1295 viaticated policy, such funds, or any unmatched portion of such 1296 funds, shall be returned to the viatical settlement purchaser as 1297 1298 defined in s. 626.9911(9), as such provision existed immediately 1299 prior to the effective date of this act, within 30 days after 1300 the effective date of this act. The provider may not solicit, negotiate, advertise, or effectuate new viatical settlement 1301 1302 purchase agreements after the effective date of this act. An unlicensed viatical settlement provider or viatical settlement 1303 broker that was legally transacting business in this state on 1304 1305 June 30, 2000, may continue to transact such business, in the Page 47 of 48

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1306	absence of any orders by the office, department, or the former
1307	Department of Insurance to the contrary, until the office or
1308	department, as applicable, approves or disapproves the viatical
1309	settlement provider's application for licensure if the viatical
1310	settlement provider or viatical settlement broker filed with the
1311	former department an application for licensure no later than
1312	August 1, 2000, and if the viatical settlement provider or
1313	viatical settlement broker complies with all other provisions of
1314	this act. Any form for which former department approval was
1315	required under this part must have been filed by August 1, 2000,
1316	and may continue to be used until disapproved by the office or
1317	department.
1318	Section 33. <u>Sections 626.9917, 626.9918, 626.99235,</u>
1319	626.99236, and 626.99277, Florida Statutes, are repealed.
1320	Section 34. This act shall take effect upon becoming a
1321	law.

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