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A bill to be entitled

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2 An act relating to liens on commercial real estate; 3 creating ch. 714, F.S., the "Commercial Real Estate Lien 4 Act"; providing definitions; specifying conditions under 5 which a broker is entitled to a lien on commercial real estate; requiring a written instrument; requiring the 6 7 recording of a notice of lien; providing for the contents 8 and service of such notice; providing requirements with 9 respect to installment and future commissions, leases, sales of property before commission is due, and written 10 instruments with transferees; providing for enforcement of 11 the lien by lawsuit; requiring written demand to initiate 12 or file an answer to such lawsuit; providing conditions 13 for satisfaction or release of the lien; providing for an 14 alternative dispute resolution process; providing for 15 16 assessment of costs, fees, and interest; declaring any 17 waiver of lien rights void; providing priority of other 18 recorded liens, mortgages, and encumbrances; providing for 19 escrow of disputed amounts; amending s. 475.42, F.S.; providing that brokers may place liens on property as 20 21 provided by law; providing an effective date. 22 23 Be It Enacted by the Legislature of the State of Florida: 24 25 Section 1. Chapter 714, Florida Statutes, consisting of sections 714.001, 714.003, 714.005, 714.007, and 714.009, is 26

27 28 created to read:

714.001 Popular name. -- This chapter may be cited as the

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29	"Commercial Real Estate Lien Act."
30	714.003 DefinitionsAs used in this chapter, the term:
31	(1) "Broker" has the same meaning as in s. 475.01.
32	(2)(a) "Commercial real estate" means any real estate
33	other than:
34	1. Real estate containing one to four residential units;
35	or
36	2. Real estate on which no building or structure is
37	located and that is zoned for single-family residential use.
38	(b) "Commercial real estate" does not include single-
39	family residential units such as condominiums, townhouses, or
40	homes in a subdivision when sold, leased, or otherwise conveyed
41	on a unit-by-unit basis, even though these units may be a part
42	of a larger building or parcel or real estate containing more
43	than four residential units.
44	(3) "Commission" means any compensation or consideration
45	that may be due a broker licensed in this state for services
46	performed within the scope of the broker's license.
47	(4) "Future commission" means any additional commission
48	that may be due a broker as a result of future actions,
49	including, but not limited to, the exercise of an option to
50	expand the leased premises, to renew or extend a lease, or to
51	purchase the property.
52	(5) "Real estate" has the same meaning as in s. 475.01.
53	(6) "Transferee" means a person purchasing or otherwise
54	receiving any interest in commercial real estate, except a
55	sublessee or assignee of a lease.
56	(7) "Transferor" means the person selling or otherwise

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57 conveying any interest in commercial real estate, except a 58 sublessor or assignor of a lease. 59 714.005 Broker's lien.--60 (1) WRITTEN INSTRUMENT.--A broker shall have a lien upon 61 commercial real estate or any interest in that commercial real 62 estate which is the subject of a purchase, lease, or other 63 conveyance to a buyer or tenant of an interest in the commercial 64 real estate, in the amount that the broker is due for licensed 65 services, including, but not limited to, brokerage fees, consulting fees, and management fees, under a valid and 66 67 enforceable written instrument signed by a transferor or the 68 transferor's duly authorized agent or by a prospective 69 transferee or the transferee's duly authorized agent. The lien shall be available to the broker named in the signed instrument, 70 71 and not to any employee or independent contractor of the broker. 72 (2) ENTITLEMENT OF BROKER TO LIEN. --(a) A lien under this chapter shall attach to the 73 74 commercial real estate or any interest in the commercial real 75 estate if the broker: 76 1. Is entitled to a fee or commission under a written 77 instrument signed in accordance with subsection (1). 78 2. Except as otherwise provided in subsections (4)-(7), 79 records a notice of lien in the office of the clerk of the 80 circuit court of the county in which the property is located 81 prior to the actual conveyance or transfer of the commercial real estate against which the broker is claiming the lien. 82 83 (b) The lien shall attach as of the date of the recording 84 of the notice of lien and shall not relate back to the date of

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85 the written instrument.

86 (c) A broker shall not have the right under this chapter 87 to a lien for commission or other compensation owed to that 88 broker pursuant to a sublease or assignment of lease. The 89 provisions of this paragraph do not limit or otherwise affect 90 the claims or defenses a broker or any other party may have on 91 any other basis, in law or in equity. 92 (3) CONTENTS OF NOTICE OF LIEN. -- A notice of lien shall 93 state the name of the claimant, the name of the owner of record of the commercial real estate, a description of the property 94 95 upon which the lien is being claimed, the amount for which the lien is claimed, and the real estate license number of the 96 97 broker. The notice of lien shall recite that the information 98 contained in the notice is true and accurate to the knowledge of the signator. The notice of lien must be signed by the broker or 99 100 a person authorized to sign on behalf of the broker and must be 101 notarized. 102 COMMISSION DUE IN INSTALLMENTS.--Except as otherwise (4) 103 provided in subsections (5)-(7), when payment to a broker is due 104 in installments, a portion of which is due only after the 105 conveyance or transfer of the commercial real estate, any notice 106 of lien for those payments due after the conveyance or transfer 107 may be recorded at any time subsequent to the conveyance or transfer of the commercial real estate but not later than 90 108 109 days after the date the payment is due. A notice of lien 110 recorded prior to conveyance or transfer of the commercial real estate claiming all moneys due under an installment payment 111 112 agreement or for future commissions as described in subsection

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113	(6) shall be valid and enforceable only to the extent it
114	pertains to payments due from the transferee to the transferor
115	after conveyance or transfer. As payments or partial payments of
116	commission are received, a broker shall provide partial releases
117	therefor, thereby reducing the amount due the broker under the
118	broker's notice of lien.
119	(5) LEASE OF COMMERCIAL REAL ESTATEIn the case of a
120	lease, a notice of lien must be recorded no later than 90 days
121	after the transferee takes possession of the leased premises.
122	However, if a transferor personally serves written notice of the
123	intended execution of the lease on a broker entitled to claim a
124	lien, at least 10 days prior to the date of the intended
125	execution of the lease, a notice of lien must be recorded before
126	the date indicated in such notice for the execution of the
127	lease. The lien shall attach as of the date of the recording of
128	the notice of lien and shall not relate back to the date of the
129	written instrument.
130	(6) FUTURE COMMISSIONIf a broker may be due future
131	commissions pursuant to a written instrument signed by the then
132	transferor or transferee, the broker may record a notice of lien
133	at any time after execution of the lease or other written
134	instrument which contains such option or options, but may not
135	record the notice of lien later than 90 days after the event or
136	occurrence on which the claimed future commission occurs.
137	Notwithstanding subsection (10), an action to enforce a lien
138	under this subsection must be commenced within 2 years after the
139	occurrence or transaction on which the future commission is
140	claimed.
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141	(7) REAL ESTATE SOLD BEFORE COMMISSION DUEIn the event
142	that the commercial real estate is sold or otherwise conveyed
143	prior to the date on which either a future commission or an
144	unpaid installment of a commission is due, if the broker has
145	recorded a valid notice of lien prior to the sale or other
146	conveyance of the real estate, then the purchaser or transferee
147	shall be deemed to have notice of and shall take title to the
148	real estate subject to the lien. However, if a broker claiming a
149	future commission fails to record a notice of lien for future
150	commission prior to the recording of a deed conveying legal
151	title to the real estate to the transferee, then such broker may
152	not claim a lien on the real estate. The provisions of this
153	subsection do not limit or otherwise affect claims or defenses a
154	broker or any other party may have on any other basis, in law or
155	in equity.
156	(8) WRITTEN INSTRUMENT WITH TRANSFEREEIf a transferee
157	has executed a written instrument in accordance with subsection
158	(1), then a lien shall attach to the transferee's interest upon
159	the transferee purchasing or otherwise accepting conveyance or
160	transfer of the commercial real estate and the recording of a
161	notice of lien by the broker in the office of the clerk of the
162	circuit court of the county in which the property is located,
163	within 90 days after the purchase or other conveyance or
164	transfer to the transferee. The lien shall attach as of the date
165	of the recording of the notice of lien and shall not relate back
166	to the date of the written instrument.
167	(9) SERVICE OF NOTICE OF LIENA broker shall, within 10
168	days after recording a notice of lien, personally deliver or
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169	mail, by registered or certified mail, a copy of the notice of
170	lien to the owner of record of the commercial real estate or the
171	duly authorized agent of the owner of record at the address of
172	the owner of record as stated in the written instrument on which
173	the claim for lien is based or, if no such address is given, to
174	the address of the property on which the claim of lien is based.
175	Mailing of the copy of the notice of lien is effective when
176	deposited in the United States mail with postage prepaid. A
177	broker's lien on commercial real estate shall be unenforceable
178	if delivery or mailing of the copy of notice of lien does not
179	occur within the time period and in the manner required by this
180	subsection.
181	(10) LAWSUIT TO ENFORCE LIEN
182	(a) A broker may bring suit to enforce a lien on
183	commercial real estate in the circuit court in the county in
184	which the property is located by filing a complaint and sworn
185	affidavit that the notice of lien has been recorded.
186	(b) A broker claiming a lien on commercial real estate
187	shall, within 2 years after recording the notice of lien,
188	commence proceedings by filing a complaint. Failure to commence
189	proceedings within 2 years after recording the notice of lien
190	shall extinguish the lien. No subsequent notice of lien may be
191	given for the same claim, nor may that claim be asserted in any
192	proceedings under this chapter.
193	(c) A broker claiming a lien on commercial real estate
194	based upon an option or other right to purchase or lease shall,
195	within 2 years after the conveyance or transfer of the real
196	estate under the exercise of the option to purchase or lease,
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197 <u>commence proceedings by filing a complaint. Failure to commence</u> 198 <u>proceedings within this time period shall extinguish the lien.</u> 199 <u>No subsequent notice of lien may be given for the same claim,</u> 200 <u>nor may that claim be asserted in any proceedings under this</u> 201 <u>chapter.</u>

202 (d) A complaint under this section shall contain a brief 203 statement of the contract or instrument on which the lien is 204 based as well as its effective date, a description of the 205 services performed, the amount due and unpaid, a description of 206 the property that is subject to the lien, and other facts 207 necessary for a full understanding of the rights of the parties. 208 The plaintiff shall make all interested parties of whose 209 interest the plaintiff is notified or has knowledge defendants 210 to the action and shall issue summons and provide service as in 211 other civil actions filed in this state. When any defendant 212 resides or has gone out of the state, or on inquiry cannot be 213 found, or is concealed within the state so that process cannot 214 be served on the defendant, the plaintiff shall cause a notice 215 to be given to the defendant or cause a copy of the complaint to 216 be served on the defendant in the manner and on the same 217 conditions as in other civil actions filed in this state. 218 Failure of the plaintiff to provide proper summons or notice to 219 the defendant as required by this paragraph shall be grounds for 220 judgment against the plaintiff and in favor of the defendant 221 with prejudice. All liens claimed under this chapter shall be 222 foreclosed in the manner of foreclosing a mortgage under the 223 provisions of chapter 702. 224 (11) DEMAND TO INITIATE OR FILE ANSWER TO LAWSUIT.--Upon

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225 written demand of the owner of record or a lienee of the commercial real estate, or a duly authorized agent of the owner 226 227 or lienee, served on the broker claiming the lien to require 228 suit to be commenced to enforce the lien or an answer to be 229 filed in a pending suit to enforce the lien, the suit must be 230 commenced or the answer filed within 30 days thereafter or the 231 lien shall be extinguished. Service of such written demand may be made by registered or certified mail, return receipt 232 233 requested, or by personal service. 234 (12) SATISFACTION OR RELEASE OF LIEN. --235 (a) Whenever a notice of lien on commercial real estate 236 has been recorded with the clerk of the circuit court and the 237 claimed commission has been paid to a broker claiming a lien on 238 the property, or when there is a failure to initiate a suit to 239 enforce the lien within the time period provided by this 240 section, the broker shall acknowledge satisfaction or release of 241 the lien in writing, upon written demand of the owner of the 242 commercial real estate, within 5 days after payment of the 243 amount claimed or within 5 days after expiration of the time 244 period in which the complaint to initiate the lawsuit was to be 245 filed. 246 Whenever a notice of lien on commercial real estate (b) 247 has been recorded with the clerk of the circuit court and a 248 condition occurs that would preclude a broker from receiving 249 compensation under the terms of the written agreement on which 250 the lien is based, the broker shall provide to the owner of 251 record, within 10 days following written demand by the owner of 252 record, a written release or satisfaction of the lien.

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253	(13) ALTERNATIVE DISPUTE RESOLUTION If the broker and
254	the party or parties from whom the commission is claimed agree
255	to alternative dispute resolution, the claim shall be heard and
256	resolved in the forum on which these parties have agreed. The
257	court before which the action to enforce the lien is brought
258	shall retain jurisdiction to enter judgment on the award or
259	other result made or reached in alternative dispute resolution
260	on all parties to the action to enforce the lien. The broker's
261	notice of lien shall remain of record and the action to enforce
262	the lien shall be stayed during the pendency of the alternative
263	dispute resolution process.
264	(14) ASSESSMENT OF COSTS, FEES, AND INTERESTThe cost of
265	proceedings brought under this section, including reasonable
266	attorney's fees, costs, and prejudgment interest due to the
267	prevailing party, shall be borne by the nonprevailing party or
268	parties. When more than one party is responsible for costs,
269	fees, and prejudgment interest, the costs, fees, and prejudgment
270	interest shall be equitably apportioned by the court or
271	alternative dispute resolution tribunal among the responsible
272	parties.
273	(15) WAIVER OF LIEN RIGHTS VOID Except for a
274	satisfaction or release of lien provided in consideration of
275	payment of the fee or commission claimed by a broker or other
276	consideration acceptable to the broker or pursuant to subsection
277	(12), any waiver of a broker's right to a lien on commercial
278	real estate under this section and any other waiver or release
279	<u>of such a lien is void.</u>
280	714.007 Priority of other recorded liens, mortgages, and
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281 encumbrances.--Valid prior recorded liens, mortgages, and other 282 encumbrances shall have priority over a broker's lien under this 283 chapter. Such prior recorded liens, mortgages, and encumbrances 284 shall include, without limitation: 285 (1) Any valid mechanic's lien claim that is recorded 286 subsequent to the broker's notice of lien but which relates back to a date prior to the recording date of the broker's notice of 287 288 lien. (2) Prior recorded liens securing revolving credit and 289 290 future advances of construction loans. 291 714.009 Escrow of disputed amounts.--Except as otherwise 292 provided in this chapter, whenever a notice of lien on 293 commercial real estate has been filed with the clerk of the 294 circuit court that would prevent the closing of a transaction or 295 conveyance, an escrow account shall be established from the 296 proceeds from the transaction or conveyance, or other collateral 297 or security, in an amount sufficient to release the lien. The 298 requirement to establish an escrow account as provided in this 299 section shall not be cause for any party to refuse to close the 300 transaction or conveyance. The moneys or other collateral or 301 security required to be held in escrow under this section shall 302 be held until the rights of the parties to the escrowed moneys 303 or other collateral or security have been determined by written agreement of the parties, by a court of law, or by any other 304 305 process that may be agreed to by the parties for resolution of 306 their dispute. Upon the escrow of funds or other collateral or 307 security in the amount claimed in the lien, the lien and notice 308 of lien shall be automatically dissolved. Upon release of the

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309	lien by the broker, the broker shall be deemed to have an
310	equitable lien on the escrow funds or other collateral or
311	security pending a resolution of the broker's claim, and the
312	escrow shall not be released until a resolution is reached and
313	agreed to by all necessary parties or ordered by a court. The
314	parties are not required to follow the escrow procedure in this
315	section if alternative procedures that would allow the
316	transaction to close are available and are acceptable to the
317	transferee in the transaction. If the proceeds from the
318	transaction are insufficient to release all liens claimed
319	against the commercial real estate, including the broker's lien,
320	then the parties are not required to follow the escrow procedure
321	in this section.
322	Section 2. Paragraph (j) of subsection (1) of section
323	475.42, Florida Statutes, is amended to read:
324	475.42 Violations and penalties
325	(1) VIOLATIONS
326	(j) A broker or sales associate may not place, or cause to
327	be placed, upon the public records of any county, any contract,
328	assignment, deed, will, mortgage, affidavit, or other writing
329	which purports to affect the title of, or encumber, any real
330	property if the same is known to her or him to be false, void,
331	or not authorized to be placed of record, or not executed in the
332	form entitling it to be recorded, or the execution or recording
333	whereof has not been authorized by the owner of the property,
334	maliciously or for the purpose of collecting a commission, or to
335	coerce the payment of money to the broker or sales associate or
336	other person, or for any unlawful purpose. However, nothing in
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this paragraph shall be construed to prohibit a broker or a sales associate from recording a judgment rendered by a court of this state or to prohibit a broker from placing a lien on a property where expressly permitted by contractual agreement <u>or</u> <u>otherwise allowed by law</u>.

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Section 3. This act shall take effect July 1, 2005.

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