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CHAMBER ACTION

The Health Care Appropriations Committee recommends the following:

Council/Committee Substitute

Remove the entire bill and insert:

A bill to be entitled

7 An act relating to the Department of Children and Family 8 Services; providing legislative intent with respect to 9 establishing a structure by which the department shall 10 monitor and manage contracts with external service 11 providers; providing definitions; requiring the department 12 to competitively procure certain commodities and contractual services; requiring the department to allow 13 14 all public postsecondary institutions to bid on contracts intended for any public postsecondary institution; 15 16 authorizing the department to competitively procure and 17 contract for systems of treatment or service that involve 18 multiple providers; providing requirements if other 19 governmental entities contribute matching funds; requiring 20 that an entity providing matching funds must comply with 21 certain procurement procedures; authorizing the department 22 to independently procure and contract for treatment 23 services; requiring that the department develop a business Page 1 of 41

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24 case before outsourcing any service or function; providing 25 requirements for the business case; requiring that the 26 business case be submitted to the Legislature for 27 approval; requiring that a contractual service that has previously been outsourced be subject to the requirements 28 29 for a business case; requiring that a procurement of 30 contractual services equal to or in excess of the 31 threshold amount for CATEGORY FIVE comply with specified 32 requirements, including a scope of work and performance 33 standards; authorizing the department to adopt incremental penalties by rule; authorizing the department to include 34 35 cost-neutral, performance-based incentives in a contract; 36 requiring that a contract in excess of \$1 million be 37 negotiated by a contract negotiator who is certified 38 according to standards established by the Department of 39 Management Services; limiting circumstances under which 40 the department may amend a contract; requiring that a proposed contract amendment be submitted to the Executive 41 42 Office of the Governor for approval; requiring approval of 43 a contract amendment by the Administration Commission 44 under certain circumstances; requiring the department to 45 verify that contractual terms have been satisfied before 46 renewing a contract; requiring certain documentation; 47 requiring the department to develop, in consultation with 48 the Department of Management Services, contract templates 49 and guidelines; requiring that the department establish a 50 contract-management process; specifying the requirements 51 for and components of the contract-management process; Page 2 of 41

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52 providing requirements for resolving performance 53 deficiencies and terminating a contract; requiring a 54 corrective-action plan under certain circumstances; 55 requiring the department to develop standards of conduct and disciplinary actions; requiring that the department 56 57 establish contract-monitoring units and a contractmonitoring process; requiring written reports; requiring 58 59 on-site visits for contracts involving the provision of 60 direct client services; requiring the department to make 61 certain documents available to the Legislature; requiring 62 the department to create an electronic database to store 63 the documents; amending s. 402.73, F.S.; requiring the 64 Agency for Persons with Disabilities to implement systems 65 to ensure quality and fiscal integrity of programs in the 66 developmental services Medicaid waiver system; providing 67 an exemption for health services from competitive bidding 68 requirements; amending s. 409.1671, F.S.; conforming provisions to changes made by the act; requiring that the 69 70 Office of Program Policy Analysis and Government 71 Accountability conduct two reviews of the contract-72 management and accountability structures of the department 73 and report to the Legislature and the Auditor General; repealing s. 402.72, F.S., relating to contract-management 74 75 requirements for the Department of Children and Family 76 Services; providing an appropriation; providing an effective date. 77 78

79 Be It Enacted by the Legislature of the State of Florida: Page 3 of 41

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80 81 Section 1. Department of Children and Family Services; 82 procurement of contractual services; outsourcing or 83 privatization; contract management. --84 (1) LEGISLATIVE INTENT.--The Legislature intends that the 85 Department of Children and Family Services obtain services in the manner that is most efficient and cost-effective for the 86 87 state, that provides the greatest long-term benefits to the clients receiving services, and that minimizes the disruption of 88 89 client services. In order to meet these legislative goals, the 90 department shall comply with legislative policy guidelines that 91 require compliance with uniform procedures for procuring 92 contractual services, prescribe how the department must 93 outsource its programmatic and administrative services to external service providers rather than having them provided by 94 95 the department or another state agency, and establish a 96 contract-management and contract-monitoring process. 97 (2) DEFINITIONS.--As used in this section, the term: 98 "Contract manager" means the department employee who (a) 99 is responsible for enforcing the compliance with administrative and programmatic terms and conditions of a contract. The 100 101 contract manager is the primary point of contact through which 102 all contracting information flows between the department and the 103 contractor. The contract manager is responsible for day-to-day 104 contract oversight, including approval of contract deliverables 105 and invoices. All actions related to the contract shall be 106 initiated by or coordinated with the contract manager. The 107 contract manager maintains the official contract files. Page 4 of 41

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108	(b) "Contract monitor" means the department employee who
109	is responsible for observing, recording, and reporting to the
110	contract manager and other designated entities the information
111	necessary to assist the contract manager and program management
112	in determining whether the contractor is in compliance with the
113	administrative and programmatic terms and conditions of the
114	contract.
115	(c) "Department" means the Department of Children and
116	Family Services.
117	(d) "Outsourcing" means the process of contracting with an
118	external service provider to provide a service, in whole or in
119	part, while the department retains the responsibility and
120	accountability for the service.
121	(e) "Performance measure" means the quantitative
122	indicators used to assess if the service the external provider
123	is performing is achieving the desired results. Measures of
124	performance include outputs, direct counts of program
125	activities, and outcomes or results of program activities in the
126	lives of the clients served.
127	(f) "Performance standard" means the quantifiable,
128	specified, and desired level to be achieved for a particular
129	performance measure.
130	(g) "Privatize" means any process aimed at transferring
131	the responsibility for a service, in whole or in part, from the
132	department to the private sector such that the private sector is
133	solely and fully responsible for the performance of the specific
134	service.
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CS 135 (h) "Service" means all or any portion of a program or 136 program component as defined in section 216.011, Florida 137 Statutes. 138 (3) PROCUREMENT OF COMMODITIES AND CONTRACTUAL SERVICES.--139 (a) For the purchase of commodities and contractual 140 services in excess of the threshold amount established in section 287.017, Florida Statutes, for CATEGORY TWO, the 141 142 department shall comply with the requirements set forth in 143 section 287.057, Florida Statutes. 144 (b) Notwithstanding section 287.057(5)(f)13., Florida 145 Statutes, whenever the department intends to contract with a 146 public postsecondary institution to provide a service, the 147 department must allow all public postsecondary institutions in 148 this state that are accredited by the Southern Association of 149 Colleges and Schools to bid on the contract. Thereafter, 150 notwithstanding any other provision to the contrary, if a public 151 postsecondary institution intends to subcontract for any service 152 awarded in the contract, the subcontracted service must be 153 procured by competitive procedures. 154 When it is in the best interest of a defined segment (C) 155 of its consumer population, the department may competitively 156 procure and contract for systems of treatment or service that involve multiple providers, rather than procuring and 157 158 contracting for treatment or services separately from each 159 participating provider. The department must ensure that all 160 providers that participate in the treatment or service system 161 meet all applicable statutory, regulatory, service-quality, and 162 cost-control requirements. If other governmental entities or Page 6 of 41

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163 units of special purpose government contribute matching funds to 164 the support of a given system of treatment or service, the 165 department shall formally request information from those funding 166 entities in the procurement process and may take the information 167 received into account in the selection process. If a local 168 government contributes matching funds to support the system of 169 treatment or contracted service and if the match constitutes at 170 least 25 percent of the value of the contract, the department 171 shall afford the governmental match contributor an opportunity 172 to name an employee as one of the persons required by section 173 287.057(17), Florida Statutes, to evaluate or negotiate certain 174 contracts, unless the department sets forth in writing the 175 reason why the inclusion would be contrary to the best interest 176 of the state. Any employee so named by the governmental match 177 contributor shall qualify as one of the persons required by 178 section 287.057(17), Florida Statutes. A governmental entity or 179 unit of special purpose government may not name an employee as 180 one of the persons required by section 287.057(17), Florida Statutes, if it, or any of its political subdivisions, executive 181 182 agencies, or special districts, intends to compete for the contract to be awarded. The governmental funding entity or 183 184 contributor of matching funds must comply with all procurement 185 procedures set forth in section 287.057, Florida Statutes, when 186 appropriate and required. 187 The department may procure and contract for or provide (d) 188 assessment and case-management services independently from 189 treatment services.

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CS 190 (4) SOURCING STANDARDS AND REQUIREMENTS.--If the 191 department proposes to outsource a service, the department must 192 comply with the requirements of this section prior to the 193 procurement process provided for in section 287.057, Florida 194 Statutes. 195 (a) The department shall develop a business case 196 describing and analyzing the service proposed for outsourcing. A 197 business case is part of the solicitation process and is not a rule subject to challenge pursuant to section 120.54, Florida 198 Statutes. The business case must include, but need not be 199 200 limited to: 201 1. A detailed description of the services to be 202 outsourced, a description and analysis of the department's current performance of the service, and a rationale documenting 203 204 how outsourcing the service would be in the best interest of the 205 state, the department, and its clients. 206 2. A cost-benefit analysis documenting the estimated 207 specific direct and indirect costs, savings, performance improvements, risks, and qualitative and quantitative benefits 208 209 involved in or resulting from outsourcing the service. The cost-210 benefit analysis must include a detailed plan and timeline 211 identifying all actions that must be implemented to realize expected benefits. Under section 92.525, Florida Statutes, the 212 213 Secretary of Children and Family Services shall verify that all 214 costs, savings, and benefits are valid and achievable. 215 3. A description of the specific performance measures and 216 standards that must be achieved through the outsourcing 217 proposal.

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CS 218 4. A statement of the potential effect on applicable 219 federal, state, and local revenues and expenditures. The statement must specifically describe the effect on general 220 221 revenue, trust funds, general revenue service charges, and 222 interest on trust funds, together with the potential direct or 223 indirect effect on federal funding and cost allocations. 224 A plan to ensure compliance with public-record laws, 5. 225 which must include components that: 226 Provide public access to public records at a cost that a. 227 does not exceed that provided in chapter 119, Florida Statutes. 228 Ensure the confidentiality of records that are exempt b. 229 from disclosure or confidential under law. 230 Meet all legal requirements for record retention. c. 231 Allow for transfer to the state, at no cost, all public d. 232 records in possession of the external service provider upon 233 termination of the contract. 234 6. A department transition and implementation plan for 235 addressing changes in the number of agency personnel, affected business processes, and employee-transition issues. Such a plan 236 237 must also specify the mechanism for continuing the operation of 238 the service if the contractor fails to perform and comply with 239 the performance measures and standards and provisions of the contract. Within this plan, the department shall identify all 240 241 resources, including full-time equivalent positions, which are 242 subject to outsourcing. All full-time equivalent positions 243 identified in the plan shall be placed in reserve by the 244 Executive Office of the Governor until the end of the second 245 year of the contract. Notwithstanding the provisions of section Page 9 of 41

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246 216.262, Florida Statutes, the Executive Office of the Governor 247 shall request authority from the Legislative Budget Commission 248 to reestablish full-time positions above the number fixed by the 249 Legislature when a contract is terminated and the outsourced 250 service must be returned to the department.

251 7. A listing of assets proposed for transfer to or use by 252 the external service provider, a description of the proposed 253 requirements for maintenance of those assets by the external 254 service provider or the department in accordance with chapter 255 273, Florida Statutes, a plan for their disposition upon 256 termination of the contract, and a description of how the 257 planned asset transfer or use by the contractor is in the best 258 interest of the department and the state.

259 (b)1. If the department proposes to outsource the service 260 in the next fiscal year, the department shall submit the 261 business case with the department's final legislative budget 262 request, in the manner and form prescribed in the legislative 263 budget request instructions under section 216.023, Florida 264 Statutes. Upon approval in the General Appropriations Act, the 265 department may initiate and complete the procurement process 266 under section 287.057, Florida Statutes, and shall have the 267 authority to enter into contracts with the external service 268 provider.

269 <u>2. If a proposed outsourcing initiative would require</u>
 270 <u>integration with, or would in any way affect other state</u>
 271 <u>information technology systems, the department shall submit the</u>
 272 feasibility study documentation required by the legislative

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CS 273 budget request instructions under section 216.023, Florida 274 Statutes. (c) If the department proposes to outsource a service 275 276 during a fiscal year and the outsourcing provision was not 277 included in the approved operating budget of the department, the 278 department must provide to the Governor, the President of the 279 Senate, the Speaker of the House of Representatives, the chairs 280 of the legislative appropriations committees, and the chairs of the relevant substantive committees the business case that 281 282 complies with the requirements of paragraph (a) at least 45 days 283 before the release of any solicitation documents, as provided 284 for in section 287.057, Florida Statutes. Any budgetary changes 285 that are inconsistent with the department's approved budget may 286 not be made to existing programs unless the changes are 287 recommended to the Legislative Budget Commission by the Governor 288 and the Legislative Budget Commission expressly approves the 289 program changes. 290 The department may not privatize a service without (d) 291 specific authority provided in general law, the General 292 Appropriations Act, legislation implementing the General 293 Appropriations Act, or a special appropriations act. 294 (5) CONTRACTING AND PERFORMANCE MEASURES. -- In addition to 295 the requirements of section 287.058, Florida Statutes, every 296 procurement of contractual services by the department which 297 meets or is in excess of the threshold amount provided in 298 section 287.017, Florida Statutes, for CATEGORY FIVE, must 299 comply with the requirements of this subsection.

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CS 300 (a) The department shall execute a contract containing all provisions and conditions, which must include, but need not be 301 302 limited to: 303 1. A detailed scope of work that clearly specifies each 304 service and deliverable to be provided, including a description 305 of each deliverable or activity that is quantifiable, 306 measurable, and verifiable by the department and the contractor. 307 2. Associated costs and savings, specific payment terms and payment schedules, including incentive and penalty 308 309 provisions, criteria governing payment, and a clear and specific 310 schedule to complete all required activities needed to transfer 311 the service from the state to the contractor. 312 Clear and specific identification of all required 3. 313 performance measures and standards, which must, at a minimum, 314 include: a. Acceptance criteria for each deliverable and service to 315 be provided to the department under the terms of the contract 316 317 which document, to the greatest extent possible, the required 318 performance level. Acceptance criteria must be detailed, clear, 319 and unambiguous and shall be used to measure deliverables and 320 services to be provided under the contract. 321 b. A method for monitoring and reporting progress in 322 achieving specified performance standards and levels. 323 c. The sanctions or penalties that shall be assessed for 324 contract or state nonperformance. The department may adopt, by 325 rule, provisions for including in its contracts incremental 326 penalties to be imposed by its contract managers on a contractor 327 due to the contractor's failure to comply with a requirement for Page 12 of 41

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328 corrective action. Any financial penalty that is imposed upon a 329 contractor may not be paid from funds being used to provide services to clients, and the contractor may not reduce the 330 331 amount of services being delivered to clients as a method for 332 offsetting the effect of the penalty. If a financial penalty is 333 imposed upon a contractor that is a corporation, the department 334 shall notify, at a minimum, the board of directors of the 335 corporation. The department may notify any additional parties 336 that the department believes may be helpful in obtaining the 337 corrective action that is being sought. In addition, the rules 338 adopted by the department must include provisions that permit 339 the department to deduct the financial penalties from funds that 340 would otherwise be due to the contractor, not to exceed 10 341 percent of the amount that otherwise would be due to the 342 contractor for the period of noncompliance. If the department imposes a financial penalty, it shall advise the contractor in 343 writing of the cause for the penalty. A failure to include such 344 345 deductions in a request for payment constitutes grounds for the department to reject that request for payment. The remedies 346 347 identified in this paragraph do not limit or restrict the department's application of any other remedy available to it in 348 349 the contract or under law. The remedies described in this 350 paragraph may be cumulative and may be assessed upon each 351 separate failure to comply with instructions from the department 352 to complete corrective action. 353 4. A requirement that the contractor maintain adequate 354 accounting records that comply with all applicable federal and 355 state laws and generally accepted accounting principles. Page 13 of 41

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CS 356 5. A requirement authorizing the department and state to 357 have access to and conduct audits of all records related to the 358 contract and outsourced services. 359 6. A requirement that ownership of any intellectual 360 property developed in the course of, or as a result of, work or services performed under the contract shall transfer to the 361 362 state if the contractor ceases to provide the outsourced 363 service. 7. A requirement describing the timing and substance of 364 365 all plans and status or progress reports that are to be 366 provided. All plans and status or progress reports must comply 367 with any relevant state and federal standards for planning, 368 implementation, operations, and oversight. 369 8. A requirement that the contractor shall comply with 370 public-record laws. The contractor shall: 371 a. Keep and maintain the public records that ordinarily 372 and necessarily would be required by the department to perform 373 the service. 374 b. Provide public access to such public records on the 375 same terms and conditions that the department would and at a 376 cost that does not exceed that provided in chapter 119, Florida 377 Statutes. 378 c. Ensure the confidentiality of records that are exempt 379 from disclosure or confidential under law. 380 d. Meet all legal and auditing requirements for record 381 retention, and transfer to the state, at no cost to the state, all public records in possession of the contractor upon 382 383 termination of the contract. All records stored electronically Page 14 of 41

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384 must be provided to the state in the format compatible with 385 state information technology systems. 386 9. A requirement that any state funds provided for the 387 purchase of or improvements to real property are contingent upon 388 the contractor granting to the state a security interest in the 389 property which is at least equal to the amount of the state 390 funds provided for at least 5 years following the date of 391 purchase or the completion of the improvements or as further 392 required by law. The contract must include a provision that, as 393 a condition of receipt of state funding for this purpose, the 394 contractor agrees that, if it disposes of the property before 395 the department's interest is vacated, the contractor must refund 396 the proportionate share of the state's initial investment, as 397 adjusted by depreciation. 398 10. A provision that the contractor annually submit and 399 verify, under section 92.525, Florida Statutes, all required 400 financial statements. 401 11. A provision that the contractor will be held 402 responsible and accountable for all work covered under the 403 contract including any work performed by subcontractors. The 404 contract must state that the department may monitor the 405 performance of any subcontractor. (b) A contract may include cost-neutral, performance-based 406 407 incentives that may vary according to the extent a contractor 408 achieves or surpasses the performance standards set forth in the 409 contract. The incentives may be weighted proportionally to 410 reflect the extent to which the contractor has demonstrated that

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2005 CS 411 it has consistently met or exceeded the contractual requirements 412 and the performance standards. 413 (c) The department shall review the time period for which 414 it executes contracts and, to the greatest extent practicable, 415 shall execute multiyear contracts to make the most efficient use 416 of the resources devoted to contract processing and execution. 417 (d) When the annualized value of a contract is in excess 418 of \$1 million, at least one of the persons conducting 419 negotiations must be certified as a contract negotiator based 420 upon standards established by the Department of Management 421 Services. 422 (e) The department may not amend a contract without first 423 submitting the proposed contract amendment to the Executive 424 Office of the Governor for approval if the effect of the 425 amendment would be to increase: 426 1. The value of the contract by \$250,000 for those 427 contracts with a total value of at least \$250,000 but less than 428 \$1 million; 429 2. The value of the contract by \$1 million for those 430 contracts with a total value of at least \$1 million but less 431 than \$10 million; 432 3. The value of the contract by 10 percent for those 433 contracts with a total value of \$10 million or more; or 434 4. The term of the contract by 1 year or more. 435 436 When the department proposes any contract amendment that meets the criteria described in this paragraph, it shall submit the 437 438 proposed contract amendment to the Executive Office of the Page 16 of 41

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439	Governor for approval and shall immediately notify the chairs of
440	the legislative appropriations committees. The Executive Office
441	of the Governor may not approve the proposed contract amendment
442	until 14 days following receipt of the notification to the
443	legislative appropriations chairs. If either chair of the
444	legislative appropriations committees objects in writing to a
445	proposed contract amendment within 14 days following
446	notification and specifies the reasons for the objection, the
447	Executive Office of the Governor shall disapprove the proposed
448	contract amendment or shall submit the proposed contract
449	amendment to the Administration Commission. The proposed
450	contract amendment may be approved by the Administration
451	Commission by a two-thirds vote of the members present with the
452	Governor voting in the affirmative. In the absence of approval
453	by the commission, the proposed contract amendment shall be
454	automatically disapproved. Otherwise, upon approval by the
455	Governor or Administration Commission, the department may
456	execute the contract amendment.
457	(f) An amendment that is issued under legislative
458	direction, including funding adjustments annually provided for
459	in the General Appropriations Act or the federal appropriations
460	acts, need not be submitted for approval in accordance with
461	paragraph (d).
462	(g) In addition to the requirements of section 287.057(13)
463	and (14), Florida Statutes, the department shall verify that all
464	specific direct and indirect costs, savings, performance
465	measures and standards, and qualitative and quantitative
466	benefits identified in the original contract have been satisfied Page 17 of 41

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CS 467 by a contractor or the department before the contract is 468 extended or renewed. The documentation must include an explanation of any differences between the required performance 469 470 as identified in the contract and the actual performance of the 471 contractor. The documentation must be included in the official 472 contract file. 473 (h) The department shall, in consultation with the 474 Department of Management Services, develop contract templates 475 and guidelines that define the mandatory contract provisions and 476 other requirements identified in this subsection and that must 477 be used for all contractual service contracts meeting the 478 requirements of this subsection. All contract templates and 479 quidelines shall be developed by September 30, 2005. 480 (6) CONTRACT-MANAGEMENT REQUIREMENTS AND 481 PROCESS.--Notwithstanding section 287.057(15), Florida Statutes, 482 the department is responsible for establishing a contract-483 management process that requires a member of the department's 484 Senior Management Service to assign in writing the 485 responsibility of a contract to a contract manager. The 486 department shall maintain a set of procedures describing its 487 contract-management process which must minimally include the 488 following requirements: 489 (a) The contract manager shall maintain the official 490 contract file throughout the duration of the contract and for a 491 period not less than 6 years after the termination of the 492 contract. 493 The contract manager shall review all invoices for (b) 494 compliance with the criteria and payment schedule provided for Page 18 of 41

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CS 495 in the contract and shall approve payment of all invoices before 496 their transmission to the Department of Financial Services for 497 payment. Only the contract manager shall approve the invoices 498 for a specific contract, unless the contract manager is 499 temporarily unavailable to review an invoice. The contract file 500 must contain an explanation for any periods of temporary 501 unavailability of the assigned contract manager. For any 502 individual invoice in excess of \$500,000, a member of the 503 Selected Exempt Service or Senior Management Service shall also 504 sign payment approval of the invoice. For any individual invoice 505 in excess of \$1 million, a member of the Senior Management 506 Service shall also sign payment approval of the invoice. 507 The contract manager shall maintain a schedule of (C) 508 payments and total amounts disbursed and shall periodically 509 reconcile the records with the state's official accounting 510 records. (d) For contracts involving the provision of direct client 511 512 services, the contract manager shall periodically visit the 513 physical location where the services are delivered and speak 514 directly to clients receiving the services and the staff 515 responsible for delivering the services. 516 (e) For contracts for which the contractor is a corporation, the contract manager shall attend at least one 517 518 board meeting semiannually, if held and if within 100 miles of 519 the contract manager's official headquarters. 520 (f) The contract manager shall meet at least once a month 521 directly with the contractor's representative and maintain 522 records of such meetings.

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523	(g) The contract manager shall periodically document any
524	differences between the required performance measures and the
525	actual performance measures. If a contractor fails to meet and
526	comply with the performance measures established in the
527	contract, the department may allow a reasonable period for the
528	contractor to correct performance deficiencies. If performance
529	deficiencies are not resolved to the satisfaction of the
530	department within the prescribed time, and if no extenuating
531	circumstances can be documented by the contractor to the
532	department's satisfaction, the department must terminate the
533	contract. The department may not enter into a new contract with
534	that same contractor for the services for which the contract was
535	previously terminated for a period of at least 24 months after
536	the date of termination. The contract manager shall obtain and
537	enforce corrective-action plans, if appropriate, and maintain
538	records regarding the completion or failure to complete
539	corrective-action items.
540	(h) The contract manager shall document any contract
541	modifications, which shall include recording any contract
542	amendments as provided for in this section.
543	(i) The contract manager shall be properly trained before
544	being assigned responsibility for any contract.
545	
546	The department shall develop standards of conduct and a range of
547	disciplinary actions for its employees which are specifically
548	related to carrying out contract-management responsibilities.
549	(7) CONTRACT-MONITORING REQUIREMENTS AND PROCESSThe
550	department shall establish contract-monitoring units staffed by
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CS 551 full-time career service employees who report to a member of the 552 Select Exempt Service or Senior Management Service and who have been properly trained to perform contract monitoring. A member 553 554 of the Senior Management Service shall assign in writing a 555 specific contract to a contract-monitoring unit, with at least 556 one member of the contract-monitoring unit possessing specific 557 knowledge and experience in the contract's program area. The 558 department shall establish a contract-monitoring process that 559 must include, but need not be limited to, the following 560 requirements: 561 (a) Performing a risk assessment at the start of each 562 fiscal year and preparing an annual contract-monitoring schedule 563 that includes consideration for the level of risk assigned. The 564 department may monitor any contract at any time regardless of 565 whether such monitoring was originally included in the annual 566 contract-monitoring schedule. 567 (b) Preparing a contract-monitoring plan, including 568 sampling procedures, before performing on-site monitoring at 569 external locations of a service provider. The plan must include 570 a description of the programmatic, fiscal, and administrative 571 components that will be monitored on-site. If appropriate, 572 clinical and therapeutic components may be included. (c) Conducting analyses of the performance and compliance 573 574 of an external service provider by means of desk reviews if the 575 external service provider will not be monitored on-site during a 576 fiscal year. 577 (d) Unless the department sets forth in writing the need 578 for an extension, providing a written report presenting the Page 21 of 41

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CS 579 results of the monitoring within 30 days after the completion of 580 the on-site monitoring or desk review. Report extensions may not exceed 30 days after the original completion date. The 581 582 department shall develop and use a standard contract-monitoring 583 report format and shall provide access to the reports by means 584 of a website that is available to the Legislature. 585 (e) For contracts involving the provision of direct client 586 services, requiring the contract monitor to visit the physical 587 location where the services are being delivered and to speak 588 directly to the clients receiving the services and with the 589 staff responsible for delivering the services. 590 (f) Developing and maintaining a set of procedures 591 describing the contract-monitoring process. 592 593 The department shall develop standards of conduct and a range of 594 disciplinary actions for its employees which are specifically 595 related to carrying out contract-monitoring responsibilities. 596 (8) REPORTS TO THE LEGISLATURE. -- Beginning October 1, 597 2005, the department shall make available to the Legislature 598 electronically all documents associated with the procurement and 599 contracting functions of the department. The documents in the 600 database must include, but are not limited to, all: 601 (a) Business cases; 602 (b) Procurement documents; 603 (c) Contracts and any related files, attachments, or 604 amendments; 605 (d) Contract monitoring reports;

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606 (e) Corrective action plans and reports of corrective 607 actions taken when contractor performance deficiencies are 608 identified; and 609 (f) Status reports on all outsourcing initiatives 610 describing the progress by the department towards achieving the business objectives, costs, savings, and quantifiable benefits 611 612 identified in the business case. 613 Section 2. Section 402.73, Florida Statutes, is amended to 614 read: 615 402.73 Contracting and performance standards.--616 (1) The Department of Children and Family Services shall 617 establish performance standards for all contracted client 618 services. Notwithstanding s. 287.057(5)(f), the department must 619 competitively procure any contract for client services when any 620 of the following occurs: 621 (a) The provider fails to meet appropriate performance 622 standards established by the department after the provider has 623 been given a reasonable opportunity to achieve the established 624 standards. 625 (b) A new program or service has been authorized and 626 funded by the Legislature and the annual value of the contract 627 for such program or service is \$300,000 or more. 628 (c) The department has concluded, after reviewing market 629 prices and available treatment options, that there is evidence 630 that the department can improve the performance outcomes 631 produced by its contract resources. At a minimum, the department 632 shall review market prices and available treatment options 633 biennially. The department shall compile the results of the Page 23 of 41

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634	biennial review and include the results in its annual
635	performance report to the Legislature pursuant to chapter 94-
636	249, Laws of Florida. The department shall provide notice and an
637	opportunity for public comment on its review of market prices
638	and available treatment options.
639	(2) The competitive requirements of subsection (1) must be
640	initiated for each contract that meets the criteria of this
641	subsection, unless the secretary makes a written determination
642	that particular facts and circumstances require deferral of the
643	competitive process. Facts and circumstances must be
644	specifically described for each individual contract proposed for
645	deferral and must include one or more of the following:
646	(a) An immediate threat to the health, safety, or welfare
647	of the department's clients.
648	(b) A threat to appropriate use or disposition of
649	facilities that have been financed in whole, or in substantial
650	part, through contracts or agreements with a state agency.
651	(c) A threat to the service infrastructure of a community
652	which could endanger the well-being of the department's clients.
653	
654	Competitive procurement of client services contracts that meet
655	the criteria in subsection (1) may not be deferred for longer
656	than 1 year.
657	(3) The Legislature intends that the department obtain
658	services in the manner that is most cost-effective for the
659	state, that provides the greatest long-term benefits to the
660	clients receiving services, and that minimizes the disruption of
661	client services. In order to meet these legislative goals, the Page 24 of 41

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662 department may adopt rules providing procedures for the 663 competitive procurement of contracted client services which represent an alternative to the request-for-proposal or 664 665 invitation-to-bid process. The alternative competitive 666 procedures shall permit the department to solicit professional 667 qualifications from prospective providers and to evaluate such 668 statements of qualification before requesting service proposals. 669 The department may limit the firms invited to submit service 670 proposals to only those firms that have demonstrated the highest 671 level of professional capability to provide the services under 672 consideration, but may not invite fewer than three firms to submit service proposals, unless fewer than three firms 673 674 submitted satisfactory statements of qualification. The 675 alternative procedures must, at a minimum, allow the department 676 to evaluate competing proposals and select the proposal that 677 provides the greatest benefit to the state while considering the 678 quality of the services, dependability, and integrity of the 679 provider, the dependability of the provider's services, the 680 experience of the provider in serving target populations or 681 client groups substantially identical to members of the target 682 population for the contract in question, and the ability of the 683 provider to secure local funds to support the delivery of 684 services, including, but not limited to, funds derived from 685 local governments. These alternative procedures need not conform 686 to the requirements of s. 287.042 or s. 287.057(1) or (2). 687 (4) The department shall review the period for which it 688 executes contracts and, to the greatest extent practicable,

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689 shall execute multiyear contracts to make the most efficient use 690 of the resources devoted to contract processing and execution. 691 (5) When it is in the best interest of a defined segment 692 of its consumer population, the department may competitively 693 procure and contract for systems of treatment or service that 694 involve multiple providers, rather than procuring and 695 contracting for treatment or services separately from each 696 participating provider. The department must ensure that all 697 providers that participate in the treatment or service system 698 meet all applicable statutory, regulatory, service-quality, and 699 cost-control requirements. If other governmental entities or 700 units of special purpose government contribute matching funds to 701 the support of a given system of treatment or service, the 702 department shall formally request information from those funding 703 entities in the procurement process and may take the information 704 received into account in the selection process. If a local 705 government contributes match to support the system of treatment 706 contracted service and if the match constitutes at least 25 707 percent of the value of the contract, the department shall 708 afford the governmental match contributor an opportunity to name 709 an employee as one of the persons required by s. 287.057(17) to 710 evaluate or negotiate certain contracts, unless the department 711 sets forth in writing the reason why such inclusion would be 712 contrary to the best interest of the state. Any employee so 713 named by the governmental match contributor shall qualify as one 714 of the persons required by s. 287.057(17). No governmental 715 entity or unit of special purpose government may name an 716 employee as one of the persons required by s. 287.057(17) if it, Page 26 of 41

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or any of its political subdivisions, executive agencies, or special districts, intends to compete for the contract to be awarded. The governmental funding entity or match contributor shall comply with any deadlines and procurement procedures established by the department. The department may also involve nongovernmental funding entities in the procurement process when appropriate.

724 (6) The department may contract for or provide assessment
725 and case management services independently from treatment
726 services.

727 (7) The department shall adopt, by rule, provisions for including in its contracts incremental penalties to be imposed 728 729 by its contract managers on a service provider due to the 730 provider's failure to comply with a requirement for corrective 731 action. Any financial penalty that is imposed upon a provider may not be paid from funds being used to provide services to 732 733 clients, and the provider may not reduce the amount of services 734 being delivered to clients as a method for offsetting the impact 735 of the penalty. If a financial penalty is imposed upon a 736 provider that is a corporation, the department shall notify, at 737 a minimum, the board of directors of the corporation. The 738 department may notify, at its discretion, any additional parties 739 that the department believes may be helpful in obtaining the 740 corrective action that is being sought. Further, the rules 741 adopted by the department must include provisions that permit 742 the department to deduct the financial penalties from funds that 743 would otherwise be due to the provider, not to exceed 10 percent 744 of the amount that otherwise would be due to the provider for

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745 the period of noncompliance. If the department imposes a 746 financial penalty, it shall advise the provider in writing of 747 the cause for the penalty. A failure to include such deductions 748 in a request for payment constitutes a ground for the department 749 to reject that request for payment. The remedies identified in 750 this subsection do not limit or restrict the department's 751 application of any other remedy available to it in the contract 752 or under law. The remedies described in this subsection may be 753 cumulative and may be assessed upon each separate failure to 754 comply with instructions from the department to complete 755 corrective action.

756 (8) The department shall develop standards of conduct and 757 a range of disciplinary actions for its employees which are 758 specifically related to carrying out contracting 759 responsibilities.

760 (1)(9) The <u>Agency for Persons with Disabilities</u> department 761 must implement systems and controls to ensure financial 762 integrity and service provision quality in the developmental 763 services Medicaid waiver service system.

764 (10) If a provider fails to meet the performance standards 765 established in the contract, the department may allow a 766 reasonable period for the provider to correct performance 767 deficiencies. If performance deficiencies are not resolved to 768 the satisfaction of the department within the prescribed time, 769 and if no extenuating circumstances can be documented by the 770 provider to the department's satisfaction, the department must 771 cancel the contract with the provider. The department may not 772 enter into a new contract with that same provider for the Page 28 of 41

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773 services for which the contract was previously canceled for a 774 period of at least 24 months after the date of cancellation. If 775 an adult substance abuse services provider fails to meet the 776 performance standards established in the contract, the 777 department may allow a reasonable period, not to exceed 6 778 months, for the provider to correct performance deficiencies. If 779 the performance deficiencies are not resolved to the 780 satisfaction of the department within 6 months, the department 781 must cancel the contract with the adult substance abuse 782 provider, unless there is no other qualified provider in the 783 service district. 784 (11) The department shall include in its standard contract 785 document a requirement that any state funds provided for the 786 purchase of or improvements to real property are contingent upon 787 the contractor or political subdivision granting to the state a 788 security interest in the property at least to the amount of the 789 state funds provided for at least 5 years from the date of 790 purchase or the completion of the improvements or as further 791 required by law. The contract must include a provision that, as 792 a condition of receipt of state funding for this purpose, the 793 provider agrees that, if it disposes of the property before the 794 department's interest is vacated, the provider will refund the 795 proportionate share of the state's initial investment, as 796 adjusted by depreciation. 797 (12) The department shall develop and refine contracting 798 and accountability methods that are administratively efficient 799 and that provide for optimal provider performance.

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800 (13) The department may competitively procure any contract when it deems it is in the best interest of the state to do so. 801 The requirements described in subsection (1) do not, and may not 802 803 be construed to, limit in any way the department's ability to 804 competitively procure any contract it executes, and the absence 805 of any or all of the criteria described in subsection (1) may 806 not be used as the basis for an administrative or judicial 807 protest of the department's determination to conduct 808 competition, make an award, or execute any contract. 809 (14) A contract may include cost-neutral, performance-810 based incentives that may vary according to the extent a 811 provider achieves or surpasses the performance standards set 812 forth in the contract. Such incentives may be weighted 813 proportionally to reflect the extent to which the provider has 814 demonstrated that it has consistently met or exceeded the contractual requirements and the department's performance 815 816 standards. 817 (2)(15) Nothing contained in chapter 287 shall require 818 competitive bids for health services involving examination, 819 diagnosis, or treatment. 820 Paragraphs (a), (b), (e), (f), and (g) of Section 3. 821 subsection (1), paragraph (b) of subsection (2), paragraph (a) 822 of subsection (4), and subsections (6) and (9) of section 823 409.1671, Florida Statutes, are amended to read: 824 409.1671 Foster care and related services; outsourcing 825 privatization. --826 (1)(a) It is the intent of the Legislature that the 827 Department of Children and Family Services shall outsource Page 30 of 41

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828 privatize the provision of foster care and related services 829 statewide. It is further the Legislature's intent to encourage 830 communities and other stakeholders in the well-being of children 831 to participate in assuring that children are safe and well-832 nurtured. However, while recognizing that some local governments 833 are presently funding portions of certain foster care and 834 related services programs and may choose to expand such funding 835 in the future, the Legislature does not intend by its 836 outsourcing privatization of foster care and related services 837 that any county, municipality, or special district be required 838 to assist in funding programs that previously have been funded 839 by the state. Counties that provide children and family services 840 with at least 40 licensed residential group care beds by July 1, 841 2003, and provide at least \$2 million annually in county general 842 revenue funds to supplement foster and family care services shall continue to contract directly with the state and shall be 843 844 exempt from the provisions of this section. Nothing in this paragraph prohibits any county, municipality, or special 845 846 district from future voluntary funding participation in foster 847 care and related services. As used in this section, the term 848 "outsource" "privatize" means to contract with competent, 849 community-based agencies. The department shall submit a plan to accomplish outsourcing privatization statewide, through a 850 851 competitive process, phased in over a 3-year period beginning 852 January 1, 2000. This plan must be developed with local 853 community participation, including, but not limited to, input 854 from community-based providers that are currently under contract 855 with the department to furnish community-based foster care and Page 31 of 41

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related services, and must include a methodology for determining and transferring all available funds, including federal funds that the provider is eligible for and agrees to earn and that portion of general revenue funds which is currently associated with the services that are being furnished under contract. The methodology must provide for the transfer of funds appropriated and budgeted for all services and programs that have been incorporated into the project, including all management, capital (including current furniture and equipment), and administrative funds to accomplish the transfer of these programs. This methodology must address expected workload and at least the 3 previous years' experience in expenses and workload. With respect to any district or portion of a district in which outsourcing privatization cannot be accomplished within the 3year timeframe, the department must clearly state in its plan the reasons the timeframe cannot be met and the efforts that should be made to remediate the obstacles, which may include alternatives to total outsourcing privatization, such as publicprivate partnerships. As used in this section, the term "related services" includes, but is not limited to, family preservation, independent living, emergency shelter, residential group care, foster care, therapeutic foster care, intensive residential treatment, foster care supervision, case management, postplacement supervision, permanent foster care, and family reunification. Unless otherwise provided for, the state attorney shall provide child welfare legal services, pursuant to chapter 39 and other relevant provisions, in Pinellas and Pasco Counties. When a private nonprofit agency has received case Page 32 of 41

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884 management responsibilities, transferred from the state under 885 this section, for a child who is sheltered or found to be 886 dependent and who is assigned to the care of the outsourcing 887 privatization project, the agency may act as the child's 888 guardian for the purpose of registering the child in school if a 889 parent or guardian of the child is unavailable and his or her 890 whereabouts cannot reasonably be ascertained. The private 891 nonprofit agency may also seek emergency medical attention for 892 such a child, but only if a parent or guardian of the child is 893 unavailable, his or her whereabouts cannot reasonably be 894 ascertained, and a court order for such emergency medical 895 services cannot be obtained because of the severity of the 896 emergency or because it is after normal working hours. However, 897 the provider may not consent to sterilization, abortion, or termination of life support. If a child's parents' rights have 898 899 been terminated, the nonprofit agency shall act as guardian of 900 the child in all circumstances.

901 It is the intent of the Legislature that the (b) department will continue to work towards full outsourcing 902 903 privatization in a manner that assures the viability of the community-based system of care and best provides for the safety 904 905 of children in the child protection system. To this end, the department is directed to continue the process of outsourcing 906 907 privatizing services in those counties in which signed startup 908 contracts have been executed. The department may also continue 909 to enter into startup contracts with additional counties. 910 However, no services shall be transferred to a community-based 911 care lead agency until the department, in consultation with the Page 33 of 41

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912 local community alliance, has determined and certified in 913 writing to the Governor and the Legislature that the district is 914 prepared to transition the provision of services to the lead 915 agency and that the lead agency is ready to deliver and be 916 accountable for such service provision. In making this 917 determination, the department shall conduct a readiness 918 assessment of the district and the lead agency.

919 1. The assessment shall evaluate the operational readiness920 of the district and the lead agency based on:

a. A set of uniform criteria, developed in consultation
with currently operating community-based care lead agencies and
reflecting national accreditation standards, that evaluate
programmatic, financial, technical assistance, training and
organizational competencies; and

b. Local criteria reflective of the local community-basedcare design and the community alliance priorities.

928 2. The readiness assessment shall be conducted by a joint 929 team of district and lead agency staff with direct experience 930 with the start up and operation of a community-based care 931 service program and representatives from the appropriate 932 community alliance. Within resources available for this purpose, 933 the department may secure outside audit expertise when necessary 934 to assist a readiness assessment team.

935 3. Upon completion of a readiness assessment, the
936 assessment team shall conduct an exit conference with the
937 district and lead agency staff responsible for the transition.

 938 4. Within 30 days following the exit conference with staff
 939 of each district and lead agency, the secretary shall certify in Page 34 of 41

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940 writing to the Governor and the Legislature that both the 941 district and the lead agency are prepared to begin the transition of service provision based on the results of the 942 943 readiness assessment and the exit conference. The document of 944 certification must include specific evidence of readiness on 945 each element of the readiness instrument utilized by the assessment team as well as a description of each element of 946 947 readiness needing improvement and strategies being implemented 948 to address each one.

(e) As used in this section, the term "eligible lead 949 950 community-based provider means a single agency with which the 951 department shall contract for the provision of child protective 952 services in a community that is no smaller than a county. The 953 secretary of the department may authorize more than one eligible 954 lead community-based provider within a single county when to do 955 so will result in more effective delivery of foster care and 956 related services. To compete for an outsourcing a privatization 957 project, such agency must have:

958 1. The ability to coordinate, integrate, and manage all
959 child protective services in the designated community in
960 cooperation with child protective investigations.

961 2. The ability to ensure continuity of care from entry to
962 exit for all children referred from the protective investigation
963 and court systems.

3. The ability to provide directly, or contract for
through a local network of providers, all necessary child
protective services. Such agencies should directly provide no
more than 35 percent of all child protective services provided. Page 35 of 41

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968 4. The willingness to accept accountability for meeting
969 the outcomes and performance standards related to child
970 protective services established by the Legislature and the
971 Federal Government.

5. The capability and the willingness to serve all children referred to it from the protective investigation and court systems, regardless of the level of funding allocated to the community by the state, provided all related funding is transferred.

977 6. The willingness to ensure that each individual who
978 provides child protective services completes the training
979 required of child protective service workers by the Department
980 of Children and Family Services.

7. The ability to maintain eligibility to receive all
federal child welfare funds, including Title IV-E and IV-A
funds, currently being used by the Department of Children and
Family Services.

8. Written agreements with Healthy Families Florida lead
entities in their community, pursuant to s. 409.153, to promote
cooperative planning for the provision of prevention and
intervention services.

989
9. A board of directors, of which at least 51 percent of
990 the membership is comprised of persons residing in this state.
991 Of the state residents, at least 51 percent must also reside
992 within the service area of the lead community-based provider.

993 (f)1. The Legislature finds that the state has 994 traditionally provided foster care services to children who have 995 been the responsibility of the state. As such, foster children Page 36 of 41

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996 have not had the right to recover for injuries beyond the 997 limitations specified in s. 768.28. The Legislature has determined that foster care and related services need to be 998 999 outsourced privatized pursuant to this section and that the 1000 provision of such services is of paramount importance to the 1001 state. The purpose for such outsourcing privatization is to increase the level of safety, security, and stability of 1002 1003 children who are or become the responsibility of the state. One 1004 of the components necessary to secure a safe and stable 1005 environment for such children is that private providers maintain 1006 liability insurance. As such, insurance needs to be available and remain available to nongovernmental foster care and related 1007 1008 services providers without the resources of such providers being 1009 significantly reduced by the cost of maintaining such insurance.

1010 2. The Legislature further finds that, by requiring the 1011 following minimum levels of insurance, children in <u>outsourced</u> 1012 privatized foster care and related services will gain increased 1013 protection and rights of recovery in the event of injury than 1014 provided for in s. 768.28.

(g) In any county in which a service contract has not been executed by December 31, 2004, the department shall ensure access to a model comprehensive residential services program as described in s. 409.1677 which, without imposing undue financial, geographic, or other barriers, ensures reasonable and appropriate participation by the family in the child's program.

 In order to ensure that the program is operational by
 December 31, 2004, the department must, by December 31, 2003,
 begin the process of establishing access to a program in any Page 37 of 41

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1024 county in which the department has not either entered into a 1025 transition contract or approved a community plan, as described 1026 in paragraph (d), which ensures full <u>outsourcing privatization</u> 1027 by the statutory deadline.

1028 2. The program must be procured through a competitive 1029 process.

1030 3. The Legislature does not intend for the provisions of
1031 this paragraph to substitute for the requirement that full
1032 conversion to community-based care be accomplished.

1033

(2)

(b) Persons employed by the department in the provision of
 foster care and related services whose positions are being
 <u>outsourced under privatized pursuant to</u> this statute shall be
 given hiring preference by the provider, if provider
 qualifications are met.

(4)(a) The department, in consultation with the community-1039 1040 based agencies that are undertaking the outsourced privatized projects, shall establish a quality assurance program for 1041 privatized services. The quality assurance program shall be 1042 1043 based on standards established by the Adoption and Safe Families 1044 Act as well as by a national accrediting organization such as the Council on Accreditation of Services for Families and 1045 Children, Inc. (COA) or CARF--the Rehabilitation Accreditation 1046 1047 Commission. Each program operated under contract with a 1048 community-based agency must be evaluated annually by the 1049 department. The department shall, to the extent possible, use 1050 independent financial audits provided by the community-based 1051 care agency to eliminate or reduce the ongoing contract and Page 38 of 41

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1052 administrative reviews conducted by the department. The 1053 department may suggest additional items to be included in such 1054 independent financial audits to meet the department's needs. 1055 Should the department determine that such independent financial 1056 audits are inadequate, then other audits, as necessary, may be 1057 conducted by the department. Nothing herein shall abrogate the requirements of s. 215.97. The department shall submit an annual 1058 1059 report regarding quality performance, outcome measure 1060 attainment, and cost efficiency to the President of the Senate, 1061 the Speaker of the House of Representatives, the minority leader 1062 of each house of the Legislature, and the Governor no later than 1063 January 31 of each year for each project in operation during the 1064 preceding fiscal year.

1065 Beginning January 1, 1999, and continuing at least (6) 1066 through June 30, 2000, the Department of Children and Family 1067 Services shall outsource privatize all foster care and related 1068 services in district 5 while continuing to contract with the current model programs in districts 1, 4, and 13, and in 1069 subdistrict 8A, and shall expand the subdistrict 8A pilot 1070 1071 program to incorporate Manatee County. Planning for the district 1072 5 outsourcing privatization shall be done by providers that are 1073 currently under contract with the department for foster care and related services and shall be done in consultation with the 1074 1075 department. A lead provider of the district 5 program shall be 1076 competitively selected, must demonstrate the ability to provide 1077 necessary comprehensive services through a local network of providers, and must meet criteria established in this section. 1078 1079 Contracts with organizations responsible for the model programs Page 39 of 41

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1080 must include the management and administration of all outsourced 1081 privatized services specified in subsection (1). However, the 1082 department may use funds for contract management only after 1083 obtaining written approval from the Executive Office of the 1084 Governor. The request for such approval must include, but is not 1085 limited to, a statement of the proposed amount of such funds and 1086 a description of the manner in which such funds will be used. If 1087 the community-based organization selected for a model program 1088 under this subsection is not a Medicaid provider, the 1089 organization shall be issued a Medicaid provider number pursuant 1090 to s. 409.907 for the provision of services currently authorized under the state Medicaid plan to those children encompassed in 1091 1092 this model and in a manner not to exceed the current level of 1093 state expenditure.

(9) Each district and subdistrict that participates in the model program effort or any future <u>outsourcing privatization</u> effort as described in this section must thoroughly analyze and report the complete direct and indirect costs of delivering these services through the department and the full cost of <u>outsourcing privatization</u>, including the cost of monitoring and evaluating the contracted services.

1101 Section 4. The Office of Program Policy Analysis and 1102 Government Accountability shall conduct two reviews of the contract-management and accountability structures of the 1103 1104 Department of Children and Family Services, including, but not 1105 limited to, whether the department is adequately monitoring and 1106 managing its outsourced or privatized functions and services. 1107 The office shall report its findings and recommendations to the Page 40 of 41

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1108	President of the Senate, the Speaker of the House of
1109	Representatives, and the Auditor General by February 1 of 2006
1110	and 2007, respectively.
1111	Section 5. Section 402.72, Florida Statutes, is repealed.
1112	Section 6. For fiscal year 2005-2006, there is hereby
1113	appropriated the sum of \$102,232 in nonrecurring General Revenue
1114	funds to the Department of Children and Family Services to
1115	enable the department to comply with the electronic reporting
1116	requirements of section 1 of this act.
1117	Section 7. This act shall take effect July 1, 2005.

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