CHAMBER ACTION

The Health & Families Council recommends the following:

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Council/Committee Substitute

Remove the entire bill and insert:

A bill to be entitled

An act relating to the Department of Children and Family Services; providing legislative intent with respect to establishing a structure by which the department shall monitor and manage contracts with external service providers; providing definitions; requiring the department to competitively procure certain commodities and contractual services; requiring the department to allow all public postsecondary institutions to bid on contracts intended for any public postsecondary institution; authorizing the department to competitively procure and contract for systems of treatment or service that involve multiple providers; providing requirements if other governmental entities contribute matching funds; requiring that an entity providing matching funds must comply with certain procurement procedures; authorizing the department to independently procure and contract for treatment services; requiring that the department develop a business case before outsourcing any service or function; providing Page 1 of 42

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requirements for the business case; requiring that the business case be submitted to the Legislature for approval; requiring that a contractual service that has previously been outsourced be subject to the requirements for a business case; requiring that a procurement of contractual services equal to or in excess of the threshold amount for CATEGORY FIVE comply with specified requirements, including a scope of work and performance standards; authorizing the department to adopt incremental penalties by rule; authorizing the department to include cost-neutral, performance-based incentives in a contract; requiring multiyear contracts; providing an exception and a requirement; requiring that a contract in excess of \$1 million be negotiated by a contract negotiator who is certified according to standards established by the Department of Management Services; limiting circumstances under which the department may amend a contract; requiring that a proposed contract amendment be submitted to the Executive Office of the Governor for approval; requiring approval of a contract amendment by the Administration Commission under certain circumstances; requiring the department to verify that contractual terms have been satisfied before renewing a contract; requiring certain documentation; requiring the department to develop, in consultation with the Department of Management Services, contract templates and guidelines; requiring that the department establish a contract-management process; specifying the requirements for and components of the Page 2 of 42

52 contract-management process; providing requirements for 53 resolving performance deficiencies and terminating a 54 contract; requiring a corrective-action plan under certain 55 circumstances; requiring the department to develop standards of conduct and disciplinary actions; requiring 56 57 that the department establish contract-monitoring units 58 and a contract-monitoring process; requiring written reports; requiring on-site visits for contracts involving 59 60 the provision of direct client services; prohibiting 61 contractors from engaging in certain activities; requiring 62 the department to make certain documents available to the 63 Legislature; requiring the department to create an electronic database to store the documents; amending s. 64 65 402.73, F.S.; requiring the Agency for Persons with 66 Disabilities to implement systems to ensure quality and 67 fiscal integrity of programs in the developmental services 68 Medicaid waiver system; providing an exemption for health services from competitive bidding requirements; amending 69 70 s. 409.1671, F.S.; conforming provisions to changes made 71 by the act; requiring that the Office of Program Policy 72 Analysis and Government Accountability conduct two reviews 73 of the contract-management and accountability structures of the department and report to the Legislature and the 74 75 Auditor General; repealing s. 402.72, F.S., relating to 76 contract-management requirements for the Department of Children and Family Services; providing an appropriation; 77 78 providing an effective date.

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Be It Enacted by the Legislature of the State of Florida:

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Section 1. Department of Children and Family Services; procurement of contractual services; outsourcing or privatization; contract management. --

Department of Children and Family Services obtain services in

(1) LEGISLATIVE INTENT.--The Legislature intends that the

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105 106 the manner that is most efficient and cost-effective for the state, that provides the greatest long-term benefits to the clients receiving services, and that minimizes the disruption of client services. In order to meet these legislative goals, the department shall comply with legislative policy guidelines that require compliance with uniform procedures for procuring contractual services, prescribe how the department must outsource its programmatic and administrative services to external service providers rather than having them provided by the department or another state agency, and establish a contract-management and contract-monitoring process. (2) DEFINITIONS.--As used in this section, the term: (a) "Contract manager" means the department employee who is responsible for enforcing the compliance with administrative and programmatic terms and conditions of a contract. The contract manager is the primary point of contact through which all contracting information flows between the department and the

contractor. The contract manager is responsible for day-to-day

contract oversight, including approval of contract deliverables

and invoices. All actions related to the contract shall be

initiated by or coordinated with the contract manager. The contract manager maintains the official contract files.

- (b) "Contract monitor" means the department employee who is responsible for observing, recording, and reporting to the contract manager and other designated entities the information necessary to assist the contract manager and program management in determining whether the contractor is in compliance with the administrative and programmatic terms and conditions of the contract.
- (c) "Department" means the Department of Children and Family Services.
- (d) "Outsourcing" means the process of contracting with an external service provider to provide a service, in whole or in part, while the department retains the responsibility and accountability for the service.
- (e) "Performance measure" means the quantitative
 indicators used to assess if the service the external provider
 is performing is achieving the desired results. Measures of
 performance include outputs, direct counts of program
 activities, and outcomes or results of program activities in the
 lives of the clients served.
- (f) "Performance standard" means the quantifiable, specified, and desired level to be achieved for a particular performance measure.
- (g) "Privatize" means any process aimed at transferring
 the responsibility for a service, in whole or in part, from the
 department to the private sector such that the private sector is

134 solely and fully responsible for the performance of the specific 135 service.

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- "Service" means all or any portion of a program or (h) program component as defined in section 216.011, Florida Statutes.
 - (3) PROCUREMENT OF COMMODITIES AND CONTRACTUAL SERVICES.--
- For the purchase of commodities and contractual services in excess of the threshold amount established in section 287.017, Florida Statutes, for CATEGORY TWO, the department shall comply with the requirements set forth in section 287.057, Florida Statutes.
- (b) Notwithstanding section 287.057(5)(f)13., Florida Statutes, whenever the department intends to contract with a public postsecondary institution to provide a service, the department must allow all public postsecondary institutions in this state that are accredited by the Southern Association of Colleges and Schools to bid on the contract. Thereafter, notwithstanding any other provision to the contrary, if a public postsecondary institution intends to subcontract for any service awarded in the contract, the subcontracted service must be procured by competitive procedures.
- (c) When it is in the best interest of a defined segment of its consumer population, the department may competitively procure and contract for systems of treatment or service that involve multiple providers, rather than procuring and contracting for treatment or services separately from each participating provider. The department must ensure that all providers that participate in the treatment or service system

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meet all applicable statutory, regulatory, service-quality, and cost-control requirements. If other governmental entities or units of special purpose government contribute matching funds to the support of a given system of treatment or service, the department shall formally request information from those funding entities in the procurement process and may take the information received into account in the selection process. If a local government contributes matching funds to support the system of treatment or contracted service and if the match constitutes at least 25 percent of the value of the contract, the department shall afford the governmental match contributor an opportunity to name an employee as one of the persons required by section 287.057(17), Florida Statutes, to evaluate or negotiate certain contracts, unless the department sets forth in writing the reason why the inclusion would be contrary to the best interest of the state. Any employee so named by the governmental match contributor shall qualify as one of the persons required by section 287.057(17), Florida Statutes. A governmental entity or unit of special purpose government may not name an employee as one of the persons required by section 287.057(17), Florida Statutes, if it, or any of its political subdivisions, executive agencies, or special districts, intends to compete for the contract to be awarded. The governmental funding entity or contributor of matching funds must comply with all procurement procedures set forth in section 287.057, Florida Statutes, when appropriate and required.

(d) The department may procure and contract for or provide assessment and case-management services independently from treatment services.

- (4) SOURCING STANDARDS AND REQUIREMENTS.--If the department proposes to outsource a service, the department must comply with the requirements of this section prior to the procurement process provided for in section 287.057, Florida Statutes.
- (a) The department shall develop a business case describing and analyzing the service proposed for outsourcing. A business case is part of the solicitation process and is not a rule subject to challenge pursuant to section 120.54, Florida Statutes. The business case submitted by the department pursuant to this section for a service shall be sufficient for all contracts executed by the department for that service. The business case must include, but need not be limited to:
- 1. A detailed description of the services to be outsourced, a description and analysis of the department's current performance of the service, and a rationale documenting how outsourcing the service would be in the best interest of the state, the department, and its clients.
- 2. A cost-benefit analysis documenting the estimated specific direct and indirect costs, savings, performance improvements, risks, and qualitative and quantitative benefits involved in or resulting from outsourcing the service. The cost-benefit analysis must include a detailed plan and timeline identifying all actions that must be implemented to realize expected benefits. Under section 92.525, Florida Statutes, the

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216 Secretary of Children and Family Services shall verify that all costs, savings, and benefits are valid and achievable.

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- 3. A description of the specific performance measures and standards that must be achieved through the outsourcing proposal.
- 4. A statement of the potential effect on applicable federal, state, and local revenues and expenditures. The statement must specifically describe the effect on general revenue, trust funds, general revenue service charges, and interest on trust funds, together with the potential direct or indirect effect on federal funding and cost allocations.
- 5. A plan to ensure compliance with public-record laws, which must include components that:
- a. Provide public access to public records at a cost that does not exceed that provided in chapter 119, Florida Statutes.
- b. Ensure the confidentiality of records that are exempt from disclosure or confidential under law.
 - c. Meet all legal requirements for record retention.
- d. Allow for transfer to the state, at no cost, all public records in possession of the external service provider upon termination of the contract.
- 6. A department transition and implementation plan for addressing changes in the number of agency personnel, affected business processes, and employee-transition issues. Such a plan must also specify the mechanism for continuing the operation of the service if the contractor fails to perform and comply with the performance measures and standards and provisions of the contract. Within this plan, the department shall identify all

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resources, including full-time equivalent positions, which are subject to outsourcing. All full-time equivalent positions identified in the plan shall be placed in reserve by the Executive Office of the Governor until the end of the second year of the contract. Notwithstanding the provisions of section 216.262, Florida Statutes, the Executive Office of the Governor shall request authority from the Legislative Budget Commission to reestablish full-time positions above the number fixed by the Legislature when a contract is terminated and the outsourced service must be returned to the department.

- 7. A listing of assets proposed for transfer to or use by the external service provider, a description of the proposed requirements for maintenance of those assets by the external service provider or the department in accordance with chapter 273, Florida Statutes, a plan for their disposition upon termination of the contract, and a description of how the planned asset transfer or use by the contractor is in the best interest of the department and the state.
- (b)1. If the department proposes to outsource the service in the next fiscal year, the department shall submit the business case with the department's final legislative budget request, in the manner and form prescribed in the legislative budget request instructions under section 216.023, Florida Statutes. Prior to approval in the General Appropriations Act, the agency may initiate the procurement process pursuant to section 287.057, Florida Statutes. The agency may complete contract execution pursuant to section 287.057, Florida Statutes, only upon approval in the General Appropriations Act. Page 10 of 42

2. If a proposed outsourcing initiative would require integration with, or would in any way affect other state information technology systems, the department shall submit the feasibility study documentation required by the legislative budget request instructions under section 216.023, Florida Statutes.

- during a fiscal year and the outsourcing provision was not included in the approved operating budget of the department, the department must provide to the Governor, the President of the Senate, the Speaker of the House of Representatives, the chairs of the legislative appropriations committees, and the chairs of the relevant substantive committees the business case that complies with the requirements of paragraph (a) at least 45 days before the release of any solicitation documents, as provided for in section 287.057, Florida Statutes. Any budgetary changes that are inconsistent with the department's approved budget may not be made to existing programs unless the changes are recommended to the Legislative Budget Commission by the Governor and the Legislative Budget Commission expressly approves the program changes.
- (d) The department may not privatize a service without specific authority provided in general law, the General Appropriations Act, legislation implementing the General Appropriations Act, or a special appropriations act.
- (5) CONTRACTING AND PERFORMANCE MEASURES.--In addition to the requirements of section 287.058, Florida Statutes, every procurement of contractual services by the department which

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meets or is in excess of the threshold amount provided in section 287.017, Florida Statutes, for CATEGORY FIVE, must comply with the requirements of this subsection.

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- The department shall execute a contract containing all provisions and conditions, which must include, but need not be limited to:
- 1. A detailed scope of work that clearly specifies each service and deliverable to be provided, including a description of each deliverable or activity that is quantifiable, measurable, and verifiable by the department and the contractor.
- 2. Associated costs and savings, specific payment terms and payment schedules, including incentive and penalty provisions, criteria governing payment, and a clear and specific schedule to complete all required activities needed to transfer the service from the state to the contractor.
- 3. Clear and specific identification of all required performance measures and standards, which must, at a minimum, include:
- a. Acceptance criteria for each deliverable and service to be provided to the department under the terms of the contract which document, to the greatest extent possible, the required performance level. Acceptance criteria must be detailed, clear, and unambiguous and shall be used to measure deliverables and services to be provided under the contract.
- b. A method for monitoring and reporting progress in achieving specified performance standards and levels.
- c. The sanctions or penalties that shall be assessed for contract or state nonperformance. The department may adopt, by

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328 rule, provisions for including in its contracts incremental 329 penalties to be imposed by its contract managers on a contractor 330 due to the contractor's failure to comply with a requirement for 331 corrective action. Any financial penalty that is imposed upon a 332 contractor may not be paid from funds being used to provide 333 services to clients, and the contractor may not reduce the 334 amount of services being delivered to clients as a method for 335 offsetting the effect of the penalty. If a financial penalty is 336 imposed upon a contractor that is a corporation, the department 337 shall notify, at a minimum, the board of directors of the 338 corporation. The department may notify any additional parties 339 that the department believes may be helpful in obtaining the 340 corrective action that is being sought. In addition, the rules 341 adopted by the department must include provisions that permit 342 the department to deduct the financial penalties from funds that 343 would otherwise be due to the contractor, not to exceed 10 344 percent of the amount that otherwise would be due to the 345 contractor for the period of noncompliance. If the department imposes a financial penalty, it shall advise the contractor in 346 347 writing of the cause for the penalty. A failure to include such 348 deductions in a request for payment constitutes grounds for the 349 department to reject that request for payment. The remedies 350 identified in this paragraph do not limit or restrict the 351 department's application of any other remedy available to it in 352 the contract or under law. The remedies described in this 353 paragraph may be cumulative and may be assessed upon each 354 separate failure to comply with instructions from the department 355 to complete corrective action.

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4. A requirement that the contractor maintain adequate accounting records that comply with all applicable federal and state laws and generally accepted accounting principles.

- 5. A requirement authorizing the department and state to have access to and conduct audits of all records related to the contract and outsourced services.
- 6. A requirement that ownership of any intellectual property developed in the course of, or as a result of, work or services performed under the contract shall transfer to the state if the contractor ceases to provide the outsourced service.
- 7. A requirement describing the timing and substance of all plans and status or progress reports that are to be provided. All plans and status or progress reports must comply with any relevant state and federal standards for planning, implementation, operations, and oversight.
- 8. A requirement that the contractor shall comply with public-record laws. The contractor shall:
- a. Keep and maintain the public records that ordinarily and necessarily would be required by the department to perform the service.
- b. Provide public access to such public records on the same terms and conditions that the department would and at a cost that does not exceed that provided in chapter 119, Florida Statutes.
- c. Ensure the confidentiality of records that are exempt from disclosure or confidential under law.

d. Meet all legal and auditing requirements for record retention, and transfer to the state, at no cost to the state, all public records in possession of the contractor upon termination of the contract. All records stored electronically must be provided to the state in the format compatible with state information technology systems.

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- 9. A requirement that any state funds provided for the purchase of or improvements to real property are contingent upon the contractor granting to the state a security interest in the property which is at least equal to the amount of the state funds provided for at least 5 years following the date of purchase or the completion of the improvements or as further required by law. The contract must include a provision that, as a condition of receipt of state funding for this purpose, the contractor agrees that, if it disposes of the property before the department's interest is vacated, the contractor must refund the proportionate share of the state's initial investment, as adjusted by depreciation.
- 10. A provision that the contractor annually submit and verify, under section 92.525, Florida Statutes, all required financial statements.
- 11. A provision that the contractor will be held responsible and accountable for all work covered under the contract including any work performed by subcontractors. The contract must state that the department may monitor the performance of any subcontractor.
- (b) A contract may include cost-neutral, performance-based incentives that may vary according to the extent a contractor

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411 achieves or surpasses the performance standards set forth in the 412 contract. The incentives may be weighted proportionally to 413 reflect the extent to which the contractor has demonstrated that 414 it has consistently met or exceeded the contractual requirements 415 and the performance standards.

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- (c) The department shall review the time period for which it executes contracts and shall execute multiyear contracts to make the most efficient use of the resources devoted to contract processing and execution. Whenever the department chooses not to use a multiyear contract, a justification for that decision must be contained in the contract.
- (d) When the annualized value of a contract is in excess of \$1 million, at least one of the persons conducting negotiations must be certified as a contract negotiator based upon standards established by the Department of Management Services.
- (e) The department may not amend a contract without first submitting the proposed contract amendment to the Executive Office of the Governor for approval if the effect of the amendment would be to increase:
- 1. The value of the contract by \$250,000 for those contracts with a total value of at least \$250,000 but less than \$1 million;
- 2. The value of the contract by \$1 million for those contracts with a total value of at least \$1 million but less than \$10 million;
- 437 3. The value of the contract by 10 percent for those contracts with a total value of \$10 million or more; or 438

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439 4. The term of the contract by 1 year or more. 440 441 When the department proposes any contract amendment that meets 442 the criteria described in this paragraph, it shall submit the 443 proposed contract amendment to the Executive Office of the 444 Governor for approval and shall immediately notify the chairs of 445 the legislative appropriations committees. The Executive Office 446 of the Governor may not approve the proposed contract amendment until 14 days following receipt of the notification to the 447 448 legislative appropriations chairs. If either chair of the 449 legislative appropriations committees objects in writing to a 450 proposed contract amendment within 14 days following 451 notification and specifies the reasons for the objection, the 452 Executive Office of the Governor shall disapprove the proposed 453 contract amendment or shall submit the proposed contract 454 amendment to the Administration Commission. The proposed 455 contract amendment may be approved by the Administration 456 Commission by a two-thirds vote of the members present with the 457 Governor voting in the affirmative. In the absence of approval 458 by the commission, the proposed contract amendment shall be 459 automatically disapproved. Otherwise, upon approval by the 460 Governor or Administration Commission, the department may 461 execute the contract amendment. 462

(f) An amendment that is issued under legislative direction, including funding adjustments annually provided for in the General Appropriations Act or the federal appropriations acts, need not be submitted for approval in accordance with paragraph (d).

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467 (g) In addition to the requirements of section 287.057(13) and (14), Florida Statutes, the department shall verify, based 468 upon the best available data at the point of contract 469 470 renegotiations, that all specific direct and indirect costs, 471 savings, performance measures and standards, and qualitative and 472 quantitative benefits identified in the original contract have 473 been satisfied by a contractor or the department before the 474 contract is extended or renewed. The documentation must include 475 an explanation of any differences between the required 476 performance as identified in the contract and the actual 477 performance of the contractor. The documentation must be 478 included in the official contract file. 479 The department shall, in consultation with the 480 Department of Management Services, develop contract templates 481 and guidelines that define the mandatory contract provisions and 482 other requirements identified in this subsection and that must 483 be used for all contractual service contracts meeting the 484 requirements of this subsection. All contract templates and 485 guidelines shall be developed by September 30, 2005. 486 (6) CONTRACT-MANAGEMENT REQUIREMENTS AND 487 PROCESS. -- Notwithstanding section 287.057(15), Florida Statutes, 488 the department is responsible for establishing a contract-489 management process that requires a member of the department's 490 Senior Management Service to assign in writing the 491 responsibility of a contract to a contract manager. The 492 department shall maintain a set of procedures describing its 493 contract-management process which must minimally include the 494 following requirements:

(a) The contract manager shall maintain the official contract file throughout the duration of the contract and for a period not less than 6 years after the termination of the contract.

- (b) The contract manager shall review all invoices for compliance with the criteria and payment schedule provided for in the contract and shall approve payment of all invoices before their transmission to the Department of Financial Services for payment. Only the contract manager shall approve the invoices for a specific contract, unless the contract manager is temporarily unavailable to review an invoice. The contract file must contain an explanation for any periods of temporary unavailability of the assigned contract manager. For any individual invoice in excess of \$500,000, a member of the Selected Exempt Service or Senior Management Service shall also sign payment approval of the invoice.
- (c) The contract manager shall maintain a schedule of payments and total amounts disbursed and shall periodically reconcile the records with the state's official accounting records.
- (d) For contracts involving the provision of direct client services, the contract manager shall periodically visit the physical location where the services are delivered and speak directly to clients receiving the services and the staff responsible for delivering the services.

(e) For contracts for which the contractor is a corporation, the contract manager shall attend at least one board meeting semiannually, if held and if within 100 miles of the contract manager's official headquarters.

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- (f) The contract manager shall meet at least once a month directly with the contractor's representative and maintain records of such meetings.
- (g) The contract manager shall periodically document any differences between the required performance measures and the actual performance measures. If a contractor fails to meet and comply with the performance measures established in the contract, the department may allow a reasonable period for the contractor to correct performance deficiencies. If performance deficiencies are not resolved to the satisfaction of the department within the prescribed time, and if no extenuating circumstances can be documented by the contractor to the department's satisfaction, the department must terminate the contract. The department may not enter into a new contract with that same contractor for the services for which the contract was previously terminated for a period of at least 24 months after the date of termination. The contract manager shall obtain and enforce corrective-action plans, if appropriate, and maintain records regarding the completion or failure to complete corrective-action items.
- (h) The contract manager shall document any contract modifications, which shall include recording any contract amendments as provided for in this section.

(i) The contract manager shall be properly trained before being assigned responsibility for any contract.

- The department shall develop standards of conduct and a range of disciplinary actions for its employees which are specifically related to carrying out contract-management responsibilities.
- (7) CONTRACT-MONITORING REQUIREMENTS AND PROCESS.--The department shall establish contract-monitoring units staffed by full-time career service employees who report to a member of the Select Exempt Service or Senior Management Service and who have been properly trained to perform contract monitoring. A member of the Senior Management Service shall assign in writing a specific contract to a contract-monitoring unit, with at least one member of the contract-monitoring unit possessing specific knowledge and experience in the contract's program area. The department shall establish a contract-monitoring process that must include, but need not be limited to, the following requirements:
- (a) Performing a risk assessment at the start of each fiscal year and preparing an annual contract-monitoring schedule that includes consideration for the level of risk assigned. The department may monitor any contract at any time regardless of whether such monitoring was originally included in the annual contract-monitoring schedule.
- (b) Preparing a contract-monitoring plan, including sampling procedures, before performing on-site monitoring at external locations of a service provider. The plan must include a description of the programmatic, fiscal, and administrative

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components that will be monitored on-site. If appropriate,
clinical and therapeutic components may be included.

- (c) Conducting analyses of the performance and compliance of an external service provider by means of desk reviews if the external service provider will not be monitored on-site during a fiscal year.
- (d) Unless the department sets forth in writing the need for an extension, providing a written report presenting the results of the monitoring within 30 days after the completion of the on-site monitoring or desk review. Report extensions may not exceed 30 days after the original completion date. The department shall develop and use a standard contract-monitoring report format and shall provide access to the reports by means of a website that is available to the Legislature.
- (e) For contracts involving the provision of direct client services, requiring the contract monitor to visit the physical location where the services are being delivered and to speak directly to the clients receiving the services and with the staff responsible for delivering the services.
- (f) Developing and maintaining a set of procedures describing the contract-monitoring process.

The department shall develop standards of conduct and a range of disciplinary actions for its employees which are specifically related to carrying out contract-monitoring responsibilities.

(8) CONTRACTOR PROHIBITIONS.--A contractor, as defined in chapter 287, Florida Statutes, or the employees, agents, or subcontractors of the contractor, may not:

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(a) Directly or indirectly supervise, direct, or act as an approving authority over any state employee or the action committed to the responsibility of state employees.

- (b) Knowingly participate through decision, approval, disapproval, recommendation, preparation of any part of a purchase request, influencing the content of any specification or procurement standard, rendering of advice, investigation, or auditing, or in any other advisory capacity, in the procurement of contractual services from an entity of which the contractor, or the employees, agents, or subcontractors of the contractor, has a material interest.
- (9) REPORTS TO THE LEGISLATURE. -- Beginning October 1, 2005, the department shall make available to the Legislature electronically all documents associated with the procurement and contracting functions of the department. The documents in the database must include, but are not limited to, all:
 - (a) Business cases;

- (b) Procurement documents;
- (c) Contracts and any related files, attachments, or amendments;
 - (d) Contract monitoring reports;
- (e) Corrective action plans and reports of corrective actions taken when contractor performance deficiencies are identified; and
- (f) Status reports on all outsourcing initiatives

 describing the progress by the department towards achieving the

 business objectives, costs, savings, and quantifiable benefits

 identified in the business case.

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Section 2. Section 402.73, Florida Statutes, is amended to read:

402.73 Contracting and performance standards.--

- (1) The Department of Children and Family Services shall establish performance standards for all contracted client services. Notwithstanding s. 287.057(5)(f), the department must competitively procure any contract for client services when any of the following occurs:
- (a) The provider fails to meet appropriate performance standards established by the department after the provider has been given a reasonable opportunity to achieve the established standards.
- (b) A new program or service has been authorized and funded by the Legislature and the annual value of the contract for such program or service is \$300,000 or more.
- (c) The department has concluded, after reviewing market prices and available treatment options, that there is evidence that the department can improve the performance outcomes produced by its contract resources. At a minimum, the department shall review market prices and available treatment options biennially. The department shall compile the results of the biennial review and include the results in its annual performance report to the Legislature pursuant to chapter 91-249, Laws of Florida. The department shall provide notice and an opportunity for public comment on its review of market prices and available treatment options.
- $\frac{\hbox{(2)} \quad \hbox{The competitive requirements of subsection (1) must be}}{\hbox{initiated for each contract that meets the criteria of this}}$

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subsection, unless the secretary makes a written determination that particular facts and circumstances require deferral of the competitive process. Facts and circumstances must be specifically described for each individual contract proposed for deferral and must include one or more of the following:

- (a) An immediate threat to the health, safety, or welfare of the department's clients.
- (b) A threat to appropriate use or disposition of facilities that have been financed in whole, or in substantial part, through contracts or agreements with a state agency.
- (c) A threat to the service infrastructure of a community which could endanger the well-being of the department's clients.

Competitive procurement of client services contracts that meet the criteria in subsection (1) may not be deferred for longer than 1 year.

(3) The Legislature intends that the department obtain services in the manner that is most cost-effective for the state, that provides the greatest long-term benefits to the clients receiving services, and that minimizes the disruption of client services. In order to meet these legislative goals, the department may adopt rules providing procedures for the competitive procurement of contracted client services which represent an alternative to the request-for-proposal or invitation-to-bid process. The alternative competitive procedures shall permit the department to solicit professional qualifications from prospective providers and to evaluate such statements of qualification before requesting service proposals.

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The department may limit the firms invited to submit service

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proposals to only those firms that have demonstrated the highest level of professional capability to provide the services under consideration, but may not invite fewer than three firms to submit service proposals, unless fewer than three firms submitted satisfactory statements of qualification. The alternative procedures must, at a minimum, allow the department to evaluate competing proposals and select the proposal that provides the greatest benefit to the state while considering the quality of the services, dependability, and integrity of the provider, the dependability of the provider's services, the experience of the provider in serving target populations or client groups substantially identical to members of the target population for the contract in question, and the ability of the provider to secure local funds to support the delivery of services, including, but not limited to, funds derived from local governments. These alternative procedures need not conform to the requirements of s. 287.042 or s. 287.057(1) or (2). (4) The department shall review the period for which it executes contracts and, to the greatest extent practicable, shall execute multiyear contracts to make the most efficient use of the resources devoted to contract processing and execution. (5) When it is in the best interest of a defined segment of its consumer population, the department may competitively procure and contract for systems of treatment or service that

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involve multiple providers, rather than procuring and

contracting for treatment or services separately from each

participating provider. The department must ensure that all

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providers that participate in the treatment or service system meet all applicable statutory, regulatory, service-quality, and cost-control requirements. If other governmental entities or units of special purpose government contribute matching funds to the support of a given system of treatment or service, the department shall formally request information from those funding entities in the procurement process and may take the information received into account in the selection process. If a local government contributes match to support the system of treatment or contracted service and if the match constitutes at least 25 percent of the value of the contract, the department shall afford the governmental match contributor an opportunity to name an employee as one of the persons required by s. 287.057(17) to evaluate or negotiate certain contracts, unless the department sets forth in writing the reason why such inclusion would be contrary to the best interest of the state. Any employee so named by the governmental match contributor shall qualify as one of the persons required by s. 287.057(17). No governmental entity or unit of special purpose government may name an employee as one of the persons required by s. 287.057(17) if it, or any of its political subdivisions, executive agencies, or special districts, intends to compete for the contract to be awarded. The governmental funding entity or match contributor shall comply with any deadlines and procurement procedures established by the department. The department may also involve nongovernmental funding entities in the procurement process when appropriate.

(6) The department may contract for or provide assessment and case management services independently from treatment services.

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(7) The department shall adopt, by rule, provisions for including in its contracts incremental penalties to be imposed by its contract managers on a service provider due to the provider's failure to comply with a requirement for corrective action. Any financial penalty that is imposed upon a provider may not be paid from funds being used to provide services to clients, and the provider may not reduce the amount of services being delivered to clients as a method for offsetting the impact of the penalty. If a financial penalty is imposed upon a provider that is a corporation, the department shall notify, at a minimum, the board of directors of the corporation. The department may notify, at its discretion, any additional parties that the department believes may be helpful in obtaining the corrective action that is being sought. Further, the rules adopted by the department must include provisions that permit the department to deduct the financial penalties from funds that would otherwise be due to the provider, not to exceed 10 percent of the amount that otherwise would be due to the provider for the period of noncompliance. If the department imposes a financial penalty, it shall advise the provider in writing of the cause for the penalty. A failure to include such deductions in a request for payment constitutes a ground for the department to reject that request for payment. The remedies identified in this subsection do not limit or restrict the department's application of any other remedy available to it in the contract Page 28 of 42

or under law. The remedies described in this subsection may be cumulative and may be assessed upon each separate failure to comply with instructions from the department to complete corrective action.

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- (8) The department shall develop standards of conduct and a range of disciplinary actions for its employees which are specifically related to carrying out contracting responsibilities.
- (1)(9) The Agency for Persons with Disabilities department must implement systems and controls to ensure financial integrity and service provision quality in the developmental services Medicaid waiver service system.
- (10) If a provider fails to meet the performance standards established in the contract, the department may allow a reasonable period for the provider to correct performance deficiencies. If performance deficiencies are not resolved to the satisfaction of the department within the prescribed time, and if no extenuating circumstances can be documented by the provider to the department's satisfaction, the department must cancel the contract with the provider. The department may not enter into a new contract with that same provider for the services for which the contract was previously canceled for a period of at least 24 months after the date of cancellation. If an adult substance abuse services provider fails to meet the performance standards established in the contract, the department may allow a reasonable period, not to exceed 6 months, for the provider to correct performance deficiencies. If the performance deficiencies are not resolved to the

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satisfaction of the department within 6 months, the department must cancel the contract with the adult substance abuse provider, unless there is no other qualified provider in the service district.

(11) The department shall include in its standard contract document a requirement that any state funds provided for the purchase of or improvements to real property are contingent upon the contractor or political subdivision granting to the state a security interest in the property at least to the amount of the state funds provided for at least 5 years from the date of purchase or the completion of the improvements or as further required by law. The contract must include a provision that, as a condition of receipt of state funding for this purpose, the provider agrees that, if it disposes of the property before the department's interest is vacated, the provider will refund the proportionate share of the state's initial investment, as adjusted by depreciation.

(12) The department shall develop and refine contracting and accountability methods that are administratively efficient and that provide for optimal provider performance.

(13) The department may competitively procure any contract when it deems it is in the best interest of the state to do so. The requirements described in subsection (1) do not, and may not be construed to, limit in any way the department's ability to competitively procure any contract it executes, and the absence of any or all of the criteria described in subsection (1) may not be used as the basis for an administrative or judicial

827 protest of the department's determination to conduct
828 competition, make an award, or execute any contract.

- (14) A contract may include cost-neutral, performance-based incentives that may vary according to the extent a provider achieves or surpasses the performance standards set forth in the contract. Such incentives may be weighted proportionally to reflect the extent to which the provider has demonstrated that it has consistently met or exceeded the contractual requirements and the department's performance standards.
- (2)(15) Nothing contained in chapter 287 shall require competitive bids for health services involving examination, diagnosis, or treatment.
- Section 3. Paragraphs (a), (b), (e), (f), and (g) of subsection (1), paragraph (b) of subsection (2), paragraph (a) of subsection (4), and subsections (6) and (9) of section 409.1671, Florida Statutes, are amended to read:
- 409.1671 Foster care and related services; <u>outsourcing</u> <u>privatization</u>.--
- (1)(a) It is the intent of the Legislature that the Department of Children and Family Services shall <u>outsource</u> privatize the provision of foster care and related services statewide. It is further the Legislature's intent to encourage communities and other stakeholders in the well-being of children to participate in assuring that children are safe and well-nurtured. However, while recognizing that some local governments are presently funding portions of certain foster care and related services programs and may choose to expand such funding Page 31 of 42

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in the future, the Legislature does not intend by its outsourcing privatization of foster care and related services that any county, municipality, or special district be required to assist in funding programs that previously have been funded by the state. Counties that provide children and family services with at least 40 licensed residential group care beds by July 1, 2003, and provide at least \$2 million annually in county general revenue funds to supplement foster and family care services shall continue to contract directly with the state and shall be exempt from the provisions of this section. Nothing in this paragraph prohibits any county, municipality, or special district from future voluntary funding participation in foster care and related services. As used in this section, the term "outsource" "privatize" means to contract with competent, community-based agencies. The department shall submit a plan to accomplish outsourcing privatization statewide, through a competitive process, phased in over a 3-year period beginning January 1, 2000. This plan must be developed with local community participation, including, but not limited to, input from community-based providers that are currently under contract with the department to furnish community-based foster care and related services, and must include a methodology for determining and transferring all available funds, including federal funds that the provider is eligible for and agrees to earn and that portion of general revenue funds which is currently associated with the services that are being furnished under contract. The methodology must provide for the transfer of funds appropriated and budgeted for all services and programs that have been Page 32 of 42

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incorporated into the project, including all management, capital (including current furniture and equipment), and administrative funds to accomplish the transfer of these programs. This methodology must address expected workload and at least the 3 previous years' experience in expenses and workload. With respect to any district or portion of a district in which outsourcing privatization cannot be accomplished within the 3year timeframe, the department must clearly state in its plan the reasons the timeframe cannot be met and the efforts that should be made to remediate the obstacles, which may include alternatives to total outsourcing privatization, such as publicprivate partnerships. As used in this section, the term "related services includes, but is not limited to, family preservation, independent living, emergency shelter, residential group care, foster care, therapeutic foster care, intensive residential treatment, foster care supervision, case management, postplacement supervision, permanent foster care, and family reunification. Unless otherwise provided for, the state attorney shall provide child welfare legal services, pursuant to chapter 39 and other relevant provisions, in Pinellas and Pasco Counties. When a private nonprofit agency has received case management responsibilities, transferred from the state under this section, for a child who is sheltered or found to be dependent and who is assigned to the care of the outsourcing privatization project, the agency may act as the child's guardian for the purpose of registering the child in school if a parent or quardian of the child is unavailable and his or her whereabouts cannot reasonably be ascertained. The private Page 33 of 42

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nonprofit agency may also seek emergency medical attention for such a child, but only if a parent or guardian of the child is unavailable, his or her whereabouts cannot reasonably be ascertained, and a court order for such emergency medical services cannot be obtained because of the severity of the emergency or because it is after normal working hours. However, the provider may not consent to sterilization, abortion, or termination of life support. If a child's parents' rights have been terminated, the nonprofit agency shall act as guardian of the child in all circumstances.

It is the intent of the Legislature that the department will continue to work towards full outsourcing privatization in a manner that assures the viability of the community-based system of care and best provides for the safety of children in the child protection system. To this end, the department is directed to continue the process of outsourcing privatizing services in those counties in which signed startup contracts have been executed. The department may also continue to enter into startup contracts with additional counties. However, no services shall be transferred to a community-based care lead agency until the department, in consultation with the local community alliance, has determined and certified in writing to the Governor and the Legislature that the district is prepared to transition the provision of services to the lead agency and that the lead agency is ready to deliver and be accountable for such service provision. In making this determination, the department shall conduct a readiness assessment of the district and the lead agency.

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1. The assessment shall evaluate the operational readiness of the district and the lead agency based on:

- a. A set of uniform criteria, developed in consultation with currently operating community-based care lead agencies and reflecting national accreditation standards, that evaluate programmatic, financial, technical assistance, training and organizational competencies; and
- b. Local criteria reflective of the local community-based care design and the community alliance priorities.
- 2. The readiness assessment shall be conducted by a joint team of district and lead agency staff with direct experience with the start up and operation of a community-based care service program and representatives from the appropriate community alliance. Within resources available for this purpose, the department may secure outside audit expertise when necessary to assist a readiness assessment team.
- 3. Upon completion of a readiness assessment, the assessment team shall conduct an exit conference with the district and lead agency staff responsible for the transition.
- 4. Within 30 days following the exit conference with staff of each district and lead agency, the secretary shall certify in writing to the Governor and the Legislature that both the district and the lead agency are prepared to begin the transition of service provision based on the results of the readiness assessment and the exit conference. The document of certification must include specific evidence of readiness on each element of the readiness instrument utilized by the assessment team as well as a description of each element of Page 35 of 42

readiness needing improvement and strategies being implemented to address each one.

- (e) As used in this section, the term "eligible lead community-based provider" means a single agency with which the department shall contract for the provision of child protective services in a community that is no smaller than a county. The secretary of the department may authorize more than one eligible lead community-based provider within a single county when to do so will result in more effective delivery of foster care and related services. To compete for an outsourcing a privatization project, such agency must have:
- 1. The ability to coordinate, integrate, and manage all child protective services in the designated community in cooperation with child protective investigations.
- 2. The ability to ensure continuity of care from entry to exit for all children referred from the protective investigation and court systems.
- 3. The ability to provide directly, or contract for through a local network of providers, all necessary child protective services. Such agencies should directly provide no more than 35 percent of all child protective services provided.
- 4. The willingness to accept accountability for meeting the outcomes and performance standards related to child protective services established by the Legislature and the Federal Government.
- 5. The capability and the willingness to serve all children referred to it from the protective investigation and court systems, regardless of the level of funding allocated to Page $36 \ \text{of}\ 42$

the community by the state, provided all related funding is transferred.

- 6. The willingness to ensure that each individual who provides child protective services completes the training required of child protective service workers by the Department of Children and Family Services.
- 7. The ability to maintain eligibility to receive all federal child welfare funds, including Title IV-E and IV-A funds, currently being used by the Department of Children and Family Services.
- 8. Written agreements with Healthy Families Florida lead entities in their community, pursuant to s. 409.153, to promote cooperative planning for the provision of prevention and intervention services.
- 9. A board of directors, of which at least 51 percent of the membership is comprised of persons residing in this state. Of the state residents, at least 51 percent must also reside within the service area of the lead community-based provider.
- (f)1. The Legislature finds that the state has traditionally provided foster care services to children who have been the responsibility of the state. As such, foster children have not had the right to recover for injuries beyond the limitations specified in s. 768.28. The Legislature has determined that foster care and related services need to be outsourced privatized pursuant to this section and that the provision of such services is of paramount importance to the state. The purpose for such outsourcing privatization is to increase the level of safety, security, and stability of Page 37 of 42

children who are or become the responsibility of the state. One of the components necessary to secure a safe and stable environment for such children is that private providers maintain liability insurance. As such, insurance needs to be available and remain available to nongovernmental foster care and related services providers without the resources of such providers being significantly reduced by the cost of maintaining such insurance.

- 2. The Legislature further finds that, by requiring the following minimum levels of insurance, children in <u>outsourced</u> privatized foster care and related services will gain increased protection and rights of recovery in the event of injury than provided for in s. 768.28.
- (g) In any county in which a service contract has not been executed by December 31, 2004, the department shall ensure access to a model comprehensive residential services program as described in s. 409.1677 which, without imposing undue financial, geographic, or other barriers, ensures reasonable and appropriate participation by the family in the child's program.
- 1. In order to ensure that the program is operational by December 31, 2004, the department must, by December 31, 2003, begin the process of establishing access to a program in any county in which the department has not either entered into a transition contract or approved a community plan, as described in paragraph (d), which ensures full <u>outsourcing privatization</u> by the statutory deadline.
- 2. The program must be procured through a competitive process.

3. The Legislature does not intend for the provisions of this paragraph to substitute for the requirement that full conversion to community-based care be accomplished.

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- (b) Persons employed by the department in the provision of foster care and related services whose positions are being outsourced under privatized pursuant to this statute shall be given hiring preference by the provider, if provider qualifications are met.
- 1059 (4)(a) The department, in consultation with the community-1060 based agencies that are undertaking the outsourced privatized 1061 projects, shall establish a quality assurance program for 1062 privatized services. The quality assurance program shall be 1063 based on standards established by the Adoption and Safe Families 1064 Act as well as by a national accrediting organization such as the Council on Accreditation of Services for Families and 1065 1066 Children, Inc. (COA) or CARF--the Rehabilitation Accreditation 1067 Commission. Each program operated under contract with a 1068 community-based agency must be evaluated annually by the 1069 department. The department shall, to the extent possible, use 1070 independent financial audits provided by the community-based 1071 care agency to eliminate or reduce the ongoing contract and administrative reviews conducted by the department. The 1072 1073 department may suggest additional items to be included in such 1074 independent financial audits to meet the department's needs. 1075 Should the department determine that such independent financial 1076 audits are inadequate, then other audits, as necessary, may be 1077 conducted by the department. Nothing herein shall abrogate the Page 39 of 42

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requirements of s. 215.97. The department shall submit an annual report regarding quality performance, outcome measure attainment, and cost efficiency to the President of the Senate, the Speaker of the House of Representatives, the minority leader of each house of the Legislature, and the Governor no later than January 31 of each year for each project in operation during the preceding fiscal year.

Beginning January 1, 1999, and continuing at least through June 30, 2000, the Department of Children and Family Services shall outsource privatize all foster care and related services in district 5 while continuing to contract with the current model programs in districts 1, 4, and 13, and in subdistrict 8A, and shall expand the subdistrict 8A pilot program to incorporate Manatee County. Planning for the district 5 outsourcing privatization shall be done by providers that are currently under contract with the department for foster care and related services and shall be done in consultation with the department. A lead provider of the district 5 program shall be competitively selected, must demonstrate the ability to provide necessary comprehensive services through a local network of providers, and must meet criteria established in this section. Contracts with organizations responsible for the model programs must include the management and administration of all outsourced privatized services specified in subsection (1). However, the department may use funds for contract management only after obtaining written approval from the Executive Office of the Governor. The request for such approval must include, but is not limited to, a statement of the proposed amount of such funds and Page 40 of 42

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a description of the manner in which such funds will be used. If the community-based organization selected for a model program under this subsection is not a Medicaid provider, the organization shall be issued a Medicaid provider number pursuant to s. 409.907 for the provision of services currently authorized under the state Medicaid plan to those children encompassed in this model and in a manner not to exceed the current level of state expenditure.

- (9) Each district and subdistrict that participates in the model program effort or any future <u>outsourcing privatization</u> effort as described in this section must thoroughly analyze and report the complete direct and indirect costs of delivering these services through the department and the full cost of <u>outsourcing privatization</u>, including the cost of monitoring and evaluating the contracted services.
- The Office of Program Policy Analysis and 1121 Section 4. 1122 Government Accountability shall conduct two reviews of the 1123 contract-management and accountability structures of the 1124 Department of Children and Family Services, including, but not 1125 limited to, whether the department is adequately monitoring and 1126 managing its outsourced or privatized functions and services. 1127 The office shall report its findings and recommendations to the President of the Senate, the Speaker of the House of 1128 1129 Representatives, and the Auditor General by February 1 of 2006 and 2007, respectively. 1130
 - Section 5. <u>Section 402.72</u>, Florida Statutes, is repealed.
- Section 6. For fiscal year 2005-2006, there is hereby
- appropriated the sum of \$102,232 in nonrecurring General Revenue

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1134	funds to the Department of Children and Family Services to
1135	enable the department to comply with the electronic reporting
1136	requirements of section 1 of this act.
1127	Spation 7 This act shall take offest July 1 2005