1

A bill to be entitled

2 An act relating to procurement of contractual services by 3 an agency; amending s. 20.22, F.S.; placing the Center for 4 Efficient Government in the Department of Management 5 Services; creating s. 287.0571, F.S.; providing that procurements of specified commodities and services are not 6 7 subject to the act; creating s. 287.0573, F.S.; providing 8 definitions; creating s. 287.0574, F.S.; providing 9 criteria for the procurement of contractual services by an agency; creating s. 287.0575, F.S.; creating the 10 Commission on Efficient Government within the Department 11 12 of Management Services; providing for purpose, membership, and organization of the commission; providing duties and 13 responsibilities of the commission; creating the Center 14 for Efficient Government; providing purpose and 15 16 organization of the center; providing duties and 17 responsibilities of the center; requiring the center to 18 create a centralized gate process for reviewing, 19 evaluating, and approving agency procurements; providing 20 that the commission, the center, and activities related to the implementation of the centralized gate process are not 21 22 subject to the rulemaking requirements of ch. 120, F.S.; 23 requiring state agencies to submit specified information, 24 documents, and other materials required under policies of 25 the commission or the center; creating s. 287.0576, F.S.; 26 specifying procurements which must be reviewed and 27 evaluated under the centralized gate process; providing minimum requirements for the centralized gate process; 28 Page 1 of 28

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29 providing for specified determinations by the commission 30 at each gate; providing procedure with respect to a 31 recommendation by the commission of denial of a 32 procurement required by law; providing that agencies under the individual control of the Attorney General, Chief 33 Financial Officer, or Commissioner of Agriculture are 34 35 subject to the act, with specified exceptions; providing 36 authority of the agency head with respect to procurements 37 by such agencies; establishing the gates within the centralized gate process; requiring agencies to submit 38 specified documents for commission review; providing for 39 40 nullification of executed contracts for procurement under specified circumstances; creating s. 287.0577, F.S.; 41 42 providing requirements for procurement of certain 43 contractual services; requiring an agency to develop a 44 business case which describes and analyzes a contractual 45 services procurement under consideration; providing 46 required components of a business case; defining "cost" 47 and "savings"; providing requirements with respect to the 48 solicitation for a contractual services procurement; 49 providing contract requirements for a contractual services procurement; requiring the submission of specified annual 50 reports; creating s. 216.1817, F.S.; permitting budgetary 51 52 changes for a contractual services procurement only under 53 specified conditions; requiring the placement of full-time 54 equivalent positions in reserve under certain conditions; 55 providing for the reestablishment of full-time equivalent 56 positions upon termination of a contract and reversion of Page 2 of 28

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57 functions and responsibilities to the agency; providing 58 for future termination of the Center for Efficient Government and the Commission on Efficient Government; 59 providing legislative intent with respect to the 60 performance of review functions and assistance to agencies 61 for procurements of contractual services by state agencies 62 after a specified date; providing that positions 63 64 authorized under the act shall remain with the Department of Management Services after a specified date; repealing 65 s. 14.203, F.S., which creates the State Council on 66 67 Competitive Government and provides duties and authority 68 of the council; providing an appropriation; providing full-time equivalent positions; amending s. 119.0721, 69 70 F.S.; removing a cross reference; clarifying the meaning 71 of "commercial activity" to conform to the removal of the 72 reference; providing an effective date.

73

74 WHEREAS, the private sector can often perform services with 75 greater efficiency and effectiveness at a lower cost than the 76 state, and

77 WHEREAS, the state has long been a leader in innovative 78 practices, in part because of its partnerships with the private 79 sector, and

80 WHEREAS, the state desires to continue to reap the benefits 81 of lower costs, high quality, and innovation by working closely 82 with the private sector, and

83 WHEREAS, the state still maintains responsibility for 84 ensuring that the services performed by the private sector on Page 3 of 28

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85 behalf of the state are of high quality, provided cost-86 effectively, and appropriate for private provision, and 87 WHEREAS, leading businesses have developed best practices 88 to determine what to obtain from the market and how to ensure 89 that such services are provided at the desired quality and at 90 the appropriate cost, and 91 WHEREAS, the executive branch has made great progress in 92 promoting the use of such best practices, and the citizens of 93 the state could benefit by the increased adoption across state 94 government of such best practices, NOW, THEREFORE, 95 96 Be It Enacted by the Legislature of the State of Florida: 97 98 Section 1. Paragraph (i) is added to subsection (2) of 99 section 20.22, Florida Statutes, to read: 100 20.22 Department of Management Services.--There is created a Department of Management Services. 101 102 (2) The following divisions and programs within the 103 Department of Management Services are established: 104 (i) Center for Efficient Government. 105 Section 2. Section 287.0571, Florida Statutes, is created to read: 106 107 287.0571 Applicability of ss. 287.0571-287.0577.--108 Procurements of commodities and contractual services listed in s. 287.057(5)(e), (f), and (g) shall not be subject to ss. 109 110 287.0571-287.0577. 111 Section 3. Section 287.0573, Florida Statutes, is created 112 to read:

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113	287.0573 Definitions For the purposes of ss. 287.0571-
114	<u>287.0577:</u>
115	(1) "Center" means the Center for Efficient Government
116	established under s. 287.0575(2).
117	(2) "Centralized gate process" means the system of review
118	phases established under s. 287.0576 for a proposed procurement
119	of contractual services, the conclusion of each phase being a
120	"gate" or decision point at which the commission determines
121	whether the procurement under consideration may proceed to the
122	next phase.
123	(3) "Commission" means the Commission on Efficient
124	Government established under s. 287.0575(1).
125	(4) "Inherently governmental function or responsibility"
126	means a function or responsibility which entails the exercise of
127	sovereign power and is therefore so intimately related to the
128	public interest that it mandates performance by a public officer
129	or a public employee upon whom the public officer has delegated
130	authority for the performance of such acts. Inherently
131	governmental functions or responsibilities include those
132	activities which require either the exercise of discretion in
133	applying governmental authority or the use of value judgment in
134	making decisions for the government. Inherently governmental
135	functions or responsibilities are categorized as follows:
136	(a) The act of governing or discretionary exercise of
137	governmental authority which includes, but is not limited to,
138	such activities as criminal investigations, prosecutions, and
139	other judicial functions; management of government programs
140	requiring value judgments; selection of program priorities;
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141	regulation of natural resources; regulation of industry and
142	commerce; determination of agency policy, including, but not
143	limited to, determining the content and application of
144	regulations; binding the state by contract, policy, regulation,
145	authorization, order, or otherwise; commissioning, appointing,
146	directing, selecting, or controlling state officers or
147	employees; approval of position descriptions and performance
148	standards for state employees; exertion of ultimate control over
149	the acquisition, use, or disposition of the real, personal,
150	tangible, or intangible property of the state, including the
151	collection, control, or disbursement of state funds; awarding,
152	administering, and terminating contracts; determining whether
153	contract costs are reasonable, allocable, and allowable;
154	approval of contractual documents; approval of state licensing
155	actions and inspections; determination of budget policy,
156	guidance, and strategy.
157	(b) Monetary transactions and entitlements which include,
158	but are not limited to, tax collection and revenue
159	disbursements; control of state funds; and the administration of
160	public trusts.
161	
162	Inherently governmental functions or responsibilities do not
163	include gathering information for or providing advice, opinions,
164	recommendations, or ideas to state officials. They do not
165	include functions that are primarily ministerial and internal in
166	nature, such as building security, mail operations, operation of
167	cafeterias, housekeeping, facilities operations and maintenance,
168	warehouse operations, motor vehicle fleet management operations,
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169	or other routine electrical or mechanical services.
170	Section 4. Section 287.0574, Florida Statutes, is created
171	to read:
172	287.0574 Criteria for procurement of contractual
173	servicesAn agency may procure a contractual service only if:
174	(1) The procurement does not involve the performance by a
175	contractor of an inherently governmental function or
176	responsibility; and
177	(2) Upon full implementation of a procurement in which the
178	performance of functions or responsibilities are shifted from
179	state employees to a contractor, the implementation results in
180	reasonable cost savings while maintaining at least the same
181	quality of service or reasonably increases the quality of
182	service while not exceeding the same level of cost.
183	Section 5. Section 287.0575, Florida Statutes, is created
184	to read:
185	287.0575 Commission on Efficient Government; membership;
186	duties; Center for Efficient Government; duties
187	(1) The Commission on Efficient Government is created
188	within the Department of Management Services to oversee the
189	Center for Efficient Government and carry out the
190	responsibilities specified in this section.
191	(a) The commission shall consist of seven members
192	appointed by the Governor:
193	1. Four members shall be heads of executive branch
194	agencies.
195	2. Three members shall be from the private sector and have
196	significant relevant business experience but shall not be
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197 employed by or have a business relationship with any entity that 198 seeks to contract with or has a contract with the state during the member's term on the commission. If feasible, the three 199 200 private-sector members shall collectively have experience with 201 procurement, successfully increasing operational efficiency, and 202 implementing complex projects. 203 (b) By August 1, 2005, the Governor shall appoint two 204 private sector members and two agency heads for terms of 3 years 205 and one private sector member and two agency heads for terms of 206 4 years. Thereafter, each member shall serve for a term of 4 207 years. The private sector members shall serve without 208 compensation but shall be entitled to reimbursement for per diem 209 and travel expenses pursuant to s. 112.061. 210 (c) No member of the commission who is the head of an executive branch agency shall be disqualified from participating 211 212 in commission review of a procurement because his or her agency 213 is involved in the procurement. 214 The members of the commission may not delegate their (d) 215 membership to a designee. 216 (e) A quorum shall consist of at least four members, 217 including at least one private-sector member. At least one 218 private-sector member must vote on the prevailing side. 219 (f) Any vacancy on the commission shall be filled in the 220 same manner as the original appointment, and any member 221 appointed to fill a vacancy occurring for a reason other than 222 the expiration of a term shall serve only for the unexpired term 223 of the member's predecessor.

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224 (q) At the first meeting of the commission after August 1, 225 2005, the members of the commission shall elect, by majority vote of those in attendance, a member to serve as chair of the 2.2.6 227 commission. No later than September 1 of each succeeding year, 228 the commission shall elect a new chair. 229 (h) The commission shall: Oversee the Center for Efficient Government. 230 1. 231 2. Review and approve the centralized gate process created 232 by the center under subsection (2). 233 3. Review, evaluate, and grant approval of, withhold 234 approval of, or deny approval of a proposed procurement at the 235 gates established within the centralized gate process. The 236 commission shall determine the criteria regarding which 237 procurements must pass through the centralized gate process. 238 Such procurements shall include, at a minimum, those subject to 239 the requirements of s. 287.0576. 240 4. Approve standards, processes, templates, and guidelines 241 for use by agencies during the procurement process which shall, 242 at a minimum, include the requirements under s. 287.0577 for 243 procurements of contractual services. 244 5. Implement a plan for providing information and 245 documentation to the Legislature and the Governor on behalf of 246 agencies and in compliance with the provisions of this chapter. 247 The system shall include, at a minimum, providing copies of 248 documents to be reviewed by the commission to the President of the Senate, the Speaker of the House of Representatives, the 249 250 Governor, and the chairs of the relevant appropriations and 251 substantive legislative committees at least 14 days prior to the Page 9 of 28

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252	meeting of the commission at which the proposed procurement will
253	be discussed.
254	6. Review the performance of procurements which have
255	advanced through the full centralized gate process.
256	(2) The Center for Efficient Government is created in the
257	department to establish and promote best business practices so
258	that the delivery of services to citizens of the state may be
259	provided in the most effective and cost-efficient manner
260	possible. The secretary of the department shall appoint a
261	director of the center. The center shall have the following
262	duties and responsibilities:
263	(a) Create a centralized gate process for reviewing,
264	evaluating, and approving agency procurements which, at a
265	minimum, shall include the requirements contained in s. 287.0576
266	for contractual services procurements.
267	(b) Provide information, training, and technical
268	assistance to agencies on the use of the standards, processes,
269	templates, and guidelines developed for use by agencies during
270	the procurement process.
271	(c) Provide support and assistance to the commission,
272	including, but not limited to, reviewing and validating agency
273	business cases, developing standards, processes, templates, and
274	guidelines for use by agencies during the procurement process
275	and providing information and documentation as requested or
276	required by law.
277	(d) Assist agencies directly in the procurement process as
278	needed to ensure a high-quality procurement, including, but not
279	limited to, developing and updating business cases, drafting
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280 solicitation and contract documents, participating in contract negotiations, identifying performance measures, and advising 281 282 agencies on performance measurement, contract management, and 283 change management. To carry out this responsibility, the 284 department shall employ an adequate number of highly skilled, credentialed staff who collectively possess significant 285 286 expertise and experience in these areas. 287 (e) Collect data and information from agencies on an 288 ongoing basis with regard to the status and results of 289 procurements which have advanced completely through the 290 centralized gate process and recommend incorporation of any 291 lessons learned from such projects into center standards, 292 processes, templates, and quidelines, as appropriate, and 293 identify and disseminate to agencies information regarding best 294 practices in procurement, particularly contractual services 295 procurements. 296 (f) Develop and implement, in consultation with the Agency 297 for Workforce Innovation, guidelines for assisting employees 298 whose jobs are eliminated as a result of procurements. 299 (3) The center and commission and the activities conducted 300 by the department pursuant to this act to implement the 301 centralized gate process and provide assistance and information 302 shall not be subject to the rulemaking requirements of chapter 303 120. 304 (4) Agencies shall submit to the center all information, 305 documents, or other materials required by center or commission 306 policy or this chapter.

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307 Section 6. Section 287.0576, Florida Statutes, is created 308 to read: 309 287.0576 Review and analysis of proposed procurement of 310 contractual services; centralized gate process. --311 (1) At a minimum, the following procurements shall be 312 required to undergo review and analysis through the centralized 313 gate process established by the Center for Efficient Government: 314 (a) Contractual services procurements which have a total 315 cost of \$10 million or more. 316 (b) New contractual services procurements that will 317 require adjustments to the agency's budget in accordance with 318 chapter 216. Amendments to existing contracts are excluded. 319 (c) Contractual services procurements that do not involve 320 an outlay of state funds totaling \$10 million or more because of 321 the provision of services by the contractor at a rate 322 significantly below market rate, the significant investment of 323 other resources by the agency, or other reason, but in which the 324 total value of the services performed by the agency and 325 contractor under the contract is estimated to total \$10 million 326 or more. Examples of such procurements include, but are not 327 limited to, free, no-cost, or codevelopment contracts. 328 (d) Contractual services procurements for which the sum of 329 gross revenues or shared savings to be generated for the state 330 and contractor over the term of the contract plus the sum of any 331 payments to the contractor by the agency over the term of the 332 contract, if any, totals \$10 million or more.

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333	(e) Contractual services procurements which the
334	Legislature has directed to advance through the centralized gate
335	process.
336	(2) Extensions and renewals of procurements in paragraphs
337	(1)(a)-(e) shall be required to undergo review and analysis
338	through the centralized gate process established by the Center
339	for Efficient Government though, notwithstanding any law to the
340	contrary, such procurements shall only be required to pass
341	through such gates as the commission determines are appropriate.
342	
343	For purposes of determining whether a procurement meets the
344	requirements of this subsection, multiple contractual services
345	procurements for substantially similar or related functions or
346	responsibilities occurring in a coordinated fashion or in close
347	time proximity to one another shall be considered a single
348	contractual services procurement for purposes of meeting the
349	thresholds for this section.
350	(3) If the volume of projects required to pass through the
351	centralized gate process pursuant to subsection (1) exceeds the
352	capacity of the commission and center to process them, the
353	commission shall prioritize the projects for commission review
354	and center assistance based upon criteria it shall determine,
355	which shall, at a minimum, include consideration of the
356	estimated contract cost, impact on the public, impact on state
357	employees, complexity, and potential risk of the procurement.
358	For projects required to pass through the centralized gate
359	process that the commission does not prioritize for review, the
360	agency shall instead conduct its own review based upon the
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361 standards, processes, templates, and guidelines of the 362 commission and shall provide information to the Legislature at 363 least 14 days prior to agency approval at each gate in 364 accordance with s. 287.0575(1)(h)5. The commission shall report 365 to the President of the Senate, the Speaker of the House of 366 Representatives, and the Governor if it is required to 367 prioritize projects pursuant to this subsection. 368 (4) The centralized gate process shall require, at a minimum, review of the procurement by the commission at the 369 conclusion of important stages, or gates, in the procurement 370 371 process, as specified in subsection (5), for those procurements 372 subject to review under this act. At each gate, the commission 373 shall determine by majority vote whether: 374 The agency has sufficiently met the requirements of (a) 375 the current phase such that the procurement may advance through 376 the gate, at which point the commission shall grant approval and 377 the procurement shall advance to the next phase; 378 Additional work must be completed in order to satisfy (b) 379 the requirements of the center for the phase under consideration 380 before the procurement may advance through the gate to the next phase, at which point the commission shall withhold approval and 381 382 the procurement shall not advance; or 383 (C) The procurement is not a good business decision and 384 should not be made, at which point the commission shall deny the 385 procurement and the procurement shall be removed from 386 consideration. 387 Notwithstanding the provisions of this section, the commission 388 Page 14 of 28

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389 may not deny procurements which are required by law. If the 390 commission believes that a denial would be appropriate for such 391 a procurement, the commission shall withhold approval and 392 transmit to the President of the Senate, the Speaker of the 393 House of Representatives, and the Governor the reasons why the 394 procurement should not be completed and any recommendation for 395 legislative action. If the President of the Senate or the 396 Speaker of the House of Representatives has not responded in 14 397 days, the commission shall proceed at its discretion. 398 399 Notwithstanding any law to the contrary, agencies under the 400 individual control of the Attorney General, the Chief Financial 401 Officer, or the Commissioner of Agriculture are subject to the 402 provisions of ss. 287.0571-287.0577, except that the commission 403 shall not grant, withhold, or deny approval of a procurement by 404 such agency but instead may only provide recommendations to the 405 agency, and the approval of the commission shall not be required 406 for the agency to take any action in regard to the procurement. 407 The respective agency head shall have sole authority to grant, 408 withhold, or deny approval of such procurement. 409 The gates comprising the centralized gate process (5) 410 shall be established and designated as provided in paragraphs 411 (a)-(e) and shall require, at a minimum, submission by the 412 agency and review by the commission of the following documents: 413 (a) The proposal identification gate, which shall include 414 the business case. 415 The procurement preparation gate, which shall include (b) 416 the updated business case and the solicitation documents prior Page 15 of 28

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417 to the issuance of such documents. An agency may not release solicitation documents without the commission's approval at this 418 419 gate. 420 (C) The contract development gate, which shall include the 421 updated business case and the proposed unexecuted contract. An 422 agency may not execute the contract without the commission's 423 approval at this gate. 424 The transition management gate, which shall include (d) 425 the updated business case and, for a procurement of contractual 426 services, an analysis of the agency's and contractor's readiness 427 for the contractor to perform the proposed responsibility or 428 function. An agency may not transition to contractor 429 performance without the commission's approval at this gate. 430 The post-implementation gate, which shall include the (e) 431 updated business case and a report on the adequacy of contractor 432 performance. 433 (6) If the commission withholds approval of a proposed 434 procurement, the agency may request that the review of the 435 procurement be repeated at a future commission meeting. 436 (7) Any executed contract for a procurement required to 437 pass through the centralized gate process pursuant to this 438 section shall be null and void if: 439 (a) The procurement does not pass through the centralized 440 gate process; or 441 The agency executes a contract without the (b) 442 commission's approval at the contract development gate. 443

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444	This subsection does not apply to procurements which the
445	commission does not prioritize for review pursuant to subsection
446	<u>(3).</u>
447	Section 7. Section 287.0577, Florida Statutes, is created
448	to read:
449	287.0577 Requirements for procurement of certain
450	contractual servicesIn addition to the other applicable
451	requirements of this chapter, an agency shall comply with the
452	requirements of subsections (1)-(4) for a procurement of
453	contractual services subject to review under s. 287.0576:
454	(1) BUSINESS CASEThe agency shall develop a business
455	case which describes and analyzes the procurement. The business
456	case is not subject to challenge or protest pursuant to ch. 120.
457	The business case shall include, but not be limited to, the
458	following information:
459	(a)1. A detailed description of the function or
460	responsibility for which the procurement is proposed, including
460 461	responsibility for which the procurement is proposed, including the reasons why the function or responsibility is not inherently
461	the reasons why the function or responsibility is not inherently
461 462	the reasons why the function or responsibility is not inherently governmental;
461 462 463	the reasons why the function or responsibility is not inherently governmental; 2. If the agency is currently performing the function or responsibility, a description and analysis of the agency's
461 462 463 464	the reasons why the function or responsibility is not inherently governmental; 2. If the agency is currently performing the function or responsibility, a description and analysis of the agency's
461 462 463 464 465	the reasons why the function or responsibility is not inherently governmental; 2. If the agency is currently performing the function or responsibility, a description and analysis of the agency's current performance, including, but not limited to, baseline
461 462 463 464 465 466	<pre>the reasons why the function or responsibility is not inherently governmental; 2. If the agency is currently performing the function or responsibility, a description and analysis of the agency's current performance, including, but not limited to, baseline costs and performance metrics;</pre>
461 462 463 464 465 466 467	<pre>the reasons why the function or responsibility is not inherently governmental; 2. If the agency is currently performing the function or responsibility, a description and analysis of the agency's current performance, including, but not limited to, baseline costs and performance metrics; 3. The goals desired to be achieved through the</pre>
461 462 463 464 465 466 467 468	the reasons why the function or responsibility is not inherently governmental; 2. If the agency is currently performing the function or responsibility, a description and analysis of the agency's current performance, including, but not limited to, baseline costs and performance metrics; 3. The goals desired to be achieved through the procurement and the rationale for such goals; and

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471 (b)1. A description of available options for achieving the 472 goals. If state employees are currently performing the function 473 or responsibility, an option involving maintaining state 474 provision of the function or responsibility shall be included. 475 For options involving procurement of a contractual service, a description of the current market for such service. 476 477 An analysis of the advantages and disadvantages of each 3. option, including, at a minimum, potential performance 478 479 improvements and risks. 480 (c) A cost-benefit analysis documenting the direct and 481 indirect specific baseline costs, savings, and qualitative and 482 quantitative benefits involved in or resulting from the 483 implementation of the recommended option or options. Such 484 analysis shall specify the schedule that, at a minimum, must be 485 adhered to in order to achieve the estimated savings. All 486 elements of cost shall be clearly identified in the cost-benefit 487 analysis, described in the business case, and supported by 488 applicable records and reports. The agency head shall certify 489 that all projected costs, savings, and benefits are valid and 490 achievable. "Cost" means the reasonable, relevant, and 491 verifiable cost which may include, but not be limited to, 492 elements such as personnel costs, materials and supplies, 493 services, equipment, capital depreciation costs, rent, 494 maintenance and repairs, utilities, insurance, personnel travel, 495 overhead, and interim and final payments. The appropriate 496 elements shall depend on the nature of the specific initiative. 497 "Savings" means the difference between the direct and indirect 498 actual annual baseline costs compared to the projected annual Page 18 of 28

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499 cost for the contracted functions or responsibilities in any 500 succeeding state fiscal year during the term of the contract. 501 (d) A description of variance among agency policies and 502 processes and a plan to standardize, consolidate, or revise 503 current policies and processes, if any, to reduce the 504 customization of any proposed solution that would otherwise be 505 required. 506 (e) A description of the specific performance standards that must, at a minimum, be met to ensure adequate performance. 507 508 (f) A statement of the potential impact on state revenues 509 and expenditures for the period beginning with the execution of 510 a contract and extending for 5 years after full implementation 511 of the contract or for the term of the contract, whichever is 512 longer. The statement shall specifically describe the effect on 513 general revenue, trust funds, general revenue service charges, 514 and interest on trust funds together with the potential direct 515 or indirect effect on federal funding and cost allocations. The projected timeframe for key events, from the 516 (q) 517 beginning of the procurement process through the expiration of a 518 contract. 519 (h) A plan to ensure compliance with public records law 520 which must include components that: 521 Provide public access to public records at a cost that 1. 522 does not exceed that provided in chapter 119. 523 2. Ensure the confidentiality of records that are exempt 524 or confidential under law. 525 Meet all legal requirements for record retention 3. 526 provided by law.

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527 4. Require transfer to the state, at no cost, of all public records in possession of the contractor upon termination 528 529 of the contract. 530 (i) A specific and feasible contingency plan addressing 531 contractor nonperformance and a description of the tasks 532 involved in and costs required for its implementation. 533 (j) An agency transition plan for addressing changes in organizational structure, affected business processes, employee 534 transition issues, and communication with affected stakeholders, 535 536 such as agency clients and the public. The transition plan shall 537 contain a reemployment and retraining assistance plan for 538 employees who are not retained by the agency or employed by the 539 contractor. 540 (k) A listing of any assets proposed for surplus. (1) A plan for ensuring access by persons with 541 542 disabilities in compliance with applicable state and federal 543 law. 544 If a contractual services procurement would require integration 545 546 with or would in any way impact other state information 547 technology systems, the agency shall submit the feasibility 548 study documentation as required by the legislative budget 549 request instructions established pursuant to s. 216.023. 550 (2) SOLICITATION REQUIREMENTS.--The solicitation for a 551 contractual services procurement shall include, at a minimum: 552 (a) A detailed description of the function or 553 responsibility under consideration for contracting and, if the 554 function or responsibility is currently being performed by an Page 20 of 28

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555 agency, a description and analysis of the agency's current 556 performance. 557 (b) Requirements that are achievable, unambiguous, 558 measurable, meaningful, and complete. 559 (c) The criteria that after contract execution will be 560 used to assess contractor performance and the minimum acceptable 561 contractor performance levels. 562 (3) CONTRACT REQUIREMENTS. -- At a minimum, the written contract shall include: 563 (a) Specific terms and conditions providing a clearly 564 565 defined scope of work that is directly related to the goals and 566 objectives of the procurement. The terms must include: 567 1. A detailed scope of work that clearly specifies each service and deliverable to be provided. 568 2. All service-level agreements describing all necessary 569 570 performance requirements and responsibilities of the state and 571 the contractor. 572 3. Associated costs and savings, specific payment terms, 573 including incentive, disincentive, and penalty provisions, 574 criteria governing payment, and a clear and specific project 575 schedule. 576 (b) Specific identification of all required performance 577 measures and levels that shall include, but not be limited to: 578 1. Acceptance criteria for each deliverable and service to 579 be provided to the state under the terms of the contract, which 580 document to the greatest extent possible the required 581 performance level. Acceptance criteria must be detailed, clear, and unambiguous and shall be used to measure deliverables and 582 Page 21 of 28

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583	services under the contract. Payment shall be tied to successful
584	production of deliverables.
585	2. A method for monitoring and reporting progress in
586	achieving specified performance outcomes and associated
587	performance incentives.
588	3. The sanctions or penalties that shall be assessed for
589	nonperformance by the contractor.
590	(c) A description of deliverables, activities, or events
591	that are directly related to the scope of work which must be
592	quantifiable, measurable, and verifiable.
593	(d) A management plan for organizational change that
594	clearly identifies any changes in organizational structure,
595	including staffing and personnel changes in all affected
596	agencies. Such plan must specify a feasible mechanism for
597	continuing the operation of the service if the contractor fails
598	to comply with the performance standards in the contract.
599	(e) A requirement that the contractor maintain adequate
600	accounting records that comply with all applicable federal and
601	state laws and generally accepted accounting principles.
602	(f) A requirement authorizing state access to and audit of
603	all records related to the contract or any responsibilities or
604	functions under the contract for state audit and legislative
605	oversight purposes and a requirement for service organization
606	audits in accordance with professional auditing standards, if
607	appropriate.
608	(g) A requirement that ownership of any intellectual
609	property critical for the assumption of the contracted function
610	or responsibility by the state or another contractor shall
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611 revert to the state in the event the contractor ceases to 612 provide the contracted function or responsibility. 613 (h) A requirement describing the timing and substance of 614 all status or progress reports that are to be provided under the 615 contract. All such reports must comply with any relevant state 616 and federal standards for planning, implementation, operations, 617 and oversight. 618 (i) A requirement that the contractor comply with the public records law. The contractor shall: 619 620 1. Keep and maintain the public records that an agency 621 would ordinarily and necessarily be required to keep and 622 maintain in the performance of the function or responsibility. 623 2. Provide public access to such public records on the 624 same terms and conditions required of an agency at a cost that 625 does not exceed that provided in chapter 119. 626 3. Ensure the confidentiality of records which are exempt 627 or confidential under law. 628 Meet all legal requirements for record retention. 4. 629 5. Transfer to the state, at no cost to the state, all 630 public records in the possession of the contractor upon 631 termination of the contract and destroy at a minimum any 632 duplicate public records which are exempt and confidential. All 633 records that are stored electronically must be provided to the 634 state in a format compatible with state information technology 635 systems. (j) A requirement that the contractor shall interview and 636 637 consider for employment with the contractor each impacted state 638 employee who is interested in such employment. Page 23 of 28

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639 (k) Provisions requiring that venue for any action 640 regarding the contract shall be in Leon County and that the 641 contract shall be interpreted according to the laws of this 642 state. 643 (4) REPORTS.--During the term of the contract, the agency 644 shall annually submit with its legislative budget request a project status report for each procurement which has passed 645 646 through at least the first three gates of the centralized gate 647 process, describing the progress made to date, actual completion 648 dates in comparison to planned completion dates, actual costs 649 incurred in comparison to projected costs incurred, current 650 issues requiring resolution, planned project milestones, 651 deliverables, and expenditures for the next reporting period and 652 any other information relating to the contractual services that 653 may be requested. 654 Section 8. Section 216.1817, Florida Statutes, is created 655 to read: 216.1817 Limitation on budgetary changes for contractual 656 657 services procurement; placement of positions in reserve; re-658 establishment of positions. --659 (1) Any budgetary changes for a contractual services 660 procurement that are inconsistent with the agency's approved 661 budget may not be made to existing programs unless such changes 662 are recommended to the Legislative Budget Commission by the 663 Governor, and the Legislative Budget Commission expressly 664 approves such program changes. 665 (2) If a procurement of contractual services involves the 666 performance of functions or responsibilities that are being Page 24 of 28

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667 shifted from state employees to a contractor, the agency shall 668 identify within the business case prepared pursuant to s. 669 287.0577 all resources which are affected, including full-time 670 equivalent positions. All full-time equivalent positions 671 identified in the business case shall be placed in reserve by 672 the Executive Office of the Governor until the end of the second 673 year of the contract. Notwithstanding the provisions of s. 674 216.262, the Executive Office of the Governor shall request 675 authority from the Legislative Budget Commission to reestablish full-time equivalent positions above the number fixed by the 676 677 Legislature when a contract is terminated and the performance of 678 the functions or responsibilities must be returned to the 679 agency. 680 Section 9. The Center for Efficient Government and the Commission on Efficient Government shall terminate on July 1, 681 682 2010, unless reenacted by the Legislature prior to that date. It is the intent of the Legislature that, beginning July 1, 2010, 683 684 the various state agencies shall perform the review functions 685 required under this act for procurements of contractual services 686 under their jurisdiction. It is also the intent of the Legislature that beginning July 1, 2010, the positions 687 688 authorized by this act shall remain with the Department of 689 Management Services, which shall continue providing technical 690 assistance as required in this act. Section 10. Section 14.203, Florida Statutes, is repealed. 691 Section 11. There is hereby appropriated \$2 million 692 693 recurring budget authority to the Department of Management 694 Services from the General Revenue Fund, and 16 full-time Page 25 of 28

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equivalent positions are authorized, to carry out the activities

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696 of the Center for Efficient Government and the Commission on 697 Efficient Government as provided in this act. 698 Section 12. Section 287.0572, Florida Statutes, is 699 renumbered as section 287.0579, Florida Statutes: 700 287.0579 287.0572 Present-value methodology.--701 The cost of bids, proposals, or replies for state (1)702 contracts that include provisions for unequal payment streams or 703 unequal time payment periods shall be evaluated using present-704 value methodology. Each agency, as defined in s. 287.012(1), 705 shall perform the evaluation using the present-value discount rate supplied by the department. The present-value discount rate 706 707 shall be the rate for United States Treasury notes and bonds 708 published in the Interest Rates: Money and Capital Markets 709 section of the most recent copy of the Federal Reserve Bulletin 710 published at the time of issuance of the request for proposals, the invitation to negotiate, or the invitation to bid. 711 The department may adopt rules to administer 712 (2) subsection (1). 713 714 Section 13. Subsection (3) of section 119.0721, Florida 715 Statutes, is amended to read: 716 119.0721 Social security number exemption .--717 An agency shall not deny a commercial entity engaged (3) 718 in the performance of a commercial activity, which for purposes of this subsection means an activity that provides a product or 719 720 service that is available from a private source, as defined in 721 s. 14.203 or its agents, employees, or contractors access to social security numbers, provided the social security numbers 722 Page 26 of 28 CODING: Words stricken are deletions; words underlined are additions. hb1835-00

723 will be used only in the normal course of business for 724 legitimate business purposes, and provided the commercial entity 725 makes a written request for social security numbers, verified as 726 provided in s. 92.525, legibly signed by an authorized officer, 727 employee, or agent of the commercial entity. The verified written request must contain the commercial entity's name, 728 729 business mailing and location addresses, business telephone 730 number, and a statement of the specific purposes for which it 731 needs the social security numbers and how the social security 732 numbers will be used in the normal course of business for legitimate business purposes. The aggregate of these requests 733 shall serve as the basis for the agency report required in 734 735 subsection (7). An agency may request any other information as 736 may be reasonably necessary to verify the identity of the entity 737 requesting the social security numbers and the specific purposes for which such numbers will be used; however, an agency has no 738 739 duty to inquire beyond the information contained in the verified written request. A legitimate business purpose includes 740 741 verification of the accuracy of personal information received by 742 a commercial entity in the normal course of its business; use in 743 a civil, criminal, or administrative proceeding; use for 744 insurance purposes; use in law enforcement and investigation of 745 crimes; use in identifying and preventing fraud; use in 746 matching, verifying, or retrieving information; and use in research activities. A legitimate business purpose does not 747 748 include the display or bulk sale of social security numbers to 749 the general public or the distribution of such numbers to any 750 customer that is not identifiable by the distributor. Page 27 of 28

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Section 14.	This act	shall take	effect	July 1,	2005.
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