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An act relating to the sale of used motor vehicles; providing a popular name; creating the "Used Motor Vehicle Warranty Act"; providing legislative intent; providing definitions; requiring express warranties with respect to the sale of used motor vehicles; providing exceptions; providing requirements for used motor vehicle dealers in honoring warranties; providing for extension of warranty terms under certain circumstances; providing for inability of dealer to conform the motor vehicle to the warranty; providing certain remedies; providing for duties of the Department of Legal Affairs; providing for establishment of resource center and toll-free consumer number; providing liability for bad faith claims; declaring certain agreements void; declaring violation by a dealer of the act an unfair and deceptive trade practice; providing for application of the Used Motor Vehicle Warranty Act; amending s. 320.27, F.S.; providing additional circumstances under which the Department of Highway Safety and Motor Vehicles may suspend certain vehicle dealers' licenses; providing for collection of a fee on each sale of a used motor vehicle; providing for deposit of fee proceeds into the Motor Vehicle Warranty Trust Fund; providing an effective date.

Be It Enacted by the Legislature of the State of Florida:

Section 1. Popular name. -- Sections 1-12 of this act may be

cited as the "Used Motor Vehicle Warranty Act."

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Section 2. Legislative intent.--The Legislature recognizes that the procurement of a used motor vehicle is a major consumer purchase and that a defective used motor vehicle undoubtedly creates a hardship for the consumer. The Legislature recognizes that a dealer has superior knowledge about the structural and mechanical condition of a used motor vehicle which a consumer relies upon when purchasing such vehicle. The Legislature also recognizes that a dealer has superior knowledge of the warranty terms arising from the sale of a used motor vehicle which a consumer relies upon when purchasing such vehicle. It is the intent of the Legislature to provide minimum warranty rights to consumers who purchase used motor vehicles from dealers in this state. It is further the intent of the Legislature that a consumer receive a comparable motor vehicle or a full refund when a good faith warranty complaint cannot be resolved within a specified period of time. However, this act does not limit or expand the rights or remedies that are otherwise available to a consumer under any other law.

Section 3. Definitions.--As used in this act, the term:

- (1) "Collateral expenses" means those additional expenses incurred by the consumer as a result of acquiring the motor vehicle, and all earned finance and credit charges incurred by the consumer.
- (2) "Comparable motor vehicle" means, with respect to a replacement motor vehicle, a used motor vehicle similar or equivalent in price to the price for which the replaced motor vehicle was purchased.

(3) "Consumer" means any person who is not a dealer as defined in s. 320.27(1)(c), Florida Statutes, excluding any person who has purchased a leased vehicle as a result of the exercise of a purchase option in a lease-purchase agreement that has a lease term of 1 year or more.

- (4) "Dealer" means a motor vehicle dealer as defined in s. 320.27(1)(c), Florida Statutes, and subject to licensure under s. 320.27(2), Florida Statutes.
 - (5) "Department" means the Department of Legal Affairs.
- (6) "Incidental expenses" means those reasonable costs incurred by the consumer which are directly caused by a defect in or condition of the vehicle.
- (7) "Motor vehicle" means a motor vehicle propelled by power other than muscular power, which is sold in this state, with a gross vehicle weight rating of less than 8,500 lbs., but excludes recreational vehicles, motorcycles, mopeds, traction engines, truck tractors, road rollers, trailers, and semitrailers, off-road vehicles, and vehicles run only upon tracks or water.
- (8) "Purchase price" means the cash price as defined in s. 520.31(2), Florida Statutes, inclusive of any net allowance for a trade-in vehicle.
- (9) "Reasonable offset for use" means an amount not exceeding 10 cents per mile driven or 10 percent of the purchase price, whichever is less.
- (10) "Service contract" means a written contract to perform, over a fixed period of time or for a specified duration, services relating to the maintenance or repair, or

both, of a consumer product.

- (11) "Used motor vehicle" means a used or secondhand motor vehicle as defined in s. 320.60(13), Florida Statutes.
- (12) "Warranty" means any undertaking in writing,
 excluding a service contract, in connection with the sale by a
 dealer of a used motor vehicle, to refund, repair, replace,
 maintain, or take other action with respect to a used motor
 vehicle and provided at no extra charge beyond the purchase
 price, or any affirmation of fact or promise made by the dealer
 in connection with the sale of a used motor vehicle to a
 consumer upon which the consumer relied in entering into the
 transaction.

Section 4. Express warranties.--

- (1) Each contract entered into by a dealer for the sale to a consumer of a used motor vehicle pursuant to this act must include an express warranty, covering the full cost of both parts and labor, that the vehicle is both structurally and mechanically operational and sound and will remain so for at least 60 days or 3,000 miles of operation, whichever period ends first, but excluding routine maintenance items and damage resulting from an accident or neglect or abuse of the vehicle by the consumer, and that the dealer shall repair or replace any defect or condition, or, at the dealer's option, accept return of the used motor vehicle from the consumer and replace the vehicle with a comparable motor vehicle acceptable to the consumer or provide a refund of the purchase price.
- (2) An express warranty required pursuant to this section may not contain language that attempts to exclude or modify the

consumer's remedy for breach of an express warranty.

- (3) A dealer may not limit a warranty required by this section by the use of such phrases as "fifty-fifty," "labor only," "drive train only," or other words attempting to disclaim the dealer's responsibility.
- (4) The consumer may waive a warranty required by this section only as to a particular defect in the vehicle which the dealer has disclosed to the consumer as being defective. Such waiver is not effective unless the waiver:
 - (a) Is in writing.

- (b) Is conspicuous and in plain language.
- (c) Identifies the particular disclosed defect in the vehicle for which such warranty is to be waived.
- (d) Is signed by both the consumer and dealer prior to sale.
 - (5) This section does not apply to:
- (a) The sale of a used motor vehicle having a purchase price of less than \$2,000; or
- (b) The sale of a used motor vehicle with over 100,000 miles at the time of sale if the mileage is indicated in writing at the time of sale. If the true mileage of the vehicle is unknown, the exemption provided by this paragraph does not apply.
- (6) Except as otherwise provided, the obligations of a manufacturer under an express warranty issued by the manufacturer are not diminished. The warranty created by this section does not require a nonauthorized dealer to repair a defect or condition if the defect or condition is covered by a

manufacturer's warranty, or the manufacturer otherwise agrees to repair, unless the manufacturer or its agent refuses or is unable to repair. Repairs by a manufacturer or dealer under this subsection may be considered as repair attempts under section 7.

Section 5. Duty of dealer.--

- (1) A dealer or his or her agent shall honor any warranty required by section 4, notwithstanding the fact that the warranty period has expired, if the consumer notifies the dealer of a defect or condition within the applicable warranty period.
- (2) If a dealer does not have a repair facility, the dealer shall designate a reasonably accessible facility where the vehicle must be taken for repair.
- (3) If the defect or condition occurs at a location that makes it impossible or unreasonable to return the vehicle to the dealer, the consumer may have the repair completed elsewhere with the consent of the dealer, which consent may not be unreasonably withheld.
- (4) If a dealer fails to provide the written warranty as required by section 4, the dealer is deemed to have given such warranty.
- (5) A dealer or the dealer's agent shall provide to the consumer, each time a used motor vehicle is returned for examination or repair under the warranty, a fully itemized, legible statement or repair order indicating any test drive performed and the approximate length of the test drive, any diagnosis made, and all work performed on the vehicle, including, but not limited to, a general description of the problem reported by the consumer or an identification of the

defect or condition, parts and labor, the date, the odometer reading when the motor vehicle was submitted for examination or repair, and the date when the repair or examination was completed.

- (6) A dealer may not refuse any consumer the opportunity to have an independent prepurchase inspection of any used motor vehicle offered for sale. If the consumer requests an inspection, it shall be conducted by a person chosen by the consumer, but the dealer may establish reasonable conditions regarding the place, time, and extent of the inspection.
 - Section 6. Extension of warranty term.--

- (1) The term of any warranty required by section 4 shall be extended by any time period during which the used motor vehicle is in the possession of the dealer or the dealer's agent for the purpose of repairing the used motor vehicle under the terms and obligations of the warranty.
- (2) The term of the warranty shall be extended by any time period during which the consumer has requested the dealer or the dealer's agent to repair the vehicle under the terms and provisions of the warranty and the repairs are not made or replacement parts are not available.
- (3) The term of any such warranty shall be extended by any time during which repair services are not available to the consumer due to war, invasion, strike, fire, flood, or natural disaster.
- Section 7. <u>Inability of the dealer to conform the motor</u> vehicle to the warranty.--
 - (1) If the dealer is unable to conform the motor vehicle

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to the terms of the warranty by curing any defect or condition that substantially impairs the use, value, or safety of the vehicle after a reasonable number of attempts, the dealer, at the dealer's option, shall either replace the motor vehicle with a comparable motor vehicle acceptable to the consumer or refund to the consumer the purchase price and all reasonably incurred collateral and incidental expenses, less a reasonable offset for use. A refund shall be made to the consumer and lienholder of record, if any, as their interests may appear. Upon receipt of such refund or replacement, the consumer or lienholder must furnish to the dealer clear title to and possession of the motor vehicle. The Department of Revenue shall refund to the dealer any sales tax which the dealer refunded the consumer or lienholder under this section, if the dealer provides to the Department of Revenue a written request for a refund and evidence that the sales tax was paid when the vehicle was purchased and that the dealer refunded the sales tax to the consumer or lienholder.

- (2) It shall be presumed that there has been a reasonable opportunity to correct a defect or condition within the term of the warranty as set forth under section 4(1) and section 6 if:
- (a) The same defect or condition has been subject to repair three or more times and such defect or condition continues to exist; or
- (b) The vehicle has been out of service by reason of repair for a cumulative total of 15 or more days.
 - Section 8. Consumer remedies. --
- (1) Any violation of this act by a dealer for which a

consumer suffers any loss constitutes a violation of chapter 320, Florida Statutes, for which a consumer may resort to the provisions of s. 320.27, Florida Statutes, for relief.

- (2) A consumer may file an action to recover damages caused by a violation of this act. The court shall award a consumer who prevails in such action damages, costs, reasonable attorney's fees, and appropriate equitable relief. If the consumer establishes that the dealer's failure to comply with this chapter was willful, the judgment may include a civil penalty which shall not exceed two times the amount of actual damages.
- (3) An action brought under this act must be commenced within 6 months from the expiration of the warranty, or 1 year from the date of purchase, whichever occurs later.
- (4) This act does not prohibit a consumer from pursuing other rights or remedies under any other law.

Section 9. Department duties. --

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- (1) The Department of Legal Affairs shall establish a resource center which, at a minimum, shall include a toll-free number which a consumer can contact for information concerning the consumer's rights or to file a complaint under this act.
- (2) The department shall prepare brochures and other educational materials to be distributed to consumers informing them of their rights and remedies under this act.
- (3) The department may contract with an independent entity to perform the services pursuant to this section.
- Section 10. <u>Bad faith claims.--Any claim by a consumer</u> which is found by the court to have been filed in bad faith or

253 solely for the purpose of harassment shall result in the
254 consumer being liable for costs and reasonable attorney's fees
255 incurred by the dealer, as a direct result of the bad faith
256 claim.

- Section 11. <u>Certain agreements void.--Except as otherwise</u> provided in this act, any agreement entered into by a consumer that waives, limits, or disclaims the rights set forth in this act is void as contrary to public policy.
- Section 12. <u>Unfair or deceptive trade practice.--A</u>
 violation by a dealer of this act is an unfair and deceptive
 trade practice as defined in part II of chapter 501, Florida
 Statutes.
- Section 13. <u>The Used Motor Vehicle Warranty Act applies to</u>
 used motor vehicles sold in this state on or after January 1,

 267 <u>2006.</u>
 - Section 14. Paragraph (b) of subsection (9) of section 320.27, Florida Statutes, is amended to read:
 - 320.27 Motor vehicle dealers.--

- (9) DENIAL, SUSPENSION, OR REVOCATION. --
- (b) The department may deny, suspend, or revoke any license issued hereunder or under the provisions of s. 320.77 or s. 320.771 upon proof that a licensee has committed, with sufficient frequency so as to establish a pattern of wrongdoing on the part of a licensee, violations of one or more of the following activities:
- 1. Representation that a demonstrator is a new motor vehicle, or the attempt to sell or the sale of a demonstrator as a new motor vehicle without written notice to the purchaser that

Page 10 of 13

HB 0367 2005

281 the vehicle is a demonstrator. For the purposes of this section, a "demonstrator," a "new motor vehicle," and a "used motor vehicle" shall be defined as under s. 320.60. 283

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- 2. Unjustifiable refusal to comply with a licensee's responsibility under the terms of the new motor vehicle warranty issued by its respective manufacturer, distributor, or importer. However, if such refusal is at the direction of the manufacturer, distributor, or importer, such refusal shall not be a ground under this section.
- Misrepresentation or false, deceptive, or misleading statements with regard to the sale or financing of motor vehicles which any motor vehicle dealer has, or causes to have, advertised, printed, displayed, published, distributed, broadcast, televised, or made in any manner with regard to the sale or financing of motor vehicles.
- Failure by any motor vehicle dealer to provide a customer or purchaser with an odometer disclosure statement and a copy of any bona fide written, executed sales contract or agreement of purchase connected with the purchase of the motor vehicle purchased by the customer or purchaser.
- Failure of any motor vehicle dealer to comply with the terms of any bona fide written, executed agreement, pursuant to the sale of a motor vehicle.
- Failure to apply for transfer of a title as prescribed in s. 319.23(6).
- Use of the dealer license identification number by any person other than the licensed dealer or his or her designee.
 - Failure to continually meet the requirements of the

309 licensure law.

- 9. Representation to a customer or any advertisement to the public representing or suggesting that a motor vehicle is a new motor vehicle if such vehicle lawfully cannot be titled in the name of the customer or other member of the public by the seller using a manufacturer's statement of origin as permitted in s. 319.23(1).
- 10. Requirement by any motor vehicle dealer that a customer or purchaser accept equipment on his or her motor vehicle which was not ordered by the customer or purchaser.
- 11. Requirement by any motor vehicle dealer that any customer or purchaser finance a motor vehicle with a specific financial institution or company.
- 12. Requirement by any motor vehicle dealer that the purchaser of a motor vehicle contract with the dealer for physical damage insurance.
- 13. Perpetration of a fraud upon any person as a result of dealing in motor vehicles, including, without limitation, the misrepresentation to any person by the licensee of the licensee's relationship to any manufacturer, importer, or distributor.
- 14. Violation of any of the provisions of s. 319.35 by any motor vehicle dealer.
- 15. Sale by a motor vehicle dealer of a vehicle offered in trade by a customer prior to consummation of the sale, exchange, or transfer of a newly acquired vehicle to the customer, unless the customer provides written authorization for the sale of the trade-in vehicle prior to delivery of the newly acquired

337 vehicle.

- 16. Willful failure to comply with any administrative rule adopted by the department.
- 17. Violation of chapter 319, this chapter, or ss. 559.901-559.9221, which has to do with dealing in or repairing motor vehicles or mobile homes. Additionally, in the case of used motor vehicles, the willful violation of the federal law and rule in 15 U.S.C. s. 2304, 16 C.F.R. part 455, pertaining to the consumer sales window form.
- 18. Failure to comply with the terms of the Used Motor Vehicle Warranty Act.
- 19. Failure to comply with a court decision rendered pursuant to the Used Motor Vehicle Warranty Act, irrespective of whether the failure occurs with sufficient frequency so as to establish a pattern of wrongdoing on the part of the licensee.
- 20. Failure to display the Buyer's Guide set forth in Title 16, Code of Federal Regulations, Part 455.
- Section 15. Fees.--A \$1 fee shall be collected by a motor vehicle dealer from the consumer at the consummation of the sale of a used motor vehicle. Such fees shall be remitted to the county tax collector acting as agent for the department. All fees shall be transferred to the Department of Legal Affairs for deposit into the Motor Vehicle Warranty Trust Fund.
 - Section 16. This act shall take effect July 1, 2005.