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CHAMBER ACTION

1 The Commerce Council recommends the following: 2 3 Council/Committee Substitute 4 Remove the entire bill and insert: A bill to be entitled 5 6 An act relating to insurance agents and agencies; creating 7 s. 624.1275, F.S.; proscribing state agencies and 8 political subdivisions from prohibiting or excluding licensed insurance agents from competing or negotiating 9 10 for certain insurance products or plans; providing a definition; amending s. 624.317, F.S.; including insurance 11 12 agencies among entities the Department of Financial Services is authorized to investigate; amending s. 13 14 624.318, F.S.; authorizing the department or the Office of Insurance Regulation to electronically scan certain 15 16 information for certain purposes; providing application; 17 amending s. 624.501, F.S.; clarifying a license fee; 18 amending s. 626.015, F.S.; revising definitions; amending 19 s. 626.016, F.S.; including insurance agencies among 20 entities subject to regulation by the Chief Financial 21 Officer; amending s. 626.025, F.S.; correcting cross 22 references; amending s. 626.112, F.S.; delaying the 23 effective date by which agencies must obtain a license; Page 1 of 49

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hb0591-02-c2

24 providing that an agency may file for registration in lieu 25 of licensure under specified conditions; imposing a fine 26 on any agency that fails to timely apply for licensure or 27 registration; deleting certain agency licensure requirement provisions; amending s. 626.171, F.S.; 28 29 specifying licensure and registration application requirements for insurance entities other than insurance 30 31 agencies; deleting a provision applying to insurance 32 agency license application requirements; amending s. 33 626.172, F.S.; revising insurance agency licensure 34 application requirements; providing procedures and 35 limitations; providing duties of the department; amending s. 626.221, F.S.; revising exceptions to certain 36 37 examination requirements; amending s. 626.2815, F.S.; 38 revising certain continuing education requirements; 39 amending ss. 626.292 and 626.321, F.S.; correcting cross 40 references, to conform; amending s. 626.342, F.S.; including insurance agencies under provisions prohibiting 41 42 furnishing supplies to certain unlicensed agents and imposing civil liability under certain circumstances; 43 44 amending s. 626.382, F.S.; providing for renewal of 45 licenses; amending s. 626.451, F.S.; clarifying application of a provision relating to authorizing 46 47 effectuation of certain appointments; amending s. 626.536, F.S.; including insurance agencies under an action 48 49 reporting requirement; amending s. 626.561, F.S.; 50 including insurance agencies under provisions providing funds reporting and accounting requirements and imposing 51 Page 2 of 49

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hb0591-02-c2

52 criminal penalties; amending s. 626.572, F.S.; including 53 insurance agencies under provisions prohibiting rebating 54 under certain circumstances; creating s. 626.594, F.S.; 55 prohibiting insurance producers and affiliates from accepting or receiving compensation from insurers or third 56 57 parties for certain purposes under certain circumstances; providing an exception relating to certain disclosures; 58 59 providing requirements; providing construction; specifying 60 that disclosures need not be made by certain persons; 61 providing definitions; amending s. 626.601, F.S.; 62 including insurance agencies under provisions authorizing 63 the department to inquire into improper conduct; creating 64 s. 626.602, F.S.; authorizing the department to disapprove the use of certain names under certain circumstances; 65 providing construction; amending s. 626.6115, F.S.; 66 67 providing an additional ground for the department to take 68 compulsory adverse insurance agency license actions; providing that the existence of grounds for adverse action 69 70 against a licensed agency does not constitute grounds for 71 adverse action against another licensed agency; amending 72 s. 626.621, F.S.; clarifying a ground for certain adverse 73 actions against certain licenses or appointments; amending s. 626.6215, F.S.; providing an additional ground for the 74 75 department to take discretionary adverse insurance agency 76 license actions; providing that the existence of grounds for adverse action against a licensed agency does not 77 78 constitute grounds for adverse action against another 79 licensed agency; amending s. 626.641, F.S.; specifying Page 3 of 49

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hb0591-02-c2

80 requests for reinstatements that are subject to denial and 81 certain waiting periods; requiring applicants for 82 additional licenses or appointments to apply and qualify; 83 providing for denial of such applications; amending s. 626.7351, F.S.; specifying an age requirement for 84 85 applicants for a customer representative's license; amending s. 626.747, F.S.; revising agent requirements for 86 87 branch agencies to include life or health agents; amending ss. 626.7355 and 626.8411, F.S.; deleting cross 88 89 references, to conform; amending s. 626.854, F.S.; 90 providing definitions; specifying prohibited activities for public adjusters; limiting a public adjuster's 91 commissions; providing requirements for public adjusters' 92 93 contracts; providing general ethical requirements for 94 public adjusters; specifying limitations; limiting the 95 authority of a public adjuster to adjust total loss 96 claims; amending s. 626.9541, F.S.; prohibiting certain persons from receiving unearned premiums from flood 97 98 insurance carriers; providing that falsely representing a contract to be a contract of reinsurance is an unfair 99 100 trade practice; amending s. 648.50, F.S.; clarifying a 101 provision relating to adverse actions against licenses and appointments; repealing s. 626.592, F.S., relating to 102 103 primary agents; providing an effective date. 104 105 Be It Enacted by the Legislature of the State of Florida:

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Page 4 of 49

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107 Section 1. Section 624.1275, Florida Statutes, is created 108 to read:

109 624.1275 Insurance agents; prohibited exclusion from 110 public bidding and negotiations. --A licensed insurance agent may 111 not be prohibited or excluded from competing or negotiating for 112 any insurance product or plan purchased, provided, or endorsed by a state agency or any political subdivision of this state on 113 the basis of the compensation or contractual or employment 114 115 arrangement granted to the agent by an employer, insurer, or 116 licensed agency. The term "political subdivision" has the same 117 meaning set forth in s. 1.01.

Section 2. Subsection (1) of section 624.317, Florida Statutes, is amended to read:

120 624.317 Investigation of agents, <u>agencies</u>, adjusters, 121 administrators, service companies, and others.--If it has reason 122 to believe that any person has violated or is violating any 123 provision of this code, or upon the written complaint signed by 124 any interested person indicating that any such violation may 125 exist:

The department shall conduct such investigation as it 126 (1)deems necessary of the accounts, records, documents, and 127 128 transactions pertaining to or affecting the insurance affairs of any general agent, surplus lines agent, adjuster, managing 129 130 general agent, insurance agent, insurance agency, customer 131 representative, service representative, or other person subject 132 to its jurisdiction, subject to the requirements of s. 626.601. Section 3. Subsection (7) is added to section 624.318, 133 134 Florida Statutes, to read:

Page 5 of 49

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135 624.318 Conduct of examination or investigation; access to 136 records; correction of accounts; appraisals .--(7)(a) The department or office or its examiners or 137 138 investigators may electronically scan accounts, records, 139 documents, files, and information, relating to the subject of the examination or investigation, in the possession or control 140 of the person being examined or investigated. 141 (b) The provisions of this subsection are applicable to 142 143 all investigations and examinations authorized by any provision 144 of the Florida Insurance Code. 145 Section 4. Subsection (20) of section 624.501, Florida 146 Statutes, is amended to read: 147 624.501 Filing, license, appointment, and miscellaneous fees.--The department, commission, or office, as appropriate, 148 shall collect in advance, and persons so served shall pay to it 149 in advance, fees, licenses, and miscellaneous charges as 150 151 follows: 152 (20) Insurance agency or Adjusting firm, original or renewal 3-year license....\$60.00 153 154 Section 5. Subsections (7) and (16) of section 626.015, 155 Florida Statutes, are amended to read: 156 626.015 Definitions.--As used in this part: "Home state" means the District of Columbia and any 157 (7) state or territory of the United States in which an insurance 158 159 agent maintains his or her principal place of residence or 160 principal place of business and is licensed to act as an 161 insurance agent.

Page 6 of 49

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162 "Resident" means an individual whose home state is (16) 163 the State of Florida domiciled and residing in this state. 164 Section 6. Subsection (1) of section 626.016, Florida 165 Statutes, is amended to read: 166 626.016 Powers and duties of department, commission, and 167 office.--The powers and duties of the Chief Financial Officer 168 (1)169 and the department specified in this part apply only with 170 respect to insurance agents, insurance agencies, managing 171 general agents, insurance adjusters, reinsurance intermediaries,

172 viatical settlement brokers, customer representatives, service 173 representatives, and agencies.

Section 7. Subsections (7) and (12) of section 626.025, Florida Statutes, are amended, and subsections (13), (14), and (15) of said section are renumbered as subsections (12), (13), and (14), respectively, to read:

178 626.025 Consumer protections.--To transact insurance, 179 agents shall comply with consumer protection laws, including the 180 following, as applicable:

181 (7) Required licensure or registration of certain
182 insurance agencies under s. <u>626.112</u> 626.172.

183 (12) Designation of a primary agent by an insurance agency
 184 under s. 626.592.

185 Section 8. Subsection (7) of section 626.112, Florida186 Statutes, is amended to read:

187 626.112 License and appointment required; agents, customer
 188 representatives, adjusters, insurance agencies, service
 189 representatives, managing general agents.- Page 7 of 49

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190 (7)(a) Effective October 1, 2006, no individual, firm, 191 partnership, corporation, association, or any other entity shall act in its own name or under a trade name, directly or 192 193 indirectly, as an insurance agency, when required to be licensed 194 by this subsection, unless it complies with s. 626.172 with 195 respect to possessing an insurance agency license for each place 196 of business at which it engages in any activity which may be 197 performed only by a licensed insurance agent. Each agency 198 engaged in business in this state before January 1, 2003, which 199 is wholly owned by insurance agents currently licensed and 200 appointed under this chapter, each incorporated agency whose 201 voting shares are traded on a securities exchange, and each 202 agency whose primary function is offering insurance as a service 203 or member benefit to members of a nonprofit corporation may file 204 an application for registration in lieu of licensure in accordance with s. 626.172(3). Each agency engaged in business 205 206 before October 1, 2006, shall file an application for licensure 207 or registration on or before October 1, 2006. 208 1. If an agency is required to be licensed but fails to file an application for licensure in accordance with this 209 210 section, the department shall impose on the agency an administrative penalty in an amount of up to \$10,000. 211 2. If an agency is eligible for registration but fails to 212 213 file an application for registration or an application for 214 licensure in accordance with this section, the department shall 215 impose on the agency an administrative penalty in an amount of 216 up to \$5,000.

Page 8 of 49

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(b) <u>A registered</u> An insurance agency shall, as a condition precedent to continuing business, obtain an insurance agency license if the department finds that, with respect to any majority owner, partner, manager, director, officer, or other person who manages or controls the agency, any person has, <u>subsequent to the effective date of this act</u>:

Been found guilty of, or has pleaded guilty or nolo
 contendere to, a felony in this state or any other state
 relating to the business of insurance or to an insurance agency,
 without regard to whether a judgment of conviction has been
 entered by the court having jurisdiction of the cases.

228 2. Employed any individual in a managerial capacity or in 229 a capacity dealing with the public who is under an order of revocation or suspension issued by the department. An insurance 230 231 agency may request, on forms prescribed by the department, 232 verification of any person's license status. If a request is 233 mailed within 5 working days after an employee is hired, and the 234 employee's license is currently suspended or revoked, the agency 235 shall not be required to obtain a license, if the unlicensed 236 person's employment is immediately terminated.

3. Operated the agency or permitted the agency to beoperated in violation of s. 626.747.

4. With such frequency as to have made the operation of
the agency hazardous to the insurance-buying public or other
persons:

a. Solicited or handled controlled business. This
subparagraph shall not prohibit the licensing of any lending or
financing institution or creditor, with respect to insurance Page 9 of 49

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hb0591-02-c2

only, under credit life or disability insurance policies of borrowers from the institutions, which policies are subject to part IX of chapter 627.

b. Misappropriated, converted, or unlawfully withheld
moneys belonging to insurers, insureds, beneficiaries, or others
and received in the conduct of business under the license.

c. Unlawfully rebated, attempted to unlawfully rebate, or
unlawfully divided or offered to divide commissions with
another.

d. Misrepresented any insurance policy or annuity
contract, or used deception with regard to any policy or
contract, done either in person or by any form of dissemination
of information or advertising.

e. Violated any provision of this code or any other law
applicable to the business of insurance in the course of dealing
under the license.

f. Violated any lawful order or rule of the department.

g. Failed or refused, upon demand, to pay over to any
insurer he or she represents or has represented any money coming
into his or her hands belonging to the insurer.

h. Violated the provision against twisting as defined ins. 626.9541(1)(1).

267 i. In the conduct of business, engaged in unfair methods
268 of competition or in unfair or deceptive acts or practices, as
269 prohibited under part IX of this chapter.

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j. Willfully overinsured any property insurance risk.

Page 10 of 49

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k. Engaged in fraudulent or dishonest practices in the
conduct of business arising out of activities related to
insurance or the insurance agency.

274 l. Demonstrated lack of fitness or trustworthiness to
275 engage in the business of insurance arising out of activities
276 related to insurance or the insurance agency.

277 m. Authorized or knowingly allowed individuals to transact 278 insurance who were not then licensed as required by this code.

5. Knowingly employed any person who within the preceding
3 years has had his or her relationship with an agency
terminated in accordance with paragraph (d).

282 6. Willfully circumvented the requirements or prohibitions283 of this code.

(c) An agency required to be licensed in accordance with paragraph (b) shall remain so licensed for a period of 3 years from the date of licensure unless the license is suspended or revoked in accordance with law. The department may revoke or suspend the agency authority to do business for activities occurring during the time the agency is licensed, regardless of whether the licensing period has terminated.

291 (d) Notwithstanding the provisions of this subsection, no
 292 insurance agency shall be required to apply for an agency
 293 license if such agency can prove to the department that:

294 1. The agency is severing its relationship with each 295 majority owner, partner, manager, director, officer, or other 296 person who managed or controlled such agency and who violated 297 any of the provisions of paragraph (b).

Page 11 of 49

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324

298 No such majority owner, partner, manager, director, $\frac{2}{2}$ 299 officer, or other person who managed such agency is to be 300 affiliated with such agency in any capacity for a period of 3 301 years from the date of such severance. Section 9. Section 626.171, Florida Statutes, is amended 302 303 to read: 626.171 Application for license as an agent, customer 304 representative, adjuster, service representative, managing 305 306 general agent, or reinsurance intermediary .--307 The department shall not issue a license as an agent, (1)308 customer representative, adjuster, insurance agency, service 309 representative, managing general agent, or reinsurance 310 intermediary to any person except upon written application therefor filed with it, qualification therefor, and payment in 311 advance of all applicable fees. Any such application shall be 312 313 made under the oath of the applicant and be signed by the 314 applicant. Beginning November 1, 2002, The department shall 315 accept the uniform application for nonresident agent licensing. 316 The department may adopt revised versions of the uniform 317 application by rule. In the application, the applicant shall set forth: 318 (2) 319 (a) His or her full name, age, social security number, residence address, business address, and mailing address. 320 Proof that he or she has completed or is in the 321 (b) process of completing any required prelicensing course. 322 Whether he or she has been refused or has voluntarily 323 (C)

Page 12 of 49

surrendered or has had suspended or revoked a license to solicit

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325 insurance by the department or by the supervising officials of 326 any state.

(d) Whether any insurer or any managing general agent claims the applicant is indebted under any agency contract or otherwise and, if so, the name of the claimant, the nature of the claim, and the applicant's defense thereto, if any.

331 (e) Proof that the applicant meets the requirements for332 the type of license for which he or she is applying.

(f) Such other or additional information as the department may deem proper to enable it to determine the character, experience, ability, and other qualifications of the applicant to hold himself or herself out to the public as an insurance representative.

338 (3) An application for an insurance agency license shall 339 be signed by the owner or owners of the agency. If the agency is 340 incorporated, the application shall be signed by the president 341 and secretary of the corporation.

342 (3)(4) Each application shall be accompanied by payment of
 343 any applicable fee.

344 (4) (4) (5) An application for a license as an agent, customer 345 representative, adjuster, insurance agency, service 346 representative, managing general agent, or reinsurance intermediary must be accompanied by a set of the individual 347 applicant's fingerprints, or, if the applicant is not an 348 individual, by a set of the fingerprints of the sole proprietor, 349 majority owner, partners, officers, and directors, on a form 350 351 adopted by rule of the department and accompanied by the 352 fingerprint processing fee set forth in s. 624.501. Fingerprints Page 13 of 49

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353 shall be used to investigate the applicant's qualifications 354 pursuant to s. 626.201. The fingerprints shall be taken by a law 355 enforcement agency or other department-approved entity.

356 (5)(6) The application for license filing fee prescribed 357 in s. 624.501 is not subject to refund.

358 <u>(6)(7)</u> Pursuant to the federal Personal Responsibility and 359 Work Opportunity Reconciliation Act of 1996, each party is 360 required to provide his or her social security number in 361 accordance with this section. Disclosure of social security 362 numbers obtained through this requirement shall be limited to 363 the purpose of administration of the Title IV-D program for 364 child support enforcement.

365 Section 10. Section 626.172, Florida Statutes, is amended 366 to read:

626.172 Application for insurance agency license.--

368 (1) <u>The department may issue a license as an insurance</u> 369 <u>agency to any person only after such person files a written</u> 370 <u>application with the department and qualifies for such license.</u> 371 <u>If any majority owner, partner, officer, or director of an</u> 372 <u>insurance agency:</u>

373 (a) Has been found guilty of, or has pleaded guilty or 374 nolo contendere to, a felony relating to the business of 375 insurance in this state or any other state or federal court, 376 regardless of whether a judgment of conviction has been entered 377 by the court having jurisdiction of such cases; or

378 (b) Has been denied a license relating to the business of
 379 insurance, or has had his or her license to practice or conduct
 380 any regulated profession, business, or vocation relating to the Page 14 of 49

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hb0591-02-c2

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381	business of insurance revoked or suspended, by this or any other
382	state, any nation, any possession or district of the United
383	States, or any court, or any lawful agency thereof;
384	
385	the insurance agency and any subsidiary or branch thereof shall
386	obtain a license from the department pursuant to this section.
387	(2) An application for an insurance agency license shall
388	be signed by the owner or owners of the agency. If the agency is
389	incorporated, the application shall be signed by the president
390	and secretary of the corporation. The application for an
391	insurance agency license shall include:
392	(a) The name of each majority owner, partner, officer, and
393	director of the insurance agency.
394	(b) The residence address of each person required to be
395	listed in the application under paragraph (a).
396	(c) The name of the insurance agency and its principal
397	business address.
398	(d) The location of each agency office and the name under
399	which each agency office conducts or will conduct business.
400	(e) The name of each agent to be in full-time charge of an
401	agency office and specification of which office.
402	(f) The fingerprints of each of the following:
403	1. A sole proprietor.
404	2. Each partner.
405	3. Each owner of an unincorporated agency.
406	4. Each owner who directs or participates in the
407	management or control of an incorporated agency whose shares are
408	not traded on a securities exchange. Page 15 of 49

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2005

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409	5. The president, senior vice-presidents, treasurer,
410	secretary, and directors of the agency.
411	6. Any other person who directs or participates in the
412	management or control of the agency, whether through the
413	ownership of voting securities, by contract, or otherwise.
414	
415	Fingerprints must be taken by a law enforcement agency or other
416	entity approved by the department and must be accompanied by the
417	fingerprint processing fee specified in s. 624.501. Fingerprints
418	shall be processed in accordance with s. 624.34. However,
419	fingerprints need not be filed for any individual who is
420	currently licensed and appointed under this chapter. This
421	paragraph does not apply to corporations whose voting shares are
422	traded on a securities exchange. The name of any person to whom
423	subsection (1) applies.
424	(g) Such additional information as the department requires
425	by promulgated rule to ascertain the trustworthiness and
426	competence of persons required to be listed on the application
427	and to ascertain that such persons meet the requirements of this
428	code. However, the department may not require that credit or
429	character reports be submitted for persons required to be listed
430	on the application.
431	(h) Beginning October 1, 2005, the department shall accept
432	the uniform application for nonresident agency licensure. The
433	department may adopt by rule revised versions of the uniform
434	application.
435	(3) The department shall issue a registration as an
436	insurance agency to any agency that files a written application
	Page 16 of 49

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	HB 591 CS 2005 CS
437	with the department and qualifies for registration. The
438	application for registration shall require the agency to provide
439	the same information required for an agency licensed under
440	subsection (2); the agent identification number for each owner
441	who is a licensed agent; proof that the agency qualifies for
442	registration as provided in s. 626.112(7); and any other
443	additional information that the department determines is
444	necessary in order to demonstrate that the agency qualifies for
445	registration. The application must be signed by the owner or
446	owners of the agency. If the agency is incorporated, the
447	application must be signed by the president and the secretary of
448	the corporation. An agent who owns the agency need not file
449	fingerprints with the department if the agent obtained a license
450	under this chapter, and the license is currently valid.
451	(a) If an application for registration is denied, the
452	agency must file an application for licensure no later than 30
453	days after the date of the denial of registration.
454	(b) A registered insurance agency must file an application
455	for licensure no later than 30 days after the date that any
456	person who is not a licensed and appointed agent in this state
457	acquires any ownership interest in the agency. If an agency
458	fails to file an application for licensure in compliance with
459	this paragraph, the department shall impose an administrative
460	penalty in an amount of up to \$5,000 on the agency.
461	(c) Sections 626.6115 and 626.6215 do not apply to
462	agencies registered under this subsection.
463	(4) The department shall issue a license or registration
464	to each agency upon approval of the application and each agency
	Page 17 of 49

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465 <u>shall display the license or registration prominently in a</u> 466 <u>manner that makes it clearly visible to any customer or</u> 467 <u>potential customer who enters the agency.</u> 468 Section 11. Subsection (2) of section 626.221, Florida 469 Statutes, is amended to read:

470 626.221 Examination requirement; exemptions.--

471 (2) However, no such examination shall be necessary in any472 of the following cases:

(a) An applicant for renewal of appointment as an agent,
customer representative, or adjuster, unless the department
determines that an examination is necessary to establish the
competence or trustworthiness of such applicant.

(b) An applicant for limited license as agent for personal
accident insurance, baggage and motor vehicle excess liability
insurance, credit life or disability insurance, credit
insurance, credit property insurance, in-transit and storage
personal property insurance, or communications equipment
property insurance or communication equipment inland marine
insurance.

(c) In the discretion of the department, an applicant for reinstatement of license or appointment as an agent, customer representative, or adjuster whose license has been suspended within 2 years prior to the date of application or written request for reinstatement.

(d) An applicant who, within 2 years prior to application
for license and appointment as an agent, customer
representative, or adjuster, was a full-time salaried employee
of the department and had continuously been such an employee
Page 18 of 49

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hb0591-02-c2

493 with responsible insurance duties for not less than 2 years and 494 who had been a licensee within 2 years prior to employment by 495 the department with the same class of license as that being 496 applied for.

497 (e) An individual who qualified as a managing general 498 agent, service representative, customer representative, or all-499 lines adjuster by passing a general lines agent's examination 500 and subsequently was licensed and appointed and has been 501 actively engaged in all lines of property and casualty insurance 502 may, upon filing an application for appointment, be licensed and 503 appointed as a general lines agent for the same kinds of business without taking another examination if he or she holds 504 505 any such currently effective license referred to in this 506 paragraph or held the license within 48 months prior to the date 507 of filing the application with the department.

508 (e) (f) A person who has been licensed and appointed as a 509 public adjuster, or independent adjuster, or licensed and 510 appointed either as an agent or company adjuster, as to all 511 property, casualty, and surety insurances, may be licensed and 512 appointed as a company, adjuster as to any of such insurances, 513 or as an independent, adjuster or public adjuster, as to such 514 kinds of insurance, without additional written examination if an 515 application for licensure appointment is filed with the 516 department within 48 months following the date of cancellation 517 or expiration of the prior appointment.

518 <u>(f)(g)</u> A person who has been licensed as an adjuster for 519 motor vehicle, property and casualty, workers' compensation, and 520 health insurance may be licensed as such an adjuster without Page 19 of 49

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additional written examination if his or her application for
<u>licensure</u> appointment is filed with the department within 48
months after cancellation or expiration of the prior license.

524 <u>(g)(h)</u> An applicant for temporary license, except as 525 provided in this code.

526 (h)(i) An applicant for a life or health license who has 527 received the designation of chartered life underwriter (CLU) 528 from the American College of Life Underwriters and who has been 529 engaged in the insurance business within the past 4 years, 530 except that such an individual may be examined on pertinent 531 provisions of this code.

532 <u>(i)(j)</u> An applicant for license as a general lines agent, 533 customer representative, or adjuster who has received the 534 designation of chartered property and casualty underwriter 535 (CPCU) from the American Institute for Property and Liability 536 Underwriters and who has been engaged in the insurance business 537 within the past 4 years, except that such an individual may be 538 examined on pertinent provisions of this code.

539 (j) (k) An applicant for license as a customer 540 representative who has the designation of Accredited Advisor in Insurance (AAI) from the Insurance Institute of America, the 541 542 designation of Certified Insurance Counselor (CIC) from the 543 Society of Certified Insurance Service Counselors, the 544 designation of Accredited Customer Service Representative (ACSR) 545 from the Independent Insurance Agents of America, the 546 designation of Certified Professional Service Representative 547 (CPSR) from the National Foundation for Certified Professional Service Representatives, the designation of Certified Insurance 548 Page 20 of 49

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549 Service Representative (CISR) from the Society of Certified 550 Insurance Service Representatives. Also, an applicant for 551 license as a customer representative who has the designation of 552 Certified Customer Service Representative (CCSR) from the 553 Florida Association of Insurance Agents, or the designation of 554 Registered Customer Service Representative (RCSR) from a 555 regionally accredited postsecondary institution in this state, or the designation of Professional Customer Service 556 557 Representative (PCSR) from the Professional Career Institute, 558 whose curriculum has been approved by the department and whose 559 curriculum includes comprehensive analysis of basic property and casualty lines of insurance and testing at least equal to that 560 561 of standard department testing for the customer representative 562 license. The department shall adopt rules establishing standards for the approval of curriculum. 563

564 (k) (1) An applicant for license as an adjuster who has the 565 designation of Accredited Claims Adjuster (ACA) from a 566 regionally accredited postsecondary institution in this state, 567 or the designation of Professional Claims Adjuster (PCA) from 568 the Professional Career Institute, whose curriculum has been 569 approved by the department and whose curriculum includes 570 comprehensive analysis of basic property and casualty lines of 571 insurance and testing at least equal to that of standard 572 department testing for the all-lines adjuster license. The 573 department shall adopt rules establishing standards for the 574 approval of curriculum.

575 <u>(1)(m)</u> An applicant qualifying for a license transfer 576 under s. 626.292, if the applicant: Page 21 of 49

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2005

577 1. Has successfully completed the prelicensing examination 578 requirements in the applicant's previous state which are 579 substantially equivalent to the examination requirements in this 580 state, as determined by the department;

2. Has received the designation of chartered property and casualty underwriter (CPCU) from the American Institute for Property and Liability Underwriters and has been engaged in the insurance business within the past 4 years if applying to transfer a general lines agent license; or

586 3. Has received the designation of chartered life 587 underwriter (CLU) from the American College of Life Underwriters 588 and has been engaged in the insurance business within the past 4 589 years, if applying to transfer a life or health agent license.

590 (m)(n) An applicant for a nonresident agent license, if 591 the applicant:

592 1. Has successfully completed prelicensing examination 593 requirements in the applicant's home state which are 594 substantially equivalent to the examination requirements in this 595 state, as determined by the department, as a requirement for 596 obtaining a resident license in his or her home state;

597 2. Held a general lines agent license, life agent license, 598 or health agent license prior to the time a written examination 599 was required;

600 3. Has received the designation of chartered property and 601 casualty underwriter (CPCU) from the American Institute for 602 Property and Liability Underwriters and has been engaged in the 603 insurance business within the past 4 years, if an applicant for 604 a nonresident license as a general lines agent; or Page 22 of 49

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4. Has received the designation of chartered life underwriter (CLU) from the American College of Life Underwriters and has been in the insurance business within the past 4 years, if an applicant for a nonresident license as a life agent or health agent.

610 Section 12. Paragraphs (a), (b), (c), and (d) of 611 subsection (3) of section 626.2815, Florida Statutes, are 612 amended to read:

613 626.2815 Continuing education required; application;
614 exceptions; requirements; penalties.--

615 (3)(a) Each person subject to the provisions of this 616 section must, except as set forth in paragraphs (b), and (c), 617 and (d), complete a minimum of 24 hours of continuing education 618 courses every 2 years in basic or higher-level courses prescribed by this section or in other courses approved by the 619 department. Each person subject to the provisions of this 620 621 section must complete, as part of his or her required number of continuing education hours, 3 hours of continuing education, 622 623 approved by the department, every 2 years on the subject matter 624 of ethics.

(b) For compliance periods beginning on January 1, 1998, A
person who has been licensed for a period of 6 or more years
must complete 20 hours every 2 years in intermediate or
advanced-level courses prescribed by this section or in other
courses approved by the department.

(c) A licensee who has been licensed for 25 years or more
and is a CLU or a CPCU or has a Bachelor of Science degree in
risk management or insurance with evidence of 18 or more
Page 23 of 49

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633 semester hours in upper-level insurance-related courses must 634 complete <u>10</u> 12 hours of continuing education courses every 2 635 years in courses prescribed by this section or in other courses 636 approved by the department, except, for compliance periods 637 beginning January 1, 1998, the licensees described in this 638 paragraph shall be required to complete 10 hours of continuing 639 education courses every 2 years.

640 (d) Any person who holds a license as a customer 641 representative, limited customer representative, title agent, 642 motor vehicle physical damage and mechanical breakdown insurance 643 agent, crop or hail and multiple-peril crop insurance agent, or as an industrial fire insurance or burglary insurance agent and 644 645 who is not a licensed life or health insurance agent, shall be required to complete 10 12 hours of continuing education courses 646 647 every 2 years, except, for compliance periods beginning on 648 January 1, 1998, each licensee subject to this paragraph shall 649 be required to complete 10 hours of continuing education courses 650 every 2 years.

651 Section 13. Paragraph (c) of subsection (2) of section 652 626.292, Florida Statutes, is amended to read:

626.292 Transfer of license from another state.--

(2) To qualify for a license transfer, an individualapplicant must meet the following requirements:

(c) The individual shall submit a completed application for this state which is received by the department within 90 days after the date the individual became a resident of this state, along with payment of the applicable fees set forth in s. 660 624.501 and submission of the following documents: Page 24 of 49

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661 A certification issued by the appropriate official of 1. 662 the applicant's home state identifying the type of license and 663 lines of authority under the license and stating that, at the 664 time the license from the home state was canceled, the applicant 665 was in good standing in that state or that the state's Producer 666 Database records, maintained by the National Association of Insurance Commissioners, its affiliates, or subsidiaries, 667 668 indicate that the agent is or was licensed in good standing for 669 the line of authority requested.

670 2. A set of the individual applicant's fingerprints in
671 accordance with s. 626.171(4)(5).

672 Section 14. Paragraph (d) of subsection (1) and paragraph
673 (a) of subsection (2) of section 626.321, Florida Statutes, are
674 amended to read:

675

626.321 Limited licenses.--

(1) The department shall issue to a qualified individual,
or a qualified individual or entity under paragraphs (c), (d),
(e), and (i), a license as agent authorized to transact a
limited class of business in any of the following categories:

680 (d) Baggage and motor vehicle excess liability681 insurance.--

682 1. License covering only insurance of personal effects
683 except as provided in subparagraph 2. The license may be issued
684 only:

a. To a full-time salaried employee of a common carrier or
a full-time salaried employee or owner of a transportation
ticket agency, which person is engaged in the sale or handling
of transportation of baggage and personal effects of travelers, Page 25 of 49

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hb0591-02-c2

689 and may authorize the sale of such insurance only in connection 690 with such transportation; or

b. To the full-time salaried employee of a licensed
general lines agent or to a business entity that offers motor
vehicles for rent or lease if insurance sales activities
authorized by the license are in connection with and incidental
to the rental of a motor vehicle. An entity applying for a
license under this sub-subparagraph:

(I) Is required to submit only one application for a
license under s. 626.171. The requirements of s. 626.171(4)(5)
shall apply only to the officers and directors of the entity
submitting the application.

(II) Is required to obtain a license for each office, branch office, or place of business making use of the entity's business name by applying to the department for the license on a simplified application form developed by rule of the department for this purpose.

(III) Is required to pay the applicable fees for a license as prescribed in s. 624.501, be appointed under s. 626.112, and pay the prescribed appointment fee under s. 624.501. A licensed and appointed entity shall be directly responsible and accountable for all acts of the licensee's employees.

711

The purchaser of baggage insurance shall be provided written information disclosing that the insured's homeowner's policy may provide coverage for loss of personal effects and that the purchase of such insurance is not required in connection with

Page 26 of 49

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716 the purchase of tickets or in connection with the lease or 717 rental of a motor vehicle.

2. A business entity that offers motor vehicles for rent 718 719 or lease, may include lessees under a master contract providing 720 coverage to the lessor or may transact excess motor vehicle 721 liability insurance providing coverage in excess of the standard 722 liability limits provided by the lessor in its lease to a person 723 renting or leasing a motor vehicle from the licensee's employer 724 for liability arising in connection with the negligent operation 725 of the leased or rented motor vehicle, provided that the lease 726 or rental agreement is for not more than 30 days; that the 727 lessee is not provided coverage for more than 30 consecutive 728 days per lease period, and, if the lease is extended beyond 30 729 days, the coverage may be extended one time only for a period 730 not to exceed an additional 30 days; that the lessee is given 731 written notice that his or her personal insurance policy 732 providing coverage on an owned motor vehicle may provide 733 additional excess coverage; and that the purchase of the 734 insurance is not required in connection with the lease or rental 735 of a motor vehicle. The excess liability insurance may be provided to the lessee as an additional insured on a policy 736 737 issued to the licensee's employer.

3. A business entity that offers motor vehicles for rent or lease, may, as an agent of an insurer, transact insurance that provides coverage for the liability of the lessee to the lessor for damage to the leased or rented motor vehicle if:

742 a. The lease or rental agreement is for not more than 30
743 days; or the lessee is not provided coverage for more than 30 Page 27 of 49

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744 consecutive days per lease period, but, if the lease is extended 745 beyond 30 days, the coverage may be extended one time only for a 746 period not to exceed an additional 30 days;

747 b. The lessee is given written notice that his or her 748 personal insurance policy that provides coverage on an owned 749 motor vehicle may provide such coverage with or without a 750 deductible; and

751 c. The purchase of the insurance is not required in752 connection with the lease or rental of a motor vehicle.

753 (2) An entity applying for a license under this section is754 required to:

(a) Submit only one application for a license under s.
626.171. The requirements of s. 626.171(4)(5) shall only apply
to the officers and directors of the entity submitting the
application.

759 Section 15. Subsections (1) and (2) of section 626.342,760 Florida Statutes, are amended to read:

761 626.342 Furnishing supplies to unlicensed life, health, or
762 general lines agent prohibited; civil liability.--

763 (1) An insurer, a managing general agent, an insurance 764 agency, or an agent, directly or through any representative, may 765 not furnish to any agent any blank forms, applications, 766 stationery, or other supplies to be used in soliciting, 767 negotiating, or effecting contracts of insurance on its behalf 768 unless such blank forms, applications, stationery, or other 769 supplies relate to a class of business with respect to which the 770 agent is licensed and appointed, whether for that insurer or 771 another insurer.

Page 28 of 49

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772 Any insurer, general agent, insurance agency, or agent (2) 773 who furnishes any of the supplies specified in subsection (1) to 774 any agent or prospective agent not appointed to represent the 775 insurer and who accepts from or writes any insurance business 776 for such agent or agency is subject to civil liability to any 777 insured of such insurer to the same extent and in the same 778 manner as if such agent or prospective agent had been appointed 779 or authorized by the insurer or such agent to act in its or his 780 or her behalf. The provisions of this subsection do not apply to 781 insurance risk apportionment plans under s. 627.351. 782 Section 16. Section 626.382, Florida Statutes, is amended 783 to read: 784 626.382 Continuation, expiration of license; insurance 785 agencies. -- The license of any insurance agency shall be issued 786 for a period of 3 years, subject to the payment of the fees 787 prescribed in s. 624.501, and shall continue in force until 788 canceled, suspended, revoked, or otherwise terminated. A license may be renewed by submitting a renewal request to the department 789 790 on a form adopted by department rule. 791 Section 17. Subsection (3) of section 626.451, Florida 792 Statutes, is amended to read: 793 626.451 Appointment of agent or other representative.--794 By authorizing the effectuation of the appointment of (3) 795 an agent, adjuster, service representative, customer 796 representative, or managing general agent the appointing entity 797 is thereby certifying to the department that it is willing to be 798 bound by the acts of the agent, adjuster, service 799 representative, customer representative, or managing general Page 29 of 49

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2005

800 agent, within the scope of the licensee's employment or

801 appointment.

802 Section 18. Section 626.536, Florida Statutes, is amended 803 to read:

804 626.536 Reporting of actions. -- Each An agent and insurance 805 agency shall submit to the department, within 30 days after the final disposition of any administrative action taken against the 806 807 agent by a governmental agency in this or any other state or 808 jurisdiction relating to the business of insurance, the sale of 809 securities, or activity involving fraud, dishonesty, 810 trustworthiness, or breach of a fiduciary duty, a copy of the 811 order, consent to order, or other relevant legal documents. The 812 department may adopt rules implementing the provisions of this 813 section.

814 Section 19. Subsections (1) and (3) of section 626.561, 815 Florida Statutes, are amended to read:

816

626.561 Reporting and accounting for funds.--

817 All premiums, return premiums, or other funds (1) 818 belonging to insurers or others received by an agent, insurance 819 agency, customer representative, or adjuster in transactions 820 under the his or her license are trust funds received by the 821 licensee in a fiduciary capacity. An agent or insurance agency 822 shall keep the funds belonging to each insurer for which an 823 agent he or she is not appointed, other than a surplus lines 824 insurer, in a separate account so as to allow the department or office to properly audit such funds. The licensee in the 825 826 applicable regular course of business shall account for and pay

Page 30 of 49

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827 the same to the insurer, insured, or other person entitled 828 thereto.

(3) Any agent, <u>insurance agency</u>, customer representative,
or adjuster who, not being lawfully entitled thereto, either
temporarily or permanently diverts or misappropriates such funds
or any portion thereof or deprives the other person of a benefit
therefrom commits the offense specified below:

(a) If the funds diverted or misappropriated are \$300 or
less, a misdemeanor of the first degree, punishable as provided
in s. 775.082 or s. 775.083.

(b) If the funds diverted or misappropriated are more than
\$300, but less than \$20,000, a felony of the third degree,
punishable as provided in s. 775.082, s. 775.083, or s. 775.084.

(c) If the funds diverted or misappropriated are \$20,000
or more, but less than \$100,000, a felony of the second degree,
punishable as provided in s. 775.082, s. 775.083, or s. 775.084.

(d) If the funds diverted or misappropriated are \$100,000
or more, a felony of the first degree, punishable as provided in
s. 775.082, s. 775.083, or s. 775.084.

846 Section 20. Subsections (1) and (2) of section 626.572,847 Florida Statutes, are amended to read:

848

626.572 Rebating; when allowed.--

849 (1) No <u>insurance agency or</u> agent shall rebate any portion
 850 of <u>a</u> his or her commission except as follows:

851 (a) The rebate shall be available to all insureds in the852 same actuarial class.

Page 31 of 49

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(b) The rebate shall be in accordance with a rebating
schedule filed by the agent with the insurer issuing the policy
to which the rebate applies.

856 (c) The rebating schedule shall be uniformly applied in 857 that all insureds who purchase the same policy through the agent 858 for the same amount of insurance receive the same percentage 859 rebate.

860 (d) Rebates shall not be given to an insured with respect
861 to a policy purchased from an insurer that prohibits its agents
862 from rebating commissions.

(e) The rebate schedule is prominently displayed in public
view in the agent's place of doing business and a copy is
available to insureds on request at no charge.

(f) The age, sex, place of residence, race, nationality, ethnic origin, marital status, or occupation of the insured or location of the risk is not utilized in determining the percentage of the rebate or whether a rebate is available.

870 (2) The <u>insurance agency or</u> agent shall maintain a copy of
871 all rebate schedules for the most recent 5 years and their
872 effective dates.

873 Section 21. Section 626.594, Florida Statutes, is created 874 to read:

626.594 Disclosure of producer compensation.--

876 (1) Whenever any insurance producer or an affiliate of the
 877 producer legally receives any compensation from a customer for
 878 the placement of insurance or represents the customer with
 879 respect to that placement, such producer or any affiliate may
 880 not accept or receive any compensation from an insurer or other
 Page 32 of 49

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CS 881 third party related to that placement of insurance unless the 882 producer has, prior to the customer's purchase of insurance: (a) Obtained the customer's documented acknowledgment that 883 884 such compensation will be received by the producer or affiliate. 885 (b) Disclosed the amount of compensation received from the 886 insurer or other third party for that placement. If the amount 887 of compensation is not known at the time of disclosure, the 888 producer shall disclose the specific method for calculating the 889 compensation, the nature of the consideration if other than 890 monetary, and, if possible, a reasonable estimate of the amount. 891 The required disclosure must be made in a separate document 892 signed and retained by the insured that contains the heading 893 "Important Information Concerning Compensation Received By Your 894 Agent" or similar heading that clearly indicates the subject of 895 the disclosure. If insurance coverage is purchased 896 telephonically, the disclosure document need not be signed by the customer but must be transmitted to the customer at the time 897 898 coverage is effectuated. 899 900 For purposes of this subsection, an agent placing insurance 901 coverage pursuant to s. 626.752, s. 626.793, or s. 626.837 shall 902 not be considered to be representing the customer with respect 903 to that placement. (2) A person shall not be considered a customer for 904 905 purposes of this section if the person is: 906 (a) A participant or beneficiary of an employee benefit 907 plan and individual coverage is not solicited by the producer;

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2005

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	HB 591 CS 2005 CS
908	(b) Covered by a group or blanket insurance policy or
909	group annuity contract sold, solicited, or negotiated by the
910	insurance producer or affiliate if the producer did not solicit
911	the purchase of insurance by individual insureds; or
912	(c) An authorized or eligible insurer.
913	(3) The disclosures provided for by this section need not
914	be made by a person licensed as an insurance producer who acts
915	only as an intermediary between an insurer and the customer's
916	producer, including, but not limited to, a managing general
917	agent, a sales manager, or wholesale broker.
918	(4) For purposes of this section, the term:
919	(a) "Affiliate" means a person that controls, is
920	controlled by, or is under common control with the producer or
921	that has a contractual relationship with the producer relating
922	to the placement of insurance.
923	(b) "Compensation received from an insurer or other third
924	party" means payments, commissions, fees, awards, overrides,
925	bonuses, contingent commissions, loans, stock options, gifts,
926	prizes, or any other form of valuable consideration, whether or
927	not payable pursuant to a written agreement. The term also
928	includes any agreement to reinsure business in a manner that in
929	any way benefits the producer or affiliate or any other
930	agreement to act in a manner that provides a financial benefit
931	to the producer.
932	(c) "Compensation from the customer" does not include any
933	fee or similar expense as provided in s. 626.7451(11), s.
934	627.7295(5)(a), s. 627.7295(5)(b), or s. 627.744(4).
	Page 3/ of /9

Page 34 of 49

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FLORIDA HOUSE OF REPRESENTATIVE

935 "Documented acknowledgement" means the customer's (d) 936 written consent obtained prior to the customer's purchase of insurance. In the case of a purchase over the telephone or by 937 938 electronic means for which written consent cannot reasonably be 939 obtained, consent documented by the producer shall be 940 acceptable.

941 (e) "Producer" means any person required to be licensed under the insurance code to sell, solicit, or negotiate 942 943 insurance.

944 Section 22. Subsection (1) of section 626.601, Florida 945 Statutes, is amended to read:

946

626.601 Improper conduct; inquiry; fingerprinting .--947 The department or office may, upon its own motion or (1)upon a written complaint signed by any interested person and 948 filed with the department or office, inquire into any alleged 949 950 improper conduct of any licensed insurance agency, agent, 951 adjuster, service representative, managing general agent, 952 customer representative, title insurance agent, title insurance 953 agency, continuing education course provider, instructor, school 954 official, or monitor group under this code. The department or 955 office may thereafter initiate an investigation of any such 956 licensee if it has reasonable cause to believe that the licensee 957 has violated any provision of the insurance code. During the 958 course of its investigation, the department or office shall 959 contact the licensee being investigated unless it determines 960 that contacting such person could jeopardize the successful 961 completion of the investigation or cause injury to the public.

Page 35 of 49

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CS 962 Section 23. Section 626.602, Florida Statutes, is created 963 to read: 964 626.602 Insurance agency names; disapproval.--The 965 department may disapprove the use of any true or fictitious 966 name, other than the bona fide natural name of an individual, by 967 any insurance agency on any of the following grounds: The name is an interference with or is too similar to 968 (1) 969 a name already filed and in use by another agency or insurer; (2) The use of the name may mislead the public in any 970 971 respect; or 972 The name states or implies that the agency is an (3) 973 insurer, motor club, hospital service plan, state or federal 974 agency, charitable organization, or entity that primarily 975 provides advice and counsel rather than sells or solicits 976 insurance, or is entitled to engage in insurance activities not 977 permitted under licenses held or applied for. This provision 978 does not prohibit the use of the word "state" or "states" in the 979 name of the agency and the use of such words in the name of the 980 agency does not imply that the agency is a state agency. 981 Section 24. Section 626.6115, Florida Statutes, is amended 982 to read: 626.6115 Grounds for compulsory refusal, suspension, or 983 984 revocation of insurance agency license. -- The department shall 985 deny, suspend, revoke, or refuse to continue the license of any 986 insurance agency if it finds, as to any insurance agency or as 987 to any majority owner, partner, manager, director, officer, or 988 other person who manages or controls such agency, that any 989 either one or both of the following applicable grounds exist: Page 36 of 49

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2005

990 Lack by the agency of one or more of the (1)991 qualifications for the license as specified in this code. 992 Material misstatement, misrepresentation, or fraud in (2)993 obtaining the license or in attempting to obtain the license. 994 (3) Denial, suspension, or revocation of a license to 995 practice or conduct any regulated profession, business, or 996 vocation relating to the business of insurance by this state, 997 any other state, any nation, any possession or district of the 998 United States, any court, or any lawful agency thereof. However, 999 the existence of grounds for administrative action against a 1000 licensed agency does not constitute grounds for action against 1001 any other licensed agency, including an agency that owns, is 1002 under common ownership with, or is owned by, in whole or in part, the agency for which grounds for administrative action 1003 1004 exist.

1005 Section 25. Subsection (6) of section 626.621, Florida
1006 Statutes, is amended to read:

1007 626.621 Grounds for discretionary refusal, suspension, or 1008 revocation of agent's, adjuster's, customer representative's, 1009 service representative's, or managing general agent's license or appointment. -- The department may, in its discretion, deny an 1010 1011 application for, suspend, revoke, or refuse to renew or continue the license or appointment of any applicant, agent, adjuster, 1012 1013 customer representative, service representative, or managing 1014 general agent, and it may suspend or revoke the eligibility to 1015 hold a license or appointment of any such person, if it finds that as to the applicant, licensee, or appointee any one or more 1016 1017 of the following applicable grounds exist under circumstances Page 37 of 49

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hb0591-02-c2

1018 for which such denial, suspension, revocation, or refusal is not 1019 mandatory under s. 626.611:

(6) In the conduct of business under the license or appointment, engaging in unfair methods of competition or in unfair or deceptive acts or practices, as prohibited under part IX of this chapter, or having otherwise shown himself or herself to be a source of injury or loss to the public or detrimental to the public interest.

1026Section 26.Subsection (6) is added to section 626.6215,1027Florida Statutes, to read:

1028 626.6215 Grounds for discretionary refusal, suspension, or 1029 revocation of insurance agency license.--The department may, in 1030 its discretion, deny, suspend, revoke, or refuse to continue the 1031 license of any insurance agency if it finds, as to any insurance 1032 agency or as to any majority owner, partner, manager, director, 1033 officer, or other person who manages or controls such insurance 1034 agency, that any one or more of the following applicable grounds 1035 exist:

1036 (6) Failure to take corrective action or report a 1037 violation to the department within 30 days after an individual 1038 licensee's violation is known or should have been known by one 1039 or more of the partners, officers, or managers acting on behalf of the agency. However, the existence of grounds for 1040 1041 administrative action against a licensed agency does not 1042 constitute grounds for action against any other licensed agency, 1043 including an agency that owns, is under common ownership with, 1044 or is owned by, in whole or in part, the agency for which 1045 grounds for administrative action exist. Page 38 of 49

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1046 Section 27. Subsections (1) and (2) of section 626.641, 1047 Florida Statutes, are amended to read:

1048

626.641 Duration of suspension or revocation.--

1049 The department shall, in its order suspending a (1)1050 license or appointment or in its order suspending the 1051 eligibility of a person to hold or apply for such license or appointment, specify the period during which the suspension is 1052 to be in effect; but such period shall not exceed 2 years. The 1053 1054 license, appointment, or eligibility shall remain suspended 1055 during the period so specified, subject, however, to any 1056 rescission or modification of the order by the department, or modification or reversal thereof by the court, prior to 1057 1058 expiration of the suspension period. A license, appointment, or 1059 eligibility which has been suspended shall not be reinstated 1060 except upon request for such reinstatement and, in the case of a 1061 second suspension, completion of continuing education courses 1062 prescribed and approved by the department or office; but the 1063 department shall not grant such reinstatement if it finds that 1064 the circumstance or circumstances for which the license, 1065 appointment, or eligibility was suspended still exist or are likely to recur. In addition, a request for reinstatement is 1066 1067 subject to denial and subject to a waiting period prior to 1068 approval on the same grounds that apply to applications for 1069 licensure pursuant to ss. 626.207, 626.611, and 626.621.

1070 (2) No person or appointee under any license or
1071 appointment revoked by the department, nor any person whose
1072 eligibility to hold same has been revoked by the department,
1073 shall have the right to apply for another license or appointment Page 39 of 49

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1074 under this code within 2 years from the effective date of such 1075 revocation or, if judicial review of such revocation is sought, 1076 within 2 years from the date of final court order or decree 1077 affirming the revocation. An applicant for another license or 1078 appointment pursuant to this subsection must apply and qualify 1079 for licensure and appointment in the same manner as a first-time applicant, and the application may be denied on the same grounds 1080 that apply to first-time applicants for licensure pursuant to 1081 ss. 626.207, 626.611, and 626.621. In addition, the department 1082 1083 shall not, however, grant a new license or appointment or 1084 reinstate eligibility to hold such license or appointment if it 1085 finds that the circumstance or circumstances for which the 1086 eligibility was revoked or for which the previous license or 1087 appointment was revoked still exist or are likely to recur; if 1088 an individual's license as agent or customer representative or 1089 eligibility to hold same has been revoked upon the ground 1090 specified in s. 626.611(12), the department shall refuse to 1091 grant or issue any new license or appointment so applied for. 1092 Section 28. Subsection (1) of section 626.7351, Florida 1093 Statutes, is amended to read:

1094 626.7351 Qualifications for customer representative's 1095 license.--The department shall not grant or issue a license as 1096 customer representative to any individual found by it to be 1097 untrustworthy or incompetent, or who does not meet each of the 1098 following qualifications:

1099 (1) The applicant is a natural person who is at least 18
1100 years of age.

Page 40 of 49

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1120

1101 Section 29. Subsection (2) of section 626.7355, Florida
1102 Statutes, is amended to read:

1103 626.7355 Temporary license as customer representative 1104 pending examination.--

1105 (2)There must be no more than one temporary customer 1106 representative licensee in the general lines agency location 1107 where the temporary licensee is housed and the temporary 1108 licensee shall be housed wholly and completely within the actual confines of the office of the agent or agency whom he or she 1109 1110 represents. Such agency must be in compliance with the 1111 provisions of s. 626.592, commonly referred to as the Primary 1112 Agent Law, for the most recent reporting period. No such 1113 temporary licensee may be employed from any location except 1114 where his or her designated supervising general lines agent 1115 spends his or her full time. No general lines agency location 1116 may employ more than two temporary customer representative 1117 licensees in one calendar year.

1118 Section 30. Subsection (1) of section 626.747, Florida
1119 Statutes, is amended to read:

626.747 Branch agencies.--

(1) Each branch place of business established by an agent or agency, firm, corporation, or association shall be in the active full-time charge of a licensed general lines agent who is appointed to represent one or more insurers. Any agent or agency, firm, corporation, or association which has established one or more branch places of business shall be required to have at least one licensed general lines agent or life or health

Page 41 of 49

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CS 1128 agent who is appointed to represent one or more insurers at each location of the agency, including its headquarters location. 1129 1130 Section 31. Paragraph (d) of subsection (2) of section 1131 626.8411, Florida Statutes, is amended to read: 626.8411 Application of Florida Insurance Code provisions 1132 1133 to title insurance agents or agencies. --1134 The following provisions of part I do not apply to (2)1135 title insurance agents or title insurance agencies: (d) Section 626.592, relating to primary agents. 1136 1137 Section 32. Section 626.854, Florida Statutes, is amended 1138 to read: 1139 626.854 "Public adjuster" defined; prohibitions; 1140 requirements. -- The Legislature finds that it is necessary for 1141 the protection of the public to regulate public insurance 1142 adjusters and to prevent the unauthorized practice of law. DEFINITIONS. -- For purposes of this section, the term: 1143 (1)1144 (a)1. A "Public adjuster" means is any person, except a duly licensed attorney at law as hereinafter in s. 626.860 1145 1146 provided, who, for money, commission, or any other thing of value, prepares, completes, or files an insurance claim form for 1147 1148 an insured or third-party claimant or who, for money, 1149 commission, or any other thing of value, acts or aids in any manner on behalf of an insured or third-party claimant in 1150 1151 negotiating for or effecting the settlement of a claim or claims 1152 for loss or damage covered by an insurance contract or who 1153 advertises for employment as an adjuster of such claims, and 1154 also includes any person who, for money, commission, or any

Page 42 of 49

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2005

other thing of value, solicits, investigates, or adjusts such

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HB 591 CS
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1156 claims on behalf of any such public adjuster. 1157 2.(2) This definition does not apply to: 1158 a.(a) A licensed health care provider or employee thereof 1159 who prepares or files a health insurance claim form on behalf of 1160 a patient. 1161 b. (b) A person who files a health claim on behalf of 1162 another and does so without compensation. (b) "Insured" includes only the policyholder and any 1163 1164 beneficiaries named or similarly identified in the policy. 1165 (2) PROHIBITIONS.--1166 (a) (3) A public adjuster may not give legal advice. A

1167 public adjuster may not act on behalf of or aid any person in 1168 negotiating or settling a claim relating to bodily injury, 1169 death, or noneconomic damages, and may not receive a fee under 1170 the contract of representation for any unfair claims practices 1171 violations, for tort claims, for statutory interest, costs, and 1172 attorneys fees, or for extra-contractual damages unrelated to 1173 the damages under the policy.

1174 (b) A public adjuster may not restrict or prevent an 1175 insurer, company or independent adjuster, attorney, 1176 investigator, or any other person acting on behalf of the insurer from having reasonable access at reasonable times to an 1177 1178 insured or claimant or to the insured property which is the subject of a claim. 1179 1180 (3) LIMITS ON COMMISSIONS.--1181 (a) As to any one loss or occurrence, a public adjuster 1182 may not charge, agree to, or accept as compensation or Page 43 of 49

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FLORIDA HOUSE OF REPRESENTA	TIVES
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CS 1183 reimbursement any payment, commission, fee, or other thing of 1184 value equal to or greater than 10 percent of any insurance 1185 settlement or proceeds. The department may, however, adopt a 1186 rule specifying higher limits on public adjuster commissions 1187 than the 10 percent limit specified in this paragraph. 1188 (b) Prior to settlement of a claim, a public adjuster may 1189 not require, demand, or accept any fee, retainer, compensation, deposit, or other thing of value. 1190 1191 (4) CONTRACT REQUIREMENTS. --1192 (a) A public adjuster shall provide a true and complete 1193 copy of any contracts with an insured or claimant, including any 1194 revised or supplemental contracts, to the insurer and its 1195 representatives handling the claim immediately upon providing 1196 notice of representation to the insurer and throughout the 1197 claims handling process. 1198 (b) A public adjuster shall ensure that all contracts for 1199 his or her services are in writing and comply with the following 1200 requirements: 1201 1. The contract shall legibly state the full name of the public adjuster signing the contract, as specified in the 1202 1203 department records. 1204 2. The contract shall be signed by the public adjuster who solicited the contract. If the public adjuster is licensed by 1205 1206 the department as an emergency public adjuster, the contract 1207 shall also show the emergency public adjuster's: 1208 a. Permanent home address and home telephone number. 1209 b. Permanent home state business address and telephone 1210 number.

Page 44 of 49

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2005

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	HB 591 CS 2005 CS
1211	c. Florida department license number.
1212	3. The contract shall show:
1213	a. The insured's full name and street address.
1214	b. The address of the loss.
1215	c. A brief description of the loss.
1216	d. The name of the insurer and, if available, the policy
1217	number.
1218	4. The contract shall be signed by the insured or claimant
1219	and shall show the date on which the insured or claimant signed
1220	the contract and the county in which it was executed or signed.
1221	5.a. The contract shall show the full amount of
1222	compensation to the public adjuster.
1223	b. If the compensation is based on a share of the
1224	insurance settlement, the contract shall show the exact
1225	percentage.
1226	c. The contract shall specify any costs to be reimbursed
1227	to the public adjuster out of the proceeds, including
1228	specification by type and an estimate of the dollar amount.
1229	(c) Compensation provisions in a public adjuster's
1230	contract shall not be redacted in any copy provided to an
1231	insurer. Any such redaction constitutes an omission of material
1232	fact in violation of s. $626.9541(1)(e)2$.
1233	(5) GENERAL ETHICAL REQUIREMENTSPublic adjusters shall
1234	comply with the following requirements:
1235	(a) A public adjuster shall not undertake the adjustment
1236	of any claim concerning whether he or she is not currently
1237	competent and knowledgeable as to the terms and conditions of
	Dage 15 of 10

Page 45 of 49

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CS 1238 the insurance coverage or which otherwise exceeds his or her 1239 expertise. 1240 (b) A person may not represent: 1241 1. As a public adjuster, any person or entity whose claim the public adjuster had previously adjusted while acting as an 1242 adjuster representing any insurer or independent adjusting firm. 1243 1244 2. As a company or independent adjuster, himself or 1245 herself, or any insurer or independent adjusting firm, against 1246 any person or entity that he or she previously represented as a 1247 public adjuster. 1248 (c)1. A public adjuster may not represent or imply to any 1249 client or potential client that insurers, company adjusters, or 1250 independent adjusters routinely attempt to, or do in fact, deprive claimants of their full rights under an insurance 1251 1252 policy. 1253 2. An insurer, independent adjuster, or company adjuster 1254 may not represent or imply to any claimant that engaging a 1255 public adjuster will delay or have other adverse effect upon the 1256 settlement of a claim. 1257 (d)1. A public adjuster, while so licensed in the department's records, may not represent or act as a company 1258 1259 adjuster, independent adjuster, or general lines agent. 2. An independent adjuster, company adjuster, or general 1260 1261 lines agent, while so licensed in the department's records, may 1262 not represent or act as a public adjuster. (e)1. A public adjuster's contract with a client shall be 1263 1264 revocable or cancelable by the insured or claimant, without

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2005

	HB 591 CS 2005 CS
1265	penalty or obligation, for at least 14 days after the day the
1266	contract is entered into.
1267	2. The public adjuster shall disclose in writing to the
1268	insured or claimant that the insured or claimant has the right
1269	to cancel with prompt notice within the revocation period.
1270	3. If the insured or claimant elects to cancel the
1271	contract, the insured or claimant shall provide prompt notice to
1272	the public adjuster.
1273	4. Nothing in this paragraph shall be construed to prevent
1274	an insured or claimant from pursuing any civil remedy after the
1275	expiration of the revocation period.
1276	(f)1. A public adjuster shall not enter into a contract or
1277	accept a power of attorney which vests in the public adjuster
1278	the effective authority to choose the persons who are to perform
1279	repair work.
1280	2. A public adjuster shall ensure that if a contractor,
1281	architect, engineer, or other licensed professional is used in
1282	formulating estimates or otherwise participates in the
1283	adjustment of a claim, the professional must be licensed by the
1284	Department of Business and Professional Regulation.
1285	(g) A public adjuster shall ensure that all contracts for
1286	the public adjuster's services are in writing and set forth all
1287	terms and conditions of the engagement.
1288	(6) TOTAL LOSS CLAIMSA public adjuster may not
1289	knowingly enter into a contract to adjust a residential property
1290	claim subsequent to an insurer declaring the property a total
1291	loss, or when the property is an obvious total loss, unless the
1292	services to be provided by the public adjuster can reasonably be Page 47 of 49

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1293 <u>expected to result in the insured or claimant obtaining an</u> 1294 <u>insurance settlement, net of the public adjuster's compensation,</u> 1295 <u>in excess of what the insured or claimant would have obtained</u> 1296 <u>without the services of the public adjuster.</u>

1297 (4) For purposes of this section, the term "insured"
 1298 includes only the policyholder and any beneficiaries named or
 1299 similarly identified in the policy.

Section 33. Paragraph (1) of subsection (1) of section 626.9541, Florida Statutes, is amended, and paragraph (cc) is added to said subsection, to read:

1303 626.9541 Unfair methods of competition and unfair or1304 deceptive acts or practices defined.--

(1) UNFAIR METHODS OF COMPETITION AND UNFAIR OR DECEPTIVE
 ACTS.--The following are defined as unfair methods of
 competition and unfair or deceptive acts or practices:

1308 Twisting. --Knowingly making any misleading (1)1309 representations or incomplete or fraudulent comparisons or 1310 fraudulent material omissions of or with respect to any insurance policies, including those of the National Flood 1311 1312 Insurance Program or its successors, or insurers for the purpose 1313 of inducing, or tending to induce, any person to lapse, forfeit, 1314 surrender, terminate, retain, pledge, assign, borrow on, or convert any insurance policy, including those of the National 1315 1316 Flood Insurance Program or its successors, or to take out a policy of insurance in another insurer. It is a violation of 1317 1318 this paragraph for any individual or entity to receive direct 1319 payment from the National Flood Insurance Program, the Federal 1320 Emergency Management Agency, or any write-your-own flood carrier Page 48 of 49

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2005 CS

1321	of any unearned premium due a policyholder except an individual
1322	who is a relative of any such policyholder.
1323	(cc) Representing that a contract is an insurance or
1324	reinsurance contract and transfers risk when the primary purpose
1325	and effect of the contract is other than transfer of risk.
1326	Section 34. Subsection (2) of section 648.50, Florida
1327	Statutes, is amended to read:
1328	648.50 Effect of suspension, revocation upon associated
1329	licenses and licensees
1330	(2) In case of the suspension or revocation of the license
1331	or appointment, or the eligibility to hold a license or
1332	appointment, of any bail bond agent, the license, appointment,
1333	or eligibility of any and all bail bond agents who are members
1334	of a bail bond agency, whether incorporated or unincorporated,
1335	and any and all temporary bail bond agents or runners employed
1336	by such bail bond agency, who knowingly are parties to the act
1337	which formed the ground for the suspension or revocation may
1338	likewise be suspended or revoked.
1339	Section 35. Section 626.592, Florida Statutes, is
1340	repealed.
1341	Section 36. This act shall take effect October 1, 2005.

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