



1           consult with any person making a determination  
2           that a nursing home resident funded by Medicare  
3           is not making progress toward rehabilitation  
4           and assist in any appeals of the decision;  
5           requiring the agency to contract with an entity  
6           to design a clinical-utilization information  
7           database or electronic medical record for  
8           Medicaid providers; requiring that the agency  
9           develop a plan to expand disease-management  
10          programs; requiring the agency to coordinate  
11          with other entities to create emergency room  
12          diversion programs for Medicaid recipients;  
13          revising the Medicaid prescription drug  
14          spending control program to reduce costs and  
15          improve Medicaid recipient safety; requiring  
16          that the agency implement a Medicaid  
17          prescription drug management system; allowing  
18          the agency to require age-related prior  
19          authorizations for certain prescription drugs;  
20          requiring the agency to determine the extent  
21          that prescription drugs are returned and reused  
22          in institutional settings and whether this  
23          program could be expanded; requiring the agency  
24          to develop an in-home, all-inclusive program of  
25          services for Medicaid children with  
26          life-threatening illnesses; authorizing the  
27          agency to pay for emergency mental health  
28          services provided through licensed crisis  
29          stabilization centers; creating s. 409.91211,  
30          F.S.; requiring that the agency develop a pilot  
31          program for capitated managed care networks to

1 deliver Medicaid health care services for all  
2 eligible Medicaid recipients in Medicaid  
3 fee-for-service or the MediPass program;  
4 authorizing the agency to include an  
5 alternative methodology for making additional  
6 Medicaid payments to hospitals; providing  
7 legislative intent; providing powers, duties,  
8 and responsibilities of the agency under the  
9 pilot program; requiring that the agency  
10 provide a plan to the Legislature for  
11 implementing the pilot program; requiring that  
12 the Office of Program Policy Analysis and  
13 Government Accountability, in consultation with  
14 the Auditor General, evaluate the pilot program  
15 and report to the Governor and the Legislature  
16 on whether it should be expanded statewide;  
17 amending s. 409.9122, F.S.; revising a  
18 reference; amending s. 409.913, F.S.; requiring  
19 5 percent of all program integrity audits to be  
20 conducted on a random basis; requiring that  
21 Medicaid recipients be provided with an  
22 explanation of benefits; requiring that the  
23 agency report to the Legislature on the legal  
24 and administrative barriers to enforcing the  
25 copayment requirements of s. 409.9081, F.S.;  
26 requiring the agency to recommend ways to  
27 ensure that Medicaid is the payer of last  
28 resort; requiring the agency to conduct a study  
29 of provider pay-for-performance systems;  
30 requiring the Office of Program Policy Analysis  
31 and Government Accountability to conduct a

1 study of the long-term care diversion programs;  
2 requiring the agency to evaluate the  
3 cost-saving potential of contracting with a  
4 multistate prescription drug purchasing pool;  
5 requiring the agency to determine how many  
6 individuals in long-term care diversion  
7 programs have a patient payment responsibility  
8 that is not being collected and to recommend  
9 how to collect such payments; requiring the  
10 Office of Program Policy Analysis and  
11 Government Accountability to conduct a study of  
12 Medicaid buy-in programs to determine if these  
13 programs can be created in this state without  
14 expanding the overall Medicaid program budget  
15 or if the Medically Needy program can be  
16 changed into a Medicaid buy-in program;  
17 providing an appropriation for the purpose of  
18 developing infrastructure and administrative  
19 resources necessary to implement the pilot  
20 project as created in s. 409.91211, F.S. ;  
21 providing an appropriation for developing an  
22 encounter data system for Medicaid managed care  
23 plans; providing an effective date.

24  
25 Be It Enacted by the Legislature of the State of Florida:

26  
27 Section 1. Section 409.912, Florida Statutes, is  
28 amended to read:

29 409.912 Cost-effective purchasing of health care.--The  
30 agency shall purchase goods and services for Medicaid  
31 recipients in the most cost-effective manner consistent with

1 | the delivery of quality medical care. To ensure that medical  
2 | services are effectively utilized, the agency may, in any  
3 | case, require a confirmation or second physician's opinion of  
4 | the correct diagnosis for purposes of authorizing future  
5 | services under the Medicaid program. This section does not  
6 | restrict access to emergency services or poststabilization  
7 | care services as defined in 42 C.F.R. part 438.114. Such  
8 | confirmation or second opinion shall be rendered in a manner  
9 | approved by the agency. The agency shall maximize the use of  
10 | prepaid per capita and prepaid aggregate fixed-sum basis  
11 | services when appropriate and other alternative service  
12 | delivery and reimbursement methodologies, including  
13 | competitive bidding pursuant to s. 287.057, designed to  
14 | facilitate the cost-effective purchase of a case-managed  
15 | continuum of care. The agency shall also require providers to  
16 | minimize the exposure of recipients to the need for acute  
17 | inpatient, custodial, and other institutional care and the  
18 | inappropriate or unnecessary use of high-cost services. The  
19 | agency shall contract with a vendor to monitor and evaluate  
20 | the clinical practice patterns of providers in order to  
21 | identify trends that are outside the normal practice patterns  
22 | of a provider's professional peers or the national guidelines  
23 | of a provider's professional association. The vendor must be  
24 | able to provide information and counseling to a provider whose  
25 | practice patterns are outside the norms, in consultation with  
26 | the agency, to improve patient care and reduce inappropriate  
27 | utilization. The agency may mandate prior authorization, drug  
28 | therapy management, or disease management participation for  
29 | certain populations of Medicaid beneficiaries, certain drug  
30 | classes, or particular drugs to prevent fraud, abuse, overuse,  
31 | and possible dangerous drug interactions. The Pharmaceutical

1 and Therapeutics Committee shall make recommendations to the  
2 agency on drugs for which prior authorization is required. The  
3 agency shall inform the Pharmaceutical and Therapeutics  
4 Committee of its decisions regarding drugs subject to prior  
5 authorization. The agency is authorized to limit the entities  
6 it contracts with or enrolls as Medicaid providers by  
7 developing a provider network through provider credentialing.  
8 The agency may competitively bid single-source-provider  
9 contracts if procurement of goods or services results in  
10 demonstrated cost savings to the state without limiting access  
11 to care. The agency may limit its network based on the  
12 assessment of beneficiary access to care, provider  
13 availability, provider quality standards, time and distance  
14 standards for access to care, the cultural competence of the  
15 provider network, demographic characteristics of Medicaid  
16 beneficiaries, practice and provider-to-beneficiary standards,  
17 appointment wait times, beneficiary use of services, provider  
18 turnover, provider profiling, provider licensure history,  
19 previous program integrity investigations and findings, peer  
20 review, provider Medicaid policy and billing compliance  
21 records, clinical and medical record audits, and other  
22 factors. Providers shall not be entitled to enrollment in the  
23 Medicaid provider network. The agency shall determine  
24 instances in which allowing Medicaid beneficiaries to purchase  
25 durable medical equipment and other goods is less expensive to  
26 the Medicaid program than long-term rental of the equipment or  
27 goods. The agency may establish rules to facilitate purchases  
28 in lieu of long-term rentals in order to protect against fraud  
29 and abuse in the Medicaid program as defined in s. 409.913.  
30 The agency may ~~is authorized to~~ seek federal waivers necessary  
31 to administer these policies ~~implement this policy.~~

1           (1) The agency shall work with the Department of  
2 Children and Family Services to ensure access of children and  
3 families in the child protection system to needed and  
4 appropriate mental health and substance abuse services.

5           (2) The agency may enter into agreements with  
6 appropriate agents of other state agencies or of any agency of  
7 the Federal Government and accept such duties in respect to  
8 social welfare or public aid as may be necessary to implement  
9 the provisions of Title XIX of the Social Security Act and ss.  
10 409.901-409.920.

11           (3) The agency may contract with health maintenance  
12 organizations certified pursuant to part I of chapter 641 for  
13 the provision of services to recipients.

14           (4) The agency may contract with:

15           (a) An entity that provides no prepaid health care  
16 services other than Medicaid services under contract with the  
17 agency and which is owned and operated by a county, county  
18 health department, or county-owned and operated hospital to  
19 provide health care services on a prepaid or fixed-sum basis  
20 to recipients, which entity may provide such prepaid services  
21 either directly or through arrangements with other providers.  
22 Such prepaid health care services entities must be licensed  
23 under parts I and III by January 1, 1998, and until then are  
24 exempt from the provisions of part I of chapter 641. An entity  
25 recognized under this paragraph which demonstrates to the  
26 satisfaction of the Office of Insurance Regulation of the  
27 Financial Services Commission that it is backed by the full  
28 faith and credit of the county in which it is located may be  
29 exempted from s. 641.225.

30           (b) An entity that is providing comprehensive  
31 behavioral health care services to certain Medicaid recipients

1 | through a capitated, prepaid arrangement pursuant to the  
2 | federal waiver provided for by s. 409.905(5). Such an entity  
3 | must be licensed under chapter 624, chapter 636, or chapter  
4 | 641 and must possess the clinical systems and operational  
5 | competence to manage risk and provide comprehensive behavioral  
6 | health care to Medicaid recipients. As used in this paragraph,  
7 | the term "comprehensive behavioral health care services" means  
8 | covered mental health and substance abuse treatment services  
9 | that are available to Medicaid recipients. The secretary of  
10 | the Department of Children and Family Services shall approve  
11 | provisions of procurements related to children in the  
12 | department's care or custody prior to enrolling such children  
13 | in a prepaid behavioral health plan. Any contract awarded  
14 | under this paragraph must be competitively procured. In  
15 | developing the behavioral health care prepaid plan procurement  
16 | document, the agency shall ensure that the procurement  
17 | document requires the contractor to develop and implement a  
18 | plan to ensure compliance with s. 394.4574 related to services  
19 | provided to residents of licensed assisted living facilities  
20 | that hold a limited mental health license. Except as provided  
21 | in subparagraph 8., the agency shall seek federal approval to  
22 | contract with a single entity meeting these requirements to  
23 | provide comprehensive behavioral health care services to all  
24 | Medicaid recipients not enrolled in a managed care plan in an  
25 | AHCA area. Each entity must offer sufficient choice of  
26 | providers in its network to ensure recipient access to care  
27 | and the opportunity to select a provider with whom they are  
28 | satisfied. The network shall include all public mental health  
29 | hospitals. To ensure unimpaired access to behavioral health  
30 | care services by Medicaid recipients, all contracts issued  
31 | pursuant to this paragraph shall require 80 percent of the



1 | capitation paid to the managed care plan, including health  
2 | maintenance organizations, to be expended for the provision of  
3 | behavioral health care services. In the event the managed care  
4 | plan expends less than 80 percent of the capitation paid  
5 | pursuant to this paragraph for the provision of behavioral  
6 | health care services, the difference shall be returned to the  
7 | agency. The agency shall provide the managed care plan with a  
8 | certification letter indicating the amount of capitation paid  
9 | during each calendar year for the provision of behavioral  
10 | health care services pursuant to this section. The agency may  
11 | reimburse for substance abuse treatment services on a  
12 | fee-for-service basis until the agency finds that adequate  
13 | funds are available for capitated, prepaid arrangements.

14 |         1. By January 1, 2001, the agency shall modify the  
15 | contracts with the entities providing comprehensive inpatient  
16 | and outpatient mental health care services to Medicaid  
17 | recipients in Hillsborough, Highlands, Hardee, Manatee, and  
18 | Polk Counties, to include substance abuse treatment services.

19 |         2. By July 1, 2003, the agency and the Department of  
20 | Children and Family Services shall execute a written agreement  
21 | that requires collaboration and joint development of all  
22 | policy, budgets, procurement documents, contracts, and  
23 | monitoring plans that have an impact on the state and Medicaid  
24 | community mental health and targeted case management programs.

25 |         3. Except as provided in subparagraph 8., by July 1,  
26 | 2006, the agency and the Department of Children and Family  
27 | Services shall contract with managed care entities in each  
28 | AHCA area except area 6 or arrange to provide comprehensive  
29 | inpatient and outpatient mental health and substance abuse  
30 | services through capitated prepaid arrangements to all  
31 | Medicaid recipients who are eligible to participate in such

1 | plans under federal law and regulation. In AHCA areas where  
2 | eligible individuals number less than 150,000, the agency  
3 | shall contract with a single managed care plan to provide  
4 | comprehensive behavioral health services to all recipients who  
5 | are not enrolled in a Medicaid health maintenance  
6 | organization. The agency may contract with more than one  
7 | comprehensive behavioral health provider to provide care to  
8 | recipients who are not enrolled in a Medicaid health  
9 | maintenance organization in AHCA areas where the eligible  
10 | population exceeds 150,000. Contracts for comprehensive  
11 | behavioral health providers awarded pursuant to this section  
12 | shall be competitively procured. Both for-profit and  
13 | not-for-profit corporations shall be eligible to compete.  
14 | Managed care plans contracting with the agency under  
15 | subsection (3) shall provide and receive payment for the same  
16 | comprehensive behavioral health benefits as provided in AHCA  
17 | rules, including handbooks incorporated by reference.

18 |         4. By October 1, 2003, the agency and the department  
19 | shall submit a plan to the Governor, the President of the  
20 | Senate, and the Speaker of the House of Representatives which  
21 | provides for the full implementation of capitated prepaid  
22 | behavioral health care in all areas of the state.

23 |             a. Implementation shall begin in 2003 in those AHCA  
24 | areas of the state where the agency is able to establish  
25 | sufficient capitation rates.

26 |             b. If the agency determines that the proposed  
27 | capitation rate in any area is insufficient to provide  
28 | appropriate services, the agency may adjust the capitation  
29 | rate to ensure that care will be available. The agency and the  
30 | department may use existing general revenue to address any  
31 |

1 additional required match but may not over-obligate existing  
2 funds on an annualized basis.

3           c. Subject to any limitations provided for in the  
4 General Appropriations Act, the agency, in compliance with  
5 appropriate federal authorization, shall develop policies and  
6 procedures that allow for certification of local and state  
7 funds.

8           5. Children residing in a statewide inpatient  
9 psychiatric program, or in a Department of Juvenile Justice or  
10 a Department of Children and Family Services residential  
11 program approved as a Medicaid behavioral health overlay  
12 services provider shall not be included in a behavioral health  
13 care prepaid health plan or any other Medicaid managed care  
14 plan pursuant to this paragraph.

15           6. In converting to a prepaid system of delivery, the  
16 agency shall in its procurement document require an entity  
17 providing only comprehensive behavioral health care services  
18 to prevent the displacement of indigent care patients by  
19 enrollees in the Medicaid prepaid health plan providing  
20 behavioral health care services from facilities receiving  
21 state funding to provide indigent behavioral health care, to  
22 facilities licensed under chapter 395 which do not receive  
23 state funding for indigent behavioral health care, or  
24 reimburse the unsubsidized facility for the cost of behavioral  
25 health care provided to the displaced indigent care patient.

26           7. Traditional community mental health providers under  
27 contract with the Department of Children and Family Services  
28 pursuant to part IV of chapter 394, child welfare providers  
29 under contract with the Department of Children and Family  
30 Services in areas 1 and 6, and inpatient mental health  
31 providers licensed pursuant to chapter 395 must be offered an

1 opportunity to accept or decline a contract to participate in  
2 any provider network for prepaid behavioral health services.

3         8. For fiscal year 2004-2005, all Medicaid eligible  
4 children, except children in areas 1 and 6, whose cases are  
5 open for child welfare services in the HomeSafeNet system,  
6 shall be enrolled in MediPass or in Medicaid fee-for-service  
7 and all their behavioral health care services including  
8 inpatient, outpatient psychiatric, community mental health,  
9 and case management shall be reimbursed on a fee-for-service  
10 basis. Beginning July 1, 2005, such children, who are open for  
11 child welfare services in the HomeSafeNet system, shall  
12 receive their behavioral health care services through a  
13 specialty prepaid plan operated by community-based lead  
14 agencies either through a single agency or formal agreements  
15 among several agencies. The specialty prepaid plan must result  
16 in savings to the state comparable to savings achieved in  
17 other Medicaid managed care and prepaid programs. Such plan  
18 must provide mechanisms to maximize state and local revenues.  
19 The specialty prepaid plan shall be developed by the agency  
20 and the Department of Children and Family Services. The agency  
21 is authorized to seek any federal waivers to implement this  
22 initiative.

23         (c) A federally qualified health center or an entity  
24 owned by one or more federally qualified health centers or an  
25 entity owned by other migrant and community health centers  
26 receiving non-Medicaid financial support from the Federal  
27 Government to provide health care services on a prepaid or  
28 fixed-sum basis to recipients. Such prepaid health care  
29 services entity must be licensed under parts I and III of  
30 chapter 641, but shall be prohibited from serving Medicaid  
31 recipients on a prepaid basis, until such licensure has been

1 | obtained. However, such an entity is exempt from s. 641.225 if  
2 | the entity meets the requirements specified in subsections  
3 | (17) and (18).

4 |         (d) A provider service network may be reimbursed on a  
5 | fee-for-service or prepaid basis. A provider service network  
6 | which is reimbursed by the agency on a prepaid basis shall be  
7 | exempt from parts I and III of chapter 641, but must meet  
8 | appropriate financial reserve, quality assurance, and patient  
9 | rights requirements as established by the agency. The agency  
10 | shall award contracts on a competitive bid basis and shall  
11 | select bidders based upon price and quality of care. Medicaid  
12 | recipients assigned to a demonstration project shall be chosen  
13 | equally from those who would otherwise have been assigned to  
14 | prepaid plans and MediPass. The agency is authorized to seek  
15 | federal Medicaid waivers as necessary to implement the  
16 | provisions of this section. Any contract previously awarded to  
17 | a provider service network operated by a hospital pursuant to  
18 | this subsection shall remain in effect for a period of 3 years  
19 | following the current contract-expiration date, regardless of  
20 | any contractual provisions to the contrary. A provider service  
21 | network is a network established or organized and operated by  
22 | a health care provider, or group of affiliated health care  
23 | providers, which provides a substantial proportion of the  
24 | health care items and services under a contract directly  
25 | through the provider or affiliated group of providers and may  
26 | make arrangements with physicians or other health care  
27 | professionals, health care institutions, or any combination of  
28 | such individuals or institutions to assume all or part of the  
29 | financial risk on a prospective basis for the provision of  
30 | basic health services by the physicians, by other health  
31 | professionals, or through the institutions. The health care

1 providers must have a controlling interest in the governing  
2 body of the provider service network organization.

3 (e) An entity that provides only comprehensive  
4 behavioral health care services to certain Medicaid recipients  
5 through an administrative services organization agreement.  
6 Such an entity must possess the clinical systems and  
7 operational competence to provide comprehensive health care to  
8 Medicaid recipients. As used in this paragraph, the term  
9 "comprehensive behavioral health care services" means covered  
10 mental health and substance abuse treatment services that are  
11 available to Medicaid recipients. Any contract awarded under  
12 this paragraph must be competitively procured. The agency must  
13 ensure that Medicaid recipients have available the choice of  
14 at least two managed care plans for their behavioral health  
15 care services.

16 (f) An entity that provides in-home physician services  
17 to test the cost-effectiveness of enhanced home-based medical  
18 care to Medicaid recipients with degenerative neurological  
19 diseases and other diseases or disabling conditions associated  
20 with high costs to Medicaid. The program shall be designed to  
21 serve very disabled persons and to reduce Medicaid reimbursed  
22 costs for inpatient, outpatient, and emergency department  
23 services. The agency shall contract with vendors on a  
24 risk-sharing basis.

25 (g) Children's provider networks that provide care  
26 coordination and care management for Medicaid-eligible  
27 pediatric patients, primary care, authorization of specialty  
28 care, and other urgent and emergency care through organized  
29 providers designed to service Medicaid eligibles under age 18  
30 and pediatric emergency departments' diversion programs. The  
31 networks shall provide after-hour operations, including

1 evening and weekend hours, to promote, when appropriate, the  
2 use of the children's networks rather than hospital emergency  
3 departments.

4 (h) An entity authorized in s. 430.205 to contract  
5 with the agency and the Department of Elderly Affairs to  
6 provide health care and social services on a prepaid or  
7 fixed-sum basis to elderly recipients. Such prepaid health  
8 care services entities are exempt from the provisions of part  
9 I of chapter 641 for the first 3 years of operation. An entity  
10 recognized under this paragraph that demonstrates to the  
11 satisfaction of the Office of Insurance Regulation that it is  
12 backed by the full faith and credit of one or more counties in  
13 which it operates may be exempted from s. 641.225.

14 (i) A Children's Medical Services Network, as defined  
15 in s. 391.021.

16 (5) By December 1, 2005, the Agency for Health Care  
17 Administration, in partnership with the Department of Elderly  
18 Affairs, shall create an integrated, fixed-payment delivery  
19 system for Medicaid recipients who are 60 years of age or  
20 older. Eligible Medicaid recipients may participate in the  
21 integrated system on a voluntary basis. The program must  
22 transfer all Medicaid services for eligible elderly  
23 individuals who choose to participate into an integrated-care  
24 management model designed to serve Medicaid recipients in the  
25 community. The program must combine all funding for Medicaid  
26 services provided to individuals 60 years of age or older into  
27 the integrated system, including funds for Medicaid home and  
28 community-based waiver services; all Medicaid services  
29 authorized in ss. 409.905 and 409.906, excluding funds for  
30 Medicaid nursing home services unless the agency is able to  
31 demonstrate how the integration of the funds will improve

1 coordinated care for these services in a less costly manner;  
2 and Medicare premiums, coinsurance, and deductibles for  
3 persons dually eligible for Medicaid and Medicare as  
4 prescribed in s. 409.908(13). The agency must begin  
5 implementing the integrated system in a pilot area that may  
6 only include Orange, Osceola, Lake, and Seminole Counties.

7 (a) Individuals who are 60 years of age or older and  
8 enrolled in the the developmental disabilities waiver program,  
9 the family and supported-living waiver program, the project  
10 AIDS care waiver program, the traumatic brain injury and  
11 spinal cord injury waiver program, the consumer-directed care  
12 waiver program, and the program of all-inclusive care for the  
13 elderly program, and residents of institutional care  
14 facilities for the developmentally disabled, must be excluded  
15 from the integrated system.

16 (b) The program must use a competitive-procurement  
17 process to select entities to operate the integrated system.  
18 Entities eligible to submit bids include managed care  
19 organizations licensed under chapter 641, including entities  
20 eligible to participate in the nursing home diversion program,  
21 other qualified providers as defined in s. 430.703(7),  
22 community care for the elderly lead agencies, and other  
23 state-certified community service networks that meet  
24 comparable standards as defined by the agency, in consultation  
25 with the Department of Elderly Affairs and the Office of  
26 Insurance Regulation, to be financially solvent and able to  
27 take on financial risk for managed care. Community service  
28 networks that are certified pursuant to the comparable  
29 standards defined by the agency are not required to be  
30 licensed under chapter 641.



1           (c) The agency must ensure that the  
2 capitation-rate-setting methodology for the integrated system  
3 is actuarially sound and reflects the intent to provide  
4 quality care in the least-restrictive setting. The agency must  
5 also require integrated-system providers to develop a  
6 credentialing system for service providers and to contract  
7 with all Gold Seal nursing homes, where feasible, and exclude,  
8 where feasible, chronically poor-performing facilities and  
9 providers as defined by the agency. The integrated system must  
10 provide that if the recipient resides in a noncontracted  
11 residential facility licensed under chapter 400 at the time  
12 the integrated system is initiated, the recipient must be  
13 permitted to continue to reside in the noncontracted facility  
14 as long as the recipient desires. The integrated system must  
15 also provide that, in the absence of a contract between the  
16 integrated-system provider and the residential facility  
17 licensed under chapter 400, current Medicaid rates must  
18 prevail. The agency and the Department of Elderly Affairs must  
19 jointly develop procedures to manage the services provided  
20 through the integrated system in order to ensure quality and  
21 recipient choice.

22           (d) The agency may seek federal waivers and adopt  
23 rules as necessary to administer the integrated system. By  
24 October 1, 2003, the agency and the department shall, to the  
25 extent feasible, develop a plan for implementing new Medicaid  
26 procedure codes for emergency and crisis care, supportive  
27 residential services, and other services designed to maximize  
28 the use of Medicaid funds for Medicaid eligible recipients.  
29 The agency shall include in the agreement developed pursuant  
30 to subsection (4) a provision that ensures that the match  
31 requirements for these new procedure codes are met by

1 ~~certifying eligible general revenue or local funds that are~~  
2 ~~currently expended on these services by the department with~~  
3 ~~contracted alcohol, drug abuse, and mental health providers.~~  
4 ~~The plan must describe specific procedure codes to be~~  
5 ~~implemented, a projection of the number of procedures to be~~  
6 ~~delivered during fiscal year 2003-2004, and a financial~~  
7 ~~analysis that describes the certified match procedures, and~~  
8 ~~accountability mechanisms, projects the earnings associated~~  
9 ~~with these procedures, and describes the sources of state~~  
10 ~~match. This plan may not be implemented in any part until~~  
11 ~~approved by the Legislative Budget Commission. If such~~  
12 ~~approval has not occurred by December 31, 2003, the plan shall~~  
13 ~~be submitted for consideration by the 2004 Legislature.~~

14           (6) The agency may contract with any public or private  
15 entity otherwise authorized by this section on a prepaid or  
16 fixed-sum basis for the provision of health care services to  
17 recipients. An entity may provide prepaid services to  
18 recipients, either directly or through arrangements with other  
19 entities, if each entity involved in providing services:

20           (a) Is organized primarily for the purpose of  
21 providing health care or other services of the type regularly  
22 offered to Medicaid recipients;

23           (b) Ensures that services meet the standards set by  
24 the agency for quality, appropriateness, and timeliness;

25           (c) Makes provisions satisfactory to the agency for  
26 insolvency protection and ensures that neither enrolled  
27 Medicaid recipients nor the agency will be liable for the  
28 debts of the entity;

29           (d) Submits to the agency, if a private entity, a  
30 financial plan that the agency finds to be fiscally sound and  
31 that provides for working capital in the form of cash or

1 equivalent liquid assets excluding revenues from Medicaid  
2 premium payments equal to at least the first 3 months of  
3 operating expenses or \$200,000, whichever is greater;

4 (e) Furnishes evidence satisfactory to the agency of  
5 adequate liability insurance coverage or an adequate plan of  
6 self-insurance to respond to claims for injuries arising out  
7 of the furnishing of health care;

8 (f) Provides, through contract or otherwise, for  
9 periodic review of its medical facilities and services, as  
10 required by the agency; and

11 (g) Provides organizational, operational, financial,  
12 and other information required by the agency.

13 (7) The agency may contract on a prepaid or fixed-sum  
14 basis with any health insurer that:

15 (a) Pays for health care services provided to enrolled  
16 Medicaid recipients in exchange for a premium payment paid by  
17 the agency;

18 (b) Assumes the underwriting risk; and

19 (c) Is organized and licensed under applicable  
20 provisions of the Florida Insurance Code and is currently in  
21 good standing with the Office of Insurance Regulation.

22 (8) The agency may contract on a prepaid or fixed-sum  
23 basis with an exclusive provider organization to provide  
24 health care services to Medicaid recipients provided that the  
25 exclusive provider organization meets applicable managed care  
26 plan requirements in this section, ss. 409.9122, 409.9123,  
27 409.9128, and 627.6472, and other applicable provisions of  
28 law.

29 (9) The Agency for Health Care Administration may  
30 provide cost-effective purchasing of chiropractic services on  
31 a fee-for-service basis to Medicaid recipients through

1 | arrangements with a statewide chiropractic preferred provider  
2 | organization incorporated in this state as a not-for-profit  
3 | corporation. The agency shall ensure that the benefit limits  
4 | and prior authorization requirements in the current Medicaid  
5 | program shall apply to the services provided by the  
6 | chiropractic preferred provider organization.

7 |         (10) The agency shall not contract on a prepaid or  
8 | fixed-sum basis for Medicaid services with an entity which  
9 | knows or reasonably should know that any officer, director,  
10 | agent, managing employee, or owner of stock or beneficial  
11 | interest in excess of 5 percent common or preferred stock, or  
12 | the entity itself, has been found guilty of, regardless of  
13 | adjudication, or entered a plea of nolo contendere, or guilty,  
14 | to:

15 |             (a) Fraud;

16 |             (b) Violation of federal or state antitrust statutes,  
17 | including those proscribing price fixing between competitors  
18 | and the allocation of customers among competitors;

19 |             (c) Commission of a felony involving embezzlement,  
20 | theft, forgery, income tax evasion, bribery, falsification or  
21 | destruction of records, making false statements, receiving  
22 | stolen property, making false claims, or obstruction of  
23 | justice; or

24 |             (d) Any crime in any jurisdiction which directly  
25 | relates to the provision of health services on a prepaid or  
26 | fixed-sum basis.

27 |         (11) The agency, after notifying the Legislature, may  
28 | apply for waivers of applicable federal laws and regulations  
29 | as necessary to implement more appropriate systems of health  
30 | care for Medicaid recipients and reduce the cost of the  
31 | Medicaid program to the state and federal governments and

1 shall implement such programs, after legislative approval,  
2 within a reasonable period of time after federal approval.  
3 These programs must be designed primarily to reduce the need  
4 for inpatient care, custodial care and other long-term or  
5 institutional care, and other high-cost services.

6 (a) Prior to seeking legislative approval of such a  
7 waiver as authorized by this subsection, the agency shall  
8 provide notice and an opportunity for public comment. Notice  
9 shall be provided to all persons who have made requests of the  
10 agency for advance notice and shall be published in the  
11 Florida Administrative Weekly not less than 28 days prior to  
12 the intended action.

13 (b) Notwithstanding s. 216.292, funds that are  
14 appropriated to the Department of Elderly Affairs for the  
15 Assisted Living for the Elderly Medicaid waiver and are not  
16 expended shall be transferred to the agency to fund  
17 Medicaid-reimbursed nursing home care.

18 (12) The agency shall establish a postpayment  
19 utilization control program designed to identify recipients  
20 who may inappropriately overuse or underuse Medicaid services  
21 and shall provide methods to correct such misuse.

22 (13) The agency shall develop and provide coordinated  
23 systems of care for Medicaid recipients and may contract with  
24 public or private entities to develop and administer such  
25 systems of care among public and private health care providers  
26 in a given geographic area.

27 (14)(a) The agency shall operate or contract for the  
28 operation of utilization management and incentive systems  
29 designed to encourage cost-effective use services.

30 (b) The agency shall develop a procedure by which  
31 health care providers and service vendors can provide the

1 Medicaid program with methodologically valid data that  
2 demonstrates whether a particular good or service can offset  
3 the cost of providing the good or service in an alternative  
4 setting or through other means and therefore should receive a  
5 higher reimbursement. Any data provided to the agency for such  
6 purpose must demonstrate that for every \$1 increase in  
7 reimbursement rates for the good or service there will be an  
8 offset of at least \$2 from the decrease in the cost of  
9 providing the good or service through the traditional method.  
10 The agency shall be the final arbitrator of the cost-benefit  
11 analysis and must determine whether the increased  
12 reimbursement for a particular good or service offsets the  
13 cost of other goods or services in the Medicaid program. If  
14 the agency determines that the increased reimbursement is  
15 cost-effective, the agency shall recommend a change in the  
16 reimbursement schedule for that particular good or service.  
17 If, within 12 months after implementing any rate change under  
18 this procedure, the agency determines that costs were not  
19 offset by the increased reimbursement schedule, the agency may  
20 revert to the former reimbursement schedule for the particular  
21 good or service.

22           (15)(a) The agency shall operate the Comprehensive  
23 Assessment and Review for Long-Term Care Services (CARES)  
24 nursing facility preadmission screening program to ensure that  
25 Medicaid payment for nursing facility care is made only for  
26 individuals whose conditions require such care and to ensure  
27 that long-term care services are provided in the setting most  
28 appropriate to the needs of the person and in the most  
29 economical manner possible. The CARES program shall also  
30 ensure that individuals participating in Medicaid home and  
31

1 community-based waiver programs meet criteria for those  
2 programs, consistent with approved federal waivers.

3 (b) The agency shall operate the CARES program through  
4 an interagency agreement with the Department of Elderly  
5 Affairs. The agency, in consultation with the Department of  
6 Elderly Affairs, may contract for any function or activity of  
7 the CARES program, including any function or activity required  
8 by 42 C.F.R. part 483.20, relating to preadmission screening  
9 and resident review.

10 (c) Prior to making payment for nursing facility  
11 services for a Medicaid recipient, the agency must verify that  
12 the nursing facility preadmission screening program has  
13 determined that the individual requires nursing facility care  
14 and that the individual cannot be safely served in  
15 community-based programs. The nursing facility preadmission  
16 screening program shall refer a Medicaid recipient to a  
17 community-based program if the individual could be safely  
18 served at a lower cost and the recipient chooses to  
19 participate in such program. For individuals whose nursing  
20 home stay is initially funded by Medicare and Medicare  
21 coverage is being terminated for lack of progress towards  
22 rehabilitation, CARES staff shall consult with the person  
23 making the determination of progress toward rehabilitation to  
24 ensure that the recipient is not being inappropriately  
25 disqualified from Medicare coverage. If, in their professional  
26 judgment, CARES staff believes that a Medicare beneficiary is  
27 still making progress toward rehabilitation, they may assist  
28 the Medicare beneficiary with an appeal of the  
29 disqualification from Medicare coverage.

30 (d) For the purpose of initiating immediate  
31 prescreening and diversion assistance for individuals residing

1 | in nursing homes and in order to make families aware of  
2 | alternative long-term care resources so that they may choose a  
3 | more cost-effective setting for long-term placement, CARES  
4 | staff shall conduct an assessment and review of a sample of  
5 | individuals whose nursing home stay is expected to exceed 20  
6 | days, regardless of the initial funding source for the nursing  
7 | home placement. CARES staff shall provide counseling and  
8 | referral services to these individuals regarding choosing  
9 | appropriate long-term care alternatives. This paragraph does  
10 | not apply to continuing care facilities licensed under chapter  
11 | 651 or to retirement communities that provide a combination of  
12 | nursing home, independent living, and other long-term care  
13 | services.

14 |           (e) By January 15 of each year, the agency shall  
15 | submit a report to the Legislature and the Office of  
16 | Long-Term-Care Policy describing the operations of the CARES  
17 | program. The report must describe:

18 |           1. Rate of diversion to community alternative  
19 | programs;

20 |           2. CARES program staffing needs to achieve additional  
21 | diversions;

22 |           3. Reasons the program is unable to place individuals  
23 | in less restrictive settings when such individuals desired  
24 | such services and could have been served in such settings;

25 |           4. Barriers to appropriate placement, including  
26 | barriers due to policies or operations of other agencies or  
27 | state-funded programs; and

28 |           5. Statutory changes necessary to ensure that  
29 | individuals in need of long-term care services receive care in  
30 | the least restrictive environment.  
31 |



1 (f) The Department of Elderly Affairs shall track  
2 individuals over time who are assessed under the CARES program  
3 and who are diverted from nursing home placement. By January  
4 15 of each year, the department shall submit to the  
5 Legislature and the Office of Long-Term-Care Policy a  
6 longitudinal study of the individuals who are diverted from  
7 nursing home placement. The study must include:

8 1. The demographic characteristics of the individuals  
9 assessed and diverted from nursing home placement, including,  
10 but not limited to, age, race, gender, frailty, caregiver  
11 status, living arrangements, and geographic location;

12 2. A summary of community services provided to  
13 individuals for 1 year after assessment and diversion;

14 3. A summary of inpatient hospital admissions for  
15 individuals who have been diverted; and

16 4. A summary of the length of time between diversion  
17 and subsequent entry into a nursing home or death.

18 (g) By July 1, 2005, the department and the Agency for  
19 Health Care Administration shall report to the President of  
20 the Senate and the Speaker of the House of Representatives  
21 regarding the impact to the state of modifying level-of-care  
22 criteria to eliminate the Intermediate II level of care.

23 (16)(a) The agency shall identify health care  
24 utilization and price patterns within the Medicaid program  
25 which are not cost-effective or medically appropriate and  
26 assess the effectiveness of new or alternate methods of  
27 providing and monitoring service, and may implement such  
28 methods as it considers appropriate. Such methods may include  
29 disease management initiatives, an integrated and systematic  
30 approach for managing the health care needs of recipients who  
31 are at risk of or diagnosed with a specific disease by using

1 best practices, prevention strategies, clinical-practice  
2 improvement, clinical interventions and protocols, outcomes  
3 research, information technology, and other tools and  
4 resources to reduce overall costs and improve measurable  
5 outcomes.

6 (b) The responsibility of the agency under this  
7 subsection shall include the development of capabilities to  
8 identify actual and optimal practice patterns; patient and  
9 provider educational initiatives; methods for determining  
10 patient compliance with prescribed treatments; fraud, waste,  
11 and abuse prevention and detection programs; and beneficiary  
12 case management programs.

13 1. The practice pattern identification program shall  
14 evaluate practitioner prescribing patterns based on national  
15 and regional practice guidelines, comparing practitioners to  
16 their peer groups. The agency and its Drug Utilization Review  
17 Board shall consult with the Department of Health and a panel  
18 of practicing health care professionals consisting of the  
19 following: the Speaker of the House of Representatives and the  
20 President of the Senate shall each appoint three physicians  
21 licensed under chapter 458 or chapter 459; and the Governor  
22 shall appoint two pharmacists licensed under chapter 465 and  
23 one dentist licensed under chapter 466 who is an oral surgeon.  
24 Terms of the panel members shall expire at the discretion of  
25 the appointing official. The panel shall begin its work by  
26 August 1, 1999, regardless of the number of appointments made  
27 by that date. The advisory panel shall be responsible for  
28 evaluating treatment guidelines and recommending ways to  
29 incorporate their use in the practice pattern identification  
30 program. Practitioners who are prescribing inappropriately or  
31 inefficiently, as determined by the agency, may have their

1 | prescribing of certain drugs subject to prior authorization or  
2 | may be terminated from all participation in the Medicaid  
3 | program.

4 |         2. The agency shall also develop educational  
5 | interventions designed to promote the proper use of  
6 | medications by providers and beneficiaries.

7 |         3. The agency shall implement a pharmacy fraud, waste,  
8 | and abuse initiative that may include a surety bond or letter  
9 | of credit requirement for participating pharmacies, enhanced  
10 | provider auditing practices, the use of additional fraud and  
11 | abuse software, recipient management programs for  
12 | beneficiaries inappropriately using their benefits, and other  
13 | steps that will eliminate provider and recipient fraud, waste,  
14 | and abuse. The initiative shall address enforcement efforts to  
15 | reduce the number and use of counterfeit prescriptions.

16 |         4. By September 30, 2002, the agency shall contract  
17 | with an entity in the state to implement a wireless handheld  
18 | clinical pharmacology drug information database for  
19 | practitioners. The initiative shall be designed to enhance the  
20 | agency's efforts to reduce fraud, abuse, and errors in the  
21 | prescription drug benefit program and to otherwise further the  
22 | intent of this paragraph.

23 |         5. By September 30, 2005, the agency shall contract  
24 | with an entity to design a database of clinical utilization  
25 | information or electronic medical records for Medicaid  
26 | providers. This system must be web-based and allow providers  
27 | to review on a real-time basis the utilization of Medicaid  
28 | services, including, but not limited to, physician office  
29 | visits, inpatient and outpatient hospitalizations, laboratory  
30 | and pathology services, radiological and other imaging  
31 | services, dental care, and patterns of dispensing prescription

1 drugs in order to coordinate care and identify potential fraud  
2 and abuse.

3 6. By January 1, 2006, the agency shall provide  
4 expanded statewide disease-management programs to provide case  
5 management for persons with chronic diseases including  
6 diabetes, hypertension, human immunodeficiency virus/acquired  
7 immune deficiency syndrome, asthma, congestive heart failure,  
8 hemophilia, end-stage renal disease or chronic kidney disease,  
9 cancer, sickle cell anemia, chronic fatigue syndrome, and  
10 chronic pain. In selecting disease-management vendors,  
11 preference must be given to disease-management organizations  
12 that are able to provide case management across disease states  
13 through coordinated efforts between physicians and  
14 pharmacists. The expansion must take two primary forms. The  
15 first type of expansion must emphasis changes in clinical  
16 practice patterns of physicians and pharmacists in order to  
17 meet evidence-based medicine standards and best-practice  
18 guidelines for each physician's specialty. The second  
19 expansion must emphasize changes in behavior of persons with  
20 chronic medical conditions. The expansion must include a  
21 randomly assigned, experimental design to evaluate short-term  
22 changes in utilization patterns for Medicaid services and  
23 clinical outcome measures. The agency shall use an  
24 independent, third party to evaluate the expansion of the  
25 disease-management program. The agency shall select the  
26 geographic areas in which to expand the disease-management  
27 program, estimate the costs to implement each expansion, and  
28 develop a timeline for statewide implementation. Based on the  
29 evaluation of the expansion, the agency may recommend  
30 statewide expansion of the disease-management programs having  
31 the best fiscal and clinical outcomes.

1           ~~7.5-~~ The agency may apply for any federal waivers  
2 needed to administer ~~implement~~ this paragraph.

3           (17) An entity contracting on a prepaid or fixed-sum  
4 basis shall, in addition to meeting any applicable statutory  
5 surplus requirements, also maintain at all times in the form  
6 of cash, investments that mature in less than 180 days  
7 allowable as admitted assets by the Office of Insurance  
8 Regulation, and restricted funds or deposits controlled by the  
9 agency or the Office of Insurance Regulation, a surplus amount  
10 equal to one-and-one-half times the entity's monthly Medicaid  
11 prepaid revenues. As used in this subsection, the term  
12 "surplus" means the entity's total assets minus total  
13 liabilities. If an entity's surplus falls below an amount  
14 equal to one-and-one-half times the entity's monthly Medicaid  
15 prepaid revenues, the agency shall prohibit the entity from  
16 engaging in marketing and preenrollment activities, shall  
17 cease to process new enrollments, and shall not renew the  
18 entity's contract until the required balance is achieved. The  
19 requirements of this subsection do not apply:

20           (a) Where a public entity agrees to fund any deficit  
21 incurred by the contracting entity; or

22           (b) Where the entity's performance and obligations are  
23 guaranteed in writing by a guaranteeing organization which:

24           1. Has been in operation for at least 5 years and has  
25 assets in excess of \$50 million; or

26           2. Submits a written guarantee acceptable to the  
27 agency which is irrevocable during the term of the contracting  
28 entity's contract with the agency and, upon termination of the  
29 contract, until the agency receives proof of satisfaction of  
30 all outstanding obligations incurred under the contract.  
31

1           (18)(a) The agency may require an entity contracting  
2 on a prepaid or fixed-sum basis to establish a restricted  
3 insolvency protection account with a federally guaranteed  
4 financial institution licensed to do business in this state.  
5 The entity shall deposit into that account 5 percent of the  
6 capitation payments made by the agency each month until a  
7 maximum total of 2 percent of the total current contract  
8 amount is reached. The restricted insolvency protection  
9 account may be drawn upon with the authorized signatures of  
10 two persons designated by the entity and two representatives  
11 of the agency. If the agency finds that the entity is  
12 insolvent, the agency may draw upon the account solely with  
13 the two authorized signatures of representatives of the  
14 agency, and the funds may be disbursed to meet financial  
15 obligations incurred by the entity under the prepaid contract.  
16 If the contract is terminated, expired, or not continued, the  
17 account balance must be released by the agency to the entity  
18 upon receipt of proof of satisfaction of all outstanding  
19 obligations incurred under this contract.

20           (b) The agency may waive the insolvency protection  
21 account requirement in writing when evidence is on file with  
22 the agency of adequate insolvency insurance and reinsurance  
23 that will protect enrollees if the entity becomes unable to  
24 meet its obligations.

25           (19) An entity that contracts with the agency on a  
26 prepaid or fixed-sum basis for the provision of Medicaid  
27 services shall reimburse any hospital or physician that is  
28 outside the entity's authorized geographic service area as  
29 specified in its contract with the agency, and that provides  
30 services authorized by the entity to its members, at a rate  
31

1 negotiated with the hospital or physician for the provision of  
2 services or according to the lesser of the following:

3 (a) The usual and customary charges made to the  
4 general public by the hospital or physician; or

5 (b) The Florida Medicaid reimbursement rate  
6 established for the hospital or physician.

7 (20) When a merger or acquisition of a Medicaid  
8 prepaid contractor has been approved by the Office of  
9 Insurance Regulation pursuant to s. 628.4615, the agency shall  
10 approve the assignment or transfer of the appropriate Medicaid  
11 prepaid contract upon request of the surviving entity of the  
12 merger or acquisition if the contractor and the other entity  
13 have been in good standing with the agency for the most recent  
14 12-month period, unless the agency determines that the  
15 assignment or transfer would be detrimental to the Medicaid  
16 recipients or the Medicaid program. To be in good standing, an  
17 entity must not have failed accreditation or committed any  
18 material violation of the requirements of s. 641.52 and must  
19 meet the Medicaid contract requirements. For purposes of this  
20 section, a merger or acquisition means a change in controlling  
21 interest of an entity, including an asset or stock purchase.

22 (21) Any entity contracting with the agency pursuant  
23 to this section to provide health care services to Medicaid  
24 recipients is prohibited from engaging in any of the following  
25 practices or activities:

26 (a) Practices that are discriminatory, including, but  
27 not limited to, attempts to discourage participation on the  
28 basis of actual or perceived health status.

29 (b) Activities that could mislead or confuse  
30 recipients, or misrepresent the organization, its marketing  
31

1 representatives, or the agency. Violations of this paragraph  
2 include, but are not limited to:

3           1. False or misleading claims that marketing  
4 representatives are employees or representatives of the state  
5 or county, or of anyone other than the entity or the  
6 organization by whom they are reimbursed.

7           2. False or misleading claims that the entity is  
8 recommended or endorsed by any state or county agency, or by  
9 any other organization which has not certified its endorsement  
10 in writing to the entity.

11           3. False or misleading claims that the state or county  
12 recommends that a Medicaid recipient enroll with an entity.

13           4. Claims that a Medicaid recipient will lose benefits  
14 under the Medicaid program, or any other health or welfare  
15 benefits to which the recipient is legally entitled, if the  
16 recipient does not enroll with the entity.

17           (c) Granting or offering of any monetary or other  
18 valuable consideration for enrollment, except as authorized by  
19 subsection (24).

20           (d) Door-to-door solicitation of recipients who have  
21 not contacted the entity or who have not invited the entity to  
22 make a presentation.

23           (e) Solicitation of Medicaid recipients by marketing  
24 representatives stationed in state offices unless approved and  
25 supervised by the agency or its agent and approved by the  
26 affected state agency when solicitation occurs in an office of  
27 the state agency. The agency shall ensure that marketing  
28 representatives stationed in state offices shall market their  
29 managed care plans to Medicaid recipients only in designated  
30 areas and in such a way as to not interfere with the  
31 recipients' activities in the state office.



1 (f) Enrollment of Medicaid recipients.

2 (22) The agency may impose a fine for a violation of  
3 this section or the contract with the agency by a person or  
4 entity that is under contract with the agency. With respect to  
5 any nonwillful violation, such fine shall not exceed \$2,500  
6 per violation. In no event shall such fine exceed an aggregate  
7 amount of \$10,000 for all nonwillful violations arising out of  
8 the same action. With respect to any knowing and willful  
9 violation of this section or the contract with the agency, the  
10 agency may impose a fine upon the entity in an amount not to  
11 exceed \$20,000 for each such violation. In no event shall such  
12 fine exceed an aggregate amount of \$100,000 for all knowing  
13 and willful violations arising out of the same action.

14 (23) A health maintenance organization or a person or  
15 entity exempt from chapter 641 that is under contract with the  
16 agency for the provision of health care services to Medicaid  
17 recipients may not use or distribute marketing materials used  
18 to solicit Medicaid recipients, unless such materials have  
19 been approved by the agency. The provisions of this subsection  
20 do not apply to general advertising and marketing materials  
21 used by a health maintenance organization to solicit both  
22 non-Medicaid subscribers and Medicaid recipients.

23 (24) Upon approval by the agency, health maintenance  
24 organizations and persons or entities exempt from chapter 641  
25 that are under contract with the agency for the provision of  
26 health care services to Medicaid recipients may be permitted  
27 within the capitation rate to provide additional health  
28 benefits that the agency has found are of high quality, are  
29 practicably available, provide reasonable value to the  
30 recipient, and are provided at no additional cost to the  
31 state.

1           (25) The agency shall utilize the statewide health  
2 maintenance organization complaint hotline for the purpose of  
3 investigating and resolving Medicaid and prepaid health plan  
4 complaints, maintaining a record of complaints and confirmed  
5 problems, and receiving disenrollment requests made by  
6 recipients.

7           (26) The agency shall require the publication of the  
8 health maintenance organization's and the prepaid health  
9 plan's consumer services telephone numbers and the "800"  
10 telephone number of the statewide health maintenance  
11 organization complaint hotline on each Medicaid identification  
12 card issued by a health maintenance organization or prepaid  
13 health plan contracting with the agency to serve Medicaid  
14 recipients and on each subscriber handbook issued to a  
15 Medicaid recipient.

16           (27) The agency shall establish a health care quality  
17 improvement system for those entities contracting with the  
18 agency pursuant to this section, incorporating all the  
19 standards and guidelines developed by the Medicaid Bureau of  
20 the Health Care Financing Administration as a part of the  
21 quality assurance reform initiative. The system shall include,  
22 but need not be limited to, the following:

23           (a) Guidelines for internal quality assurance  
24 programs, including standards for:

- 25           1. Written quality assurance program descriptions.
- 26           2. Responsibilities of the governing body for  
27 monitoring, evaluating, and making improvements to care.
- 28           3. An active quality assurance committee.
- 29           4. Quality assurance program supervision.
- 30           5. Requiring the program to have adequate resources to  
31 effectively carry out its specified activities.

- 1           6. Provider participation in the quality assurance  
2 program.
- 3           7. Delegation of quality assurance program activities.
- 4           8. Credentialing and recredentialing.
- 5           9. Enrollee rights and responsibilities.
- 6           10. Availability and accessibility to services and  
7 care.
- 8           11. Ambulatory care facilities.
- 9           12. Accessibility and availability of medical records,  
10 as well as proper recordkeeping and process for record review.
- 11           13. Utilization review.
- 12           14. A continuity of care system.
- 13           15. Quality assurance program documentation.
- 14           16. Coordination of quality assurance activity with  
15 other management activity.
- 16           17. Delivering care to pregnant women and infants; to  
17 elderly and disabled recipients, especially those who are at  
18 risk of institutional placement; to persons with developmental  
19 disabilities; and to adults who have chronic, high-cost  
20 medical conditions.
- 21           (b) Guidelines which require the entities to conduct  
22 quality-of-care studies which:
  - 23           1. Target specific conditions and specific health  
24 service delivery issues for focused monitoring and evaluation.
  - 25           2. Use clinical care standards or practice guidelines  
26 to objectively evaluate the care the entity delivers or fails  
27 to deliver for the targeted clinical conditions and health  
28 services delivery issues.
  - 29           3. Use quality indicators derived from the clinical  
30 care standards or practice guidelines to screen and monitor  
31 care and services delivered.

1 (c) Guidelines for external quality review of each  
2 contractor which require: focused studies of patterns of care;  
3 individual care review in specific situations; and followup  
4 activities on previous pattern-of-care study findings and  
5 individual-care-review findings. In designing the external  
6 quality review function and determining how it is to operate  
7 as part of the state's overall quality improvement system, the  
8 agency shall construct its external quality review  
9 organization and entity contracts to address each of the  
10 following:

11 1. Delineating the role of the external quality review  
12 organization.

13 2. Length of the external quality review organization  
14 contract with the state.

15 3. Participation of the contracting entities in  
16 designing external quality review organization review  
17 activities.

18 4. Potential variation in the type of clinical  
19 conditions and health services delivery issues to be studied  
20 at each plan.

21 5. Determining the number of focused pattern-of-care  
22 studies to be conducted for each plan.

23 6. Methods for implementing focused studies.

24 7. Individual care review.

25 8. Followup activities.

26 (28) In order to ensure that children receive health  
27 care services for which an entity has already been  
28 compensated, an entity contracting with the agency pursuant to  
29 this section shall achieve an annual Early and Periodic  
30 Screening, Diagnosis, and Treatment (EPSDT) Service screening  
31 rate of at least 60 percent for those recipients continuously

1 enrolled for at least 8 months. The agency shall develop a  
2 method by which the EPSDT screening rate shall be calculated.  
3 For any entity which does not achieve the annual 60 percent  
4 rate, the entity must submit a corrective action plan for the  
5 agency's approval. If the entity does not meet the standard  
6 established in the corrective action plan during the specified  
7 timeframe, the agency is authorized to impose appropriate  
8 contract sanctions. At least annually, the agency shall  
9 publicly release the EPSDT Services screening rates of each  
10 entity it has contracted with on a prepaid basis to serve  
11 Medicaid recipients.

12 (29) The agency shall perform enrollments and  
13 disenrollments for Medicaid recipients who are eligible for  
14 MediPass or managed care plans. Notwithstanding the  
15 prohibition contained in paragraph (21)(f), managed care plans  
16 may perform preenrollments of Medicaid recipients under the  
17 supervision of the agency or its agents. For the purposes of  
18 this section, "preenrollment" means the provision of marketing  
19 and educational materials to a Medicaid recipient and  
20 assistance in completing the application forms, but shall not  
21 include actual enrollment into a managed care plan. An  
22 application for enrollment shall not be deemed complete until  
23 the agency or its agent verifies that the recipient made an  
24 informed, voluntary choice. The agency, in cooperation with  
25 the Department of Children and Family Services, may test new  
26 marketing initiatives to inform Medicaid recipients about  
27 their managed care options at selected sites. The agency shall  
28 report to the Legislature on the effectiveness of such  
29 initiatives. The agency may contract with a third party to  
30 perform managed care plan and MediPass enrollment and  
31 disenrollment services for Medicaid recipients and is

1 authorized to adopt rules to implement such services. The  
2 agency may adjust the capitation rate only to cover the costs  
3 of a third-party enrollment and disenrollment contract, and  
4 for agency supervision and management of the managed care plan  
5 enrollment and disenrollment contract.

6 (30) Any lists of providers made available to Medicaid  
7 recipients, MediPass enrollees, or managed care plan enrollees  
8 shall be arranged alphabetically showing the provider's name  
9 and specialty and, separately, by specialty in alphabetical  
10 order.

11 (31) The agency shall establish an enhanced managed  
12 care quality assurance oversight function, to include at least  
13 the following components:

14 (a) At least quarterly analysis and followup,  
15 including sanctions as appropriate, of managed care  
16 participant utilization of services.

17 (b) At least quarterly analysis and followup,  
18 including sanctions as appropriate, of quality findings of the  
19 Medicaid peer review organization and other external quality  
20 assurance programs.

21 (c) At least quarterly analysis and followup,  
22 including sanctions as appropriate, of the fiscal viability of  
23 managed care plans.

24 (d) At least quarterly analysis and followup,  
25 including sanctions as appropriate, of managed care  
26 participant satisfaction and disenrollment surveys.

27 (e) The agency shall conduct regular and ongoing  
28 Medicaid recipient satisfaction surveys.

29  
30 The analyses and followup activities conducted by the agency  
31 under its enhanced managed care quality assurance oversight

1 function shall not duplicate the activities of accreditation  
2 reviewers for entities regulated under part III of chapter  
3 641, but may include a review of the finding of such  
4 reviewers.

5 (32) Each managed care plan that is under contract  
6 with the agency to provide health care services to Medicaid  
7 recipients shall annually conduct a background check with the  
8 Florida Department of Law Enforcement of all persons with  
9 ownership interest of 5 percent or more or executive  
10 management responsibility for the managed care plan and shall  
11 submit to the agency information concerning any such person  
12 who has been found guilty of, regardless of adjudication, or  
13 has entered a plea of nolo contendere or guilty to, any of the  
14 offenses listed in s. 435.03.

15 (33) The agency shall, by rule, develop a process  
16 whereby a Medicaid managed care plan enrollee who wishes to  
17 enter hospice care may be disenrolled from the managed care  
18 plan within 24 hours after contacting the agency regarding  
19 such request. The agency rule shall include a methodology for  
20 the agency to recoup managed care plan payments on a pro rata  
21 basis if payment has been made for the enrollment month when  
22 disenrollment occurs.

23 (34) The agency and entities ~~that~~ ~~which~~ contract with  
24 the agency to provide health care services to Medicaid  
25 recipients under this section or ss. 409.91211 and ~~s.~~ 409.9122  
26 must comply with the provisions of s. 641.513 in providing  
27 emergency services and care to Medicaid recipients and  
28 MediPass recipients. Where feasible, safe, and cost-effective,  
29 the agency shall encourage hospitals, emergency medical  
30 services providers, and other public and private health care  
31 providers to work together in their local communities to enter

1 into agreements or arrangements to ensure access to  
2 alternatives to emergency services and care for those Medicaid  
3 recipients who need nonemergent care. The agency shall  
4 coordinate with hospitals, emergency medical services  
5 providers, private health plans, capitated managed care  
6 networks as established in s. 409.91211, and other public and  
7 private health care providers to implement the provisions of  
8 ss. 395.1041(7), 409.91255(3)(g), 627.6405, and 641.31097 to  
9 develop and implement emergency department diversion programs  
10 for Medicaid recipients.

11 (35) All entities providing health care services to  
12 Medicaid recipients shall make available, and encourage all  
13 pregnant women and mothers with infants to receive, and  
14 provide documentation in the medical records to reflect, the  
15 following:

16 (a) Healthy Start prenatal or infant screening.

17 (b) Healthy Start care coordination, when screening or  
18 other factors indicate need.

19 (c) Healthy Start enhanced services in accordance with  
20 the prenatal or infant screening results.

21 (d) Immunizations in accordance with recommendations  
22 of the Advisory Committee on Immunization Practices of the  
23 United States Public Health Service and the American Academy  
24 of Pediatrics, as appropriate.

25 (e) Counseling and services for family planning to all  
26 women and their partners.

27 (f) A scheduled postpartum visit for the purpose of  
28 voluntary family planning, to include discussion of all  
29 methods of contraception, as appropriate.

30 (g) Referral to the Special Supplemental Nutrition  
31 Program for Women, Infants, and Children (WIC).



1           (36) Any entity that provides Medicaid prepaid health  
2 plan services shall ensure the appropriate coordination of  
3 health care services with an assisted living facility in cases  
4 where a Medicaid recipient is both a member of the entity's  
5 prepaid health plan and a resident of the assisted living  
6 facility. If the entity is at risk for Medicaid targeted case  
7 management and behavioral health services, the entity shall  
8 inform the assisted living facility of the procedures to  
9 follow should an emergent condition arise.

10           (37) The agency may seek and implement federal waivers  
11 necessary to provide for cost-effective purchasing of home  
12 health services, private duty nursing services,  
13 transportation, independent laboratory services, and durable  
14 medical equipment and supplies through competitive bidding  
15 pursuant to s. 287.057. The agency may request appropriate  
16 waivers from the federal Health Care Financing Administration  
17 in order to competitively bid such services. The agency may  
18 exclude providers not selected through the bidding process  
19 from the Medicaid provider network.

20           (38) The agency shall enter into agreements with  
21 not-for-profit organizations based in this state for the  
22 purpose of providing vision screening.

23           (39)(a) The agency shall implement a Medicaid  
24 prescribed-drug spending-control program that includes the  
25 following components:

26           1. A Medicaid preferred drug list, which shall be a  
27 listing of cost-effective therapeutic options recommended by  
28 the Medicaid Pharmacy and Therapeutics Committee established  
29 under s. 409.91195 and adopted by the agency for each  
30 therapeutic class on the preferred drug list. At the  
31 discretion of the committee, and when feasible, the preferred

1 drug list should include at least two products in a  
2 therapeutic class. Medicaid prescribed-drug coverage for  
3 ~~brand name drugs for adult~~ Medicaid recipients is limited to  
4 eight ~~the dispensing of four brand name~~ drugs per month ~~per~~  
5 recipient. Prior authorization is required for all additional  
6 prescriptions above the eight-drug limit and must meet the  
7 requirements for step therapy and for listing as a preferred  
8 drug. ~~Children are exempt from this restriction.~~  
9 ~~Antiretroviral agents are excluded from this limitation. No~~  
10 ~~requirements for prior authorization or other restrictions on~~  
11 ~~medications used to treat mental illnesses such as~~  
12 ~~schizophrenia, severe depression, or bipolar disorder may be~~  
13 ~~imposed on Medicaid recipients. Medications that will be~~  
14 ~~available without restriction for persons with mental~~  
15 ~~illnesses include atypical antipsychotic medications,~~  
16 ~~conventional antipsychotic medications, selective serotonin~~  
17 ~~reuptake inhibitors, and other medications used for the~~  
18 ~~treatment of serious mental illnesses.~~ The agency shall also  
19 limit the amount of a prescribed drug dispensed to no more  
20 than a 34-day supply unless the drug products' smallest  
21 marketed package is greater than a 34-day supply, or the drug  
22 is determined by the agency to be a maintenance drug, in which  
23 case a 180-day maximum supply may be authorized. The agency  
24 may seek any federal waivers necessary to implement these  
25 cost-control programs and to continue participation in the  
26 federal Medicaid rebate program, or alternatively to negotiate  
27 state-only manufacturer rebates. The agency may adopt rules to  
28 administer this subparagraph. ~~The agency shall continue to~~  
29 ~~provide unlimited generic drugs, contraceptive drugs and~~  
30 ~~items, and diabetic supplies. Although a drug may be included~~  
31 ~~on the preferred drug formulary, it would not be exempt from~~

1 ~~the four brand limit. The agency may authorize exceptions to~~  
2 ~~the brand name drug restriction based upon the treatment needs~~  
3 ~~of the patients, only when such exceptions are based on prior~~  
4 ~~consultation provided by the agency or an agency contractor,~~  
5 ~~but~~ The agency must establish procedures to ensure that:

6 a. There will be a response to a request for prior  
7 consultation by telephone or other telecommunication device  
8 within 24 hours after receipt of a request for prior  
9 consultation; and

10 b. A 72-hour supply of the drug prescribed will be  
11 provided in an emergency or when the agency does not provide a  
12 response within 24 hours as required by sub-subparagraph a.†  
13 and

14 ~~c. Except for the exception for nursing home residents~~  
15 ~~and other institutionalized adults and except for drugs on the~~  
16 ~~restricted formulary for which prior authorization may be~~  
17 ~~sought by an institutional or community pharmacy, prior~~  
18 ~~authorization for an exception to the brand name drug~~  
19 ~~restriction is sought by the prescriber and not by the~~  
20 ~~pharmacy. When prior authorization is granted for a patient in~~  
21 ~~an institutional setting beyond the brand name drug~~  
22 ~~restriction, such approval is authorized for 12 months and~~  
23 ~~monthly prior authorization is not required for that patient.~~

24 2. Reimbursement to pharmacies for Medicaid prescribed  
25 drugs shall be set at the lesser of: the average wholesale  
26 price (AWP) minus 15.4 percent, the wholesaler acquisition  
27 cost (WAC) plus 5.75 percent, the federal upper limit (FUL),  
28 the state maximum allowable cost (SMAC), or the usual and  
29 customary (UAC) charge billed by the provider.

30 3. The agency shall develop and implement a process  
31 for managing the drug therapies of Medicaid recipients who are

1 | using significant numbers of prescribed drugs each month. The  
2 | management process may include, but is not limited to,  
3 | comprehensive, physician-directed medical-record reviews,  
4 | claims analyses, and case evaluations to determine the medical  
5 | necessity and appropriateness of a patient's treatment plan  
6 | and drug therapies. The agency may contract with a private  
7 | organization to provide drug-program-management services. The  
8 | Medicaid drug benefit management program shall include  
9 | initiatives to manage drug therapies for HIV/AIDS patients,  
10 | patients using 20 or more unique prescriptions in a 180-day  
11 | period, and the top 1,000 patients in annual spending. The  
12 | agency shall enroll any Medicaid recipient in the drug benefit  
13 | management program if he or she meets the specifications of  
14 | this provision and is not enrolled in a Medicaid health  
15 | maintenance organization.

16 |         4. The agency may limit the size of its pharmacy  
17 | network based on need, competitive bidding, price  
18 | negotiations, credentialing, or similar criteria. The agency  
19 | shall give special consideration to rural areas in determining  
20 | the size and location of pharmacies included in the Medicaid  
21 | pharmacy network. A pharmacy credentialing process may include  
22 | criteria such as a pharmacy's full-service status, location,  
23 | size, patient educational programs, patient consultation,  
24 | disease-management services, and other characteristics. The  
25 | agency may impose a moratorium on Medicaid pharmacy enrollment  
26 | when it is determined that it has a sufficient number of  
27 | Medicaid-participating providers. The agency must allow  
28 | dispensing practitioners to participate as a part of the  
29 | Medicaid pharmacy network regardless of the practitioner's  
30 | proximity to any other entity that is dispensing prescription  
31 | drugs under the Medicaid program. A dispensing practitioner

1 must meet all credentialing requirements applicable to his or  
2 her practice, as determined by the agency.

3           5. The agency shall develop and implement a program  
4 that requires Medicaid practitioners who prescribe drugs to  
5 use a counterfeit-proof prescription pad for Medicaid  
6 prescriptions. The agency shall require the use of  
7 standardized counterfeit-proof prescription pads by  
8 Medicaid-participating prescribers or prescribers who write  
9 prescriptions for Medicaid recipients. The agency may  
10 implement the program in targeted geographic areas or  
11 statewide.

12           6. The agency may enter into arrangements that require  
13 manufacturers of generic drugs prescribed to Medicaid  
14 recipients to provide rebates of at least 15.1 percent of the  
15 average manufacturer price for the manufacturer's generic  
16 products. These arrangements shall require that if a  
17 generic-drug manufacturer pays federal rebates for  
18 Medicaid-reimbursed drugs at a level below 15.1 percent, the  
19 manufacturer must provide a supplemental rebate to the state  
20 in an amount necessary to achieve a 15.1-percent rebate level.

21           7. The agency may establish a preferred drug list as  
22 described in this subsection ~~formulary in accordance with 42~~  
23 ~~U.S.C. s. 1396r-8,~~ and, pursuant to the establishment of such  
24 drug list formulary, it ~~may is authorized to~~ negotiate  
25 supplemental rebates from manufacturers which ~~that~~ are in  
26 addition to those required by Title XIX of the Social Security  
27 Act and at no less than 14 percent of the average manufacturer  
28 price as defined in 42 U.S.C. s. 1936 on the last day of a  
29 quarter unless the federal or supplemental rebate, or both,  
30 equals or exceeds 29 percent. There is no upper limit on the  
31 supplemental rebates the agency may negotiate. The agency may

1 determine that specific products, brand-name or generic, are  
2 competitive at lower rebate percentages. Agreement to pay the  
3 minimum supplemental rebate percentage will guarantee a  
4 manufacturer that the Medicaid Pharmaceutical and Therapeutics  
5 Committee will consider a product for inclusion on the  
6 preferred drug list formulary. However, a pharmaceutical  
7 manufacturer is not guaranteed placement on the preferred drug  
8 list formulary by simply paying the minimum supplemental  
9 rebate. Agency decisions will be made on the clinical efficacy  
10 of a drug and recommendations of the Medicaid Pharmaceutical  
11 and Therapeutics Committee, as well as the price of competing  
12 products minus federal and state rebates. The agency is  
13 authorized to contract with an outside agency or contractor to  
14 conduct negotiations for supplemental rebates. For the  
15 purposes of this section, the term "supplemental rebates"  
16 means cash rebates. Effective July 1, 2004, value-added  
17 programs as a substitution for supplemental rebates are  
18 prohibited. The agency is authorized to seek any federal  
19 waivers to implement this initiative.

20 ~~8. The agency shall establish an advisory committee~~  
21 ~~for the purposes of studying the feasibility of using a~~  
22 ~~restricted drug formulary for nursing home residents and other~~  
23 ~~institutionalized adults. The committee shall be comprised of~~  
24 ~~seven members appointed by the Secretary of Health Care~~  
25 ~~Administration. The committee members shall include two~~  
26 ~~physicians licensed under chapter 458 or chapter 459; three~~  
27 ~~pharmacists licensed under chapter 465 and appointed from a~~  
28 ~~list of recommendations provided by the Florida Long Term Care~~  
29 ~~Pharmacy Alliance; and two pharmacists licensed under chapter~~  
30 ~~465.~~

31

1           ~~8.9.~~ The Agency for Health Care Administration shall  
2 expand home delivery of pharmacy products. To assist Medicaid  
3 patients in securing their prescriptions and reduce program  
4 costs, the agency shall expand its current mail-order-pharmacy  
5 diabetes-supply program to include all generic and brand-name  
6 drugs used by Medicaid patients with diabetes. Medicaid  
7 recipients in the current program may obtain nondiabetes drugs  
8 on a voluntary basis. This initiative is limited to the  
9 geographic area covered by the current contract. The agency  
10 may seek and implement any federal waivers necessary to  
11 implement this subparagraph.

12           ~~9.10.~~ The agency shall limit to one dose per month any  
13 drug prescribed to treat erectile dysfunction.

14           ~~10.11-a.~~ The agency shall implement a Medicaid  
15 behavioral drug management system. The agency may contract  
16 with a vendor that has experience in operating behavioral drug  
17 management systems to implement this program. The agency is  
18 authorized to seek federal waivers to implement this program.

19           b. The agency, in conjunction with the Department of  
20 Children and Family Services, may implement the Medicaid  
21 behavioral drug management system that is designed to improve  
22 the quality of care and behavioral health prescribing  
23 practices based on best practice guidelines, improve patient  
24 adherence to medication plans, reduce clinical risk, and lower  
25 prescribed drug costs and the rate of inappropriate spending  
26 on Medicaid behavioral drugs. The program shall include the  
27 following elements:

28           (I) Provide for the development and adoption of best  
29 practice guidelines for behavioral health-related drugs such  
30 as antipsychotics, antidepressants, and medications for  
31 treating bipolar disorders and other behavioral conditions;

1 | translate them into practice; review behavioral health  
2 | prescribers and compare their prescribing patterns to a number  
3 | of indicators that are based on national standards; and  
4 | determine deviations from best practice guidelines.

5 |       (II) Implement processes for providing feedback to and  
6 | educating prescribers using best practice educational  
7 | materials and peer-to-peer consultation.

8 |       (III) Assess Medicaid beneficiaries who are outliers  
9 | in their use of behavioral health drugs with regard to the  
10 | numbers and types of drugs taken, drug dosages, combination  
11 | drug therapies, and other indicators of improper use of  
12 | behavioral health drugs.

13 |       (IV) Alert prescribers to patients who fail to refill  
14 | prescriptions in a timely fashion, are prescribed multiple  
15 | same-class behavioral health drugs, and may have other  
16 | potential medication problems.

17 |       (V) Track spending trends for behavioral health drugs  
18 | and deviation from best practice guidelines.

19 |       (VI) Use educational and technological approaches to  
20 | promote best practices, educate consumers, and train  
21 | prescribers in the use of practice guidelines.

22 |       (VII) Disseminate electronic and published materials.

23 |       (VIII) Hold statewide and regional conferences.

24 |       (IX) Implement a disease management program with a  
25 | model quality-based medication component for severely mentally  
26 | ill individuals and emotionally disturbed children who are  
27 | high users of care.

28 |       ~~e. If the agency is unable to negotiate a contract~~  
29 | ~~with one or more manufacturers to finance and guarantee~~  
30 | ~~savings associated with a behavioral drug management program~~  
31 | ~~by September 1, 2004, the four brand drug limit and preferred~~



1 ~~drug list prior authorization requirements shall apply to~~  
2 ~~mental health related drugs, notwithstanding any provision in~~  
3 ~~subparagraph 1. The agency is authorized to seek federal~~  
4 ~~waivers to implement this policy.~~

5 11.a. The agency shall implement a Medicaid  
6 prescription-drug-management system. The agency may contract  
7 with a vendor that has experience in operating  
8 prescription-drug-management systems in order to implement  
9 this system. Any management system that is implemented in  
10 accordance with this subparagraph must rely on cooperation  
11 between physicians and pharmacists to determine appropriate  
12 practice patterns and clinical guidelines to improve the  
13 prescribing, dispensing, and use of drugs in the Medicaid  
14 program. The agency may seek federal waivers to implement this  
15 program.

16 b. The drug-management system must be designed to  
17 improve the quality of care and prescribing practices based on  
18 best-practice guidelines, improve patient adherence to  
19 medication plans, reduce clinical risk, and lower prescribed  
20 drug costs and the rate of inappropriate spending on Medicaid  
21 prescription drugs. The program must:

22 (I) Provide for the development and adoption of  
23 best-practice guidelines for the prescribing and use of drugs  
24 in the Medicaid program, including translating best-practice  
25 guidelines into practice; reviewing prescriber patterns and  
26 comparing them to indicators that are based on national  
27 standards and practice patterns of clinical peers in their  
28 community, statewide, and nationally; and determine deviations  
29 from best-practice guidelines.

1           (II) Implement processes for providing feedback to and  
2 educating prescribers using best-practice educational  
3 materials and peer-to-peer consultation.

4           (III) Assess Medicaid recipients who are outliers in  
5 their use of a single or multiple prescription drugs with  
6 regard to the numbers and types of drugs taken, drug dosages,  
7 combination drug therapies, and other indicators of improper  
8 use of prescription drugs.

9           (IV) Alert prescribers to patients who fail to refill  
10 prescriptions in a timely fashion, are prescribed multiple  
11 drugs that may be redundant or contraindicated, or may have  
12 other potential medication problems.

13           (V) Track spending trends for prescription drugs and  
14 deviation from best practice guidelines.

15           (VI) Use educational and technological approaches to  
16 promote best practices, educate consumers, and train  
17 prescribers in the use of practice guidelines.

18           (VII) Disseminate electronic and published materials.

19           (VIII) Hold statewide and regional conferences.

20           (IX) Implement disease-management programs in  
21 cooperation with physicians and pharmacists, along with a  
22 model quality-based medication component for individuals  
23 having chronic medical conditions.

24           12. The agency is authorized to contract for drug  
25 rebate administration, including, but not limited to,  
26 calculating rebate amounts, invoicing manufacturers,  
27 negotiating disputes with manufacturers, and maintaining a  
28 database of rebate collections.

29           13. The agency may specify the preferred daily dosing  
30 form or strength for the purpose of promoting best practices  
31 with regard to the prescribing of certain drugs as specified

1 in the General Appropriations Act and ensuring cost-effective  
2 prescribing practices.

3 14. The agency may require prior authorization for the  
4 off-label use of Medicaid-covered prescribed drugs as  
5 specified in the General Appropriations Act. The agency may,  
6 but is not required to, preauthorize the use of a product for  
7 an indication not in the approved labeling. Prior  
8 authorization may require the prescribing professional to  
9 provide information about the rationale and supporting medical  
10 evidence for the off-label use of a drug.

11 15. The agency, in conjunction with the Pharmaceutical  
12 and Therapeutics Committee, may require age-related prior  
13 authorizations for certain prescribed drugs. The agency may  
14 preauthorize the use of a drug for a recipient who may not  
15 meet the age requirement or may exceed the length of therapy  
16 for use of this product as recommended by the manufacturer and  
17 approved by the United States Food and Drug Administration.  
18 Prior authorization may require the prescribing professional  
19 to provide information about the rationale and supporting  
20 medical evidence for the use of a drug.

21 16. The agency shall implement a step-therapy  
22 prior-authorization-approval process for medications excluded  
23 from the preferred drug list. Medications listed on the  
24 preferred drug list must be used within the previous 12 months  
25 prior to the alternative medications that are not listed. The  
26 step-therapy prior authorization may require the prescriber to  
27 use the medications of a similar drug class or for a similar  
28 medical indication unless contraindicated in the labeling by  
29 the Food and Drug Administration. The trial period between the  
30 specified steps may vary according to the medical indication.  
31 The step-therapy-approval process shall be developed in

1 accordance with the committee as stated in s. 409.91195(7) and  
2 (8).

3 ~~17.15.~~ The agency shall implement a return and reuse  
4 program for drugs dispensed by pharmacies to institutional  
5 recipients, which includes payment of a \$5 restocking fee for  
6 the implementation and operation of the program. The return  
7 and reuse program shall be implemented electronically and in a  
8 manner that promotes efficiency. The program must permit a  
9 pharmacy to exclude drugs from the program if it is not  
10 practical or cost-effective for the drug to be included and  
11 must provide for the return to inventory of drugs that cannot  
12 be credited or returned in a cost-effective manner. The agency  
13 shall determine if the program has reduced the amount of  
14 Medicaid prescription drugs which are destroyed on an annual  
15 basis and if there are additional ways to ensure more  
16 prescription drugs are not destroyed which could safely be  
17 reused. The agency's conclusion and recommendations shall be  
18 reported to the Legislature by December 1, 2005.

19 (b) The agency shall implement this subsection to the  
20 extent that funds are appropriated to administer the Medicaid  
21 prescribed-drug spending-control program. The agency may  
22 contract all or any part of this program to private  
23 organizations.

24 (c) The agency shall submit quarterly reports to the  
25 Governor, the President of the Senate, and the Speaker of the  
26 House of Representatives which must include, but need not be  
27 limited to, the progress made in implementing this subsection  
28 and its effect on Medicaid prescribed-drug expenditures.

29 (40) Notwithstanding the provisions of chapter 287,  
30 the agency may, at its discretion, renew a contract or  
31 contracts for fiscal intermediary services one or more times

1 for such periods as the agency may decide; however, all such  
2 renewals may not combine to exceed a total period longer than  
3 the term of the original contract.

4 (41) The agency shall provide for the development of a  
5 demonstration project by establishment in Miami-Dade County of  
6 a long-term-care facility licensed pursuant to chapter 395 to  
7 improve access to health care for a predominantly minority,  
8 medically underserved, and medically complex population and to  
9 evaluate alternatives to nursing home care and general acute  
10 care for such population. Such project is to be located in a  
11 health care condominium and colocated with licensed facilities  
12 providing a continuum of care. The establishment of this  
13 project is not subject to the provisions of s. 408.036 or s.  
14 408.039. The agency shall report its findings to the Governor,  
15 the President of the Senate, and the Speaker of the House of  
16 Representatives by January 1, 2003.

17 (42) The agency shall develop and implement a  
18 utilization management program for Medicaid-eligible  
19 recipients for the management of occupational, physical,  
20 respiratory, and speech therapies. The agency shall establish  
21 a utilization program that may require prior authorization in  
22 order to ensure medically necessary and cost-effective  
23 treatments. The program shall be operated in accordance with a  
24 federally approved waiver program or state plan amendment. The  
25 agency may seek a federal waiver or state plan amendment to  
26 implement this program. The agency may also competitively  
27 procure these services from an outside vendor on a regional or  
28 statewide basis.

29 (43) The agency may contract on a prepaid or fixed-sum  
30 basis with appropriately licensed prepaid dental health plans  
31 to provide dental services.

1           (44) The Agency for Health Care Administration shall  
2 ensure that any Medicaid managed care plan as defined in s.  
3 409.9122(2)(h), whether paid on a capitated basis or a shared  
4 savings basis, is cost-effective. For purposes of this  
5 subsection, the term "cost-effective" means that a network's  
6 per-member, per-month costs to the state, including, but not  
7 limited to, fee-for-service costs, administrative costs, and  
8 case-management fees, must be no greater than the state's  
9 costs associated with contracts for Medicaid services  
10 established under subsection (3), which shall be actuarially  
11 adjusted for case mix, model, and service area. The agency  
12 shall conduct actuarially sound audits adjusted for case mix  
13 and model in order to ensure such cost-effectiveness and shall  
14 publish the audit results on its Internet website and submit  
15 the audit results annually to the Governor, the President of  
16 the Senate, and the Speaker of the House of Representatives no  
17 later than December 31 of each year. Contracts established  
18 pursuant to this subsection which are not cost-effective may  
19 not be renewed.

20           (45) Subject to the availability of funds, the agency  
21 shall mandate a recipient's participation in a provider  
22 lock-in program, when appropriate, if a recipient is found by  
23 the agency to have used Medicaid goods or services at a  
24 frequency or amount not medically necessary, limiting the  
25 receipt of goods or services to medically necessary providers  
26 after the 21-day appeal process has ended, for a period of not  
27 less than 1 year. The lock-in programs shall include, but are  
28 not limited to, pharmacies, medical doctors, and infusion  
29 clinics. The limitation does not apply to emergency services  
30 and care provided to the recipient in a hospital emergency  
31 department. The agency shall seek any federal waivers

1 necessary to implement this subsection. The agency shall adopt  
2 any rules necessary to comply with or administer this  
3 subsection.

4 (46) The agency shall seek a federal waiver for  
5 permission to terminate the eligibility of a Medicaid  
6 recipient who has been found to have committed fraud, through  
7 judicial or administrative determination, two times in a  
8 period of 5 years.

9 (47) The agency shall conduct a study of available  
10 electronic systems for the purpose of verifying the identity  
11 and eligibility of a Medicaid recipient. The agency shall  
12 recommend to the Legislature a plan to implement an electronic  
13 verification system for Medicaid recipients by January 31,  
14 2005.

15 (48) A provider is not entitled to enrollment in the  
16 Medicaid provider network. The agency may implement a Medicaid  
17 fee-for-service provider network controls, including, but not  
18 limited to, competitive procurement and provider  
19 credentialing. If a credentialing process is used, the agency  
20 may limit its provider network based upon the following  
21 considerations: beneficiary access to care, provider  
22 availability, provider quality standards and quality assurance  
23 processes, cultural competency, demographic characteristics of  
24 beneficiaries, practice standards, service wait times,  
25 provider turnover, provider licensure and accreditation  
26 history, program integrity history, peer review, Medicaid  
27 policy and billing compliance records, clinical and medical  
28 record audit findings, and such other areas that are  
29 considered necessary by the agency to ensure the integrity of  
30 the program.  
31

1           (49) The agency shall contract with established  
2 minority physician networks that provide services to  
3 historically underserved minority patients. The networks must  
4 provide cost-effective Medicaid services, comply with the  
5 requirements to be a MediPass provider, and provide their  
6 primary care physicians with access to data and other  
7 management tools necessary to assist them in ensuring the  
8 appropriate use of services, including inpatient hospital  
9 services and pharmaceuticals.

10           (a) The agency shall provide for the development and  
11 expansion of minority physician networks in each service area  
12 to provide services to Medicaid recipients who are eligible to  
13 participate under federal law and rules.

14           (b) The agency shall reimburse each minority physician  
15 network as a fee-for-service provider, including the case  
16 management fee for primary care, or as a capitated rate  
17 provider for Medicaid services. Any savings shall be shared  
18 with the minority physician networks pursuant to the contract.

19           (c) For purposes of this subsection, the term  
20 "cost-effective" means that a network's per-member, per-month  
21 costs to the state, including, but not limited to,  
22 fee-for-service costs, administrative costs, and  
23 case-management fees, must be no greater than the state's  
24 costs associated with contracts for Medicaid services  
25 established under subsection (3), which shall be actuarially  
26 adjusted for case mix, model, and service area. The agency  
27 shall conduct actuarially sound audits adjusted for case mix  
28 and model in order to ensure such cost-effectiveness and shall  
29 publish the audit results on its Internet website and submit  
30 the audit results annually to the Governor, the President of  
31 the Senate, and the Speaker of the House of Representatives no



1 later than December 31. Contracts established pursuant to this  
2 subsection which are not cost-effective may not be renewed.

3 (d) The agency may apply for any federal waivers  
4 needed to implement this subsection.

5 (50) The agency shall implement a program of  
6 all-inclusive care for children. The program of all-inclusive  
7 care for children shall be established in order to provide  
8 in-home, hospice-like support services to children diagnosed  
9 as having a life-threatening illness and who are enrolled in  
10 the Children's Medical Services network and to reduce  
11 hospitalizations as appropriate. The agency, in consultation  
12 with the Department of Health, may implement the program of  
13 all-inclusive care for children after obtaining approval from  
14 the Centers for Medicare and Medicaid Services.

15 (51) To the extent permitted by federal law and as  
16 allowed under s. 409.906, the agency shall provide  
17 reimbursement for emergency mental health care services for  
18 Medicaid recipients in crisis-stabilization facilities  
19 licensed under s. 394.875 as long as those services are less  
20 expensive than the same services provided in a hospital  
21 setting.

22 Section 2. Section 409.91211, Florida Statutes, is  
23 created to read:

24 409.91211 Medicaid managed care pilot program.--

25 (1)(a) The agency shall develop a pilot program to  
26 deliver health care services specified in ss. 409.905 and  
27 409.906 through capitated managed care networks under the  
28 Medicaid program to persons in Medicaid fee-for-service or the  
29 MediPass program, contingent upon federal approval to preserve  
30 the upper-payment-limit funding mechanism for hospitals,  
31 including a guarantee of a reasonable growth factor, a

1 methodology to allow the use of a portion of these funds to  
2 serve as risk pool for pilot sites, provisions to preserve the  
3 state's ability to use intergovernmental transfers, and  
4 provisions to protect the disproportionate share program  
5 authorized pursuant to this chapter.

6 (b) The agency may include, as part of the waiver  
7 request, an alternative methodology for making additional  
8 Medicaid payments to hospitals based on the level of Medicaid  
9 or care provided to the uninsured. Any alternative  
10 methodology, however, must provide the same level of federal  
11 funding as the current upper payment limit and include a  
12 reasonable growth factor. Absent federal approval of a  
13 reasonable growth factor, the Agency for Health Care  
14 Administration shall provide the Legislature, pursuant to the  
15 implementation plan provided for in section 3 of this act, the  
16 following:

17 1. Based on the historical growth and current federal  
18 rules governing the upper-payment-limit funding, an estimate  
19 of the projected growth of funding over the next 10 years and  
20 an estimate of the loss of federal funding which can be  
21 attributed to the implementation of any Medicaid waiver.

22 2. An analysis showing the amount of additional  
23 upper-payment-limit-funds that this state would have received  
24 if it had been granted the exceptions to the  
25 upper-payment-limit cap provided to other states in 42 C.F.R.  
26 s. 447.272 from the 2002 through 2009 state fiscal years.

27 3. An analysis with accompanying rationale supporting  
28 the implementation of any waiver that would result in  
29 hospitals in this state which provide safety net services  
30 receiving less federal funds relative to the federal support  
31 given to similar hospitals in other states.

1           (2) The Legislature intends for the capitated managed  
2 care pilot program to:

3           (a) Provide recipients in Medicaid fee-for-service or  
4 the MediPass program a comprehensive and coordinated capitated  
5 managed care system for all health care services specified in  
6 ss. 409.905 and 409.906.

7           (b) Stabilize Medicaid expenditures under the pilot  
8 program compared to Medicaid expenditures in the pilot area  
9 for the 3 years before implementation of the pilot program,  
10 while ensuring:

11           1. Consumer education and choice.

12           2. Access to medically necessary services.

13           3. Coordination of preventative, acute, and long-term  
14 care.

15           4. Reductions in unnecessary service utilization.

16           (c) Provide an opportunity to evaluate the feasibility  
17 of statewide implementation of capitated managed care networks  
18 as a replacement for the current Medicaid fee-for-service and  
19 MediPass systems.

20           (3) The agency shall have the following powers,  
21 duties, and responsibilities with respect to the development  
22 of a pilot program to deliver all health care services  
23 specified in ss. 409.905 and 409.906 in the form of capitated  
24 managed care networks under the Medicaid program to persons in  
25 Medicaid fee-for-service or the MediPass program:

26           (a) To define and recommend the medical and financial  
27 eligibility standards for capitated managed care networks in  
28 the pilot program. This paragraph does not relieve an entity  
29 that qualifies as a capitated managed care network under this  
30 section from any other licensure or regulatory requirements  
31

1 contained in state or federal law which would otherwise apply  
2 to the entity.

3 (b) To include two geographic areas in the pilot  
4 program and recommend Medicaid-eligibility categories, from  
5 those specified in ss. 409.903 and 409.904, which shall be  
6 included in the pilot program. One pilot program must include  
7 only Broward County. A second pilot program must initially  
8 include Duval County and may be expanded to Baker, Clay, and  
9 Nassau Counties after the Duval County program has been  
10 operating for at least 1 year. A Medicaid recipient may not be  
11 enrolled in or assigned to a capitated managed care plan  
12 unless the capitated managed care plan has complied with the  
13 standards and credentialing requirements specified in  
14 paragraph (e).

15 (c) To determine and recommend how to design the  
16 managed care delivery system in order to take maximum  
17 advantage of all available state and federal funds, including  
18 those obtained through intergovernmental transfers, the  
19 upper-payment-level funding systems, and the disproportionate  
20 share program.

21 (d) To determine and recommend actuarially sound,  
22 risk-adjusted capitation rates for Medicaid recipients in the  
23 pilot program which can be separated to cover comprehensive  
24 care, enhanced services, and catastrophic care.

25 (e) To determine and recommend policies and guidelines  
26 for phasing in financial risk for approved provider service  
27 networks over a 3-year period. These shall include an option  
28 to pay fee-for-service rates that may include a  
29 savings-settlement option for at least 2 years. This model may  
30 be converted to a risk adjusted capitated rate in the third  
31 year of operation.

1       (f) To determine and recommend provisions related to  
2 stop-loss requirements and the transfer of excess cost to  
3 catastrophic coverage that accommodates the risks associated  
4 with the development of the pilot projects.

5       (g) To determine and recommend a process to be used by  
6 the Social Services Estimating Conference to determine and  
7 validate the rate of growth of the per-member costs of  
8 providing Medicaid services under the managed care initiative.

9       (h) To determine and recommend descriptions of the  
10 eligibility assignment processes that will be used to  
11 facilitate client choice while ensuring pilot projects of  
12 adequate enrollment levels. These processes shall ensure that  
13 pilot sites have sufficient levels of enrollment to conduct a  
14 valid test of the managed care pilot project model within a  
15 2-year timeframe.

16       (i) To determine and recommend program standards and  
17 credentialing requirements for capitated managed care networks  
18 to participate in the pilot program, including those related  
19 to fiscal solvency, quality of care, and adequacy of access to  
20 health care providers. This paragraph does not relieve an  
21 entity that qualifies as a capitated managed care network  
22 under this section from any other licensure or regulatory  
23 requirements contained in state or federal law that would  
24 otherwise apply to the entity. These standards must address,  
25 but are not limited to:

26           1. Compliance with the accreditation requirements as  
27 provided in s. 641.512.

28           2. Compliance with early and periodic screening,  
29 diagnosis, and treatment screening requirements under federal  
30 law.

31           3. The percentage of voluntary disenrollments.

- 1           4. Immunization rates.
- 2           5. Standards of the National Committee for Quality  
3 Assurance and other approved accrediting bodies.
- 4           6. Recommendations of other authoritative bodies.
- 5           7. Specific requirements of the Medicaid program, or  
6 standards designed to specifically meet the unique needs of  
7 Medicaid recipients.
- 8           8. Compliance with the health quality improvement  
9 system as established by the agency, which incorporates  
10 standards and guidelines developed by the Centers for Medicare  
11 and Medicaid Services as part of the quality assurance reform  
12 initiative.
- 13           (j) To develop and recommend a mechanism for providing  
14 information to Medicaid recipients for the purpose of  
15 selecting a capitated managed care plan. Examples of such  
16 mechanisms may include, but are not limited to, interactive  
17 information systems, mailings, mass marketing materials,  
18 public information and enrollment fairs, contracted one-on-one  
19 counseling services, and peer counseling services.
- 20           (k) To develop and recommend a system that prohibits  
21 capitated managed care plans, their representatives, and  
22 providers employed by or contracted with the capitated managed  
23 care plans from recruiting persons eligible for or enrolled in  
24 Medicaid, from providing inducements to Medicaid recipients to  
25 select a particular capitated managed care plan, and from  
26 prejudicing Medicaid recipients against other capitated  
27 managed care plans.
- 28           (l) To develop and recommend a system to monitor the  
29 provision of health care services in the pilot program,  
30 including utilization and quality of health care services for  
31 the purpose of ensuring access to medically necessary

1 services. This system shall include an encounter  
2 data-information system that collects and reports utilization  
3 information. The system shall include a method for verifying  
4 data integrity within the database and within the provider's  
5 medical records.

6 (m) To recommend a grievance-resolution process for  
7 Medicaid recipients enrolled in a capitated managed care  
8 network under the pilot program modeled after the subscriber  
9 assistance panel, as created in s. 408.7056. This process  
10 shall include a mechanism for an expedited review of no  
11 greater than 24 hours after notification of a grievance if the  
12 life of a Medicaid recipient is in imminent and emergent  
13 jeopardy.

14 (n) To recommend a grievance-resolution process for  
15 health care providers employed by or contracted with a  
16 capitated managed care network under the pilot program in  
17 order to settle disputes among the provider and the managed  
18 care network or the provider and the agency.

19 (o) To develop and recommend criteria to designate  
20 health care providers as eligible to participate in the pilot  
21 program. The agency and capitated managed care networks must  
22 follow national guidelines for selecting health care  
23 providers, whenever available. These criteria must include at  
24 a minimum those criteria specified in s. 409.907.

25 (p) To develop and recommend health care provider  
26 agreements for participation in the pilot program.

27 (q) To require that all health care providers under  
28 contract with the pilot program be duly licensed in the state,  
29 if such licensure is available, and meet other criteria as may  
30 be established by the agency. These criteria shall include at  
31 a minimum those criteria specified in s. 409.907.

1           (r) To develop and recommend agreements with other  
2 state or local governmental programs or institutions for the  
3 coordination of health care to eligible individuals receiving  
4 services from such programs or institutions.

5           (s) To develop and recommend a system to oversee the  
6 activities of pilot program participants, health care  
7 providers, capitated managed care networks, and their  
8 representatives in order to prevent fraud or abuse,  
9 overutilization or duplicative utilization, underutilization  
10 or inappropriate denial of services, and neglect of  
11 participants and to recover overpayments as appropriate. For  
12 the purposes of this paragraph, the terms "abuse" and "fraud"  
13 have the meanings as provided in s. 409.913. The agency must  
14 refer incidents of suspected fraud, abuse, overutilization and  
15 duplicative utilization, and underutilization or inappropriate  
16 denial of services to the appropriate regulatory agency.

17           (t) To develop and provide actuarial and benefit  
18 design analyses that indicate the effect on capitation rates  
19 and benefits offered in the pilot program over a prospective  
20 5-year period based on the following assumptions:

21           1. Growth in capitation rates which is limited to the  
22 estimated growth rate in general revenue.

23           2. Growth in capitation rates which is limited to the  
24 average growth rate over the last 3 years in per-recipient  
25 Medicaid expenditures.

26           3. Growth in capitation rates which is limited to the  
27 growth rate of aggregate Medicaid expenditures between the  
28 2003-2004 fiscal year and the 2004-2005 fiscal year.

29           (u) To develop a mechanism to require capitated  
30 managed care plans to reimburse qualified emergency service  
31



1 providers, including, but not limited to, ambulance services,  
2 in accordance with ss. 409.908 and 409.9128.

3 (v) To develop a system whereby school districts  
4 participating in the certified school match program pursuant  
5 to ss. 409.908(21) and 1011.70 shall be reimbursed by  
6 Medicaid, subject to the limitations of s. 1011.70(1), for a  
7 Medicaid-eligible child participating in the services as  
8 authorized in s. 1011.70, as provided for in s. 409.9071,  
9 regardless of whether the child is enrolled in a capitated  
10 managed care network. Capitated managed care networks must  
11 make a good-faith effort to execute agreements with school  
12 districts regarding the coordinated provision of services  
13 authorized under s. 1011.70. County health departments  
14 delivering school-based services pursuant to ss. 381.0056 and  
15 381.0057 must be reimbursed by Medicaid for the federal share  
16 for a Medicaid-eligible child who receives Medicaid-covered  
17 services in a school setting, regardless of whether the child  
18 is enrolled in a capitated managed care network. Capitated  
19 managed care networks must make a good-faith effort to execute  
20 agreements with county health departments regarding the  
21 coordinated provision of services to a Medicaid-eligible  
22 child. To ensure continuity of care for Medicaid patients, the  
23 agency, the Department of Health, and the Department of  
24 Education shall develop procedures for ensuring that a  
25 student's capitated managed care network provider receives  
26 information relating to services provided in accordance with  
27 ss. 381.0056, 381.0057, 409.9071, and 1011.70.

28 (w) To develop and recommend a mechanism whereby  
29 Medicaid recipients who are already enrolled in a managed care  
30 plan or the MediPass program in the pilot areas shall be  
31 offered the opportunity to change to capitated managed care

1 plans on a staggered basis, as defined by the agency. All  
2 Medicaid recipients shall have 30 days in which to make a  
3 choice of capitated managed care plans. Those Medicaid  
4 recipients who do not make a choice shall be assigned to a  
5 capitated managed care plan in accordance with paragraph  
6 (4)(a). To facilitate continuity of care for a Medicaid  
7 recipient who is also a recipient of Supplemental Security  
8 Income (SSI), prior to assigning the SSI recipient to a  
9 capitated managed care plan, the agency shall determine  
10 whether the SSI recipient has an ongoing relationship with a  
11 provider or capitated managed care plan, and if so, the agency  
12 shall assign the SSI recipient to that provider or capitated  
13 managed care plan where feasible. Those SSI recipients who do  
14 not have such a provider relationship shall be assigned to a  
15 capitated managed care plan provider in accordance with  
16 paragraph (4)(a).

17 (x) To develop and recommend a service delivery  
18 alternative for children having chronic medical conditions  
19 which establishes a medical home project to provide primary  
20 care services to this population. The project shall provide  
21 community-based primary care services that are integrated with  
22 other subspecialties to meet the medical, developmental, and  
23 emotional needs for children and their families. This project  
24 shall include an evaluation component to determine impacts on  
25 hospitalizations, length of stays, emergency room visits,  
26 costs, and access to care, including specialty care and  
27 patient, and family satisfaction.

28 (4)(a) A Medicaid recipient in the pilot area who is  
29 not currently enrolled in a capitated managed care plan upon  
30 implementation is not eligible for services as specified in  
31 ss. 409.905 and 409.906, for the amount of time that the

1 recipient does not enroll in a capitated managed care network.  
2 If a Medicaid recipient has not enrolled in a capitated  
3 managed care plan within 30 days after eligibility, the agency  
4 shall assign the Medicaid recipient to a capitated managed  
5 care plan based on the assessed needs of the recipient as  
6 determined by the agency. When making assignments, the agency  
7 shall take into account the following criteria:  
8       1. A capitated managed care network has sufficient  
9 network capacity to meet the need of members.  
10       2. The capitated managed care network has previously  
11 enrolled the recipient as a member, or one of the capitated  
12 managed care network's primary care providers has previously  
13 provided health care to the recipient.  
14       3. The agency has knowledge that the member has  
15 previously expressed a preference for a particular capitated  
16 managed care network as indicated by Medicaid fee-for-service  
17 claims data, but has failed to make a choice.  
18       4. The capitated managed care network's primary care  
19 providers are geographically accessible to the recipient's  
20 residence.  
21       (b) When more than one capitated managed care network  
22 provider meets the criteria specified in paragraph (3)(j), the  
23 agency shall make recipient assignments consecutively by  
24 family unit.  
25       (c) The agency may not engage in practices that are  
26 designed to favor one capitated managed care plan over another  
27 or that are designed to influence Medicaid recipients to  
28 enroll in a particular capitated managed care network in order  
29 to strengthen its particular fiscal viability.  
30       (d) After a recipient has made a selection or has been  
31 enrolled in a capitated managed care network, the recipient

1 shall have 90 days in which to voluntarily disenroll and  
2 select another capitated managed care network. After 90 days,  
3 no further changes may be made except for cause. Cause shall  
4 include, but not be limited to, poor quality of care, lack of  
5 access to necessary specialty services, an unreasonable delay  
6 or denial of service, inordinate or inappropriate changes of  
7 primary care providers, service access impairments due to  
8 significant changes in the geographic location of services, or  
9 fraudulent enrollment. The agency may require a recipient to  
10 use the capitated managed care network's grievance process as  
11 specified in paragraph (3)(h) prior to the agency's  
12 determination of cause, except in cases in which immediate  
13 risk of permanent damage to the recipient's health is alleged.  
14 The grievance process, when used, must be completed in time to  
15 permit the recipient to disenroll no later than the first day  
16 of the second month after the month the disenrollment request  
17 was made. If the capitated managed care network, as a result  
18 of the grievance process, approves an enrollee's request to  
19 disenroll, the agency is not required to make a determination  
20 in the case. The agency must make a determination and take  
21 final action on a recipient's request so that disenrollment  
22 occurs no later than the first day of the second month after  
23 the month the request was made. If the agency fails to act  
24 within the specified timeframe, the recipient's request to  
25 disenroll is deemed to be approved as of the date agency  
26 action was required. Recipients who disagree with the agency's  
27 finding that cause does not exist for disenrollment shall be  
28 advised of their right to pursue a Medicaid fair hearing to  
29 dispute the agency's finding.

30 (e) The agency shall apply for federal waivers from  
31 the Centers for Medicare and Medicaid Services to lock

1 eligible Medicaid recipients into a capitated managed care  
2 network for 12 months after an open enrollment period. After  
3 12 months of enrollment, a recipient may select another  
4 capitated managed care network. However, nothing shall prevent  
5 a Medicaid recipient from changing primary care providers  
6 within the capitated managed care network during the 12-month  
7 period.

8 (f) The agency shall develop and submit for approval  
9 applications for waivers of applicable federal laws and  
10 regulations as necessary to implement the capitated managed  
11 care pilot program as defined in this section. The agency  
12 shall post all waiver applications under this section on its  
13 Internet website 30 days before submitting the applications to  
14 the United States Centers for Medicare and Medicaid Services.  
15 Notwithstanding s. 409.912(11), all waiver applications shall  
16 be submitted to the Senate and House of Representatives Select  
17 Committees on Medicaid Reform to be approved for submission.  
18 All waivers submitted to and approved by the United States  
19 Centers for Medicare and Medicaid Services under this section  
20 must be submitted to the Senate and House of Representatives  
21 Select Committees on Medicaid Reform in order to obtain  
22 authority for implementation as required by s. 409.912(11)  
23 before program implementation. The Select Committees on  
24 Medicaid Reform shall recommend whether to approve the  
25 implementation of the waivers to the Legislature or to the  
26 Legislative Budget Commission if the Legislature is not in  
27 regular or special session.

28 (5) Upon review and approval of the applications for  
29 waivers of applicable federal laws and regulations to  
30 implement the pilot project by the Legislature, the Agency for  
31 Health Care Administration may initiate adoption of rules

1 pursuant to ss. 120.536(1) and 120.54 to implement and  
2 administer the managed care pilot program as provided in this  
3 section.

4       Section 3. The Agency for Health Care Administration  
5 shall submit an implementation plan for the managed care pilot  
6 program created under section 409.91211, Florida Statutes, to  
7 the Senate and House of Representatives Select Committees on  
8 Medicaid Reform upon approval of all waivers of federal laws  
9 and regulations by the United States Centers for Medicare and  
10 Medicaid Services which are necessary to implement the managed  
11 care pilot program. Based on the review of the implementation  
12 plan, the Senate and House Select Committees on Medicaid  
13 Reform shall determine whether to recommend implementation of  
14 the pilot program for approval by the Legislature or by the  
15 Legislative Budget Commission if the Legislature is not in  
16 regular or special session. The implementation plan must  
17 include all information specified in section 409.91211(3) and  
18 (4), Florida Statutes. The plan must contain a detailed  
19 timeline for implementation. The plan must contain budgetary  
20 projections of the effect of the pilot program on the total  
21 Medicaid budget for the 2006-2007 through 2009-2010 fiscal  
22 years.

23       Section 4. The Office of Program Policy Analysis and  
24 Government Accountability, in consultation with the Auditor  
25 General, shall comprehensively evaluate the two managed care  
26 pilot programs created under section 409.91211, Florida  
27 Statutes. The evaluation shall begin with the implementation  
28 of the managed care model in the pilot areas and continue for  
29 24 months after the two pilot programs have enrolled Medicaid  
30 recipients and started providing health care services. The  
31 evaluation must include assessments of cost savings; consumer

1 education, choice, and access to services; coordination of  
2 care; and quality of care by each eligibility category and  
3 managed care plan in each pilot site. The evaluation must  
4 describe administrative or legal barriers to the  
5 implementation and operation of each pilot program and include  
6 recommendations regarding statewide expansion of the managed  
7 care pilot programs. The office shall submit an evaluation  
8 report to the Governor, the President of the Senate, and the  
9 Speaker of the House of Representatives no later than June 30,  
10 2008. The managed care pilot program may not be expanded to  
11 any additional counties that are not identified in this  
12 section without the authorization of the Legislature.

13 Section 5. Paragraphs (a) and (j) of subsection (2) of  
14 section 409.9122, Florida Statutes, are amended to read:

15 409.9122 Mandatory Medicaid managed care enrollment;  
16 programs and procedures.--

17 (2)(a) The agency shall enroll in a managed care plan  
18 or MediPass all Medicaid recipients, except those Medicaid  
19 recipients who are: in an institution; enrolled in the  
20 Medicaid medically needy program; or eligible for both  
21 Medicaid and Medicare. Upon enrollment, individuals will be  
22 able to change their managed care option during the 90-day opt  
23 out period required by federal Medicaid regulations. The  
24 agency is authorized to seek the necessary Medicaid state plan  
25 amendment to implement this policy. However, to the extent  
26 permitted by federal law, the agency may enroll in a managed  
27 care plan or MediPass a Medicaid recipient who is exempt from  
28 mandatory managed care enrollment, provided that:

29 1. The recipient's decision to enroll in a managed  
30 care plan or MediPass is voluntary;

31

1           2. If the recipient chooses to enroll in a managed  
2 care plan, the agency has determined that the managed care  
3 plan provides specific programs and services which address the  
4 special health needs of the recipient; and

5           3. The agency receives any necessary waivers from the  
6 federal Centers for Medicare and Medicaid Services ~~Health Care~~  
7 ~~Financing Administration~~.

8  
9 The agency shall develop rules to establish policies by which  
10 exceptions to the mandatory managed care enrollment  
11 requirement may be made on a case-by-case basis. The rules  
12 shall include the specific criteria to be applied when making  
13 a determination as to whether to exempt a recipient from  
14 mandatory enrollment in a managed care plan or MediPass.  
15 School districts participating in the certified school match  
16 program pursuant to ss. 409.908(21) and 1011.70 shall be  
17 reimbursed by Medicaid, subject to the limitations of s.  
18 1011.70(1), for a Medicaid-eligible child participating in the  
19 services as authorized in s. 1011.70, as provided for in s.  
20 409.9071, regardless of whether the child is enrolled in  
21 MediPass or a managed care plan. Managed care plans shall make  
22 a good faith effort to execute agreements with school  
23 districts regarding the coordinated provision of services  
24 authorized under s. 1011.70. County health departments  
25 delivering school-based services pursuant to ss. 381.0056 and  
26 381.0057 shall be reimbursed by Medicaid for the federal share  
27 for a Medicaid-eligible child who receives Medicaid-covered  
28 services in a school setting, regardless of whether the child  
29 is enrolled in MediPass or a managed care plan. Managed care  
30 plans shall make a good faith effort to execute agreements  
31 with county health departments regarding the coordinated



1 provision of services to a Medicaid-eligible child. To ensure  
2 continuity of care for Medicaid patients, the agency, the  
3 Department of Health, and the Department of Education shall  
4 develop procedures for ensuring that a student's managed care  
5 plan or MediPass provider receives information relating to  
6 services provided in accordance with ss. 381.0056, 381.0057,  
7 409.9071, and 1011.70.

8 (j) The agency shall apply for a federal waiver from  
9 the Centers for Medicare and Medicaid Services ~~Health Care~~  
10 ~~Financing Administration~~ to lock eligible Medicaid recipients  
11 into a managed care plan or MediPass for 12 months after an  
12 open enrollment period. After 12 months' enrollment, a  
13 recipient may select another managed care plan or MediPass  
14 provider. However, nothing shall prevent a Medicaid recipient  
15 from changing primary care providers within the managed care  
16 plan or MediPass program during the 12-month period.

17 Section 6. Subsection (2) of section 409.913, Florida  
18 Statutes, is amended, and subsection (36) is added to that  
19 section, to read:

20 409.913 Oversight of the integrity of the Medicaid  
21 program.--The agency shall operate a program to oversee the  
22 activities of Florida Medicaid recipients, and providers and  
23 their representatives, to ensure that fraudulent and abusive  
24 behavior and neglect of recipients occur to the minimum extent  
25 possible, and to recover overpayments and impose sanctions as  
26 appropriate. Beginning January 1, 2003, and each year  
27 thereafter, the agency and the Medicaid Fraud Control Unit of  
28 the Department of Legal Affairs shall submit a joint report to  
29 the Legislature documenting the effectiveness of the state's  
30 efforts to control Medicaid fraud and abuse and to recover  
31 Medicaid overpayments during the previous fiscal year. The

1 report must describe the number of cases opened and  
2 investigated each year; the sources of the cases opened; the  
3 disposition of the cases closed each year; the amount of  
4 overpayments alleged in preliminary and final audit letters;  
5 the number and amount of fines or penalties imposed; any  
6 reductions in overpayment amounts negotiated in settlement  
7 agreements or by other means; the amount of final agency  
8 determinations of overpayments; the amount deducted from  
9 federal claiming as a result of overpayments; the amount of  
10 overpayments recovered each year; the amount of cost of  
11 investigation recovered each year; the average length of time  
12 to collect from the time the case was opened until the  
13 overpayment is paid in full; the amount determined as  
14 uncollectible and the portion of the uncollectible amount  
15 subsequently reclaimed from the Federal Government; the number  
16 of providers, by type, that are terminated from participation  
17 in the Medicaid program as a result of fraud and abuse; and  
18 all costs associated with discovering and prosecuting cases of  
19 Medicaid overpayments and making recoveries in such cases. The  
20 report must also document actions taken to prevent  
21 overpayments and the number of providers prevented from  
22 enrolling in or reenrolling in the Medicaid program as a  
23 result of documented Medicaid fraud and abuse and must  
24 recommend changes necessary to prevent or recover  
25 overpayments.

26 (2) The agency shall conduct, or cause to be conducted  
27 by contract or otherwise, reviews, investigations, analyses,  
28 audits, or any combination thereof, to determine possible  
29 fraud, abuse, overpayment, or recipient neglect in the  
30 Medicaid program and shall report the findings of any  
31

1 overpayments in audit reports as appropriate. At least 5  
2 percent of all audits shall be conducted on a random basis.

3 (36) The agency shall provide to each Medicaid  
4 recipient or his or her representative an explanation of  
5 benefits in the form of a letter that is mailed to the most  
6 recent address of the recipient on the record with the  
7 Department of Children and Family Services. The explanation of  
8 benefits must include the patient's name, the name of the  
9 health care provider and the address of the location where the  
10 service was provided, a description of all services billed to  
11 Medicaid in terminology that should be understood by a  
12 reasonable person, and information on how to report  
13 inappropriate or incorrect billing to the agency or other law  
14 enforcement entities for review or investigation.

15 Section 7. The Agency for Health Care Administration  
16 shall submit to the Legislature by December 15, 2005, a report  
17 on the legal and administrative barriers to enforcing section  
18 409.9081, Florida Statutes. The report must describe how many  
19 services require copayments, which providers collect  
20 copayments, and the total amount of copayments collected from  
21 recipients for all services required under section 409.9081,  
22 Florida Statutes, by provider type for the 2001-2002 through  
23 2004-2005 fiscal years. The agency shall recommend a mechanism  
24 to enforce the requirement for Medicaid recipients to make  
25 copayments which does not shift the copayment amount to the  
26 provider. The agency shall also identify the federal or state  
27 laws or regulations that permit Medicaid recipients to declare  
28 impoverishment in order to avoid paying the copayment and  
29 extent to which these statements of impoverishment are  
30 verified. If claims of impoverishment are not currently  
31 verified, the agency shall recommend a system for such

1 verification. The report must also identify any other  
2 cost-sharing measures that could be imposed on Medicaid  
3 recipients.

4       Section 8. The Agency for Health Care Administration  
5 shall submit to the Legislature by January 15, 2006,  
6 recommendations to ensure that Medicaid is the payer of last  
7 resort as required by section 409.910, Florida Statutes. The  
8 report must identify the public and private entities that are  
9 liable for primary payment of health care services and  
10 recommend methods to improve enforcement of third-party  
11 liability responsibility and repayment of benefits to the  
12 state Medicaid program. The report must estimate the potential  
13 recoveries that may be achieved through third-party liability  
14 efforts if administrative and legal barriers are removed. The  
15 report must recommend whether modifications to the agency's  
16 contingency-fee contract for third-party liability could  
17 enhance third-party liability for benefits provided to  
18 Medicaid recipients.

19       Section 9. The Agency for Health Care Administration  
20 shall study provider pay-for-performance systems developed by  
21 the United States Centers for Medicare and Medicaid Services  
22 for use in the federal Medicare system and those developed by  
23 private health insurance market to determine if these systems  
24 can be used in this state's Medicaid program to improve the  
25 quality of care while reducing inappropriate utilization. The  
26 study must include a cost-benefit analysis to determine the  
27 fiscal viability of introducing a pay-for-performance system  
28 in this state's Medicaid program. The study must identify any  
29 waivers of federal laws or regulations which would be  
30 necessary to implement a pay-for-performance system and any  
31 changes in provider contracts which are necessary to implement

1 this type of incentive system. The agency shall submit a  
2 report on provider pay-for-performance systems to the  
3 Legislature by January 15, 2006.

4       Section 10. By January 15, 2006, the Office of Program  
5 Policy Analysis and Government Accountability shall submit to  
6 the Legislature a study of the nursing home diversion programs  
7 of the Department of Elderly Affairs. The study may be  
8 conducted by Office of Program Policy Analysis and Government  
9 Accountability staff or by a consultant obtained through a  
10 competitive bid. The study must use a statistically-valid  
11 methodology to assess the percent of persons over a period of  
12 2 years in the diversion program who would have entered a  
13 nursing home without the diversion services, which services  
14 are most frequently used, and which services are least  
15 frequently used in the diversion programs. The study must  
16 determine whether the diversion programs are cost-effective or  
17 are an expansion of the Medicaid program because persons in  
18 the program would not have entered a nursing home within a  
19 2-year period regardless of the availability of the diversion  
20 programs.

21       Section 11. The Agency for Health Care Administration  
22 shall conduct an analysis of potential costs savings achieved  
23 through contracting with a multistate purchasing pool approved  
24 by the federal Centers for Medicare and Medicaid Services for  
25 drug-rebate administration, including, but not limited to,  
26 calculating rebate amounts, invoicing manufacturers,  
27 negotiating prices with manufacturers, negotiating disputes  
28 with manufacturers, and maintaining a database of rebate  
29 collections. The agency must submit to the Legislature its  
30 analysis of this state's participation in multistate  
31 purchasing pools by December 1, 2005.

1           Section 12. The Agency for Health Care Administration  
2 shall identify how many individuals in the long-term care  
3 diversion programs who receive care at home have a  
4 patient-responsibility payment associated with their  
5 participation in the diversion program. If no system is  
6 available to assess this information, the agency shall  
7 determine the cost of creating a system to identify and  
8 collect these payments and whether the cost of developing a  
9 system for this purpose is offset by the amount of  
10 patient-responsibility payments which could be collected with  
11 the system. The agency shall report this information to the  
12 Legislature by December 1, 2005.

13           Section 13. The Office of Program Policy Analysis and  
14 Government Accountability shall conduct a study of state  
15 programs that allow non-Medicaid eligible persons under a  
16 certain income level to buy into the Medicaid program as if it  
17 was private insurance. The study shall examine Medicaid buy-in  
18 programs in other states to determine if there are any models  
19 that can be implemented in Florida which would provide access  
20 to uninsured Floridians and what effect this program would  
21 have on Medicaid expenditures based on the experience of  
22 similar states. The study must also examine whether the  
23 Medically Needy program could be redesigned to be a Medicaid  
24 buy-in program. The study must be submitted to the Legislature  
25 by January 1, 2006.

26           Section 14. The sum of \$ \_\_\_\_\_ in nonrecurring  
27 funds is appropriated from the General Revenue Fund to the  
28 Agency for Health Care Administration for the purpose for  
29 developing infrastructure and administrative resources  
30 necessary to develop the capitated managed care pilot program  
31

1 established in section 2 of this act during the 2005-2006  
2 fiscal year.

3           Section 15. The sum of \$                   in nonrecurring  
4 funds is appropriated from the General Revenue Fund to the  
5 Agency for Health Care Administration for the purpose for  
6 developing a managed care encounter data information system  
7 during the 2005-2006 fiscal year.

8           Section 16. This act shall take effect July 1, 2005.

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1                   STATEMENT OF SUBSTANTIAL CHANGES CONTAINED IN  
2   COMMITTEE SUBSTITUTE FOR  
3   Senate Bill 838

- 4 The committee substitute for SB 838 contains both short and  
5 long-term Medicaid reform activities, pilot projects, and  
6 studies designed to improve efficiency and help achieve  
7 sustainable growth in the Medicaid program.
- 8 -Requires the Agency for Health Care Administration (AHCA) to  
9 contract with a vendor that will identify those providers that  
10 are utilization outliers.
- 11 -Authorizes AHCA to use more single source contracting to  
12 reduce costs.
- 13 -Requires AHCA to determine if purchasing medical equipment is  
14 less expensive than rental.
- 15 -Requires any contract previously awarded to a provider  
16 service network operated by a hospital to remain in effect for  
17 three years from the current contract expiration date; and  
18 provides a definition for a provider service network.
- 19 -Directs AHCA to redesign and implement the capitated,  
20 integrated long-term care system (Senior Health Choices) in  
21 the pilot area of Orange, Osceola, Lake, and Seminole  
22 Counties.
- 23 -Requires AHCA to consider increasing rates for certain  
24 services if it reduces costs in other parts of the Medicaid  
25 program.
- 26 -Requires the Comprehensive Assessment and Review for  
27 Long-term Care Services (CARES) staff to find ways to identify  
28 patients in nursing homes who can continue care under  
29 Medicare.
- 30 -Requires AHCA to contract with an entity to develop a  
31 real-time utilization tracking system or electronic medical  
record for Medicaid recipients.
- Requires the expansion of disease management programs through  
pilot projects.
- Requires AHCA to provide emergency department diversion  
programs.
- Changes the Medicaid prescription drug cost control program  
to reduce costs, waste, and fraud, while improving recipient  
safety.
- Allows mental health crisis care to be provided in a  
non-hospital setting if it is less costly.
- Authorizes AHCA to continue developing a plan to pilot the  
Governor's proposed capitated managed care system to replace  
the fee-for-service system in Medicaid, contingent upon  
approval of a waiver that includes a guarantee of a reasonable  
growth factor for the upper-payment-level funding mechanism



1 and other governmental transfers.

2 -Requires AHCA to develop an implementation plan with all  
3 specified elements to be submitted to the Senate and House  
4 Select Committees on Medicaid Reform for consideration and  
5 recommendation to the Legislature for implementation approval.  
6 -Requires an evaluation of the pilot projects to be conducted  
7 by OPPAGA and the Auditor General and a report provided to the  
8 Governor and the Legislature no later than June 30, 2008, to  
9 consider statewide expansion.

10 -Requires Medicaid recipients in the MediPass program to have  
11 prior authorization for any non-emergency related service.

12 -Requires that at least 5 percent of Medicaid audits to detect  
13 Medicaid funds lost to fraud and abuse be conducted on a  
14 random basis.

15 -Requires that Medicaid recipients be provided explanations of  
16 benefits.

17 -Requires AHCA to study the legal and program barriers to  
18 enforcing copayments in the Medicaid program.

19 -Requires AHCA to develop recommendations to improve  
20 third-party liability recoveries.

21 -Requires AHCA to study ways to give financial incentives to  
22 physicians and other providers to reduce inappropriate  
23 utilization.

24 -Requires OPPAGA to confirm the value of nursing home  
25 diversion programs.

26 -Requires AHCA to conduct an analysis of joining a multi-state  
27 drug purchasing pool.

28 -Requires AHCA to explain if there is no mechanism for  
29 collecting the patient responsibility payments of persons in  
30 the diversion programs.

31 -Requires OPPAGA to conduct a study of Medicaid buy-in  
programs.

-Provides an unspecified amount of non-recurring General  
Revenue funds to AHCA for the purpose of developing the  
administrative infrastructure to pilot the managed care pilot  
project and for the purpose of developing a managed care  
encounter data system.