A bill to be entitled

An act relating to regulation of real estate appraisers; amending s. 475.611, F.S.; revising and providing definitions; amending s. 475.612, F.S.; revising requirements relating to work performed by persons who are not certified, licensed, and registered; providing requirements relating to issuance of appraisal reports and compensation of appraisers, including trainees; amending s. 475.615, F.S., relating to qualifications for registration, licensure, or certification; revising education and experience requirements; amending s. 475.617, F.S.; removing obsolete provisions establishing education and experience requirements for licensure as an appraiser; revising education and experience requirements for certification as a residential appraiser or general appraiser; amending s. 475.6221, F.S.; prohibiting supervisory appraisers from certain employment; amending s. 475.6222, F.S.; requiring supervisory appraisers to provide direct training to registered trainee appraisers; amending s. 475.623, F.S.; requiring appraisers to furnish their firm or business name and any change in that name to the Department of Business and Professional Regulation; providing an effective date.

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Be It Enacted by the Legislature of the State of Florida:

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Section 1. Subsection (1) of section 475.611, Florida Statutes, is amended to read:

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475.611 Definitions.--

- (1) As used in this part, the term:
- (a) "Appraisal" or "appraisal services" means the services provided by certified or licensed appraisers or registered trainee appraisers, and includes:
- 1. "Appraisal assignment" denotes an engagement for which a person is employed or retained to act, or could be perceived by third parties or the public as acting, as an agent or a disinterested third party in rendering an unbiased analysis, opinion, review, or conclusion relating to the nature, quality, value, or utility of specified interests in, or aspects of, identified real property.
- 2. "Analysis assignment" denotes appraisal services that relate to the employer's or client's individual needs or investment objectives and includes specialized marketing, financing, and feasibility studies as well as analyses, opinions, and conclusions given in connection with activities such as real estate brokerage, mortgage banking, real estate counseling, or real estate consulting.
- 3. "Appraisal review assignment" denotes an engagement for which an appraiser is employed or retained to develop and communicate an opinion about the quality of another appraiser's appraisal, appraisal report, or work. An appraisal review may or may not contain the reviewing appraiser's opinion of value.
- (b) "Appraisal Foundation" or "foundation" means the Appraisal Foundation established on November 20, 1987, as a not-for-profit corporation under the laws of Illinois.

(c) "Appraisal report" means any communication, written or oral, of an appraisal, appraisal review, appraisal consulting service, analysis, opinion, or conclusion relating to the nature, quality, value, or utility of a specified interest in, or aspect of, identified real property, and includes any report communicating an appraisal analysis, opinion, or conclusion of value, regardless of title. However, in order to be recognized in a federally related transaction, an appraisal report must be written.

- (d) "Appraisal review" means the act or process of developing and communicating an opinion about the quality of another appraiser's appraisal, appraisal report, or work.
- (e) "Appraisal subcommittee" means the designees of the heads of the federal financial institutions regulatory agencies established by the Federal Financial Institutions Examination Council Act of 1978 (12 U.S.C. ss. 3301 et seq.), as amended.
- (f) "Appraiser" means any person who is a registered trainee real estate appraiser, licensed real estate appraiser, or a certified real estate appraiser. An appraiser renders a professional service and is a professional within the meaning of s. 95.11(4)(a).
- (g) "Board" means the Florida Real Estate Appraisal Board established under this section.
- (h) "Certified general appraiser" means a person who is certified by the department as qualified to issue appraisal reports for any type of real property.
- (i) "Certified residential appraiser" means a person who is certified by the department as qualified to issue appraisal

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reports for residential real property of one to four residential units, without regard to transaction value or complexity, or real property as may be authorized by federal regulation.

(j) "Department" means the Department of Business and Professional Regulation.

- (k) "Direct supervision" means the degree of supervision required of a supervisory appraiser overseeing the work of a registered trainee appraiser by which the supervisory appraiser has control over and detailed professional knowledge of the work being done. Direct supervision is achieved when a registered trainee appraiser has regular direction, guidance, and support from a supervisory appraiser who has the competencies as determined by rule of the board.
- (1)(k) "Federally related transaction" means any real estate-related financial transaction which a federal financial institutions regulatory agency or the Resolution Trust Corporation engages in, contracts for, or regulates, and which requires the services of a state-licensed or state-certified appraiser.
- (m)(1) "Licensed appraiser" means a person who is licensed by the department as qualified to issue appraisal reports for residential real property of one to four residential units or on such real estate or real property as may be authorized by federal regulation. After July 1, 2003, the department shall not issue licenses for the category of licensed appraiser.
- $\underline{\text{(n)}}_{\text{(m)}}$  "Registered trainee appraiser" means a person who is registered with the department as qualified to perform appraisal services only under the direct supervision of a

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licensed or certified appraiser. A registered trainee appraiser may accept appraisal assignments only from her or his primary or secondary supervisory appraiser.

- (o)(n) "Supervisory appraiser" means a licensed appraiser, a certified residential appraiser, or a certified general appraiser responsible for the direct supervision of one or more registered trainee appraisers and fully responsible for appraisals and appraisal reports prepared by those registered trainee appraisers. The board, by rule, shall determine the responsibilities of a supervisory appraiser, the geographic proximity required, the minimum qualifications and standards required of a licensed or certified appraiser before she or he may act in the capacity of a supervisory appraiser, and the maximum number of registered trainee appraisers to be supervised by an individual supervisory appraiser.
- (p) "Training" means the process of providing for and making available to a registered trainee appraiser, under direct supervision, a planned, prepared, and coordinated program, or routine of instruction and education, in appraisal professional and technical skills.
- $\underline{(q)(o)}$  "Uniform Standards of Professional Appraisal Practice" means the most recent standards approved and adopted by the Appraisal Standards Board of the Appraisal Foundation.
- $\frac{(r)(p)}{(p)}$  "Valuation services" means services pertaining to aspects of property value and includes such services performed by certified appraisers, registered trainee appraisers, and others.

 $\underline{\text{(s)}}$  "Work file" means the documentation necessary to support an appraiser's analysis, opinions, and conclusions.

Section 2. Section 475.612, Florida Statutes, is amended to read:

475.612 Certification, licensure, or registration required.--

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- (1) A person may not use the title "certified real estate appraiser, " "licensed real estate appraiser, " or "registered trainee real estate appraiser," or any abbreviation or words to that effect, or issue an appraisal report in connection with any federally related transaction, unless such person is certified, licensed, or registered by the department under this part. However, the work upon which an appraisal report is based may be performed by a person who is not a certified or licensed appraiser or registered trainee appraiser if the work report is supervised and approved, and the report is signed, by a certified or licensed appraiser who has full responsibility for all requirements of the report and valuation service. Only a certified or licensed appraiser may issue an appraisal report and receive direct compensation for providing valuation services for the appraisal report. A registered trainee appraiser may only receive compensation from his or her authorized certified or licensed appraiser.
- (2) This section does not preclude a <u>Florida licensed real</u> <u>estate</u> broker, sales associate, or broker associate who is not a <u>Florida</u> certified or licensed real estate appraiser <del>or</del> registered trainee real estate appraiser from providing valuation services for compensation. Such persons may continue

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to provide valuation services for compensation so long as they do not represent themselves as certified, licensed, or registered under this part.

- (3) This section does not apply to a real estate broker or sales associate who, in the ordinary course of business, performs a comparative market analysis, gives a price opinion, or gives an opinion of the value of real estate. However, in no event may this comparative market analysis, price opinion, or opinion of value of real estate be referred to or construed as an appraisal.
- (4) This section does not prevent any state court or administrative law judge from certifying as an expert witness in any legal or administrative proceeding an appraiser who is not certified, licensed, or registered; nor does it prevent any appraiser from testifying, with respect to the results of an appraisal.
- (5) This section does not apply to any full-time graduate student who is enrolled in a degree program in appraising at a college or university in this state, if the student is acting under the direct supervision of a certified or licensed appraiser and is engaged only in appraisal activities related to the approved degree program. Any appraisal report by the student must be issued in the name of the supervising individual who is responsible for the report's content.
- (6) This section does not apply to any employee of a local, state, or federal agency who performs appraisal services within the scope of her or his employment. However, this exemption does not apply where any local, state, or federal

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CODING: Words stricken are deletions; words underlined are additions.

agency requires an employee to be registered, licensed, or certified to perform appraisal services.

- Section 3. Subsection (1) of section 475.615, Florida Statutes, is amended to read:
- 475.615 Qualifications for registration, licensure, or certification.--
- (1) Any person desiring to act as a registered trainee appraiser or as a licensed or certified appraiser must make application in writing to the department in such form and detail as the board shall prescribe. Each applicant must be at least 18 years of age and hold the level of education and experience required for the type of license being sought a high school diploma or its equivalent. At the time of application, a person must furnish evidence satisfactory to the board of successful completion of required education and evidence of required experience, if any.
- Section 4. Section 475.617, Florida Statutes, is amended to read:
  - 475.617 Education and experience requirements.--
- (1) To be registered as a trainee appraiser, an applicant must present evidence satisfactory to the board that she or he has successfully completed at least 75 hours of approved academic courses in subjects related to real estate appraisal, which shall include coverage of the Uniform Standards of Professional Appraisal Practice from a nationally recognized or state-recognized appraisal organization, career center, accredited community college, college, or university, state or federal agency or commission, or proprietary real estate school

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that holds a permit pursuant to s. 475.451. The board may increase the required number of hours to not more than 100 hours. A classroom hour is defined as 50 minutes out of each 60-minute segment. Past courses may be approved on an hour-for-hour basis.

(2) To be licensed as an appraiser, an applicant must present evidence satisfactory to the board that she or he:

- (a) Has 2 years of experience in real property appraisal as defined by rule.
- (b) Has successfully completed at least 90 classroom hours, inclusive of examination, of approved academic courses in subjects related to real estate appraisal, which shall include coverage of the Uniform Standards of Professional Appraisal Practice from a nationally recognized or state-recognized appraisal organization, career center, accredited community college, college, or university, state or federal agency or commission, or proprietary real estate school that holds a permit pursuant to s. 475.451. The board may increase the required number of hours to not more than 120 hours. A classroom hour is defined as 50 minutes out of each 60-minute segment. Past courses may be approved by the board and substituted on an hour-for-hour basis.
- (2)(3) To be certified as a residential appraiser, an applicant must present satisfactory evidence to the board that she or he has met the minimum education and experience requirements prescribed by the board. The board shall prescribe education and experience requirements that meet or exceed the

real property appraiser qualification criteria established by

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251 the Appraisal Qualifications Board of the Appraisal Foundation. $\div$ 252 (a) Has at least 2,500 hours of experience obtained over a 253 24-month period in real property appraisal as defined by rule. 254 (b) Has successfully completed at least 120 classroom 255 hours, inclusive of examination, of approved academic courses in 256 subjects related to real estate appraisal, which shall include 257 coverage of the Uniform Standards of Professional Appraisal 258 Practice from a nationally recognized or state-recognized 259 appraisal organization, career center, accredited community 260 college, college, or university, state or federal agency or 261 commission, or proprietary real estate school that holds a permit pursuant to s. 475.451. The board may increase the 262 263 required number of hours to not more than 165 hours. A classroom hour is defined as 50 minutes out of each 60-minute segment. 264 265 Past courses may be approved by the board and substituted on an 266 hour-for-hour basis. 267 (3) (4) To be certified as a general appraiser, an 268 applicant must present evidence satisfactory to the board that 269

applicant must present evidence satisfactory to the board that she or he has met the minimum education and experience requirements prescribed by the board. The board shall prescribe education and experience requirements that meet or exceed the real property appraiser qualification criteria established by the Appraisal Qualifications Board of the Appraisal Foundation.

- (a) Has at least 3,000 hours of experience obtained over a 30-month period in real property appraisal as defined by rule.
- (b) Has successfully completed at least 180 classroom hours, inclusive of examination, of approved academic courses in

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subjects related to real estate appraisal, which shall include coverage of the Uniform Standards of Professional Appraisal Practice from a nationally recognized or state-recognized appraisal organization, career center, accredited community college, college, or university, state or federal agency or commission, or proprietary real estate school that holds a permit pursuant to s. 475.451. The board may increase the required number of hours to not more than 225 hours. A classroom hour is defined as 50 minutes out of each 60-minute segment. Past courses may be approved by the board and substituted on an hour-for-hour basis.

(4)(5) Each applicant must furnish, under oath, a detailed statement of the experience for each year of experience she or he claims. Upon request, the applicant shall furnish to the board, for its examination, copies of appraisal reports or file memoranda to support the claim for experience.

Section 5. Subsection (3) is added to section 475.6221, Florida Statutes, to read:

475.6221 Employment of <u>and by</u> registered trainee real estate appraisers.--

(3) A supervisory appraiser may not be employed by a trainee or by a company, firm, or partnership in which the trainee has a controlling interest.

Section 6. Section 475.6222, Florida Statutes, is amended to read:

475.6222 Supervision <u>and training</u> of registered trainee appraisers.—The primary or secondary supervisory appraiser of a registered trainee appraiser shall provide direct supervision

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<u>and training</u> to the registered trainee appraiser. The role and responsibility of the supervisory appraiser is determined by rule of the board.

Section 7. Section 475.623, Florida Statutes, is amended to read:

475.623 Registration of <u>firm or business name and</u> office location.—Each appraiser registered, licensed, or certified under this part shall furnish in writing to the department each <u>firm or</u> business <u>name and</u> address from which she or he operates in the performance of appraisal services. Each appraiser must notify the department of any change of <u>firm or business name and any change of</u> address within 10 days on a form provided by the department.

Section 8. This act shall take effect July 1, 2006.