

SENATE STAFF ANALYSIS AND ECONOMIC IMPACT STATEMENT

(This document is based on the provisions contained in the legislation as of the latest date listed below.)

Prepared By: General Government Appropriations Committee

BILL: CS/SB 2118

INTRODUCER: Banking and Insurance Committee and Banking and Insurance Committee

SUBJECT: Florida Workers' Compensation Joint Underwriting Association, Inc.

DATE: April 18, 2006

REVISED: _____

	ANALYST	STAFF DIRECTOR	REFERENCE	ACTION
1.	Johnson	Deffenbaugh	BI	Fav/CS
2.	Kynoch	Hayes	GA	Favorable
3.				
4.				
5.				
6.				

I. Summary:

The bill amends laws governing the Florida Workers Compensation Joint Underwriting Association (the JUA) to provide greater accountability and oversight, to assist the JUA in achieving tax-exempt status, to authorize additional funding mechanisms, and to require prior approval of rates by making the following changes. Some of the provisions were recommendations included in the 2006 Senate Banking and Insurance Committee staff interim report, entitled *Florida's Workers' Compensation Insurance Rating System*.¹

Board Oversight

- The bill revises the board appointment process by requiring the Financial Services Commission (commission) to appoint all nine members instead of three members. The insurance industry would continue to have five representatives, as currently provided by law. However, the commission would select and appoint the representatives. The number of state governmental appointees would remain at four members (including the Consumer Advocate of the Department of Financial Services).
- Upon dissolution of the JUA, the bill requires all assets of the JUA to be first used to pay all debts and obligations of the plan, and any remaining assets to become property of the state and deposited in the Workers' Compensation Administration Trust Fund. This provision will also assist the JUA in its efforts to obtain tax-exempt status.
- To avoid significant, future federal tax liabilities, the bill requires that, on or before January 1, 2007, the JUA seek a letter ruling or determination from the Internal Revenue Service as to the JUA's eligibility as a 501(c)(3) tax-exempt organization. Since its

¹ Senate Banking and Insurance Committee Interim Report 2006-101.

inception in 1994, the JUA has incurred an estimated \$15 million in federal income tax liability.

Code of Ethics and Financial Disclosure

- Senior managers, officers, and board members are subject to Part III of ch. 112, F.S., including, but not limited to, standards of conduct, public disclosure, and reporting of financial interests to the Commission on Ethics annually. Currently, senior managers of state agencies are subject to these provisions.
- Current and prospective employees are required to submit an annual statement to the JUA attesting that no conflict of interest exists.
- Any senior manager or officer of the JUA, employed as of January 1, 2007, who retires or terminates is prohibited from representing another person before the JUA for a two-year period.
- Employees and board members are prohibited from accepting gifts of any value from a person or entity, or an employee or representative of such person or entity that has or is under consideration for a contractual relationship with the plan. Employees or board members that fail to comply with this provision are subject to penalties, such as fines and loss of retirement benefits. Under current law, the executive and legislative branches of government are subject to this prohibition. Currently, employees and board members may accept gifts valued up to \$100.
- The JUA is prohibited from retaining an outside lobbyist. However, the JUA is authorized to engage a full-time employee of the plan to register as a lobbyist for the plan. State agencies are currently subject to this statutory requirement.

Deficit Funding

- The JUA is required to use any policyholder surplus attributable to former subplan C prior to requesting funding from the state or assessing policyholders in the voluntary market for funding subplan D or Tiers One or Two deficits on a cash flow basis. The surplus in subplan C is approximately \$30 million and the estimated deficit for subplan D is less than \$15 million. The receipt of additional state funds by the JUA could trigger federal tax liability, thus significantly reducing the value of any state funds. The bill also requires the use of surplus funds in subplan C to fund any deficits in Tiers One or Two, prior to using any state funds or levying assessments on policyholders.
- Access to funds in the contingency reserve for funding deficits in subplan D and Tiers One and Two is extended from January 1, 2007, to January 1, 2011.
- The deadline for levying “below-the-line” assessments to fund deficits in subplan D, Tiers One and Two, is extended from July 1, 2007, to July 1, 2011.
- The JUA is required to return any state funds in excess of the amount necessary to fund deficits in former subplan D or any tier.

Regulatory Oversight

- The Office of Insurance Regulation (OIR) must provide prior approval of the JUA’s rates prior to the JUA implementing the rates. Currently, the JUA is not subject to prior

approval like the insurers in the voluntary market. Rather, the burden is on OIR to determine that the rates are not actuarially sound or comply with statutory caps.

- OIR is required to conduct periodic market conduct examinations of the JUA.
- OIR is authorized to require the JUA to withdraw approval of all or part of the plan of operation. Currently, all changes to the plan are subject to approval by OIR.

Procurement of Goods and Services

- Competitive selection of goods and services valued at over \$25,000 is generally required. Exceptions for exempted services (legal and auditing, etc.), sole sourcing, and emergency purchases are authorized. Any purchase that exceeds \$100,000 requires approval by the board of governors. Under current law, state agencies are generally required to procure goods and services valued over \$25,000 through competitive selection process.
- Guidelines are provided for determining whether staff attorneys or outside attorneys should be used and factors to be used in selecting outside firms. These procedures are modeled after the guidelines state agencies use.
- The JUA is prohibited from engaging an outside lobbyist. However, the JUA can engage a full-time employee to serve as its lobbyist.

This bill substantially amends section 627.311, Florida Statutes.

II. Present Situation:

Prior to the creation of the Florida Workers' Compensation Joint Underwriting Association (the JUA) in 1993, the Florida Workers' Compensation Insurance Plan (FWCIP) was the residual market or insurer of last resort, for workers' compensation insurance coverage. The FWCIP administered by the National Council on Compensation Insurance (NCCI), provided workers' compensation insurance to employers who were required by law to maintain coverage and who were unable to purchase such insurance through the voluntary market. Deficits in the FWCIP were funded by assessments on carriers writing such coverage in the voluntary market based on their market share in the voluntary market.

In 1993, the Legislature eliminated the FWCIP and created the current JUA as a nonprofit, self-funding entity, governed by a nine-member board, to act as a residual market.² The board is comprised of three members appointed by the Financial Services Commission (commission); two members representing the top 20 domestic insurers writing workers' compensation; two members representing the top 20 foreign insurers writing workers' compensation; one person appointed by the largest property and casualty insurance agents' association; and the Consumer Advocate for the Department of Financial Services. The insurance industry selects and appoints its representatives to the board.

The JUA is authorized to establish and use its rates at any time, but no more than two times per calendar year for any rating class. This is commonly referred to as "use and file." This method of rate regulation allows the JUA to file its rates and immediately begin using the new rates. If OIR subsequently determines that the rates are excessive, the JUA would be required to refund the

² Section 627.311(5), F.S.

excess premium collected. In contrast, OIR must approve rate filings for workers' compensation insurers in the voluntary market before the rates become effective.³ The standard for approving insurance rates in the voluntary market requires that the rate may not be excessive, inadequate, or unfairly discriminatory.⁴

2003 Legislation

In 2003 and 2004, the Legislature addressed concerns regarding affordability and availability of workers' compensation insurance for small employers in the JUA. In 2003, the Legislature established subplan D in the JUA to provide coverage for generally small employers (15 or fewer employees).⁵ Although rates in this subplan were capped at 25 percent over the voluntary market rates, the policies were subject to assessments for additional premiums to cover any deficit in the subplan. At the time, the JUA estimated that its premiums for subplan D should have been 2.57 times higher than the voluntary market premium to remain actuarially sound; hence, it projected subplan D would likely incur a deficit. As of December 31, 2003, the JUA reported a \$9.9 million deficit. In February 2004, there were approximately 2,500 policyholders in subplan D.

2004 Legislation

In 2004, the Legislature enacted changes to the JUA law to address the growing deficit in subplan D and provide affordable coverage for small employers that are unable to obtain coverage in the voluntary market.⁶ The law provided a one-time appropriation of \$10 million from the Workers' Compensation Administration Trust Fund (WCATF) in the Department of Financial Services to fund any deficit in the JUA. Additionally, the bill authorized the JUA to request periodic transfers, not to exceed a total of \$15 million, from the WCATF to cover any remaining subplan D deficit, subject to approval by the Legislative Budget Commission. The Governor subsequently vetoed the \$10 million appropriation to the JUA.

The law also restructured the JUA by eliminating subplans A, B, C, and D and creating three tiers with eligibility based on an employer's loss experience, effective July 1, 2004.⁷ Premiums in Tier One and Two are capped at 25 percent and 50 percent above the premiums of the voluntary market, respectively, until there is sufficient experience for the JUA to establish actuarially sound rates for the tiers, but no earlier than January 1, 2007. Tier Three rates are required to be actuarially sound and these policies are subject to assessments for additional premiums to cover any deficit.

Any deficits in Tier One, Tier Two, or any deficit remaining from any of the former subplans can be funded by a "below-the-line" assessment on workers' compensation policies in the voluntary

³ Section 627.101(2), F.S.

⁴ Sections 627.062(1) and 627.151, F.S.

⁵ The law also provided coverage for certain charitable organizations that was capped at 10 percent over the voluntary market rates.

⁶ Chapter 2004-266, L.O.F.

⁷ Tier One provides coverage for employers that have an experience-rating modification factor of less than 1.0 or, if nonrated, the employers must have a continuous three-year history of workers' compensation coverage and a good loss history. Tier Two provides coverage for new employers, employers with moderate experience (experience-rating modification factor equal to or greater than 1.0 but not greater than 1.10), and employers with good experience who do not have a continuous three-year history of workers' compensation coverage. Tier Three provides coverage for all other employers.

market until July 1, 2007. Policyholders in the voluntary market and nongovernmental self-insurance funds are subject to the assessment. The JUA may request funding through the Legislative Budget Commission for any deficit in Tier Three in the event assessments on Tier Three policyholders are inadequate to fund such a deficit. Former subplan D policyholders are not subject to assessments for the funding of any deficits.

Oversight and Regulation of the JUA

The JUA, as a residual market mechanism, is exempt from many provisions of the Insurance Code that are applicable to insurers in the voluntary market, such as surplus and solvency requirements. However, the JUA and the other residual markets are subject to market conduct examinations pursuant to OIR's authority under s. 624.3161, F.S., to determine whether the entity is complying with applicable provisions of the Insurance Code and the Workers' Compensation Law. In addition, the JUA's plan of operation and any changes to the plan are subject to the approval of OIR pursuant to s. 627.311, F.S.

OIR noted that the JUA premiums are consistently higher than residual markets in other states. The rates in Tier Three policies are currently set at 170 percent above the voluntary market rate.⁸ In contrast, OIR noted that residual markets in 21 other states charge rates with an average differential of 35 percent above the voluntary market rate.⁹ In its *2004 Workers' Compensation Annual Report*, OIR noted that the capped rates for Tiers One and Two expire on January 1, 2007, and then the rates are required to be actuarially sound. Since the ability to levy below-the-line assessments for Tiers One and Two expires on July 1, 2007, there will no funding mechanism for deficits in Tiers One and Two. The report notes that this will undoubtedly result in the use of very conservative actuarial assumptions to prevent deficits, which can only mean higher rates. The OIR recommends that the Legislature extend or eliminate the July 1, 2007, expiration date of the below-the-line assessments for Tiers One and Two in order to keep these rates at a more reasonable level.

Due to concerns regarding the accountability of the JUA, the Legislature directed the Auditor General to perform an operational audit of the JUA.¹⁰ In 2004, the Auditor General released the audit report, which included findings and recommendations regarding the administration, rates, and funding of the JUA.¹¹ The Auditor General's contracted actuary concluded, among other findings, that required reserves of the JUA should be significantly less than the JUA actuary's best estimate of required reserves, and that the JUA could have established a lower rate for Tier Three policies. The Auditor General recommended that the Legislature consider enacting legislation that expedites the requirement that rates for Tiers One and Two be determined on an actuarially sound basis. The report also recommended that the Legislature consider enacting legislation addressing the use of surplus funds attributable to other subplans, such as subplan C, to fund the deficit in subplan D.

⁸ Preferred Insurance Capital Consultants, LLC, *Actuarial Review of the Florida Workers' Compensation Joint Underwriting Association*, November 22, 2004.

⁹ Office of Insurance Regulation, *2004 Workers' Compensation Annual Report* (2005).

¹⁰ Chapter 2004-266, L.O.F.

¹¹ Auditor General, State of Florida, *Operational Audit of the Florida Workers' Compensation Joint Underwriting Association, Inc.*, (2004).

Through legislative action, the report noted that it might be possible to reduce the JUA's costs by making the JUA exempt from federal taxation. The report recommended that the Legislature consider enacting legislation to assist the JUA in qualifying as a tax-exempt organization under s. 501(c) of the Internal Revenue Code. Currently, Citizens and the Florida Automobile Joint Underwriting Association qualify as tax-exempt organizations. For calendar year 2005, the JUA presently anticipates incurring an estimated \$9 million in federal income tax expenses. This would be in addition to the estimated \$7 million in federal income taxes paid since the creation of the JUA in 1994.

Funding Deficits in the JUA

According to the 2005 annual statement, the JUA recognized an overall surplus of \$8,472,401. The following table summarizes the financial condition of the subplans and tiers for calendar years 2004 and 2005:

Subplan/Tier	2005 Total Surplus/(Deficit)	2004 Total Surplus/(Deficit)
A, B, and C	\$30,092,485	\$17,506,004
D	(\$11,834,198)	(\$20,545,523)
Tier 1	(\$1,467,245)	(\$466,859)
Tier 2	(\$4,823,657)	(\$2,894,005)
Tier 3	(\$3,494,984)	(\$2,936,215)

On June 30, 2004, the JUA ceased writing policies in subplans A, B, C, and D when these subplans were eliminated and Tiers One, Two, and Three were created, effective July 1, 2004. In response to committee staff inquiries regarding cash flow projections of the JUA, the executive director provided the following response,

“With regard to your inquiry regarding the cash flow projections, if the FWCJUA's recently adjusted reserves are sufficient to meet the future obligations of Subplan D, the projected Subplan D deficit will be reduced. In turn, the \$15 million contingency reserve the Legislature established in 2004 (House Bill 1251) appears to be sufficient and probably will eliminate the need to ever consider assessments to fund the Subplan D deficit. The current revised estimate for funding Subplan D obligations through the contingency reserve is approximately \$12.9 million.”¹²

Access to the contingency reserve is eliminated, effective January 1, 2007, by the 2004 legislation. It is anticipated that the JUA will be unable to access all of these funds, on a cash flow basis, by that date. Recently, the JUA indicated that it would be temporarily returning to the contingency reserve approximately \$2.83 million, which was received by the JUA in 2005 to mitigate potential federal tax liability on these funds.

Without legislative action, the only currently available source of additional funding is the below-the-line assessment. Access to surplus funds in subplan C would require a statutory change. Individual, self-insured employers and governmental self-insurance funds are not subject to the

¹² Banking and Insurance staff correspondence, February 28, 2006.

assessment. The JUA contemplates collecting the assessment in 12 equal installments, effective July 31, 2006.¹³ To fund the deficit, an estimated assessment in the range of 0.1 - 0.2 percent would be required on every policy in the voluntary market.

The elimination of the deficit in Tier Three relies upon the deficit being eliminated by increasing rates. At the JUA's September 20, 2005 meeting, the board considered a recommendation to increase the average premium level of Tier Three by two percent, based upon the current voluntary market rate levels, effective January 1, 2007. The board of the JUA also discussed the option of eliminating deficits in Tiers One and Two by increasing the premiums in these tiers on January 1, 2007, when the rate caps are eliminated. The board also noted that the current law provides for a "below-the-line" assessment to fund such deficits. The JUA board reviewed analysis from their actuary that indicated a need for a premium level increase of 35.4 percent for Tier 1 and 32.3 percent for Tier 2, based upon current voluntary market rates.

The JUA believes that the rates in effect for former subplans A, B, and C were actuarially sound and the loss reserves carried through 2004 make a reasonable provision for all unpaid loss obligations of those subplans. The surplus balance in former subplan C is approximately \$30 million. Subplans B and C issued assessable policies. The JUA states that no policyholder assessments will be required for these subplans.¹⁴ Currently, the operation manual of the JUA prohibits the use of surplus funds related to other subplans to fund the subplan D deficit. However, the statutes do not clearly address this issue.

Applicability of the "Government-in-the-Sunshine Law"

Florida's Government-in-the-Sunshine Law (sunshine law) provides a right of access to governmental records and proceedings at both the state and local governmental levels. Historically, this law has been held to apply to private entities created by law or by public agencies, unless specifically exempted by law. Section 119.01, F.S., the public records laws, requires that records made or received in connection with the transaction of official business by an agency must be open for inspection in the absence of a statute exempting the record or making it confidential. The law defines the term "agency" to include any authority, board, commission, or other separate unit of government *created or established by law* and any other public or private agency, person, partnership, corporation, or business entity, acting on behalf of any public agency.¹⁵ Section 286.011, F.S., relating to public meetings and records, provides that all meetings of any board of any state agency or authority at which official acts are to be taken are open to the public, unless exempted.

The Office of the Attorney General has opined that other joint underwriting associations, such as the former Florida Windstorm Underwriting Association and the Residential Property and Casualty Joint Underwriting Association, are subject to public records laws. The Attorney General's Office has opined that residual markets are "agencies" as defined in chapter 119, F.S.,

¹³ Letter from Milliman Consultants and Actuaries to Laura Torrence, Executive Director of the JUA, September 7, 2005.

¹⁴ 2004 Management's Discussion and Analysis, Florida Workers Compensation Joint Underwriting Association filed with OIR April 1, 2005.

¹⁵ Section 119.011(2), F.S.

and are accordingly subject to the provisions of the Government-in-the-Sunshine Law, unless specifically exempted from the provisions.¹⁶

Consistent with the public records' laws, ss. 627.311(5)(b), F.S., provides that the minutes, audits, and procedures of the JUA board are subject to ch. 119, F.S. In recent years, representatives of the JUA have contended that the JUA is not statutorily subject to the Government-in-the-Sunshine provisions. However, the JUA "has agreed to conduct its meetings in the spirit of those requirements pursuant to regulatory requests."¹⁷ Recently, OIR directed the JUA to amend its plan of operation to provide for meetings noticed in accordance with the sunshine law and to comply promptly with all public record requests unless the information is exempt from the public record laws.¹⁸

Citizens Property Insurance Corporation, the Florida Automobile Joint Underwriting Association, and the Florida Medical Malpractice Joint Underwriting Association, which operate as residual markets, have public record exemptions created in law. These exemptions include portions of meetings and claims and underwriting records related to ongoing litigation. This type of exemption assists residual markets during the litigation of a claim, since the release of such information could jeopardize or compromise ongoing or pending litigation. Presently, the JUA does not have a statutory exemption from the sunshine law.

Tax-Exempt Organizations

Under section 61 of the Internal Revenue Code, gross income means all income from whatever source derived, except as otherwise provided.¹⁹ Income earned by a state, a political subdivision of a state, or an integral part of a state or political subdivision of a state is generally not taxable in the absence of specific statutory authorization for taxing such income. In cases involving the status of an organization as an instrumentality of the state, the following factors are taken into consideration:²⁰

- Whether it is used for a governmental purpose and performs a governmental function.
- Whether performance of its function is on behalf of one or more states or political subdivisions.
- Whether there are any private interests involved, or whether the states or political subdivisions involved have the powers and interests of an owner.
- Whether control and supervision is vested in public authority.
- If express or implied authority is necessary for the creation or use of such an instrumentality, and whether such authority exists.
- The degree of financial autonomy and the source of its operating expenses.

¹⁶ AGO 94-32 and AGO 95-32.

¹⁷ Florida Workers' Compensation Joint Underwriting Association, Inc. Minutes of the Board of Governors Meeting, June 22, 2005.

¹⁸ Letter from Kevin M. McCarty, Commissioner of OIR to Laura Torrence, Executive Director of the JUA, October 12, 2005.

¹⁹ 26 U.S.C. s. 26.

²⁰ Rev. Rul. 57-128.

In determining whether an entity is an integral part of a state, it is necessary to consider, in addition to factors established in revenue rulings addressing this issue, the totality of the circumstances, including the state's degree of control over the entity and the state's financial commitment to the enterprise.

The Legislature created the JUA in 1994 to serve as a residual market for workers' compensation insurance. A nine-member board, comprised of five members appointed by the insurance industry and four members appointed by state government, governs the JUA. Currently, the state does not exercise majority control of the board. In 2004, the Legislature exempted the JUA from premium insurance tax and assessments for the Workers' Compensation Administration Trust Fund and the Special Disability Trust Fund. In 2003 and 2004, the Legislature capped the rates in subplan D and Tiers One and Two, respectively. Since 2004, the Legislature has provided approximately \$8 million to the JUA to fund deficits in subplan D. The JUA is subject to the public records and meeting laws of ch. 119 and 286, F.S., as an agency for purposes of ch. 119, F.S. However, the law does not address the distribution of assets of the JUA to the state upon dissolution of the JUA.

Recently, tax consultants engaged by the JUA provided written guidance as to the requirements for the JUA to be recognized as a tax-exempt entity for federal income taxes.²¹ The consultants recommended legislative changes to allow the state to have control of the board of governors and to require that, upon dissolution of the JUA, any remaining assets after payment of liabilities would be distributed to the state.

Senate Banking and Insurance Interim Report Recommendations

The 2005 interim report provided the following legislative recommendations to address funding, availability, affordability, accountability issues relating to the JUA:

- Authorize the JUA to use some of the estimated \$15 million surplus funds attributable to former subplan C to mitigate the estimated \$4.77 million deficit in subplan D and any deficits in Tiers One and Two that are a result of the capped rates. The capped rates in Tiers One and Two are eliminated by January 1, 2007.
- Exclude former policyholders of subplan C from any potential assessments to prevent these former policyholders from incurring any potential liability in the event the JUA's estimated surplus in these plans adversely changes.
- Consider extending the current expiration date of January 1, 2007, for accessing the \$15 million contingency reserve to allow the JUA to use any remaining funds beyond the deadline to fund the subplan D deficit.
- Consider extending or eliminating the July 1, 2007 expiration date for the below-the-line assessments for Tiers One and Two in order to keep these rates at a more reasonable level. As an alternative to extending the below-the-line assessment, the Legislature should consider providing funding from the Workers' Compensation Administrative Trust Fund through the current Legislative Budget Commission process to cover deficits attributable to capped rates in Tiers One and Two.

²¹ Correspondence from Thomas Howell Ferguson P.A. to Laura Torrence, Executive Director of the JUA, February 14, 2006.

- Require the JUA to obtain approval of its rates prior to using the rates, as is currently required of the voluntary market insurers, to ensure that the rates are not excessive, inadequate, or unfairly discriminatory, subject to statutory requirements regarding capped rates.
- Require the JUA to return any unused state funds allocated for funding subplan D deficit to the State of Florida.
- Consider enacting legislation to assist the JUA in meeting criteria to qualify as a tax-exempt organization under s. 501(c) of the Internal Revenue Code, such as changing the board composition of the JUA so that the state appoints a majority of the board members.
- Create public records and meetings exemption for the JUA that are comparable to the exemptions provided to other joint underwriting associations. This type of exemption, which currently exists for many other residual markets, aids residual markets during the litigation of a claim, since the release of such information could jeopardize or compromise ongoing or pending litigation.

III. Effect of Proposed Changes:

Section 1 amends s. 627.311, F.S., by revising the appointment process for selecting members on the board of the Florida Workers' Compensation Joint Underwriting Association (JUA). The bill would require the Financial Services Commission (commission) to appoint all members, rather than only three members. The representation by the remaining members would be unchanged by the bill: two representatives of the top 20 domestic workers' compensation insurers, two representatives of the top 20 foreign workers' compensation insurers, one person representing the largest property and casualty agents' association in Florida, and the consumer advocate appointed by the Chief Financial Officer. However, the commission would select and appoint all insurance representatives. Currently, the insurance industry selects and appoints its members to the board. The commission may remove any member for cause.

The bill provides technical, clarifying changes related to public records and meetings of the JUA. The bill provides that the records and meetings of the board of governors and the plan be subject to ch. 119 and 286, F.S., unless otherwise provided by law. Under the public records law, minutes, audits, and procedures are already subject to the public records law, unless specifically exempted. Presently, the JUA does not have any specific public record or public meeting exemption in its governing laws. Therefore, all of these records and meetings are subject to ch. 119 and 286, F.S., unless otherwise provided by these statutes. Chapter 286, F.S., requires all meetings and minutes of such meetings of any board or commission or any agency or authority of the state are open to the public, except as otherwise provided by law.

This section also authorizes OIR to withdraw approval of all or part of the plan of operation if OIR determines that conditions warrant such action. Currently, any changes to the plan of operation are subject to approval of OIR. This change strengthens OIR's oversight of the operations of the JUA and appears to codify current practice of OIR.

The following procedures and guidelines for the procurement of goods and services are specified in the bill:

- Generally, the bill requires competitive selection of goods and services valued at over \$25,000. Exceptions for exempted services (legal and auditing, etc.), sole sourcing, and emergency purchases are authorized. Any purchase that exceeds \$100,000 requires approval by the board of governors. Under current law, state agencies are generally required to procure goods and services valued over \$25,000 through competitive selection. Purchases equal to or greater than \$2,500 and valued at or below \$25,000 must be secured through written or verbal quotes or informal bids, whenever practical.
- The bill provides guidelines for determining whether the JUA should engage staff attorneys or outside attorneys and delineates factors for selecting outside firms. This language is modeled after the guidelines state agencies use pursuant to ch. 287, F.S.
- The bill prohibits the JUA from retaining an outside lobbyist and authorizes the JUA to employ a full-time employee of the plan to register as a lobbyist for the plan. State agencies are currently subject to this statutory requirement pursuant to s. 11.062, F.S.

The bill provides the following requirements related to standards of conduct and financial disclosure:

- Senior managers, officers, and board members are subject to Part III of ch. 112, F.S., including, but not limited to, standards of conduct, public disclosure, and reporting of financial interests to the Commission on Ethics on an annual basis. Currently, senior managers of state agencies are subject to these provisions.
- Current and prospective employees are required to submit an annual statement to the JUA attesting that no conflict of interest exists.
- Any senior manager or officer employed on January 1, 2007, regardless of the original date of hire, who retires or terminates from the JUA is prohibited from representing another person before the JUA for a two-year period.
- Employees and board members are prohibited from accepting gifts or expenditures of any value from any lobbyist or principal. Employees or board members that fail to comply with this provision are subject to penalties, such as fines and loss of retirement benefits.

The JUA is required to fund any deficits in subplan D, Tier One, and Tier Two by using policyholder surplus attributable to former subplan C; or, if the surplus in subplan C does not fully fund the deficit, the JUA may request access to any remaining funds in the contingency reserve. Currently, the funding mechanism for subplan D is the contingency reserve first; then, if the contingency reserve cannot fully fund the deficit, assessments on policyholders in the voluntary market. Current law provides funding for deficits in Tiers One and Two through assessments on policyholders in the voluntary market until July 1, 2007. Entities that were policyholders in former subplan C are not subject to any assessments.

Funding for Tier Three deficits continue to be initially provided through assessments on policyholders in Tier Three. The JUA would fund any remaining deficit by requesting the transfer of funds from the Workers Compensation Administration Trust Fund, subject to the approval of the Legislative Budget Commission (LBC). The LBC would evaluate such requests for funds based on the cash flow needs of the JUA on a six-month basis, rather than the current three-month basis. The bill requires the JUA to return any state funds in excess of the amount necessary to fund a deficit in subplan D or any tier.

The bill revises the rate approval process for the JUA by requiring prior approval of its rates by OIR before the rates can be used. Carriers in the voluntary market are presently subject to this type of rate regulation.

The bill transfers two general provisions relating to plans and associations including the JUA, to two newly created sections to provide greater clarity.

Section 2 revises s. 2, ch. 2004-266, L.O.F., appearing as a footnote to s. 627.311, F.S., to allow the JUA to evaluate cash flow needs for funding deficits of subplan D on a six-month basis rather than the current three-month basis. The Workers' Compensation Administration Trust Fund would be a funding mechanism for this subplan only after the JUA had exhausted any available policyholder surplus in subplan C. The section extends the deadline for accessing funds from the contingency reserve from January 1, 2007 to January 1, 2011.

Section 3 requires that, on or before January 1, 2007, the JUA must seek a letter ruling or determination from the Internal Revenue Service as to the JUA's eligibility as a 501(c)(3) tax-exempt organization. Since its inception in 1994, the JUA has incurred an estimated \$15 million in federal income tax.

Section 4 provides that this act shall take effect July 1, 2006, except as otherwise provided.

IV. Constitutional Issues:

A. Municipality/County Mandates Restrictions:

None.

B. Public Records/Open Meetings Issues:

None.

C. Trust Funds Restrictions:

None.

V. Economic Impact and Fiscal Note:

A. Tax/Fee Issues:

Without legislative action to provide additional contingency funding beyond January 1, 2007 or access to JUA surplus, the JUA will find it necessary to levy a "below-the-line" assessment on policyholders in the voluntary market. To fund the deficit, an estimated assessment in the range of 0.1 - 0.2 percent would be required on every policy in the voluntary market subject to the assessment. Individual, self-insured employers and

governmental self-insurance funds are not subject to the assessment. The JUA contemplates collecting the assessment in 12 equal installments, effective July 31, 2006.²²

Contingent upon the future financial condition of the JUA, the receipt of state funds could generate additional federal income tax liability for the JUA, thereby reducing the ultimate value of such state funds provided to the JUA.

Once legislative changes related to the organization and operations of the JUA are enacted and the JUA is able to receive a tax ruling or determination from the Internal Revenue Service that it qualifies as a 501(c) tax-exempt organization, the JUA would be eligible to be exempt from federal income tax. In prior years, the JUA has paid approximately \$6 million in federal income taxes. The JUA estimates that its federal tax liability for 2005 will be \$9,680,765.

B. Private Sector Impact:

Policyholders in the JUA may benefit from the change in rate approval process since the rates will be subject to prior approval by OIR. Since the JUA will now be required to obtain approval of its rates prior to using the rates, the burden will be on the JUA to demonstrate that the rates comply with the statutory requirements established for Tiers One, Two, and Three and Part I of ch. 627, F.S., which provides that rates cannot be inadequate, excessive, or discriminatory. The law eliminates the current caps on Tiers One and Two, effective January 1, 2007. The former FWCIP was subject to prior approval of its rates by the former regulator, the Department of Insurance. The workers' compensation residual markets in other states are generally subject to prior approval of their rates.

C. Government Sector Impact:

If the JUA is required to use some of the estimated \$30 million of policyholder surplus attributable to former subplan C before accessing the contingency reserve for funding subplan D deficits, Tier One, or Tier Two on a cash flow basis, the State of Florida will be able to reduce the amount of funding provided to the JUA. If the surplus in subplan C is not used, and in order to prevent assessments on policyholders, it is estimated that the state would be required to transfer an additional \$5-6 million to fund deficits in former subplan D, Tier One, or Tier Two. However, funds provided by the state would be taxable income for the JUA, thereby significantly reducing the value of any funds received. Additional funding might be required to address deficits in Tiers One and Two. If the surplus in subplan C is inadequate to fund deficits, the bill extends the time to access the state contingency reserve and assessment mechanism from July 1, 2007 to July 1, 2011.

VI. Technical Deficiencies:

None.

²² Letter from Milliman Consultants and Actuaries to Laura Torrence, Executive Director of the JUA, September 7, 2005.

VII. Related Issues:

None.

This Senate staff analysis does not reflect the intent or official position of the bill's introducer or the Florida Senate.

VIII. Summary of Amendments:

None.

This Senate staff analysis does not reflect the intent or official position of the bill's introducer or the Florida Senate.
