By the Committee on Regulated Industries; and Senator Webster

580-2249-06

1	A bill to be entitled
2	An act relating to vacation and timeshare
3	plans; amending s. 721.03, F.S.; revising the
4	formula for funding reserve accounts;
5	authorizing a seller to offer timeshare
6	interests in timeshare plans located outside of
7	this state without filing a public offering
8	statement for such out-of-state timeshare plan;
9	providing criteria for such offers; requiring
10	certain notice; providing for a fee; amending
11	s. 721.05, F.S.; revising the definition of the
12	term "one-to-one purchaser to accommodation
13	ratio"; amending s. 721.13, F.S.; providing
14	conditions under which certain timeshare
15	condominium associations and timeshare
16	cooperative associations are subject to certain
17	provisions relating to transfer of association
18	control; authorizing funding of reserve
19	accounts to be waived or reduced; amending s.
20	721.165, F.S.; authorizing certain insurance to
21	include reasonable deductibles as determined
22	initially by the seller and thereafter by the
23	managing entity; providing an effective date.
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25	Be It Enacted by the Legislature of the State of Florida:
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27	Section 1. Paragraph (e) of subsection (3) of section
28	721.03, Florida Statutes, is amended, and subsection (11) is
29	added to that section, to read:
30	721.03 Scope of chapter
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- (3) A timeshare plan which is subject to the provisions of chapter 718 or chapter 719, if fully in compliance with the provisions of this chapter, is exempt from the following:
- (e) Part VI of chapter 718 and part VI of chapter 719, relating to conversion of existing improvements to the condominium or cooperative form of ownership, respectively, provided that a developer converting existing improvements to a timeshare condominium or timeshare cooperative must comply with ss. 718.606, 718.608, 718.61, and 718.62, or ss. 719.606, 719.608, 719.61, and 719.62, if applicable, and, if the existing improvements received a certificate of occupancy more than 18 months before such conversion, one of the following:
- 1. The accommodations and facilities shall be renovated and improved to a condition such that the remaining useful life in years of the roof, plumbing, air-conditioning, and any component of the structure which has a useful life less than the useful life of the overall structure is equal to the useful life of accommodations or facilities that would exist if such accommodations and facilities were newly constructed and not previously occupied.
- 2. The developer shall fund reserve accounts for capital expenditures and deferred maintenance for the roof, plumbing, air-conditioning, and any component of the structure the useful life of which is less than the useful life of the overall structure. The reserve accounts shall be funded for each component in an amount equal to the product of the estimated current replacement cost of such component as of the date of such conversion (as disclosed and substantiated by a certificate under the seal of an architect or engineer authorized to practice in this state) multiplied by a

fraction, the numerator of which shall be the age remaining 2 life of the component in years (as disclosed and substantiated by a certificate under the seal of an architect or engineer 3 authorized to practice in this state) and the denominator of 4 which shall be the total useful life of the component in years 5 (as disclosed and substantiated by a certificate under the seal of an architect or engineer authorized to practice in 8 this state). Alternatively, the reserve accounts may be funded 9 for each component in an amount equal to the amount that, except for the application of this subsection, would be 10 required to be maintained pursuant to s. 718.618(1) or s. 11 12 719.618(1). The developer shall fund the reserve accounts 13 contemplated in this subparagraph out of the proceeds of each sale of a timeshare interest, on a pro rata basis, in an 14 amount not less than a percentage of the total amount to be 15 16 deposited in the reserve account equal to the percentage of 17 ownership allocable to the timeshare interest sold. When an 18 owners' association makes an expenditure of reserve account funds before the developer has initially sold all timeshare 19 interests, the developer shall make a deposit in the reserve 20 21 account if the reserve account is insufficient to pay the 22 expenditure. Such deposit shall be at least equal to that 23 portion of the expenditure which would be charged against the reserve account deposit that would have been made for any such 2.4 timeshare interest had the timeshare interest been initially 25 26 sold. When a developer deposits amounts in excess of the 27 minimum reserve account funding, later deposits may be reduced 2.8 to the extent of the excess funding. 29 3. The developer shall provide each purchaser with a

warranty of fitness and merchantability pursuant to s.

718.618(6) or s. 719.618(6).

(11) A seller may offer timeshare interests in a real 2 property timeshare plan located outside of this state without filing a public offering statement for such out-of-state real 3 4 property timeshare plan pursuant to s. 721.07 or s. 721.55, provided all of the following criteria have been satisfied: 5 6 (a) The seller shall provide a disclosure statement to each prospective purchaser of such out-of-state timeshare 8 plan. The disclosure statement shall contain information that is substantively equivalent to the disclosures required to be 9 provided for similar timeshare plans pursuant to s. 721.07 or 10 721.55, whichever is applicable. The disclosure statement 11 12 shall also include the exhibits that are required by s. 13 721.07(5)(ff)1., 2., 3., 4., 5., 7., 8., and 20. (b) With respect to any offer for an out-of-state 14 timeshare plan made pursuant to this subsection, the delivery 15 16 by the seller to a prospective purchaser of the disclosure statement required by paragraph (a) shall be deemed to satisfy 18 any requirement of this chapter regarding a public offering statement. 19 (c) The seller shall utilize and furnish to each 2.0 21 purchaser of an out-of-state timeshare plan offered pursuant 2.2 to this subsection a fully completed and executed copy of a 23 purchase contract that contains the statement set forth in s. 721.065(2)(c) in conspicuous type located immediately prior to 2.4 the space in the contract reserved for the purchaser's 2.5 signature. The contract shall also contain the initial 26 27 purchase price and any additional charges to which the 2.8 purchaser may be subject in connection with the purchase of the timeshare plan, such as financing, or that will be 29 collected from the purchaser on or before closing, such as the 30

current year's annual assessment for common expenses.

1	(d) All purchase contracts for out-of-state timeshare
2	plans offered pursuant to this subsection must also contain
3	the following statements in conspicuous type:
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5	This timeshare plan has not been reviewed or
6	approved by the State of Florida.
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8	The timeshare interest you are purchasing
9	requires certain procedures to be followed in
10	order for you to use your interest. These
11	procedures may be different from those followed
12	in other timeshare plans. You should read and
13	understand these procedures prior to
14	purchasing.
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16	(e)1. An out-of-state timeshare plan may only be
17	offered pursuant to this subsection by the seller on behalf
18	of:
19	a. The developer of a timeshare plan that has been
20	approved by the division within the preceding 7 years pursuant
21	to s. 721.07 or s. 721.55, or concerning which an amendment by
22	the developer has been approved by the division within the
23	preceding 7 years, which timeshare plan has been neither
24	terminated nor withdrawn; or
25	b. A developer under common ownership or control with
26	a developer described in sub-subparagraph a., provided that
27	any common ownership shall constitute at least a 50-percent
28	ownership interest.
29	2. An out-of-state timeshare plan may only be offered
30	pursuant to this subsection to a person who already owns a
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timeshare interest in a timeshare plan filed by a developer 2 described in subparagraph 1. (f)1. Except for ss. 721.06, 721.065, 721.07, 721.27, 3 4 721.55, and 721.58, any out-of-state timeshare plan offered pursuant to this subsection must meet all requirements of this 5 chapter. The out-of-state timeshare plan shall also be 7 eligible for any exemptions provided by this chapter. 8 2. Any escrow account required to be established by s. 721.08 for any out-of-state timeshare plan offered under this 9 subsection may be maintained in the situs jurisdiction. 10 (q) Any seller of an out-of-state timeshare plan 11 12 offered pursuant to this subsection shall be required to provide notice of such plan to the division on a form 13 prescribed by the division, along with payment of a one-time 14 fee not to exceed \$1,000 per filing. 15 Section 2. Subsection (25) of section 721.05, Florida 16 17 Statutes, is amended to read: 18 721.05 Definitions.--As used in this chapter, the 19 term: 20 (25) "One-to-one purchaser to accommodation ratio" 21 means the ratio of the number of purchasers eliqible to use 22 the accommodations of a timeshare plan on a given day to the 23 number of accommodations available for use within the plan on 2.4 that day, such that the total number of purchasers eligible to 2.5 use the accommodations of the timeshare plan during any 26 12-month period a given calendar year never exceeds the total 27 number of accommodations available for use in the timeshare 2.8 plan during that 12-month period year. For purposes of 29 calculation under this subsection, each purchaser must be counted at least once, and no individual timeshare unit may be 30 counted more than 365 times per 12-month period calendar year

1 (or more than 366 times per leap year). A purchaser who is
2 delinquent in the payment of timeshare plan assessments shall
3 continue to be considered eligible to use the accommodations
4 of the timeshare plan for purposes of this subsection
5 notwithstanding any application of s. 721.13(6).

Section 3. Paragraph (b) of subsection (1) and paragraph (c) of subsection (3) of section 721.13, Florida Statutes, are amended to read:

721.13 Management.--

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- (b)1. With respect to a timeshare plan which is also regulated under chapter 718 or chapter 719, or which contains a mandatory owners' association, the board of administration of the owners' association shall be considered the managing entity of the timeshare plan.
- 2. During any period of time in which such owners' association has entered into a contract with a manager or management firm to provide some or all of the management services to the timeshare plan, both the board of administration and the manager or management firm shall be considered the managing entity of the timeshare plan and shall be jointly and severally responsible for the faithful discharge of the duties of the managing entity.
- 3. An owners' association which is the managing entity of a timeshare plan that includes condominium units or cooperative units shall not be considered a condominium association pursuant to the provisions of chapter 718 or a cooperative association pursuant to the provisions of chapter 719, unless such owners' association also operates the entire condominium pursuant to s. 718.111 or the entire cooperative pursuant to s. 719.104.

1	4.a. Notwithstanding anything to the contrary
2	contained in chapter 718 or chapter 719, timeshare condominium
3	associations and timeshare cooperative associations created
4	after July 1, 2006, are not subject to the provisions of s.
5	718.301(1) and (2) or s. 719.301(1) and (2) unless a majority
6	of those present at a duly called meeting of the association
7	other than any developer, which majority shall constitute at
8	least 15 percent of the total voting interests other than
9	those owned by any developer, vote to hold a
10	transfer-of-control election. A meeting to decide whether to
11	have a transfer-of-control election shall be conducted upon
12	the written request of 15 percent of the total voting
13	interests other than those owned by any developer. If a
14	transfer-of-control election is approved, that election, when
15	held, shall entitle purchasers other than a developer to elect
16	a majority of the members of the board of administration of
17	the association.
18	b. No transfer-of-control election held pursuant to
19	this subparagraph shall be held prior to the time that
20	transfer of majority control of the members of the board of
21	administration of the association would otherwise be required
22	by the provisions of s. 718.301(1) or s. 719.301(1). After
23	such time, the election approved under sub-subparagraph a.
24	shall be held with 75 days after the vote authorizing a
25	transfer-of-control election. After purchasers other than a
26	developer vote to elect a majority of the members of the board
27	of administration of the association, a developer may exercise
28	the right to vote any developer-owned timeshare interests in
29	the same manner as any purchaser except for purposes of
30	reacquiring control of the association or electing a majority
31	of the members of the board of administration

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- (3) The duties of the managing entity include, but are not limited to:
- 3 (c)1. Providing each year to all purchasers an 4 itemized annual budget which shall include all estimated revenues and expenses. The budget shall be in the form 5 required by s. 721.07(5)(u). The budget shall be the final budget adopted by the managing entity for the current fiscal 8 year. The final adopted budget is not required to be delivered if the managing entity has previously delivered a proposed 9 annual budget for the current fiscal year to purchasers in 10 accordance with chapter 718 or chapter 719 and the managing 11 12 entity includes a description of any changes in the adopted 13 budget with the assessment notice and a disclosure regarding the purchasers' right to receive a copy of the adopted budget, 14 if desired. The budget shall contain, as a footnote or 15 otherwise, any related party transaction disclosures or notes 16 17 which appear in the audited financial statements of the 18 managing entity for the previous budget year as required by paragraph (e). A copy of the final budget shall be filed with 19 the division for review within 30 days after the beginning of 20 21 each fiscal year together with a statement of the number of 22 periods of 7-day annual use availability that exist within the 23 timeshare plan, including those periods filed for sale by the developer but not yet committed to the timeshare plan, for 2.4 which annual fees are required to be paid to the division 2.5 under s. 721.27. 26
  - 2. Notwithstanding anything contained in chapter 718 or chapter 719 to the contrary, the board of administration of an owners' association which serves as the managing entity may from time to time reallocate reserves for deferred maintenance and capital expenditures required by s. 721.07(5)(u)3.a.(XI)

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from any deferred maintenance or capital expenditure reserve account to any other deferred maintenance or capital expenditure reserve account or accounts in its discretion without the consent of purchasers of the timeshare plan. Funds in any deferred maintenance or capital expenditure reserve account may not be transferred to any operating account without the consent of a majority of the purchasers of the timeshare plan. The managing entity may from time to time transfer excess funds in any operating account to any deferred maintenance or capital expenditure reserve account without the vote or approval of purchasers of the timeshare plan. In the event any amount of reserves for accommodations and facilities of a timeshare plan containing timeshare licenses or personal property timeshare interests exists at the end of the term of the timeshare plan, such reserves shall be refunded to purchasers on a pro rata basis. 3. With respect to any timeshare plan that has a

3. With respect to any timeshare plan that has a managing entity that is an owners' association, reserves may be waived or reduced by a majority vote of those voting interests that are present, in person or by proxy, at a duly called meeting of the owners' association. If a meeting of the purchasers has been called to determine whether to waive or reduce the funding of reserves and no such result is achieved or a quorum is not attained, the reserves as included in the budget shall go into effect.

Section 4. Subsection (1) of section 721.165, Florida Statutes, is amended to read:

721.165 Insurance.--

(1) The seller, initially, and thereafter the managing entity, shall be responsible for obtaining insurance to protect the accommodations and facilities of the timeshare

1	plan in an amount equal to the replacement cost of such
2	accommodations and facilities. Any insurance, regardless of
3	any requirement in the timeshare instrument for coverage for
4	"full insurable value," "replacement cost," or the like, may
5	include reasonable deductibles as determined initially by the
6	seller and thereafter by the managing entity. Failure to
7	obtain and maintain the insurance required by this subsection
8	during any period of developer control of the managing entity
9	shall constitute a breach of s. 721.13(2)(a) by the managing
10	entity, unless the managing entity can show that, despite such
11	failure, it exercised due diligence to obtain and maintain the
12	insurance required by this subsection.
13	Section 5. This act shall take effect July 1, 2006.
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15	STATEMENT OF SUBSTANTIAL CHANGES CONTAINED IN COMMITTEE SUBSTITUTE FOR
16	Senate Bill 2630
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18	The committee substitute revises the formula for funding reserve accounts. It provides for timeshare condominiums and
19	cooperative associations to be exempted from the board turnover provisions of ch. 719 and 719, F.S., unless a
20	majority of those present at a duly called meeting, other than the developer, vote to hold a transfer of control election.
21	It deletes the provision that provided that a developer may deliver documents required under ch 721, F.S., by alternative
22	media if agreed to and specified by the purchaser.
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