## Florida Senate - 2007

By Senator Fasano

11-1178A-07

1	A bill to be entitled
2	An act relating to title insurance; amending s.
3	627.777, F.S.; requiring title insurers to make
4	annual filings regarding premium rates;
5	requiring the Office of Insurance Regulation to
6	review the rate filings in order to determine
7	if a rate is excessive, inadequate, or unfairly
8	discriminatory based upon certain standards;
9	requiring the office to consider certain
10	factors when reviewing a rate filing;
11	authorizing the office to require an insurer to
12	provide certain information to the office at
13	the insurer's expense as part of the rate
14	review; authorizing the office to review a rate
15	at any time; requiring the office to follow
16	certain procedures when approving or
17	disapproving rates; requiring the office to
18	order the return of excess premium to
19	policyholders in the form of a credit or
20	refund; providing requirements regarding the
21	contents of rate filings; defining the term
22	"actuary"; providing exemptions to filing
23	deadlines; authorizing the office to enforce
24	specific penalties if an insurer fails to
25	timely make a rate filing; requiring that title
26	insurers, agencies, and agents make an annual
27	filing of certain statistical data before a
28	specified deadline; authorizing the Financial
29	Services Commission to adopt rules; amending s.
30	627.780, F.S.; prohibiting a person from
31	knowingly quoting, charging, accepting,

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1 collecting, or receiving a premium for title 2 insurance unless the premium is approved by the office; repealing s. 627.782, F.S., relating to 3 4 the adoption of rates by the Financial Services 5 Commission; repealing s. 627.783, F.S., б relating to provisions authorizing a deviation 7 from an adopted premium upon approval by the 8 office; providing an effective date. 9 Be It Enacted by the Legislature of the State of Florida: 10 11 12 Section 1. Section 627.777, Florida Statutes, is 13 amended to read: 627.777 Filing; approval of forms .--14 (1) A title insurer may not issue or agree to issue 15 any form of title insurance commitment, title insurance 16 17 policy, other contract of title insurance, or related form 18 until it is filed with and approved by the office. The office may not disapprove a title guarantee or policy form on the 19 ground that it has on it a blank form for an attorney's 20 21 opinion on the title. 22 (2) Each title insurer shall make an annual filing 23 with the office no later than 12 months after its previous filing, demonstrating that the rate is actuarially sound. 2.4 Rates for the required filing must include the charges for 25 26 primary title services and related title services as defined 27 in s. 627.7711. 28 (a) Upon receiving a rate filing, the office shall review the rate filing to determine if the rate is excessive, 29 inadequate, or unfairly discriminatory. In making that 30 determination, the office shall, in accordance with generally 31

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1 accepted and reasonable actuarial principles and techniques, 2 consider the following factors: 3 1. Past and prospective loss experience within and 4 without this state. 5 2. Each title insurer's loss experience and б prospective loss experience under closing protection letters 7 and policy liabilities. 8 3. A reasonable margin for underwriting profit and contingencies, including contingent liability under s. 9 10 627.7865, sufficient to allow title insurers, agents, and agencies to earn a rate of return on their capital which will 11 12 attract and retain adequate capital investment in the title 13 insurance business and maintain an efficient title insurance delivery system. 14 4. Past expenses and prospective expenses for 15 administration and handling of risks. 16 17 5. Liability for defalcation. 18 6. The degree of competition among insurers for the risk insured. 19 7. Investment income reasonably expected by the 20 21 insurer, consistent with the insurer's investment practices, 2.2 from investable premiums anticipated in the filing, plus any 23 other expected income from currently invested assets representing the amount expected on unearned premium reserves 2.4 25 and loss reserves. The commission may adopt rules using reasonable techniques of actuarial science and economics to 26 27 specify the manner in which insurers must calculate investment 28 income attributable to such classes of insurance written in this state and the manner in which such investment income must 29 be used in the calculation of insurance rates. The manner of 30 calculation shall contemplate allowances for an underwriting 31

1 profit factor and investment income that produce a reasonable 2 rate of return; however, investment income from invested surplus must not be considered. 3 4 8. The reasonableness of the judgment reflected in the filing. 5 б 9. Dividends, savings, or unabsorbed premium deposits 7 allowed or returned to Florida policyholders, members, or 8 subscribers. 9 10. The adequacy of loss reserves. 10 The cost of reinsurance. 11. 12. Trend factors, including trends in actual losses 11 12 per insured unit for the insurer making the filing. 13. Other relevant factors that affect the frequency 13 or severity of claims or upon expenses. 14 (b) After consideration of the rate factors provided 15 in paragraph (a), a rate may be found by the office to be 16 17 excessive, inadequate, or unfairly discriminatory based upon 18 the following standards: 1. Rates shall be deemed excessive if they are likely 19 to produce a profit from Florida business which is 20 21 unreasonably high in relation to the risk involved in the 2.2 class of business or if expenses are unreasonably high in 23 relation to services rendered. 2. Rates shall be deemed excessive if, among other 2.4 25 things, the rate structure established by a stock insurance company provides for replenishment of surpluses from premiums, 26 27 when the replenishment is necessitated by investment losses. 2.8 3. Rates shall be deemed inadequate if the rates and the investment income attributable to them are clearly 29 30 insufficient to sustain projected losses and expenses in the class of business to which they apply. 31

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1 A rate shall be deemed inadequate as to the premium 4. 2 charged to a risk or group of risks if discounts or credits that exceed a reasonable reflection of expense savings and 3 4 reasonably expected loss experience from the risk or group of 5 risks are allowed. б A rate shall be deemed unfairly discriminatory as 5. 7 to a risk or group of risks if the application of premium 8 discounts, credits, or surcharges among such risks does not bear a reasonable relationship to the expected loss and 9 10 expense experience among the various risks. (c) In reviewing a rate filing, the office may require 11 12 the insurer to provide at the insurer's expense all 13 information necessary to evaluate the condition of the company and the reasonableness of the filing according to the criteria 14 15 enumerated in this section. (d) The office may at any time review a rate, rating 16 17 schedule, rating manual, or rate change; the pertinent records 18 of the insurer; and market conditions. If the office finds on a preliminary basis that a rate may be excessive, inadequate, 19 or unfairly discriminatory, the office shall initiate 2.0 21 proceedings to disapprove the rate and shall notify the 2.2 insurer. However, the office may not disapprove as excessive 23 any rate for which it has given final approval or which has been deemed approved for a period of 1 year after the 2.4 effective date of the filing unless the office finds that a 25 material misrepresentation or material error was made by the 26 27 insurer or was contained in the filing. Upon being notified, 2.8 the insurer shall, within 60 days, file with the office all information that, in the belief of the insurer, proves the 29 reasonableness, adequacy, and fairness of the rate or rate 30 change. The office shall issue a notice of intent to approve 31

1	or a notice of intent to disapprove pursuant to the procedures
2	of paragraph (a) within 90 days after receipt of the insurer's
3	initial response. In such instances and in any administrative
4	proceeding relating to the legality of the rate, the insurer
5	or rating organization has the burden of proof to show by a
б	preponderance of the evidence that the rate is not excessive,
7	inadequate, or unfairly discriminatory. After the office
8	notifies an insurer that a rate may be excessive, inadequate,
9	or unfairly discriminatory, unless the office withdraws the
10	notification, the insurer may not alter the rate except to
11	conform with the office's notice until the earlier of 120 days
12	after the date the notification was provided or 180 days after
13	the date of the implementation of the rate. The office may,
14	subject to chapter 120, disapprove without the required 60-day
15	notification any rate increase filed by an insurer within the
16	prohibited time period or during the time that the legality of
17	the increased rate is being contested.
18	(e) If the office finds that a rate or rate change is
19	excessive, inadequate, or unfairly discriminatory, the office
20	shall issue an order of disapproval specifying that a new rate
21	or rate schedule that responds to the findings of the office
22	be filed by the insurer. The office shall further order that
23	premiums charged to each policyholder constituting the portion
24	of the rate above that which was actuarially justified be
25	returned to such policyholder in the form of a credit or
26	refund. If the office finds that a insurer's rate or rate
27	change is inadequate, the new rate or rate schedule filed with
28	the office in response to such a finding applies only to new
29	or renewal business of the insurer written on or after the
30	effective date of the responsive filing.
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(f) When submitting a rate filing, the chief executive officer or the chief financial officer of the title insurer and the chief actuary of the title insurer must certify the following information on a form approved by the commission, under oath and subject to penalty of perjury: The signing officer and actuary have reviewed the rate filing; 2. Based on the knowledge of the signing officer and actuary, the rate filing does not contain any untrue statement of a material fact or omit a material fact necessary to make the statements not misleading, in light of the circumstances under which such statements were made; 3. Based on the knowledge of the signing officer and actuary, the information and other factors described in this section, including, but not limited to, investment income, fairly present the basis of the rate filing in all material respects for the periods presented in the filing; and 4. Based on the knowledge of the signing officer and actuary, the rate filing reflects all premium savings that are reasonably expected to result from legislative enactments and are in accordance with generally accepted and reasonable actuarial techniques. A signing officer or actuary who knowingly makes a false certification under this subsection commits a violation of s. 626.9541(1)(e) and is subject to the penalties prescribed in s. 626.9521. Failure to provide such certification by the officer and actuary shall result in the rate filing being

- 29 <u>disapproved without prejudice. Under such circumstances, the</u>
- 30 insurer or rating organization may refile its rate filing with
- 31 the required certification. As used in this paragraph, the

1	term, "actuary" means an individual who is a member of the
2	Society of Actuaries or the American Academy of Actuaries.
3	(q) If, at the time a filing is required under this
4	section, an insurer is in the process of completing a rate
5	review, the insurer may apply to the office for an extension
6	of up to an additional 30 days to make the filing. The request
7	for an extension must be received by the office no later than
8	the date the filing is due.
9	(h) After receiving a request to be exempted from the
10	provisions of this section before the filing is due, the
11	office may, due to insignificant numbers of policies in force
12	or insignificant premium volume, exempt a company from filing
13	rates or rate certification as required by this section.
14	(i) If an insurer fails to meet the filing
15	requirements of this subsection and does not submit the filing
16	within 60 days following the date on which the filing is due,
17	the office may, in addition to any other penalty authorized by
18	law, order the insurer to discontinue the issuance of policies
19	for which the required filing was not made until such time
20	that the office determines that the required filing has been
21	submitted properly.
22	(3) Each title insurer, agency, and agent shall make
23	an annual filing of statistical data for related title
24	services as defined in s. 627.7711 with the office no later
25	than 12 months after its previous filing. The commission may,
26	by rule, require title insurers, agencies, or agents under
27	this part to annually submit statistical information,
28	including loss and expense data, as the office determines to
29	be necessary to analyze premium rates, retention rates, and
30	the condition of the title insurance industry.
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1 (4) The commission may establish procedures for the 2 required filings by rule. 3 Section 2. Subsection (1) of section 627.780, Florida 4 Statutes, is amended to read: 5 627.780 Illegal dealings in risk premium.--6 (1) A person may not knowingly quote, charge, accept, 7 collect, or receive a premium for title insurance other than 8 the premium approved by the office adopted by the commission. Section 3. Section 627.782, Florida Statutes, is 9 repealed. 10 11 Section 4. Section 627.783, Florida Statutes, is 12 repealed. 13 Section 5. This act shall take effect January 1, 2008. 14 15 16 SENATE SUMMARY 17 Requires title insurers to make annual filings regarding premium rates. Requires the Office of Insurance 18 Regulation to review the rate filings to determine if a rate is excessive, inadequate, or unfairly discriminatory based upon certain standards. Requires the office to 19 consider certain factors when reviewing a rate filing. 20 Authorizes the office to require an insurer to provide certain information to the office at the insurer's 21 expense as part of the rate review. Authorizes the office to review a rate at any time. Requires the office to 2.2 follow certain procedures when approving or disapproving rates. Requires the office to order the return of excess 23 premium to policyholders in the form of a credit or refund. Provides requirements regarding the contents of 2.4 rate filings. Provides definitions. Provides exemptions to filing deadlines. Authorizes the office to enforce specific penalties if an insurer fails to timely make a 25 rate filing. Requires title insurers, agencies, and agents to make an annual filing of certain statistical 2.6 data before a specified deadline. Authorizes the 27 Financial Services Commission to adopt rules. Provides that a person may not knowingly quote, charge, accept, 2.8 collect, or receive a premium for title insurance unless the premium is approved by the office. Repeals s. 627.782, F.S., which provides for adoption of rates. Repeals s. 627.783, F.S., which provides for deviation 29 30 from the adopted premium upon approval of the office. 31

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