By the Committees on Transportation and Economic Development Appropriations; Commerce; Transportation; and Senators Haridopolos and Crist

606-2654-07

1	A bill to be entitled
2	An act relating to recreational vehicle
3	manufacturers, distributors, dealers, and
4	importers; creating s. 320.3201, F.S.;
5	providing legislative intent; creating s.
6	320.3202, F.S.; providing definitions; creating
7	s. 320.3203, F.S.; providing requirements for a
8	manufacturer/dealer agreement; requiring
9	designation of the area of sales
10	responsibility; providing conditions for sales
11	outside the dealer's area of sales
12	responsibility; creating s. 320.3205, F.S.;
13	providing requirements and procedures for
14	termination, cancellation, or nonrenewal of a
15	manufacturer/dealer agreement by a manufacturer
16	or a dealer; providing for the repurchase by
17	the manufacturer of vehicles, accessories,
18	parts and equipment, tools, signage, and
19	machinery; requiring notification of a
20	manufacturer when a dealer takes on an
21	additional line-make; creating s. 320.3206,
22	F.S.; providing for change in ownership by a
23	dealer; requiring notice to the manufacturer;
24	providing requirements for objection by the
25	manufacturer; providing for a dealer to name a
26	family member as a successor in case of
27	retirement, incapacitation, or death of the
28	dealer; providing requirements for objection to
29	the successor by the manufacturer; creating s.
30	320.3207, F.S.; providing requirements for
31	warrantors, manufacturers, and dealers with

1	respect to warranty obligations; providing
2	requirements for compensation of the dealer;
3	authorizing warranty audits by the warrantor;
4	requiring cause for denial of compensation;
5	providing for disposition of warranty claims;
6	prohibiting certain acts by the warrantor and
7	the dealer; requiring notice of certain pending
8	suits; creating s. 320.3208, F.S.; providing
9	for inspection and rejection of a recreational
10	vehicle upon delivery to a dealer; creating s.
11	320.3209, F.S.; prohibiting a manufacturer or
12	distributor from coercing a dealer to perform
13	certain acts; creating s. 320.3210, F.S.;
14	providing for resolution when a dealer,
15	manufacturer, distributor, or warrantor is
16	injured by another party's violation;
17	authorizing civil action; providing for
18	mediation; providing for remedies; creating s.
19	320.3211, F.S.; providing administrative and
20	criminal penalties for violations; providing
21	for an administrative hearing to contest a
22	penalty imposed by the department; amending s.
23	320.8225, F.S.; providing licensure
24	requirements for distributors and importers;
25	providing for severability; providing an
26	effective date.
27	
28	Be It Enacted by the Legislature of the State of Florida:
29	
30	Section 1. Section 320.3201, Florida Statutes, is
31	created to read:

1	320.3201 Legislative intent
2	(1) It is the intent of the Legislature to protect the
3	public health, safety, and welfare of the residents of the
4	state by regulating the relationship between recreational
5	vehicle dealers and manufacturers, maintaining competition,
6	and providing consumer protection and fair trade.
7	(2) It is the intent of the Legislature that ss.
8	320.3201-320.3211 be applied to manufacturer/dealer agreements
9	entered into on or after October 1, 2007.
10	Section 2. Section 320.3202, Florida Statutes, is
11	created to read:
12	320.3202 DefinitionsAs used in ss.
13	320.3201-320.3211, the term:
14	(1) "Area of sales responsibility" means the
15	geographical area agreed to by the dealer and the manufacturer
16	in the manufacturer/dealer agreement within which the dealer
17	has the exclusive right to display or sell the manufacturer's
18	new recreational vehicles of a particular line-make.
19	(2) "Dealer" means any person, firm, corporation, or
20	business entity licensed or required to be licensed under s.
21	<u>320.771.</u>
22	(3) "Distributor" means any person, firm, corporation,
23	or business entity that purchases new recreational vehicles
24	for resale to dealers.
25	(4) "Factory campaign" means an effort on the part of
26	a warrantor to contact recreational vehicle owners or dealers
27	in order to address a part or equipment issue.
28	(5) "Family member" means a spouse, child, grandchild,
29	parent, sibling, niece, or nephew, or the spouse thereof.
30	(6) "Line-make" means a specific series of
31	recreational vehicle products that:

1	(a) Are identified by a common series trade name or
2	trademark;
3	(b) Are targeted to a particular market segment, as
4	determined by their decor, features, equipment, size, weight,
5	and price range;
6	(c) Have lengths and interior floor plans that
7	distinguish the recreational vehicles from other recreational
8	vehicles with substantially the same decor, equipment,
9	features, price, and weight;
10	(d) Belong to a single, distinct classification of
11	recreational vehicle product type having a substantial degree
12	of commonality in the construction of the chassis, frame, and
13	body; and
14	(e) The manufacturer/dealer agreement authorizes a
15	dealer to sell.
16	(7) "Manufacturer" means any person, firm,
17	corporation, or business entity that engages in the
18	manufacturing of recreational vehicles.
19	(8) "Manufacturer/dealer agreement" means a written
20	agreement or contract entered into between a manufacturer and
21	a dealer that fixes the rights and responsibilities of the
22	parties and pursuant to which the dealer sells new
23	recreational vehicles.
24	(9) "Proprietary part" means any part manufactured by
25	or for and sold exclusively by the manufacturer.
26	(10) "Recreational vehicle" means the category of
27	motor vehicle described in s. 320.01(1)(b).
28	(11) "Transient customer" means a customer who is
29	temporarily traveling through a dealer's area of sales
30	responsibility.
31	

1	(12) "Warrantor" means any person, firm, corporation,
2	or business entity that gives a warranty in connection with a
3	new recreational vehicle or parts, accessories, or components
4	thereof. The term does not include service contracts,
5	mechanical or other insurance, or extended warranties sold for
6	separate consideration by a dealer or other person not
7	controlled by a manufacturer.
8	Section 3. Section 320.3203, Florida Statutes, is
9	created to read:
10	320.3203 Requirement for a written manufacturer/dealer
11	agreement; area of sales responsibility
12	(1) A manufacturer or distributor may not sell a
13	recreational vehicle in this state to or through a dealer
14	without having first entered into a manufacturer/dealer
15	agreement with a dealer which has been signed by both parties.
16	(2) The manufacturer shall designate the area of sales
17	responsibility exclusively assigned to a dealer in the
18	manufacturer/dealer agreement and may not change such area or
19	contract with another dealer for sale of the same line-make in
20	the designated area during the duration of the agreement.
21	(3) The area of sales responsibility may not be
22	reviewed or changed until 1 year after the execution of the
23	manufacturer/dealer agreement.
24	(4) A motor vehicle dealer may not sell a new
25	recreational vehicle in this state without having first
26	entered into a manufacturer/dealer agreement with a
27	manufacturer or distributor and may not sell outside of the
28	area of sales responsibility designated in the agreement.
29	(5) Notwithstanding subsection (4), a dealer may sell
30	outside of its designated area of sales responsibility if the
31	

1	dealer obtains an offsite/supplemental license pursuant to s.
2	320.771(7) and meets any one of the following conditions:
3	(a) For sales of the same line-make within another
4	dealer's designated area of sales responsibility, the dealer
5	must obtain in advance of the off-premise sale a written
6	agreement signed by the dealer, the manufacturer of the
7	recreational vehicles to be sold at the off-premise sale, and
8	the dealer in whose designated area of sales responsibility
9	the off-premise sale will occur which:
10	1. Designates the line-make of the recreational
11	vehicles to be sold;
12	2. Sets forth the time period for the off-premise
13	sale; and
14	3. Affirmatively authorizes the sale of the same
15	line-make of the recreational vehicles.
16	(b) The off-premise sale is not located within any
17	dealer's designated area of sales responsibility and is in
18	conjunction with a public vehicle show.
19	(c) The off-premise sale is in conjunction with a
20	public vehicle show in which more than 35 dealers are
21	participating and the show is predominantly funded by
22	manufacturers. For the purposes of this subsection, the term
23	"public vehicle show" means an event sponsored by an
24	organization approved under s. 501(c)(6) of the Internal
25	Revenue Code which has the purpose of promoting the welfare of
26	the recreational vehicle industry and is located at a site
27	that:
28	1. Will be used to display and sell recreational
29	vehicles;
30	2. Is not used for off-premise sales for more than 10
31	days in a calendar year; and

1	3. Is not the location set forth on any dealer's
2	license as its place of business.
3	Section 4. Section 320.3205, Florida Statutes, is
4	created to read:
5	320.3205 Termination, cancellation, and nonrenewal of
6	a manufacturer/dealer agreement
7	(1) A manufacturer or distributor, directly or through
8	any officer, agent, or employee, may not terminate, cancel, or
9	fail to renew a manufacturer/dealer agreement without good
10	cause, and, upon renewal, may not require additional inventory
11	stocking requirements or increased retail sales targets in
12	excess of the market growth in the dealer's area of sales
13	responsibility.
14	(a) The manufacturer or distributor has the burden of
15	showing good cause for terminating, canceling, or failing to
16	renew a manufacturer/dealer agreement with a dealer. For
17	purposes of determining whether there is good cause for the
18	proposed action, any of the following factors may be
19	considered:
20	1. The extent of the affected dealer's penetration in
21	the relevant market area.
22	2. The nature and extent of the dealer's investment in
23	its business.
24	3. The adequacy of the dealer's service facilities,
25	equipment, parts, supplies, and personnel.
26	4. The effect of the proposed action on the community.
27	5. The extent and quality of the dealer's service
28	under recreational vehicle warranties.
29	6. The failure to follow agreed-upon procedures or
30	standards related to the overall operation of the dealership.
31	

1	7. The dealer's performance under the terms of its
2	manufacturer/dealer agreement.
3	(b) Except as otherwise provided in this section, a
4	manufacturer or distributor shall provide a dealer with at
5	least 120 days' prior written notice of termination,
6	cancellation, or nonrenewal of the manufacturer/dealer
7	agreement.
8	1. The notice must state all reasons for the proposed
9	termination, cancellation, or nonrenewal and must further
10	state that if, within 30 days following receipt of the notice,
11	the dealer provides to the manufacturer or distributor a
12	written notice of intent to cure all claimed deficiencies, the
13	dealer will then have 120 days following receipt of the notice
14	to rectify the deficiencies. If the deficiencies are rectified
15	within 120 days, the manufacturer's or distributor's notice is
16	voided. If the dealer fails to provide the notice of intent to
17	cure the deficiencies in the prescribed time period, the
18	termination, cancellation, or nonrenewal takes effect 30 days
19	after the dealer's receipt of the notice unless the dealer has
20	new and untitled inventory on hand that may be disposed of
21	pursuant to subsection (3).
22	2. The notice period may be reduced to 30 days if the
23	grounds for termination, cancellation, or nonrenewal are due
24	to:
25	a. A dealer or one of its owners being convicted of,
26	or entering a plea of nolo contendere to, a felony;
27	b. The abandonment or closing of the business
28	operations of the dealer for 10 consecutive business days
29	unless the closing is due to an act of God, strike, labor
30	difficulty, or other cause over which the dealer has no
31	control;

1	c. A significant misrepresentation by the dealer
2	materially affecting the business relationship; or
3	d. A suspension or revocation of the dealer's license,
4	or refusal to renew the dealer's license, by the department.
5	3. The notice provisions of this paragraph do not
6	apply if the reason for termination, cancellation, or
7	nonrenewal is insolvency, the occurrence of an assignment for
8	the benefit of creditors, or bankruptcy.
9	(2) A dealer may terminate, cancel, or not renew its
10	manufacturer/dealer agreement with a manufacturer or
11	distributor with or without cause at any time by giving 30
12	days' written notice to the manufacturer. If the termination,
13	cancellation, or nonrenewal is for cause, the dealer has the
14	burden of showing good cause. Any of the following items shall
15	be deemed good cause for the proposed action by a dealer:
16	(a) A manufacturer being convicted of, or entering a
17	plea of nolo contendere to, a felony.
18	(b) The business operations of the manufacturer have
19	been abandoned or closed for 10 consecutive business days,
20	unless the closing is due to an act of God, strike, labor
21	difficulty, or other cause over which the manufacturer has no
22	control.
23	(c) A significant misrepresentation by the
24	manufacturer materially affecting the business relationship.
25	(d) A material violation of ss. 320.3201-320.3211
26	which is not cured within 30 days after written notice by the
27	dealer.
28	(e) A declaration by the manufacturer of bankruptcy,
29	insolvency, or the occurrence of an assignment for the benefit
30	of creditors or bankruptcy.
31	

1	(3) If the manufacturer/dealer agreement is
2	terminated, canceled, or not renewed by the manufacturer or
3	distributor without cause or by the dealer for cause, the
4	manufacturer shall, at the election of the dealer and within
5	45 days after termination, cancellation, or nonrenewal,
6	repurchase:
7	(a) All new, untitled recreational vehicles that were
8	acquired from the manufacturer or distributor within 18 months
9	before the date of the notice of termination, cancellation, or
10	nonrenewal; that have not been used, except for demonstration
11	purposes; and that have not been altered or damaged, at 100
12	percent of the net invoice cost, including transportation,
13	less applicable rebates and discounts to the dealer. If any of
14	the repurchased vehicles is damaged, the amount due to the
15	dealer shall be reduced by the cost to repair the damaged
16	vehicle. Damage prior to delivery to the dealer does not
17	disqualify repurchase under this subsection;
18	(b) All undamaged accessories and proprietary parts
19	sold to the dealer for resale within the 12 months prior to
20	termination, cancellation, or nonrenewal, if accompanied by
21	the original invoice, at 105 percent of the original net price
22	paid to the manufacturer or distributor to compensate the
23	dealer for handling, packing, and shipping the parts; and
24	(c) Any properly functioning diagnostic equipment,
25	special tools, current signage, and other equipment and
26	machinery at 100 percent of the dealer's net cost plus
27	freight, destination, delivery, and distribution charges and
28	sales taxes, if any, if it was purchased by the dealer within
29	5 years before termination, cancellation, or nonrenewal and
30	upon the manufacturer's or distributor's request and can no
31	

1	longer be used in the normal course of the dealer's ongoing
2	business.
3	
4	The manufacturer or distributor shall pay the dealer within 30
5	days after receipt of the returned items.
6	(4) When taking on an additional line-make of
7	recreational vehicle, a dealer shall notify in writing any
8	manufacturer with whom the dealer has a manufacturer/dealer
9	agreement of the same line-make at least 30 days prior to
10	entering into a manufacturer/dealer agreement with the
11	manufacturer of the additional line-make.
12	Section 5. Section 320.3206, Florida Statutes, is
13	created to read:
14	320.3206 Transfer of ownership; family succession
15	(1) If a dealer desires to make a change in ownership
16	by the sale of the business assets, stock transfer, or
17	otherwise, the dealer shall give the manufacturer or
18	distributor written notice at least 10 business days before
19	the closing, including all supporting documentation as may be
20	reasonably required by the manufacturer or distributor to
21	determine if an objection to the sale may be made. In the
22	absence of a breach by the selling dealer of its dealer
23	agreement or this chapter, the manufacturer or distributor
24	shall not object to the proposed change in ownership unless
25	the prospective transferee:
26	(a) Has previously been terminated by the manufacturer
27	for breach of its dealer agreement;
28	(b) Has been convicted of a felony or any crime of
29	fraud, deceit, or moral turpitude;
30	(c) Lacks any license required by law;
31	

1	(d) Does not have an active line of credit sufficient
2	to purchase a manufacturer's product; or
3	(e) Has undergone in the last 10 years bankruptcy,
4	insolvency, a general assignment for the benefit of creditors,
5	or the appointment of a receiver, trustee, or conservator to
6	take possession of the transferee's business or property.
7	(2) If the manufacturer or distributor objects to a
8	proposed change of ownership, the manufacturer or distributor
9	shall give written notice of its reasons to the dealer within
10	7 business days after receipt of the dealer's notification and
11	complete documentation. The manufacturer or distributor has
12	the burden of proof with regard to its objection. If the
13	manufacturer or distributor does not give timely notice of its
14	objection, the change or sale shall be deemed approved.
15	(3)(a) It is unlawful for a manufacturer or
16	distributor to fail to provide a dealer an opportunity to
17	designate, in writing, a family member as a successor to the
18	dealership in the event of the death, incapacity, or
19	retirement of the dealer. It is unlawful to prevent or refuse
20	to honor the succession to a dealership by a family member of
21	the deceased, incapacitated, or retired dealer unless the
22	manufacturer or distributor has provided to the dealer written
23	notice of its objections within 10 days after receipt of the
24	dealer's modification of the dealer's succession plan. In the
25	absence of a breach of the dealer agreement, the manufacturer
26	may object to the succession for the following reasons only:
27	1. Conviction of the successor of a felony or any
28	crime of fraud, deceit, or moral turpitude;
29	2. Bankruptcy or insolvency of the successor during
30	the past 10 years;
31	

1	3. Prior termination by the manufacturer of the
2	successor for breach of a dealer agreement;
3	4. The lack of an active line of credit for the
4	successor sufficient to purchase the manufacturer's product;
5	<u>or</u>
6	5. The lack of any license for the successor required
7	by law.
8	(b) The manufacturer or distributor has the burden of
9	proof regarding its objection. However, a family member may
10	not succeed to a dealership if the succession involves,
11	without the manufacturer's or distributor's consent, a
12	relocation of the business or an alteration of the terms and
13	conditions of the manufacturer/dealer agreement.
14	Section 6. Section 320.3207, Florida Statutes, is
15	created to read:
16	320.3207 Warranty obligations
17	(1) Each warrantor shall:
18	(a) Specify in writing to each of its dealer
19	obligations, if any, for preparation, delivery, and warranty
20	service on its products;
21	(b) Compensate the dealer for warranty service
22	required of the dealer by the warrantor; and
23	(c) Provide the dealer the schedule of compensation to
24	be paid and the time allowances for the performance of any
25	work and service.
26	
27	The schedule of compensation must include reasonable
28	compensation for diagnostic work as well as warranty labor.
29	(2) Time allowances for the diagnosis and performance
30	of warranty labor must be reasonable for the work to be
31	performed. The compensation of a dealer for warranty labor may

1	not be less than the lowest retail labor rates actually
2	charged by the dealer for like nonwarranty labor as long as
3	such rates are reasonable.
4	(3) The warrantor shall reimburse the dealer for
5	warranty parts at actual wholesale cost plus a minimum
6	30-percent handling charge and the cost, if any, of freight to
7	return warranty parts to the warrantor.
8	(4) Warranty audits of dealer records may be conducted
9	by the warrantor on a reasonable basis, and dealer claims for
10	warranty compensation may not be denied except for cause, such
11	as performance of nonwarranty repairs, material noncompliance
12	with the warrantor's published policies and procedures, lack
13	of material documentation, fraud, or misrepresentation.
14	(5) The dealer shall submit warranty claims within 45
15	days after completing work.
16	(6) The dealer shall notify the warrantor verbally or
17	in writing if the dealer is unable to perform material or
18	repetitive warranty repairs as soon as is reasonably possible.
19	(7) The warrantor shall disapprove warranty claims in
20	writing within 45 days after the date of submission by the
21	dealer in the manner and form prescribed by the warrantor.
22	Claims not specifically disapproved in writing within 45 days
23	shall be construed to be approved and must be paid within 60
24	days.
25	(8) It is a violation of ss. 320.3201-320.3211 for any
26	warrantor to:
27	(a) Fail to perform any of its warranty obliqations
28	with respect to its warranted products;
29	(b) Fail to include, in written notices of factory
30	campaigns to recreational vehicle owners and dealers, the

31 expected date by which necessary parts and equipment,

1	including tires and chassis or chassis parts, will be
2	available to dealers to perform the campaign work. The
3	warrantor may ship parts to the dealer to effect the campaign
4	work, and, if such parts are in excess of the dealer's
5	requirements, the dealer may return unused parts to the
6	warrantor for credit after completion of the campaign;
7	(c) Fail to compensate any of its dealers for
8	authorized repairs effected by the dealer of merchandise
9	damaged in manufacture or transit to the dealer, if the
10	carrier is designated by the warrantor, factory branch,
11	distributor, or distributor branch;
12	(d) Fail to compensate any of its dealers for
13	authorized warranty service in accordance with the schedule of
14	compensation provided to the dealer pursuant to this section
15	if performed in a timely and competent manner;
16	(e) Intentionally misrepresent in any way to
17	purchasers of recreational vehicles that warranties with
18	respect to the manufacture, performance, or design of the
19	vehicle are made by the dealer as warrantor or cowarrantor; or
20	(f) Require the dealer to make warranties to customers
21	in any manner related to the manufacture of the recreational
22	vehicle.
23	(9) It is a violation of ss. 320.3201-320.3211 for any
24	dealer to:
25	(a) Fail to perform predelivery inspection functions,
26	as specified by the warrantor, in a competent and timely
27	manner;
28	(b) Fail to perform warranty service work authorized
29	by the warrantor in a reasonably competent and timely manner
30	on any transient customer's vehicle of the same line-make; or
31	(c) Misrepresent the terms of any warranty.

1	(10) Notwithstanding the terms of any
2	manufacturer/dealer agreement, it is a violation of ss.
3	320.3201-320.3211 for:
4	(a) A warrantor to fail to indemnify and hold harmless
5	its dealer against any losses or damages to the extent such
6	losses or damages are caused by the negligence or willful
7	misconduct of the warrantor. The dealer may not be denied
8	indemnification for failing to discover, disclose, or remedy a
9	defect in the design or manufacturing of the recreational
10	vehicle. The dealer shall provide to the warrantor a copy of
11	any suit in which allegations are made that come within this
12	subsection within 10 days after receiving such suit.
13	(b) A dealer to fail to indemnify and hold harmless
14	its warrantor against any losses or damages to the extent such
15	losses or damages are caused by the negligence or willful
16	misconduct of the dealer. The warrantor shall provide to the
17	dealer a copy of any suit in which allegations are made that
18	come within this subsection within 10 days after receiving
19	such suit.
20	Section 7. Section 320.3208, Florida Statutes, is
21	created to read:
22	320.3208 Inspection and rejection by the dealer
23	(1) Whenever a new recreational vehicle is damaged
24	prior to transit to the dealer or is damaged in transit to the
25	dealer when the carrier or means of transportation has been
26	selected by the manufacturer or distributor, the dealer shall
27	notify the manufacturer or distributor of the damage within
28	the timeframe specified in the manufacturer/dealer agreement
29	and:
30	
31	

1	(a) Request from the manufacturer or distributor
2	authorization to replace the components, parts, and
3	accessories damaged or otherwise correct the damage; or
4	(b) Reject the vehicle within the timeframe set forth
5	in subsection (3).
6	
7	If the manufacturer or distributor refuses or fails to
8	authorize repair of such damage within 10 days after receipt
9	of notification or if the dealer rejects the recreational
10	vehicle because of damage, ownership of the new recreational
11	vehicle reverts to the manufacturer or distributor.
12	(2) The dealer shall exercise due care in custody of
13	the damaged recreational vehicle, but the dealer shall have no
14	other obligations, financial or otherwise, with respect to
15	that recreational vehicle.
16	(3) The timeframe for inspection and rejection by the
17	dealer must be part of the manufacturer/dealer agreement and
18	may not be less than 2 business days after the physical
19	delivery of the recreational vehicle.
20	(4) Any recreational vehicle that has, at the time of
21	delivery to the dealer, an unreasonable amount of miles on its
22	odometer, as determined by the dealer, may be subject to
23	rejection by the dealer and reversion of the vehicle to the
24	manufacturer or distributor. In no instance shall a dealer
25	deem an amount less than the distance between the dealer and
26	the manufacturer's factory or a distributor's point of
27	distribution, plus 100 miles, as unreasonable.
28	Section 8. Section 320.3209, Florida Statutes, is
29	created to read:
30	320.3209 Coercion of dealer prohibited
31	

1	(1) A manufacturer or distributor may not coerce or
2	attempt to coerce a dealer to:
3	(a) Purchase a product that the dealer did not order;
4	(b) Enter into an agreement with the manufacturer or
5	distributor;
6	(c) Take any action that is unfair or unreasonable to
7	the dealer; or
8	(d) Enter into an agreement that requires the dealer
9	to submit its disputes to binding arbitration or otherwise
10	waive rights or responsibilities provided under ss.
11	320.3201-320.3211.
12	(2) As used in this section, the term "coerce"
13	includes, but is not limited to, threatening to terminate,
14	cancel, or not renew a manufacturer/dealer agreement without
15	good cause or threatening to withhold product lines or delay
16	product delivery as an inducement to amending the
17	manufacturer/dealer agreement.
18	Section 9. Section 320.3210, Florida Statutes, is
19	created to read:
20	320.3210 Civil dispute resolution; mediation;
21	relief
22	(1) A dealer, manufacturer, distributor, or warrantor
23	injured by another party's violation of ss. 320.3201-320.3211
24	may bring a civil action in circuit court to recover actual
25	damages. The court shall award attorney's fees and costs to
26	the prevailing party in such action. Venue for any civil
27	action authorized by this section must exclusively be in the
28	county in which the dealership is located. In an action
29	involving more than one dealer, venue may be in any county in
30	which a dealer who is party to the action is located.
31	

2.2

2.4

2.5

2.8

	(2) Before		bri	inging	, su	it	under	this	se	ection,		the	party	
hringi	na	ai +	for	22	21100			12+10	a aha	וו	002210	_	T. 730	i++0n
bringi	119	suit	101	an	arrec	lea	V T (DIACTOR	ı sııa	тт_	serve	a	WL.	rtten
demand	fo	r med	diat:	ion	upon	the	of	fendir	ng pa	rty	<u>.</u>			

- (a) The demand for mediation shall be served upon the offending party via certified mail at the address stated within the agreement between the parties. If a civil action is initiated between two dealers, the demand must be mailed to the address on the dealer's license filed with the department.
- (b) The demand for mediation must contain a brief statement of the dispute and the relief sought by the party filing the demand.
- (c) Within 20 days after the date a demand for mediation is served, the parties shall mutually select an independent certified mediator and meet with the mediator for the purpose of attempting to resolve the dispute. The meeting place must be in this state in a location selected by the mediator. The mediator may extend the date of the meeting for good cause shown by either party or upon stipulation of both parties.
- (d) The service of a demand for mediation under this subsection stays the time for the filing of any complaint, petition, protest, or action under ss. 320.3201-320.3211 until representatives of both parties have met with a mutually selected mediator for the purpose of attempting to resolve the dispute. If a complaint, petition, protest, or action is filed before that meeting, the court shall enter an order suspending the proceeding or action until the meeting has occurred and may, upon written stipulation of all parties to the proceeding or action that they wish to continue to mediate under this subsection, enter an order suspending the proceeding or action for as long a period as the court considers appropriate. A

suspension order issued under this paragraph may be revoked by 2 the court. (e) The parties to the mediation shall bear their own 3 costs for attorney's fees and divide equally the cost of the 4 5 mediator. 6 (3) In addition to the remedies provided in this section and notwithstanding the existence of any additional 8 remedy at law, a dealer or manufacturer may apply to a circuit court for the grant, upon a hearing and for cause shown, of a 9 10 temporary or permanent injunction, or both, restraining any person from acting as a dealer, manufacturer, distributor, or 11 12 importer without being properly licensed pursuant to this 13 chapter, from violating or continuing to violate any of the provisions of ss. 320.3201-320.3211, or from failing or 14 refusing to comply with the requirements of ss. 15 320.3201-320.3211. Such injunction shall be issued without 16 bond. A single act in violation of s. 320.3203 is sufficient 18 to authorize the issuance of an injunction. 19 Section 10. Section 320.3211, Florida Statutes, is created to read: 2.0 21 320.3211 Penalties.--22 (1) The department may suspend or revoke any license 23 issued under s. 320.771 upon a finding that the dealer, manufacturer, distributor, or importer violated any provision 2.4 of ss. 320.3201-320.3211. The department may impose, levy, and 2.5 collect by legal process fines, in an amount not to exceed 26 27 \$1,000 for each violation, against any person if it finds that 2.8 such person has violated any provision of ss. 320.3201-320.3211. Such person is entitled to an 29 30 administrative hearing pursuant to chapter 120 to contest the 31

2.4

2.8

action or fine levied, or about to be levied, against the person.

(2) In addition to the civil and administrative remedies, a person who violates any provision of ss.

320.3201-320.3211 commits a misdemeanor of the second degree, punishable as provided in s. 775.082 or s. 775.083.

Section 11. Section 320.8225, Florida Statutes, is amended to read:

320.8225 Mobile home and recreational vehicle

<u>manufacturer, distributor, and importer license</u> manufacturer's

license.--

- (1) LICENSE REQUIRED.—Any person who engages in the business of a mobile home manufacturer or a recreational vehicle manufacturer, distributor, or importer in this state, or who manufactures mobile homes or recreational vehicles out of state which are ultimately offered for sale in this state, shall obtain annually a license for each factory location in this state and for each factory location out of state which manufactures mobile homes or recreational vehicles for sale in this state, prior to distributing or importing mobile homes or recreational vehicles for sale in this state.
- shall be in the form prescribed by the department and shall contain sufficient information to disclose the identity, location, and responsibility of the applicant. The application must shall also include a copy of the warranty and a complete statement of any service agreement or policy to be utilized by the applicant, any information relating to the applicant's solvency and financial standing, and any other pertinent matter commensurate with safeguarding the public. The department may prescribe an abbreviated application for

2.4

renewal of a license if the licensee <u>has</u> had previously filed an initial application pursuant to this section. The application for renewal <u>must shall</u> include any information necessary to <u>make bring</u> current the information required in the initial application.

- (3) FEES.--Upon <u>submitting an making</u> initial application, the applicant shall pay to the department a fee of \$300. Upon <u>submitting a making</u> renewal application, the applicant shall pay to the department a fee of \$100. Any applicant for renewal who <u>fails has failed</u> to submit his or her renewal application by October 1 shall pay a renewal application fee equal to the original application fee. No fee is refundable. All fees <u>must shall</u> be deposited into the General Revenue Fund.
- (4) NONRESIDENT.--Any person applying for a license who is not a resident of this state <u>must designate</u> shall have designated an agent for service of process pursuant to s. 48.181.
 - (5) REQUIREMENT OF ASSURANCE. --
- manufacture mobile homes, the applicant or licensee shall submit a surety bond, cash bond, or letter of credit from a financial institution, or a proper continuation certificate, sufficient to assure satisfaction of claims against the licensee for failure to comply with appropriate code standards, failure to provide warranty service, or violation of any provisions of this section. The amount of the surety bond, cash bond, or letter of credit must shall be \$50,000. Only one surety bond, cash bond, or letter of credit shall be required for each manufacturer, regardless of the number of factory locations. The surety bond, cash bond, or letter of

2.4

2.8

credit <u>must shall</u> be to the department, in favor of any retail customer who <u>suffers a shall suffer</u> loss arising out of noncompliance with code standards or failure to honor or provide warranty service. The department <u>may shall have the right to</u> disapprove any bond or letter of credit that does not provide assurance as provided in this section.

- (b) Annually, prior to the receipt of a license to manufacture, distribute, or import recreational vehicles, the applicant or licensee shall submit a surety bond, or a proper continuation certificate, sufficient to assure satisfaction of claims against the licensee for failure to comply with appropriate code standards, failure to provide warranty service, or violation of any provisions of this section. The amount of the surety bond must shall be \$10,000 per year. The surety bond must shall be to the department, in favor of any retail customer who suffers shall suffer loss arising out of noncompliance with code standards or failure to honor or provide warranty service. The department may shall have the right to disapprove any bond that which does not provide assurance as provided in this section.
- (c) The department shall adopt rules pursuant to chapter 120 $\frac{1}{2}$ relating to $\frac{1}{2}$ consistent with this section in providing assurance of satisfaction of claims $\frac{1}{2}$ under this section.
- (d) The department shall, upon denial, suspension, or revocation of any license, notify the surety company of the licensee, in writing, that the license has been denied, suspended, or revoked and shall state the reason for such denial, suspension, or revocation.
- (e) Any surety company that which pays any claim against the bond of any licensee shall notify the department,

3

4

5 6

7

8

9

10 11

16 17

18

19 20

21

22

23

2.4

25

in writing, that it has paid such a claim and shall state the amount of the claim.

- (f) Any surety company that which cancels the bond of any licensee shall notify the department, in writing, of such cancellation, giving reason for the cancellation.
- (6) LICENSE YEAR.--A license issued to a mobile home manufacturer or a recreational vehicle manufacturer, distributor, or importer entitles the licensee to conduct the business of a mobile home or recreational vehicle manufacturer for a period of 1 year from October 1 preceding the date of issuance.
- 12 (7) DENIAL OF LICENSE.--The department may deny a

 13 mobile home manufacturer or a recreational vehicle

 14 manufacturer, distributor, or importer manufacturer's license

 15 on the ground that:
 - (a) The applicant has made a material misstatement in his or her application for a license.
 - (b) The applicant has failed to comply with any applicable provision of this chapter.
 - (c) The applicant has failed to provide warranty service.
 - (d) The applicant or one or more of his or her principals or agents has violated any law, rule, or regulation relating to the manufacture or sale of mobile homes or recreational vehicles.
- 26 (e) The department has proof of <u>the</u> unfitness of the applicant.
- 28 (f) The applicant or licensee has engaged in previous 29 conduct in any state which would have been a ground for 30 revocation or suspension of a license in this state.

31

(g) The applicant or licensee has violated any provision of the provisions of the National Mobile Home

Construction and Safety Standards Act of 1974 or any related rule or regulation adopted by of the Department of Housing and Urban Development promulgated thereunder.

2.8

Upon denial of a license, the department shall notify the applicant within 10 days, stating in writing its grounds for denial. The applicant is entitled to an administrative a public hearing and may request that such hearing be held within 45 days of denial of the license. All proceedings must shall be pursuant to chapter 120.

- department shall suspend or, in the case of a subsequent offense, shall revoke any license upon a finding that the licensee violated any provision of this chapter or any other law of this state regarding the manufacture, warranty, or sale of mobile homes or recreational vehicles. The department may reinstate the license if it When any license has been revoked or suspended by the department, it may be reinstated if the department finds that the former licensee has complied with all applicable requirements of this chapter and an application for a license is refiled pursuant to this section.
- (9) CIVIL PENALTIES; PROCEDURE.--In addition to the exercise of other powers provided in this section, The department is authorized to assess, impose, levy, and collect by legal process a civil penalty, in an amount not to exceed \$1,000 for each violation, against any licensee if it finds that a licensee has violated any provision of this section or has violated any other law of this state having to do with dealing in motor vehicles. A Any licensee is shall be entitled

1	to a hearing pursuant to chapter 120 should the licensee wish						
2	to contest the fine levied, or about to be levied, upon him or						
3	her.						
4	Section 12. If any provision of this act or the						
5	application thereof to any person or circumstance is held						
6	invalid, the invalidity does not affect other provisions or						
7	applications of the act which can be given effect without the						
8	invalid provision or application and, to this end, the						
9	provisions of this act are severable.						
10	Section 13. This act shall take effect October 1,						
11	2007.						
12							
13	STATEMENT OF SUBSTANTIAL CHANGES CONTAINED IN COMMITTEE SUBSTITUTE FOR						
14	CS/CS Senate Bill 2488						
15							
16	The committee substitute makes clarifying and technical changes to the bill.						
17	changes to the biii.						
18							
19							
20							
21							
22							
23							
24							
25							
26							
27							
28							
29							
30							
31							