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A bill to be entitled

2 An act relating to vacation and timeshare plans; amending 3 s. 721.03, F.S.; revising the formula for funding reserve accounts for conversions; authorizing a seller to offer 4 timeshare interests in a timeshare plan located outside of 5 this state without filing a public offering statement for 6 7 such out-of-state timeshare plan; providing criteria for such offers; requiring certain notice; providing for a 8 9 fee; conforming cross-references and terminology; amending s. 721.05, F.S.; revising the definition of the term "one-10 to-one purchaser to accommodation ratio"; providing 11 definitions for the terms "lead dealer," "personal contact 12 information, " and "resale service provider"; amending s. 13 721.07, F.S.; revising information required to be 14 contained in filed public offering statements for certain 15 16 timeshare plans; authorizing the Division of Florida Land 17 Sales, Condominiums, and Mobile Homes to accept alternate forms of timeshare disclosure statements; conforming 18 19 cross-references; amending s. 721.075, F.S.; conforming 20 terminology; amending s. 721.11, F.S.; revising provisions relating to advertising and oral statements to include 21 those made by resale service providers; providing that a 22 seller or resale service provider may not misrepresent or 23 falsely imply that the resale service provider is 24 25 affiliated with, or obtained personal contact information 26 from, a developer, managing entity, or exchange company; creating s. 721.121, F.S.; providing recordkeeping 27 requirements for resale service providers and lead 28 Page 1 of 38

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dealers; providing that the failure to produce such 29 30 records in any civil or criminal action relating to the wrongful possession or wrongful use of personal contact 31 information shall lead to a presumption that the personal 32 contact information was wrongfully obtained; providing 33 what constitutes wrongful use of such personal contact 34 35 information; providing for recovery of certain damages and attorney's fees and costs; amending s. 721.13, F.S.; 36 37 providing that failure to obtain and maintain required 38 insurance coverage constitutes a breach of the managing entity's fiduciary duty; authorizing funding of reserve 39 accounts to be waived or reduced; providing the managing 40 entity with certain rights and powers; providing language 41 to be included in public offering statements; providing 42 recordkeeping requirements; requiring the managing entity 43 to make certain records available to the division under 44 certain circumstances; conforming cross-references; 45 amending s. 721.15, F.S.; providing that amounts expended 46 47 for any insurance coverage required by law or by the 48 timeshare instrument to be maintained by the owners' association shall be exempt from assessment of common 49 expenses; providing that any determination by a timeshare 50 51 association of whether assessments exceed 115 percent of assessments for the prior fiscal year shall exclude 52 53 anticipated expenses for required insurance coverage; 54 amending s. 721.165, F.S.; revising provisions relating to insurance; requiring managing entities to use due 55 diligence to obtain certain types of insurance; providing 56 Page 2 of 38

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57 factors that a managing entity must take into account in 58 determining whether the insurance obtained is adequate; 59 providing that insurance coverage may be subject to certain requirements; authorizing the managing entity to 60 apply any existing reserves for certain purposes; amending 61 s. 721.52, F.S.; providing application with respect to use 62 63 of the term "vacation club"; amending ss. 721.55 and 721.552, F.S.; conforming cross-references and 64 65 terminology; amending s. 721.97, F.S.; authorizing the Governor to appoint commissioners of deeds to take 66 acknowledgments, proofs of execution, or oaths in 67 international waters; providing an effective date. 68 69 70 Be It Enacted by the Legislature of the State of Florida: 71 72 Section 1. Paragraph (b) of subsection (1), paragraph (e) of subsection (3), and subsection (10) of section 721.03, 73 74 Florida Statutes, are amended, and subsection (11) is added to 75 that section, to read: 76 721.03 Scope of chapter.--77 This chapter applies to all timeshare plans consisting (1)of more than seven timeshare periods over a period of at least 3 78 79 years in which the accommodations and facilities, if any, are 80 located within this state or offered within this state; provided 81 that: 82 (b) With respect to a timeshare plan containing accommodations or facilities located in this state which is 83 offered for sale outside the jurisdictional limits of the United 84 Page 3 of 38

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2007 CS/HB 405, Engrossed 1 85 States, such offer or sale shall be exempt from the requirements 86 of this chapter, provided that the developer shall either file 87 the timeshare plan with the division for approval pursuant to this chapter, or pay an exemption registration fee of \$100 and 88 file the following minimum information pertaining to the 89 timeshare plan with the division for approval: 90 91 1. The name and address of the timeshare plan. 2. The name and address of the developer and seller, if 92 93 any. 3. The location and a brief description of the 94 accommodations and facilities, if any, that are located in this 95 state. 96 4. The number of timeshare interests and timeshare periods 97 98 to be offered. 99 The term of the timeshare plan. 5. 100 6. A copy of the timeshare instrument relating to the management and operation of accommodations and facilities, if 101 any, that are located in this state. 102 103 7. A copy of the budget required by s. 721.07(5)(t) (u) or s. 721.55(4)(h)5., as applicable. 104 105 A copy of the management agreement and any other 8. contracts regarding management or operation of the 106 accommodations and facilities, if any, that are located in this 107 108 state, and which have terms in excess of 1 year. 109 9. A copy of the provision of the purchase contract to be utilized in offering the timeshare plan containing the following 110 disclosure in conspicuous type immediately above the space 111 provided for the purchaser's signature: 112 Page 4 of 38

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The offering of this timeshare plan outside the jurisdictional limits of the United States of America is exempt from regulation under Florida law, and any such purchase is not protected by the State of Florida. However, the management and operation of any accommodations or facilities located in Florida is subject to Florida law and may give rise to enforcement action regardless of the location of any offer.

(3) A timeshare plan which is subject to the provisions of
chapter 718 or chapter 719, if fully in compliance with the
provisions of this chapter, is exempt from the following:

Part VI of chapter 718 and part VI of chapter 719, 124 (e) relating to conversion of existing improvements to the 125 126 condominium or cooperative form of ownership, respectively, 127 provided that a developer converting existing improvements to a 128 timeshare condominium or timeshare cooperative must comply with 129 ss. 718.606, 718.608, 718.61, and 718.62, or ss. 719.606, 719.608, 719.61, and 719.62, if applicable, and, if the existing 130 131 improvements received a certificate of occupancy more than 18 months before such conversion, one of the following: 132

133 1. The accommodations and facilities shall be renovated and improved to a condition such that the remaining useful life 134 in years of the roof, plumbing, air-conditioning, and any 135 component of the structure which has a useful life less than the 136 useful life of the overall structure is equal to the useful life 137 of accommodations or facilities that would exist if such 138 accommodations and facilities were newly constructed and not 139 previously occupied. 140

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141 2. The developer shall fund reserve accounts for capital 142 expenditures and deferred maintenance for the roof, plumbing, 143 air-conditioning, and any component of the structure the useful life of which is less than the useful life of the overall 144 145 structure. The reserve accounts shall be funded for each 146 component in an amount equal to the product of the estimated 147 current replacement cost of such component as of the date of such conversion (as disclosed and substantiated by a certificate 148 149 under the seal of an architect or engineer authorized to 150 practice in this state) multiplied by a fraction, the numerator 151 of which shall be the age remaining life of the component in 152 years (as disclosed and substantiated by a certificate under the seal of an architect or engineer authorized to practice in this 153 154 state) and the denominator of which shall be the total useful 155 life of the component in years (as disclosed and substantiated 156 by a certificate under the seal of an architect or engineer 157 authorized to practice in this state). Alternatively, the 158 reserve accounts may be funded for each component in an amount 159 equal to the amount that, except for the application of this 160 subsection, would be required to be maintained pursuant to s. 161 718.618(1) or s. 719.618(1). The developer shall fund the 162 reserve accounts contemplated in this subparagraph out of the proceeds of each sale of a timeshare interest, on a pro rata 163 164 basis, in an amount not less than a percentage of the total 165 amount to be deposited in the reserve account equal to the 166 percentage of ownership allocable to the timeshare interest sold. When an owners' association makes an expenditure of 167 reserve account funds before the developer has initially sold 168 Page 6 of 38

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169 all timeshare interests, the developer shall make a deposit in the reserve account if the reserve account is insufficient to 170 pay the expenditure. Such deposit shall be at least equal to 171 172 that portion of the expenditure which would be charged against 173 the reserve account deposit that would have been made for any 174 such timeshare interest had the timeshare interest been 175 initially sold. When a developer deposits amounts in excess of the minimum reserve account funding, later deposits may be 176 177 reduced to the extent of the excess funding.

3. The developer shall provide each purchaser with a
warranty of fitness and merchantability pursuant to s.
718.618(6) or s. 719.618(6).

(10) A developer or seller may not offer any number of
timeshare interests that would cause the total number of
timeshare interests offered to exceed a one-to-one <u>use right</u>
purchaser to <u>use night requirement</u> accommodation ratio.

185 <u>(11)(a) A seller may offer timeshare interests in a real</u> 186 property timeshare plan located outside of this state without 187 <u>filing a public offering statement for such out-of-state real</u> 188 property timeshare plan pursuant to s. 721.07 or s. 721.55, 189 provided all of the following criteria have been satisfied:

<u>1. The seller shall provide a disclosure statement to each</u>
 <u>prospective purchaser of such out-of-state timeshare plan. The</u>
 <u>disclosure statement for a single-site timeshare plan shall</u>
 <u>contain information otherwise required under s. 721.07(5)(e)-</u>
 <u>(cc) and the exhibits required by s. 721.07(5)(ff)1., 2., 3.,</u>
 <u>4., 5., 7., 8., and 20. The disclosure statement for a multisite</u>
 <u>timeshare plan shall contain information otherwise required</u>

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197	under s. 721.55(4) and (5) and the exhibits required under s.
198	721.55(7). If a developer has, in good faith, attempted to
199	comply with the requirements of this subsection and if the
200	developer has substantially complied with the disclosure
201	requirements of this subsection, nonmaterial errors or omissions
202	shall not be actionable. With respect to any offer for an out-
203	of-state timeshare plan made pursuant to this subsection, the
204	delivery by the seller to a prospective purchaser of the
205	disclosure statement required by this subparagraph shall be
206	deemed to satisfy any requirement of this chapter regarding a
207	public offering statement.
208	2. The seller shall utilize and furnish to each purchaser
209	of an out-of-state timeshare plan offered under this subsection
210	a fully completed and executed copy of a purchase contract that
211	contains the statement set forth in s. 721.065(2)(c) in
212	conspicuous type located immediately prior to the space in the
213	contract reserved for the purchaser's signature. The purchase
214	contract shall also contain the initial purchase price and any
215	additional charges to which the purchaser may be subject in
216	connection with the purchase of the timeshare plan, such as
217	financing, or that will be collected from the purchaser on or
218	before closing, such as the current year's annual assessment for
219	common expenses.
220	3. All purchase contracts for out-of-state timeshare plans
221	offered under this subsection must also contain the following
222	statements in conspicuous type:
223	

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224 This timeshare plan has not been reviewed or approved by 225 the State of Florida. 226 227 The timeshare interest you are purchasing requires certain 228 procedures to be followed in order for you to use your interest. These procedures may be different from those 229 230 followed in other timeshare plans. You should read and 231 understand these procedures prior to purchasing. 232 233 4.a. An out-of-state timeshare plan may only be offered 234 pursuant to this subsection by the seller on behalf of: The developer of a timeshare plan that has been 235 (I) 236 approved by the division within the preceding 7 years pursuant 237 to s. 721.07 or s. 721.55, or concerning which an amendment by 238 the developer has been approved by the division within the 239 preceding 7 years, which timeshare plan has been neither 240 terminated nor withdrawn; or 241 A developer under common ownership or control with a (II)242 developer described in sub-sub-subparagraph (I), provided that 243 any common ownership shall constitute at least a 50-percent 244 ownership interest. 245 b. An out-of-state timeshare plan may only be offered 246 pursuant to this subsection to a person who already owns a 247 timeshare interest in a timeshare plan filed by a developer 248 described in sub-subparagraph a. 249 5. Any seller of an out-of-state timeshare plan offered pursuant to this subsection shall be required to provide notice 250 251 of such plan to the division on a form prescribed by the Page 9 of 38

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252	division, along with payment of a one-time fee not to exceed
253	\$1,000 per filing.
254	(b) Timeshare plans offered pursuant to this subsection
255	shall be exempt from the requirements of ss. 721.06, 721.065,
256	721.07, 721.27, 721.55, and 721.58 in addition to the exemptions
257	otherwise applicable to accommodations and facilities located
258	outside of the state pursuant to subparagraph (1)(c)1.
259	(c) Any escrow account required to be established by s.
260	721.08 for any out-of-state timeshare plan offered under this
261	subsection may be maintained in the situs jurisdiction provided
262	the escrow agent submits to personal jurisdiction in this state
263	in a form satisfactory to the division.
264	Section 2. Subsection (25) of section 721.05, Florida
265	Statutes, is amended, and subsections (42), (43), and (44) are
266	added to that section, to read:
267	721.05 DefinitionsAs used in this chapter, the term:
268	(25) "One-to-one <u>use right</u> purchaser to <u>use night</u>
269	requirement accommodation ratio" means that the sum of the
270	nights that owners are entitled to use in a given 12-month
271	period shall not exceed the number of nights available for use
272	by those owners during the same 12-month period. No individual
273	timeshare unit may be counted as providing more than 365 use
274	nights per 12-month period or more than 366 use nights per 12-
275	month period that includes February 29. The use rights of each
276	owner shall be counted without regard to whether the owner's use
277	rights have been suspended for failure to pay assessments or
278	otherwise the ratio of the number of purchasers eligible to use
279	the accommodations of a timeshare plan on a given day to the
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280	number of accommodations available for use within the plan on
281	that day, such that the total number of purchasers eligible to
282	use the accommodations of the timeshare plan during a given
283	calendar year never exceeds the total number of accommodations
284	available for use in the timeshare plan during that year. For
285	purposes of calculation under this subsection, each purchaser
286	must be counted at least once, and no individual timeshare unit
287	may be counted more than 365 times per calendar year (or more
288	than 366 times per leap year). A purchaser who is delinquent in
289	the payment of timeshare plan assessments shall continue to be
290	considered eligible to use the accommodations of the timeshare
291	plan for purposes of this subsection notwithstanding any
292	application of s. 721.13(6).
293	(42) "Lead dealer" means any person who sells or otherwise
294	provides a resale service provider or any other person with
295	personal contact information for five or more owners of
296	timeshare interests. In the event a lead dealer is not a natural
297	person, the term shall also include the natural person providing
298	personal contact information to a resale service provider or
299	other person on behalf of the lead dealer entity. The term does
300	not include developers, managing entities, or exchange companies
301	to the extent they provide others with personal contact
302	information about owners of timeshare interests in their own
303	timeshare plans or members of their own exchange programs. The
304	term does not include persons providing personal contact
305	information that is not designed specifically or primarily to
306	identify owners of timeshare interests even though the

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307 information provided may include five or more owners of 308 timeshare interests. 309 "Personal contact information" means any information (43) 310 that can be used to contact the owner of a specific timeshare 311 interest, including, but not limited to, the owner's name, 312 address, telephone number, and e-mail address. 313 (44)"Resale service provider" means any person who uses unsolicited telemarketing, direct mail, or e-mail in connection 314 315 with the offering of resale brokerage or resale advertising 316 services to owners of timeshare interests. The term does not include developers, managing entities, or exchange companies to 317

318 <u>the extent they offer resale brokerage or resale advertising</u> 319 <u>services to owners of timeshare interests in their own timeshare</u> 320 <u>plans or members of their own exchange programs.</u>

321 Section 3. Paragraphs (n) through (v) of subsection (5) of 322 section 721.07, Florida Statutes, are redesignated as paragraphs 323 (m) through (u), present paragraphs (m), (v), and (ff) of that 324 subsection are amended, and subsection (7) is added to that 325 section, to read:

721.07 Public offering statement.--Prior to offering any timeshare plan, the developer must submit a filed public offering statement to the division for approval as prescribed by s. 721.03, s. 721.55, or this section. Until the division approves such filing, any contract regarding the sale of that timeshare plan is subject to cancellation by the purchaser pursuant to s. 721.10.

333 (5) Every filed public offering statement for a timeshare
 334 plan which is not a multisite timeshare plan shall contain the
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information required by this subsection. The division is authorized to provide by rule the method by which a developer must provide such information to the division.

(m) A description of any financing to be offered to
purchasers by the developer or any person or entity in which the
developer has a financial interest, together with a disclosure
that the description of such financing may be changed by the
developer and that any change in the financing offered to
prospective purchasers will not be deemed to be a material
change.

345 (u) (v) For any timeshare plan for which the purchase or
 346 closing of timeshare interests is not subject to the
 347 requirements of the Real Estate Settlement Procedures Act, 12
 348 U.S.C. s. 2601 et seq., a schedule of estimated closing expenses
 349 to be paid by a purchaser or lessee of a timeshare interest.

350 <u>(v)</u> and A statement as to whether a title opinion or title 351 insurance policy is available to the purchaser and, if so, at 352 whose expense.

(ff) Copies of the following documents and plans, to the extent they are applicable, shall be included as exhibits to the filed public offering statement provided, if the timeshare plan has not been declared or created at the time of the filing, the developer shall provide proposed documents:

358 1. The declaration of condominium.

359 2. The cooperative documents.

360

3. The declaration of covenants and restrictions.

361 4. The articles of incorporation creating the owners'362 association.

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363 5. The bylaws of the owners' association. 364 6. Any ground lease or other underlying lease of the real property associated with the timeshare plan. In the case of a 365 personal property timeshare plan, any lease of the personal 366 367 property associated with the personal property timeshare plan. 368 The management agreement and all maintenance and other 7. 369 contracts regarding the management and operation of the 370 timeshare property which have terms in excess of 1 year. 371 8. The estimated operating budget for the timeshare plan and the required schedule of purchasers' expenses. 372 373 9. The floor plan of each type of accommodation and the plot plan showing the location of all accommodations and 374 375 facilities declared as part of the timeshare plan and filed with 376 the division. 377 10. The lease for any facilities. 378 11. A declaration of servitude of properties serving the 379 accommodations and facilities, but not owned by purchasers or 380 leased to them or the owners' association. 381 12. Any documents required by s. 721.03(3)(e) as the result of the inclusion of a timeshare plan in the conversion of 382 383 the building to condominium or cooperative ownership. 384 13. The form of agreement for sale or lease of timeshare 385 interests. The executed agreement for escrow of payments made to 386 14. the developer prior to closing and the form of any agreement for 387 escrow of ad valorem tax escrow payments, if any, to be made 388 into an ad valorem tax escrow account pursuant to s. 192.037(6). 389

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390 15. The documents containing any restrictions on use of 391 the property required by paragraph (r) (s).

392 16. A letter from the escrow agent or filing attorney 393 confirming that the escrow agent and its officers, directors, or 394 other partners are independent pursuant to the requirements of 395 this chapter.

396 17. Any nondisturbance and notice to creditors instrument397 required by s. 721.08.

398 18. In the case of any personal property timeshare plan in 399 which the accommodations and facilities are located on or in a 400 documented vessel or foreign vessel as provided in s. 401 721.08(2)(c)3.e., a copy of the certificate of ownership of such 402 vessel and either a copy of the certificate of documentation or 403 certificate of registry of such vessel.

An executed affidavit given under oath by an attorney 404 19. 405 licensed to practice law in any jurisdiction in the United 406 States stating that the attorney has researched the applicable 407 laws of the jurisdiction in which governing law has been 408 established and the laws of the jurisdiction in which the vessel is registered, and has found that the timeshare instrument 409 410 complies with the provisions of s. 721.08(2)(c)3.e.(II)(C) and 411 (III).

412 20. Any other documents or instruments creating the413 timeshare plan.

414 (7) The division may accept an alternate form of timeshare
415 disclosure statement under an agreement with another state. At a
416 minimum, the alternate form of timeshare disclosure statement
417 must have provisions substantially similar to this section. The

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418	division may adopt rules pursuant to ss. 120.536(1) and 120.54
419	to implement this subsection.
420	Section 4. Paragraph (d) of subsection (1) of section
421	721.075, Florida Statutes, is amended to read:
422	721.075 Incidental benefitsIncidental benefits shall be
423	offered only as provided in this section.
424	(1) Accommodations, facilities, products, services,
425	discounts, or other benefits which satisfy the requirements of
426	this subsection shall be subject to the provisions of this
427	section and exempt from the other provisions of this chapter
428	which would otherwise apply to such accommodations or facilities
429	if and only if:
430	(d) The continued availability to purchasers of timeshare
431	plan accommodations on no greater than a one-to-one <u>use right</u>
432	purchaser to <u>use night requirement</u> accommodation ratio is not
433	dependent upon continued availability of the incidental benefit.
434	Section 5. Subsection (4) of section 721.11, Florida
435	Statutes, is amended to read:
436	721.11 Advertising materials; oral statements
437	(4) No advertising or oral statement made by any seller <u>or</u>
438	resale service provider shall:
439	(a) Misrepresent a fact or create a false or misleading
440	impression regarding the timeshare plan or promotion thereof.
441	(b) Make a prediction of specific or immediate increases
442	in the price or value of timeshare interests.
443	(c) Contain a statement concerning future price increases
444	by a seller which are nonspecific or not bona fide.
445	(d) Contain any asterisk or other reference symbol as a
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446 means of contradicting or substantially changing any previously447 made statement or as a means of obscuring a material fact.

Describe any facility that is not required to be built 448 (e) 449 or that is uncompleted unless the improvement is conspicuously 450 labeled as "NEED NOT BE BUILT," "PROPOSED," or "UNDER 451 CONSTRUCTION." If the facility is labeled "NEED NOT BE BUILT" or 452 "PROPOSED," the seller may indicate the estimated date that such facility will be made part of the timeshare plan. If the 453 454 facility is labeled "UNDER CONSTRUCTION," the estimated date of 455 completion must be included.

(f) Misrepresent the size, nature, extent, qualities, orcharacteristics of the offered accommodations or facilities.

(g) Misrepresent the amount or period of time during which
the accommodations or facilities will be available to any
purchaser.

461 (h) Misrepresent the nature or extent of any incidental462 benefit.

(i) Make any misleading or deceptive representation with
respect to the contents of the public offering statement and the
contract or the rights, privileges, benefits, or obligations of
the purchaser under the contract or this chapter.

467 (j) Misrepresent the conditions under which a purchaser
468 may exchange the right to use accommodations or facilities in
469 one location for the right to use accommodations or facilities
470 in another location.

(k) Misrepresent the availability of a resale or rental
program <u>or resale or rental opportunity</u> offered by or on behalf
of the developer.

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(1) Contain an offer or inducement to purchase which
purports to be limited as to quantity or restricted as to time
unless the numerical quantity or time limit applicable to the
offer or inducement is clearly stated.

(m) Imply that a facility is available for the exclusive
use of purchasers if the facility will actually be shared by
others or by the general public.

(n) Purport to have resulted from a referral unless the
name of the person making the referral can be produced upon
demand of the division.

(o) Misrepresent the source of the advertising or
statement by leading a prospective purchaser to believe that the
advertising material is mailed by a governmental or official
agency, credit bureau, bank, or attorney, if that is not the
case.

(p) Misrepresent the value of any prize, gift, or other
item to be awarded in connection with any prize and gift
promotional offer, as described in s. 721.111, or any incidental
benefit.

Misrepresent or falsely imply that the resale service 493 (a) 494 provider is affiliated with, or obtained personal contact 495 information from, a developer, managing entity, or exchange 496 company. Section 6. Section 721.121, Florida Statutes, is created 497 to read: 498 721.121 Recordkeeping by resale service providers and lead 499 500 dealers.--

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501	(1) Resale service providers and lead dealers shall
502	maintain the following records for a period of 5 years from the
503	date each piece of personal contact information is obtained:
504	(a) The name, home address, work address, home telephone
505	number, work telephone number, and cellular telephone number of
506	the lead dealer from which the personal contact information was
507	obtained.
508	(b) A copy of a current government-issued photographic
509	identification for the lead dealer from which the personal
510	contact information was obtained, such as a driver's license,
511	passport, or military identification card.
512	(c) The date, time, and place of the transaction at which
513	the personal contact information was obtained, along with the
514	amount of consideration paid and a signed receipt from the lead
515	dealer or copy of a canceled check.
516	(d) A copy of all pieces of personal contact information
517	obtained in the exact form and media in which they were
518	received.
519	(e) If personal contact information was directly
520	researched and assembled by the resale service provider or lead
521	dealer and not obtained from another lead dealer, a complete
522	written description of the sources from which personal contact
523	information was obtained, the methodologies used for researching
524	and assembling it, the items set forth in paragraphs (a) and (b)
525	for the individuals who performed the work, and the date such
526	work was done.
527	(2) In any civil or criminal action relating to the
528	wrongful possession or wrongful use of personal contact
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529 information by a resale service provider or lead dealer, any 530 failure by a resale service provider or lead dealer to produce the records required by subsection (1) shall lead to a 531 532 presumption that the personal contact information was wrongfully 533 obtained. 534 (3) Any use by a resale service provider or lead dealer of 535 personal contact information that is wrongfully obtained 536 pursuant to this section shall be considered wrongful use of 537 such personal contact information by the resale service provider or lead dealer, as applicable. Any party who establishes that a 538 539 resale service provider or lead dealer wrongfully obtained or 540 wrongfully used personal contact information with respect to 541 owners of a timeshare plan or members of an exchange program 542 shall, in addition to any other remedies that may be available in law or equity, be entitled to recover from such resale 543 544 service provider or lead dealer an amount equal to \$1,000 for 545 each owner about whom personal contact information was 546 wrongfully obtained or used. Upon prevailing, the plaintiff in 547 any such action shall also be entitled to recover reasonable 548 attorney's fees and costs. 549 Section 7. Paragraph (c) is added to subsection (2) of 550 section 721.13, Florida Statutes, paragraph (c) of subsection 551 (3) of that section is amended, and subsection (12) is added to 552 that section, to read: 553 721.13 Management.--554 (2)Failure by a managing entity to obtain and maintain 555 (C) 556 insurance coverage as required under s. 721.165 during any Page 20 of 38

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557 period of developer control of the managing entity shall558 constitute a breach of the managing entity's fiduciary duty.

(3) The duties of the managing entity include, but are notlimited to:

561 (c)1. Providing each year to all purchasers an itemized 562 annual budget which shall include all estimated revenues and 563 expenses. The budget shall be in the form required by s. 564 721.07(5)(t)(u). The budget shall be the final budget adopted by 565 the managing entity for the current fiscal year. The final 566 adopted budget is not required to be delivered if the managing 567 entity has previously delivered a proposed annual budget for the 568 current fiscal year to purchasers in accordance with chapter 718 or chapter 719 and the managing entity includes a description of 569 570 any changes in the adopted budget with the assessment notice and 571 a disclosure regarding the purchasers' right to receive a copy 572 of the adopted budget, if desired. The budget shall contain, as 573 a footnote or otherwise, any related party transaction 574 disclosures or notes which appear in the audited financial 575 statements of the managing entity for the previous budget year as required by paragraph (e). A copy of the final budget shall 576 577 be filed with the division for review within 30 days after the 578 beginning of each fiscal year together with a statement of the 579 number of periods of 7-day annual use availability that exist within the timeshare plan, including those periods filed for 580 sale by the developer but not yet committed to the timeshare 581 plan, for which annual fees are required to be paid to the 582 division under s. 721.27. 583

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584 2. Notwithstanding anything contained in chapter 718 or 585 chapter 719 to the contrary, the board of administration of an 586 owners' association which serves as the managing entity may from time to time reallocate reserves for deferred maintenance and 587 588 capital expenditures required by s. 721.07(5)(t)(u)3.a.(XI) from 589 any deferred maintenance or capital expenditure reserve account 590 to any other deferred maintenance or capital expenditure reserve 591 account or accounts in its discretion without the consent of 592 purchasers of the timeshare plan. Funds in any deferred maintenance or capital expenditure reserve account may not be 593 594 transferred to any operating account without the consent of a 595 majority of the purchasers of the timeshare plan. The managing entity may from time to time transfer excess funds in any 596 597 operating account to any deferred maintenance or capital 598 expenditure reserve account without the vote or approval of 599 purchasers of the timeshare plan. In the event any amount of 600 reserves for accommodations and facilities of a timeshare plan 601 containing timeshare licenses or personal property timeshare 602 interests exists at the end of the term of the timeshare plan, 603 such reserves shall be refunded to purchasers on a pro rata 604 basis.

6053. With respect to any timeshare plan that has a managing606entity that is an owners' association, reserves may be waived or607reduced by a majority vote of those voting interests that are608present, in person or by proxy, at a duly called meeting of the609owners' association. If a meeting of the purchasers has been610called to determine whether to waive or reduce the funding of611reserves and no such result is achieved or a quorum is not

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612 <u>attained, the reserves as included in the budget shall go into</u>613 effect.

614 (12) (a) In addition to any other rights granted by the rules and regulations of the timeshare plan, the managing entity 615 616 of a timeshare plan is authorized to manage the reservation and 617 use of accommodations using those processes, analyses, 618 procedures, and methods that are in the best interests of the 619 owners as a whole to efficiently manage the timeshare plan and 620 encourage the maximum use and enjoyment of the accommodations and other benefits made available through the timeshare plan. 621 622 The managing entity shall have the right to forecast anticipated 623 reservation and use of the accommodations, including the right to take into account current and previous reservation and use of 624 625 the accommodations, information about events that are scheduled to occur, seasonal use patterns, and other pertinent factors 626 627 that affect the reservation or use of the accommodations. In 628 furtherance of the provisions of this subsection, the managing 629 entity is authorized to reserve accommodations, in the best 630 interests of the owners as a whole, for the purposes of 631 depositing such reserved use with an affiliated exchange program 632 or renting such reserved accommodations in order to facilitate 633 the use or future use of the accommodations or other benefits 634 made available through the timeshare plan. 635 (b) A statement in conspicuous type, in substantially the following form, shall appear in the public offering statement as 636

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provided in s. 721.07:

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639	The managing entity shall have the right to forecast
640	anticipated reservation and use of the accommodations of
641	the timeshare plan and is authorized to reasonably reserve,
642	deposit, or rent the accommodations for the purpose of
643	facilitating the use or future use of the accommodations or
644	other benefits made available through the timeshare plan.
645	
646	(c) The managing entity shall maintain copies of all
647	records, data, and information supporting the processes,
648	analyses, procedures, and methods utilized by the managing
649	entity in its determination to reserve accommodations of the
650	timeshare plan pursuant to this subsection for a period of 5
651	years from the date of such determination. In the event of an
652	investigation by the division for failure of a managing entity
653	to comply with this subsection, the managing entity shall make
654	all such records, data, and information available to the
655	division for inspection, provided that if the managing entity
656	complies with the provisions of s. 721.071, any such records,
657	data, and information provided to the division shall constitute
658	a trade secret pursuant to that section.
659	Section 8. Paragraph (c) of subsection (2) of section
660	721.15, Florida Statutes, is amended, and subsection (11) is
661	added to that section, to read:
662	721.15 Assessments for common expenses
663	(2)
664	(c) For the purpose of calculating the obligation of a
665	developer under a guarantee pursuant to paragraph (b), <u>amounts</u>
666	expended for any insurance coverage required by law or by the
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667 timeshare instrument to be maintained by the owners' association 668 and depreciation expenses related to real property shall be 669 excluded from common expenses incurred during the guarantee period, except that for real property that is used for the 670 671 production of fees, revenues, or other income, depreciation 672 expenses shall be excluded only to the extent that they exceed 673 the net income from the production of such fees, revenues, or other income. Any special assessment imposed for amounts 674 675 excluded from the developer guarantee pursuant to this paragraph 676 shall be paid proportionately by all owners of timeshare 677 interests, including the developer with respect to the timeshare interests owned by the developer, in accordance with the 678 679 timeshare instrument. 680 Notwithstanding any provision of chapter 718 or (11)chapter 719 to the contrary, any determination by a timeshare 681 682 association of whether assessments exceed 115 percent of 683 assessments for the prior fiscal year shall exclude anticipated 684 expenses for insurance coverage required by law or by the

685 timeshare instrument to be maintained by the association.

686 Section 9. Section 721.165, Florida Statutes, is amended 687 to read:

688

721.165 Insurance.--

(1) <u>Notwithstanding any provision contained in the</u>
 timeshare instrument or in this chapter, chapter 718, or chapter
 719 to the contrary, the seller, initially, and thereafter the
 managing entity, shall <u>use due diligence to obtain adequate</u>
 <u>casualty be responsible for obtaining</u> insurance <u>as a common</u>
 <u>expense of the timeshare plan</u> to protect the <u>timeshare property</u>
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695 against all reasonably foreseeable perils, in such covered amounts and subject to such reasonable exclusions and reasonable 696 697 deductibles as are consistent with the provisions of this 698 section accommodations and facilities of the timeshare plan in 699 an amount equal to the replacement cost of such accommodations 700 and facilities. Failure to obtain and maintain the insurance 701 required by this subsection during any period of developer 702 control of the managing entity shall constitute a breach of s. 703 721.13(2)(a) by the managing entity, unless the managing entity can show that, despite such failure, it exercised due diligence 704 to obtain and maintain the insurance required by this 705 706 subsection. 707 In making the determination as to whether the (2) 708 insurance obtained pursuant to subsection (1) is adequate, the 709 managing entity shall take into account the following factors, 710 among others as may be applicable: 711 Available insurance coverages and related premiums in (a) 712 the marketplace. 713 (b) Amounts of any related deductibles, types of exclusions, and coverage limitations; provided that, for 714 715 purposes of this paragraph, a deductible of 5 percent or less 716 shall be deemed to be reasonable per se. 717 The probable maximum loss relating to the insured (C) 718 timeshare property during the policy term. The extent to which a given peril is insurable under 719 (d) 720 commercially reasonable terms. Amounts of any deferred maintenance or replacement 721 (e) 722 reserves on hand.

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723	(f) Geography and any special risks associated with the
724	location of the timeshare property.
725	(g) The age and type of construction of the timeshare
726	property.
727	(3) Notwithstanding any provision contained in this
728	section or in the timeshare instrument to the contrary,
729	insurance shall be procured and maintained by the managing
730	entity for the timeshare property as a common expense of the
731	timeshare plan against such perils, in such coverages, and
732	subject to such reasonable deductions or reasonable exclusions
733	as may be required by:
734	(a) An institutional lender to a developer, for so long as
735	such lender holds a mortgage encumbering any interest in or lien
736	against a portion of the timeshare property; or
737	(b) Any holder or pledgee of, or any institutional lender
738	having a security interest in, a pool of promissory notes
739	secured by mortgages or other security interests relating to the
740	timeshare plan, executed by purchasers in connection with such
741	purchasers' acquisition of timeshare interests in such timeshare
742	property, or any agent, underwriter, placement agent, trustee,
743	servicer, custodian, or other portfolio manager acting on behalf
744	of such holder, pledgee, or institutional lender, for so long as
745	any such notes and mortgages or other security interests remain
746	outstanding.
747	(4) Notwithstanding any provision contained in the
748	timeshare instrument or in this chapter, chapter 718, or chapter
749	719 to the contrary, the managing entity is authorized to apply
750	any existing reserves for deferred maintenance and capital
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751 expenditures toward payment of insurance deductibles or the 752 repair or replacement of the timeshare property after a casualty 753 without regard to the purposes for which such reserves were 754 originally established.

755 (5) (5) (2) A copy of each policy of insurance in effect shall 756 be made available for reasonable inspection by purchasers and 757 their authorized agents.

758 Section 10. Subsection (8) of section 721.52, Florida 759 Statutes, is amended to read:

760

721.52 Definitions.--As used in this chapter, the term: "Vacation club" means a multisite timeshare plan. 761 (8) 762 However, notwithstanding any other provision of this chapter, the use of the term "vacation club" by a person or entity as 763 764 part of a company, brand, or product name shall not, in and of itself, subject the person, entity, or product being offered to 765 the provisions of this part unless the product offered otherwise 766 767 meets the definition of a "multisite timeshare plan" as defined 768 in subsection (4).

769 Section 11. Paragraphs (f) and (h) of subsection (4) and 770 paragraph (1) of subsection (7) of section 721.55, Florida 771 Statutes, are amended to read:

772 721.55 Multisite timeshare plan public offering 773 statement.--Each filed public offering statement for a multisite 774 timeshare plan shall contain the information required by this section and shall comply with the provisions of s. 721.07, 775 except as otherwise provided therein. The division is authorized 776 to provide by rule the method by which a developer must provide 777 778 such information to the division. Each multisite timeshare plan

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779 filed public offering statement shall contain the following 780 information and disclosures:

(4) A text, which shall include, where applicable, theinformation and disclosures set forth in paragraphs (a)-(1).

(f) If the provisions of s. 721.552 and the timeshare instrument permit additions, substitutions, or deletions of accommodations or facilities, the public offering statement must include substantially the following information:

787

1. Additions.--

A description of the basis upon which new
accommodations and facilities may be added to the multisite
timeshare plan; by whom additions may be made; and the
anticipated effect of the addition of new accommodations and
facilities upon the reservation system, its priorities, its
rules and regulations, and the availability of existing
accommodations and facilities.

b. The developer must disclose the existence of any cap on
annual increases in common expenses of the multisite timeshare
plan that would apply in the event that additional
accommodations and facilities are made a part of the plan.

799 c. The developer shall also disclose any extent to which 800 the purchasers of the multisite timeshare plan will have the 801 right to consent to any proposed additions; if the purchasers do 802 not have the right to consent, the developer must include the 803 following disclosure in conspicuous type:

804

Accommodations and facilities may be added to this multisite timeshare plan (or multisite vacation ownership plan Page 29 of 38

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or multisite vacation plan or vacation club) without the consent of the purchasers. The addition of accommodations and facilities to the plan may result in the addition of new purchasers who will compete with existing purchasers in making reservations for the use of available accommodations and facilities within the plan, and may also result in an increase in the annual assessment against purchasers for common expenses.

814

815

2. Substitutions.--

a. A description of the basis upon which new
accommodations and facilities may be substituted for existing
accommodations and facilities of the multisite timeshare plan;
by whom substitutions may be made; the basis upon which the
determination may be made to cause such substitutions to occur;
and any limitations upon the ability to cause substitutions to
occur.

b. The developer shall also disclose any extent to which
purchasers will have the right to consent to any proposed
substitutions; if the purchasers do not have the right to
consent, the developer must include the following disclosure in
conspicuous type:

828

New accommodations and facilities may be substituted for existing accommodations and facilities of this multisite timeshare plan (or multisite vacation ownership plan or multisite vacation plan or vacation club) without the consent of the purchasers. The replacement accommodations and facilities may be located at a different place or may be of a different Page 30 of 38

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835 type or quality than the replaced accommodations and facilities.
836 The substitution of accommodations and facilities may also
837 result in an increase in the annual assessment against
838 purchasers for common expenses.

839

840 Deletions.--A description of any provision of the 3. 841 timeshare instrument governing deletion of accommodations or facilities from the multisite timeshare plan. If the timeshare 842 843 instrument does not provide for business interruption insurance in the event of a casualty, or if it is unavailable, or if the 844 845 instrument permits the developer, the managing entity, or the purchasers to elect not to reconstruct after casualty under 846 847 certain circumstances or to secure replacement accommodations or 848 facilities in lieu of reconstruction, the public offering 849 statement must contain a disclosure that during the 850 reconstruction, replacement, or acquisition period, or as a 851 result of a decision not to reconstruct, purchasers of the plan 852 may temporarily compete for available accommodations on a 853 greater than one-to-one use right purchaser to use night requirement accommodation ratio. 854

(h) A description of the purchaser's liability for common
expenses of the multisite timeshare plan, including the
following:

858 1. A description of the common expenses of the plan, 859 including the method of allocation and assessment of such common 860 expenses, whether component site common expenses and real estate 861 taxes are included within the total common expense assessment of 862 the multisite timeshare plan, and, if not, the manner in which Page 31 of 38

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timely payment of component site common expenses and real estate taxes shall be accomplished.

2. A description of any cap imposed upon the level of common expenses payable by the purchaser. In no event shall the total common expense assessment for the multisite timeshare plan in a given calendar year exceed 125 percent of the total common expense assessment for the plan in the previous calendar year.

3. A description of the entity responsible for the determination of the common expenses of the multisite timeshare plan, as well as any entity which may increase the level of common expenses assessed against the purchaser at the multisite timeshare plan level.

4. A description of the method used to collect common expenses, including the entity responsible for such collections, and the lien rights of any entity for nonpayment of common expenses. If the common expenses of any component site are collected by the managing entity of the multisite timeshare plan, a statement to that effect together with the identity and address of the escrow agent required by s. 721.56(3).

5. If the purchaser will receive an interest in a
nonspecific multisite timeshare plan, a statement that a
multisite timeshare plan budget is attached to the public
offering statement as an exhibit pursuant to paragraph (7)(c).
The multisite timeshare plan budget shall comply with the
provisions of s. 721.07(5)(t)(u).

888 6. If the developer intends to guarantee the level of
889 assessments for the multisite timeshare plan, such guarantee
890 must be based upon a good faith estimate of the revenues and
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891 expenses of the multisite timeshare plan. The guarantee must892 include a description of the following:

a. The specific time period, measured in one or more
calendar or fiscal years, during which the guarantee will be in
effect.

b. A statement that the developer will pay all common
expenses incurred in excess of the total revenues of the
multisite timeshare plan, if the developer is to be excused from
the payment of assessments during the guarantee period.

c. The level, expressed in total dollars, at which the
developer guarantees the assessments. If the developer has
reserved the right to extend or increase the guarantee level, a
disclosure must be included to that effect.

9047. If required under applicable law, the developer shall905also disclose the following matters for each component site:

a. Any limitation upon annual increases in commonexpenses;

908 b. The existence of any bad debt or working capital909 reserve; and

910 c. The existence of any replacement or deferred911 maintenance reserve.

912 (7) The following documents shall be included as exhibits913 to the filed public offering statement, if applicable:

914 (1)1. If the multisite timeshare plan contains any 915 component sites located in this state, the information required 916 by s. 721.07(5) pertaining to each such component site unless 917 exempt pursuant to s. 721.03.

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918 2. If the purchaser will receive a timeshare estate 919 pursuant to s. 721.57, or an interest in a specific multisite 920 timeshare plan, in a component site located outside of this state but which is offered in this state, the information 921 922 required by s. 721.07(5) pertaining to that component site, 923 provided, however, that the provisions of s. 721.07(5)(t) (u) 924 shall only require disclosure of information related to the 925 estimated budget for the timeshare plan and purchaser's expenses 926 as required by the jurisdiction in which the component site is located. 927

928 Section 12. Paragraph (b) of subsection (1), paragraph (g) 929 of subsection (2), and subsection (3) of section 721.552, 930 Florida Statutes, are amended to read:

931 721.552 Additions, substitutions, or deletions of 932 component site accommodations or facilities; purchaser remedies 933 for violations.--Additions, substitutions, or deletions of 934 component site accommodations or facilities may be made only in 935 accordance with the following:

936

(1) ADDITIONS.--

Any person who is authorized by the timeshare 937 (b) 938 instrument to make additions to the multisite timeshare plan 939 pursuant to this subsection shall act as a fiduciary in such 940 capacity in the best interests of the purchasers of the plan as 941 a whole and shall adhere to the demand balancing standard set forth in s. 721.56(6) in connection with such additions. 942 Additions that are otherwise permitted may be made only so long 943 as a one-to-one use right purchaser to use night requirement 944 945 accommodation ratio is maintained at all times.

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946

(2) SUBSTITUTIONS.--

947 (q) The person who is authorized by the timeshare instrument to make substitutions to the multisite timeshare plan 948 949 pursuant to this subsection shall act as a fiduciary in such 950 capacity in the best interests of the purchasers of the plan as 951 a whole and shall adhere to the demand balancing standard set 952 forth in s. 721.56(6) in connection with such substitutions. 953 Substitutions that are otherwise permitted may be made only so long as a one-to-one use right purchaser to use night 954 955 requirement accommodation ratio is maintained at all times.

- (3) DELETIONS.--
- 957

956

(a) Deletion by casualty.--

Pursuant to s. 721.165, the timeshare instrument 958 1. 959 creating the multisite timeshare plan must provide for casualty insurance for the accommodations and facilities of the multisite 960 961 timeshare plan in an amount equal to the replacement cost of such accommodations or facilities. The timeshare instrument must 962 963 also provide that in the event of a casualty that results in 964 accommodations or facilities being unavailable for use by 965 purchasers, the managing entity shall notify all affected purchasers of such unavailability of use within 30 days after 966 967 the event of casualty.

968 2. The timeshare instrument must also provide for the 969 application of any insurance proceeds arising from a casualty to 970 either the replacement or acquisition of additional similar 971 accommodations or facilities or to the removal of purchasers 972 from the multisite timeshare plan so that purchasers will not be 973 competing for available accommodations on a greater than one-to-Page 35 of 38

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974 one use right purchaser to use night requirement accommodation 975 ratio.

976 If the timeshare instrument does not provide for 3. 977 business interruption insurance, or if it is unavailable, or if 978 the instrument permits the developer, the managing entity, or 979 the purchasers to elect not to reconstruct after casualty under 980 certain circumstances or to secure replacement accommodations or 981 facilities in lieu of reconstruction, purchasers of the plan may 982 temporarily compete for available accommodations on a greater 983 than one-to-one use right purchaser to use night requirement accommodation ratio. The decision whether or not to reconstruct 984 shall be made as promptly as possible under the circumstances. 985

4. Any replacement of accommodations or facilities
pursuant to this paragraph shall be made upon the same basis as
required for substitution as set forth in subparagraph (2)(b)2.

989

(b) Deletion by eminent domain. --

990 The timeshare instrument creating the multisite 1. 991 timeshare plan must also provide for the application of any 992 proceeds arising from a taking under eminent domain proceedings 993 to either the replacement or acquisition of additional similar 994 accommodations or facilities or to the removal of purchasers 995 from the multisite timeshare plan so that purchasers will not be 996 competing for available accommodations on a greater than one-to-997 one use right purchaser to use night requirement accommodation ratio. 998

999 2. Any replacement of accommodations or facilities
1000 pursuant to this paragraph shall be made upon the same basis as
1001 required for substitution set forth in subparagraph (2)(b)2.

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1002 (C) Automatic deletion. -- The timeshare instrument may 1003 provide that a component site will be automatically deleted upon 1004 the expiration of its term in a timeshare plan other than a 1005 nonspecific multisite timeshare plan or as otherwise provided in 1006 the timeshare instrument. However, the timeshare instrument must also provide that in the event a component site is deleted from 1007 1008 the plan in this manner, a sufficient number of purchasers of 1009 the plan will also be deleted so as to maintain no greater than 1010 a one-to-one use right purchaser to use night requirement accommodation ratio. 1011

Section 13. Subsection (1) of section 721.97, FloridaStatutes, is amended to read:

1014

721.97 Timeshare commissioner of deeds.--

1015 The Governor may appoint commissioners of deeds to (1)1016 take acknowledgments, proofs of execution, or oaths in any 1017 foreign country, in international waters, or in any possession, territory, or commonwealth of the United States outside the 50 1018 states. The term of office is 4 years. Commissioners of deeds 1019 1020 shall have authority to take acknowledgments, proofs of execution, and oaths in connection with the execution of any 1021 1022 deed, mortgage, deed of trust, contract, power of attorney, or any other writing to be used or recorded in connection with a 1023 timeshare estate, personal property timeshare interest, 1024 1025 timeshare license, any property subject to a timeshare plan, or the operation of a timeshare plan located within this state; 1026 1027 provided such instrument or writing is executed outside the United States. Such acknowledgments, proofs of execution, and 1028 oaths must be taken or made in the manner directed by the laws 1029 Page 37 of 38

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1030 of this state, including but not limited to s. 117.05(4), 1031 (5)(a), and (6), Florida Statutes 1997, and certified by a 1032 commissioner of deeds. The certification must be endorsed on or 1033 annexed to the instrument or writing aforesaid and has the same 1034 effect as if made or taken by a notary public licensed in this 1035 state.

1036

Section 14. This act shall take effect July 1, 2007.

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