Bill No. <u>PCS (705990) for SB 996</u>

	CHAMBER ACTION <u>Senate</u> House
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11	The Committee on Communications and Public Utilities (Bennett)
12	recommended the following amendment:
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14	Senate Amendment (with title amendment)
15	On page 58, between lines 3 & 4
16	
17	insert:
18	Section 25. Subsection (5) is added to section
19	255.252, Florida Statutes, to read:
20	255.252 Findings and intent
21	(5) Each state agency must identify and compile a list
22	of all state-owned buildings within its inventory which would
23	be suitable to consider for a guaranteed energy-performance
24	savings contract pursuant to s. 489.145. Such list shall be
25	submitted to the Department of Management Services by December
26	31, 2007, and shall include all facilities over 5,000 square
27	feet in area for which the agency pays for the expenses of
28	utilities and other operating expenses as they relate to
29	energy use. In consultation with each department secretary or
30	director, by March 1, 2008, the Department of Management
31	Services shall evaluate each agency's facilities found
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COMMITTEE AMENDMENT

Bill No. <u>PCS (705990) for SB 996</u>

1	suitable for energy conservation projects, and shall develop
2	an energy efficiency project schedule based on factors such as
3	project magnitude, efficiency and effectiveness of energy
4	conservation measures to be implemented, and other factors
5	that may be advantageous to pursue. Such schedule shall
6	provide the deadline for guaranteed energy-performance savings
7	contract improvements to be made to the state-owned buildings.
8	Section 26. Paragraph (b) of subsection (2) and
9	subsection (5) of section 287.063, Florida Statutes, are
10	amended to read:
11	287.063 Deferred-payment commodity contracts; preaudit
12	review
13	(b) The Chief Financial Officer shall establish, by
14	rule, criteria for approving purchases made under
15	deferred-payment contracts which require the payment of
16	interest. Criteria shall include, but not be limited to, the
17	following provisions:
18	1. No contract shall be approved in which interest
19	exceeds the statutory ceiling contained in this section.
20	However, the interest component of any master equipment
21	financing agreement entered into for the purpose of
22	consolidated financing of a deferred-payment, installment
23	sale, or lease-purchase shall be deemed to comply with the
24	interest rate limitation of this section so long as the
25	interest component of every interagency agreement under such
26	master equipment financing agreement complies with the
27	interest rate limitation of this section.
28	2. No deferred-payment purchase for less than \$30,000
29	shall be approved, unless it can be satisfactorily
30	demonstrated and documented to the Chief Financial Officer
31	that failure to make such deferred-payment purchase would 2
	1:20 PM 03/28/07 s0996.cu21.00a
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COMMITTEE AMENDMENT

Bill No. <u>PCS (705990) for SB 996</u>

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1	adversely affect an agency in the performance of its duties.
2	However, the Chief Financial Officer may approve any
3	deferred-payment purchase if the Chief Financial Officer
4	determines that such purchase is economically beneficial to
5	the state.
6	3. No agency shall obligate an annualized amount of
7	payments for deferred-payment purchases in excess of current
8	operating capital outlay appropriations, unless specifically
9	authorized by law or unless it can be satisfactorily
10	demonstrated and documented to the Chief Financial Officer
11	that failure to make such deferred-payment purchase would
12	adversely affect an agency in the performance of its duties.
13	3.4. No contract shall be approved which extends
14	payment beyond 5 years, unless it can be satisfactorily
15	demonstrated and documented to the Chief Financial Officer
16	that failure to make such deferred-payment purchase would
17	adversely affect an agency in the performance of its duties.
18	The payment term may not extend beyond the anticipated useful
19	life of the equipment financed.
20	(5) For purposes of this section, <u>the annualized</u>
21	amount of any such deferred payment commodity contract must be
22	supported from available recurring funds appropriated to the
23	agency in an appropriation category, other than the expense
24	appropriation category as defined in chapter 216, that the
25	Chief Financial Officer has determined is appropriate or that
26	the Legislature has designated for payment of the obligation
27	incurred under this section.
28	Section 27. Subsections (10) and (11) of section
29	287.064, Florida Statutes, are amended to read:
30	287.064 Consolidated financing of deferred-payment
31	purchases
	3 s0996.cu21.00a

COMMITTEE AMENDMENT

Bill No. <u>PCS (705990) for SB 996</u>

Barcode 104320

1 (10) Energy-related or conservation-related equipment, including, but not limited to, that purchased as part of Costs 2 incurred pursuant to a guaranteed energy performance savings 3 4 contract, including the cost of energy conservation measures, each as defined in s. 489.145, may be financed pursuant to a 5 master equipment financing agreement; however, the costs of 6 7 training, operation, and maintenance may not be financed. The period of time for repayment of the funds drawn pursuant to 8 the master equipment financing agreement under this subsection 9 10 may exceed 5 years but may not exceed 20 10 years for energy 11 conservation measures pursuant to s. 489.145. The payment term may not extend beyond the anticipated useful life of the 12 13 equipment financed. (11) For purposes of consolidated financing of 14 15 deferred payment commodity contracts under this section by a 16 state agency, the annualized amount of any such contract must be supported from available recurring funds appropriated to 17 18 the agency in an appropriation category, other than the 19 expense appropriation category as defined in chapter 216, that the Chief Financial Officer has determined is appropriate or 20 21 that the Legislature has designated for payment of the 22 obligation incurred under this section. Section 28. Section 489.145, Florida Statutes, is 23 2.4 amended to read: 489.145 Guaranteed energy performance savings 25 contracting. --26 (1) SHORT TITLE.--This section may be cited as the 27 "Guaranteed Energy Performance Savings Contracting Act." 28 (2) LEGISLATIVE FINDINGS. -- The Legislature finds that 29 investment in energy conservation measures in agency 30 facilities can reduce the amount of energy consumed and 31 4 s0996.cu21.00a 03/28/07 1:20 PM

COMMITTEE AMENDMENT

Bill No. PCS (705990) for SB 996

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1	produce immediate and long-term savings. It is the policy of
2	this state to encourage agencies to invest in energy
3	conservation measures that reduce energy consumption, produce
4	a cost savings for the agency, and improve the quality of
5	indoor air in public facilities and to operate, maintain, and,
6	when economically feasible, build or renovate existing agency
7	facilities in such a manner as to minimize energy consumption
8	and maximize energy savings. It is further the policy of this
9	state to encourage agencies to reinvest any energy savings
10	resulting from energy conservation measures in additional
11	energy conservation efforts.
12	(3) DEFINITIONSAs used in this section, the term:
13	(a) "Agency" means the state, a municipality, or a
14	political subdivision.
15	(b) "Energy conservation measure" means a training
16	program, facility alteration , or equipment purchase to be used
17	in new construction, including an addition to an existing
18	facility, which reduces energy or <u>energy-related</u> operating
19	costs and includes, but is not limited to:
20	1. Insulation of the facility structure and systems
21	within the facility.
22	2. Storm windows and doors, caulking or
23	weatherstripping, multiglazed windows and doors,
24	heat-absorbing, or heat-reflective, glazed and coated window
25	and door systems, additional glazing, reductions in glass
26	area, and other window and door system modifications that
27	reduce energy consumption.
28	3. Automatic energy control systems.
29	4. Heating, ventilating, or air-conditioning system
30	modifications or replacements.
31	5. Replacement or modifications of lighting fixtures
	1:20 PM 03/28/07 5 s0996.cu21.00a

COMMITTEE AMENDMENT

Bill No. PCS (705990) for SB 996

Barcode 104320

1 to increase the energy efficiency of the lighting system, which, at a minimum, must conform to the applicable state or 2 local building code. 3 4 6. Energy recovery systems. 7. Cogeneration systems that produce steam or forms of 5 energy such as heat, as well as electricity, for use primarily 6 7 within a facility or complex of facilities. 8. Energy conservation measures that reduce Btu/KW 8 9 consumed and provide long-term operating cost reductions or 10 significantly reduce Btu consumed. 11 9. Renewable energy systems, such as solar, biomass, or wind systems. 12 10. Devices that reduce water consumption or sewer 13 14 charges. 15 11. Storage systems, such as fuel cells and thermal storage. 16 12. Generating technologies, such as microturbines. 17 18 13. Any other repair, replacement, or upgrade of 19 existing equipment. 20 "Energy cost savings" means a measured reduction (C) in the cost of fuel, energy consumption, and stipulated 21 22 operation and maintenance created from the implementation of one or more energy conservation measures when compared with an 23 24 established baseline for the previous cost of fuel, energy consumption, and stipulated operation and maintenance. 25 (d) "Guaranteed energy performance savings contract" 26 means a contract for the evaluation, recommendation, and 27 28 implementation of energy conservation measures or 29 energy-related operational savings measures, which, at a minimum, shall include: 30 31 1. The design and installation of equipment to 6 1:20 PM 03/28/07 s0996.cu21.00a

COMMITTEE AMENDMENT

Bill No. <u>PCS (705990) for SB 996</u>

1	implement one or more of such measures and, if applicable,
2	operation and maintenance of such measures.
3	2. The amount of any actual annual savings that meet
4	or exceed total annual contract payments made by the agency
5	for the contract <u>and may include allowable cost avoidance</u> . <u>As</u>
6	used in this section, allowable cost-avoidance calculations
7	include, but are not limited to, provable budgeted costs
8	avoided and contained in a capital replacement plan and the
9	current undepreciated value of replaced equipment subtracted
10	from the replacement cost of the new equipment.
11	3. The finance charges incurred by the agency over the
12	life of the contract.
13	(e) "Guaranteed energy performance savings contractor"
14	means a person or business that is licensed under chapter 471,
15	chapter 481, or this chapter, and is experienced in the
16	analysis, design, implementation, or installation of energy
17	conservation measures through energy performance contracts.
18	(4) PROCEDURES
19	(a) An agency may enter into a guaranteed energy
20	performance savings contract with a guaranteed energy
21	performance savings contractor to significantly reduce energy
22	consumption or energy-related operating costs of an agency
23	facility through one or more energy conservation measures.
24	(b) Before design and installation of energy
25	conservation measures, the agency must obtain from a
26	guaranteed energy performance savings contractor a report that
27	summarizes the costs associated with the energy conservation
28	measures or energy-related operational cost savings measures
29	and provides an estimate of the amount of the energy cost
30	savings. The agency and the guaranteed energy performance
31	savings contractor may enter into a separate agreement to pay 7
	1:20 PM 03/28/07 / s0996.cu21.00a
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COMMITTEE AMENDMENT

Bill No. PCS (705990) for SB 996

Barcode 104320

1 for costs associated with the preparation and delivery of the 2 report; however, payment to the contractor shall be contingent 3 upon the report's projection of energy <u>or operational</u> cost 4 savings being equal to or greater than the total projected 5 costs of the design and installation of the report's energy 6 conservation measures.

7 (c) The agency may enter into a guaranteed energy performance savings contract with a guaranteed energy 8 performance savings contractor if the agency finds that the 9 10 amount the agency would spend on the energy conservation or 11 energy-related cost saving measures will not likely exceed the amount of the energy or energy-related cost savings for up to 12 20 years from the date of installation, based on the life 13 cycle cost calculations provided in s. 255.255, if the 14 15 recommendations in the report were followed and if the qualified provider or providers give a written guarantee that 16 the energy or energy-related cost savings will meet or exceed 17 the costs of the system. However, actual computed cost savings 18 must meet or exceed the estimated cost savings provided in 19 20 program approval. Baseline adjustments used in calculations must be specified in the contract. The contract may provide 21 22 for installment payments for a period not to exceed 20 years. (d) A guaranteed energy performance savings contractor 23 2.4 must be selected in compliance with s. 287.055; except that if fewer than three firms are qualified to perform the required 25 services, the requirement for agency selection of three firms, 26 as provided in s. 287.055(4)(b), and the bid requirements of 27 s. 287.057 do not apply. 28 29 (e) Before entering into a guaranteed energy performance savings contract, an agency must provide published 30 31 notice of the meeting in which it proposes to award the 03/28/07 s0996.cu21.00a 1:20 PM

COMMITTEE AMENDMENT

Bill No. PCS (705990) for SB 996

Barcode 104320

contract, the names of the parties to the proposed contract,
 and the contract's purpose.

(f) A guaranteed energy performance savings contract 3 4 may provide for financing, including tax exempt financing, by a third party. The contract for third party financing may be 5 separate from the energy performance contract. A separate 6 7 contract for third party financing pursuant to this paragraph must include a provision that the third party financier must 8 not be granted rights or privileges that exceed the rights and 9 10 privileges available to the guaranteed energy performance 11 savings contractor. (q) Financing for guaranteed energy performance 12

13 savings contracts may be provided under the authority of s. 14 <u>287.064.</u>

15 (h)(g) In determining the amount the agency will finance to acquire the energy conservation measures, the 16 agency may reduce such amount by the application of any grant 17 moneys, rebates, or capital funding available to the agency 18 19 for the purpose of buying down the cost of the guaranteed energy performance savings contract. However, in calculating 20 the life cycle cost as required in paragraph (c), the agency 21 22 shall not apply any grants, rebates, or capital funding. The Office of the Chief Financial Officer shall review proposals 23 2.4 to ensure that the most effective financing is being used.

25

(5) CONTRACT PROVISIONS. --

(a) A guaranteed energy performance savings contract
must include a written guarantee that may include, but is not
limited to the form of, a letter of credit, insurance policy,
or corporate guarantee by the guaranteed energy performance
savings contractor that annual energy cost savings will meet
or exceed the amortized cost of energy conservation measures.
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COMMITTEE AMENDMENT

Bill No. <u>PCS (705990) for SB 996</u>

1	(b) The guaranteed energy performance savings contract
2	must provide that all payments, except obligations on
3	termination of the contract before its expiration, may be made
4	over time, but not to exceed 20 years from the date of
5	complete installation and acceptance by the agency, and that
6	the annual savings are guaranteed to the extent necessary to
7	make annual payments to satisfy the guaranteed energy
8	performance savings contract.
9	(c) The guaranteed energy performance savings contract
10	must require that the guaranteed energy performance savings
11	contractor to whom the contract is awarded provide a
12	100-percent public construction bond to the agency for its
13	faithful performance, as required by s. 255.05.
14	(d) The guaranteed energy performance savings contract
15	may contain a provision allocating to the parties to the
16	contract any annual energy cost savings that exceed the amount
17	of the energy cost savings guaranteed in the contract.
18	(e) The guaranteed energy performance savings contract
19	shall require the guaranteed energy performance savings
20	contractor to provide to the agency an annual reconciliation
21	of the guaranteed energy <u>or energy-related</u> cost savings. If
22	the reconciliation reveals a shortfall in annual energy <u>or</u>
23	energy-related cost savings, the guaranteed energy performance
24	savings contractor is liable for such shortfall. If the
25	reconciliation reveals an excess in annual energy cost
26	savings, the excess savings may be allocated under paragraph
27	(d) but may not be used to cover potential energy cost savings
28	shortages in subsequent contract years.
29	(f) The guaranteed energy performance savings contract
30	must provide for payments of not less than one-twentieth of
31	the price to be paid within 2 years from the date of the 10
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COMMITTEE AMENDMENT

Bill No. <u>PCS (705990) for SB 996</u>

1	complete installation and acceptance by the agency using
2	straight-line amortization for the term of the loan, and the
3	remaining costs to be paid at least quarterly, not to exceed a
4	20-year term, based on life cycle cost calculations.
5	(g) The guaranteed energy performance savings contract
6	may extend beyond the fiscal year in which it becomes
7	effective; however, the term of any contract expires at the
8	end of each fiscal year and may be automatically renewed
9	annually for up to 20 years, subject to the agency making
10	sufficient annual appropriations based upon continued realized
11	energy savings.
12	(h) The guaranteed energy performance savings contract
13	must stipulate that it does not constitute a debt, liability,
14	or obligation of the state.
15	(6) PROGRAM ADMINISTRATION AND CONTRACT REVIEWThe
16	Department of Management Services, with the assistance of the
17	Office of the Chief Financial Officer, may, within available
18	resources, provide technical assistance to state agencies
19	contracting for energy conservation measures and engage in
20	other activities considered appropriate by the department for
21	promoting and facilitating guaranteed energy performance
22	contracting by state agencies. The Office of the Chief
23	Financial Officer, with the assistance of the Department of
24	Management Services <u>shall</u> , may, within available resources,
25	develop model contractual and related documents for use by
26	state agencies. Prior to entering into a guaranteed energy
27	performance savings contract, any contract or lease for
28	third-party financing, or any combination of such contracts, a
29	state agency shall submit such proposed contract or lease to
30	the Office of the Chief Financial Officer for review and
31	approval <u>that includes the following:</u> . 11
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COMMITTEE AMENDMENT

Bill No. PCS (705990) for SB 996

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Barcode 104320
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1 (a) Supporting information required by s. 2 216.023(4)(a)9. (b) Documentation supporting recurring funds 3 4 requirements in ss. 287.063(5) and 287.064(11). (c) Approval by agency head or designee. 5 б (d) An agency measurement and verification plan to 7 monitor costs savings. 8 9 The Office of the Chief Financial Officer may not approve any contract submitted under this section which does not meet the 10 11 requirements of this section or which he or she finds not fiscally prudent for the state. 12 13 (Redesignate subsequent sections.) 14 15 16 17 And the title is amended as follows: 18 On page 4, line 10, after the semicolin 19 20 21 insert: 22 amending s. 255.252, F.S.; requiring an inventory of state-owned buildings and an 23 2.4 energy efficiency project schedule for guaranteed energy-performance savings contract 25 improvements; amending s. 287.063, F.S.; 26 27 requiring that the term of payment for consolidated equipment finance contracts may 28 29 not extend beyond the anticipated useful life of the equipment financed; deleting the 30 31 requirement that the Chief Financial Officer 12 03/28/07 s0996.cu21.00a 1:20 PM

COMMITTEE AMENDMENT

Bill No. <u>PCS (705990) for SB 996</u>

Barcode 104320

1	establish criteria that prohibits a state
2	agency from obligating an annualized amount of
3	payments for certain deferred payment
4	purchases; amending s. 287.064, F.S.; extending
5	the period of time allowed for repayment of
6	funds under the guaranteed energy-performance
7	savings contract; amending s. 489.145, F.S.;
8	clarifying certain definitions; providing
9	additional requirements for a state agency to
10	enter into a guaranteed energy-performance
11	savings contract; providing for financing of
12	contracts related to guaranteed
13	energy-performance savings; requiring the
14	Department of Financial Services to review
15	proposals to ensure that the most effective
16	financing is used; requiring the Office of the
17	Chief Financial Officer to develop model
18	contractual and related documents; requiring
19	that contracts or leases submitted by a state
20	agency to the Office of Chief Financial Officer
21	meet certain criteria; providing an effective
22	date.
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