

I	CHAMBER ACTION
	Senate . House
	Comm: FAV
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1	The Committee on Environmental Preservation and Conservation
2	(Saunders) recommended the following <b>amendment to amendment</b>
3	(223658):
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5	Senate Amendment
6	Delete line(s) 878-903
7	and insert:
8	Section 16. Subsections (10) and (11) of section 287.064,
9	Florida Statutes, are amended to read:
10	287.064 Consolidated financing of deferred-payment
11	purchases
12	(10) (a) A master equipment financing agreement may finance
13	the cost of energy, water, or wastewater efficiency and
14	conservation measures, as defined in s. 489.145, excluding the
15	costs of training, operation, and maintenance, for a term of
16	repayment that may exceed five years but not more than twenty
17	years.
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18 (b) The guaranteed energy, water, and wastewater savings 19 contractor shall provide for the replacement or the extension of 20 the useful life of the equipment during the term of the contract. 21 Costs incurred pursuant to a guaranteed energy performance 22 savings contract, including the cost of energy conservation 23 measures, each as defined in s. 489.145, may be financed pursuant 24 to a master equipment financing agreement; however, the costs of 25 training, operation, and maintenance may not be financed. The 26 period of time for repayment of the funds drawn pursuant to the 27 master equipment financing agreement under this subsection may exceed 5 years but may not exceed 10 years. 28

29 (11) For purposes of consolidated financing of deferred 30 payment commodity contracts under this section by a state agency, the annualized amount of any such contract must be supported from 31 32 available recurring funds appropriated to the agency in an appropriation category, other than the expense appropriation 33 category as defined in chapter 216, which that the Chief 34 35 Financial Officer has determined is appropriate or which that the 36 Legislature has designated for payment of the obligation incurred 37 under this section.

38 Section 17. Section 489.145, Florida Statutes, is amended 39 to read:

40 489.145 Guaranteed energy performance savings contracting.-41 -

42 (1) SHORT TITLE.--This section may be cited as the 43 "Guaranteed Energy, Water and Wastewater Performance Savings 44 Contracting Act."

45 (2) LEGISLATIVE FINDINGS.--The Legislature finds that
46 investment in energy, water and wastewater conservation measures
47 in agency facilities can reduce the amount of energy and water



consumed and wastewater treated and produce immediate and long-48 49 term savings. It is the policy of this state to encourage each 50 agency agencies to invest in energy, water, and wastewater efficiency and conservation measures that reduce energy 51 52 consumption, produce a cost savings for the agency, and improve 53 the quality of indoor air in public facilities and to operate, maintain, and, when economically feasible, build or renovate 54 55 existing agency facilities in such a manner as to minimize energy 56 and water consumption and wastewater production and maximize 57 energy, water, and wastewater savings. It is further the policy of this state to encourage agencies to reinvest any energy 58 59 savings resulting from energy, water, and wastewater efficiency 60 and conservation measures in additional energy, water, and wastewater conservation measures efforts. 61

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(3) DEFINITIONS.--As used in this section, the term:

(a) "Agency" means the state, a municipality, or apolitical subdivision.

(b) "Energy conservation measure" means a training program,
facility alteration, or equipment purchase to be used in new
construction, including an addition to an existing facilities or
<u>infrastructure facility</u>, which reduces energy, water, or
<u>wastewater or energy-related</u> operating costs and includes, but is
not limited to:

1. Insulation of the facility structure and systems withinthe facility.

2. Storm windows and doors, caulking or weatherstripping, multiglazed windows and doors, heat-absorbing, or heatreflective, glazed and coated window and door systems, additional glazing, reductions in glass area, and other window and door system modifications that reduce energy consumption.

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78 3. Automatic energy control systems. 79 4. Heating, ventilating, or air-conditioning system 80 modifications or replacements. Replacement or modifications of lighting fixtures to 81 5. 82 increase the energy efficiency of the lighting system, which, at 83 a minimum, must conform to the applicable state or local building 84 code. 6. Energy recovery systems. 85 86 7. Cogeneration systems that produce steam or forms of 87 energy such as heat, as well as electricity, for use primarily within a facility or complex of facilities. 88 89 8. Energy conservation measures that reduce Btu, kW, or kWh 90 consumed or that provide long-term operating cost reductions or significantly reduce Btu consumed. 91 92 Renewable energy systems, such as solar, biomass, or 9. 93 wind systems. 94 10. Devices that reduce water consumption or sewer charges. 95 11. Energy storage systems, such as fuel cells and thermal 96 storage. Energy generating technologies, such as microturbines. 97 12. 13. Any other repair, replacement, or upgrade of existing 98 99 equipment. 100 "Energy, water, and wastewater cost savings" means a (C) 101 measured reduction in the cost of fuel, energy or water 102 consumption or wastewater production, and stipulated operation 103 and maintenance created from the implementation of one or more energy, water, or wastewater efficiency or conservation measures 104 105 when compared with an established baseline for the previous cost 106 of fuel, energy, or water consumption or wastewater production, and stipulated operation and maintenance. 107

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(d) "Guaranteed energy, water, and wastewater performance savings contract" means a contract for the evaluation, recommendation, and implementation of energy, water, and <u>wastewater efficiency or</u> conservation measures, which, at a minimum, shall include:

113 1. The design and installation of equipment to implement 114 one or more of such measures and, if applicable, operation and 115 maintenance of such measures.

116 2. The amount of any actual annual savings that meet or 117 exceed total annual contract payments made by the agency for the 118 contract.

119 3. The finance charges incurred by the agency over the life 120 of the contract.

(e) "Guaranteed energy performance savings contractor"
means a person or business that is licensed under chapter 471,
chapter 481, or this chapter, and is experienced in the analysis,
design, implementation, or installation of energy conservation
measures through energy performance contracts.

(f) "Investment grade energy audit" means a detailed energy, water, and wastewater audit with an accompanying analysis of proposed energy, water, and wastewater conservation measures, their costs, savings, and benefits prior to entry into an energy savings contract.

(4) PROCEDURES.--

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(a) An agency may enter into a guaranteed energy
 performance savings contract with a guaranteed energy performance
 savings contractor to significantly reduce energy, water, or
 <u>wastewater consumption</u> or production of energy-related operating
 costs of an agency facility through one or more energy, water, or
 wastewater efficiency or conservation measures.

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138 (b) Before design and installation of energy conservation 139 measures, the agency must obtain from a guaranteed energy 140 performance savings contractor an investment grade audit a report 141 that summarizes the costs associated with the energy conservation 142 measures or energy-related operational cost-saving measures and 143 provides an estimate of the amount of the energy cost savings. The agency and the guaranteed energy performance savings 144 contractor may enter into a separate agreement to pay for costs 145 146 associated with the preparation and delivery of the report; 147 however, payment to the contractor shall be contingent upon the report's projection of energy or operational cost savings being 148 149 equal to or greater than the total projected costs of the design 150 and installation of the report's energy conservation measures. 151 The agency may enter into a guaranteed energy (C) 152 performance savings contract with a guaranteed energy performance 153 savings contractor if the agency finds that the amount the agency 154 would spend on the energy conservation or energy-related cost-155 savings measures will not likely exceed the amount of the energy 156 or energy-related cost savings for up to 20 years from the date of installation, based on the life cycle cost calculations 157 provided in s. 255.255, if the recommendations in the report were 158 159 followed and if the qualified provider or providers give a 160 written guarantee that the energy or energy-related cost savings

161 will meet or exceed the costs of the system. <u>However, actual</u> 162 <u>computed cost savings must meet or exceed the estimated cost</u> 163 <u>savings provided in program approval.</u> <u>Baseline adjustments used</u> 164 <u>in calculations must be specified in the contract.</u> The contract 165 may provide for installment payments for a period not to exceed 166 20 years.



(d) A guaranteed energy performance savings contractor must be selected in compliance with s. 287.055; except that if fewer than three firms are qualified to perform the required services, the requirement for agency selection of three firms, as provided in s. 287.055(4)(b), and the bid requirements of s. 287.057 do not apply.

(e) Before entering into a guaranteed energy performance savings contract, an agency must provide published notice of the meeting in which it proposes to award the contract, the names of the parties to the proposed contract, and the contract's purpose.

A guaranteed energy performance savings contract may 177 (f) 178 provide for financing, including tax-exempt financing, by a third 179 party. The contract for third party financing may be separate 180 from the guaranteed energy performance contract. A separate contract for third party financing must include a provision that 181 the third party financier must not be granted rights or 182 183 privileges that exceed the rights and privileges available to the 184 guaranteed energy performance savings contractor.

185(g) Financing for guaranteed energy performance savings186contracts may be provided under the authority of s. 287.064.

187 (h) The Office of the Chief Financial Officer shall review
 188 proposals from state agencies to ensure that the most effective
 189 financing is being used.

(i) Annually, the agency that has entered into the contract
 shall provide the Department of Management Services and the Chief
 Financial Officer the measurement and verification report
 required by the contact to validate that energy savings have

194 <u>occurred</u>.

195 <u>(j)(g)</u> In determining the amount the agency will finance to 196 acquire the energy conservation measures, the agency may reduce



197 such amount by the application of any grant moneys, rebates, or 198 capital funding available to the agency for the purpose of buying 199 down the cost of the guaranteed energy performance savings 200 contract. However, in calculating the life cycle cost as required 201 in paragraph (c), the agency shall not apply any grants, rebates, 202 or capital funding.

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(5) CONTRACT PROVISIONS.--

(a) A guaranteed energy performance savings contract must
include a written guarantee that may include, but is not limited
to the form of, a letter of credit, insurance policy, or
corporate guarantee by the guaranteed energy performance savings
contractor that annual <u>associated</u> energy cost savings will meet
or exceed the amortized cost of energy conservation measures.

(b) The guaranteed energy performance savings contract must provide that all payments, except obligations on termination of the contract before its expiration, may be made over time, but not to exceed 20 years from the date of complete installation and acceptance by the agency, and that the annual savings are guaranteed to the extent necessary to make annual payments to satisfy the guaranteed energy performance savings contract.

(c) The guaranteed energy performance savings contract must require that the guaranteed energy performance savings contractor to whom the contract is awarded provide a 100-percent public construction bond to the agency for its faithful performance, as required by s. 255.05.

(d) The guaranteed energy performance savings contract may contain a provision allocating to the parties to the contract any annual energy cost savings that exceed the amount of the energy cost savings guaranteed in the contract.



226 The guaranteed energy performance savings contract (e) 227 shall require the guaranteed energy performance savings 228 contractor to provide to the agency an annual reconciliation of 229 the guaranteed energy or energy-related cost savings. If the 230 reconciliation reveals a shortfall in annual energy or energy-231 related cost savings, the guaranteed energy performance savings contractor is liable for such shortfall. If the reconciliation 232 233 reveals an excess in annual energy cost savings, the excess 234 savings may be allocated under paragraph (d) but may not be used 235 to cover potential energy cost savings shortages in subsequent 236 contract years.

(f) The guaranteed energy performance savings contract must provide for payments of not less than one-twentieth of the price to be paid within 2 years from the date of the complete installation and acceptance by the agency <u>using straight-line</u> <u>amortization for the term of the loan</u>, and the remaining costs to be paid at least quarterly, not to exceed a 20-year term, based on life cycle cost calculations.

(g) The guaranteed energy performance savings contract may extend beyond the fiscal year in which it becomes effective; however, the term of any contract expires at the end of each fiscal year and may be automatically renewed annually for up to 20 years, subject to the agency making <u>available</u> sufficient annual <u>funds</u> appropriations based upon continued realized energy savings.

(h) The guaranteed energy performance savings contract must stipulate that it does not constitute a debt, liability, or obligation of the state.

(6) PROGRAM ADMINISTRATION AND CONTRACT REVIEW.--The
 Department of Management Services, with the assistance of the

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256 Office of the Chief Financial Officer, shall may, within 257 available resources, provide technical content assistance to 258 state agencies contracting for energy conservation measures and 259 engage in other activities considered appropriate by the 260 department for promoting and facilitating guaranteed energy 261 performance contracting by state agencies. The Department of Management Services shall review the investment-grade audit for 262 263 each proposed project and certify that the cost savings are 264 appropriate and sufficient for the term of the contract. The 265 Office of the Chief Financial Officer, with the assistance of the 266 Department of Management Services, shall develop model 267 contractual and other related documents and shall, by rule may, 268 within available resources, develop the contract requirements 269 model contractual and related documents for use by state and 270 other agencies. Prior to entering into a guaranteed energy 271 performance savings contract, any contract or lease for thirdparty financing, or any combination of such contracts, a state 272 273 agency shall submit such proposed contract or lease to the Office 274 of the Chief Financial Officer for review and approval. A 275 proposed contract or lease shall include: 276 (a) Supporting information required by s. 216.023(a)9. in ss. 287.063(5) and 287.064(11). For contracts approved under s. 277 278 489.145, the criteria may, at a minimum, include the specification of a benchmark cost of capital and minimum real 279 280 rate of return on energy, water, or wastewater savings against 281 which proposals shall be evaluated. (b) Documentation supporting recurring funds requirements 282 283 in ss. 287.063(5) and 287.064(11).

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(c) Approval by the agency head or his or her designee.

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285	(d) An agency measurement and verification plan to monitor
286	cost savings.
287	(7) FUNDING SUPPORT For purposes of consolidated
288	financing of deferred payment commodity contracts under this
289	section by a state agency, any such contract must be supported
290	from available recurring funds appropriated to the agency in an
291	appropriation category, as defined in chapter 216, which the
292	Legislature has designated for payment of the obligation incurred
293	under this section, or which the Chief Financial Officer has
294	determined is appropriate.
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296	The Office of the Chief Financial Officer may not approve any
297	contract from any state agency submitted under this section which
298	does not meet the requirements of this section.

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