1 A bill to be entitled 2 An act relating to employee leasing companies; amending s. 3 468.525, F.S.; requiring that each employee leasing company at all times maintain a workers' compensation 4 5 policy; requiring that each contractual arrangement between an employee leasing company and a client company 6 7 where the client company is to furnish workers' 8 compensation provide to the employee leasing company 9 evidence of valid workers' compensation coverage; requiring that certain specified conditions be included in 10 the contractual arrangement between an employee leasing 11 company and its client companies; amending s. 468.529, 12 F.S.; requiring an employee leasing company to notify its 13 employees if the employee leasing company terminates its 14 agreement with a client company; providing the dates the 15 cancellation of workers' compensation coverage is 16 17 effective; requiring an employee leasing company or its client companies to secure workers' compensation coverage 18 19 from an insurance company authorized in this state; 20 providing that an employee leasing company and its client companies are considered an "employer" for the purposes of 21 the workers' compensation law; reenacting s. 626.112(1), 22 F.S., relating to the licensing of insurance agents, 23 24 insurance adjusters, and customer representatives to 25 incorporate the amendment to s. 468.525, F.S., in a 26 reference thereto; amending s. 443.036, F.S.; revising the definition of the term "employee leasing company" to 27 reflect new reporting requirements; amending s. 443.1216, 28

Page 1 of 15

F.S.; requiring the provision of quarterly reports that include certain information regarding client and employee leasing company establishments; providing effective dates.

Be It Enacted by the Legislature of the State of Florida:

- Section 1. Paragraphs (h) and (i) are added to subsection (3) of section 468.525, Florida Statutes, paragraph (f) of subsection (4) of that section is amended, and paragraph (g) is added to subsection (4) of that section, to read:
 - 468.525 License requirements.--
- (3) Each employee leasing company licensed by the department shall have a registered agent for service of process in this state and at least one licensed controlling person. In addition, each licensed employee leasing company shall comply with the following requirements:
- (h) Each employee leasing company shall, regardless of the number of leased employees, at all times maintain a workers' compensation policy acceptable under the laws of this state.
- (i) An employee leasing company whose contract with a client company provides for the client company to furnish coverage under this part shall require the client company to provide evidence of valid workers' compensation coverage to the employee leasing company.
- (4) The employee leasing company's contractual arrangements with its client companies shall satisfy the following conditions, whereby the leasing company:

(f) <u>Gives</u> has given written notice of the relationship between the employee leasing company and the client company to each leased employee it assigns to perform services at the client's worksite <u>and gives written notice to all leased</u> employees as to whether the employee leasing company or the client company is providing their workers' compensation coverage.

- (g) Sets forth whether each leased employee will be covered by a workers' compensation policy issued to the employee leasing company or to the client company.
- Section 2. Section 468.529, Florida Statutes, is amended to read:
- 468.529 Licensee's insurance; employment tax; benefit plans.--
- (1) A licensed employee leasing company is the employer of the leased employees, except that this provision is not intended to affect the determination of any issue arising under Pub. L. No. 93-406, the Employee Retirement Income Security Act, as amended from time to time. An employee leasing company is shall be responsible for timely payment of unemployment taxes pursuant to chapter 443, and is shall be responsible for providing workers' compensation coverage pursuant to this part and chapter 440. However, no licensed employee leasing company shall sponsor a plan of self-insurance for health benefits, except as may be permitted by the provisions of the Florida Insurance Code or, if applicable, by Pub. L. No. 93-406, the Employee Retirement Income Security Act, as amended from time to time. For purposes of this section, a "plan of self-insurance" shall exclude any

Page 3 of 15

arrangement where an admitted insurance carrier has issued a policy of insurance primarily responsible for the obligations of the health plan.

- (2) An initial or renewal license may not be issued to any employee leasing company unless the employee leasing company first files with the board evidence of workers' compensation coverage for all leased employees in this state. Each employee leasing company shall maintain and make available to its workers' compensation carrier the following information:
- (a) The correct name and federal identification number of each client company.
- (b) A listing of all covered employees provided to each client company, by classification code.
- (c) The total eligible wages by classification code and the premiums due to the carrier for the employees provided to each client company.
- (3) A licensed employee leasing company shall, within 30 days after initiation or termination of an employee leasing agreement, notify its workers' compensation insurance carrier, the Division of Workers' Compensation of the Department of Financial Services, and the state agency providing unemployment tax collection services under contract with the Agency for Workforce Innovation through an interagency agreement pursuant to s. 443.1316 of both the initiation or the termination of the company's relationship with any client company.
- (4)(a) If an employee leasing company terminates its relationship with a client company, the employee leasing company must send notice of the termination by United States Postal

Service first class mail to the last known address of each leased employee who had been assigned to the terminated client company. The notification must state the date the employee leasing company terminated its relationship with the client company.

- (b) A leased employee who continues in the employment of a terminated client company is not covered by the workers' compensation policy of the employee leasing company after the employee leasing company terminates its relationship with the client company. Termination of the employee's workers' compensation coverage is effective at the earliest of:
- 1. Five days after the employee leasing company mails a notice of termination by United States Postal Service first class mail to the last known address of the leased employee;
- 2. Upon the leased employee receiving actual or constructive notice that he or she is no longer an employee of the employee leasing company; or
- 3. Receipt, with proof of delivery, by the leased employee, or receipt, with proof of delivery, at the leased employee's last known address, of notice that the individual is no longer an employee of the employee leasing company.
- (c) If an employee leasing company continues its relationship with a client company but terminates the employment of, places on a leave of absence, or lays off a leased employee who is assigned to the client company, the leased employee is not covered by the workers' compensation policy of the employee leasing company at the earliest of:
 - $\underline{\text{1. Five days after the employee leasing company mails } \underline{\text{a}}}$

Page 5 of 15

notice, by United States Postal Service first class mail to the last known address of the leased employee, informing the leased employee that he or she is no longer a leased employee of the employee leasing company, is on a leave of absence from the client company or employee leasing company, or has been laid off from the client company or employee leasing company; or

- 2. Upon the leased employee receiving actual or constructive notice that he or she is no longer an employee of the client company or employee leasing company, is on a leave of absence from the client company or employee leasing company, or has been laid off from the client company or employee leasing company.
- (d) Notwithstanding any actual or constructive notice received by the leased employee that he or she is no longer a leased employee of the employee leasing company and is no longer covered by the employee leasing company's workers' compensation policy, the requirements for notice to a leased employee under paragraph (a), paragraph (b), or paragraph (c) are deemed to be satisfied if a leased employee:
- 1. Negotiates a paycheck marked "final paycheck" which clearly states or contains written notice that the leased employee is no longer an employee of the employee leasing company and is not covered by its workers' compensation policy;
- 2. Receives payment in cash, by paycheck, or by direct deposit which contains no reference indicating that the payment is from the employee leasing company; or
- 3. Is provided written notice by the client company or the employee leasing company stating that the leased employee is no

Page 6 of 15

longer an employee of the employee leasing company and is not covered by the employee leasing company's workers' compensation policy.

- (5) An employee leasing agreement shall state whether the responsibility to obtain workers' compensation insurance coverage for leased employees as required under chapter 440 shall be allocated to the employee leasing company, the client company, or both. The responsibility to obtain workers' compensation coverage for leased employees shall be by way of a master policy issued in the name of the employee leasing company, a multiple coordinated policy issued to the employee leasing company, a policy issued to the client company, or any other policy acceptable under the laws of this state.
- (6) Within 15 days of the termination of an employee leasing agreement, the employee leasing company shall provide the client company an opportunity to receive records regarding the loss experience of the workers' compensation insurance during the course of the employee leasing agreement.
- (7) The client company and the employee leasing company shall be considered the employer of leased employees for purposes of coverage under chapter 440 regardless of whether the client or employee leasing company is supplying workers' compensation coverage. Subject to any limitations set forth in chapter 440 or s. 627.192(7), s. 440.11(2) shall apply to the employee leasing company and the client company and to all other persons set forth in s. 440.11(2) if workers' compensation coverage is secured for leased employees by the client company or the employee leasing company.

(8)(4) An initial or renewal license may not be issued to any employee leasing company unless the employee leasing company first provides evidence to the board, as required by board rule, that the employee leasing company has paid all of the employee leasing company's obligations for payroll, payroll-related taxes, workers' compensation insurance, and employee benefits. All disputed amounts must be disclosed in the application.

- (9) (5) The provisions of this section are subject to verification by department or board audit.
- Section 3. For the purpose of incorporating the amendment made by this act to section 468.525, Florida Statutes, in a reference thereto, subsection (1) of section 626.112, Florida Statutes, is reenacted to read:
- 626.112 License and appointment required; agents, customer representatives, adjusters, insurance agencies, service representatives, managing general agents.--
- (1) (a) No person may be, act as, or advertise or hold himself or herself out to be an insurance agent, insurance adjuster, or customer representative unless he or she is currently licensed by the department and appointed by an appropriate appointing entity or person.
- (b) Except as provided in subsection (6) or in applicable department rules, and in addition to other conduct described in this chapter with respect to particular types of agents, a license as an insurance agent, service representative, customer representative, or limited customer representative is required in order to engage in the solicitation of insurance. For purposes of this requirement, as applicable to any of the

Page 8 of 15

license types described in this section, the solicitation of insurance is the attempt to persuade any person to purchase an insurance product by:

- 1. Describing the benefits or terms of insurance coverage, including premiums or rates of return;
- 2. Distributing an invitation to contract to prospective purchasers;
- 3. Making general or specific recommendations as to insurance products;
- 4. Completing orders or applications for insurance products;
- 5. Comparing insurance products, advising as to insurance matters, or interpreting policies or coverages; or
- 6. Offering or attempting to negotiate on behalf of another person a viatical settlement contract as defined in s. 626.9911.

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However, an employee leasing company licensed pursuant to chapter 468 which is seeking to enter into a contract with an employer that identifies products and services offered to employees may deliver proposals for the purchase of employee leasing services to prospective clients of the employee leasing company setting forth the terms and conditions of doing business; classify employees as permitted by s. 468.529; collect information from prospective clients and other sources as necessary to perform due diligence on the prospective client and to prepare a proposal for services; provide and receive enrollment forms, plans, and other documents; and discuss or

Page 9 of 15

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explain in general terms the conditions, limitations, options, or exclusions of insurance benefit plans available to the client or employees of the employee leasing company were the client to contract with the employee leasing company. Any advertising materials or other documents describing specific insurance coverages must identify and be from a licensed insurer or its licensed agent or a licensed and appointed agent employed by the employee leasing company. The employee leasing company may not advise or inform the prospective business client or individual employees of specific coverage provisions, exclusions, or limitations of particular plans. As to clients for which the employee leasing company is providing services pursuant to s. 468.525(4), the employee leasing company may engage in activities permitted by ss. 626.7315, 626.7845, and 626.8305, subject to the restrictions specified in those sections. If a prospective client requests more specific information concerning the insurance provided by the employee leasing company, the employee leasing company must refer the prospective business client to the insurer or its licensed agent or to a licensed and appointed agent employed by the employee leasing company.

Section 4. Effective October 1, 2008, subsection (18) of section 443.036, Florida Statutes, is amended to read:

443.036 Definitions.--As used in this chapter, the term:

(18) "Employee leasing company" means an employing unit that has a valid and active license under chapter 468 and that maintains the records required by s. 443.171(5) and, in addition, produces quarterly reports as specified in s. 443.1216 on the clients of the employee leasing company maintains a

Page 10 of 15

listing of the clients of the employee leasing company and of the employees, including their social security numbers, who have been assigned to work at each client company job site. Further, each client company job site must be identified by industry, products or services, and address. The client list must be provided to the tax collection service provider by June 30 and by December 31 of each year. As used in this subsection, the term "client" means a party who has contracted with an employee leasing company to provide a worker, or workers, to perform services for the client. Leased employees include employees subsequently placed on the payroll of the employee leasing company on behalf of the client. An employee leasing company must notify the tax collection service provider within 30 days after the initiation or termination of the company's relationship with any client company under chapter 468.

Section 5. Effective October 1, 2008, paragraph (a) of subsection (1) of section 443.1216, Florida Statutes, is amended to read:

443.1216 Employment.--Employment, as defined in s. 443.036, is subject to this chapter under the following conditions:

- (1)(a) The employment subject to this chapter includes a service performed, including a service performed in interstate commerce, by:
 - 1. An officer of a corporation.
- 2. An individual who, under the usual common-law rules applicable in determining the employer-employee relationship, is an employee. However, whenever a client, as defined in s.

Page 11 of 15

443.036(18), which would otherwise be designated as an employing unit has contracted with an employee leasing company to supply it with workers, those workers are considered employees of the employee leasing company. An employee leasing company may lease corporate officers of the client to the client and other workers to the client, except as prohibited by regulations of the Internal Revenue Service. Employees of an employee leasing company must be reported under the employee leasing company's tax identification number and contribution rate for work performed for the employee leasing company.

- a. In addition to any other report required to be filed by law, an employee leasing company shall submit a report to the Agency for Workforce Innovation, Labor Market Statistics Center, or as otherwise directed by the agency, which must include the following information for each client establishment and each establishment:
 - (I) The trade or establishment name.

- 325 (II) The former unemployment compensation account number, 326 if available.
 - (III) The former Federal Employment Identification Number, if available.
 - (IV) The industry code recognized and published by the United States Office of Management and Budget, if available.
 - (V) A description of the client's primary business activity in order to verify or assign an industry code.
 - (VI) The physical location address.
- 334 (VII) The number of full-time and part-time employees who
 335 worked during or received pay that was subject to unemployment

Page 12 of 15

compensation taxes for the pay period, including the 12th day of the month for each month of the quarter.

(VIII) The total wages subject to unemployment compensation taxes paid during the calendar quarter.

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- (IX) An internal identification code to uniquely identify each establishment of each client.
 - (X) The month and year the client entered into contract.
- $\underline{\mbox{(XI)}}$ The month and year the client terminated the contract for services.
- The report shall be submitted electronically or in a manner otherwise prescribed by the Agency for Workforce Innovation in the format specified by the United States Department of Labor, Bureau of Labor Statistics, for its Multiple Worksite Report for Professional Employer Organizations. The report must be provided quarterly to the Agency for Workforce Innovation, Labor Market Statistics Center, or as otherwise directed by the agency, and must be filed by the last day of the month immediately following the end of the calendar quarter. The information required in sub-subsubparagraphs a.(X) and (XI) must be provided only in the quarter in which the contract to which it relates was entered into or terminated. The sum of the employment data and the sum of the wage data on this report must match the employment and wages reported on the unemployment compensation quarterly tax and wage report.
- c. The Agency for Workforce Innovation shall have rulemaking authority as necessary to implement the provisions of this subparagraph and shall have the authority to administer,

Page 13 of 15

collect, enforce, and waive the penalty imposed by s.
443.141(1)(b) for the report required by this subparagraph.

- d. For the purposes of this subparagraph, the term "establishment" means any location at which business is conducted or at which services or industrial operations are performed.
- 3. An individual other than an individual who is an employee under subparagraph 1. or subparagraph 2., who performs services for remuneration for any person:
- a. As an agent-driver or commission-driver engaged in distributing meat products, vegetable products, fruit products, bakery products, beverages other than milk, or laundry or drycleaning services for his or her principal.
- b. As a traveling or city salesperson engaged on a full-time basis in the solicitation on behalf of, and the transmission to, his or her principal of orders from wholesalers, retailers, contractors, or operators of hotels, restaurants, or other similar establishments for merchandise for resale or supplies for use in their business operations. This sub-subparagraph does not apply to an agent-driver or a commission-driver and does not apply to sideline sales activities performed on behalf of a person other than the salesperson's principal.
- 4. The services described in subparagraph 3. are employment subject to this chapter only if:
- a. The contract of service contemplates that substantially all of the services are to be performed personally by the individual;

Page 14 of 15

	b.	The	indivi	idual	does	not	have	a	substantial	invest	ment
in	facil	ities	used	in c	onnec	tion	with	th	e services,	other	than
facilities used for transportation; and											

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- c. The services are not in the nature of a single transaction that is not part of a continuing relationship with the person for whom the services are performed.
- Section 6. Except as otherwise specifically provided in this act, this act shall take effect July 1, 2008.