

LEGISLATIVE ACTION

Senate House

The Committee on Banking and Insurance (Fasano) recommended the following:

Senate Amendment (with title amendment)

Delete everything after the enacting clause and insert:

Section 1. Section 817.801, Florida Statutes, is amended to read:

817.801 Definitions.—As used in this part, the term:

(1) "Control person" means any person who possesses the power, directly or indirectly, to affect the management or policies of a credit counseling organization, including, but not limited to, the organization's owners if the organization is a partnership or sole proprietorship, and the organization's

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corporate officers, corporate directors, resident agents, and trustees.

- (2) (1) "Credit counseling organization agency" means any person organization providing debt management services or credit counseling services.
- (3) (2) "Credit counseling services" means confidential money management, debt reduction, and financial educational services. The term does not include foreclosure-related rescue services as defined in s. 501.1377.
- (4) "Creditor contribution" means any sum that a creditor agrees to contribute to a credit counseling organization agency, whether directly or by setoff against amounts otherwise payable to the creditor on behalf of a consumer debtors.
- (5) (4) "Debt management services" means services provided to a consumer debtor by a credit counseling organization for a fee to:
- (a) Effect the adjustment, compromise, or discharge of any unsecured account, note, or other indebtedness of the consumer, except for residential mortgage loan obligations debtor; or
- (b) Receive from the consumer debtor and disburse to a creditor any money or other thing of value.
- (6) $\frac{(5)}{(5)}$ "Person" has the same meaning as in s. 1.01 means any individual, corporation, partnership, trust, association, or other legal entity.
- Section 2. Section 817.802, Florida Statutes, is amended to read:
- 817.802 Prohibited acts Unlawful fees and costs.—A credit counseling organization may not:

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- (1) It is unlawful for any person, while engaging in debt management services or credit counseling services, to Charge or accept from a consumer debtor residing in this state, directly or indirectly, any payment for services before the execution of a written service contract, or charge or accept from a consumer a fee or contribution greater than \$50 for the initial setup or initial consultation. Subsequently, the organization person may not charge or accept a fee or contribution from a consumer debtor residing in this state greater than \$120 per year for additional consultations; however or, alternatively, if debt management services as defined in s. 817.801(4)(b) are provided, the organization person may charge the greater of 7.5 percent of the amount paid monthly by the consumer debtor to the organization person or \$35 per month, whichever is greater.
- (2) Advise any consumer, directly or indirectly, not to contact or communicate with his or her creditors before or during the service contract period.
- (3) Make or use any false or misleading representations or omit any material fact in the offer or sale of services offered, or engage, directly or indirectly, in any fraudulent, false, misleading, unconscionable, unfair, or deceptive act or practice in connection with the offer or sale of any of the services of a credit counseling organization.
- (4) Provide services to a consumer without executing a service contract that complies with s. 817.8045.
- (5) Fail to provide copies of all service contracts and other documents the consumer is required to sign as provided under s. 817.8045.
 - (6) Fail to perform any of the terms, conditions, and

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obligations provided in the service contract with the consumer.

(7) Fail to comply with the requirements of s. 817.805.

(2) This section does not prohibit any person, while engaging in debt management or credit counseling services, from imposing upon and receiving from a debtor a reasonable and separate charge or fee for insufficient funds transactions.

Section 3. Section 817.803, Florida Statutes, is amended to read:

817.803 Exceptions. - Nothing in This part does not apply applies to:

- (1) A person licensed to practice law in this state who is providing legal representation to a client with respect to credit counseling services or debt management and who does not engage in the business of providing credit counseling or debt management services on a continuing basis. Any Debt management or credit counseling services provided in the practice of law in this state;
- (2) A Any person who engages in debt adjustment to adjust the indebtedness owed to such person.; or
 - (3) The following entities or their subsidiaries:
 - (a) The Federal National Mortgage Association;
 - (b) The Federal Home Loan Mortgage Corporation;
- (c) The Florida Housing Finance Corporation, a public corporation created in s. 420.504;
- (d) A bank, bank holding company, trust company, savings and loan association, credit union, credit card bank, or savings bank that is regulated and supervised by the Office of the Comptroller of the Currency, the Office of Thrift Supervision, the Federal Reserve, the Federal Deposit Insurance Corporation,

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the National Credit Union Administration, the Office of Financial Regulation of the Department of Financial Services, or any state banking regulator;

- (e) A consumer reporting agency as defined in the Federal Fair Credit Reporting Act, 15 U.S.C. s. 1681a ss. 1681-1681y, as it existed on April 5, 2004; or
- (f) Any subsidiary or affiliate of a bank holding company, its employees and its exclusive agents acting under written agreement.

Section 4. Section 817.804, Florida Statutes, is amended to read:

- 817.804 Financial requirements; disclosure and financial reporting. -
- (1) A credit counseling organization must Any person engaged in debt management services or credit counseling services shall:
- (a) Obtain from a licensed certified public accountant an annual audit that is conducted in accordance with generally accepted auditing standards and that includes shall include all of the organization's accounts of such person in which the funds of consumers debtors are deposited and from which payments are made to creditors on behalf of consumers debtors.
- (b) Obtain and maintain at all times insurance coverage for employee dishonesty, depositor's forgery, and computer fraud-The insurance coverage must be in an amount not less than the greater of \$100,000 or 10 percent of the monthly average of the aggregate amount of all deposits made by consumers to the organization for distribution to creditors with such person by all debtors for the 6 months immediately preceding the date of



initial application for or renewal of the insurance. The deductible on such coverage may shall not exceed 10 percent of the face amount of the policy coverage.

- (c) Obtain and maintain a surety bond in the amount of \$100,000 from a surety company authorized to do business in this state. The bond shall be in favor of the state for the use and benefit of any consumer who suffers or sustains any loss or damage by reason of any violation of the provisions of this part.
- (2) A copy of the annual audit and insurance policies required by this section must shall be available for public inspection at each branch location of the organization. Copies shall be provided, upon written request, to any party requesting a copy for a charge that does not to exceed the cost of copying the reproduction of documents.

Section 5. Section 817.8045, Florida Statutes, is created to read:

817.8045 Service contracts.

- (1) The service contract between the credit counseling organization and the consumer must be signed and dated by the consumer and include all of the following:
- (a) The following statement in at least 12-point uppercase type at the top of the service contract:

IMPORTANT: IT IS RECOMMENDED THAT YOU CONTACT YOUR CREDITORS BEFORE SIGNING THIS CONTRACT. YOUR CREDITORS MAY BE WILLING TO NEGOTIATE A PAYMENT PLAN OR A RESTRUCTURING OF YOUR DEBT FREE OF CHARGE.

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YOUR FAILURE TO DIRECTLY CONTACT YOUR CREDITORS MAY RESULT IN LATE FEES, ADDITIONAL DEBTS, AND AN ADVERSE CREDIT RATING.

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- (b) A full and detailed description of the services to be performed by the credit counseling organization for the consumer, including all guarantees and all promises of full or partial refunds, and the estimated date or length of time by which the services are to be performed.
- (c) All terms and conditions of payment, including the total of all payments to be made by the consumer and the specific amount of any payments to be made to the credit counseling organization or to any other person.
- (d) The organization's principal business address and the name and address of its agent in the state authorized to receive service of process.
- (e) A clear and conspicuous statement in boldface type, in the immediate proximity to the space reserved for the consumer's signature, which states: "You, the consumer, may cancel this service contract at any time prior to midnight of the 5th business day after the date of the signing this contract. [See the attached Notice of Right to Cancel for further explanation of this right.]"
- (f) A Notice of Right to Cancel attached to the contract, in duplicate and easily detachable, which contains the following statement in at least 12-point uppercase type:

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NOTICE OF RIGHT TO CANCEL

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YOU MAY CANCEL ANY CONTRACT FOR DEBT MANAGEMENT OR CREDIT



187 COUNSELING SERVICES WITHIN 5 BUSINESS DAYS AFTER THE DATE THE CONTRACT IS SIGNED BY YOU WITHOUT INCURRING ANY PENALTY OR 188 189 OBLIGATION. 190 191 YOUR PAYMENT MUST BE RETURNED TO YOU WITHIN 10 BUSINESS 192 DAYS AFTER RECEIPT OF YOUR CANCELLATION NOTICE. 193 194 TO CANCEL THIS CONTRACT, MAIL OR DELIVER A SIGNED AND DATED 195 COPY OF THIS CANCELATION NOTICE OR ANY OTHER WRITTEN NOTICE 196 CLEARLY INDICATING YOUR DESIRE TO CANCEL YOUR CONTRACT. 197 198 TO: ... (name of credit counseling organization) ... 199 AT: ...(address)..... 200 201 BY SIGNING AND DATING THIS NOTICE, I HEREBY CANCEL MY 202 SERVICE CONTRACT, EXECUTED ON: ... (date service contract 203 signed) ... 204 205 ...(Signature of Consumer)... 206 ...(Date)..... 207 ...(Address)..... 208 ...(Phone Number)..... 209 210 (2) The credit counseling organization must provide the 211 consumer, at the time the documents are signed, with a copy of 212 the completed service contract and all other documents the 213 credit counseling organization requires the consumer to sign. 214 Section 6. Section 817.805, Florida Statutes, is amended to 215 read:

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817.805 Disbursement of funds.—A credit counseling organization must Any person engaged in debt management or credit counseling services shall disburse to the appropriate creditors all funds received from a consumer debtor, less any fees permitted by s. 817.802 and any creditor contributions, within 30 days after receipt of such funds. However, a creditor contribution may not reduce any sums to be credited to the account of a consumer debtor making a payment to the organization credit counseling agency for further payment to the creditor. Further, a credit counseling organization must any person engaged in such services shall maintain a separate trust account for the receipt of any funds from consumers debtors and the disbursement of such funds on behalf of such consumers debtors.

Section 7. Section 817.806, Florida Statutes, is amended to read:

817.806 Violations.-

- (1) Any person who violates any provision of this part commits an unfair or deceptive trade practice as defined in part II of chapter 501. Violators are shall be subject to the penalties and remedies provided therein. Further, any consumer injured by a violation of this part may bring an action for recovery of damages. Judgment shall be entered for actual damages, but in no case less than the amount paid by the consumer to the credit counseling organization agency, plus reasonable attorney's fees and costs.
- (2) Any person who violates any provision of this part commits a felony of the third degree, punishable as provided in s. 775.082 or s. 775.083.



Section 8. This act shall take effect October 1, 2009.

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======== T I T L E A M E N D M E N T ===========

248 And the title is amended as follows:

> Delete everything before the enacting clause and insert:

> > A bill to be entitled

An act relating to credit counseling services; amending s. 817.801, F.S.; defining and redefining terms; amending s. 817.802, F.S.; prohibiting a credit counseling organization from engaging in certain additional specified acts; deleting a provision that allows the organization to collect a fee for insufficient fund transactions; amending s. 817.803, F.S.; revising provisions relating to an exception provided to attorneys providing representation to clients; amending s. 817.804, F.S.; requiring a credit counseling organization to obtain a surety bond; creating s. 817.8045, F.S.; providing for service contracts; requiring certain provisions to be included in such contracts; requiring the credit counseling organization to provide the consumer with copies of all signed documents; amending ss. 817.805 and 817.806, F.S.; conforming terms to changes made by the act; providing an effective date.