

By Senator Sobel

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1                   A bill to be entitled  
2           An act relating to the Medicaid managed care pilot  
3           program; repealing s. 409.91211, F.S., relating to the  
4           Medicaid managed care pilot program; amending s.  
5           409.912, F.S.; deleting references to the pilot  
6           program to conform to changes made by the act;  
7           providing an effective date.  
8

9 Be It Enacted by the Legislature of the State of Florida:  
10

11           Section 1. Section 409.91211, Florida Statutes, is  
12 repealed.

13           Section 2. Paragraphs (b) and (d) of subsection (4) and  
14 subsection (34) of section 409.912, Florida Statutes, are  
15 amended to read:

16           409.912 Cost-effective purchasing of health care.—The  
17 agency shall purchase goods and services for Medicaid recipients  
18 in the most cost-effective manner consistent with the delivery  
19 of quality medical care. To ensure that medical services are  
20 effectively utilized, the agency may, in any case, require a  
21 confirmation or second physician's opinion of the correct  
22 diagnosis for purposes of authorizing future services under the  
23 Medicaid program. This section does not restrict access to  
24 emergency services or poststabilization care services as defined  
25 in 42 C.F.R. part 438.114. Such confirmation or second opinion  
26 shall be rendered in a manner approved by the agency. The agency  
27 shall maximize the use of prepaid per capita and prepaid  
28 aggregate fixed-sum basis services when appropriate and other  
29 alternative service delivery and reimbursement methodologies,

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30 including competitive bidding pursuant to s. 287.057, designed  
31 to facilitate the cost-effective purchase of a case-managed  
32 continuum of care. The agency shall also require providers to  
33 minimize the exposure of recipients to the need for acute  
34 inpatient, custodial, and other institutional care and the  
35 inappropriate or unnecessary use of high-cost services. The  
36 agency shall contract with a vendor to monitor and evaluate the  
37 clinical practice patterns of providers in order to identify  
38 trends that are outside the normal practice patterns of a  
39 provider's professional peers or the national guidelines of a  
40 provider's professional association. The vendor must be able to  
41 provide information and counseling to a provider whose practice  
42 patterns are outside the norms, in consultation with the agency,  
43 to improve patient care and reduce inappropriate utilization.  
44 The agency may mandate prior authorization, drug therapy  
45 management, or disease management participation for certain  
46 populations of Medicaid beneficiaries, certain drug classes, or  
47 particular drugs to prevent fraud, abuse, overuse, and possible  
48 dangerous drug interactions. The Pharmaceutical and Therapeutics  
49 Committee shall make recommendations to the agency on drugs for  
50 which prior authorization is required. The agency shall inform  
51 the Pharmaceutical and Therapeutics Committee of its decisions  
52 regarding drugs subject to prior authorization. The agency is  
53 authorized to limit the entities it contracts with or enrolls as  
54 Medicaid providers by developing a provider network through  
55 provider credentialing. The agency may competitively bid single-  
56 source-provider contracts if procurement of goods or services  
57 results in demonstrated cost savings to the state without  
58 limiting access to care. The agency may limit its network based

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59 on the assessment of beneficiary access to care, provider  
60 availability, provider quality standards, time and distance  
61 standards for access to care, the cultural competence of the  
62 provider network, demographic characteristics of Medicaid  
63 beneficiaries, practice and provider-to-beneficiary standards,  
64 appointment wait times, beneficiary use of services, provider  
65 turnover, provider profiling, provider licensure history,  
66 previous program integrity investigations and findings, peer  
67 review, provider Medicaid policy and billing compliance records,  
68 clinical and medical record audits, and other factors. Providers  
69 shall not be entitled to enrollment in the Medicaid provider  
70 network. The agency shall determine instances in which allowing  
71 Medicaid beneficiaries to purchase durable medical equipment and  
72 other goods is less expensive to the Medicaid program than long-  
73 term rental of the equipment or goods. The agency may establish  
74 rules to facilitate purchases in lieu of long-term rentals in  
75 order to protect against fraud and abuse in the Medicaid program  
76 as defined in s. 409.913. The agency may seek federal waivers  
77 necessary to administer these policies.

78 (4) The agency may contract with:

79 (b) An entity that is providing comprehensive behavioral  
80 health care services to certain Medicaid recipients through a  
81 capitated, prepaid arrangement pursuant to the federal waiver  
82 provided for by s. 409.905(5). Such an entity must be licensed  
83 under chapter 624, chapter 636, or chapter 641 and must possess  
84 the clinical systems and operational competence to manage risk  
85 and provide comprehensive behavioral health care to Medicaid  
86 recipients. As used in this paragraph, the term "comprehensive  
87 behavioral health care services" means covered mental health and

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88 substance abuse treatment services that are available to  
89 Medicaid recipients. The secretary of the Department of Children  
90 and Family Services shall approve provisions of procurements  
91 related to children in the department's care or custody prior to  
92 enrolling such children in a prepaid behavioral health plan. Any  
93 contract awarded under this paragraph must be competitively  
94 procured. In developing the behavioral health care prepaid plan  
95 procurement document, the agency shall ensure that the  
96 procurement document requires the contractor to develop and  
97 implement a plan to ensure compliance with s. 394.4574 related  
98 to services provided to residents of licensed assisted living  
99 facilities that hold a limited mental health license. Except as  
100 provided in subparagraph 8., ~~and except in counties where the~~  
101 ~~Medicaid managed care pilot program is authorized pursuant to s.~~  
102 ~~409.91211,~~ the agency shall seek federal approval to contract  
103 with a single entity meeting these requirements to provide  
104 comprehensive behavioral health care services to all Medicaid  
105 recipients not enrolled in a ~~Medicaid managed care plan~~  
106 ~~authorized under s. 409.91211 or~~ a Medicaid health maintenance  
107 organization in an AHCA area. ~~In an AHCA area where the Medicaid~~  
108 ~~managed care pilot program is authorized pursuant to s.~~  
109 ~~409.91211 in one or more counties, the agency may procure a~~  
110 ~~contract with a single entity to serve the remaining counties as~~  
111 ~~an AHCA area or the remaining counties may be included with an~~  
112 ~~adjacent AHCA area and shall be subject to this paragraph.~~ Each  
113 entity must offer sufficient choice of providers in its network  
114 to ensure recipient access to care and the opportunity to select  
115 a provider with whom they are satisfied. The network shall  
116 include all public mental health hospitals. To ensure unimpaired

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117 access to behavioral health care services by Medicaid  
118 recipients, all contracts issued pursuant to this paragraph  
119 shall require 80 percent of the capitation paid to the managed  
120 care plan, including health maintenance organizations, to be  
121 expended for the provision of behavioral health care services.  
122 In the event the managed care plan expends less than 80 percent  
123 of the capitation paid pursuant to this paragraph for the  
124 provision of behavioral health care services, the difference  
125 shall be returned to the agency. The agency shall provide the  
126 managed care plan with a certification letter indicating the  
127 amount of capitation paid during each calendar year for the  
128 provision of behavioral health care services pursuant to this  
129 section. The agency may reimburse for substance abuse treatment  
130 services on a fee-for-service basis until the agency finds that  
131 adequate funds are available for capitated, prepaid  
132 arrangements.

133 1. By January 1, 2001, the agency shall modify the  
134 contracts with the entities providing comprehensive inpatient  
135 and outpatient mental health care services to Medicaid  
136 recipients in Hillsborough, Highlands, Hardee, Manatee, and Polk  
137 Counties, to include substance abuse treatment services.

138 2. By July 1, 2003, the agency and the Department of  
139 Children and Family Services shall execute a written agreement  
140 that requires collaboration and joint development of all policy,  
141 budgets, procurement documents, contracts, and monitoring plans  
142 that have an impact on the state and Medicaid community mental  
143 health and targeted case management programs.

144 3. Except as provided in subparagraph 8., by July 1, 2006,  
145 the agency and the Department of Children and Family Services

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146 shall contract with managed care entities in each AHCA area  
147 except area 6 or arrange to provide comprehensive inpatient and  
148 outpatient mental health and substance abuse services through  
149 capitated prepaid arrangements to all Medicaid recipients who  
150 are eligible to participate in such plans under federal law and  
151 regulation. In AHCA areas where eligible individuals number less  
152 than 150,000, the agency shall contract with a single managed  
153 care plan to provide comprehensive behavioral health services to  
154 all recipients who are not enrolled in a Medicaid health  
155 maintenance organization ~~or a Medicaid capitated managed care~~  
156 ~~plan authorized under s. 409.91211.~~ The agency may contract with  
157 more than one comprehensive behavioral health provider to  
158 provide care to recipients who are not enrolled in a Medicaid  
159 ~~capitated managed care plan authorized under s. 409.91211 or a~~  
160 Medicaid health maintenance organization in AHCA areas where the  
161 eligible population exceeds 150,000. ~~In an AHCA area where the~~  
162 ~~Medicaid managed care pilot program is authorized pursuant to s.~~  
163 ~~409.91211 in one or more counties, the agency may procure a~~  
164 ~~contract with a single entity to serve the remaining counties as~~  
165 ~~an AHCA area or the remaining counties may be included with an~~  
166 ~~adjacent AHCA area and shall be subject to this paragraph.~~  
167 Contracts for comprehensive behavioral health providers awarded  
168 pursuant to this section shall be competitively procured. Both  
169 for-profit and not-for-profit corporations shall be eligible to  
170 compete. Managed care plans contracting with the agency under  
171 subsection (3) shall provide and receive payment for the same  
172 comprehensive behavioral health benefits as provided in AHCA  
173 rules, including handbooks incorporated by reference. In AHCA  
174 area 11, the agency shall contract with at least two

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175 comprehensive behavioral health care providers to provide  
176 behavioral health care to recipients in that area who are  
177 enrolled in, or assigned to, the MediPass program. One of the  
178 behavioral health care contracts shall be with the existing  
179 provider service network pilot project, as described in  
180 paragraph (d), for the purpose of demonstrating the cost-  
181 effectiveness of the provision of quality mental health services  
182 through a public hospital-operated managed care model. Payment  
183 shall be at an agreed-upon capitated rate to ensure cost  
184 savings. Of the recipients in area 11 who are assigned to  
185 MediPass under the provisions of s. 409.9122(2)(k), a minimum of  
186 50,000 of those MediPass-enrolled recipients shall be assigned  
187 to the existing provider service network in area 11 for their  
188 behavioral care.

189 4. By October 1, 2003, the agency and the department shall  
190 submit a plan to the Governor, the President of the Senate, and  
191 the Speaker of the House of Representatives which provides for  
192 the full implementation of capitated prepaid behavioral health  
193 care in all areas of the state.

194 a. Implementation shall begin in 2003 in those AHCA areas  
195 of the state where the agency is able to establish sufficient  
196 capitation rates.

197 b. If the agency determines that the proposed capitation  
198 rate in any area is insufficient to provide appropriate  
199 services, the agency may adjust the capitation rate to ensure  
200 that care will be available. The agency and the department may  
201 use existing general revenue to address any additional required  
202 match but may not over-obligate existing funds on an annualized  
203 basis.

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204 c. Subject to any limitations provided for in the General  
205 Appropriations Act, the agency, in compliance with appropriate  
206 federal authorization, shall develop policies and procedures  
207 that allow for certification of local and state funds.

208 5. Children residing in a statewide inpatient psychiatric  
209 program, or in a Department of Juvenile Justice or a Department  
210 of Children and Family Services residential program approved as  
211 a Medicaid behavioral health overlay services provider shall not  
212 be included in a behavioral health care prepaid health plan or  
213 any other Medicaid managed care plan pursuant to this paragraph.

214 6. In converting to a prepaid system of delivery, the  
215 agency shall in its procurement document require an entity  
216 providing only comprehensive behavioral health care services to  
217 prevent the displacement of indigent care patients by enrollees  
218 in the Medicaid prepaid health plan providing behavioral health  
219 care services from facilities receiving state funding to provide  
220 indigent behavioral health care, to facilities licensed under  
221 chapter 395 which do not receive state funding for indigent  
222 behavioral health care, or reimburse the unsubsidized facility  
223 for the cost of behavioral health care provided to the displaced  
224 indigent care patient.

225 7. Traditional community mental health providers under  
226 contract with the Department of Children and Family Services  
227 pursuant to part IV of chapter 394, child welfare providers  
228 under contract with the Department of Children and Family  
229 Services in areas 1 and 6, and inpatient mental health providers  
230 licensed pursuant to chapter 395 must be offered an opportunity  
231 to accept or decline a contract to participate in any provider  
232 network for prepaid behavioral health services.



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233 8. All Medicaid-eligible children, except children in area  
234 1 and children in Highlands County, Hardee County, Polk County,  
235 or Manatee County of area 6, who are open for child welfare  
236 services in the HomeSafeNet system, shall receive their  
237 behavioral health care services through a specialty prepaid plan  
238 operated by community-based lead agencies either through a  
239 single agency or formal agreements among several agencies. The  
240 specialty prepaid plan must result in savings to the state  
241 comparable to savings achieved in other Medicaid managed care  
242 and prepaid programs. Such plan must provide mechanisms to  
243 maximize state and local revenues. The specialty prepaid plan  
244 shall be developed by the agency and the Department of Children  
245 and Family Services. The agency is authorized to seek any  
246 federal waivers to implement this initiative. ~~Medicaid-eligible~~  
247 ~~children whose cases are open for child welfare services in the~~  
248 ~~HomeSafeNet system and who reside in AHCA area 10 are exempt~~  
249 ~~from the specialty prepaid plan upon the development of a~~  
250 ~~service delivery mechanism for children who reside in area 10 as~~  
251 ~~specified in s. 409.91211(3)(dd).~~

252 (d) A provider service network may be reimbursed on a fee-  
253 for-service or prepaid basis. A provider service network which  
254 is reimbursed by the agency on a prepaid basis shall be exempt  
255 from parts I and III of chapter 641, but must comply with the  
256 solvency requirements in s. 641.2261(2) and meet appropriate  
257 financial reserve, quality assurance, and patient rights  
258 requirements as established by the agency. Medicaid recipients  
259 assigned to a provider service network shall be chosen equally  
260 from those who would otherwise have been assigned to prepaid  
261 plans and MediPass. The agency is authorized to seek federal

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262 Medicaid waivers as necessary to implement the provisions of  
263 this section. Any contract previously awarded to a provider  
264 service network operated by a hospital pursuant to this  
265 subsection shall remain in effect for a period of 3 years  
266 following the current contract expiration date, regardless of  
267 any contractual provisions to the contrary. A provider service  
268 network is a network established or organized and operated by a  
269 health care provider, or group of affiliated health care  
270 providers, including minority physician networks and emergency  
271 room diversion programs ~~that meet the requirements of s.~~  
272 ~~409.91211~~, which provides a substantial proportion of the health  
273 care items and services under a contract directly through the  
274 provider or affiliated group of providers and may make  
275 arrangements with physicians or other health care professionals,  
276 health care institutions, or any combination of such individuals  
277 or institutions to assume all or part of the financial risk on a  
278 prospective basis for the provision of basic health services by  
279 the physicians, by other health professionals, or through the  
280 institutions. The health care providers must have a controlling  
281 interest in the governing body of the provider service network  
282 organization.

283 (34) The agency and entities that contract with the agency  
284 to provide health care services to Medicaid recipients under  
285 this section or s. ss. 409.91211 and 409.9122 must comply with  
286 the provisions of s. 641.513 in providing emergency services and  
287 care to Medicaid recipients and MediPass recipients. Where  
288 feasible, safe, and cost-effective, the agency shall encourage  
289 hospitals, emergency medical services providers, and other  
290 public and private health care providers to work together in

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291 their local communities to enter into agreements or arrangements  
292 to ensure access to alternatives to emergency services and care  
293 for those Medicaid recipients who need nonemergent care. The  
294 agency shall coordinate with hospitals, emergency medical  
295 services providers, private health plans, ~~capitated managed care~~  
296 ~~networks as established in s. 409.91211,~~ and other public and  
297 private health care providers to implement the provisions of ss.  
298 395.1041(7), 409.91255(3)(g), 627.6405, and 641.31097 to develop  
299 and implement emergency department diversion programs for  
300 Medicaid recipients.

301 Section 3. This act shall take effect July 1, 2009.