By Senator Bennett

1 2

3

4

5

6

7

8

9

10

11

1213

14

15

16

17

18 19

20

21

22

23

2425

26

27

28

29

21-01094A-10 20102618

A bill to be entitled An act relating to warranty associations; amending s. 628.4615, F.S., relating to specialty insurers; conforming a cross-reference; amending s. 634.011, F.S.; revising the definition of the term "motor vehicle service agreement"; amending s. 634.031, F.S.; providing penalties for certain licensure violations; amending s. 634.041, F.S., relating to qualifications for licensure; conforming cross-references; amending s. 634.095, F.S.; prohibiting service agreement companies from issuing certain deceptive advertisements, operating without a subsisting license, or remitting premiums to a person other than the obligated service agreement company; amending s. 634.121, F.S.; deleting a requirement that certain service agreement forms be approved by the Office of Insurance Regulation of the Financial Services Commission; amending s. 634.1213, F.S.; authorizing the office to order a service agreement company to stop using forms that do not comply with specified requirements; amending s. 634.137, F.S.; deleting a schedule for the submissions of certain reports; amending s. 634.141, F.S.; providing guidelines for the office to use in determining whether to examine a company; amending s. 634.1815, F.S.; requiring certain rebates to be approved by the company issuing a service agreement; amending s. 634.282, F.S.; clarifying provisions relating to the refund of excess premiums or charges; requiring that a consumer receive

31

32

33

34

35

36

37

38

39

40

41

42

43

44

45

46 47

48

49

50

51

52

53

54

55

56

57

58

21-01094A-10 20102618

a sample copy of the service agreement prior to the sale of a service agreement; amending s. 634.301, F.S.; revising certain definitions relating to home warranties; amending s. 634.303, F.S.; providing that it is a first-degree misdemeanor for a person without a subsisting license to provide or offer to provide home warranties; amending s. 634.308, F.S.; providing an exception to certain grounds for licensure suspension or revocation; amending s. 634.312, F.S.; deleting a requirement that certain home warranty agreement forms be approved by the office; amending s. 634.3123, F.S.; authorizing the office to order a home warranty association to stop using forms that do not comply with specified requirements; amending s. 634.314, F.S.; providing guidelines for the office to use in determining whether to examine an association; amending s. 634.3205, F.S.; requiring certain rebates to be approved by the association issuing a service agreement; amending s. 634.336, F.S.; requiring that a consumer receive a sample copy of the service agreement prior to the sale of a service agreement; amending s. 634.344, F.S.; prohibiting certain coercive actions relating to the sale of a home warranty in connection with the lending of money; amending s. 634.401, F.S.; redefining the term "indemnify"; amending s. 634.403, F.S.; providing that it is a first-degree misdemeanor for a person without a subsisting license to provide or offer to provide service warranties; amending s. 634.406, F.S.,

21-01094A-10 20102618

relating to financial requirements; conforming a cross-reference; amending s. 634.414, F.S.; deleting a requirement that certain service warranty forms be approved by the office; deleting certain requirements relating to the display of the issuing association's name on literature; amending s. 634.4145, F.S.; authorizing the office to order a service warranty association to stop using forms that do not comply with specified requirements; amending s. 634.415, F.S.; deleting a requirement that associations file certain quarterly statements and special reports; amending s. 634.416, F.S.; providing guidelines for the office to use in determining whether to examine a service warranty association; amending s. 634.4225, F.S.; requiring certain rebates to be approved by the association issuing a service warranty; amending s. 634.436, F.S.; requiring that a consumer receive a sample copy of the service agreement prior to the sale of a service agreement; repealing s. 634.1216, F.S., relating to required rate filings; repealing s. 634.136(2) and (3), F.S., relating to certain records required to be maintained by motor vehicle service contract companies; repealing s. 634.3126, F.S., relating to required rate filings; repealing s. 634.313(4), F.S., relating to required reports relating to taxes on premiums; providing an effective date.

86

59

60

61

62

63

64

65

66

67 68

69

70

71

72

73

74

75

76

77

78

79

80

81

8283

84

85

87

Be It Enacted by the Legislature of the State of Florida:

21-01094A-10 20102618

Section 1. Subsection (1) of section 628.4615, Florida Statutes, is amended to read:

628.4615 Specialty insurers; acquisition of controlling stock, ownership interest, assets, or control; merger or consolidation.—

- (1) For the purposes of this section, the term "specialty insurer" means any person holding a license or certificate of authority as:
- (a) A motor vehicle service agreement company authorized to issue motor vehicle service agreements as those terms are defined in s. 634.011;
- (b) A home warranty association authorized to issue "home warranties" as those terms are defined in  $\underline{s. 634.301(2)}$  and  $\underline{(3)}$   $\underline{s. 634.301(3)}$  and  $\underline{(4)}$ ;
- (c) A service warranty association authorized to issue "service warranties" as those terms are defined in s. 634.401(13) and (14);
- (d) A prepaid limited health service organization authorized to issue prepaid limited health service contracts, as those terms are defined in chapter 636;
- (e) An authorized health maintenance organization operating pursuant to s. 641.21;
- (f) An authorized prepaid health clinic operating pursuant to s. 641.405;
- (g) A legal expense insurance corporation authorized to engage in a legal expense insurance business pursuant to s. 642.021;
  - (h) A provider which is licensed to operate a facility

118

119

120121

122

123

124

125

126

127

128

129

130

131

132

133

134

135136

137

138

139140

141

142143

144

145

21-01094A-10 20102618

which undertakes to provide continuing care as those terms are defined in s. 651.011(2), (4), (5), and (6);

- (i) A multiple-employer welfare arrangement operating pursuant to ss. 624.436-624.446;
- (j) A premium finance company authorized to finance insurance premiums pursuant to s. 627.828; or
- (k) A corporation authorized to accept donor annuity agreements pursuant to s. 627.481.
- Section 2. Subsection (8) of section 634.011, Florida Statutes, is amended to read:
  - 634.011 Definitions.—As used in this part, the term:
- (8) "Motor vehicle service agreement" or "service agreement" means any contract or agreement indemnifying the service agreement holder for the motor vehicle listed on the service agreement and arising out of the ownership, operation, and use of the motor vehicle against loss caused by failure of any mechanical or other component part, or any mechanical or other component part that does not function as it was originally intended; however, nothing in this part shall prohibit or affect the giving, free of charge, of the usual performance guarantees by manufacturers or dealers in connection with the sale of motor vehicles. Transactions exempt under s. 624.125 are expressly excluded from this definition and are exempt from the provisions of this part. Service agreements that are sold to persons other than consumers are excluded from this definition and are exempt from regulation under  $\underline{\text{the Florida Insurance Code.}}$  The term "motor vehicle service agreement" includes any contract or agreement that provides:
  - (a) For the coverage or protection defined in this

21-01094A-10 20102618

subsection and which is issued or provided in conjunction with an additive product applied to the motor vehicle that is the subject of such contract or agreement;

- (b) For payment of vehicle protection expenses.
- 1.a. "Vehicle protection expenses" means a preestablished flat amount payable for the loss of or damage to a vehicle or expenses incurred by the service agreement holder for loss or damage to a covered vehicle, including, but not limited to, applicable deductibles under a motor vehicle insurance policy; temporary vehicle rental expenses; expenses for a replacement vehicle that is at least the same year, make, and model of the stolen motor vehicle; sales taxes or registration fees for a replacement vehicle that is at least the same year, make, and model of the stolen vehicle; or other incidental expenses specified in the agreement.
- b. "Vehicle protection product" means a product or system installed or applied to a motor vehicle or designed to prevent the theft of the motor vehicle or assist in the recovery of the stolen motor vehicle.
- 2. Vehicle protection expenses shall be payable in the event of loss or damage to the vehicle as a result of the failure of the vehicle protection product to prevent the theft of the motor vehicle or to assist in the recovery of the stolen motor vehicle. Vehicle protection expenses covered under the agreement shall be clearly stated in the service agreement form, unless the agreement provides for the payment of a preestablished flat amount, in which case the service agreement form shall clearly identify such amount.
  - 3. Motor vehicle service agreements providing for the

21-01094A-10 20102618

payment of vehicle protection expenses shall either:

- a. Reimburse a service agreement holder for the following expenses, at a minimum: deductibles applicable to comprehensive coverage under the service agreement holder's motor vehicle insurance policy; temporary vehicle rental expenses; sales taxes and registration fees on a replacement vehicle that is at least the same year, make, and model of the stolen motor vehicle; and the difference between the benefits paid to the service agreement holder for the stolen vehicle under the service agreement holder's comprehensive coverage and the actual cost of a replacement vehicle that is at least the same year, make, and model of the stolen motor vehicle; or
- b. Pay a preestablished flat amount to the service agreement holder.

Payments shall not duplicate any benefits or expenses paid to the service agreement holder by the insurer providing comprehensive coverage under a motor vehicle insurance policy covering the stolen motor vehicle; however, the payment of vehicle protection expenses at a preestablished flat amount of \$5,000 or less does not duplicate any benefits or expenses payable under any comprehensive motor vehicle insurance policy; or

- (c)1. For the payment for paintless dent-removal services provided by a company whose primary business is providing such services.
- 2. "Paintless dent-removal" means the process of removing dents, dings, and creases, including hail damage, from a vehicle without affecting the existing paint finish, but does not

21-01094A-10 20102618

include services that involve the replacement of vehicle body panels or sanding, bonding, or painting.

Section 3. Subsection (7) is added to section 634.031, Florida Statutes, to read:

634.031 License required.-

(7) Any person who violates this section commits, in addition to any other violation, a misdemeanor of the first degree, punishable as provided in s. 775.082 or s. 775.083.

Section 4. Paragraph (b) of subsection (8) and paragraph (b) of subsection (11) of section 634.041, Florida Statutes, are amended to read:

634.041 Qualifications for license.—To qualify for and hold a license to issue service agreements in this state, a service agreement company must be in compliance with this part, with applicable rules of the commission, with related sections of the Florida Insurance Code, and with its charter powers and must comply with the following:

(8)

- (b) A service agreement company does not have to establish and maintain an unearned premium reserve if it purchases and maintains contractual liability insurance in accordance with the following:
- 1. The insurance covers 100 percent of its claim exposure and is obtained from an insurer approved by the office which holds a certificate of authority to do business within this state.
- 2. If the service agreement company does not meet its contractual obligations, the contractual liability insurance policy binds its issuer to pay or cause to be paid to the

21-01094A-10 20102618

service agreement holder all legitimate claims and cancellation refunds for all service agreements issued by the service agreement company while the policy was in effect. This requirement also applies to those service agreements for which no premium has been remitted to the insurer.

- 3. If the issuer of the contractual liability policy is fulfilling the service agreements covered by the contractual liability policy and the service agreement holder cancels the service agreement, the issuer must make a full refund of unearned premium to the consumer, subject to the cancellation fee provisions of  $\underline{s}$ .  $\underline{634.121(3)}$   $\underline{s}$ .  $\underline{634.121(5)}$ . The sales representative and agent must refund to the contractual liability policy issuer their unearned pro rata commission.
- 4. The policy may not be canceled, terminated, or nonrenewed by the insurer or the service agreement company unless a 90-day written notice thereof has been given to the office by the insurer before the date of the cancellation, termination, or nonrenewal.
- 5. The service agreement company must provide the office with the claims statistics.

All funds or premiums remitted to an insurer by a motor vehicle service agreement company under this part shall remain in the care, custody, and control of the insurer and shall be counted as an asset of the insurer; provided, however, this requirement does not apply when the insurer and the motor vehicle service agreement company are affiliated companies and members of an insurance holding company system. If the motor vehicle service agreement company chooses to comply with this paragraph but also

21-01094A-10 20102618

maintains a reserve to pay claims, such reserve shall only be considered an asset of the covered motor vehicle service agreement company and may not be simultaneously counted as an asset of any other entity.

(11)

2.71

(b) Notwithstanding any other requirement of this part, a service agreement company maintaining an unearned premium reserve on all service agreements in accordance with paragraph (8) (a) may offer service agreements providing vehicle protection expenses if it maintains contractual liability insurance only on all service agreements providing vehicle protection expenses and continues to maintain the 50-percent reserve for all service agreements not providing vehicle protection expenses. A service agreement company maintaining contractual liability insurance for all service agreements providing vehicle protection expenses and the 50-percent reserve for all other service agreements must, in the service agreement register as required under  $\underline{s}$ .  $\underline{634.136(2)}$   $\underline{s}$ .  $\underline{634.136(4)}$ , distinguish between insured service agreements providing vehicle protection expenses and service agreements not providing vehicle protection expenses.

Section 5. Section 634.095, Florida Statutes, is amended to read:

634.095 Prohibited acts.—Any service agreement company or salesperson that engages in one or more of the following acts is, in addition to any applicable denial, suspension, revocation, or refusal to renew or continue any appointment or license, guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 or s. 775.083:

(1) No salesperson or agent who participates in or

21-01094A-10 20102618

influences the processing, administration, or adjustment of claims shall enter into any agreement or understanding in which the effect is to make the amount of any salesperson's or agent's commission contingent upon savings effected in the adjustment, settlement, and payment of losses covered by the service agreement company's or insurer's service agreement. Any agreement or understanding now existing is declared unlawful and shall be terminated immediately.

- (2) Offering or attempting to offer the service agreement holder a return of all or a portion of the premium paid if the service agreement holder does not file any claims or files a limited number of claims or files claims the dollar amount of which does not exceed a set amount or percentage.
- (3) Issuing or causing to be issued any advertisement which:
- (a) Does not fully disclose in boldfaced type the name, address, and license number of the service agreement company.
- (b) In any respect is in violation of or does not comply with this part, applicable provisions of the Florida Insurance Code, or applicable rule of the commission.
  - (c) Is ambiguous, misleading, or deceptive.
  - (d) Is false, deceptive, or misleading with respect to:
- 1. The service agreement company's affiliation with a motor vehicle manufacturer;
- 2. The service agreement company's possession of information regarding a motor vehicle owner's current motor vehicle manufacturer's original equipment warranty;
- 3. The expiration of a motor vehicle owner's current motor vehicle manufacturer's original equipment warranty; or

21-01094A-10 20102618

4. Any requirement that the motor vehicle owner register for a new motor vehicle service agreement with the company in order to maintain coverage under the current motor vehicle service agreement or manufacturer's original equipment warranty.

- (4) Denying claims for lack of service or maintenance on component parts that do not require servicing or routine maintenance or are unrelated to servicing.
- (5) Requiring that the purchaser or insured agree to purchase noninsurance services, commodities, or other insurance including automobile services as specified in s. 624.124 or exempt motor vehicle service agreements specified in s. 624.125.
- (6) The practice, known as sliding, by any person whereby the person:
- (a) Represents to the applicant that a specific ancillary coverage or product is required by law in conjunction with the purchase of a service agreement, when in fact the specific ancillary coverage or product is not required;
- (b) Represents to the applicant that a specific ancillary coverage or product is included in the service agreement applied for without an additional charge, when in fact an additional charge is applied; or
- (c) Charges an applicant for a specific ancillary coverage or product, over and above the cost of the service coverage applied for, without the informed consent of the applicant.
- (7) Remitting premiums received on motor vehicle service agreements sold to any person other than the licensed service agreement company that is obligated to perform thereunder, if the agreement between such company and the salesperson requires that premiums be submitted directly to the service agreement

21-01094A-10 20102618

349 company.

Section 6. Section 634.121, Florida Statutes, is amended to read:

634.121 Filing of Forms, required procedures, provisions.

- (1) A service agreement form or related form may not be issued or used in this state unless it has been filed with and approved by the office. Upon application for a license, the office shall require the applicant to submit for approval each brochure, pamphlet, circular, form letter, advertisement, or other sales literature or advertising communication addressed or intended for distribution. The office shall disapprove any document which is untrue, deceptive, or misleading or which contains misrepresentations or omissions of material facts.
- (a) After an application has been approved, a licensee is not required to submit brochures or advertisement to the office for approval; however, a licensee may not have published, and a person may not publish, any brochure or advertisement which is untrue, deceptive, or misleading or which contains misrepresentations or omissions of material fact.
- (b) For purposes of this section, brochures and advertising includes, but is not limited to, any report, circular, public announcement, certificate, or other printed matter or advertising material which is designed or used to solicit or induce any persons to enter into any motor vehicle service agreement.
- (c) The office shall disapprove any service agreement form providing vehicle protection expenses which does not clearly indicate either the method for calculating the benefit to be paid or provided to the service agreement holder or the

21-01094A-10 20102618

preestablished flat amount payable pursuant to the terms of the service agreement. All service agreement forms providing vehicle protection expenses shall clearly indicate the term of the service agreement, whether new or used cars are eligible for the vehicle protection product, and that the service agreement holder may not make any claim against the Florida Insurance Guarantee Association for vehicle protection expenses. The service agreement shall be provided to a service agreement holder on a form that provides only vehicle protection expenses. A service agreement form providing vehicle protection expenses must state that the service agreement holder must have in force at the time of loss comprehensive motor vehicle insurance coverage as a condition precedent to requesting payment of vehicle protection expenses.

(2) Every filing required under this section must be made not less than 30 days in advance of issuance or use. At the expiration of 30 days from the date of filing, a form so filed becomes approved unless prior thereto it has been affirmatively disapproved by written notice of the office. The office may extend by not more than an additional 15 days the period within which it may affirmatively approve or disapprove any form by giving notice of extension before the expiration of the initial 30-day period. At the expiration of any period as so extended and in the absence of prior affirmative disapproval, the form becomes approved.

(1) (3) Before the sale of any service agreement, written notice must be given to the prospective purchaser by the service agreement company or its agent or salesperson, on an office-approved form, that purchase of the service agreement is not

21-01094A-10 20102618

required in order to purchase or obtain financing for a motor vehicle.

- (2)-(4) All motor vehicle service agreements are assignable in a consumer transaction and must contain a statement in conspicuous, boldfaced type, informing the purchaser of the service agreement of her or his right to assign it to a subsequent retail purchaser of the motor vehicle covered by the service agreement and all conditions on such right of transfer. The assignment must occur within a period of time specified in the agreement, which period may not expire earlier than 15 days after the date of the sale or transfer of the motor vehicle. The service agreement company may charge an assignment fee not to exceed \$40.
- (3)(5)(a) Each service agreement must contain a cancellation provision. Any service agreement is cancelable by the purchaser within 60 days after purchase. The refund must be 100 percent of the gross premium paid, less any claims paid on the agreement. A reasonable administrative fee may be charged not to exceed 5 percent of the gross premium paid by the agreement holder.
- (b) After the service agreement has been in effect for 60 days, it may not be canceled by the insurer or service agreement company unless:
- 1. There has been a material misrepresentation or fraud at the time of sale of the service agreement;
- 2. The agreement holder has failed to maintain the motor vehicle as prescribed by the manufacturer;
- 3. The odometer has been tampered with or disabled and the agreement holder has failed to repair the odometer; or

21-01094A-10 20102618

4. For nonpayment of premium by the agreement holder, in which case the service agreement company shall provide the agreement holder notice of cancellation by certified mail.

If the service agreement is canceled by the insurer or service agreement company, the return of premium must not be less than 100 percent of the paid unearned pro rata premium, less any claims paid on the agreement. If, after 60 days, the service agreement is canceled by the service agreement holder, the insurer or service agreement company shall return directly to the agreement holder not less than 90 percent of the unearned pro rata premium, less any claims paid on the agreement. The service agreement company remains responsible for full refunds to the consumer on canceled service agreements. However, the salesperson and agent are responsible for the refund of the unearned pro rata commission. A service agreement company may effectuate refunds through the issuing salesperson or agent.

- $\underline{(4)}$  If the service agreement is canceled, pursuant to an order of liquidation, the salesperson or agent is responsible for refunding, and must refund, to the receiver the unearned pro rata commission.
- (5)(7) If a service agreement company violates any lawful order of the office or fails to meet its contractual obligations under this part, upon notice from the office, the sales representative or agent must refund to the service agreement holder the unearned pro rata commission, unless the sales representative or agent has made other arrangements, satisfactory to the office, with the service agreement holder.
  - (6) (8) Each service agreement, which includes a copy of the

21-01094A-10 20102618

application form, must be mailed or delivered to the agreement holder within 45 days after the date of purchase.

- (7)(9) Each service agreement form must contain in conspicuous, boldfaced type any statement or clause that places restrictions or limitations on the benefits offered or disclose such restrictions or limitations in regular type in a section of the service agreement containing a conspicuous, boldfaced type heading.
- (8) (10) If an insurer or service agreement company intends to use or require the use of remanufactured or used replacement parts, each service agreement form as well as all service agreement brochures must contain in conspicuous, boldfaced type a statement to that effect.
- (9) (11) Each service agreement form as well as all service agreement company sales brochures must clearly identify the name, address, and Florida license number of the licensed insurer or service agreement company.
- (10) (12) If a service agreement contains a rental car provision, it must disclose the terms and conditions of this benefit in conspicuous, boldfaced type or disclose such restrictions or limitations in regular type in a section of the service agreement containing a conspicuous, boldfaced type heading.
- Section 7. Section 634.1213, Florida Statutes, is amended to read:
- 634.1213 <u>Noncompliant forms</u> Grounds for disapproval.—The office may <u>order a service agreement company to stop using</u> disapprove any service agreement form <u>that or service agreement company sales brochures filed under s. 634.121, or withdraw any states agreement to the service agreement company sales brochures filed under s. 634.121, or withdraw any</u>

21-01094A-10 20102618

## previous approval thereof, if the form or brochure:

- (1) Is in any respect in violation of or does not comply with this part, any applicable provision of the Florida Insurance Code, or any applicable rule of the office commission.
- (2) Contains or incorporates by reference when such incorporation is otherwise permissible, any inconsistent, ambiguous, or misleading clauses, or exceptions and conditions which deceptively affect the risk purported to be assumed in the general coverage of the service agreement.
- (3) Has any title, heading, or other indication of its provisions which is misleading.
- (4) Is printed or otherwise reproduced in such manner as to render any material provision of the form substantially illegible.
- (5) Contains any provision which is unfair or inequitable or which encourages misrepresentation.
- (6) Contains any provision which makes it difficult to determine the actual insurer or service agreement company issuing the form.
- (7) Contains any provision for reducing claim payments due to depreciation of parts, except for marine engines.
- Section 8. Subsection (1) of section 634.137, Florida Statutes, is amended to read:
  - 634.137 Financial and statistical reporting requirements.-
- (1) Each service agreement company shall, by March 1 of each year, submit to the office annual financial reports on forms prescribed by the commission and furnished by the office.
  - (a) Reports for a period ending December 31 are due by

21-01094A-10 20102618 523 March 1. 524 (b) Reports for a period ending March 31 are due by May 15. 525 (c) Reports for a period ending June 30 are due by August 526 <del>15.</del> (d) Reports for a period ending September 30 are due by 527 528 November 15. 529 Section 9. Section 634.141, Florida Statutes, is amended to 530 read: 531 634.141 Examination of companies.-(1) Motor vehicle service agreement companies licensed 532 533 under this part may shall be subject to periodic examination by 534 the office in the same manner and subject to the same terms and 535 conditions as applies to insurers under part II of chapter 624. 536 The commission may by rule establish provisions whereby a 537 company may be exempted from examination. 538 (2) The office shall determine whether to conduct an 539 examination of a company by considering: 540 (a) The amount of time that the company has been 541 continuously licensed and operating under the same management 542 and control; 543 (b) The company's history of compliance with applicable 544 law; 545 (c) The number of consumer complaints against the company; 546 and 547 (d) The financial condition of the company, demonstrated by the financial reports submitted pursuant to s. 634.137. 548 549 Section 10. Paragraph (b) of subsection (1) of section 550 634.1815, Florida Statutes, is amended to read: 551 634.1815 Rebating; when allowed.-

21-01094A-10 20102618

(1) No salesperson shall rebate any portion of his or her commission except as follows:

(b) The rebate shall be in accordance with a rebating schedule filed with and approved by the salesperson with the service agreement company issuing the service agreement to which the rebate applies. The service agreement company shall maintain a copy of all rebating schedules for a period of 3 years.

Section 11. Subsection (13) of section 634.282, Florida Statutes, is amended, and subsection (17) is added to that section, to read:

- 634.282 Unfair methods of competition and unfair or deceptive acts or practices defined.—The following methods, acts, or practices are defined as unfair methods of competition and unfair or deceptive acts or practices:
- (13) ILLEGAL DEALINGS IN PREMIUMS; EXCESS OR REDUCED CHARGES FOR MOTOR VEHICLE SERVICE AGREEMENTS.—
- (a) Knowingly collecting any sum as a premium or charge for a motor vehicle service agreement, which is not then provided, or is not in due course to be provided, subject to acceptance of the risk by a service agreement company or an insurer, by a motor vehicle service agreement issued by a service agreement company or an insurer as permitted by this part.
- (b) Knowingly collecting as a premium or charge for a motor vehicle service agreement any sum in excess of or less than the premium or charge applicable to such motor vehicle service agreement, in accordance with the applicable classifications and rates as filed with the office, and as specified in the motor vehicle service agreement. However, there is no violation of this subsection if excess premiums or charges are refunded to

21-01094A-10 20102618

the service agreement holder within 45 days after receipt of the agreement by the service agreement company or if the licensed sales representative's commission is reduced by the amount of any premium undercharge.

- $\underline{\mbox{(17)}}$  FAILURE TO PROVIDE TERMS AND CONDITIONS PRIOR TO SALE.—
- (a) Failing to provide a consumer with a complete sample copy of the terms and conditions of the service agreement prior to the time of sale upon a request for the same by the consumer.
- (b) A service agreement company may comply with this provision by providing the consumer with a sample copy of the terms and conditions of the service agreement or by directing the consumer to a website that displays a complete sample of the terms and conditions of the service agreement.

No provision of this section shall be deemed to prohibit a service agreement company or a licensed insurer from giving to service agreement holders, prospective service agreement holders, and others for the purpose of advertising, any article of merchandise having a value of not more than \$25.

Section 12. Section 634.301, Florida Statutes, as amended by section 1 of chapter 2007-235, Laws of Florida, is amended to read:

634.301 Definitions.—As used in this part, the term:

(1) "Gross written premiums" means the total amount of premiums, paid for the entire period of the home warranty, inclusive of commissions, for which the association is obligated under home warranties issued.

(2) "Home improvement" means major remodeling, enclosure of

638

21-01094A-10 20102618 610 a garage, addition of a room, addition of a pool, and other like 611 items that add value to the residential property. The term does not include normal maintenance for items such as painting, 612 613 reroofing, and other like items subject to normal wear and tear. 614 (2) (3) "Home warranty" or "warranty" means any contract or 615 agreement: (a) Offered in connection with the sale of residential 616 617 property; (b) Offered in connection with a loan of \$5,000 or more 618 619 which is secured by residential property that is the subject of 620 the warranty, but not in connection with the sale of such 621 property; 622 (c) Offered in connection with a home improvement of \$7,500 623 or more for residential property that is the subject of the 624 warranty, but not in connection with the sale of such property; 625 <del>or</del> 626 (d) Offered in connection with a home inspection service 627 defined under s. 468.8311(4) or a mold assessment as defined 628 under s. 468.8411(3); 629 630 whereby a person undertakes to indemnify the warranty holder 631 against the cost of repair or replacement, or actually furnishes repair or replacement, of any structural component or appliance 632 of a home, necessitated by wear and tear or an inherent defect 633 634 of any such structural component or appliance or necessitated by 635 the failure of an inspection to detect the likelihood of any 636 such loss. However, this part does not prohibit the giving of

usual performance guarantees by either the builder of a home or

the manufacturer or seller of an appliance, as long as no

640

641

642

643

644

645

646

647648

649

650

651

652

653

654

655

656

657

658

659

660

661

662

663664

665666

667

21-01094A-10 20102618

identifiable charge is made for such quarantee. This part does not permit the provision of indemnification against consequential damages arising from the failure of any structural component or appliance of a home, which practice constitutes the transaction of insurance subject to all requirements of the insurance code. This part does not apply to service contracts entered into between consumers and nonprofit organizations or cooperatives the members of which consist of condominium associations and condominium owners and which perform repairs and maintenance for appliances or maintenance of the residential property. This part does not apply to a contract or agreement offered in connection with a sale of residential property by a warranty association in compliance with part III, provided such contract or agreement only relates to the systems and appliances of the covered residential property and does not cover any structural component of the residential property.

- (3) (4) "Home warranty association" means any corporation or any other organization, other than an authorized insurer, issuing home warranties.
- $\underline{(4)}$  "Impaired" means having liabilities in excess of assets.
- $\underline{(5)}$  "Insolvent" means the inability of a corporation to pay its debts as they become due in the usual course of its business.
  - (6) "Insurance code" means the Florida Insurance Code.
- (7) "Insurer" means any property or casualty insurer duly authorized to transact such business in this state.
- (8) (9) "Listing period" means the period of time residential property is listed for sale with a licensed real

21-01094A-10 20102618

estate broker, beginning on the date the residence is first listed for sale and ending on either the date the sale of the residence is closed, the date the residence is taken off the market, or the date the listing contract with the real estate broker expires.

- $\underline{(9)}$  "Net assets" means the amount by which the total statutory assets of an association exceed the total liabilities of the association.
- $\underline{\text{(10)}}$  "Person" includes an individual, company, corporation, association, insurer, agent, and every other legal entity.
- (11) (12) "Premium" means the total consideration received, or to be received, by an insurer or home warranty association for or related to the issuance and delivery of any binder or warranty, including any charges designated as assessments or fees for policies, surveys, inspections, or service or any other charges.
- (12) (13) "Sales representative" means any person with whom an insurer or home inspection or warranty association has a contract and who is utilized by such insurer or association for the purpose of selling or issuing home warranties. The term includes all employees of an insurer or association engaged directly in the sale or issuance of home warranties.
- (13) (14) "Structural component" means the roof, plumbing system, electrical system, foundation, basement, walls, ceilings, or floors of a home.
- Section 13. Subsection (4) is added to section 634.303, Florida Statutes, to read:
  - 634.303 License required.-

21-01094A-10 20102618

(4) Any person who provides, offers to provide, or holds oneself out as providing or offering to provide home warranties in this state or from this state without holding a subsisting license commits, in addition to any other violation, a misdemeanor of the first degree, punishable as provided in s. 775.082 or s. 775.083.

Section 14. Paragraph (f) of subsection (2) of section 634.308, Florida Statutes, is amended to read:

- 634.308 Grounds for suspension or revocation of license.-
- (2) The license of any home warranty association shall be suspended, revoked, or not renewed if it is determined that such association:
- (f) Has issued warranty contracts which renewal contracts provide that the cost of renewal exceeds the then-current cost for new warranty contracts, unless the increase is supported by the claims history or claims cost data, or impose a fee for inspection of the premises.

Section 15. Section 634.312, Florida Statutes, is amended to read:

- 634.312 Forms; required provisions and procedures Filing; approval of forms.
- (1) No warranty form or related form shall be issued or used in this state unless it has been filed with and approved by the office. Also upon application for a license, the office shall require the applicant to submit for approval each brochure, pamphlet, circular, form letter, advertisement, or other sales literature or advertising communication addressed or intended for distribution. Approval of the application constitutes approval of such documents, unless the applicant has

21-01094A-10 20102618

consented otherwise in writing. The office shall disapprove any document which is untrue, deceptive, or misleading or which contains misrepresentations or omissions of material facts.

- (a) After an application has been approved, a licensee is not required to submit brochures or advertisement to the office for approval; however, a licensee may not have published, and a person may not publish, any brochure or advertisement which is untrue, deceptive, or misleading or which contains misrepresentations or omissions of material fact.
- (b) For purposes of this section, brochures and advertising includes, but is not limited to, any report, circular, public announcement, certificate, or other printed matter or advertising material which is designed or used to solicit or induce any persons to enter into any home warranty agreement.
- (2) Every such filing shall be made not less than 30 days in advance of issuance or use. At the expiration of 30 days from date of filing, a form so filed shall be deemed approved unless prior thereto it has been affirmatively approved or disapproved by written order of the office.
- (3) The office shall not approve any such form that imposes a fee for inspection of the premises.
- (1) (4) All home warranty contracts are assignable in a consumer transaction and must contain a statement informing the purchaser of the home warranty of her or his right to assign it, at least within 15 days from the date the home is sold or transferred, to a subsequent retail purchaser of the home covered by the home warranty and all conditions on such right of transfer. The home warranty company may charge an assignment fee not to exceed \$40. Home warranty assignments include, but are

21-01094A-10 20102618

not limited to, the assignment from a home builder who purchased the home warranty to a subsequent home purchaser.

- (2)(5) Subject to the insurer's or home warranty association's requirement as to payment of premium, every home warranty shall be mailed or delivered to the warranty holder not later than 45 days after the effectuation of coverage, and the application is part of the warranty contract document.
- (3)(6) All home warranty contracts must state in conspicuous, boldfaced type that the home warranty may not provide listing period coverage free of charge.
- (4) (7) All home warranty contracts must disclose any exclusions, restrictions, or limitations on the benefits offered or the coverage provided by the home warranty contract in boldfaced type, and must contain, in boldfaced type, a statement on the front page of the contract substantially similar to the following: "Certain items and events are not covered by this contract. Please refer to the exclusions listed on page .... of this document."
- (5) (8) Each home warranty contract shall contain a cancellation provision. Any home warranty agreement may be canceled by the purchaser within 10 days after purchase. The refund must be 100 percent of the gross premium paid, less any claims paid on the agreement. A reasonable administrative fee may be charged, not to exceed 5 percent of the gross premium paid by the warranty agreement holder. After the home warranty agreement has been in effect for 10 days, if the contract is canceled by the warranty holder, a return of premium shall be based upon 90 percent of unearned pro rata premium less any claims that have been paid. If the contract is canceled by the

21-01094A-10 20102618

association for any reason other than for fraud or misrepresentation, a return of premium shall be based upon 100 percent of unearned pro rata premium, less any claims paid on the agreement.

Section 16. Section 634.3123, Florida Statutes, is amended to read:

634.3123 <u>Noncompliant</u> Grounds for disapproval of forms.—The office may order a home warranty association to stop using any contract shall disapprove any form that filed under s. 634.312 or withdraw any previous approval if the form:

- (1) Is in violation of or does not comply with this part.
- (2) Contains or incorporates by reference, when such incorporation is otherwise permissible, any inconsistent, ambiguous, or misleading clauses or exceptions or conditions which deceptively affect the risk purported to be assumed in the general coverage of the contract.
- (3) Has any title, heading, or other indication of its provisions which is misleading.
- (4) Is printed or otherwise reproduced in such a manner as to render any material provision of the form illegible.
- (5) Provides that the cost of renewal exceeds the thencurrent cost for new warranty contracts, unless the increase is supported by the claims history or claims cost data, or impose a fee for inspection of the premises.

Section 17. Section 634.314, Florida Statutes, is amended to read:

- 634.314 Examination of associations.-
- $\underline{\text{(1)}}$  Home warranty associations licensed under this part  $\underline{\text{may}}$  shall be subject to periodic examinations by the office, in the

814

815

816

817

818

819

820

821

822

823

824

825

826

827

828

829

830

831

832

833

834

835

836

837838

839

840

841

21-01094A-10 20102618

same manner and subject to the same terms and conditions as apply to insurers under part II of chapter 624 of the insurance code.

- (2) The office shall determine whether to conduct an examination of a home warranty association by considering:
- (a) The amount of time that the association has been continuously licensed and operating under the same management and control;
- (b) The association's history of compliance with applicable law;
- (c) The number of consumer complaints against the association; and
- (d) The financial condition of the association, demonstrated by the financial reports submitted pursuant to s. 634.313.

Section 18. Paragraph (b) of subsection (1) of section 634.3205, Florida Statutes, is amended to read:

634.3205 Rebating; when allowed.-

- (1) No sales representative shall rebate any portion of his or her commission except as follows:
- (b) The rebate shall be in accordance with a rebating schedule filed with and approved by the sales representative with the home warranty association issuing the home warranty to which the rebate applies. The home warranty association shall maintain a copy of all rebating schedules for a period of 3 years.

Section 19. Subsection (8) of section 634.336, Florida Statutes, is amended, and subsection (9) is added to that section, to read:

21-01094A-10 20102618

634.336 Unfair methods of competition and unfair or deceptive acts or practices defined.—The following methods, acts, or practices are defined as unfair methods of competition and unfair or deceptive acts or practices:

- (8) COERCION OF DEBTORS.—When a home warranty is sold  $\frac{1}{4}$  authorized by s. 634.301(3)(b):
- (a) Requiring, as a condition precedent or condition subsequent to the lending of the money or the extension of the credit or any renewal thereof, that the person to whom such credit is extended purchase a home warranty; or
  - (b) Failing to provide the advice required by s. 634.344.
  - (9) FAILURE TO PROVIDE TERMS AND CONDITIONS PRIOR TO SALE.
- (a) Failing to provide a consumer with a complete sample copy of the terms and conditions of the home warranty contract prior to the time of sale upon a request for the same by the consumer.
- (b) A home warranty association may comply with this provision by providing the consumer with a sample copy of the terms and conditions of the home warranty contract or by directing the consumer to a website that displays a complete sample of the terms and conditions of the contract.

Section 20. Section 634.344, Florida Statutes, is amended to read:

- 634.344 Coercion of debtor prohibited.-
- (1) When a home warranty is sold in connection with the lending of money as authorized by s. 634.301(3)(b), a no person may not require, as a condition precedent or condition subsequent to the lending of the money or the extension of the credit or any renewal thereof, that the person to whom such

21-01094A-10 20102618

money or credit is extended purchase a home warranty.

(2) When a home warranty is purchased in connection with the lending of money as authorized by s. 634.301(3)(b), the insurer or home warranty association or the sales representative of the insurer or home warranty association shall advise the borrower or purchaser in writing that Florida law prohibits the lender from requiring the purchase of a home warranty as a condition precedent or condition subsequent to the making of the loan.

Section 21. Subsection (5) of section 634.401, Florida Statutes, is amended to read:

634.401 Definitions.—As used in this part, the term:

(5) "Indemnify" means to undertake repair or replacement of a consumer product, or pay compensation for such repair or replacement by cash, check, store credit, gift card, or other similar means, in return for the payment of a segregated premium, when such consumer product suffers operational failure.

Section 22. Subsection (5) is added to section 634.403, Florida Statutes, to read:

634.403 License required.-

(5) Any person who provides, offers to provide, or holds oneself out as providing or offering to provide a service warranty in this state or from this state without holding a subsisting license commits, in addition to any other violation, a misdemeanor of the first degree, punishable as provided in s. 775.082 or s. 775.083.

Section 23. Paragraph (e) of subsection (3) of section 634.406, Florida Statutes, is amended to read:

634.406 Financial requirements.-

21-01094A-10 20102618

(3) An association will not be required to establish an unearned premium reserve if it has purchased contractual liability insurance which demonstrates to the satisfaction of the office that 100 percent of its claim exposure is covered by such policy. The contractual liability insurance shall be obtained from an insurer that holds a certificate of authority to do business within the state. For the purposes of this subsection, the contractual liability policy shall contain the following provisions:

(e) In the event the issuer of the contractual liability policy is fulfilling the service warranty covered by policy and in the event the service warranty holder cancels the service warranty, it is the responsibility of the contractual liability policy issuer to effectuate a full refund of unearned premium to the consumer. This refund shall be subject to the cancellation fee provisions of s.  $634.414\frac{(3)}{(3)}$ . The salesperson or agent shall refund to the contractual liability policy issuer the unearned pro rata commission.

Section 24. Section 634.414, Florida Statutes, is amended to read:

634.414 <u>Cancelation provisions required</u> <del>Filing; approval of forms.</del>

(1) No service warranty form or related form shall be issued or used in this state unless it has been filed with and approved by the office. Upon application for a license, the office shall require the applicant to submit for approval each brochure, pamphlet, circular, form letter, advertisement, or other sales literature or advertising communication addressed or intended for distribution. The office shall disapprove any

21-01094A-10 20102618

document which is untrue, deceptive, or misleading or which contains misrepresentations or omissions of material facts.

- (a) After an application has been approved, a licensee is not required to submit brochures or advertisement to the office for approval; however, a licensee may not have published, and a person may not publish, any brochure or advertisement which is untrue, deceptive, or misleading or which contains misrepresentations or omissions of material fact.
- (b) For purposes of this section, brochures and advertising includes, but is not limited to, any report, circular, public announcement, certificate, or other printed matter or advertising material which is designed or used to solicit or induce any persons to enter into any service warranty agreement.
- (2) Each filing shall be made not less than 30 days in advance of its issuance or use. At the expiration of 30 days from date of filing, a form so filed shall be deemed approved unless prior thereto it has been affirmatively disapproved by written order of the office.
- (3) Each service warranty contract shall contain a cancellation provision. If In the event the contract is canceled by the warranty holder, return of premium shall be based upon no less than 90 percent of unearned pro rata premium less any claims that have been paid or less the cost of repairs made on behalf of the warranty holder. If In the event the contract is canceled by the association, return of premium shall be based upon 100 percent of unearned pro rata premium, less any claims paid or the cost of repairs made on behalf of the warranty holder.
  - (4) The name of the service warranty association issuing

21-01094A-10 20102618

the contract must be more prominent than any other company name or program name on the service warranty form or sales brochure.

Section 25. Section 634.4145, Florida Statutes, is amended to read:

634.4145 <u>Noncompliant</u> Grounds for disapproval of forms.—The office may order a service warranty association to stop using any contract shall disapprove any form that filed under s.

634.414 if the form:

- (1) Violates this part;
- (2) Is misleading in any respect;
- (3) Is reproduced so that any material provision is substantially illegible; or
- (4) Contains provisions which are unfair or inequitable or which encourage misrepresentation.

Section 26. Section 634.415, Florida Statutes, is amended to read:

634.415 Tax on premiums; annual statement; reports; quarterly statements.

(1) In addition to the license fees provided in this part for service warranty associations and license taxes as provided in the insurance code as to insurers, each such association and insurer shall, annually on or before March 1, file with the office its annual statement, in the form prescribed by the commission, showing all premiums or assessments received by it in connection with the issuance of service warranties in this state during the preceding calendar year and using accounting principles which will enable the office to ascertain whether the financial requirements set forth in s. 634.406 have been satisfied.

21-01094A-10 20102618

(2) The gross amount of premiums and assessments is subject to the sales tax imposed by s. 212.0506.

- (3) The office may levy a fine of up to \$100 a day for each day an association neglects to file the annual statement in the form and within the time provided by this part. The amount of the fine shall be established by rules adopted by the commission. The office shall deposit all sums collected by it under this section to the credit of the Insurance Regulatory Trust Fund.
- (4) In addition to an annual statement, the office may require of licensees, under oath and in the form prescribed by it, quarterly statements or special reports which it deems necessary to the proper supervision of licensees under this part. For manufacturers as defined in s. 634.401, the office shall require only the annual audited financial statements of the warranty operations and corporate reports as filed by the manufacturer with the Securities and Exchange Commission, provided that the office may require additional reporting by manufacturers upon a showing by the office that annual reporting is insufficient to protect the interest of purchasers of service warranty agreements in this state or fails to provide sufficient proof of the financial status required by this part.
- $\underline{(4)}$  (5) The office may suspend or revoke the license of a service warranty association failing to file its annual statement or quarterly report when due.
- $\underline{(5)}$  (6) The commission may by rule require each service warranty association to submit to the office, as the commission may designate, all or part of the information contained in the financial statements and reports required by this section in a

21-01094A-10 20102618

computer-readable form compatible with the electronic data processing system specified by the office.

Section 27. Section 634.416, Florida Statutes, is amended to read:

- 634.416 Examination of associations.-
- (1) (a) Service warranty associations licensed under this part may be are subject to periodic examination by the office, in the same manner and subject to the same terms and conditions that apply to insurers under part II of chapter 624.
- (b) The office shall determine whether to conduct an examination of a service warranty association by considering:
- 1. The amount of time that the association has been continuously licensed and operating under the same management and control;
- 2. The association's history of compliance with applicable law;
- 3. The number of consumer complaints against the association; and
- 4. The financial condition of the association, demonstrated by the financial reports submitted pursuant to s. 634.313.
- (2) However, The rate charged a service warranty association by the office for examination may be adjusted to reflect the amount collected for the Form 10-K filing fee as provided in this section.
- (3) On or before May 1 of each year, an association may submit to the office the Form 10-K, as filed with the United States Securities and Exchange Commission pursuant to the Securities Exchange Act of 1934, as amended. Upon receipt and review of the most current Form 10-K, the office may waive the

21-01094A-10 20102618

examination requirement; if the office determines not to waive the examination, such examination will be limited to that examination necessary to ensure compliance with this part. The Form 10-K shall be accompanied by a filing fee of \$2,000 to be deposited into the Insurance Regulatory Trust Fund.

 $\underline{(4)}$  The office is not required to examine an association that has less than \$20,000 in gross written premiums as reflected in its most recent annual statement. The office may examine such an association if it has reason to believe that the association may be in violation of this part or is otherwise in an unsound financial condition. If the office examines an association that has less than \$20,000 in gross written premiums, the examination fee may not exceed 5 percent of the gross written premiums of the association.

Section 28. Paragraph (b) of subsection (1) of section 634.4225, Florida Statutes, is amended to read:

634.4225 Rebating; when allowed.-

- (1) No sales representative shall rebate any portion of his or her commission except as follows:
- (b) The rebate shall be in accordance with a rebating schedule filed with and approved by the sales representative with the association issuing the service warranty to which the rebate applies. The association shall maintain a copy of all rebating schedules for a period of 3 years.

Section 29. Subsection (9) is added to section 634.436, Florida Statutes, to read:

634.436 Unfair methods of competition and unfair or deceptive acts or practices defined.—The following methods, acts, or practices are defined as unfair methods of competition

21-01094A-10 20102618 1074 and unfair or deceptive acts or practices: 1075 (9) FAILURE TO PROVIDE TERMS AND CONDITIONS PRIOR TO SALE.— 1076 (a) Failing to provide a consumer with a complete sample 1077 copy of the terms and conditions of the service warranty prior 1078 to the time of sale upon a request for the same by the consumer. 1079 (b) A service warranty association may comply with this 1080 provision by providing the consumer with a sample copy of the 1081 terms and conditions of the warranty contract or by directing 1082 the consumer to a website that displays a complete sample of the 1083 terms and conditions of the contract. 1084 Section 30. Section 634.1216, Florida Statutes, is 1085 repealed. 1086 Section 31. Subsections (2) and (3) of section 634.136, 1087 Florida Statutes, are repealed. 1088 Section 32. Section 634.3126, Florida Statutes, is 1089 repealed. 1090 Section 33. Subsection (4) of section 634.313, Florida 1091 Statutes, is repealed.

Section 34. This act shall take effect July 1, 2010.

Page 38 of 38