A bill to be entitled 1 2 An act relating to community associations; amending s. 3 718.103, F.S.; revising the definition of the term 4 "developer" to exclude a bulk assignee or bulk buyer; 5 creating part VII of ch. 718, F.S., relating to distressed 6 condominium relief; providing a short title; providing 7 legislative findings and intent; defining the terms "bulk 8 assignee" and "bulk buyer"; providing for the assignment 9 of developer rights to and the assumption of developer 10 rights by a bulk assignee; specifying liabilities of bulk assignees and bulk buyers; providing exceptions; providing 11 additional responsibilities of bulk assignees and bulk 12 13 buyers; authorizing certain entities to assign developer 14 rights to a bulk assignee; limiting the number of bulk 15 assignees at any given time; providing for the transfer of 16 control of a board of administration; providing effects of such transfer on parcels acquired by a bulk assignee; 17 providing obligations of a bulk assignee upon the transfer 18 19 of control of a board of administration; requiring that a bulk assignee certify certain information in writing; 20 21 providing for the resolution of a conflict between 22 specified provisions of state law; providing that the 23 failure of a bulk assignee or bulk buyer to comply with 24 specified provisions of state law results in the loss of 25 certain protections and exemptions; requiring that a bulk 26 assignee or bulk buyer file certain information with the Division of Florida Condominiums, Timeshares, and Mobile 27 28 Homes of the Department of Business and Professional

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Regulation before offering any units for sale or lease in excess of a specified term; requiring that a copy of such information be provided to a prospective purchaser; requiring that certain contracts and disclosure statements contain specified statements; requiring that a bulk assignee or bulk buyer comply with certain disclosure requirements; prohibiting a bulk assignee from taking certain actions on behalf of an association while the bulk assignee is in control of the board of administration of the association and requiring that such bulk assignee comply with certain requirements; requiring that a bulk assignee or bulk buyer comply with certain requirements regarding certain contracts; providing unit owners with specified protections regarding certain contracts; requiring that a bulk buyer comply with certain requirements regarding the transfer of a unit; prohibiting a person from being classified as a bulk assignee or bulk buyer unless condominium parcels were acquired before a specified date; providing for the determination of the date of acquisition of a parcel; providing that the assignment of developer rights to a bulk assignee or bulk buyer does not release a developer from certain liabilities; preserving certain liabilities for certain parties; providing an effective date.

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Be It Enacted by the Legislature of the State of Florida:

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Section 1. Subsection (16) of section 718.103, Florida

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Statutes, is amended to read:

718.103 Definitions.--As used in this chapter, the term:

- (16) "Developer" means a person who creates a condominium or offers condominium parcels for sale or lease in the ordinary course of business, but does not include:
- (a) An owner or lessee of a condominium or cooperative unit who has acquired the unit for his or her own occupancy:  $\tau$
- (b) A cooperative association that which creates a condominium by conversion of an existing residential cooperative after control of the association has been transferred to the unit owners if, following the conversion, the unit owners will be the same persons who were unit owners of the cooperative and no units are offered for sale or lease to the public as part of the plan of conversion;
- (c) A bulk assignee or bulk buyer as defined in s.
  718.703; or
- (d) A state, county, or municipal entity is not a developer for any purposes under this act when it is acting as a lessor and not otherwise named as a developer in the declaration of condominium association.
- Section 2. Part VII of chapter 718, Florida Statutes, consisting of sections 718.701, 718.702, 718.703, 718.704, 718.705, 718.706, 718.707, and 718.708, is created to read:

## PART VII

## DISTRESSED CONDOMINIUM RELIEF

718.701 Short title.--This part may be cited as the "Distressed Condominium Relief Act."

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CODING: Words stricken are deletions; words underlined are additions.

## 718.702 Legislative intent.--

- (1) The Legislature acknowledges the massive downturn in the condominium market which has transpired throughout the state and the impact of such downturn on developers, lenders, unit owners, and condominium associations. Numerous condominium projects have either failed or are in the process of failing, whereby the condominium has a small percentage of third-party unit owners as compared to the unsold inventory of units. As a result of the inability to find purchasers for this inventory of units, which results in part from the devaluing of real estate in this state, developers are unable to satisfy the requirements of their lenders, leading to defaults on mortgages.

  Consequently, lenders are faced with the task of finding a solution to the problem in order to be paid for their investments.
- (2) The Legislature recognizes that all of the factors listed in this section lead to condominiums becoming distressed, resulting in detriment to the unit owners and the condominium association on account of the resulting shortage of assessment moneys available to support the financial requirements for proper maintenance of the condominium. Such shortage and the resulting lack of proper maintenance further erode property values. The Legislature finds that individuals and entities within Florida and in other states have expressed interest in purchasing unsold inventory in one or more condominium projects, but are reticent to do so because of the potential of accompanying liabilities inherited from the original developer, which are potentially by definition imputed to the successor

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purchaser, including a foreclosing mortgagee. This results in the potential purchaser having unknown and unquantifiable risks, and potential successor purchasers are unwilling to accept such risks. The result is that condominium projects stagnate, leaving all parties involved at an impasse without the ability to find a solution.

- The Legislature finds and declares that it is the public policy of this state to protect the interests of developers, lenders, unit owners, and condominium associations with regard to distressed condominiums, and that there is a need for relief from certain provisions of the Florida Condominium Act geared toward enabling economic opportunities within these condominiums for successor purchasers, including foreclosing mortgagees, while at the same time clarifying the ambiguity in the law. Such relief would benefit existing unit owners and condominium associations. The Legislature further finds and declares that this situation cannot be open-ended without potentially prejudicing the rights of unit owners and condominium associations, and thereby declares that the provisions of this part shall be used by purchasers of condominium inventory for a specific and defined period.
  - 718.703 Definitions.--As used in this part, the term:
  - "Bulk assignee" means a person who:
- Acquires more than seven condominium parcels in a single condominium as set forth in s. 718.707; and
- Receives an assignment of all or substantially all of the rights of the developer as are set forth in the declaration of condominium or in this chapter by a written instrument

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recorded as an exhibit to the deed or as a separate instrument in the public records of the county in which the condominium is located.

- (2) "Bulk buyer" means a person who acquires more than seven condominium parcels in a single condominium as set forth in s. 718.707 but who does not receive an assignment of any developer rights other than, at the bulk buyer's option, the right to conduct sales, leasing, and marketing activities within the condominium; the right to be exempt from the payment of working capital contributions to the condominium association arising out of or in connection with the bulk buyer's acquisition of a bulk number of units; and the right to be exempt from any rights of first refusal which may be held by the condominium association and would otherwise be applicable to subsequent transfers of title from the bulk buyer to any third-party purchaser concerning one or more units.
- 718.704 Assignment of developer rights to and assumption of developer rights by bulk assignee; bulk buyer.--
- (1) A bulk assignee shall be deemed to have assumed and is liable for all duties and responsibilities of a developer under the declaration and this chapter, except:
- (a) Warranties of a developer under s. 718.203(1) or s. 718.618, except for design, construction, development, or repair work performed by or on behalf of such bulk assignee.
  - (b) The obligation to:

- 1. Fund converter reserves under s. 718.618 for a unit that was not acquired by the bulk assignee; or
  - 2. Provide converter warranties on any portion of the

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condominium property except as may be expressly provided by the bulk assignee in the contract for purchase and sale executed with a purchaser and pertaining to any design, construction, development, or repair work performed by or on behalf of the bulk assignee.

- (c) The requirement to provide the association with a cumulative audit of the association's finances from the date of formation of the condominium association as required by s.

  718.301. However, the bulk assignee shall provide an audit for the period for which the bulk assignee elects a majority of the members of the board of administration.
- (d) Any liability arising out of or in connection with actions taken by the board of administration or the developer-appointed directors before the bulk assignee elects a majority of the members of the board of administration.
- (e) Any liability for or arising out of the developer's failure to fund previous assessments or to resolve budgetary deficits in relation to a developer's right to guarantee assessments, except as otherwise provided in subsection (2).

Further, the bulk assignee is responsible for delivering documents and materials in accordance with s. 718.705(3). A bulk assignee may expressly assume some or all of the obligations of the developer described in paragraphs (a)-(e).

(2) A bulk assignee receiving the assignment of the rights of the developer to guarantee the level of assessments and fund budgetary deficits pursuant to s. 718.116 shall be deemed to have assumed and is liable for all obligations of the developer

with respect to such guarantee, including any applicable funding of reserves to the extent required by law, for as long as the guarantee remains in effect. A bulk assignee not receiving an assignment of the right of the developer to guarantee the level of assessments and fund budgetary deficits pursuant to s.

718.116 or a bulk buyer is not deemed to have assumed and is not liable for the obligations of the developer with respect to such guarantee, but is responsible for payment of assessments in the same manner as all other owners of condominium parcels.

- (3) A bulk buyer is liable for the duties and responsibilities of the developer under the declaration and this chapter only to the extent provided in this part, together with any other duties or responsibilities of the developer expressly assumed in writing by the bulk buyer.
- (4) An acquirer of condominium parcels is not considered a bulk assignee or a bulk buyer if the transfer to such acquirer was made prior to the effective date of this Distressed Condominium Relief Act or was made with the intent to hinder, delay, or defraud any purchaser, unit owner, or the association, or if the acquirer is a person who would constitute an insider under s. 726.102(7).
- (5) An assignment of developer rights to a bulk assignee may be made by the developer, a previous bulk assignee, or a court of competent jurisdiction acting on behalf of the developer or the previous bulk assignee. At any particular time, there may be no more than one bulk assignee within a condominium, but there may be more than one bulk buyer. If more than one acquirer of condominium parcels in the same condominium

receives an assignment of developer rights from the same person, the bulk assignee is the acquirer whose instrument of assignment is recorded first in applicable public records.

- 718.705 Board of administration; transfer of control.--
- (1) For purposes of determining the timing for transfer of control of the board of administration of the association to unit owners other than the developer under s. 718.301(1)(a) and (b), if a bulk assignee is entitled to elect a majority of the members of the board, any condominium parcel acquired by the bulk assignee shall not be deemed to be conveyed to a purchaser, or to be owned by an owner other than the developer, until such condominium parcel is conveyed to an owner who is not a bulk assignee.
- (2) Unless control of the board of administration of the association has already been relinquished pursuant to s.

  718.301(1), the bulk assignee is obligated to relinquish control of the association in accordance with s. 718.301(1) or (2) and this part as if the bulk assignee were the developer.
- (3) When a bulk assignee relinquishes control of the board of administration, the bulk assignee shall deliver all of those items required by s. 718.301(4). However, the bulk assignee is not required to deliver items and documents not in the possession of the bulk assignee during the period during which the bulk assignee was entitled to elect not less than a majority of the members of the board of administration. In conjunction with the acquisition of condominium parcels, a bulk assignee shall undertake a good faith effort to obtain the documents and materials required to be provided to the association pursuant to

s. 718.301(4). To the extent the bulk assignee is not able to obtain all of such documents and materials, the bulk assignee shall certify in writing to the association the names or descriptions of the documents and materials that were not obtainable by the bulk assignee. Delivery of the certificate relieves the bulk assignee of responsibility for the delivery of the documents and materials referenced in the certificate as otherwise required under ss. 718.112 and 718.301 and this part. The responsibility of the bulk assignee for the audit required by s. 718.301(4) shall commence as of the date on which the bulk assignee elected a majority of the members of the board of administration.

- (4) If a conflict arises between the provisions or application of this section and s. 718.301, this section shall prevail.
- (5) Failure of a bulk assignee or bulk buyer to substantially comply with all the requirements contained in this part shall result in the loss of all protections or exemptions provided under this part.
- 718.706 Specific provisions pertaining to offering of units by a bulk assignee or bulk buyer.--
- (1) Before offering any units for sale or for lease for a term exceeding 5 years, a bulk assignee or a bulk buyer shall file the following documents with the division and provide such documents to a prospective purchaser or tenant:
- (a) An updated prospectus or offering circular, or a supplement to the prospectus or offering circular, filed by the creating developer prepared in accordance with s. 718.504, which

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shall include the form of contract for purchase and sale in compliance with s. 718.503(1)(a);

- (b) An updated Frequently Asked Questions and Answers sheet;
- (c) The executed escrow agreement if required under s. 718.202; and
- (d) The financial information required by s. 718.111(13). However, if a financial information report does not exist for the fiscal year before acquisition of title by the bulk assignee or bulk buyer, or accounting records cannot be obtained in good faith by the bulk assignee or the bulk buyer which would permit preparation of the required financial information report, the bulk assignee or bulk buyer is excused from the requirement of this paragraph. However, the bulk assignee or bulk buyer must include in the purchase contract the following statement in conspicuous type:

THE FINANCIAL INFORMATION REPORT REQUIRED UNDER

SECTION 718.111(13), FLORIDA STATUTES, FOR THE

IMMEDIATELY PRECEDING FISCAL YEAR OF THE ASSOCIATION

IS NOT AVAILABLE OR CANNOT BE CREATED BY THE SELLER AS

A RESULT OF INSUFFICIENT ACCOUNTING RECORDS OF THE

ASSOCIATION.

(2) Before offering any units for sale or for lease for a term exceeding 5 years, a bulk assignee shall file with the division and provide to a prospective purchaser a disclosure statement that must include, but is not limited to:

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309 A description of any rights of the developer which 310 have been assigned to the bulk assignee; The following statement in conspicuous type: 311 (b) 312 313 THE SELLER IS NOT OBLIGATED FOR ANY WARRANTIES OF THE 314 DEVELOPER UNDER SECTION 718.203(1) OR SECTION 718.618, 315 FLORIDA STATUTES, AS APPLICABLE, EXCEPT FOR DESIGN, CONSTRUCTION, DEVELOPMENT, OR REPAIR WORK PERFORMED BY 316 317 OR ON BEHALF OF SELLER. 318 319 If the condominium is a conversion subject to part VI, 320 the following statement in conspicuous type: 321 322 THE SELLER HAS NO OBLIGATION TO FUND CONVERTER 323 RESERVES OR TO PROVIDE CONVERTER WARRANTIES UNDER 324 SECTION 718.618, FLORIDA STATUTES, ON ANY PORTION OF 325 THE CONDOMINIUM PROPERTY EXCEPT AS MAY BE EXPRESSLY 326 REQUIRED OF THE SELLER IN THE CONTRACT FOR PURCHASE 327 AND SALE EXECUTED BY THE SELLER AND THE DEVELOPER AND 328 PERTAINING TO ANY DESIGN, CONSTRUCTION, DEVELOPMENT, 329 OR REPAIR WORK PERFORMED BY OR ON BEHALF OF THE 330 SELLER. 331 332 (3) In addition to the requirements set forth in 333 subsection (1), a bulk assignee or bulk buyer must comply with 334 the nondeveloper disclosure requirements set forth in s. 335 718.503(2) before offering any units for sale or for lease for a 336 term exceeding 5 years.

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(4) While in control of the board of administration of the association, a bulk assignee may not authorize, on behalf of the association:

- (a) The waiver of reserves or the reduction of funding of the reserves in accordance with s. 718.112(2)(f)2., unless approved by a majority of the voting interests not controlled by the developer, bulk assignee, and bulk buyer; or
- (b) The use of reserve expenditures for other purposes in accordance with s. 718.112(2)(f)3., unless approved by a majority of the voting interests not controlled by the developer, bulk assignee, and bulk buyer.
- (5) A bulk assignee or bulk buyer shall comply with all the requirements of s. 718.302 regarding any contracts entered into by the association during the period the bulk assignee or bulk buyer maintains control of the board of administration.

  Unit owners shall be afforded all the protections contained in s. 718.302 regarding agreements entered into by the association before unit owners other than the developer, bulk assignee, or bulk buyer elected a majority of the board of administration.
- (6) A bulk buyer shall comply with the requirements contained in the declaration regarding any transfer of a unit, including sales, leases, and subleases. A bulk buyer is not entitled to any exemptions afforded a developer or successor developer under this chapter regarding any transfer of a unit, including sales, leases, or subleases.
- 718.707 Time limitation for classification as bulk assignee or bulk buyer.--A person acquiring condominium parcels may not be classified as a bulk assignee or bulk buyer unless

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the condominium parcels were acquired before July 1, 2012. The date of such acquisition shall be determined by the date of recording of a deed or other instrument of conveyance for such parcels in the public records of the county in which the condominium is located or by the date of issuance of a certificate of title in a foreclosure proceeding with respect to such condominium parcels.

718.708 Liability of developers and others.--An assignment of developer rights to a bulk assignee or bulk buyer does not release the creating developer from any liabilities under the declaration or this chapter. This part does not limit the liability of the creating developer for claims brought by unit owners, bulk assignees, or bulk buyers for violations of this chapter by the creating developer, unless specifically excluded in this part. Nothing contained within this part waives, releases, compromises, or limits the liability of contractors, subcontractors, materialmen, manufacturers, architects, engineers, or any participant in the design or construction of a condominium for any claim brought by an association, unit owners, bulk assignees, or bulk buyers arising from the design of the condominium, construction defects, misrepresentations associated with condominium property, or violations of this chapter, unless specifically excluded in this part.

Section 3. This act shall take effect upon becoming a law.