

By the Committee on Children, Families, and Elder Affairs; and  
Senators Altman, Sobel, and Detert

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1                   A bill to be entitled  
2           An act relating to Medicaid; amending s. 409.912,  
3           F.S.; requiring that funds repaid to the Agency for  
4           Health Care Administration by managed care plans that  
5           spend less than a certain percentage of the capitation  
6           rate for behavioral health services be deposited into  
7           the Medical Care Trust Fund; providing that such  
8           repayments be allocated to community behavioral health  
9           providers and used for Medicaid behavioral and case  
10          management services; providing for payment to unpaid  
11          providers; providing an effective date.

12  
13 Be It Enacted by the Legislature of the State of Florida:

14  
15           Section 1. Paragraph (b) of subsection (4) of section  
16   409.912, Florida Statutes, is amended to read:

17           409.912 Cost-effective purchasing of health care.—The  
18   agency shall purchase goods and services for Medicaid recipients  
19   in the most cost-effective manner consistent with the delivery  
20   of quality medical care. To ensure that medical services are  
21   effectively utilized, the agency may, in any case, require a  
22   confirmation or second physician's opinion of the correct  
23   diagnosis for purposes of authorizing future services under the  
24   Medicaid program. This section does not restrict access to  
25   emergency services or poststabilization care services as defined  
26   in 42 C.F.R. part 438.114. Such confirmation or second opinion  
27   shall be rendered in a manner approved by the agency. The agency  
28   shall maximize the use of prepaid per capita and prepaid  
29   aggregate fixed-sum basis services when appropriate and other

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30 alternative service delivery and reimbursement methodologies,  
31 including competitive bidding pursuant to s. 287.057, designed  
32 to facilitate the cost-effective purchase of a case-managed  
33 continuum of care. The agency shall also require providers to  
34 minimize the exposure of recipients to the need for acute  
35 inpatient, custodial, and other institutional care and the  
36 inappropriate or unnecessary use of high-cost services. The  
37 agency shall contract with a vendor to monitor and evaluate the  
38 clinical practice patterns of providers in order to identify  
39 trends that are outside the normal practice patterns of a  
40 provider's professional peers or the national guidelines of a  
41 provider's professional association. The vendor must be able to  
42 provide information and counseling to a provider whose practice  
43 patterns are outside the norms, in consultation with the agency,  
44 to improve patient care and reduce inappropriate utilization.  
45 The agency may mandate prior authorization, drug therapy  
46 management, or disease management participation for certain  
47 populations of Medicaid beneficiaries, certain drug classes, or  
48 particular drugs to prevent fraud, abuse, overuse, and possible  
49 dangerous drug interactions. The Pharmaceutical and Therapeutics  
50 Committee shall make recommendations to the agency on drugs for  
51 which prior authorization is required. The agency shall inform  
52 the Pharmaceutical and Therapeutics Committee of its decisions  
53 regarding drugs subject to prior authorization. The agency is  
54 authorized to limit the entities it contracts with or enrolls as  
55 Medicaid providers by developing a provider network through  
56 provider credentialing. The agency may competitively bid single-  
57 source-provider contracts if procurement of goods or services  
58 results in demonstrated cost savings to the state without

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59 limiting access to care. The agency may limit its network based  
60 on the assessment of beneficiary access to care, provider  
61 availability, provider quality standards, time and distance  
62 standards for access to care, the cultural competence of the  
63 provider network, demographic characteristics of Medicaid  
64 beneficiaries, practice and provider-to-beneficiary standards,  
65 appointment wait times, beneficiary use of services, provider  
66 turnover, provider profiling, provider licensure history,  
67 previous program integrity investigations and findings, peer  
68 review, provider Medicaid policy and billing compliance records,  
69 clinical and medical record audits, and other factors. Providers  
70 shall not be entitled to enrollment in the Medicaid provider  
71 network. The agency shall determine instances in which allowing  
72 Medicaid beneficiaries to purchase durable medical equipment and  
73 other goods is less expensive to the Medicaid program than long-  
74 term rental of the equipment or goods. The agency may establish  
75 rules to facilitate purchases in lieu of long-term rentals in  
76 order to protect against fraud and abuse in the Medicaid program  
77 as defined in s. 409.913. The agency may seek federal waivers  
78 necessary to administer these policies.

79 (4) The agency may contract with:

80 (b) An entity that is providing comprehensive behavioral  
81 health care services to ~~certain~~ Medicaid recipients through a  
82 capitated, prepaid arrangement pursuant to the federal waiver  
83 authorized in ~~provided for by~~ s. 409.905(5). Such entity must be  
84 licensed under chapter 624, chapter 636, or chapter 641, or  
85 authorized under paragraph (c), and must possess the clinical  
86 systems and operational competence to manage risk and provide  
87 comprehensive behavioral health care to Medicaid recipients. As

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88 used in this paragraph, the term "comprehensive behavioral  
89 health care services" means covered mental health and substance  
90 abuse treatment services that are available to Medicaid  
91 recipients. The Secretary of ~~the Department of~~ Children and  
92 Family Services must ~~shall~~ approve ~~provisions of~~ procurements  
93 related to children in the department's care or custody before  
94 enrolling such children in a prepaid behavioral health plan. Any  
95 contract awarded under this paragraph must be competitively  
96 procured. In developing the behavioral health care prepaid plan  
97 procurement document, the agency shall ensure that the  
98 ~~procurement~~ document requires the contractor to develop and  
99 implement a plan that ensures ~~to ensure~~ compliance with s.  
100 394.4574 related to ~~services provided to~~ residents of licensed  
101 assisted living facilities that hold a limited mental health  
102 license. Except as provided in subparagraph 8., and except in  
103 counties where the Medicaid managed care pilot program is  
104 authorized pursuant to s. 409.91211, the agency shall seek  
105 federal approval to contract with a single entity meeting these  
106 requirements to provide comprehensive behavioral health care  
107 services to all Medicaid recipients not enrolled in a Medicaid  
108 managed care plan authorized under s. 409.91211 or a Medicaid  
109 health maintenance organization in an AHCA area. In an AHCA area  
110 where the Medicaid managed care pilot program is authorized  
111 pursuant to s. 409.91211 in one or more counties, the agency may  
112 procure a contract with a single entity to serve the remaining  
113 counties as an AHCA area or the remaining counties may be  
114 included with an adjacent AHCA area and are subject to this  
115 paragraph. Each entity must offer a sufficient choice of  
116 providers in its network to ensure recipient access to care and

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117 the opportunity to select a provider with whom they are  
118 satisfied. The network must ~~shall~~ include all public mental  
119 health hospitals. ~~To ensure unimpaired access to behavioral~~  
120 ~~health care services by Medicaid recipients, all contracts~~  
121 ~~issued pursuant to this paragraph must require 80 percent of the~~  
122 ~~capitation paid to the managed care plan, including health~~  
123 ~~maintenance organizations, to be expended for the provision of~~  
124 ~~behavioral health care services. If the managed care plan~~  
125 ~~expends less than 80 percent of the capitation paid for the~~  
126 ~~provision of behavioral health care services, the difference~~  
127 ~~shall be returned to the agency. The agency shall provide the~~  
128 ~~plan with a certification letter indicating the amount of~~  
129 ~~capitation paid during each calendar year for behavioral health~~  
130 ~~care services pursuant to this section. The agency may reimburse~~  
131 for substance abuse treatment services on a fee-for-service  
132 basis until the agency finds that adequate funds are available  
133 for capitated, prepaid arrangements.

134 1. By January 1, 2001, the agency shall modify the  
135 contracts with the entities providing comprehensive inpatient  
136 and outpatient mental health care services to Medicaid  
137 recipients in Hillsborough, Highlands, Hardee, Manatee, and Polk  
138 Counties, to include substance abuse treatment services.

139 2. By July 1, 2003, the agency and the department ~~of~~  
140 ~~Children and Family Services~~ shall execute a written agreement  
141 that requires collaboration and joint development of all policy,  
142 budgets, procurement documents, contracts, and monitoring plans  
143 that have an impact on the state and Medicaid community mental  
144 health and targeted case management programs.

145 3. Except as provided in subparagraph 8., by July 1, 2006,

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146 the agency and the department ~~of Children and Family Services~~  
147 shall contract with managed care entities in each AHCA area  
148 except area 6 or arrange to provide comprehensive inpatient and  
149 outpatient mental health and substance abuse services through  
150 capitated prepaid arrangements to all Medicaid recipients who  
151 are eligible to participate in such plans under federal law and  
152 regulation. In AHCA areas where eligible individuals number  
153 fewer ~~less~~ than 150,000, the agency shall contract with a single  
154 managed care plan to provide comprehensive behavioral health  
155 services to all recipients who are not enrolled in a Medicaid  
156 health maintenance organization or a Medicaid capitated managed  
157 care plan authorized under s. 409.91211. The agency may contract  
158 with more than one comprehensive behavioral health provider to  
159 provide care to recipients who are not enrolled in a Medicaid  
160 capitated managed care plan authorized under s. 409.91211 or a  
161 Medicaid health maintenance organization in AHCA areas where the  
162 eligible population exceeds 150,000. In an AHCA area where the  
163 Medicaid managed care pilot program is authorized pursuant to s.  
164 409.91211 in one or more counties, the agency may procure a  
165 contract with a single entity to serve the remaining counties as  
166 an AHCA area or the remaining counties may be included with an  
167 adjacent AHCA area and are ~~shall be~~ subject to this paragraph.  
168 Contracts for comprehensive behavioral health providers awarded  
169 pursuant to this section must ~~shall~~ be competitively procured.  
170 Both for-profit and not-for-profit corporations are eligible to  
171 compete. Managed care plans contracting with the agency under  
172 subsection (3) must ~~shall~~ provide and receive payment for the  
173 same comprehensive behavioral health benefits as provided in  
174 AHCA rules, including handbooks incorporated by reference. In

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175 AHCA area 11, the agency shall contract with at least two  
176 comprehensive behavioral health care providers to provide  
177 behavioral health care to recipients in that area who are  
178 enrolled in, or assigned to, the MediPass program. One of the  
179 behavioral health care contracts must be with the existing  
180 provider service network pilot project, as described in  
181 paragraph (d), for the purpose of demonstrating the cost-  
182 effectiveness of providing ~~the provision of~~ quality mental  
183 health services through a public hospital-operated managed care  
184 model. Payment shall be at an agreed-upon capitated rate to  
185 ensure cost savings. Of the recipients in area 11 who are  
186 assigned to MediPass under s. 409.9122(2)(k), a minimum of  
187 50,000 of those MediPass-enrolled recipients shall be assigned  
188 to the existing provider service network in area 11 for their  
189 behavioral care.

190 4. By October 1, 2003, the agency and the department shall  
191 submit a plan to the Governor, the President of the Senate, and  
192 the Speaker of the House of Representatives which provides for  
193 the full implementation of capitated prepaid behavioral health  
194 care in all areas of the state.

195 a. Implementation shall begin in 2003 in those AHCA areas  
196 of the state where the agency is able to establish sufficient  
197 capitation rates.

198 b. If the agency determines that the proposed capitation  
199 rate in any area is insufficient to provide appropriate  
200 services, the agency may adjust the ~~capitation~~ rate to ensure  
201 that care is ~~will be~~ available. The agency and the department  
202 may use existing general revenue to address any additional  
203 required match but may not over-obligate existing funds on an

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204 annualized basis.

205 c. Subject to any limitations provided in the General  
206 Appropriations Act, the agency, in compliance with appropriate  
207 federal authorization, shall develop policies and procedures  
208 that allow for certification of local and state funds.

209 5. Children residing in a statewide inpatient psychiatric  
210 program, or in a Department of Juvenile Justice or a Department  
211 of Children and Family Services residential program approved as  
212 a Medicaid behavioral health overlay services provider may not  
213 be included in a behavioral health care prepaid health plan or  
214 any other Medicaid managed care plan pursuant to this paragraph.

215 6. In converting to a prepaid system of delivery, the  
216 agency shall in its procurement document require an entity  
217 providing only comprehensive behavioral health care services to  
218 prevent the displacement of indigent care patients by enrollees  
219 in the Medicaid prepaid health plan providing behavioral health  
220 care services from facilities receiving state funding to provide  
221 indigent behavioral health care, to facilities licensed under  
222 chapter 395 which do not receive state funding for indigent  
223 behavioral health care, or reimburse the unsubsidized facility  
224 for the cost of behavioral health care provided to the displaced  
225 indigent care patient.

226 7. Traditional community mental health providers under  
227 contract with the department ~~of Children and Family Services~~  
228 pursuant to part IV of chapter 394, child welfare providers  
229 under contract with the department ~~of Children and Family~~  
230 ~~Services~~ in areas 1 and 6, and inpatient mental health providers  
231 licensed pursuant to chapter 395 must be offered an opportunity  
232 to accept or decline a contract to participate in any provider

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233 network for prepaid behavioral health services.

234 8. All Medicaid-eligible children, except children in area  
235 1 and children in Highlands County, Hardee County, Polk County,  
236 or Manatee County of area 6~~7~~ that are open for child welfare  
237 services in the HomeSafeNet system, shall receive their  
238 behavioral health care services through a specialty prepaid plan  
239 operated by community-based lead agencies through a single  
240 agency or formal agreements among several agencies. The  
241 specialty prepaid plan must result in savings to the state  
242 comparable to savings achieved in other Medicaid managed care  
243 and prepaid programs. Such plan must provide mechanisms to  
244 maximize state and local revenues. The specialty prepaid plan  
245 shall be developed by the agency and the department ~~of Children~~  
246 ~~and Family Services~~. The agency may seek federal waivers to  
247 implement this initiative. Medicaid-eligible children whose  
248 cases are open for child welfare services in the HomeSafeNet  
249 system and who reside in AHCA area 10 are exempt from the  
250 specialty prepaid plan upon the development of a service  
251 delivery mechanism for children who reside in area 10 as  
252 specified in s. 409.91211(3) (dd).

253 9. To ensure unimpaired access to behavioral health care  
254 services by Medicaid recipients, all contracts issued pursuant  
255 to this paragraph must require that 80 percent of the capitation  
256 paid to the managed care plan, including health maintenance  
257 organizations, be expended for the provision of behavioral  
258 health care services. If the plan expends less than 80 percent,  
259 the difference must be returned to the agency and deposited into  
260 the Medical Care Trust Fund. The agency shall maintain a  
261 separate accounting of repayments deposited into the trust fund.

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262 Repayments, minus federal matching funds that must be returned  
263 to the Federal Government, shall be allocated to community  
264 behavioral health providers enrolled in the networks of the  
265 managed care plans that made the repayments. Funds shall be  
266 allocated in proportion to each community behavioral health  
267 agency's earnings from the managed care plan making the  
268 repayment. Providers shall use the funds for any Medicaid-  
269 allowable type of community behavioral health and case  
270 management service. Community behavioral health agencies shall  
271 be reimbursed by the agency on a fee-for-service basis for  
272 allowable services up to their redistribution amount as  
273 determined by the agency. Reinvestment amounts must be  
274 calculated annually within 60 days after the managed care plan  
275 files its annual 80 percent spending report. Community  
276 behavioral health agencies enrolled in the provider network of a  
277 managed care plan that failed to meet the 80 percent spending  
278 requirement must submit encounter data information on all claims  
279 not paid by the health plan for the fiscal year in which the 80  
280 percent requirement was not met and appropriate documentation  
281 demonstrating the medical necessity for the services provided.  
282 The encounter data shall be the basis for the fee-for-service  
283 reimbursement to the agencies.

284 Section 2. This act shall take effect July 1, 2010.