A bill to be entitled

An act relating to the Department of Management Services; amending s. 287.042, F.S.; providing that fees collected by the department for the use of its electronic information services in excess of the obligations and encumbrances to cover the department's costs of providing the services shall be calculated annually and transferred to the General Revenue Fund; amending s. 287.057, F.S.; providing that fees collected by the department for the use of the services of its online procurement systems in excess of the obligations and encumbrances to cover the department's costs of providing the services shall be calculated annually and transferred to the General Revenue Fund; amending s. 287.05721, F.S.; repealing the definition of "council" as it relates to the Council on Efficient Government; repealing s. 287.0573, F.S., relating to creation of the Council on Efficient Government within the department; amending s. 287.0574, F.S.; conforming provisions to the elimination of the Council on Efficient Government; requiring that a business case be submitted in the form and manner required by the budget instructions; providing an effective date.

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Be It Enacted by the Legislature of the State of Florida:

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Section 1. Paragraph (h) of subsection (1) of section 287.042, Florida Statutes, is amended to read:

287.042 Powers, duties, and functions.—The department

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CODING: Words stricken are deletions; words underlined are additions.

shall have the following powers, duties, and functions:

(1)

- (h) $\underline{1}$. The department may collect fees for the use of its electronic information services. The fees may be imposed on an individual transaction basis or as a fixed subscription for a designated period of time. At a minimum, the fees shall be determined in an amount sufficient to cover the department's projected costs of the services, including overhead in accordance with the policies of the Department of Management Services for computing its administrative assessment. All fees collected under this paragraph shall be deposited in the Operating Trust Fund for disbursement as provided by law.
- 2. Effective July 1, 2010, any fees collected pursuant to subparagraph 1. and remaining in the Operating Trust Fund in excess of the obligations and encumbrances to cover the department's costs of providing services pursuant to subparagraph 1. shall be calculated as of June 5 each year and transferred to the General Revenue Fund before June 30 of each year.
- Section 2. Paragraph (c) of subsection (23) of section 287.057, Florida Statutes, is amended to read:
- 287.057 Procurement of commodities or contractual services.—
- (23) The department, in consultation with the Agency for Enterprise Information Technology and the Comptroller, shall develop a program for online procurement of commodities and contractual services. To enable the state to promote open competition and to leverage its buying power, agencies shall

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participate in the online procurement program, and eligible users may participate in the program. Only vendors prequalified as meeting mandatory requirements and qualifications criteria may participate in online procurement.

- (c) The department may impose and shall collect all fees for the use of the online procurement systems.
- 1. The fees may be imposed on an individual transaction basis or as a fixed percentage of the cost savings generated. At a minimum, the fees must be set in an amount sufficient to cover the projected costs of the services, including administrative and project service costs in accordance with the policies of the department.
- 2. If the department contracts with a provider for online procurement, the department, pursuant to appropriation, shall compensate the provider from the fees after the department has satisfied all ongoing costs. The provider shall report transaction data to the department each month so that the department may determine the amount due and payable to the department from each vendor.
- 3. All fees that are due and payable to the state on a transactional basis or as a fixed percentage of the cost savings generated are subject to s. 215.31 and must be remitted within 40 days after receipt of payment for which the fees are due. For fees that are not remitted within 40 days, the vendor shall pay interest at the rate established under s. 55.03(1) on the unpaid balance from the expiration of the 40-day period until the fees are remitted.
 - 4. All fees and surcharges collected under this paragraph

shall be deposited in the Operating Trust Fund $\underline{\text{for disbursement}}$ as provided by law.

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- 5. Effective July 1, 2010, any fees collected pursuant to subparagraph 1. and remaining in the Operating Trust Fund in excess of the obligations and encumbrances to cover the department's costs of providing services pursuant to subparagraph 1. shall be calculated as of June 5 each year and transferred to the General Revenue Fund before June 30 of each year.
- Section 3. Section 287.05721, Florida Statutes, is amended to read:
- 287.05721 Definitions.—As used in ss. 287.0571-287.0574, the term:
 - (1) "Council" means the Council on Efficient Government.
- vendor to provide a service as defined in s. 216.011(1)(f), in whole or in part, or an activity as defined in s. 216.011(1)(rr), while a state agency retains the responsibility and accountability for the service or activity and there is a transfer of management responsibility for the delivery of resources and the performance of those resources.
- Section 4. <u>Section 287.0573</u>, Florida Statutes, is repealed.
- Section 5. Subsections (1) through (4) of section 287.0574, Florida Statutes, are amended to read:
- 287.0574 Business cases to outsource; review and analysis; 111 requirements.—
 - (1) A business case to outsource having a projected cost

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exceeding \$10 million in any fiscal year shall require:

- (a) An initial business case analysis conducted by the state agency and submitted to the council, the Governor, the President of the Senate, and the Speaker of the House of Representatives at least 60 days before a solicitation is issued. The council shall evaluate the business case analysis and submit an advisory report to the state agency, the Governor, the President of the Senate, and the Speaker of the House of Representatives when the advisory report is completed, but at least 30 days before the agency issues the solicitation.
- (b) A final business case analysis conducted by the state agency and submitted after the conclusion of any negotiations, at least 30 days before execution of a contract, to the council, the Governor, the President of the Senate, and the Speaker of the House of Representatives.
- (2) A proposal to outsource having a projected cost that ranges from \$1 million to \$10 million in any fiscal year shall require:
- (a) An initial business case analysis conducted by the state agency and submission of the business case, at least 30 days before issuing a solicitation, to the council, the Governor, the President of the Senate, and the Speaker of the House of Representatives.
- (b) A final business case analysis conducted by the state agency and submitted after the conclusion of any negotiations, at least 30 days before execution of a contract, to the council, the Governor, the President of the Senate, and the Speaker of the House of Representatives.

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(3) A business case to outsource having a projected cost that is less than \$1 million in any fiscal year shall require a final business case analysis conducted by the state agency after the conclusion of any negotiations and provided at least 30 days before execution of a contract to the council. The council shall provide such business cases in its annual report to the Legislature.

- (4) For any proposed outsourcing, the state agency shall develop a business case that justifies the proposal to outsource. In order to reduce any administrative burden, the council may allow a state agency shall to submit the business case in the form and manner required by the budget instructions issued pursuant to s. 216.023(1), (2), and (4)(a)7., augmented with additional information if necessary, to ensure that the requirements of this section are met. The business case is not subject to challenge or protest pursuant to chapter 120. The business case must include, but need not be limited to:
- (a) A detailed description of the service or activity for which the outsourcing is proposed.
- (b) A description and analysis of the state agency's current performance, based on existing performance metrics if the state agency is currently performing the service or activity.
- (c) The goals desired to be achieved through the proposed outsourcing and the rationale for such goals.
- (d) A citation to the existing or proposed legal authority for outsourcing the service or activity.
 - (e) A description of available options for achieving the

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goals. If state employees are currently performing the service or activity, at least one option involving maintaining state provision of the service or activity shall be included.

- (f) An analysis of the advantages and disadvantages of each option, including, at a minimum, potential performance improvements and risks.
- (g) A description of the current market for the contractual services that are under consideration for outsourcing.

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A cost-benefit analysis documenting the direct and indirect specific baseline costs, savings, and qualitative and quantitative benefits involved in or resulting from the implementation of the recommended option or options. Such analysis must specify the schedule that, at a minimum, must be adhered to in order to achieve the estimated savings. All elements of cost must be clearly identified in the cost-benefit analysis, described in the business case, and supported by applicable records and reports. The state agency head shall attest that, based on the data and information underlying the business case, to the best of his or her knowledge, all projected costs, savings, and benefits are valid and achievable. As used in this section, the term "cost" means the reasonable, relevant, and verifiable cost, which may include, but is not limited to, elements such as personnel, materials and supplies, services, equipment, capital depreciation, rent, maintenance and repairs, utilities, insurance, personnel travel, overhead, and interim and final payments. The appropriate elements shall depend on the nature of the specific initiative. As used in this

section, the term "savings" means the difference between the direct and indirect actual annual baseline costs compared to the projected annual cost for the contracted functions or responsibilities in any succeeding state fiscal year during the term of the contract.

- (i) A description of differences among current state agency policies and processes and, as appropriate, a discussion of options for or a plan to standardize, consolidate, or revise current policies and processes, if any, to reduce the customization of any proposed solution that would otherwise be required.
- (j) A description of the specific performance standards that must, at a minimum, be met to ensure adequate performance.
- (k) The projected timeframe for key events from the beginning of the procurement process through the expiration of a contract.
- (1) A plan to ensure compliance with the public records law.
- (m) A specific and feasible contingency plan addressing contractor nonperformance and a description of the tasks involved in and costs required for its implementation.
- (n) A state agency's transition plan for addressing changes in the number of agency personnel, affected business processes, employee transition issues, and communication with affected stakeholders, such as agency clients and the public. The transition plan must contain a reemployment and retraining assistance plan for employees who are not retained by the state agency or employed by the contractor.

225	(o) A plan for ensuring access by persons with
226	disabilities in compliance with applicable state and federal
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- (p) A description of legislative and budgetary actions necessary to accomplish the proposed outsourcing.
- Section 6. This act shall take effect July 1, 2010.