1 A bill to be entitled 2 An act relating to Medicaid managed care; creating pt. IV 3 of ch. 409, F.S., entitled "Medicaid Managed Care"; 4 creating s. 409.961, F.S.; providing for statutory 5 construction; providing applicability of specified 6 provisions throughout the part; providing rulemaking 7 authority for specified agencies; creating s. 409.962, 8 F.S.; providing definitions; creating s. 409.963, F.S.; 9 designating the Agency for Health Care Administration as 10 the single state agency to administer the Medicaid 11 program; providing for specified agency responsibilities; requiring client consent for release of medical records; 12 creating s. 409.964, F.S.; establishing the Medicaid 13 14 program as the statewide, integrated managed care program 15 for all covered services; authorizing the agency to apply 16 for and implement waivers; providing for public notice and comment; creating s. 409.965, F.S.; providing for 17 mandatory enrollment; providing for exemptions; creating 18 19 s. 409.966, F.S.; providing requirements for eligible plans that provide services in the Medicaid managed care 20 21 program; establishing provider service network 22 requirements for eligible plans; providing for eligible 23 plan selection; requiring the agency to use an invitation 24 to negotiate; requiring the agency to compile and publish 25 certain information; establishing eight regions for separate procurement of plans; providing quality criteria 26 27 for plan selection; providing limitations on serving 28 recipients during the pendency of procurement litigation; Page 1 of 78

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| 29 | creating s. 409.967, F.S.; providing for managed care plan |
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| 30 | accountability; establishing contract terms; providing for |
| 31 | contract extension under certain circumstances; |
| 32 | establishing payments to noncontract providers; |
| 33 | establishing requirements for access; requiring plans to |
| 34 | establish and maintain an electronic database; |
| 35 | establishing requirements for the database; requiring |
| 36 | plans to provide encounter data; requiring the agency to |
| 37 | maintain an encounter data system; requiring the agency to |
| 38 | establish performance standards for plans; providing |
| 39 | program integrity requirements; establishing a grievance |
| 40 | resolution process; providing penalties for early |
| 41 | termination of contracts or reduction in enrollment |
| 42 | levels; establishing prompt payment requirements; |
| 43 | requiring plans to accept electronic claims; requiring |
| 44 | fair payment to providers with a controlling interest in a |
| 45 | provider service network by other plans; requiring the |
| 46 | agency and prepaid plans to use a uniform method for |
| 47 | certain financial reports; providing income-sharing |
| 48 | ratios; providing a timeframe for a plan to pay an |
| 49 | additional rebate under certain circumstances; requiring |
| 50 | the agency to return prepaid plan overpayments; creating |
| 51 | s. 409.968, F.S.; establishing managed care plan payments; |
| 52 | providing payment requirements for provider service |
| 53 | networks; requiring the agency to conduct annual cost |
| 54 | reconciliations to determine certain cost savings and |
| 55 | report the results of the reconciliations to the fee-for- |
| 56 | service provider; providing a timeframe for the provider |
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57 service to respond to the report; creating s. 409.969, 58 F.S.; requiring enrollment in managed care plans by all nonexempt Medicaid recipients; creating requirements for 59 60 plan selection by recipients; providing for choice counseling; establishing choice counseling vendor 61 62 requirements; authorizing disenrollment under certain 63 circumstances; defining the term "good cause" for purposes 64 of disenrollment; providing time limits on an internal 65 grievance process; providing requirements for agency 66 determination regarding disenrollment; requiring 67 recipients to stay in plans for a specified time; creating s. 409.97, F.S.; authorizing the agency to accept the 68 transfer of certain revenues from local governments; 69 70 requiring the agency to contract with a representative of 71 certain entities participating in the low-income pool for the provision of enhanced access to care; providing for 72 73 support of these activities by the low-income pool as 74 authorized in the General Appropriations Act; establishing 75 the Access to Care Partnership; requiring the agency to 76 seek necessary waivers and plan amendments; providing 77 requirements for prepaid plans to submit data; authorizing 78 the agency to implement a tiered hospital rate system; 79 creating s. 409.971, F.S.; creating the managed medical 80 assistance program; providing deadlines to begin and 81 finalize implementation of the program; creating s. 82 409.972, F.S.; providing eligibility requirements for 83 mandatory and voluntary enrollment; creating s. 409.973, 84 F.S.; establishing minimum benefits for managed care plans Page 3 of 78

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85 to cover; authorizing plans to customize benefit packages; 86 requiring plans to establish a program to encourage 87 healthy behaviors; requiring plans to establish a primary 88 care initiative; providing requirements for primary care 89 initiatives; requiring plans to report certain primary 90 care data to the agency; creating s. 409.974, F.S.; 91 establishing a deadline for issuing invitations to 92 negotiate; establishing a specified number or range of 93 eligible plans to be selected in each region; establishing 94 quality selection criteria; establishing requirements for 95 participation by specialty plans; establishing the Children's Medical Service Network as an eligible plan; 96 97 creating s. 409.975, F.S.; providing for managed care plan 98 accountability; authorizing plans to limit providers in 99 networks; requiring plans to include essential Medicaid 100 providers in their networks unless an alternative 101 arrangement is approved by the agency; identifying 102 statewide essential providers; specifying provider 103 payments under certain circumstances; requiring plans to 104 include certain statewide essential providers in their 105 networks; requiring good faith negotiations; specifying 106 provider payments under certain circumstances; allowing 107 plans to exclude essential providers under certain 108 circumstances; requiring plans to offer a contract to home 109 medical equipment and supply providers under certain 110 circumstances; establishing the Florida medical school 111 quality network; requiring the agency to contract with a representative of certain entities to establish a clinical 112

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113 outcome improvement program in all plans; providing for 114 support of these activities by certain expenditures and 115 federal matching funds; requiring the agency to seek 116 necessary waivers and plan amendments; providing for 117 eligibility for the quality network; requiring plans to 118 monitor the quality and performance history of providers; 119 establishing the MomCare network; requiring the agency to 120 contract with a representative of all Healthy Start 121 Coalitions to provide certain services to recipients; 122 providing for support of these activities by certain 123 expenditures and federal matching funds; requiring plans to enter into agreements with local Healthy Start 124 125 Coalitions for certain purposes; requiring specified 126 programs and procedures be established by plans; 127 establishing a screening standard for the Early and 128 Periodic Screening, Diagnosis, and Treatment Service; 129 requiring managed care plans and hospitals to negotiate 130 rates, methods, and terms of payment; providing a limit on 131 payments to hospitals; establishing plan requirements for medically needy recipients; creating s. 409.976, F.S.; 132 133 providing for managed care plan payment; requiring the 134 agency to establish payment rates for statewide inpatient psychiatric programs; requiring payments to managed care 135 136 plans to be reconciled to reimburse actual payments to 137 statewide inpatient psychiatric programs; creating s. 138 409.977, F.S.; establishing choice counseling 139 requirements; providing for automatic enrollment in a 140 managed care plan for certain recipients; establishing Page 5 of 78

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141 opt-out opportunities for recipients; creating s. 409.978, 142 F.S.; requiring the agency to be responsible for 143 administering the long-term care managed care program; 144 providing implementation dates for the long-term care 145 managed care program; providing duties of the Department 146 of Elderly Affairs relating to assisting the agency in 147 implementing the program; creating s. 409.979, F.S.; providing eligibility requirements for the long-term care 148 149 managed care program; creating s. 409.98, F.S.; 150 establishing the benefits covered under a managed care 151 plan participating in the long-term care managed care 152 program; creating s. 409.981, F.S.; providing criteria for 153 eligible plans; designating regions for plan 154 implementation throughout the state; providing criteria for the selection of plans to participate in the long-term 155 156 care managed care program; providing that participation by 157 the Program of All-Inclusive Care for the Elderly is 158 pursuant to an agency contract; creating s. 409.982, F.S.; 159 requiring the agency to establish uniform accounting and 160 reporting methods for plans; providing for mandatory 161 participation in plans by certain service providers; 162 authorizing the exclusion of certain providers from plans for failure to meet quality or performance criteria; 163 requiring plans to monitor participating providers using 164 165 specified criteria; requiring certain providers to be included in plan networks; providing provider payment 166 167 specifications for nursing homes and hospices; creating s. 409.983, F.S.; providing for negotiation of rates between 168 Page 6 of 78

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169 the agency and the plans participating in the long-term 170 care managed care program; providing specific criteria for 171 calculating and adjusting plan payments; allowing the 172 CARES program to assign plan enrollees to a level of care; 173 providing incentives for adjustments of payment rates; 174 requiring the agency to establish nursing facility-175 specific and hospice services payment rates; creating s. 176 409.984, F.S.; providing that before contracting with 177 another vendor, the agency shall offer to contract with 178 the aging resource centers to provide choice counseling 179 for the long-term care managed care program; providing criteria for automatic assignments of plan enrollees who 180 fail to choose a plan; providing for hospice selection 181 182 within a specified timeframe; providing for a choice of 183 residential setting under certain circumstances; creating 184 s. 409.9841, F.S.; creating the long-term care managed 185 care technical advisory workgroup; providing duties; 186 providing membership; providing for reimbursement for per 187 diem and travel expenses; providing for repeal by a specified date; creating s. 409.985, F.S.; providing that 188 189 the agency shall operate the Comprehensive Assessment and 190 Review for Long-Term Care Services program through an 191 interagency agreement with the Department of Elderly 192 Affairs; providing duties of the program; defining the term "nursing facility care"; creating s. 409.986, F.S.; 193 194 providing authority and agency duties regarding long-term care programs for persons with developmental disabilities; 195 196 authorizing the agency to delegate specific duties to and Page 7 of 78

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| 107 | |
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| 197 | collaborate with the Agency for Persons with Disabilities; |
| 198 | requiring the agency to make payments for long-term care |
| 199 | for persons with developmental disabilities under certain |
| 200 | conditions; creating s. 409.987, F.S.; providing |
| 201 | eligibility requirements for long-term care plans; |
| 202 | creating s. 409.988, F.S.; specifying covered benefits for |
| 203 | long-term care plans; creating s. 409.989, F.S.; |
| 204 | establishing criteria for eligible plans; specifying |
| 205 | minimum and maximum number of plans and selection |
| 206 | criteria; authorizing participation by the Children's |
| 207 | Medical Services Network in long-term care plans under |
| 208 | certain conditions; creating s. 409.99, F.S.; providing |
| 209 | requirements for managed care plan accountability; |
| 210 | specifying limitations on providers in plan networks; |
| 211 | providing for evaluation and payment of network providers; |
| 212 | requiring managed care plans to establish family advisory |
| 213 | committees and offer consumer-directed care services; |
| 214 | creating s. 409.991, F.S.; providing for payment of |
| 215 | managed care plans; providing duties for the Agency for |
| 216 | Persons with Disabilities to assign plan enrollees into a |
| 217 | payment-rate level of care; establishing level-of-care |
| 218 | criteria; providing payment requirements for intensive |
| 219 | behavior residential habilitation providers and |
| 220 | intermediate care facilities for the developmentally |
| 221 | disabled; creating s. 409.992, F.S.; providing |
| 222 | requirements for enrollment and choice counseling; |
| 223 | specifying enrollment exceptions for certain Medicaid |
| 224 | recipients; providing an effective date. |
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| 225 | |
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| 226 | Be It Enacted by the Legislature of the State of Florida: |
| 227 | |
| 228 | Section 1. Sections 409.961 through 409.992, Florida |
| 229 | Statutes, are designated as part IV of chapter 409, Florida |
| 230 | Statutes, entitled "Medicaid Managed Care." |
| 231 | Section 2. Section 409.961, Florida Statutes, is created |
| 232 | to read: |
| 233 | 409.961 Statutory construction; applicability; rulesIt |
| 234 | is the intent of the Legislature that if any conflict exists |
| 235 | between the provisions contained in this part and provisions |
| 236 | contained in other parts of this chapter, the provisions |
| 237 | contained in this part shall control. The provisions of ss. |
| 238 | 409.961-409.97 apply only to the Medicaid managed medical |
| 239 | assistance program, long-term care managed care program, and |
| 240 | managed long-term care for persons with developmental |
| 241 | disabilities program, as provided in this part. The agency shall |
| 242 | adopt any rules necessary to comply with or administer this part |
| 243 | and all rules necessary to comply with federal requirements. In |
| 244 | addition, the department shall adopt and accept the transfer of |
| 245 | any rules necessary to carry out the department's |
| 246 | responsibilities for receiving and processing Medicaid |
| 247 | applications and determining Medicaid eligibility and for |
| 248 | ensuring compliance with and administering this part, as those |
| 249 | rules relate to the department's responsibilities, and any other |
| 250 | provisions related to the department's responsibility for the |
| 251 | determination of Medicaid eligibility. |
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| | CS/HB 7107, Engrossed 1 2011 |
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| 252 | Section 3. Section 409.962, Florida Statutes, is created |
| 253 | to read: |
| 254 | 409.962 Definitions.—As used in this part, except as |
| 255 | otherwise specifically provided, the term: |
| 256 | (1) "Agency" means the Agency for Health Care |
| 257 | Administration. |
| 258 | (2) "Aging network service provider" means a provider that |
| 259 | participated in a home and community-based waiver administered |
| 260 | by the Department of Elderly Affairs or the community care |
| 261 | service system pursuant to s. 430.205, as of October 1, 2013. |
| 262 | (3) "Comprehensive long-term care plan" means a managed |
| 263 | care plan that provides services described in s. 409.973 and |
| 264 | also provides the services described in s. 409.98 or s. 409.988. |
| 265 | (4) "Department" means the Department of Children and |
| 266 | Family Services. |
| 267 | (5) "Developmental disability provider service network" |
| 268 | means a provider service network, a controlling interest of |
| 269 | which includes one or more entities licensed pursuant to s. |
| 270 | 393.067 or s. 400.962 with 18 or more licensed beds and the |
| 271 | owner or owners of which have at least 10 years' experience |
| 272 | serving persons with developmental disabilities. |
| 273 | (6) "Direct care management" means care management |
| 274 | activities that involve direct interaction with Medicaid |
| 275 | recipients. |
| 276 | (7) "Eligible plan" means a health insurer authorized |
| 277 | under chapter 624, an exclusive provider organization authorized |
| 278 | under chapter 627, a health maintenance organization authorized |
| 279 | under chapter 641, or a provider service network authorized |
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| 280 | under s. 409.912(4)(d). For purposes of the managed medical |
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| 281 | assistance program, the term also includes the Children's |
| 282 | Medical Services Network authorized under chapter 391. For |
| 283 | purposes of the long-term care managed care program, the term |
| 284 | also includes entities qualified under 42 C.F.R. part 422 as |
| 285 | Medicare Advantage Preferred Provider Organizations, Medicare |
| 286 | Advantage Provider-sponsored Organizations, and Medicare |
| 287 | Advantage Special Needs Plans, and the Program of All-Inclusive |
| 288 | Care for the Elderly. |
| 289 | (8) "Long-term care plan" means a managed care plan that |
| 290 | provides the services described in s. 409.98 for the long-term |
| 291 | care managed care program or the services described in s. |
| 292 | 409.988 for the long-term care managed care program for persons |
| 293 | with developmental disabilities. |
| 294 | (9) "Long-term care provider service network" means a |
| 295 | provider service network a controlling interest of which is |
| 296 | owned by one or more licensed nursing homes, assisted living |
| 297 | facilities with 17 or more beds, home health agencies, community |
| 298 | care for the elderly lead agencies, or hospices. |
| 299 | (10) "Managed care plan" means an eligible plan under |
| 300 | contract with the agency to provide services in the Medicaid |
| 301 | program. |
| 302 | (11) "Medicaid" means the medical assistance program |
| 303 | authorized by Title XIX of the Social Security Act, 42 U.S.C. |
| 304 | ss. 1396 et seq., and regulations thereunder, as administered in |
| 305 | this state by the agency. |
| 306 | (12) "Medicaid recipient" or "recipient" means an |
| 307 | individual who the department or, for Supplemental Security |
| Į | Page 11 of 78 |

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| 308 | Income, the Social Security Administration determines is |
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| 309 | eligible pursuant to federal and state law to receive medical |
| 310 | assistance and related services for which the agency may make |
| 311 | payments under the Medicaid program. For the purposes of |
| 312 | determining third-party liability, the term includes an |
| 313 | individual formerly determined to be eligible for Medicaid, an |
| 314 | individual who has received medical assistance under the |
| 315 | Medicaid program, or an individual on whose behalf Medicaid has |
| 316 | become obligated. |
| 317 | (13) "Prepaid plan" means a managed care plan that is |
| 318 | licensed or certified as a risk-bearing entity, or qualified |
| 319 | pursuant to s. 409.912(4)(d), in the state and is paid a |
| 320 | prospective per-member, per-month payment by the agency. |
| 321 | (14) "Provider service network" means an entity qualified |
| 322 | pursuant to s. 409.912(4)(d) of which a controlling interest is |
| 323 | owned by a health care provider, or group of affiliated |
| 324 | providers, or a public agency or entity that delivers health |
| 325 | services. Health care providers include Florida-licensed health |
| 326 | care professionals or licensed health care facilities, federally |
| 327 | qualified health care centers, and home health care agencies. |
| 328 | (15) "Specialty plan" means a managed care plan that |
| 329 | serves Medicaid recipients who meet specified criteria based on |
| 330 | age, medical condition, or diagnosis. |
| 331 | Section 4. Section 409.963, Florida Statutes, is created |
| 332 | to read: |
| 333 | 409.963 Single state agencyThe Agency for Health Care |
| 334 | Administration is designated as the single state agency |
| 335 | authorized to manage, operate, and make payments for medical |
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336 assistance and related services under Title XIX of the Social 337 Security Act. Subject to any limitations or directions provided 338 for in the General Appropriations Act, these payments may be 339 made only for services included in the program, only on behalf 340 of eligible individuals, and only to qualified providers in 341 accordance with federal requirements for Title XIX of the Social 342 Security Act and the provisions of state law. This program of 343 medical assistance is designated as the "Medicaid program." The 344 department is responsible for Medicaid eligibility determinations, including, but not limited to, policy, rules, 345 346 and the agreement with the Social Security Administration for 347 Medicaid eligibility determinations for Supplemental Security 348 Income recipients, as well as the actual determination of 349 eligibility. As a condition of Medicaid eligibility, subject to 350 federal approval, the agency and the department shall ensure 351 that each Medicaid recipient consents to the release of her or 352 his medical records to the agency and the Medicaid Fraud Control 353 Unit of the Department of Legal Affairs. 354 Section 5. Section 409.964, Florida Statutes is created to 355 read: 356 409.964 Managed care program; state plan; waivers.-The Medicaid program is established as a statewide, integrated 357 358 managed care program for all covered services, including long-359 term care services. The agency shall apply for and implement 360 state plan amendments or waivers of applicable federal laws and 361 regulations necessary to implement the program. Before seeking a 362 waiver, the agency shall provide public notice and the 363 opportunity for public comment and shall include public feedback

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| FLORIDA HOUSE OF REPRESEN | NTATIVES |
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| | CS/HB 7107, Engrossed 1 2011 |
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| 364 | in the waiver application. The agency shall hold one public |
| 365 | meeting in each of the regions described in s. 409.966(2) and |
| 366 | the time period for public comment for each region shall end no |
| 367 | sooner than 30 days after the completion of the public meeting |
| 368 | in that region. |
| 369 | Section 6. Section 409.965, Florida Statutes, is created |
| 370 | to read: |
| 371 | 409.965 Mandatory enrollmentAll Medicaid recipients |
| 372 | shall receive covered services through the statewide managed |
| 373 | care program, except as provided by this part pursuant to an |
| 374 | approved federal waiver. The following Medicaid recipients are |
| 375 | exempt from participation in the statewide managed care program: |
| 376 | (1) Women who are only eligible for family planning |
| 377 | services. |
| 378 | (2) Women who are only eligible for breast and cervical |
| 379 | cancer services. |
| 380 | (3) Persons who are eligible for emergency Medicaid for |
| 381 | aliens. |
| 382 | Section 7. Section 409.966, Florida Statutes, is created |
| 383 | to read: |
| 384 | 409.966 Eligible plans; selection |
| 385 | (1) ELIGIBLE PLANSServices in the Medicaid managed care |
| 386 | program shall be provided by eligible plans. A provider service |
| 387 | network must be capable of providing all covered services to a |
| 388 | mandatory Medicaid managed care enrollee or may limit the |
| 389 | provision of services to a specific target population based on |
| 390 | the age, chronic disease state, or medical condition of the |
| 391 | enrollee to whom the network will provide services. A specialty |
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392 provider service network must be capable of coordinating care 393 and delivering or arranging for the delivery of all covered 394 services to the target population. A provider service network 395 may partner with an insurer licensed under chapter 627 or a 396 health maintenance organization licensed under chapter 641 to 397 meet the requirements of a Medicaid contract. 398 (2)ELIGIBLE PLAN SELECTION.-The agency shall select a 399 limited number of eligible plans to participate in the Medicaid 400 program using invitations to negotiate in accordance with s. 401 287.057(3)(a). At least 90 days before issuing an invitation to 402 negotiate, the agency shall compile and publish a databook 403 consisting of a comprehensive set of utilization and spending 404 data for the 3 most recent contract years consistent with the 405 rate-setting periods for all Medicaid recipients by region or 406 county. The source of the data in the report shall include both 407 historic fee-for-service claims and validated data from the 408 Medicaid Encounter Data System. The report shall be made 409 available in electronic form and shall delineate utilization use 410 by age, gender, eligibility group, geographic area, and 411 aggregate clinical risk score. Separate and simultaneous 412 procurements shall be conducted in each of the following 413 regions: 414 Region I, which shall consist of Bay, Calhoun, (a) 415 Escambia, Franklin, Gadsden, Gulf, Holmes, Jackson, Jefferson, 416 Leon, Liberty, Madison, Okaloosa, Santa Rosa, Taylor, Wakulla, 417 Walton, and Washington Counties. 418 (b) Region II, which shall consist of Alachua, Baker, 419 Bradford, Citrus, Columbia, Dixie, Gilchrist, Hamilton,

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| | CS/HB 7107, Engrossed 1 2011 |
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| 420 | Lafayette, Lake, Levy, Marion, Sumter, Suwannee, and Union |
| 421 | Counties. |
| 422 | (c) Region III, which shall consist of Clay, Duval, |
| 423 | Flagler, Nassau, Putman, St. Johns, and Volusia Counties. |
| 424 | (d) Region IV, which shall consist of Brevard, Indian |
| 425 | River, Okeechobee, Orange, Osceola, Seminole, and St. Lucie |
| 426 | Counties. |
| 427 | (e) Region V, which shall consist of Hernando, |
| 428 | Hillsborough, Pasco, Pinellas, and Polk Counties. |
| 429 | (f) Region VI, which shall consist of Charlotte, Collier, |
| 430 | DeSoto, Hardee, Highlands, Lee, Manatee, and Sarasota Counties. |
| 431 | (g) Region VII, which shall consist of Broward, Glades, |
| 432 | Hendry, Martin, and Palm Beach Counties. |
| 433 | (h) Region VIII, which shall consist of Miami-Dade and |
| 434 | Monroe Counties. |
| 435 | (3) QUALITY SELECTION CRITERIA |
| 436 | (a) The invitation to negotiate must specify the criteria |
| 437 | and the relative weight of the criteria that will be used for |
| 438 | determining the acceptability of the reply and guiding the |
| 439 | selection of the organizations with which the agency negotiates. |
| 440 | In addition to criteria established by the agency, the agency |
| 441 | shall consider the following factors in the selection of |
| 442 | eligible plans: |
| 443 | 1. Accreditation by the National Committee for Quality |
| 444 | Assurance, the Joint Commission, or another nationally |
| 445 | recognized accrediting body. |
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| 446 | 2. Experience serving similar populations, including the |
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| 447 | organization's record in achieving specific quality standards |
| 448 | with similar populations. |
| 449 | 3. Availability and accessibility of primary care and |
| 450 | specialty physicians in the provider network. |
| 451 | 4. Establishment of community partnerships with providers |
| 452 | that create opportunities for reinvestment in community-based |
| 453 | services. |
| 454 | 5. Organization commitment to quality improvement and |
| 455 | documentation of achievements in specific quality improvement |
| 456 | projects, including active involvement by organization |
| 457 | leadership. |
| 458 | 6. Provision of additional benefits, particularly dental |
| 459 | care and disease management, and other initiatives that improve |
| 460 | health outcomes. |
| 461 | 7. Evidence that a qualified plan has written agreements |
| 462 | or signed contracts or has made substantial progress in |
| 463 | establishing relationships with providers before the plan |
| 464 | submitting a response. |
| 465 | 8. Comments submitted in writing by any enrolled Medicaid |
| 466 | provider relating to a specifically identified plan |
| 467 | participating in the procurement in the same region as the |
| 468 | submitting provider. |
| 469 | 9. The business relationship a qualified plan has with any |
| 470 | other qualified plan that responds to the invitation to |
| 471 | negotiate. |
| 472 | |
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| 473 | A qualified plan must disclose any business relationship it has |
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| 474 | with any other qualified plan that responds to the invitation to |
| 475 | negotiate. The agency may not select plans in the same region |
| 476 | |
| | for the same managed care program that have a business |
| 477 | relationship with each other. Failure to disclose any business |
| 478 | relationship shall result in disqualification from participation |
| 479 | in any region for the first full contract period after the |
| 480 | discovery of the business relationship by the agency. For the |
| 481 | purpose of this section, "business relationship" means an |
| 482 | ownership or controlling interest, an affiliate or subsidiary |
| 483 | relationship, a common parent, or any mutual interest in any |
| 484 | limited partnership, limited liability partnership, limited |
| 485 | liability company, or other entity or business association, |
| 486 | including all wholly or partially owned subsidiaries, majority- |
| 487 | owned subsidiaries, parent companies, or affiliates of such |
| 488 | entities, business associations, or other enterprises, that |
| 489 | exists for the purpose of making a profit. |
| 490 | (b) After negotiations are conducted, the agency shall |
| 491 | select the eligible plans that are determined to be responsive |
| 492 | and provide the best value to the state. Preference shall be |
| 493 | given to plans that demonstrate the following: |
| 494 | 1. Signed contracts with primary and specialty physicians |
| 495 | in sufficient numbers to meet the specific standards established |
| 496 | pursuant to s. 409.967(2)(b). |
| 497 | 2. Well-defined programs for recognizing patient-centered |
| 498 | medical homes or accountable care organizations, and providing |
| 499 | for increased compensation for recognized medical homes or |
| 500 | accountable care organizations, as defined by the plan. |
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| 501 | 3. Greater net economic benefit to Florida compared to |
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| 502 | other bidders through employment of, or subcontracting with |
| 503 | firms that employ, Floridians in order to accomplish the |
| 504 | contract requirements. Contracts with such bidders shall specify |
| 505 | performance measures to evaluate the plan's employment-based |
| 506 | economic impact. Valuation of the net economic benefit may not |
| 507 | include employment of or subcontracts with providers. |
| 508 | (c) To ensure managed care plan participation in Region I, |
| 509 | the agency shall award an additional contract to each plan with |
| 510 | a contract award in Region I. Such contract shall be in any |
| 511 | other region in which the plan submitted a responsive bid and |
| 512 | negotiates a rate acceptable to the agency. If a plan that is |
| 513 | awarded an additional contract pursuant to this paragraph is |
| 514 | subject to penalties pursuant to s. 409.967(2)(g) for activities |
| 515 | in Region I, the additional contract is automatically terminated |
| 516 | 180 days after the imposition of the penalties. The plan shall |
| 517 | reimburse the agency for the cost of enrollment changes and |
| 518 | other transition activities, including the cost of additional |
| 519 | choice counseling services. |
| 520 | (4) ADMINISTRATIVE CHALLENGE Any eligible plan that |
| 521 | participates in an invitation to negotiate in more than one |
| 522 | region and is selected in at least one region may not begin |
| 523 | serving Medicaid recipients in any region for which it was |
| 524 | selected until all administrative challenges to procurements |
| 525 | required by this section to which the eligible plan is a party |
| 526 | have been finalized. If the number of plans selected is less |
| 527 | than the maximum amount of plans permitted in the region, the |
| 528 | agency may contract with other selected plans in the region not |
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| 529 | participating in the administrative challenge before resolution |
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| 530 | of the administrative challenge. For purposes of this |
| 531 | subsection, an administrative challenge is finalized if an order |
| 532 | granting voluntary dismissal with prejudice has been entered by |
| 533 | any court established under Article V of the State Constitution |
| 534 | or by the Division of Administrative Hearings, a final order has |
| 535 | been entered into by the agency and the deadline for appeal has |
| 536 | expired, a final order has been entered by the First District |
| 537 | Court of Appeal and the time to seek any available review by the |
| 538 | Florida Supreme Court has expired, or a final order has been |
| 539 | entered by the Florida Supreme Court and a warrant has been |
| 540 | issued. |
| 541 | Section 8. Section 409.967, Florida Statutes, is created |
| 542 | to read: |
| 543 | 409.967 Managed care plan accountability |
| | |
| 544 | (1) The agency shall establish a 5-year contract with each |
| 544 545 | (1) The agency shall establish a 5-year contract with each managed care plan selected through the procurement process |
| | |
| 545 | managed care plan selected through the procurement process |
| 545 546 | managed care plan selected through the procurement process described in s. 409.966. A plan contract may not be renewed; |
| 545 546 547 | managed care plan selected through the procurement process described in s. 409.966. A plan contract may not be renewed; however, the agency may extend the terms of a plan contract to |
| 545 546 547 548 | managed care plan selected through the procurement process described in s. 409.966. A plan contract may not be renewed; however, the agency may extend the terms of a plan contract to cover any delays in transition to a new plan. |
| 545 546 547 548 549 | <pre>managed care plan selected through the procurement process described in s. 409.966. A plan contract may not be renewed; however, the agency may extend the terms of a plan contract to cover any delays in transition to a new plan. (2) The agency shall establish such contract requirements</pre> |
| 545 546 547 548 549 550 | <pre>managed care plan selected through the procurement process described in s. 409.966. A plan contract may not be renewed; however, the agency may extend the terms of a plan contract to cover any delays in transition to a new plan. (2) The agency shall establish such contract requirements as are necessary for the operation of the statewide managed care</pre> |
| 545 546 547 548 549 550 551 | <pre>managed care plan selected through the procurement process described in s. 409.966. A plan contract may not be renewed; however, the agency may extend the terms of a plan contract to cover any delays in transition to a new plan. (2) The agency shall establish such contract requirements as are necessary for the operation of the statewide managed care program. In addition to any other provisions the agency may deem</pre> |
| 545 546 547 548 549 550 551 552 | <pre>managed care plan selected through the procurement process described in s. 409.966. A plan contract may not be renewed; however, the agency may extend the terms of a plan contract to cover any delays in transition to a new plan. (2) The agency shall establish such contract requirements as are necessary for the operation of the statewide managed care program. In addition to any other provisions the agency may deem necessary, the contract shall require:</pre> |
| 545 546 547 548 549 550 551 552 553 | <pre>managed care plan selected through the procurement process described in s. 409.966. A plan contract may not be renewed; however, the agency may extend the terms of a plan contract to cover any delays in transition to a new plan. (2) The agency shall establish such contract requirements as are necessary for the operation of the statewide managed care program. In addition to any other provisions the agency may deem necessary, the contract shall require: (a) Emergency servicesManaged care plans shall pay for</pre> |

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| 556 | Reimbursement for services under this paragraph shall be the |
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| 557 | lesser of: |
| 558 | 1. The provider's charges; |
| 559 | 2. The usual and customary provider charges for similar |
| 560 | services in the community where the services were provided; |
| 561 | 3. The charge mutually agreed to by the entity and the |
| 562 | provider within 60 days after submittal of the claim; or |
| 563 | 4. The rate the agency would have paid on the most recent |
| 564 | October 1st. |
| 565 | (b) AccessThe agency shall establish specific standards |
| 566 | for the number, type, and regional distribution of providers in |
| 567 | managed care plan networks to ensure access to care for both |
| 568 | adults and children. Each plan must maintain a region-wide |
| 569 | network of providers in sufficient numbers to meet the access |
| 570 | standards for specific medical services for all recipients |
| 571 | enrolled in the plan. The exclusive use of mail-order pharmacies |
| 572 | shall not be sufficient to meet network access standards. |
| 573 | Consistent with the standards established by the agency, |
| 574 | provider networks may include providers located outside the |
| 575 | region. A plan may contract with a new hospital facility before |
| 576 | the date the hospital becomes operational if the hospital has |
| 577 | commenced construction, will be licensed and operational by |
| 578 | January 1, 2013, and a final order has issued in any civil or |
| 579 | administrative challenge. Each plan shall establish and maintain |
| 580 | an accurate and complete electronic database of contracted |
| 581 | providers, including information about licensure or |
| 582 | registration, locations and hours of operation, specialty |
| 583 | credentials and other certifications, specific performance |
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584 indicators, and such other information as the agency deems 585 necessary. The database shall be available online to both the 586 agency and the public and shall have the capability to compare 587 the availability of providers to network adequacy standards and 588 to accept and display feedback from each provider's patients. 589 Each plan shall submit quarterly reports to the agency 590 identifying the number of enrollees assigned to each primary 591 care provider. 592 (c) Encounter data.-The agency shall maintain and operate 593 a Medicaid Encounter Data System to collect, process, store, and 594 report on covered services provided to all Medicaid recipients 595 enrolled in prepaid plans. 596 1. Each prepaid plan must comply with the agency's 597 reporting requirements for the Medicaid Encounter Data System. 598 Prepaid plans must submit encounter data electronically in a 599 format that complies with the Health Insurance Portability and 600 Accountability Act provisions for electronic claims and in 601 accordance with deadlines established by the agency. Prepaid 602 plans must certify that the data reported is accurate and 603 complete. 604 2. The agency is responsible for validating the data 605 submitted by the plans. The agency shall develop methods and 606 protocols for ongoing analysis of the encounter data that 607 adjusts for differences in characteristics of prepaid plan enrollees to allow comparison of service utilization among plans 608 and against expected levels of use. The analysis shall be used 609 610 to identify possible cases of systemic underutilization or 611 denials of claims and inappropriate service utilization such as

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612 higher-than-expected emergency department encounters. The 613 analysis shall provide periodic feedback to the plans and enable 614 the agency to establish corrective action plans when necessary. 615 One of the focus areas for the analysis shall be the use of 616 prescription drugs. 617 3. The agency shall make encounter data available to those 618 plans accepting enrollees who are assigned to them from other 619 plans leaving a region. 620 (d) Continuous improvement.-The agency shall establish 621 specific performance standards and expected milestones or 622 timelines for improving performance over the term of the 623 contract. By the end of the fourth year of the first contract 624 term, the agency shall issue a request for information to 625 determine whether cost savings could be achieved by contracting 626 for plan oversight and monitoring, including analysis of 627 encounter data, assessment of performance measures, and 628 compliance with other contractual requirements. Each managed 629 care plan shall establish an internal health care quality 630 improvement system, including enrollee satisfaction and 631 disenrollment surveys. The quality improvement system shall 632 include incentives and disincentives for network providers. (e) Program integrity.-Each managed care plan shall 633 634 establish program integrity functions and activities to reduce 635 the incidence of fraud and abuse, including, at a minimum: 636 1. A provider credentialing system and ongoing provider 637 monitoring;

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| 638 | 2. An effective prepayment and postpayment review process |
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| 639 | including, but not limited to, data analysis, system editing, |
| 640 | and auditing of network providers; |
| 641 | 3. Procedures for reporting instances of fraud and abuse |
| 642 | pursuant to chapter 641; |
| 643 | 4. Administrative and management arrangements or |
| 644 | procedures, including a mandatory compliance plan, designed to |
| 645 | prevent fraud and abuse; and |
| 646 | 5. Designation of a program integrity compliance officer. |
| 647 | (f) Grievance resolutionConsistent with federal law, |
| 648 | each managed care plan shall establish and the agency shall |
| 649 | approve an internal process for reviewing and responding to |
| 650 | grievances from enrollees. Each plan shall submit quarterly |
| 651 | reports on the number, description, and outcome of grievances |
| 652 | filed by enrollees. |
| 653 | (g) PenaltiesManaged care plans that reduce enrollment |
| 654 | levels or leave a region before the end of the contract term |
| 655 | shall reimburse the agency for the cost of enrollment changes |
| 656 | and other transition activities, including the cost of |
| 657 | additional choice counseling services. If more than one plan |
| 658 | leaves a region at the same time, costs shall be shared by the |
| 659 | departing plans proportionate to their enrollments. In addition |
| 660 | to the payment of costs, departing provider services networks |
| 661 | shall pay a per enrollee penalty not to exceed 3 month's payment |
| 662 | and shall continue to provide services to the enrollee for 90 |
| 663 | days or until the enrollee is enrolled in another plan, |
| 664 | whichever is sooner. In addition to payment of costs, all other |
| 665 | plans shall pay a penalty equal to 25 percent of the minimum |
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| 666 | surplus requirement pursuant to s. 641.225(1). Plans shall |
| 667 | provide the agency notice no less than 180 days before |
| 668 | withdrawing from a region. |
| 669 | (h) Prompt paymentManaged care plans shall comply with |
| 670 | ss. 641.315, 641.3155, and 641.513. |
| 671 | (i) Electronic claimsManaged care plans shall accept |
| 672 | electronic claims in compliance with federal standards. |
| 673 | (j) Fair paymentProvider service networks must ensure |
| 674 | that no network provider with a controlling interest in the |
| 675 | network charges any Medicaid managed care plan more than the |
| 676 | amount paid to that provider by the provider service network for |
| 677 | the same service. |
| 678 | (3) ACHIEVED SAVINGS REBATE.— |
| 679 | (a) The agency shall establish and the prepaid plans shall |
| 680 | use a uniform method for annually reporting premium revenue, |
| 681 | medical and administrative costs, and income or losses, across |
| 682 | all Florida Medicaid prepaid plan lines of business in all |
| 683 | regions. The reports shall be due to the agency within 270 days |
| 684 | after the conclusion of the reporting period and the agency may |
| 685 | audit the reports. Achieved savings rebates shall be due within |
| 686 | 30 days after the report is submitted. Except as provided in |
| 687 | paragraph (b), the achieved savings rebate will be established |
| 688 | by determining pretax income as a percentage of revenues and |
| 689 | applying the following income sharing ratios: |
| 690 | 1. One hundred percent of income up to and including 5 |
| 691 | percent of revenue shall be retained by the plan. |
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| 692 | 2. Fifty percent of income above 5 percent and up to 10 |
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| 693 | percent shall be retained by the plan, with the other 50 percent |
| 694 | refunded to the state. |
| 695 | 3. One hundred percent of income above 10 percent of |
| 696 | revenue shall be refunded to the state. |
| 697 | (b) A plan that meets or exceeds agency-defined quality |
| 698 | measures in the reporting period may retain an additional 1 |
| 699 | percent of revenue. |
| 700 | (c) The following expenses may not be included in |
| 701 | calculating income to the plan: |
| 702 | 1. Payment of achieved savings rebates. |
| 703 | 2. Any financial incentive payments made to the plan |
| 704 | outside of the capitation rate. |
| | |

705 3. Any financial disincentive payments levied by the state 706 or federal governments. 707 4. Expenses associated with lobbying activities. 708 5. Administrative, reinsurance, and outstanding claims 709 expenses in excess of actuarially sound maximum amounts set by 710 the agency. 711 6. Any payment made pursuant to paragraph (f). 712 (d) Prepaid plans that incur a loss in the first contract 713 year may apply the full amount of the loss as an offset to 714 income in the second contract year. 715 (e) If, after an audit or other reconciliation, the agency 716 determines that a prepaid plan owes an additional rebate, the

717 plan shall have 30 days after notification to make the payment.

Upon failure to timely pay the rebate, the agency shall withhold 718

719 future payments to the plan until the entire amount is recouped.

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720 If the agency determines that a prepaid plan has made an 721 overpayment, the agency shall return the overpayment within 30 722 days. 723 (f) In addition to the reporting required by paragraph 724 (a), prepaid plans shall annually submit a report, consistent 725 with paragraph (a), which is specific to enrollees with 726 developmental disabilities. The agency shall compare each plan's 727 expenditures to the plan's aggregate premiums for this 728 population. The difference between aggregate premiums and 729 expenditures shall be shared equally between the plan and the 730 state. The state share shall be returned to the Medicaid 731 appropriation to serve people on the wait list for home and 732 community-based services provided through individual budgets. 733 Section 9. Section 409.968, Florida Statutes, is created 734 to read: 735 409.968 Managed care plan payments.-736 (1) Prepaid plans shall receive per-member, per-month 737 payments negotiated pursuant to the procurements described in s. 738 409.966. Payments shall be risk-adjusted rates based on 739 historical utilization and spending data, projected forward, and 740 adjusted to reflect the eligibility category, geographic area, 741 and clinical risk profile of the recipients. In negotiating 742 rates with the plans, the agency shall consider any adjustments 743 necessary to encourage plans to use the most cost effective 744 modalities for treatment of chronic disease such as peritoneal 745 dialysis. 746 (2) Provider service networks may be prepaid plans and 747 receive per-member, per-month payments negotiated pursuant to

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748 the procurement process described in s. 409.966. Provider 749 service networks that choose not to be prepaid plans shall 750 receive fee-for-service rates with a shared savings settlement. 751 The fee-for-service option shall be available to a provider 752 service network only for the first 3 years of its operation. The 753 agency shall annually conduct cost reconciliations to determine 754 the amount of cost savings achieved by fee-for-service provider 755 service networks for the dates of service within the period 756 being reconciled. Only payments for covered services for dates 757 of service within the reconciliation period and paid within 6 758 months after the last date of service in the reconciliation 759 period shall be included. The agency shall perform the necessary 760 adjustments for the inclusion of claims incurred but not 761 reported within the reconciliation period for claims that could 762 be received and paid by the agency after the 6-month claims 763 processing time lag. The agency shall provide the results of the 764 reconciliations to the fee-for-service provider service networks 765 within 45 days after the end of the reconciliation period. The 766 fee-for-service provider service networks shall review and 767 provide written comments or a letter of concurrence to the 768 agency within 45 days after receipt of the reconciliation 769 results. This reconciliation shall be considered final. 770 Section 10. Section 409.969, Florida Statutes, is created to read: 771 772 409.969 Enrollment; choice counseling; automatic 773 assignment; disenrollment.-774 (1) ENROLLMENT.-All Medicaid recipients shall be enrolled 775 in a managed care plan unless specifically exempted under this Page 28 of 78

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776 part. Each recipient shall have a choice of plans and may select 777 any available plan unless that plan is restricted by contract to 778 a specific population that does not include the recipient. 779 Medicaid recipients shall have 30 days in which to make a choice 780 of plans. All recipients shall be offered choice counseling 781 services in accordance with this section. 782 (2) CHOICE COUNSELING. - The agency shall provide choice counseling for Medicaid recipients. The agency may contract for 783 784 the provision for choice counseling. Except as provided in s. 785 409.984, any such contract shall be procured competitively. The 786 contract shall be with a vendor that employs Floridians to 787 accomplish the contract requirements, shall be for a period of 5 788 years, and shall comply with the provisions of 42 C.F.R. part 789 483, relating to enrollment brokers as defined in that part. The 790 agency may renew a contract for an additional 5-year period; 791 however, before renewal of the contract the agency shall hold at 792 least one public meeting in each of the regions covered by the 793 choice counseling vendor. The agency may extend the term of the 794 contract to cover any delays in transition to a new contractor. 795 Printed choice information and choice counseling shall be 796 offered in the native or preferred language of the recipient, 797 consistent with federal requirements. The manner and method of 798 choice counseling shall be modified as necessary to ensure 799 culturally competent, effective communication with people from 800 diverse cultural backgrounds. The agency shall maintain a record 801 of the recipients who receive such services, identifying the 802 scope and method of the services provided. The agency shall make

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| 803 | available clear and easily understandable choice information to |
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| 804 | Medicaid recipients that includes: |
| 805 | (a) An explanation that each recipient has the right to |
| 806 | choose a managed care plan at the time of enrollment in Medicaid |
| 807 | and again at regular intervals set by the agency, and that if a |
| 808 | recipient does not choose a plan, the agency will assign the |
| 809 | recipient to a plan according to the criteria specified in this |
| 810 | section. |
| 811 | (b) A list and description of the benefits provided in |
| 812 | each managed care plan. |
| 813 | (c) An explanation of benefit limits. |
| 814 | (d) A current list of providers participating in the |
| 815 | network, including location and contact information. |
| 816 | (e) Managed care plan performance data. |
| 817 | (3) DISENROLLMENT; GRIEVANCESAfter a recipient has |
| 818 | enrolled in a managed care plan, the recipient shall have 90 |
| 819 | days to voluntarily disenroll and select another plan. After 90 |
| 820 | days, no further changes may be made except for good cause. For |
| 821 | purposes of this section, the term "good cause" includes, but is |
| 822 | not limited to, poor quality of care, lack of access to |
| 823 | necessary specialty services, an unreasonable delay or denial of |
| 824 | service, or fraudulent enrollment. The agency must make a |
| 825 | determination as to whether good cause exists. The agency may |
| 826 | require a recipient to use the plan's grievance process before |
| 827 | the agency's determination of good cause, except in cases in |
| 828 | which immediate risk of permanent damage to the recipient's |
| 829 | health is alleged. |

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| 830 | (a) The managed care plan internal grievance process, when |
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| 831 | used, must be completed in time to permit the recipient to |
| 832 | disenroll by the first day of the second month after the month |
| 833 | the disenrollment request was made. If the result of the |
| 834 | grievance process is approval of an enrollee's request to |
| 835 | disenroll, the agency is not required to make a determination in |
| 836 | the case. |
| 837 | (b) The agency must make a determination and take final |
| 838 | action on a recipient's request so that disenrollment occurs no |
| 839 | later than the first day of the second month after the month the |
| 840 | request was made. If the agency fails to act within the |
| 841 | specified timeframe, the recipient's request to disenroll is |
| 842 | deemed to be approved as of the date agency action was required. |
| 843 | Recipients who disagree with the agency's finding that good |
| 844 | cause does not exist for disenrollment shall be advised of their |
| 845 | right to pursue a Medicaid fair hearing to dispute the agency's |
| 846 | finding. |
| 847 | (c) Medicaid recipients enrolled in a managed care plan |
| 848 | after the 90-day period shall remain in the plan for the |
| 849 | remainder of the 12-month period. After 12 months, the recipient |
| 850 | may select another plan. However, nothing shall prevent a |
| 851 | Medicaid recipient from changing providers within the plan |
| 852 | during that period. |
| 853 | (d) On the first day of the month after receiving notice |
| 854 | from a recipient that the recipient has moved to another region, |
| 855 | the agency shall automatically disenroll the recipient from the |
| 856 | managed care plan the recipient is currently enrolled in and |
| 857 | treat the recipient as if the recipient is a new Medicaid |
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858 enrollee. At that time, the recipient may choose another plan 859 pursuant to the enrollment process established in this section. 860 The agency must monitor plan disenrollment throughout (e) 861 the contract term to identify any discriminatory practices. 862 Section 11. Section 409.97, Florida Statutes, is created 863 to read: 864 409.97 State and local Medicaid partnerships.-865 (1) INTERGOVERNMENTAL TRANSFERS.-In addition to the 866 contributions required pursuant to s. 409.915, beginning in the 2014-2015 fiscal year, the agency may accept voluntary transfers 867 868 of local taxes and other qualified revenue from counties, 869 municipalities, and special taxing districts. Such transfers 870 must be contributed to advance the general goals of the Florida 871 Medicaid program without restriction and must be executed 872 pursuant to a contract between the agency and the local funding 873 source. Contracts executed before October 31 shall result in 874 contributions to Medicaid for that same state fiscal year. 875 Contracts executed between November 1 and June 30 shall result 876 in contributions for the following state fiscal year. Based on 877 the date of the signed contracts, the agency shall allocate to 878 the low-income pool the first contributions received up to the 879 limit established by subsection (2). No more than 40 percent of 880 the low-income pool funding shall come from any single funding 881 source. Contributions in excess of the low-income pool shall be 882 allocated to the disproportionate share programs defined in ss. 883 409.911(3) and 409.9113 and to hospital rates pursuant to 884 subsection (4). The local funding source shall designate in the 885 contract which Medicaid providers ensure access to care for low-

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886 <u>income and uninsured people within the applicable jurisdiction</u> 887 <u>and are eligible for low-income pool funding. Eligible providers</u> 888 <u>may include hospitals, primary care providers, and primary care</u> 889 access systems.

890 LOW-INCOME POOL.-The agency shall establish and (2) 891 maintain a low-income pool in a manner authorized by federal 892 waiver. The low-income pool is created to compensate a network 893 of providers designated pursuant to subsection (1). Funding of 894 the low-income pool shall be limited to the maximum amount 895 permitted by federal waiver minus a percentage specified in the 896 General Appropriations Act. The low-income pool must be used to 897 support enhanced access to services by offsetting shortfalls in 898 Medicaid reimbursement, paying for otherwise uncompensated care, 899 and financing coverage for the uninsured. The low-income pool 900 shall be distributed in periodic payments to the Access to Care 901 Partnership throughout the fiscal year. Distribution of low-902 income pool funds by the Access to Care Partnership to participating providers may be made through capitated payments, 903 904 fees for services, or contracts for specific deliverables. The 905 agency shall include the distribution amount for each provider 906 in the contract with the Access to Care Partnership pursuant to 907 subsection (3). Regardless of the method of distribution, 908 providers participating in the Access to Care Partnership shall 909 receive payments such that the aggregate benefit in the 910 jurisdiction of each local funding source, as defined in 911 subsection (1), equals the amount of the contribution plus a 912 factor specified in the General Appropriations Act.

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| 913 | (3) ACCESS TO CARE PARTNERSHIPThe agency shall contract |
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| | |
| 914 | with an administrative services organization that has operating |
| 915 | agreements with all health care facilities, programs, and |
| 916 | providers supported with local taxes or certified public |
| 917 | expenditures and designated pursuant to subsection (1). The |
| 918 | contract shall provide for enhanced access to care for Medicaid, |
| 919 | low-income, and uninsured Floridians. The partnership shall be |
| 920 | responsible for an ongoing program of activities that provides |
| 921 | needed, but uncovered or undercompensated, health services to |
| 922 | Medicaid enrollees and persons receiving charity care, as |
| 923 | defined in s. 409.911. Accountability for services rendered |
| 924 | under this contract must be based on the number of services |
| 925 | provided to unduplicated qualified beneficiaries, the total |
| 926 | units of service provided to these persons, and the |
| 927 | effectiveness of services provided as measured by specific |
| 928 | standards of care. The agency shall seek such plan amendments or |
| 929 | waivers as may be necessary to authorize the implementation of |
| 930 | the low-income pool as the Access to Care Partnership pursuant |
| 931 | to this section. |
| 932 | (4) HOSPITAL RATE DISTRIBUTION |
| 933 | (a) The agency is authorized to implement a tiered |
| 934 | hospital rate system to enhance Medicaid payments to all |
| 935 | hospitals when resources for the tiered rates are available from |
| 936 | general revenue and such contributions pursuant to subsection |
| 937 | (1) as are authorized under the General Appropriations Act. |
| 938 | 1. Tier 1 hospitals are statutory rural hospitals as |
| 939 | defined in s. 395.602, statutory teaching hospitals as defined |
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| 940 | in s. 408.07(45), and specialty children's hospitals as defined |
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| 941 | in s. 395.002(28). |
| 942 | 2. Tier 2 hospitals are community hospitals not included |
| 943 | in Tier 1 that provided more than 9 percent of the hospital's |
| 944 | total inpatient days to Medicaid patients and charity patients, |
| 945 | as defined in s. 409.911, and are located in the jurisdiction of |
| 946 | a local funding source pursuant to subsection (1). |
| 947 | 3. Tier 3 hospitals include all community hospitals. |
| 948 | (b) When rates are increased pursuant to this section, the |
| 949 | Total Tier Allocation (TTA) shall be distributed as follows: |
| 950 | 1. Tier 1 (T1A) = 0.35 x TTA. |
| 951 | 2. Tier 2 (T2A) = 0.35 x TTA. |
| 952 | 3. Tier 3 (T3A) = 0.30 x TTA. |
| 953 | (c) The tier allocation shall be distributed as a |
| 954 | percentage increase to the hospital specific base rate (HSBR) |
| 955 | established pursuant to s. 409.905(5)(c). The increase in each |
| 956 | tier shall be calculated according to the proportion of tier- |
| 957 | specific allocation to the total estimated inpatient spending |
| 958 | (TEIS) for all hospitals in each tier: |
| 959 | 1. Tier 1 percent increase (T1PI) = T1A/Tier 1 total |
| 960 | estimated inpatient spending (T1TEIS). |
| 961 | 2. Tier 2 percent increase (T2PI) = T2A /Tier 2 total |
| 962 | estimated inpatient spending (T2TEIS). |
| 963 | 3. Tier 3 percent increase (T3PI) = T3A/ Tier 3 total |
| 964 | estimated inpatient spending (T3TEIS). |
| 965 | (d) The hospital-specific tiered rate (HSTR) shall be |
| 966 | calculated as follows: |
| 967 | 1. For hospitals in Tier 3: HSTR = $(1 + T3PI) \times HSBR$. |
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| 968 | 2. For hospitals in Tier 2: HSTR = (1 + T2PI) x HSBR. |
| 969 | 3. For hospitals in Tier 1: HSTR = $(1 + T1PI) \times HSBR$. |
| 970 | Section 12. Section 409.971, Florida Statutes, is created |
| 971 | to read: |
| 972 | 409.971 Managed medical assistance programThe agency |
| 973 | shall make payments for primary and acute medical assistance and |
| 974 | related services using a managed care model. By January 1, 2013, |
| 975 | the agency shall begin implementation of the statewide managed |
| 976 | medical assistance program, with full implementation in all |
| 977 | regions by October 1, 2014. |
| 978 | Section 13. Section 409.972, Florida Statutes, is created |
| 979 | to read: |
| 980 | 409.972 Mandatory and voluntary enrollment |
| 981 | (1) Persons eligible for the program known as "medically |
| 982 | needy" pursuant to s. 409.904(2)(a) shall enroll in managed care |
| 983 | plans. Medically needy recipients shall meet the share of the |
| 984 | cost by paying the plan premium, up to the share of the cost |
| 985 | amount, contingent upon federal approval. |
| 986 | (2) The following Medicaid-eligible persons are exempt |
| 987 | from mandatory managed care enrollment required by s. 409.965, |
| 988 | and may voluntarily choose to participate in the managed medical |
| 989 | assistance program: |
| 990 | (a) Medicaid recipients who have other creditable health |
| 991 | care coverage, excluding Medicare. |
| 992 | (b) Medicaid recipients residing in residential commitment |
| 993 | facilities operated through the Department of Juvenile Justice |
| 994 | or mental health treatment facilities as defined by s. |
| 995 | 394.455(32). |
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| 996 | (c) Persons eligible for refugee assistance. |
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| 997 | (d) Medicaid recipients who are residents of a |
| 998 | developmental disability center, including Sunland Center in |
| 999 | Marianna and Tacachale in Gainesville. |
| 1000 | (3) Persons eligible for Medicaid but exempt from |
| 1001 | mandatory participation who do not choose to enroll in managed |
| 1002 | care shall be served in the Medicaid fee-for-service program as |
| 1003 | provided in part III of this chapter. |
| 1004 | Section 14. Section 409.973, Florida Statutes, is created |
| 1005 | to read: |
| 1006 | 409.973 Benefits |
| 1007 | (1) MINIMUM BENEFITSManaged care plans shall cover, at a |
| 1008 | minimum, the following services: |
| 1009 | (a) Advanced registered nurse practitioner services. |
| 1010 | (b) Ambulatory surgical treatment center services. |
| 1011 | (c) Birthing center services. |
| 1012 | (d) Chiropractic services. |
| 1013 | (e) Dental services. |
| 1014 | (f) Early periodic screening diagnosis and treatment |
| 1015 | services for recipients under age 21. |
| 1016 | (g) Emergency services. |
| 1017 | (h) Family planning services and supplies. |
| 1018 | (i) Healthy start services, except as provided in s. |
| 1019 | 409.975(4). |
| 1020 | (j) Hearing services. |
| 1021 | (k) Home health agency services. |
| 1022 | (1) Hospice services. |
| 1023 | (m) Hospital inpatient services. |
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CS/HB 7107, Engrossed 1 2011 1024 Hospital outpatient services. (n) 1025 (0) Laboratory and imaging services. 1026 Medical supplies, equipment, prostheses, and orthoses. (p) 1027 (q) Mental health services. 1028 (r) Nursing care. 1029 (s) Optical services and supplies. 1030 (t) Optometrist services. 1031 (u) Physical, occupational, respiratory, and speech 1032 therapy services. Physician services, including physician assistant 1033 (V) 1034 services. 1035 (w) Podiatric services. 1036 (x) Prescription drugs. Renal dialysis services. 1037 (y) 1038 (z) Respiratory equipment and supplies. 1039 (aa) Rural health clinic services. 1040 (bb) Substance abuse treatment services. 1041 Transportation to access covered services, except as (CC) 1042 provided in s. 409.975(5). 1043 CUSTOMIZED BENEFITS.-Managed care plans may customize (2)1044 benefit packages for nonpregnant adults, vary cost-sharing 1045 provisions, and provide coverage for additional services. The 1046 agency shall evaluate the proposed benefit packages to ensure services are sufficient to meet the needs of the plan's 1047 1048 enrollees and to verify actuarial equivalence. 1049 (3) HEALTHY BEHAVIORS.-Each plan operating in the managed 1050 medical assistance program shall establish a program to 1051 encourage and reward healthy behaviors.

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| 1052 | (4) PRIMARY CARE INITIATIVEEach plan operating in the |
| 1053 | managed medical assistance program shall establish a program to |
| 1054 | encourage enrollees to establish a relationship with their |
| 1055 | primary care provider. Each plan shall: |
| 1056 | (a) Within 30 days after enrollment, provide information |
| 1057 | to each enrollee on the importance of and procedure for |
| 1058 | selecting a primary care physician, and thereafter automatically |
| 1059 | assign to a primary care provider any enrollee who fails to |
| 1060 | choose a primary care provider. |
| 1061 | (b) Within 90 days after selection of or assignment to a |
| 1062 | primary care provider, provide information to each enrollee on |
| 1063 | the importance of scheduling a wellness screening with the |
| 1064 | enrollee's primary care physician. |
| 1065 | (c) Report to the agency the number of enrollees assigned |
| 1066 | to each primary care provider within the plan's network. |
| 1067 | (d) Report to the agency the number of enrollees who have |
| 1068 | not had an appointment with their primary care provider within |
| 1069 | their first year of enrollment. |
| 1070 | (e) Report to the agency the number of emergency room |
| 1071 | visits by enrollees who have not had a least one appointment |
| 1072 | with their primary care provider. |
| 1073 | Section 15. Section 409.974, Florida Statutes, is created |
| 1074 | to read: |
| 1075 | 409.974 Eligible plans.— |
| 1076 | (1) ELIGIBLE PLAN SELECTIONThe agency shall select |
| 1077 | eligible plans through the procurement process described in s. |
| 1078 | 409.966. The agency shall notice invitations to negotiate no |
| 1079 | later than January 1, 2013. |
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| 1080 | (a) The according that a program three plane for Degion T. At |
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| | (a) The agency shall procure three plans for Region I. At |
| 1081 | least one plan shall be a provider service network, if any |
| 1082 | provider service network submits a responsive bid. |
| 1083 | (b) The agency shall procure three plans for Region II. At |
| 1084 | least one plan shall be a provider service network, if any |
| 1085 | provider service network submits a responsive bid. |
| 1086 | (c) The agency shall procure at least three plans and no |
| 1087 | more than four plans for Region III. At least two plans shall be |
| 1088 | provider service networks, if any two provider service networks |
| 1089 | submit responsive bids. |
| 1090 | (d) The agency shall procure at least four plans and no |
| 1091 | more than seven plans for Region IV. At least two plans shall be |
| 1092 | provider service networks if any two provider service networks |
| 1093 | submit responsive bids. |
| 1094 | (e) The agency shall procure at least five plans and no |
| 1095 | more than eight plans for Region V. At least two plans shall be |
| 1096 | provider service networks, if any two provider service networks |
| 1097 | submit responsive bids. |
| 1098 | (f) The agency shall procure at least three plans and no |
| 1099 | more than four plans for Region VI. At least one plan shall be a |
| 1100 | provider service network, if any provider service network |
| 1101 | submits a responsive bid. |
| 1102 | (g) The agency shall procure at least four plans and no |
| 1103 | more than seven plans for Region VII. At least two plans shall |
| 1104 | be provider service networks, if any two provider service |
| 1105 | networks submit a responsive bid. |
| 1106 | (h) The agency shall procure at least six plans and no |
| 1107 | more than ten plans for Region VIII. At least two plans shall be |
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1108 provider service networks, if any two provider service networks 1109 submit a responsive bid. 1110 1111 If no provider service network submits a responsive bid, the 1112 agency shall procure no more than one less than the maximum number of eligible plans permitted in that region. Within 12 1113 1114 months after the initial invitation to negotiate, the agency shall attempt to procure a provider service network. The agency 1115 1116 shall notice another invitation to negotiate only with provider 1117 service networks in such region where no provider service 1118 network has been selected. 1119 (2) QUALITY SELECTION CRITERIA.-In addition to the 1120 criteria established in s. 409.966, the agency shall consider 1121 evidence that an eligible plan has written agreements or signed 1122 contracts or has made substantial progress in establishing 1123 relationships with providers before the plan submitting a 1124 response. The agency shall evaluate and give special weight to 1125 evidence of signed contracts with essential providers as defined 1126 by the agency pursuant to s. 409.975(2). The agency shall 1127 exercise a preference for plans with a provider network in which 1128 over 10 percent of the providers use electronic health records, 1129 as defined in s. 408.051. When all other factors are equal, the 1130 agency shall consider whether the organization has a contract to 1131 provide managed long-term care services in the same region and 1132 shall exercise a preference for such plans. 1133 (3) SPECIALTY PLANS. - Participation by specialty plans shall be subject to the procurement requirements and regional 1134 1135 plan number limits of this section. However, a specialty plan

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| 1136 | whose target population includes no more than 10 percent of the |
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| 1137 | enrollees of that region is not subject to the regional plan |
| 1138 | number limits of this section. |
| 1139 | (4) CHILDREN'S MEDICAL SERVICES NETWORKParticipation by |
| 1140 | the Children's Medical Services Network shall be pursuant to a |
| 1141 | single, statewide contract with the agency that is not subject |
| 1142 | to the procurement requirements or regional plan number limits |
| 1143 | of this section. The Children's Medical Services Network must |
| 1144 | meet all other plan requirements for the managed medical |
| 1145 | assistance program. |
| 1146 | Section 16. Section 409.975, Florida Statutes, is created |
| 1147 | to read: |
| 1148 | 409.975 Managed care plan accountabilityIn addition to |
| 1149 | the requirements of s. 409.967, plans and providers |
| 1150 | participating in the managed medical assistance program shall |
| 1151 | comply with the requirements of this section. |
| 1152 | (1) PROVIDER NETWORKSManaged care plans must develop and |
| 1153 | maintain provider networks that meet the medical needs of their |
| 1154 | enrollees in accordance with standards established pursuant to |
| 1155 | 409.967(2)(b). Except as provided in this section, managed care |
| 1156 | plans may limit the providers in their networks based on |
| 1157 | credentials, quality indicators, and price. |
| 1158 | (a) Plans must include all providers in the region that |
| 1159 | are classified by the agency as essential Medicaid providers, |
| 1160 | unless the agency approves, in writing, an alternative |
| 1161 | arrangement for securing the types of services offered by the |
| 1162 | essential providers. Providers are essential for serving |
| 1163 | Medicaid enrollees if they offer services that are not available |

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| 1164 | from any other provider within a reasonable access standard, or |
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| 1165 | if they provided a substantial share of the total units of a |
| 1166 | particular service used by Medicaid patients within the region |
| 1167 | during the last 3 years and the combined capacity of other |
| 1168 | service providers in the region is insufficient to meet the |
| 1169 | total needs of the Medicaid patients. The agency may not |
| 1170 | classify physicians and other practitioners as essential |
| 1171 | providers. The agency, at a minimum, shall determine which |
| 1172 | providers in the following categories are essential Medicaid |
| 1173 | providers: |
| 1174 | 1. Federally qualified health centers. |
| 1175 | 2. Statutory teaching hospitals as defined in s. |
| 1176 | 408.07(45). |
| 1177 | 3. Hospitals that are trauma centers as defined in s. |
| 1178 | 395.4001(14). |
| 1179 | 4. Hospitals located at least 25 miles from any other |
| 1180 | hospital with similar services. |
| 1181 | |
| 1182 | Managed care plans that have not contracted with all essential |
| 1183 | providers in the region as of the first date of recipient |
| 1184 | enrollment, or with whom an essential provider has terminated |
| 1185 | its contract, must negotiate in good faith with such essential |
| 1186 | providers for 1 year or until an agreement is reached, whichever |
| 1187 | is first. Payments for services rendered by a nonparticipating |
| 1188 | essential provider shall be made at the applicable Medicaid rate |
| 1189 | as of the first day of the contract between the agency and the |
| 1190 | plan. A rate schedule for all essential providers shall be |
| 1191 | attached to the contract between the agency and the plan. After |

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| 1192 | 1 year, managed care plans that are unable to contract with |
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| 1193 | essential providers shall notify the agency and propose an |
| 1194 | alternative arrangement for securing the essential services for |
| 1195 | Medicaid enrollees. The arrangement must rely on contracts with |
| 1196 | other participating providers, regardless of whether those |
| 1197 | providers are located within the same region as the |
| 1198 | nonparticipating essential service provider. If the alternative |
| 1199 | arrangement is approved by the agency, payments to |
| 1200 | nonparticipating essential providers after the date of the |
| 1201 | agency's approval shall equal 90 percent of the applicable |
| 1202 | Medicaid rate. If the alternative arrangement is not approved by |
| 1203 | the agency, payment to nonparticipating essential providers |
| 1204 | shall equal 110 percent of the applicable Medicaid rate. |
| 1205 | (b) Certain providers are statewide resources and |
| 1206 | essential providers for all managed care plans in all regions. |
| 1207 | All managed care plans must include these essential providers in |
| 1208 | their networks. Statewide essential providers include: |
| 1209 | 1. Faculty plans of Florida medical schools. |
| 1210 | 2. Regional perinatal intensive care centers as defined in |
| 1211 | <u>s. 383.16(2).</u> |
| 1212 | 3. Hospitals licensed as specialty children's hospitals as |
| 1213 | defined in s. 395.002(28). |
| 1214 | 4. Accredited and integrated systems serving medically |
| 1215 | complex children that are comprised of separately licensed, but |
| 1216 | commonly owned, health care providers delivering at least the |
| 1217 | following services: medical group home, in-home and outpatient |
| 1218 | nursing care and therapies, pharmacy services, durable medical |
| 1219 | equipment, and Prescribed Pediatric Extended Care. |
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1220 1221 Managed care plans that have not contracted with all statewide 1222 essential providers in all regions as of the first date of 1223 recipient enrollment must continue to negotiate in good faith. 1224 Payments to physicians on the faculty of nonparticipating 1225 Florida medical schools shall be made at the applicable Medicaid 1226 rate. Payments for services rendered by a regional perinatal 1227 intensive care centers shall be made at the applicable Medicaid 1228 rate as of the first day of the contract between the agency and 1229 the plan. Payments to nonparticipating specialty children's 1230 hospitals shall equal the highest rate established by contract 1231 between that provider and any other Medicaid managed care plan. 1232 (c) After 12 months of active participation in a plan's 1233 network, the plan may exclude any essential provider from the 1234 network for failure to meet quality or performance criteria. If 1235 the plan excludes an essential provider from the plan, the plan 1236 must provide written notice to all recipients who have chosen 1237 that provider for care. The notice shall be provided at least 30 1238 days before the effective date of the exclusion. 1239 (d) Each managed care plan must offer a network contract 1240 to each home medical equipment and supplies provider in the 1241 region which meets quality and fraud prevention and detection 1242 standards established by the plan and which agrees to accept the 1243 lowest price previously negotiated between the plan and another 1244 such provider. 1245 (2) FLORIDA MEDICAL SCHOOLS QUALITY NETWORK.-The agency 1246 shall contract with a single organization representing medical 1247 schools and graduate medical education programs in the state for Page 45 of 78

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1248 the purpose of establishing an active and ongoing program to 1249 improve clinical outcomes in all managed care plans. Contracted 1250 activities must support greater clinical integration for 1251 Medicaid enrollees through interdependent and cooperative 1252 efforts of all providers participating in managed care plans. 1253 The agency shall support these activities with certified public 1254 expenditures and any earned federal matching funds and shall 1255 seek any plan amendments or waivers necessary to comply with 1256 this subsection. To be eligible to participate in the quality 1257 network, a medical school must contract with each managed care 1258 plan in its region. 1259 PERFORMANCE MEASUREMENT.-Each managed care plan shall (3) 1260 monitor the quality and performance of each participating 1261 provider. At the beginning of the contract period, each plan 1262 shall notify all its network providers of the metrics used by 1263 the plan for evaluating the provider's performance and 1264 determining continued participation in the network. 1265 (4) MOMCARE NETWORK.-1266 The agency shall contract with an administrative (a) 1267 services organization representing all Healthy Start Coalitions 1268 providing risk appropriate care coordination and other services 1269 in accordance with a federal waiver and pursuant to s. 409.906. 1270 The contract shall require the network of coalitions to provide 1271 choice counseling, education, risk-reduction and case management 1272 services, and quality assurance for all enrollees of the waiver. 1273 The agency shall evaluate the impact of the MomCare network by 1274 monitoring each plan's performance on specific measures to 1275 determine the adequacy, timeliness, and quality of services for

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1276 pregnant women and infants. The agency shall support this 1277 contract with certified public expenditures of general revenue 1278 appropriated for Healthy Start services and any earned federal 1279 matching funds.

1280 (b) Each managed care plan shall establish specific 1281 programs and procedures to improve pregnancy outcomes and infant 1282 health, including, but not limited to, coordination with the 1283 Healthy Start program, immunization programs, and referral to 1284 the Special Supplemental Nutrition Program for Women, Infants, 1285 and Children, and the Children's Medical Services program for 1286 children with special health care needs. Each plan's programs 1287 and procedures shall include agreements with each local Healthy 1288 Start Coalition in the region to provide risk-appropriate care 1289 coordination for pregnant women and infants, consistent with 1290 agency policies and the MomCare network.

1291 (5) TRANSPORTATION.-Nonemergency transportation services 1292 shall be provided pursuant to a single, statewide contract 1293 between the agency and the Commission for the Transportation 1294 Disadvantaged. The agency shall establish performance standards 1295 in the contract and shall evaluate the performance of the 1296 Commission for the Transportation Disadvantaged. For the 1297 purposes of this subsection, the term "nonemergency 1298 transportation" does not include transportation by ambulance and 1299 any medical services received during transport. 1300 (6) SCREENING RATE.-After the end of the second contract 1301 year, each managed care plan shall achieve an annual Early and

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Periodic Screening, Diagnosis, and Treatment Service screening

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1303 rate of at least 80 percent of those recipients continuously 1304 enrolled for at least 8 months. 1305 (7) PROVIDER PAYMENT.-Managed care plan and hospitals 1306 shall negotiate mutually acceptable rates, methods, and terms of 1307 payment. For rates, methods, and terms of payment negotiated 1308 after the contract between the agency and the plan is executed, 1309 plans shall pay hospitals, at a minimum, the rate the agency would have paid on the first day of the contract between the 1310 provider and the plan. Such payments to hospitals may not exceed 1311 1312 120 percent of the rate the agency would have paid on the first 1313 day of the contract between the provider and the plan, unless 1314 specifically approved by the agency. Payment rates may be 1315 updated periodically. 1316 MEDICALLY NEEDY ENROLLEES.-Each managed care plan (8) 1317 shall accept any medically needy recipient who selects or is 1318 assigned to the plan and provide that recipient with continuous 1319 enrollment for 12 months. After the first month of qualifying as 1320 a medically needy recipient and enrolling in a plan, and 1321 contingent upon federal approval, the enrollee shall pay the 1322 plan a portion of the monthly premium equal to the enrollee's 1323 share of the cost as determined by the department. The agency 1324 shall pay any remaining portion of the monthly premium. Plans 1325 are not obligated to pay claims for medically needy patients for 1326 services provided before enrollment in the plan. Medically needy 1327 patients are responsible for payment of incurred claims that are 1328 used to determine eligibility. Plans must provide a grace period 1329 of at least 90 days before disenrolling recipients who fail to 1330 pay their shares of the premium.

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| 1331 | Section 17. Section 409.976, Florida Statutes, is created |
| 1332 | to read: |
| 1333 | 409.976 Managed care plan paymentIn addition to the |
| 1334 | payment provisions of s. 409.968, the agency shall provide |
| 1335 | payment to plans in the managed medical assistance program |
| 1336 | pursuant to this section. |
| 1337 | (1) Prepaid payment rates shall be negotiated between the |
| 1338 | agency and the eligible plans as part of the procurement process |
| 1339 | described in s. 409.966. |
| 1340 | (2) The agency shall establish payment rates for statewide |
| 1341 | inpatient psychiatric programs. Payments to managed care plans |
| 1342 | shall be reconciled to reimburse actual payments to statewide |
| 1343 | inpatient psychiatric programs. |
| 1344 | Section 18. Section 409.977, Florida Statutes, is created |
| 1345 | to read: |
| 1346 | 409.977 Choice counseling and enrollment |
| 1347 | (1) CHOICE COUNSELINGIn addition to the choice |
| 1348 | counseling information required by s. 409.969, the agency shall |
| 1349 | make available clear and easily understandable choice |
| 1350 | information to Medicaid recipients that includes information |
| 1351 | about the cost-sharing requirements of each managed care plan. |
| 1352 | (2) AUTOMATIC ENROLLMENTThe agency shall automatically |
| 1353 | enroll into a managed care plan those Medicaid recipients who do |
| 1354 | not voluntarily choose a plan pursuant to s. 409.969. The agency |
| 1355 | shall automatically enroll recipients in plans that meet or |
| 1356 | exceed the performance or quality standards established pursuant |
| 1357 | to s. 409.967 and may not automatically enroll recipients in a |
| 1358 | plan that is deficient in those performance or quality |

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| 1359 | standards. When a specialty plan is available to accommodate a |
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| 1360 | specific condition or diagnosis of a recipient, the agency shall |
| 1361 | assign the recipient to that plan. In the first year of the |
| 1362 | first contract term only, if a recipient was previously enrolled |
| 1363 | in a plan that is still available in the region, the agency |
| 1364 | shall automatically enroll the recipient in that plan unless an |
| 1365 | applicable specialty plan is available. Except as otherwise |
| 1366 | provided in this part, the agency may not engage in practices |
| 1367 | that are designed to favor one managed care plan over another. |
| 1368 | When automatically enrolling recipients in managed care plans, |
| 1369 | the agency shall automatically enroll based on the following |
| 1370 | <u>criteria:</u> |
| 1371 | (a) Whether the plan has sufficient network capacity to |
| 1372 | meet the needs of the recipients. |
| 1373 | (b) Whether the recipient has previously received services |
| 1374 | from one of the plan's primary care providers. |
| 1375 | (c) Whether primary care providers in one plan are more |
| 1376 | geographically accessible to the recipient's residence than |
| 1377 | those in other plans. |
| 1378 | (3) OPT-OUT OPTIONThe agency shall develop a process to |
| 1379 | enable any recipient with access to employer-sponsored health |
| 1380 | care coverage to opt out of all managed care plans and to use |
| 1381 | Medicaid financial assistance to pay for the recipient's share |
| 1382 | of the cost in such employer-sponsored coverage. Contingent upon |
| 1383 | federal approval, the agency shall also enable recipients with |
| 1384 | access to other insurance or related products providing access |
| 1385 | to health care services created pursuant to state law, including |
| 1386 | any product available under the Florida Health Choices Program, |
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| 1387 | or any health exchange, to opt out. The amount of financial |
| 1388 | assistance provided for each recipient may not exceed the amount |
| 1389 | of the Medicaid premium that would have been paid to a managed |
| 1390 | care plan for that recipient. |
| 1391 | Section 19. Section 409.978, Florida Statutes, is created |
| 1392 | to read: |
| 1393 | 409.978 Long-term care managed care program |
| 1394 | (1) Pursuant to s. 409.963, the agency shall administer |
| 1395 | the long-term care managed care program described in ss. |
| 1396 | 409.978-409.985, but may delegate specific duties and |
| 1397 | responsibilities for the program to the Department of Elderly |
| 1398 | Affairs and other state agencies. By July 1, 2012, the agency |
| 1399 | shall begin implementation of the statewide long-term care |
| 1400 | managed care program, with full implementation in all regions by |
| 1401 | October 1, 2013. |
| 1402 | (2) The agency shall make payments for long-term care, |
| 1403 | including home and community-based services, using a managed |
| 1404 | care model. Unless otherwise specified, the provisions of ss. |
| 1405 | 409.961-409.97 apply to the long-term care managed care program. |
| 1406 | (3) The Department of Elderly Affairs shall assist the |
| 1407 | agency to develop specifications for use in the invitation to |
| 1408 | negotiate and the model contract, determine clinical eligibility |
| 1409 | for enrollment in managed long-term care plans, monitor plan |
| 1410 | performance and measure quality of service delivery, assist |
| 1411 | clients and families to address complaints with the plans, |
| 1412 | facilitate working relationships between plans and providers |
| 1413 | serving elders and disabled adults, and perform other functions |
| 1414 | specified in a memorandum of agreement. |
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| 1415 | Section 20. Section 409.979, Florida Statutes, is created |
| 1416 | to read: |
| 1417 | 409.979 Eligibility |
| 1418 | (1) Medicaid recipients who meet all of the following |
| 1419 | criteria are eligible to receive long-term care services and |
| 1420 | must receive long-term care services by participating in the |
| 1421 | long-term care managed care program. The recipient must be: |
| 1422 | (a) Sixty-five years of age or older, or age 18 or older |
| 1423 | and eligible for Medicaid by reason of a disability. |
| 1424 | (b) Determined by the Comprehensive Assessment Review and |
| 1425 | Evaluation for Long-Term Care Services (CARES) Program to |
| 1426 | require nursing facility care as defined in s. 409.985(3). |
| 1427 | (2) Medicaid recipients who, on the date long-term care |
| 1428 | managed care plans become available in their region, reside in a |
| 1429 | nursing home facility or are enrolled in one of the following |
| 1430 | long-term care Medicaid waiver programs are eligible to |
| 1431 | participate in the long-term care managed care program for up to |
| 1432 | 12 months without being reevaluated for their need for nursing |
| 1433 | facility care as defined in s. 409.985(3): |
| 1434 | (a) The Assisted Living for the Frail Elderly Waiver. |
| 1435 | (b) The Aged and Disabled Adult Waiver. |
| 1436 | (c) The Adult Day Health Care Waiver. |
| 1437 | (d) The Consumer-Directed Care Plus Program as described |
| 1438 | <u>in s. 409.221.</u> |
| 1439 | (e) The Program of All-inclusive Care for the Elderly. |
| 1440 | (f) The long-term care community-based diversion pilot |
| 1441 | project as described in s. 430.705. |
| 1442 | (g) The Channeling Services Waiver for Frail Elders. |
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| | CS/HB 7107, Engrossed 1 2011 |
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| 1443 | (3) The Department of Elderly Affairs shall make offers |
| 1444 | for enrollment to eligible individuals based on a wait-list |
| 1445 | prioritization and subject to availability of funds. Before |
| 1446 | enrollment offers, the department shall determine that |
| 1447 | sufficient funds exist to support additional enrollment into |
| 1448 | plans. |
| 1449 | Section 21. Section 409.98, Florida Statutes, is created |
| 1450 | to read: |
| 1451 | 409.98 BenefitsLong-term care plans shall cover, at a |
| 1452 | minimum, the following: |
| 1453 | (1) Nursing facility care. |
| 1454 | (2) Services provided in assisted living facilities. |
| 1455 | (3) Hospice. |
| 1456 | (4) Adult day care. |
| 1457 | (5) Medical equipment and supplies, including incontinence |
| 1458 | supplies. |
| 1459 | (6) Personal care. |
| 1460 | (7) Home accessibility adaptation. |
| 1461 | (8) Behavior management. |
| 1462 | (9) Home-delivered meals. |
| 1463 | (10) Case management. |
| 1464 | (11) Therapies: |
| 1465 | (a) Occupational therapy. |
| 1466 | (b) Speech therapy. |
| 1467 | (c) Respiratory therapy. |
| 1468 | (d) Physical therapy. |
| 1469 | (12) Intermittent and skilled nursing. |
| 1470 | (13) Medication administration. |
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CS/HB 7107, Engrossed 1 2011 1471 (14)Medication management. 1472 (15)Nutritional assessment and risk reduction. 1473 (16) Caregiver training. 1474 (17) Respite care. 1475 (18) Transportation. 1476 (19) Personal emergency response system. 1477 Section 22. Section 409.981, Florida Statutes, is created 1478 to read: 1479 409.981 Eligible plans.-1480 ELIGIBLE PLANS.-Provider service networks must be (1) 1481 long-term care provider service networks. Other eligible plans 1482 may either be long-term care plans or comprehensive long-term 1483 care plans. 1484 (2) ELIGIBLE PLAN SELECTION.-The agency shall select 1485 eligible plans through the procurement process described in s. 1486 409.966. The agency shall provide notice of invitations to 1487 negotiate no later than July 1, 2012. 1488 (a) The agency shall procure three plans for Region I. At 1489 least one plan shall be a provider service network, if any 1490 submit a responsive bid. 1491 The agency shall procure three plans for Region II. At (b) 1492 least one plan shall be a provider service network, if any 1493 provider service network submits a responsive bid. 1494 (c) The agency shall procure at least three plans and no more than four plans for Region III. At least two plans shall be 1495 provider service networks, if any two provider service networks 1496 1497 submit responsive bids. 1498 (d) The agency shall procure at least four plans and no Page 54 of 78

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| 1499 | more than seven plans for Region IV. At least two plans shall be |
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| 1500 | provider service networks if any two provider service networks |
| 1501 | submit responsive bids. |
| 1502 | (e) The agency shall procure at least five plans and no |
| 1503 | more than eight plans for Region V. At least two plans shall be |
| 1504 | provider service networks, if any two provider service networks |
| 1505 | submit responsive bids. |
| 1506 | (f) The agency shall procure at least three plans and no |
| 1507 | more than four plans for Region VI. At least one plan shall be a |
| 1508 | provider service network, if any provider service network |
| 1509 | submits a responsive bid. |
| 1510 | (g) The agency shall procure at least four plans and no |
| 1511 | more than seven plans for Region VII. At least two plans shall |
| 1512 | be provider service networks, if any two provider service |
| 1513 | networks submit responsive bids. |
| 1514 | (h) The agency shall procure at least five plans and no |
| 1515 | more than nine plans for Region VIII. At least two plans shall |
| 1516 | be provider service networks, if any two provider service |
| 1517 | networks submit a responsive bid. |
| 1518 | |
| 1519 | If no provider service network submits a responsive bid, the |
| 1520 | agency shall procure one fewer eligible plan in each of the |
| 1521 | regions. Within 12 months after the initial invitation to |
| 1522 | negotiate, the agency shall attempt to procure an eligible plan |
| 1523 | that is a provider service network. The agency shall notice |
| 1524 | another invitation to negotiate only with provider service |
| 1525 | networks in a region where no provider service network has been |
| 1526 | selected. |
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| 1527 | (3) QUALITY SELECTION CRITERIAIn addition to the |
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| 1528 | criteria established in s. 409.966, the agency shall consider |
| 1529 | the following factors in the selection of eligible plans: |
| 1530 | (a) Evidence of the employment of executive managers with |
| 1531 | expertise and experience in serving aged and disabled persons |
| 1532 | who require long-term care. |
| 1533 | (b) Whether a plan has established a network of service |
| 1534 | providers dispersed throughout the region and in sufficient |
| 1535 | numbers to meet specific service standards established by the |
| 1536 | agency for specialty services for persons receiving home and |
| 1537 | community-based care. |
| 1538 | (c) Whether a plan is proposing to establish a |
| 1539 | comprehensive long-term care plan and whether the eligible plan |
| 1540 | has a contract to provide managed medical assistance services in |
| 1541 | the same region. |
| 1542 | (d) Whether a plan offers consumer-directed care services |
| 1543 | to enrollees pursuant to s. 409.221. |
| 1544 | (e) Whether a plan is proposing to provide home and |
| 1545 | community-based services in addition to the minimum benefits |
| 1546 | required by s. 409.98. |
| 1547 | (4) PROGRAM OF ALL-INCLUSIVE CARE FOR THE ELDERLY |
| 1548 | Participation by the Program of All-Inclusive Care for the |
| 1549 | Elderly (PACE) shall be pursuant to a contract with the agency |
| 1550 | and not subject to the procurement requirements or regional plan |
| 1551 | number limits of this section. PACE plans may continue to |
| 1552 | provide services to individuals at such levels and enrollment |
| 1553 | caps as authorized by the General Appropriations Act. |
| 1554 | Section 23. Section 409.982, Florida Statutes, is created |
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| | CS/HB 7107, Engrossed 1 2011 |
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| 1555 | to read: |
| 1556 | 409.982 Managed care plan accountabilityIn addition to |
| 1557 | the requirements of s. 409.967, plans and providers |
| 1558 | participating in the long-term care managed care program shall |
| 1559 | comply with the requirements of this section. |
| 1560 | (1) PROVIDER NETWORKSManaged care plans may limit the |
| 1561 | providers in their networks based on credentials, quality |
| 1562 | indicators, and price. For the period between October 1, 2013, |
| 1563 | and September 30, 2014, each selected plan must offer a network |
| 1564 | contract to all the following providers in the region: |
| 1565 | (a) Nursing homes. |
| 1566 | (b) Hospices. |
| 1567 | (c) Aging network service providers that have previously |
| 1568 | participated in home and community-based waivers serving elders |
| 1569 | or community-service programs administered by the Department of |
| 1570 | Elderly Affairs. |
| 1571 | |
| 1572 | After 12 months of active participation in a managed care plan's |
| 1573 | network, the plan may exclude any of the providers named in this |
| 1574 | subsection from the network for failure to meet quality or |
| 1575 | performance criteria. If the plan excludes a provider from the |
| 1576 | plan, the plan must provide written notice to all recipients who |
| 1577 | have chosen that provider for care. The notice shall be provided |
| 1578 | at least 30 days before the effective date of the exclusion. The |
| 1579 | agency shall establish contract provisions governing the |
| 1580 | transfer of recipients from excluded residential providers. |
| 1581 | (2) SELECT PROVIDER PARTICIPATIONExcept as provided in |
| 1582 | this subsection, providers may limit the managed care plans they |
| I | Page 57 of 78 |

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| 1583 | join. Nursing homes and hospices that are enrolled Medicaid |
| 1584 | providers must participate in all eligible plans selected by the |
| 1585 | agency in the region in which the provider is located. |
| 1586 | (3) PERFORMANCE MEASUREMENTEach managed care plan shall |
| 1587 | monitor the quality and performance of each participating |
| 1588 | provider using measures adopted by and collected by the agency |
| 1589 | and any additional measures mutually agreed upon by the provider |
| 1590 | and the plan |
| 1591 | (4) PROVIDER NETWORK STANDARDSThe agency shall establish |
| 1592 | and each managed care plan must comply with specific standards |
| 1593 | for the number, type, and regional distribution of providers in |
| 1594 | the plan's network, which must include: |
| 1595 | (a) Adult day care centers. |
| 1596 | (b) Adult family-care homes. |
| 1597 | (c) Assisted living facilities. |
| 1598 | (d) Health care services pools. |
| 1599 | (e) Home health agencies. |
| 1600 | (f) Homemaker and companion services. |
| 1601 | (g) Hospices. |
| 1602 | (h) Community care for the elderly lead agencies. |
| 1603 | (i) Nurse registries. |
| 1604 | (j) Nursing homes. |
| 1605 | (5) PROVIDER PAYMENTManaged care plans and providers |
| 1606 | shall negotiate mutually acceptable rates, methods, and terms of |
| 1607 | payment. Plans shall pay nursing homes an amount equal to the |
| 1608 | nursing facility-specific payment rates set by the agency; |
| 1609 | however, mutually acceptable higher rates may be negotiated for |
| 1610 | medically complex care. Plans shall pay hospice providers |
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| 1611 | through a prospective system for each enrollee an amount equal |
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| 1612 | to the per diem rate set by the agency. For recipients residing |
| 1613 | in a nursing facility and receiving hospice services, the plan |
| 1614 | shall pay the hospice provider the per diem rate set by the |
| 1615 | agency minus the nursing facility component and shall pay the |
| 1616 | nursing facility the applicable state rate. Plans shall ensure |
| 1617 | that electronic nursing home and hospice claims that contain |
| 1618 | sufficient information for processing are paid within 10 |
| 1619 | business days after receipt. |
| 1620 | Section 24. Section 409.983, Florida Statutes, is created |
| 1621 | to read: |
| 1622 | 409.983 Managed care plan paymentIn addition to the |
| 1623 | payment provisions of s. 409.968, the agency shall provide |
| 1624 | payment to plans in the long-term care managed care program |
| 1625 | pursuant to this section. |
| 1625 | purbuane co chilb sección. |
| 1625 | (1) Prepaid payment rates for long-term care managed care |
| | |
| 1626 | (1) Prepaid payment rates for long-term care managed care |
| 1626 1627 | (1) Prepaid payment rates for long-term care managed care plans shall be negotiated between the agency and the eligible |
| 1626 1627 1628 | (1) Prepaid payment rates for long-term care managed care plans shall be negotiated between the agency and the eligible plans as part of the procurement process described in s. |
| 1626 1627 1628 1629 | (1) Prepaid payment rates for long-term care managed care plans shall be negotiated between the agency and the eligible plans as part of the procurement process described in s. 409.966. |
| 1626 1627 1628 1629 1630 | (1) Prepaid payment rates for long-term care managed care plans shall be negotiated between the agency and the eligible plans as part of the procurement process described in s. 409.966. (2) Payment rates for comprehensive long-term care plans |
| 1626 1627 1628 1629 1630 1631 | (1) Prepaid payment rates for long-term care managed care plans shall be negotiated between the agency and the eligible plans as part of the procurement process described in s. 409.966. (2) Payment rates for comprehensive long-term care plans covering services described in s. 409.973 shall be blended with |
| 1626 1627 1628 1629 1630 1631 1632 | (1) Prepaid payment rates for long-term care managed care plans shall be negotiated between the agency and the eligible plans as part of the procurement process described in s. 409.966. (2) Payment rates for comprehensive long-term care plans covering services described in s. 409.973 shall be blended with rates for long-term care plans for services specified in s. |
| 1626 1627 1628 1629 1630 1631 1632 1633 | (1) Prepaid payment rates for long-term care managed care plans shall be negotiated between the agency and the eligible plans as part of the procurement process described in s. 409.966. (2) Payment rates for comprehensive long-term care plans covering services described in s. 409.973 shall be blended with rates for long-term care plans for services specified in s. 409.98. |
| 1626 1627 1628 1629 1630 1631 1632 1633 1634 | (1) Prepaid payment rates for long-term care managed care plans shall be negotiated between the agency and the eligible plans as part of the procurement process described in s. 409.966. (2) Payment rates for comprehensive long-term care plans covering services described in s. 409.973 shall be blended with rates for long-term care plans for services specified in s. 409.98. (3) Payment rates for plans shall reflect historic |
| 1626 1627 1628 1629 1630 1631 1632 1633 1634 1635 | (1) Prepaid payment rates for long-term care managed care plans shall be negotiated between the agency and the eligible plans as part of the procurement process described in s. 409.966. (2) Payment rates for comprehensive long-term care plans covering services described in s. 409.973 shall be blended with rates for long-term care plans for services specified in s. 409.98. (3) Payment rates for plans shall reflect historic utilization and spending for covered services projected forward |

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| 1639 | the utilization of home and community-based services. |
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| 1640 | (4) The initial assessment of an enrollee's level of care |
| 1641 | shall be made by the Comprehensive Assessment and Review for |
| 1642 | Long-Term-Care Services (CARES) program, which shall assign the |
| 1643 | recipient into one of the following levels of care: |
| 1644 | |
| | (a) Level of care 1 consists of recipients residing in or |
| 1645 | who must be placed in a nursing home. |
| 1646 | (b) Level of care 2 consists of recipients at imminent |
| 1647 | risk of nursing home placement, as evidenced by the need for the |
| 1648 | constant availability of routine medical and nursing treatment |
| 1649 | and care, and require extensive health-related care and services |
| 1650 | because of mental or physical incapacitation. |
| 1651 | (c) Level of care 3 consists of recipients at imminent |
| 1652 | risk of nursing home placement, as evidenced by the need for the |
| 1653 | constant availability of routine medical and nursing treatment |
| 1654 | and care, who have a limited need for health-related care and |
| 1655 | services and are mildly medically or physically incapacitated. |
| 1656 | |
| 1657 | The agency shall periodically adjust payment rates to account |
| 1658 | for changes in the level of care profile for each managed care |
| 1659 | plan based on encounter data. |
| 1660 | (5) The agency shall make an incentive adjustment in |
| 1661 | payment rates to encourage the increased utilization of home and |
| 1662 | community-based services and a commensurate reduction of |
| 1663 | institutional placement. The incentive adjustment shall be |
| 1664 | modified in each successive rate period during the first |
| 1665 | contract period, as follows: |
| 1666 | (a) A 2 percentage point shift in the first rate-setting |
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1667 period; 1668 (b) A 2 percentage point shift in the second rate-setting 1669 period, as compared to the utilization mix at the end of the 1670 first rate-setting period; 1671 A 3 percentage point shift in the third rate-setting (C) 1672 period, and in each subsequent rate-setting period during the 1673 first contract period, as compared to the utilization mix at the 1674 end of the immediately preceding rate-setting period. 1675 1676 The incentive adjustment shall continue in subsequent contract 1677 periods, at a rate of 3 percentage points per year as compared 1678 to the utilization mix at the end of the immediately preceding 1679 rate-setting period, until no more than 35 percent of the plan's 1680 enrollees are placed in institutional settings. The agency shall 1681 annually report to the Legislature the actual change in the 1682 utilization mix of home and community-based services compared to 1683 institutional placements and provide a recommendation for 1684 utilization mix requirements for future contracts. 1685 The agency shall establish nursing-facility-specific (6) 1686 payment rates for each licensed nursing home based on facility 1687 costs adjusted for inflation and other factors as authorized in 1688 the General Appropriations Act. Payments to long-term care 1689 managed care plans shall be reconciled to reimburse actual 1690 payments to nursing facilities. 1691 (7) The agency shall establish hospice payment rates 1692 pursuant to Title XVIII of the Social Security Act. Payments to 1693 long-term care managed care plans shall be reconciled to 1694 reimburse actual payments to hospices.

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1697

1695 Section 25. Section 409.984, Florida Statutes, is created 1696 to read:

409.984 Choice counseling; enrollment.-

1698 CHOICE COUNSELING .- Before contracting with a vendor to (1) 1699 provide choice counseling as authorized under s. 409.969, the 1700 agency shall offer to contract with aging resource centers 1701 established under s. 430.2053 for choice counseling services. If 1702 the aging resource center is determined not to be the vendor that provides choice counseling, the agency shall establish a 1703 1704 memorandum of understanding with the aging resource center to 1705 coordinate staffing and collaborate with the choice counseling 1706 vendor. In addition to the requirements of s. 409.969, any 1707 contract to provide choice counseling for the long-term care 1708 managed care program shall provide that each recipient be given 1709 the option of having in-person choice counseling. 1710 (2) AUTOMATIC ENROLLMENT. - The agency shall automatically 1711 enroll into a long-term care managed care plan those Medicaid

1712 recipients who do not voluntarily choose a plan pursuant to s. 1713 409.969. The agency shall automatically enroll recipients in 1714 plans that meet or exceed the performance or quality standards 1715 established pursuant to s. 409.967 and may not automatically 1716 enroll recipients in a plan that is deficient in those 1717 performance or quality standards. If a recipient is deemed 1718 dually eligible for Medicaid and Medicare services and is 1719 currently receiving Medicare services from an entity qualified 1720 under 42 C.F.R. part 422 as a Medicare Advantage Preferred 1721 Provider Organization, Medicare Advantage Provider-sponsored 1722 Organization, or Medicare Advantage Special Needs Plan, the

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| 1723 | agency shall automatically enroll the recipient in such plan for |
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| 1724 | Medicaid services if the plan is currently participating in the |
| 1725 | long-term care managed care program. Except as otherwise |
| 1726 | provided in this part, the agency may not engage in practices |
| 1727 | that are designed to favor one managed care plan over another. |
| 1728 | When automatically enrolling recipients in plans, the agency |
| 1729 | shall take into account the following criteria: |
| 1730 | (a) Whether the plan has sufficient network capacity to |
| 1731 | meet the needs of the recipients. |
| 1732 | (b) Whether the recipient has previously received services |
| 1733 | from one of the plan's home and community-based service |
| 1734 | providers. |
| 1735 | (c) Whether the home and community-based providers in one |
| 1736 | plan are more geographically accessible to the recipient's |
| 1737 | residence than those in other plans. |
| 1738 | (3) HOSPICE SELECTIONNotwithstanding the provisions of |
| 1739 | s. 409.969(3)(c), when a recipient is referred for hospice |
| 1740 | services, the recipient shall have a 30-day period during which |
| 1741 | the recipient may select to enroll in another managed care plan |
| 1742 | to access the hospice provider of the recipient's choice. |
| 1743 | (4) CHOICE OF RESIDENTIAL SETTINGWhen a recipient is |
| 1744 | referred for placement in a nursing home or assisted living |
| 1745 | facility, the plan shall inform the recipient of any facilities |
| 1746 | within the plan that have specific cultural or religious |
| 1747 | affiliations and, if requested by the recipient, make a |
| 1748 | reasonable effort to place the recipient in the facility of the |
| 1749 | recipient's choice. |
| 1750 | Section 26. Section 409.9841, Florida Statutes, is created |
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| 1751 | to read: |
| 1752 | 409.9841 Long-term care managed care technical advisory |
| 1753 | workgroup |
| 1754 | (1) Before August 1, 2011, the agency shall establish a |
| 1755 | technical advisory workgroup to assist in developing: |
| 1756 | (a) The method of determining Medicaid eligibility |
| 1757 | pursuant to s. 409.985(3). |
| 1758 | (b) The requirements for provider payments to nursing |
| 1759 | homes under s. 409.983(6). |
| 1760 | (c) The method for managing Medicare coinsurance crossover |
| 1761 | claims. |
| 1762 | (d) Uniform requirements for claims submissions and |
| 1763 | payments, including electronic funds transfers and claims |
| 1764 | processing. |
| 1765 | (e) The process for enrollment of and payment for |
| 1766 | individuals pending determination of Medicaid eligibility. |
| 1767 | (2) The advisory workgroup shall include, but is not |
| 1768 | limited to, representatives of providers and plans who could |
| 1769 | potentially participate in long-term care managed care. Members |
| 1770 | of the workgroup shall serve without compensation but may be |
| 1771 | reimbursed for per diem and travel expenses as provided in s. |
| 1772 | <u>112.061.</u> |
| 1773 | (3) This section is repealed on June 30, 2013. |
| 1774 | Section 27. Section 409.985, Florida Statutes, is created |
| 1775 | to read: |
| 1776 | 409.985 Comprehensive Assessment and Review for Long-Term |
| 1777 | Care Services (CARES) Program |
| 1778 | (1) The agency shall operate the Comprehensive Assessment |
| ļ | Page 64 of 78 |

1779 and Review for Long-Term Care Services (CARES) preadmission 1780 screening program to ensure that only individuals whose 1781 conditions require long-term care services are enrolled in the 1782 long-term care managed care program. 1783 The agency shall operate the CARES program through an (2) 1784 interagency agreement with the Department of Elderly Affairs. 1785 The agency, in consultation with the Department of Elderly 1786 Affairs, may contract for any function or activity of the CARES program, including any function or activity required by 42 1787 1788 C.F.R. part 483.20, relating to preadmission screening and 1789 review. 1790 The CARES program shall determine if an individual (3) 1791 requires nursing facility care and, if the individual requires 1792 such care, assign the individual to a level of care as described 1793 in s. 409.983(4). When determining the need for nursing facility 1794 care, consideration shall be given to the nature of the services 1795 prescribed and which level of nursing or other health care 1796 personnel meets the qualifications necessary to provide such 1797 services and the availability to and access by the individual of 1798 community or alternative resources. For the purposes of the 1799 long-term care managed care program, the term "nursing facility care" means the individual: 1800 1801 (a) Requires nursing home placement as evidenced by the 1802 need for medical observation throughout a 24-hour period and 1803 care required to be performed on a daily basis by, or under the 1804 direct supervision of, a registered nurse or other health care 1805 professional and requires services that are sufficiently 1806 medically complex to require supervision, assessment, planning,

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| 1807 | or intervention by a registered nurse because of a mental or |
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| 1808 | physical incapacitation by the individual; |
| 1809 | (b) Requires or is at imminent risk of nursing home |
| 1810 | placement as evidenced by the need for observation throughout a |
| 1811 | 24-hour period and care and the constant availability of medical |
| 1812 | and nursing treatment and requires services on a daily or |
| 1813 | intermittent basis that are to be performed under the |
| 1814 | supervision of licensed nursing or other health professionals |
| 1815 | because the individual who is incapacitated mentally or |
| 1816 | physically; or |
| 1817 | (c) Requires or is at imminent risk of nursing home |
| 1818 | placement as evidenced by the need for observation throughout a |
| 1819 | 24-hour period and care and the constant availability of medical |
| 1820 | and nursing treatment and requires limited services that are to |
| 1821 | be performed under the supervision of licensed nursing or other |
| 1822 | health professionals because the individual is mildly |
| 1823 | incapacitated mentally or physically. |
| 1824 | (4) For individuals whose nursing home stay is initially |
| 1825 | funded by Medicare and Medicare coverage and is being terminated |
| 1826 | for lack of progress towards rehabilitation, CARES staff shall |
| 1827 | consult with the person making the determination of progress |
| 1828 | toward rehabilitation to ensure that the recipient is not being |
| 1829 | inappropriately disqualified from Medicare coverage. If, in |
| 1830 | their professional judgment, CARES staff believe that a Medicare |
| 1831 | beneficiary is still making progress toward rehabilitation, they |
| 1832 | may assist the Medicare beneficiary with an appeal of the |
| 1833 | disqualification from Medicare coverage. The use of CARES teams |
| 1834 | to review Medicare denials for coverage under this section is |
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| 5 <u>a</u> | authorized only if it is determined that such reviews qualify |
| 6 1 | for federal matching funds through Medicaid. The agency shall |
| 2 | seek or amend federal waivers as necessary to implement this |
| 202 | section. |
| | Section 28. Section 409.986, Florida Statutes, is created |
| t | to read: |
| | 409.986 Managed long-term care for persons with |
| C | developmental disabilities.— |
| | (1) Pursuant to s. 409.963, the agency is responsible for |
| ć | administering the long-term care managed care program for |
| F | persons with developmental disabilities described in ss. |
| 4 | 109.986-409.992, but may delegate specific duties and |
| 1 | responsibilities for the program to the Agency for Persons with |
| Ι | Disabilities and other state agencies. By January 1, 2015, the |
| ć | agency shall begin implementation of statewide long-term care |
| n | managed care for persons with developmental disabilities, with |
| 1 | full implementation in all regions by October 1, 2016. |
| | (2) The agency shall make payments for long-term care for |
| F | persons with developmental disabilities, including home and |
| (| community-based services, using a managed care model. Unless |
| C | otherwise specified, the provisions of ss. 409.961-409.97 apply |
| t | to the long-term care managed care program for persons with |
| 0 | developmental disabilities. |
| | (3) The Agency for Persons with Disabilities shall assist |
| t | the agency to develop the specifications for use in the |
| j | invitations to negotiate and the model contract, determine |
| 0 | clinical eligibility for enrollment in long-term care plans for |
| ľ | persons with developmental disabilities, assist the agency to |
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| 1863 | monitor plan performance and measure quality, assist clients and |
| 1864 | families to address complaints with the plans, facilitate |
| 1865 | working relationships between plans and providers serving |
| 1866 | persons with developmental disabilities, and perform other |
| 1867 | functions specified in a memorandum of agreement. |
| 1868 | Section 29. Section 409.987, Florida Statutes, is created |
| 1869 | to read: |
| 1870 | 409.987 Eligibility |
| 1871 | (1) Medicaid recipients who meet all of the following |
| 1872 | criteria are eligible and shall be enrolled in a comprehensive |
| 1873 | long-term care plan or long-term care plan: |
| 1874 | (a) Is Medicaid eligible pursuant to s. 409.904. |
| 1875 | (b) Is a Florida resident who has a developmental |
| 1876 | disability as defined in s. 393.063. |
| 1877 | (c) Meets the level of care need, including: |
| 1878 | 1. The recipient's intelligence quotient is 59 or less; |
| 1879 | 2. The recipient's intelligence quotient is 60-69, |
| 1880 | inclusive, and the recipient has a secondary condition that |
| 1881 | includes cerebral palsy, spina bifida, Prader-Willi syndrome, |
| 1882 | epilepsy, or autistic disorder or has ambulation, sensory, |
| 1883 | chronic health, and behavioral problems; |
| 1884 | 3. The recipient's intelligence quotient is 60-69, |
| 1885 | inclusive, and the recipient has severe functional limitations |
| 1886 | in at least three major life activities, including self-care, |
| 1887 | learning, mobility, self-direction, understanding and use of |
| 1888 | language, and capacity for independent living; or |
| 1889 | 4. The recipient is eligible under a primary disability of |
| 1890 | autistic disorder, cerebral palsy, spina bifida, or Prader-Willi |
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1891 syndrome. In addition, the condition must result in substantial functional limitations in three or more major life activities, 1892 1893 including self-care, learning, mobility, self-direction, 1894 understanding and use of language, and capacity for independent 1895 living. 1896 (d) Meets the level of care need to receive services in an 1897 intermediate care facility for the developmentally disabled. 1898 (e) Is enrolled in a home and community-based Medicaid 1899 waiver established in chapter 393 or the Consumer Directed Care 1900 Plus program for persons with developmental disabilities under the Medicaid state plan, is a Medicaid-funded resident of a 1901 1902 private intermediate care facility for the developmentally 1903 disabled on the date the managed long-term care plans for persons with disabilities becomes available in the recipient's 1904 1905 region, or has been offered enrollment in a comprehensive long-1906 term care plan or a long-term care plan. 1907 The Agency for Persons with Disabilities shall make (2) 1908 offers for enrollment to eligible individuals based on the wait-1909 list prioritization in s. 393.065(5) and subject to availability 1910 of funds. Before enrollment offers, the agency shall determine 1911 that sufficient funds exist to support additional enrollment 1912 into plans. 1913 (3) Unless specifically exempted, all eligible persons 1914 must be enrolled in a comprehensive long-term care plan or a 1915 long-term care plan. Medicaid recipients who are residents of a developmental disability center, including Sunland Center in 1916 1917 Marianna and Tacachale Center in Gainesville, are exempt from 1918 mandatory enrollment but may voluntarily enroll in a long-term

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| 1919 | care plan. |
| 1920 | Section 30. Section 409.988, Florida Statutes, is created |
| 1921 | to read: |
| 1922 | 409.988 BenefitsManaged care plans shall cover, at a |
| 1923 | minimum, the services in this section. Plans may customize |
| 1924 | benefit packages or offer additional benefits to meet the needs |
| 1925 | of enrollees in the plan. |
| 1926 | (1) Intermediate care for the developmentally disabled. |
| 1927 | (2) Services in alternative residential settings, |
| 1928 | including, but not limited to: |
| 1929 | (a) Group homes licensed under chapter 393 and foster care |
| 1930 | homes licensed under chapter 409. |
| 1931 | (b) Comprehensive transitional education programs licensed |
| 1932 | under chapter 393. |
| 1933 | (c) Residential habilitation centers licensed under |
| 1934 | chapter 393. |
| 1935 | (d) Assisted living facilities licensed under chapter 429 |
| 1936 | and transitional living facilities licensed under part V of |
| 1937 | chapter 400. |
| 1938 | (3) Adult day training. |
| 1939 | (4) Behavior analysis services. |
| 1940 | (5) Companion services. |
| 1941 | (6) Consumable medical supplies. |
| 1942 | (7) Durable medical equipment and supplies. |
| 1943 | (8) Environmental accessibility adaptations. |
| 1944 | (9) In-home support services. |
| 1945 | (10) Therapies, including occupational, speech, |
| 1946 | respiratory, and physical therapy. |
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CS/HB 7107, Engrossed 1 2011 1947 (11)Personal care assistance. 1948 Residential habilitation services. (12)1949 Intensive behavioral residential habilitation (13) 1950 services. 1951 Behavior focus residential habilitation services. (14)1952 (15)Residential nursing services. 1953 (16)Respite care. 1954 (17) Support coordination. 1955 (18) Supported employment. 1956 (19)Supported living coaching. 1957 (20) Transportation. 1958 Section 31. Section 409.989, Florida Statutes, is created 1959 to read: 1960 409.989 Eligible plans.-(1) 1961 ELIGIBLE PLANS.-Provider service networks may be 1962 either long-term care plans or comprehensive long-term care plans. Other plans must be comprehensive long-term care plans 1963 1964 and under contract to provide services pursuant to s. 409.973 or 1965 s. 409.98 in any of the regions that form the combined region as defined in this section. 1966 1967 PROVIDER SERVICE NETWORKS.-Provider service networks (2) 1968 targeted to serve persons with disabilities must include one or 1969 more owners licensed pursuant to s. 393.067 or s. 400.962 and 1970 with at least 10 years' experience in serving this population. ELIGIBLE PLAN SELECTION.-The agency shall select 1971 (3) 1972 eligible plans through the procurement process described in s. 1973 409.966. The agency shall notice invitations to negotiate no 1974 later than January 1, 2015.

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| 1975 | (a) The agency shall procure at least two plans and no |
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| 1976 | more than three plans for services in combined Regions I, II, |
| 1977 | and III. At least one plan shall be a provider service network, |
| 1978 | if any submit a responsive bid. |
| 1979 | (b) The agency shall procure at least two plans and no |
| 1980 | more than three plans for services in combined Regions IV and V. |
| 1981 | At least one plan shall be a provider service network, if any |
| 1982 | submit a responsive bid. |
| 1983 | (c) The agency shall procure at least two plans and no |
| 1984 | more than four plans for services in combined Regions VI, VII, |
| 1985 | and VIII. At least one plan shall be a provider service network, |
| 1986 | if any submit a responsive bid. |
| 1987 | |
| 1988 | If no provider service network submits a responsive bid, the |
| 1989 | agency shall procure no more than one less than the maximum |
| 1990 | number of eligible plans permitted in the combined region. |
| 1991 | Within 12 months after the initial invitation to negotiate, the |
| 1992 | agency shall attempt to procure an eligible plan that is a |
| 1993 | provider service network. The agency shall notice another |
| 1994 | invitation to negotiate only with provider service networks in |
| 1995 | such combined region where no provider service network has been |
| 1996 | selected. |
| 1997 | (4) QUALITY SELECTION CRITERIAIn addition to the |
| 1998 | criteria established in s. 409.966, the agency shall consider |
| 1999 | the following factors in the selection of eligible plans: |
| 2000 | (a) Whether the plan has sufficient specialized staffing, |
| 2001 | including employment of executive managers with expertise and |
| 2002 | experience in serving persons with developmental disabilities. |
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| 2003 | (b) Whether the plan has sufficient network |
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| 2004 | qualifications, including establishment of a network of service |
| 2005 | providers dispersed throughout the combined region and in |
| 2006 | sufficient numbers to meet specific accessibility standards |
| 2007 | established by the agency for specialty services for persons |
| 2008 | with developmental disabilities. |
| 2009 | (c) Whether the plan has written agreements or signed |
| 2010 | contracts or has made substantial progress in establishing |
| 2011 | relationships with providers before the plan submitting a |
| 2012 | response. The agency shall give preference to plans with |
| 2013 | evidence of signed contracts with providers listed in s. |
| 2014 | 409.99(1). |
| 2015 | (5) CHILDREN'S MEDICAL SERVICES NETWORKThe Children's |
| 2016 | Medical Services Network may provide either long-term care plans |
| 2017 | or comprehensive long-term care plans. Participation by the |
| 2018 | Children's Medical Services Network shall be pursuant to a |
| 2019 | single, statewide contract with the agency not subject to the |
| 2020 | procurement requirements or regional plan number limits of this |
| 2021 | section. The Children's Medical Services Network must meet all |
| 2022 | other plan requirements. |
| 2023 | Section 32. Section 409.99, Florida Statutes, is created |
| 2024 | to read: |
| 2025 | 409.99 Managed care plan accountabilityIn addition to |
| 2026 | the requirements of s. 409.967, managed care plans and providers |
| 2027 | shall comply with the requirements of this section. |
| 2028 | (1) PROVIDER NETWORKSManaged care plans may limit the |
| 2029 | providers in their networks based on credentials, quality |
| 2030 | indicators, and price. However, in the first contract period |
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| 2031 | after an eligible plan is selected in a region by the agency, |
|------|--|
| 2032 | the plan must offer a network contract to the following |
| 2033 | providers in the region: |
| 2034 | (a) Providers with licensed institutional care facilities |
| 2035 | for the developmentally disabled. |
| 2036 | (b) Providers of alternative residential facilities |
| 2037 | specified in s. 409.988. |
| 2038 | |
| 2039 | After 12 months of active participation in a managed care plan |
| 2040 | network, the plan may exclude any of the above-named providers |
| 2041 | from the network for failure to meet quality or performance |
| 2042 | criteria. If the plan excludes a provider from the plan, the |
| 2043 | plan must provide written notice to all recipients who have |
| 2044 | chosen that provider for care. The notice shall be issued at |
| 2045 | least 90 days before the effective date of the exclusion. |
| 2046 | (2) SELECT PROVIDER PARTICIPATIONExcept as provided in |
| 2047 | this subsection, providers may limit the managed care plans they |
| 2048 | join. Licensed institutional care facilities for the |
| 2049 | developmentally disabled and licensed residential settings |
| 2050 | providing Intensive Behavioral Residential Habilitation services |
| 2051 | with an active Medicaid provider agreement must agree to |
| 2052 | participate in any eligible plan selected by the agency. |
| 2053 | (3) PERFORMANCE MEASUREMENTEach managed care plan shall |
| 2054 | monitor the quality and performance of each participating |
| 2055 | provider. At the beginning of the contract period, each plan |
| 2056 | shall notify all its network providers of the metrics used by |
| 2057 | the plan for evaluating the provider's performance and |
| 2058 | determining continued participation in the network. |

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| 2059 | (4) PROVIDER PAYMENTManaged care plans and providers |
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| 2060 | shall negotiate mutually acceptable rates, methods, and terms of |
| 2061 | payment. Plans shall pay intermediate care facilities for the |
| 2062 | developmentally disabled and intensive behavior residential |
| 2063 | habilitation providers an amount equal to the facility-specific |
| 2064 | payment rate set by the agency. |
| 2065 | (5) CONSUMER AND FAMILY INVOLVEMENTEach managed care |
| 2066 | plan must establish a family advisory committee to participate |
| 2067 | in program design and oversight. |
| 2068 | (6) CONSUMER-DIRECTED CAREEach managed care plan must |
| 2069 | offer consumer-directed care services to enrollees pursuant to |
| 2070 | <u>s. 409.221.</u> |
| 2071 | Section 33. Section 409.991, Florida Statutes, is created |
| 2072 | to read: |
| 2073 | 409.991 Managed care plan paymentIn addition to the |
| 2074 | payment provisions of s. 409.968, the agency shall provide |
| 2075 | payment to comprehensive long-term care plans and long-term care |
| 2076 | plans pursuant to this section. |
| 2077 | (1) Prepaid payment rates shall be negotiated between the |
| 2078 | agency and the eligible plans as part of the procurement process |
| 2079 | described in s. 409.966. |
| 2080 | (2) Payment for comprehensive long-term care plans |
| 2081 | covering services pursuant to s. 409.973 shall be blended with |
| 2082 | payments for long-term care plans for services specified in s. |
| 2083 | 409.988. |
| 2084 | (3) Payment rates for plans covering services specified in |
| 2085 | s. 409.988 shall be based on historical utilization and spending |
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| 2086 | for covered services projected forward and adjusted to reflect |
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| 2087 | the level-of-care profile of each plan's enrollees. |
| 2088 | (4) The Agency for Persons with Disabilities shall conduct |
| 2089 | the initial assessment of an enrollee's level of care. The |
| 2090 | evaluation of level of care shall be based on assessment and |
| 2091 | service utilization information from the most recent version of |
| 2092 | the Questionnaire for Situational Information and encounter |
| 2093 | data. |
| 2094 | (5) The agency shall assign enrollees of developmental |
| 2095 | disabilities long-term care plans into one of five levels of |
| 2096 | care to account for variations in risk status and service needs |
| 2097 | among enrollees. |
| 2098 | (a) Level of care 1 consists of individuals receiving |
| 2099 | services in an intermediate care facility for the |
| 2100 | developmentally disabled. |
| 2101 | (b) Level of care 2 consists of individuals with intensive |
| 2102 | medical or adaptive needs and who require essential services to |
| 2103 | avoid institutionalization or who possess behavioral problems |
| 2104 | that are exceptional in intensity, duration, or frequency and |
| 2105 | present a substantial risk of harm to themselves or others. |
| 2106 | (c) Level of care 3 consists of individuals with service |
| 2107 | needs, including a licensed residential facility and a moderate |
| 2108 | level of support for standard residential habilitation services |
| 2109 | or a minimal level of support for behavior focus residential |
| 2110 | habilitation services, or individuals in supported living who |
| 2111 | require more than 6 hours a day of in-home support services. |
| 2112 | (d) Level of care 4 consists of individuals requiring less |
| 2113 | than a moderate level of residential habilitation support in a |

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| 2114 | residential placement or individuals in supported living who |
| 2115 | require 6 hours a day or less of in-home support services. |
| 2116 | (e) Level of care 5 consists of individuals who do not |
| 2117 | receive in-home support services and need minimal support |
| 2118 | services while living in independent or supported living |
| 2119 | situations or in their family home. |
| 2120 | |
| 2121 | The agency shall periodically adjust aggregate payments to p |

agency shall periodically adjust aggregate payments to plans based on encounter data to account for variations in risk levels 2122 2123 among plans' enrollees.

2124 The agency shall establish intensive behavior (6) 2125 residential habilitation rates for providers approved by the 2126 agency to provide this service. The agency shall also establish 2127 intermediate care facility for the developmentally disabledspecific payment rates for each licensed intermediate care 2128 2129 facility. Payments to intermediate care facilities for the 2130 developmentally disabled and providers of intensive behavior 2131 residential habilitation services shall be reconciled to 2132 reimburse the plan's actual payments to the facilities. 2133 Section 34. Section 409.992, Florida Statutes, is created

2134 to read:

2135 409.992 Automatic enrollment.-The agency shall 2136 automatically enroll into a comprehensive long-term care plan or 2137 a long-term care plan those Medicaid recipients who do not 2138 voluntarily choose a plan pursuant to s. 409.969. The agency 2139 shall automatically enroll recipients in plans that meet or 2140 exceed the performance or quality standards established pursuant 2141 to s. 409.967 and shall not automatically enroll recipients in a

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| 2142 | plan that is deficient in those performance or quality |
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| 2143 | standards. Except as otherwise provided in this part, the agency |
| 2144 | shall assign individuals who are deemed dually eligible for |
| 2145 | Medicaid and Medicare to a plan that provides both Medicaid and |
| 2146 | Medicare services. The agency may not engage in practices that |
| 2147 | are designed to favor one managed care plan over another. When |
| 2148 | automatically enrolling recipients in plans, the agency shall |
| 2149 | take into account the following criteria: |
| 2150 | (1) Whether the plan has sufficient network capacity to |
| 2151 | meet the needs of the recipients. |
| 2152 | (2) Whether the recipient has previously received services |
| 2153 | from one of the plan's home and community-based service |
| 2154 | providers. |
| 2155 | (3) Whether home and community-based providers in one plan |
| 2156 | are more geographically accessible to the recipient's residence |
| 2157 | than those in other plans. |
| 2158 | Section 35. This act shall take effect July 1, 2011. |
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