Bill No. HB 1011 (2012)

Amendment No.

| COMMITTEE/SUBCOMMITTEE | ACTION |
|------------------------|--------|
| ADOPTED                | (Y/N)  |
| ADOPTED AS AMENDED     | (Y/N)  |
| ADOPTED W/O OBJECTION  | (Y/N)  |
| FAILED TO ADOPT        | (Y/N)  |
| WITHDRAWN              | (Y/N)  |
| OTHER                  |        |
|                        |        |

Committee/Subcommittee hearing bill: Insurance & Banking

Subcommittee

Representative Cruz offered the following:

### Amendment (with title amendment)

Remove everything after the enacting clause and insert: Section 1. Subsection (8) of section 634.011, Florida Statutes, is amended to read:

634.011 Definitions.-As used in this part, the term:

(8) "Motor vehicle service agreement" or "service agreement" means any contract or agreement indemnifying the 11 service agreement holder for the motor vehicle listed on the 12 13 service agreement and arising out of the ownership, operation, 14 and use of the motor vehicle against loss caused by failure of any mechanical or other component part, or any mechanical or 15 other component part that does not function as it was originally 16 17 intended; however, nothing in this part shall prohibit or affect the giving, free of charge, of the usual performance guarantees 18 19 by manufacturers or dealers in connection with the sale of motor

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20 vehicles. Transactions exempt under s. 624.125 are expressly 21 excluded from this definition and are exempt from the provisions 22 of this part. Service agreements that are sold to persons other 23 than consumers and that cover motor vehicles used for commercial 24 purposes are excluded from this definition and are exempt from 25 regulation under the Florida Insurance Code. The term "motor 26 vehicle service agreement" includes any contract or agreement 27 that provides:

(a) For the coverage or protection defined in this subsection and which is issued or provided in conjunction with an additive product applied to the motor vehicle that is the subject of such contract or agreement;

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(b) For payment of vehicle protection expenses.

"Vehicle protection expenses" means a preestablished 33 1.a. 34 flat amount payable for the loss of or damage to a vehicle or expenses incurred by the service agreement holder for loss or 35 36 damage to a covered vehicle, including, but not limited to, 37 applicable deductibles under a motor vehicle insurance policy; 38 temporary vehicle rental expenses; expenses for a replacement 39 vehicle that is at least the same year, make, and model of the stolen motor vehicle; sales taxes or registration fees for a 40 41 replacement vehicle that is at least the same year, make, and 42 model of the stolen vehicle; or other incidental expenses 43 specified in the agreement.

b. "Vehicle protection product" means a product or system installed or applied to a motor vehicle or designed to prevent the theft of the motor vehicle or assist in the recovery of the stolen motor vehicle.

47 stolen motor vehicle.

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48 2. Vehicle protection expenses shall be payable in the 49 event of loss or damage to the vehicle as a result of the 50 failure of the vehicle protection product to prevent the theft 51 of the motor vehicle or to assist in the recovery of the stolen 52 motor vehicle. Vehicle protection expenses covered under the 53 agreement shall be clearly stated in the service agreement form, 54 unless the agreement provides for the payment of a 55 preestablished flat amount, in which case the service agreement 56 form shall clearly identify such amount.

Motor vehicle service agreements providing for thepayment of vehicle protection expenses shall either:

59 Reimburse a service agreement holder for the following a. 60 expenses, at a minimum: deductibles applicable to comprehensive coverage under the service agreement holder's motor vehicle 61 62 insurance policy; temporary vehicle rental expenses; sales taxes and registration fees on a replacement vehicle that is at least 63 64 the same year, make, and model of the stolen motor vehicle; and 65 the difference between the benefits paid to the service 66 agreement holder for the stolen vehicle under the service 67 agreement holder's comprehensive coverage and the actual cost of a replacement vehicle that is at least the same year, make, and 68 69 model of the stolen motor vehicle; or

70 b. Pay a preestablished flat amount to the service71 agreement holder.

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73 Payments shall not duplicate any benefits or expenses paid to 74 the service agreement holder by the insurer providing 75 comprehensive coverage under a motor vehicle insurance policy 004963 - h1011-strike.docx Published On: 1/18/2012 12:58:42 PM

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Amendment No. 76 covering the stolen motor vehicle; however, the payment of 77 vehicle protection expenses at a preestablished flat amount of 78 \$5,000 or less does not duplicate any benefits or expenses 79 payable under any comprehensive motor vehicle insurance policy; 80 or 81 (c)1. For the payment for paintless dent-removal services 82 provided by a company whose primary business is providing such 83 services. 84 2. "Paintless dent-removal" means the process of 85 removing dents, dings, and creases, including hail damage, from 86 a vehicle without affecting the existing paint finish, but does 87 not include services that involve the replacement of vehicle 88 body panels or sanding, bonding, or painting. Section 2. Paragraph (b) of subsection (3) of section 89 90 634.121, Florida Statutes, is amended, and paragraphs (c), (d), and (e) are added to that subsection, to read: 91 92 634.121 Forms, required procedures, provisions.-(3) 93 94 After the service agreement has been in effect for 60 (b) 95 days, it may not be canceled by the insurer or service agreement 96 company unless: 97 1. There has been a material misrepresentation or fraud at 98 the time of sale of the service agreement; 99 2. The agreement holder has failed to maintain the motor vehicle as prescribed by the manufacturer; 100 101 3. The odometer has been tampered with or disabled and the 102 agreement holder has failed to repair the odometer; or 004963 - h1011-strike.docx Published On: 1/18/2012 12:58:42 PM

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4. For nonpayment of premium by the agreement holder, in which case the service agreement company shall provide the agreement holder notice of cancellation by certified mail.

107 If the service agreement is canceled by the insurer or service 108 agreement company, the return of premium must not be less than 109 100 percent of the paid unearned pro rata premium, less any 110 claims paid on the agreement. If, after 60 days, the service agreement is canceled by the service agreement holder, the 111 112 insurer or service agreement company shall return directly to the agreement holder not less than 90 percent of the unearned 113 114 pro rata premium, less any claims paid on the agreement. The 115 service agreement company remains responsible for full refunds to the consumer on canceled service agreements. However, the 116 salesperson and agent are responsible for the refund of the 117 unearned pro rata commission. A service agreement company may 118 119 effectuate refunds through the issuing salesperson or agent in 120 accordance with paragraphs (c) and (d).

121 (c) If the service agreement company effectuates refunds 122 through the issuing salesperson or agent, the service agreement 123 company must send the unearned pro rata premium refund due, less 124 any unearned pro rata commission, to the salesperson or agent 125 effectuating the refund. Upon receipt, the salesperson or agent 126 must refund the unearned pro rata premium, including any unearned pro rata commission, and the sales tax refund owed to 127 128 the service agreement holder. 129 (d) The salesperson, agent, or service agreement company

130 <u>shall maintain a copy of one of the following documents, as</u> 004963 - h1011-strike.docx Published On: 1/18/2012 12:58:42 PM Page 5 of 17

| 131 | Amendment No.<br>applicable, demonstrating that the refund owed pursuant to       |
|-----|---|
| 132 | paragraph (c) has been refunded:  |
| 133 | 1. A copy of the front and back of the cancelled check for                        |
| 134 | the applicable refund amount owed to the service agreement                        |
| 135 | holder;   |
| 136 | 2. A copy of the front of the check for the applicable                            |
| 137 | refund amount owed to the service agreement holder and a copy of                  |
| 138 | the statement from the bank account on which the check was drawn                  |
| 139 | showing that the check was cashed;  |
| 140 | 3. A copy of the front of the check issued by the service                         |
| 141 | agreement company to the salesperson or agent in the amount of                    |
| 142 | the service agreement company's portion of the refund owed to                     |
| 143 | the service agreement holder and a copy of the statement from                     |
| 144 | the bank account on which the check was drawn showing that the                    |
| 145 | check was cashed;   |
| 146 | 4. A copy of a completed buyer's order demonstrating that                         |
| 147 | the applicable refund amount owed to the service agreement                        |
| 148 | holder was credited toward the purchase or lease of another                       |
| 149 | vehicle;  |
| 150 | 5. Any document received from or sent to a lender, finance                        |
| 151 | company, or creditor demonstrating that a loan or amount                          |
| 152 | financed by the agreement holder was decreased by the amount of                   |
| 153 | the applicable refund amount owed to the service agreement                        |
| 154 | holder; or  |
| 155 | 6. Any other evidence approved by the office in a written                         |
| 156 | communication to a person licensed pursuant to this part                          |
| 157 | demonstrating that the applicable refund amount due to the                        |
| 158 | service agreement holder was properly made.                                       |
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| 159 |   |
| 160 | A salesperson or agent effectuating a refund shall maintain a     |
| 161 | copy of the documentation required by this paragraph, and shall   |
| 162 | provide a copy to the service agreement company within 45 days    |
| 163 | after a request is made to either the service agreement company   |
| 164 | or the salesperson by the department or the office.               |
| 165 | (e) If the office finds that a salesperson or agent               |
| 166 | exhibits a pattern or practice of failing to properly effectuate  |
| 167 | refunds owed or to maintain and remit to the service agreement    |
| 168 | company the documentation required by paragraph (d), the office   |
| 169 | shall notify the department of its finding.                       |
| 170 | Section 3. Section 634.141, Florida Statutes, is amended          |
| 171 | to read:  |
| 172 | 634.141 Examination of companies                                  |
| 173 | <del>(1)</del> Motor vehicle service agreement companies licensed |
| 174 | under this part may be subject to periodic examination by the     |
| 175 | office in the same manner and subject to the same terms and       |
| 176 | conditions as applies to insurers under part II of chapter 624.   |
| 177 | The office is not required to conduct periodic examinations       |
| 178 | pursuant to this section, but may examine a service agreement     |
| 179 | company at its discretion. An examination conducted pursuant to   |
| 180 | this section may cover a period of only the most recent 5 years.  |
| 181 | The costs of examinations conducted pursuant to ss.               |
| 182 | 624.316(2)(e) and 624.3161(3) must not exceed ten percent of the  |
| 183 | companies prior year reported net income. The commission may by   |
| 184 | rule establish provisions whereby a company may be exempted from  |
| 185 | examination.  |
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|     | Amendment No.   |
|-----|---|
| 186 | (2) The office shall determine whether to conduct an                              |
| 187 | examination of a company by considering:  |
| 188 | (a) The amount of time that the company has been                                  |
| 189 | continuously licensed and operating under the same management                     |
| 190 | and control.  |
| 191 | (b) The company's history of compliance with applicable                           |
| 192 | <del>law.</del>   |
| 193 | (c) The number of consumer complaints against the company.                        |
| 194 | (d) The financial condition of the company, demonstrated                          |
| 195 | by the financial reports submitted pursuant to s. 634.137.                        |
| 196 | Section 4. Section 634.2855, Florida Statutes, is created                         |
| 197 | to read:  |
| 198 | 634.2855 Unauthorized entities; gifts and grantsA                                 |
| 199 | governmental unit, public agency, institution, person, firm, or                   |
| 200 | legal entity may provide money to the department to enable the                    |
| 201 | department to pursue unauthorized entities operating in                           |
| 202 | violation of this part. The department may transfer funds to                      |
| 203 | the office to investigate, discipline, sanction and take all                      |
| 204 | action consistent with this part relative to unauthorized                         |
| 205 | entities. All donations or grants of moneys to the department                     |
| 206 | shall be deposited into the Insurance Regulatory Trust Fund and                   |
| 207 | shall be separately accounted for in accordance with this                         |
| 208 | section. Moneys deposited into the Insurance Regulatory Trust                     |
| 209 | Fund pursuant to this section may be appropriated by the                          |
| 210 | Legislature, pursuant to the provisions of chapter 216, for the                   |
| 211 | purpose of enabling the department or the office to carry out                     |
| 212 | the provisions of this section. Notwithstanding the provisions                    |
| 213 | of s. 216.301 and pursuant to s. 216.351, any balance of moneys                   |
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214 <u>deposited into the Insurance Regulatory Trust Fund pursuant to</u> 215 <u>this section remaining at the end of any fiscal year shall be</u> 216 <u>available for carrying out the duties and responsibilities of</u> 217 the department or the office.

218 Section 5. Subsection (5) of section 634.312, Florida 219 Statutes, is amended to read:

220

634.312 Forms; required provisions and procedures.-

221 Each home warranty contract shall contain a (5) 222 cancellation provision. Any home warranty agreement may be 223 canceled by the purchaser within 10 days after purchase. The 224 refund must be 100 percent of the gross premium paid, less any 225 claims paid on the agreement. A reasonable administrative fee 226 may be charged, not to exceed 5 percent of the gross premium 227 paid by the warranty agreement holder. After the home warranty agreement has been in effect for 10 days, if the contract is 228 canceled by the warranty holder, a return of premium shall be 229 230 based upon 90 percent of unearned pro rata premium less any 231 claims that have been paid. If the contract is canceled by the 232 association for any reason other than for fraud or 233 misrepresentation, a return of premium shall be based upon 100 percent of unearned pro rata premium, less any claims paid on 234 235 the agreement. A home warranty association may effectuate a 236 refund through the issuing sales representative.

237 Section 6. Section 634.314, Florida Statutes, is amended 238 to read:

239

634.314 Examination of associations.-

240 (1) Home warranty associations licensed under this part 241 may be subject to periodic examinations by the office, in the 004963 - h1011-strike.docx Published On: 1/18/2012 12:58:42 PM

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| 242 | same manner and subject to the same terms and conditions as                        |
| 243 | apply to insurers under part II of chapter 624 of the insurance                    |
| 244 | code. The office is not required to conduct periodic                               |
| 245 | examinations pursuant to this section, but may examine a home                      |
| 246 | warranty company at its discretion. An examination conducted                       |
| 247 | pursuant to this section may cover a period of only the most                       |
| 248 | recent 5 years. The costs of examinations conducted pursuant to                    |
| 249 | ss. 624.316(2)(e) and 624.3161(3) must not exceed not exceed ten                   |
| 250 | percent of the companies prior year reported net income.                           |
| 251 | (2) The office shall determine whether to conduct an                               |
| 252 | examination of a home warranty association by considering:                         |
| 253 | (a) The amount of time that the association has been                               |
| 254 | continuously licensed and operating under the same management                      |
| 255 | and control.   |
| 256 | (b) The association's history of compliance with                                   |
| 257 | applicable law.  |
| 258 | (c) The number of consumer complaints against the                                  |
| 259 | association.   |
| 260 | (d) The financial condition of the association,                                    |
| 261 | demonstrated by the financial reports submitted pursuant to s.                     |
| 262 | <del>634.313.</del>  |
| 263 | Section 7. Section 634.3385, Florida Statutes, is created                          |
| 264 | to read:   |
| 265 | 634.3385 Unauthorized entities; gifts and grantsA                                  |
| 266 | governmental unit, public agency, institution, person, firm, or                    |
| 267 | legal entity may provide money to the department to enable the                     |
| 268 | department to pursue unauthorized entities operating in                            |
| 269 | violation of this part. The department may transfer funds to                       |
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Amendment No. 270 the office to investigate, discipline, sanction and take all 271 action consistent with this part relative to unauthorized 272 entities. All donations or grants of moneys to the department 273 shall be deposited into the Insurance Regulatory Trust Fund and 274 shall be separately accounted for in accordance with this 275 section. Moneys deposited into the Insurance Regulatory Trust 276 Fund pursuant to this section may be appropriated by the 277 Legislature, pursuant to the provisions of chapter 216, for the 278 purpose of enabling the department or the office to carry out 279 the provisions of this section. Notwithstanding the provisions 280 of s. 216.301 and pursuant to s. 216.351, any balance of moneys 281 deposited into the Insurance Regulatory Trust Fund pursuant to 282 this section remaining at the end of any fiscal year shall be available for carrying out the duties and responsibilities of 283 284 the department or the office. 285

285 Section 8. Section 634.414, Florida Statutes, is amended 286 to read:

287

634.414 Forms; required provisions.-

288 Each service warranty contract shall contain a (1) 289 cancellation provision. If the contract is canceled by the 290 warranty holder, return of premium shall be based upon no less 291 than 90 percent of unearned pro rata premium less any claims 292 that have been paid or less the cost of repairs made on behalf 293 of the warranty holder. If the contract is canceled by the 294 association, return of premium shall be based upon 100 percent 295 of unearned pro rata premium, less any claims paid or the cost 296 of repairs made on behalf of the warranty holder. Service

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| 297 | warranty | associations  | may | effectuate | refunds | through | the | issuing |
|-----|----------|---------------|-----|------------|---------|---------|-----|---------|
| 298 | sales re | presentative. |     |            |         |         |     |         |

299 (2) Refunds owed pursuant to this section may be made by 300 cash, check, store credit, gift card, or other similar means. 301 Upon request of the service warranty holder the refund shall be 302 remitted by check.

(3) (2) By July 1, 2011, each service warranty contract 303 304 sold in this state must be accompanied by a written disclosure 305 to the consumer that the rate charged for the contract is not 306 subject to regulation by the office. A service warranty 307 association may comply with this requirement by including such 308 disclosure in its service warranty contract form or in a 309 separate written notice provided to the consumer at the time of 310 sale.

311 Section 9. Section 634.416, Florida Statutes, is amended 312 to read:

313

634.416 Examination of associations.-

314 (1) (a) Service warranty associations licensed under this 315 part may be subject to periodic examination by the office, in 316 the same manner and subject to the same terms and conditions 317 that apply to insurers under part II of chapter 624. The office 318 is not required to conduct periodic examinations pursuant to this section, but may examine a service warranty company at its 319 discretion. An examination conducted pursuant to this section 320 321 may cover a period of only the most recent 5 years. The costs of 322 examinations conducted pursuant to ss. 624.316(2)(e) and 323 624.3161(3) must not exceed not exceed ten percent of the 324 companies prior year reported net income. 004963 - h1011-strike.docx Published On: 1/18/2012 12:58:42 PM

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| 325 | (b) The office shall determine whether to conduct an                               |
| 326 | examination of a service warranty association by considering:                      |
| 327 | 1. The amount of time that the association has been                                |
| 328 | continuously licensed and operating under the same management                      |
| 329 | and control.   |
| 330 | 2. The association's history of compliance with applicable                         |
| 331 | <del>law.</del>  |
| 332 | 3. The number of consumer complaints against the                                   |
| 333 | association.   |
| 334 | 4. The financial condition of the association,                                     |
| 335 | demonstrated by the financial reports submitted pursuant to s.                     |
| 336 | <del>634.313.</del>  |
| 337 | (2) The rate charged a service warranty association by                             |
| 338 | the office for examination may be adjusted to reflect the amount                   |
| 339 | collected for the Form 10-K filing fee as provided in this                         |
| 340 | section.   |
| 341 | (3) On or before May 1 of each year, an association may                            |
| 342 | submit to the office the Form 10-K, as filed with the United                       |
| 343 | States Securities and Exchange Commission pursuant to the                          |
| 344 | Securities Exchange Act of 1934, as amended. Upon receipt and                      |
| 345 | review of the most current Form 10-K, the office may waive the                     |
| 346 | examination requirement; if the office determines not to waive                     |
| 347 | the examination, such examination will be limited to that                          |
| 348 | examination necessary to ensure compliance with this part. The                     |
| 349 | Form 10-K shall be accompanied by a filing fee of \$2,000 to be                    |
| 350 | deposited into the Insurance Regulatory Trust Fund.                                |
| 351 | (4) The office is not required to examine an association                           |
| 352 | that has less than \$20,000 in gross written premiums as                           |
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Amendment No. 353 reflected in its most recent annual statement. The office may 354 examine such an association if it has reason to believe that the 355 association may be in violation of this part or is otherwise in 356 an unsound financial condition. If the office examines an 357 association that has less than \$20,000 in gross written 358 premiums, the examination fee may not exceed 5 percent of the gross written premiums of the association. 359 360 Section 10. Section 634.4385, Florida Statutes, is created 361 to read: 634.4385 Unauthorized entities; gifts and grants.-A 362 363 governmental unit, public agency, institution, person, firm, or 364 legal entity may provide money to the department to enable the 365 department to pursue unauthorized entities operating in violation of this part. The department may transfer funds to 366 the office to investigate, discipline, sanction and take all 367 368 action consistent with this part relative to unauthorized entities. All donations or grants of moneys to the department 369 370 shall be deposited into the Insurance Regulatory Trust Fund and 371 shall be separately accounted for in accordance with this 372 section. Moneys deposited into the Insurance Regulatory Trust 373 Fund pursuant to this section may be appropriated by the 374 Legislature, pursuant to the provisions of chapter 216, for the purpose of enabling the department or the office to carry out 375 the provisions of this section. Notwithstanding the provisions 376 of s. 216.301 and pursuant to s. 216.351, any balance of moneys 377 deposited into the Insurance Regulatory Trust Fund pursuant to 378 379 this section remaining at the end of any fiscal year shall be

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| 380 | Amendment No.<br>available for carrying out the duties and responsibilities of     |
|-----|--|
| 381 | the department or the office.  |
| 382 | Section 11. This act shall take effect July 1, 2012.                               |
| 383 |  |
| 384 |  |
| 385 |  |
| 386 | TITLE AMENDMENT  |
| 387 | Remove the entire title and insert:  |
| 388 | A bill to be entitled  |
| 389 | An act relating to warranty associations; amending s. 634.011,                     |
| 390 | F.S.; redefining motor vehicle service agreement; amending s.                      |
| 391 | 634.121, F.S.; providing criteria for a motor vehicle service                      |
| 392 | agreement company to effectuate refunds through the issuing                        |
| 393 | salesperson or agent; requiring the salesperson, agent, or                         |
| 394 | service agreement company to maintain a copy of certain                            |
| 395 | documents; requiring a salesperson or agent to provide a copy of                   |
| 396 | a document to the service agreement company if requested by the                    |
| 397 | Department of Financial Services or the Office of Insurance                        |
| 398 | Regulation; requiring the Office of Insurance Regulation to                        |
| 399 | provide to the department findings that a salesperson or agent                     |
| 400 | exhibits a pattern or practice of failing to effectuate refunds                    |
| 401 | or to maintain and remit to the service agreement company the                      |
| 402 | required documentation; amending s. 634.141, F.S.; authorizing                     |
| 403 | rather than requiring the Office of Insurance Regulation to                        |
| 404 | examine service agreement companies; limiting the examination                      |
| 405 | period to the most recent 5 years limiting the costs of certain                    |
| 406 | examinations; removing the requirement that the Financial                          |
| 407 | Services Commission establish rules for conducting examinations;                   |
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408 removing the criteria for determining whether an examination is 409 warranted; creating s. 634.2855, F.S.; authorizing a 410 governmental entity, public agency, institution, person, firm, 411 or legal entity to provide money to the Department of Financial 412 Services to pursue unauthorized entities operating as motor 413 vehicle service agreement companies; amending s. 634.312, F.S.; 414 authorizing a home warranty association to effectuate a refund 415 through the issuing sales representative; amending s. 634.314, 416 F.S.; authorizing rather than requiring the Office of Insurance 417 Regulation to examine home warranty associations; limiting the 418 examination period to the most recent 5 years; removing the requirement that the Financial Services Commission establish 419 420 rules for conducting examinations; removing the criteria for determining whether an examination is warranted; creating s. 421 634.3385, F.S.; authorizing a governmental entity, public 422 423 agency, institution, person, firm, or legal entity to provide money to the Department of Financial Services to pursue 424 425 unauthorized entities operating as home warranty associations; 426 amending s. 634.414, F.S.; authorizing service warranty 427 associations to effectuate refunds through the issuing sales 428 representative; authorizing a service warranty association to 429 issue refunds by cash, check, store credit, gift card, or other 430 similar means; amending s. 634.416, F.S.; authorizing rather 431 than requiring the Office of Insurance Regulation to examine service warranty associations; limiting the examination period 432 to the most recent 5 years limiting the costs of certain 433 examinations; removing the requirement that the Financial 434 Services Commission establish rules for conducting examinations; 435 004963 - h1011-strike.docx Published On: 1/18/2012 12:58:42 PM Page 16 of 17

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| 436 | Amendment No.<br>removing the criteria for determining whether an examination is |
|-----|--|
| 437 | warranted; removing provisions relating to the rates charged a                   |
| 438 | to service warranty association for examinations; removing the                   |
| 439 | provision authorizing the Office of Insurance Regulation to                      |
| 440 | waive the examination requirement upon receipt and review of the                 |
| 441 | Form 10-K; creating s. 634.4385, F.S.; authorizing a                             |
| 442 | governmental entity, public agency, institution, person, firm,                   |
| 443 | or legal entity to provide money to the Department of Financial                  |
| 444 | Services to pursue unauthorized entities operating as service                    |
| 445 | warranty associations; providing an effective date.                              |

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