1

2012 Legislature

2 An act relating to warranty associations; amending s. 3 634.011, F.S.; revising the definition of the term 4 "motor vehicle service agreement"; amending s. 5 634.121, F.S.; providing criteria for a motor vehicle 6 service agreement company to effectuate refunds 7 through the issuing salesperson or agent; requiring 8 the salesperson, agent, or service agreement company 9 to maintain a copy of certain documents; requiring a 10 salesperson or agent to provide a copy of a document 11 to the service agreement company if requested by the Department of Financial Services or the Office of 12 Insurance Regulation; requiring the office to provide 13 14 to the department findings that a salesperson or agent 15 exhibits a pattern or practice of failing to 16 effectuate refunds or to maintain and remit to the 17 service agreement company the required documentation; amending s. 634.141, F.S.; authorizing rather than 18 19 requiring the office to examine service agreement 20 companies; limiting the examination period to the most 21 recent 5 years; limiting the cost of certain 22 examinations; creating s. 634.2855, F.S.; authorizing 23 a governmental entity, public agency, institution, 24 person, firm, or legal entity to provide money to the 25 department to pursue unauthorized entities operating 26 as motor vehicle service agreement companies; 27 providing requirements for the deposit of the money; 28 providing that funds remaining at the end of any Page 1 of 16

CODING: Words stricken are deletions; words <u>underlined</u> are additions.

hb1011-03-er

2012 Legislature

29 fiscal year shall be available for carrying out duties 30 and responsibilities of the department or the office; 31 amending s. 634.312, F.S.; authorizing a home warranty 32 association to effectuate a refund through the issuing sales representative; amending s. 634.314, F.S.; 33 34 authorizing rather than requiring the office to 35 examine home warranty associations; limiting the 36 examination period to the most recent 5 years; 37 limiting the cost of certain examinations; removing 38 the requirement that the commission establish rules 39 for conducting examinations; removing the criteria for determining whether an examination is warranted; 40 creating s. 634.3385, F.S.; authorizing a governmental 41 entity, public agency, institution, person, firm, or 42 43 legal entity to provide money to the department to 44 pursue unauthorized entities operating as home warranty associations; providing that funds remaining 45 at the end of any fiscal year shall be available for 46 47 carrying out duties and responsibilities of the 48 department or the office; amending s. 634.414, F.S.; 49 authorizing service warranty associations to 50 effectuate refunds through the issuing sales 51 representative; authorizing a service warranty 52 association to issue refunds by cash, check, store 53 credit, gift card, or other similar means; amending s. 54 634.416, F.S.; authorizing rather than requiring the 55 office to examine service warranty associations; 56 limiting the examination period to the most recent 5 Page 2 of 16

FLORIDA HOUSE OF REPRESENTATIVES

2012 Legislature

	CODINC: Words stricken are deletions: words underlined are additions
84	other component part that does not function as it was originally Page 3 of 16
o∠ 83	and use of the motor vehicle against loss caused by failure of any mechanical or other component part, or any mechanical or
81	service agreement and arising out of the ownership, operation, and use of the motor vehicle against loss caused by failure of
80 81	service agreement holder for the motor vehicle listed on the
	agreement" means any contract or agreement indemnifying the
79	
78	(8) "Motor vehicle service agreement" or "service
77	634.011 DefinitionsAs used in this part, the term:
76	Statutes, is amended to read:
75	Section 1. Subsection (8) of section 634.011, Florida
74	
73	Be It Enacted by the Legislature of the State of Florida:
72	
71	effective date.
70	of the department or the office; providing an
69	available for carrying out duties and responsibilities
68	remaining at the end of any fiscal year shall be
67	as service warranty associations; providing that funds
66	department to pursue unauthorized entities operating
65	person, firm, or legal entity to provide money to the
64	a governmental entity, public agency, institution,
63	examinations; creating s. 634.4385, F.S.; authorizing
62	charged a to service warranty association for
61	warranted; removing provisions relating to the rates
60	criteria for determining whether an examination is
59	rules for conducting examinations; removing the
58	removing the requirement that the commission establish
57	years; limiting the costs of certain examinations;

2012 Legislature

85 intended; however, nothing in this part shall prohibit or affect 86 the giving, free of charge, of the usual performance guarantees 87 by manufacturers or dealers in connection with the sale of motor 88 vehicles. Transactions exempt under s. 624.125 are expressly 89 excluded from this definition and are exempt from the provisions 90 of this part. Service agreements that are sold to persons other 91 than consumers and that cover motor vehicles used for commercial 92 purposes are excluded from this definition and are exempt from regulation under the Florida Insurance Code. The term "motor 93 94 vehicle service agreement" includes any contract or agreement 95 that provides:

96 (a) For the coverage or protection defined in this 97 subsection and which is issued or provided in conjunction with 98 an additive product applied to the motor vehicle that is the 99 subject of such contract or agreement;

100

(b) For payment of vehicle protection expenses.

"Vehicle protection expenses" means a preestablished 101 1.a. 102 flat amount payable for the loss of or damage to a vehicle or 103 expenses incurred by the service agreement holder for loss or 104 damage to a covered vehicle, including, but not limited to, 105 applicable deductibles under a motor vehicle insurance policy; 106 temporary vehicle rental expenses; expenses for a replacement 107 vehicle that is at least the same year, make, and model of the 108 stolen motor vehicle; sales taxes or registration fees for a 109 replacement vehicle that is at least the same year, make, and 110 model of the stolen vehicle; or other incidental expenses specified in the agreement. 111

112

b. "Vehicle protection product" means a product or system
Page 4 of 16

2012 Legislature

113 installed or applied to a motor vehicle or designed to prevent 114 the theft of the motor vehicle or assist in the recovery of the 115 stolen motor vehicle.

116 2. Vehicle protection expenses shall be payable in the 117 event of loss or damage to the vehicle as a result of the 118 failure of the vehicle protection product to prevent the theft 119 of the motor vehicle or to assist in the recovery of the stolen motor vehicle. Vehicle protection expenses covered under the 120 121 agreement shall be clearly stated in the service agreement form, 122 unless the agreement provides for the payment of a preestablished flat amount, in which case the service agreement 123 124 form shall clearly identify such amount.

125 3. Motor vehicle service agreements providing for the126 payment of vehicle protection expenses shall either:

127 Reimburse a service agreement holder for the following a. 128 expenses, at a minimum: deductibles applicable to comprehensive 129 coverage under the service agreement holder's motor vehicle 130 insurance policy; temporary vehicle rental expenses; sales taxes 131 and registration fees on a replacement vehicle that is at least 132 the same year, make, and model of the stolen motor vehicle; and 133 the difference between the benefits paid to the service agreement holder for the stolen vehicle under the service 134 135 agreement holder's comprehensive coverage and the actual cost of 136 a replacement vehicle that is at least the same year, make, and model of the stolen motor vehicle; or 137

b. Pay a preestablished flat amount to the serviceagreement holder.

140

Page 5 of 16

160

161

2012 Legislature

Payments shall not duplicate any benefits or expenses paid to 141 142 the service agreement holder by the insurer providing 143 comprehensive coverage under a motor vehicle insurance policy 144 covering the stolen motor vehicle; however, the payment of 145 vehicle protection expenses at a preestablished flat amount of 146 \$5,000 or less does not duplicate any benefits or expenses 147 payable under any comprehensive motor vehicle insurance policy; 148 or

(c)1. For the payment for paintless dent-removal services provided by a company whose primary business is providing such services.

152 2. "Paintless dent-removal" means the process of removing 153 dents, dings, and creases, including hail damage, from a vehicle 154 without affecting the existing paint finish, but does not 155 include services that involve the replacement of vehicle body 156 panels or sanding, bonding, or painting.

Section 2. Paragraph (b) of subsection (3) of section 634.121, Florida Statutes, is amended, and paragraphs (c), (d), and (e) are added to that subsection, to read:

634.121 Forms, required procedures, provisions.-

(b) After the service agreement has been in effect for 60
days, it may not be canceled by the insurer or service agreement
company unless:

165 1. There has been a material misrepresentation or fraud at166 the time of sale of the service agreement;

167 2. The agreement holder has failed to maintain the motor168 vehicle as prescribed by the manufacturer;

Page 6 of 16

174

2012 Legislature

169 3. The odometer has been tampered with or disabled and the170 agreement holder has failed to repair the odometer; or

4. For nonpayment of premium by the agreement holder, in
which case the service agreement company shall provide the
agreement holder notice of cancellation by certified mail.

175 If the service agreement is canceled by the insurer or service 176 agreement company, the return of premium must not be less than 177 100 percent of the paid unearned pro rata premium, less any claims paid on the agreement. If, after 60 days, the service 178 179 agreement is canceled by the service agreement holder, the 180 insurer or service agreement company shall return directly to the agreement holder not less than 90 percent of the unearned 181 182 pro rata premium, less any claims paid on the agreement. The 183 service agreement company remains responsible for full refunds 184 to the consumer on canceled service agreements. However, the 185 salesperson and agent are responsible for the refund of the 186 unearned pro rata commission. A service agreement company may 187 effectuate refunds through the issuing salesperson or agent in 188 accordance with paragraphs (c) and (d).

189 If the service agreement company effectuates refunds (C) 190 through the issuing salesperson or agent, the service agreement 191 company must send the unearned pro rata premium refund due, less any unearned pro rata commission, to the salesperson or agent 192 193 effectuating the refund. Upon receipt, the salesperson or agent 194 must refund the unearned pro rata premium, including any unearned pro rata commission, and the sales tax refund owed to 195 196 the service agreement holder.

Page 7 of 16

FLORIDA HOUSE OF REPRESENTATIVES

2012 Legislature

197	(d) The salesperson, agent, or service agreement company
198	shall maintain a copy of one of the following documents, as
199	applicable, demonstrating that the refund owed pursuant to
200	paragraph (c) has been refunded:
201	1. A copy of the front and back of the cancelled check for
202	the applicable refund amount owed to the service agreement
203	holder;
204	2. A copy of the front of the check for the applicable
205	refund amount owed to the service agreement holder and a copy of
206	the statement from the bank account on which the check was drawn
207	showing that the check was cashed;
208	3. A copy of the front of the check issued by the service
209	agreement company to the salesperson or agent in the amount of
210	the service agreement company's portion of the refund owed to
211	the service agreement holder and a copy of the statement from
212	the bank account on which the check was drawn showing that the
213	check was cashed;
214	4. A copy of a completed buyer's order demonstrating that
215	the applicable refund amount owed to the service agreement
216	holder was credited toward the purchase or lease of another
217	vehicle;
218	5. Any document received from or sent to a lender, finance
219	company, or creditor demonstrating that a loan or amount
220	financed by the agreement holder was decreased by the amount of
221	the applicable refund amount owed to the service agreement
222	holder; or
223	6. Any other evidence approved by the office in a written
224	communication to a person licensed pursuant to this part
	Page 8 of 16

FLORIDA HOUSE OF REPRESENTATIVES

2012 Legislature

225	demonstrating that the applicable refund amount due to the
226	service agreement holder was properly made.
227	
228	<u>A salesperson or agent effectuating a refund shall maintain a</u>
229	copy of the documentation required by this paragraph and shall
230	provide a copy to the service agreement company within 45 days
231	after a request is made by the department or the office to
232	either the service agreement company or the salesperson.
233	(e) If the office finds that a salesperson or agent
234	exhibits a pattern or practice of failing to properly effectuate
235	refunds owed or to maintain and remit to the service agreement
236	company the documentation required by paragraph (d), the office
237	shall notify the department of its finding.
238	Section 3. Subsection (1) of section 634.141, Florida
239	Statutes, is amended to read:
240	634.141 Examination of companies
241	(1) Motor vehicle service agreement companies licensed
242	under this part may be subject to periodic examination by the
243	office in the same manner and subject to the same terms and
244	conditions as <u>apply</u> applies to insurers under part II of chapter
245	624. The office is not required to conduct periodic examinations
246	pursuant to this section, but may examine a service agreement
247	company at its discretion. An examination conducted pursuant to
248	this section may cover a period of only the most recent 5 years.
249	The costs of examinations conducted pursuant to ss.
250	624.316(2)(e) and 624.3161(3) may not exceed 10 percent of the
251	companies' reported net income for the prior year. The
252	commission may by rule establish provisions whereby a company
I	Page 9 of 16

2012 Legislature

253	may be exempted from examination.
254	Section 4. Section 634.2855, Florida Statutes, is created
255	to read:
256	634.2855 Unauthorized entities; gifts and grantsA
257	governmental unit, public agency, institution, person, firm, or
258	legal entity may provide money to the department to enable the
259	department to pursue unauthorized entities operating in
260	violation of this part. The department may transfer funds to the
261	office to investigate, discipline, sanction, and take all action
262	consistent with this part relative to unauthorized entities. All
263	donations or grants of moneys to the department shall be
264	deposited into the Insurance Regulatory Trust Fund and shall be
265	separately accounted for in accordance with this section. Moneys
266	deposited into the Insurance Regulatory Trust Fund pursuant to
267	this section may be appropriated by the Legislature, pursuant to
268	chapter 216, for the purpose of enabling the department or the
269	office to carry out the provisions of this section.
270	Notwithstanding s. 216.301 and pursuant to s. 216.351, any
271	balance of moneys deposited into the Insurance Regulatory Trust
272	Fund pursuant to this section remaining at the end of any fiscal
273	year shall be available for carrying out the duties and
274	responsibilities of the department or the office.
275	Section 5. Subsection (5) of section 634.312, Florida
276	Statutes, is amended to read:
277	634.312 Forms; required provisions and procedures
278	(5) Each home warranty contract shall contain a
279	cancellation provision. Any home warranty agreement may be
280	canceled by the purchaser within 10 days after purchase. The
I	Page 10 of 16

2012 Legislature

281 refund must be 100 percent of the gross premium paid, less any 282 claims paid on the agreement. A reasonable administrative fee 283 may be charged, not to exceed 5 percent of the gross premium 284 paid by the warranty agreement holder. After the home warranty 285 agreement has been in effect for 10 days, if the contract is 286 canceled by the warranty holder, a return of premium shall be 287 based upon 90 percent of unearned pro rata premium less any 288 claims that have been paid. If the contract is canceled by the 289 association for any reason other than for fraud or 290 misrepresentation, a return of premium shall be based upon 100 percent of unearned pro rata premium, less any claims paid on 291 292 the agreement. A home warranty association may effectuate a 293 refund through the issuing sales representative.

294 Section 6. Section 634.314, Florida Statutes, is amended 295 to read:

296

634.314 Examination of associations.-

297 (1) Home warranty associations licensed under this part 298 may be subject to periodic examinations by the office, in the same manner and subject to the same terms and conditions as 299 300 apply to insurers under part II of chapter 624 of the insurance 301 code. The office is not required to conduct periodic 302 examinations pursuant to this section, but may examine a home 303 warranty company at its discretion. An examination conducted 304 pursuant to this section may cover a period of only the most 305 recent 5 years. The costs of examinations conducted pursuant to 306 ss. 624.316(2)(e) and 624.3161(3) may not exceed 10 percent of 307 the companies' reported net income for the prior year. 308 The office shall determine whether to conduct an (2)

Page 11 of 16

2012 Legislature

309	examination of a home warranty association by considering:
310	(a) The amount of time that the association has been
311	continuously licensed and operating under the same management
312	and control.
313	(b) The association's history of compliance with
314	applicable law.
315	(c) The number of consumer complaints against the
316	association.
317	(d) The financial condition of the association,
318	demonstrated by the financial reports submitted pursuant to s.
319	634.313.
320	Section 7. Section 634.3385, Florida Statutes, is created
321	to read:
322	634.3385 Unauthorized entities; gifts and grantsA
323	governmental unit, public agency, institution, person, firm, or
324	legal entity may provide money to the department to enable the
325	department to pursue unauthorized entities operating in
326	violation of this part. The department may transfer funds to the
327	office to investigate, discipline, sanction, and take all action
328	consistent with this part relative to unauthorized entities. All
329	donations or grants of moneys to the department shall be
330	deposited into the Insurance Regulatory Trust Fund and shall be
331	separately accounted for in accordance with this section. Moneys
332	deposited into the Insurance Regulatory Trust Fund pursuant to
333	this section may be appropriated by the Legislature, pursuant to
334	chapter 216, for the purpose of enabling the department or the
335	office to carry out the provisions of this section.
336	Notwithstanding s. 216.301 and pursuant to s. 216.351, any

Page 12 of 16

2012 Legislature

337	balance of moneys deposited into the Insurance Regulatory Trust
338	Fund pursuant to this section remaining at the end of any fiscal
339	year shall be available for carrying out the duties and
340	responsibilities of the department or the office.
341	Section 8. Section 634.414, Florida Statutes, is amended
342	to read:
343	634.414 Forms; required provisions
344	(1) Each service warranty contract shall contain a
345	cancellation provision. If the contract is canceled by the
346	warranty holder, return of premium shall be based upon no less

holder, return of premium shall be based upon no less 340 347 than 90 percent of unearned pro rata premium less any claims that have been paid or less the cost of repairs made on behalf 348 349 of the warranty holder. If the contract is canceled by the 350 association, return of premium shall be based upon 100 percent 351 of unearned pro rata premium, less any claims paid or the cost 352 of repairs made on behalf of the warranty holder. Service warranty associations may effectuate refunds through the issuing 353 354 sales representative.

355 (2) Refunds owed pursuant to this section may be made by 356 cash, check, store credit, gift card, or other similar means. 357 Upon request of the service warranty holder, the refund shall be 358 remitted by check.

359 <u>(3)(2)</u> By July 1, 2011, each service warranty contract 360 sold in this state must be accompanied by a written disclosure 361 to the consumer that the rate charged for the contract is not 362 subject to regulation by the office. A service warranty 363 association may comply with this requirement by including such 364 disclosure in its service warranty contract form or in a

Page 13 of 16

2012 Legislature

365 separate written notice provided to the consumer at the time of 366 sale. 367 Section 9. Section 634.416, Florida Statutes, is amended 368 to read: 369 634.416 Examination of associations.-370 (1) (a) Service warranty associations licensed under this 371 part may be subject to periodic examination by the office, in 372 the same manner and subject to the same terms and conditions 373 that apply to insurers under part II of chapter 624. The office 374 is not required to conduct periodic examinations pursuant to 375 this section, but may examine a service warranty company at its 376 discretion. An examination conducted pursuant to this section 377 may cover a period of only the most recent 5 years. The costs of 378 examinations conducted pursuant to ss. 624.316(2)(e) and 379 624.3161(3) may not exceed 10 percent of the companies' reported 380 net income for the prior year. 381 (b) The office shall determine whether to conduct an 382 examination of a service warranty association by considering: 383 1. The amount of time that the association has been 384 continuously licensed and operating under the same management 385 and control. 386 2. The association's history of compliance with applicable 387 law. 388 3. The number of consumer complaints against the 389 association. 390 4. The financial condition of the association, 391 demonstrated by the financial reports submitted pursuant to s. 392 634.313. Page 14 of 16

2012 Legislature

393 (2) The rate charged a service warranty association by the 394 office for examination may be adjusted to reflect the amount 395 collected for the Form 10-K filing fee as provided in this 396 section.

397 (2) (3) On or before May 1 of each year, an association may 398 submit to the office the Form 10-K, as filed with the United 399 States Securities and Exchange Commission pursuant to the 400 Securities Exchange Act of 1934, as amended. Upon receipt and 401 review of the most current Form 10-K, the office may waive the examination requirement; if the office determines not to waive 402 403 the examination, such examination will be limited to that examination necessary to ensure compliance with this part. The 404 405 Form 10-K shall be accompanied by a filing fee of \$2,000 to be 406 deposited into the Insurance Regulatory Trust Fund.

407 (3) (4) The office is not required to examine an 408 association that has less than \$20,000 in gross written premiums 409 as reflected in its most recent annual statement. The office may 410 examine such an association if it has reason to believe that the 411 association may be in violation of this part or is otherwise in 412 an unsound financial condition. If the office examines an 413 association that has less than \$20,000 in gross written 414 premiums, the examination fee may not exceed 5 percent of the 415 gross written premiums of the association.

416 Section 10. Section 634.4385, Florida Statutes, is created 417 to read:

418 <u>634.4385</u> Unauthorized entities; gifts and grants.—A 419 governmental unit, public agency, institution, person, firm, or 420 legal entity may provide money to the department to enable the

Page 15 of 16

FLORIDA	HOUSE	OF REPRE	SENTATIVES
---------	-------	----------	------------

2012 Legislature

421	department to pursue unauthorized entities operating in
422	violation of this part. The department may transfer funds to the
423	office to investigate, discipline, sanction, and take all action
424	consistent with this part relative to unauthorized entities. All
425	donations or grants of moneys to the department shall be
426	deposited into the Insurance Regulatory Trust Fund and shall be
427	separately accounted for in accordance with this section. Moneys
428	deposited into the Insurance Regulatory Trust Fund pursuant to
429	this section may be appropriated by the Legislature, pursuant to
430	chapter 216, for the purpose of enabling the department or the
431	office to carry out the provisions of this section.
432	Notwithstanding s. 216.301 and pursuant to s. 216.351, any
433	balance of moneys deposited into the Insurance Regulatory Trust
434	Fund pursuant to this section remaining at the end of any fiscal
435	year shall be available for carrying out the duties and
436	responsibilities of the department or the office.
437	Section 11. This act shall take effect July 1, 2012.

Page 16 of 16