Bill No. CS/HB 1017 (2013)

Amendment No. 1

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COMMITTEE/SUBCOMMITTEE	ACTION
ADOPTED	(Y/N)
ADOPTED AS AMENDED	(Y/N)
ADOPTED W/O OBJECTION	(Y/N)
FAILED TO ADOPT	(Y/N)
WITHDRAWN	(Y/N)
OTHER	

Committee/Subcommittee hearing bill: Appropriations Committee Representative Fresen offered the following:

Amendment	(with	title	amendment)
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Remove everything after the enacting clause and insert: Section 1. Section 255.0991, Florida Statutes, is created to read:

255.0991 Preference to Florida businesses.-

9 (1) (a) When a business that is not a local business is the lowest responsive bidder and the bid of a local business is no 10 more than 10 percent above the lowest bid or, in the alternative 11 the actual dollar bid is no more than the established dollar 12 threshold for that competitive solicitation above the lowest 13 14 bid, an agency, university, college, school district, or other 15 political subdivision shall grant a preference to the local 16 business by offering the local business and the nonlocal 17 business that was the lowest responsive bidder an opportunity to submit a best and final bid equal to or lower than the amount of 18 19 the lowest bid. 20 (b) The contract award shall be made to the bidder 167411 - h1017-Fresen-strike1.docx Published On: 4/9/2013 7:58:09 PM

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21	Amendment No. 1 submitting the lowest best and final bid. In the case of a tie
22	in the best and final bid between the local business and the
23	nonlocal business, the contract award shall be made to the local
24	business.
25	(2) A business that intentionally misrepresents its
26	qualifications as a local business in a proposal or bid
27	submitted to an agency, university, college, school district, or
28	other political subdivision shall lose the privilege to claim
29	local preference status for a period of 2 years.
30	(3) This section does not apply to a competitive
31	solicitation if:
32	1. Such preference is prohibited by law.
33	2. The competitive solicitation is designated for small
34	business.
35	3. The competitive solicitation requires emergency action.
36	4. It is available only from a single source.
37	(4) As used in this section, the term:
38	(a) "Local business" means a business entity of which:
39	1. The business's principal place of business has been
40	located in the state for at least 1 year.
41	2. At least 60 percent of the business's employees reside
42	in the state at the time of contract award.
43	(b) "Principal place of business" means a fully
44	operational office at which the majority of the business's
45	employees and principals are located.
46	(5) This section does not apply to transportation projects
47	which are funded, in whole or in part, by federal aid funds.

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48 Section 2. Section 283.35, Florida Statutes, is amended to 49 read:

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50 283.35 Preference given printing within the state.- When 51 awarding a contract to have materials printed, the agency, 52 university, college, school district, or other political 53 subdivision of this state awarding the contract shall grant a 54 preference to the lowest responsible and responsive vendor 55 having a principal place of business within this state <u>in</u> 56 accordance with either subsection (1) or subsection (2).

The preference shall be 5 percent if the lowest bid is 57 (1) submitted by a vendor whose principal place of business is 58 59 located outside the state and if the printing can be performed in this state at a level of quality comparable to that 60 61 obtainable from the vendor submitting the lowest bid located outside the state. As used in this subsection section, the term 62 63 "other political subdivision of this state" does not include counties or municipalities. 64

65 (2) (a)1. When a business that is not a local business is 66 the lowest responsive bidder and the bid of a local business is 67 no more than 10 percent above the lowest bid or, in the 68 alternative the actual dollar bid is no more than the 69 established dollar threshold for that competitive solicitation 70 above the lowest bid, an agency, university, college, school 71 district, or other political subdivision shall grant a 72 preference to the local business by offering the local business 73 and the nonlocal business that was the lowest responsive bidder 74 an opportunity to submit a best and final bid equal to or lower 75 than the amount of the lowest bid.

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Bill No. CS/HB 1017 (2013) Amendment No. 1 76 2. The contract award shall be made to the bidder 77 submitting the lowest best and final bid. In the case of a tie 78 in the best and final bid between the local business and the 79 nonlocal business, the contract award shall be made to the local 80 business. 81 (b) A business that intentionally misrepresents its 82 qualifications as a local business in a proposal or bid submitted to an agency, university, college, school district, or 83 other political subdivision shall lose the privilege to claim 84 85 local preference status for a period of 2 years. 86 This subsection does not apply to a competitive (C) 87 solicitation if: 1. Such preference is prohibited by law. 88 89 2. The competitive solicitation is designated for small 90 business. 91 3. The competitive solicitation requires emergency action. 4. It is available only from a single source. 92 93 (d) As used in this subsection, the term: 1. "Local business" means a business entity of which: 94 The business's principal place of business has been 95 a. 96 located in the state for at least 1 year. 97 b. At least 60 percent of the business's employees reside 98 in the state at the time of contract award. 2. "Principal place of business" means a fully operational 99 office at which the majority of the business's employees and 100 principals are located. 101 Section 3. Section 287.084, Florida Statutes, is amended 102 103 to read: 167411 - h1017-Fresen-strike1.docx Published On: 4/9/2013 7:58:09 PM Page 4 of 9

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104

287.084 Preference to Florida businesses.-

105 (1) (a) When an agency, university, college, school district, or other political subdivision of the state is 106 required to make purchases of personal property through 107 108 competitive solicitation and the lowest responsible and 109 responsive bid, proposal, or reply is by a vendor whose 110 principal place of business is in another a state or political 111 subdivision thereof, the agency, university, college, school district, or other political subdivision must grant a 112 113 preference for the purchase of such personal property to the 114 lowest responsible and responsive vendor having a principal 115 place of business in this state in accordance with either subsection (2) or subsection (3). 116

(2) (a)1. If the lowest responsible and responsive bid, 117 proposal, or reply is by a vendor whose principal place of 118 119 business is a state or political subdivision which grants a 120 preference for the purchase of such personal property to a 121 person whose principal place of business is in such state, then 122 the agency, university, college, school district, or other political subdivision of this state shall award a preference to 123 124 the lowest responsible and responsive vendor having a principal 125 place of business within this state, which preference is equal 126 to the preference granted by the state or political subdivision 127 thereof in which the lowest responsible and responsive vendor has its principal place of business. In a competitive 128 solicitation in which the lowest bid is submitted by a vendor 129 whose principal place of business is located outside the state 130 131 and that state does not grant a preference in competitive

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132 solicitation to vendors having a principal place of business in 133 that state, the preference to the lowest responsible and 134 responsive vendor having a principal place of business in this 135 state shall be 5 percent.

136 (b) Paragraph (a) does not apply to transportation 137 projects for which federal aid funds are available.

138 (c) As used in this section, the term "other political 139 subdivision of this state" does not include counties or 140 municipalities.

141 (b) (2) A vendor whose principal place of business is 142 outside this state must accompany any written bid, proposal, or reply documents with a written opinion of an attorney at law 143 licensed to practice law in that foreign state, as to the 144 preferences, if any or none, granted by the law of that state to 145 its own business entities whose principal places of business are 146 147 in that foreign state in the letting of any or all public 148 contracts.

149 (c) This subsection does not apply to transportation 150 projects which are funded, in whole or in part, by federal aid 151 funds.

152 (d) As used in this subsection, the term "other political 153 <u>subdivision of this state" does not include counties or</u> 154 <u>municipalities.</u>

(3) (a)1. When a business that is not a local business is the lowest responsive bidder and the bid of a local business is no more than 10 percent above the lowest bid or, in the

158 <u>alternative the actual dollar bid is no more than the</u>

159 established dollar threshold for that competitive solicitation

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Bill No. CS/HB 1017 (2013) Amendment No. 1 160 above the lowest bid, an agency, university, college, school 161 district, or other political subdivision shall grant a 162 preference to the local business by offering the local business 163 and the nonlocal business that was the lowest responsive bidder 164 an opportunity to submit a best and final bid equal to or lower 165 than the amount of the lowest bid. 166 2. The contract award shall be made to the bidder 167 submitting the lowest best and final bid. In the case of a tie 168 in the best and final bid between the local business and the nonlocal business, the contract award shall be made to the local 169 170 business. 171 (b) A business that intentionally misrepresents its qualifications as a local business in a proposal or bid 172 submitted to an agency, university, college, school district, or 173 174 other political subdivision shall lose the privilege to claim 175 local preference status for a period of 2 years. 176 (c) This subsection does not apply to a competitive 177 solicitation if: 178 1. Such preference is prohibited by law. 179 2. The competitive solicitation is designated for small 180 business. 181 3. The competitive solicitation requires emergency action. 182 4. It is available only from a single source. 183 (d) This subsection does not apply to transportation projects which are funded, in whole or in part, by federal aid 184 185 funds. (e) As used in this subsection, the term: 186 187 1. "Local business" means a business entity of which: 167411 - h1017-Fresen-strike1.docx Published On: 4/9/2013 7:58:09 PM

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188	Amendment No. 1 a. The business's principal place of business has been
189	located in the state for at least 1 year.
190	b. At least 60 percent of the business's employees reside
191	in the state at the time of contract award.
192	2. "Principal place of business" means a fully operational
193	office at which the majority of the business's employees and
194	principals are located.
195	(4) (3) (a) A vendor whose principal place of business is in
196	this state may not be precluded from being an authorized
197	reseller of information technology commodities of a state
198	contractor as long as the vendor demonstrates that it employs an
199	internationally recognized quality management system, such as
200	ISO 9001 or its equivalent, and provides a warranty on the
201	information technology commodities which is, at a minimum, of
202	equal scope and length as that of the contract.
203	(b) This subsection applies to any renewal of any state
204	contract executed on or after July 1, 2012.
205	Section 4. This act shall take effect July 1, 2013.
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209	TITLE AMENDMENT
210	Remove everything before the enacting clause and insert:
211	A bill to be entitled
212	An act relating to preference in award of governmental
213	contracts; creating s. 255.0991, F.S.; providing a preference
214	for local businesses in awarding competitively bid contracts for
215	construction services; providing for applicability; defining
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216	Amendment No. 1 terms; amending s. 283.35, F.S.; providing an alternative
217	preference for local businesses in awarding competitively bid
218	contracts for printing contracts; providing for applicability;
219	defining terms; amending s. 287.084, F.S.; providing a
220	preference for local businesses in awarding competitively bid
221	contracts for goods and contractual services; providing for
222	applicability; defining terms; providing an effective date.