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A bill to be entitled

An act relating to the procurement of commodities and 2 3 contractual services; amending s. 215.971, F.S.; 4 providing additional information that must be included 5 in an agency agreement that provides state financial 6 assistance to a recipient or subrecipient; requiring 7 each state agency to designate an employee to function 8 as a grant manager for purposes of the agreement; 9 requiring training for certain grant managers; requiring the Chief Financial Officer to establish and 10 11 disseminate uniform procedures for grant management; 12 requiring the grant manager to report certain 13 information; requiring the Chief Financial Officer to perform audits of executed grant agreements; amending 14 15 s. 215.985, F.S.; requiring the Chief Financial Officer to establish and maintain a secure contract 16 17 tracking system; providing requirements for the 18 system; requiring state agencies to post certain 19 information on the contract tracking system within a 20 specified timeframe; specifying information that must be posted on the contract tracking system; providing 21 22 that records posted on the system may not contain 23 confidential or exempt information; requiring state 24 agencies to redact confidential or exempt information 25 prior to posting records on the system; providing a 26 process for a party to the contract to request 27 redaction of confidential or exempt information; 28 providing notice requirements; providing that posting

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of information on the contract tracking system does not supersede the duty of a state agency to respond to a public record request; providing that a subpoena for certain contract information must be served on the state agency that is party to the contract; authorizing the Chief Financial Officer to adopt rules; defining the term "state agency"; authorizing the judicial branch, Department of Legal Affairs, Department of Agriculture and Consumer Services, and Department of Financial Services to elect to comply with the posting requirements; renaming chapter 287, F.S.; amending s. 287.012, F.S.; providing and revising definitions; amending s. 287.042, F.S.; revising powers, duties, and functions of the

42 revising powers, duties, and functions of the 43 Department of Management Services; providing an 44 additional circumstance under which the department may 45 proceed with a competitive solicitation or contract 46 award process of a term contract as an alternative to the stay of such process pursuant to a formal written 47 protest under the Administrative Procedure Act; 48 49 authorizing the department to lead or enter into joint 50 agreements with governmental entities for the purchase 51 of commodities or contractual services that can be 52 used by multiple agencies; amending s. 287.056, F.S.; 53 eliminating provisions requiring certain inclusions in agency agreements; amending s. 287.057, F.S.; 54 55 providing that contracts awarded pursuant to an 56 invitation to bid shall be awarded to the responsible

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57 and responsive vendor that submits the lowest 58 responsive bid; revising exceptions to the requirement 59 that the purchase of specified commodities or 60 contractual services be made only as a result of 61 receiving competitive sealed bids, competitive sealed 62 proposals, or competitive sealed replies; revising contractual services and commodities that are not 63 64 subject to competitive solicitation requirements by virtue of being available only from a single source; 65 66 providing that a contract for commodities or 67 contractual services may be awarded without competition if the recipient of funds is established 68 69 during the appropriations process; revising provisions 70 relating to extension of a contract for commodities or 71 contractual services; authorizing an agency to 72 negotiate better pricing upon renewal of a contract; 73 providing training requirements for contract managers 74 responsible for contracts in excess of a specified 75 threshold amount; providing that the Department of 76 Management Services is responsible for establishing 77 and disseminating the requirements for certification 78 of a contract manager; requiring the department, in 79 consultation with the Chief Financial Officer to 80 maintain a program for online procurement of 81 commodities and contractual services; amending s. 82 287.0571, F.S.; revising nonapplicability of a 83 business case to outsource; amending s. 287.058, F.S.; 84 defining the term "performance measure"; revising

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85 references within provisions relating to purchase 86 orders used in lieu of written agreements for classes 87 of contractual services; revising terminology; amending s. 287.076, F.S.; providing that Project 88 89 Management Professionals training for personnel 90 involved in managing outsourcings and negotiations is subject to annual appropriations; creating s. 287.136, 91 F.S.; requiring the Chief Financial Officer to perform 92 93 audits of executed contracts; creating reporting requirements; amending ss. 16.0155, 283.33, 394.457, 94 402.7305, 409.9132, 427.0135, 445.024, 627.311, 95 96 627.351, 765.5155, and 893.055, F.S.; conforming 97 cross-references; providing an effective date. 98 99 Be It Enacted by the Legislature of the State of Florida: 100 101 Section 1. Section 215.971, Florida Statutes, is amended 102 to read: 215.971 103 Agreements funded with federal and state 104 assistance.-105 (1) For an agency agreement that provides state financial 106 assistance to a recipient or subrecipient, as those terms are 107 defined in s. 215.97, or that provides federal financial assistance to a subrecipient, as defined by applicable United 108 109 States Office of Management and Budget circulars, the agreement 110 must shall include the following:

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111 <u>(a) (1)</u> A provision specifying a scope of work that clearly 112 establishes the tasks that the recipient or subrecipient is 113 required to perform.; and

114 (b) (2) A provision dividing the agreement into 115 quantifiable units of deliverables that must be received and 116 accepted in writing by the agency before payment. Each 117 deliverable must be directly related to the scope of work and 118 must specify the required minimum level of service to be 119 performed and the criteria for evaluating the successful 120 completion of each deliverable.

121 (c) A provision specifying the financial consequences that 122 apply if the recipient or subrecipient fails to perform the 123 minimum level of service required by the agreement. The 124 provision can be excluded from the agreement only if financial 125 consequences are prohibited by the federal agency awarding the 126 grant. Funds refunded to a state agency from a recipient or 127 subrecipient for failure to perform as required under the 128 agreement may be expended only in direct support of the program 129 from which the agreement originated.

(d) A provision specifying that a recipient or
 subrecipient of federal or state financial assistance may expend
 funds only for allowable costs resulting from obligations
 incurred during the specified agreement period.

(e) A provision specifying that any balance of unobligated funds which has been advanced or paid must be refunded to the state agency.

137(f) A provision specifying that any funds paid in excess138of the amount to which the recipient or subrecipient is entitled

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139	under the terms and conditions of the agreement must be refunded
140	to the state agency.
141	(g) Any additional information required pursuant to s.
142	<u>215.97.</u>
143	(2) For each agreement funded with federal or state
144	financial assistance, the state agency shall designate an
145	employee to function as a grant manager who shall be responsible
146	for enforcing performance of the agreement's terms and
147	conditions and who shall serve as a liaison with the recipient
148	or subrecipient.
149	(a) Each grant manager who is responsible for agreements
150	in excess of the threshold amount for CATEGORY TWO under s.
151	287.017 must complete the training and become a certified
152	contract manager as provided under s. 287.057(14).
153	(b) The Chief Financial Officer shall establish and
154	disseminate uniform procedures for grant management pursuant to
155	s. 17.03(3) to ensure that services have been rendered in
156	accordance with agreement terms before the agency processes an
157	invoice for payment. The procedures must include, but need not
158	be limited to, procedures for monitoring and documenting
159	recipient or subrecipient performance, reviewing and documenting
160	all deliverables for which payment is requested by the recipient
161	or subrecipient, and providing written certification by the
162	grant manager of the agency's receipt of goods and services.
163	(c) The grant manager shall reconcile and verify all funds
164	received against all funds expended during the grant agreement
165	period and produce a final reconciliation report. The final

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166 report must identify any funds paid in excess of the 167 expenditures incurred by the recipient or subrecipient. 168 (3) After the execution of a grant agreement, the Chief 169 Financial Officer shall perform audits of the executed state and 170 federal grant agreement documents and grant manager's records in 171 order to ensure that adequate internal controls are in place for 172 complying with the terms and conditions of such agreements and 173 for validation and receipt of goods and services. 174 (a) At the conclusion of the audit, the Chief Financial 175 Officer's designee shall discuss the audit and potential 176 findings with the official whose office is subject to audit. The 177 final audit report shall be submitted to the agency head. 178 Within 30 days after the receipt of the final audit (b) 179 report, the agency head shall submit to the Chief Financial 180 Officer or designee, his or her written statement of explanation 181 or rebuttal concerning findings requiring corrective action, 182 including corrective action to be taken to preclude a 183 recurrence. 184 Section 2. Subsection (16) of section 215.985, Florida 185 Statutes, is amended to read: 186 215.985 Transparency in government spending.-187 (16) The Chief Financial Officer shall establish and 188 maintain a secure, contract tracking provide public access to a 189 state contract management system available for viewing and 190 downloading by the public through a secure website. The Chief 191 Financial Officer shall use appropriate Internet security 192 measures to ensure that no person has the ability to alter or 193 modify records available on the website that provides

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194	information and documentation relating to contracts procured by
195	governmental entities.
196	(a) Within 30 calendar days after executing a contract,
197	each state agency must post the following information relating
198	to that contract on the contract tracking system:
199	1. The names of the contracting entities;
200	2. The procurement method;
201	3. The contract beginning and ending dates;
202	4. The nature or type of the commodities or services
203	purchased;
204	5. Applicable contract unit prices and deliverables;
205	6. Total compensation to be paid or received under the
206	contract;
207	7. All payments made to the contractor to date;
208	8. Applicable contract performance measures; and
209	9. Electronic copies of the contract that have been
210	redacted to exclude confidential or exempt information The data
211	collected in the system must include, but need not be limited
212	to, the contracting agency; the procurement method; the contract
213	beginning and ending dates; the type of commodity or service;
214	the purpose of the commodity or service; the compensation to be
215	paid; compliance information, such as performance metrics for
216	the service or commodity; contract violations; the number of
217	extensions or renewals; and the statutory authority for
218	providing the service.
219	(b) Within 30 days after <u>an amendment</u> <del>a major change</del> to an
220	existing contract <u>,</u> <del>or the execution of a new contract, agency</del>
221	<del>procurement staff of</del> the <u>state agency that is a party to the</u>

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222 <u>contract must</u> affected state governmental entity shall update 223 the necessary information <u>described in paragraph (a)</u> in the 224 <u>state contract tracking management system. An amendment A major</u> 225 <u>change to a contract includes, but is not limited to, a renewal,</u> 226 termination, or extension of the contract or <u>any modification an</u> 227 <u>amendment to the terms of the</u> contract.

(c) By January 1, 2014, each state agency must post to the contract tracking system the information required in paragraph (a) for each existing contract that was executed more than 30 calendar days prior to July 1, 2013.

232 (d)1. Records made available on the contract tracking 233 system may not reveal information made confidential or exempt by 234 law.

235 2. Each state agency that is a party to a contract must 236 redact any confidential or exempt information from the contract 237 before posting an electronic copy on the contract tracking 238 system. If a state agency that is a party to the contract 239 becomes aware that an electronic copy of a contract has been 240 posted that has not been properly redacted, such state agency 241 must immediately notify the Chief Financial Officer and must 242 immediately remove the contract from the contract tracking 243 system. Within seven business days, the state agency must post a 244 properly redacted copy of the contract on the contract tracking 245 system. 246 3.a. If a party to a contract, or an authorized 247 representative thereof, discovers that an electronic copy of a

- 248 <u>contract has been posted to the contract tracking system that</u>
- 249 has not been properly redacted, the party or representative may

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250 request the state agency that is a party to the contract to 251 redact the confidential or exempt information. Upon receipt of 252 the request, such state agency shall redact the confidential or 253 exempt information. 254 b. A request to redact confidential or exempt information 255 must be made in writing and delivered by mail, facsimile, or 256 electronic transmission, or in person to the state agency that 257 is a party to the contract. The request must identify the 258 specific document, the page numbers that include the confidential or exempt information, the information that is 259 260 confidential or exempt, and the applicable statutory exemption. 261 A fee may not be charged for a redaction made pursuant to such 262 request. 263 The contract tracking system must display a notice of 4. 264 the right of an affected party to request redaction of 265 confidential or exempt information contained on the system. 266 5.a. The Chief Financial Officer, the Department of 267 Financial Services, or any officer, employee, or contractor thereof, is not responsible for redacting confidential or exempt 268 269 information from an electronic copy of a contract posted by 270 another state agency on the system. 271 b. The Chief Financial Officer, the Department of 272 Financial Services, or any officer, employee, or contractor 273 thereof, is not liable for the failure of a state agency to 274 redact the confidential or exempt information. 275 (e)1. The posting of information on the contract tracking 276 system or the provision of contract information on a website for 277 public viewing and downloading does not supersede the duty of a

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278 state agency to respond to a public record request for such 279 information or to a subpoena for such information. 280 2. A request for a copy of a contract or certified copy of 281 a contract shall be made to the state agency that is party to 282 the contract. Such request may not be made to the Chief 283 Financial Officer or the Department of Financial Services or any 284 officer, employee, or contractor thereof, unless the Chief 285 Financial Officer or the department is a party to the contract. 286 3. A subpoena for a copy of a contract or certified copy of a contract must be served on the state agency that is a party 287 288 to the contract and that maintains the original documents. The 289 Chief Financial Officer or the Department of Financial Services 290 or any officer, employee, or contractor thereof may not be 291 served a subpoena for those records unless the Chief Financial 292 Officer or the department is a party to the contract. 293 (f) The Chief Financial Officer may adopt rules to 294 administer this subsection. 295 (g) For purposes of this subsection, the term "state 296 agency" means a state agency as defined in s. 216.011, excluding 297 the judicial branch, the Department of Legal Affairs, the 298 Department of Agriculture and Consumer Services, and the 299 Department of Financial Services. However, the judicial branch, 300 the Department of Legal Affairs, the Department of Agriculture 301 and Consumer Services, and the Department of Financial Services 302 may elect to comply with the provisions of this subsection in 303 whole or in part. 304 Section 3. Chapter 287, Florida Statutes, is renamed as "Procurement of Commodities and Contractual Services." 305

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306 Section 4. Subsections (4), (5), (10), and (13) through 307 (28) of section 287.012, Florida Statutes, are amended to read: 308 287.012 Definitions.-As used in this part, the term: 309 "Best value" means the highest overall value to the (4) 310 state based on objective factors that include, but are not 311 limited to, price, quality, design, and workmanship. "Commodity" means any of the various supplies, 312 (5) materials, goods, merchandise, food, equipment, information 313 314 technology, and other personal property, including a mobile 315 home, trailer, or other portable structure with floor space of 316 less than 5,000 square feet, purchased, leased, or otherwise 317 contracted for by the state and its agencies. "Commodity" also 318 includes interest on deferred-payment commodity contracts

approved pursuant to s. 287.063 entered into by an agency for the purchase of other commodities. However, commodities purchased for resale are excluded from this definition. Printing of publications shall be considered a commodity when <u>procured</u> <del>let upon contract</del> pursuant to s. 283.33, whether purchased for resale or not.

(10) "Electronic posting" or "electronically post" means the noticing of solicitations, agency decisions or intended decisions, or other matters relating to procurement, on a centralized Internet website designated by the department for this purpose, in the manner and form required by s. 120.57(3)(a).

(13) "Extension" means an increase in the time allowed for
 the contract period due to circumstances which, without fault of
 either party, make performance impracticable or impossible, or

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334 which prevent a new contract from being executed, with or 335 without a proportional increase in the total dollar amount, with 336 any increase to be based on the method and rate previously 337 established in the contract.

338 (14) "Governmental entity" means a political subdivision 339 or agency of this state or of any state of the United States, 340 including, but not limited to, state government, county, city, school district, nonprofit public university or college, single-341 342 purpose or multipurpose special district, single-purpose or 343 multipurpose public authority, metropolitan or consolidated 344 government, separate legal entity or administrative entity, or 345 any agency of the Federal Government.

346 (15)(14) "Information technology" has the meaning ascribed 347 in s. 282.0041.

348 <u>(16)</u> (15) "Invitation to bid" means a written or 349 electronically posted solicitation for competitive sealed bids.

350 <u>(17) (16)</u> "Invitation to negotiate" means a written or 351 electronically posted solicitation for competitive sealed 352 replies to select one or more vendors with which to commence 353 negotiations for the procurement of commodities or contractual 354 services.

355 (18)(17) "Minority business enterprise" has the meaning 356 ascribed in s. 288.703.

357 (19) (18) "Office" means the Office of Supplier Diversity
 358 of the Department of Management Services.

359 <u>(20)(19)</u> "Outsource" means the process of contracting with 360 a vendor to provide a service as defined in s. 216.011(1)(f), in 361 whole or in part, or an activity as defined in s.

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362 216.011(1)(rr), while a state agency retains the responsibility 363 and accountability for the service or activity and there is a 364 transfer of management responsibility for the delivery of 365 resources and the performance of those resources.

366 <u>(21) (20)</u> "Renewal" means contracting with the same 367 contractor for an additional contract period after the initial 368 contract period, only if pursuant to contract terms specifically 369 providing for such renewal.

370 <u>(22)(21)</u> "Request for information" means a written or 371 electronically posted request made by an agency to vendors for 372 information concerning commodities or contractual services. 373 Responses to these requests are not offers and may not be 374 accepted by the agency to form a binding contract.

375 <u>(23) (22)</u> "Request for proposals" means a written or 376 electronically posted solicitation for competitive sealed 377 proposals.

378 <u>(24)(23)</u> "Request for a quote" means an <u>electronic</u>, oral 379 or written request for written pricing or services information 380 from a state term contract vendor for commodities or contractual 381 services available on a state term contract from that vendor.

382 <u>(25) (24)</u> "Responsible vendor" means a vendor who has the 383 capability in all respects to fully perform the contract 384 requirements and the integrity and reliability that will assure 385 good faith performance.

386 <u>(26) (25)</u> "Responsive bid," "responsive proposal," or 387 "responsive reply" means a bid, or proposal, or reply submitted 388 by a responsive and responsible vendor that conforms in all 389 material respects to the solicitation.

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390 <u>(27)(26)</u> "Responsive vendor" means a vendor that has 391 submitted a bid, proposal, or reply that conforms in all 392 material respects to the solicitation.

393 <u>(28)(27)</u> "State term contract" means a term contract that 394 is competitively procured by the department pursuant to s. 395 287.057 and that is used by agencies and eligible users pursuant 396 to s. 287.056.

397 <u>(29)(28)</u> "Term contract" means an indefinite quantity 398 contract to furnish commodities or contractual services during a 399 defined period.

400 Section 5. Paragraph (b) of subsection (2), and 401 subsections (8) and (15) of section 287.042, Florida Statutes, 402 are amended to read:

403287.042Powers, duties, and functions.—The department404shall have the following powers, duties, and functions:

405

(2)

(b) As an alternative to any provision in s. 120.57(3)(c), the department may proceed with the competitive solicitation or contract award process of a term contract <u>in the following</u> circumstances:

410 <u>1.</u> When the Secretary of <u>Management Services</u> the 411 department or his or her designee sets forth in writing 412 particular facts and circumstances <u>that which</u> demonstrate that 413 the delay incident to staying the solicitation or contract award 414 process would be detrimental to the interests of the state. 415 After the award of a contract resulting from a competitive 416 solicitation in which a timely protest was received and in which

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417 the state did not prevail, the contract may be canceled and 418 reawarded.

419 2. When a vendor protests a notice of intent to award a 420 contract to multiple vendors, the intended award may proceed 421 unless the protesting vendor submits to the department in 422 writing particular facts and circumstances that demonstrate a 423 reasonable basis for protesting the award to the other vendor or 424 vendors. The Secretary of Management Services or his or her 425 designee shall determine in writing whether the vendor has 426 demonstrated a sufficient basis for stay of the intended award. 427 If the vendor prevails in the protest, the vendor shall be added 428 to the contract with the same terms and conditions as the other 429 awarded vendors.

430 To provide any commodity and contractual service (8) 431 purchasing rules to the Chief Financial Officer and all agencies 432 electronically or through an electronic medium or other means. 433 Agencies may not approve any account or request any payment of 434 any account for the purchase of any commodity or the procurement 435 of any contractual service covered by a purchasing or 436 contractual service rule except as authorized therein. The 437 department shall furnish copies of rules adopted by the 438 department to any county, municipality, or other local public 439 agency requesting them.

(15) To <u>lead or</u> enter into joint agreements with governmental <u>entities</u> agencies, as defined in s. 163.3164, for the purpose of pooling funds for the purchase of commodities or contractual services <u>information technology</u> that can be used by multiple agencies.

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(a) Each agency that has been appropriated or has existing
funds for such purchase, shall, upon contract award by the
department, transfer their portion of the funds into the
department's Operating Trust Fund for payment by the department.
The funds shall be transferred by the Executive Office of the
Governor pursuant to the agency budget amendment request
provisions in chapter 216.

452 (b) Agencies that sign the joint agreements are 453 financially obligated for their portion of the agreed-upon 454 funds. If an agency becomes more than 90 days delinquent in 455 paying the funds, the department shall certify to the Chief 456 Financial Officer the amount due, and the Chief Financial 457 Officer shall transfer the amount due to the Operating Trust 458 Fund of the department from any of the agency's available funds. 459 The Chief Financial Officer shall report these transfers and the 460 reasons for the transfers to the Executive Office of the 461 Governor and the legislative appropriations committees.

462 Section 6. Subsection (1) of section 287.056, Florida463 Statutes, is amended to read:

464 287.056 Purchases from purchasing agreements and state
465 term contracts.-

466 (1) Agencies shall, and eligible users may, purchase
467 commodities and contractual services from purchasing agreements
468 established and state term contracts procured, pursuant to s.
469 287.057, by the department. Each agency agreement made under
470 this subsection shall include:

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471 (a) A provision specifying a scope of work that clearly
472 establishes all tasks that the contractor is required to
473 perform.

474 (b) A provision dividing the contract into quantifiable, 475 measurable, and verifiable units of deliverables that must be 476 received and accepted in writing by the contract manager before 477 payment. Each deliverable must be directly related to the scope 478 of work and specify the required minimum level of service to be 479 performed and the criteria for evaluating the successful 480 completion of each deliverable.

481 Section 7. Paragraph (a) of subsection (1) and subsections 482 (3), (10), (12), (13), (14), (16), and (22) of section 287.057, 483 Florida Statutes, are amended to read:

484 287.057 Procurement of commodities or contractual 485 services.-

486 The competitive solicitation processes authorized in (1)487 this section shall be used for procurement of commodities or 488 contractual services in excess of the threshold amount provided 489 for CATEGORY TWO in s. 287.017. Any competitive solicitation 490 shall be made available simultaneously to all vendors, must 491 include the time and date for the receipt of bids, proposals, or 492 replies and of the public opening, and must include all 493 contractual terms and conditions applicable to the procurement, 494 including the criteria to be used in determining acceptability 495 and relative merit of the bid, proposal, or reply.

(a) Invitation to bid.—The invitation to bid shall be used
when the agency is capable of specifically defining the scope of
work for which a contractual service is required or when the

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499 agency is capable of establishing precise specifications 500 defining the actual commodity or group of commodities required.

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1. All invitations to bid must include:

a. A detailed description of the commodities orcontractual services sought; and

504 b. If the agency contemplates renewal of the contract, a 505 statement to that effect.

2. Bids submitted in response to an invitation to bid in which the agency contemplates renewal of the contract must include the price for each year for which the contract may be renewed.

510 3. Evaluation of bids shall include consideration of the 511 total cost for each year of the contract, including renewal 512 years, as submitted by the vendor.

513 <u>4. The contract shall be awarded to the responsible and</u> 514 responsive vendor that submits the lowest responsive bid.

(3) When the purchase price of commodities or contractual services exceeds the threshold amount provided in s. 287.017 for CATEGORY TWO, no purchase of commodities or contractual services may be made without receiving competitive sealed bids, competitive sealed proposals, or competitive sealed replies unless:

(a) The agency head determines in writing that an
immediate danger to the public health, safety, or welfare or
other substantial loss to the state requires emergency action.
After the agency head <u>signs</u> makes such a written determination,
the agency may proceed with the procurement of commodities or
contractual services necessitated by the immediate danger,

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527 without receiving competitive sealed bids, competitive sealed 528 proposals, or competitive sealed replies. However, such 529 emergency procurement shall be made by obtaining pricing 530 information from at least two prospective vendors, which must be 531 retained in the contract file, unless the agency determines in 532 writing that the time required to obtain pricing information 533 will increase the immediate danger to the public health, safety, 534 or welfare or other substantial loss to the state. The agency 535 shall furnish copies of all written determinations certified 536 under oath and any other documents relating to the emergency 537 action to the department. A copy of the written statement shall be furnished to the Chief Financial Officer with the voucher 538 539 authorizing payment. The individual purchase of personal 540 clothing, shelter, or supplies which are needed on an emergency 541 basis to avoid institutionalization or placement in a more 542 restrictive setting is an emergency for the purposes of this paragraph, and the filing with the department of such statement 543 is not required in such circumstances. In the case of the 544 emergency purchase of insurance, the period of coverage of such 545 546 insurance shall not exceed a period of 30 days, and all such 547 emergency purchases shall be reported to the department.

(b) The purchase is made by an agency from a state term contract procured, pursuant to this section, by the department or by an agency, after receiving approval from the department, from a contract procured, pursuant to subsection (1), by another agency.

553 (c) Commodities or contractual services available only 554 from a single source may be excepted from the competitive-

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555 solicitation requirements. When an agency believes that 556 commodities or contractual services are available only from a 557 single source, the agency shall electronically post a 558 description of the commodities or contractual services sought 559 for a period of at least 7 business days. The description must 560 include a request that prospective vendors provide information 561 regarding their ability to supply the commodities or contractual 562 services described. If it is determined in writing by the 563 agency, after reviewing any information received from 564 prospective vendors, that the commodities or contractual 565 services are available only from a single source, the agency 566 shall+

567 1. provide notice of its intended decision to enter a 568 single-source purchase contract in the manner specified in s. 569 120.57(3), if the amount of the contract does not exceed the 570 threshold amount provided in s. 287.017 for CATEGORY FOUR.

571 2. Request approval from the department for the single-572 source purchase, if the amount of the contract exceeds the 573 threshold amount provided in s. 287.017 for CATEGORY FOUR. The 574 agency shall initiate its request for approval in a form 575 prescribed by the department, which request may be 576 electronically transmitted. The failure of the department to 577 approve or disapprove the agency's request for approval within 578 21 days after receiving such request shall constitute prior 579 approval of the department. If the department approves the 580 agency's request, the agency shall provide notice of its 581 intended decision to enter a single-source contract in the 582 manner specified in s. 120.57(3).

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583 (d) When it is in the best interest of the state, the 584 secretary of the department or his or her designee may authorize 585 the Support Program to purchase insurance by negotiation, but 586 such purchase shall be made only under conditions most favorable 587 to the public interest.

588 (d) (e) Prescriptive assistive devices for the purpose of 589 medical, developmental, or vocational rehabilitation of clients 590 are excepted from competitive-solicitation requirements and 591 shall be procured pursuant to an established fee schedule or by 592 any other method which ensures the best price for the state, 593 taking into consideration the needs of the client. Prescriptive 594 assistive devices include, but are not limited to, prosthetics, 595 orthotics, and wheelchairs. For purchases made pursuant to this 596 paragraph, state agencies shall annually file with the 597 department a description of the purchases and methods of 598 procurement.

599 <u>(e)(f)</u> The following contractual services and commodities 600 are not subject to the competitive-solicitation requirements of 601 this section:

1. Artistic services. For the purposes of this subsection, the term "artistic services" does not include advertising or typesetting. As used in this subparagraph, the term "advertising" means the making of a representation in any form in connection with a trade, business, craft, or profession in order to promote the supply of commodities or services by the person promoting the commodities or contractual services.

609 2. Academic program reviews if the fee for such services610 does not exceed \$50,000.

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611

3. Lectures by individuals.

612 4. Legal services, including attorney, paralegal, expert613 witness, appraisal, or mediator services.

5.a. Health services involving examination, diagnosis,treatment, prevention, medical consultation, or administration.

616 Beginning January 1, 2011, health services, including, b. 617 but not limited to, substance abuse and mental health services, involving examination, diagnosis, treatment, prevention, or 618 619 medical consultation, when such services are offered to eligible 620 individuals participating in a specific program that qualifies 621 multiple providers and uses a standard payment methodology. 622 Reimbursement of administrative costs for providers of services 623 purchased in this manner shall also be exempt. For purposes of 624 this sub-subparagraph, "providers" means health professionals, 625 health facilities, or organizations that deliver or arrange for 626 the delivery of health services.

627 Services provided to persons with mental or physical 6. disabilities by not-for-profit corporations which have obtained 628 629 exemptions under the provisions of s. 501(c)(3) of the United States Internal Revenue Code or when such services are governed 630 631 by the provisions of Office of Management and Budget Circular A-632 122. However, in acquiring such services, the agency shall 633 consider the ability of the vendor, past performance, 634 willingness to meet time requirements, and price.

635 7. Medicaid services delivered to an eligible Medicaid
636 recipient unless the agency is directed otherwise in law.
637 8. Family placement services.

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9. Prevention services related to mental health, including
drug abuse prevention programs, child abuse prevention programs,
and shelters for runaways, operated by not-for-profit
corporations. However, in acquiring such services, the agency
shall consider the ability of the vendor, past performance,
willingness to meet time requirements, and price.

644 10. Training and education services provided to injured645 employees pursuant to s. 440.491(6).

646

11. Contracts entered into pursuant to s. 337.11.

647 12. Services or commodities provided by governmental
648 <u>entities</u> agencies.

649 13. Statewide public service announcement programs
650 provided by a Florida statewide nonprofit corporation under s.
651 501(c)(6) of the Internal Revenue Code, with a guaranteed
652 documented match of at least \$3 to \$1.

653 <u>(f)(g)</u> Continuing education events or programs that are 654 offered to the general public and for which fees have been 655 collected that pay all expenses associated with the event or 656 program are exempt from requirements for competitive 657 solicitation.

(10) A contract for commodities or contractual services
may be awarded without competition if state or federal law
prescribes with whom the agency must contract or if the rate of
payment or the recipient of the funds is established during the
appropriations process.

663 (12) Extension of a contract for <u>commodities or</u>
664 contractual services shall be in writing for a period not to
665 exceed 6 months and shall be subject to the same terms and

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666 conditions set forth in the initial contract <u>and any written</u> 667 <u>amendments signed by the parties</u>. There shall be only one 668 extension of a contract unless the failure to meet the criteria 669 set forth in the contract for completion of the contract is due 670 to events beyond the control of the contractor.

Contracts for commodities or contractual services may 671 (13)be renewed for a period that may not exceed 3 years or the term 672 673 of the original contract, whichever period is longer. Renewal of 674 a contract for commodities or contractual services shall be in 675 writing and shall be subject to the same terms and conditions 676 set forth in the initial contract and any written amendments 677 signed by the parties. If the commodity or contractual service 678 is purchased as a result of the solicitation of bids, proposals, 679 or replies, the price of the commodity or contractual service to 680 be renewed shall be specified in the bid, proposal, or reply, 681 except that an agency may negotiate lower pricing. A renewal 682 contract may not include any compensation for costs associated with the renewal. Renewals shall be contingent upon satisfactory 683 performance evaluations by the agency and subject to the 684 685 availability of funds. Exceptional purchase contracts pursuant 686 to paragraphs (3)(a) and (c) may not be renewed. With the 687 exception of subsection  $(10) \cdot (12)$ , if a contract amendment 688 results in a longer contract term or increased payments, a state 689 agency may not renew or amend a contract for the outsourcing of 690 a service or activity that has an original term value exceeding 691 the sum of \$10 million before submitting a written report 692 concerning contract performance to the Governor, the President

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693 of the Senate, and the Speaker of the House of Representatives694 at least 90 days before execution of the renewal or amendment.

695 (14) For each contractual services contract, the agency 696 shall designate an employee to function as contract manager who 697 is shall be responsible for enforcing performance of the 698 contract terms and conditions and serve as a liaison with the 699 contractor. Each contract manager who is responsible for 700 contracts in excess of the threshold amount for CATEGORY TWO 701 established under s. 287.017 must be a certified contract 702 manager. The Department of Management Services is responsible 703 for establishing and disseminating the requirements for 704 certification, which include completing the attend training 705 conducted by the Chief Financial Officer for accountability in 706 contracts and grant management. The Chief Financial Officer 707 shall establish and disseminate uniform procedures pursuant to 708 s. 17.03(3) to ensure that contractual services have been rendered in accordance with the contract terms before the agency 709 710 processes the invoice for payment. The procedures must shall 711 include, but need not be limited to, procedures for monitoring 712 and documenting contractor performance, reviewing and 713 documenting all deliverables for which payment is requested by 714 vendors, and providing written certification by contract 715 managers of the agency's receipt of goods and services.

(16) For a contract in excess of the threshold amount provided in s. 287.017 for CATEGORY FOUR, the agency head shall appoint:

(a) At least three persons to evaluate proposals andreplies who collectively have experience and knowledge in the

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721 program areas and service requirements for which commodities or 722 contractual services are sought.

(b) At least three persons to conduct negotiations during a competitive sealed reply procurement who collectively have experience and knowledge in negotiating contracts, contract procurement, and the program areas and service requirements for which commodities or contractual services are sought.

728 When the value of a contract is in excess of \$1 (C) 729 million in any fiscal year, at least one of the persons 730 conducting negotiations must be certified as a contract 731 negotiator based upon rules adopted by the Department of 732 Management Services in order to ensure that certified contract 733 negotiators are knowledgeable about effective negotiation 734 strategies, capable of successfully implementing those 735 strategies, and involved appropriately in the procurement 736 process. At a minimum, the rules must address the qualifications 737 required for certification, the method of certification, and the 738 procedure for involving the certified negotiator. If the value 739 of a contract is in excess of \$10 million in any fiscal year, at 740 least one of the persons conducting negotiations must be a 741 Project Management Professional, as certified by the Project 742 Management Institute.

(22) The department, in consultation with the <u>Chief</u>
Financial Officer Agency for Enterprise Information Technology
and the Comptroller, shall <u>maintain</u> develop a program for online
procurement of commodities and contractual services. To enable
the state to promote open competition and to leverage its buying
power, agencies shall participate in the online procurement

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749 program, and eligible users may participate in the program. Only 750 vendors prequalified as meeting mandatory requirements and 751 qualifications criteria may participate in online procurement.

(a) The department, in consultation with the agency, may
contract for equipment and services necessary to develop and
implement online procurement.

(b) The department, in consultation with the agency, shall adopt rules, pursuant to ss. 120.536(1) and 120.54, to administer the program for online procurement. The rules shall include, but not be limited to:

759 1. Determining the requirements and qualification criteria760 for prequalifying vendors.

761 2. Establishing the procedures for conducting online762 procurement.

763 3. Establishing the criteria for eligible commodities and764 contractual services.

765 4. Establishing the procedures for providing access to766 online procurement.

767 5. Determining the criteria warranting any exceptions to768 participation in the online procurement program.

(c) The department may impose and shall collect all feesfor the use of the online procurement systems.

1. The fees may be imposed on an individual transaction basis or as a fixed percentage of the cost savings generated. At a minimum, the fees must be set in an amount sufficient to cover the projected costs of the services, including administrative and project service costs in accordance with the policies of the department.

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777 2. If the department contracts with a provider for online 778 procurement, the department, pursuant to appropriation, shall 779 compensate the provider from the fees after the department has 780 satisfied all ongoing costs. The provider shall report 781 transaction data to the department each month so that the 782 department may determine the amount due and payable to the 783 department from each vendor.

784 3. All fees that are due and payable to the state on a 785 transactional basis or as a fixed percentage of the cost savings 786 generated are subject to s. 215.31 and must be remitted within 787 40 days after receipt of payment for which the fees are due. For 788 fees that are not remitted within 40 days, the vendor shall pay 789 interest at the rate established under s. 55.03(1) on the unpaid balance from the expiration of the 40-day period until the fees 790 791 are remitted.

All fees and surcharges collected under this paragraph
shall be deposited in the Operating Trust Fund as provided by
law.

795Section 8. Paragraph (a) of subsection (3) of section796287.0571, Florida Statutes, is amended to read:

797 287.0571 Business case to outsource; applicability.-

(3) This section does not apply to:

(a) A procurement of commodities and contractual services
800 listed in s. <u>287.057(3)(d) and (e) and (21)</u> <del>287.057(3)(e), (f),</del>
801 and (g) and (21).

802 Section 9. Subsections (1) and (2) of section 287.058, 803 Florida Statutes, are amended to read:

804 287.058 Contract document.-

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805 Every procurement of contractual services in excess of (1)806 the threshold amount provided in s. 287.017 for CATEGORY TWO, except for the providing of health and mental health services or 807 808 drugs in the examination, diagnosis, or treatment of sick or 809 injured state employees or the providing of other benefits as 810 required by the provisions of chapter 440, shall be evidenced by a written agreement embodying all provisions and conditions of 811 812 the procurement of such services, which shall, where applicable, 813 include, but not be limited to, a provision:

(a) That bills for fees or other compensation for services
or expenses be submitted in detail sufficient for a proper
preaudit and postaudit thereof.

(b) That bills for any travel expenses be submitted in
accordance with s. 112.061. A state agency may establish rates
lower than the maximum provided in s. 112.061.

(c) Allowing unilateral cancellation by the agency for refusal by the contractor to allow public access to all documents, papers, letters, or other material made or received by the contractor in conjunction with the contract, unless the records are exempt from s. 24(a) of Art. I of the State Constitution and s. 119.07(1).

826 (d) Specifying a scope of work that clearly establishes827 all tasks the contractor is required to perform.

(e) Dividing the contract into quantifiable, measurable,
and verifiable units of deliverables that must be received and
accepted in writing by the contract manager before payment. Each
deliverable must be directly related to the scope of work and
specify a performance measure. As used in this paragraph,

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833 <u>performance measure means</u> the required minimum <u>acceptable</u> level 834 of service to be performed and criteria for evaluating the 835 successful completion of each deliverable.

(f) Specifying the criteria and the final date by whichsuch criteria must be met for completion of the contract.

838 Specifying that the contract may be renewed for a (q) 839 period that may not exceed 3 years or the term of the original contract, whichever period is longer, specifying the renewal 840 841 price for the contractual service as set forth in the bid, 842 proposal, or reply, specifying that costs for the renewal may 843 not be charged, and specifying that renewals shall be contingent 844 upon satisfactory performance evaluations by the agency and 845 subject to the availability of funds. Exceptional purchase 846 contracts pursuant to s. 287.057(3)(a) and (c) may not be 847 renewed.

(h) Specifying the financial consequences that the agency
must apply if the contractor fails to perform in accordance with
the contract.

(i) Addressing the property rights of any intellectual property related to the contract and the specific rights of the state regarding the intellectual property if the contractor fails to provide the services or is no longer providing services.

856

In lieu of a written agreement, the <u>agency department</u> may authorize the use of a purchase order for classes of contractual services, if the provisions of paragraphs (a)-(i) are included in the purchase order or solicitation. The purchase order must

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861 include, but need not be limited to, an adequate description of 862 the services, the contract period, and the method of payment. In 863 lieu of printing the provisions of paragraphs (a)-(c) and (g)864 (a)-(i) in the contract document or purchase order, agencies may 865 incorporate the requirements of paragraphs (a)-(c) and (g) (a)-866 <math>(i) by reference.

867 (2)The written agreement shall be signed by the agency 868 head or designee and the contractor before prior to the 869 rendering of any contractual service the value of which is in 870 excess of the threshold amount provided in s. 287.017 for 871 CATEGORY TWO, except in the case of a valid emergency as 872 certified by the agency head. The written statement 873 certification of an emergency shall be prepared within 30 days 874 after the contractor begins rendering the service and shall 875 state the particular facts and circumstances which precluded the 876 execution of the written agreement before prior to the rendering 877 of the service. If the agency fails to have the contract signed 878 by the agency head or designee and the contractor before prior 879 to rendering the contractual service, and if an emergency does 880 not exist, the agency head shall, within no later than 30 days 881 after the contractor begins rendering the service, certify the 882 specific conditions and circumstances to the department as well 883 as describe actions taken to prevent recurrence of such 884 noncompliance. The agency head may delegate the written 885 statement certification only to other senior management agency 886 personnel. A copy of the written statement certification shall 887 be furnished to the Chief Financial Officer with the voucher 888 authorizing payment. The department shall report repeated

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instances of noncompliance by an agency to the Auditor General.
Nothing in this subsection shall be deemed to authorize
additional compensation prohibited by s. 215.425. The
procurement of contractual services shall not be divided so as
to avoid the provisions of this section.

894 Section 10. Section 287.076, Florida Statutes, is amended 895 to read:

896 287.076 Project Management Professionals training for 897 personnel involved in managing outsourcings and negotiations; 898 funding.-The Department of Management Services may implement a 899 program to train state agency employees who are involved in 900 managing outsourcings as Project Management Professionals, as 901 certified by the Project Management Institute. Subject to annual 902 appropriations, For the 2006-2007 fiscal year, the sum of 903 \$500,000 in recurring funds from the General Revenue Fund is 904 appropriated to the Department of Management Services to 905 implement this program. the Department of Management Services, 906 in consultation with entities subject to this act, shall 907 identify personnel to participate in this training based on 908 requested need and ensure that each agency is represented. The 909 Department of Management Services may remit payment for this 910 training on behalf of all participating personnel. 911 Section 11. Section 287.136, F.S., is created to read: 912 287.136 Audit of executed contract documents.-913 (1) After the execution of a contract, the Chief Financial 914 Officer shall perform audits of the executed contract documents 915 and contract manager's records to ensure that adequate internal

916 controls are in place for complying with the terms and

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917 conditions of the contract and for the validation and receipt of 918 goods and services. (2) 919 At the conclusion of the audit, the Chief Financial 920 Officer's designee shall discuss the audit and potential 921 findings with the official whose office is subject to audit. The 922 final audit report shall be submitted to the agency head. 923 (3) Within 30 days after the receipt of the final audit 924 report, the agency head shall submit to the Chief Financial 925 Officer or designee, his or her written statement of explanation 926 or rebuttal concerning findings requiring corrective action, 927 including corrective action to be taken to preclude a 928 recurrence. 929 Section 12. Subsection (3) of section 16.0155, Florida 930 Statutes, is amended to read: 931 16.0155 Contingency fee agreements.-932 If the Attorney General makes the determination (3) 933 described in subsection (2), notwithstanding the exemption 934 provided in s. 287.057(3)(e) 287.057(3)(f), the Attorney General 935 shall request proposals from private attorneys to represent the 936 department on a contingency-fee basis, unless the Attorney 937 General determines in writing that requesting proposals is not 938 feasible under the circumstances. The written determination does 939 not constitute a final agency action subject to review pursuant 940 to ss. 120.569 and 120.57. For purposes of this subsection only, 941 the department is exempt from the requirements of s. 120.57(3), 942 and neither the request for proposals nor the contract award is 943 subject to challenge pursuant to ss. 120.569 and 120.57.

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944 Section 13. Subsection (1) of section 283.33, Florida 945 Statutes, is amended to read:

946

283.33 Printing of publications; lowest bidder awards.-

947 Publications may be printed and prepared in-house, by (1)948 another agency or the Legislature, or purchased on bid, 949 whichever is more economical and practicable as determined by 950 the agency. An agency may contract for binding separately when 951 more economical or practicable, whether or not the remainder of 952 the printing is done in-house. A vendor may subcontract for 953 binding and still be considered a responsible vendor, 954 notwithstanding s. 287.012(25) 287.012(24).

955 Section 14. Subsection (3) of section 394.457, Florida 956 Statutes, is amended to read:

957

394.457 Operation and administration.-

958 (3) POWER TO CONTRACT.-The department may contract to provide, and be provided with, services and facilities in order 959 960 to carry out its responsibilities under this part with the 961 following agencies: public and private hospitals; receiving and 962 treatment facilities; clinics; laboratories; departments, 963 divisions, and other units of state government; the state 964 colleges and universities; the community colleges; private 965 colleges and universities; counties, municipalities, and any 966 other governmental unit, including facilities of the United 967 States Government; and any other public or private entity which provides or needs facilities or services. Baker Act funds for 968 969 community inpatient, crisis stabilization, short-term 970 residential treatment, and screening services must be allocated 971 to each county pursuant to the department's funding allocation

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972 methodology. Notwithstanding the provisions of s. 287.057(3)(e) 973 287.057(3)(f), contracts for community-based Baker Act services 974 for inpatient, crisis stabilization, short-term residential 975 treatment, and screening provided under this part, other than 976 those with other units of government, to be provided for the 977 department must be awarded using competitive sealed bids when 978 the county commission of the county receiving the services makes 979 a request to the department's district office by January 15 of 980 the contracting year. The district shall not enter into a 981 competitively bid contract under this provision if such action 982 will result in increases of state or local expenditures for Baker Act services within the district. Contracts for these 983 984 Baker Act services using competitive sealed bids will be 985 effective for 3 years. The department shall adopt rules 986 establishing minimum standards for such contracted services and 987 facilities and shall make periodic audits and inspections to 988 assure that the contracted services are provided and meet the 989 standards of the department.

990 Section 15. Paragraph (a) of subsection (2) of section991 402.7305, Florida Statutes, is amended to read:

992 402.7305 Department of Children and Family Services; 993 procurement of contractual services; contract management.-

994 (2) PROCUREMENT OF COMMODITIES AND CONTRACTUAL SERVICES.995 (a) Notwithstanding s. <u>287.057(3)(e)12</u>. <del>287.057(3)(f)12.</del>,
996 whenever the department intends to contract with a public
997 postsecondary institution to provide a service, the department
998 must allow all public postsecondary institutions in this state
999 that are accredited by the Southern Association of Colleges and

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Schools to bid on the contract. Thereafter, notwithstanding any other provision to the contrary, if a public postsecondary institution intends to subcontract for any service awarded in the contract, the subcontracted service must be procured by competitive procedures.

1005 Section 16. Section 409.9132, Florida Statutes, is amended 1006 to read:

1007 409.9132 Pilot project to monitor home health services.-1008 The Agency for Health Care Administration shall expand the home 1009 health agency monitoring pilot project in Miami-Dade County on a statewide basis effective July 1, 2012, except in counties in 1010 1011 which the program will not be cost-effective, as determined by 1012 the agency. The agency shall contract with a vendor to verify 1013 the utilization and delivery of home health services and provide 1014 an electronic billing interface for home health services. The contract must require the creation of a program to submit claims 1015 1016 electronically for the delivery of home health services. The 1017 program must verify telephonically visits for the delivery of 1018 home health services using voice biometrics. The agency may seek 1019 amendments to the Medicaid state plan and waivers of federal 1020 laws, as necessary, to implement or expand the pilot project. 1021 Notwithstanding s. 287.057(3)(e) 287.057(3)(f), the agency must 1022 award the contract through the competitive solicitation process 1023 and may use the current contract to expand the home health 1024 agency monitoring pilot project to include additional counties 1025 as authorized under this section.

1026 Section 17. Subsection (3) of section 427.0135, Florida 1027 Statutes, is amended to read:

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1028 427.0135 Purchasing agencies; duties and 1029 responsibilities.—Each purchasing agency, in carrying out the 1030 policies and procedures of the commission, shall:

1031 Not procure transportation disadvantaged services (3)1032 without initially negotiating with the commission, as provided 1033 in s. 287.057(3)(e)12. 287.057(3)(f)12., or unless otherwise authorized by statute. If the purchasing agency, after 1034 consultation with the commission, determines that it cannot 1035 1036 reach mutually acceptable contract terms with the commission, 1037 the purchasing agency may contract for the same transportation services provided in a more cost-effective manner and of 1038 1039 comparable or higher quality and standards. The Medicaid agency 1040 shall implement this subsection in a manner consistent with s. 1041 409.908(18) and as otherwise limited or directed by the General 1042 Appropriations Act.

1043Section 18. Paragraph (c) of subsection (5) of section1044445.024, Florida Statutes, is amended to read:

1045

445.024 Work requirements.-

1046 (5) USE OF CONTRACTS.—Regional workforce boards shall 1047 provide work activities, training, and other services, as 1048 appropriate, through contracts. In contracting for work 1049 activities, training, or services, the following applies:

(c) Notwithstanding the exemption from the competitive sealed bid requirements provided in s. <u>287.057(3)(e)</u> <del>287.057(3)(f)</del> for certain contractual services, each contract awarded under this chapter must be awarded on the basis of a competitive sealed bid, except for a contract with a

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1055 governmental entity as determined by the regional workforce 1056 board.

Section 19. Paragraph (c) of subsection (5) of section627.311, Florida Statutes, is amended to read:

1059 627.311 Joint underwriters and joint reinsurers; public 1060 records and public meetings exemptions.-

(5)

1061

1062 (C) The operation of the plan shall be governed by a plan 1063 of operation that is prepared at the direction of the board of governors and approved by order of the office. The plan is 1064 subject to continuous review by the office. The office may, by 1065 order, withdraw approval of all or part of a plan if the office 1066 1067 determines that conditions have changed since approval was 1068 granted and that the purposes of the plan require changes in the 1069 plan. The plan of operation shall:

1070 1. Authorize the board to engage in the activities 1071 necessary to implement this subsection, including, but not 1072 limited to, borrowing money.

2. Develop criteria for eligibility for coverage by the plan, including, but not limited to, documented rejection by at least two insurers which reasonably assures that insureds covered under the plan are unable to acquire coverage in the voluntary market.

1078 3. Require notice from the agent to the insured at the 1079 time of the application for coverage that the application is for 1080 coverage with the plan and that coverage may be available 1081 through an insurer, group self-insurers' fund, commercial self-

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1082 insurance fund, or assessable mutual insurer through another 1083 agent at a lower cost.

1084 4. Establish programs to encourage insurers to provide
1085 coverage to applicants of the plan in the voluntary market and
1086 to insureds of the plan, including, but not limited to:

a. Establishing procedures for an insurer to use in
notifying the plan of the insurer's desire to provide coverage
to applicants to the plan or existing insureds of the plan and
in describing the types of risks in which the insurer is
interested. The description of the desired risks must be on a
form developed by the plan.

b. Developing forms and procedures that provide an insurer with the information necessary to determine whether the insurer wants to write particular applicants to the plan or insureds of the plan.

1097 c. Developing procedures for notice to the plan and the 1098 applicant to the plan or insured of the plan that an insurer 1099 will insure the applicant or the insured of the plan, and notice 1100 of the cost of the coverage offered; and developing procedures 1101 for the selection of an insuring entity by the applicant or 1102 insured of the plan.

d. Provide for a market-assistance plan to assist in the placement of employers. All applications for coverage in the plan received 45 days before the effective date for coverage shall be processed through the market-assistance plan. A marketassistance plan specifically designed to serve the needs of small, good policyholders as defined by the board must be reviewed and updated periodically.

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1110 5. Provide for policy and claims services to the insureds 1111 of the plan of the nature and quality provided for insureds in 1112 the voluntary market.

1113 6. Provide for the review of applications for coverage
1114 with the plan for reasonableness and accuracy, using any
1115 available historic information regarding the insured.

1116 7. Provide for procedures for auditing insureds of the 1117 plan which are based on reasonable business judgment and are 1118 designed to maximize the likelihood that the plan will collect 1119 the appropriate premiums.

1120 8. Authorize the plan to terminate the coverage of and 1121 refuse future coverage for any insured that submits a fraudulent 1122 application to the plan or provides fraudulent or grossly 1123 erroneous records to the plan or to any service provider of the 1124 plan in conjunction with the activities of the plan.

1125 9. Establish service standards for agents who submit1126 business to the plan.

1127 10. Establish criteria and procedures to prohibit any 1128 agent who does not adhere to the established service standards 1129 from placing business with the plan or receiving, directly or 1130 indirectly, any commissions for business placed with the plan.

1131 11. Provide for the establishment of reasonable safety 1132 programs for all insureds in the plan. All insureds of the plan 1133 must participate in the safety program.

1134 12. Authorize the plan to terminate the coverage of and 1135 refuse future coverage to any insured who fails to pay premiums 1136 or surcharges when due; who, at the time of application, is 1137 delinquent in payments of workers' compensation or employer's

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1138 liability insurance premiums or surcharges owed to an insurer, 1139 group self-insurers' fund, commercial self-insurance fund, or 1140 assessable mutual insurer licensed to write such coverage in 1141 this state; or who refuses to substantially comply with any 1142 safety programs recommended by the plan.

1143 13. Authorize the board of governors to provide the goods 1144 and services required by the plan through staff employed by the 1145 plan, through reasonably compensated service providers who 1146 contract with the plan to provide services as specified by the 1147 board of governors, or through a combination of employees and 1148 service providers.

1149 Purchases that equal or exceed \$2,500 but are less than a. 1150 or equal to \$25,000, shall be made by receipt of written quotes, 1151 telephone quotes, or informal bids, whenever practical. The 1152 procurement of goods or services valued over \$25,000 is subject 1153 to competitive solicitation, except in situations in which the 1154 goods or services are provided by a sole source or are deemed an 1155 emergency purchase, or the services are exempted from 1156 competitive-solicitation requirements under s. 287.057(3)(e) 1157  $\frac{287.057(3)(f)}{287.057(3)(f)}$ . Justification for the sole-sourcing or emergency procurement must be documented. Contracts for goods or services 1158 1159 valued at or over \$100,000 are subject to board approval.

b. The board shall determine whether it is more costeffective and in the best interests of the plan to use legal services provided by in-house attorneys employed by the plan rather than contracting with outside counsel. In making such determination, the board shall document its findings and shall consider the expertise needed; whether time commitments exceed

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in-house staff resources; whether local representation is needed; the travel, lodging, and other costs associated with inhouse representation; and such other factors that the board determines are relevant.

1170 14. Provide for service standards for service providers, 1171 methods of determining adherence to those service standards, 1172 incentives and disincentives for service, and procedures for 1173 terminating contracts for service providers that fail to adhere 1174 to service standards.

1175 15. Provide procedures for selecting service providers and 1176 standards for qualification as a service provider that 1177 reasonably assure that any service provider selected will 1178 continue to operate as an ongoing concern and is capable of 1179 providing the specified services in the manner required.

1180 16. Provide for reasonable accounting and data-reporting 1181 practices.

1182 17. Provide for annual review of costs associated with the 1183 administration and servicing of the policies issued by the plan 1184 to determine alternatives by which costs can be reduced.

118518. Authorize the acquisition of such excess insurance or1186reinsurance as is consistent with the purposes of the plan.

1187 19. Provide for an annual report to the office on a date 1188 specified by the office and containing such information as the 1189 office reasonably requires.

1190 20. Establish multiple rating plans for various 1191 classifications of risk which reflect risk of loss, hazard 1192 grade, actual losses, size of premium, and compliance with loss 1193 control. At least one of such plans must be a preferred-rating

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1194 plan to accommodate small-premium policyholders with good 1195 experience as defined in sub-subparagraph 22.a.

21. Establish agent commission schedules.

1197 22. For employers otherwise eligible for coverage under 1198 the plan, establish three tiers of employers meeting the 1199 criteria and subject to the rate limitations specified in this 1200 subparagraph.

1201

1196

a. Tier One.-

(I) Criteria; rated employers.—An employer that has an experience modification rating shall be included in Tier One if the employer meets all of the following:

1205

(A) The experience modification is below 1.00.

(B) The employer had no lost-time claims subsequent to theapplicable experience modification rating period.

(C) The total of the employer's medical-only claims
subsequent to the applicable experience modification rating
period did not exceed 20 percent of premium.

(II) Criteria; non-rated employers.—An employer that does not have an experience modification rating shall be included in Tier One if the employer meets all of the following:

(A) The employer had no lost-time claims for the 3-year
period immediately preceding the inception date or renewal date
of the employer's coverage under the plan.

(B) The total of the employer's medical-only claims for the 3-year period immediately preceding the inception date or renewal date of the employer's coverage under the plan did not exceed 20 percent of premium.

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(C) The employer has secured workers' compensation coverage for the entire 3-year period immediately preceding the inception date or renewal date of the employer's coverage under the plan.

1225 (D) The employer is able to provide the plan with a loss 1226 history generated by the employer's prior workers' compensation 1227 insurer, except if the employer is not able to produce a loss history due to the insolvency of an insurer, the receiver shall 1228 1229 provide to the plan, upon the request of the employer or the 1230 employer's agent, a copy of the employer's loss history from the 1231 records of the insolvent insurer if the loss history is 1232 contained in records of the insurer which are in the possession 1233 of the receiver. If the receiver is unable to produce the loss 1234 history, the employer may, in lieu of the loss history, submit an affidavit from the employer and the employer's insurance 1235 1236 agent setting forth the loss history.

1237

(E) The employer is not a new business.

1238 Premiums.-The premiums for Tier One insureds shall (III)be set at a premium level 25 percent above the comparable 1239 1240 voluntary market premiums until the plan has sufficient 1241 experience as determined by the board to establish an 1242 actuarially sound rate for Tier One, at which point the board 1243 shall, subject to paragraph (e), adjust the rates, if necessary, 1244 to produce actuarially sound rates, provided such rate 1245 adjustment shall not take effect prior to January 1, 2007. 1246 b. Tier Two.-

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(I) Criteria; rated employers.—An employer that has an experience modification rating shall be included in Tier Two if the employer meets all of the following:

1250 (A) The experience modification is equal to or greater1251 than 1.00 but not greater than 1.10.

(B) The employer had no lost-time claims subsequent to theapplicable experience modification rating period.

(C) The total of the employer's medical-only claims
subsequent to the applicable experience modification rating
period did not exceed 20 percent of premium.

(II) Criteria; non-rated employers.—An employer that does not have any experience modification rating shall be included in Tier Two if the employer is a new business. An employer shall be included in Tier Two if the employer has less than 3 years of loss experience in the 3-year period immediately preceding the inception date or renewal date of the employer's coverage under the plan and the employer meets all of the following:

(A) The employer had no lost-time claims for the 3-year
period immediately preceding the inception date or renewal date
of the employer's coverage under the plan.

(B) The total of the employer's medical-only claims for the 3-year period immediately preceding the inception date or renewal date of the employer's coverage under the plan did not exceed 20 percent of premium.

1271 (C) The employer is able to provide the plan with a loss 1272 history generated by the workers' compensation insurer that 1273 provided coverage for the portion or portions of such period 1274 during which the employer had secured workers' compensation

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1275 coverage, except if the employer is not able to produce a loss 1276 history due to the insolvency of an insurer, the receiver shall 1277 provide to the plan, upon the request of the employer or the 1278 employer's agent, a copy of the employer's loss history from the 1279 records of the insolvent insurer if the loss history is 1280 contained in records of the insurer which are in the possession of the receiver. If the receiver is unable to produce the loss 1281 history, the employer may, in lieu of the loss history, submit 1282 1283 an affidavit from the employer and the employer's insurance agent setting forth the loss history. 1284

Premiums.-The premiums for Tier Two insureds shall 1285 (III) 1286 be set at a rate level 50 percent above the comparable voluntary 1287 market premiums until the plan has sufficient experience as 1288 determined by the board to establish an actuarially sound rate 1289 for Tier Two, at which point the board shall, subject to paragraph (e), adjust the rates, if necessary, to produce 1290 1291 actuarially sound rates, provided such rate adjustment shall not take effect prior to January 1, 2007. 1292

1293

c. Tier Three.-

(I) Eligibility.—An employer shall be included in Tier
Three if the employer does not meet the criteria for Tier One or
Tier Two.

(II) Rates.—The board shall establish, subject to paragraph (e), and the plan shall charge, actuarially sound rates for Tier Three insureds.

1300 23. For Tier One or Tier Two employers which employ no 1301 nonexempt employees or which report payroll which is less than 1302 the minimum wage hourly rate for one full-time employee for 1

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a.

year at 40 hours per week, the plan shall establish actuarially sound premiums, provided, however, that the premiums may not exceed \$2,500. These premiums shall be in addition to the fee specified in subparagraph 26. When the plan establishes actuarially sound rates for all employers in Tier One and Tier Two, the premiums for employers referred to in this paragraph are no longer subject to the \$2,500 cap.

1310 24. Provide for a depopulation program to reduce the 1311 number of insureds in the plan. If an employer insured through 1312 the plan is offered coverage from a voluntary market carrier:

- 1313
- 1314
- b. Before a policy is issued under the plan;

1315 c. By issuance of a policy upon expiration or cancellation1316 of the policy under the plan; or

During the first 30 days of coverage under the plan;

1317 d. By assumption of the plan's obligation with respect to1318 an in-force policy,

1319

1320 that employer is no longer eligible for coverage through the 1321 plan. The premium for risks assumed by the voluntary market 1322 carrier must be no greater than the premium the insured would 1323 have paid under the plan, and shall be adjusted upon renewal to 1324 reflect changes in the plan rates and the tier for which the 1325 insured would qualify as of the time of renewal. The insured may 1326 be charged such premiums only for the first 3 years of coverage 1327 in the voluntary market. A premium under this subparagraph is 1328 deemed approved and is not an excess premium for purposes of s. 1329 627.171.

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1330 Require that policies issued and applications must 25. 1331 include a notice that the policy could be replaced by a policy 1332 issued from a voluntary market carrier and that, if an offer of 1333 coverage is obtained from a voluntary market carrier, the 1334 policyholder is no longer eligible for coverage through the 1335 plan. The notice must also specify that acceptance of coverage under the plan creates a conclusive presumption that the 1336 1337 applicant or policyholder is aware of this potential.

1338 26. Require that each application for coverage and each 1339 renewal premium be accompanied by a nonrefundable fee of \$475 to 1340 cover costs of administration and fraud prevention. The board 1341 may, with the prior approval of the office, increase the amount 1342 of the fee pursuant to a rate filing to reflect increased costs 1343 of administration and fraud prevention. The fee is not subject 1344 to commission and is fully earned upon commencement of coverage.

1345Section 20. Paragraph (e) of subsection (6) of section1346627.351, Florida Statutes, is amended to read:

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1348

627.351 Insurance risk apportionment plans.-

(6) CITIZENS PROPERTY INSURANCE CORPORATION.-

1349 Purchases that equal or exceed \$2,500, but are less (e) 1350 than \$25,000, shall be made by receipt of written quotes, 1351 written record of telephone quotes, or informal bids, whenever 1352 practical. The procurement of goods or services valued at or 1353 over \$25,000 shall be subject to competitive solicitation, 1354 except in situations where the goods or services are provided by 1355 a sole source or are deemed an emergency purchase; the services 1356 are exempted from competitive solicitation requirements under s. 1357 287.057(3)(e) <del>287.057(3)(f)</del>; or the procurement of services is

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1358 subject to s. 627.3513. Justification for the sole-sourcing or 1359 emergency procurement must be documented. Contracts for goods or 1360 services valued at or over \$100,000 are subject to approval by 1361 the board.

Section 21. Subsection (2) of section 765.5155, Florida
Statutes, is amended to read:

1364

765.5155 Donor registry; education program.-

1365 (2)The agency and the department shall jointly contract 1366 for the operation of a donor registry and education program. The contractor shall be procured by competitive solicitation 1367 pursuant to chapter 287, notwithstanding any exemption in s. 1368 1369 287.057(3)(e) <del>287.057(3)(f)</del>. When awarding the contract, 1370 priority shall be given to existing nonprofit groups that are 1371 based within the state, have expertise working with procurement 1372 organizations, have expertise in conducting statewide organ and 1373 tissue donor public education campaigns, and represent the needs of the organ and tissue donation community in the state. 1374

1375 Section 22. Subsection (10) of section 893.055, Florida 1376 Statutes, is amended to read:

1377

893.055 Prescription drug monitoring program.-

1378 (10) All costs incurred by the department in administering 1379 the prescription drug monitoring program shall be funded through 1380 federal grants or private funding applied for or received by the 1381 state. The department may not commit funds for the monitoring 1382 program without ensuring funding is available. The prescription 1383 drug monitoring program and the implementation thereof are 1384 contingent upon receipt of the nonstate funding. The department 1385 and state government shall cooperate with the direct-support

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1386 organization established pursuant to subsection (11) in seeking 1387 federal grant funds, other nonstate grant funds, gifts, 1388 donations, or other private moneys for the department so long as 1389 the costs of doing so are not considered material. Nonmaterial 1390 costs for this purpose include, but are not limited to, the 1391 costs of mailing and personnel assigned to research or apply for 1392 a grant. Notwithstanding the exemptions to competitive-1393 solicitation requirements under s. 287.057(3)(e) 287.057(3)(f), 1394 the department shall comply with the competitive-solicitation 1395 requirements under s. 287.057 for the procurement of any goods 1396 or services required by this section. Funds provided, directly 1397 or indirectly, by prescription drug manufacturers may not be 1398 used to implement the program.

1399

Section 23. This act shall take effect July 1, 2013.

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