1

A bill to be entitled

An act relating to the procurement of commodities and 2 3 contractual services; amending s. 215.971, F.S.; 4 providing additional information that must be included 5 in an agency agreement that provides state financial 6 assistance to a recipient or subrecipient; requiring 7 each state agency to designate an employee to function 8 as a grant manager for purposes of the agreement; 9 requiring training for certain grant managers; requiring the Chief Financial Officer to establish and 10 11 disseminate uniform procedures for grant management; 12 requiring the grant manager to report certain 13 information; requiring the Chief Financial Officer to perform audits of executed grant agreements; amending 14 15 s. 215.985, F.S.; requiring the Chief Financial Officer to establish and maintain a secure contract 16 17 tracking system; providing requirements for the 18 system; requiring state agencies to post certain 19 information on the contract tracking system within a 20 specified timeframe; specifying information that must be posted on the contract tracking system; providing 21 22 that records posted on the system may not contain 23 confidential or exempt information; requiring state 24 agencies to redact confidential or exempt information 25 prior to posting records on the system; providing a 26 process for a party to the contract to request 27 redaction of confidential or exempt information; 28 providing notice requirements; providing that posting

Page 1 of 52

CODING: Words stricken are deletions; words underlined are additions.

hb1309-02-c2

2013

29	of information on the contract tracking system does
30	not supersede the duty of a state agency to respond to
31	a public record request; providing that a subpoena for
32	certain contract information must be served on the
33	state agency that is party to the contract;
34	authorizing the Chief Financial Officer to adopt
35	rules; defining the term "state agency"; authorizing
36	the judicial branch, Department of Legal Affairs,
37	Department of Agriculture and Consumer Services, and
38	Department of Financial Services to elect to comply
39	with the posting requirements; renaming chapter 287,
40	F.S.; amending s. 287.012, F.S.; providing and
41	revising definitions; amending s. 287.042, F.S.;
42	revising powers, duties, and functions of the
43	Department of Management Services; eliminating a duty
44	of the department to maintain a vendor list; providing
45	an additional circumstance under which the department
46	may proceed with a competitive solicitation or
47	contract award process of a term contract as an
48	alternative to the stay of such process pursuant to a
49	formal written protest under the Administrative
50	Procedure Act; authorizing the department to lead or
51	enter into joint agreements with governmental entities
52	for the purchase of commodities or contractual
53	services that can be used by multiple agencies;
54	amending s. 287.056, F.S.; eliminating provisions
55	requiring certain inclusions in agency agreements;
56	amending s. 287.057, F.S.; providing that contracts
	Page 2 of 52

Page 2 of 52

2013

57	awarded pursuant to an invitation to bid shall be
58	awarded to the responsible and responsive vendor that
59	submits the lowest responsive bid; revising exceptions
60	to the requirement that the purchase of specified
61	commodities or contractual services be made only as a
62	result of receiving competitive sealed bids,
63	competitive sealed proposals, or competitive sealed
64	replies; revising contractual services and commodities
65	that are not subject to competitive solicitation
66	requirements by virtue of being available only from a
67	single source; providing that a contract for
68	commodities or contractual services may be awarded
69	without competition if the recipient of funds is
70	established during the appropriations process;
71	revising provisions relating to extension of a
72	contract for commodities or contractual services;
73	authorizing an agency to negotiate better pricing upon
74	renewal of a contract; providing training requirements
75	for contract managers responsible for contracts in
76	excess of a specified threshold amount; providing
77	contract manager certification for contract managers
78	responsible for contracts in excess of a specified
78 79	
	threshold amount; providing that the Department of
80	Management Services is responsible for establishing
81	and disseminating the requirements for certification
82	of a contract manager; providing that training will be
83	conducted jointly by the Department of Management
84	Services and the Department of Financial Services;
	Page 3 of 52

Page 3 of 52

2013

85	providing training guidelines and requirements;
86	requiring the department, in consultation with the
87	Chief Financial Officer to maintain a program for
88	online procurement of commodities and contractual
89	services; amending s. 287.0571, F.S.; revising
90	nonapplicability of a business case to outsource;
91	amending s. 287.058, F.S.; defining the term
92	"performance measure"; revising references within
93	provisions relating to purchase orders used in lieu of
94	written agreements for classes of contractual
95	services; revising terminology; amending s. 287.076,
96	F.S.; providing that Project Management Professionals
97	training for personnel involved in managing
98	outsourcings and negotiations is subject to annual
99	appropriations; creating s. 287.136, F.S.; requiring
100	the Chief Financial Officer to perform audits of
101	executed contracts; creating reporting requirements;
102	amending ss. 16.0155, 283.33, 394.457, 402.7305,
103	409.9132, 427.0135, 445.024, 627.311, 627.351,
104	765.5155, and 893.055, F.S.; conforming cross-
105	references; providing effective dates.
106	
107	Be It Enacted by the Legislature of the State of Florida:
108	
109	Section 1. Section 215.971, Florida Statutes, is amended
110	to read:
111	215.971 Agreements funded with federal and state
112	assistance
	Page 4 of 52

Page 4 of 52

113 For an agency agreement that provides state financial (1) 114 assistance to a recipient or subrecipient, as those terms are 115 defined in s. 215.97, or that provides federal financial 116 assistance to a subrecipient, as defined by applicable United 117 States Office of Management and Budget circulars, the agreement 118 must shall include the following: (a) (1) A provision specifying a scope of work that clearly 119 120 establishes the tasks that the recipient or subrecipient is 121 required to perform.; and 122 (b) (2) A provision dividing the agreement into 123 quantifiable units of deliverables that must be received and 124 accepted in writing by the agency before payment. Each 125 deliverable must be directly related to the scope of work and 126 must specify the required minimum level of service to be 127 performed and the criteria for evaluating the successful 128 completion of each deliverable. 129 (c) A provision specifying the financial consequences that 130 apply if the recipient or subrecipient fails to perform the 131 minimum level of service required by the agreement. The 132 provision can be excluded from the agreement only if financial 133 consequences are prohibited by the federal agency awarding the 134 grant. Funds refunded to a state agency from a recipient or 135 subrecipient for failure to perform as required under the 136 agreement may be expended only in direct support of the program 137 from which the agreement originated. 138 (d) A provision specifying that a recipient or 139 subrecipient of federal or state financial assistance may expend

Page 5 of 52

CODING: Words stricken are deletions; words <u>underlined</u> are additions.

FLORIDA HOUSE OF REPRESENTATIVE	FL	O R	RIDA	ΗΟΙ	JSE	ΟF	REP	RES	ΕΝΤ	ΑΤΙΥΕ
---------------------------------	----	-----	------	-----	-----	----	-----	-----	-----	-------

CS/CS/HB 1309	

140	funds only for allowable costs resulting from obligations
141	incurred during the specified agreement period.
142	(e) A provision specifying that any balance of unobligated
143	funds which has been advanced or paid must be refunded to the
144	state agency.
145	(f) A provision specifying that any funds paid in excess
146	of the amount to which the recipient or subrecipient is entitled
147	under the terms and conditions of the agreement must be refunded
148	to the state agency.
149	(g) Any additional information required pursuant to s.
150	<u>215.97.</u>
151	(2) For each agreement funded with federal or state
152	financial assistance, the state agency shall designate an
153	employee to function as a grant manager who shall be responsible
154	for enforcing performance of the agreement's terms and
155	conditions and who shall serve as a liaison with the recipient
156	or subrecipient.
157	(a) Each grant manager who is responsible for agreements
158	in excess of the threshold amount for CATEGORY TWO under s.
159	287.017 must complete the training and become a certified
160	contract manager as provided under s. 287.057(14).
161	(b) The Chief Financial Officer shall establish and
162	disseminate uniform procedures for grant management pursuant to
163	s. 17.03(3) to ensure that services have been rendered in
164	accordance with agreement terms before the agency processes an
165	invoice for payment. The procedures must include, but need not
166	be limited to, procedures for monitoring and documenting
167	recipient or subrecipient performance, reviewing and documenting

Page 6 of 52

CODING: Words stricken are deletions; words <u>underlined</u> are additions.

168 all deliverables for which payment is requested by the recipient 169 or subrecipient, and providing written certification by the 170 grant manager of the agency's receipt of goods and services. 171 (C) The grant manager shall reconcile and verify all funds received against all funds expended during the grant agreement 172 173 period and produce a final reconciliation report. The final 174 report must identify any funds paid in excess of the 175 expenditures incurred by the recipient or subrecipient. 176 (3) After the execution of a grant agreement, the Chief 177 Financial Officer shall perform audits of the executed state and 178 federal grant agreement documents and grant manager's records in 179 order to ensure that adequate internal controls are in place for 180 complying with the terms and conditions of such agreements and 181 for validation and receipt of goods and services. 182 (a) At the conclusion of the audit, the Chief Financial 183 Officer's designee shall discuss the audit and potential 184 findings with the official whose office is subject to audit. The 185 final audit report shall be submitted to the agency head. Within 30 days after the receipt of the final audit 186 (b) 187 report, the agency head shall submit to the Chief Financial 188 Officer or designee, his or her written statement of explanation 189 or rebuttal concerning findings requiring corrective action, 190 including corrective action to be taken to preclude a 191 recurrence. Section 2. Subsection (16) of section 215.985, Florida 192 193 Statutes, is amended to read: 194 215.985 Transparency in government spending.-

Page 7 of 52

CODING: Words stricken are deletions; words <u>underlined</u> are additions.

195 The Chief Financial Officer shall establish and (16)196 maintain a secure, contract tracking provide public access to a 197 state contract management system available for viewing and 198 downloading by the public through a secure website. The Chief 199 Financial Officer shall use appropriate Internet security 200 measures to ensure that no person has the ability to alter or 201 modify records available on the website that provides 202 information and documentation relating to contracts procured by 203 governmental entities. 204 Within 30 calendar days after executing a contract, (a) 205 each state agency must post the following information relating 206 to that contract on the contract tracking system: 207 The names of the contracting entities; 1. 208 The procurement method; 2. 209 3. The contract beginning and ending dates; 210 The nature or type of the commodities or services 4. 211 purchased; 212 5. Applicable contract unit prices and deliverables; 213 6. Total compensation to be paid or received under the 214 contract; 215 7. All payments made to the contractor to date; 216 8. Applicable contract performance measures; and 217 9. Electronic copies of the contract that have been 218 redacted to exclude confidential or exempt information The data collected in the system must include, but need not be limited 219 to, the contracting agency; the procurement method; the contract 220 221 beginning and ending dates; the type of commodity or service; 222 the purpose of the commodity or service; the compensation to be Page 8 of 52

CODING: Words stricken are deletions; words underlined are additions.

223 paid; compliance information, such as performance metrics for 224 the service or commodity; contract violations; the number of 225 extensions or renewals; and the statutory authority for 226 providing the service.

(b) Within 30 days after an amendment a major change to an 227 228 existing contract, or the execution of a new contract, agency 229 procurement staff of the state agency that is a party to the 230 contract must affected state governmental entity shall update 231 the necessary information described in paragraph (a) in the 232 state contract tracking management system. An amendment A major 233 change to a contract includes, but is not limited to, a renewal, 234 termination, or extension of the contract or any modification an 235 amendment to the terms of the contract.

(c) By January 1, 2014, each state agency must post to the contract tracking system the information required in paragraph (a) for each existing contract that was executed more than 30 calendar days prior to July 1, 2013.

240 (d)1. Records made available on the contract tracking 241 system may not reveal information made confidential or exempt by 242 law.

2. Each state agency that is a party to a contract must 243 244 redact any confidential or exempt information from the contract 245 before posting an electronic copy on the contract tracking 246 system. If a state agency that is a party to the contract 247 becomes aware that an electronic copy of a contract has been 248 posted that has not been properly redacted, such state agency 249 must immediately notify the Chief Financial Officer and must 250 immediately remove the contract from the contract tracking

Page 9 of 52

CODING: Words stricken are deletions; words <u>underlined</u> are additions.

2013

251	system. Within seven business days, the state agency must post a
252	properly redacted copy of the contract on the contract tracking
253	system.
254	3.a. If a party to a contract, or an authorized
255	representative thereof, discovers that an electronic copy of a
256	contract has been posted to the contract tracking system that
257	has not been properly redacted, the party or representative may
258	request the state agency that is a party to the contract to
259	redact the confidential or exempt information. Upon receipt of
260	the request, such state agency shall redact the confidential or
261	exempt information.
262	b. A request to redact confidential or exempt information
263	must be made in writing and delivered by mail, facsimile, or
264	electronic transmission, or in person to the state agency that
265	is a party to the contract. The request must identify the
266	specific document, the page numbers that include the
267	confidential or exempt information, the information that is
268	confidential or exempt, and the applicable statutory exemption.
269	A fee may not be charged for a redaction made pursuant to such
270	request.
271	4. The contract tracking system must display a notice of
272	the right of an affected party to request redaction of
273	confidential or exempt information contained on the system.
274	5.a. The Chief Financial Officer, the Department of
275	Financial Services, or any officer, employee, or contractor
276	thereof, is not responsible for redacting confidential or exempt
277	information from an electronic copy of a contract posted by
278	another state agency on the system.

Page 10 of 52

279	b. The Chief Financial Officer, the Department of
280	Financial Services, or any officer, employee, or contractor
281	thereof, is not liable for the failure of a state agency to
282	redact the confidential or exempt information.
283	(e)1. The posting of information on the contract tracking
284	system or the provision of contract information on a website for
285	public viewing and downloading does not supersede the duty of a
286	state agency to respond to a public record request for such
287	information or to a subpoena for such information.
288	2. A request for a copy of a contract or certified copy of
289	a contract shall be made to the state agency that is party to
290	the contract. Such request may not be made to the Chief
291	Financial Officer or the Department of Financial Services or any
292	officer, employee, or contractor thereof, unless the Chief
293	Financial Officer or the department is a party to the contract.
294	3. A subpoena for a copy of a contract or certified copy
295	of a contract must be served on the state agency that is a party
296	to the contract and that maintains the original documents. The
297	Chief Financial Officer or the Department of Financial Services
298	or any officer, employee, or contractor thereof may not be
299	served a subpoena for those records unless the Chief Financial
300	Officer or the department is a party to the contract.
301	(f) The Chief Financial Officer may adopt rules to
302	administer this subsection.
303	(g) For purposes of this subsection, the term "state
304	agency" means a state agency as defined in s. 216.011, excluding
305	the judicial branch, the Department of Legal Affairs, the
306	Department of Agriculture and Consumer Services, and the
	Page 11 of 52

Page 11 of 52

CODING: Words stricken are deletions; words <u>underlined</u> are additions.

307 Department of Financial Services. However, the judicial branch, 308 the Department of Legal Affairs, the Department of Agriculture 309 and Consumer Services, and the Department of Financial Services 310 may elect to comply with the provisions of this subsection in 311 whole or in part. 312 Section 3. Chapter 287, Florida Statutes, is renamed as "Procurement of Commodities and Contractual Services." 313 314 Section 4. Subsections (4), (5), (10), and (13) through 315 (28) of section 287.012, Florida Statutes, are amended to read: 316 287.012 Definitions.-As used in this part, the term: "Best value" means the highest overall value to the 317 (4) 318 state based on objective factors that include, but are not 319 limited to, price, quality, design, and workmanship. 320 (5) "Commodity" means any of the various supplies, 321 materials, goods, merchandise, food, equipment, information 322 technology, and other personal property, including a mobile home, trailer, or other portable structure with floor space of 323 less than 5,000 square feet, purchased, leased, or otherwise 324 contracted for by the state and its agencies. "Commodity" also 325 326 includes interest on deferred-payment commodity contracts 327 approved pursuant to s. 287.063 entered into by an agency for 328 the purchase of other commodities. However, commodities 329 purchased for resale are excluded from this definition. Printing 330 of publications shall be considered a commodity when procured 331 let upon contract pursuant to s. 283.33, whether purchased for 332 resale or not.

(10) "Electronic posting" or "electronically post" meansthe noticing of solicitations, agency decisions or intended

Page 12 of 52

CODING: Words stricken are deletions; words underlined are additions.

335 decisions, or other matters relating to procurement, on a 336 centralized Internet website designated by the department for 337 this purpose, in the manner and form required by s.

338 120.57(3)(a).

(13) "Extension" means an increase in the time allowed for the contract period due to circumstances which, without fault of either party, make performance impracticable or impossible, or which prevent a new contract from being executed, with or without a proportional increase in the total dollar amount, with any increase to be based on the method and rate previously established in the contract.

346 "Governmental entity" means a political subdivision (14)347 or agency of this state or of any state of the United States, 348 including, but not limited to, state government, county, city, 349 school district, nonprofit public university or college, single-350 purpose or multipurpose special district, single-purpose or 351 multipurpose public authority, metropolitan or consolidated 352 government, separate legal entity or administrative entity, or 353 any agency of the Federal Government.

354 <u>(15)(14)</u> "Information technology" has the meaning ascribed 355 in s. 282.0041.

356 <u>(16)</u> (15) "Invitation to bid" means a written or 357 electronically posted solicitation for competitive sealed bids.

358 <u>(17) (16)</u> "Invitation to negotiate" means a written or 359 electronically posted solicitation for competitive sealed 360 replies to select one or more vendors with which to commence 361 negotiations for the procurement of commodities or contractual 362 services.

Page 13 of 52

CODING: Words stricken are deletions; words underlined are additions.

363 <u>(18) (17)</u> "Minority business enterprise" has the meaning 364 ascribed in s. 288.703.

365 <u>(19) (18)</u> "Office" means the Office of Supplier Diversity 366 of the Department of Management Services.

367 <u>(20) (19)</u> "Outsource" means the process of contracting with 368 a vendor to provide a service as defined in s. 216.011(1)(f), in 369 whole or in part, or an activity as defined in s. 370 216.011(1)(rr), while a state agency retains the responsibility 371 and accountability for the service or activity and there is a 372 transfer of management responsibility for the delivery of 373 resources and the performance of those resources.

374 <u>(21)(20)</u> "Renewal" means contracting with the same 375 contractor for an additional contract period after the initial 376 contract period, only if pursuant to contract terms specifically 377 providing for such renewal.

378 <u>(22)(21)</u> "Request for information" means a written or 379 electronically posted request made by an agency to vendors for 380 information concerning commodities or contractual services. 381 Responses to these requests are not offers and may not be 382 accepted by the agency to form a binding contract.

383 <u>(23) (22)</u> "Request for proposals" means a written or 384 electronically posted solicitation for competitive sealed 385 proposals.

386 <u>(24)(23)</u> "Request for a quote" means an <u>electronic</u>, oral 387 or written request for written pricing or services information 388 from a state term contract vendor for commodities or contractual 389 services available on a state term contract from that vendor.

Page 14 of 52

CODING: Words stricken are deletions; words underlined are additions.

390 <u>(25) (24)</u> "Responsible vendor" means a vendor who has the 391 capability in all respects to fully perform the contract 392 requirements and the integrity and reliability that will assure 393 good faith performance.

394 <u>(26) (25)</u> "Responsive bid," "responsive proposal," or 395 "responsive reply" means a bid, or proposal, or reply submitted 396 by a responsive and responsible vendor that conforms in all 397 material respects to the solicitation.

398 <u>(27)(26)</u> "Responsive vendor" means a vendor that has 399 submitted a bid, proposal, or reply that conforms in all 400 material respects to the solicitation.

401 (28)(27) "State term contract" means a term contract that 402 is competitively procured by the department pursuant to s. 403 287.057 and that is used by agencies and eligible users pursuant 404 to s. 287.056.

405 <u>(29)(28)</u> "Term contract" means an indefinite quantity 406 contract to furnish commodities or contractual services during a 407 defined period.

408 Section 5. Paragraph (a) of subsection (1), paragraph (b) 409 of subsection (2), and subsections (8) and (15) of section 410 287.042, Florida Statutes, are amended to read:

411 287.042 Powers, duties, and functions.—The department412 shall have the following powers, duties, and functions:

(1) (a) To canvass all sources of supply, establish and maintain a vendor list, and contract for the purchase, lease, or acquisition, including purchase by installment sales or leasepurchase contracts which may provide for the payment of interest on unpaid portions of the purchase price, of all commodities and

Page 15 of 52

CODING: Words stricken are deletions; words <u>underlined</u> are additions.

(2)

418 contractual services required by any agency under this chapter. 419 Any contract providing for deferred payments and the payment of 420 interest shall be subject to specific rules adopted by the 421 department.

422

(b) As an alternative to any provision in s. 120.57(3)(c), the department may proceed with the competitive solicitation or contract award process of a term contract <u>in the following</u> circumstances:

427 When the Secretary of Management Services the 1. 428 department or his or her designee sets forth in writing 429 particular facts and circumstances that which demonstrate that 430 the delay incident to staying the solicitation or contract award 431 process would be detrimental to the interests of the state. 432 After the award of a contract resulting from a competitive 433 solicitation in which a timely protest was received and in which the state did not prevail, the contract may be canceled and 434 435 reawarded.

2. When a vendor protests a notice of intent to award a 436 437 contract to multiple vendors, the intended award may proceed 438 unless the protesting vendor submits to the department in 439 writing particular facts and circumstances that demonstrate a 440 reasonable basis for protesting the award to the other vendor or 441 vendors. The Secretary of Management Services or his or her 442 designee shall determine in writing whether the vendor has 443 demonstrated a sufficient basis for stay of the intended award. 444 If the vendor prevails in the protest, the vendor shall be added

Page 16 of 52

CODING: Words stricken are deletions; words underlined are additions.

445 to the contract with the same terms and conditions as the other 446 awarded vendors.

To provide any commodity and contractual service 447 (8) 448 purchasing rules to the Chief Financial Officer and all agencies 449 electronically or through an electronic medium or other means. 450 Agencies may not approve any account or request any payment of 451 any account for the purchase of any commodity or the procurement 452 of any contractual service covered by a purchasing or 453 contractual service rule except as authorized therein. The 454 department shall furnish copies of rules adopted by the 455 department to any county, municipality, or other local public 456 agency requesting them.

(15) To <u>lead or</u> enter into joint agreements with governmental <u>entities</u> agencies, as defined in s. 163.3164, for the purpose of pooling funds for the purchase of commodities or contractual services <u>information technology</u> that can be used by multiple agencies.

(a) Each agency that has been appropriated or has existing
funds for such purchase, shall, upon contract award by the
department, transfer their portion of the funds into the
department's Operating Trust Fund for payment by the department.
The funds shall be transferred by the Executive Office of the
Governor pursuant to the agency budget amendment request
provisions in chapter 216.

(b) Agencies that sign the joint agreements are
financially obligated for their portion of the agreed-upon
funds. If an agency becomes more than 90 days delinquent in
paying the funds, the department shall certify to the Chief

Page 17 of 52

CODING: Words stricken are deletions; words <u>underlined</u> are additions.

hb1309-02-c2

Financial Officer the amount due, and the Chief Financial Officer shall transfer the amount due to the Operating Trust Fund of the department from any of the agency's available funds. The Chief Financial Officer shall report these transfers and the reasons for the transfers to the Executive Office of the Governor and the legislative appropriations committees.

479 Section 6. Subsection (1) of section 287.056, Florida480 Statutes, is amended to read:

481 287.056 Purchases from purchasing agreements and state
482 term contracts.-

483 (1) Agencies shall, and eligible users may, purchase
484 commodities and contractual services from purchasing agreements
485 established and state term contracts procured, pursuant to s.
486 287.057, by the department. Each agency agreement made under
487 this subsection shall include:

488 (a) A provision specifying a scope of work that clearly
489 establishes all tasks that the contractor is required to
490 perform.

491 (b) A provision dividing the contract into quantifiable, 492 measurable, and verifiable units of deliverables that must be 493 received and accepted in writing by the contract manager before 494 payment. Each deliverable must be directly related to the scope 495 of work and specify the required minimum level of service to be 496 performed and the criteria for evaluating the successful 497 completion of each deliverable.

498 Section 7. Paragraph (a) of subsection (1) and subsections 499 (3), (10), (12), (13), (16), and (22) of section 287.057, 500 Florida Statutes, are amended to read:

Page 18 of 52

CODING: Words stricken are deletions; words underlined are additions.

501 287.057 Procurement of commodities or contractual 502 services.-

503 (1)The competitive solicitation processes authorized in 504 this section shall be used for procurement of commodities or 505 contractual services in excess of the threshold amount provided 506 for CATEGORY TWO in s. 287.017. Any competitive solicitation 507 shall be made available simultaneously to all vendors, must 508 include the time and date for the receipt of bids, proposals, or 509 replies and of the public opening, and must include all 510 contractual terms and conditions applicable to the procurement, 511 including the criteria to be used in determining acceptability 512 and relative merit of the bid, proposal, or reply.

(a) Invitation to bid.—The invitation to bid shall be used when the agency is capable of specifically defining the scope of work for which a contractual service is required or when the agency is capable of establishing precise specifications defining the actual commodity or group of commodities required.

518

1. All invitations to bid must include:

a. A detailed description of the commodities orcontractual services sought; and

521 b. If the agency contemplates renewal of the contract, a 522 statement to that effect.

523 2. Bids submitted in response to an invitation to bid in 524 which the agency contemplates renewal of the contract must 525 include the price for each year for which the contract may be 526 renewed.

Page 19 of 52

CODING: Words stricken are deletions; words <u>underlined</u> are additions.

527 3. Evaluation of bids shall include consideration of the 528 total cost for each year of the contract, including renewal 529 years, as submitted by the vendor.

530 <u>4. The contract shall be awarded to the responsible and</u> 531 responsive vendor that submits the lowest responsive bid.

(3) When the purchase price of commodities or contractual services exceeds the threshold amount provided in s. 287.017 for CATEGORY TWO, no purchase of commodities or contractual services may be made without receiving competitive sealed bids, competitive sealed proposals, or competitive sealed replies unless:

538 (a) The agency head determines in writing that an 539 immediate danger to the public health, safety, or welfare or 540 other substantial loss to the state requires emergency action. 541 After the agency head signs makes such a written determination, 542 the agency may proceed with the procurement of commodities or contractual services necessitated by the immediate danger, 543 without receiving competitive sealed bids, competitive sealed 544 545 proposals, or competitive sealed replies. However, such 546 emergency procurement shall be made by obtaining pricing 547 information from at least two prospective vendors, which must be 548 retained in the contract file, unless the agency determines in 549 writing that the time required to obtain pricing information 550 will increase the immediate danger to the public health, safety, 551 or welfare or other substantial loss to the state. The agency 552 shall furnish copies of all written determinations certified 553 under oath and any other documents relating to the emergency 554 action to the department. A copy of the written statement shall

Page 20 of 52

CODING: Words stricken are deletions; words underlined are additions.

hb1309-02-c2

555 be furnished to the Chief Financial Officer with the voucher 556 authorizing payment. The individual purchase of personal 557 clothing, shelter, or supplies which are needed on an emergency 558 basis to avoid institutionalization or placement in a more 559 restrictive setting is an emergency for the purposes of this 560 paragraph, and the filing with the department of such statement 561 is not required in such circumstances. In the case of the 562 emergency purchase of insurance, the period of coverage of such 563 insurance shall not exceed a period of 30 days, and all such 564 emergency purchases shall be reported to the department.

(b) The purchase is made by an agency from a state term contract procured, pursuant to this section, by the department or by an agency, after receiving approval from the department, from a contract procured, pursuant to subsection (1), by another agency.

570 (C) Commodities or contractual services available only 571 from a single source may be excepted from the competitive-572 solicitation requirements. When an agency believes that 573 commodities or contractual services are available only from a 574 single source, the agency shall electronically post a 575 description of the commodities or contractual services sought 576 for a period of at least 7 business days. The description must include a request that prospective vendors provide information 577 578 regarding their ability to supply the commodities or contractual services described. If it is determined in writing by the 579 580 agency, after reviewing any information received from 581 prospective vendors, that the commodities or contractual

Page 21 of 52

CODING: Words stricken are deletions; words underlined are additions.

hb1309-02-c2

582 services are available only from a single source, the agency 583 shall÷

584 1. provide notice of its intended decision to enter a 585 single-source purchase contract in the manner specified in s. 586 120.57(3), if the amount of the contract does not exceed the 587 threshold amount provided in s. 287.017 for CATEGORY FOUR.

588 2. Request approval from the department for the single-589 source purchase, if the amount of the contract exceeds the 590 threshold amount provided in s. 287.017 for CATEGORY FOUR. The 591 agency shall initiate its request for approval in a form 592 prescribed by the department, which request may be 593 electronically transmitted. The failure of the department to 594 approve or disapprove the agency's request for approval within 595 21 days after receiving such request shall constitute prior 596 approval of the department. If the department approves the 597 agency's request, the agency shall provide notice of its 598 intended decision to enter a single-source contract in the 599 manner specified in s. 120.57(3).

600 (d) When it is in the best interest of the state, the
601 secretary of the department or his or her designee may authorize
602 the Support Program to purchase insurance by negotiation, but
603 such purchase shall be made only under conditions most favorable
604 to the public interest.

605 <u>(d) (e)</u> Prescriptive assistive devices for the purpose of 606 medical, developmental, or vocational rehabilitation of clients 607 are excepted from competitive-solicitation requirements and 608 shall be procured pursuant to an established fee schedule or by 609 any other method which ensures the best price for the state,

Page 22 of 52

CODING: Words stricken are deletions; words underlined are additions.

hb1309-02-c2

610 taking into consideration the needs of the client. Prescriptive 611 assistive devices include, but are not limited to, prosthetics, 612 orthotics, and wheelchairs. For purchases made pursuant to this 613 paragraph, state agencies shall annually file with the 614 department a description of the purchases and methods of 615 procurement.

616 <u>(e) (f)</u> The following contractual services and commodities 617 are not subject to the competitive-solicitation requirements of 618 this section:

619 1. Artistic services. For the purposes of this subsection, 620 the term "artistic services" does not include advertising or 621 typesetting. As used in this subparagraph, the term 622 "advertising" means the making of a representation in any form 623 in connection with a trade, business, craft, or profession in 624 order to promote the supply of commodities or services by the 625 person promoting the commodities or contractual services.

626 2. Academic program reviews if the fee for such services627 does not exceed \$50,000.

628

3. Lectures by individuals.

629 4. Legal services, including attorney, paralegal, expert630 witness, appraisal, or mediator services.

5.a. Health services involving examination, diagnosis,treatment, prevention, medical consultation, or administration.

b. Beginning January 1, 2011, health services, including,
but not limited to, substance abuse and mental health services,
involving examination, diagnosis, treatment, prevention, or
medical consultation, when such services are offered to eligible
individuals participating in a specific program that qualifies

Page 23 of 52

CODING: Words stricken are deletions; words <u>underlined</u> are additions.

638 multiple providers and uses a standard payment methodology.
639 Reimbursement of administrative costs for providers of services
640 purchased in this manner shall also be exempt. For purposes of
641 this sub-subparagraph, "providers" means health professionals,
642 health facilities, or organizations that deliver or arrange for
643 the delivery of health services.

644 6. Services provided to persons with mental or physical 645 disabilities by not-for-profit corporations which have obtained 646 exemptions under the provisions of s. 501(c)(3) of the United 647 States Internal Revenue Code or when such services are governed by the provisions of Office of Management and Budget Circular A-648 649 122. However, in acquiring such services, the agency shall 650 consider the ability of the vendor, past performance, 651 willingness to meet time requirements, and price.

652 7. Medicaid services delivered to an eligible Medicaid653 recipient unless the agency is directed otherwise in law.

654

8. Family placement services.

9. Prevention services related to mental health, including
drug abuse prevention programs, child abuse prevention programs,
and shelters for runaways, operated by not-for-profit
corporations. However, in acquiring such services, the agency
shall consider the ability of the vendor, past performance,
willingness to meet time requirements, and price.

10. Training and education services provided to injuredemployees pursuant to s. 440.491(6).

663 11. Contracts entered into pursuant to s. 337.11.

664 12. Services or commodities provided by governmental
 665 <u>entities</u> agencies.

Page 24 of 52

CODING: Words stricken are deletions; words underlined are additions.

13. Statewide public service announcement programs
provided by a Florida statewide nonprofit corporation under s.
501(c)(6) of the Internal Revenue Code, with a guaranteed
documented match of at least \$3 to \$1.

670 <u>(f)(g)</u> Continuing education events or programs that are 671 offered to the general public and for which fees have been 672 collected that pay all expenses associated with the event or 673 program are exempt from requirements for competitive 674 solicitation.

(10) A contract for commodities or contractual services
may be awarded without competition if state or federal law
prescribes with whom the agency must contract or if the rate of
payment or the recipient of the funds is established during the
appropriations process.

680 (12)Extension of a contract for commodities or 681 contractual services shall be in writing for a period not to 682 exceed 6 months and shall be subject to the same terms and 683 conditions set forth in the initial contract and any written 684 amendments signed by the parties. There shall be only one 685 extension of a contract unless the failure to meet the criteria 686 set forth in the contract for completion of the contract is due 687 to events beyond the control of the contractor.

(13) Contracts for commodities or contractual services may be renewed for a period that may not exceed 3 years or the term of the original contract, whichever period is longer. Renewal of a contract for commodities or contractual services shall be in writing and shall be subject to the same terms and conditions set forth in the initial contract <u>and any written amendments</u>

Page 25 of 52

CODING: Words stricken are deletions; words underlined are additions.

hb1309-02-c2

694 signed by the parties. If the commodity or contractual service 695 is purchased as a result of the solicitation of bids, proposals, 696 or replies, the price of the commodity or contractual service to 697 be renewed shall be specified in the bid, proposal, or reply, 698 except that an agency may negotiate lower pricing. A renewal 699 contract may not include any compensation for costs associated 700 with the renewal. Renewals shall be contingent upon satisfactory 701 performance evaluations by the agency and subject to the 702 availability of funds. Exceptional purchase contracts pursuant 703 to paragraphs (3)(a) and (c) may not be renewed. With the 704 exception of subsection $(10)\frac{(12)}{(12)}$, if a contract amendment 705 results in a longer contract term or increased payments, a state 706 agency may not renew or amend a contract for the outsourcing of 707 a service or activity that has an original term value exceeding 708 the sum of \$10 million before submitting a written report 709 concerning contract performance to the Governor, the President 710 of the Senate, and the Speaker of the House of Representatives 711 at least 90 days before execution of the renewal or amendment.

(16) For a contract in excess of the threshold amount provided in s. 287.017 for CATEGORY FOUR, the agency head shall appoint:

(a) At least three persons to evaluate proposals and replies who collectively have experience and knowledge in the program areas and service requirements for which commodities or contractual services are sought.

(b) At least three persons to conduct negotiations during
a competitive sealed reply procurement who collectively have
experience and knowledge in negotiating contracts, contract

Page 26 of 52

CODING: Words stricken are deletions; words <u>underlined</u> are additions.

722 procurement, and the program areas and service requirements for 723 which commodities or contractual services are sought.

724 When the value of a contract is in excess of \$1 (C) 725 million in any fiscal year, at least one of the persons 726 conducting negotiations must be certified as a contract 727 negotiator based upon rules adopted by the Department of 728 Management Services in order to ensure that certified contract 729 negotiators are knowledgeable about effective negotiation 730 strategies, capable of successfully implementing those 731 strategies, and involved appropriately in the procurement 732 process. At a minimum, the rules must address the qualifications 733 required for certification, the method of certification, and the 734 procedure for involving the certified negotiator. If the value 735 of a contract is in excess of \$10 million in any fiscal year, at 736 least one of the persons conducting negotiations must be a 737 Project Management Professional, as certified by the Project 738 Management Institute.

739 The department, in consultation with the Chief (22)740 Financial Officer Agency for Enterprise Information Technology 741 and the Comptroller, shall maintain develop a program for online 742 procurement of commodities and contractual services. To enable 743 the state to promote open competition and to leverage its buying 744 power, agencies shall participate in the online procurement 745 program, and eligible users may participate in the program. Only 746 vendors prequalified as meeting mandatory requirements and 747 qualifications criteria may participate in online procurement.

Page 27 of 52

CODING: Words stricken are deletions; words underlined are additions.

(a) The department, in consultation with the agency, may
contract for equipment and services necessary to develop and
implement online procurement.

(b) The department, in consultation with the agency, shall adopt rules, pursuant to ss. 120.536(1) and 120.54, to administer the program for online procurement. The rules shall include, but not be limited to:

755 1. Determining the requirements and qualification criteria756 for prequalifying vendors.

757 2. Establishing the procedures for conducting online758 procurement.

759 3. Establishing the criteria for eligible commodities and760 contractual services.

761 4. Establishing the procedures for providing access to762 online procurement.

763 5. Determining the criteria warranting any exceptions to764 participation in the online procurement program.

765 (c) The department may impose and shall collect all fees766 for the use of the online procurement systems.

767 1. The fees may be imposed on an individual transaction 768 basis or as a fixed percentage of the cost savings generated. At 769 a minimum, the fees must be set in an amount sufficient to cover 770 the projected costs of the services, including administrative 771 and project service costs in accordance with the policies of the 772 department.

2. If the department contracts with a provider for online
procurement, the department, pursuant to appropriation, shall
compensate the provider from the fees after the department has

Page 28 of 52

CODING: Words stricken are deletions; words underlined are additions.

hb1309-02-c2

776 satisfied all ongoing costs. The provider shall report 777 transaction data to the department each month so that the 778 department may determine the amount due and payable to the 779 department from each vendor.

780 All fees that are due and payable to the state on a 3. 781 transactional basis or as a fixed percentage of the cost savings 782 generated are subject to s. 215.31 and must be remitted within 783 40 days after receipt of payment for which the fees are due. For 784 fees that are not remitted within 40 days, the vendor shall pay 785 interest at the rate established under s. 55.03(1) on the unpaid 786 balance from the expiration of the 40-day period until the fees 787 are remitted.

All fees and surcharges collected under this paragraph
shall be deposited in the Operating Trust Fund as provided by
law.

791Section 8. Effective December 1, 2014, subsection (14) of792section 287.057, Florida Statutes, is amended to read:

793 287.057 Procurement of commodities or contractual794 services.-

(14) (a) For each contractual services contract, the agency shall designate an employee to function as contract manager who <u>is shall be</u> responsible for enforcing performance of the contract terms and conditions and serve as a liaison with the contractor.

800 (b) Each contract manager who is responsible for contracts
 801 in excess of the threshold amount for CATEGORY TWO must, at a
 802 minimum, complete attend training conducted by the Chief
 803 Financial Officer for accountability in contracts and grant

Page 29 of 52

CODING: Words stricken are deletions; words underlined are additions.

hb1309-02-c2

804 management. The Chief Financial Officer shall establish and 805 disseminate uniform procedures pursuant to s. 17.03(3) to ensure 806 that contractual services have been rendered in accordance with 807 the contract terms before the agency processes the invoice for 808 payment. The procedures shall include, but need not be limited 809 to, procedures for monitoring and documenting contractor 810 performance, reviewing and documenting all deliverables for 811 which payment is requested by vendors, and providing written 812 certification by contract managers of the agency's receipt of 813 goods and services.

814 Each contract manager who is responsible for contracts (C) 815 in excess of \$100,000 annually must complete training in 816 contract management and become a certified contract manager. The 817 department is responsible for establishing and disseminating the 818 requirements for certification, which include completing the 819 training conducted by the Chief Financial Officer for 820 accountability in contracts and grant management. Training and 821 certification must be coordinated by the department and the 822 training must be conducted jointly by the department and the 823 Department of Financial Services. Training must promote best 824 practices and procedures related to negotiating, managing, and 825 ensuring accountability in agency contracts and grant 826 agreements, which must include the use of case studies based 827 upon previous audits, contracts, and grant agreements. 828 Section 9. Paragraph (a) of subsection (3) of section 829 287.0571, Florida Statutes, is amended to read: 830 287.0571 Business case to outsource; applicability.-831 This section does not apply to: (3)

Page 30 of 52

CODING: Words stricken are deletions; words <u>underlined</u> are additions.

(a) A procurement of commodities and contractual services
listed in s. <u>287.057(3)(d) and (e) and (21)</u> 287.057(3)(e), (f),
and (g) and (21).

835 Section 10. Subsections (1) and (2) of section 287.058,836 Florida Statutes, are amended to read:

837

287.058 Contract document.-

838 Every procurement of contractual services in excess of (1)839 the threshold amount provided in s. 287.017 for CATEGORY TWO, 840 except for the providing of health and mental health services or 841 drugs in the examination, diagnosis, or treatment of sick or 842 injured state employees or the providing of other benefits as 843 required by the provisions of chapter 440, shall be evidenced by 844 a written agreement embodying all provisions and conditions of 845 the procurement of such services, which shall, where applicable, 846 include, but not be limited to, a provision:

847 (a) That bills for fees or other compensation for services
848 or expenses be submitted in detail sufficient for a proper
849 preaudit and postaudit thereof.

(b) That bills for any travel expenses be submitted in
accordance with s. 112.061. A state agency may establish rates
lower than the maximum provided in s. 112.061.

(c) Allowing unilateral cancellation by the agency for refusal by the contractor to allow public access to all documents, papers, letters, or other material made or received by the contractor in conjunction with the contract, unless the records are exempt from s. 24(a) of Art. I of the State Constitution and s. 119.07(1).

Page 31 of 52

859 (d) Specifying a scope of work that clearly establishes860 all tasks the contractor is required to perform.

861 Dividing the contract into quantifiable, measurable, (e) 862 and verifiable units of deliverables that must be received and 863 accepted in writing by the contract manager before payment. Each 864 deliverable must be directly related to the scope of work and 865 specify a performance measure. As used in this paragraph, 866 performance measure means the required minimum acceptable level 867 of service to be performed and criteria for evaluating the 868 successful completion of each deliverable.

869 (f) Specifying the criteria and the final date by which870 such criteria must be met for completion of the contract.

871 Specifying that the contract may be renewed for a (q) 872 period that may not exceed 3 years or the term of the original 873 contract, whichever period is longer, specifying the renewal 874 price for the contractual service as set forth in the bid, 875 proposal, or reply, specifying that costs for the renewal may 876 not be charged, and specifying that renewals shall be contingent 877 upon satisfactory performance evaluations by the agency and 878 subject to the availability of funds. Exceptional purchase 879 contracts pursuant to s. 287.057(3)(a) and (c) may not be 880 renewed.

(h) Specifying the financial consequences that the agency
 must apply if the contractor fails to perform in accordance with
 the contract.

884 (i) Addressing the property rights of any intellectual
885 property related to the contract and the specific rights of the
886 state regarding the intellectual property if the contractor

Page 32 of 52

CODING: Words stricken are deletions; words underlined are additions.

hb1309-02-c2

887 fails to provide the services or is no longer providing 888 services.

889

890 In lieu of a written agreement, the agency department may 891 authorize the use of a purchase order for classes of contractual 892 services, if the provisions of paragraphs (a)-(i) are included 893 in the purchase order or solicitation. The purchase order must 894 include, but need not be limited to, an adequate description of 895 the services, the contract period, and the method of payment. In 896 lieu of printing the provisions of paragraphs (a)-(c) and (q)897 $\frac{(a)}{(a)}$ in the contract document or purchase order, agencies may 898 incorporate the requirements of paragraphs (a)-(c) and (g) $\frac{(a)-}{(a)}$ 899 (i) by reference.

900 The written agreement shall be signed by the agency (2) 901 head or designee and the contractor before prior to the 902 rendering of any contractual service the value of which is in 903 excess of the threshold amount provided in s. 287.017 for 904 CATEGORY TWO, except in the case of a valid emergency as 905 certified by the agency head. The written statement 906 certification of an emergency shall be prepared within 30 days 907 after the contractor begins rendering the service and shall 908 state the particular facts and circumstances which precluded the 909 execution of the written agreement before prior to the rendering of the service. If the agency fails to have the contract signed 910 911 by the agency head or designee and the contractor before prior 912 to rendering the contractual service, and if an emergency does not exist, the agency head shall, within no later than 30 days 913 after the contractor begins rendering the service, certify the 914

Page 33 of 52

CODING: Words stricken are deletions; words <u>underlined</u> are additions.

hb1309-02-c2

915 specific conditions and circumstances to the department as well 916 as describe actions taken to prevent recurrence of such 917 noncompliance. The agency head may delegate the written 918 statement certification only to other senior management agency 919 personnel. A copy of the written statement certification shall 920 be furnished to the Chief Financial Officer with the voucher 921 authorizing payment. The department shall report repeated 922 instances of noncompliance by an agency to the Auditor General. 923 Nothing in this subsection shall be deemed to authorize 924 additional compensation prohibited by s. 215.425. The 925 procurement of contractual services shall not be divided so as 926 to avoid the provisions of this section.

927 928

Section 11. Section 287.076, Florida Statutes, is amended to read:

929 287.076 Project Management Professionals training for 930 personnel involved in managing outsourcings and negotiations; 931 funding.-The Department of Management Services may implement a 932 program to train state agency employees who are involved in 933 managing outsourcings as Project Management Professionals, as 934 certified by the Project Management Institute. Subject to annual 935 appropriations, For the 2006-2007 fiscal year, the sum of 936 \$500,000 in recurring funds from the General Revenue Fund is 937 appropriated to the Department of Management Services to 938 implement this program. the Department of Management Services, 939 in consultation with entities subject to this act, shall 940 identify personnel to participate in this training based on 941 requested need and ensure that each agency is represented. The

Page 34 of 52

CODING: Words stricken are deletions; words underlined are additions.

hb1309-02-c2

942 Department of Management Services may remit payment for this 943 training on behalf of all participating personnel. 944 Section 12. Section 287.136, F.S., is created to read: 945 287.136 Audit of executed contract documents.-946 After the execution of a contract, the Chief Financial (1) 947 Officer shall perform audits of the executed contract documents 948 and contract manager's records to ensure that adequate internal 949 controls are in place for complying with the terms and 950 conditions of the contract and for the validation and receipt of 951 goods and services. 952 (2) At the conclusion of the audit, the Chief Financial 953 Officer's designee shall discuss the audit and potential 954 findings with the official whose office is subject to audit. The 955 final audit report shall be submitted to the agency head. 956 (3) Within 30 days after the receipt of the final audit report, the agency head shall submit to the Chief Financial 957 958 Officer or designee, his or her written statement of explanation 959 or rebuttal concerning findings requiring corrective action, 960 including corrective action to be taken to preclude a 961 recurrence. 962 Section 13. Subsection (3) of section 16.0155, Florida 963 Statutes, is amended to read: 964 16.0155 Contingency fee agreements.-If the Attorney General makes the determination 965 (3) 966 described in subsection (2), notwithstanding the exemption 967 provided in s. 287.057(3)(e) 287.057(3)(f), the Attorney General 968 shall request proposals from private attorneys to represent the 969 department on a contingency-fee basis, unless the Attorney

Page 35 of 52

CODING: Words stricken are deletions; words <u>underlined</u> are additions.

970 General determines in writing that requesting proposals is not 971 feasible under the circumstances. The written determination does 972 not constitute a final agency action subject to review pursuant 973 to ss. 120.569 and 120.57. For purposes of this subsection only, 974 the department is exempt from the requirements of s. 120.57(3), 975 and neither the request for proposals nor the contract award is 976 subject to challenge pursuant to ss. 120.569 and 120.57.

977 Section 14. Subsection (1) of section 283.33, Florida 978 Statutes, is amended to read:

979

283.33 Printing of publications; lowest bidder awards.-

980 Publications may be printed and prepared in-house, by (1)981 another agency or the Legislature, or purchased on bid, 982 whichever is more economical and practicable as determined by 983 the agency. An agency may contract for binding separately when 984 more economical or practicable, whether or not the remainder of 985 the printing is done in-house. A vendor may subcontract for 986 binding and still be considered a responsible vendor, 987 notwithstanding s. 287.012(25) 287.012(24).

988 Section 15. Subsection (3) of section 394.457, Florida 989 Statutes, is amended to read:

990

394.457 Operation and administration.-

991 (3) POWER TO CONTRACT.—The department may contract to 992 provide, and be provided with, services and facilities in order 993 to carry out its responsibilities under this part with the 994 following agencies: public and private hospitals; receiving and 995 treatment facilities; clinics; laboratories; departments, 996 divisions, and other units of state government; the state 997 colleges and universities; the community colleges; private

Page 36 of 52

CODING: Words stricken are deletions; words <u>underlined</u> are additions.

hb1309-02-c2

998 colleges and universities; counties, municipalities, and any 999 other governmental unit, including facilities of the United 1000 States Government; and any other public or private entity which 1001 provides or needs facilities or services. Baker Act funds for 1002 community inpatient, crisis stabilization, short-term 1003 residential treatment, and screening services must be allocated 1004 to each county pursuant to the department's funding allocation 1005 methodology. Notwithstanding the provisions of s. 287.057(3)(e) 1006 287.057(3)(f), contracts for community-based Baker Act services 1007 for inpatient, crisis stabilization, short-term residential treatment, and screening provided under this part, other than 1008 1009 those with other units of government, to be provided for the 1010 department must be awarded using competitive sealed bids when 1011 the county commission of the county receiving the services makes 1012 a request to the department's district office by January 15 of 1013 the contracting year. The district shall not enter into a competitively bid contract under this provision if such action 1014 will result in increases of state or local expenditures for 1015 1016 Baker Act services within the district. Contracts for these 1017 Baker Act services using competitive sealed bids will be effective for 3 years. The department shall adopt rules 1018 1019 establishing minimum standards for such contracted services and 1020 facilities and shall make periodic audits and inspections to 1021 assure that the contracted services are provided and meet the 1022 standards of the department.

1023 Section 16. Paragraph (a) of subsection (2) of section 1024 402.7305, Florida Statutes, is amended to read:

Page 37 of 52

CODING: Words stricken are deletions; words underlined are additions.

(2)

1025 402.7305 Department of Children and Family Services; 1026 procurement of contractual services; contract management.-

1027

PROCUREMENT OF COMMODITIES AND CONTRACTUAL SERVICES.-

1028 Notwithstanding s. 287.057(3)(e)12. 287.057(3)(f)12., (a) 1029 whenever the department intends to contract with a public 1030 postsecondary institution to provide a service, the department must allow all public postsecondary institutions in this state 1031 1032 that are accredited by the Southern Association of Colleges and 1033 Schools to bid on the contract. Thereafter, notwithstanding any 1034 other provision to the contrary, if a public postsecondary 1035 institution intends to subcontract for any service awarded in the contract, the subcontracted service must be procured by 1036 1037 competitive procedures.

1038 Section 17. Section 409.9132, Florida Statutes, is amended 1039 to read:

1040 409.9132 Pilot project to monitor home health services.-1041 The Agency for Health Care Administration shall expand the home health agency monitoring pilot project in Miami-Dade County on a 1042 statewide basis effective July 1, 2012, except in counties in 1043 1044 which the program will not be cost-effective, as determined by 1045 the agency. The agency shall contract with a vendor to verify 1046 the utilization and delivery of home health services and provide 1047 an electronic billing interface for home health services. The 1048 contract must require the creation of a program to submit claims 1049 electronically for the delivery of home health services. The 1050 program must verify telephonically visits for the delivery of 1051 home health services using voice biometrics. The agency may seek 1052 amendments to the Medicaid state plan and waivers of federal

Page 38 of 52

CODING: Words stricken are deletions; words <u>underlined</u> are additions.

1053 laws, as necessary, to implement or expand the pilot project. 1054 Notwithstanding s. <u>287.057(3)(e)</u> 287.057(3)(f), the agency must 1055 award the contract through the competitive solicitation process 1056 and may use the current contract to expand the home health 1057 agency monitoring pilot project to include additional counties 1058 as authorized under this section.

1059 Section 18. Subsection (3) of section 427.0135, Florida
1060 Statutes, is amended to read:

1061 427.0135 Purchasing agencies; duties and 1062 responsibilities.—Each purchasing agency, in carrying out the 1063 policies and procedures of the commission, shall:

1064 Not procure transportation disadvantaged services (3) 1065 without initially negotiating with the commission, as provided in s. 287.057(3)(e)12. 287.057(3)(f)12., or unless otherwise 1066 1067 authorized by statute. If the purchasing agency, after consultation with the commission, determines that it cannot 1068 1069 reach mutually acceptable contract terms with the commission, 1070 the purchasing agency may contract for the same transportation 1071 services provided in a more cost-effective manner and of 1072 comparable or higher quality and standards. The Medicaid agency 1073 shall implement this subsection in a manner consistent with s. 1074 409.908(18) and as otherwise limited or directed by the General 1075 Appropriations Act.

1076 Section 19. Paragraph (c) of subsection (5) of section 1077 445.024, Florida Statutes, is amended to read:

1078

445.024 Work requirements.-

1079 (5) USE OF CONTRACTS.—Regional workforce boards shall1080 provide work activities, training, and other services, as

Page 39 of 52

CODING: Words stricken are deletions; words underlined are additions.

hb1309-02-c2

1081 appropriate, through contracts. In contracting for work
1082 activities, training, or services, the following applies:

(c) Notwithstanding the exemption from the competitive
sealed bid requirements provided in s. <u>287.057(3)(e)</u>
287.057(3)(f) for certain contractual services, each contract
awarded under this chapter must be awarded on the basis of a
competitive sealed bid, except for a contract with a
governmental entity as determined by the regional workforce
board.

1090 Section 20. Paragraph (c) of subsection (5) of section 1091 627.311, Florida Statutes, is amended to read:

1092 627.311 Joint underwriters and joint reinsurers; public 1093 records and public meetings exemptions.-

(5)

1094

1095 (C) The operation of the plan shall be governed by a plan 1096 of operation that is prepared at the direction of the board of governors and approved by order of the office. The plan is 1097 subject to continuous review by the office. The office may, by 1098 1099 order, withdraw approval of all or part of a plan if the office 1100 determines that conditions have changed since approval was 1101 granted and that the purposes of the plan require changes in the 1102 plan. The plan of operation shall:

1103 1. Authorize the board to engage in the activities 1104 necessary to implement this subsection, including, but not 1105 limited to, borrowing money.

1106 2. Develop criteria for eligibility for coverage by the 1107 plan, including, but not limited to, documented rejection by at 1108 least two insurers which reasonably assures that insureds

Page 40 of 52

CODING: Words stricken are deletions; words <u>underlined</u> are additions.

hb1309-02-c2

1109 covered under the plan are unable to acquire coverage in the 1110 voluntary market.

1111 3. Require notice from the agent to the insured at the 1112 time of the application for coverage that the application is for 1113 coverage with the plan and that coverage may be available 1114 through an insurer, group self-insurers' fund, commercial self-1115 insurance fund, or assessable mutual insurer through another 1116 agent at a lower cost.

1117 4. Establish programs to encourage insurers to provide
1118 coverage to applicants of the plan in the voluntary market and
1119 to insureds of the plan, including, but not limited to:

1120 a. Establishing procedures for an insurer to use in 1121 notifying the plan of the insurer's desire to provide coverage 1122 to applicants to the plan or existing insureds of the plan and 1123 in describing the types of risks in which the insurer is 1124 interested. The description of the desired risks must be on a 1125 form developed by the plan.

b. Developing forms and procedures that provide an insurer with the information necessary to determine whether the insurer wants to write particular applicants to the plan or insureds of the plan.

1130 c. Developing procedures for notice to the plan and the 1131 applicant to the plan or insured of the plan that an insurer 1132 will insure the applicant or the insured of the plan, and notice 1133 of the cost of the coverage offered; and developing procedures 1134 for the selection of an insuring entity by the applicant or 1135 insured of the plan.

Page 41 of 52

CODING: Words stricken are deletions; words underlined are additions.

d. Provide for a market-assistance plan to assist in the placement of employers. All applications for coverage in the plan received 45 days before the effective date for coverage shall be processed through the market-assistance plan. A marketassistance plan specifically designed to serve the needs of small, good policyholders as defined by the board must be reviewed and updated periodically.

5. Provide for policy and claims services to the insureds of the plan of the nature and quality provided for insureds in the voluntary market.

1146
6. Provide for the review of applications for coverage
1147 with the plan for reasonableness and accuracy, using any
1148 available historic information regarding the insured.

1149 7. Provide for procedures for auditing insureds of the 1150 plan which are based on reasonable business judgment and are 1151 designed to maximize the likelihood that the plan will collect 1152 the appropriate premiums.

8. Authorize the plan to terminate the coverage of and refuse future coverage for any insured that submits a fraudulent application to the plan or provides fraudulent or grossly erroneous records to the plan or to any service provider of the plan in conjunction with the activities of the plan.

1158 9. Establish service standards for agents who submit1159 business to the plan.

1160 10. Establish criteria and procedures to prohibit any 1161 agent who does not adhere to the established service standards 1162 from placing business with the plan or receiving, directly or 1163 indirectly, any commissions for business placed with the plan.

Page 42 of 52

CODING: Words stricken are deletions; words underlined are additions.

hb1309-02-c2

1164 11. Provide for the establishment of reasonable safety 1165 programs for all insureds in the plan. All insureds of the plan 1166 must participate in the safety program.

1167 Authorize the plan to terminate the coverage of and 12. 1168 refuse future coverage to any insured who fails to pay premiums or surcharges when due; who, at the time of application, is 1169 delinquent in payments of workers' compensation or employer's 1170 1171 liability insurance premiums or surcharges owed to an insurer, 1172 group self-insurers' fund, commercial self-insurance fund, or 1173 assessable mutual insurer licensed to write such coverage in this state; or who refuses to substantially comply with any 1174 1175 safety programs recommended by the plan.

1176 13. Authorize the board of governors to provide the goods 1177 and services required by the plan through staff employed by the 1178 plan, through reasonably compensated service providers who 1179 contract with the plan to provide services as specified by the 1180 board of governors, or through a combination of employees and 1181 service providers.

1182 a. Purchases that equal or exceed \$2,500 but are less than 1183 or equal to \$25,000, shall be made by receipt of written quotes, 1184 telephone quotes, or informal bids, whenever practical. The 1185 procurement of goods or services valued over \$25,000 is subject 1186 to competitive solicitation, except in situations in which the 1187 goods or services are provided by a sole source or are deemed an 1188 emergency purchase, or the services are exempted from 1189 competitive-solicitation requirements under s. 287.057(3)(e) 1190 $\frac{287.057(3)(f)}{287.057(3)(f)}$. Justification for the sole-sourcing or emergency

Page 43 of 52

CODING: Words stricken are deletions; words underlined are additions.

1191 procurement must be documented. Contracts for goods or services
1192 valued at or over \$100,000 are subject to board approval.

1193 The board shall determine whether it is more costb. 1194 effective and in the best interests of the plan to use legal 1195 services provided by in-house attorneys employed by the plan rather than contracting with outside counsel. In making such 1196 determination, the board shall document its findings and shall 1197 1198 consider the expertise needed; whether time commitments exceed 1199 in-house staff resources; whether local representation is 1200 needed; the travel, lodging, and other costs associated with in-1201 house representation; and such other factors that the board 1202 determines are relevant.

1203 14. Provide for service standards for service providers, 1204 methods of determining adherence to those service standards, 1205 incentives and disincentives for service, and procedures for 1206 terminating contracts for service providers that fail to adhere 1207 to service standards.

1208 15. Provide procedures for selecting service providers and 1209 standards for qualification as a service provider that 1210 reasonably assure that any service provider selected will 1211 continue to operate as an ongoing concern and is capable of 1212 providing the specified services in the manner required.

1213 16. Provide for reasonable accounting and data-reporting 1214 practices.

1215 17. Provide for annual review of costs associated with the 1216 administration and servicing of the policies issued by the plan 1217 to determine alternatives by which costs can be reduced.

Page 44 of 52

CODING: Words stricken are deletions; words underlined are additions.

hb1309-02-c2

1218 18. Authorize the acquisition of such excess insurance or 1219 reinsurance as is consistent with the purposes of the plan.

1220 19. Provide for an annual report to the office on a date 1221 specified by the office and containing such information as the 1222 office reasonably requires.

20. Establish multiple rating plans for various classifications of risk which reflect risk of loss, hazard grade, actual losses, size of premium, and compliance with loss control. At least one of such plans must be a preferred-rating plan to accommodate small-premium policyholders with good experience as defined in sub-subparagraph 22.a.

1229

21. Establish agent commission schedules.

1230 22. For employers otherwise eligible for coverage under 1231 the plan, establish three tiers of employers meeting the 1232 criteria and subject to the rate limitations specified in this 1233 subparagraph.

1234

a. Tier One.-

(I) Criteria; rated employers.—An employer that has an experience modification rating shall be included in Tier One if the employer meets all of the following:

1238

(A) The experience modification is below 1.00.

(B) The employer had no lost-time claims subsequent to theapplicable experience modification rating period.

(C) The total of the employer's medical-only claims subsequent to the applicable experience modification rating period did not exceed 20 percent of premium.

Page 45 of 52

CODING: Words stricken are deletions; words <u>underlined</u> are additions.

(II) Criteria; non-rated employers.—An employer that does not have an experience modification rating shall be included in Tier One if the employer meets all of the following:

1247 (A) The employer had no lost-time claims for the 3-year 1248 period immediately preceding the inception date or renewal date 1249 of the employer's coverage under the plan.

(B) The total of the employer's medical-only claims for the 3-year period immediately preceding the inception date or renewal date of the employer's coverage under the plan did not exceed 20 percent of premium.

(C) The employer has secured workers' compensation coverage for the entire 3-year period immediately preceding the inception date or renewal date of the employer's coverage under the plan.

1258 (D) The employer is able to provide the plan with a loss history generated by the employer's prior workers' compensation 1259 1260 insurer, except if the employer is not able to produce a loss history due to the insolvency of an insurer, the receiver shall 1261 1262 provide to the plan, upon the request of the employer or the 1263 employer's agent, a copy of the employer's loss history from the 1264 records of the insolvent insurer if the loss history is 1265 contained in records of the insurer which are in the possession 1266 of the receiver. If the receiver is unable to produce the loss 1267 history, the employer may, in lieu of the loss history, submit 1268 an affidavit from the employer and the employer's insurance 1269 agent setting forth the loss history.

1270

(E) The employer is not a new business.

Page 46 of 52

CODING: Words stricken are deletions; words underlined are additions.

1271 Premiums.-The premiums for Tier One insureds shall (III) 1272 be set at a premium level 25 percent above the comparable 1273 voluntary market premiums until the plan has sufficient 1274 experience as determined by the board to establish an 1275 actuarially sound rate for Tier One, at which point the board 1276 shall, subject to paragraph (e), adjust the rates, if necessary, 1277 to produce actuarially sound rates, provided such rate 1278 adjustment shall not take effect prior to January 1, 2007.

b. Tier Two.-

1279

(I) Criteria; rated employers.—An employer that has an experience modification rating shall be included in Tier Two if the employer meets all of the following:

1283 (A) The experience modification is equal to or greater 1284 than 1.00 but not greater than 1.10.

(B) The employer had no lost-time claims subsequent to theapplicable experience modification rating period.

1287 (C) The total of the employer's medical-only claims
1288 subsequent to the applicable experience modification rating
1289 period did not exceed 20 percent of premium.

(II) Criteria; non-rated employers.—An employer that does not have any experience modification rating shall be included in Tier Two if the employer is a new business. An employer shall be included in Tier Two if the employer has less than 3 years of loss experience in the 3-year period immediately preceding the inception date or renewal date of the employer's coverage under the plan and the employer meets all of the following:

Page 47 of 52

CODING: Words stricken are deletions; words underlined are additions.

(A) The employer had no lost-time claims for the 3-year
period immediately preceding the inception date or renewal date
of the employer's coverage under the plan.

(B) The total of the employer's medical-only claims for the 3-year period immediately preceding the inception date or renewal date of the employer's coverage under the plan did not exceed 20 percent of premium.

1304 (C) The employer is able to provide the plan with a loss 1305 history generated by the workers' compensation insurer that 1306 provided coverage for the portion or portions of such period during which the employer had secured workers' compensation 1307 1308 coverage, except if the employer is not able to produce a loss 1309 history due to the insolvency of an insurer, the receiver shall 1310 provide to the plan, upon the request of the employer or the 1311 employer's agent, a copy of the employer's loss history from the 1312 records of the insolvent insurer if the loss history is 1313 contained in records of the insurer which are in the possession 1314 of the receiver. If the receiver is unable to produce the loss 1315 history, the employer may, in lieu of the loss history, submit 1316 an affidavit from the employer and the employer's insurance 1317 agent setting forth the loss history.

(III) Premiums.-The premiums for Tier Two insureds shall be set at a rate level 50 percent above the comparable voluntary market premiums until the plan has sufficient experience as determined by the board to establish an actuarially sound rate for Tier Two, at which point the board shall, subject to paragraph (e), adjust the rates, if necessary, to produce

Page 48 of 52

CODING: Words stricken are deletions; words underlined are additions.

1326

1324 actuarially sound rates, provided such rate adjustment shall not 1325 take effect prior to January 1, 2007.

c. Tier Three.-

(I) Eligibility.—An employer shall be included in Tier
Three if the employer does not meet the criteria for Tier One or
Tier Two.

(II) Rates.—The board shall establish, subject to paragraph (e), and the plan shall charge, actuarially sound rates for Tier Three insureds.

1333 For Tier One or Tier Two employers which employ no 23. 1334 nonexempt employees or which report payroll which is less than 1335 the minimum wage hourly rate for one full-time employee for 1 1336 year at 40 hours per week, the plan shall establish actuarially 1337 sound premiums, provided, however, that the premiums may not 1338 exceed \$2,500. These premiums shall be in addition to the fee 1339 specified in subparagraph 26. When the plan establishes actuarially sound rates for all employers in Tier One and Tier 1340 Two, the premiums for employers referred to in this paragraph 1341 are no longer subject to the \$2,500 cap. 1342

1343 24. Provide for a depopulation program to reduce the 1344 number of insureds in the plan. If an employer insured through 1345 the plan is offered coverage from a voluntary market carrier: 1346 During the first 30 days of coverage under the plan; a. 1347 b. Before a policy is issued under the plan; 1348 By issuance of a policy upon expiration or cancellation с. 1349 of the policy under the plan; or 1350 By assumption of the plan's obligation with respect to d. 1351 an in-force policy,

Page 49 of 52

CODING: Words stricken are deletions; words underlined are additions.

1352 1353 that employer is no longer eligible for coverage through the 1354 plan. The premium for risks assumed by the voluntary market 1355 carrier must be no greater than the premium the insured would 1356 have paid under the plan, and shall be adjusted upon renewal to 1357 reflect changes in the plan rates and the tier for which the insured would qualify as of the time of renewal. The insured may 1358 be charged such premiums only for the first 3 years of coverage 1359 1360 in the voluntary market. A premium under this subparagraph is 1361 deemed approved and is not an excess premium for purposes of s. 1362 627.171.

1363 25. Require that policies issued and applications must 1364 include a notice that the policy could be replaced by a policy 1365 issued from a voluntary market carrier and that, if an offer of 1366 coverage is obtained from a voluntary market carrier, the 1367 policyholder is no longer eligible for coverage through the plan. The notice must also specify that acceptance of coverage 1368 1369 under the plan creates a conclusive presumption that the 1370 applicant or policyholder is aware of this potential.

1371 Require that each application for coverage and each 26. 1372 renewal premium be accompanied by a nonrefundable fee of \$475 to 1373 cover costs of administration and fraud prevention. The board 1374 may, with the prior approval of the office, increase the amount 1375 of the fee pursuant to a rate filing to reflect increased costs 1376 of administration and fraud prevention. The fee is not subject 1377 to commission and is fully earned upon commencement of coverage. 1378 Section 21. Paragraph (e) of subsection (6) of section 627.351, Florida Statutes, is amended to read: 1379

Page 50 of 52

CODING: Words stricken are deletions; words underlined are additions.

1380 627.351 Insurance risk apportionment plans.-1381 CITIZENS PROPERTY INSURANCE CORPORATION.-(6) 1382 Purchases that equal or exceed \$2,500, but are less (e) 1383 than \$25,000, shall be made by receipt of written quotes, 1384 written record of telephone quotes, or informal bids, whenever 1385 practical. The procurement of goods or services valued at or over \$25,000 shall be subject to competitive solicitation, 1386 1387 except in situations where the goods or services are provided by 1388 a sole source or are deemed an emergency purchase; the services 1389 are exempted from competitive solicitation requirements under s. 287.057(3)(e) 287.057(3)(f); or the procurement of services is 1390 1391 subject to s. 627.3513. Justification for the sole-sourcing or 1392 emergency procurement must be documented. Contracts for goods or 1393 services valued at or over \$100,000 are subject to approval by 1394 the board.

Section 22. Subsection (2) of section 765.5155, Florida
Statutes, is amended to read:

1397

765.5155 Donor registry; education program.-

1398 (2)The agency and the department shall jointly contract 1399 for the operation of a donor registry and education program. The 1400 contractor shall be procured by competitive solicitation 1401 pursuant to chapter 287, notwithstanding any exemption in s. 1402 287.057(3)(e) 287.057(3)(f). When awarding the contract, 1403 priority shall be given to existing nonprofit groups that are 1404 based within the state, have expertise working with procurement 1405 organizations, have expertise in conducting statewide organ and 1406 tissue donor public education campaigns, and represent the needs of the organ and tissue donation community in the state. 1407

Page 51 of 52

CODING: Words stricken are deletions; words underlined are additions.

1408 Section 23. Subsection (10) of section 893.055, Florida 1409 Statutes, is amended to read:

1410

893.055 Prescription drug monitoring program.-

1411 All costs incurred by the department in administering (10)1412 the prescription drug monitoring program shall be funded through 1413 federal grants or private funding applied for or received by the state. The department may not commit funds for the monitoring 1414 program without ensuring funding is available. The prescription 1415 1416 drug monitoring program and the implementation thereof are 1417 contingent upon receipt of the nonstate funding. The department and state government shall cooperate with the direct-support 1418 1419 organization established pursuant to subsection (11) in seeking 1420 federal grant funds, other nonstate grant funds, gifts, 1421 donations, or other private moneys for the department so long as 1422 the costs of doing so are not considered material. Nonmaterial 1423 costs for this purpose include, but are not limited to, the 1424 costs of mailing and personnel assigned to research or apply for 1425 a grant. Notwithstanding the exemptions to competitivesolicitation requirements under s. 287.057(3)(e) 287.057(3)(f), 1426 1427 the department shall comply with the competitive-solicitation 1428 requirements under s. 287.057 for the procurement of any goods 1429 or services required by this section. Funds provided, directly 1430 or indirectly, by prescription drug manufacturers may not be 1431 used to implement the program.

1432Section 24. Except as otherwise expressly provided in this1433act, this act shall take effect July 1, 2013.

Page 52 of 52

CODING: Words stricken are deletions; words underlined are additions.