

## LEGISLATIVE ACTION

Senate House

Comm: RCS 03/19/2013

Appropriations Subcommittee on General Government (Hays) recommended the following:

## Senate Amendment

Delete lines 2425 - 2570

and insert:

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- (1) As used in this section, the term:
- (a) "Clearinghouse" means the clearinghouse diversion program created under this section.
- (b) "Corporation" means Citizens Property Insurance Corporation.
- (c) "Exclusive agent" means a licensed insurance agent who has agreed, by contract, to act exclusively for one company or group of affiliated insurance companies and is disallowed by the

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provisions of that contract to directly write for any other unaffiliated insurer absent express consent from the company or group of affiliated insurance companies.

- (d) "Independent agent" means a licensed insurance agent not described in paragraph (c).
- (2) In order to confirm eligibility with the corporation and to enhance the access of new applicants for coverage and existing policyholders of the corporation to offers of coverage from authorized and eligible insurers, the corporation shall establish a clearinghouse to facilitate the diversion of ineligible applicants and existing policyholders from the corporation into the voluntary insurance market.
- (3) The clearinghouse shall have the same rights and responsibilities in carrying out its duties as a licensed general lines agent, but is not required to employ or engage a licensed general lines agent or to maintain an insurance agency license in order to solicit and place insurance coverage. In establishing the clearinghouse, the corporation may:
- (a) Require all new applications and all policies due for renewal to be submitted to the clearinghouse or a private alternative in order to facilitate obtaining an offer of coverage from an authorized insurer before binding or renewing coverage by the corporation.
- (b) Employ or otherwise contract with individuals or other entities to provide administrative or professional services in order to effectuate the plan within the corporation in accordance with the applicable purchasing requirements under s. 627.351.
  - (c) Enter into contracts with an authorized or eligible

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insurer participating in the clearinghouse and accept an appointment by such insurer.

- (d) Provide funds to operate the clearinghouse, or charge agents and insurers a reasonable fee to offset, or partially offset, the costs of the clearinghouse. Insurers participating in the clearinghouse are not required to use the clearinghouse for the renewal of policies initially written through the clearinghouse.
- (e) Develop an enhanced application for obtaining information that will assist private insurers in determining whether to make an offer of coverage through the clearinghouse.
- (f) Before approving new applications for coverage by the corporation, require every application to be subject to a 48hour period that allows an insurer participating in the clearinghouse to select the application for coverage. The insurer may issue a binder on any policy selected for coverage for a period of at least 30 days, but not more than 60 days.
- (4) An authorized or eligible insurer may participate in the clearinghouse; however, participation is not mandatory. Insurers making offers of coverage to new applicants or renewing policyholders through the clearinghouse:
- (a) Are not required to individually appoint an agent whose customer is underwritten and bound through the clearinghouse. Notwithstanding s. 626.112, insurers are not required to appoint an agent on a policy underwritten through the clearinghouse as long as that policy remains with the insurer. Insurers may appoint an agent whose customer is initially underwritten and bound through the clearinghouse. If an insurer accepts a policy from an agent who is not appointed pursuant to this paragraph

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and thereafter accepts a policy from such agent, the provisions of s. 626.112 requiring appointment apply to the agent.

- (b) Must enter into a limited agency agreement with each agent who is not appointed in accordance with paragraph (a) and whose customer is underwritten and bound through the clearinghouse.
- (c) Must enter into its standard agency agreement with each agent whose customer is underwritten and bound through the clearinghouse if that agent has been appointed by the insurer pursuant to s. 626.112.
  - (d) Must comply with s. 627.4133(2).
- (e) Must allow authorized or eligible insurers participating in the clearinghouse to participate through their single, designated managing general agent or broker; however the provisions of paragraph (6)(a) regarding ownership, control, and use of the expirations apply.
- (5) (a) Notwithstanding s. 627.3517, an applicant for new coverage is not eligible for coverage from the corporation if the applicant is offered coverage from an authorized insurer through the clearinghouse at a premium that is at or below the eligibility threshold established under s. 627.351(6)(c)5.a.
- (b) Notwithstanding any other provisions of law, if a renewing policyholder of the corporation is offered coverage from an authorized insurer for a personal lines or commercial lines risk at a premium that is no more than 15 percent above the corporation's renewal premium for comparable coverage, the risk is not eligible for coverage with the corporation.
- (c) Notwithstanding s. 626.916(1), if an applicant for new or renewal coverage from the corporation does not receive an

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offer of coverage from an authorized insurer, the applicant may choose to accept an offer of coverage from an eligible insurer or their broker under ss. 626.913-626.937. Such offers of coverage from an eligible insurer do not make the risk ineligible for coverage with the corporation.

- (d) An applicant for new or renewal coverage from the corporation may choose to accept any offers of coverage received through the clearinghouse from an authorized insurer that is greater than 15 percent of the corporation's renewal premium.
- (e) Sections 627.351(6)(c)5.a.(I) and b.(I) do not apply to an offer of coverage from an authorized insurer obtained through the clearinghouse.
- (6) Independent agents who submit new applications for coverage or who are the agent of record on a renewal policy submitted to the clearinghouse:
- (a) Must maintain ownership and the exclusive use of expirations, records, or other written or electronic information directly related to such applications or renewals written through the corporation or through an insurer participating in the clearinghouse, notwithstanding s. 627.351(6)(c)5.a.(I)(B) and (II)(B). Contracts with the corporation or required by the corporation may not amend, modify, interfere with, or limit such rights of ownership. Such expirations, records, or other written or electronic information may be used to review an application, issue a policy, or for any other purpose necessary for placing business through the clearinghouse.
- (b) Are not required to be appointed by an insurer participating in the clearinghouse for policies written solely through the clearinghouse, notwithstanding s. 626.112.

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- (c) May accept an appointment from an insurer participating in the clearinghouse.
- (d) Must enter into a standard or limited agency agreement with the insurer, at the insurer's option.

Applicants ineligible for coverage under paragraph (5) remain ineligible if their independent agent is unwilling or unable to enter into a standard or limited agency agreement with an insurer participating in the clearinghouse.

- (7) Exclusive agents submitting new applications for coverage or who are the agent of record on a renewal policy submitted to the clearinghouse:
- (a) Must maintain ownership and the exclusive use of expirations, records, or other written or electronic information directly related to such applications or renewals written through the corporation or through an insurer participating in the clearinghouse, notwithstanding s. 627.351(6)(c)5.a.(I)(B) and (II)(B). Contracts with the corporation or required by the corporation may not amend, modify, interfere with, or limit such rights of ownership. Such expirations, records, or other written or electronic information may be used to review an application, issue a policy, or for any other purpose necessary for placing business through the clearinghouse.
- (b) Are not required to be appointed by an insurer participating in the clearinghouse for policies written solely through the clearinghouse, notwithstanding s. 626.112.
- (c) Must accept an offer of coverage from an insurer whose limited servicing agreement is approved by that agent's exclusive insurer as eligible to participate in the



clearinghouse with that insurer's exclusive agents.

(d) Must enter into a limited servicing agreement with the insurer making an offer of coverage, and may do so only after the exclusive agent's insurer has approved the terms of the agreement. The exclusive agent's insurer must approve a limited service agreement for the clearinghouse if the insurer has approved a service agreement with the agent for other purposes.

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An applicant is ineligible for coverage under paragraph (5) if the applicant's exclusive agent is unwilling or unable to enter into a standard or limited agency agreement with a participating insurer making an offer of coverage to that applicant.

(8) To promote private market initiatives that provide offers of coverage from authorized and eligible insurers to applicants for coverage by the corporation and to the corporation's policyholders on renewal, the corporation shall publish, by January 1, 2014, reasonable standards for private alternatives to the submission of a risk to the clearinghouse. Such private alternatives may act in a master agency arrangement that allows agents to be appointed as subagents of a master agency and to use private alternatives for the submission of risks to the clearinghouse. The alternative option allowed under this subsection is an alternative to, and not a replacement for, the clearinghouse. Neither the clearinghouse nor any private

182 entity operating under this subsection may prohibit insurers 183

that elect to participate from participating in more than one

clearinghouse or alternative; however, an insurer participating

in the private entity must also participate in the

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(9) Submission of an application to the clearinghouse for coverage by the corporation does not constitute the binding of coverage, and the failure of the clearinghouse to obtain an offer of coverage by an insurer is not considered acceptance of coverage of the risk by the corporation.

(10) The clearinghouse does not include commercial residential policies.