Amendment No. 4

COMMITTEE/SUBCOMMITTEE ACTION

| ADOPTED | $-(\mathrm{Y} / \mathrm{N})$ |
| :--- | :--- |
| ADOPTED AS AMENDED | $-(\mathrm{Y} / \mathrm{N})$ |
| ADOPTED W/O OBJECTION | $-(\mathrm{Y} / \mathrm{N})$ |
| FAILED TO ADOPT | $-(\mathrm{Y} / \mathrm{N})$ |
| WITHDRAWN | $-(\mathrm{Y} / \mathrm{N})$ |
| OTHER | - |

Committee/Subcommittee hearing bill: Insurance \& Banking Subcommittee

Representative Edwards offered the following:

## Amendment (with title amendment)

Between lines 341 and 342, insert:
Section 5. Subsection (4) is added to section 626.0428, Florida Statutes, to read:
626.0428 Agency personnel powers, duties, and
limitations.-
(4) (a) Each branch place of business established by an agent or agency, firm, corporation, or association shall be in the active full-time charge of a licensed general lines agent or life or health agent who is appointed to represent one or more insurers. Any agent or agency, firm, corporation, or association which has established one or more branch places of business shall be required to have at least one licensed general lines agent or life or health agent who is appointed to represent one

833171 - Amendment HB 635 Group No 2__3__4_5_14 Agency lic Branch ofc.docx
Published On: 3/5/2013 7:29:42 PM
Page 1 of 12

Amendment No. 4
or more insurers at each location of the agency including its headquarters location.
(b) Notwithstanding paragraph (a), the licensed agent in charge of an insurance agency may also be the agent in charge of additional branch office locations of the agency if insurance activities requiring licensure as an insurance agent do not occur at any location when the agent is not physically present and unlicensed employees at the location do not engage in any insurance activities requiring licensure as an insurance agent or customer representative.
(c) An insurance agency and each branch place of business of an insurance agency shall designate an agent in charge and file the name and license number of the agent in charge and the physical address of the insurance agency location with the department at its designated web site. The designation of the agent in charge may be changed at the option of the agency, and any change shall be effective upon notification to the department. Notice to the department must be provided within 30 days after such change.
(d) For the purposes of this section, an "agent in charge" is the licensed and appointed agent who is responsible for the hiring and supervision of all individuals within an insurance agency location whether or not such individuals deal with the general public in the solicitation or negotiation of insurance contracts or the collection or accounting of moneys.
(e) An insurance agency location may not conduct the business of insurance unless an agent in charge is designated at all times. Failure to designate and notify the department of the 833171 - Amendment HB 635 Group No 2__3__4_5__14 Agency lic Branch ofc.docx
Published On: 3/5/2013 7:29:42 PM

Amendment No. 4
designation of an agent in charge within 30 days after a change of agent in charge constitutes grounds for the department to issue an immediate final order requiring the agency location to cease operations until such time as an agent in charge is properly designated.

Section 6. Subsection (7) of section 626.112, Florida Statutes, is amended to read:
626.112 License and appointment required; agents, customer representatives, adjusters, insurance agencies, service representatives, managing general agents.-
(7) (a) Effective October 1, 2006, No individual, firm, partnership, corporation, association, or any other entity shall act in its own name or under a trade name, directly or indirectly, as an insurance agency, unless it complies with s. 626.172 with respect to possessing an insurance agency license for each place of business at which it engages in any activity which may be performed only by a licensed insurance agent. However, an insurance agency that is owned and operated by a single licensed agent conducting business in his or her individual name and not employing or otherwise using the services of or appointing other licensees shall be exempt from the agency licensing requirements of this subsection. A branch place of business that is established by a licensed agency is considered a branch agency and is not required to be licensed so long as it transacts business under the same name and federal tax identification number as the licensed agency, has designated a licensed agent in charge of the location as required by $s$. 626.0428, and the address and telephone number of the location 833171 - Amendment HB 635 Group No 2__3__4_5_14 Agency lic Branch ofc.docx
Published On: 3/5/2013 7:29:42 PM
Page 3 of 12

Amendment No. 4 have been submitted to the department for inclusion in the licensing record of the licensed agency within 30 days after insurance transactions began at the location Each agency engaged in business in this state before January 1, 2003, which is wholly owned by insurance agents currently licensed and appointed under this chapter, each incorporated agency whose voting shares are traded on a securities exchange, each agency designated and subject to supervision and inspection as a branch office under the rules of the National Association of Securities Dealers, and each agency whose primary function is offering insurance as a service or member benefit to members of a nonprofit corporation may file an application for registration in licu of licensure in accordance with s. 626.172(3). Each agency engaged in business before october 1, 2006, shall file an application for licensure or registration on or before october 1, 2006.
(b) 1. If an agency is required to be licensed but fails to file an application for licensure in accordance with this section, the department shall impose on the agency an administrative penalty in an amount of up to $\$ 10,000$.
2. If an agency is eligible for registration but fails to file an application for registration or an application fox licensure in accordance with this section, the department shall impose on the agency an administrative penalty in an amount of tu to \$5,000.
(c) (b) Effective October 1, 2013, the department must automatically convert the registration of an approved $z$ registered insurance agency to shall, as a condition precedent 833171 - Amendment HB 635 Group No 2__3__4_5_14 Agency lic Branch ofc.docx
Published On: 3/5/2013 7:29:42 PM
Page 4 of 12

Amendment No. 4
to continuing business, obtain an insurance agency license íf the department finds that, with respect to any majority owner, partner, manager, director, officer, or other person who manages or eontrols the ageney, any person has:

1. Been found guilty of, or has pleaded guilty or nolo eontendere to, a felony in this state or any other state relating to the business of insurance or to an insurance agency, without regard to whether a judgment of conviction has been entered by the court having jurisdiction of the cases.
Z. Employed any individual in a managerial capacity or in a capacity dealing with the public who is under an order of revocation or suspension issued by the department. An insurance agency may request, on forms prescribed by the department, verification of any person's license status. If a request is mailed within 5 working days after an employee is hired, and the employee's license is currently suspended or revoked, the agency shall not be required to obtain a license, if the unlicensed person's employment is immediately terminated.
2. Operated the agency or permitted the agency to be operated in violation of s. 626.747.
3. With such frequency as to have made the operation of the agency hazardous to the insurance-buying public or other persons:
a. Solicited or handled controlled business. This subparagraph shall not prohibit the licensing of any lending or financing institution or creditor, with respect to insurance only, under credit life or disability insurance policies of

833171 - Amendment HB 635 Group No 2_3_4_5_14 Agency lic Branch ofc.docx
Published On: 3/5/2013 7:29:42 PM

Amendment No. 4
borrowers from the institutions, which policies are subject to
part IX of chapter 627.
b. Misappropriated, converted, or unlawfully withheld moncys belonging to insurexs, insureds, bencficiaries, or others and received in the conduct of business under the license.
e. Unlawfully rebated, attempted to unlawfully rebate, or unlawfully divided or offered to divide commissions with another.
d. Misrepresented any insurance policy or annuity contract, or used deception with regard to any policy or contract, done either in person or by any form of dissemination of information or advertising.
e. Violated any provision of this code or any other law applicable to the busincss of insurance in the course of dealing under the license.
f. Violated any lawful order or rule of the department.
9. Failed or refused, upon demand, to pay over to any insurer he or she represents or has represented any money coming into his or her hands belonging to the insurer.
h. Violated the provision against twisting as defined in s. 626.9541(1)(1).
i. In the conduct of business, engaged in unfair methods of competition or in unfair or deceptive acts or practices, as prohibited under part IX of this chapter.
j. Willfully overinsured any property insurance risk.
k. Engaged in fraudulent or dishonest practices in the conduct of busincss arising out of activities related to insurance or the insurance agency.
833171 - Amendment HB 635 Group No 2_3_4_5_14 Agency lic Branch ofc.docx
Published On: 3/5/2013 7:29:42 PM
Page 6 of 12

Amendment No. 4

1. Demonstrated lack of fitness or trustworthiness to engage in the business of insurance arising out of activities related to insurance or the insurance agency.
m. Authorized or knowingly allow individuals to transact insurance who were not then licensed as required by this code.
2. Knowingly employed any person who within the preceding 3 years has had his or her relationship with an agency terminated in accordance with paragraph (d).
3. Willfully circumvented the requirements or prohibitions of this code.

Section 7. Subsections (2), (3), and (4) of section 626.172, Florida Statutes, are amended to read:
626.172 Application for insurance agency license.-
(2) An application for an insurance agency license must shall be signed by the owner or owners of the agency. If the agency is incorporated, the application must shall be signed by the president and secretary of the corporation. The application for an insurance agency license must shall include:
(a) The name of each majority owner, partner, officer, and director of the insurance agency.
(b) The residence address of each person required to be listed in the application under paragraph (a).
(c) The name of the insurance agency, ind its principal business street address and a valid email address.
(d) The physical address ton of each branch agency, including the name, email address, telephone number and the date the branch location began transacting insurance effice and the

833171 - Amendment HB 635 Group No 2__3__4__5_14 Agency lic Branch ofc.docx
Published On: 3/5/2013 7:29:42 PM
Page 7 of 12

Amendment No. 4
name under which each agency office conducts or will conduct business.
(e) The name of each agent to be in full-time charge of an agency office and specification of which office, including branch locations.
(f) The fingerprints of each of the following:

1. A sole proprietor;
2. Each partner;
3. Each owner of an unincorporated agency;
4. Each owner who directs or participates in the management or control of an incorporated agency whose shares are not traded on a securities exchange;
5. The president, senior vice presidents, treasurer, secretary, and directors of the agency; and
6. Any other person who directs or participates in the management or control of the agency, whether through the ownership of voting securities, by contract, or otherwise.

Fingerprints must be taken by a law enforcement agency or other entity approved by the department and must be accompanied by the fingerprint processing fee specified in s. 624.501. Fingerprints must shall be processed in accordance with s. 624.34. However, fingerprints need not be filed for any individual who is currently licensed and appointed under this chapter. This paragraph does not apply to corporations whose voting shares are traded on a securities exchange.
(g) Such additional information as the department requires by rule to ascertain the trustworthiness and competence of 833171 - Amendment HB 635 Group No 2__3__4_5_14 Agency lic Branch ofc.docx
Published On: 3/5/2013 7:29:42 PM
Page 8 of 12

Bill No. HB 635
Amendment No. 4
persons required to be listed on the application and to ascertain that such persons meet the requirements of this code. However, the department may not require that credit or character reports be submitted for persons required to be listed on the application.
(h) Beginning October 1, 2005, The department must shall accept the uniform application for nonresident agency licensure. The department may adopt by rule revised versions of the uniform application.
(3) The department shall issue a registration as an insurance agency to any agency that files a written application with the department and qualifies for registration. The application for registration shall require the agency to provide the same information required for an agency licensed under subsection (2), the agent identification number for each ownex who is a licensed agent, proof that the agency qualifies fox registration as provided in s. 626.112(7), and any other additional information that the department determines is necessary in order to demonstrate that the ageney qualifies for registration. The application must be signed by the owncr or owners of the agency. If the agency is incorporated, the application must be signed by the president and the secretary of the corporation. An agent who owns the agency need not file fingerprints with the department if the agent obtained a license under this chapter and the license is eurrently valid.
(a) If an application for registration is denied, the agency must file an application for licensure no later than 30 days after the date of the denial of registration.
833171 - Amendment HB 635 Group No 2_3_4_5_14 Agency lic Branch ofc.docx
Published On: 3/5/2013 7:29:42 PM
Page 9 of 12

Amendment No. 4
(b) A registered insurance agency must file an application for licensure no later than 30 days after the date that any person who is not a licensed and appointed agent in this state acquires any ownexship interest in the ageney. If an agency fails to file an application for licensure in compliance with this paragraph, the department shall impose an administrative penalty in an amount of up to $\$ 5,000$ on the agency.
(c) Sections 626.6115 and 626.6215 do not apply to agencies registered under this subsection.
(3)(4) The department must shall issue a license or registration to each agency upon approval of the application, and each agency location must shall display the license ox registration prominently in a manner that makes it clearly visible to any customer or potential customer who enters the agency.

Section 8. Section 626.382, Florida Statutes, is amended to read:
626.382 Continuation, expiration of license; insurance agencies.-The license of any insurance agency shall be issued for a period of 3 ycars and shall continue in force until canceled, suspended, revoked, or otherwise terminated. A license may be renewed by submitting a renewal request to the department on a form adopted by department rule.

Between lines 462 and 463, insert:
Section. 7 Section 626.747, Florida Statutes, is repealed.

833171 - Amendment HB 635 Group No 2__3__4_5_14 Agency lic Branch ofc.docx

Published On: 3/5/2013 7:29:42 PM
Page 10 of 12

Amendment No. 4

## TITLEAMENDMENT

Remove line 20 and insert:
authority; amending s. 626.0428, F.S.; requiring a branch place of business to have an agent in charge and a general lines agent appointed to represent one or more insurers; authorizing an agent to be in charge of more than one branch office under certain circumstances; providing requirements relating to the designation of an agent in charge; prohibiting an insurance agency from conducting insurance business at a location without a designated agent in charge; providing grounds for the Department of Financial Services to order operations to cease at certain insurance agency locations until an agent in charge is properly designated; amending s. 626.112, F.S.; providing licensure exemptions that allow specified individuals or entities to conduct insurance business at specified locations under certain circumstances; revising licensure requirements and penalties with respect to registered insurance agencies; providing that the registration of an approved registered insurance agency automatically converts to an insurance agency license on a specified date; amending s. 626.172, F.S.; revising requirements relating to applications for insurance agency licenses; deleting provisions relating to registration as an insurance agency to conform to changes made by the act; amending s. 626.382, F.S.; providing that an insurance agency license

833171 - Amendment HB 635 Group No 2__3__4__5_14 Agency lic Branch ofc.docx
Published On: 3/5/2013 7:29:42 PM
Page 11 of 12

Amendment No. 4

Remove line 28 and insert: entities involved in the insurance industry; repealing s. 626.747 F.S., relating to branch agencies, agents in charge, and the payment of additional county tax under certain circumstances; amending

