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A bill to be entitled
An act relating to charities; amending s. 212.08,
F.S.; revising an exemption from the sales and use tax
to exclude from eligibility charitable organizations
subject to a final disqualification order issued by
the Department of Agriculture and Consumer Services;
amending s. 212.084, F.S.; requiring the Department of
Revenue to revoke a sales tax exemption certificate
of, or refuse to grant a sales tax exemption
certificate to, certain charitable organizations;
providing for appeal; amending s. 496.403, F.S.;
exempting blood establishments from the Solicitation
of Contributions Act; amending s. 496.404, F.S.;
revising definitions; amending s. 496.405, F.S.;
revising requirements and procedures for the filing of
registration statements of charitable organizations
and sponsors; specifying the information that each
chapter, branch, or affiliate of a parent organization
must include in a consolidated financial statement;
revising the period within which the Department of
Agriculture and Consumer Services must review certain
initial registration statements and annual renewal
statements; providing for the automatic suspension of
a charitable organization or sponsor's registration
for failure to disclose specified information;
prohibiting officers, directors, trustees, or
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27 employees of a charitable organization or sponsor from 28 allowing certain persons to solicit contributions on 29 behalf of the charitable organization or sponsor; 30 authorizing the department to deny or revoke the 31 registration of a charitable organization or sponsor 32 under certain circumstances; requiring a charitable 33 organization or sponsor that has ended solicitation 34 activities in this state to notify the department in 35 writing; creating s. 496.4055, F.S.; defining the term 36 "conflict of interest transaction"; requiring the 37 board of directors of a charitable organization or 38 sponsor, or an authorized committee thereof, to adopt 39 a policy regarding conflict of interest transactions; 40 amending s. 496.407, F.S.; requiring the financial 41 statements of certain charitable organizations or 42 sponsors to be audited or reviewed; providing 43 requirements and standards for such audit or review; authorizing certain charitable organizations and 44 45 sponsors to submit specified Internal Revenue Service Forms in lieu of a financial statement; authorizing 46 47 the department to provide an extension for filing a 48 financial statement; authorizing the department to 49 require an audit or review of any financial statement 50 submitted by a charitable organization or sponsor; 51 creating s. 496.4071, F.S.; requiring certain 52 charitable organizations or sponsors to report Page 2 of 59

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53 specified supplemental financial information to the department by a certain date; creating s. 496.4072, 54 55 F.S.; requiring certain charitable organizations or 56 sponsors that solicit contributions for a specific 57 disaster relief effort to submit quarterly financial 58 statements to the department; providing requirements 59 and procedures for the filing of such quarterly 60 reports; amending s. 496.409, F.S.; authorizing a professional fundraising consultant to enter into a 61 62 contract or agreement only with certain charitable 63 organizations or sponsors; revising the procedures and 64 requirements for reviewing professional fundraising consultant registration statements and renewal 65 applications; prohibiting certain officers, trustees, 66 67 directors, or employees of professional fundraising 68 consultants from allowing certain persons to solicit 69 contributions on behalf of the professional 70 fundraising consultant; authorizing the department to 71 deny or revoke the registration of a professional 72 fundraising consultant under certain circumstances; 73 amending s. 496.410, F.S.; revising the information 74 that must be included in a professional solicitor 75 application for registration or renewal of 76 registration; revising procedures and requirements for 77 reviewing professional solicitor registration 78 statements and renewal applications; revising the Page 3 of 59

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79 information that must be included in a solicitation 80 notice filed by a professional solicitor; authorizing 81 a professional solicitor to enter into a contract or 82 agreement only with certain charitable organizations 83 or sponsors; prohibiting certain officers, trustees, 84 directors, or employees of a professional solicitor 85 from soliciting for compensation or allowing certain 86 persons to solicit for compensation on behalf of the 87 professional solicitor; authorizing the department to 88 deny or revoke the registration of a professional 89 solicitor under certain circumstances; creating s. 90 496.4101, F.S.; requiring each officer, director, trustee, or owner of a professional solicitor and 91 certain employees of a professional solicitor to 92 93 obtain a solicitor license from the department; 94 providing application requirements and procedures; 95 requiring applicants to submit a complete set of fingerprints and pay a fee for fingerprint processing 96 97 and retention; requiring a solicitor license to be renewed annually; providing an initial application and 98 99 renewal fee for a solicitor license; requiring 100 material changes in applications or renewal applications to be reported to the department within a 101 102 specified period; providing a fee for reporting 103 material changes; providing violations; requiring the 104 department to adopt rules to allow certain applicants Page 4 of 59

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105 to engage in solicitation activities on a temporary 106 basis; authorizing the department to deny or revoke a 107 solicitor license under certain circumstances; amending s. 496.411, F.S.; revising disclosure 108 109 requirements for charitable organizations and 110 sponsors; amending s. 496.412, F.S.; revising 111 disclosure requirements for professional solicitors; 112 creating s. 496.4121, F.S.; defining the term 113 "collection receptacle"; requiring collection receptacles to display permanent signs or labels; 114 115 providing requirements for such signs or labels; 116 requiring a charitable organization or sponsor using a 117 collection receptacle to provide certain information 118 to a donor upon request; amending s. 496.415, F.S.; 119 prohibiting the submission of false, misleading, or inaccurate information in a document in connection 120 121 with a solicitation or sales promotion; prohibiting 122 the failure to remit specified funds to a charitable 123 organization or sponsor; amending s. 496.419, F.S.; 124 increasing administrative fine amounts the department 125 is authorized to impose for specified violations of 126 the Solicitation of Contributions Act; creating s. 127 496.4191, F.S.; requiring the department to 128 immediately suspend a registration or processing of an 129 application for registration if the registrant, 130 applicant, or any officer or director thereof is Page 5 of 59

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131	charged with certain criminal offenses; creating s.
132	496.430, F.S.; authorizing the department to issue an
133	order to disqualify a charitable organization or
134	sponsor from receiving a sales tax exemption under
135	certain circumstances; providing exceptions;
136	authorizing a charitable organization or sponsor to
137	appeal a disqualification order within a specified
138	period; providing that a disqualification order
139	remains effective for a specified period; requiring a
140	charitable organization or sponsor to provide
141	specified information to the department in order to
142	lift a disqualification order; requiring the
143	department to provide a final disqualification order
144	to the Department of Revenue within a specified
145	period; requiring the Department of Revenue to revoke
146	a sales tax exemption certificate of, or refuse to
147	grant a sales tax exemption certificate to, charitable
148	organizations or sponsors subject to a final
149	disqualification order; providing for appeal;
150	providing applicability; amending s. 741.0305, F.S.;
151	conforming a cross-reference; providing severability;
152	providing an appropriation and authorizing positions;
153	providing an effective date.
154	
155	Be It Enacted by the Legislature of the State of Florida:
156	
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157 Section 1. Paragraph (p) of subsection (7) of section 158 212.08, Florida Statutes, is amended to read:

159 212.08 Sales, rental, use, consumption, distribution, and 160 storage tax; specified exemptions.—The sale at retail, the 161 rental, the use, the consumption, the distribution, and the 162 storage to be used or consumed in this state of the following 163 are hereby specifically exempt from the tax imposed by this 164 chapter.

MISCELLANEOUS EXEMPTIONS.-Exemptions provided to any 165 (7) entity by this chapter do not inure to any transaction that is 166 167 otherwise taxable under this chapter when payment is made by a representative or employee of the entity by any means, 168 169 including, but not limited to, cash, check, or credit card, even 170 when that representative or employee is subsequently reimbursed 171 by the entity. In addition, exemptions provided to any entity by 172 this subsection do not inure to any transaction that is otherwise taxable under this chapter unless the entity has 173 174 obtained a sales tax exemption certificate from the department 175 or the entity obtains or provides other documentation as 176 required by the department. Eligible purchases or leases made 177 with such a certificate must be in strict compliance with this subsection and departmental rules, and any person who makes an 178 179 exempt purchase with a certificate that is not in strict 180 compliance with this subsection and the rules is liable for and 181 shall pay the tax. The department may adopt rules to administer 182 this subsection.

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183 (p) Section 501(c)(3) organizations.-Also exempt from the 184 tax imposed by this chapter are sales or leases to organizations 185 determined by the Internal Revenue Service to be currently 186 exempt from federal income tax pursuant to s. 501(c)(3) of the 187 Internal Revenue Code of 1986, as amended, if when such leases 188 or purchases are used in carrying on their customary nonprofit 189 activities, unless such organizations are subject to a final 190 disqualification order issued by the Department of Agriculture 191 and Consumer Services pursuant to s. 496.430. 192 Section 2. Subsection (3) of section 212.084, Florida 193 Statutes, is amended, and subsection (7) is added to that 194 section, to read: 195 212.084 Review of exemption certificates; reissuance; 196 specified expiration date; temporary exemption certificates.-197 (3) After review is completed and it has been determined 198 that an institution, organization, or individual is actively 199 engaged in a bona fide exempt endeavor and is not subject to a 200 final disqualification order issued by the Department of 201 Agriculture and Consumer Services pursuant to s. 496.430, the 202 department shall reissue an exemption certificate to the entity. 203 However, each certificate so reissued is valid for 5 consecutive 204 years, at which time the review and reissuance procedure 205 provided by this section applies apply again. If the department 206 determines that an entity no longer qualifies for an exemption, 207 it shall revoke the tax exemption certificate of the entity. 208 (7) The department shall revoke a sales tax exemption Page 8 of 59

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209	certificate granted to, or refuse to grant a sales tax exemption
210	certificate to, an institution, organization, or individual who
211	is the subject of a final disqualification order issued by the
212	Department of Agriculture and Consumer Services pursuant to s.
213	496.430. A revocation or denial under this subsection is subject
214	to challenge under chapter 120 only as to whether a
215	disqualification order is in effect. An institution,
216	organization, or individual who appeals or challenges the
217	validity of the disqualification order must do so pursuant to s.
218	496.430(2).
219	Section 3. Section 496.403, Florida Statutes, is amended
220	to read:
221	496.403 ApplicationSections 496.401-496.424 do not apply
222	to bona fide religious institutions, educational institutions,
223	blood establishments as defined in s. 381.06014(1)(a), and state
224	agencies or other government entities or persons or
225	organizations who solicit or act as professional fundraising
226	consultants solely on their behalf <u>of those entities</u> . Sections
227	496.401-496.424 do not apply to political contributions
228	solicited in accordance with the election laws of this state.
229	Section 4. Section 496.404, Florida Statutes, is amended
230	to read:
231	496.404 Definitions.—As used in ss. 496.401-496.424, the
232	term:
233	(1) "Charitable organization" means <u>a</u> any person who is or
234	holds herself or himself out to be established for any
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235 benevolent, educational, philanthropic, humane, scientific, 236 artistic, patriotic, social welfare or advocacy, public health, environmental conservation, civic, or other eleemosynary 237 238 purpose, or a any person who in any manner employs a charitable 239 appeal as the basis for any solicitation or an appeal that 240 suggests that there is a charitable purpose to any solicitation. 241 The term It includes a chapter, branch, area office, or similar 242 affiliate soliciting contributions within the state for a 243 charitable organization that which has its principal place of business outside the state. 244

(2) "Charitable purpose" means <u>a</u> any benevolent,
philanthropic, patriotic, educational, humane, scientific,
artistic, public health, social welfare or advocacy,
environmental conservation, civic, or other eleemosynary
objective.

(3) "Charitable sales promotion" means an advertising or
sales campaign conducted by a commercial co-venturer which
represents that the purchase or use of goods or services offered
by the commercial co-venturer <u>benefits</u> are to benefit a
charitable organization. The provision of advertising services
to a charitable organization does not, in itself, constitute a
charitable sales promotion.

(4) "Commercial co-venturer" means <u>a</u> any person who, for profit, regularly and primarily is engaged in trade or commerce other than in connection with solicitation of contributions and who conducts a charitable sales promotion or a sponsor sales Page 10 of 59

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261 promotion.

"Contribution" means the promise, pledge, or grant of 262 (5) 263 any money or property, financial assistance, or any other thing 264 of value in response to a solicitation. The term "Contribution" 265 includes, in the case of a charitable organization or sponsor 266 offering goods and services to the public, the difference 267 between the direct cost of the goods and services to the 268 charitable organization or sponsor and the price at which the 269 charitable organization or sponsor or a any person acting on behalf of the charitable organization or sponsor resells those 270 goods or services to the public. The term "Contribution" does 271 272 not include:

273 (a) Bona fide fees, dues, or assessments paid by members 274 <u>if</u>, provided that membership is not conferred solely as 275 consideration for making a contribution in response to a 276 solicitation;-

277 (b) "Contribution" also does not include Funds obtained by 278 a charitable organization or sponsor pursuant to government 279 grants or contracts;

280 <u>(c) Funds</u>, or obtained as an allocation from a United Way 281 organization that is duly registered with the department; or

(d) Funds received from an organization <u>duly registered</u> with the department that is exempt from federal income taxation under s. 501(a) of the Internal Revenue Code and described in s. 501(c) of the Internal Revenue Code that is duly registered with the department.

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287 (6) "Crisis" means an event that garners widespread 288 national or global media coverage due to an actual or perceived 289 threat of harm to an individual, a group, or a community. 290 (7) (6) "Department" means the Department of Agriculture 291 and Consumer Services. 292 "Disaster" means a natural, technological, or civil (8) 293 event, including, but not limited to, an explosion, chemical 294 spill, earthquake, tsunami, landslide, volcanic activity, 295 avalanche, wildfire, tornado, hurricane, drought, or flood, 296 which affects one or more countries and causes damage of 297 sufficient severity and magnitude to result in: 298 (a) An official declaration of a state of emergency; or 299 An official request for international assistance. (b) 300 (9) (7) "Division" means the Division of Consumer Services 301 of the Department of Agriculture and Consumer Services. (10) (8) "Educational institutions" means those 302 303 institutions and organizations described in s. 212.08(7)(cc)8.a. 304 The term includes private nonprofit organizations, the purpose 305 of which is to raise funds for schools teaching grades 306 kindergarten through grade 12, colleges, and universities, 307 including a any nonprofit newspaper of free or paid circulation primarily on university or college campuses which holds a 308 current exemption from federal income tax under s. 501(c)(3) of 309 310 the Internal Revenue Code, an any educational television network 311 or system established pursuant to s. 1001.25 or s. 1001.26, and 312 a any nonprofit television or radio station that is a part of Page 12 of 59

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313 such network or system and that holds a current exemption from 314 federal income tax under s. 501(c)(3) of the Internal Revenue 315 Code. The term also includes a nonprofit educational cable 316 consortium that holds a current exemption from federal income 317 tax under s. 501(c)(3) of the Internal Revenue Code, the whose 318 primary purpose of which is the delivery of educational and 319 instructional cable television programming and the whose members 320 of which are composed exclusively of educational organizations 321 that hold a valid consumer certificate of exemption and that are either an educational institution as defined in this subsection 322 323 or qualified as a nonprofit organization pursuant to s. 324 501(c)(3) of the Internal Revenue Code.

325 <u>(11)(9)</u> "Emergency service employee" means <u>an</u> any employee 326 who is a firefighter, as defined in s. 633.102, or ambulance 327 driver, emergency medical technician, or paramedic, as defined 328 in s. 401.23.

(12) (10) "Federated fundraising organization" means a 329 330 federation of independent charitable organizations that which 331 have voluntarily joined together, including, but not limited to, 332 a united way or community chest, for purposes of raising and distributing contributions for and among themselves and where 333 334 membership does not confer operating authority and control of 335 the individual organization upon the federated group 336 organization.

337 <u>(13)(11)</u> "Fundraising costs" means those costs incurred in 338 inducing others to make contributions to a charitable

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organization or sponsor for which the contributors will receive no direct economic benefit. Fundraising costs include, but are not limited to, salaries, rent, acquiring and obtaining mailing lists, printing, mailing, and all direct and indirect costs of soliciting, as well as the cost of unsolicited merchandise sent to encourage contributions.

345 (14) (12) "Law enforcement officer" means <u>a</u> any person who 346 is elected, appointed, or employed by <u>a</u> any municipality or the 347 state or a any political subdivision thereof and:

(a) Who is vested with authority to bear arms and make
arrests and whose primary responsibility is the prevention and
detection of crime or the enforcement of the criminal, traffic,
or highway laws of the state; or

(b) Whose responsibility includes supervision, protection,
 care, custody, or control of inmates within a correctional
 institution.

355 <u>(15) "Management and general costs" means all such costs</u> 356 <u>of a charitable organization or sponsor which are not</u> 357 <u>identifiable with a single program or fundraising activity but</u> 358 <u>which are indispensable to the conduct of such programs and</u> 359 <u>activities and the charitable organization or sponsor's</u> 360 <u>existence.</u>

361 <u>(16) (13)</u> "Membership" means the relationship of a person 362 to an organization <u>which</u> that entitles her or him to the 363 privileges, professional standing, honors, or other direct 364 benefit of the organization in addition to the right to vote, Page 14 of 59

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365 elect officers, and hold office in the organization.

366 <u>(17) (14)</u> "Owner" means <u>a</u> any person who has a direct or 367 indirect interest in <u>a</u> any professional fundraising consultant 368 or professional solicitor.

369 <u>(18) (15)</u> "Parent organization" means that part of a 370 charitable organization or sponsor which coordinates, 371 supervises, or exercises control over policy, fundraising, and 372 expenditures or assists or advises one or more of the 373 organization's chapters, branches, or affiliates in this state.

374 <u>(19) (16)</u> "Person" means <u>an</u> any individual, organization,
 375 trust, foundation, group, association, entity, partnership,
 376 corporation, <u>or</u> society, or any combination <u>thereof</u> of them.

377 (20) (17) "Professional fundraising consultant" means a any 378 person who is retained by a charitable organization or sponsor 379 for a fixed fee or rate under a written agreement to plan, 380 manage, conduct, carry on, advise, consult, or prepare material 381 for a solicitation of contributions in this state_{τ} but who does 382 not solicit contributions or employ, procure, or engage any 383 compensated person to solicit contributions and who does not at 384 any time have custody or control of contributions. A bona fide 385 volunteer or bona fide employee or salaried officer of a 386 charitable organization or sponsor maintaining a permanent 387 establishment in this state is not a professional fundraising 388 consultant. An attorney, investment counselor, or banker who 389 advises an individual, corporation, or association to make a 390 charitable contribution is not a professional fundraising Page 15 of 59

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391 consultant as the result of such advice.

392 (21) (18) "Professional solicitor" means a any person who, 393 for compensation, performs for a charitable organization or 394 sponsor a any service in connection with which contributions are or will be solicited in, or from a location in, this state by 395 396 the compensated person or by a any person it employs, procures, 397 or otherwise engages, directly or indirectly, to solicit 398 contributions, or a person who plans, conducts, manages, carries 399 on, advises, consults, whether directly or indirectly, in connection with the solicitation of contributions for or on 400 401 behalf of a charitable organization or sponsor τ but who does not qualify as a professional fundraising consultant. A bona fide 402 403 volunteer or bona fide employee or salaried officer of a 404 charitable organization or sponsor maintaining a permanent 405 establishment in this state is not a professional solicitor. An 406 attorney, investment counselor, or banker who advises an 407 individual, corporation, or association to make a charitable 408 contribution is not a professional solicitor as the result of 409 such advice.

410 (22) "Program service costs" means all expenses incurred
 411 primarily to accomplish the charitable organization or sponsor's
 412 stated purposes. The term does not include fundraising costs.

413 <u>(23)(19)</u> "Religious institution" means <u>a</u> any church, 414 ecclesiastical or denominational organization, or established 415 physical place for worship in this state at which nonprofit 416 religious services and activities are regularly conducted and Page 16 of 59

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417 carried on_{au} and includes those bona fide religious groups that 418 which do not maintain specific places of worship. The term 419 "Religious institution" also includes a any separate group or 420 corporation that which forms an integral part of a religious 421 institution that which is exempt from federal income tax under 422 the provisions of s. 501(c)(3) of the Internal Revenue Code. The 423 term also includes a religious institution recognized by the Department of Revenue under s. 212.08(7)(m)2. and a religious 424 425 organization described in s. 501(c)(3) of the Internal Revenue Code that is exempt from federal income tax under s. 501(a) of 426 427 the Internal Revenue Code and exempt from filing an annual Form 990, 990-EZ, or 990-N under 26 U.S.C. s. 6033, and which is not 428 429 primarily supported by funds solicited outside its own 430 membership or congregation.

431 (24) (20) "Solicitation" means a request, directly or 432 indirectly, for money, property, financial assistance, or any 433 other thing of value on the plea or representation that such 434 money, property, financial assistance, or other thing of value 435 or a portion of it will be used for a charitable or sponsor 436 purpose or will benefit a charitable organization or sponsor. 437 The term "Solicitation" includes, but is not limited to, the 438 following methods of requesting or securing the promise, pledge, or grant of money, property, financial assistance, or any other 439 440 thing of value:

- (a) <u>Making</u> any oral or written request;
- (b) Making any announcement to the press, on radio or Page 17 of 59

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443 television, by telephone or telegraph, or by any other 444 communication device concerning an appeal or campaign by or for 445 any charitable organization or sponsor or for any charitable or 446 sponsor purpose;

(c) Distributing, circulating, posting, or publishing any
handbill, written advertisement, or other publication that
directly or by implication seeks to obtain any contribution; or

450 (d) Selling or offering or attempting to sell any 451 advertisement, advertising space, book, card, coupon, chance, 452 device, magazine, membership, merchandise, subscription, sponsorship, flower, admission, ticket, food, or other service 453 454 or tangible good, item, or thing of value, or any right of any 455 description in connection with which any appeal is made for any 456 charitable organization or sponsor or charitable or sponsor 457 purpose, or when the name of any charitable organization or 458 sponsor is used or referred to in any such appeal as an 459 inducement or reason for making the sale or when, in connection 460 with the sale or offer or attempt to sell, any statement is made 461 that all or part of the proceeds from the sale will be used for 462 any charitable or sponsor purpose or will benefit any charitable 463 organization or sponsor.

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A solicitation is considered as having taken place <u>regardless of</u> whether or not the person making the solicitation receives any contribution. A solicitation does not occur when a person applies for a grant or an award to the government or to an Page 18 of 59

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469 organization that is exempt from federal income taxation under 470 s. 501(a) of the Internal Revenue Code and described in s. 471 501(c) of the Internal Revenue Code and is duly registered with 472 the department.

473 (25) (21) "Sponsor" means a group or person who which is or 474 holds herself or himself itself out to be soliciting 475 contributions by the use of a any name that which implies that 476 the group or person is in any way affiliated with or organized 477 for the benefit of emergency service employees or law enforcement officers and the group or person which is not a 478 charitable organization. The term includes a chapter, branch, or 479 affiliate that which has its principal place of business outside 480 481 the state, if such chapter, branch, or affiliate solicits or 482 holds itself out to be soliciting contributions in this state.

483 <u>(26) (22)</u> "Sponsor purpose" means <u>a</u> any program or endeavor 484 performed to benefit emergency service employees or law 485 enforcement officers.

486 <u>(27)(23)</u> "Sponsor sales promotion" means an advertising or 487 sales campaign conducted by a commercial co-venturer who 488 represents that the purchase or use of goods or services offered 489 by the commercial co-venturer will be used for a sponsor purpose 490 or donated to a sponsor. The provision of advertising services 491 to a sponsor does not, in itself, constitute a sponsor sales 492 promotion.

493 Section 5. Subsection (1), paragraphs (a) and (g) of 494 subsection (2), subsection (3), paragraph (b) of subsection (4), Page 19 of 59

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495 and subsections (7) and (8) of section 496.405, Florida 496 Statutes, are amended, and subsections (9) and (10) are added to 497 that section, to read:

498 496.405 Registration statements by charitable499 organizations and sponsors.-

500 (1) (a) A charitable organization or sponsor, unless 501 exempted pursuant to s. 496.406, which intends to solicit 502 contributions in this state by any means or have funds solicited 503 on its behalf by any other person, charitable organization, sponsor, commercial co-venturer, or professional solicitor, or 504 505 that participates in a charitable sales promotion or sponsor 506 sales promotion, must, before prior to engaging in any of these 507 activities, file an initial registration statement, and a 508 renewal statement annually thereafter, with the department.

509 (a) (b) Except as provided in paragraph (b), any changes in the information submitted on the initial registration statement 510 511 or the last renewal statement must be updated annually on a 512 renewal statement provided by the department on or before the 513 date that marks 1 year after the date the department approved 514 the initial registration statement as provided in this section. 515 The department shall annually provide a renewal statement to 516 each registrant by mail or by electronic mail at least 30 days 517 before the renewal date.

518 (b) Any changes to the information submitted to the 519 department pursuant to paragraph (2)(d) on the initial 520 registration statement or the last renewal statement must be

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521 reported to the department on a form prescribed by the 522 department within 10 days after the change occurs.

523 A charitable organization or sponsor that is required (C) 524 to file an initial registration statement or annual renewal 525 statement may not, before prior to approval of its statement by 526 the department in accordance with subsection (7), solicit 527 contributions or have contributions solicited on its behalf by 528 any other person, charitable organization, sponsor, commercial 529 co-venturer, or professional solicitor τ or participate in a 530 charitable sales promotion or sponsor sales promotion.

531 (d) For good cause shown, the department may extend the 532 time for the filing of an annual renewal statement or financial 533 report for a period not to exceed 60 days, during which time the 534 previous registration remains in effect.

535 <u>(d) (e) In no event shall</u> The registration of a charitable 536 organization or sponsor <u>may not</u> continue in effect <u>and shall</u> 537 <u>expire without further action of the department:</u>

538 <u>1.</u> After the date the <u>charitable</u> organization <u>or sponsor</u> 539 should have filed, but failed to file, its <u>renewal statement</u> 540 financial report in accordance with this section.

541 <u>2. For failure to provide a financial statement within any</u> 542 <u>extension period provided under</u> and s. 496.407. The organization 543 may not file a renewal statement until it has filed the required 544 financial report with the department.

545 (2) The initial registration statement must be submitted 546 on a form prescribed by the department, signed by an authorized Page 21 of 59

547 official of the charitable organization or sponsor who shall 548 certify that the registration statement is true and correct, and 549 include the following information or material:

(a) A copy of the financial <u>statement</u> report or Internal
Revenue Service Form 990 and all attached schedules or Internal
Revenue Service Form 990-EZ and Schedule O required under s.
496.407 for the immediately preceding fiscal year. A newly
organized charitable organization or sponsor with no financial
history must file a budget for the current fiscal year.

(g) The following information must be filed with the initial registration statement and must be updated when any change occurs in the information that was previously filed with the initial registration statement:

560 The principal street address and telephone number of 1. 561 the charitable organization or sponsor and the street address 562 and telephone numbers of any offices in this state or, if the 563 charitable organization or sponsor does not maintain an office 564 in this state, the name, street address, and telephone number of 565 the person who that has custody of its financial records. The 566 parent organization that files a consolidated registration 567 statement on behalf of its chapters, branches, or affiliates 568 must additionally provide the street addresses and telephone 569 numbers of all such locations in this state.

570 2. The names and street addresses of the officers, 571 directors, trustees, and the principal salaried executive 572 personnel.

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573 3. The date when the charitable organization 574 organization's or sponsor's fiscal year ends.

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A list or description of the major program activities. 4. 576 The names, street addresses, and telephone numbers of 5. 577 the individuals or officers who have final responsibility for 578 the custody of the contributions and who will be responsible for the final distribution of the contributions. 579

580 (3) Each chapter, branch, or affiliate of a parent 581 organization that is required to register under this section must either file a separate registration statement and financial 582 statement report or must report the required information to its 583 584 parent organization, which shall then file, on a form prescribed 585 by the department, a consolidated registration statement for the 586 parent organization and its Florida chapters, branches, and 587 affiliates. A consolidated registration statement filed by a 588 parent organization must include or be accompanied by financial 589 statements reports as specified in s. 496.407 for the parent 590 organization and each of its Florida chapters, branches, and 591 affiliates that solicited or received contributions during the 592 preceding fiscal year. However, if all contributions received by 593 chapters, branches, or affiliates are remitted directly into a 594 depository account that which feeds directly into the parent 595 organization's centralized accounting system from which all 596 disbursements are made, the parent organization may submit one 597 consolidated financial statement report on a form prescribed by 598 the department. The consolidated financial statement must

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599 reflect the activities of each chapter, branch, or affiliate of 600 the parent organization, including all contributions received in 601 the name of each chapter, branch, or affiliate; all payments 602 made to each chapter, branch, or affiliate; and all 603 administrative fees assessed to each chapter, branch, or 604 affiliate. 605 (4) 606 (b) A charitable organization or sponsor that which fails 607 to file a registration statement by the due date may be assessed 608 an additional fee for such late filing. The late filing fee is shall be \$25 for each month or part of a month after the date on 609 which the annual renewal statement was and financial report were 610 611 due to be filed with the department. 612 The department must examine each initial (7)(a) 613 registration statement or annual renewal statement and the 614 supporting documents filed by a charitable organization or 615 sponsor and shall determine whether the registration 616 requirements are satisfied. Within 15 business working days 617 after its receipt of a statement, the department must examine

618 the statement, notify the applicant of any apparent errors or 619 omissions, and request any additional information the department 620 is allowed by law to require. Failure to correct an error or 621 omission or to supply additional information is not grounds for 622 denial of the initial registration or annual renewal statement 623 unless the department has notified the applicant within the <u>15-</u> 624 <u>business-day</u> 15-working-day period. The department must approve

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625 or deny each statement, or must notify the applicant that the 626 activity for which she or he seeks registration is exempt from 627 the registration requirement, within 15 business working days 628 after receipt of the initial registration or annual renewal 629 statement or the requested additional information or correction 630 of errors or omissions. A Any statement that is not approved or 631 denied within 15 business working days after receipt of the 632 requested additional information or correction of errors or 633 omissions is approved. Within 7 business working days after receipt of a notification that the registration requirements are 634 635 not satisfied, the charitable organization or sponsor may request a hearing. The hearing must be held within 7 business 636 637 working days after receipt of the request, and any recommended 638 order, if one is issued, must be rendered within 3 business 639 working days after of the hearing. The final order must then be 640 issued within 2 business working days after the recommended 641 order. If a recommended order is not issued, the final order 642 must be issued within 5 business working days after the hearing. 643 The proceedings must be conducted in accordance with chapter 644 120, except that the time limits and provisions set forth in 645 this paragraph subsection prevail to the extent of any conflict. 646 (b) If a charitable organization or sponsor discloses 647 information specified in subparagraphs (2)(d)2.-7. in the 648 initial registration statement or annual renewal statement, the 649 time limits set forth in paragraph (a) are waived, and the 650 department shall process such initial registration statement or Page 25 of 59

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651	annual renewal statement in accordance with the time limits set
652	forth in chapter 120. The registration of a charitable
653	organization or sponsor shall be automatically suspended for
654	failure to disclose any information specified in subparagraphs
655	(2)(d)27. until such time as the required information is
656	submitted to the department.
657	(8) <u>A</u> No charitable organization or sponsor <u>, or an</u>
658	<u>officer, director, trustee, or employee thereof, may not</u> shall
659	knowingly allow <u>an officer, director, trustee, or employee of</u>
660	the charitable organization or sponsor any of its officers,
661	directors, trustees, or employees to solicit contributions on
662	behalf of such charitable organization or sponsor if such
663	officer, director, trustee, or employee has, <u>in any state,</u>
664	regardless of adjudication, been convicted of, <u>been</u> or found
665	guilty of, or pled guilty or nolo contendere to, or has been
666	incarcerated within the last 10 years as a result of having
667	previously been convicted of, <u>been</u> or found guilty of, or pled
668	guilty or nolo contendere to, \underline{a} any felony within the last 10
669	years or <u>a</u> any crime within the last 10 years involving fraud,
670	theft, larceny, embezzlement, fraudulent conversion,
671	misappropriation of property, or \underline{a} any crime arising from the
672	conduct of a solicitation for a charitable organization or
673	sponsor, or has been enjoined <u>in any state</u> from violating <u>a</u> any
674	law relating to a charitable solicitation. The prohibitions in
675	this subsection also apply to a misdemeanor in another state
676	which constitutes a disqualifying felony in this state.
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677	(9) The department may deny or revoke the registration of
678	a charitable organization or sponsor if the charitable
679	organization or sponsor, or an officer, director, or trustee
680	thereof, has had the right to solicit contributions revoked in
681	any state, has entered into an agreement with any state to cease
682	soliciting contributions within that state, or has been ordered
683	by a court or governmental agency to cease soliciting
684	contributions within any state.
685	(10) A charitable organization or sponsor registered under
686	this section which ends solicitation activities or participation
687	in charitable sales promotions in this state shall immediately
688	notify the department in writing of the date such activities
689	ceased.
690	Section 6. Section 496.4055, Florida Statutes, is created
691	to read:
692	496.4055 Charitable organization or sponsor board duties
693	(1) As used in this section, the term "conflict of
694	interest transaction" means a transaction between a charitable
695	organization or sponsor and another party in which a director,
696	officer, or trustee of the charitable organization or sponsor
697	has a direct or indirect financial interest. The term includes,
698	but is not limited to, the sale, lease, or exchange of property
699	to or from the charitable organization or sponsor; the lending
700	of moneys to or borrowing of moneys from the charitable
701	even institution on encourt and the normant of companyation for
	organization or sponsor; and the payment of compensation for
702	services provided to or from the charitable organization or

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703	sponsor.
704	(2) The board of directors, or an authorized committee
705	thereof, of a charitable organization or sponsor required to
706	register with the department under s. 496.405 shall adopt a
707	policy regarding conflict of interest transactions. The policy
708	shall require annual certification of compliance with the policy
709	by all directors, officers, and employees of the charitable
710	organization. A copy of the annual certification shall be
711	submitted to the department with the annual registration
712	statement required by s. 496.405.
713	Section 7. Section 496.407, Florida Statutes, is amended
714	to read:
715	496.407 Financial <u>statement</u> report
716	(1) A charitable organization or sponsor that is required
717	to initially register or annually renew registration must file
718	an annual financial <u>statement</u> report for the immediately
719	preceding fiscal year <u>on</u> upon a form prescribed by the
720	department.
721	(a) The statement report must include the following:
722	<u>1.(a)</u> A balance sheet.
723	2.(b) A statement of support, revenue and expenses, and
724	any change in the fund balance.
725	3.(c) The names and addresses of the charitable
726	organizations or sponsors, professional fundraising consultant,
727	professional solicitors, and commercial co-venturers used, if
728	any, and the amounts received <u>therefrom</u> from each of them, if
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729	any.
730	4.(d) A statement of functional expenses that must
731	include, but <u>is</u> not be limited to, expenses in the following
732	categories:
733	<u>a.</u> 1. Program <u>service costs</u> .
734	<u>b.</u> 2. Management and general <u>costs</u> .
735	<u>c.</u> 3. Fundraising <u>costs</u> .
736	(b) The financial statement must be audited or reviewed as
737	follows:
738	1. For a charitable organization or sponsor that receives
739	less than \$500,000 in annual contributions, a compilation,
740	audit, or review of the financial statement is optional.
741	2. For a charitable organization or sponsor that receives
742	at least \$500,000 but less than \$1 million in annual
743	contributions, the financial statement shall be reviewed or
744	audited by an independent certified public accountant.
745	3. For a charitable organization or sponsor that receives
746	\$1 million or more in annual contributions, the financial
747	statement shall be audited by an independent certified public
748	accountant.
749	(c) Audits and reviews shall be prepared in accordance
750	with the following standards:
751	1. An audit shall be prepared by an independent certified
752	public account in accordance with generally accepted auditing
753	standards, including the Statements on Auditing Standards.
754	2. A review shall be prepared by an independent certified
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755 public accountant in accordance with the Statements on Standards 756 for Accounting and Review Services. (d) An audited or reviewed financial statement must be 757 758 accompanied by a report signed and prepared by the independent 759 certified public accountant performing such audit or review. 760 In lieu of the financial statement report described in (2) 761 subsection (1), a charitable organization or sponsor that 762 receives less than \$500,000 in annual contributions may submit a 763 copy of its Internal Revenue Service Form 990 and all attached 764 schedules filed for the preceding fiscal year \overline{r} or a copy of its 765 Internal Revenue Service Form 990-EZ and Schedule O filed for 766 the preceding fiscal year. 767 Upon a showing of good cause by a charitable (3) 768 organization or sponsor, the department may extend the time for 769 the filing of a financial statement required under this section 770 by up to 180 days, during which time the previous registration 771 shall remain active. The registration shall be automatically 772 suspended for failure to file the financial statement within the 773 extension period. 774 The department may require an audit or review to be (4) 775 conducted for any financial statement submitted by any 776 charitable organization or sponsor. A charitable organization or 777 sponsor may elect to also include a financial report that has 778 been audited by an independent certified public accountant or an 779 audit with opinion by an independent certified public 780 accountant. In the event that a charitable organization or Page 30 of 59

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781	sponsor elects to file an audited financial report, this
782	optional filing must be noted in the department's annual report
783	submitted pursuant to s. 496.423.
784	Section 8. Section 496.4071, Florida Statutes, is created
785	to read:
786	496.4071 Supplemental financial disclosure
787	(1) If, for the immediately preceding fiscal year, a
788	charitable organization or sponsor had more than \$1 million in
789	total revenue and spent less than 25 percent of the organization
790	or sponsor's total annual functional expenses on program service
791	costs, in addition to any financial statement required under s.
792	496.407, the charitable organization or sponsor shall file the
793	following supplemental financial information on a form
794	prescribed by the department:
795	(a) The dollar amount and the percentage of total revenue
796	and charitable contributions allocated to funding each of the
797	following administrative functions:
798	1. Total salaries of all persons employed by the
799	charitable organization or sponsor.
800	2. Fundraising, including any contributions received from
801	a professional solicitor's campaign.
802	3. Amounts paid to professional solicitors and the names
803	of such professional solicitors.
804	4. Travel expenses.
805	5. Overhead and other expenses related to managing and
806	administering the charitable organization or sponsor.
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807	(b) The names of and specific sums earned by or paid to
808	all employees or consultants who earned or were paid more than
809	\$100,000 during the immediately preceding fiscal year.
810	(c) The names of and specific sums paid to all service
811	providers who were paid more than \$100,000 during the
812	immediately preceding fiscal year and a brief description of the
813	services provided.
814	(d) The dollar amount and percentage of total revenue and
815	charitable contributions allocated to programs.
816	(e) The details of any economic or business transaction
817	between the charitable organization or sponsor and an officer,
818	trustee, or director of the charitable organization or sponsor;
819	the immediate family of an officer, trustee, or director of the
820	charitable organization or sponsor; an entity controlled by an
821	officer, trustee, or director of the charitable organization or
822	sponsor; an entity controlled by the immediate family of an
823	officer, trustee, or director of the charitable organization or
824	sponsor; an entity that employed or engaged for consultation an
825	officer, trustee, or director of the charitable organization or
826	sponsor; and an entity that employed or engaged for consultation
827	the immediate family of an officer, trustee, or director of the
828	charitable organization or sponsor. As used in this paragraph,
829	the term "immediate family" means a parent, spouse, child,
830	sibling, grandparent, grandchild, brother-in-law, sister-in-law,
831	son-in-law, daughter-in-law, mother-in-law, or father-in-law.
832	(2) The supplemental financial information required under
I	Page 32 of 59

833 subsection (1) must be filed with the department by the 834 charitable organization or sponsor within 30 days after 835 receiving a request for such information from the department. 836 Section 9. Section 496.4072, Florida Statutes, is created 837 to read: 838 496.4072 Financial statements for specific disaster relief 839 solicitations.-840 (1) A charitable organization or sponsor that solicits 841 contributions in this state for a charitable purpose related to 842 a specific disaster or crisis and receives at least \$100,000 in 843 contributions in response to such solicitation shall file 844 quarterly disaster relief financial statements with the 845 department on a form prescribed by the department. The quarterly 846 statements must detail the contributions secured as a result of 847 the solicitation and the manner in which such contributions were 848 expended. The department shall post notice on its website of a 849 disaster or crisis subject to the reporting requirements of this 850 section within 10 days after the disaster or crisis. 851 (2) The first quarterly statement shall be filed on the 852 last day of the 3rd month following the accrual of at least 853 \$100,000 in contributions after the commencement of 854 solicitations for the specific disaster or crisis. The 855 charitable organization or sponsor shall continue to file 856 quarterly statements with the department until the quarter after 857 all contributions raised in response to the solicitation are 858 expended.

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859 Section 10. Subsections (4), (6), and (9) of section
860 496.409, Florida Statutes, are amended, and subsection (10) is
861 added to that section, to read:

862 496.409 Registration and duties of professional863 fundraising consultant.—

864 A professional fundraising consultant may enter into a (4) 865 contract or agreement with a charitable organization or sponsor 866 only if the charitable organization or sponsor has complied with 867 all applicable provisions of this chapter. A Every contract or 868 agreement between a professional fundraising consultant and a 869 charitable organization or sponsor must be in writing, signed by 870 two authorized officials of the charitable organization or 871 sponsor, and filed by the professional fundraising consultant 872 with the department at least 5 days before prior to the 873 performance of any material service by the professional 874 fundraising consultant. Solicitation under the contract or 875 agreement may not begin before the filing of the contract or 876 agreement.

877 (6) (a) The department shall examine each registration 878 statement and all supporting documents filed by a professional 879 fundraising consultant and determine whether the registration requirements are satisfied. If the department determines that 880 881 the registration requirements are not satisfied, the department 882 must notify the professional fundraising consultant within 15 883 business working days after its receipt of the registration 884 statement; otherwise the registration statement is approved.

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885 Within 7 business working days after receipt of a notification 886 that the registration requirements are not satisfied, the 887 applicant may request a hearing. The hearing must be held within 888 7 business working days after receipt of the request, and any 889 recommended order, if one is issued, must be rendered within 3 890 business working days after the hearing. The final order must 891 then be issued within 2 business working days after the 892 recommended order. If a there is no recommended order is not 893 issued, the final order must be issued within 5 business working 894 days after the hearing. The proceedings must be conducted in accordance with chapter 120, except that the time limits and 895 896 provisions set forth in this paragraph subsection prevail to the 897 extent of any conflict. 898 If a professional fundraising consultant discloses (b) 899 information specified in paragraphs (2)(e)-(g) in the initial 900 application for registration or renewal application, the time 901 limits set forth in paragraph (a) are waived, and the department 902 shall process the initial application for registration or the 903 renewal application in accordance with the time limits set forth 904 in chapter 120. The registration of a professional consultant 905 shall be automatically suspended for failure to disclose any 906 information specified in paragraphs (2)(e)-(g) until such time as the required information is submitted to the department. 907 908 A No person may not act as a professional fundraising (9) 909 consultant, and a no professional fundraising consultant, or an officer, director, trustee, or employee thereof, may not shall 910 Page 35 of 59

911 knowingly employ an any officer, trustee, director, or employee, 912 if such person has, in any state, regardless of adjudication, 913 been convicted of, been or found guilty of, or pled guilty or 914 nolo contendere to, or has been incarcerated within the last 10 years as a result of having previously been convicted of, been 915 916 or found quilty of, or pled quilty or nolo contendere to, a any 917 crime within the last 10 years involving fraud, theft, larceny, 918 embezzlement, fraudulent conversion, or misappropriation of 919 property, or a any crime arising from the conduct of a 920 solicitation for a charitable organization or sponsor, or has been enjoined in any state from violating a any law relating to 921 922 a charitable solicitation.

923 (10) The department may deny or revoke the registration of 924 a professional fundraising consultant if the professional 925 fundraising consultant, or any of its officers, directors, or 926 trustees, has had the right to solicit contributions revoked in 927 any state, has entered into an agreement with any state to cease 928 soliciting contributions within that state, or has been ordered 929 by a court or governmental agency to cease soliciting 930 contributions within any state. 931 Section 11. Present subsections (3), (5), (7), (14), and

(15) of section 496.410, Florida Statutes, are amended, paragraphs (j), (k), and (l) are added to subsection (2) of that section, paragraphs (i) through (n) are added to subsection (6) of that section, and a new subsection (15) is added to that section, to read:

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937	496.410 Registration and duties of professional
938	solicitors
939	(2) Applications for registration or renewal of
940	registration must be submitted on a form prescribed by rule of
941	the department, signed by an authorized official of the
942	professional solicitor who shall certify that the report is true
943	and correct, and must include the following information:
944	(j) A list of all telephone numbers the applicant will use
945	to solicit contributions as well as the actual physical address
946	associated with each telephone number and any fictitious names
947	associated with such address.
948	(k) A copy of any script, outline, or presentation used by
949	the applicant to solicit contributions or, if such solicitation
950	aids are not used, written confirmation thereof.
951	(1) A copy of sales information or literature provided to
952	a donor or potential donor by the applicant in connection with a
953	solicitation.
954	(3) The application for registration must be accompanied
955	by a fee of \$300. A professional solicitor that is a partnership
956	or corporation may register for and pay a single fee on behalf
957	of all of its partners, members, officers, directors, agents,
958	and employees. In that case, The names and street addresses of
959	all the officers, employees, and agents of the professional
960	solicitor and all other persons with whom the professional
961	solicitor has contracted to work under its direction, including
962	solicitors, must be listed in the application or furnished to
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963 the department within 5 days after the date of employment or 964 contractual arrangement. Each registration is valid for 1 year 965 <u>and</u>. The registration may be renewed for an additional 1-year 966 period upon application to the department and payment of the 967 registration fee.

968 (5) (a) The department must examine each registration 969 statement and supporting documents filed by a professional 970 solicitor. If the department determines that the registration 971 requirements are not satisfied, the department must notify the 972 professional solicitor within 15 business working days after its 973 receipt of the registration statement; otherwise the 974 registration statement is approved. Within 7 business working 975 days after receipt of a notification that the registration 976 requirements are not satisfied, the applicant may request a 977 hearing. The hearing must be held within 7 business working days 978 after receipt of the request, and any recommended order, if one 979 is issued, must be rendered within 3 business working days after 980 the hearing. The final order must then be issued within 2 981 business working days after the recommended order. If a there is 982 no recommended order is not issued, the final order must be 983 issued within 5 business working days after the hearing. The 984 proceedings must be conducted in accordance with chapter 120, 985 except that the time limits and provisions set forth in this 986 paragraph subsection prevail to the extent of any conflict. 987 (b) If a professional solicitor discloses information 988 specified in paragraphs (2)(f)-(h) in the initial application Page 38 of 59

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989	for registration or the renewal application, the time limits set
990	forth in paragraph (a) are waived, and the department shall
991	process the initial application for registration or renewal
992	application in accordance with the time limits set forth in
993	chapter 120. The registration of a professional solicitor shall
994	be automatically suspended for failure to disclose any
995	information specified in paragraphs (2)(f)-(h) until such time
996	as the required information is submitted to the department.
997	(6) No less than 15 days before commencing any
998	solicitation campaign or event, the professional solicitor must
999	file with the department a solicitation notice on a form
1000	prescribed by the department. The notice must be signed and
1001	sworn to by the contracting officer of the professional
1002	solicitor and must include:
1003	(i) A statement of the guaranteed minimum percentage of
1004	the gross receipts from contributions which will be remitted to
1005	the charitable organization or sponsor, if any, or, if the
1006	solicitation involves the sale of goods, services, or tickets to
1007	a fundraising event, the percentage of the purchase price which
1008	will be remitted to the charitable organization or sponsor, if
1009	any.
1010	(j) The percentage of a contribution which may be deducted
1011	as a charitable contribution under federal income tax laws.
1012	(k) A statement as to whether an owner, director, officer,
1013	trustee, or employee of the professional solicitor is related as
1014	<u>a parent, spouse, child, sibling, grandparent, grandchild,</u>
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1015 brother-in-law, sister-in-law, son-in-law, daughter-in-law, mother-in-law, or father-in-law to: 1016 1017 Another officer, director, owner, trustee, or employee 1. 1018 of the professional solicitor. 1019 2. An officer, director, owner, trustee, or employee of a 1020 charitable organization or sponsor under contract with the 1021 professional solicitor. 1022 3. A supplier or vendor providing goods or services to a 1023 charitable organization or sponsor under contract with the 1024 professional solicitor. 1025 The beginning and ending dates of the solicitation (1) 1026 campaign. 1027 (m) A copy of any script, outline, or presentation used by 1028 the professional solicitor to solicit contributions for the 1029 solicitation campaign or, if such solicitation aids are not 1030 used, written confirmation thereof. 1031 A copy of sales information or literature provided to (n) 1032 a donor or potential donor by the professional solicitor in 1033 connection with the solicitation campaign. 1034 A professional solicitor may enter into a contract or (7) 1035 agreement with a charitable organization or sponsor only if the 1036 charitable organization or sponsor has complied with all 1037 applicable provisions of this chapter. A Each contract or 1038 agreement between a professional solicitor and a charitable 1039 organization or sponsor for each solicitation campaign must be 1040 in writing, signed by two authorized officials of the charitable Page 40 of 59

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1041 organization or sponsor, one of whom must be a member of the 1042 organization's governing body and one of whom must be the 1043 authorized contracting officer for the professional solicitor, 1044 and contain all of the following provisions:

(a) A statement of the charitable or sponsor purpose andprogram for which the solicitation campaign is being conducted.

1047 (b) A statement of the respective obligations of the 1048 professional solicitor and the charitable organization or 1049 sponsor.

A statement of the guaranteed minimum percentage of 1050 (C) 1051 the gross receipts from contributions which will be remitted to 1052 the charitable organization or sponsor, if any, or, if the 1053 solicitation involves the sale of goods, services, or tickets to 1054 a fundraising event, the percentage of the purchase price which 1055 will be remitted to the charitable organization or sponsor, if 1056 any. Any stated percentage shall exclude any amount which the 1057 charitable organization or sponsor is to pay as fundraising 1058 costs.

1059 (d) A statement of the percentage of the gross revenue 1060 which the professional solicitor will be compensated. If the 1061 compensation of the professional solicitor is not contingent 1062 upon the number of contributions or the amount of revenue 1063 received, his or her compensation shall be expressed as a 1064 reasonable estimate of the percentage of the gross revenue, and 1065 the contract must clearly disclose the assumptions upon which 1066 the estimate is based. The stated assumptions must be based upon

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The effective and termination dates of the contract.

A No person may not act as a professional solicitor,

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(e)

(14)

1067 all of the relevant facts known to the professional solicitor 1068 regarding the solicitation to be conducted by the professional 1069 solicitor.

1071 1072 and a no professional solicitor, or an officer, director, 1073 1074 1075 1076 1077 1078 1079 1080 1081

1070

trustee, or employee thereof, may not shall, to solicit for compensation, knowingly employ an any officer, trustee, director, or employee, or a any person with a controlling interest therein, who has, in any state, regardless of adjudication, been convicted of, been or found guilty of, or pled guilty or nolo contendere to, or has been incarcerated within the last 10 years as a result of having previously been convicted of, been or found guilty of, or pled guilty or nolo contendere to, a felony within the last 10 years involving 1082 fraud, theft, larceny, embezzlement, fraudulent conversion, or 1083 misappropriation of property, or a any crime arising from the 1084 conduct of a solicitation for a charitable organization or 1085 sponsor, or has been enjoined in any state from violating a any 1086 law relating to a charitable solicitation. The prohibitions in 1087 this subsection also apply to a misdemeanor in another state 1088 which constitutes a disqualifying felony in this state. 1089 The department may deny or revoke the registration of (15)1090 a professional solicitor if the professional solicitor, or any

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right to solicit contributions revoked in any state, has entered Page 42 of 59

of its officers, directors, trustees, or agents, has had the

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1093	into an agreement with any state to cease soliciting
1094	contributions within that state, or has been ordered by a court
1095	or governmental agency to cease soliciting contributions within
1096	any state.
1097	(16) (15) All registration fees must be paid to the
1098	department and deposited into the General Inspection Trust Fund.
1099	Section 12. Section 496.4101, Florida Statutes, is created
1100	to read:
1101	496.4101 Licensure of professional solicitors and certain
1102	employees thereof
1103	(1) An officer, director, trustee, or owner of a
1104	professional solicitor and an employee of a professional
1105	solicitor conducting telephonic solicitations must, before
1106	engaging in solicitation activities, obtain a solicitor license
1107	from the department.
1108	(2) Persons required to obtain a solicitor license under
1109	subsection (1) shall submit to the department, in such form as
1110	the department prescribes, an application for a solicitor
1111	license. The application must include the following information:
1112	(a) The true name, date of birth, unique identification
1113	number of a driver license or other valid form of
1114	identification, and home address of the applicant.
1115	(b) Whether the applicant, in any state, regardless of
1116	adjudication, has previously been convicted of, been found
1117	guilty of, or pled guilty or nolo contendere to, or has been
1118	incarcerated within the last 10 years as a result of having
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1119	previously been convicted of, been found guilty of, or pled
1120	guilty or nolo contendere to, a crime within the last 10 years
1121	involving fraud, theft, larceny, embezzlement, fraudulent
1122	conversion, or misappropriation of property, or a crime arising
1123	from the conduct of a solicitation for a charitable organization
1124	or sponsor, or has been enjoined in any state from violating a
1125	law relating to a charitable solicitation.
1126	(c) Whether the applicant, in any state, is involved in
1127	pending litigation or has had entered against her or him an
1128	injunction, a temporary restraining order, or a final judgment
1129	or order, including a stipulated judgment or order, an assurance
1130	of voluntary compliance, a cease and desist order, or any
1131	similar document, in any civil or administrative action
1132	involving fraud, theft, larceny, embezzlement, fraudulent
1133	conversion, or misappropriation of property, or has been
1134	enjoined from violating any law relating to a charitable
1135	solicitation.
1136	(3) (a) An applicant shall submit a complete set of his or
1137	her fingerprints to an agency, entity, or vendor authorized by
1138	s. 943.053(13). The fingerprints shall be forwarded to the
1139	Department of Law Enforcement for state processing, and the
1140	Department of Law Enforcement shall forward them to the Federal
1141	Bureau of Investigation for national processing.
1142	(b) Fees for state and federal fingerprint processing and
1143	fingerprint retention fees shall be borne by the applicant. The
1144	state cost for fingerprint processing is that authorized in s.
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1145	943.053(3)(b) for records provided to persons or entities other
1146	than those specified as exceptions therein.
1147	(c) All fingerprints submitted to the Department of Law
1148	Enforcement as required under this subsection shall be retained
1149	by the Department of Law Enforcement as provided under s.
1150	943.05(2)(g) and (h) and enrolled in the Federal Bureau of
1151	Investigation's national retained print arrest notification
1152	program. Fingerprints shall not be enrolled in the national
1153	retained print arrest notification program until the Department
1154	of Law Enforcement begins participation with the Federal Bureau
1155	of Investigation. Arrest fingerprints will be searched against
1156	the retained prints by the Department of Law Enforcement and the
1157	Federal Bureau of Investigation.
1158	(d) For any renewal of the applicant's license, the
1159	department shall request the Department of Law Enforcement to
1160	forward the retained fingerprints of the applicant to the
1161	Federal Bureau of Investigation unless the applicant is enrolled
1162	in the national retained print arrest notification program
1163	described in paragraph (c). The fee for the national criminal
1164	history check shall be paid as part of the renewal fee to the
1165	department and forwarded by the department to Department of Law
1166	Enforcement. If the applicant's fingerprints are retained in the
1167	national retained print arrest notification program, the
1168	applicant shall pay the state and national retention fee to the
1169	department, which shall forward the fee to the Department of Law
1170	Enforcement.
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1171	(e) The department shall notify the Department of Law
1172	Enforcement regarding any person whose fingerprints have been
1173	retained but who is no longer licensed under this chapter.
1174	(f) The department shall screen background results to
1175	determine whether an applicant meets licensure requirements.
1176	(4) A solicitor license must be renewed annually by the
1177	submission of a renewal application. A solicitor license that is
1178	not renewed expires without further action by the department.
1179	(5) An applicant for a solicitor license shall remit a
1180	license fee of \$100 to the department at the time the initial
1181	application is filed with the department and an annual renewal
1182	fee of \$100 thereafter. All fees collected, less the cost of
1183	administration, shall be deposited into the General Inspection
1184	Trust Fund.
1185	(6) Any material change to the information submitted to
1186	the department in the initial application or renewal application
1187	for a solicitor license shall be reported to the department by
1188	the applicant or licensee within 10 days after the change
1189	occurs. The applicant or licensee shall also remit a fee in the
1190	amount of \$10 for processing the change to the initial or
1191	renewal application.
1192	(7) It is a violation of this chapter:
1193	(a) For an applicant to provide inaccurate or incomplete
1194	information to the department in the initial or renewal
1195	application for a solicitor license.
1196	(b) For a person specified in subsection (1) to fail to
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1197	maintain a solicitor license as required by this section.
1198	(c) For a professional solicitor to allow, require,
1199	permit, or authorize an employee without an active solicitor
1200	license issued under this section to conduct telephonic
1201	solicitations.
1202	(8) The department shall adopt rules that allow certain
1203	applicants to engage in solicitation activities on a temporary
1204	basis until such time as a solicitor license is granted or
1205	denied.
1206	(9) The department may deny or revoke a solicitor license
1207	if the applicant or licensee has had the right to solicit
1208	contributions revoked in any state, has entered into an
1209	agreement with any state to cease soliciting contributions
1210	within that state, has been ordered by a court or governmental
1211	agency to cease soliciting contributions within any state, or is
1212	subject to any disqualification specified in s. 496.410(14).
1213	Section 13. Subsections (2), (3), and (6) of section
1214	496.411, Florida Statutes, are amended to read:
1215	496.411 Disclosure requirements and duties of charitable
1216	organizations and sponsors
1217	(2) A charitable organization or sponsor soliciting in
1218	this state must include all of the following disclosures at the
1219	point of solicitation:
1220	(a) The name of the charitable organization or sponsor and
1221	state of the principal place of business of the charitable
1222	organization or sponsor <u>.</u> ;
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(b) A description of the purpose or purposes for which the solicitation is being made.+

1225 (c) Upon request, the name and either the address or 1226 telephone number of a representative to whom inquiries <u>may</u> could 1227 be addressed.;

(d) Upon request, the amount of the contribution which may be deducted as a charitable contribution under federal income tax laws<u>.</u>;

1231 Upon request, the source from which a written (e) 1232 financial statement may be obtained. Such financial statement must be for the immediate preceding $\frac{\mathsf{past}}{\mathsf{past}}$ fiscal year and must be 1233 1234 consistent with the annual financial statement report filed 1235 under s. 496.407. The written financial statement must be 1236 provided within 14 days after the request and must state the 1237 purpose for which funds are raised, the total amount of all contributions raised, the total costs and expenses incurred in 1238 1239 raising contributions, the total amount of contributions 1240 dedicated to the stated purpose or disbursed for the stated 1241 purpose, and whether the services of another person or 1242 organization have been contracted to conduct solicitation 1243 activities.

(3) Every charitable organization or sponsor <u>that</u> which is
required to register under s. 496.405 <u>or is exempt under s.</u>
<u>496.406(1)(d) shall</u> <u>must</u> conspicuously display <u>in capital</u>
letters the following statement on every <u>printed</u> solicitation,
written confirmation, receipt, or reminder of a contribution:

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1249	
1250	"A COPY OF THE OFFICIAL REGISTRATION AND FINANCIAL
1251	INFORMATION MAY BE OBTAINED FROM THE DIVISION OF
1252	CONSUMER SERVICES BY CALLING TOLL-FREE WITHIN THE
1253	STATE. REGISTRATION DOES NOT IMPLY ENDORSEMENT,
1254	APPROVAL, OR RECOMMENDATION BY THE STATE."
1255	
1256	The statement must include a toll-free number <u>and website</u> for
1257	the division <u>which</u> that can be used to obtain the registration
1258	information. If When the solicitation consists of more than one
1259	piece, the statement must be displayed prominently in the
1260	solicitation materials. If the solicitation occurs on a website,
1261	the statement must be conspicuously displayed on the webpage on
1262	which donations are requested.
1263	(6) Each charitable organization or sponsor that is
1264	required to register under s. 496.405 shall conspicuously
1265	display the organization organization's or sponsor's
1266	registration number issued by the department under this chapter
1267	on every printed solicitation, written confirmation, receipt, or
1268	reminder of a contribution. If the solicitation consists of more
1269	than a single item, the statement shall be displayed prominently
1270	in the solicitation materials.
1271	Section 14. Subsection (1) of section 496.412, Florida
1272	Statutes, is amended to read:
1273	496.412 Disclosure requirements and duties of professional
1274	solicitors
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1275 (1) A professional solicitor must comply with and be 1276 responsible for complying or causing compliance with the 1277 following disclosures:

(a) <u>Before</u> Prior to orally requesting a contribution, or
 contemporaneously with a written request for a contribution, a
 professional solicitor must clearly disclose:

1281 1. The name of the professional solicitor as on file with 1282 the department.

1283 2. If the individual acting on behalf of the professional 1284 solicitor identifies himself or herself by name, the 1285 individual's legal name.

3. The name and state of the principal place of business of the charitable organization or sponsor and a description of how the contributions raised by the solicitation will be used for a charitable or sponsor purpose; or, if there is no charitable organization or sponsor, a description as to how the contributions raised by the solicitation will be used for a charitable or sponsor purpose.

(b) In the case of a solicitation campaign conducted orally, whether by telephone or otherwise, any written confirmation, receipt, or reminder sent to any person who has contributed or has pledged to contribute, shall include a clear disclosure of the information required by paragraph (a).

(c) In addition to the information required by paragraph
 (a), any written confirmation, receipt, or reminder of
 contribution made pursuant to an oral solicitation and any
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1301	written solicitation shall conspicuously state in capital
1302	letters:
1303	
1304	"A COPY OF THE OFFICIAL REGISTRATION AND FINANCIAL
1305	INFORMATION MAY BE OBTAINED FROM THE DIVISION OF
1306	CONSUMER SERVICES BY CALLING TOLL-FREE WITHIN THE
1307	STATE. REGISTRATION DOES NOT IMPLY ENDORSEMENT,
1308	APPROVAL, OR RECOMMENDATION BY THE STATE."
1309	
1310	The statement must include a toll-free number <u>and website</u> for
1311	the division which that can be used to obtain the registration
1312	information. If When the solicitation consists of more than one
1313	piece, the statement must be displayed prominently in the
1314	solicitation materials. If the solicitation occurs on a website,
1315	the statement must be conspicuously displayed on the webpage on
1316	which donations are requested.
1317	(d) If requested by the person being solicited, the
1318	professional solicitor shall inform that person in writing,
1319	within 14 days <u>after</u> of the request, of the fixed percentage of
1320	the gross revenue or the reasonable estimate of the percentage
1321	of the gross revenue that the charitable organization or sponsor
1322	will receive as a benefit from the solicitation campaign <u>or</u>
1323	shall immediately notify the person being solicited that the
1324	information is available on the department's website or by
1325	calling the division's toll-free number.
1326	(e) If requested by the person being solicited, the
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1327 professional solicitor shall inform that person in writing, 1328 within 14 days after of the request, of the percentage of the 1329 contribution which may be deducted as a charitable contribution 1330 under federal income tax laws or shall immediately notify the 1331 person being solicited that the information is available on the 1332 department's website or by calling the division's toll-free 1333 number. 1334 Section 15. Section 496.4121, Florida Statutes, is created to read: 1335 1336 496.4121 Collection receptacles used for donations.-1337 (1) As used in this section, the term "collection 1338 receptacle" means a receptacle used to collect donated clothing, 1339 household items, or other goods for resale. (2) A collection receptacle must display a permanent sign 1340 1341 or label on each side which contains the following information printed in letters that are at least 3 inches in height and no 1342 1343 less than one-half inch in width, in a color that contrasts with 1344 the color of the collection receptacle: 1345 (a) For a collection receptacle used by a person required 1346 to register under this chapter, the name, business address, 1347 telephone number, and registration number of the charitable 1348 organization or sponsor for whom the solicitation is made. 1349 (b) For a collection receptacle placed or maintained in 1350 public view by a person not required to register under this 1351 chapter or by a person not claiming an exemption pursuant to s. 1352 496.406, the name, telephone number, and physical address of the Page 52 of 59

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1353	business conducting the solicitation and the statement: "This is
1354	not a charity. Donations made here support a for-profit business
1355	and are not tax deductible."
1356	(3) Upon request, a charitable organization or sponsor
1357	using a collection receptacle must provide the donor with
1358	documentation of its tax-exempt status and the registration
1359	issued under this chapter.
1360	Section 16. Subsection (2) of section 496.415, Florida
1361	Statutes, is amended, and subsection (18) is added to that
1362	section, to read:
1363	496.415 Prohibited actsIt is unlawful for any person in
1364	connection with the planning, conduct, or execution of any
1365	solicitation or charitable or sponsor sales promotion to:
1366	(2) Knowingly Submit false, misleading, or inaccurate
1367	information in a document that is filed with the department,
1368	provided to the public, or offered in response to a request or
1369	investigation by the department, the Department of Legal
1370	Affairs, or the state attorney.
1371	(18) Fail to remit to a charitable organization or sponsor
1372	the disclosed guaranteed minimum percentage of gross receipts
1373	from contributions as required under s. 496.410(7)(c) or, if the
1374	solicitation involved the sale of goods, services, or tickets to
1375	a fundraising event, the percentage of the purchase price as
1376	agreed in the contract or agreement as required under this
1377	chapter.
1378	Section 17. Subsection (5) of section 496.419, Florida
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1379 Statutes, is amended to read: 1380 496.419 Powers of the department.-1381 (5) Upon a finding as set forth in subsection (4), the 1382 department may enter an order doing one or more of the following: 1383 1384 Issuing a notice of noncompliance pursuant to s. (a) 120.695; 1385 1386 (b) Issuing a cease and desist order that directs that the 1387 person cease and desist specified fundraising activities; 1388 (C) Refusing to register or canceling or suspending a 1389 registration; 1390 Placing the registrant on probation for a period of (d) 1391 time, subject to such conditions as the department may specify; 1392 Canceling an exemption granted under s. 496.406; and (e) 1393 (f) Except as provided in paragraph (g), imposing an 1394 administrative fine not to exceed \$5,000 \$1,000 for each act or 1395 omission that which constitutes a violation of ss. 496.401-1396 496.424 or s. 496.426 or a rule or order. With respect to a s. 1397 501(c)(3) organization, the penalty imposed pursuant to this 1398 subsection may shall not exceed \$500 per violation for failure 1399 to register under s. 496.405 or file for an exemption under s. 1400 496.406(2). The penalty shall be the entire amount per violation 1401 and is not to be interpreted as a daily penalty; and 1402 (g) Imposing an administrative fine not to exceed \$10,000 1403 for a violation of this chapter that involves fraud or 1404 deception. Page 54 of 59

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1405	Section 18. Section 496.4191, Florida Statutes, is created
1406	to read:
1407	496.4191 Additional penalty; immediate suspensionUpon
1408	notification and subsequent written verification by a law
1409	enforcement agency, a court, a state attorney, or the Department
1410	of Law Enforcement, the department shall immediately suspend a
1411	registration or the processing of an application for a
1412	registration if the registrant, applicant, or an officer or
1413	director of the registrant or applicant is formally charged with
1414	a crime involving fraud, theft, larceny, embezzlement, or
1415	fraudulent conversion or misappropriation of property or a crime
1416	arising from the conduct of a solicitation for a charitable
1417	organization or sponsor until final disposition of the case or
1418	removal or resignation of that officer or director.
1419	Section 19. Section 496.430, Florida Statutes, is created
1420	to read:
1421	496.430 Disqualification for certain tax exemptions
1422	(1) The department may issue an order to disqualify a
1423	charitable organization or sponsor from receiving a sales tax
1424	exemption certificate issued by the Department of Revenue if the
1425	department finds, based upon the average of functional expenses
1426	and program service costs provided to the department pursuant to
1427	s. 496.407 for the 3 most recent fiscal years, that the
1428	charitable organization or sponsor has failed to expend at least
1429	25 percent of its total annual functional expenses on program
1430	service costs.

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1431 (2) Notwithstanding a finding under subsection (1) that a 1432 charitable organization or sponsor has failed to expend at least 1433 25 percent of its total annual functional expenses on program 1434 service costs, the department may decline to issue a 1435 disqualification order if the charitable organization or sponsor 1436 establishes: 1437 That payments were made to affiliates which should be (a) 1438 considered in calculating the program service costs; 1439 That revenue was accumulated for a specific program (b) 1440 purpose consistent with representations in solicitations; or 1441 Such other mitigating circumstances as are defined by (C) 1442 rule of the department. 1443 (3) A charitable organization or sponsor may appeal a 1444 disqualification order by requesting a hearing within 21 days 1445 after notification from the department that it has issued a 1446 disqualification order under this section. The hearing must be 1447 conducted in accordance with chapter 120. 1448 (4) A disqualification order issued by the department 1449 pursuant to this section is effective for at least 1 year after 1450 such order becomes final and shall remain effective until such 1451 time as the department receives sufficient evidence from the 1452 disqualified charitable organization or sponsor which 1453 demonstrates it expends at least 25 percent of its total annual 1454 functional expenses on program service costs. 1455 (a) The charitable organization or sponsor may not submit 1456 such evidence to the department sooner than 1 year after the Page 56 of 59

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1457 disqualification order becomes final and may not submit such 1458 information more than once each year for consideration by the 1459 department. 1460 The department shall also consider any financial (b) 1461 statement that was submitted by the charitable organization or 1462 sponsor to the department pursuant to s. 496.407 after the 1463 disqualification order became final. 1464 (5) The department shall provide a disqualification order 1465 to the Department of Revenue within 30 days after such order 1466 becomes final. A final disqualification order is conclusive as 1467 to the charitable organization or sponsor's entitlement to a 1468 sales tax exemption. The Department of Revenue shall revoke a 1469 sales tax exemption certificate granted to, or refuse to grant a 1470 sales tax exemption certificate to, a charitable organization or 1471 sponsor subject to a final disqualification order within 30 days 1472 after receiving such disqualification order. A charitable 1473 organization or sponsor may not appeal or challenge the 1474 revocation or denial of a sales tax exemption certificate by the 1475 Department of Revenue if such revocation or denial is based upon 1476 a final disqualification order issued pursuant to this section. 1477 This section does not apply to a charitable (6) 1478 organization or sponsor that: 1479 Is not required to register under this chapter with (a) 1480 the department; or 1481 (b) Has been in existence for less than 4 years, 1482 regardless of whether the charitable organization is registered Page 57 of 59

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1483	in this state.
1484	Section 20. Paragraph (a) of subsection (3) of section
1485	741.0305, Florida Statutes, is amended to read:
1486	741.0305 Marriage fee reduction for completion of
1487	premarital preparation course
1488	(3)(a) All individuals electing to participate in a
1489	premarital preparation course shall choose from the following
1490	list of qualified instructors:
1491	1. A psychologist licensed under chapter 490.
1492	2. A clinical social worker licensed under chapter 491.
1493	3. A marriage and family therapist licensed under chapter
1494	491.
1495	4. A mental health counselor licensed under chapter 491.
1496	5. An official representative of a religious institution
1497	which is recognized under s. $496.404(23) + 496.404(19)$, if the
1498	representative has relevant training.
1499	6. Any other provider designated by a judicial circuit,
1500	including, but not limited to, school counselors who are
1501	certified to offer such courses. Each judicial circuit may
1502	establish a roster of area course providers, including those who
1503	offer the course on a sliding fee scale or for free.
1504	Section 21. If any provision of this act or its
1505	application to any person or circumstance is held invalid, the
1506	invalidity does not affect other provisions or applications of
1507	the act which can be given effect without the invalid provision
1508	or application, and to this end the provisions of this act are
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1509	severable.
1510	Section 22. For the 2014-2015 fiscal year, the sums of
1511	\$235,352 in recurring funds and \$239,357 in nonrecurring funds
1512	from the General Inspection Trust Fund are appropriated to the
1513	Department of Agriculture and Consumer Services, and 4 full-time
1514	equivalent positions with associated salary rate of \$143,264 are
1515	authorized, for the purpose of implementing this act.
1516	Section 23. This act shall take effect July 1, 2014.

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