1 A bill to be entitled 2 An act relating to the Division of Insurance Agents 3 and Agency Services; amending s. 20.121, F.S.; 4 revising the name of the division; amending s. 5 624.310, F.S.; revising service delivery methods; 6 amending s. 624.318, F.S.; prohibiting the removal of 7 specified original documents under certain conditions; 8 amending s. 624.501, F.S.; revising original 9 appointment and renewal fees related to certain 10 insurance representatives; amending s. 626.015, F.S.; 11 prohibiting new limited customer representative 12 licenses from being issued after a specified date; defining the term "unaffiliated insurance agent"; 13 amending s. 626.0428, F.S.; requiring a branch place 14 15 of business to have an agent in charge; authorizing an 16 agent to be in charge of more than one branch office 17 under certain circumstances; providing requirements relating to the designation of an agent in charge; 18 providing that the agent in charge is accountable for 19 20 misconduct and violations committed by the licensee 21 and any person under his or her supervision; 22 prohibiting an insurance agency from conducting 23 insurance business at a location without a designated 24 agent in charge; providing for expiration of an agency 25 license under specified circumstances; amending s. 626.112, F.S.; providing licensure exemptions that 26 Page 1 of 41

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27 allow specified individuals or entities to conduct 28 insurance business at specified locations under 29 certain circumstances; revising licensure requirements 30 and penalties with respect to registered insurance 31 agencies; providing that the registration of an 32 approved registered insurance agency automatically converts to an insurance agency license on a specified 33 34 date; amending s. 626.171, F.S.; providing an 35 exemption from certain licensure application fees; 36 amending s. 626.172, F.S.; revising requirements 37 relating to applications for insurance agency 38 licenses; amending s. 626.207, F.S.; prohibiting 39 certain persons who are the subject of a sealed criminal history record from denying or failing to 40 41 acknowledge arrests for certain offenses; amending s. 42 626.241, F.S.; revising the scope of the examination 43 for a limited agent; amending s. 626.261, F.S.; deleting a provision requiring certain costs to be 44 45 paid by applicants who request licensure examinations in Spanish; amending s. 626.311, F.S.; limiting the 46 47 types of business that may be transacted by certain agents; amending s. 626.382, F.S.; providing that an 48 49 insurance agency license continues in force until 50 canceled, suspended, revoked, terminated, or expired; 51 amending s. 626.601, F.S.; revising terminology 52 relating to investigations conducted by the Department Page 2 of 41

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of Financial Services and the Office of Insurance Regulation with respect to individuals and entities involved in the insurance industry; amending s. 626.611, F.S.; requiring the department to suspend certain licenses and appointments; amending s. 626.641, F.S.; conforming a cross-reference; amending s. 626.733, F.S.; revising applicability of certain appointment provisions; amending s. 626.7355, F.S.; revising qualifications for a temporary customer representative's license; repealing s. 626.747, F.S., relating to branch agencies, agents in charge, and the payment of additional county tax under certain circumstances on a specified date; amending s. 626.7845, F.S.; revising a prohibition against unlicensed transaction of life insurance; amending ss. 626.8411, 626.861, and 626.862, F.S.; conforming cross-references; amending s. 626.9272, F.S.; revising requirements for the licensure of nonresident surplus lines agents; creating s. 627.4553, F.S.; requiring an insurance agent who recommends the surrender of certain annuity or life insurance to provide certain information to the department; amending s. 627.7015, F.S.; revising the rulemaking authority of the department with respect to qualifications and specified types of penalties covered under the property insurance mediation program; amending s. Page 3 of 41

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79 627.706, F.S.; revising the definition of the term 80 "neutral evaluator"; amending s. 627.7074, F.S.; 81 providing grounds for the department to deny an 82 application, or suspend or revoke approval of 83 certification, of a neutral evaluator; requiring the 84 department to adopt rules; amending s. 627.745, F.S.; 85 revising qualifications for approval as a mediator by 86 the department; providing grounds for the department 87 to deny an application, or suspend or revoke approval, of a mediator; requiring the department to adopt 88 rules; amending s. 627.952, F.S.; providing that 89 90 certain persons who are not residents of this state 91 must be licensed and appointed as nonresident surplus lines agents in this state in order to engage in 92 93 specified activities with respect to servicing 94 insurance contracts, certificates, or agreements for 95 purchasing or risk retention groups; deleting a fidelity bond requirement applicable to certain 96 97 nonresident agents who are licensed as surplus lines agents in another state; amending s. 648.43, F.S.; 98 99 revising requirements for the submission of a power of 100 attorney; amending s. 648.49, F.S.; revising provisions relating to the duration of suspension or 101 102 revocation of a license; providing effective dates. 103 104 Be It Enacted by the Legislature of the State of Florida: Page 4 of 41

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105 106 Section 1. Paragraph (g) of subsection (2) of section 107 20.121, Florida Statutes, is amended to read: Department of Financial Services.-There is created 108 20.121 109 a Department of Financial Services. 110 DIVISIONS.-The Department of Financial Services shall (2)111 consist of the following divisions: 112 (q) The Division of Insurance Agent Agents and Agency Services. 113 Section 2. Subsection (6) of section 624.310, Florida 114 Statutes, is amended to read: 115 624.310 Enforcement; cease and desist orders; removal of 116 certain persons; fines.-117 118 (6) ADMINISTRATIVE PROCEDURES.—All administrative 119 proceedings under subsections (3), (4), and (5) shall be 120 conducted in accordance with chapter 120. Any service required 121 or authorized to be made by the department or office under this 122 code shall be made by certified mail, return receipt requested, 123 delivered to the addressee only; by personal delivery, including 124 hand delivery by department investigators; by e-mail, sent to 125 the most recent e-mail address provided to the department by the applicant or licensee in accordance with s. 626.171 or s. 126 127 626.551; by publication in accordance with s. 120.60; or in 128 accordance with chapter 48. The service provided for in this 129 subsection herein shall be effective from the date of delivery. 130 Section 3. Subsection (5) of section 624.318, Florida Page 5 of 41

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131 Statutes, is amended to read:

132 624.318 Conduct of examination or investigation; access to
133 records; correction of accounts; appraisals.-

(5) Neither The department, the office, or an nor any examiner may not shall remove any original record, account, document, file, or other property of the person being examined from the offices of such person except with the written consent of such person given in advance of such removal or pursuant to an order of court duly obtained.

Section 4. Paragraphs (a) and (c) of subsection (6) and subsections (7) and (8) of section 624.501, Florida Statutes, are amended to read:

143 624.501 Filing, license, appointment, and miscellaneous 144 fees.—The department, commission, or office, as appropriate, 145 shall collect in advance, and persons so served shall pay to it 146 in advance, fees, licenses, and miscellaneous charges as 147 follows:

148 (6) Insurance representatives, property, marine, casualty,149 and surety insurance.

(a) Agent's original appointment and biennial renewal or
continuation thereof, each insurer <u>or unaffiliated agent making</u>
<u>an appointment</u>:
Appointment fee.....\$42.00
State tax.....12.00

154	State tax
155	County tax
156	Total\$60.00

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157	(c) Nonresident agent's original appointment and biennial
158	renewal or continuation thereof, appointment fee, each insurer
159	or unaffiliated agent making an appointment\$60.00
160	
	(7) Life insurance agents.
161	(a) Agent's original appointment and biennial renewal or
162	continuation thereof, each insurer or <u>unaffiliated</u> agent making
163	an appointment:
164	Appointment fee\$42.00
165	State tax
166	County tax
167	Total\$60.00
168	(b) Nonresident agent's original appointment and biennial
169	renewal or continuation thereof, appointment fee, each insurer
170	or unaffiliated agent making an appointment\$60.00
171	(8) Health insurance agents.
172	(a) Agent's original appointment and biennial renewal or
173	continuation thereof, each insurer or unaffiliated agent making
174	an appointment:
175	Appointment fee\$42.00
176	State tax
177	County tax
178	Total\$60.00
179	(b) Nonresident agent's original appointment and biennial
180	renewal or continuation thereof, appointment fee, each insurer
181	or unaffiliated agent making an appointment\$60.00
182	Section 5. Subsection (11) of section 626.015, Florida
I	Page 7 of 41

Statutes, is amended, subsection (18) of that section is renumbered as subsection (19), and a new subsection (18) is added to that section, to read:

186

626.015 Definitions.-As used in this part:

187 (11) "Limited customer representative" means a customer 188 representative appointed by a general lines agent or agency to 189 assist that agent or agency in transacting only the business of 190 private passenger motor vehicle insurance from the office of 191 that agent or agency. A limited customer representative is 192 subject to the Florida Insurance Code in the same manner as a 193 customer representative, unless otherwise specified. Effective October 1, 2014, no new limited customer representative licenses 194 195 may be issued.

196 "Unaffiliated insurance agent" means a licensed (18) 197 insurance agent, except a limited lines agent, who is self-198 appointed and who practices as an independent consultant in the 199 business of analyzing or abstracting insurance policies, 200 providing insurance advice or counseling, or making specific 201 recommendations or comparisons of insurance products for a fee 202 established in advance by written contract signed by the 203 parties. An unaffiliated insurance agent may not be affiliated 204 with an insurer, insurer-appointed insurance agent, or insurance 205 agency contracted with or employing insurer-appointed insurance 206 agents. 207 Section 6. Effective January 1, 2015, subsection (4) is 208 added to section 626.0428, Florida Statutes, to read:

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209	626.0428 Agency personnel powers, duties, and
210	limitations
211	(4)(a) Each place of business established by an agent or
212	agency, firm, corporation, or association must be in the active
213	full-time charge of a licensed and appointed agent holding the
214	required agent licenses to transact the lines of insurance being
215	handled at the location.
216	(b) Notwithstanding paragraph (a), the licensed agent in
217	charge of an insurance agency may also be the agent in charge of
218	additional branch office locations of the agency if insurance
219	activities requiring licensure as an insurance agent do not
220	occur at any location when an agent is not physically present
221	and unlicensed employees at the location do not engage in
222	insurance activities requiring licensure as an insurance agent
223	or customer representative.
224	(c) An insurance agency and each branch place of business
225	of an insurance agency shall designate an agent in charge and
226	file the name and license number of the agent in charge and the
227	physical address of the insurance agency location with the
228	department at the department's designated website. The
229	designation of the agent in charge may be changed at the option
230	of the agency. A change of the designated agent in charge is
231	effective upon notification to the department, which shall be
232	provided within 30 days after such change.
233	(d) For the purposes of this subsection, an "agent in
234	charge" is the licensed and appointed agent who is responsible
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235	for the supervision of all individuals within an insurance
236	agency location, regardless of whether the agent in charge
237	handles a specific transaction or deals with the general public
238	in the solicitation or negotiation of insurance contracts or the
239	collection or accounting of moneys.
240	(e) An agent in charge of an insurance agency is
241	accountable for wrongful acts, misconduct, or violations of this
242	code committed by the licensee or agent or by any person under
243	his or her supervision while acting on behalf of the agency.
244	This section does not render an agent in charge criminally
245	liable for an act unless the agent in charge personally
246	committed the act or knew or should have known of the act and of
247	the facts constituting a violation of this chapter.
248	(f) An insurance agency location may not conduct the
249	business of insurance unless an agent in charge is designated
250	by, and providing services to, the agency at all times. If the
251	agent in charge designated with the department ends his or her
252	affiliation with the agency for any reason and the agency fails
253	to designate another agent in charge within the 30 days provided
254	for in paragraph (c) and such failure continues for 90 days, the
255	agency license shall automatically expire on the 91st day from
256	the date the designated agent in charge ended his or her
257	affiliation with the agency.
258	Section 7. Effective January 1, 2015, subsection (7) of
259	section 626.112, Florida Statutes, is amended to read:
260	626.112 License and appointment required; agents, customer
I	Page 10 of 41

261 representatives, adjusters, insurance agencies, service 262 representatives, managing general agents.-

263 An Effective October 1, 2006, no individual, firm, (7)(a) 264 partnership, corporation, association, or any other entity shall 265 not act in its own name or under a trade name, directly or 266 indirectly, as an insurance agency  $\tau$  unless it complies with s. 267 626.172 with respect to possessing an insurance agency license 268 for each place of business at which it engages in an any 269 activity that which may be performed only by a licensed 270 insurance agent. However, an insurance agency that is owned and 271 operated by a single licensed agent conducting business in his 272 or her individual name and not employing or otherwise using the 273 services of or appointing other licensees shall be exempt from 274 the agency licensing requirements of this subsection.

275 (b) A branch place of business that is established by a 276 licensed agency is considered a branch agency and is not 277 required to be licensed so long as it transacts business under 278 the same name and federal tax identification number as the 279 licensed agency and has designated with the department a 280 licensed agent in charge of the branch location as required by 281 s. 626.0428 and the address and telephone number of the branch 282 location have been submitted to the department for inclusion in 283 the licensing record of the licensed agency within 30 days after 284 insurance transactions begin at the branch location Each agency 285 engaged in business in this state before January 1, 2003, which is wholly owned by insurance agents currently licensed and 286 Page 11 of 41

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appointed under this chapter, each incorporated agency whose 287 288 voting shares are traded on a securities exchange, each agency 289 designated and subject to supervision and inspection as a branch 290 office under the rules of the National Association of Securities 291 Dealers, and each agency whose primary function is offering 292 insurance as a service or member benefit to members of a 293 nonprofit corporation may file an application for registration 294 in lieu of licensure in accordance with s. 626.172(3). Each 295 agency engaged in business before October 1, 2006, shall file an 296 application for licensure or registration on or before October 297 1, 2006. 298 (c) 1. If an agency is required to be licensed but fails to 299 file an application for licensure in accordance with this 300 section, the department shall impose on the agency an 301 administrative penalty in an amount of up to \$10,000.

302 2. If an agency is eligible for registration but fails to 303 file an application for registration or an application for 304 licensure in accordance with this section, the department shall 305 impose on the agency an administrative penalty in an amount of 306 up to \$5,000.

307 <u>(d) (b) Effective October 1, 2015, the department must</u> 308 <u>automatically convert the registration of an approved</u> <del>a</del> 309 registered insurance agency <u>to</u> shall, as a condition precedent 310 to continuing business, obtain an insurance agency license <u>if</u> 311 the department finds that, with respect to any majority owner, 312 partner, manager, director, officer, or other person who manages Page 12 of 41

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313	or controls the agency, any person has:
314	1. Been found guilty of, or has pleaded guilty or nolo
315	contendere to, a felony in this state or any other state
316	relating to the business of insurance or to an insurance agency,
317	without regard to whether a judgment of conviction has been
318	entered by the court having jurisdiction of the cases.
319	2. Employed any individual in a managerial capacity or in
320	a capacity dealing with the public who is under an order of
321	revocation or suspension issued by the department. An insurance
322	agency may request, on forms prescribed by the department,
323	verification of any person's license status. If a request is
324	mailed within 5 working days after an employee is hired, and the
325	employee's license is currently suspended or revoked, the agency
326	shall not be required to obtain a license, if the unlicensed
327	person's employment is immediately terminated.
328	3. Operated the agency or permitted the agency to be
329	operated in violation of s. 626.747.
330	4. With such frequency as to have made the operation of
331	the agency hazardous to the insurance-buying public or other
332	persons:
333	a. Solicited or handled controlled business. This
334	subparagraph shall not prohibit the licensing of any lending or
335	financing institution or creditor, with respect to insurance
336	only, under credit life or disability insurance policies of
337	borrowers from the institutions, which policies are subject to
338	part IX of chapter 627.
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339 b. Misappropriated, converted, or unlawfully withheld 340 moneys belonging to insurers, insureds, beneficiaries, or others 341 and received in the conduct of business under the license. 342 c. Unlawfully rebated, attempted to unlawfully rebate, or 343 unlawfully divided or offered to divide commissions with 344 another. 345 d. Misrepresented any insurance policy or annuity 346 contract, or used deception with regard to any policy or 347 contract, done either in person or by any form of dissemination of information or advertising. 348 e. Violated any provision of this code or any other law 349 applicable to the business of insurance in the course of dealing 350 under the license. 351 352 f. Violated any lawful order or rule of the department. 353 q. Failed or refused, upon demand, to pay over to any 354 insurer he or she represents or has represented any money coming 355 into his or her hands belonging to the insurer. 356 h. Violated the provision against twisting as defined in 357 s. 626.9541(1)(1). 358 i. In the conduct of business, engaged in unfair methods 359 of competition or in unfair or deceptive acts or practices, as 360 prohibited under part IX of this chapter. 361 j. Willfully overinsured any property insurance risk. 362 k. Engaged in fraudulent or dishonest practices in the conduct of business arising out of activities related to 363 insurance or the insurance agency. 364 Page 14 of 41

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365	1. Demonstrated lack of fitness or trustworthiness to
366	engage in the business of insurance arising out of activities
367	related to insurance or the insurance agency.
368	m. Authorized or knowingly allowed individuals to transact
369	insurance who were not then licensed as required by this code.
370	5. Knowingly employed any person who within the preceding
371	3 years has had his or her relationship with an agency
372	terminated in accordance with paragraph (d).
373	6. Willfully circumvented the requirements or prohibitions
374	of this code.
375	Section 8. Subsection (6) of section 626.171, Florida
376	Statutes, is renumbered as subsection (7), and a new subsection
377	(6) is added to that section to read:
378	626.171 Application for license as an agent, customer
379	representative, adjuster, service representative, managing
380	general agent, or reinsurance intermediary
381	(6) Members of the United States Armed Forces and their
382	spouses, and veterans of the United States Armed Forces who have
383	retired within 24 months before application for licensure, are
384	exempt from the application filing fee prescribed in s. 624.501.
385	Qualified individuals must provide a copy of a military
386	identification card, military dependent identification card,
387	military service record, military personnel file, veteran
388	record, discharge paper, or separation document, or separation
389	document that indicates such members of the United States Armed
390	Forces are currently in good standing or were honorably
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391	discharged.
392	Section 9. Subsections (2), (3), and (4) of section
393	626.172, Florida Statutes, are amended to read:
394	626.172 Application for insurance agency license
395	(2) An application for an insurance agency license <u>must</u>
396	shall be signed by the owner or owners of the agency. If the
397	agency is incorporated, the application $\underline{must}\ \underline{shall}$ be signed by
398	the president and secretary of the corporation. An insurance
399	agency may permit a third party to complete, submit, and sign an
400	application on the insurance agency's behalf; however, the
401	insurance agency is responsible for ensuring that the
402	information on the application is true and correct and is
403	accountable for any misstatements or misrepresentations. The
404	application for an insurance agency license <u>must</u> shall include:
405	(a) The name of each majority owner, partner, officer, and
406	director of the insurance agency.
407	(b) The residence address of each person required to be
408	listed in the application under paragraph (a).
409	(c) The name, principal business street address, and valid
410	e-mail address of the insurance agency and the name, address,
411	and e-mail address of the agency's registered agent or person or
412	company authorized to accept service on behalf of the agency and
413	its principal business address.
414	(d) The <u>physical address</u> <del>location</del> of each <u>branch</u> agency <u>,</u>
415	including its name, e-mail address, and telephone number, and
416	the date that the branch location began transacting insurance
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417	office and the name under which each agency office conducts or
418	will conduct business.
419	(e) The name of <u>the</u> <del>each</del> agent <del>to be</del> in full-time charge
420	of <u>the</u> <del>an</del> agency office, including branch locations, and <u>his or</u>
421	her corresponding location specification of which office.
422	(f) The fingerprints of each of the following:
423	1. A sole proprietor;
424	2. Each partner;
425	3. Each owner of an unincorporated agency;
426	4. Each owner who directs or participates in the
427	management or control of an incorporated agency whose shares are
428	not traded on a securities exchange;
429	5. The president, senior vice presidents, treasurer,
430	secretary, and directors of the agency; and
431	6. Any other person who directs or participates in the
432	management or control of the agency, whether through the
433	ownership of voting securities, by contract, by ownership of any
434	agency bank accounts, or otherwise.
435	
436	Fingerprints must be taken by a law enforcement agency or other
437	entity approved by the department and must be accompanied by the
438	fingerprint processing fee specified in s. 624.501. Fingerprints
439	must shall be processed in accordance with s. 624.34. However,
440	fingerprints need not be filed for <u>an</u> any individual who is
441	currently licensed and appointed under this chapter. This
442	paragraph does not apply to corporations whose voting shares are
·	Page 17 of 41

443 traded on a securities exchange.

(g) Such additional information as the department requires by rule to ascertain the trustworthiness and competence of persons required to be listed on the application and to ascertain that such persons meet the requirements of this code. However, the department may not require that credit or character reports be submitted for persons required to be listed on the application.

451 <u>(3) (h) Beginning October 1, 2005,</u> The department <u>must</u> 452 shall accept the uniform application for nonresident agency 453 licensure. The department may adopt by rule revised versions of 454 the uniform application.

455 (3) The department shall issue a registration as an 456 insurance agency to any agency that files a written application 457 with the department and qualifies for registration. The 458 application for registration shall require the agency to provide 459 the same information required for an agency licensed under 460 subsection (2), the agent identification number for each owner 461 who is a licensed agent, proof that the agency qualifies for 462 registration as provided in s. 626.112(7), and any other 463 additional information that the department determines is 464 necessary in order to demonstrate that the agency qualifies for 465 registration. The application must be signed by the owner or 466 owners of the agency. If the agency is incorporated, the 467 application must be signed by the president and the secretary of 468 the corporation. An agent who owns the agency need not file Page 18 of 41

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469 fingerprints with the department if the agent obtained a license 470 under this chapter and the license is currently valid. 471 (a) If an application for registration is denied, the 472 agency must file an application for licensure no later than 30 473 days after the date of the denial of registration. 474 (b) A registered insurance agency must file an application 475 for licensure no later than 30 days after the date that any 476 person who is not a licensed and appointed agent in this state 477 acquires any ownership interest in the agency. If an agency 478 fails to file an application for licensure in compliance with this paragraph, the department shall impose an administrative 479 penalty in an amount of up to \$5,000 on the agency. 480 481 (c) Sections 626.6115 and 626.6215 do not apply to 482 agencies registered under this subsection. 483 (4) The department must shall issue a license or 484 registration to each agency upon approval of the application, 485 and each agency location must shall display the license or 486 registration prominently in a manner that makes it clearly 487 visible to any customer or potential customer who enters the 488 agency location. 489 Section 10. Subsection (7) of section 626.207, Florida Statutes, is amended, and subsection (10) is added to that 490 491 section, to read: 492 626.207 Disgualification of applicants and licensees; 493 penalties against licensees; rulemaking authority.-494 (7) After the disqualifying period has been met, the Page 19 of 41

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495 burden is on the applicant to demonstrate that the applicant has 496 been rehabilitated, does not pose a risk to the insurance-buying 497 public, is fit and trustworthy to engage in the business of 498 insurance pursuant to s. 626.611(1)(g) 626.611(7), and is 499 otherwise qualified for licensure. 500 (10) The subject of a criminal history record sealed under 501 s. 943.059 may not lawfully deny or fail to acknowledge arrests 502 for offenses specified in subsection (3). 503 Section 11. Subsection (5) of section 626.241, Florida Statutes, is amended to read: 504 505 Scope of examination.-626.241 506 Examinations given applicants for a limited agent (5)507 license as agent or as customer representative shall be limited 508 in scope to the kind of business to be transacted under such 509 license. Section 12. Subsection (5) of section 626.261, Florida 510 511 Statutes, is amended to read: 512 626.261 Conduct of examination.-513 (5) The department may provide licensure examinations in 514 Spanish. Applicants requesting examination or reexamination in 515 Spanish must bear the full cost of the department's development, 516 preparation, administration, grading, and evaluation of the 517 Spanish-language examination. When determining whether it is in 518 the public interest to allow the examination to be translated 519 into and administered in Spanish, the department shall consider 520 the percentage of the population who speak Spanish. Page 20 of 41

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521 Section 13. Subsection (6) of section 626.311, Florida 522 Statutes, is renumbered as subsection (7), and a new subsection 523 (6) is added to that section to read: 524 626.311 Scope of license.-525 (6) An agent who appoints his or her license as an 526 unaffiliated insurance agent may not hold an appointment from an 527 insurer for any license he or she holds; transact, solicit, or 528 service an insurance contract on behalf of an insurer; interfere with commissions received or to be received by an insurer-529 530 appointed insurance agent or an insurance agency contracted with 531 or employing insurer-appointed insurance agents; or receive 532 compensation or any other thing of value from an insurer, an 533 insurer-appointed insurance agent, or an insurance agency 534 contracted with or employing insurer-appointed insurance agents 535 for any transaction or referral occurring after the date of 536 appointment as an unaffiliated insurance agent. An unaffiliated 537 insurance agent may continue to receive commissions on sales 538 that occurred before the date of appointment as an unaffiliated 539 insurance agent if the receipt of such commissions is disclosed 540 when making recommendations or evaluating products for a client 541 that involve products of the entity from which the commissions 542 are received. Section 14. Effective January 1, 2015, section 626.382, 543 544 Florida Statutes, is amended to read: 545 626.382 Continuation, expiration of license; insurance 546 agencies.-The license of an any insurance agency shall be issued Page 21 of 41

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547 for a period of 3 years and shall continue in force until 548 canceled, suspended, or revoked, or <u>until it is</u> otherwise 549 terminated <u>or expires by operation of law</u>. A license may be 550 renewed by submitting a renewal request to the department on a 551 form adopted by department rule.

552 Section 15. Section 626.601, Florida Statutes, is amended 553 to read:

554 626.601 Improper conduct; inquiry; fingerprinting.-555 The department or office may, upon its own motion or (1)upon a written complaint signed by any interested person and 556 filed with the department or office, inquire into any alleged 557 improper conduct of any licensed, approved, or certified 558 559 licensee, insurance agency, agent, adjuster, service 560 representative, managing general agent, customer representative, 561 title insurance agent, title insurance agency, mediator, neutral 562 evaluator, navigator, continuing education course provider, 563 instructor, school official, or monitor group under this code. 564 The department or office may thereafter initiate an 565 investigation of any such individual or entity licensee if it 566 has reasonable cause to believe that the individual or entity 567 licensee has violated any provision of the insurance code. During the course of its investigation, the department or office 568 569 shall contact the individual or entity <del>licensee</del> being 570 investigated unless it determines that contacting such 571 individual or entity person could jeopardize the successful 572 completion of the investigation or cause injury to the public. Page 22 of 41

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(2) In the investigation by the department or office of any the alleged misconduct, an individual or entity the licensee shall, whenever so required by the department or office, cause the individual's or entity's his or her books and records to be open for inspection for the purpose of such <u>investigation</u> inquiries.

(3) The Complaints against <u>an individual or entity</u> any
bicensee may be informally alleged and <u>are not required to</u>
<u>include</u> need not be in any such language as is necessary to
charge a crime on an indictment or information.

583 (4) The expense for any hearings or investigations
584 <u>conducted</u> under this law, as well as the fees and mileage of
585 witnesses, may be paid out of the appropriate fund.

586 If the department or office, after investigation, has (5) 587 reason to believe that an individual a licensee may have been 588 found guilty of or pleaded guilty or nolo contendere to a felony or a crime related to the business of insurance in this or any 589 590 other state or jurisdiction, the department or office may 591 require the individual <del>licensee</del> to file with the department or office a complete set of his or her fingerprints, which shall be 592 593 accompanied by the fingerprint processing fee set forth in s. 594 624.501. The fingerprints shall be taken by an authorized law 595 enforcement agency or other department-approved entity.

596 (6) The complaint and any information obtained pursuant to 597 the investigation by the department or office are confidential 598 and are exempt from the provisions of s.  $119.07_{\tau}$  unless the

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599 department or office files a formal administrative complaint, 600 emergency order, or consent order against the individual or 601 entity licensee. Nothing in This subsection does not shall be 602 construed to prevent the department or office from disclosing 603 the complaint or such information as it deems necessary to 604 conduct the investigation, to update the complainant as to the 605 status and outcome of the complaint, or to share such 606 information with any law enforcement agency or other regulatory 607 body.

608 Section 16. Section 626.611, Florida Statutes, is amended 609 to read:

610 626.611 Grounds for compulsory refusal, suspension, or 611 revocation of agent's, title agency's, adjuster's, customer 612 representative's, service representative's, or managing general 613 agent's license or appointment.-

614 The department shall deny an application for, suspend, (1)615 revoke, or refuse to renew or continue the license or 616 appointment of any applicant, agent, title agency, adjuster, 617 customer representative, service representative, or managing 618 general agent, and it shall suspend or revoke the eligibility to 619 hold a license or appointment of any such person, if it finds 620 that as to the applicant, licensee, or appointee any one or more 621 of the following applicable grounds exist:

622 (a) (1) Lack of one or more of the qualifications for the
 623 license or appointment as specified in this code.

624 (b) (2) Material misstatement, misrepresentation, or fraud

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625 in obtaining the license or appointment or in attempting to626 obtain the license or appointment.

627 (c)-(3) Failure to pass to the satisfaction of the 628 department any examination required under this code.

(d) (4) If the license or appointment is willfully used, or
 to be used, to circumvent any of the requirements or
 prohibitions of this code.

(e) (5) Willful misrepresentation of any insurance policy
 or annuity contract or willful deception with regard to any such
 policy or contract, done either in person or by any form of
 dissemination of information or advertising.

636 <u>(f)(6)</u> If, as an adjuster, or agent licensed and appointed 637 to adjust claims under this code, he or she has materially 638 misrepresented to an insured or other interested party the terms 639 and coverage of an insurance contract with intent and for the 640 purpose of effecting settlement of claim for loss or damage or 641 benefit under such contract on less favorable terms than those 642 provided in and contemplated by the contract.

643 (g) (7) Demonstrated lack of fitness or trustworthiness to
 644 engage in the business of insurance.

645 (h) (8) Demonstrated lack of reasonably adequate knowledge
646 and technical competence to engage in the transactions
647 authorized by the license or appointment.

648 (i) (9) Fraudulent or dishonest practices in the conduct of
 649 business under the license or appointment.

<u>(j) (10)</u> Misappropriation, conversion, or unlawful

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withholding of moneys belonging to insurers or insureds or
beneficiaries or to others and received in conduct of business
under the license or appointment.

(k) (11) Unlawfully rebating, attempting to unlawfully
rebate, or unlawfully dividing or offering to divide his or her
commission with another.

657 (1)(12) Having obtained or attempted to obtain, or having 658 used or using, a license or appointment as agent or customer 659 representative for the purpose of soliciting or handling 660 "controlled business" as defined in s. 626.730 with respect to 661 general lines agents, s. 626.784 with respect to life agents, 662 and s. 626.830 with respect to health agents.

(m) (13) Willful failure to comply with, or willful
 violation of, any proper order or rule of the department or
 willful violation of any provision of this code.

666 <u>(n) (14)</u> Having been found guilty of or having pleaded 667 guilty or nolo contendere to a felony or a crime punishable by 668 imprisonment of 1 year or more under the law of the United 669 States of America or of any state thereof or under the law of 670 any other country which involves moral turpitude, without regard 671 to whether a judgment of conviction has been entered by the 672 court having jurisdiction of such cases.

(0) (15) Fraudulent or dishonest practice in submitting or
 aiding or abetting any person in the submission of an
 application for workers' compensation coverage under chapter 440
 containing false or misleading information as to employee

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677	payroll or classification for the purpose of avoiding or
678	reducing the amount of premium due for such coverage.
679	<u>(p)</u> (16) Sale of an unregistered security that was required
680	to be registered, pursuant to chapter 517.
681	(q) (17) In transactions related to viatical settlement
682	contracts as defined in s. 626.9911:
683	1.(a) Commission of a fraudulent or dishonest act.
684	2.(b) No longer meeting the requirements for initial
685	licensure.
686	3.(c) Having received a fee, commission, or other valuable
687	consideration for his or her services with respect to viatical
688	settlements that involved unlicensed viatical settlement
689	providers or persons who offered or attempted to negotiate on
690	behalf of another person a viatical settlement contract as
691	defined in s. 626.9911 and who were not licensed life agents.
692	4(d) Dealing in bad faith with viators.
693	(2) The department shall, upon receipt of information or
694	an indictment, immediately temporarily suspend a license or
695	appointment issued under this chapter when the licensee is
696	charged with a felony enumerated in s. 626.207(3). Such
697	suspension shall continue if the licensee is found guilty of, or
698	pleads guilty or nolo contendere to, the crime, regardless of
699	whether a judgment or conviction is entered, during a pending
700	appeal. A person may not transact insurance business after
701	suspension of his or her license or appointment.
702	Section 17. Section 626.733, Florida Statutes, is amended
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703 to read:

704 626.733 Agency firms and corporations; special 705 requirements.-If a sole proprietorship, partnership, 706 corporation, or association holds an agency contract, all 707 members thereof who solicit, negotiate, or effect insurance 708 contracts, and all officers and stockholders of the corporation 709 who solicit, negotiate, or effect insurance contracts, must are 710 required to qualify and be licensed individually as agents or 711 customer representatives,  $\div$  and all of such agents must be 712 individually appointed as to each property and casualty insurer 713 entering into an agency contract with such agency. Each such 714 appointing insurer as soon as known to it shall comply with this 715 section and shall determine and require that each agent so 716 associated in or so connected with such agency is likewise 717 appointed as to the same such insurer and for the same type and 718 class of license. However, an no insurer is not required to 719 comply with the appointment provisions of this section for an 720 agent within an agency who does not solicit, negotiate, or 721 effect insurance contracts for that insurer if such insurer 722 satisfactorily demonstrates to the department that the insurer 723 has issued an aggregate net written premium, in an agency, 724 amount of \$25,000 or less. 725 Section 18. Subsection (2) of section 626.641, Florida 726 Statutes, is amended to read: 727 626.641 Duration of suspension or revocation.-

(2) No person or appointee under any license or

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729 appointment revoked by the department, nor any person whose eligibility to hold same has been revoked by the department, 730 731 shall have the right to apply for another license or appointment 732 under this code within 2 years from the effective date of such 733 revocation or, if judicial review of such revocation is sought, 734 within 2 years from the date of final court order or decree 735 affirming the revocation. An applicant for another license or 736 appointment pursuant to this subsection must apply and qualify 737 for licensure in the same manner as a first-time applicant, and 738 the application may be denied on the same grounds that apply to 739 first-time applicants for licensure pursuant to ss. 626.207, 740 626.611, and 626.621. In addition, the department shall not 741 grant a new license or appointment or reinstate eligibility to 742 hold such license or appointment if it finds that the 743 circumstance or circumstances for which the eligibility was 744 revoked or for which the previous license or appointment was 745 revoked still exist or are likely to recur; if an individual's 746 license as agent or customer representative or eligibility to 747 hold same has been revoked upon the ground specified in s. 748  $626.611(1)(1) \frac{626.611(12)}{12}$ , the department shall refuse to grant 749 or issue any new license or appointment so applied for. 750 Section 19. Paragraphs (a) and (g) of subsection (1) of 751 section 626.7355, Florida Statutes, are amended to read: 752 626.7355 Temporary license as customer representative 753 pending examination.-754 (1) The department shall issue a temporary customer

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755 representative's license with respect to a person who has 756 applied for such license upon finding that the person: 757 Has filed an application for a customer (a) 758 representative's license or a limited customer representative's 759 license and has paid any fees required under s. 624.501(5) in 760 connection with such application for a customer representative's 761 license or limited customer representative's license. 762 Is not disqualified from licensure by the department (q) 763 under s. 626.207. Within the last 5 years, has not been 764 convicted, found guilty or pleaded nolo contendere to a felony or a crime punishable by imprisonment of 1 year or more under 765 766 the law of any municipality, county, state, territory, or 767 country, whether or not a judgment of conviction has been 768 entered. 769 Section 20. Effective January 1, 2015, section 626.747, 770 Florida Statutes, is repealed. 771 Section 21. Subsection (1) of section 626.7845, Florida 772 Statutes, is amended to read: 773 626.7845 Prohibition against unlicensed transaction of 774 life insurance.-775 (1) An individual may not solicit or sell variable life 776 insurance, variable annuity contracts, or any other 777 indeterminate value or variable contract as defined in s. 778  $627.8015_{\overline{r}}$  unless the individual has successfully completed a 779 licensure examination relating to variable annuity contracts 780 authorized and approved by the department. Page 30 of 41

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781 Section 22. Effective January 1, 2015, subsection (1) of 782 section 626.8411, Florida Statutes, is amended to read: 783 626.8411 Application of Florida Insurance Code provisions 784 to title insurance agents or agencies.-785 The following provisions of part II applicable to (1)786 general lines agents or agencies also apply to title insurance 787 agents or agencies: 788 (a) Section 626.734, relating to liability of certain 789 agents. 790 Section 626.0428(4)(a) and (b) 626.747, relating to (b) branch agencies. 791 792 Section 626.749, relating to place of business in (C) 793 residence. 794 Section 626.753, relating to sharing of commissions. (d) 795 (e) Section 626.754, relating to rights of agent following termination of appointment. 796 797 Section 23. Subsection (2) of section 626.861, Florida 798 Statutes, is amended to read: 799 626.861 Insurer's officers, insurer's employees, 800 reciprocal insurer's representatives; adjustments by .-801 If any such officer, employee, attorney, or agent in (2) 802 connection with the adjustment of any such claim, loss, or 803 damage engages in any of the misconduct described in or 804 contemplated by s.  $626.611(1)(f) = \frac{626.611(6)}{626.611(6)}$ , the office may 805 suspend or revoke the insurer's certificate of authority. 806 Section 24. Section 626.862, Florida Statutes, is amended Page 31 of 41

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807	to read:
808	626.862 Agents; adjustments byA licensed and appointed
809	insurance agent may, without being licensed as an adjuster,
810	adjust losses for the insurer represented by him or her as agent
811	if so authorized by the insurer. The license and appointment of
812	the agent may be suspended or revoked for violation of or
813	misconduct prohibited by s. <u>626.611(1)(f)</u>
814	Section 25. Subsection (2) of section 626.9272, Florida
815	Statutes, is amended to read:
816	626.9272 Licensing of nonresident surplus lines agents
817	(2) The department may not issue a license unless the
818	applicant satisfies the same licensing requirements under s.
819	626.927 as required of a resident surplus lines agent, excluding
820	the required experience or coursework and examination. The
821	department may refuse to issue such license or appointment when
822	it has reason to believe that any of the grounds exist for
823	denial, suspension, or revocation of a license as set forth in
824	ss. 626.611 and 626.621.
825	Section 26. Section 627.4553, Florida Statutes, is created
826	to read:
827	627.4553 Recommendations to surrenderIf an insurance
828	agent recommends the surrender of an annuity or life insurance
829	policy containing a cash value and does not recommend that the
830	proceeds from the surrender be used to fund or purchase another
831	annuity or life insurance policy, before execution of the
832	surrender, the insurance agent, or insurance company if no agent
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833	is involved, shall provide, on a form adopted by rule by the
834	department, information relating to the annuity or policy to be
835	surrendered. Such information shall include the amount of any
836	surrender charge, the loss of any minimum interest rate
837	guarantees, the amount of any tax consequences resulting from
838	the transaction, the amount of any forfeited death benefit, and
839	the value of any other investment performance guarantees being
840	forfeited as a result of the transaction. This section also
841	applies to a person performing insurance agent activities
842	pursuant to an exemption from licensure under this part.
843	Section 27. Paragraph (b) of subsection (4) of section
844	627.7015, Florida Statutes, is amended to read:
845	627.7015 Alternative procedure for resolution of disputed
846	property insurance claims
847	(4) The department shall adopt by rule a property
848	insurance mediation program to be administered by the department
849	or its designee. The department may also adopt special rules
850	which are applicable in cases of an emergency within the state.
851	The rules shall be modeled after practices and procedures set
852	forth in mediation rules of procedure adopted by the Supreme
853	Court. The rules shall provide for:
854	(b) Qualifications, denial of application, suspension,
855	revocation of approval, and other penalties for <del>of</del> mediators as
856	provided in s. 627.745 and in the Florida Rules of Certified and
857	Court Appointed Mediators <del>, and for such other individuals as are</del>
858	qualified by education, training, or experience as the
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859	department determines to be appropriate.
860	Section 28. Paragraph (c) of subsection (2) of section
861	627.706, Florida Statutes, is amended to read:
862	627.706 Sinkhole insurance; catastrophic ground cover
863	collapse; definitions
864	(2) As used in ss. 627.706-627.7074, and as used in
865	connection with any policy providing coverage for a catastrophic
866	ground cover collapse or for sinkhole losses, the term:
867	(c) "Neutral evaluator" means a professional engineer or a
868	professional geologist who has completed a course of study in
869	alternative dispute resolution designed or approved by the
870	department for use in the neutral evaluation process <u>,</u> and who is
871	determined by the department to be fair and impartial, and who
872	is not otherwise ineligible for certification as provided in s.
873	<u>627.7074</u> .
874	Section 29. Subsections (7) and (18) of section 627.7074,
875	Florida Statutes, are amended to read:
876	627.7074 Alternative procedure for resolution of disputed
877	sinkhole insurance claims
878	(7) Upon receipt of a request for neutral evaluation, the
879	department shall provide the parties a list of certified neutral
880	evaluators. The department shall allow the parties to submit
881	requests to disqualify evaluators on the list for cause.
882	(a) The department shall disqualify neutral evaluators for
883	cause based only on any of the following grounds:
884	1. A familial relationship exists between the neutral
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885 evaluator and either party or a representative of either party 886 within the third degree.

2. The proposed neutral evaluator has, in a professional capacity, previously represented either party or a representative of either party, in the same or a substantially related matter.

3. The proposed neutral evaluator has, in a professional capacity, represented another person in the same or a substantially related matter and that person's interests are materially adverse to the interests of the parties. The term "substantially related matter" means participation by the neutral evaluator on the same claim, property, or adjacent property.

898 4. The proposed neutral evaluator has, within the
899 preceding 5 years, worked as an employer or employee of any
900 party to the case.

901 (b) The department shall deny an application, or suspend 902 or revoke its approval, of a neutral evaluator to serve in such 903 capacity if the department finds that one or more of the 904 following grounds exist:

905 <u>1. Lack of one or more of the qualifications specified in</u> 906 <u>this section for approval or certification.</u>

907 <u>2. Material misstatement, misrepresentation, or fraud in</u> 908 <u>obtaining or attempting to obtain the approval or certification.</u> 909 <u>3. Demonstrated lack of fitness or trustworthiness to act</u> 910 as a neutral evaluator.

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911 <u>4. Fraudulent or dishonest practices in the conduct of an</u>
 912 <u>evaluation or in the conduct of financial services business.</u>
 913 <u>5. Violation of any provision of this code or of a lawful</u>
 914 <u>order or rule of the department or aiding, instructing, or</u>
 915 encouraging another party in committing such a violation.

916 (c) (b) The parties shall appoint a neutral evaluator from 917 the department list and promptly inform the department. If the 918 parties cannot agree to a neutral evaluator within 14 business 919 days, the department shall appoint a neutral evaluator from the 920 list of certified neutral evaluators. The department shall allow each party to disqualify two neutral evaluators without cause. 921 922 Upon selection or appointment, the department shall promptly 923 refer the request to the neutral evaluator.

924 (d) (c) Within 14 business days after the referral, the 925 neutral evaluator shall notify the policyholder and the insurer 926 of the date, time, and place of the neutral evaluation 927 conference. The conference may be held by telephone, if feasible 928 and desirable. The neutral evaluator shall make reasonable 929 efforts to hold the conference within 90 days after the receipt 930 of the request by the department. Failure of the neutral evaluator to hold the conference within 90 days does not 931 932 invalidate either party's right to neutral evaluation or to a 933 neutral evaluation conference held outside this timeframe.

(18) The department shall adopt rules of procedure for the
 neutral evaluation process <u>and adopt rules for certifying</u>,
 <u>denying certification of</u>, <u>suspending certification of</u>, <u>and</u>

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937 revoking certification as a neutral evaluator. 938 Section 30. Subsection (3) of section 627.745, Florida 939 Statutes, is amended, present subsections (4) and (5) of that 940 section are renumbered as subsections (5) and (6), respectively, 941 and a new subsection (4) is added to that section, to read: 942 627.745 Mediation of claims.-943 (3) (a) The department shall approve mediators to conduct 944 mediations pursuant to this section. All mediators must file an 945 application under oath for approval as a mediator. To qualify for approval as a mediator, an individual a 946 (b) person must meet one of the following qualifications: 947 948 Possess an active certification as a Florida Supreme 1. 949 Court certified circuit court mediator. A Florida Supreme Court 950 certified circuit court mediator in a lapsed, suspended, 951 sanctioned, or decertified status is not eligible to participate 952 in the mediation program a masters or doctorate degree in 953 psychology, counseling, business, accounting, or economics, be a 954 member of The Florida Bar, be licensed as a certified public 955 accountant, or demonstrate that the applicant for approval has 956 been actively engaged as a qualified mediator for at least 4 957 years prior to July 1, 1990. 958 2. Be an approved department mediator as of July 1, 2014, 959 and have conducted at least one mediation on behalf of the 960 department within 4 years immediately preceding that the date 961 the application for approval is filed with the department, have 962 completed a minimum of a 40-hour training program approved by Page 37 of 41

FLORIDA HOUSE OF REPRESENTATIVES	F	L	0	R		D	А	ŀ	ł	0	U	S	Е	0	F	R	E	P	R	Е	S	Е	Ν	Т	Α	Т		V	Е	S
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963	the department and successfully passed a final examination
964	included in the training program and approved by the department.
965	The training program shall include and address all of the
966	following:
967	a. Mediation theory.
968	b. Mediation process and techniques.
969	c. Standards of conduct for mediators.
970	d. Conflict management and intervention skills.
971	e. Insurance nomenclature.
972	(4) The department shall deny an application, or suspend
973	or revoke its approval, of a mediator to serve in such capacity
974	if the department finds that one or more of the following
975	grounds exist:
976	(a) Lack of one or more of the qualifications specified in
977	this section for approval or certification.
978	(b) Material misstatement, misrepresentation, or fraud in
979	obtaining or attempting to obtain the approval or certification.
980	(c) Demonstrated lack of fitness or trustworthiness to act
981	as a mediator.
982	(d) Fraudulent or dishonest practices in the conduct of
983	mediation or in the conduct of business in the financial
984	services industry.
985	(e) Violation of any provision of this code or of a lawful
986	order or rule of the department, violation of the Florida Rules
987	of Certified and Court Appointed Mediators, or aiding,
988	instructing, or encouraging another party in committing such a
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989 violation.

991 The department shall adopt rules for the approval or denial of 992 mediator applications and the suspension and revocation of 993 approval of mediators.

994 Section 31. Paragraph (b) of subsection (1) of section 995 627.952, Florida Statutes, is amended to read:

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627.952 Risk retention and purchasing group agents.-

997 Any person offering, soliciting, selling, purchasing, (1)administering, or otherwise servicing insurance contracts, 998 certificates, or agreements for any purchasing group or risk 999 1000 retention group to any resident of this state, either directly 1001 or indirectly, by the use of mail, advertising, or other means 1002 of communication, shall obtain a license and appointment to act 1003 as a resident general lines agent, if a resident of this state, 1004 or a nonresident general lines agent if not a resident. Any such 1005 person shall be subject to all requirements of the Florida 1006 Insurance Code.

1007 (b) Any person required to be licensed and appointed under 1008 this subsection, in order to place business through Florida eligible surplus lines carriers, must, if a resident of this 1009 1010 state, be licensed and appointed as a surplus lines agent. If not a resident of this state, such person must be licensed and 1011 1012 appointed as a surplus lines agent in her or his state of 1013 residence and be licensed and appointed as a nonresident surplus 1014 lines agent in this state file and maintain a fidelity bond in Page 39 of 41

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1015 favor of the people of the State of Florida executed by a surety company admitted in this state and payable to the State of 1016 1017 Florida; however, such nonresident is limited to the provision 1018 of insurance for purchasing groups. The bond must be continuous 1019 in form and in the amount of not less than \$50,000, aggregate 1020 liability. The bond must remain in force and effect until the 1021 surety is released from liability by the department or until the 1022 bond is canceled by the surety. The surety may cancel the bond 1023 and be released from further liability upon 30 days' prior 1024 written notice to the department. The cancellation does not 1025 affect any liability incurred or accrued before the termination 1026 of the 30-day period. Upon receipt of a notice of cancellation, 1027 the department shall immediately notify the agent. 1028 Section 32. Subsection (1) of section 648.43, Florida 1029 Statutes, is amended to read: 1030 648.43 Power of attorney; to be approved by department; filing of copies; notification of transfer bond.-1031 1032 Every insurer engaged in the writing of bail bonds (1)1033 through bail bond agents in this state shall submit to and have 1034 approved by the office for prior approval department a sample power of attorney, which shall will be the only form of power of 1035 1036 attorney the insurer issues will issue to bail bond agents in 1037 this state. 1038 Section 33. Subsection (3) of section 648.49, Florida 1039 Statutes, is amended to read: 1040 648.49 Duration of suspension or revocation.-Page 40 of 41

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1041 (3) During the period of suspension<sub> $\tau$ </sub> or <del>after</del> revocation 1042 of the license and until the license is reinstated or a new 1043 license is issued, the former licensee may not engage in or 1044 attempt to profess to engage in any transaction or business for 1045 which a license or appointment is required under this chapter. A 1046 Any person who violates this subsection commits a felony of the 1047 third degree, punishable as provided in s. 775.082, s. 775.083, 1048 or s. 775.084.

1049 Section 34. Except as otherwise expressly provided in this 1050 act, this act shall take effect July 1, 2014.

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