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Proposed Committee Substitute by the Committee on Appropriations (Appropriations Subcommittee on Transportation, Tourism, and Economic Development)

A bill to be entitled

An act relating to economic development; amending s. 220.191, F.S.; revising the term "cumulative capital investment"; amending s. 288.0001, F.S.; requiring the Office of Economic and Demographic Research and the Office of Program Policy Analysis and Government Accountability to provide a detailed analysis of the retention of Major League Baseball spring training baseball franchises; amending s. 288.005, F.S.; revising the term "economic benefits"; amending s. 288.061, F.S.; requiring the Department of Economic Opportunity to prescribe a specified application form; requiring the incentive application to include specified information; requiring the Office of Economic and Demographic Research to include quidelines for the appropriate application of the department's internal model in the establishment of the methodology and model it will use to calculate economic benefits; requiring that if the Office of Economic and Demographic Research develops an amended definition of the term "economic benefits," it must reflect a specified requirement; prohibiting the department from attributing to the business any capital investment made by a business using state funds; requiring the department's evaluation of the application to include specified information;



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requiring the department to recommend to the Governor approval or disapproval of a project that will receive funds from specified programs; requiring the department, in recommending a project, to include justification for the project and proposed performance conditions that the project must meet to obtain incentive funds; authorizing the Governor to approve a project without consulting the Legislature if the requested funding is less than a specified amount; requiring the Governor to provide a written description and evaluation of the project to specified persons during a specified timeframe; requiring the recommendation to include proposed payment and performance conditions that the project must meet in order to obtain incentive funds and to avoid sanctions; requiring the Governor to instruct the department to immediately suspend an action or proposed action until the Legislative Budget Commission or the Legislature makes a determination on the project in certain circumstances; requiring a project that requires funding that falls into a specified range to be approved by the Legislative Budget Commission before final approval by the Governor; requiring a project that requires at least a specified amount of funds and that provides a waiver of program requirements to be approved by the Legislative Budget Commission before final approval by the Governor; requiring the department to issue a letter certifying the applicant as qualified for an



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award upon approval; specifying the funding sources authorized within the definition of the term "project"; requiring the department and the applicant to enter into an agreement or contract upon certification; requiring any agreement or contract that requires capital investment to be made by the business to also require that such investment remain in the state for the duration of the agreement or contract; prohibiting an agreement or contract from having a term of longer than 10 years; authorizing the department to enter into a successive agreement or contract for a specified project under certain circumstances; providing that the restriction on duration of the agreement or contract does not apply in certain circumstances; requiring the agreement or contract to require that the applicant use the workforce information systems in certain circumstances; requiring the department to provide notice, with a written description and evaluation, to the Legislature of any proposed amendment to an agreement or contract; requiring the department to provide notice of the proposed change to specified persons in order to provide an opportunity for review; providing that a proposed amendment to an agreement or contract which reduces projected economic benefits calculated at the time the agreement or contract was executed by a specified amount or more or that results in an economic benefit ratio below a specified level is subject to specified notice and objection



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procedures; requiring the Governor to instruct the department to immediately suspend an action or proposed action until the Legislative Budget Commission or Legislature makes a determination on the project in certain circumstances; authorizing the department to execute specified contracts and agreements from current or future fiscal year appropriations for specified incentive programs; prohibiting the total amount of actual or projected funds approved for a specified payment by the department from exceeding a specified amount in any fiscal year for certain programs; providing that the specified funding limitation may only be waived by the Legislature in the General Appropriations Act or other legislation; requiring the department to provide specified notice to the Legislature upon the final execution of each contract or agreement; requiring the department to provide to the Legislature a list of projected payments for the following fiscal year and a list of claims actually filed for payment in the following fiscal year by specified dates; prohibiting the department from making a scheduled payment under a contract or agreement for a given fiscal year until the department has validated that the applicant has met the performance requirements of the contract or agreement; providing that the department may only make payments to the applicant; providing for reversion of specified funds that are unexpended by a specified date in a fiscal year; requiring the Legislature to



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annually appropriate in the General Appropriations Act an amount estimated to sufficiently satisfy scheduled payments in a fiscal year; requiring the department to pay unfunded claims if the amount appropriated by the Legislature proves insufficient to satisfy the scheduled payments in a fiscal year; requiring the department to notify the legislative appropriations committees of any anticipated shortfall for the current fiscal year and of the amount it estimates will be needed to pay claims during the next fiscal year; amending s. 288.095, F.S.; providing that moneys credited to the Economic Development Trust Fund consist of specified funds and interest earnings; restricting the use of moneys in the Economic Development Incentives Account; providing that any balance in the account at the end of the fiscal year remains in the account and is available for carrying out the purposes of the account; creating the Quick Action Closing Fund Escrow Account within the Economic Development Trust Fund; restricting the use of moneys in the Quick Action Closing Fund Escrow Account; providing for the establishment of a continuing appropriation category to make payments from the account; requiring the department to submit a specified budget amendment in certain circumstances; requiring the reversion of specified funds to the State Economic Enhancement and Development Trust Fund in certain circumstances; establishing an expiration date for the continuing appropriation category;



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providing for reversion of specified funds to the State Economic Enhancement and Development Trust Fund in certain circumstances; providing that any balance in the account at the end of the fiscal year remains in the account and is available for carrying out the purposes of the account; providing for the reversion of any interest earnings in the account to the State Economic Enhancement and Development Trust Fund on a specified date of each fiscal year; providing for expiration of the Quick Action Closing Fund Escrow Account and reversion of the funds remaining in the account; authorizing the department to adopt rules; requiring Enterprise Florida, Inc., to transfer any funds held in an escrow account for approved Quick Action Closing Fund contracts or agreements to the Quick Action Closing Fund Escrow Account within the Economic Development Trust Fund by a specified date; amending s. 288.1045, F.S.; revising the term "average wage in the area"; conforming provisions to changes made by the act; prohibiting the department from certifying any applicant as a qualified applicant in certain circumstances; increasing the number of days the department may extend the filing date; extending the future expiration of an applicant for a tax refund; amending s. 288.106, F.S.; conforming provisions to changes made by the act; revising the definition of the term "local financial support exemption option" to remove a limit on the allowable percentage of total tax refunds; increasing the number



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of days the department may extend the filing date; revising the limitations on the average private sector wage paid by the business; amending s. 288.107, F.S.; revising the term "eligible business"; defining the term "fixed capital investment"; conforming provisions to changes made by the act; amending s. 288.108, F.S.; conforming provisions to changes made by the act; amending s. 288.1088, F.S.; revising the requirements for projects eligible for receipt of funds from the Quick Action Closing Fund; conforming provisions to changes made by the act; requiring a specified request to be transmitted in writing to the department with an explanation of the specific justification for the request; requiring a decision to be stated in writing with an explanation of the reason for approving the request if the department approves the request; prohibiting the department from waiving more than a specified amount of criteria; revising the information that the department must include in an evaluation of an individual proposal for high-impact business facilities; prohibiting the payment of moneys from the fund to a business until the scheduled goals have been achieved; revising the information that must be included in a contract that sets forth the conditions for payments of moneys from the fund; amending s. 288.1089, F.S.; conforming provisions to changes made by the act; amending s. 288.1201, F.S.; conforming provisions to changes made by the act; amending s. 288.905, F.S.; providing that the president appointed



by the board of directors of Enterprise Florida, Inc., is subject to confirmation by the Senate; prohibiting a former president from receiving compensation for personally representing a specified entity before the legislative or executive branch of state government; providing applicability; amending s. 288.9937, F.S.; requiring the Office of Program Policy Analysis and Government Accountability to analyze and evaluate certain programs for a specified period; requiring the Office of Economic and Demographic Research to determine the economic benefits of certain programs; requiring the Office of Program Policy Analysis and Government Accountability to identify inefficiencies in certain programs and to recommend changes to such programs; revising the date by which each office must submit a report to certain persons; providing an effective date.

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Be It Enacted by the Legislature of the State of Florida:

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Section 1. Paragraph (b) of subsection (1) of section 220.191, Florida Statutes, is amended to read:

223 220.191 Capital investment tax credit.-

- (1) DEFINITIONS.—For purposes of this section:
- (b) "Cumulative capital investment" means the total capital investment in land, buildings, and equipment made in connection with a qualifying project during the period from the beginning of construction of the project to the commencement of operations. The term does not include any state or local funds,



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including funds appropriated to public or private entities, used for capital investment.

Section 2. Paragraph (e) of subsection (2) of section 288.0001, Florida Statutes, is amended to read:

288.0001 Economic Development Programs Evaluation.-The Office of Economic and Demographic Research and the Office of Program Policy Analysis and Government Accountability (OPPAGA) shall develop and present to the Governor, the President of the Senate, the Speaker of the House of Representatives, and the chairs of the legislative appropriations committees the Economic Development Programs Evaluation.

- (2) The Office of Economic and Demographic Research and OPPAGA shall provide a detailed analysis of economic development programs as provided in the following schedule:
- (e) Beginning January 1, 2018, and every 3 years thereafter, an analysis of the Sports Development Program established under s. 288.11625 and the retention of Major League Baseball spring training baseball franchises under s. 288.11631.

Section 3. Subsection (1) of section 288.005, Florida Statutes, is amended to read:

288.005 Definitions.—As used in this chapter, the term:

(1) "Economic benefits" means the direct, indirect, and induced gains in state revenues as a percentage of the state's investment. The state's investment includes all state funds spent or forgone to benefit the business, including state funds appropriated to public and private entities, state grants, tax exemptions, tax refunds, tax credits, and other state incentives.

Section 4. Section 288.061, Florida Statutes, is amended to



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288.061 Economic development incentive application process.-

- (1) Beginning January 1, 2016, the department shall prescribe a form upon which an application for an incentive must be made. At a minimum, the incentive application must include all of the following:
- (a) The applicant's federal employer identification number, reemployment assistance account number, and state sales tax registration number. If such numbers are not available at the time of application, they must be submitted to the department in writing before the disbursement of any economic incentive payments or the grant of any tax credits or refunds.
 - (b) The applicant's signature.
- (c) The location in this state at which the project is or will be located.
 - (d) The anticipated commencement date of the project.
- (e) A description of the type of business activity, product, or research and development undertaken by the applicant, including the six-digit North American Industry Classification System code for all activities included in the project.
- (f) An attestation verifying that the information provided on the application is true and accurate.
- (2) (1) Upon receiving a submitted economic development incentive application, the Division of Strategic Business Development of the department of Economic Opportunity and designated staff of Enterprise Florida, Inc., shall review the application to ensure that the application is complete, whether



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and what type of state and local permits may be necessary for the applicant's project, whether it is possible to waive such permits, and what state incentives and amounts of such incentives may be available to the applicant. The department shall recommend to the executive director to approve or disapprove an applicant business. If review of the application demonstrates that the application is incomplete, the executive director shall notify the applicant business within the first 5 business days after receiving the application.

(3) (2) Beginning July 1, 2013, The department shall review and evaluate each economic development incentive application for the economic benefits of the proposed award of state incentives proposed for the project. The term "economic benefits" has the same meaning as in s. 288.005. The Office of Economic and Demographic Research shall establish the methodology and model used to calculate the economic benefits, including guidelines for the appropriate application of the department's internal model. For purposes of this requirement, an amended definition of the term "economic benefits" may be developed by the Office of Economic and Demographic Research. However, the amended definition must reflect the requirement of s. 288.005 that the state's investment include all state funds spent or forgone to benefit the business, including state funds appropriated to public and private entities, to the extent that those funds should reasonably be known to the department at the time of approval. In the department's evaluation of an economic development incentive application, the department may not attribute to the business any capital investment made by the business using state funds.



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- (4) The department's evaluation of the application must also include all of the following:
- (a) A financial analysis of the company, including information regarding liens and pending or ongoing litigation, credit ratings, and regulatory filings.
 - (b) A review of any independent evaluations of the company.
- (c) A review of the historical market performance of the company.
- (d) A review of the latest audit of the company's financial statement and the related auditor management letter.
- (e) A review of any other audits that are related to the internal controls or management of the company.
- (f) A review of performance in connection with past incentives.
 - (g) Any other review deemed necessary by the department.
- (5) (a) $\frac{(3)}{(3)}$ Except as provided in paragraph (b), within 10 business days after the department receives a complete the submitted economic development incentive application, the executive director shall approve or disapprove the application and issue a letter of certification to the applicant which includes a justification of that decision, unless the business requests an extension of that time.
- (b) Within 10 business days after the department receives a complete economic development incentive application for a project identified in paragraph (d), the executive director shall recommend to the Governor approval or disproval of the application. The recommendation must include a justification for the recommendation and the proposed performance conditions that the project must meet to obtain incentive funds.



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- 1. The Governor may approve a project without consulting the Legislature for a project that requires less than \$2 million in funding.
- 2. Except as provided in subparagraph 4., for any project that requires funding in the amount of at least \$2 million and up to \$7.5 million, the Governor shall provide a written description and evaluation of the project to the chair and vice chair of the Legislative Budget Commission at least 10 days before giving final approval for the project. The recommendation must include proposed payment and performance conditions that the project must meet in order to obtain incentive funds and to avoid sanctions. If the chair or vice chair of the Legislative Budget Commission, the President of the Senate, or the Speaker of the House of Representatives advises the Governor, in writing, that his or her planned or proposed action exceeds the delegated authority of the Governor or is contrary to legislative policy or intent, the Governor shall instruct the department to immediately suspend any action planned or proposed until the Legislative Budget Commission or the Legislature makes a determination on the project.
- 3. Any project that requires funding in the amount of \$7.5 million or greater must be approved by the Legislative Budget Commission before final approval by the Governor.
- 4. Any project that requires funding in the amount of \$5 million or greater and that provides a waiver of program requirements must be approved by the Legislative Budget Commission prior to final approval by the Governor.
- (c) Upon approval of a project under paragraph (b), the department shall issue a letter certifying the applicant as



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qualified for an award.

- (d) For purposes of paragraphs (b) and (c), the term "project" means a project that will receive funds under any one of the following programs:
- 1. The Local Government Distressed Area Matching Grant Program established by s. 288.0659.
- 2. The qualified defense contractor and space flight business tax refund program established under s. 288.1045.
- 3. The qualified target industry business tax refund authorized under s. 288.106.
- 4. The brownfield redevelopment bonus refund established under s. 288.107.
- 5. High-impact business performance grants established under s. 288.108.
- 6. The Quick Action Closing Fund established under s. 288.1088.
 - 7. The Innovation Incentive Program created by s. 288.1089.
- (6) (a) Upon certification, the department and the applicant shall enter into an agreement or contract. The contract or agreement or contract with the applicant must specify the total amount of the award, the performance conditions that must be met to obtain the award, the schedule for payment, and sanctions that would apply for failure to meet performance conditions. Any agreement or contract that requires capital investment to be made by the business must also require that such investment remain in this state for the duration of the agreement or contract. The department may enter into one agreement or contract covering all of the state incentives that are being provided to the applicant. The duration of an agreement or



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contract may not exceed 10 years. However, the department may enter into a successive agreement or contract for a specific project to extend the initial 10-year term, provided that each successive agreement or contract is contingent upon the successful completion of the previous agreement or contract. If all of the state incentives for one agreement or contract total \$20 million or greater, the restriction on the term of the agreement or contract does not apply. The agreement or contract must provide that release of funds is contingent upon sufficient appropriation of funds by the Legislature.

- (b) The release of funds for the incentive or incentives awarded to the applicant depends upon the statutory requirements of the particular incentive program. For any performance conditions that relate to job creation, the agreement or contract must require that the applicant use the workforce information systems implemented under s. 445.011.
- (7) The department shall validate contractor performance and report such validation in the annual incentives report required under s. 288.907.
- (8) (5) (a) The executive director may not approve an economic development incentive application unless the application includes a signed written declaration by the applicant which states that the applicant has read the information in the application and that the information is true, correct, and complete to the best of the applicant's knowledge and belief.
- (b) After an economic development incentive application is approved, the awardee shall provide, in each year that the department is required to validate contractor performance, a



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signed written declaration. The written declaration must state that the awardee has reviewed the information and that the information is true, correct, and complete to the best of the awardee's knowledge and belief.

(9) The department shall provide notice, including a written description and evaluation, to the Legislature of any proposed amendment to an agreement or contract. In order to provide an opportunity for review, at least 3 business days before signing an amendment to an agreement or contract, the department shall provide notice of the proposed change to the chair and vice chair of the Legislative Budget Commission, the President of the Senate, and the Speaker of the House of Representatives. However, a proposed amendment to an agreement or contract that reduces the projected economic benefits calculated at the time the agreement or contract was executed by 0.50 or more or that results in an economic benefit ratio below a statutorily required level for receipt of funds is subject to the 10-day notice and objection procedures set forth in this section. Any such amended agreement or contract must also provide for a proportionate reduction in the award amount. If the chair or vice chair of the Legislative Budget Commission, the President of the Senate, or the Speaker of the House of Representatives timely advises the Governor, in writing, that such action or proposed action exceeds the delegated authority of the Governor or is contrary to legislative policy or intent, the Governor shall instruct the department to immediately suspend any action proposed or taken until the Legislative Budget Commission or the Legislature makes a determination on the project.



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- (10) (a) The department is authorized to execute contracts and agreements that obligate the state to make payments from appropriations in the current or a future fiscal year for incentive programs specified in this paragraph. The total amount of actual or projected funds approved for payment by the department based on actual project performance and the schedule of payments for each incentive contract or agreement may not exceed a combined total of \$50 million in any fiscal year for all of the following:
- 1. The Local Government Distressed Area Matching Grant Program established under s. 288.0659.
- 2. The qualified defense contractor and space flight business tax refund program established under s. 288.1045.
- 3. The qualified target industry businesses tax refund program established under s. 288.106.
- 4. The brownfield redevelopment bonus refund program established under s. 288.107.
- 5. The high-impact business performance grant program established under s. 288.108.
- 6. The Quick Action Closing Fund projects established under s. 288.1088, with the exception of those projects with funds held in escrow as of June 30, 2015, which are being paid out of the Quick Action Closing Fund Escrow Account under s. 288.095.
- 7. The Innovation Incentive Program established under s. 288.1089.
- (b) The funding limitation under paragraph (a) may only be waived by the Legislature in the General Appropriations Act or other legislation.
 - (c) The department shall provide notice, including an



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518 519 updated description and evaluation, to the Legislature upon the final execution of each contract or agreement.

- (d) By January 2 of each year, the department shall provide to the Legislature a list of projected payments for the following fiscal year and, by March 1 of each year, the department shall provide to the Legislature a list of claims actually filed for payment in the following fiscal year. The department may not make a scheduled payment under a contract or agreement for a given fiscal year until the department has validated that the applicant has met the performance requirements of the contract or agreement. The department may only make payments to the applicant and not to a third party. Any funds appropriated for scheduled payments in a fiscal year which are unexpended by June 30 of that year shall revert in accordance with s. 216.301 and may not be transferred to an escrow account.
- (e) The Legislature shall annually appropriate in the General Appropriations Act an amount estimated to be sufficient to satisfy scheduled payments in the coming fiscal year. If the amount appropriated by the Legislature proves insufficient to satisfy the scheduled payments, the department shall pay the unfunded claims from the appropriation for the next fiscal year. By March 1 of each year, the department shall notify the legislative appropriations committees of any such anticipated shortfall for the current fiscal year and of the amount it estimates will be needed to pay claims during the next fiscal year.
- (11) (6) The department is authorized to adopt rules to implement this section.



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Section 5. Section 288.095, Florida Statutes, is amended to read:

288.095 Economic Development Trust Fund.-

- (1) The Economic Development Trust Fund is created within the Department of Economic Opportunity. Moneys deposited into the fund must be used only to support the authorized activities and operations of the department. Moneys credited to the trust fund consist of local financial support funds; funds transferred from Enterprise Florida, Inc., which were held in an escrow account on June 30, 2015, for an approved Quick Action Closing Fund project; and interest earnings.
- (2) There is created, within the Economic Development Trust Fund, the Economic Development Incentives Account. The Economic Development Incentives Account consists of moneys transferred from local governments as local financial support appropriated to the account for purposes of the tax incentives programs authorized under ss. 288.1045, and 288.106, and 288.107 local financial support provided under ss. 288.1045 and 288.106. Moneys in the Economic Development Incentives Account may be used only to pay tax refunds and make other payments authorized under s. 288.1045, s. 288.106, or s. 288.107, and may only be expended pursuant to Legislative appropriation or an approved amendment to the department's operating budget pursuant to chapter 216. Notwithstanding s. 216.301, and pursuant to s. 216.351, any balance in the account at the end of a fiscal year remains in the account and is available for carrying out the purposes of the account shall be subject to the provisions of s. 216.301(1)(a).
 - (3)(a) There is created, within the Economic Development



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Trust Fund, the Quick Action Closing Fund Escrow Account. The Quick Action Closing Fund Escrow Account consists of moneys transferred from Enterprise Florida, Inc., which were held in an escrow account on June 30, 2015, for approved Quick Action Closing Fund contracts or agreements. Moneys in the Quick Action Closing Fund Escrow Account may be used only for the purpose of making payments authorized under s. 288.1088 for projects authorized by these contracts or agreements. A continuing appropriation category shall be established to make payments from the account. If an approved Quick Action Closing Fund project is terminated, the department shall submit a budget amendment to place the budget authority associated with the terminated award into reserve. The funds associated with the terminated award shall immediately revert to the State Economic Enhancement and Development Trust Fund. The continuing appropriation category expires on June 30, 2029.

(b) Notwithstanding s. 216.301, and pursuant to s. 216.351, any balance in the account at the end of a fiscal year remains in the account and is available for carrying out the purposes of the account. Any interest earnings in the account revert to the State Economic Enhancement and Development Trust Fund on June 30 of each fiscal year. The Quick Action Closing Fund Escrow Account expires on June 30, 2029, and any funds remaining in the account shall revert to the State Economic Enhancement and Development Trust Fund. The department may approve applications for certification pursuant to ss. 288.1045(3) and 288.106. However, the total state share of tax refund payments may not exceed \$35 million.

(b) The total amount of tax refund claims approved for



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payment by the department based on actual project performance may not exceed the amount appropriated to the Economic Development Incentives Account for such purposes for the fiscal year. Claims for tax refunds under ss. 288.1045 and 288.106 shall be paid in the order the claims are approved by the department. In the event the Legislature does not appropriate an amount sufficient to satisfy the tax refunds under ss. 288.1045 and 288.106 in a fiscal year, the department shall pay the tax refunds from the appropriation for the following fiscal year. By March 1 of each year, the department shall notify the legislative appropriations committees of the Senate and House of Representatives of any anticipated shortfall in the amount of funds needed to satisfy claims for tax refunds from the appropriation for the current fiscal year.

(c) Moneys in the Economic Development Incentives Account may be used only to pay tax refunds and make other payments authorized under s. 288.1045, s. 288.106, or s. 288.107.

(4) (d) The department may adopt rules necessary to carry out the provisions of this subsection, including rules providing for the use of moneys in the Economic Development Incentives Account and for the administration of the Economic Development Incentives Account and the Quick Action Closing Fund Escrow Account.

Section 6. By July 10, 2015, Enterprise Florida, Inc., shall transfer any funds held in an escrow account on June 30, 2015, for approved Quick Action Closing Fund contracts or agreements to the Quick Action Closing Fund Escrow Account within the Economic Development Trust Fund.

Section 7. Paragraph (b) of subsection (1), paragraphs (a),



(c), (e), and (f) of subsection (2), paragraphs (e) and (h) of subsection (3), paragraphs (a), (d), and (e) of subsection (5), and subsection (7) of section 288.1045, Florida Statutes, are amended to read:

288.1045 Qualified defense contractor and space flight business tax refund program.—

- (1) DEFINITIONS.—As used in this section:
- (b) "Average <u>private sector</u> wage in the area" means the average of all <u>private sector</u> wages and salaries in the state, the county, or in the standard metropolitan area in which the business unit is located.
 - (2) GRANTING OF A TAX REFUND; ELIGIBLE AMOUNTS.-
- (a) There shall be allowed, from the Economic Development Trust Fund, a refund to a qualified applicant for the amount of eligible taxes certified by the department which were paid by such qualified applicant. The total amount of refunds for all fiscal years for each qualified applicant shall be determined pursuant to subsection (3). The annual amount of a refund to a qualified applicant shall be determined pursuant to subsection (5).
- (c) Contingent upon an annual appropriation by the Legislature, The department may not approve not more in tax refunds than the amount appropriated to the Economic Development Trust Fund for tax refunds, for a fiscal year than the amount specified in s. 288.061 pursuant to subsection (5) and s. 288.095.
- (e) After entering into a tax refund agreement pursuant to subsection (4), a qualified applicant may:
 - 1. Receive refunds from the account for corporate income



taxes due and paid pursuant to chapter 220 by that business beginning with the first taxable year of the business which begins after entering into the agreement.

- 2. Receive refunds from the account for the following taxes due and paid by that business after entering into the agreement:
- a. Taxes on sales, use, and other transactions paid pursuant to chapter 212.
- b. Intangible personal property taxes paid pursuant to chapter 199.
 - c. Excise taxes paid on documents pursuant to chapter 201.
- d. Ad valorem taxes paid, as defined in s. 220.03(1)(a) on June 1, 1996.
- e. State communications services taxes administered under chapter 202. This provision does not apply to the gross receipts tax imposed under chapter 203 and administered under chapter 202 or the local communications services tax authorized under s. 202.19.

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However, a qualified applicant may not receive a tax refund pursuant to this section for any amount of credit, refund, or exemption granted such contractor for any of such taxes. If a refund for such taxes is provided by the department, which taxes are subsequently adjusted by the application of any credit, refund, or exemption granted to the qualified applicant other than that provided in this section, the qualified applicant shall reimburse the department Economic Development Trust Fund for the amount of such credit, refund, or exemption. A qualified applicant must notify and tender payment to the department within 20 days after receiving a credit, refund, or exemption,



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other than that provided in this section.

- (f) Any qualified applicant who fraudulently claims this refund is liable for repayment of the refund to the department Economic Development Trust Fund plus a mandatory penalty of 200 percent of the tax refund which shall be deposited into the General Revenue Fund. Any qualified applicant who fraudulently claims this refund commits a felony of the third degree, punishable as provided in s. 775.082, s. 775.083, or s. 775.084.
- (3) APPLICATION PROCESS; REQUIREMENTS; AGENCY DETERMINATION. -
- (e) To qualify for review by the department, the application of an applicant must, at a minimum, establish the following to the satisfaction of the department:
- 1. The jobs proposed to be provided under the application, pursuant to subparagraph (b) 6., subparagraph (c) 6., or subparagraph (j)6., must pay an estimated annual average wage equaling at least 115 percent of the average private sector wage in the area where the project is to be located.
- 2. The consolidation of a Department of Defense contract must result in a net increase of at least 25 percent in the number of jobs at the applicant's facilities in this state or the addition of at least 80 jobs at the applicant's facilities in this state.
- 3. The conversion of defense production jobs to nondefense production jobs must result in net increases in nondefense employment at the applicant's facilities in this state.
- 4. The Department of Defense contract or the space flight business contract cannot allow the business to include the costs of relocation or retooling in its base as allowable costs under



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a cost-plus, or similar, contract.

- 5. A business unit of the applicant must have derived not less than 60 percent of its gross receipts in this state from Department of Defense contracts or space flight business contracts over the applicant's last fiscal year, and must have derived not less than an average of 60 percent of its gross receipts in this state from Department of Defense contracts or space flight business contracts over the 5 years preceding the date an application is submitted pursuant to this section. This subparagraph does not apply to any application for certification based on a contract for reuse of a defense-related facility.
- 6. The reuse of a defense-related facility must result in the creation of at least 100 jobs at such facility.
- 7. A new space flight business contract or the consolidation of a space flight business contract must result in net increases in space flight business employment at the applicant's facilities in this state.
- (h) The department may not certify any applicant as a qualified applicant when the value of tax refunds to be included in that letter of certification exceeds the available amount of authority to certify a new business in any fiscal year businesses as determined pursuant to s. 288.061(10) in s. 288.095(3). A letter of certification that approves an application must specify the maximum amount of a tax refund that is to be available to the contractor for each fiscal year and the total amount of tax refunds for all fiscal years.
 - (5) ANNUAL CLAIM FOR REFUND. -
- (a) To be eligible to claim any scheduled tax refund, qualified applicants who have entered into a written agreement



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with the department pursuant to subsection (4) and who have entered into a valid new Department of Defense contract, entered into a valid new space flight business contract, commenced the consolidation of a space flight business contract, commenced the consolidation of a Department of Defense contract, commenced the conversion of defense production jobs to nondefense production jobs, or entered into a valid contract for reuse of a defenserelated facility must apply by January 31 of each fiscal year to the department for tax refunds scheduled to be paid from the appropriation for the fiscal year that begins on July 1 following the January 31 claims-submission date. The department may, upon written request, grant up to a 60-day 30-day extension of the filing date. The application must include a notarized signature of an officer of the applicant.

- (d) The department, with assistance from the Department of Revenue, shall, by June 30 following the scheduled date for submitting the tax refund claim, specify by written order the approval or disapproval of the tax refund claim and, if approved, the amount of the tax refund that is authorized to be paid to the qualified applicant for the annual tax refund. The department may grant up to a 60-day an extension of this date upon the request of the qualified applicant for the purpose of filing additional information in support of the claim.
- (e) The total amount of tax refunds approved by the department under this section in any fiscal year may not exceed the amount authorized under s. 288.061(10) s. 288.095(3).
- (7) EXPIRATION.—An applicant may not be certified as qualified under this section after June 30, 2020 2014. A tax refund agreement existing on that date shall continue in effect



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in accordance with its terms.

Section 8. Paragraphs (c) and (k) of subsection (2), paragraphs (a), (d), (e), and (g) of subsection (3), paragraphs (b) and (e) of subsection (4), and paragraphs (a) and (d) through (g) of subsection (6) of section 288.106, Florida Statutes, are amended to read:

288.106 Tax refund program for qualified target industry businesses.-

- (2) DEFINITIONS.—As used in this section:
- (c) "Average private sector wage in the area" means the statewide private sector average wage or the average of all private sector wages and salaries in the county or in the standard metropolitan area in which the business is located.
- (k) "Local financial support exemption option" means the option to exercise an exemption from the local financial support requirement available to an any applicant whose project is located in a brownfield area, a rural city, or a rural community. Any applicant that exercises this option is not eligible for more than 80 percent of the total tax refunds allowed such applicant under this section.
 - (3) TAX REFUND; ELIGIBLE AMOUNTS.-
- (a) There shall be allowed, from the account, a refund to a qualified target industry business for the amount of eligible taxes certified by the department that were paid by the business. The total amount of refunds for all fiscal years for each qualified target industry business must be determined pursuant to subsection (4). The annual amount of a refund to a qualified target industry business must be determined pursuant to subsection (6).



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- (d) After entering into a tax refund agreement under subsection (5), a qualified target industry business may:
- 1. Receive refunds from the account for the following taxes due and paid by that business beginning with the first taxable year of the business that begins after entering into the agreement:
 - a. Corporate income taxes under chapter 220.
 - b. Insurance premium tax under s. 624.509.
- 2. Receive refunds from the account for the following taxes due and paid by that business after entering into the agreement:
- a. Taxes on sales, use, and other transactions under chapter 212.
 - b. Intangible personal property taxes under chapter 199.
 - c. Excise taxes on documents under chapter 201.
 - d. Ad valorem taxes paid, as defined in s. 220.03(1).
- e. State communications services taxes administered under chapter 202. This provision does not apply to the gross receipts tax imposed under chapter 203 and administered under chapter 202 or the local communications services tax authorized under s. 202.19.
- (e) However, a qualified target industry business may not receive a refund under this section for any amount of credit, refund, or exemption previously granted to that business for any of the taxes listed in paragraph (d). If a refund for such taxes is provided by the department, which taxes are subsequently adjusted by the application of any credit, refund, or exemption granted to the qualified target industry business other than as provided in this section, the business shall reimburse the department account for the amount of that credit, refund, or



exemption. A qualified target industry business shall notify and tender payment to the department within 20 days after receiving any credit, refund, or exemption other than one provided in this section.

- (g) A qualified target industry business that fraudulently claims a refund under this section:
- 1. Is liable for repayment of the amount of the refund to the <u>department</u> account, plus a mandatory penalty in the amount of 200 percent of the tax refund which shall be deposited into the General Revenue Fund.
- 2. Commits a felony of the third degree, punishable as provided in s. 775.082, s. 775.083, or s. 775.084.
 - (4) APPLICATION AND APPROVAL PROCESS.-
- (b) To qualify for review by the department, the application of a target industry business must, at a minimum, establish the following to the satisfaction of the department:
- 1.a. The jobs proposed to be created under the application, pursuant to subparagraph (a)4., must pay an estimated annual average wage equaling at least 115 percent of the average private sector wage in the area where the business is to be located or the statewide private sector average wage. The governing board of the local governmental entity providing the local financial support of the jurisdiction where the qualified target industry business is to be located shall notify the department and Enterprise Florida, Inc., which calculation of the average private sector wage in the area must be used as the basis for the business's wage commitment. In determining the average annual wage, the department shall include only new proposed jobs, and wages for existing jobs shall be excluded



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from this calculation.

- b. The department may waive the average wage requirement at the request of the local governing body recommending the project and Enterprise Florida, Inc. The department may waive the wage requirement for a project located in a brownfield area designated under s. 376.80, in a rural city, in a rural community, in an enterprise zone, or for a manufacturing project at any location in the state if the jobs proposed to be created pay an estimated annual average wage equaling at least 100 percent of the average private sector wage in the area where the business is to be located, only if the merits of the individual project or the specific circumstances in the community in relationship to the project warrant such action. If the local governing body and Enterprise Florida, Inc., make such a recommendation, it must be transmitted in writing with, and the specific justification for the waiver recommendation must be explained. If the department elects to waive the wage requirement, the waiver must be stated in writing with, and the reasons for granting the waiver must be explained.
- 2. The target industry business's project must result in the creation of at least 10 jobs at the project and, in the case of an expansion of an existing business, must result in a net increase in employment of at least 10 percent at the business. At the request of the local governing body recommending the project and Enterprise Florida, Inc., the department may waive this requirement for a business in a rural community or enterprise zone if the merits of the individual project or the specific circumstances in the community in relationship to the project warrant such action. If the local governing body and



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Enterprise Florida, Inc., make such a request, the request must be transmitted in writing with an explanation of, and the specific justification for the request must be explained. If the department elects to grant the request, the grant must be stated in writing and explain, and the reason for granting the request must be explained.

- 3. The business activity or product for the applicant's project must be within an industry identified by the department as a target industry business that contributes to the economic growth of the state and the area in which the business is located, that produces a higher standard of living for residents of this state in the new global economy, or that can be shown to make an equivalent contribution to the area's and state's economic progress.
- (e) The department may not certify any target industry business as a qualified target industry business if the value of tax refunds to be included in that letter of certification exceeds the available amount of authority to certify a new business in any fiscal year businesses as determined pursuant to s. 288.061(10) in s. 288.095(3). However, Except as provided in paragraph (2)(k), if the commitments of local financial support represent less than 20 percent of the eligible tax refund payments, or to otherwise preserve the viability and fiscal integrity of the program, the department may certify a qualified target industry business to receive tax refund payments of less than the allowable amounts specified in paragraph (3)(b). A letter of certification that approves an application must specify the maximum amount of tax refund that will be available to the qualified industry business in each fiscal year and the



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total amount of tax refunds that will be available to the business for all fiscal years.

- (6) ANNUAL CLAIM FOR REFUND.-
- (a) To be eligible to claim any scheduled tax refund, a qualified target industry business that has entered into a tax refund agreement with the department under subsection (5) must apply by January 31 of each fiscal year to the department for the tax refund scheduled to be paid from the appropriation for the fiscal year that begins on July 1 following the January 31 claims-submission date. The department may, upon written request, grant up to a 60-day 30-day extension of the filing date.
- (d) A tax refund may not be approved for a qualified target industry business unless the required local financial support has been paid into the account for that refund. Except as provided in paragraph (2)(k), if the local financial support provided is less than 20 percent of the approved tax refund, the tax refund must be reduced. In no event may the tax refund exceed an amount that is equal to 5 times the amount of the local financial support received. Further, funding from local sources includes any tax abatement granted to that business under s. 196.1995 or the appraised market value of municipal or county land conveyed or provided at a discount to that business. The amount of any tax refund for such business approved under this section must be reduced by the amount of any such tax abatement granted or the value of the land granted, and the limitations in subsection (3) and paragraph (4)(e) must be reduced by the amount of any such tax abatement or the value of the land granted. A report listing all sources of the local



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financial support shall be provided to the department when such support is paid to the account.

- (e) A prorated tax refund, less a 5 percent penalty, shall be approved for a qualified target industry business if all other applicable requirements have been satisfied and the business proves to the satisfaction of the department that:
- 1. It has achieved at least 80 percent of its projected employment; and
- 2. The average wage paid by the business is at least 90 percent of that the average wage specified in the tax refund agreement. However, the average wage may not be, but in no case less than 115 percent of the average private sector wage in the area available at the time of certification; or, if the business requested the additional per-job tax refund authorized in paragraph (3) (b) for wages of at least 150 percent of the average private sector wage in the area available at the time of certification, less than 135 percent of the average private sector wage in the area available at the time of certification; 7 or if the business requested the additional per-job tax refund authorized in paragraph (3)(b) for wages of at least 150 percent or 200 percent of the average private sector wage in the area available at the time of certification, less than 180 percent of the average private sector wage in the area available at the time of certification if the business requested the additional per-job tax refund authorized in paragraph (3) (b) for wages above those levels. The prorated tax refund shall be calculated by multiplying the tax refund amount for which the qualified target industry business would have been eligible, if all applicable requirements had been satisfied, by the percentage of



the average employment specified in the tax refund agreement which was achieved, and by the percentage of the average wages specified in the tax refund agreement which was achieved.

- (f) The department, with such assistance as may be required from the Department of Revenue, shall, by June 30 following the scheduled date for submission of the tax refund claim, specify by written order the approval or disapproval of the tax refund claim and, if approved, the amount of the tax refund that is authorized to be paid to the qualified target industry business for the annual tax refund. The department may grant up to a 60-day an extension of this date on the request of the qualified target industry business for the purpose of filing additional information in support of the claim.
- (g) The total amount of tax refund claims approved by the department under this section in any fiscal year $\frac{\text{may}}{\text{s. }288.095(3)}$.

Section 9. Paragraph (d) of subsection (1), subsection (2), paragraph (b) of subsection (3), and paragraphs (d), (e), and (i) of subsection (4) of section 288.107, Florida Statutes, are amended to read:

288.107 Brownfield redevelopment bonus refunds.-

- (1) DEFINITIONS.—As used in this section:
- (d) "Eligible business" means:
- 1. A qualified target industry business as defined in s. 288.106(2); or
- 2. A business that can demonstrate that it has made a fixed capital investment of at least \$2 million in mixed-use business activities, including multiunit housing, commercial, retail, and industrial in brownfield areas eligible for bonus refunds, and



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1011 1012 that provides benefits to its employees.

- (2) BROWNFIELD REDEVELOPMENT BONUS REFUND. Bonus refunds shall be approved by the department as specified in the final order and allowed from the account as follows:
- (a) A bonus refund of \$2,500 shall be allowed to any qualified target industry business as defined in s. 288.106 for each new Florida job created in a brownfield area eligible for bonus refunds which is claimed on the qualified target industry business's annual refund claim authorized in s. 288.106(6).
- (b) A bonus refund of up to \$2,500 shall be allowed to any other eligible business as defined in subparagraph (1)(d)2. for each new Florida job created in a brownfield area eligible for bonus refunds which is claimed under an annual claim procedure similar to the annual refund claim authorized in s. 288.106(6). The amount of the refund shall be equal to 20 percent of the average annual wage for the jobs created.
- (3) CRITERIA. The minimum criteria for participation in the brownfield redevelopment bonus refund are:
- (b) The completion of a fixed capital investment of at least \$2 million in mixed-use business activities, including multiunit housing, commercial, retail, and industrial in brownfield areas eligible for bonus refunds, by an eligible business applying for a refund under paragraph (2) (b) which provides benefits to its employees. As used in this paragraph, the term "fixed capital investment" does not include state funds used for the capital investment, including state funds appropriated to public and private entities.
 - (4) PAYMENT OF BROWNFIELD REDEVELOPMENT BONUS REFUNDS. -
 - (d) After entering into a tax refund agreement as provided



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in s. 288.106 or other similar agreement for other eligible businesses as defined in paragraph (1)(e), an eligible business may receive brownfield redevelopment bonus refunds from the account pursuant to s. 288.106(3)(d).

- (e) An eligible business that fraudulently claims a refund under this section:
- 1. Is liable for repayment of the amount of the refund to the department account, plus a mandatory penalty in the amount of 200 percent of the tax refund, which shall be deposited into the General Revenue Fund.
- 2. Commits a felony of the third degree, punishable as provided in s. 775.082, s. 775.083, or s. 775.084.
- (i) The total amount of the bonus refunds approved by the department under this section in any fiscal year may must not exceed the total amount specified in s. 288.061(10) appropriated to the Economic Development Incentives Account for this purpose for the fiscal year. In the event that the Legislature does not appropriate an amount sufficient to satisfy projections by the department for brownfield redevelopment bonus refunds under this section in a fiscal year, the department shall, not later than July 15 of such year, determine the proportion of each brownfield redevelopment bonus refund claim which shall be paid by dividing the amount appropriated for tax refunds for the fiscal year by the projected total of brownfield redevelopment bonus refund claims for the fiscal year. The amount of each claim for a brownfield redevelopment bonus tax refund shall be multiplied by the resulting quotient. If, after the payment of all such refund claims, funds remain in the Economic Development Incentives Account for brownfield redevelopment tax refunds, the



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department shall recalculate the proportion for each refund claim and adjust the amount of each claim accordingly.

Section 10. Subsection (4) of section 288.108, Florida Statutes, is amended to read:

288.108 High-impact business.-

(4) AUTHORITY TO APPROVE QUALIFIED HIGH-IMPACT BUSINESS PERFORMANCE GRANTS.-

(a) The total amount of active performance grants scheduled for payment by the department in any single fiscal year may not exceed the amount specified in s. 288.061(10) lesser of \$30 million or the amount appropriated by the Legislature for that fiscal year for qualified high-impact business performance grants. If the scheduled grant payments are not made in the year for which they were scheduled in the qualified high-impact business agreement and are rescheduled as authorized in paragraph (3) (e), they are, for purposes of this paragraph, deemed to have been paid in the year in which they were originally scheduled in the qualified high-impact business agreement.

(b) If the Legislature does not appropriate an amount sufficient to satisfy the qualified high-impact business performance grant payments scheduled for any fiscal year, the department shall, not later than July 15 of that year, determine the proportion of each grant payment which may be paid by dividing the amount appropriated for qualified high-impact business performance grant payments for the fiscal year by the total performance grant payments scheduled in all performance grant agreements for the fiscal year. The amount of each grant scheduled for payment in that fiscal year must be multiplied by



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the resulting quotient. All businesses affected by this calculation must be notified by August 1 of each fiscal year. If, after the payment of all the refund claims, funds remain in the appropriation for payment of qualified high-impact business performance grants, the department shall recalculate the proportion for each performance grant payment and adjust the amount of each claim accordingly.

Section 11. Subsections (2), (3), and (4) of section 288.1088, Florida Statutes, are amended to read:

288.1088 Quick Action Closing Fund.-

- (2) There is created within the department the Quick Action Closing Fund. Except as provided in subsection (3), projects eligible for receipt of funds from the Quick Action Closing Fund must shall:
 - (a) Be in an industry as referenced in s. 288.106.
- (b) Have a positive economic benefit ratio of at least 4 to $1 + \frac{5 + to - 1}{1}$.
- (c) Be an inducement to the project's location or expansion in the state.
- (d) Pay an average annual wage of at least 125 percent of the average areawide or statewide private sector average wage in the area. As used in this section, the term "average private sector wage in the area" means the average of all private sector wages in the county or in the standard metropolitan area in which the project is located as determined by the department.
- (e) Be supported by the local community in which the project is to be located.
- (3) (a) The department and Enterprise Florida, Inc., shall jointly review applications pursuant to s. 288.061 and determine



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the eligibility of each project consistent with the criteria in subsection (2).

- (b) If the local governing body and Enterprise Florida, Inc., decide to request a waiver of the criteria in subsection (2), such request must be transmitted in writing to the department with an explanation of the specific justification for the request. If the department approves the request, the decision must be stated in writing with an explanation of the reason for approving the request.
- (c) The department may not waive more than two of the criteria in subsection (2), and a waiver may

Waiver of these criteria may be considered only under the following criteria:

- 1. If the department determines the existence of Based on extraordinary circumstances;
- 2. In order to mitigate the impact of the conclusion of the space shuttle program; or
- 3. In rural areas of opportunity if the project would significantly benefit the local or regional economy.
 - (d) The criteria in subsection (2) may not be waived if:
 - 1. The economic benefit ratio would be below 2 to 1; or
- 2. The average annual wage would be below 100 percent of the average private sector wage in the area.
- (e) The criteria that the incentive be an inducement to the project's location or expansion in this state may not be waived.
- (4) (b) The department shall evaluate individual proposals for high-impact business facilities. Such evaluation must include, but need not be limited to:
 - (a) 1. A description of the type of facility or



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infrastructure, its operations, and the associated product or service associated with the facility.

- (b) 2. The minimum and maximum number of full-time-equivalent jobs that will be created by the facility and the total estimated average annual wages of those jobs or, in the case of privately developed rural infrastructure, the types of business activities and jobs stimulated by the investment.
- $\underline{\text{(c)}}$ The cumulative amount of investment to be dedicated to the facility within a specified period.
- $\underline{\text{(d)}}$ 4. A statement of any special impacts the facility is expected to stimulate in a particular business sector in the state or regional economy or in the state's universities and community colleges.
- $\underline{\text{(e)}}$ 5. A statement of the role the incentive is expected to play in the decision of the applicant business to locate or expand in this state or for the private investor to provide critical rural infrastructure.
- $\underline{\text{(f)}}$ A report evaluating the quality and value of the company submitting a proposal. The report must include:
- 1.a. A financial analysis of the company, including an evaluation of the company's short-term liquidity ratio as measured by its assets to liability, the company's profitability ratio, and the company's long-term solvency as measured by its debt-to-equity ratio;
 - 2.b. The historical market performance of the company;
- 1154 $\underline{3.e.}$ A review of any independent evaluations of the 1155 company;
 - $\underline{\text{4.d.}}$ A review of the latest audit of the company's financial statement and the related auditor's management letter;



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5.e. A review of any other types of audits that are related to the internal and management controls of the company.

(c) 1. Within 7 business days after evaluating a project, the department shall recommend to the Governor approval or disapproval of a project for receipt of funds from the Quick Action Closing Fund. In recommending a project, the department shall include proposed performance conditions that the project must meet to obtain incentive funds.

2. The Governor may approve projects without consulting the Legislature for projects requiring less than \$2 million in funding.

3. For projects requiring funding in the amount of \$2 million to \$5 million, the Governor shall provide a written description and evaluation of a project recommended for approval to the chair and vice chair of the Legislative Budget Commission at least 10 days prior to giving final approval for a project. The recommendation must include proposed performance conditions that the project must meet in order to obtain funds.

4. If the chair or vice chair of the Legislative Budget Commission or the President of the Senate or the Speaker of the House of Representatives timely advises the Executive Office of the Governor, in writing, that such action or proposed action exceeds the delegated authority of the Executive Office of the Governor or is contrary to legislative policy or intent, the Executive Office of the Governor shall void the release of funds and instruct the department to immediately change such action or proposed action until the Legislative Budget Commission or the Legislature addresses the issue. Notwithstanding such



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requirement, any project exceeding \$5 million must be approved by the Legislative Budget Commission prior to the funds being released.

(5) (d) Upon the approval of the Governor, the department and the business shall enter into a contract that sets forth the conditions for payment of moneys from the fund. Such payment may not be made to the business until the scheduled goals have been achieved. The contract must include the total amount of funds awarded; the minimum and maximum amount of funds that may be awarded, if applicable; the performance conditions that must be met to obtain the award, including, but not limited to, net new employment in the state, average salary, and total capital investment incurred by the business, and the minimum and maximum number of jobs that will be created, if applicable; demonstrate a baseline of current service and a measure of enhanced capability; the methodology for validating performance; the schedule of payments from the fund; and sanctions for failure to meet performance conditions. The contract must provide that payment of moneys from the fund is contingent upon sufficient appropriation of funds by the Legislature.

(6) (e) The department shall validate contractor performance and report such validation in the annual incentives report required under s. 288.907.

(4) Funds appropriated by the Legislature for purposes of implementing this section shall be placed in reserve and may only be released pursuant to the legislative consultation and review requirements set forth in this section.

Section 12. Paragraph (b) of subsection (2), paragraphs (a) and (d) of subsection (4), subsection (7), and paragraph (b) of



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subsection (8) of section 288.1089, Florida Statutes, are amended to read:

288.1089 Innovation Incentive Program. -

- (2) As used in this section, the term:
- (b) "Average private sector wage in the area" means the statewide average wage in the private sector or the average of all private sector wages in the county or in the standard metropolitan area in which the project is located as determined by the department.
- (4) To qualify for review by the department, the applicant must, at a minimum, establish the following to the satisfaction of the department:
- 1228 (a) The jobs created by the project must pay an estimated 1229 annual average wage equaling at least 130 percent of the average 1230 private sector wage in the area. The department may waive this 1231 average wage requirement at the request of Enterprise Florida, 1232 Inc., for a project located in a rural area, a brownfield area, 1233 or an enterprise zone, when the merits of the individual project 1234 or the specific circumstances in the community in relationship 1235 to the project warrant such action. A recommendation for waiver 1236 by Enterprise Florida, Inc., must include a specific 1237 justification for the waiver and be transmitted to the 1238 department in writing. If the department elects to waive the 1239 wage requirement, the waiver must be stated in writing and 1240 explain and the reasons for granting the waiver must be 1241 explained.
 - (d) For an alternative and renewable energy project in this state, the project must:
 - 1. Demonstrate a plan for significant collaboration with an



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institution of higher education;

- 2. Provide the state, at a minimum, a cumulative break-even economic benefit within a 20-year period;
- 3. Include matching funds provided by the applicant or other available sources. The match requirement may be reduced or waived in rural areas of opportunity or reduced in rural areas, brownfield areas, and enterprise zones;
 - 4. Be located in this state; and
- 5. Provide at least 35 direct, new jobs that pay an estimated annual average wage that equals at least 130 percent of the average private sector wage in the area.
- (7) Upon receipt of the evaluation and recommendation from the department, the Governor shall approve or deny an award pursuant to s. 288.061. In recommending approval of an award, the department shall include proposed performance conditions that the applicant must meet in order to obtain incentive funds and any other conditions that must be met before the receipt of any incentive funds. The Governor shall consult with the President of the Senate and the Speaker of the House of Representatives before giving approval for an award. Upon review and approval of an award by the Legislative Budget Commission, the Executive Office of the Governor shall release the funds.

(8)

- (b) Additionally, agreements signed on or after July 1, 2009, must include the following provisions:
- 1. Notwithstanding subsection (4), a requirement that the jobs created by the recipient of the incentive funds pay an annual average wage at least equal to the relevant industry's annual average wage or at least 130 percent of the average



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private sector wage in the area, whichever is greater.

2. A reinvestment requirement. Each recipient of an award shall reinvest up to 15 percent of net royalty revenues, including revenues from spin-off companies and the revenues from the sale of stock it receives from the licensing or transfer of inventions, methods, processes, and other patentable discoveries conceived or reduced to practice using its facilities in Florida or its Florida-based employees, in whole or in part, and to which the recipient of the grant becomes entitled during the 20 years following the effective date of its agreement with the department. Each recipient of an award also shall reinvest up to 15 percent of the gross revenues it receives from naming opportunities associated with any facility it builds in this state. Reinvestment payments shall commence no later than 6 months after the recipient of the grant has received the final disbursement under the contract and shall continue until the maximum reinvestment, as specified in the contract, has been paid. Reinvestment payments shall be remitted to the department for deposit in the Biomedical Research Trust Fund for companies specializing in biomedicine or life sciences, or in the Economic Development Trust Fund for companies specializing in fields other than biomedicine or the life sciences. If these trust funds no longer exist at the time of the reinvestment, the state's share of reinvestment shall be deposited in their successor trust funds as determined by law. Each recipient of an award shall annually submit a schedule of the shares of stock held by it as payment of the royalty required by this paragraph and report on any trades or activity concerning such stock. Each recipient's reinvestment obligations survive the expiration or



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termination of its agreement with the state.

- 3. Requirements for the establishment of internship programs or other learning opportunities for educators and secondary, postsecondary, graduate, and doctoral students.
- 4. A requirement that the recipient submit quarterly reports and annual reports related to activities and performance to the department, according to standardized reporting periods.
- 5. A requirement for an annual accounting to the department of the expenditure of funds disbursed under this section.
 - 6. A process for amending the agreement.
- Section 13. Subsection (2) of section 288.1201, Florida Statutes, is amended to read:
- 288.1201 State Economic Enhancement and Development Trust Fund.-
- (2) The trust fund is established for use as a depository for funds to be used for the purposes specified in subsection (1). Moneys to be credited to the trust fund shall consist of documentary stamp tax proceeds as specified in law, local financial support funds, interest earnings, reversions specified in law, and cash advances from other trust funds. Funds shall be expended only pursuant to legislative appropriation or an approved amendment to the department's operating budget pursuant to the provisions of chapter 216.
- Section 14. Subsection (1) is amended and subsection (5) is added to section 288.905, Florida Statutes, to read:
- 1328 288.905 President and employees of Enterprise Florida, 1329 Inc.-
 - (1) The board of directors of Enterprise Florida, Inc., shall appoint a president, subject to confirmation by the



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Senate, who shall serve at the pleasure of the Governor. The president shall also be known as the "secretary of commerce" and shall serve as the Governor's chief negotiator for business recruitment and business expansion.

(5) For a period of 2 years following vacation of office, a former president may not receive compensation for personally representing before the legislative or executive branch of state government an entity that applied for funding, received state funds, or negotiated with Enterprise Florida, Inc., for the receipt of state funds, regardless of whether the entity actually received any state funds.

Section 15. The changes made to s. 288.905, Florida Statutes, apply only to presidents who are appointed or reappointed on or after July 1, 2015.

Section 16. Section 288.9937, Florida Statutes, is amended to read:

288.9937 Evaluation of programs. - The Office of Economic and Demographic Research and the Office of Program Policy Analysis and Government Accountability shall analyze and τ evaluate, and determine the economic benefits, as defined in s. 288.005, of the first 3 years of the Microfinance Loan Program and the Microfinance Guarantee Program. The analysis by the Office of Economic and Demographic Research must also determine the economic benefits, as defined in s. 288.005, evaluate the number of jobs created, the increase or decrease in personal income, and the impact on state gross domestic product from the direct, indirect, and induced effects of the state's investment. The analysis by the Office of Program Policy Analysis and Government Accountability must also identify any inefficiencies in the



programs and provide recommendations for changes to the
programs. $\underline{\text{Each}}$ $\underline{\text{The}}$ office shall submit a report to the President
of the Senate and the Speaker of the House of Representatives by
January $15 + 2018$. This section expires January 31, 2018.
Section 17. This act shall take effect July 1, 2015.