By Senator Latvala

1

2

3

4

5

6

7

8

9

10

11

12

13

1415

1617

18

19

20

2122

23

24

25

2627

28

29

20-00790B-15 20151214

A bill to be entitled An act relating to economic development; amending s. 220.191, F.S.; revising the term "cumulative capital investment"; amending s. 288.0001, F.S.; requiring the Office of Economic and Demographic Research and the Office of Program Policy Analysis and Government Accountability to provide a detailed analysis of the retention of Major League Baseball spring training baseball franchises; amending s. 288.005, F.S.; revising the term "economic benefits"; amending s. 288.061, F.S.; requiring the Department of Economic Opportunity to prescribe a specified application form; requiring the incentive application to include specified information; requiring the Office of Economic and Demographic Research to include quidelines for the appropriate application of the department's internal model in the establishment of the methodology and model it will use to calculate economic benefits; requiring that if the Office of Economic and Demographic Research develops an amended definition of the term "economic benefits," it must reflect a specified requirement; prohibiting the department from attributing to the business any capital investment made by a business using state funds; requiring the department's evaluation of the application to include specified information; requiring the department to recommend to the Governor approval or disapproval of a project that will receive

funds from specified programs; requiring the

31

32

33 34

35

36

37

38

39

40

41

42

43 44

45 46

47

48 49

50

51

52 53

54

55 56

57

58

20-00790B-15 20151214

department, in recommending a project, to include justification for the project and proposed performance conditions that the project must meet to obtain incentive funds; authorizing the Governor to approve a project without consulting the Legislature if the requested funding is less than a specified amount; requiring the Governor to provide a written description and evaluation of the project to specified persons during a specified timeframe; requiring the recommendation to include proposed payment and performance conditions that the project must meet in order to obtain incentive funds and to avoid sanctions; requiring the Governor to instruct the department to immediately suspend an action or proposed action until the Legislative Budget Commission or the Legislature makes a determination on the project in certain circumstances; requiring a project that requires funding that falls into a specified range to be approved by the Legislative Budget Commission before final approval by the Governor; requiring a project that requires at least a specified amount of funds and that provides a waiver of program requirements to be approved by the Legislative Budget Commission before final approval by the Governor; requiring the department to issue a letter certifying the applicant as qualified for an award upon approval; specifying the funding sources authorized within the definition of the term "project"; requiring the department and the applicant

60

61

62

63

64

65

66

67 68

69

70

71

72

73

74

75

76

77

78

79

80

8182

83

8485

86

87

20-00790B-15 20151214

to enter into an agreement or contract upon certification; requiring any agreement or contract that requires capital investment to be made by the business to also require that such investment remain in the state for the duration of the agreement or contract; prohibiting an agreement or contract from having a term of longer than 10 years; authorizing the department to enter into a successive agreement or contract for a specified project under certain circumstances; providing that the restriction on duration of the agreement or contract does not apply in certain circumstances; requiring the agreement or contract to require that the applicant use the workforce information systems in certain circumstances; requiring the department to provide notice, with a written description and evaluation, to the Legislature of any proposed amendment to an agreement or contract; requiring the department to provide notice of the proposed change to specified persons in order to provide an opportunity for review; providing that a proposed amendment to an agreement or contract which reduces projected economic benefits calculated at the time the agreement or contract was executed by a specified amount or more or that results in an economic benefit ratio below a specified level is subject to specified notice and objection procedures; requiring the Governor to instruct the department to immediately suspend an action or proposed action until the Legislative Budget

89

90

91

92

93

94

95

96 97

98

99

100

101

102

103

104

105

106

107

108

109

110

111

112

113

114

115

116

20-00790B-15 20151214

Commission or Legislature makes a determination on the project in certain circumstances; amending s. 288.1045, F.S.; revising the term "average wage in the area"; conforming a provision to a change made by the act; increasing the number of days the department may extend the filing date; extending the future expiration of an applicant for a tax refund; amending s. 288.106, F.S.; conforming provisions to changes made by the act; revising the definition of the term "local financial support exemption option" to remove a limit on the allowable percentage of total tax refunds; increasing the number of days the department may extend the filing date; revising the limitations on the average private sector wage paid by the business; amending s. 288.107, F.S.; revising the term "eligible business"; defining the term "fixed capital investment"; amending s. 288.1088, F.S.; revising the requirements for projects eligible for receipt of funds from the Quick Action Closing Fund; conforming a provision to a change made by the act; requiring a specified request to be transmitted in writing to the department with an explanation of the specific justification for the request; requiring a decision to be stated in writing with an explanation of the reason for approving the request if the department approves the request; prohibiting the department from waiving more than a specified amount of criteria; revising the information that the department must include in an evaluation of an individual proposal for high-impact

20-00790B-15 20151214

business facilities; prohibiting the payment of moneys from the fund to a business until the scheduled goals have been achieved; revising the information that must be included in a contract that sets forth the conditions for payments of moneys from the fund; amending s. 288.1089, F.S.; conforming provisions to changes made by the act; amending s. 288.905, F.S.; providing that the president appointed by the board of directors of Enterprise Florida, Inc., is subject to confirmation by the Senate; prohibiting a former president from receiving compensation for personally representing a specified entity before the legislative or executive branch of state government; providing applicability; amending s. 288.9937, F.S.; requiring the Office of Program Policy Analysis and Government Accountability to analyze and evaluate certain programs for a specified period; requiring the Office of Economic and Demographic Research to determine the economic benefits of certain programs; requiring the Office of Program Policy Analysis and Government Accountability to identify inefficiencies in certain programs and to recommend changes to such programs; revising the date by which each office must submit a report to certain persons; providing an effective date.

141142

117

118

119

120

121

122

123

124

125

126

127

128

129

130

131

132

133

134

135

136

137

138

139

140

Be It Enacted by the Legislature of the State of Florida:

143144145

Section 1. Paragraph (b) of subsection (1) of section

20-00790B-15 20151214

220.191, Florida Statutes, is amended to read:

220.191 Capital investment tax credit.-

- (1) DEFINITIONS.—For purposes of this section:
- (b) "Cumulative capital investment" means the total capital investment in land, buildings, and equipment made in connection with a qualifying project during the period from the beginning of construction of the project to the commencement of operations. The term does not include any state or local funds, including funds appropriated to public or private entities, used for capital investment.

Section 2. Paragraph (e) of subsection (2) of section 288.0001, Florida Statutes, is amended to read:

288.0001 Economic Development Programs Evaluation.—The Office of Economic and Demographic Research and the Office of Program Policy Analysis and Government Accountability (OPPAGA) shall develop and present to the Governor, the President of the Senate, the Speaker of the House of Representatives, and the chairs of the legislative appropriations committees the Economic Development Programs Evaluation.

- (2) The Office of Economic and Demographic Research and OPPAGA shall provide a detailed analysis of economic development programs as provided in the following schedule:
- (e) Beginning January 1, 2018, and every 3 years thereafter, an analysis of the Sports Development Program established under s. 288.11625 and the retention of Major League Baseball spring training baseball franchises under s. 288.11631.

Section 3. Subsection (1) of section 288.005, Florida Statutes, is amended to read:

288.005 Definitions.—As used in this chapter, the term:

20-00790B-15 20151214

(1) "Economic benefits" means the direct, indirect, and induced gains in state revenues as a percentage of the state's investment. The state's investment includes all state funds spent or forgone to benefit the business, including state funds appropriated to public and private entities, state grants, tax exemptions, tax refunds, tax credits, and other state incentives.

Section 4. Section 288.061, Florida Statutes, is amended to read:

288.061 Economic development incentive application process.—

- (1) Beginning January 1, 2016, the department shall prescribe a form upon which an application for an incentive must be made. At a minimum, the incentive application must include all of the following:
- (a) The applicant's federal employer identification number, reemployment assistance account number, and state sales tax registration number. If such numbers are not available at the time of application, they must be submitted to the department in writing before the disbursement of any economic incentive payments or the grant of any tax credits or refunds.
 - (b) The applicant's signature.
- (c) The location in this state at which the project is or will be located.
 - (d) The anticipated commencement date of the project.
- (e) A description of the type of business activity, product, or research and development undertaken by the applicant, including the six-digit North American Industry Classification System code for all activities included in the

20-00790B-15 20151214

project.

(f) An attestation verifying that the information provided on the application is true and accurate.

(2)(1) Upon receiving a submitted economic development incentive application, the Division of Strategic Business Development of the department of Economic Opportunity and designated staff of Enterprise Florida, Inc., shall review the application to ensure that the application is complete, whether and what type of state and local permits may be necessary for the applicant's project, whether it is possible to waive such permits, and what state incentives and amounts of such incentives may be available to the applicant. The department shall recommend to the executive director to approve or disapprove an applicant business. If review of the application demonstrates that the application is incomplete, the executive director shall notify the applicant business within the first 5 business days after receiving the application.

(3) (2) Beginning July 1, 2013, The department shall review and evaluate each economic development incentive application for the economic benefits of the proposed award of state incentives proposed for the project. The term "economic benefits" has the same meaning as in s. 288.005. The Office of Economic and Demographic Research shall establish the methodology and model used to calculate the economic benefits, including guidelines for the appropriate application of the department's internal model. For purposes of this requirement, an amended definition of the term "economic benefits" may be developed by the Office of Economic and Demographic Research. However, the amended definition must reflect the requirement of s. 288.005 that the

242

243

244

245

246

247

248

249

250

251

252

253

254

255

256

257

258

259

260

261

20-00790B-15 20151214

233 state's investment include all state funds spent or forgone to benefit the business, including state funds appropriated to 234 235 public and private entities, to the extent that those funds 236 should reasonably be known to the department at the time of 237 approval. In the department's evaluation of an economic 238 development incentive application, the department may not 239 attribute to the business any capital investment made by the business using state funds. 240

- (4) The department's evaluation of the application must also include all of the following:
- (a) A financial analysis of the company, including information regarding liens and pending or ongoing litigation, credit ratings, and regulatory filings.
 - (b) A review of any independent evaluations of the company.
- (c) A review of the historical market performance of the company.
- (d) A review of the latest audit of the company's financial statement and the related auditor management letter.
- (e) A review of any other audits that are related to the internal controls or management of the company.
- (f) A review of performance in connection with past incentives.
 - (g) Any other review deemed necessary by the department.
- (5) (a) (3) Except as provided in paragraph (b), within 10 business days after the department receives a complete the submitted economic development incentive application, the executive director shall approve or disapprove the application and issue a letter of certification to the applicant which includes a justification of that decision, unless the business

263

264265

266

267

268

269

270

271

272

273

274

275

276

277

278279

280

281

282

283

284

285

286

287

288

289

290

20-00790B-15 20151214

requests an extension of that time.

- (b) Within 10 business days after the department receives a complete economic development incentive application for a project identified in paragraph (d), the executive director shall recommend to the Governor approval or disproval of the application. The recommendation must include a justification for the recommendation and the proposed performance conditions that the project must meet to obtain incentive funds.
- 1. The Governor may approve a project without consulting the Legislature for a project that requires less than \$2 million in funding.
- 2. Except as provided in subparagraph 4., for any project that requires funding in the amount of at least \$2 million and up to \$7.5 million, the Governor shall provide a written description and evaluation of the project to the chair and vice chair of the Legislative Budget Commission at least 10 days before giving final approval for the project. The recommendation must include proposed payment and performance conditions that the project must meet in order to obtain incentive funds and to avoid sanctions. If the chair or vice chair of the Legislative Budget Commission, the President of the Senate, or the Speaker of the House of Representatives advises the Governor, in writing, that his or her planned or proposed action exceeds the delegated authority of the Governor or is contrary to legislative policy or intent, the Governor shall instruct the department to immediately suspend any action planned or proposed until the Legislative Budget Commission or the Legislature makes a determination on the project.
 - 3. Any project that requires funding in the amount of \$7.5

20-00790B-15 20151214

million or greater must be approved by the Legislative Budget
Commission before final approval by the Governor.

- 4. Any project that requires funding in the amount of \$5 million or greater and that provides a waiver of program requirements must be approved by the Legislative Budget Commission prior to final approval by the Governor.
- (c) Upon approval of a project under paragraph (b), the department shall issue a letter certifying the applicant as qualified for an award.
- (d) For purposes of paragraphs (b) and (c), the term "project" means a project that will receive funds under any one of the following programs:
- 1. The Local Government Distressed Area Matching Grant Program established by s. 288.0659.
- 2. The qualified defense contractor and space flight business tax refund program established under s. 288.1045.
- 3. The qualified target industry business tax refund authorized under s. 288.106.
- 4. The brownfield redevelopment bonus refund established under s. 288.107.
- 5. High-impact business performance grants established under s. 288.108.
 - 6. The Quick Action Closing Fund established under s. 288.1088.
 - 7. The Innovation Incentive Program created by s. 288.1089.
 - (6) (a) Upon certification, the department and the applicant shall enter into an agreement or contract. The contract or agreement or contract with the applicant must specify the total amount of the award, the performance conditions that must be met

321

322

323

324

325

326

327

328

329

330

331

332

333

334

335

336

337

338

339

340

341342

343

344

345346

347

348

20-00790B-15 20151214

to obtain the award, the schedule for payment, and sanctions that would apply for failure to meet performance conditions. Any agreement or contract that requires capital investment to be made by the business must also require that such investment remain in this state for the duration of the agreement or contract. The department may enter into one agreement or contract covering all of the state incentives that are being provided to the applicant. The duration of an agreement or contract may not exceed 10 years. However, the department may enter into a successive agreement or contract for a specific project to extend the initial 10-year term, provided that each successive agreement or contract is contingent upon the successful completion of the previous agreement or contract. If all of the state incentives for one agreement or contract total \$20 million or greater, the restriction on the term of the agreement or contract does not apply. The agreement or contract must provide that release of funds is contingent upon sufficient appropriation of funds by the Legislature.

- (b) The release of funds for the incentive or incentives awarded to the applicant depends upon the statutory requirements of the particular incentive program. For any performance conditions that relate to job creation, the agreement or contract must require that the applicant use the workforce information systems implemented under s. 445.011.
- (7) (4) The department shall validate contractor performance and report such validation in the annual incentives report required under s. 288.907.
- (8) (5) (a) The executive director may not approve an economic development incentive application unless the

350

351

352

353

354

355

356

357

358

359

360

361

362363

364

365

366

367

368

369

370

371

372

373

374

375

376

377

20-00790B-15 20151214

application includes a signed written declaration by the applicant which states that the applicant has read the information in the application and that the information is true, correct, and complete to the best of the applicant's knowledge and belief.

- (b) After an economic development incentive application is approved, the awardee shall provide, in each year that the department is required to validate contractor performance, a signed written declaration. The written declaration must state that the awardee has reviewed the information and that the information is true, correct, and complete to the best of the awardee's knowledge and belief.
- (9) The department shall provide notice, including a written description and evaluation, to the Legislature of any proposed amendment to an agreement or contract. In order to provide an opportunity for review, at least 3 business days before signing an amendment to an agreement or contract, the department shall provide notice of the proposed change to the chair and vice chair of the Legislative Budget Commission, the President of the Senate, and the Speaker of the House of Representatives. However, a proposed amendment to an agreement or contract that reduces the projected economic benefits calculated at the time the agreement or contract was executed by 0.50 or more or that results in an economic benefit ratio below a statutorily required level for receipt of funds is subject to the 10-day notice and objection procedures set forth in this section. Any such amended agreement or contract must also provide for a proportionate reduction in the award amount. If the chair or vice chair of the Legislative Budget Commission,

20-00790B-15 20151214

the President of the Senate, or the Speaker of the House of
Representatives timely advises the Governor, in writing, that
such action or proposed action exceeds the delegated authority
of the Governor or is contrary to legislative policy or intent,
the Governor shall instruct the department to immediately
suspend any action proposed or taken until the Legislative
Budget Commission or the Legislature makes a determination on
the project.

 $\underline{(10)}$ (6) The department is authorized to adopt rules to implement this section.

Section 5. Paragraph (b) of subsection (1), paragraph (e) of subsection (3), paragraphs (a) and (d) of subsection (5), and subsection (7) of section 288.1045, Florida Statutes, are amended to read:

288.1045 Qualified defense contractor and space flight business tax refund program.—

- (1) DEFINITIONS.—As used in this section:
- (b) "Average <u>private sector</u> wage in the area" means the average of all <u>private sector</u> wages and salaries in the state, the county, or in the standard metropolitan area in which the business unit is located.
- (3) APPLICATION PROCESS; REQUIREMENTS; AGENCY DETERMINATION.—
- (e) To qualify for review by the department, the application of an applicant must, at a minimum, establish the following to the satisfaction of the department:
- 1. The jobs proposed to be provided under the application, pursuant to subparagraph (b)6., subparagraph (c)6., or subparagraph (j)6., must pay an estimated annual average wage

20-00790B-15 20151214

equaling at least 115 percent of the average <u>private sector</u> wage in the area where the project is to be located.

- 2. The consolidation of a Department of Defense contract must result in a net increase of at least 25 percent in the number of jobs at the applicant's facilities in this state or the addition of at least 80 jobs at the applicant's facilities in this state.
- 3. The conversion of defense production jobs to nondefense production jobs must result in net increases in nondefense employment at the applicant's facilities in this state.
- 4. The Department of Defense contract or the space flight business contract cannot allow the business to include the costs of relocation or retooling in its base as allowable costs under a cost-plus, or similar, contract.
- 5. A business unit of the applicant must have derived not less than 60 percent of its gross receipts in this state from Department of Defense contracts or space flight business contracts over the applicant's last fiscal year, and must have derived not less than an average of 60 percent of its gross receipts in this state from Department of Defense contracts or space flight business contracts over the 5 years preceding the date an application is submitted pursuant to this section. This subparagraph does not apply to any application for certification based on a contract for reuse of a defense-related facility.
- 6. The reuse of a defense-related facility must result in the creation of at least 100 jobs at such facility.
- 7. A new space flight business contract or the consolidation of a space flight business contract must result in net increases in space flight business employment at the

437

438

439

440

441

442

443

444

445

446

447

448

449

450451

452

453

454

455

456

457

458

459

460

461

462

463

464

20-00790B-15 20151214

applicant's facilities in this state.

- (5) ANNUAL CLAIM FOR REFUND. -
- (a) To be eligible to claim any scheduled tax refund, qualified applicants who have entered into a written agreement with the department pursuant to subsection (4) and who have entered into a valid new Department of Defense contract, entered into a valid new space flight business contract, commenced the consolidation of a space flight business contract, commenced the consolidation of a Department of Defense contract, commenced the conversion of defense production jobs to nondefense production jobs, or entered into a valid contract for reuse of a defenserelated facility must apply by January 31 of each fiscal year to the department for tax refunds scheduled to be paid from the appropriation for the fiscal year that begins on July 1 following the January 31 claims-submission date. The department may, upon written request, grant up to a 60-day 30-day extension of the filing date. The application must include a notarized signature of an officer of the applicant.
- (d) The department, with assistance from the Department of Revenue, shall, by June 30 following the scheduled date for submitting the tax refund claim, specify by written order the approval or disapproval of the tax refund claim and, if approved, the amount of the tax refund that is authorized to be paid to the qualified applicant for the annual tax refund. The department may grant up to a 60-day an extension of this date upon the request of the qualified applicant for the purpose of filing additional information in support of the claim.
- (7) EXPIRATION.—An applicant may not be certified as qualified under this section after June 30, 2020 2014. A tax

20-00790B-15 20151214

refund agreement existing on that date shall continue in effect in accordance with its terms.

Section 6. Paragraphs (c) and (k) of subsection (2), paragraph (b) of subsection (4), and paragraphs (a), (e), and (f) of subsection (6) of section 288.106, Florida Statutes, are amended to read:

288.106 Tax refund program for qualified target industry businesses.—

- (2) DEFINITIONS.—As used in this section:
- (c) "Average private sector wage in the area" means the statewide private sector average wage or the average of all private sector wages and salaries in the county or in the standard metropolitan area in which the business is located.
- (k) "Local financial support exemption option" means the option to exercise an exemption from the local financial support requirement available to <u>an</u> <u>any</u> applicant whose project is located in a brownfield area, a rural city, or a rural community. Any applicant that exercises this option is not eligible for more than 80 percent of the total tax refunds allowed such applicant under this section.
 - (4) APPLICATION AND APPROVAL PROCESS.-
- (b) To qualify for review by the department, the application of a target industry business must, at a minimum, establish the following to the satisfaction of the department:
- 1.a. The jobs proposed to be created under the application, pursuant to subparagraph (a)4., must pay an estimated annual average wage equaling at least 115 percent of the average private sector wage in the area where the business is to be located or the statewide private sector average wage. The

495

496

497

498

499

500

501

502

503

504

505

506

507508

509

510

511

512

513

514515

516

517

518

519

520

521

522

20-00790B-15 20151214

governing board of the local governmental entity providing the local financial support of the jurisdiction where the qualified target industry business is to be located shall notify the department and Enterprise Florida, Inc., which calculation of the average private sector wage in the area must be used as the basis for the business's wage commitment. In determining the average annual wage, the department shall include only new proposed jobs, and wages for existing jobs shall be excluded from this calculation.

- b. The department may waive the average wage requirement at the request of the local governing body recommending the project and Enterprise Florida, Inc. The department may waive the wage requirement for a project located in a brownfield area designated under s. 376.80, in a rural city, in a rural community, in an enterprise zone, or for a manufacturing project at any location in the state if the jobs proposed to be created pay an estimated annual average wage equaling at least 100 percent of the average private sector wage in the area where the business is to be located, only if the merits of the individual project or the specific circumstances in the community in relationship to the project warrant such action. If the local governing body and Enterprise Florida, Inc., make such a recommendation, it must be transmitted in writing with, and the specific justification for the waiver recommendation must be explained. If the department elects to waive the wage requirement, the waiver must be stated in writing with, and the reasons for granting the waiver must be explained.
- 2. The target industry business's project must result in the creation of at least 10 jobs at the project and, in the case

20-00790B-15 20151214

of an expansion of an existing business, must result in a net increase in employment of at least 10 percent at the business. At the request of the local governing body recommending the project and Enterprise Florida, Inc., the department may waive this requirement for a business in a rural community or enterprise zone if the merits of the individual project or the specific circumstances in the community in relationship to the project warrant such action. If the local governing body and Enterprise Florida, Inc., make such a request, the request must be transmitted in writing with an explanation of, and the specific justification for the request must be explained. If the department elects to grant the request, the grant must be stated in writing and explain, and the reason for granting the request must be explained.

- 3. The business activity or product for the applicant's project must be within an industry identified by the department as a target industry business that contributes to the economic growth of the state and the area in which the business is located, that produces a higher standard of living for residents of this state in the new global economy, or that can be shown to make an equivalent contribution to the area's and state's economic progress.
 - (6) ANNUAL CLAIM FOR REFUND.-
- (a) To be eligible to claim any scheduled tax refund, a qualified target industry business that has entered into a tax refund agreement with the department under subsection (5) must apply by January 31 of each fiscal year to the department for the tax refund scheduled to be paid from the appropriation for the fiscal year that begins on July 1 following the January 31

553

554

555

556

557

558

559

560

561

562

563

564

565

566

567

568569

570

571

572

573574

575

576

577578

579

580

20-00790B-15 20151214

claims-submission date. The department may, upon written request, grant \underline{up} to a $\underline{60-day}$ extension of the filing date.

- (e) A prorated tax refund, less a 5 percent penalty, shall be approved for a qualified target industry business if all other applicable requirements have been satisfied and the business proves to the satisfaction of the department that:
- 1. It has achieved at least 80 percent of its projected employment; and
- 2. The average wage paid by the business is at least 90 percent of that the average wage specified in the tax refund agreement. However, the average wage may not be, but in no case less than 115 percent of the average private sector wage in the area available at the time of certification; or, if the business requested the additional per-job tax refund authorized in paragraph (3)(b) for wages of at least 150 percent of the average private sector wage in the area available at the time of certification, less than 135 percent of the average private sector wage in the area available at the time of certification; τ or if the business requested the additional per-job tax refund authorized in paragraph (3)(b) for wages of at least 150 percent or 200 percent of the average private sector wage in the area available at the time of certification, less than 180 percent of the average private sector wage in the area available at the time of certification if the business requested the additional per-job tax refund authorized in paragraph (3)(b) for wages above those levels. The prorated tax refund shall be calculated by multiplying the tax refund amount for which the qualified target industry business would have been eligible, if all

20-00790B-15 20151214

applicable requirements had been satisfied, by the percentage of the average employment specified in the tax refund agreement which was achieved, and by the percentage of the average wages specified in the tax refund agreement which was achieved.

(f) The department, with such assistance as may be required from the Department of Revenue, shall, by June 30 following the scheduled date for submission of the tax refund claim, specify by written order the approval or disapproval of the tax refund claim and, if approved, the amount of the tax refund that is authorized to be paid to the qualified target industry business for the annual tax refund. The department may grant up to a 60-day an extension of this date on the request of the qualified target industry business for the purpose of filing additional information in support of the claim.

Section 7. Paragraph (d) of subsection (1) and paragraph (b) of subsection (3) of section 288.107, Florida Statutes, are amended to read:

288.107 Brownfield redevelopment bonus refunds.-

- (1) DEFINITIONS.—As used in this section:
- (d) "Eligible business" means:
- 1. A qualified target industry business as defined in s. 288.106(2); or
- 2. A business that can demonstrate that it has made a fixed capital investment of at least \$2 million in mixed-use business activities, including multiunit housing, commercial, retail, and industrial in brownfield areas eligible for bonus refunds, and that provides benefits to its employees.
- (3) CRITERIA.—The minimum criteria for participation in the brownfield redevelopment bonus refund are:

20-00790B-15 20151214

(b) The completion of a fixed capital investment of at least \$2 million in mixed-use business activities, including multiunit housing, commercial, retail, and industrial in brownfield areas eligible for bonus refunds, by an eligible business applying for a refund under paragraph (2) (b) which provides benefits to its employees. As used in this paragraph, the term "fixed capital investment" does not include state funds used for the capital investment, including state funds appropriated to public and private entities.

Section 8. Subsections (2), (3), and (4) of section 288.1088, Florida Statutes, are amended to read:

288.1088 Quick Action Closing Fund.-

- (2) There is created within the department the Quick Action Closing Fund. Except as provided in subsection (3), projects eligible for receipt of funds from the Quick Action Closing Fund must shall:
 - (a) Be in an industry as referenced in s. 288.106.
- (b) Have a positive economic benefit ratio of at least $\frac{4 \text{ to}}{1 \text{ 5 to } 1}$.
- (c) Be an inducement to the project's location or expansion in the state.
- (d) Pay an average annual wage of at least 125 percent of the <u>average</u> areawide or statewide private sector average wage <u>in</u> the area. As used in this section, the term "average private sector wage in the area" means the average of all private sector wages in the county or in the standard metropolitan area in which the project is located as determined by the department.
- (e) Be supported by the local community in which the project is to be located.

640

641

642

643

644

645

646647

648649

650

651

652

653

654

655

656

657

658659

660

661

662

663

664665

666

667

20-00790B-15 20151214

(3) (a) The department and Enterprise Florida, Inc., shall jointly review applications pursuant to s. 288.061 and determine the eligibility of each project consistent with the criteria in subsection (2).

- (b) If the local governing body and Enterprise Florida,
 Inc., decide to request a waiver of the criteria in subsection
 (2), such request must be transmitted in writing to the
 department with an explanation of the specific justification for
 the request. If the department approves the request, the
 decision must be stated in writing with an explanation of the
 reason for approving the request.
- (c) The department may not waive more than two of the criteria in subsection (2), and a waiver may

Waiver of these criteria may be considered only under the following criteria:

- 1. <u>If the department determines the existence of</u> Based on extraordinary circumstances;
- 2. In order to mitigate the impact of the conclusion of the space shuttle program; or
- 3. In rural areas of opportunity if the project would significantly benefit the local or regional economy.
 - (d) The criteria in subsection (2) may not be waived if:
 - a. The economic benefit ratio would be below 2 to 1; or
- b. The average annual wage would be below 100 percent of the average private sector wage in the area.
- (e) The criteria that the incentive be an inducement to the project's location or expansion in this state may not be waived.
- (4) (b) The department shall evaluate individual proposals for high-impact business facilities. Such evaluation must

669

670

671

672

673

674

675

676

677678

679

680

681

682

683

684

685

686

687

688

689

690

691692

693

694

695

696

20-00790B-15 20151214

include, but need not be limited to:

- (a) 1. A description of the type of facility or infrastructure, its operations, and the associated product or service associated with the facility.
- (b) 2. The minimum and maximum number of full-time-equivalent jobs that will be created by the facility and the total estimated average annual wages of those jobs or, in the case of privately developed rural infrastructure, the types of business activities and jobs stimulated by the investment.
- $\underline{\text{(c)}}$ The cumulative amount of investment to be dedicated to the facility within a specified period.
- (d) 4. A statement of any special impacts the facility is expected to stimulate in a particular business sector in the state or regional economy or in the state's universities and community colleges.
- (e) 5. A statement of the role the incentive is expected to play in the decision of the applicant business to locate or expand in this state or for the private investor to provide critical rural infrastructure.
- $\underline{\text{(f)}}_{6}$. A report evaluating the quality and value of the company submitting a proposal. The report must include:
- 1.a. A financial analysis of the company, including an evaluation of the company's short-term liquidity ratio as measured by its assets to liability, the company's profitability ratio, and the company's long-term solvency as measured by its debt-to-equity ratio;
 - 2.b. The historical market performance of the company;
- 3.e. A review of any independent evaluations of the company;

20-00790B-15 20151214

 $\underline{\text{4.d.}}$ A review of the latest audit of the company's financial statement and the related auditor's management letter; and

- 5.e. A review of any other types of audits that are related to the internal and management controls of the company.
- (c) 1. Within 7 business days after evaluating a project, the department shall recommend to the Governor approval or disapproval of a project for receipt of funds from the Quick Action Closing Fund. In recommending a project, the department shall include proposed performance conditions that the project must meet to obtain incentive funds.
- 2. The Governor may approve projects without consulting the Legislature for projects requiring less than \$2 million in funding.
- 3. For projects requiring funding in the amount of \$2 million to \$5 million, the Governor shall provide a written description and evaluation of a project recommended for approval to the chair and vice chair of the Legislative Budget Commission at least 10 days prior to giving final approval for a project. The recommendation must include proposed performance conditions that the project must meet in order to obtain funds.
- 4. If the chair or vice chair of the Legislative Budget Commission or the President of the Senate or the Speaker of the House of Representatives timely advises the Executive Office of the Governor, in writing, that such action or proposed action exceeds the delegated authority of the Executive Office of the Governor or is contrary to legislative policy or intent, the Executive Office of the Governor shall void the release of funds and instruct the department to immediately change such action or

727

728729

730

731

732

733

734

735

736

737

738

739

740

741

742

743

744

745

746

747

748

749750

751

752

753

754

20-00790B-15 20151214

proposed action until the Legislative Budget Commission or the Legislature addresses the issue. Notwithstanding such requirement, any project exceeding \$5 million must be approved by the Legislative Budget Commission prior to the funds being released.

(5) (d) Upon the approval of the Governor, the department and the business shall enter into a contract that sets forth the conditions for payment of moneys from the fund. Such payment may not be made to the business until the scheduled goals have been achieved. The contract must include the total amount of funds awarded; the minimum and maximum amount of funds that may be awarded, if applicable; the performance conditions that must be met to obtain the award, including, but not limited to, net new employment in the state, average salary, and total capital investment incurred by the business, and the minimum and maximum number of jobs that will be created, if applicable; demonstrate a baseline of current service and a measure of enhanced capability; the methodology for validating performance; the schedule of payments from the fund; and sanctions for failure to meet performance conditions. The contract must provide that payment of moneys from the fund is contingent upon sufficient appropriation of funds by the Legislature.

Section 9. Paragraph (b) of subsection (2), paragraphs (a) and (d) of subsection (4), subsection (7), and paragraph (b) of subsection (8) of section 288.1089, Florida Statutes, are amended to read:

288.1089 Innovation Incentive Program. -

- (2) As used in this section, the term:
- (b) "Average private sector wage in the area" means the

20-00790B-15 20151214

statewide average wage in the private sector or the average of all private sector wages in the county or in the standard metropolitan area in which the project is located as determined by the department.

- (4) To qualify for review by the department, the applicant must, at a minimum, establish the following to the satisfaction of the department:
- (a) The jobs created by the project must pay an estimated annual average wage equaling at least 130 percent of the average private sector wage in the area. The department may waive this average wage requirement at the request of Enterprise Florida, Inc., for a project located in a rural area, a brownfield area, or an enterprise zone, when the merits of the individual project or the specific circumstances in the community in relationship to the project warrant such action. A recommendation for waiver by Enterprise Florida, Inc., must include a specific justification for the waiver and be transmitted to the department in writing. If the department elects to waive the wage requirement, the waiver must be stated in writing and explain and the reasons for granting the waiver must be explained.
- (d) For an alternative and renewable energy project in this state, the project must:
- 1. Demonstrate a plan for significant collaboration with an institution of higher education;
- 2. Provide the state, at a minimum, a cumulative break-even economic benefit within a 20-year period;
- 3. Include matching funds provided by the applicant or other available sources. The match requirement may be reduced or

20-00790B-15 20151214

waived in rural areas of opportunity or reduced in rural areas, brownfield areas, and enterprise zones;

- 4. Be located in this state; and
- 5. Provide at least 35 direct, new jobs that pay an estimated annual average wage that equals at least 130 percent of the average private sector wage in the area.
- (7) Upon receipt of the evaluation and recommendation from the department, the Governor shall approve or deny an award pursuant to s. 288.061. In recommending approval of an award, the department shall include proposed performance conditions that the applicant must meet in order to obtain incentive funds and any other conditions that must be met before the receipt of any incentive funds. The Governor shall consult with the President of the Senate and the Speaker of the House of Representatives before giving approval for an award. Upon review and approval of an award by the Legislative Budget Commission, the Executive Office of the Governor shall release the funds.

(8)

- (b) Additionally, agreements signed on or after July 1, 2009, must include the following provisions:
- 1. Notwithstanding subsection (4), a requirement that the jobs created by the recipient of the incentive funds pay an annual average wage at least equal to the relevant industry's annual average wage or at least 130 percent of the average private sector wage <u>in the area</u>, whichever is greater.
- 2. A reinvestment requirement. Each recipient of an award shall reinvest up to 15 percent of net royalty revenues, including revenues from spin-off companies and the revenues from the sale of stock it receives from the licensing or transfer of

814

815

816

817

818

819

820

821

822

823

824

825

826

827

828

829

830

831

832

833

834

835

836

837

838

839

840

841

20-00790B-15 20151214

inventions, methods, processes, and other patentable discoveries conceived or reduced to practice using its facilities in Florida or its Florida-based employees, in whole or in part, and to which the recipient of the grant becomes entitled during the 20 years following the effective date of its agreement with the department. Each recipient of an award also shall reinvest up to 15 percent of the gross revenues it receives from naming opportunities associated with any facility it builds in this state. Reinvestment payments shall commence no later than 6 months after the recipient of the grant has received the final disbursement under the contract and shall continue until the maximum reinvestment, as specified in the contract, has been paid. Reinvestment payments shall be remitted to the department for deposit in the Biomedical Research Trust Fund for companies specializing in biomedicine or life sciences, or in the Economic Development Trust Fund for companies specializing in fields other than biomedicine or the life sciences. If these trust funds no longer exist at the time of the reinvestment, the state's share of reinvestment shall be deposited in their successor trust funds as determined by law. Each recipient of an award shall annually submit a schedule of the shares of stock held by it as payment of the royalty required by this paragraph and report on any trades or activity concerning such stock. Each recipient's reinvestment obligations survive the expiration or termination of its agreement with the state.

- 3. Requirements for the establishment of internship programs or other learning opportunities for educators and secondary, postsecondary, graduate, and doctoral students.
 - 4. A requirement that the recipient submit quarterly

20-00790B-15 20151214

reports and annual reports related to activities and performance to the department, according to standardized reporting periods.

- 5. A requirement for an annual accounting to the department of the expenditure of funds disbursed under this section.
 - 6. A process for amending the agreement.

Section 10. Subsection (1) is amended and subsection (5) is added to section 288.905, Florida Statutes, to read:

288.905 President and employees of Enterprise Florida, Inc.-

- (1) The board of directors of Enterprise Florida, Inc., shall appoint a president, subject to confirmation by the Senate, who shall serve at the pleasure of the Governor. The president shall also be known as the "secretary of commerce" and shall serve as the Governor's chief negotiator for business recruitment and business expansion.
- (5) For a period of 2 years following vacation of office, a former president may not receive compensation for personally representing before the legislative or executive branch of state government an entity that applied for funding, received state funds, or negotiated with Enterprise Florida, Inc., for the receipt of state funds, regardless of whether the entity actually received any state funds.

Section 11. The changes made to s. 288.905, Florida Statutes, apply only to presidents who are appointed or reappointed on or after July 1, 2015.

Section 12. Section 288.9937, Florida Statutes, is amended to read:

288.9937 Evaluation of programs.—The Office of Economic and Demographic Research and the Office of Program Policy Analysis

872

873

874

875

876

877

878

879

880 881

882883

884

885

886

20-00790B-15 20151214

and Government Accountability shall analyze and τ evaluate, and determine the economic benefits, as defined in s. 288.005, of the first 3 years of the Microfinance Loan Program and the Microfinance Guarantee Program. The analysis by the Office of Economic and Demographic Research must also determine the economic benefits, as defined in s. 288.005, evaluate the number of jobs created, the increase or decrease in personal income, and the impact on state gross domestic product from the direct, indirect, and induced effects of the state's investment. The analysis by the Office of Program Policy Analysis and Government Accountability must also identify any inefficiencies in the programs and provide recommendations for changes to the programs. Each The office shall submit a report to the President of the Senate and the Speaker of the House of Representatives by January 15 1, 2018. This section expires January 31, 2018. Section 13. This act shall take effect July 1, 2015.

Page 31 of 31