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1	A bill to be entitled
2	An act relating to public-private partnerships;
3	amending s. 20.60, F.S.; creating the Division of
4	Public-Private Partnerships within the Department of
5	Economic Opportunity; providing duties of the
6	division; amending s. 287.055, F.S.; authorizing
7	certain design-build contracts to be awarded using
8	public-private partnerships; amending s. 287.05712,
9	F.S.; revising definitions; authorizing a responsible
10	public entity to alter the statutory timeframe for
11	accepting proposals for a project under certain
12	circumstances; deleting a provision that requires
13	approval of the local governing body before a school
14	board enters into a comprehensive agreement; revising
15	the conditions necessary for a responsible public
16	entity to approve a comprehensive agreement; requiring
17	an entity that submits an unsolicited proposal to pay
18	a specified initial fee and additional amounts if the
19	fee does not cover certain costs; specifying payment
20	methods; deleting provisions relating to notice to
21	affected local jurisdictions; providing that fees
22	imposed by a private entity must be applied as set
23	forth in the comprehensive agreement; restricting
24	provisions in financing agreements that could result
25	in a responsible public entity's losing ownership of
26	property; requiring a responsible public entity to
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27	comply with specific financial obligations; providing
28	effective dates.
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30	Be It Enacted by the Legislature of the State of Florida:
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32	Section 1. Effective October 1, 2015, paragraph (f) is
33	added to subsection (3) and paragraph (d) is added to subsection
34	(5) of section 20.60, Florida Statutes, to read:
35	20.60 Department of Economic Opportunity; creation; powers
36	and duties
37	(3) The following divisions of the Department of Economic
38	Opportunity are established:
39	(f) The Division of Public-Private Partnerships.
40	(5) The divisions within the department have specific
41	responsibilities to achieve the duties, responsibilities, and
42	goals of the department. Specifically:
43	(d) The Division of Public-Private Partnerships shall:
44	1. Develop guidelines and best practices that must be
45	updated once every 2 years for the creation and management of
46	public-private partnerships.
47	2. Assist responsible public entities in the creation and
48	management of public-private partnerships.
49	Section 2. Paragraph (c) of subsection (9) of section
50	287.055, Florida Statutes, is amended to read:
51	287.055 Acquisition of professional architectural,
52	engineering, landscape architectural, or surveying and mapping
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53 services; definitions; procedures; contingent fees prohibited; 54 penalties.-

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(9) APPLICABILITY TO DESIGN-BUILD CONTRACTS.-

56 (C) Except as otherwise provided in s. 337.11(7), the 57 Department of Management Services shall adopt rules for the 58 award of design-build contracts to be followed by state 59 agencies. Each other agency must adopt rules or ordinances for 60 the award of design-build contracts. Municipalities, political subdivisions, school districts, and school boards shall award 61 62 design-build contracts by the use of a competitive proposal 63 selection process as described in this subsection, by the use of a public-private partnership as described in s. 287.05712, or by 64 the use of a qualifications-based selection process pursuant to 65 subsections (3), (4), and (5) for entering into a contract 66 67 whereby the selected firm will, subsequent to competitive negotiations, establish a guaranteed maximum price and 68 69 guaranteed completion date. If the procuring agency elects the 70 option of qualifications-based selection, during the selection 71 of the design-build firm the procuring agency shall employ or 72 retain a licensed design professional appropriate to the project 73 to serve as the agency's representative. Procedures for the use 74 of a competitive proposal selection process must include as a 75 minimum the following:

76 1. The preparation of a design criteria package for the77 design and construction of the public construction project.

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The qualification and selection of no fewer than three

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79 design-build firms as the most qualified, based on the 80 qualifications, availability, and past work of the firms, 81 including the partners or members thereof.

3. The criteria, procedures, and standards for the
evaluation of design-build contract proposals or bids, based on
price, technical, and design aspects of the public construction
project, weighted for the project.

4. The solicitation of competitive proposals, pursuant to a design criteria package, from those qualified design-build firms and the evaluation of the responses or bids submitted by those firms based on the evaluation criteria and procedures established prior to the solicitation of competitive proposals.

91 5. For consultation with the employed or retained design 92 criteria professional concerning the evaluation of the responses 93 or bids submitted by the design-build firms, the supervision or 94 approval by the agency of the detailed working drawings of the 95 project; and for evaluation of the compliance of the project 96 construction with the design criteria package by the design 97 criteria professional.

98 6. In the case of public emergencies, for the agency head
99 to declare an emergency and authorize negotiations with the best
100 qualified design-build firm available at that time.

Section 3. Subsections (8) through (15) of section 287.05712, Florida Statutes, are renumbered as subsections (7) through (14), respectively, and paragraphs (j) and (l) of subsection (1), subsections (4) and (5), paragraphs (a) and (b) Page 4 of 14

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105 of subsection (6), and present subsections (7), (10), and (11) 106 of that section are amended to read: 107 287.05712 Public-private partnerships.-DEFINITIONS.-As used in this section, the term: 108 (1)109 "Responsible public entity" means a county, (j) 110 municipality, school district, special district, Florida College 111 System institution, or state university board, or any other 112 political subdivision of the state; a public body corporate and 113 politic; or a regional entity that serves a public purpose and is authorized to develop or operate a qualifying project. 114 "Service contract" means a contract between a 115 (1) responsible public entity and the private entity which defines 116 the terms of the services to be provided with respect to a 117 118 qualifying project. 119 PROCUREMENT PROCEDURES.-A responsible public entity (4) 120 may receive unsolicited proposals or may solicit proposals for 121 qualifying projects and may thereafter enter into an agreement 122 with a private entity, or a consortium of private entities, for 123 the building, upgrading, operating, ownership, or financing of 124 facilities. The responsible public entity may establish a 125 (a) 126 reasonable application fee for the submission of an unsolicited proposal under this section. The fee must be sufficient to pay 127 128 the costs of evaluating the proposal. The responsible public 129 entity may engage the services of a private consultant to assist in the evaluation. 130 Page 5 of 14

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131 (b) The responsible public entity may request a proposal 132 from private entities for a public-private project or, if the 133 public entity receives an unsolicited proposal for a public-134 private project and the public entity intends to enter into a 135 comprehensive agreement for the project described in such 136 unsolicited proposal, the public entity shall publish notice in 137 the Florida Administrative Register and a newspaper of general 138 circulation at least once a week for 2 weeks stating that the public entity has received a proposal and will accept other 139 proposals for the same project. The timeframe within which the 140 public entity may accept other proposals shall be determined by 141 142 the public entity on a project-by-project basis based upon the 143 complexity of the project and the public benefit to be gained by 144 allowing a longer or shorter period of time within which other 145 proposals may be received; however, the timeframe for allowing 146 other proposals must be at least 21 days, but no more than 120 days, after the initial date of publication. If approved by 147 148 majority vote of the responsible public entity's governing body, 149 the responsible public entity may alter the timeframe for 150 accepting proposals to more adequately suit the needs of the 151 project. A copy of the notice must be mailed to each local government in the affected area. 152 153 (c) A responsible public entity that is a school board may 154 enter into a comprehensive agreement only with the approval of 155 the local governing body. 156 (c) (d) Before approving a comprehensive agreement Page 6 of 14

157 approval, the responsible public entity must determine that the 158 proposed project:

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1. Is in the public's best interest.

160 2. Is for a facility that is owned by the responsible 161 public entity or for a facility for which ownership will be 162 conveyed to the responsible public entity.

163 3. Has adequate safeguards in place to ensure that 164 additional costs or service disruptions are not imposed on the 165 public in the event of material default or cancellation of the 166 agreement by the responsible public entity.

4. Has adequate safeguards in place to ensure that the
responsible public entity or private entity has the opportunity
to add capacity to the proposed project or other facilities
serving similar predominantly public purposes.

5. Will be owned by the responsible public entity upon completion, expiration, or termination of the <u>comprehensive</u> agreement, including expiration or termination of any ground lease related to the project between the responsible public entity and the private entity, and upon payment of the amounts financed.

177 <u>(d) (e)</u> Before signing a comprehensive agreement, the 178 responsible public entity must consider a reasonable finance 179 plan that is consistent with subsection <u>(10)</u> <del>(11)</del>; the project 180 cost; revenues by source; available financing; major 181 assumptions; internal rate of return on private investments, if 182 governmental funds are assumed in order to deliver a cost-

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183 feasible project; and a total cash-flow analysis beginning with 184 the implementation of the project and extending for the term of 185 the agreement.

(e) (f) In considering an unsolicited proposal, the 186 187 responsible public entity may require from the private entity a 188 technical study prepared by a nationally recognized expert with 189 experience in preparing analysis for bond rating agencies. In 190 evaluating the technical study, the responsible public entity may rely upon internal staff reports prepared by personnel 191 familiar with the operation of similar facilities or the advice 192 of external advisors or consultants who have relevant 193 194 experience.

(5) PROJECT APPROVAL REQUIREMENTS.—An unsolicited proposal from a private entity for approval of a qualifying project must be accompanied by the following material and information, unless waived by the responsible public entity:

(a) A description of the qualifying project, including the
conceptual design of the facilities or a conceptual plan for the
provision of services, and a schedule for the initiation and
completion of the qualifying project.

(b) A description of the method by which the private
entity proposes to secure the necessary property interests that
are required for the qualifying project.

(c) A description of the private entity's general plans for financing the qualifying project, including the sources of the private entity's funds and the identity of any dedicated Page 8 of 14

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revenue source or proposed debt or equity investment on behalf of the private entity. The name and address of a person who may be contacted (d) for additional information concerning the proposal. (e) The proposed user fees, lease payments, or other service payments over the term of a comprehensive agreement, and the methodology for and circumstances that would allow changes to the user fees, lease payments, and other service payments over time. (f) An entity that submits an unsolicited proposal to a public entity shall concurrently pay an initial fee of \$50,000 as follows: 1. Payment shall be made by cash, cashier's check, or other noncancelable instrument. Personal checks may not be accepted. 2. If the initial fee does not cover the responsible public entity's costs to evaluate the unsolicited proposal, the responsible public entity shall request in writing the additional amounts required. The private entity shall pay the requested additional amounts within 30 days after receipt of the notice. Failure to pay the additional fee shall result in the proposal's being rejected. (q) - (f) Additional material or information that the responsible public entity reasonably requests. Any pricing or financial terms included pursuant to this subsection must be

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specific as to if and when such pricing or terms expire.

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(6) PROJECT QUALIFICATION AND PROCESS.-

(a) The private entity must meet the minimum standards
contained in the responsible public entity's guidelines for
qualifying professional services and contracts for traditional
procurement projects.

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(b) The responsible public entity must:

241 Ensure that provision is made for the private entity's 1. 242 performance and payment of subcontractors, including, but not 243 limited to, surety bonds, letters of credit, parent company guarantees, and lender and equity partner guarantees. For the 244 components of the qualifying project which involve construction 245 246 performance and payment, bonds are required and are subject to 247 the recordation, notice, suit limitation, and other requirements of s. 255.05. 248

249 2. Ensure the most efficient pricing of the security
250 package that provides for the performance and payment of
251 subcontractors.

252 3. Ensure that provision is made for the transfer of the
 253 private entity's obligations if the comprehensive agreement
 254 addresses termination upon is terminated or a material default
 255 of the comprehensive agreement occurs.

256 (7) NOTICE TO AFFECTED LOCAL JURISDICTIONS.—
257 (a) The responsible public entity must notify each
258 affected local jurisdiction by furnishing a copy of the proposal
259 to each affected local jurisdiction when considering a proposal
260 for a qualifying project.

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261	(b) Each affected local jurisdiction that is not a
262	responsible public entity for the respective qualifying project
263	may, within 60 days after receiving the notice, submit in
264	writing any comments to the responsible public entity and
265	indicate whether the facility is incompatible with the local
266	comprehensive plan, the local infrastructure development plan,
267	the capital improvements budget, any development of regional
268	impact processes or timelines, or other governmental spending
269	plan. The responsible public entity shall consider the comments
270	of the affected local jurisdiction before entering into a
271	comprehensive agreement with a private entity. If an affected
272	local jurisdiction fails to respond to the responsible public
273	entity within the time provided in this paragraph, the
274	nonresponse is deemed an acknowledgment by the affected local
275	jurisdiction that the qualifying project is compatible with the
276	local comprehensive plan, the local infrastructure development
277	plan, the capital improvements budget, or other governmental
278	spending plan.
279	(9) <del>(10)</del> FEES.—An agreement entered into pursuant to this
280	section may authorize the private entity to impose fees to
281	members of the public for the use of the facility. The following
282	provisions apply to the agreement:
283	(a) The responsible public entity may develop new
284	facilities or increase capacity in existing facilities through

285 agreements with public-private partnerships.

286 (b)

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The public-private partnership agreement must ensure

that the facility is properly operated, maintained, or improved in accordance with standards set forth in the comprehensive agreement.

(c) The responsible public entity may lease existing fee for-use facilities through a public-private partnership
 agreement.

(d) Any revenues must be <u>authorized by and applied in the</u> manner set forth in the comprehensive agreement regulated by the responsible public entity pursuant to the comprehensive agreement.

(e) A negotiated portion of revenues from fee-generating
 uses <u>may</u> must be returned to the public entity over the life of
 the agreement.

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(10) <del>(11)</del> FINANCING.-

(a) A private entity may enter into a private-source financing agreement between financing sources and the private entity. A financing agreement and any liens on the property or facility must be paid in full at the applicable closing that transfers ownership or operation of the facility to the responsible public entity at the conclusion of the term of the comprehensive agreement.

308 (b) The responsible public entity may lend funds to 309 private entities that construct projects containing facilities 310 that are approved under this section.

311 (c) The responsible public entity may use innovative 312 finance techniques associated with a public-private partnership Page 12 of 14

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313 under this section, including, but not limited to, federal loans 314 as provided in Titles 23 and 49 C.F.R., commercial bank loans, 315 and hedges against inflation from commercial banks or other private sources. In addition, the responsible public entity may 316 317 provide its own capital or operating budget to support a 318 qualifying project. The budget may be from any legally 319 permissible funding sources of the responsible public entity, 320 including the proceeds of debt issuances. A responsible public 321 entity may use the model financing agreement provided in s. 489.145(6) for its financing of a facility owned by a 322 responsible public entity. A financing agreement may not require 323 324 the responsible public entity to indemnify the financing source, 325 subject the responsible public entity's facility to liens in 326 violation of s. 11.066(5), or secure financing of by the 327 responsible public entity by a mortgage on, or security interest 328 in, the real or tangible personal property of the responsible 329 public entity in a manner that could result in the loss of the 330 fee ownership of the property by the responsible public entity with a pledge of security interest, and any such provision is 331 332 void.

(d) A responsible public entity shall <u>comply with its</u>
<u>financial and payment obligations in accordance with the terms</u>
<u>of the comprehensive agreement and shall appropriate sufficient</u>
<u>funds to satisfy such obligations from the sources and in the</u>
<u>manner provided in the comprehensive agreement, subject to the</u>
<u>express terms and conditions of the comprehensive agreement,</u>

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339	including any prioritization of security or payment, conditional
340	or discretionary appropriation undertakings, and existing and
341	reserved contractual obligations and rights appropriate on a
342	priority basis as required by the comprehensive agreement a
343	contractual payment obligation, annual or otherwise, from the
344	enterprise or other government fund from which the qualifying
345	projects will be funded. This required payment obligation must
346	be appropriated before other noncontractual obligations payable
347	from the same enterprise or other government fund.
348	Section 4. Except as otherwise expressly provided in this
349	act, this act shall take effect July 1, 2015.

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