| | LEGISLATIVE ACTION | |
|------------|--------------------|-------|
| Senate | | House |
| Comm: RS | | |
| 04/08/2015 | | |
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Appropriations Subcommittee on General Government (Lee) recommended the following:

Senate Amendment (with title amendment)

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Delete lines 82 - 456

and insert:

Section 1. Present subsections (2) through (5) of section 507.01, Florida Statutes, are redesignated as subsections (3) through (6), respectively, present subsections (9) through (11) of that section are redesignated as subsections (10) through (12), respectively, present subsections (12) and (13) of that section are redesignated as subsections (14) and (15),

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respectively, new subsections (2), (9), and (13) are added to that section, and present subsections (6) and (9) are amended, to read:

- 507.01 Definitions.—As used in this chapter, the term:
- (2) "Additional services" means any additional transportation of household goods which is performed by a mover, is not specifically included in a binding estimate or contract, and results in a charge to the shipper.
- (6) "Estimate" means a written document that sets forth the total costs and describes the basis of those costs, relating to a shipper's household move, including, but not limited to, the loading, transportation or shipment, and unloading of household goods and accessorial services.
- (9) "Impracticable operations" means conditions arising after execution of a contract for household moving services which make it impractical for a mover to perform pickup or delivery services for a household move.
- (10) (9) "Mover" means a person who, for compensation, contracts for or engages in the loading, transportation or shipment, or unloading of household goods as part of a household move. The term does not include a postal, courier, envelope, or package service that, or a person labor who, does not advertise itself as a mover or moving service.
- (13) "Personal laborer" means an individual hired directly by the shipper to assist in the loading and unloading of the shipper's own household goods. The term does not include any individual who has contracted with or is compensated by a thirdparty or whose services are brokered as part of a household move.

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Section 2. Subsection (3) of section 507.02, Florida Statutes, is amended to read:

507.02 Construction; intent; application.-

(3) This chapter is intended to provide consistency and transparency in moving practices and to secure the satisfaction and confidence of shippers and members of the public when using a mover.

Section 3. Subsections (1), (3), (4), and (5) of section 507.04, Florida Statutes, are amended to read:

507.04 Required insurance coverages; liability limitations; valuation coverage. -

- (1) CARGO LIABILITY INSURANCE.-
- (a)1. Except as provided in paragraph (b), each mover operating in this state must maintain current and valid cargo liability insurance coverage of at least \$10,000 per shipment for the loss or damage of household goods resulting from the negligence of the mover or its employees or agents.
- 2. The mover must provide the department with evidence of liability insurance coverage before the mover is registered with the department under s. 507.03. All insurance coverage maintained by a mover must remain in effect throughout the mover's registration period. A mover's failure to maintain insurance coverage in accordance with this paragraph constitutes an immediate threat to the public health, safety, and welfare. If a mover fails to maintain insurance coverage, the department may immediately suspend the mover's registration or eligibility for registration, and the mover must immediately cease operating as a mover in this state. In addition, and notwithstanding the availability of any administrative relief pursuant to chapter

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120, the department may seek from the appropriate circuit court an immediate injunction prohibiting the mover from operating in this state until the mover complies with this paragraph, a civil penalty not to exceed \$5,000, and court costs.

- (b) A mover that operates two or fewer vehicles, in lieu of maintaining the cargo liability insurance coverage required under paragraph (a), may, and each moving broker must, maintain one of the following alternative coverages:
- 1. A performance bond in the amount of \$25,000, for which the surety of the bond must be a surety company authorized to conduct business in this state; or
- 2. A certificate of deposit in a Florida banking institution in the amount of \$25,000.

The original bond or certificate of deposit must be filed with the department and must designate the department as the sole beneficiary. The department must use the bond or certificate of deposit exclusively for the payment of claims to consumers who are injured by the fraud, misrepresentation, breach of contract, misfeasance, malfeasance, or financial failure of the mover or moving broker or by a violation of this chapter by the mover or broker. Liability for these injuries may be determined in an administrative proceeding of the department or through a civil action in a court of competent jurisdiction. However, claims against the bond or certificate of deposit must only be paid, in amounts not to exceed the determined liability for these injuries, by order of the department in an administrative proceeding. The bond or certificate of deposit is subject to successive claims, but the aggregate amount of these claims may

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not exceed the amount of the bond or certificate of deposit.

- (3) INSURANCE COVERAGES.—The insurance coverages required under paragraph (1)(a) and subsection (2) must be issued by an insurance company or carrier licensed to transact business in this state under the Florida Insurance Code as designated in s. 624.01. The department shall require a mover to present a certificate of insurance of the required coverages before issuance or renewal of a registration certificate under s. 507.03. The department shall be named as a certificateholder in the certificate and must be notified at least 10 days before cancellation of insurance coverage. A mover's failure to maintain insurance coverage constitutes an immediate threat to the public health, safety, and welfare. If a mover fails to maintain insurance coverage, the department may immediately suspend the mover's registration or eligibility for registration, and the mover must immediately cease operating as a mover in this state. In addition, and notwithstanding the availability of any administrative relief pursuant to chapter 120, the department may seek from the appropriate circuit court an immediate injunction prohibiting the mover from operating in this state until the mover complies with this paragraph, a civil penalty not to exceed \$5,000, and court costs.
- (4) LIABILITY LIMITATIONS; VALUATION RATES. A mover may not limit its liability for the loss or damage of household goods to a valuation rate that is less than 60 cents per pound per article. A provision of a contract for moving services is void if the provision limits a mover's liability to a valuation rate that is less than the minimum rate under this subsection. If a mover limits its liability for a shipper's goods, the mover must

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disclose the limitation, including the valuation rate, to the shipper in writing at the time that the estimate and contract for services are executed and before any moving or accessorial services are provided. The disclosure must also inform the shipper of the opportunity to purchase valuation coverage if the mover offers that coverage under subsection (5).

(5) VALUATION COVERAGE.—A mover shall may offer valuation coverage to compensate a shipper for the loss or damage of the shipper's household goods that are lost or damaged during a household move. If a mover offers valuation coverage, The coverage must indemnify the shipper for at least the cost of repair or replacement of the goods, unless waived or amended by the shipper. The shipper may waive or amend the valuation coverage, and the waiver must be made in a signed acknowledgment in the contract minimum valuation rate required under subsection (4). The mover must disclose the terms of the coverage to the shipper in writing, including any deductibles, within at the time that the binding estimate and again when the contract for services is are executed and before any moving or accessorial services are provided. The disclosure must inform the shipper of the cost of the valuation coverage, if any the valuation rate of the coverage, and the opportunity to reject the coverage. If valuation coverage compensates a shipper for at least the minimum valuation rate required under subsection (4), the coverage satisfies the mover's liability for the minimum valuation rate.

Section 4. Section 507.05, Florida Statutes, is amended to read:

507.05 Physical surveys, binding estimates, and contracts

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for service.—Before providing any moving or accessorial services, a contract and estimate must be provided to a prospective shipper in writing, must be signed and dated by the shipper and the mover, and must include:

- (1) PHYSICAL SURVEY.—A mover must conduct a physical survey of the household goods to be moved and provide the prospective shipper with a binding estimate of the cost of the move.
- (2) WAIVER OF SURVEY.—A shipper may elect to waive the physical survey, and such waiver must be in writing and signed by the shipper before the household goods are loaded. The mover shall retain a copy of the waiver as an addendum to the contract for service.
- (3) BINDING ESTIMATE.—Before executing a contract for service for a household move, and at least 48 hours before the scheduled time and date of a shipment of household goods, a mover must provide a binding estimate of the total charges, including, but not limited to, the loading, transportation or shipment, and unloading of household goods and accessorial services. The binding estimate shall be based on a physical survey conducted pursuant to subsection (1), unless waived pursuant to subsection (2).
- (a) The shipper may waive the binding estimate if the waiver is made by signed or electronic acknowledgment before the commencement of the 48-hour period before the household goods are loaded. The mover shall retain a copy of the waiver as an addendum to the contract for services. To be enforceable, a waiver executed under this paragraph must, at a minimum, include a statement in uppercase type that is at least 5 points larger than, and clearly distinguishable from, the rest of the text of

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the waiver or release containing the statement. The exact statement to be included in a waiver of a binding estimate to be used by all movers shall be determined by the department in rulemaking and must include a delineation of the specific rights that a shipper may lose by waiving the binding estimate.

- (b) The shipper may also waive the 48-hour period if the moving services requested commence within 48 hours of the shipper's initial contact with the mover contracted to perform the moving services.
- (c) At a minimum, the binding estimate must include all of the following:
- 1. The table of measures used by the mover or the mover's agent in preparing the estimate.
- 2. The date the estimate was prepared and the proposed date of the move, if any.
- 3. An itemized breakdown and description of services, and the total cost to the shipper of loading, transporting or shipping, unloading, and accessorial services.
- 4. A statement that the estimate is binding on the mover and the shipper and that the charges shown apply only to those services specifically identified in the estimate.
 - 5. Identification of acceptable forms of payment.
- (d) A mover may charge a one-time fee, not to exceed \$100, for providing a binding estimate.
- (e) The binding estimate must be signed by the mover and the shipper, and a copy must be provided to the shipper by the mover at the time that the estimate is signed.
- (f) A binding estimate may only be amended by the mover before the scheduled loading of household goods for shipment

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when the shipper has requested additional services of the mover not previously disclosed in the original binding estimate, or upon mutual agreement of the mover and the shipper. Once a mover begins to load the household goods for a move, failure to execute a new binding estimate signifies the mover has reaffirmed the original binding estimate.

- (q) A mover may not collect more than the amount of the binding estimate unless:
- 1. The shipper waives receipt of a binding estimate under this subsection.
- 2. The shipper tenders additional household goods, requests additional services, or requires services that are not specifically included in the binding estimate, in which case the mover is not required to honor the estimate. If, despite the addition of household goods or the need for additional services, the mover chooses to perform the move, it must, before loading the household goods, inform the shipper of the associated charges in writing. The mover may require full payment at the destination for the costs associated with the additional requested services and the full amount of the original binding estimate.
- 3. Upon issuance of the contract for services, the mover advises the shipper, in advance of performing additional services, including accessorial services, that such services are essential to properly performing the move. The mover must allow the shipper at least 1 hour to determine whether to authorize the additional services.
- a. If the shipper agrees to pay for the additional services, the mover must execute a written addendum to the

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contract for services, which must be signed by the shipper. The addendum may be sent to the shipper by facsimile, e-mail, overnight courier, or certified mail, with return receipt requested. The mover must bill the shipper for the agreed upon additional services within 15 days after the delivery of those additional services pursuant to s. 507.06.

- b. If the shipper does not agree to pay for the additional services, the mover may perform and, pursuant to s. 507.06, bill the shipper for those additional services necessary to complete the delivery.
- (h) A mover shall retain a copy of the binding estimate for each move performed for at least 1 year after its preparation date as an attachment to the contract for service.
- (4) CONTRACT FOR SERVICE.—Before providing any moving or accessorial services, a mover must provide a contract for service to the shipper, which the shipper must sign and date.
 - (a) At a minimum, the contract for service must include:
- $1. \frac{(1)}{(1)}$ The name, telephone number, and physical address where the mover's employees are available during normal business hours.
- 2.(2) The date the contract was or estimate is prepared and the any proposed date of the move, if any.
- $3. \frac{(3)}{(3)}$ The name and address of the shipper, the addresses where the articles are to be picked up and delivered, and a telephone number where the shipper may be reached.
- 4. (4) The name, telephone number, and physical address of any location where the household goods will be held pending further transportation, including situations in which where the mover retains possession of household goods pending resolution

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of a fee dispute with the shipper.

- 5.(5) A binding estimate provided in accordance with subsection (3) An itemized breakdown and description and total of all costs and services for loading, transportation or shipment, unloading, and accessorial services to be provided during a household move or storage of household goods.
- 6. The total charges owed by the shipper based on the binding estimate and the terms and conditions for their payment, including any required minimum payment.
- 7. If the household goods are transported under an agreement to collect payment upon delivery, the maximum payment that the mover may demand at the time of delivery.
- 8.(6) Acceptable forms of payment, which must be clearly and conspicuously disclosed to the shipper on the binding estimate and the contract for services. A mover must shall accept at least a minimum of two of the three following forms of payment:
- a. (a) Cash, cashier's check, money order, or traveler's check;
- b. (b) Valid personal check, showing upon its face the name and address of the shipper or authorized representative; or
- c. (c) Valid credit card, which shall include, but not be limited to, Visa or MasterCard. A mover must clearly and conspicuously disclose to the shipper in the estimate and contract for services the forms of payments the mover will accept, including the forms of payment described in paragraphs $\frac{(a) - (c)}{.}$
- (b) Each addendum to the contract for service is an integral part of the contract.

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(c) A copy of the contract for service must accompany the household goods whenever they are in the mover's or the mover's agent's possession. Before a vehicle that is being used for the move leaves the point of origin, the driver responsible for the move must have the contract for service in his or her possession.

(d) A mover shall retain a contract for service for each move it performs for at least 1 year after the date the contract for service was signed.

Section 5. Section 507.054, Florida Statutes, is created to read:

507.054 Publication.—

- (1) The department shall prepare a publication that includes a summary of the rights and responsibilities of, and remedies available to movers and shippers under this chapter. The publication must include a statement that a mover's failure to relinquish household goods as required by this chapter constitutes a felony of the third degree, punishable as provided in s. 775.082, s. 775.083, or s. 775.084, that any other violation of this chapter constitutes a misdemeanor of the first degree, punishable as provided in s. 775.082 or s. 775.083, and that any violation of this chapter constitutes a violation of the Florida Deceptive and Unfair Trade Practices Act. The publication must also include a notice to the shipper about the potential risks of shipping sentimental or family heirloom items.
- (2) A mover may provide exact copies of the department's publication to shippers or may customize the color, design, and dimension of the front and back covers of the standard



330 department publication. If the mover customizes the publication, 331 the customized publication must include the content specified in 332 subsection (1) and meet the following requirements: 333 (a) The font size used must be at least 10 points, with the 334 exception that the following must appear prominently on the 335 front cover in at least 12-point boldface type: "Your Rights and 336 Responsibilities When You Move. Furnished by Your Mover, as 337 Required by Florida Law." 338 (b) The size of the booklet must be at least 36 square 339 inches. 340 (3) The shipper must acknowledge receipt of the publication 341 by signed acknowledgement in the contract. 342 Section 6. Section 507.055, Florida Statutes, is created to 343 read: 344 507.055 Required disclosure and acknowledgment of rights 345 and remedies. - Before executing a contract for service for a 346 move, a mover must provide to a prospective shipper all of the 347 following: 348 (1) The publication required under s. 507.054. 349 (2) A concise, easy-to-read, and accurate binding estimate 350 required under s. 507.05(3). Section 7. Subsections (1) and (3) of section 507.06, 351 352 Florida Statutes, are amended, and subsection (4) is added to 353 that section, to read: 354 507.06 Delivery and storage of household goods.-355 (1) On the agreed upon delivery date or within the 356 timeframe specified in the contract for service, a mover must

household goods inside a shipper's dwelling or, if directed by

relinquish household goods to a shipper and must place the

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the shipper, inside a storehouse or warehouse that is owned or rented by the shipper or the shipper's agent, unless the shipper has not tendered payment pursuant to s. 507.065 or s. 507.066 $\frac{1}{10}$ the amount specified in a written contract or estimate signed and dated by the shipper. This requirement may be waived by the shipper. A mover may not, under any circumstances, refuse to relinquish prescription medicines and household goods for use by children, including children's furniture, clothing, or toysunder any circumstances.

- (3) A mover that lawfully fails to relinquish a shipper's household goods may place the goods in storage until payment in accordance with ss. 507.065 or 507.066 is tendered; however, the mover must notify the shipper of the location where the goods are stored and the amount due within 5 days after receipt of a written request for that information from the shipper, which request must include the address where the shipper may receive the notice. A mover may not require a prospective shipper to waive any rights or requirements under this section.
- (4) If a mover becomes aware that it cannot perform the pickup or the delivery of household goods on the date agreed upon or during the timeframe specified in the contract for service due to circumstances not anticipated by the contract, the mover shall notify the shipper of the delay and advise the shipper of the amended date or timeframe within which the mover expects to pick up or deliver the household goods in a timely manner.

Section 8. Section 507.065, Florida Statutes, is created to read:

507.065 Payment.-



(1) Except as provided in s. 507.05(3), the maximum amount that a mover may charge before relinquishing household goods to a shipper is the exact amount of the binding estimate, unless waived by the shipper, plus

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======= T I T L E A M E N D M E N T =========

And the title is amended as follows:

Delete lines 15 - 50

396 and insert:

> cost of repair or replacement goods unless waived or amended by the shipper; authorizing the shipper to waive or amend the valuation coverage; requiring that the waiver be made in a signed acknowledgment in the contract; revising the time at which the mover must disclose the terms of the coverage to the shipper in writing including any deductibles; revising the information that the disclosure must provide to the shipper; amending s. 507.05, F.S.; requiring a mover to conduct a physical survey and provide a binding estimate in certain circumstances unless waived by the shipper; requiring specified content for the binding estimate; authorizing a shipper to waive the binding estimate in certain circumstances; authorizing the mover to provide a maximum one-time fee for providing a binding estimate; requiring the mover and shipper to sign the estimate; requiring the mover to provide the shipper with a copy of the estimate at the time of signature; providing that a binding estimate may only be amended under certain circumstances; authorizing a

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mover to charge more than the binding estimate in certain circumstances; requiring a mover to allow a shipper to consider whether additional services are needed; requiring a mover to retain a copy of the binding estimate for a specified period; requiring a mover to provide a contract for service to the shipper before providing moving or accessorial services; requiring a driver to have possession of the contract before leaving the point of origin; requiring a mover to retain a contract of service for a specified period; creating s. 507.054, F.S.; requiring the department to prepare a publication that summarizes the rights and responsibilities of, and remedies available to, movers and shippers; requiring the publication to meet certain specifications; creating s. 507.055, F.S.; requiring a mover to provide certain disclosures to a prospective shipper; amending s. 507.06, F.S.; requiring a mover to tender household goods for delivery on the agreed upon delivery date or within a specified period unless waived by the shipper; requiring a mover to notify and provide certain information to a shipper if the mover is unable to perform delivery on the agreed upon date or during the specified period; creating s. 507.065, F.S.; providing a maximum amount that a mover may charge a shipper unless waived by the shipper; requiring a mover to notify and provide