

**By** the Committee on Banking and Insurance; and Senators Bean, Lee, and Mayfield

597-02144-17

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1                   A bill to be entitled  
2           An act relating to managed care plans' provider  
3           networks; amending s. 409.975, F.S.; prohibiting a  
4           managed care plan from excluding a pharmacy that meets  
5           the credentialing requirements and standards  
6           established by the Agency for Health Care  
7           Administration and that accepts the terms of the plan;  
8           requiring a managed care plan to offer the same rate  
9           of reimbursement to all pharmacies in the plan's  
10          network; authorizing rulemaking; providing an  
11          effective date.

12  
13 Be It Enacted by the Legislature of the State of Florida:

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15           Section 1. Subsection (1) of section 409.975, Florida  
16           Statutes, is amended to read:

17           409.975 Managed care plan accountability.—In addition to  
18           the requirements of s. 409.967, plans and providers  
19           participating in the managed medical assistance program shall  
20           comply with the requirements of this section.

21           (1) PROVIDER NETWORKS.—Managed care plans must develop and  
22           maintain provider networks that meet the medical needs of their  
23           enrollees in accordance with standards established pursuant to  
24           s. 409.967(2)(c). Except as provided in this section, managed  
25           care plans may limit the providers in their networks based on  
26           credentials, quality indicators, and price.

27           (a) A managed care plan may not exclude any pharmacy that  
28           meets the credentialing requirements, complies with agency  
29           standards, and accepts the terms of the plan. The managed care

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30 plan must offer the same rate of reimbursement to all pharmacies  
31 in the plan's network.

32 (b) Plans must include all providers in the region which  
33 ~~that~~ are classified by the agency as essential Medicaid  
34 providers, unless the agency approves, in writing, an  
35 alternative arrangement for securing the types of services  
36 offered by the essential providers. Providers are essential for  
37 serving Medicaid enrollees if they offer services that are not  
38 available from any other provider within a reasonable access  
39 standard, or if they provided a substantial share of the total  
40 units of a particular service used by Medicaid patients within  
41 the region during the last 3 years and the combined capacity of  
42 other service providers in the region is insufficient to meet  
43 the total needs of the Medicaid patients. The agency may not  
44 classify physicians and other practitioners as essential  
45 providers. The agency, at a minimum, shall determine which  
46 providers in the following categories are essential Medicaid  
47 providers:

48 1. Federally qualified health centers.

49 2. Statutory teaching hospitals as defined in s.  
50 408.07(45).

51 3. Hospitals that are trauma centers as defined in s.  
52 395.4001(14).

53 4. Hospitals located at least 25 miles from any other  
54 hospital with similar services.

55  
56 Managed care plans that have not contracted with all essential  
57 providers in the region as of the first date of recipient  
58 enrollment, or with whom an essential provider has terminated

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59 its contract, must negotiate in good faith with such essential  
60 providers for 1 year or until an agreement is reached, whichever  
61 is first. Payments for services rendered by a nonparticipating  
62 essential provider shall be made at the applicable Medicaid rate  
63 as of the first day of the contract between the agency and the  
64 plan. A rate schedule for all essential providers shall be  
65 attached to the contract between the agency and the plan. After  
66 1 year, managed care plans that are unable to contract with  
67 essential providers shall notify the agency and propose an  
68 alternative arrangement for securing the essential services for  
69 Medicaid enrollees. The arrangement must rely on contracts with  
70 other participating providers, regardless of whether those  
71 providers are located within the same region as the  
72 nonparticipating essential service provider. If the alternative  
73 arrangement is approved by the agency, payments to  
74 nonparticipating essential providers after the date of the  
75 agency's approval shall equal 90 percent of the applicable  
76 Medicaid rate. Except for payment for emergency services, if the  
77 alternative arrangement is not approved by the agency, payment  
78 to nonparticipating essential providers shall equal 110 percent  
79 of the applicable Medicaid rate.

80 (c)~~(b)~~ Certain providers are statewide resources and  
81 essential providers for all managed care plans in all regions.  
82 All managed care plans must include these essential providers in  
83 their networks. Statewide essential providers include:

- 84 1. Faculty plans of Florida medical schools.
- 85 2. Regional perinatal intensive care centers as defined in  
86 s. 383.16(2).
- 87 3. Hospitals licensed as specialty children's hospitals as

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88 defined in s. 395.002(28).

89 4. Accredited and integrated systems serving medically  
90 complex children which comprise separately licensed, but  
91 commonly owned, health care providers delivering at least the  
92 following services: medical group home, in-home and outpatient  
93 nursing care and therapies, pharmacy services, durable medical  
94 equipment, and Prescribed Pediatric Extended Care.

95

96 Managed care plans that have not contracted with all statewide  
97 essential providers in all regions as of the first date of  
98 recipient enrollment must continue to negotiate in good faith.

99 Payments to physicians on the faculty of nonparticipating

100 Florida medical schools shall be made at the applicable Medicaid  
101 rate. Payments for services rendered by regional perinatal  
102 intensive care centers shall be made at the applicable Medicaid  
103 rate as of the first day of the contract between the agency and  
104 the plan. Except for payments for emergency services, payments  
105 to nonparticipating specialty children's hospitals shall equal  
106 the highest rate established by contract between that provider  
107 and any other Medicaid managed care plan.

108 (d)~~(e)~~ After 12 months of active participation in a plan's  
109 network, the plan may exclude any essential provider from the  
110 network for failure to meet quality or performance criteria. If  
111 the plan excludes an essential provider from the plan, the plan  
112 must provide written notice to all recipients who have chosen  
113 that provider for care. The notice shall be provided at least 30  
114 days before the effective date of the exclusion. For purposes of  
115 this paragraph, the term "essential provider" includes providers  
116 determined by the agency to be essential Medicaid providers

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117 under paragraph (b) ~~(a)~~ and the statewide essential providers  
118 specified in paragraph (c) ~~(b)~~.

119 (e)~~(d)~~ The applicable Medicaid rates for emergency services  
120 paid by a plan under this section to a provider with which the  
121 plan does not have an active contract shall be determined  
122 according to s. 409.967(2)(b).

123 (f)~~(e)~~ Each managed care plan must offer a network contract  
124 to each home medical equipment and supplies provider in the  
125 region which meets quality and fraud prevention and detection  
126 standards established by the plan and which agrees to accept the  
127 lowest price previously negotiated between the plan and another  
128 such provider.

129 (g)The agency may adopt rules necessary to administer this  
130 section, including rules establishing credentialing requirements  
131 and quality standards for pharmacies.

132 Section 2. This act shall take effect October 1, 2017.

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