



449058

LEGISLATIVE ACTION

Senate	.	House
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Floor: 1/RE/2R	.	
05/03/2017 07:06 PM	.	
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Senator Grimsley moved the following:

**Senate Amendment (with title amendment)**

Delete everything after the enacting clause  
and insert:

Section 1. Effective October 1, 2018, paragraph (v) is  
added to subsection (1) of section 400.141, Florida Statutes, to  
read:

400.141 Administration and management of nursing home  
facilities.—

(1) Every licensed facility shall comply with all



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11 applicable standards and rules of the agency and shall:

12 (v) Be prepared to confirm for the agency whether a nursing  
13 home facility resident who is a Medicaid recipient, or whose  
14 Medicaid eligibility is pending, is a candidate for home and  
15 community-based services under s. 409.965(3)(c), no later than  
16 the resident's 50th consecutive day of residency in the nursing  
17 home facility.

18 Section 2. Subsection (2) of section 409.912, Florida  
19 Statutes, is amended to read:

20 409.912 Cost-effective purchasing of health care.—The  
21 agency shall purchase goods and services for Medicaid recipients  
22 in the most cost-effective manner consistent with the delivery  
23 of quality medical care. To ensure that medical services are  
24 effectively utilized, the agency may, in any case, require a  
25 confirmation or second physician's opinion of the correct  
26 diagnosis for purposes of authorizing future services under the  
27 Medicaid program. This section does not restrict access to  
28 emergency services or poststabilization care services as defined  
29 in 42 C.F.R. s. 438.114. Such confirmation or second opinion  
30 shall be rendered in a manner approved by the agency. The agency  
31 shall maximize the use of prepaid per capita and prepaid  
32 aggregate fixed-sum basis services when appropriate and other  
33 alternative service delivery and reimbursement methodologies,  
34 including competitive bidding pursuant to s. 287.057, designed  
35 to facilitate the cost-effective purchase of a case-managed  
36 continuum of care. The agency shall also require providers to  
37 minimize the exposure of recipients to the need for acute  
38 inpatient, custodial, and other institutional care and the  
39 inappropriate or unnecessary use of high-cost services. The



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40 agency shall contract with a vendor to monitor and evaluate the  
41 clinical practice patterns of providers in order to identify  
42 trends that are outside the normal practice patterns of a  
43 provider's professional peers or the national guidelines of a  
44 provider's professional association. The vendor must be able to  
45 provide information and counseling to a provider whose practice  
46 patterns are outside the norms, in consultation with the agency,  
47 to improve patient care and reduce inappropriate utilization.  
48 The agency may mandate prior authorization, drug therapy  
49 management, or disease management participation for certain  
50 populations of Medicaid beneficiaries, certain drug classes, or  
51 particular drugs to prevent fraud, abuse, overuse, and possible  
52 dangerous drug interactions. The Pharmaceutical and Therapeutics  
53 Committee shall make recommendations to the agency on drugs for  
54 which prior authorization is required. The agency shall inform  
55 the Pharmaceutical and Therapeutics Committee of its decisions  
56 regarding drugs subject to prior authorization. The agency is  
57 authorized to limit the entities it contracts with or enrolls as  
58 Medicaid providers by developing a provider network through  
59 provider credentialing. The agency may competitively bid single-  
60 source-provider contracts if procurement of goods or services  
61 results in demonstrated cost savings to the state without  
62 limiting access to care. The agency may limit its network based  
63 on the assessment of beneficiary access to care, provider  
64 availability, provider quality standards, time and distance  
65 standards for access to care, the cultural competence of the  
66 provider network, demographic characteristics of Medicaid  
67 beneficiaries, practice and provider-to-beneficiary standards,  
68 appointment wait times, beneficiary use of services, provider



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69 turnover, provider profiling, provider licensure history,  
70 previous program integrity investigations and findings, peer  
71 review, provider Medicaid policy and billing compliance records,  
72 clinical and medical record audits, and other factors. Providers  
73 are not entitled to enrollment in the Medicaid provider network.  
74 The agency shall determine instances in which allowing Medicaid  
75 beneficiaries to purchase durable medical equipment and other  
76 goods is less expensive to the Medicaid program than long-term  
77 rental of the equipment or goods. The agency may establish rules  
78 to facilitate purchases in lieu of long-term rentals in order to  
79 protect against fraud and abuse in the Medicaid program as  
80 defined in s. 409.913. The agency may seek federal waivers  
81 necessary to administer these policies.

82 (2) The agency may contract with a provider service  
83 network, ~~which may be reimbursed on a fee-for-service or prepaid~~  
84 ~~basis.~~ Prepaid provider service networks shall receive per-  
85 member, per-month payments. ~~A provider service network that does~~  
86 ~~not choose to be a prepaid plan shall receive fee-for-service~~  
87 ~~rates with a shared savings settlement. The fee-for-service~~  
88 ~~option shall be available to a provider service network only for~~  
89 ~~the first 2 years of the plan's operation or until the contract~~  
90 ~~year beginning September 1, 2014, whichever is later. The agency~~  
91 ~~shall annually conduct cost reconciliations to determine the~~  
92 ~~amount of cost savings achieved by fee-for-service provider~~  
93 ~~service networks for the dates of service in the period being~~  
94 ~~reconciled. Only payments for covered services for dates of~~  
95 ~~service within the reconciliation period and paid within 6~~  
96 ~~months after the last date of service in the reconciliation~~  
97 ~~period shall be included. The agency shall perform the necessary~~



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98 ~~adjustments for the inclusion of claims incurred but not~~  
99 ~~reported within the reconciliation for claims that could be~~  
100 ~~received and paid by the agency after the 6-month claims~~  
101 ~~processing time lag. The agency shall provide the results of the~~  
102 ~~reconciliations to the fee-for-service provider service networks~~  
103 ~~within 45 days after the end of the reconciliation period. The~~  
104 ~~fee-for-service provider service networks shall review and~~  
105 ~~provide written comments or a letter of concurrence to the~~  
106 ~~agency within 45 days after receipt of the reconciliation~~  
107 ~~results. This reconciliation shall be considered final.~~

108 (a) A provider service network that ~~which~~ is reimbursed by  
109 the agency on a prepaid basis shall be exempt from parts I and  
110 III of chapter 641, but must comply with the solvency  
111 requirements in s. 641.2261(2) and meet appropriate financial  
112 reserve, quality assurance, and patient rights requirements as  
113 established by the agency.

114 (b) A provider service network is a network established or  
115 organized and operated by a health care provider, or group of  
116 affiliated health care providers, which provides a substantial  
117 proportion of the health care items and services under a  
118 contract directly through the provider or affiliated group of  
119 providers and may make arrangements with physicians or other  
120 health care professionals, health care institutions, or any  
121 combination of such individuals or institutions to assume all or  
122 part of the financial risk on a prospective basis for the  
123 provision of basic health services by the physicians, by other  
124 health professionals, or through the institutions. The health  
125 care providers must have a controlling interest in the governing  
126 body of the provider service network organization.



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127 Section 3. Section 409.964, Florida Statutes, is amended to  
128 read:

129 409.964 Managed care program; state plan; waivers.—The  
130 Medicaid program is established as a statewide, integrated  
131 managed care program for all covered services, including long-  
132 term care services as specified under this part. The agency  
133 shall apply for and implement state plan amendments or waivers  
134 of applicable federal laws and regulations necessary to  
135 implement the program, including state plan amendments or  
136 wavers required to implement chapter 2016-109, Laws of Florida.

137 Before seeking a waiver, the agency shall provide public notice  
138 and the opportunity for public comment and include public  
139 feedback in the waiver application. The agency shall hold one  
140 public meeting in each of the regions described in s.

141 409.966(2), and the time period for public comment for each  
142 region shall end no sooner than 30 days after the completion of  
143 the public meeting in that region. ~~The agency shall submit any~~  
144 ~~state plan amendments, new waiver requests, or requests for~~  
145 ~~extensions or expansions for existing waivers, needed to~~  
146 ~~implement the managed care program by August 1, 2011.~~

147 Section 4. Effective October 1, 2018, section 409.965,  
148 Florida Statutes, is amended to read:

149 409.965 Mandatory enrollment.—All Medicaid recipients shall  
150 receive covered services through the statewide managed care  
151 program, except as provided by this part pursuant to an approved  
152 federal waiver.

153 (1) The following Medicaid recipients are exempt from  
154 participation in the statewide managed care program:

155 (a) ~~(1)~~ Women who are eligible only for family planning



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156 services.

157 (b) ~~(2)~~ Women who are eligible only for breast and cervical  
158 cancer services.

159 (c) ~~(3)~~ Persons who are eligible for emergency Medicaid for  
160 aliens.

161 (2) (a) Persons who are assigned into level of care 1 under  
162 s. 409.983(4) and have resided in a nursing facility for 60 or  
163 more consecutive days are exempt from participation in the long-  
164 term care managed care program. For a person who becomes exempt  
165 under this paragraph while enrolled in the long-term care  
166 managed care program, the exemption shall take effect on the  
167 first day of the first month after the person meets the criteria  
168 for the exemption. This paragraph does not affect a person's  
169 eligibility for the Medicaid managed medical assistance program.

170 (b) Persons receiving hospice care while residing in a  
171 nursing facility are exempt from participation in the long-term  
172 care managed care program. For a person who becomes exempt under  
173 this paragraph while enrolled in the long-term care managed care  
174 program, the exemption takes effect on the first day of the  
175 first month after the person meets the criteria for the  
176 exemption. This paragraph does not affect a person's eligibility  
177 for the Medicaid managed medical assistance program.

178 (3) Notwithstanding subsection (2):

179 (a) A Medicaid recipient who is otherwise eligible for the  
180 long-term care managed care program, who is 18 years of age or  
181 older, and who is eligible for Medicaid by reason of a  
182 disability is not exempt from the long-term care managed care  
183 program under subsection (2).

184 (b) A person who is afforded priority enrollment for home



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185 and community-based services under s. 409.979(3)(f) is not  
186 exempt from the long-term care managed care program under  
187 subsection (2).

188 (c) A nursing facility resident is not exempt from the  
189 long-term care managed care program under paragraph (2)(a) if  
190 the resident has been identified as a candidate for home and  
191 community-based services by the nursing facility administrator  
192 and any long-term care plan case manager assigned to the  
193 resident. Such identification must be made in consultation with  
194 the following persons:

195 1. The resident or the resident's legal representative or  
196 designee;

197 2. The resident's personal physician or, if the resident  
198 does not have a personal physician, the facility's medical  
199 director; and

200 3. A registered nurse who has participated in developing,  
201 maintaining, or reviewing the individual's resident care plan as  
202 defined in s. 400.021.

203 (d) Before determining that a person is exempt from the  
204 long-term care managed care program under paragraph (2)(a), the  
205 agency shall confirm whether the person has been identified as a  
206 candidate for home and community-based services under paragraph  
207 (c). If a nursing facility resident who has been determined  
208 exempt is later identified as a candidate for home and  
209 community-based services, the nursing facility administrator  
210 shall promptly notify the agency. If the agency receives such a  
211 notification, the agency shall make a redetermination regarding  
212 the resident's exempt status pursuant to paragraph (c).

213 Section 5. Subsection (2) and paragraphs (a), (d), (e), and





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214 (f) of subsection (3) of section 409.966, Florida Statutes, are  
215 amended to read:

216 409.966 Eligible plans; selection.—

217 (2) ELIGIBLE PLAN SELECTION.—The agency shall select a  
218 limited number of eligible plans to participate in the Medicaid  
219 program using invitations to negotiate in accordance with s.  
220 287.057(1)(c). At least 90 days before issuing an invitation to  
221 negotiate, the agency shall compile and publish a databook  
222 consisting of a comprehensive set of utilization and spending  
223 data consistent with actuarial rate-setting practices and  
224 standards for the 3 most recent contract years consistent with  
225 the rate-setting periods for all Medicaid recipients by region  
226 or county. The source of the data in the databook report must  
227 include the 24 most recent months of both historic fee-for-  
228 service claims and validated data from the Medicaid Encounter  
229 Data System. ~~The report must be available in electronic form and~~  
230 ~~delineate utilization use by age, gender, eligibility group,~~  
231 ~~geographic area, and aggregate clinical risk score.~~ Separate and  
232 simultaneous procurements shall be conducted in each of the  
233 following regions:

234 (a) Region A ~~Region 1~~, which consists of Bay, Calhoun,  
235 Escambia, Franklin, Gadsden, Gulf, Holmes, Jackson, Jefferson,  
236 Leon, Liberty, Madison, Okaloosa, Santa Rosa, Taylor, Wakulla,  
237 ~~and~~ Walton, and Washington Counties.

238 (b) Region B ~~Region 2~~, which consists of Alachua, Baker,  
239 Bradford, Citrus, Clay, Columbia, Dixie, Duval, Flagler,  
240 Gilchrist, Hamilton, Hernando, Lafayette, Lake, Levy, Marion,  
241 Nassau, Putnam, St. Johns, Sumter, Suwannee, Union, and Volusia  
242 Bay, Calhoun, Franklin, Gadsden, Gulf, Holmes, Jackson,



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243 ~~Jefferson, Leon, Liberty, Madison, Taylor, Wakulla, and~~  
244 ~~Washington~~ Counties.

245 (c) Region C ~~Region 3~~, which consists of Hardee, Highlands,  
246 Hillsborough, Manatee, Pasco, Pinellas, and Polk ~~Alachua,~~  
247 ~~Bradford, Citrus, Columbia, Dixie, Gilchrist, Hamilton,~~  
248 ~~Hernando, Lafayette, Lake, Levy, Marion, Putnam, Sumter,~~  
249 ~~Suwannee, and Union~~ Counties.

250 (d) Region D ~~Region 4~~, which consists of Brevard, Orange,  
251 Osceola, and Seminole ~~Baker, Clay, Duval, Flagler, Nassau, St.~~  
252 ~~Johns, and Volusia~~ Counties.

253 (e) Region E ~~Region 5~~, which consists of Charlotte,  
254 Collier, DeSoto, Glades, Hendry, Lee, and Sarasota ~~Pasco and~~  
255 ~~Pinellas~~ Counties.

256 (f) Region F ~~Region 6~~, which consists of Indian River,  
257 Martin, Okeechobee, Palm Beach, and St. Lucie ~~Hardee, Highlands,~~  
258 ~~Hillsborough, Manatee, and Polk~~ Counties.

259 (g) Region G ~~Region 7~~, which consists of Broward County  
260 ~~Brevard, Orange, Osceola, and Seminole~~ Counties.

261 (h) Region H ~~Region 8~~, which consists of Miami-Dade and  
262 Monroe ~~Charlotte, Collier, DeSoto, Glades, Hendry, Lee, and~~  
263 ~~Sarasota~~ Counties.

264 (i) ~~Region 9~~, which consists of ~~Indian River, Martin,~~  
265 ~~Okeechobee, Palm Beach, and St. Lucie~~ Counties.

266 (j) ~~Region 10~~, which consists of ~~Broward County.~~

267 (k) ~~Region 11~~, which consists of ~~Miami-Dade and Monroe~~  
268 ~~Counties.~~

269 (3) QUALITY SELECTION CRITERIA.—

270 (a) The invitation to negotiate must specify the criteria  
271 and the relative weight of the criteria that will be used for



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272 determining the acceptability of the reply and guiding the  
273 selection of the organizations with which the agency negotiates.  
274 The agency shall give preference to plans that propose  
275 establishing a comprehensive long-term care plan. In addition to  
276 criteria established by the agency, the agency shall consider  
277 the following factors in the selection of eligible plans:

278 1. Accreditation by the National Committee for Quality  
279 Assurance, the Joint Commission, or another nationally  
280 recognized accrediting body.

281 2. Experience serving similar populations, including the  
282 organization's record in achieving specific quality standards  
283 with similar populations.

284 3. Availability and accessibility of primary care and  
285 specialty physicians in the provider network.

286 4. Establishment of community partnerships with providers  
287 that create opportunities for reinvestment in community-based  
288 services.

289 5. Organization commitment to quality improvement and  
290 documentation of achievements in specific quality improvement  
291 projects, including active involvement by organization  
292 leadership.

293 6. Provision of additional benefits, ~~particularly dental~~  
294 ~~care and disease management,~~ and other initiatives that improve  
295 health outcomes.

296 7. Evidence that an eligible plan has obtained signed  
297 contracts or written agreements ~~or signed contracts~~ or has made  
298 substantial progress in establishing relationships with  
299 providers before the plan submits ~~submitting~~ a response.

300 8. Comments submitted in writing by any enrolled Medicaid



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301 provider relating to a specifically identified plan  
302 participating in the procurement in the same region as the  
303 submitting provider.

304 9. Documentation of policies and procedures for preventing  
305 fraud and abuse.

306 10. The business relationship an eligible plan has with any  
307 other eligible plan that responds to the invitation to  
308 negotiate.

309 ~~(d) For the first year of the first contract term, the~~  
310 ~~agency shall negotiate capitation rates or fee for service~~  
311 ~~payments with each plan in order to guarantee aggregate savings~~  
312 ~~of at least 5 percent.~~

313 ~~1. For prepaid plans, determination of the amount of~~  
314 ~~savings shall be calculated by comparison to the Medicaid rates~~  
315 ~~that the agency paid managed care plans for similar populations~~  
316 ~~in the same areas in the prior year. In regions containing no~~  
317 ~~prepaid plans in the prior year, determination of the amount of~~  
318 ~~savings shall be calculated by comparison to the Medicaid rates~~  
319 ~~established and certified for those regions in the prior year.~~

320 ~~2. For provider service networks operating on a fee-for-~~  
321 ~~service basis, determination of the amount of savings shall be~~  
322 ~~calculated by comparison to the Medicaid rates that the agency~~  
323 ~~paid on a fee-for-service basis for the same services in the~~  
324 ~~prior year.~~

325 ~~(d)-(e)~~ To ensure managed care plan participation in Regions  
326 A and E ~~Regions 1 and 2~~, the agency shall award an additional  
327 contract to each plan with a contract award in Region A ~~Region 1~~  
328 or Region E ~~Region 2~~. Such contract shall be in any other region  
329 in which the plan submitted a responsive bid and negotiates a



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330 rate acceptable to the agency. If a plan that is awarded an  
331 additional contract pursuant to this paragraph is subject to  
332 penalties pursuant to s. 409.967(2)(i) for activities in Region  
333 A ~~Region 1~~ or Region E ~~Region 2~~, the additional contract is  
334 automatically terminated 180 days after the imposition of the  
335 penalties. The plan must reimburse the agency for the cost of  
336 enrollment changes and other transition activities.

337 (e) ~~(f)~~ The agency may not execute contracts with managed  
338 care plans at payment rates not supported by the General  
339 Appropriations Act.

340 Section 6. Paragraphs (c) and (j) of subsection (2) of  
341 section 409.967, Florida Statutes, are amended to read:

342 409.967 Managed care plan accountability.—

343 (2) The agency shall establish such contract requirements  
344 as are necessary for the operation of the statewide managed care  
345 program. In addition to any other provisions the agency may deem  
346 necessary, the contract must require:

347 (c) Access.—

348 1. The agency shall establish specific standards for the  
349 number, type, and regional distribution of providers in managed  
350 care plan networks to ensure access to care for both adults and  
351 children. Each plan must maintain a regionwide network of  
352 providers in sufficient numbers to meet the access standards for  
353 specific medical services for all recipients enrolled in the  
354 plan. The exclusive use of mail-order pharmacies may not be  
355 sufficient to meet network access standards. Consistent with the  
356 standards established by the agency, provider networks may  
357 include providers located outside the region. A plan may  
358 contract with a new hospital facility before the date the



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359 hospital becomes operational if the hospital has commenced  
360 construction, will be licensed and operational by January 1,  
361 2013, and a final order has issued in any civil or  
362 administrative challenge. Each plan shall establish and maintain  
363 an accurate and complete electronic database of contracted  
364 providers, including information about licensure or  
365 registration, locations and hours of operation, specialty  
366 credentials and other certifications, specific performance  
367 indicators, and such other information as the agency deems  
368 necessary. The database must be available online to both the  
369 agency and the public and have the capability to compare the  
370 availability of providers to network adequacy standards and to  
371 accept and display feedback from each provider's patients. Each  
372 plan shall submit quarterly reports to the agency identifying  
373 the number of enrollees assigned to each primary care provider.  
374 The agency shall conduct, or contract with a third party to  
375 conduct, systematic and ongoing testing of the provider network  
376 databases maintained by each plan to confirm database accuracy,  
377 to confirm that network providers are accepting enrollees, and  
378 to confirm that such enrollees have access to care.

379 2. Each managed care plan must publish any prescribed drug  
380 formulary or preferred drug list on the plan's website in a  
381 manner that is accessible to and searchable by enrollees and  
382 providers. The plan must update the list within 24 hours after  
383 making a change. Each plan must ensure that the prior  
384 authorization process for prescribed drugs is readily accessible  
385 to health care providers, including posting appropriate contact  
386 information on its website and providing timely responses to  
387 providers. For Medicaid recipients diagnosed with hemophilia who



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388 have been prescribed anti-hemophilic-factor replacement  
389 products, the agency shall provide for those products and  
390 hemophilia overlay services through the agency's hemophilia  
391 disease management program.

392 3. Managed care plans, and their fiscal agents or  
393 intermediaries, must accept prior authorization requests for any  
394 service electronically.

395 4. Managed care plans serving children in the care and  
396 custody of the Department of Children and Families must maintain  
397 complete medical, dental, and behavioral health encounter  
398 information and participate in making such information available  
399 to the department or the applicable contracted community-based  
400 care lead agency for use in providing comprehensive and  
401 coordinated case management. The agency and the department shall  
402 establish an interagency agreement to provide guidance for the  
403 format, confidentiality, recipient, scope, and method of  
404 information to be made available and the deadlines for  
405 submission of the data. The scope of information available to  
406 the department shall be the data that managed care plans are  
407 required to submit to the agency. The agency shall determine the  
408 plan's compliance with standards for access to medical, dental,  
409 and behavioral health services; the use of medications; and  
410 followup on all medically necessary services recommended as a  
411 result of early and periodic screening, diagnosis, and  
412 treatment.

413 (j) *Prompt payment.*—Managed care plans shall comply with  
414 ss. 641.315, 641.3155, and 641.513, and the agency shall impose  
415 finances, and may impose other sanctions, on a plan that willfully  
416 fails to comply with ss. 641.315, 641.3155, and 641.513 or s.



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417 409.982(5).

418 Section 7. Effective January 1, 2018, paragraph (p) is  
419 added to subsection (2) of section 409.967, Florida Statutes, to  
420 read:

421 409.967 Managed care plan accountability.—

422 (2) The agency shall establish such contract requirements  
423 as are necessary for the operation of the statewide managed care  
424 program. In addition to any other provisions the agency may deem  
425 necessary, the contract must require:

426 (p) Robust primary care networks.—A health insurer or  
427 health maintenance organization selected as a managed care plan  
428 under this part may not, directly or indirectly, purchase, own,  
429 or otherwise have a controlling interest in any primary care  
430 group or practice in this state.

431 Section 8. Subsection (2) of section 409.968, Florida  
432 Statutes, is amended to read:

433 409.968 Managed care plan payments.—

434 (2) Provider service networks shall ~~may~~ be prepaid plans  
435 and receive per-member, per-month payments negotiated pursuant  
436 to the procurement process described in s. 409.966. ~~Provider~~  
437 ~~service networks that choose not to be prepaid plans shall~~  
438 ~~receive fee-for-service rates with a shared savings settlement.~~  
439 ~~The fee-for-service option shall be available to a provider~~  
440 ~~service network only for the first 2 years of its operation. The~~  
441 ~~agency shall annually conduct cost reconciliations to determine~~  
442 ~~the amount of cost savings achieved by fee-for-service provider~~  
443 ~~service networks for the dates of service within the period~~  
444 ~~being reconciled. Only payments for covered services for dates~~  
445 ~~of service within the reconciliation period and paid within 6~~





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446 ~~months after the last date of service in the reconciliation~~  
447 ~~period must be included. The agency shall perform the necessary~~  
448 ~~adjustments for the inclusion of claims incurred but not~~  
449 ~~reported within the reconciliation period for claims that could~~  
450 ~~be received and paid by the agency after the 6-month claims~~  
451 ~~processing time lag. The agency shall provide the results of the~~  
452 ~~reconciliations to the fee-for-service provider service networks~~  
453 ~~within 45 days after the end of the reconciliation period. The~~  
454 ~~fee-for-service provider service networks shall review and~~  
455 ~~provide written comments or a letter of concurrence to the~~  
456 ~~agency within 45 days after receipt of the reconciliation~~  
457 ~~results. This reconciliation is considered final.~~

458 Section 9. Section 409.971, Florida Statutes, is amended to  
459 read:

460 409.971 Managed medical assistance program.—The agency  
461 shall make payments for primary and acute medical assistance and  
462 related services using a managed care model. ~~By January 1, 2013,~~  
463 ~~the agency shall begin implementation of the statewide managed~~  
464 ~~medical assistance program, with full implementation in all~~  
465 ~~regions by October 1, 2014.~~

466 Section 10. Subsections (1) and (2) of section 409.974,  
467 Florida Statutes, are amended to read:

468 409.974 Eligible plans.—

469 (1) ELIGIBLE PLAN SELECTION.—The agency shall select  
470 eligible plans for the managed medical assistance program  
471 through the procurement process described in s. 409.966. ~~The~~  
472 ~~agency shall notice invitations to negotiate no later than~~  
473 ~~January 1, 2013.~~

474 (a) The agency shall procure at least three ~~two~~ plans and



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475 up to four plans for Region A ~~Region 1~~. At least one plan shall  
476 be a provider service network if any provider service networks  
477 submit a responsive bid.

478 (b) The agency shall procure at least four plans and up to  
479 eight ~~two~~ plans for Region B ~~Region 2~~. At least one plan shall  
480 be a provider service network if any provider service networks  
481 submit a responsive bid.

482 (c) The agency shall procure at least five ~~three~~ plans and  
483 up to 10 ~~five~~ plans for Region C ~~Region 3~~. At least one plan  
484 must be a provider service network if any provider service  
485 networks submit a responsive bid.

486 (d) The agency shall procure at least three plans and up to  
487 six ~~five~~ plans for Region D ~~Region 4~~. At least one plan must be  
488 a provider service network if any provider service networks  
489 submit a responsive bid.

490 (e) The agency shall procure at least three ~~two~~ plans and  
491 up to four plans for Region E ~~Region 5~~. At least one plan must  
492 be a provider service network if any provider service networks  
493 submit a responsive bid.

494 (f) The agency shall procure at least three ~~four~~ plans and  
495 up to five ~~seven~~ plans for Region F ~~Region 6~~. At least one plan  
496 must be a provider service network if any provider service  
497 networks submit a responsive bid.

498 (g) The agency shall procure at least three plans and up to  
499 five ~~six~~ plans for Region G ~~Region 7~~. At least one plan must be  
500 a provider service network if any provider service networks  
501 submit a responsive bid.

502 (h) The agency shall procure at least five ~~two~~ plans and up  
503 to 10 ~~four~~ plans for Region H ~~Region 8~~. At least one plan must



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504 be a provider service network if any provider service networks  
505 submit a responsive bid.

506 ~~(i) The agency shall procure at least two plans and up to~~  
507 ~~four plans for Region 9. At least one plan must be a provider~~  
508 ~~service network if any provider service networks submit a~~  
509 ~~responsive bid.~~

510 ~~(j) The agency shall procure at least two plans and up to~~  
511 ~~four plans for Region 10. At least one plan must be a provider~~  
512 ~~service network if any provider service networks submit a~~  
513 ~~responsive bid.~~

514 ~~(k) The agency shall procure at least five plans and up to~~  
515 ~~10 plans for Region 11. At least one plan must be a provider~~  
516 ~~service network if any provider service networks submit a~~  
517 ~~responsive bid.~~

518  
519 ~~If no provider service network submits a responsive bid, the~~  
520 ~~agency shall procure no more than one less than the maximum~~  
521 ~~number of eligible plans permitted in that region. Within 12~~  
522 ~~months after the initial invitation to negotiate, the agency~~  
523 ~~shall attempt to procure a provider service network. The agency~~  
524 ~~shall notice another invitation to negotiate only with provider~~  
525 ~~service networks in those regions where no provider service~~  
526 ~~network has been selected.~~

527 (2) QUALITY SELECTION CRITERIA.—In addition to the criteria  
528 established in s. 409.966, the agency shall consider evidence  
529 that an eligible plan has obtained signed contracts or written  
530 ~~agreements or signed contracts~~ or has made substantial progress  
531 in establishing relationships with providers before the plan  
532 submits ~~submitting~~ a response. The agency shall evaluate and



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533 give special weight to evidence of signed contracts with  
534 essential providers as defined by the agency pursuant to s.  
535 409.975(1). The agency shall exercise a preference for plans  
536 with a provider network in which more than ~~over~~ 10 percent of  
537 the providers use electronic health records, as defined in s.  
538 408.051. ~~When all other factors are equal, the agency shall~~  
539 ~~consider whether the organization has a contract to provide~~  
540 ~~managed long-term care services in the same region and shall~~  
541 ~~exercise a preference for such plans.~~

542 Section 11. Subsection (1) of section 409.978, Florida  
543 Statutes, is amended to read:

544 409.978 Long-term care managed care program.—

545 (1) Pursuant to s. 409.963, the agency shall administer the  
546 long-term care managed care program described in ss. 409.978-  
547 409.985, but may delegate specific duties and responsibilities  
548 for the program to the Department of Elderly Affairs and other  
549 state agencies. ~~By July 1, 2012, the agency shall begin~~  
550 ~~implementation of the statewide long-term care managed care~~  
551 ~~program, with full implementation in all regions by October 1,~~  
552 ~~2013.~~

553 Section 12. Subsection (1) of section 409.979, Florida  
554 Statutes, is amended to read:

555 409.979 Eligibility.—

556 (1) PREREQUISITE CRITERIA FOR ELIGIBILITY.—Medicaid  
557 recipients who meet all of the following criteria are eligible  
558 to receive long-term care services and, unless exempt under s.  
559 409.965, must receive long-term care services by participating  
560 in the long-term care managed care program. The recipient must  
561 be:



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562 (a) Sixty-five years of age or older, or age 18 or older  
563 and eligible for Medicaid by reason of a disability.

564 (b) Determined by the Comprehensive Assessment Review and  
565 Evaluation for Long-Term Care Services (CARES) preadmission  
566 screening program to require nursing facility care as defined in  
567 s. 409.985(3).

568 Section 13. Subsection (2) and paragraphs (c), (d), and (e)  
569 of subsection (3) of section 409.981, Florida Statutes, are  
570 amended to read:

571 409.981 Eligible long-term care plans.-

572 (2) ELIGIBLE PLAN SELECTION.-The agency shall select  
573 eligible plans for the long-term care managed care program  
574 through the procurement process described in s. 409.966. The  
575 agency shall procure:

576 (a) At least three ~~two~~ plans and up to four plans for  
577 Region A ~~Region 1~~. At least one plan must be a provider service  
578 network if any provider service networks submit a responsive  
579 bid.

580 (b) At least three ~~Two~~ plans and up to six plans for Region  
581 B ~~Region 2~~. At least one plan must be a provider service network  
582 if any provider service networks submit a responsive bid.

583 (c) At least five ~~three~~ plans and up to eight ~~five~~ plans  
584 for Region C ~~Region 3~~. At least one plan must be a provider  
585 service network if any provider service networks submit a  
586 responsive bid.

587 (d) At least three plans and up to six ~~five~~ plans for  
588 Region D ~~Region 4~~. At least one plan must be a provider service  
589 network if any provider service network submits a responsive  
590 bid.



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591 (e) At least three ~~two~~ plans and up to four plans for  
592 Region E ~~Region 5~~. At least one plan must be a provider service  
593 network if any provider service networks submit a responsive  
594 bid.

595 (f) At least three ~~four~~ plans and up to five ~~seven~~ plans  
596 for Region F ~~Region 6~~. At least one plan must be a provider  
597 service network if any provider service networks submit a  
598 responsive bid.

599 (g) At least three plans and up to four ~~six~~ plans for  
600 Region G ~~Region 7~~. At least one plan must be a provider service  
601 network if any provider service networks submit a responsive  
602 bid.

603 (h) At least five ~~two~~ plans and up to 10 ~~four~~ plans for  
604 Region H ~~Region 8~~. At least one plan must be a provider service  
605 network if any provider service networks submit a responsive  
606 bid.

607 ~~(i) At least two plans and up to four plans for Region 9.~~  
608 ~~At least one plan must be a provider service network if any~~  
609 ~~provider service networks submit a responsive bid.~~

610 ~~(j) At least two plans and up to four plans for Region 10.~~  
611 ~~At least one plan must be a provider service network if any~~  
612 ~~provider service networks submit a responsive bid.~~

613 ~~(k) At least five plans and up to 10 plans for Region 11.~~  
614 ~~At least one plan must be a provider service network if any~~  
615 ~~provider service networks submit a responsive bid.~~

616  
617 ~~If no provider service network submits a responsive bid in a~~  
618 ~~region other than Region 1 or Region 2, the agency shall procure~~  
619 ~~no more than one less than the maximum number of eligible plans~~



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620 ~~permitted in that region. Within 12 months after the initial~~  
621 ~~invitation to negotiate, the agency shall attempt to procure a~~  
622 ~~provider service network. The agency shall notice another~~  
623 ~~invitation to negotiate only with provider service networks in~~  
624 ~~regions where no provider service network has been selected.~~

625 (3) QUALITY SELECTION CRITERIA.—In addition to the criteria  
626 established in s. 409.966, the agency shall consider the  
627 following factors in the selection of eligible plans:

628 ~~(c) Whether a plan is proposing to establish a~~  
629 ~~comprehensive long-term care plan and whether the eligible plan~~  
630 ~~has a contract to provide managed medical assistance services in~~  
631 ~~the same region.~~

632 ~~(c)~~ (d) Whether a plan offers consumer-directed care  
633 services to enrollees pursuant to s. 409.221.

634 ~~(d)~~ (e) Whether a plan is proposing to provide home and  
635 community-based services in addition to the minimum benefits  
636 required by s. 409.98.

637 Section 14. Subsections (1) and (2) of section 409.982,  
638 Florida Statutes, are amended to read:

639 409.982 Long-term care managed care plan accountability.—In  
640 addition to the requirements of s. 409.967, plans and providers  
641 participating in the long-term care managed care program must  
642 comply with the requirements of this section.

643 (1) PROVIDER NETWORKS.—Managed care plans may limit the  
644 providers in their networks based on credentials, quality  
645 indicators, and price. For the first 12 months of a contract  
646 period following a procurement for the long-term care managed  
647 care program under s. 409.981, if a plan has been period between  
648 October 1, 2013, and September 30, 2014, each selected for a



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649 region encompassing a county that the plan was not serving  
650 immediately prior to the procurement, the plan must offer a  
651 network contract to all nursing homes in that county which meet  
652 the recredentialing requirements and to all hospices in that  
653 county which meet the credentialing requirements specified in  
654 the plan's contract with the agency ~~the following providers in~~  
655 ~~the region:~~

656 ~~(a) Nursing homes.~~

657 ~~(b) Hospices.~~

658 ~~(c) Aging network service providers that have previously~~  
659 ~~participated in home and community-based waivers serving elders~~  
660 ~~or community-service programs administered by the Department of~~  
661 ~~Elderly Affairs. After a provider specified in this subsection~~  
662 has actively participated in a managed care plan's network for  
663 12 months of active participation in a managed care plan's  
664 network, the plan may exclude the provider ~~any of the providers~~  
665 ~~named in this subsection~~ from the plan's network for failure to  
666 meet quality or performance criteria. If a ~~the~~ plan excludes a  
667 provider from its network under this subsection ~~the plan,~~ the  
668 plan must provide written notice to all recipients who have  
669 chosen that provider for care. The notice must be provided at  
670 least 30 days before the effective date of the exclusion. The  
671 agency shall establish contract provisions governing the  
672 transfer of recipients from excluded residential providers. The  
673 agency shall require a plan that excludes a provider from its  
674 network or that fails to renew the plan's contract with a  
675 provider under this subsection to report to the agency the  
676 quality or performance criteria the plan used in deciding to  
677 exclude the provider and to demonstrate how the provider failed





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678 to meet those criteria.

679 (2) SELECT PROVIDER PARTICIPATION.—Except as provided in  
680 this subsection, providers may limit the managed care plans they  
681 join. Nursing homes and hospices that are enrolled Medicaid  
682 providers must participate in all eligible plans selected by the  
683 agency in the region in which the provider is located, with the  
684 exception of plans from which the provider has been excluded  
685 under subsection (1).

686 Section 15. Section 456.0625, Florida Statutes, is created  
687 to read:

688 456.0625 Direct primary care agreements.—

689 (1) As used in this section, the term:

690 (a) "Direct primary care agreement" means a contract  
691 between a primary care provider and a patient, the patient's  
692 legal representative, or an employer which meets the  
693 requirements specified under subsection (3) and which does not  
694 indemnify for services provided by a third party.

695 (b) "Primary care provider" means a health care  
696 practitioner licensed under chapter 458, chapter 459, chapter  
697 460, or chapter 464 or a primary care group practice that  
698 provides medical services to patients which are commonly  
699 provided without referral from another health care provider.

700 (c) "Primary care service" means the screening, assessment,  
701 diagnosis, and treatment of a patient for the purpose of  
702 promoting health or detecting and managing disease or injury  
703 within the competency and training of the primary care provider.

704 (2) A primary care provider or an agent of the primary care  
705 provider may enter into a direct primary care agreement for  
706 providing primary care services. Section 624.27 applies to a



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707 direct primary care agreement.

708 (3) A direct primary care agreement must:

709 (a) Be in writing.

710 (b) Be signed by the primary care provider or an agent of  
711 the primary care provider and the patient, the patient's legal  
712 representative, or an employer.

713 (c) Allow a party to terminate the agreement by giving the  
714 other party at least 30 days' advance written notice. The  
715 agreement may provide for immediate termination due to a  
716 violation of the physician-patient relationship or a breach of  
717 the terms of the agreement.

718 (d) Describe the scope of primary care services that are  
719 covered by the monthly fee.

720 (e) Specify the monthly fee and any fees for primary care  
721 services not covered by the monthly fee.

722 (f) Specify the duration of the agreement and any automatic  
723 renewal provisions.

724 (g) Offer a refund to the patient of monthly fees paid in  
725 advance if the primary care provider ceases to offer primary  
726 care services for any reason.

727 (h) Contain, in contrasting color and in not less than 12-  
728 point type, the following statements on the same page as the  
729 applicant's signature:

730 1. This agreement is not health insurance, and the primary  
731 care provider will not file any claims against the patient's  
732 health insurance policy or plan for reimbursement of any primary  
733 care services covered by this agreement.

734 2. This agreement does not qualify as minimum essential  
735 coverage to satisfy the individual shared responsibility



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736 provision of the federal Patient Protection and Affordable Care  
737 Act, Pub. L. No. 111-148.

738 3. This agreement is not workers' compensation insurance  
739 and may not replace the employer's obligations under chapter  
740 440, Florida Statutes.

741 Section 16. Section 624.27, Florida Statutes, is created to  
742 read:

743 624.27 Application of code as to direct primary care  
744 agreements.—

745 (1) A direct primary care agreement, as defined in s.  
746 456.0625, does not constitute insurance and is not subject to  
747 any chapter of the Florida Insurance Code. The act of entering  
748 into a direct primary care agreement does not constitute the  
749 business of insurance and is not subject to any chapter of the  
750 Florida Insurance Code.

751 (2) A primary care provider or an agent of a primary care  
752 provider is not required to obtain a certificate of authority or  
753 license under any chapter of the Florida Insurance Code to  
754 market, sell, or offer to sell a direct primary care agreement  
755 pursuant to s. 456.0625.

756 Section 17. Except as otherwise provided in this act, this  
757 act shall take effect July 1, 2017.

758  
759 ===== T I T L E A M E N D M E N T =====

760 And the title is amended as follows:

761 Delete everything before the enacting clause  
762 and insert:

763 A bill to be entitled  
764 An act relating to health care services; amending s.



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765 400.141, F.S.; requiring that nursing home facilities  
766 be prepared to provide confirmation within a specified  
767 timeframe to the Agency for Health Care Administration  
768 as to whether certain nursing home facility residents  
769 are candidates for certain services; amending s.  
770 409.912, F.S.; deleting the fee-for-service option as  
771 a basis for the reimbursement of Medicaid provider  
772 service networks; amending s. 409.964, F.S.; providing  
773 that covered services for long-term care under the  
774 Medicaid managed care program are those specified in  
775 part IV of ch. 409, F.S.; requiring the agency to  
776 apply for and implement state plan amendments or  
777 waivers of applicable federal laws in order to  
778 implement specified Florida law; deleting an obsolete  
779 provision; amending s. 409.965, F.S.; providing that  
780 certain residents of nursing facilities are exempt  
781 from participation in the long-term care managed care  
782 program; providing for application of the exemption;  
783 providing that eligibility for the Medicaid managed  
784 medical assistance program is not affected by such  
785 provisions; providing conditions under which the  
786 exemption does not apply; requiring the agency to  
787 confirm whether certain persons have been identified  
788 as candidates for home and community-based services;  
789 requiring a certain notice to the agency by nursing  
790 facility administrators; amending s. 409.966, F.S.;  
791 requiring that a required databook consist of data  
792 that is consistent with actuarial rate-setting  
793 practices and standards; requiring that the source of



794 such data include the 24 most recent months of  
795 validated data from the Medicaid Encounter Data  
796 System; deleting provisions relating to a report and  
797 report requirements; revising the designation and  
798 county makeup of regions of the state for purposes of  
799 procuring health plans that may participate in the  
800 Medicaid program; adding a factor that the agency must  
801 consider in the selection of eligible plans; deleting  
802 a provision for certain additional benefits to receive  
803 particular consideration; deleting an obsolete  
804 provision; amending s. 409.967, F.S.; requiring the  
805 agency to test provider network databases maintained  
806 by Medicaid managed care plans; requiring the agency  
807 to impose fines, and authorizing the agency to impose  
808 other sanctions, on plans that fail to comply with  
809 certain claim payment requirements; prohibiting  
810 certain health insurers or health maintenance  
811 organizations from owning or having a controlling  
812 interest in any primary care group or practice in the  
813 state; amending s. 409.968, F.S.; requiring provider  
814 service networks to be prepaid plans; deleting a fee-  
815 for-service option for Medicaid reimbursement for  
816 provider service networks; amending s. 409.971, F.S.;  
817 deleting an obsolete provision; amending s. 409.974,  
818 F.S.; revising the number of eligible Medicaid health  
819 care plans the agency must procure for certain regions  
820 in the state; deleting provisions that require the  
821 agency to issue an invitation to negotiate under  
822 certain circumstances; deleting preference for certain



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823 plans; deleting an obsolete provision; amending s.  
824 409.978, F.S.; deleting an obsolete provision;  
825 amending s. 409.979, F.S.; providing that certain  
826 exempt Medicaid recipients are not required to receive  
827 long-term care services through the long-term care  
828 managed care program; amending s. 409.981, F.S.;  
829 revising the number of eligible Medicaid health care  
830 plans the agency must procure for certain regions in  
831 the state; deleting provisions that require the agency  
832 to issue an invitation to negotiate under certain  
833 circumstances; deleting a requirement that the agency  
834 consider a specific factor relating to the selection  
835 of managed medical assistance plans; amending s.  
836 409.982, F.S.; revising parameters under which a long-  
837 term care managed care plan must contract with nursing  
838 homes and hospices; specifying that the agency must  
839 require certain plans to report information on the  
840 quality or performance criteria used in making a  
841 certain determination; creating s. 456.0625, F.S.;  
842 defining terms; authorizing primary care providers or  
843 their agents to enter into direct primary care  
844 agreements for providing primary care services;  
845 providing applicability; specifying requirements for  
846 direct primary care agreements; creating s. 624.27,  
847 F.S.; providing construction and applicability of the  
848 Florida Insurance Code as to direct primary care  
849 agreements; providing an exception for primary care  
850 providers or their agents from certain requirements  
851 under the code under certain circumstances; providing



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852

effective dates.