$\mathbf{B}\mathbf{y}$ the Committee on Regulated Industries; and Senators Latvala, Lee, and Perry

| | 580-03445-17 2017750c1 |
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| 1 | A bill to be entitled |
| 2 | An act relating to franchises; creating s. 686.101, |
| 3 | F.S.; providing a short title; creating s. 686.102, |
| 4 | F.S.; providing legislative findings and intent; |
| 5 | providing construction; creating s. 686.103, F.S.; |
| 6 | providing definitions; creating s. 686.104, F.S.; |
| 7 | prohibiting a franchisor from terminating or not |
| 8 | renewing a franchise except under certain |
| 9 | circumstances; providing limitations on what |
| 10 | constitutes good cause; providing that immediate |
| 11 | notice of termination of a franchise for specified |
| 12 | reasons under certain circumstances is reasonable; |
| 13 | creating s. 686.105, F.S.; providing that a franchise |
| 14 | is deemed to be continuing under certain |
| 15 | circumstances; prohibiting a franchisor from allowing |
| 16 | a franchise to expire unless specified criteria have |
| 17 | been met; authorizing a franchisor to require a |
| 18 | franchisee to meet specified requirements; requiring a |
| 19 | franchise and other related agreements to continue in |
| 20 | effect under certain circumstances; creating s. |
| 21 | 686.106, F.S.; prohibiting a franchisor from denying |
| 22 | certain persons the opportunity to participate in the |
| 23 | ownership of a franchise for a specified period after |
| 24 | the death of the franchisee or the person controlling |
| 25 | a majority interest; requiring specified persons to |
| 26 | meet certain requirements or to sell, transfer, or |
| 27 | assign the franchise after the death of the franchisee |
| 28 | or the person controlling a majority interest; |
| 29 | authorizing a franchisee to sell, transfer, or assign |

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| 30 | a franchise, specified assets, or an interest in the |
| 31 | franchisee under certain circumstances; prohibiting a |
| 32 | franchisor from preventing a franchisee from selling |
| 33 | or transferring a franchise, assets of the franchise |
| 34 | business, or an interest in the franchisee under |
| 35 | certain circumstances; requiring the franchisor to |
| 36 | make available and to apply specified requirements for |
| 37 | the approval of new or renewing franchises under |
| 38 | certain circumstances; requiring a franchisee to |
| 39 | notify a franchisor of certain intent; providing |
| 40 | notice requirements; providing application |
| 41 | requirements for the proposed purchaser, transferee, |
| 42 | or assignee of a franchise, certain assets, or an |
| 43 | interest in the franchisee under certain |
| 44 | circumstances; requiring a franchisor to notify a |
| 45 | franchisee of the approval status of a proposed sale, |
| 46 | assignment, or transfer within a specified timeframe; |
| 47 | providing notice requirements; providing that certain |
| 48 | provisions do not prohibit a franchisor from |
| 49 | exercising a contractual right of first refusal under |
| 50 | certain circumstances; creating s. 686.107, F.S.; |
| 51 | providing that a franchisee must have the opportunity |
| 52 | to monetize certain equity from the franchise business |
| 53 | under certain circumstances; requiring the repurchase |
| 54 | by a franchisor of certain inventory, supplies, goods, |
| 55 | fixtures, equipment, goodwill, and furnishings upon |
| 56 | termination, nonrenewal, or expiration of a franchise |
| 57 | subject to certain requirements; providing |
| 58 | applicability; providing that a franchisor is civilly |
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| 59 | liable for failing or refusing to repurchase certain |
| 60 | inventory, supplies, goods, fixtures, equipment, |
| 61 | goodwill, and furnishings under specified requirements |
| 62 | upon termination, nonrenewal, or expiration of a |
| 63 | franchise; creating s. 686.108, F.S.; requiring a |
| 64 | franchisor or subfranchisor and a franchisee to deal |
| 65 | with each other in good faith; prohibiting a person |
| 66 | from intentionally misrepresenting or failing to |
| 67 | disclose specified information; providing that certain |
| 68 | actions are deemed unfair and deceptive; providing |
| 69 | that it is a violation of certain provisions for a |
| 70 | franchisor and subfranchisor to restrict or inhibit |
| 71 | specified rights of franchisees; providing that |
| 72 | certain violations constitute a misdemeanor of the |
| 73 | second degree; providing penalties; providing that a |
| 74 | person may be awarded certain damages, attorney fees, |
| 75 | and other costs under specified circumstances; |
| 76 | authorizing the Department of Legal Affairs by itself |
| 77 | or jointly with the Department of Agriculture and |
| 78 | Consumer Services to sue a franchisor on behalf of |
| 79 | certain persons for specified violations; creating s. |
| 80 | 686.109, F.S.; providing that a contract or franchise |
| 81 | agreement is void and unenforceable under certain |
| 82 | circumstances; creating s. 686.110, F.S.; providing |
| 83 | that provisions in a franchise agreement which |
| 84 | restrict venue or choice of law are void under certain |
| 85 | circumstances; creating s. 686.111, F.S.; providing |
| 86 | that the rights of a franchisor and franchisee to |
| 87 | agree to binding arbitration are not limited under |
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| 88 | certain circumstances; creating s. 686.112, F.S.; |
| 89 | providing remedies for a franchisee or an aggrieved or |
| 90 | injured person under certain circumstances; |
| 91 | authorizing punitive damages under certain |
| 92 | circumstances; authorizing the Department of Legal |
| 93 | Affairs or the state attorney to bring an action for |
| 94 | injunctive relief or other civil relief under certain |
| 95 | circumstances; clarifying that specified remedies are |
| 96 | in addition to existing remedies; creating s. 686.113 |
| 97 | F.S.; providing applicability; amending s. 817.416, |
| 98 | F.S.; providing applicability; providing a directive |
| 99 | to the Division of Law Revision and Information; |
| 100 | providing an effective date. |
| 101 | |
| 102 | Be It Enacted by the Legislature of the State of Florida: |
| 103 | |
| 104 | Section 1. Section 686.101, Florida Statutes, is created to |
| 105 | read: |
| 106 | 686.101 Short titleSections 686.101-686.113 may be cited |
| 107 | as the "Protect Florida Small Business Act." |
| 108 | Section 2. Section 686.102, Florida Statutes, is created to |
| 109 | read: |
| 110 | 686.102 Legislative findings and intent; construction |
| 111 | (1) The Legislature finds that the welfare of franchisees, |
| 112 | including the success and failure of their franchise businesses, |
| 113 | greatly affects the general economy of this state, the public |
| 114 | interest, and the public welfare. The intent of the Legislature |
| 115 | is to promote fair business relations between franchisees and |
| 116 | franchisors and to protect franchisees against unfair treatment |

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| 117 | by franchisors. Therefore, it is necessary to regulate the |
| 118 | conduct of franchisors and their representatives in order to |
| 119 | prevent fraud, unfair business practices, unfair methods of |
| 120 | competition, impositions, and other abuses upon franchisees in |
| 121 | this state. |
| 122 | (2) In order to promote the intention and policies in this |
| 123 | section, the provisions of this act shall be liberally |
| 124 | construed. |
| 125 | Section 3. Section 686.103, Florida Statutes, is created to |
| 126 | read: |
| 127 | 686.103 DefinitionsAs used in this act, the term: |
| 128 | (1) "Affiliate" means a person controlling, controlled by, |
| 129 | or under common control with another person or, in the case of a |
| 130 | business entity, such entity's officer, director, or other |
| 131 | person in control of the activities of such entity. |
| 132 | (2) "Area franchise" means a contract or agreement, |
| 133 | expressed or implied, written or oral, regardless of whether the |
| 134 | contract or agreement is designated as a franchise, permit, |
| 135 | license, resolution, contract, certificate, agreement, or |
| 136 | otherwise, between a franchisor and another person through which |
| 137 | that person is granted the right, for consideration in whole or |
| 138 | in part: |
| 139 | (a) To sell or negotiate the sale of a franchise in the |
| 140 | name or on behalf of the franchisor; or |
| 141 | (b) To become an area developer and develop a franchise for |
| 142 | the benefit of that person or that person's affiliates. |
| 143 | (3) "Area franchisee" means the owner of an area franchise. |
| 144 | (4)(a) "Franchise" or "franchise agreement" means a |
| 145 | contract or agreement, expressed or implied, written or oral, |

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| 146 | regardless of whether the contract or agreement is designated as |
| 147 | a franchise, permit, license, resolution, contract, certificate, |
| 148 | agreement, or otherwise, for a definite or indefinite time, |
| 149 | between two or more persons by which: |
| 150 | 1. A franchisee is granted the right to engage in the |
| 151 | business of offering, selling, or distributing goods or services |
| 152 | under a marketing plan or system prescribed in substantial part |
| 153 | by a franchisor; |
| 154 | 2. The operation of the franchise business pursuant to that |
| 155 | marketing plan or system is substantially associated with the |
| 156 | franchisor's trademark, service mark, trade name, logotype, |
| 157 | advertising, or other commercial symbol designating the |
| 158 | franchisor or its affiliate; and |
| 159 | 3. The franchisee is required to pay, directly or |
| 160 | indirectly, a franchise fee. |
| 161 | (b) The term "franchise" or "franchise agreement" includes |
| 162 | an area franchise. |
| 163 | (c) The term "franchise" or "franchise agreement" does not |
| 164 | include any of the following: |
| 165 | 1. A franchise governed by the Agricultural Equipment |
| 166 | Manufacturers and Dealers Act. |
| 167 | 2. Any activity governed by ss. 686.501-686.506. |
| 168 | 3. A franchise governed by the Outdoor Power Equipment |
| 169 | Manufacturers, Distributors, Wholesalers, and Servicing Dealers |
| 170 | Act. |
| 171 | 4. A motor vehicle franchise or agreement governed by ss. |
| 172 | 320.3201-320.3211 or ss. 320.60-320.70. |
| 173 | 5. A business relationship between a beer distributor and a |
| 174 | manufacturer governed by s. 563.022. |

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580-03445-17 2017750c1 175 6. A professional sports franchise as described in s. 176 288.11625(2)(c). 177 (5) "Franchise business" means a business unit that is 178 owned or operated by a franchisee and that is subject to a 179 marketing plan or system prescribed by the franchise. 180 (6) "Franchise fee" means a fee or charge greater than \$100 181 annually which a franchisee is required to pay or agrees to pay, directly or indirectly, to the franchisor for the right to enter 182 183 into or continue a franchise, including, but not limited to, a 184 payment for goods or services. However, a fee or charge that a 185 franchisee pays or agrees to pay the franchisor for goods at a bona fide wholesale price if no obligation is imposed upon the 186 187 franchisee to purchase or pay for a quantity of goods in excess 188 of that which a reasonable person normally would purchase by way 189 of a starting inventory or supply or to maintain an ongoing 190 inventory or supply is not considered a franchise fee. (7) "Franchisee" means a person to whom a franchise is 191 192 offered or granted. 193 (8) "Franchisor" means a person who grants a franchise to a 194 franchisee. 195 (9) "Fraud" means and includes actual fraud or constructive 196 fraud as normally defined, in addition to the following: 197 (a) A misrepresentation in any manner, whether 198 intentionally false or arising from negligence, of a material 199 fact. 200 (b) A promise or representation not made honestly and in 201 good faith. 202 (c) An intentional failure to disclose a material fact. 203 (d) Any artifice employed to deceive another.

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580-03445-17 2017750c1 204 (10) "Person" means a natural person, corporation, limited 205 liability company, association, partnership, trust, or other 206 business entity and, in the case of a business entity, includes 207 any other affiliate of such entity. 208 (11) "Sale" means and includes the issuance, transfer, 209 agreement for transfer, exchange, pledge, hypothecation, or 210 mortgage in any manner or form, whether by transfer in trust or otherwise, of any goods or interest therein, or of any franchise 211 related thereto, for a consideration, and any option, 212 213 subscription or other contract, or solicitation, looking to a 214 sale, or offer or attempt to sell in any form, whether in 215 written or oral form, for a consideration. Section 4. Section 686.104, Florida Statutes, is created to 216 217 read: 218 686.104 Termination or nonrenewal.-219 (1) Except as otherwise provided in this act, a franchisor 220 may not terminate or refuse to renew a franchise except for good 221 cause. The termination or nonrenewal of a franchise without good 222 cause constitutes an unfair termination. Except as provided in 223 subsection (2), good cause is limited to the failure of the 224 franchisee to substantially comply with the reasonable and 225 material requirements imposed upon the franchisee by the 226 franchise agreement after being given notice at least 90 days in 227 advance of the termination and a reasonable opportunity, which 228 may not be less than 60 days after the date of the notice of 229 noncompliance, to cure the failure. If the franchisee cures the 230 failure within the time given to cure, the termination notice is 231 void. 232 (2) A franchisor may give to a franchisee an immediate

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| 233 | notice of termination without an opportunity to cure if, during |
| 234 | the period in which the franchise is in effect, any one of the |
| 235 | following events relevant to the franchise occurs: |
| 236 | (a) The franchisee has been judicially determined to be |
| 237 | insolvent, has had all or a substantial part of its assets |
| 238 | assigned to or for the benefit of any creditor, or has admitted |
| 239 | its inability to pay its debts as they come due. |
| 240 | (b) The franchisee abandons, by failing to operate, the |
| 241 | franchise business for 10 consecutive days during which, under |
| 242 | the terms of the franchise, the franchisee is required to |
| 243 | operate the franchise business unless such failure to operate is |
| 244 | due to an act of God; a work stoppage; a strike or labor |
| 245 | difficulty; a fire, flood, hurricane, or sinkhole; or other |
| 246 | causes beyond the franchisee's control. |
| 247 | (c) The franchisor and franchisee, within 30 days after |
| 248 | termination or nonrenewal, agree in writing to terminate the |
| 249 | franchise. |
| 250 | (d) The franchisee fails, for a period of 10 days after a |
| 251 | notice of noncompliance, to comply with any federal, state, or |
| 252 | local law or regulation, including, but not limited to, any |
| 253 | health, safety, building, and labor law or regulation applicable |
| 254 | to the operation of the franchise. |
| 255 | (e) A levy of execution has been made on the license |
| 256 | granted by the franchise or on a property used in the franchise |
| 257 | business and is not discharged within 5 days after such levy. |
| 258 | (f) The franchisee is convicted of a felony that |
| 259 | significantly, directly, and adversely affects the operation of |
| 260 | the franchise business. |
| 261 | (g) The franchisor makes a reasonable determination that |
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580-03445-17 2017750c1 262 continued operation of the franchise business by the franchisee 263 will result in imminent and substantial danger to public health 264 or safety. 265 Section 5. Section 686.105, Florida Statutes, is created to 266 read: 267 686.105 Expiration.-268 (1) A franchise agreement, regardless of its stated term of 269 years, is deemed to be continuing unless the franchisor has 270 complied with subsections (2) and (3). 271 (2) A franchisor must provide written notice to the 272 franchisee of the franchisor's intent not to extend the 273 agreement beyond its expiration date at least 180 days before 274 the expiration date unless: 275 (a) Termination of the franchise agreement is authorized under s. 686.104; 276 277 (b) The franchisor and franchisee agree, before the 278 agreement's expiration, in writing not to extend the franchise; 279 or 280 (c) The franchisor completely withdraws from directly or 281 indirectly distributing its products or services in the 282 geographic market then being served by the franchisee. 283 (3) The franchisor may permit the franchise agreement to 284 expire if the franchisor provides written notice 180 days before the agreement's expiration, the franchisor agrees not to enforce 285 286 any covenant against the franchisee not to compete with the 287 franchisor or with other franchisees of the franchisor, and the 288 nonrenewal of the franchise is not for the purpose of converting 289 the franchise business to operation by an affiliate, employee, 290 or agent of the franchisor.

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580-03445-17 2017750c1 291 (4) As a condition of an extension of the franchise 292 agreement, the franchisor may require that the franchisee meet 293 the reasonable qualifications for new franchisees existing at 294 the time of extension and that the franchisee execute a new 295 franchise agreement incorporating terms and fees existing for 296 new franchises at the time of extension. 297 Section 6. Section 686.106, Florida Statutes, is created to 298 read: 299 686.106 Sales, transfers, and assignments.-300 (1) A franchisor may not deny the surviving spouse, heir, 301 or estate of a deceased franchisee or of the person controlling 302 a majority interest in the franchisee the opportunity to 303 participate in the ownership of the franchise or franchise 304 business under a valid franchise agreement for at least 180 days 305 after the death of the franchisee or person controlling a 306 majority interest in the franchisee. During that time, the 307 surviving spouse, heir, or estate of the deceased must either 308 meet all of the existing reasonable qualifications for a 309 purchaser of a franchise or must sell, transfer, or assign the 310 franchise to a person who meets the franchisor's existing 311 reasonable qualifications for new franchisees. The rights 312 granted to the surviving spouse, heir, or estate under this 313 section are granted subject to the surviving spouse, heir, or 314 estate of the deceased maintaining all standards and obligations 315 of the franchise. 316 (2) (a) A franchisee may sell, transfer, or assign a 317 franchise, all or substantially all of the assets of the franchise business, or an interest in the franchisee with the 318

319 prior written consent of the franchisor. The franchisor's

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580-03445-17 2017750c1 320 consent may not be withheld unless the purchaser, transferee, or 321 assignee does not meet the qualifications for new or renewing 322 franchisees described in paragraph (b) or the franchisee and the 323 purchaser, transferee, or assignee fail to comply with other 324 reasonable transfer conditions specified in the franchise 325 agreement. 326 (b) A franchisor may not prevent a franchisee from selling, 327 transferring, or assigning a franchise, all or substantially all 328 of the assets of the franchise business, or an interest in the 329 franchisee to another person if the other person meets the 330 franchisor's reasonable qualifications for the approval of new 331 or renewing franchises in effect at the time the franchisor receives notice of the proposed sale, transfer, or assignment. 332 (3) (a) To invoke the protections under this section, a 333 334 franchisee must, before the sale, transfer, or assignment of a 335 franchise, all or substantially all of the assets of the 336 franchise business, or an interest in the franchisee, notify the 337 franchisor in writing of the franchisee's intent to sell, 338 transfer, or assign. 339 (b) The franchisor shall, within 60 days after receipt of 340 all of the written notice or any shorter period required by the 341 franchise agreement, notify the franchisee of the approval or disapproval of the proposed sale, transfer, or assignment. If 342 the proposed sale, transfer, or assignment is disapproved, the 343 franchisor must include in the notice of disapproval a statement 344 345 specifying the reasons for the disapproval. A proposed sale, 346 transfer, or assignment is deemed approved unless disapproved by 347 the franchisor in the manner provided in this paragraph. 348 (4) This section does not prohibit a franchisor from

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| 349 | exercising the contractual right of first refusal to purchase a |
| 350 | franchise, all or substantially all of the assets of a franchise |
| 351 | business, or an interest in a franchisee after receipt of a bona |
| 352 | fide offer from a proposed seller to purchase the franchise, |
| 353 | assets, or interest. A franchisor exercising the contractual |
| 354 | right of first refusal shall offer the seller payment at least |
| 355 | equal to the value offered in the bona fide offer. |
| 356 | Section 7. Section 686.107, Florida Statutes, is created to |
| 357 | read: |
| 358 | 686.107 Repurchase of inventory upon termination, |
| 359 | nonrenewal, or expiration of a franchise agreement |
| 360 | (1) (a) A franchisee must have the opportunity to monetize |
| 361 | any equity that the franchisee may have developed in the |
| 362 | franchise business before the termination, nonrenewal, or |
| 363 | expiration of the franchise agreement. Equity in the |
| 364 | franchisor's intellectual property is not transferred to the |
| 365 | franchisee, however. Therefore, upon termination, nonrenewal, or |
| 366 | expiration of a franchise agreement, a franchisor must, if the |
| 367 | franchisee requests it, repurchase at fair market value the |
| 368 | inventory, supplies, goods, fixtures, equipment, and furnishings |
| 369 | of the franchise business. The franchisor must also either |
| 370 | purchase the goodwill of the franchise business or waive any and |
| 371 | all noncompete obligations of the franchisee so that the |
| 372 | franchisee may, at its option, continue in business. |
| 373 | (b) This section does not apply if the franchisee declines |
| 374 | a bona fide offer of renewal from the franchisor which is |
| 375 | consistent with s. 686.105 and the franchise agreement between |
| 376 | the franchisor and franchisee. |
| 377 | (c) This section does not apply if the franchisor and |

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| 378 | franchisee agree in writing within 30 days of the termination, |
| 379 | nonrenewal, or expiration of the franchise to terminate or not |
| 380 | renew the franchise, or to allow the franchise to expire. |
| 381 | (d) This section does not apply to inventory, supplies, |
| 382 | goods, fixtures, equipment, or furnishings sold by the |
| 383 | franchisee between the date of the notice of termination, |
| 384 | nonrenewal, or expiration and the date the franchisee ceases to |
| 385 | operate the franchise business pursuant to a termination, |
| 386 | nonrenewal, or expiration. |
| 387 | (2) If a franchisor fails or refuses to repurchase any |
| 388 | inventory, supplies, goods, fixtures, equipment, goodwill, or |
| 389 | furnishings required to be repurchased under subsection (1) |
| 390 | within 60 days after the termination, nonrenewal, or expiration |
| 391 | of a franchise, the franchisor is civilly liable for the entire |
| 392 | value of the inventory, supplies, goods, fixtures, equipment, |
| 393 | goodwill, and furnishings required to be repurchased under |
| 394 | subsection (1), plus the franchisee's reasonable attorney fees, |
| 395 | court costs, and interest on the inventory, supplies, goods, |
| 396 | fixtures, equipment, goodwill, and furnishings computed at the |
| 397 | legal interest rate provided in s. 687.01 from the 61st day |
| 398 | after termination. |
| 399 | Section 8. Section 686.108, Florida Statutes, is created to |
| 400 | read: |
| 401 | 686.108 Rights and prohibitionsThe following rights and |
| 402 | prohibitions govern the relations between a franchisor or |
| 403 | subfranchisor and its franchisee: |
| 404 | (1) The parties shall deal with each other in good faith |
| 405 | and in a commercially reasonable manner. |
| 406 | (2) A person may not, during the selling or establishing of |
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580-03445-17 2017750c1 a franchise, intentionally misrepresent or fail to disclose: (a) The prospects or chances for success of the proposed or existing franchise; (b) The known required total investment for such franchise; or (c) Any effort to sell or establish more franchises than is reasonable to expect the market or market area for the particular franchise to sustain. (3) It is prohibited and deemed an unfair and deceptive act or practice, or an unfair method of competition, and a violation of this section for a franchisor or subfranchisor, or an officer, agent, employee, or other representative thereof to directly or indirectly: (a) Terminate or fail to renew a franchise agreement in violation of this act; (b) Allow a franchise agreement to expire without complying with this act; (c) Fail to repurchase inventory, supplies, goods, fixtures, equipment, goodwill, and furnishings in violation of s. 686.107; (d) Prevent a sale, transfer, or assignment of a franchise in violation of s. 686.106; (e) Violate the Florida Deceptive and Unfair Trade Practices Act in connection with its business as a franchisor,

431 or an officer, agent, or other representative thereof;

432 (f) Resort to or use false or misleading advertising in

433 <u>connection with its business as a franchisor</u>, or an officer,

434 agent, or other representative thereof;

(g) Without prior written disclosure to a franchisee,

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580-03445-17 2017750c1 436 obtain vendor rebates, kickbacks, or other similar payments from 437 another person with whom the franchisee does business or employs 438 on account of or in relation to the transactions between the 439 franchisee, the franchisor, and the other person; 440 (h) Require a franchisee to assent to a release, 441 assignment, novation, waiver, or estoppel that would relieve any 442 person from liability imposed under this act, including, but not limited to, through the use of a disclaimer or checklist 443 444 designed to avoid a protection under this act; 445 (i) Require a franchisee to assent to the use of a choice 446 of law provision by selecting a different state's law to govern 447 the relationship of the parties; (j) Restrict or inhibit, directly or indirectly, the right 448 449 of a franchisee to join a franchisee association or the free 450 association for any lawful purpose among franchisees; 451 (k) Impose upon a franchisee, by contract or rule, written 452 or oral, any unreasonable standard of conduct; or 453 (1) Require a franchisee to waive its rights to a jury 454 trial or waive any procedure or remedy otherwise available in 455 this state, however, a binding arbitration clause is enforceable 456 if it complies with s. 686.111. 457 (4) A person who executes or carries out a scheme, plan, or 458 organization that violates any provision of this section, if 459 knowledge or intent is proved, commits a misdemeanor of the 460 second degree, punishable as provided in ss. 775.082 and 461 775.083. 462 (5) A person who shows in a civil court of law a violation 463 of this section is entitled to the remedies in s. 686.112. 464 (6) The Department of Legal Affairs, by itself or jointly

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| 465 | with the Department of Agriculture and Consumer Services, may |
| 466 | sue on behalf of the people of this state for injunctive relief |
| 467 | against any franchisor plan or activity that is in violation of |
| 468 | this act. |
| 469 | Section 9. Section 686.109, Florida Statutes, is created to |
| 470 | read: |
| 471 | 686.109 Unenforceable franchise agreement or other contract |
| 472 | or part thereof.—A franchise agreement or other contract, a part |
| 473 | thereof, or practice thereunder which is in violation of any |
| 474 | provision of this act is deemed against public policy and is |
| 475 | void and unenforceable. An aggrieved party at its option may |
| 476 | choose to seek to void only the portion of the agreement that is |
| 477 | unenforceable and continue to enforce the remainder of the |
| 478 | agreement. |
| 479 | Section 10. Section 686.110, Florida Statutes, is created |
| 480 | to read: |
| 481 | 686.110 Venue; choice of law.— |
| 482 | (1) A provision in a franchise agreement restricting the |
| 483 | venue to a forum outside of this state or selecting the law of |
| 484 | any other state or jurisdiction other than Florida is void with |
| 485 | respect to any claim arising under or relating to a franchise |
| 486 | agreement involving a franchisee that was, at the time of |
| 487 | signing, a resident of this state or a business entity |
| 488 | established in this state or involving a franchise business |
| 489 | either operating or planning to be operated in this state. |
| 490 | (2) An agreement between a franchisor based in this state |
| 491 | and a franchisee that was not, at the time of signing, a |
| 492 | resident of this state or a business entity established in this |
| 493 | state or involving a franchise business either operating or |

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| 494 | planning to be operated in this state is not subject to this |
| 495 | act, regardless of whether the franchise agreement contains a |
| 496 | choice of law provision selecting this state. |
| 497 | Section 11. Section 686.111, Florida Statutes, is created |
| 498 | to read: |
| 499 | 686.111 Arbitration.—This act does not limit the right of a |
| 500 | franchisor and franchisee to agree, before or after a dispute |
| 501 | arises, to binding arbitration to settle a claim under this act |
| 502 | if: |
| 503 | (1) The standards applied and the remedies available in the |
| 504 | arbitration are not less than the requirements specified in this |
| 505 | act; and |
| 506 | (2) Each arbitrator employed is chosen from a list of |
| 507 | impartial arbitrators provided by the American Arbitration |
| 508 | Association or is any other impartial person. |
| 509 | Section 12. Section 686.112, Florida Statutes, is created |
| 510 | to read: |
| 511 | 686.112 Remedies |
| 512 | (1) If a franchisor terminates, fails to renew, or allows a |
| 513 | franchise to expire in violation of this act, the franchisee is |
| 514 | entitled to receive from the franchisor the fair market value of |
| 515 | the franchise business and franchise assets in addition to any |
| 516 | other damage caused by the violation. |
| 517 | (2) In addition to any relief specified in this act, any |
| 518 | person aggrieved or injured in his or her business or property |
| 519 | by any violation of this act may bring an action in the |
| 520 | appropriate state or federal court of this state and shall |
| 521 | recover the damages sustained and the costs of such action, |
| 522 | including reasonable attorney fees. |

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| 523 | (3) Without regard and in addition to any other remedy or |
| 524 | relief to which a person is entitled, any person aggrieved by a |
| 525 | violation of this act may bring an action to obtain a |
| 526 | declaratory judgment stating that an action or a practice |
| 527 | violates these sections and may obtain injunctive relief |
| 528 | enjoining a franchisor that has violated, is violating, or is |
| 529 | otherwise likely to violate these sections from committing the |
| 530 | violation. |
| 531 | (4) In an action for monetary damages, if a judge or jury |
| 532 | finds that the franchisor acted maliciously, the judge or jury |
| 533 | may award punitive damages as authorized by state law. |
| 534 | (5) The Department of Legal Affairs or the state attorney |
| 535 | may bring an action for injunctive relief or other appropriate |
| 536 | civil relief for a violation of this act if the violation occurs |
| 537 | in the judicial circuit of the department or the state attorney, |
| 538 | respectively. |
| 539 | (6) The remedies provided in this section are in addition |
| 540 | to any other remedies provided by law or in equity, including, |
| 541 | but not limited to, the Florida Deceptive and Unfair Trade |
| 542 | Practices Act. |
| 543 | Section 13. Section 686.113, Florida Statutes, is created |
| 544 | to read: |
| 545 | 686.113 Applicability |
| 546 | (1) Any person or franchisor who engages directly or |
| 547 | indirectly in an agreement or contract within this state in |
| 548 | connection with a franchise, or any franchise whose franchisee |
| 549 | is a resident of this state or is domiciled in this state or |
| 550 | whose franchise business is, has been, or is intended to be |
| 551 | operated in this state, is subject to this act and to the |

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580-03445-17 2017750c1 552 jurisdiction of the courts of this state, in accordance with the 553 laws of this state, for violations of this act. 554 (2) This act applies to: 555 (a) Any written or oral agreement between a franchisor and 556 a franchisee, including, but not limited to, a franchise 557 offering; a franchise agreement; a sale of goods, services, and 558 advertising; a lease or mortgage of real or personal property; a 559 promise to pay; a security interest; a pledge; an insurance 560 contract; an advertising contract; a construction or 561 installation contract; a servicing contract; and any other agreement in which the franchisor has a direct or indirect 562 563 interest; (b) Any franchise entered into, renewed, amended, or 564 565 revised after the effective date of this act; 566 (c) Any existing franchise of an indefinite duration which 567 may be terminated by the franchisee or franchisor without cause; 568 and 569 (d) Any existing franchise entered into before the 570 effective date of this act, only to the extent that this act 571 does not significantly impair the existing contract rights 572 between the parties. (3) This act is supplemental to, and does not preempt, 573 574 local ordinances dealing with prohibited or unlawful conduct in 575 the manufacturing, distribution, wholesaling, advertising, or 576 sale of goods if such ordinances are not inconsistent with this 577 act. 578 (4) This act supersedes s. 817.416 with respect to any 579 franchisee that signs a franchise agreement on or after the effective date of this act. Section 817.416 continues to govern 580

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| 581 | the claims of all franchisees that signed franchise agreements |
| 582 | or were victims of fraud perpetrated before the effective date |
| 583 | of this act, as well as distributors and any other entities, |
| 584 | past, present, or future, which would be covered by s. 817.416, |
| 585 | but not by this act. |
| 586 | Section 14. Subsection (5) is added to section 817.416, |
| 587 | Florida Statutes, to read: |
| 588 | 817.416 Franchises and distributorships; |
| 589 | misrepresentations |
| 590 | (5) APPLICABILITYThis section does not apply to a |
| 591 | franchise entered into, renewed, amended, or revised on or after |
| 592 | the effective date of this act. A franchise entered into, |
| 593 | renewed, amended, or revised on or after the effective date of |
| 594 | this act is subject to ss. 686.101-686.113. |
| 595 | Section 15. The Division of Law Revision and Information is |
| 596 | directed to replace the phrase "the effective date of this act" |
| 597 | wherever it occurs in this act with the date the act becomes a |
| 598 | law. |
| 599 | Section 16. This act shall take effect upon becoming a law. |
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| 590 591 592 593 594 595 596 597 598 | (5) APPLICABILITYThis section does not apply to a franchise entered into, renewed, amended, or revised on or after the effective date of this act. A franchise entered into, renewed, amended, or revised on or after the effective date of this act is subject to ss. 686.101-686.113. Section 15. The Division of Law Revision and Information is directed to replace the phrase "the effective date of this act" wherever it occurs in this act with the date the act becomes a law. |

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