1 A bill to be entitled 2 An act relating to the salvage of pleasure vessels; 3 providing a directive to the Division of Law Revision and Information; creating s. 559.9601, F.S.; providing 4 5 a short title; creating s. 559.9602, F.S.; providing 6 scope and applicability; creating s. 559.9603, F.S.; 7 providing definitions; creating s. 559.9604, F.S.; 8 requiring salvors of pleasure vessels to provide a 9 specified written disclosure statement and salvage work estimate; creating s. 559.9605, F.S.; requiring 10 11 such salvors to obtain customer permission before 12 exceeding the written estimate by more than a specified amount; specifying salvor responsibilities 13 14 and rights to certain fees in the event that a 15 customer cancels the order for salvage; creating s. 16 559.9606, F.S.; requiring salvors to post specified 17 signage on their vessels; creating s. 559.9607, F.S.; specifying violations; creating s. 559.9608, F.S.; 18 19 providing remedies; specifying that such remedies are in addition to others provided by law; providing an 20 21 effective date. 22 23 Be It Enacted by the Legislature of the State of Florida: 24 25 Section 1. The Division of Law Revision and Information is Page 1 of 10

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26	directed to redesignate s. 559.951, Florida Statutes, as part
27	XIII of chapter 559, Florida Statutes, entitled "Miscellaneous
28	Provisions," and create a new part XII of chapter 559, Florida
29	Statutes, consisting of ss. 559.9601-559.9608, Florida Statutes,
30	to be entitled "Salvage of Pleasure Vessels."
31	Section 2. Section 559.9601, Florida Statutes, is created
32	to read:
33	559.9601 Short titleSections 559.9601-559.9608 may be
34	cited as the "Florida Salvage of Pleasure Vessels Act."
35	Section 3. Section 559.9602, Florida Statutes, is created
36	to read:
37	559.9602 Scope and applicationThis part shall apply to
38	all salvors operating in Florida, except:
39	(1) Any person who performs salvage work while employed by
40	a municipal, county, state, or federal government when carrying
41	out the functions of that government.
42	(2) Any person who engages solely in salvage work for:
43	(a) Pleasure vessels that are owned, maintained, and
44	operated exclusively by such person and for that person's own
45	use; or
46	(b) For-hire pleasure vessels that are rented for periods
47	of 30 days or less.
48	(3) Any person who owns or operates a marina or shore-
49	based repair facility and is in the business of repairing
50	pleasure vessels, where the salvage work takes place exclusively
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51	at that person's facility.
52	(4) Any person who is in the business of repairing
53	pleasure vessels who performs the repair work at a landside or
54	shoreside location designated by the customer.
55	Section 4. Section 559.9603, Florida Statutes, is created
56	to read:
57	559.9603 DefinitionsAs used in this part, the term:
58	(1) "Customer" means the person who requests or signs the
59	written salvage estimate or is entitled to receive a written
60	salvage estimate, or any other person whom the person who
61	requests, signs, or is entitled to receive the written salvage
62	estimate designates on the written salvage estimate as a person
63	who may authorize salvage work.
64	(2) "Employee" means an individual who is employed full-
65	time or part-time by a salvor and performs salvage work.
66	(3) "Pleasure vessel" means any watercraft no more than 60
67	feet in length which is used solely for personal pleasure,
68	family use, or the transportation of executives, employees, and
69	guests of the owner.
70	(4) "Salvage work" means any assistance, services,
71	repairs, or other efforts rendered by a salvor relating to
72	saving, preserving, or rescuing a pleasure vessel or its
73	passengers and crew which are in marine peril. Salvage work does
74	not include towing a pleasure vessel.
75	(5) "Salvor" means a person in the business of voluntarily
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76	providing assistance, services, repairs, or other efforts
77	relating to saving, preserving, or rescuing a pleasure vessel or
78	the vessel's passengers and crew which are in marine peril, in
79	exchange for compensation.
80	Section 5. Section 559.9604, Florida Statutes, is created
81	to read:
82	559.9604 Written disclosure statement and salvage work
83	estimate
84	(1) If the cost of salvage work may exceed \$500 and the
85	customer is present on the vessel, the salvor must present to
86	the customer a written notice conspicuously disclosing in a
87	separate, blocked section only the following statement, in
88	capital letters of at least 12-point type:
89	
90	PLEASE READ CAREFULLY, CHECK ONE OF THE STATEMENTS BELOW, AND
91	SIGN:
92	I UNDERSTAND THAT, UNDER STATE LAW, I AM ENTITLED TO A
93	WRITTEN ESTIMATE IF MY FINAL BILL MAY EXCEED \$500.
94	
95	I REQUEST A WRITTEN ESTIMATE.
96	
97	I DO NOT REQUEST A WRITTEN ESTIMATE AS LONG AS THE
98	SALVAGE CHARGES DO NOT EXCEED \$ THE SALVOR MAY NOT
99	EXCEED THIS AMOUNT WITHOUT MY WRITTEN OR ORAL APPROVAL.
100	
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101 .... I DO NOT REQUEST A WRITTEN ESTIMATE. 102 103 SIGNED ..... DATE .... 104 105 When a customer requests an estimate for the cost of (2) 106 salvage work any time before or during the rendering of any 107 salvage work by a salvor, the salvor shall prepare a written 108 estimate for the costs of its services, in a form stating the estimated cost of salvage work, including the cost of any 109 inspections or diagnostic work. The written salvage estimate 110 111 must also include the following items: 112 The name, address, and telephone number of the (a) 113 salvor's business. 114 The name, address, and telephone number of the (b) 115 customer. 116 (c) The date and time of the written salvage estimate. 117 (d) A general description of the pleasure vessel. 118 A general description of the customer's problem or (e) 119 request for repair work or service relating to the pleasure 120 vessel. 121 (f) A statement as to the basis on which the customer is 122 being charged, such as a flat rate, an hourly rate, or both. 123 (g) The estimated cost of the salvage work. If the salvor 124 does not possess sufficient information concerning the source, 125 cause, or nature of the marine peril to formulate an estimate

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126 for the salvage work, the salvor must provide the customer an 127 estimate for the effort required to determine the source, cause, 128 or nature of the marine peril in accordance with this section. 129 At such time that the salvor has sufficient information to 130 provide an estimate for the cost of the salvage work, the salvor 131 shall provide that estimate according to this section. 132 (h) A statement indicating the daily charge for storing 133 the customer's pleasure vessel if it is to be towed or otherwise 134 transported to a different location than where the salvor 135 performs the salvage work. 136 (i) A cancellation fee, as determined by the salvor, in 137 the event a customer cancels the order for services in accordance with s. 559.9605(1). 138 139 (3) A copy of the disclosure statement required by 140 subsection (1) and, if requested, the written salvage estimate 141 required by subsection (2) must be given to the customer before 142 salvage work begins. The disclosure statement may be provided on 143 the same form as the written estimate. 144 This section may not be construed to require a salvor (4) 145 to give a written estimated price if the salvor does not agree 146 to provide any assistance, service, repairs, or other effort to 147 a potential customer. 148 (5) A customer may cancel the salvage work at any time. 149 Section 6. Section 559.9605, Florida Statutes, is created 150 to read:

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151 559.9605 Notification of charges in excess of salvage 152 estimate; unlawful charges.-153 (1) If a determination is made by a salvor that the actual charges for the assistance, service, or repair work will exceed 154 155 the written estimate by more than 20 percent, the customer must 156 be promptly verbally notified of the additional estimated 157 charge. A customer so notified may, orally or in writing, 158 authorize, modify, or cancel the order for salvage. Except as 159 specified in this section, the salvor may only continue work on 160 the pleasure vessel upon authorization from the customer and 161 work must continue only within the scope the customer 162 authorized. (2) If a customer cancels the order for salvage after 163 164 being advised that salvage work which she or he has authorized 165 cannot be accomplished within the previously authorized 166 estimate, the salvor must expeditiously place the pleasure 167 vessel back into a condition reasonably similar to the condition 168 in which it was received unless: 169 The customer waives that effort; or (a) 170 To do so would be unsafe. (b) 171 172 After cancellation of the salvor's service, the salvor may 173 charge for salvage work provided up to the point of 174 cancellation, but the salvor's charge may not exceed the 175 cancellation fee agreed to by the salvor pursuant to s.

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176 559.9604(2)(i). The salvor may only charge for any work undertaken on the agreed-upon basis. 177 178 Section 7. Section 559.9606, Florida Statutes, is created 179 to read: 180 559.9606 Required disclosure; signs; notice to customers.-181 All vessels used by salvors in connection with performing 182 salvage work shall have signs posted in a manner conspicuous to 183 customers and potential customers and that can be read from 184 customers' and potential customers' pleasure vessels. Those 185 signs must inform customers and potential customers that the salvors are professional salvors that charge for their services 186 187 and that customers and potential customers have a right to a 188 written estimate for the services offered. 189 Section 8. Section 559.9607, Florida Statutes, is created 190 to read: 191 559.9607 Unlawful acts and practices.-It is a violation of 192 this act for a salvor or its employees to: 193 (1) Provide or charge for services that have not been 194 expressly or implicitly authorized by the customer when the 195 customer is present on the pleasure vessel. 196 (2) Misrepresent that a pleasure vessel being inspected is 197 in a dangerous condition or that the customer's continued use of 198 the pleasure vessel may be hazardous to the customer or cause great damage to, or loss of, the vessel. 199 200 Fraudulently alter any customer contract, estimate, (3)

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201	invoice, or other document.
202	(4) Fraudulently misuse any customer's credit card.
203	(5) Make or authorize in any manner or by any means
204	whatsoever any written or oral statement which is untrue,
205	deceptive, or misleading, and which is known, or which by the
206	exercise of reasonable care the salvor should know, to be
207	untrue, deceptive, or misleading.
208	(6) Make false statements of a character likely to
209	influence, persuade, or induce a customer to authorize salvage
210	work for a pleasure vessel.
211	(7) Require that any customer waive her or his rights
212	provided in this part as a precondition to performing salvage
213	work.
214	(8) Charge a customer more than 20 percent over the
215	written estimate provided to the customer pursuant to s.
216	559.9604, unless the salvor has obtained authorization to exceed
217	the written estimate in accordance with s. 559.9605(1).
218	(9) Perform any other act that violates this part or that
219	constitutes fraud or misrepresentation.
220	Section 9. Section 559.9608, Florida Statutes, is created
221	to read:
222	559.9608 Remedies
223	(1) Any customer injured by a violation of this part may
224	bring an action in the appropriate court for relief. A customer
225	who prevails in such an action shall be entitled to damages in
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226	the amount of three times that charged by the salvor, plus
227	actual damages, court costs, and reasonable attorney fees. The
228	customer may also bring an action for injunctive relief in the
229	circuit court.
230	(2) The remedies provided for in this section shall be in
231	addition to any other remedy provided by law.
232	Section 10. This act shall take effect July 1, 2018.

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