| 1 | A bill to be entitled |
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| 2 | An act relating to consumer finance loans; creating s. |
| 3 | 516.405, F.S.; creating the Access to Responsible |
| 4 | Credit Pilot Program within the Office of Financial |
| 5 | Regulation; providing legislative intent; creating s. |
| 6 | 516.41, F.S.; providing definitions; creating s. |
| 7 | 516.42, F.S.; requiring persons to obtain a program |
| 8 | license from the office before making program loans; |
| 9 | providing licensure requirements; requiring a program |
| 10 | licensee's program branch offices to be licensed; |
| 11 | providing program branch office license and license |
| 12 | renewal requirements; providing circumstances under |
| 13 | which the office may deny initial and renewal |
| 14 | applications; requiring rulemaking; creating s. |
| 15 | 516.43, F.S.; providing requirements for program |
| 16 | licensees, program loans, interest rates, program loan |
| 17 | refinancing, receipts, disclosures and statements |
| 18 | provided by program licensees to borrowers, |
| 19 | origination fees, insufficient funds fees, and |
| 20 | delinquency charges; requiring program licensees to |
| 21 | provide certain credit education information to |
| 22 | borrowers and to report payment performance of |
| 23 | borrowers to a consumer reporting agency; prohibiting |
| 24 | the office from approving a program licensee applicant |
| 25 | before the applicant has been accepted as a data |
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26 furnisher by a consumer reporting agency; requiring 27 program licensees to underwrite program loans; 28 prohibiting program licensees from making program 29 loans under certain circumstances; requiring program 30 licensees to seek certain information and 31 documentation; prohibiting program licensees from 32 requiring certain waivers from borrowers; providing 33 applicability; creating s. 516.44, F.S.; requiring all arrangements between program licensees and access 34 35 partners to be specified in written access partner 36 agreements; providing requirements for such 37 agreements; specifying access partner services which may be used by program licensees; specifying 38 39 procedures for borrowers' payment receipts or access partners' disbursement of program loans; providing 40 recordkeeping requirements; prohibiting certain 41 42 activities by access partners; providing disclosure 43 statement requirements; authorizing a program licensee to compensate an access partner; providing 44 requirements relating to compensations paid to access 45 partners; requiring program licensees to provide the 46 office with a specified notice after contracting with 47 48 and before using the services of access partners; 49 defining the term "affiliated party"; requiring access 50 partners to provide program licensees and the office

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| 51 | with a certain written notice within a specified time; |
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| 52 | providing that program licensees are responsible for |
| 53 | acts of their access partners and access partners' |
| 54 | employees; requiring rulemaking; creating s. 516.45, |
| 55 | F.S.; requiring the office to examine program |
| 56 | licensees; providing an exception; limiting the scope |
| 57 | of certain examinations and investigations; |
| 58 | authorizing the office to take certain disciplinary |
| 59 | action against program licensees and access partners; |
| 60 | requiring rulemaking; creating s. 516.46, F.S.; |
| 61 | requiring program licensees to file an annual report |
| 62 | with the office beginning on a specified date; |
| 63 | requiring the office to post an annual report on its |
| 64 | website by a specified date; specifying information to |
| 65 | be contained in the reports; requiring rulemaking; |
| 66 | providing for future repeal of the program; providing |
| 67 | an appropriation; providing an effective date. |
| 68 | |
| 69 | Be It Enacted by the Legislature of the State of Florida: |
| 70 | |
| 71 | Section 1. Section 516.405, Florida Statutes, is created |
| 72 | to read: |
| 73 | 516.405 Access to Responsible Credit Pilot Program |
| 74 | (1) The Access to Responsible Credit Pilot Program is |
| 75 | created within the Office of Financial Regulation to allow more |
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| 76 | Floridians to obtain responsible consumer finance loans in |
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| 77 | principal amounts of at least \$300, but not more than \$7,500. |
| 78 | (2) The pilot program is intended to assist consumers in |
| 79 | building their credit and to provide additional consumer |
| 80 | protections for these loans that exceed current protections |
| 81 | under general law. |
| 82 | Section 2. Section 516.41, Florida Statutes, is created to |
| 83 | read: |
| 84 | 516.41 DefinitionsAs used in ss. 516.405-516.46, the |
| 85 | term: |
| 86 | (1) "Access partner" means an entity that, at one or more |
| 87 | physical business locations owned or rented by the entity, |
| 88 | performs one or more of the services authorized in s. 516.44(2) |
| 89 | on behalf of a program licensee. The term does not include a |
| 90 | credit service organization as defined in s. 817.7001 or a loan |
| 91 | broker as defined in s. 687.14. |
| 92 | (2) "Consumer reporting agency" has the same meaning as |
| 93 | the term "consumer reporting agency that compiles and maintains |
| 94 | files on consumers on a nationwide basis" in the Fair Credit |
| 95 | Reporting Act, 15 U.S.C. s. 1681a(p). |
| 96 | (3) "Credit score" has the same meaning as in the Fair |
| 97 | Credit Reporting Act, 15 U.S.C. s. 1681g(f)(2)(A). |
| 98 | (4) "Data furnisher" has the same meaning as the term |
| 99 | "furnisher" in 12 C.F.R. s. 1022.41(c). |
| 100 | (5) "Pilot program" or "program" means the Access to |
| | |
| | Page 4 of 33 |

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| 101 | Responsible Credit Pilot Program. |
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| 102 | (6) "Pilot program license" or "program license" means a |
| 103 | license issued under ss. 516.405-516.46 authorizing a program |
| 104 | licensee to make and collect program loans. |
| 105 | (7) "Program branch office license" means a license issued |
| 106 | under the program for each location, other than a program |
| 107 | licensee's or access partner's principal place of business: |
| 108 | (a) The address of which appears on business cards, |
| 109 | stationery, or advertising used by the program licensee in |
| 110 | connection with business conducted under this chapter; |
| 111 | (b) At which the program licensee's name, advertising or |
| 112 | promotional materials, or signage suggests that program loans |
| 113 | are originated, negotiated, funded, or serviced by the program |
| 114 | licensee; or |
| | |
| 115 | (c) At which program loans are originated, negotiated, |
| 115 116 | (c) At which program loans are originated, negotiated, funded, or serviced by the program licensee. |
| | |
| 116 | funded, or serviced by the program licensee. |
| 116 117 | funded, or serviced by the program licensee. (8) "Program licensee" means a person who is licensed to |
| 116 117 118 | funded, or serviced by the program licensee. (8) "Program licensee" means a person who is licensed to make and collect loans under this chapter and who is approved by |
| 116 117 118 119 | funded, or serviced by the program licensee. (8) "Program licensee" means a person who is licensed to make and collect loans under this chapter and who is approved by the office to participate in the program. |
| 116 117 118 119 120 | <u>funded</u> , or serviced by the program licensee. (8) "Program licensee" means a person who is licensed to make and collect loans under this chapter and who is approved by the office to participate in the program. (9) "Program loan" means a consumer finance loan with a |
| 116 117 118 119 120 121 | <pre>funded, or serviced by the program licensee. (8) "Program licensee" means a person who is licensed to make and collect loans under this chapter and who is approved by the office to participate in the program. (9) "Program loan" means a consumer finance loan with a principal amount of at least \$300, but not more than \$7,500,</pre> |
| 116 117 118 119 120 121 122 | <pre>funded, or serviced by the program licensee. (8) "Program licensee" means a person who is licensed to make and collect loans under this chapter and who is approved by the office to participate in the program. (9) "Program loan" means a consumer finance loan with a principal amount of at least \$300, but not more than \$7,500, originated pursuant to ss. 516.405-516.46, excluding the amount</pre> |
| 116 117 118 119 120 121 122 123 | <pre>funded, or serviced by the program licensee. (8) "Program licensee" means a person who is licensed to make and collect loans under this chapter and who is approved by the office to participate in the program. (9) "Program loan" means a consumer finance loan with a principal amount of at least \$300, but not more than \$7,500, originated pursuant to ss. 516.405-516.46, excluding the amount of the origination fee authorized under s. 516.43(3).</pre> |

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| 126 | revises an existing program loan contract with the borrower. A |
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| 127 | refinance program loan does not include an extension, a |
| 128 | deferral, or a rewrite of the program loan. |
| 129 | Section 3. Section 516.42, Florida Statutes, is created to |
| 130 | read: |
| 131 | 516.42 Requirements for program participation; program |
| 132 | application requirements |
| 133 | (1) A person may not advertise, offer, or make a program |
| 134 | loan, or impose any charges or fees pursuant to s. 516.43, |
| 135 | unless the person obtains a pilot program license from the |
| 136 | office. |
| 137 | (2) In order to obtain a pilot program license, a person |
| 138 | must: |
| 139 | (a)1. Be licensed to make and collect consumer finance |
| 140 | loans under s. 516.05; or |
| 141 | 2. Submit the application for the license required in s. |
| 142 | 516.05 concurrently with the application for the program |
| 143 | license, both of which must be approved by the office. |
| | |
| 144 | (b) Be accepted as a data furnisher by a consumer |
| 144 145 | (b) Be accepted as a data furnisher by a consumer reporting agency. |
| | |
| 145 | reporting agency. |
| 145 146 | reporting agency. (c) Not be the subject of any insolvency proceeding or a |
| 145 146 147 | reporting agency. (c) Not be the subject of any insolvency proceeding or a pending criminal prosecution. |
| 145 146 147 148 | reporting agency. (c) Not be the subject of any insolvency proceeding or a pending criminal prosecution. (d) Not be subject to the issuance of a cease and desist |

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| 151 | authority of the office, any financial regulatory agency in this |
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| 152 | state, or any other state or federal regulatory agency that |
| 153 | affects the ability of such person to participate in the |
| 154 | program. |
| 155 | (3)(a) A program applicant must file with the office a |
| 156 | digital application, in a form and manner prescribed by |
| 157 | commission rule, which contains all of the following information |
| 158 | with respect to the applicant: |
| 159 | 1. The legal business name and any other name under which |
| 160 | the applicant operates. |
| 161 | 2. The applicant's main address. |
| 162 | 3. The applicant's telephone number and e-mail address. |
| 163 | 4. The address of each program branch office. |
| 164 | 5. The name, title, address, telephone number, and e-mail |
| 165 | address of the applicant's contact person. |
| 166 | 6. The license number, if the applicant is licensed under |
| 167 | <u>s. 516.05.</u> |
| 168 | 7. A statement as to whether the applicant intends to use |
| 169 | the services of one or more access partners under s. 516.44. |
| 170 | 8. A statement that the applicant has been accepted as a |
| 171 | data furnisher by a consumer reporting agency and will report to |
| 172 | a consumer reporting agency the payment performance of each |
| 173 | borrower on all program loans. |
| 174 | 9. The signature and certification of an authorized person |
| 175 | of the applicant. |
| | |

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| 176 | (b) A person who desires to participate in the program but |
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| 177 | who is not licensed to make consumer finance loans pursuant to |
| 178 | s. 516.05 must concurrently submit the following digital |
| 179 | applications to the office, in a form and manner specified in |
| 180 | this chapter: |
| 181 | 1. An application pursuant to s. 516.03 for licensure to |
| 182 | make consumer finance loans. |
| 183 | 2. An application for admission to the program in |
| 184 | accordance with paragraph (a). |
| 185 | (4) Except as otherwise provided in ss. 516.405-516.46, a |
| 186 | program licensee is subject to all the laws and rules governing |
| 187 | consumer finance loans under this chapter. A program license |
| 188 | must be renewed biennially. |
| 189 | (5) Notwithstanding s. 516.05(3), only one program license |
| 190 | is required for a person to make program loans under ss. |
| 191 | 516.405-516.46, regardless of whether the program licensee |
| 192 | offers program loans to prospective borrowers at its own |
| 193 | physical business locations, through access partners, or via an |
| 194 | electronic access point through which a prospective borrower may |
| 195 | directly access the website of the program licensee. |
| 196 | (6) Each branch office of a program licensee must be |
| 197 | licensed under this section. |
| 198 | (7) The office shall issue a program branch office license |
| 199 | to a program licensee after the office determines that the |
| 200 | program licensee has submitted a completed electronic |
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201 application for a program branch office license in a form 202 prescribed by commission rule. The program branch office license 203 must be issued in the name of the program licensee that maintains the branch office. An application is considered 204 received for purposes of s. 120.60 upon receipt of a completed 205 206 application form. The application for a program branch office 207 license must contain the following information: 208 The legal business name and any other name under which (a) 209 the applicant operates. 210 The applicant's main address. (b) 211 The applicant's telephone number and e-mail address. (C) 212 (d) The address of each program branch office. 213 The name, title, address, telephone number, and e-mail (e) 214 address of the applicant's contact person. 215 The applicant's license number, if the applicant is (f) 216 licensed under this chapter. 217 (g) The signature and certification of an authorized 218 person of the applicant. 219 (8) Except as provided in subsection (9), a program branch 220 office license must be renewed biennially at the time of 221 renewing the program license. 222 (9) Notwithstanding subsection (7), the office may deny an initial or renewal application for a program license or program 223 224 branch office license if the applicant or any person with power 225 to direct the management or policies of the applicant's business

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| 226 | <u>is:</u> |
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| 227 | (a) The subject of any insolvency proceeding; |
| 228 | (b) The subject of a pending criminal prosecution in any |
| 229 | jurisdiction until conclusion of such criminal prosecution; or |
| 230 | (c) Subject to the issuance of a cease and desist order; |
| 231 | the issuance of a removal order; the denial, suspension, or |
| 232 | revocation of a license; or any other action within the |
| 233 | authority of the office, any financial regulatory agency in this |
| 234 | state, or any other state or federal regulatory agency that |
| 235 | affects the applicant's ability to participate in the program. |
| 236 | (10) The commission shall adopt rules to implement this |
| 237 | section. |
| 238 | Section 4. Section 516.43, Florida Statutes, is created to |
| | |
| 239 | read: |
| 239 240 | read: 516.43 Requirements for program loans.— |
| | |
| 240 | 516.43 Requirements for program loans |
| 240 241 | 516.43 Requirements for program loans.— (1) REQUIREMENTS.—A program licensee shall comply with |
| 240 241 242 | 516.43 Requirements for program loans.— (1) REQUIREMENTS.—A program licensee shall comply with each of the following requirements in making program loans: |
| 240 241 242 243 | 516.43 Requirements for program loans.— (1) REQUIREMENTS.—A program licensee shall comply with each of the following requirements in making program loans: (a) A program loan must be unsecured. |
| 240 241 242 243 244 | 516.43 Requirements for program loans.— (1) REQUIREMENTS.—A program licensee shall comply with each of the following requirements in making program loans: (a) A program loan must be unsecured. (b) A program loan must have a term of: |
| 240 241 242 243 244 245 | 516.43 Requirements for program loans.— (1) REQUIREMENTS.—A program licensee shall comply with each of the following requirements in making program loans: (a) A program loan must be unsecured. (b) A program loan must have a term of: 1. At least 120 days, but not more than 60 months, for a |
| 240 241 242 243 244 245 246 | 516.43 Requirements for program loans (1) REQUIREMENTSA program licensee shall comply with each of the following requirements in making program loans: (a) A program loan must be unsecured. (b) A program loan must have a term of: 1. At least 120 days, but not more than 60 months, for a loan with a principal balance upon origination of at least \$300, |
| 240 241 242 243 244 245 246 247 | 516.43 Requirements for program loans (1) REQUIREMENTSA program licensee shall comply with each of the following requirements in making program loans: (a) A program loan must be unsecured. (b) A program loan must have a term of: 1. At least 120 days, but not more than 60 months, for a loan with a principal balance upon origination of at least \$300, but not more than \$3,000. |
| 240 241 242 243 244 245 246 247 248 | 516.43 Requirements for program loans (1) REQUIREMENTSA program licensee shall comply with each of the following requirements in making program loans: (a) A program loan must be unsecured. (b) A program loan must have a term of: 1. At least 120 days, but not more than 60 months, for a loan with a principal balance upon origination of at least \$300, but not more than \$3,000. 2. At least 12 months, but not more than 60 months, for a |

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| 251 | (c) A borrower may not receive a program loan for a |
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| 252 | principal balance exceeding \$5,000 unless: |
| 253 | 1. The borrower has paid in full the outstanding |
| 254 | principal, interest, and fees on a program loan; |
| 255 | 2. The borrower's credit score increased from the time of |
| 256 | application for the borrower's first consummated program loan; |
| 257 | and |
| 258 | 3. The borrower was never delinquent for more than 7 days |
| 259 | on the program loan. |
| 260 | (d) A program loan must not impose a prepayment penalty. A |
| 261 | program loan must be repayable by the borrower in substantially |
| 262 | equal, periodic installments, except that the final payment may |
| 263 | be less than the amount of the prior installments. Installments |
| 264 | must be due every 2 weeks, semimonthly, or monthly. |
| 265 | (e) A program loan must include a borrower's right to |
| 266 | rescind the program loan by notifying the program licensee of |
| 267 | the borrower's intent to rescind the program loan and returning |
| 268 | the principal advanced by the end of the business day after the |
| 269 | day the program loan is consummated. |
| 270 | (f) Notwithstanding s. 516.031, the maximum annual |
| 271 | interest rate charged on a program loan to the borrower, which |
| 272 | must be fixed for the duration of the program loan, is 36 |
| 273 | percent on that portion of the unpaid principal balance up to |
| 274 | and including \$3,000, 30 percent on that portion of the unpaid |
| 275 | principal balance exceeding \$3,000 and up to and including |
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276 \$4,000, and 24 percent on that portion of the unpaid principal 277 balance exceeding \$4,000 and up to and including \$7,500. The 278 original principal amount of the program loan is equal to the 279 amount financed as defined by the federal Truth in Lending Act 280 and Regulation Z of the Board of Governors of the Federal 281 Reserve System. In determining compliance with the maximum 282 annual interest rates in this paragraph, the computations used 283 must be simple interest through the application of a daily 284 periodic rate to the actual unpaid principal balance each day 285 and may not be added-on interest or any other computations. 286 If two or more interest rates are applied to the (g) 287 principal amount of a program loan, the program licensee may 288 charge, contract for, and receive interest at that single annual 289 percentage rate that, if applied according to the actuarial 290 method to each of the scheduled periodic balances of principal, 291 would produce at maturity the same total amount of interest as 292 would result from the application of the two or more rates 293 otherwise permitted, based upon the assumption that all payments 294 are made as agreed. 295 The program licensee shall reduce the interest rates (h) 296 specified in paragraph (f) on each subsequent program loan to 297 the same borrower by a minimum of 1 percent, up to a maximum of 298 6 percent, if all of the following conditions are met: 299 1. The subsequent program loan is originated within 180 300 days after the prior program loan is fully repaid.

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| 301 | 2. The borrower was never more than 15 days delinquent on |
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| 302 | the prior program loan. |
| 303 | 3. The prior program loan was outstanding for at least |
| 304 | one-half of its original term before its repayment. |
| 305 | (i) The program licensee may not permit any person to |
| 306 | become obligated to the program licensee, directly or |
| 307 | contingently, or both, under more than one program loan from the |
| 308 | program licensee at the same time. |
| 309 | (j) The program licensee may not refinance a program loan |
| 310 | unless all of the following conditions are met at the time the |
| 311 | borrower submits an application to refinance: |
| 312 | 1. The principal amount payable may not include more than |
| 313 | 60 days' unpaid interest accrued on the previous program loan |
| 314 | pursuant to s. 516.031(5). |
| 315 | 2. For a program loan with an original term up to and |
| 316 | including 25 months, the borrower has repaid at least 60 percent |
| 317 | of the outstanding principal remaining on his or her existing |
| 318 | program loan. |
| 319 | 3. For a program loan with an original term of more than |
| 320 | 25 months, but not more than 60 months, the borrower has made |
| 321 | current payments for at least 9 months on his or her existing |
| 322 | program loan. |
| 323 | 4. The borrower is current on payments for his or her |
| 324 | existing program loan. |
| 325 | 5. The program licensee must underwrite the new program |
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326 loan in accordance with subsection (7). 327 In lieu of the provisions of s. 687.08, the program (k) 328 licensee or, if applicable, its approved access partner shall 329 make available to the borrower by electronic or physical means a 330 plain and complete receipt of payment at the time that a payment 331 is made by the borrower. For audit purposes, the program 332 licensee must maintain an electronic record for each receipt 333 made available to a borrower, which must include a copy of the 334 receipt and the date and time that the receipt was generated. 335 Each receipt made available to the borrower must show all of the 336 following: 337 1. The name of the borrower. 338 2. The name of the access partner, if applicable. 339 3. The total payment amount received. 340 4. The date of payment. 341 5. The program loan balance before and after application 342 of the payment. 343 The amount of the payment that was applied to the 6. 344 principal, interest, and fees. 345 7. The type of payment made by the borrower. 346 The following statement, prominently displayed in a 8. type size equal to or larger than the type size used to display 347 348 the other items on the receipt: "If you have any questions about your loan now or in the future, you should direct those 349 350 questions to ... (name of program licensee) ... by ... (at least

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| 351 | two different ways in which a borrower may contact the program |
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| 352 | licensee)" |
| 353 | (2) WRITTEN DISCLOSURES AND STATEMENTS |
| 354 | (a) Notwithstanding s. 516.15(1), the loan contract and |
| 355 | all written disclosures and statements may be provided by a |
| 356 | program licensee to a borrower in English or in the language in |
| 357 | which the loan is negotiated. |
| 358 | (b) The program licensee shall provide to a borrower all |
| 359 | the statements required of licensees under s. 516.15. |
| 360 | (3) ORIGINATION FEESNotwithstanding s. 516.031, a |
| 361 | program licensee may: |
| 362 | (a) Contract for and receive an origination fee from a |
| 363 | borrower on a program loan. The program licensee may either |
| 364 | deduct the origination fee from the principal amount of the loan |
| 365 | disbursed to the borrower or capitalize the origination fee into |
| 366 | the principal balance of the loan. The origination fee is fully |
| 367 | earned and nonrefundable immediately upon the making of the |
| 368 | program loan and may not exceed the lesser of 6 percent of the |
| 369 | principal amount of the program loan made to the borrower, |
| 370 | exclusive of the origination fee, or \$90. |
| 371 | (b) Not charge a borrower an origination fee more than |
| 372 | twice in any 12-month period. |
| 373 | (4) INSUFFICIENT FUNDS FEES AND DELINQUENCY CHARGESA |
| 374 | program licensee may: |
| 375 | (a) Notwithstanding s. 516.031, require payment from a |
| | |
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376 borrower of no more than \$20 for fees incurred by the program 377 licensee from a dishonored payment due to insufficient funds of 378 the borrower. 379 Notwithstanding s. 516.031(3)(a)9., contract for and (b) 380 receive a delinquency charge for each payment in default for at 381 least 7 days if the charge is agreed upon, in writing, between 382 the program licensee and the borrower before it is imposed. 383 Delinquency charges may be imposed as follows: 384 1. For payments due monthly, the delinquency charge for a 385 payment in default may not exceed \$15. 386 2. For payments due semimonthly, the delinquency charge 387 for a payment in default may not exceed \$7.50. 388 3. For payments due every 2 weeks, the delinquency charge 389 for a payment in default may not exceed \$7.50 if two payments 390 are due within the same calendar month, and may not exceed \$5 if 391 three payments are due within the same calendar month. 392 393 The program licensee, or any wholly owned subsidiary of the 394 program licensee, may not sell or assign an unpaid debt to a 395 third party for collection purposes unless the debt has been 396 delinquent for at least 30 days. (5) CREDIT EDUCATION.-Before disbursement of program loan 397 proceeds to the borrower, the program licensee must: 398 399 (a) Direct the borrower to the consumer credit counseling 400 services offered by an independent third party; or

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| 401 | (b) Provide a credit education program or seminar to the |
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| 402 | borrower. The borrower is not required to participate in such |
| 403 | education program or seminar. A credit education program or |
| 404 | seminar offered pursuant to this paragraph must be provided at |
| 405 | no cost to the borrower. |
| 406 | (6) CREDIT REPORTING |
| 407 | (a) The program licensee shall report each borrower's |
| 408 | payment performance to at least one consumer reporting agency. |
| 409 | (b) The office may not approve an applicant for the |
| 410 | program license before the applicant has been accepted as a data |
| 411 | furnisher by a consumer reporting agency. |
| 412 | (c) The program licensee shall provide each borrower with |
| 413 | the name or names of the consumer reporting agency or agencies |
| 414 | to which it will report the borrower's payment history. |
| 415 | (7) PROGRAM LOAN UNDERWRITING |
| 416 | (a) The program licensee must underwrite each program loan |
| 417 | to determine a borrower's ability and willingness to repay the |
| 418 | program loan pursuant to the program loan terms. The program |
| 419 | licensee may not make a program loan if it determines that the |
| 420 | borrower's total monthly debt service payments at the time of |
| 421 | origination, including the program loan for which the borrower |
| 422 | is being considered and all outstanding forms of credit that can |
| 423 | be independently verified by the program licensee, exceed 50 |
| 424 | percent of the borrower's gross monthly income for a loan of not |
| 425 | more than \$3,000, or exceed 36 percent of the borrower's gross |
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426 monthly income for a loan of more than \$3,000. 427 The program licensee must seek information and (b)1. 428 documentation pertaining to all of a borrower's outstanding debt 429 obligations during the loan application and underwriting 430 process, including loans that are self-reported by the borrower 431 but not available through independent verification. The program 432 licensee must verify such information using a credit report from 433 at least one consumer reporting agency or through other 434 available electronic debt verification services that provide 435 reliable evidence of a borrower's outstanding debt obligations. 436 The program licensee is not required to consider loans 2. 437 made to a borrower by friends or family in determining the 438 borrower's debt-to-income ratio. 439 The program licensee must verify the borrower's income (C) 440 to determine the debt-to-income ratio using information from: 441 1. Electronic means or services that provide reliable 442 evidence of the borrower's actual income; or 443 2. The Internal Revenue Service Form W-2, tax returns, 444 payroll receipts, bank statements, or other third-party 445 documents that provide reasonably reliable evidence of the 446 borrower's actual income. 447 (8) WAIVERS.-448 (a) A program licensee may not require, as a condition of 449 providing the program loan, that the borrower: 450 1. Waive any right, penalty, remedy, forum, or procedure

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| 451 | provided for in any law applicable to the program loan, |
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| 452 | including the right to file and pursue a civil action or file a |
| 453 | complaint with or otherwise communicate with the office, a |
| 454 | court, or any other governmental entity. |
| 455 | 2. Agree to the application of laws other than those of |
| 456 | this state. |
| 457 | 3. Agree to resolve disputes in a jurisdiction outside of |
| 458 | this state. |
| 459 | (b) A waiver that is required as a condition of doing |
| 460 | business with the program licensee is presumed involuntary, |
| 461 | unconscionable, against public policy, and unenforceable. |
| 462 | (c) A program licensee may not refuse to do business with |
| 463 | or discriminate against a borrower or an applicant on the basis |
| 464 | of the borrower's or applicant's refusal to waive any right, |
| 465 | penalty, remedy, forum, or procedure, including the right to |
| 466 | file and pursue a civil action or complaint with, or otherwise |
| 467 | communicate with, the office, a court, or any other governmental |
| 468 | entity. The exercise of a person's right to refuse to waive any |
| 469 | right, penalty, remedy, forum, or procedure, including a |
| 470 | rejection of a contract requiring a waiver, does not affect any |
| 471 | otherwise legal terms of a contract or an agreement. |
| 472 | (d) This subsection does not apply to any agreement to |
| 473 | waive any right, penalty, remedy, forum, or procedure, including |
| 474 | any agreement to arbitrate a claim or dispute after a claim or |
| 475 | dispute has arisen. This subsection does not affect the |
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| 476 | enforceability or validity of any other provision of the |
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| 477 | contract. |
| 478 | Section 5. Section 516.44, Florida Statutes, is created to |
| 479 | read: |
| 480 | 516.44 Access partners.— |
| 481 | (1) ACCESS PARTNER AGREEMENT.—All arrangements between a |
| 482 | program licensee and an access partner must be specified in a |
| 483 | written access partner agreement between the parties. The |
| 484 | agreement must contain the following provisions: |
| 485 | (a) The access partner agrees to comply with this section |
| 486 | and all rules adopted under this section regarding the |
| 487 | activities of access partners. |
| 488 | (b) The office has access to the access partner's books |
| 489 | and records pertaining to the access partner's operations under |
| 490 | the agreement with the program licensee in accordance with s. |
| 491 | 516.45(3) and may examine the access partner pursuant to s. |
| 492 | <u>516.45.</u> |
| 493 | (2) AUTHORIZED SERVICESA program licensee may use the |
| 494 | services of one or more access partners as provided in this |
| 495 | section. An access partner may perform one or more of the |
| 496 | following services from its physical business location for the |
| 497 | program licensee: |
| 498 | (a) Distributing, circulating, using, or publishing |
| 499 | printed brochures, flyers, fact sheets, or other written |
| 500 | materials relating to program loans that the program licensee |
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501 may make or negotiate. The written materials must be reviewed 502 and approved in writing by the program licensee before being 503 distributed, circulated, used, or published. (b) 504 Providing written factual information about program 505 loan terms, conditions, or qualification requirements to a 506 prospective borrower which has been prepared by the program 507 licensee or reviewed and approved in writing by the program 508 licensee. An access partner may discuss the information with a 509 prospective borrower in general terms. 510 Notifying a prospective borrower of the information (C) 511 needed in order to complete a program loan application. 512 (d) Entering information provided by the prospective 513 borrower on the program licensee's preprinted or electronic 514 application form or in the program licensee's preformatted 515 computer database. 516 (e) Assembling credit applications and other materials 517 obtained in the course of a credit application transaction for 518 submission to the program licensee. 519 (f) Contacting the program licensee to determine the 520 status of a program loan application. 521 (q) Communicating a response that is returned by the program licensee's automated underwriting system to a borrower 522 523 or a prospective borrower. 524 Obtaining a borrower's signature on documents prepared (h) 525 by the program licensee and delivering final copies of the

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526 documents to the borrower. 527 Disbursing program loan proceeds to a borrower if this (i) 528 method of disbursement is acceptable to the borrower, subject to 529 the requirements of subsection (3). A loan disbursement made by 530 an access partner under this paragraph is deemed to be made by 531 the program licensee on the date that the funds are disbursed or 532 otherwise made available by the access partner to the borrower. 533 (j) Receiving a program loan payment from the borrower if 534 this method of payment is acceptable to the borrower, subject to 535 the requirements of subsection (3). 536 (k) Operating an electronic access point through which a 537 prospective borrower may directly access the website of the 538 program licensee to apply for a program loan. 539 (3) RECEIPT OR DISBURSEMENT OF PROGRAM LOAN PAYMENTS.-540 A loan payment made by a borrower to an access partner (a) 541 under paragraph (2)(j) must be applied to the borrower's program 542 loan and deemed received by the program licensee as of the date 543 on which the payment is received by the access partner. 544 (b) An access partner that receives a loan payment from a 545 borrower must deliver or cause to be delivered to the borrower a 546 plain and complete receipt showing all of the information 547 specified in s. 516.43(1)(k) at the time that the payment is 548 made by the borrower. (C) A borrower who submits a loan payment to an access 549 550 partner under this subsection is not liable for a failure or

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| 551 | delay by the access partner in transmitting the payment to the |
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| 552 | program licensee. |
| 553 | (d) An access partner that disburses or receives loan |
| 554 | payments pursuant to paragraph (2)(i) or paragraph (2)(j) must |
| 555 | maintain records of all disbursements made and loan payments |
| 556 | received for at least 2 years. |
| 557 | (4) PROHIBITED ACTIVITIES.—An access partner may not: |
| 558 | (a) Provide counseling or advice to a borrower or |
| 559 | prospective borrower with respect to any loan term. |
| 560 | (b) Provide loan-related marketing material that has not |
| 561 | previously been approved by the program licensee to a borrower |
| 562 | or a prospective borrower. |
| 563 | (c) Negotiate a loan term between a program licensee and a |
| 564 | prospective borrower. |
| | |
| 565 | (d) Offer information pertaining to a single prospective |
| | (d) Offer information pertaining to a single prospective borrower to more than one program licensee. However, if a |
| 565 | |
| 565 566 | borrower to more than one program licensee. However, if a |
| 565 566 567 | borrower to more than one program licensee. However, if a program licensee has declined to offer a program loan to a |
| 565 566 567 568 | borrower to more than one program licensee. However, if a program licensee has declined to offer a program loan to a prospective borrower and has so notified the prospective |
| 565 566 567 568 569 | borrower to more than one program licensee. However, if a program licensee has declined to offer a program loan to a prospective borrower and has so notified the prospective borrower in writing, the access partner may then offer |
| 565 566 567 568 569 570 | borrower to more than one program licensee. However, if a program licensee has declined to offer a program loan to a prospective borrower and has so notified the prospective borrower in writing, the access partner may then offer information pertaining to that borrower to another program |
| 565 566 567 568 569 570 571 | borrower to more than one program licensee. However, if a program licensee has declined to offer a program loan to a prospective borrower and has so notified the prospective borrower in writing, the access partner may then offer information pertaining to that borrower to another program licensee with whom it has an access partner agreement. |
| 565 566 567 568 569 570 571 572 | borrower to more than one program licensee. However, if a program licensee has declined to offer a program loan to a prospective borrower and has so notified the prospective borrower in writing, the access partner may then offer information pertaining to that borrower to another program licensee with whom it has an access partner agreement. (e) Except for the purpose of assisting a borrower in |
| 565 566 567 568 569 570 571 572 573 | borrower to more than one program licensee. However, if a program licensee has declined to offer a program loan to a prospective borrower and has so notified the prospective borrower in writing, the access partner may then offer information pertaining to that borrower to another program licensee with whom it has an access partner agreement. (e) Except for the purpose of assisting a borrower in obtaining a refinance program loan, offer information pertaining |

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| 576 | (f) Require a borrower to pay any fees or charges to the |
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| 577 | access partner or to any other person in connection with a |
| 578 | program loan other than those permitted under ss. 516.405- |
| 579 | 516.46. |
| 580 | (g) Perform in-person marketing of the program at a public |
| 581 | food service establishment, as defined in s. 509.013(5), or at a |
| 582 | place where alcoholic beverages, as defined in s. 561.01(4), are |
| 583 | served for consumption. |
| 584 | (h) Perform in-person marketing of the program at a |
| 585 | location at which the primary purpose is the sale of liquor, as |
| 586 | defined in s. 565.01. |
| 587 | (5) DISCLOSURE STATEMENTS |
| 588 | (a) At the time that the access partner receives or |
| 589 | processes an application for a program loan, the access partner |
| 590 | shall provide the following statement to the applicant on behalf |
| 591 | of the program licensee, in at least 10-point type, and shall |
| 592 | request that the applicant acknowledge receipt of the statement |
| 593 | in writing: |
| 594 | |
| 595 | Your loan application has been referred to us by |
| 596 | (name of access partner) We may pay a fee to |
| 597 | (name of access partner) for the successful |
| 598 | referral of your loan application. If you are approved |
| 599 | for the loan,(name of program licensee) will |
| 600 | become your lender. If you have any questions about |
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601 your loan, now or in the future, you should direct 602 those questions to ... (name of program licensee) ... by ... (insert at least two different ways in which a 603 604 borrower may contact the program licensee).... If you wish to report a complaint about ... (name of access 605 606 partner)... or ... (name of program licensee)... 607 regarding this loan transaction, you may contact the 608 Division of Consumer Finance of the Office of Financial Regulation at 850-487-9687 or 609 610 http://www.flofr.com. 611 612 (b) If the loan applicant has questions about the program 613 loan which the access partner is not permitted to answer, the 614 access partner must make a good faith effort to assist the 615 applicant in making direct contact with the program licensee 616 before the program loan is consummated. 617 (6) COMPENSATION.-618 The program licensee may compensate an access partner (a) 619 in accordance with a written agreement and a compensation 620 schedule that is agreed to by the program licensee and the access partner, subject to the requirements in paragraph (b). 621 (b) 622 The compensation of an access partner by a program 623 licensee is subject to the following requirements: 624 1. Compensation may not be paid to an access partner in 625 connection with a loan application unless the program loan is

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| 626 | consummated. |
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| 627 | 2. The access partner's location for services and other |
| 628 | information required in subsection (7) must be reported to the |
| 629 | office. |
| 630 | 3. Compensation paid by the program licensee to the access |
| 631 | partner may not exceed \$65 per program loan, on average, plus \$2 |
| 632 | per payment received by the access partner on behalf of the |
| 633 | program licensee for the duration of the program loan, and may |
| 634 | not be charged directly or indirectly to the borrower. |
| 635 | (7) NOTICE TO OFFICE A program licensee that uses the |
| 636 | service of an access partner must notify the office, in a form |
| 637 | and manner prescribed by commission rule, within 15 days after |
| 638 | entering into a contract with an access partner and before using |
| 639 | such access partner's services, regarding all of the following: |
| 640 | (a) The name, principal office address, and any licensing |
| 641 | details of the access partner and addresses of all physical |
| 642 | business locations at which the access partner will perform |
| 643 | services under this section. |
| 644 | (b) The name and contact information for an employee of |
| 645 | the access partner who is knowledgeable about, and has the |
| 646 | authority to execute, the access partner agreement. |
| 647 | (c) The name and contact information of all employees of |
| 648 | the access partner who are responsible for that access partner's |
| 649 | referring activities on behalf of the program licensee. |
| 650 | (d) A statement by the program licensee that it has |
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651 conducted due diligence with respect to the access partner and 652 has confirmed that none of the following apply: 653 1. The filing of a petition under the United States 654 Bankruptcy Code for bankruptcy or reorganization by the access 655 partner. 656 2. The commencement of an administrative or a judicial 657 license suspension or revocation proceeding, or the denial of a 658 license request or renewal, by any state, the District of 659 Columbia, any United States territory, or any foreign country in 660 which the access partner operates, plans to operate, or is 661 licensed to operate. 662 3. A felony indictment involving the access partner or an 663 affiliated party. 664 4. The felony conviction, guilty plea, or plea of nolo 665 contendere, regardless of adjudication, of the access partner or 666 an affiliated party. 667 5. Any suspected criminal act perpetrated in this state 668 relating to activities regulated under this chapter by the 669 access partner. 670 6. Notification by a law enforcement or prosecutorial agency that the access partner is under criminal investigation, 671 including, but not limited to, subpoenas to produce records or 672 673 testimony and warrants issued by a court of competent 674 jurisdiction which authorize the search and seizure of any 675 records relating to a business activity regulated under this

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| 676 | chapter. |
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| 677 | |
| 678 | As used in this paragraph, the term "affiliated party" means a |
| 679 | director, officer, control person, employee, or foreign |
| 680 | affiliate of an access partner; or a person who has a |
| 681 | controlling interest in an access partner. |
| 682 | (e) Any other information requested by the office, subject |
| 683 | to the limitations specified in s. 516.45(3). |
| 684 | (8) NOTICE OF CHANGES An access partner must provide the |
| 685 | program licensee and the office with a written notice sent by |
| 686 | registered mail within 30 days after any change is made to the |
| 687 | information specified in paragraphs (7)(a)-(c) and within 30 |
| 688 | days after the occurrence or knowledge of any of the events |
| 689 | specified in paragraph (7)(d). |
| 690 | (9) RESPONSIBILITY FOR ACTS OF AN ACCESS PARTNERA |
| 691 | program licensee is responsible for any act of its access |
| 692 | partner or the access partner's employees if such act is a |
| 693 | violation of this chapter. |
| 694 | (10) RULEMAKINGThe commission shall adopt rules to |
| 695 | implement this section. |
| 696 | Section 6. Section 516.45, Florida Statutes, is created to |
| 697 | read: |
| 698 | 516.45 Examinations, investigations, and grounds for |
| 699 | disciplinary action |
| 700 | (1) Notwithstanding any other law, the office shall |
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| examine each program licensee that is accepted into the program |
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| |
| in accordance with this chapter. |
| (2) Notwithstanding subsection (1), the office may waive |
| one or more branch office examinations if the office finds that |
| such examinations are not necessary for the protection of the |
| public due to the centralized operations of the program licensee |
| or other factors acceptable to the office. |
| (3) The scope of any investigation or examination of a |
| program licensee or access partner must be limited to those |
| books, accounts, records, documents, materials, and matters |
| reasonably necessary to determine compliance with this chapter. |
| (4) A program licensee who violates any applicable |
| provision of this chapter is subject to disciplinary action |
| pursuant to s. 516.07(2). Any such disciplinary action is |
| subject to s. 120.60. The program licensee is also subject to |
| disciplinary action for a violation of s. 516.44 committed by |
| any of its access partners or the access partner's employees. |
| (5) The office may take any of the following actions |
| against an access partner who violates s. 516.44: |
| (a) Bar the access partner from performing services under |
| this chapter. |
| (b) Bar the access partner from performing services at one |
| or more of its specific locations. |
| (c) Impose an administrative fine on the access partner |
| not to exceed \$5,000 in a calendar year for violations of s. |
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726 516.44.

727 The commission shall adopt rules to implement this (6) 728 section. 729 Section 7. Section 516.46, Florida Statutes, is created to 730 read: 731 516.46 Annual reports by program licensees and the 732 office.-(1) By March 15, 2021, and each year thereafter, a program 733 734 licensee shall file a report with the office on a form and in a 735 manner prescribed by commission rule. The report must include 736 each of the items specified in subsection (2) for the preceding 737 year using aggregated or anonymized data without reference to 738 any borrower's nonpublic personal information or any program 739 licensee's or access partner's proprietary or trade secret 740 information. 741 (2) By January 1, 2022, and each year thereafter, the 742 office shall post a report on its website summarizing the use of 743 the program based on the information contained in the reports filed in the preceding year by program licensees under 744 745 subsection (1). The office's report must publish the information 746 in the aggregate so as not to identify data by any specific program licensee. The report must specify the period to which 747 748 the report corresponds and must include, but is not limited to, 749 the following for that period: 750 The number of applicants approved for a program (a) Page 30 of 33

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| 751 | license by the office. |
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| 752 | (b) The number of program loan applications received by |
| 753 | program licensees, the number of program loans made under the |
| 754 | program, the total amount loaned, the distribution of loan |
| 755 | lengths upon origination, and the distribution of interest rates |
| 756 | and principal amounts upon origination among those program |
| 757 | loans. |
| 758 | (c) The number of borrowers who obtained more than one |
| 759 | program loan and the distribution of the number of program loans |
| 760 | per borrower. |
| 761 | (d) Of those borrowers who obtained more than one program |
| 762 | loan and had a credit score by the time of their subsequent |
| 763 | loan, the percentage of those borrowers whose credit scores |
| 764 | increased between successive loans, based on information from at |
| 765 | least one major credit bureau, and the average size of the |
| 766 | increase. In each case, the report must include the name of the |
| 767 | credit score, such as FICO or VantageScore, which the program |
| 768 | licensee is required to disclose. |
| 769 | (e) The income distribution of borrowers upon program loan |
| 770 | origination, including the number of borrowers who obtained at |
| 771 | least one program loan and who resided in a low-income or |
| 772 | moderate-income census tract at the time of their loan |
| 773 | applications. |
| 774 | (f) The number of borrowers who obtained program loans for |
| 775 | the following purposes, based on the borrowers' responses at the |
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time of their loan applications indicating the primary purpose

for which the program loans were obtained:

1. To pay medical expenses.

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| 2. To pay for vehicle repair or a vehicle purchase. |
|--|
| 3. To pay bills. |
| 4. To consolidate debt. |
| 5. To build or repair credit history. |
| 6. To finance a small business. |
| 7. To pay other expenses. |
| (g) The number of borrowers who self-report that they had |
| a bank account at the time of their loan application and the |
| number of borrowers who self-report that they did not have a |
| bank account at the time of their loan application. |
| (h) For refinance program loans: |
| 1. The number and percentage of borrowers who applied for |
| a refinance program loan. |
| 2. Of those borrowers who applied for a refinance program |
| loan, the number and percentage of borrowers who obtained a |
| refinance program loan. |
| (i) The performance of program loans as reflected by all |
| of the following: |
| 1. The number and percentage of borrowers who experienced |
| at least one delinquency lasting between 7 and 29 days and the |
| distribution of principal loan amounts corresponding to those |
| delinquencies. |
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801 2. The number and percentage of borrowers who experienced 802 at least one delinquency lasting between 30 and 59 days and the 803 distribution of principal loan amounts corresponding to those 804 delinquencies. 805 3. The number and percentage of borrowers who experienced 806 at least one delinquency lasting 60 days or more and the 807 distribution of principal loan amounts corresponding to those 808 delinquencies. 809 The commission shall adopt rules to implement this (3) 810 section. 811 Section 8. Sections 516.405-516.46, Florida Statutes, as 812 created by this act, are repealed on July 1, 2029. 813 Section 9. For the 2019-2020 fiscal year, the sums of 814 \$262,125 in recurring funds and \$140,000 in nonrecurring funds 815 from the Regulatory Trust Fund are appropriated to the Office of 816 Financial Regulation of the Financial Services Commission, and 817 four full-time equivalent positions with associated salary rate 818 of 173,881 are authorized, to implement this act. 819 Section 10. This act shall take effect January 1, 2020.

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