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A bill to be entitled An act relating to rural communities; creating s. 288.062, F.S.; providing a short title; providing definitions; requiring the Department of Economic Opportunity to accept applications seeking approval as growth funds; requiring that the applications include certain materials, including an application fee; requiring the department to grant or deny the application within a specified time; prohibiting the department from approving more than a certain amount of investment authority or investor contributions; requiring the department to deny an application under certain circumstances; authorizing an applicant whose application was denied to provide additional information within a certain timeframe; prohibiting the department from reducing the investment authority of an application or denying an application for reasons other than the ones listed; requiring the department to certify approved applications; requiring the growth fund to collect contributions and investments within a certain timeframe; requiring the department to provide a tax credit certificate; authorizing the department to revoke a growth fund's certification under specified conditions; granting a credit against state premium tax liability for

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specified investors; providing restrictions on the credit; requiring that a taxpayer claiming a credit submit a copy of the tax credit certificate with his or her tax return; requiring the department to revoke the tax credit certificate under certain circumstances; providing a formula for calculating the maximum amount of investments; specifying a time period within which a growth fund may correct violations; requiring the department to distribute reverted investment authority among certain growth funds; authorizing the growth fund to submit an exit application; providing procedures for use by the department in handling exit applications; authorizing the growth fund to request specified written opinions from the department; specifying procedure for recognizing a new principal place of business operations; requiring the growth fund to submit a report to the department at a specified time; requiring the growth fund to submit an annual report to the department; requiring that the annual report include certain information; providing for rulemaking; requiring the department to notify the Department of Revenue of any insurance company that is allocated tax credits; providing applicability; providing an effective date.

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51 52 Be It Enacted by the Legislature of the State of Florida: 53 54 Section 1. Section 288.062, Florida Statutes, is created 55 to read: 56 288.062 Florida Rural Jobs and Business Recovery Act.-57 This section may be cited as the "Florida Rural Jobs 58 and Business Recovery Act." 59 The following terms when used in this section have 60 following meanings except where the context clearly indicates a 61 different meaning: 62 (a) "Affiliate" means an entity that directly, or indirectly through one or more intermediaries, controls, is 63 64 controlled by, or is under common control with another entity. 65 For the purposes of this paragraph, an entity is "controlled by" another entity if the controlling entity holds, directly or 66 67 indirectly, the majority voting or ownership interest in the controlled entity or has control over the day-to-day operations 68 69 of the controlled entity by contract or by law. 70 (b) "Closing date" means the date on which a growth fund 71 has collected all amounts specified by paragraph (8)(a). (c) "Department" means the Department of Economic 72 Opportunity. 73 74 "Growth business" means a business that, at the time a

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CODING: Words stricken are deletions; words underlined are additions.

growth fund initially invests in the business:

1. Has fewer than 200 employees;

- 2. Has its principal business operations in at least one growth zone in the state; and
- 3. Is engaged in North American Industry Classification System sectors: 11, 21, 22, 23, 31-33, 48-49, 54 or 62 or, if not engaged in such industries, the department determines that the investment will be beneficial to the growth zone.
- (e) "Growth fund" means an entity certified by the department under subsection (7).
- (f) "Growth investment" means any capital or equity investment in a growth business or any loan to a growth business with a stated maturity at least 1 year after the date of issuance.
- (g) "Growth zone" means any area outside an urban area with a population of greater than 50,000.
- (h) "High wage" means a wage in any county that is at least 100 percent of the county average.
- (i) "Investment authority" means the amount certified by the department under subsection (7). At least 75 percent of a growth fund's investment authority must consist of investor contributions.
- (j) "Investor contribution" means a cash investment in a growth fund by an entity that is subject to the state premium tax under ss. 624.509 and 624.5091. The cash investment must equal the amount specified for that entity in the department's

approval of a growth fund's application under subsection (4). The cash investment shall purchase an equity interest in the growth fund or purchase, at par value or premium, a debt instrument that has a maturity date at least 5 years from the closing date and a repayment schedule that is no greater than level principal amortization over 5 years.

- (k) "Jobs retained" means the number of employment positions that existed before the initial investment in a growth business that pays a high wage and that, on average, required at least 35 hours of work per week for each employee and for which the growth business's chief executive officer or similar officer certifies that the employment positions would have been eliminated but for the initial growth investment.
  - (1) "New annual jobs" means the difference between:
- 1.a. The average monthly number of high wage employment positions that required at least 35 hours of work per week at a growth business in the preceding calendar year; or
- b. If the initial growth investment occurred during the preceding calendar year, the average monthly number of high wage employment positions that required at least 35 hours of work per week at a growth business for the months during which the initial growth investment was invested through the end of the preceding calendar year; and
- 2. The number of high wage employment positions that required at least 35 hours of work per week at the growth

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126 business on the date of the initial growth investment. 127 128 If the resulting total is less than zero, the new annual jobs 129 amount is equal to zero. 130 (m) "Principal business operation" of a business is the 131 location or locations where at least 60 percent of the 132 business's employees work or where the employees who are paid at 133 least 60 percent of the business's payroll are located. A 134 business agrees to relocate or hire new employees using the proceeds of a growth investment to establish its principal 135 136 business operation in a growth zone in the state that is deemed 137 to have its principal business operations in the new location 138 provided it satisfies this definition within 180 days after 139 receiving the growth investment, unless the department agrees to 140 a later date. 141 (n) "State premium tax" means the tax identified in s. 142 624.509 or s. 624.5091. 143 (3) Beginning September 1, 2019, the department shall 144 accept applications for approval as a growth fund on a form 145 adopted by the department. The application shall include the 146 following: 147 The total investment authority sought by the (a) 148 applicant. (b) Evidence sufficient to the department's satisfaction 149 150 that, as of the date the application is submitted, the

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applicant, or an affiliate of the applicant, has at least one

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principal in a rural business investment company licensed under 7 U.S.C. 2009cc, et seq, or is a small business investment company licensed under 15 U.S.C. 681 that is, and has been for at least 4 years, an employee or officer of the applicant or its affiliates, including a copy of the license issued to a rural business investment company under 7 U.S.C. s. 2009cc or to a small business investment company under 15 U.S.C s. 681. Evidence that as of the date the application is submitted, the applicant or affiliates of the applicant have invested at least \$100 million in nonpublic companies located in non-metropolitan counties as defined by the Office of Management and Budget within the Office of the President of the United States on the basis of county or county-equivalent units. (d) An estimate of the total number of new jobs that will be created and jobs retained over the life of the program in this state because of the applicant's growth investments. (e) A business plan that includes a revenue impact assessment projecting state and local tax revenues to be generated, as well as state expenditures to be reduced, by the applicant's proposed growth investments, prepared by a nationally recognized third-party independent economic

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forecasting firm using a dynamic economic forecasting model that

analyzes the applicant's business plan over the 10 years

following the date the application is submitted to the

176 department.

- (f) A signed affidavit from each investor stating the amount of cash contribution the investor will make.
- (4) (a) Within 30 days after receipt of a completedapplication containing the information set forth in subsection(3), the department shall approve or deny the application.
- (b) The department shall deem applications that are received on the same day as having been received simultaneously.
- (c) The department shall approve investment authority up to an amount that would allow no more than \$15 million in tax credits to be taken in any one year, excluding any credits that are carried forward pursuant to paragraph (10)(c). If requests for investment authority exceed this tax credit limitation, the department shall proportionally reduce the investment authority and the investor contributions for each approved application as necessary to avoid exceeding the limit.
  - (5) The department shall deny an application if:
  - (a) The application is incomplete;
- (b) The applicant does not satisfy the criteria set forth in subsection (3);
- (c) The revenue impact assessment submitted under subparagraph (3)(e) does not demonstrate that the applicant's business plan will result in a positive economic impact on this state over a 10-year period that exceeds the cumulative amount of tax credits that would be issued to the applicant's

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## 201 investors;

- (d) The investor contributions described in affidavits submitted under paragraph (3)(f) do not equal at least 75 percent of the total amount of investment authority sought under the applicant's business plan; or
- (e) The department has already approved the maximum amount of investment authority and investor contributions allowed under subsection (4).
- (6) If the department denies an application, the applicant, within 15 days after the denial, may provide additional information to the department to cure any defects in the application identified by the department, except for failure to comply with paragraphs (5)(c), (d), or (e). The department shall review and reconsider such applications within 30 days and before approving any pending applications submitted after the original submission date of the reconsidered application.
- investment authority or deny a growth fund application for reasons other than those described in subsection (4) or subsection (5). After the department approves an application, it shall specify the amount of the applicant's investment authority and the investor contributions required from each investor that submitted an affidavit with the growth fund's application and certify the applicant as a growth fund.
  - (8) (a) Within 60 days after receiving the certification

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under subsection (7), a growth fund shall collect all investor contributions and collect additional investments of cash that, when added to the investor contributions, at least equal the growth fund's investment authority. Within 65 days after receiving the certification issued under subsection (7), a growth fund shall send to the department documentation that it has collected the amounts described in this subsection. At least 10 percent of the growth fund's investment authority must consist of equity investments contributed by affiliates of the growth fund. The fund shall report to the department the date on which the investor contributions and additional investments of cash investments were collected.

- (b) Upon receipt of the documentation required by paragraph (a), the department shall provide a tax credit certificate to each taxpayer who has made an investor contribution in the amount of the contribution.
- (9) If the growth fund fails to fully comply with subsection (8), the department shall revoke the growth fund's certification and the corresponding investment authority and investor contributions will not count toward the limits on the program size set forth in subsection (4). The department shall first award revoked investment authority pro rata to each growth fund that was awarded less than the investment authority for which it applied, and a growth fund may allocate the associated investor contribution authority to any taxpayer with state

premium tax liability in its discretion. Any remaining
investment authority may be awarded by the department to new
applicants.

- (10) (a) Any taxpayer that makes an investor contribution is vested with an earned credit against state premium tax liability equal to that investor's contribution. The credit may be used over 5 years such that 20 percent of the credit is applied in each of the taxable years that includes the third through seventh anniversaries of the closing date, unless a specific request is made to carry them forward for a period not to exceed 10 years.
- (b) The credit is nonrefundable and may not be sold, transferred, or allocated to any other entity other than an affiliate that was an affiliate at the time of the submission of the investor's affidavit included in the growth fund's application.
- (c) The amount of the credit claimed by a taxpayer may not exceed the amount of such taxpayer's state premium tax liability for the tax year for which the credit is claimed.
- (d) A taxpayer claiming a credit under this section shall submit a copy of the tax credit certificate with the taxpayer's return for each taxable year for which the credit is claimed.
- (11) The department must revoke the tax credit
  certificates issued under paragraph (8)(b) if any of the
  following occur with respect to a growth fund before the growth

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fund exits the program in accordance with paragraph (15)(a):

- (a) The growth fund does not invest 100 percent of its investment authority in growth investments in this state within two years of the closing date;
- (a) The growth fund, after initially satisfying paragraph (a), fails to maintain growth investments equal to 100 percent of its investment authority until the sixth anniversary of the closing date. For purposes of this paragraph, an investment is "maintained" even if it is sold or repaid so long as the growth fund reinvests an amount equal to the capital returned or recovered from the original investment, exclusive of any profits realized, in other growth investments in this state within 12 months of the receipt of such capital. Amounts received periodically by a growth fund shall be treated as continuously invested in growth investments if the amounts are reinvested in one or more growth investments by the end of the following calendar year;
- (c) The growth fund, before exiting the program in accordance with paragraph (15)(a), makes a distribution or payment that results in the growth fund having less than 100 percent of its investment authority invested in growth investments in this state or available for investment in growth investments and held in cash and other marketable securities;
- (d) The growth fund invests in a growth business that directly or indirectly through an affiliate owns, has the right

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to acquire an ownership interest, makes a loan to, or makes an investment in the growth fund, an affiliate of the growth fund, or an investor in the growth fund. This paragraph does not apply to investments in publicly traded securities by a growth business or an owner or affiliate of such growth business. For purposes of this paragraph, a growth fund is not considered an affiliate of a growth business solely because of its growth investment.

- (12) Before making a growth investment, a growth fund, may request a written opinion from the department as to whether the business in which it proposes to invest satisfies the definition of a growth business. The department, not later than the 15th business day after the date of receipt of the request, shall provide the growth fund with a determination letter providing its opinion. If the department fails to issue a determination letter by the 15th business day, the business in which the growth fund proposes to invest shall be considered a growth business.
- (13) The maximum amount of growth investments in a growth business, including amounts invested in affiliates of the growth business, that a growth fund may count in satisfying the requirements of paragraphs (11)(a) and (b) is the greater of \$5,000,000 or 20 percent of its investment authority.
- (14) Before revoking a tax credit certificate under subsection (13), the department shall notify the growth fund of

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326 the reasons for the pending revocation. The growth fund shall 327 have 90 days from the date the notice was received to correct 328 any violation outlined in the notice to the satisfaction of the 329 department and avoid revocation of the tax credit certificate. 330 (15) If the department revokes any tax credit certificates 331 under subsection (11), the associated investment authority and 332 investor contributions will not count toward the limit on total 333 investment authority and investor contributions described in 334 subsection (4). The department shall first award reverted investment authority pro rata to each growth fund that was 335 awarded less than the requested investment authority for which 336 337 it applied, and such growth fund may allocate the associated 338 investor contribution authority to any taxpayer with state 339 premium tax liability in its discretion. The department may 340 award any remaining investment authority to new applicants. 341 (16) (a) On or after the seventh anniversary of the closing 342 date, a growth fund may apply to the department to exit the 343 program and no longer be subject to regulation except as set 344 forth in paragraph (b). The department shall approve or deny the 345 application within 30 days of receipt. In evaluating the 346 application, the fact that no tax credit certificates have been 347 revoked and that the growth fund has not received a notice of 348 revocation that has not been cured pursuant to subsection (14) 349 is sufficient evidence to prove that the growth fund is eligible 350 for exit. The department shall not unreasonably deny an

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application submitted under this paragraph. If the application is denied, the notice shall include the reasons for the determination.

- (b) After its exit from the program in accordance with paragraph (a), a growth fund may not make distributions to its investors unless it has made growth investments equal to at least 150 percent of its investment authority. Each growth fund shall continue to report the amount of growth investments made to the department annually until it has made growth investments equal to at least 150 percent of its investment authority.
- (c) At any time the growth fund proposes to make a distribution to its investors that, when added to all previous distributions to its investors, is in excess of its investment authority, the growth fund shall remit to the department a payment equal the product of the proposed distribution and a fraction, the numerator of which is the aggregate number of new annual jobs and jobs retained reported to the department pursuant to subsection (18) and the denominator of which is the number of new annual jobs and jobs retained projected in the growth fund's application, as prorated based on the amount of investment authority received by the growth fund. No payment is due if the aggregate number of new annual jobs and jobs retained as of the date of the proposed distribution equal or exceed the number of new annual jobs and jobs retained projected in the growth fund's application, as prorated based on the amount of

| 376 | investment authority received.                                   |
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| 377 | (17) The department may not revoke a tax credit                  |
| 378 | certificate after a growth fund exits from the program.          |
| 379 | (18)(a) Each growth fund shall submit an annual report to        |
| 380 | the department on or before the 5th business day after each      |
| 381 | anniversary of the closing date prior to its exit from the       |
| 382 | program in accordance with paragraph (16)(a). The report shall   |
| 383 | identify each growth investment made by the growth fund and      |
| 384 | shall include:   |
| 385 | 1. A bank statement evidencing each growth investment;           |
| 386 | 2. The name, location and industry of each growth business       |
| 387 | receiving a growth investment, including either the              |
| 388 | determination letter set forth in subsection (12) or evidence    |
| 389 | that the business qualified as a growth business at the time the |
| 390 | investment was made;   |
| 391 | 3. The number of full-time high wage employment positions        |
| 392 | at each growth business on the date of the growth fund's initial |
| 393 | growth investment;   |
| 394 | 4 The number of new annual jobs and jobs retained at each        |
| 395 | growth business;   |
| 396 | 5. The average annual salary of the positions described in       |
| 397 | paragraph (2)(1); and  |
| 398 | 6. The cumulative amount of growth investments made in           |
| 399 | growth businesses;   |
| 400 | 7. The retained jobs of the growth business based on the         |

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| 401 | monthly average of high wage employment positions. The reported |
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| 402 | number of retained jobs may not exceed the number reported on   |
| 403 | the initial report under subparagraph (3)(a)4.                  |
| 404 | 8. Any other information required by the department.            |
| 405 | (b) The growth fund is not required to provide information      |
| 406 | with respect to growth investments that have been redeemed or   |
| 407 | repaid as part of the annual report set forth paragraph (a) but |
| 408 | shall provide such information if available.                    |
| 409 | (19) The department:  |
| 410 | (a) May adopt rules to implement the provisions of this         |
| 411 | section.  |
| 412 | (b) Shall adopt forms and notices to implement this             |
| 413 | section.  |
| 414 | (c) Shall notify the Department of Insurance of the name        |
| 415 | of any insurance company allocated tax credits under this act   |
| 416 | and the amount of such credits.                                 |
| 417 | (20) The provisions of this section apply only to tax           |
| 418 | returns or reports originally due on or after January 1, 2020.  |

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Section 2. This act shall take effect July 1, 2019.

CODING: Words stricken are deletions; words underlined are additions.