

**The Florida Senate**  
**BILL ANALYSIS AND FISCAL IMPACT STATEMENT**

(This document is based on the provisions contained in the legislation as of the latest date listed below.)

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Prepared By: The Professional Staff of the Committee on Banking and Insurance

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BILL: SB 1598

INTRODUCER: Senator Gruters

SUBJECT: Consumer Protection

DATE: March 15, 2021

REVISED: \_\_\_\_\_

	ANALYST	STAFF DIRECTOR	REFERENCE	ACTION
1.	Knudson	Knudson	BI	<b>Pre-meeting</b>
2.			AEG	
3.			AP	

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**I. Summary:**

SB 1598 modifies provisions in several areas related to insurance that are regulated by the Department of Financial Services (DFS). The bill:

- Prohibits a credit reporting agency from charging any fee to reissue a PIN or provide a new unique PIN to a consumer.
- Requires insurers to include information regarding DFS’s free financial literacy programs in its notice that a consumer’s credit report or score is being requested.
- Requires an entity that is licensed or issued a certificate of authority by the DFS to respond to document requests from the DFS Division of Consumer Services.
- Eliminates the \$60 fee for a new or renewal adjusting firm license.
- Defines “claims adjusting” under the “Licensing Procedures Law.”
- Specifies that entities must comply with s. 626.8696, F.S., with respect to possessing an adjusting firm license, but provides that an adjusting firm’s branch place of business does not require licensure if it meets specified requirements.
- Revises the Licensing Procedures Law’s prohibition against unlicensed activity to include knowingly aiding or abetting an unlicensed person in transacting insurance or otherwise engaging in insurance activities in this state without a license. A person who does so commits a third-degree felony.
- Authorizes DFS to suspend, revoke, or refuse to issue the license of an insurance agent, adjuster, customer representative, service representative, or managing general agent that makes a consumer’s personal financial or medical information available to the public, or initiates in-person or telephone solicitation with a prospective customer after 9 p.m. or before 8 a.m., unless the customer requests otherwise.
- Prohibits the sale of industrial life insurance policies, effective July 1, 2021.
- Increases to 10 days, the cooling-off period during which a consumer may cancel his or her contract with a public adjuster.

- Requires that the public adjuster’s written estimate of loss must include an itemized, per-unit estimate of the repairs. The public adjuster must provide the estimate to the claimant or insured within 60 days after the execution of the public adjuster contract.
- Prohibits a licensed contractor or subcontractor from soliciting an insured to file a claim unless licensed and compliant as a public adjuster.
- Requires disclosure that surplus lines insurance is not covered by the Florida Insurance Guaranty Association prior to placing coverage with a surplus lines insurer.
- Expands the definition of sliding, a practice that violates the Unfair Insurance Trade Practices, to include:
  - Initiating, effectuating, binding, or otherwise issuing an insurance policy without the prior informed consent of the person who owns the property that will be insured.
  - Submitting an invoice for premium payment to a mortgagee or escrow agent in order to institute an insurance policy without the prior informed consent of the owner of the property; does not apply to renewals or collateral protection insurance.
- Applies the property insurance claim investigation and communication requirements of s. 627.70131, F.S. to surplus lines insurers.
- Requires a residential property insurer begin its claim investigation within 14 days of receiving a proof of loss statement; current law provides 10 business days.
- Requires insurers to provide to policyholders the adjuster’s name and state adjuster license number when a claim investigation involves a physical inspection of the property and maintain a record of each adjuster who communicates with the policyholder.
- Requires the insurer to provide notices that explain when the insurer is providing a preliminary or partial estimate or making a claim payment that is not the full and final payment for the claim.
- Prohibits the inclusion of a foreign venue clause within any personal residential property insurance policy sold in Florida that insures only property located in this state. This prohibition also applies to surplus lines insurers and authorized surplus lines insurance.
- Requires insurers to provide the Homeowner Claims Bill of Rights pursuant to any personal lines residential property insurance claim and adds notice regarding the right to receive interest and the utility of taking video of damages and repairs.
- Remove the insured’s obligation to pay a \$100 deductible to FIGA in order to receive payment on their claim through FIGA.
- Revises the definition of a “covered claim” for purposes of the Florida Workers’ Compensation Insurance Guaranty Association, to exclude the return of premium resulting from a policy that was not in force on the date of the final order of liquidation.

Except as otherwise provided, the bill is effective upon becoming law.

## **II. Present Situation:**

### **Department of Financial Services**

The Department of Financial Services (DFS or Department) has broad duties, including licensure and regulation of insurance agents, agencies, and adjusters; insurance consumer assistance and

protection; and holding and attempting to return unclaimed property to its rightful owner.<sup>1</sup> The department has a number of regulatory responsibilities over the Florida insurance market. The DFS regulates insurance adjusters, which includes public adjusters, independent adjusters, and company employee adjusters under Part VI, ch. 626, F.S. The DFS conducts insurance-related consumer outreach through its Division of Consumer Services. The Division of Workers' Compensation within the DFS administers ch. 440, F.S., through enforcement of coverage requirements,<sup>2</sup> administration of workers' compensation health care delivery system,<sup>3</sup> data collection,<sup>4</sup> and assisting injured workers, employers, insurers, and providers in fulfilling their responsibilities under ch. 440, F.S.<sup>5</sup> The DFS also administers insurer rehabilitation and liquidation in Florida under part I of ch. 631, F.S.

### ***DFS Division of Consumer Services***

The Division of Consumer Services (Division) provides education, information, and assistance to consumers for all products or services regulated by the DFS or the Financial Services Commission.<sup>6</sup> The Division of Consumer Services' duties specifically include:

- Receiving consumer questions and complaints;
- Educating the public about insurance-related topics;
- Providing mediation to resolve disputes between a consumer and insurance company; and
- Serving as a conduit for referrals for further legal action by the DFS.<sup>7</sup>

Section 624.307(10)(b), F.S., permits the Division to impose an administrative penalty on a person who holds a license or certificate of authority from the Department if that person fails to respond to the Division's request for information within 20 days. This has been limited by the Fifth Amendment privilege against self-incrimination. A licensed individual must produce those records that are required to be kept by law, but is not required to produce those not within the purview of statutes.<sup>8</sup> Conversely, a corporation has no privilege against self-incrimination, nor does a custodian of corporate records, even if the contents tend to incriminate him or her.<sup>9</sup>

### ***Discretion of DFS to Act Against Licensees***

Section 626.621, F.S., grants the DFS discretion, under certain circumstances, to deny applications for, revoke, or refuse to renew, the licenses or appointments of agents, adjusters,

<sup>1</sup> See, e.g., Department of Financial Services, *What DFS Can Do For You*, <https://www.myfloridacfo.com/division/CFO/DFS.htm> (last visited March 15, 2021).

<sup>2</sup> Section 440.107(3), F.S.

<sup>3</sup> Section 440.13, F.S.

<sup>4</sup> Section 440.185 and 440.593, F.S.

<sup>5</sup> Section 440.191, F.S.

<sup>6</sup> Department of Financial Services, *Department of Financial Services Long Range Program Plan: Fiscal Years 2020-21 through 2024-25*, 15 (Sept. 30, 2019), available at <http://floridafiscalportal.state.fl.us/Document.aspx?ID=19566&DocType=PDF> (last visited March 5, 2021). See also, Department of Financial Services, *Consumer Guides*, <https://www.myfloridacfo.com/Division/Consumers/understandingCoverage/Guides/Default.htm> (last visited March 5, 2021).

<sup>7</sup> Section 624.307(10)(a), F.S.

<sup>8</sup> *Saviak v. Gunter*, 379 So. 2d 450 (Fla. Dist. Ct. App. 3d Dist. 1980).

<sup>9</sup> *Eller Media Co. v. Serrano*, 761 So. 2d 464 (Fla. Dist. Ct. App. 3d Dist. 2000); *State v. Wellington Precious Metals, Inc.*, 487 So. 2d 326 (Fla. Dist. Ct. App. 3d Dist. 1986).

customer representatives, service representatives, and managing general agents. Examples of circumstances that can lead to such agency action include violation of the insurance code, violation of lawful orders or rules of the DFS, engaging in unfair and deceptive trade practices.

### ***DFS Licensure of Adjusting Firms***

Current law authorizes, but does not require, licensure of adjusting firms.<sup>10</sup> According to a representative of the DFS, there are currently no licensed adjusting firms. An adjusting firm license must be renewed every three years and requires a \$60 application fee.<sup>11</sup> An adjusting firm license application must include:<sup>12</sup>

- The name and address of each of the firm’s majority owners, partners, officers, and directors;
- The firm’s name and principal business address; and
- Any branch office locations and the names under which they will operate.

Each adjusting firm location must have a designated primary adjuster who acts as a supervising manager and is accountable for misconduct that occurs at the firm location.<sup>13</sup>

Chapter 626 provides grounds for mandatory and discretionary denial, suspension, or revocation of an adjusting firm license.<sup>14</sup>

### ***DFS Authority Regarding Misleading Insurance Agency Names***

The DFS may withhold permission to operate under an agency name if the name is too similar to another already in use by a different agency; the name may mislead the public; or the name states or implies that the agency is an entity other than an insurance agency, such as an insurer, state or federal agency, or charitable organization.<sup>15</sup>

The Social Security Act prohibits any person from using the terms “Medicare” or “Medicaid” in an advertisement or other communication in a manner which the person knows, or should know, would convey the false impression that the communication is approved by the Centers for Medicare & Medicaid Services.<sup>16</sup>

### ***Industrial Life Insurance***

Industrial life insurance is a form of life insurance in which the premiums are payable on a monthly or weekly basis. These policies usually have a face amount of less than \$5,000.<sup>17</sup> Only 38 of the 398 active life insurers maintain existing industrial life insurance policies, and no new industrial life insurance policies have been written in the last year.<sup>18</sup>

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<sup>10</sup> Section 626.8696, F.S.

<sup>11</sup> Section 624.501(20), F.S.

<sup>12</sup> Section 626.8696, F.S.

<sup>13</sup> Section 626.8695, F.S.

<sup>14</sup> Section 626.8697, F.S.

<sup>15</sup> Section 626.602(1)-(3), F.S.

<sup>16</sup> 42 U.S. Code s.1320b-10(a)(1). Upheld by *United Seniors Ass’n Inc. v. SSA*, 423 F. 3d 397, 399 (4<sup>th</sup> Cir. 2005).

<sup>17</sup> Section 627.502, F.S. *See also*, Department of Financial Services, *Life Insurance Overview: Types of Policies*, <https://www.myfloridacfo.com/Division/Consumers/UnderstandingCoverage/LifeInsuranceOverview.htm> (last visited March 5, 2021).

<sup>18</sup> Florida Department of Financial Services, *HB 717 Agency Analysis*, 3 (Feb. 24, 2021), (on file with the Senate Committee on Banking and Insurance).

### **Public Adjuster Contracts and Estimates of Damages**

Current law and administrative rules provide numerous restrictions and parameters on activities of public adjusters, especially relating to solicitation of contracts and inducement to contract.<sup>19</sup> As an additional consumer protection, Florida law grants a policyholder a short timeframe during which he or she may cancel a contract with an adjuster without cause, penalty, or obligation. This cooling-off period permits the policy holder to cancel the contract within 3 business days of execution of the contract with an adjuster, or when the insured or claimant notifies the insurer of the claim, whichever is later. However, the cooling-off period is extended to 5 business days from the date the contract was executed, if it was entered into during a state of emergency or during the 1-year period after the date of loss.

The adjuster must disclose, in all of his or her contracts, the consumer's right to cancel the contract, and the methods by which the consumer may send a cancellation.

Each public adjuster must provide to the claimant or insured a written estimate of the loss to assist in the submission of the insurance claim. The public adjuster must retain the estimate for at least 5 years and make it available to the claimant, insured, an insurer, or the DFS upon request.

### **Surplus Lines Export Eligibility**

Surplus lines insurance refers to a category of insurance for which the admitted market is unable or unwilling to provide coverage.<sup>20</sup> There are three basic categories of surplus lines risks:

- Specialty risks that have unusual underwriting characteristics or underwriting characteristics that admitted insurers view as undesirable;
- Niche risks for which admitted carriers do not have a filed policy form or rate; and
- Capacity risks (which are risks where an insured needs higher coverage limits than those that are available in the admitted market).

Surplus lines insurers are not “authorized” insurers as defined in the Florida Insurance Code,<sup>21</sup> which means they do not obtain a certificate of authority from the Office of Insurance Regulation (OIR) to transact insurance in Florida.<sup>22</sup> Rather, surplus lines insurers are “unauthorized” insurers,<sup>23</sup> but may transact surplus lines insurance if they are made eligible by the OIR.

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<sup>19</sup> Section 626.854, F.S. Laws enacted in 2008 (ch. 2008-220, Laws of Fla.), in 2009 (ch. 2009-87, Laws of Fla.), 2011 (ch. 2011-39, Laws of Fla.), and 2017 (ch. 2017-147, Laws of Fla.), provided significant changes relating to public adjusters. Rule 69B-220.201(4) and (5), F.A.C.

<sup>20</sup> The admitted market is comprised of insurance companies licensed to transact insurance in Florida. The administration of surplus lines insurance business is managed by the Florida Surplus Lines Service Office. Section 626.921, F.S. *See also*, Florida Surplus Lines Service Office, *What is Surplus Lines Insurance?*, <https://www.fslso.com/AboutGroup/about/surplus-lines-insurance> (last visited March 15, 2021).

<sup>21</sup> Section 626.914(2), F.S.

<sup>22</sup> Section 624.09(1), F.S.

<sup>23</sup> Section 624.09(2), F.S.

An insurance agent<sup>24</sup> may “export,” or place a policy with an unauthorized insurer under the Surplus Lines Law, with the consent of the insurance applicant. Before an insurance agent can place insurance in the surplus lines market, the insurance agent must make a diligent effort to procure the desired coverage from admitted insurers.<sup>25</sup> A “diligent effort” requires a search for coverage that is ultimately denied by at least three authorized insurers in the admitted market. Additionally, the insurance agent must document the following before exporting the policy to the surplus lines market:<sup>26</sup>

- The premium rate for policies written by a surplus lines insurer cannot be less than the premium rate used by a majority of authorized insurers for the same coverage on similar risks;
- The policy exported cannot provide coverage or rates that are more favorable than those that are used by the majority of authorized insurers actually writing similar coverages on similar risks;
- The deductibles must be the same as those used by one or more authorized insurers, unless the coverage is for fire or windstorm; and
- For personal residential property risks,<sup>27</sup> the policyholder must be advised in writing that coverage may be available and less expensive from Citizens Property Insurance Corporation (Citizens).

Certain types of insurance, deemed “commercial risks,” including medical malpractice, travel, general liability, errors and omissions, and excess or umbrella insurance coverage, are exempt from the above diligent effort requirement. An insured for these commercial risks must sign a disclosure that provides, in substantially the following form:

You are agreeing to place coverage in the surplus lines market. Superior coverage may be available in the admitted market and at a lesser cost. Persons insured by surplus lines carriers are not protected under the Florida Insurance Guaranty Act with respect to any right of recovery for the obligation of an insolvent unlicensed insurer.<sup>28</sup>

### **Unfair Insurance Trade Practices**

The Unfair Insurance Trade Practices Act<sup>29</sup> prohibits unfair methods of competition and unfair or deceptive acts in the business of insurance,<sup>30</sup> including:

- Misrepresenting the benefits, advantages, or terms of any insurance policy;

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<sup>24</sup> Typically, the applicant’s usual insurance agent works with the surplus lines agent to arrange the placement, rather than the applicant working directly with the surplus lines agent. A surplus lines agent requires separate licensure than a traditional insurance agent, and is permitted to secure insurance coverages with unauthorized insurers whereas traditional insurance agents are not. *See* s. 626.914(1), F.S.

<sup>25</sup> Section 626.916(1)(a), F.S.

<sup>26</sup> Section 626.916(1), F.S.

<sup>27</sup> Personal residential policies include homeowners, mobile homeowners, dwelling fire, tenants, condominium unit owners, and similar policies.

<sup>28</sup> Section 626.916(3)(b), F.S.

<sup>29</sup> Chapter 626, F.S., part IX, ss. 626.951-626.99, F.S.

<sup>30</sup> Section 626.9541, F.S.

- Inducing the lapse or exchange of any insurance policy, generally so the agent can earn a commission on a replacement policy; and
- Providing more insurance coverage than a consumer requests or consents to, while also failing to inform the consumer that the additional coverage was optional (“sliding”).<sup>31</sup>

A person who commits an act prohibited by the Unfair Insurance Trade Practices Act is generally subject to a fine of up to \$20,000 for nonwillful violations, and up to \$200,000 total for willful violations.<sup>32</sup> However, specific violations are subject to greater administrative penalties and are also punishable as criminal misdemeanors.<sup>33</sup>

Additionally, a person who willfully submits fraudulent signatures on an application or policy-related document commits a third-degree felony, which is also punishable by the assessment of administrative fines of no more than \$75,000 per violation.<sup>34</sup>

### **Property Insurance Claim Communications and Investigations**

Section 627.71031, F.S., provides base requirements for communications between an insurer and consumer that has notified the insurer of a possible claim. Generally, the residential property insurance company must respond to the consumer within 14 days to acknowledge the claim and provide necessary claim forms, instructions, and telephone contact information. The insurer is then required to commence an investigation within 10 days after it received proof of loss statements from the consumer. Lastly, the insurer is required to pay or deny a claim within 90 days after notice of the claim was made; if the insurer fails to make such a payment until after 90 days have passed, the payment bears interest due to the consumer. These duties generally constitute the consumer rights outlined in the Homeowner Claims Bill of Rights.<sup>35</sup>

### **The Homeowner Claims Bill of Rights**

The Homeowner Claims Bill of Rights (Bill of Rights) outlines consumers’ rights and responsibilities as a homeowner’s insurance policyholder during the insurance claims process.<sup>36</sup> An insurance company must provide a consumer with a copy of the Bill of Rights within 14 days of receiving any communication about a claim.<sup>37</sup> Florida law provides form language that the insurer must include in the Bill of Rights, which gives notice of the consumer’s right to:<sup>38</sup>

- Receive written confirmation of a claim’s coverage, denial, or continued investigation within 30 days of specific communication;

<sup>31</sup> Section 626.9541(1)(z), F.S. *See also, Beckett v. Department of Financial Services*, 982 So. 2d 94 (Fla. 1<sup>st</sup> DCA).

<sup>32</sup> Each count of a nonwillful violation is limited to a fine of no more than \$5,000, and each count of a willful violation is limited to a fine of no more than \$20,000. Section 626.9521(2), F.S.

<sup>33</sup> *See, e.g.*, Section 626.9521(3)(a), F.S., which makes the offenses of twisting and churning, which must involve fraudulent conduct, punishable as a first degree misdemeanor.

<sup>34</sup> Section 626.9521(3)(b), F.S.

<sup>35</sup> *See further discussion of the Homeowner Claims Bill of Rights, infra.*

<sup>36</sup> Florida Department of Financial Services, *Know Your Rights- Homeowner Claims Bill of Rights* (Dec. 2020), available at <https://www.myfloridacfo.com/Division/Consumers/understandingCoverage/Guides/documents/HOABillRights.pdf> (last visited March 15, 2021).

<sup>37</sup> Section 627.70131, F.S.

<sup>38</sup> Section 627.7142, F.S. These consumer rights are partially based on the insurer’s duties as outlined in s. 627.70131, F.S.

- Obtain full settlement payment, or partial payment on the undisputed portion of a claim, within 90 days;
- Enter mediation of a disputed claim or neutral evaluation of a claim relating to sinkhole damage; and
- Contact the Department of Financial Services for assistance.

The Bill of Rights also includes consumer advice for best practices after a loss has been incurred.

### **Forum Venue Clauses**

A forum selection clause is a contractual provision in which the parties agree upon the venue for possible future litigation between them.<sup>39</sup> Generally, ch. 47, F.S., provides that civil actions must be brought in the Florida county where the defendant resides, where the cause accrued, or where the property in question is located.<sup>40</sup> If the defendant is an out-of-state (foreign) corporation, venue resides where the corporation has a representative, the action accrued, or where the property is located.<sup>41</sup> However, “a mandatory forum selection clause must be enforced unless it is shown to be unreasonable or unjust.”<sup>42</sup> In 2014, the Legislature codified case law on the matter, holding that a court could refuse to enforce a forum selection clause if it contravenes public policy, or is unjust and unreasonable.<sup>43</sup>

Several states, including Florida, have attempted to limit forum selection clauses in specific instances. Florida voids, as contrary to public policy, any contract that requires litigation against Florida contractors and related professions to be filed in non-Florida jurisdictions.<sup>44</sup>

### **Federal and State Requirements Regarding Disclosure of Personal Medical Information**

The Health Insurance Portability and Accountability Act of 1996 (HIPPA) is a federal law that protects individual’s health information from certain disclosures when it is held by health care providers and health insurance companies.<sup>45</sup> Additionally, s. 456.057, F.S., provides that patient records, when held by a healthcare professional, must not be disclosed without the consent of the patient or his or her legal representative. Neither HIPPA nor the state provision apply to insurance licensees.

### **Credit Reports**

A credit report is a record of a consumer’s credit history and other information about the consumer, including his or her name, address, social security number, employment information,

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<sup>39</sup> Black’s Law Dictionary (11<sup>th</sup> ed. 2019).

<sup>40</sup> Section 47.011, F.S.

<sup>41</sup> Section 47.051, F.S.

<sup>42</sup> *Illinois Union Ins. Co. v. Co-Free, Inc.*, 128 So.3d 820, 821 (Fla. 1<sup>st</sup> DCA 2014) (citing *Land O’Sun Mgmt. Corp. v. Commerce and Indus. Ins. Co.*, 961 So. 2d 1078, 1080 (Fla 1<sup>st</sup> DCA 2007). Internal citations omitted.

<sup>43</sup> Section 61.0401, F.S. See also, *Manrique v. Fabbri*, 493 So. 2d 437 (Fla. 1986) and *Atl. Marine Const. Co. v. U.S. Dist. Court for W. Dist. Of Texas*, 571 U.S. 49, 134 S. Ct. 568 (2013).

<sup>44</sup> Section 47.025, F.S.

<sup>45</sup> U.S. Department of Health and Human Services, *Your Health Information Privacy Rights*, available at [https://www.hhs.gov/sites/default/files/ocr/privacy/hipaa/understanding/consumers/consumer\\_rights.pdf](https://www.hhs.gov/sites/default/files/ocr/privacy/hipaa/understanding/consumers/consumer_rights.pdf) (last visited March 15, 2021).



date of birth, and court judgments.<sup>46</sup> Three major credit bureaus—Equifax, Experian, and TransUnion—compile and sell consumer credit reports. Lenders, insurers, utility and cell phone companies, employers, and others may obtain a consumer’s credit report for their use in determining (i.e., whether to extend credit), set insurance rates, or employ the consumer.<sup>47</sup> A consumer may also review his or her credit report at no charge once every 12 months, from each of the credit bureaus.

### **Security Freezes and the Keeping I.D. Safe (KIDS) Act**

The Keeping I.D. Safe (KIDS) Act<sup>48</sup> allows a third party, such as a parent or guardian, to place a security freeze on a minor child’s credit report, or credit score to prevent the information from being released without express authorization to a third party, such as an insurer. After its receipt of a security freeze request, a credit reporting agency must provide a unique personal identification number (PIN) to the minor child’s representative; this PIN is required to remove the security freeze. While credit reporting agencies are prohibited from charging any fee to place or remove a security freeze, they may charge up to \$10 to reissue a PIN.<sup>49</sup>

### **Florida Telemarketer Act**

The Florida Telemarketer Act, ss. 501.601-501.626, F.S., prohibits commercial telephone solicitations before 8 a.m. or after 9 p.m. However, insurers and their subsidiaries and affiliates are exempt from this law.<sup>50</sup> Similarly, the Federal Trade Commission’s Telemarketing Sales Rule prohibits telemarketing calls before 8 a.m., or after 9 p.m.<sup>51</sup>

Currently, Florida law prohibits public adjusters from soliciting an insured before 8 a.m. and after 8 p.m. on Monday through Saturday, and completely prohibits any solicitations on Sunday.<sup>52</sup>

### **Florida Insurance Guaranty Association**

The Florida Insurance Guaranty Association (FIGA) is a not-for-profit corporation created by statute that steps into the shoes of insolvent insurers to timely pay certain property and casualty claims<sup>53</sup> that would otherwise be left unpaid.<sup>54</sup> FIGA does not offer a replacement policy, and

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<sup>46</sup> 15 U.S. Code s. 1681 defines a “credit report” as any written, oral, or other communication of any information by a consumer reporting agency bearing on a consumer’s credit worthiness, ... general reputation, [or] personal characteristics... which is used...for the purpose of...establishing the consumer’s eligibility for credit or employment purposes.... The Florida KIDS Act adopts this definition of a “credit report” in s. 501.0051(1)(a), F.S.

<sup>47</sup> Board of Governors of the Federal Reserve System, *Credit Reports and Credit Scores: Consumer’s Guide*, available at [https://www.federalreserve.gov/creditreports/pdf/credit\\_reports\\_scores\\_2.pdf](https://www.federalreserve.gov/creditreports/pdf/credit_reports_scores_2.pdf) (last visited March 15, 2021).

<sup>48</sup> Section 501.0051, F.S.

<sup>49</sup> Section 501.0051(9), F.S.

<sup>50</sup> Section 501.604(7), F.S.

<sup>51</sup> Federal Trade Commission, *The Telemarketing Sales Rule*, <https://www.consumer.ftc.gov/articles/0198-telemarketing-sales-rule> (last visited March 15, 2021).

<sup>52</sup> Section 626.854(5), F.S.

<sup>53</sup> A “covered claim” is an unpaid claim, including one of unearned premiums, which arises out of, and is within the coverage, and not in excess of, the applicable limits of an insurance policy.” Section 631.54, F.S.

<sup>54</sup> See generally, Part II, ch. 631, F.S., “Florida Insurance Guaranty Association Act.” See also, Florida Insurance Guaranty Association, *Home*, <https://figafacts.com/> (last visited March 15, 2021).

coverage offered by FIGA is generally limited to a \$300,000 payment. A consumer may receive additional FIGA coverage of up to \$200,000 for damages to their home's structure or the contents thereof.<sup>55</sup> Condominium and homeowner's association claims have a coverage cap of \$100,000 multiplied by the number of units in the association.<sup>56</sup> All claims filed with FIGA are subject to a \$100 deductible in addition to any deductible identified in the consumer's policy.<sup>57</sup>

### III. Effect of Proposed Changes:

#### Consumer Protections Related to Credit Reports

**Section 1** amends s. 501.0051, F.S., to prohibit a credit reporting agency from charging any fee to reissue a PIN or provide a new unique PIN to a consumer.

**Section 17** amends s. 626.9741(3), F.S., to require an insurer to include the following language in its notice that a consumer's credit report or score is being requested:

The Department of Financial Services offers free financial literacy programs to assist you with insurance-related questions, including how credit works and how credit scores are calculated. To learn more, visit [www.MyFloridaCFO.com](http://www.MyFloridaCFO.com).

#### Insurer Responses to Requests from the Division of Consumer Services

**Section 2** amends s. 624.307(10)(b), F.S., to create a duty for an entity that is licensed or issued a certificate of authority by the DFS to respond to the DFS' requests for documents. The response must include any requested documents not subject to attorney-client or work product privilege.

#### Claims Adjusting

**Section 3** amends s. 624.501, F.S., to eliminate the \$60 fee for a new, or the renewal of an existing, adjusting firm license.

This section necessitates **Section 18**, which conforms a cross reference in s. 626.9953, F.S.

**Section 4** amends s. 626.015, F.S., to provide a definition of "claims adjusting" under the "Licensing Procedures Law" (ss. 626.011 – 626.711, F.S.). The term is defined as, "directly or indirectly attempting or undertaking to ascertain and determine the amount of a claim, loss or damage payable under an insurance contract or undertaking to negotiate or effect settlement of a claim, loss, or damage under an insurance contract" for consideration. Soliciting claims adjusting services and soliciting a policyholder to file an insurance claim are also defined as claims adjusting. The bill excludes from the definition of "claims adjusting" the following paid services: a spokesperson who is used in an advertisement, a photographer or videographer who is used to capture images of damage, and services to inventory personal property or business personal

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<sup>55</sup> Section 631.57(2), F.S.

<sup>56</sup> Section 631.57(3), F.S.

<sup>57</sup> Section 631.57(2), F.S., *see also*, Florida Insurance Guaranty Association, *Frequently Asked Questions: Are There Limits on the Amount that FIGA Will Pay?*, <https://figafacts.com/frequently-asked-questions/> (last visited March 15, 2021).

property. Also excluded from the definition is a discussion or explanation of a bid for construction or repair services with a property owner or the insurer of such property by licensed contractor or a subcontractor of a licensed contractor.

The insertion of the definition of “claims adjusting” necessitates conforming cross-reference changes in the following sections of the bill:

- **Section 8**, which amends s. 626.7315, F.S.
- **Section 11**, which amends s. 626.7845, F.S.
- **Section 13**, which amends s. 626.8305, F.S.

**Section 5** amends s. 626.112, F.S., to specify that entities must comply with s. 626.8696, F.S., with respect to possessing an adjusting firm license for each place of business at which it performs activity for which it is necessary to be licensed as a claims adjuster.

The section provides that an adjusting firm’s branch place of business is classified as a branch firm, and does not require licensure, if the branch:

- Transacts business under the same name and federal tax identification number as the licensed adjusting firm;
- Designates with DFS a primary adjuster operating the location as required by s. 626.8965, F.S.;
- Submits the address and telephone number of the branch location to the DFS within 30 days after insurance transactions begin at the branch location.

The bill revises Licensing Procedures Law’s prohibition against unlicensed activity to include knowingly aiding or abetting an unlicensed person in transacting insurance or otherwise engaging in insurance activities in this state without a license. A person who does so commits a third-degree felony.

This section necessitates **Section 19**, which conforms a cross reference in s. 626.9957, F.S.

### **Prohibiting Misleading Insurance Agency Names**

**Section 6** amends s. 626.602, F.S., to authorize the DFS to disapprove an insurance agency’s proposed use of a name that includes the words “Medicare” or “Medicaid.” Insurance agencies that operate under such a name as of July 1, 2021, may continue to use the names, but if the license expires or is suspended or revoked, the agency may not be relicensed under that name.<sup>58</sup>

### **Taking Administrative Action Against Applicants for Licensure and Licensees for Engaging in Prohibited Actions**

**Section 7** amends s. 626.621, F.S., to add two bases under which the DFS may suspend or revoke the license of an insurance agent, adjuster, customer representative, service representative, or managing general agent, or refuse to issue a license to an applicant:

- Taking an action that allows a consumer’s or customer’s personal financial or medical information to be made available or accessible to the public; and

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<sup>58</sup> Insurance agency licenses are indefinite. Section 626.382, F.S.

- Initiating in-person or telephone solicitation with a prospective customer after 9 p.m. or before 8 a.m., unless the customer requests otherwise.

### **Prohibiting the Sale of Industrial Life Insurance**

**Sections 9, 10, and 21** respectively amend ss. 626.782, 626.783, and 627.502, F.S., and **Section 12** repeals s. 626.796, F.S., to prohibit the sale of industrial life insurance policies, effective July 1, 2021. Insurers may continue to service and collect premiums on industrial life policies written before that date. According to the DFS, industrial life insurance is not currently being sold in this state, and less than 10 percent of active life insurers maintain existing policies.

### **Expanding the Cancellation Period for Public Adjuster Contracts; Prohibiting Contractors from Soliciting an Insured to File a Claim**

**Section 14** amends s. 626.854, F.S., to increase the duration of the cooling-off period during which a consumer may cancel his or her contract with a public adjuster to 10 calendar days. Currently, the contract may be generally be canceled within 3 business days after the contract is executed or the insurer is informed of the claim, whichever is later. Current law provides a cancellation period of 5 business days during, and for one year thereafter, a state of emergency declared by the Governor.

The bill also specifies that the public adjuster's written estimate of loss must include an itemized, per-unit estimate of the repairs, including itemized information on equipment, materials, labor, and supplies that is created in accordance with accepted industry standards. The public adjuster must provide the detailed written estimate to the claimant or insured within 60 days after the date of the contract.

The section also prohibits a licensed contractor or subcontractor from soliciting an insured to file a claim unless licensed and compliant as a public adjuster.

### **Notice to Insureds that Surplus Lines Insurers Are Not Protected by the Florida Insurance Guaranty Association**

**Section 15** amends s. 626.916, F.S., to require that insurance is not eligible for export to a surplus lines insurer unless the insured signs or provides documented acknowledgement of the following disclosure:

“You are agreeing to place coverage in the surplus lines market. Coverage may be available in the admitted market. Persons insured by surplus lines carriers are not protected under the Florida Insurance Guaranty Act with respect to any right of recovery for the obligation of an insolvent unlicensed insurer.”

The bill deletes a disclosure that was required to export certain types of commercial lines insurance<sup>59</sup> to a surplus lines carrier without meeting the generally applicable requirements<sup>60</sup> to export a commercial policy. The deleted disclosure is similar to the one created by the bill,

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<sup>59</sup> Those identified in s. 627.062(3)(d)1.

<sup>60</sup> Section 626.916(1)(a)-(d), F.S.

except that the deleted disclosure states that, “superior coverage may be available in the admitted market and at a lesser cost.”

This section is effective January 1, 2022.

### **Unfair Insurance Trade Practices**

**Section 16** amends s. 626.9541, F.S., to expand the definition of sliding, a practice that violates the Unfair Insurance Trade Practices, to include:

- Initiating, effectuating, binding, or otherwise issuing an insurance policy without the prior informed consent of the person who owns the property that will be insured; and
- Mailing, transmitting, or otherwise submitting an invoice for premium payment to a mortgagee or escrow agent in order to institute an insurance policy without the prior informed consent of the owner of the property that will be insured. However, it does not include cases where the mortgagee or escrow agent is renewing insurance or issuing collateral protection insurance pursuant to the mortgage or other pertinent loan documents or communications regarding the property.

These new violations will be punishable as administrative violations under the general provisions of the Unfair Insurance Trade Practices Act. However, the underlying acts that give rise to those administrative violations may also give rise to charges under s. 626.9541(1)(ee), F.S., which prohibits the willful submission of fraudulent signatures on an application or policy-related document, and is punishable as a third-degree felony pursuant to s. 626.9521, F.S.

### **Residential Property Insurance Claim Investigations; Application to Surplus Lines**

**Section 22** amends s. 627.70131, F.S., to impose new requirements on residential property insurers during their claim investigations, and to apply the section’s requirements to surplus lines insurers and policies providing residential property insurance coverage.

The bill clarifies the communication standards of the statute by referring to “representatives” of an insurer, rather than “an agent” of the insured. The term “representative” is defined in the same way the term “agent” is currently defined by this statute: “any person to whom an insurer has granted authority or responsibility to receive or make such communications with respect to claims on behalf of the insurer.” The current use of “agent” could confuse readers of the statute regarding whether the requirements of the section only apply to licensed agents.

The bill requires a residential property insurer begin its claim investigation within 14 days of receiving a proof of loss statement; current law provides 10 business days. As under current law, the statutory time frame for beginning an investigation does not apply if any law or the insurance policy provides otherwise, if a claim investigation is not reasonably necessary, or if circumstances beyond the insurer’s control reasonably prevent the investigation from commencing.

If the claim investigation involves a physical inspection of the property, the bill requires that the insurer’s licensed adjuster must provide the policyholder a printed or electronic document containing the adjuster’s name and state adjuster license number. All subsequent

communications by an adjuster must include the adjuster's name and license number. The insurer must maintain a record of each adjuster who engages in the foregoing communications, and provide that list to the insured, OIR, or DFS upon request.

The bill requires the insurer to provide notices that explain when the insurer is providing a preliminary or partial estimate, or making a claim payment that is not the full and final payment for the claim. The insurer must include with any preliminary or partial estimate of damages, the following notice in 12-point bold, uppercase type:

THIS ESTIMATE REPRESENTS OUR CURRENT EVALUATION OF THE COVERED DAMAGES TO YOUR INSURED PROEPRTY AND MAY BE REVISED AS WE CONTINUE TO EVALUATE YOUR CLAIM. IF YOU HAVE QUESTIONS, CONCERNS, OR ADDITIONAL INFORMATION REGARDING YOUR CLAIM, WE ENCOURAGE TO CONTACT US.

The insurer must include with any claim payment which is not the full and final payment for the claim, the following notice in 12-point bold, uppercase type:

WE ARE CONTINUING TO EVALUATE YOUR CLAIM NVOLVING YOUR INSURED PROPERTY AND MAY ISSUE ADDITIONAL PAYMENTS. IF YOU HAVE QUESTIONS, CONCERNS, OR ADDITIONAL INFORMATION REGARDING YOUR CLAIM, WE ENCOURAGE YOU TO CONTACT US.

The bill creates a new subsection (8) that applies the section to surplus lines insurers and authorized surplus lines insurance providing residential property insurance coverage.

### **Prohibition on Foreign Venue Clauses**

**Section 23** creates s. 627.7031, F.S., which prohibits the inclusion within any personal residential property insurance policy any clause that would require an insured to pursue litigation, arbitration, or mediation outside of Florida, if such policy was sold after July 1, 2021, in Florida, and insures only property located in this state.

This prohibition also applies to surplus lines insurers and authorized surplus lines insurance.

### **Homeowner Claims Bill of Rights**

**Section 24** amends s. 627.7142, F.S., which contains the Homeowner Claims Bill of Rights that the insurer must provide the homeowner after receiving the initial communication regarding a personal lines residential property insurance claim. Currently, the Bill of Rights must be provided within 14 days after an insurer receives an initial communication on any personal lines residential property insurance claim. Additionally, the Bill of Rights currently include notice that the consumer has the right to receive interest payments; these payments begin accruing when a consumer files a claim if the insurer does not deny the claim or pay the full settlement of the claim, or the undisputed portion of the claim, within 90 calendar days after a claim is filed.<sup>61</sup> Any payable interest must be paid when the claim, or undisputed portion of the claim, is paid.

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<sup>61</sup> See s. 627.70131(5)(a), F.S.

The Bill of Rights is also amended to encourage insureds to take video of damage before and after any repairs, and specify that the purpose of such videos or photographs is so that they can be provided to the insurer.

This section is effective January 1, 2022.

### **Elimination of the \$100 Florida Insurance Guaranty Fund Deductible**

**Section 25** amends s. 631.57, F.S., to remove the insured's obligation to pay a \$100 deductible to FIGA in order to receive payment on their claim through FIGA. The insured remains obligated to pay their original insurer's deductible.

### **Florida Workers' Compensation Insurance Guaranty Association (FWCIGA) Covered Claims**

**Section 26** amends s. 631.904(2), F.S., to revise the definition of a "covered claim" for purposes of the FWCIGA, to exclude from the definition the return of premium resulting from a policy that was not in force on the date of the final order of liquidation.

### **Effective Date**

**Section 27** provides that the bill, except as otherwise provided, is effective upon becoming law.

## **IV. Constitutional Issues:**

### **A. Municipality/County Mandates Restrictions:**

None.

### **B. Public Records/Open Meetings Issues:**

None.

### **C. Trust Funds Restrictions:**

None.

### **D. State Tax or Fee Increases:**

None.

### **E. Other Constitutional Issues:**

None.

**V. Fiscal Impact Statement:****A. Tax/Fee Issues:**

None.

**B. Private Sector Impact:**

Credit Bureaus will no longer be permitted to charge a fee to re-issue a PIN to consumers.

Consumers who seek to have their claims covered by FIGA will no longer be required to pay the \$100 deductible to FIGA.

Certain property adjusting businesses will be required to become licensed by the DFS and pay related application fees; those who fail to submit an application for licensure will be subject to administrative penalties.

Consumers may benefit from the extended cooling-off period, which allows them to void a contract for public adjusting services without penalty.

Certain licensees may be subject to administrative or criminal penalties as a result of the additional penalties created by this bill.

Insurers will be prohibited from selling industrial life insurance policies, although this should have a de minimis impact, as few currently offer this type of policy.

Insurers and certain agents may be required to update forms or mailers to reflect the new surplus lines export disclosure, the hurricane disclosure, the updated homeowner claims bill of rights, and the prohibition of forum selection clauses.

**C. Government Sector Impact:**

Eliminating the \$60 fee for a new or renewal adjusting firm license may have a de minimis impact on future DFS revenues.

Eliminating the \$100 FIGA deductible may have a de minimis financial impact on FIGA.

**VI. Technical Deficiencies:**

None.

**VII. Related Issues:**

Section 1 of the bill may be federally preempted pursuant to 15 U.S.C. s. 1681t.



**VIII. Statutes Affected:**

This bill substantially amends the following sections of the Florida Statutes: 501.0051, 624.307, 624.501, 626.015, 626.112, 626.602, 626.621, 626.7315, 626.782, 626.783, 626.7845, 626.8305, 626.854, 626.916, 626.9541, 626.9741, 626.9953, 626.9957, 627.062, 627.502, 627.70131, 627.7142, 631.57, and 631.904.

This bill creates section 627.7031 of the Florida Statutes.

This bill repeals section 626.796 of the Florida Statutes.

**IX. Additional Information:****A. Committee Substitute – Statement of Changes:**

(Summarizing differences between the Committee Substitute and the prior version of the bill.)

None.

**B. Amendments:**

None.