

Amendment No. 1

COMMITTEE/SUBCOMMITTEE ACTION

ADOPTED	<u> </u>	(Y/N)
ADOPTED AS AMENDED	<u> </u>	(Y/N)
ADOPTED W/O OBJECTION	<u> </u>	(Y/N)
FAILED TO ADOPT	<u> </u>	(Y/N)
WITHDRAWN	<u> </u>	(Y/N)
OTHER	<u> </u>	

1 Committee/Subcommittee hearing bill: Health & Human Services
 2 Committee

3 Representative Garrison offered the following:

4

5 **Amendment (with title amendment)**

6 Remove lines 138-901 and insert:

7

8 for essential providers without such contracts in place. By the
 9 end of each fiscal year, the agency shall identify essential
 10 providers who have not executed required network contracts with
 11 the applicable managed care plans for the next fiscal year. By
 12 July 30, such providers and plans must enter into mediation and
 13 jointly notify the agency of mediation commencement. Mediator
 14 selection must be by mutual agreement of the plan and provider,
 15 or, if they cannot agree, by the agency from a list of at least
 16 four mediators submitted by the parties. The costs of the

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17 mediation shall be borne equally by the parties. The mediation
18 must be completed before September 30. On or before October 1,
19 the mediator must submit a written post-mediation report to the
20 agency including the outcome of the mediation and, if mediation
21 resulted in an impasse: conclusions and recommendations as to
22 the cause of the impasse, the party most responsible for the
23 impasse, and whether the mediator believes either party
24 negotiated in bad faith. If the mediator recommends to the
25 agency that a party or both parties has negotiated in bad faith,
26 the post-mediation report must state the basis for said
27 recommendation, cite all relevant information forming the basis
28 of the recommendation, and attach any relevant documentation.
29 The agency must promptly publish all post-mediation reports on
30 its website in the third quarter of the fiscal year if it
31 determines that, based upon the totality of the circumstances,
32 the essential provider has negotiated with the managed care plan
33 in bad faith. If the agency determines that an essential
34 provider has negotiated in bad faith, it must notify the
35 essential provider at least 90 days in advance of the start of
36 the third quarter of the fiscal year and afford the essential
37 provider hearing rights in accordance with chapter 120.

38 Section 2. Subsection (1) of section 409.912, Florida
39 Statutes, is amended to read:

40 409.912 Cost-effective purchasing of health care.—The
41 agency shall purchase goods and services for Medicaid recipients

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42 in the most cost-effective manner consistent with the delivery
43 of quality medical care. To ensure that medical services are
44 effectively utilized, the agency may, in any case, require a
45 confirmation or second physician's opinion of the correct
46 diagnosis for purposes of authorizing future services under the
47 Medicaid program. This section does not restrict access to
48 emergency services or poststabilization care services as defined
49 in 42 C.F.R. s. 438.114. Such confirmation or second opinion
50 shall be rendered in a manner approved by the agency. The agency
51 shall maximize the use of prepaid per capita and prepaid
52 aggregate fixed-sum basis services when appropriate and other
53 alternative service delivery and reimbursement methodologies,
54 including competitive bidding pursuant to s. 287.057, designed
55 to facilitate the cost-effective purchase of a case-managed
56 continuum of care. The agency shall also require providers to
57 minimize the exposure of recipients to the need for acute
58 inpatient, custodial, and other institutional care and the
59 inappropriate or unnecessary use of high-cost services. The
60 agency shall contract with a vendor to monitor and evaluate the
61 clinical practice patterns of providers in order to identify
62 trends that are outside the normal practice patterns of a
63 provider's professional peers or the national guidelines of a
64 provider's professional association. The vendor must be able to
65 provide information and counseling to a provider whose practice
66 patterns are outside the norms, in consultation with the agency,

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67 to improve patient care and reduce inappropriate utilization.
68 The agency may mandate prior authorization, drug therapy
69 management, or disease management participation for certain
70 populations of Medicaid beneficiaries, certain drug classes, or
71 particular drugs to prevent fraud, abuse, overuse, and possible
72 dangerous drug interactions. The Pharmaceutical and Therapeutics
73 Committee shall make recommendations to the agency on drugs for
74 which prior authorization is required. The agency shall inform
75 the Pharmaceutical and Therapeutics Committee of its decisions
76 regarding drugs subject to prior authorization. The agency is
77 authorized to limit the entities it contracts with or enrolls as
78 Medicaid providers by developing a provider network through
79 provider credentialing. The agency may competitively bid single-
80 source-provider contracts if procurement of goods or services
81 results in demonstrated cost savings to the state without
82 limiting access to care. The agency may limit its network based
83 on the assessment of beneficiary access to care, provider
84 availability, provider quality standards, time and distance
85 standards for access to care, the cultural competence of the
86 provider network, demographic characteristics of Medicaid
87 beneficiaries, practice and provider-to-beneficiary standards,
88 appointment wait times, beneficiary use of services, provider
89 turnover, provider profiling, provider licensure history,
90 previous program integrity investigations and findings, peer
91 review, provider Medicaid policy and billing compliance records,

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92 clinical and medical record audits, and other factors. Providers
93 are not entitled to enrollment in the Medicaid provider network.
94 The agency shall determine instances in which allowing Medicaid
95 beneficiaries to purchase durable medical equipment and other
96 goods is less expensive to the Medicaid program than long-term
97 rental of the equipment or goods. The agency may establish rules
98 to facilitate purchases in lieu of long-term rentals in order to
99 protect against fraud and abuse in the Medicaid program as
100 defined in s. 409.913. The agency may seek federal waivers
101 necessary to administer these policies.

102 (1) The agency may contract with a provider service
103 network, which must may be reimbursed on a ~~fee-for-service or~~
104 prepaid basis. Prepaid provider service networks shall receive
105 per-member, per-month payments. ~~A provider service network that~~
106 ~~does not choose to be a prepaid plan shall receive fee-for-~~
107 ~~service rates with a shared savings settlement. The fee-for-~~
108 ~~service option shall be available to a provider service network~~
109 ~~only for the first 2 years of the plan's operation or until the~~
110 ~~contract year beginning September 1, 2014, whichever is later.~~
111 ~~The agency shall annually conduct cost reconciliations to~~
112 ~~determine the amount of cost savings achieved by fee-for-service~~
113 ~~provider service networks for the dates of service in the period~~
114 ~~being reconciled. Only payments for covered services for dates~~
115 ~~of service within the reconciliation period and paid within 6~~
116 ~~months after the last date of service in the reconciliation~~

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117 ~~period shall be included. The agency shall perform the necessary~~
118 ~~adjustments for the inclusion of claims incurred but not~~
119 ~~reported within the reconciliation for claims that could be~~
120 ~~received and paid by the agency after the 6-month claims~~
121 ~~processing time lag. The agency shall provide the results of the~~
122 ~~reconciliations to the fee-for-service provider service networks~~
123 ~~within 45 days after the end of the reconciliation period. The~~
124 ~~fee-for-service provider service networks shall review and~~
125 ~~provide written comments or a letter of concurrence to the~~
126 ~~agency within 45 days after receipt of the reconciliation~~
127 ~~results. This reconciliation shall be considered final.~~

128 (a) A provider service network which is reimbursed by the
129 agency on a prepaid basis shall be exempt from parts I and III
130 of chapter 641 but must comply with the solvency requirements in
131 s. 641.2261(2) and meet appropriate financial reserve, quality
132 assurance, and patient rights requirements as established by the
133 agency.

134 (b) A provider service network is a network established or
135 organized and operated by a health care provider, or group of
136 affiliated health care providers, which provides a substantial
137 proportion of the health care items and services under a
138 contract directly through the provider or affiliated group of
139 providers and may make arrangements with physicians or other
140 health care professionals, health care institutions, or any
141 combination of such individuals or institutions to assume all or

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142 part of the financial risk on a prospective basis for the
143 provision of basic health services by the physicians, by other
144 health professionals, or through the institutions. The health
145 care providers must have a controlling interest in the governing
146 body of the provider service network organization.

147 Section 3. Section 409.9124, Florida Statutes, is
148 repealed.

149 Section 4. Section 409.964, Florida Statutes, is amended
150 to read:

151 409.964 Managed care program; state plan; waivers.—The
152 Medicaid program is established as a statewide, integrated
153 managed care program for all covered services, including long-
154 term care services. The agency shall apply for and implement
155 state plan amendments or waivers of applicable federal laws and
156 regulations necessary to implement the program. ~~Before seeking a~~
157 ~~waiver, the agency shall provide public notice and the~~
158 ~~opportunity for public comment and include public feedback in~~
159 ~~the waiver application. The agency shall hold one public meeting~~
160 ~~in each of the regions described in s. 409.966(2), and the time~~
161 ~~period for public comment for each region shall end no sooner~~
162 ~~than 30 days after the completion of the public meeting in that~~
163 ~~region.~~

164 Section 5. Paragraph (f) of subsection (3) of section
165 409.966, Florida Statutes, is redesignated as paragraph (d), and
166 subsection (2), present paragraphs (a), (d), and (e) of

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167 subsection (3), and subsection (4) of that section are amended
168 to read:

169 409.966 Eligible plans; selection.—

170 (2) ELIGIBLE PLAN SELECTION.—The agency shall select a
171 limited number of eligible plans to participate in the Medicaid
172 program using invitations to negotiate in accordance with s.
173 287.057(1)(c). At least 90 days before issuing an invitation to
174 negotiate, the agency shall compile and publish a databook
175 consisting of a comprehensive set of utilization and spending
176 data consistent with actuarial rate-setting practices and
177 standards for at least the most recent 24 months ~~3 most recent~~
178 ~~contract years consistent with the rate-setting periods~~ for all
179 Medicaid recipients by region ~~or county~~. The source of the data
180 in the report must include ~~both historic fee-for-service claims~~
181 ~~and~~ validated data from the Medicaid Encounter Data System. The
182 report must be available in electronic form and delineate
183 utilization use by age, gender, eligibility group, geographic
184 area, and aggregate clinical risk score. The agency shall
185 conduct a single, statewide procurement, shall negotiate and
186 select plans on a regional basis, and may select plans on a
187 statewide basis if deemed the best value for the state and
188 Medicaid recipients. Plan selection ~~separate and simultaneous~~
189 ~~procurements~~ shall be conducted in each of the following
190 regions:

191 (a) Region A, which consists of Bay, Calhoun, Escambia,

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192 Franklin, Gadsden, Gulf, Holmes, Jackson, Jefferson, Leon,
193 Liberty, Madison, Okaloosa, Santa Rosa, Taylor, Wakulla, Walton,
194 and Washington Counties.

195 (b) Region B, which consists of Alachua, Baker, Bradford,
196 Citrus, Clay, Columbia, Dixie, Duval, Flagler, Gilchrist,
197 Hamilton, Hernando, Lafayette, Lake, Levy, Marion, Nassau,
198 Putnam, St. Johns, Sumter, Suwannee, Union, and Volusia
199 Counties.

200 (c) Region C, which consists of Hardee, Highlands,
201 Hillsborough, Manatee, Pasco, Pinellas, and Polk Counties.

202 (d) Region D, which consists of Brevard, Orange, Osceola,
203 and Seminole Counties.

204 (e) Region E, which consists of Charlotte, Collier,
205 DeSoto, Glades, Hendry, Lee, and Sarasota Counties.

206 (f) Region F, which consists of Indian River, Martin,
207 Okeechobee, Palm Beach, and St. Lucie Counties.

208 (g) Region G, which consists of Broward County.

209 (h) Region H, which consists of Miami-Dade and Monroe
210 Counties.

211 ~~(a) Region 1, which consists of Escambia, Okaloosa, Santa~~
212 ~~Rosa, and Walton Counties.~~

213 ~~(b) Region 2, which consists of Bay, Calhoun, Franklin,~~
214 ~~Gadsden, Gulf, Holmes, Jackson, Jefferson, Leon, Liberty,~~
215 ~~Madison, Taylor, Wakulla, and Washington Counties.~~

216 ~~(c) Region 3, which consists of Alachua, Bradford, Citrus,~~

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217 ~~Columbia, Dixie, Gilchrist, Hamilton, Hernando, Lafayette, Lake,~~
218 ~~Levy, Marion, Putnam, Sumter, Suwannee, and Union Counties.~~

219 ~~(d) Region 4, which consists of Baker, Clay, Duval,~~
220 ~~Flagler, Nassau, St. Johns, and Volusia Counties.~~

221 ~~(e) Region 5, which consists of Pasco and Pinellas~~
222 ~~Counties.~~

223 ~~(f) Region 6, which consists of Hardee, Highlands,~~
224 ~~Hillsborough, Manatee, and Polk Counties.~~

225 ~~(g) Region 7, which consists of Brevard, Orange, Osceola,~~
226 ~~and Seminole Counties.~~

227 ~~(h) Region 8, which consists of Charlotte, Collier,~~
228 ~~DeSoto, Glades, Hendry, Lee, and Sarasota Counties.~~

229 ~~(i) Region 9, which consists of Indian River, Martin,~~
230 ~~Okeechobee, Palm Beach, and St. Lucie Counties.~~

231 ~~(j) Region 10, which consists of Broward County.~~

232 ~~(k) Region 11, which consists of Miami-Dade and Monroe~~
233 ~~Counties.~~

234 (3) QUALITY SELECTION CRITERIA.—

235 (a) The invitation to negotiate must specify the criteria
236 and the relative weight of the criteria that will be used for
237 determining the acceptability of the reply and guiding the
238 selection of the organizations with which the agency negotiates.
239 In addition to criteria established by the agency, the agency
240 shall consider the following factors in the selection of
241 eligible plans:

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242 1. Accreditation by the National Committee for Quality
243 Assurance, the Joint Commission, or another nationally
244 recognized accrediting body.

245 2. Experience serving similar populations, including the
246 organization's record in achieving specific quality standards
247 with similar populations.

248 3. Availability and accessibility of primary care and
249 specialty physicians in the provider network.

250 4. Establishment of community partnerships with providers
251 that create opportunities for reinvestment in community-based
252 services.

253 5. Organization commitment to quality improvement and
254 documentation of achievements in specific quality improvement
255 projects, including active involvement by organization
256 leadership.

257 6. Provision of additional benefits, particularly dental
258 care and disease management, and other initiatives that improve
259 health outcomes.

260 7. Evidence that an eligible plan has obtained signed
261 contracts or written agreements ~~or signed contracts~~ or has made
262 substantial progress in establishing relationships with
263 providers before the plan submits ~~submitting~~ a response.

264 8. Comments submitted in writing by any enrolled Medicaid
265 provider relating to a specifically identified plan
266 participating in the procurement in the same region as the

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267 submitting provider.

268 9. Documentation of policies and procedures for preventing
269 fraud and abuse.

270 10. The business relationship an eligible plan has with
271 any other eligible plan that responds to the invitation to
272 negotiate.

273 ~~(d) For the first year of the first contract term, the~~
274 ~~agency shall negotiate capitation rates or fee for service~~
275 ~~payments with each plan in order to guarantee aggregate savings~~
276 ~~of at least 5 percent.~~

277 ~~1. For prepaid plans, determination of the amount of~~
278 ~~savings shall be calculated by comparison to the Medicaid rates~~
279 ~~that the agency paid managed care plans for similar populations~~
280 ~~in the same areas in the prior year. In regions containing no~~
281 ~~prepaid plans in the prior year, determination of the amount of~~
282 ~~savings shall be calculated by comparison to the Medicaid rates~~
283 ~~established and certified for those regions in the prior year.~~

284 ~~2. For provider service networks operating on a fee-for-~~
285 ~~service basis, determination of the amount of savings shall be~~
286 ~~calculated by comparison to the Medicaid rates that the agency~~
287 ~~paid on a fee-for-service basis for the same services in the~~
288 ~~prior year.~~

289 ~~(e) To ensure managed care plan participation in Regions 1~~
290 ~~and 2, the agency shall award an additional contract to each~~
291 ~~plan with a contract award in Region 1 or Region 2. Such~~

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292 ~~contract shall be in any other region in which the plan~~
293 ~~submitted a responsive bid and negotiates a rate acceptable to~~
294 ~~the agency. If a plan that is awarded an additional contract~~
295 ~~pursuant to this paragraph is subject to penalties pursuant to~~
296 ~~s. 409.967(2)(i) for activities in Region 1 or Region 2, the~~
297 ~~additional contract is automatically terminated 180 days after~~
298 ~~the imposition of the penalties. the plan must reimburse the~~
299 ~~agency for the cost of enrollment changes and other transition~~
300 ~~activities.~~

301 (4) ADMINISTRATIVE CHALLENGE.—Any eligible plan that
302 participates in an invitation to negotiate ~~in more than one~~
303 ~~region~~ and is selected ~~in at least one region~~ may not begin
304 serving Medicaid recipients in any region ~~for which it was~~
305 ~~selected~~ until all administrative challenges to procurements
306 required by this section to which the eligible plan is a party
307 have been finalized. If the number of plans selected is less
308 than the maximum amount of plans permitted in the region, the
309 agency may contract with other selected plans in the region not
310 participating in the administrative challenge before resolution
311 of the administrative challenge. For purposes of this
312 subsection, an administrative challenge is finalized if an order
313 granting voluntary dismissal with prejudice has been entered by
314 any court established under Article V of the State Constitution
315 or by the Division of Administrative Hearings, a final order has
316 been entered into by the agency and the deadline for appeal has

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317 expired, a final order has been entered by the First District
318 Court of Appeal and the time to seek any available review by the
319 Florida Supreme Court has expired, or a final order has been
320 entered by the Florida Supreme Court and a warrant has been
321 issued.

322 Section 6. Paragraphs (c) and (f) of subsection (2) and
323 paragraph (b) of subsection (4) of section 409.967, Florida
324 Statutes, are amended, and paragraph (k) is added to subsection
325 (3) of that section, to read:

326 409.967 Managed care plan accountability.—

327 (2) The agency shall establish such contract requirements
328 as are necessary for the operation of the statewide managed care
329 program. In addition to any other provisions the agency may deem
330 necessary, the contract must require:

331 (c) Access.—

332 1. The agency shall establish specific standards for the
333 number, type, and regional distribution of providers in managed
334 care plan networks to ensure access to care for both adults and
335 children. Each plan must maintain a regionwide network of
336 providers in sufficient numbers to meet the access standards for
337 specific medical services for all recipients enrolled in the
338 plan. The exclusive use of mail-order pharmacies may not be
339 sufficient to meet network access standards. Consistent with the
340 standards established by the agency, provider networks may
341 include providers located outside the region. ~~A plan may~~

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342 ~~contract with a new hospital facility before the date the~~
343 ~~hospital becomes operational if the hospital has commenced~~
344 ~~construction, will be licensed and operational by January 1,~~
345 ~~2013, and a final order has issued in any civil or~~
346 ~~administrative challenge.~~ Each plan shall establish and maintain
347 an accurate and complete electronic database of contracted
348 providers, including information about licensure or
349 registration, locations and hours of operation, specialty
350 credentials and other certifications, specific performance
351 indicators, and such other information as the agency deems
352 necessary. The database must be available online to both the
353 agency and the public and have the capability to compare the
354 availability of providers to network adequacy standards and to
355 accept and display feedback from each provider's patients. Each
356 plan shall submit quarterly reports to the agency identifying
357 the number of enrollees assigned to each primary care provider.
358 The agency shall conduct, or contract for, systematic and
359 continuous testing of the provider network databases maintained
360 by each plan to confirm accuracy, confirm that behavioral health
361 providers are accepting enrollees, and confirm that enrollees
362 have timely access to all covered benefits ~~behavioral health~~
363 ~~services.~~

364 2. Each managed care plan must publish any prescribed drug
365 formulary or preferred drug list on the plan's website in a
366 manner that is accessible to and searchable by enrollees and

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367 providers. The plan must update the list within 24 hours after
368 making a change. Each plan must ensure that the prior
369 authorization process for prescribed drugs is readily accessible
370 to health care providers, including posting appropriate contact
371 information on its website and providing timely responses to
372 providers. For Medicaid recipients diagnosed with hemophilia who
373 have been prescribed anti-hemophilic-factor replacement
374 products, the agency shall provide for those products and
375 hemophilia overlay services through the agency's hemophilia
376 disease management program.

377 3. Managed care plans, and their fiscal agents or
378 intermediaries, must accept prior authorization requests for any
379 service electronically.

380 4. Managed care plans serving children in the care and
381 custody of the Department of Children and Families must maintain
382 complete medical, dental, and behavioral health encounter
383 information and participate in making such information available
384 to the department or the applicable contracted community-based
385 care lead agency for use in providing comprehensive and
386 coordinated case management. The agency and the department shall
387 establish an interagency agreement to provide guidance for the
388 format, confidentiality, recipient, scope, and method of
389 information to be made available and the deadlines for
390 submission of the data. The scope of information available to
391 the department shall be the data that managed care plans are

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392 required to submit to the agency. The agency shall determine the
393 plan's compliance with standards for access to medical, dental,
394 and behavioral health services; the use of medications; and
395 followup on all medically necessary services recommended as a
396 result of early and periodic screening, diagnosis, and
397 treatment.

398 (f) Continuous improvement.—The agency shall establish
399 specific performance standards and expected milestones or
400 timelines for improving performance over the term of the
401 contract.

402 1. Each managed care plan shall establish an internal
403 health care quality improvement system, including enrollee
404 satisfaction and disenrollment surveys. The quality improvement
405 system must include incentives and disincentives for network
406 providers.

407 2. Each plan must collect and report the Health Plan
408 Employer Data and Information Set (HEDIS) measures, as specified
409 by the agency. These measures must be published on the plan's
410 website in a manner that allows recipients to reliably compare
411 the performance of plans. The agency shall use the HEDIS
412 measures as a tool to monitor plan performance.

413 3. Each managed care plan must be accredited by the
414 National Committee for Quality Assurance, the Joint Commission,
415 or another nationally recognized accrediting body, or have
416 initiated the accreditation process, within 1 year after the

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417 contract is executed. For any plan not accredited within 18
418 months after executing the contract, the agency shall suspend
419 automatic assignment under s. 409.977 and 409.984.

420 ~~4. By the end of the fourth year of the first contract~~
421 ~~term, the agency shall issue a request for information to~~
422 ~~determine whether cost savings could be achieved by contracting~~
423 ~~for plan oversight and monitoring, including analysis of~~
424 ~~encounter data, assessment of performance measures, and~~
425 ~~compliance with other contractual requirements.~~

426 (3) ACHIEVED SAVINGS REBATE.—

427 (k) Plans that contribute funds pursuant to paragraph
428 (4)(b) or paragraph (4)(c) may reduce the rebate owed by an
429 amount equal to the amount of the contribution.

430 (4) MEDICAL LOSS RATIO.—If required as a condition of a
431 waiver, the agency may calculate a medical loss ratio for
432 managed care plans. The calculation shall use uniform financial
433 data collected from all plans and shall be computed for each
434 plan on a statewide basis. The method for calculating the
435 medical loss ratio shall meet the following criteria:

436 (b) Funds provided by plans to ~~graduate medical~~ education
437 institutions to underwrite the costs of residency positions in
438 graduate medical education programs, undergraduate and graduate
439 student positions in nursing education programs, or student
440 positions in any degree or technical program deemed a critical
441 shortage area by the agency shall be classified as medical

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442 expenditures, provided that the funding is sufficient to sustain
443 the positions for the number of years necessary to complete the
444 program residency requirements and the residency or student
445 positions funded by the plans are actively involved in the
446 institution's provision ~~active providers~~ of care to Medicaid and
447 uninsured patients.

448 Section 7. Subsection (2) of section 409.968, Florida
449 Statutes, is amended to read:

450 409.968 Managed care plan payments.—

451 ~~(2) Provider service networks may be prepaid plans and~~
452 ~~receive per-member, per-month payments negotiated pursuant to~~
453 ~~the procurement process described in s. 409.966. Provider~~
454 ~~service networks that choose not to be prepaid plans shall~~
455 ~~receive fee-for-service rates with a shared savings settlement.~~
456 ~~The fee-for-service option shall be available to a provider~~
457 ~~service network only for the first 2 years of its operation. The~~
458 ~~agency shall annually conduct cost reconciliations to determine~~
459 ~~the amount of cost savings achieved by fee-for-service provider~~
460 ~~service networks for the dates of service within the period~~
461 ~~being reconciled. Only payments for covered services for dates~~
462 ~~of service within the reconciliation period and paid within 6~~
463 ~~months after the last date of service in the reconciliation~~
464 ~~period must be included. The agency shall perform the necessary~~
465 ~~adjustments for the inclusion of claims incurred but not~~
466 ~~reported within the reconciliation period for claims that could~~

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467 ~~be received and paid by the agency after the 6-month claims~~
468 ~~processing time lag. The agency shall provide the results of the~~
469 ~~reconciliations to the fee-for-service provider service networks~~
470 ~~within 45 days after the end of the reconciliation period. The~~
471 ~~fee-for-service provider service networks shall review and~~
472 ~~provide written comments or a letter of concurrence to the~~
473 ~~agency within 45 days after receipt of the reconciliation~~
474 ~~results. This reconciliation is considered final.~~

475 Section 8. Subsection (3) and paragraph (b) of subsection
476 (4) of section 409.973, Florida Statutes, are amended and
477 paragraph (c) is of subsection (5) is created to read:

478 409.973 Benefits.—

479 (3) HEALTHY BEHAVIORS.—Each plan operating in the managed
480 medical assistance program shall establish a program to
481 encourage and reward healthy behaviors. At a minimum, each plan
482 must establish a medically approved tobacco use ~~smoking~~
483 ~~cessation program, a medically directed weight loss program, and~~
484 ~~a medically approved alcohol or substance abuse recovery~~
485 ~~program, which shall include, at a minimum, a focus on opioid~~
486 ~~abuse recovery~~. Each plan must identify enrollees who use
487 tobacco ~~smoke~~, are morbidly obese, or are diagnosed with alcohol
488 or substance abuse in order to establish written agreements to
489 secure the enrollees' commitment to participation in these
490 programs.

491 (4) PRIMARY CARE INITIATIVE.—Each plan operating in the

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492 managed medical assistance program shall establish a program to
493 encourage enrollees to establish a relationship with their
494 primary care provider. Each plan shall:

495 (b) If the enrollee was not a Medicaid recipient before
496 enrollment in the plan, assist the enrollee in scheduling an
497 appointment with the primary care provider. If possible the
498 appointment should be made within 30 days after enrollment in
499 the plan. ~~For enrollees who become eligible for Medicaid between~~
500 ~~January 1, 2014, and December 31, 2015, the appointment should~~
501 ~~be scheduled within 6 months after enrollment in the plan.~~

502 (5) PROVISION OF DENTAL SERVICES.—

503 (a) The Legislature may use the findings of the Office of
504 Program Policy Analysis and Government Accountability's report
505 no. 16-07, December 2016, in setting the scope of minimum
506 benefits set forth in this section for future procurements of
507 eligible plans as described in s. 409.966. Specifically, the
508 decision to include dental services as a minimum benefit under
509 this section, or to provide Medicaid recipients with dental
510 benefits separate from the Medicaid managed medical assistance
511 program described in this part, may take into consideration the
512 data and findings of the report.

513 (b) In the event the Legislature takes no action before
514 July 1, 2017, with respect to the report findings required under
515 paragraph (a), the agency shall implement a statewide Medicaid
516 prepaid dental health program for children and adults with a

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517 choice of at least two licensed dental managed care providers
518 who must have substantial experience in providing dental care to
519 Medicaid enrollees and children eligible for medical assistance
520 under Title XXI of the Social Security Act and who meet all
521 agency standards and requirements. To qualify as a provider
522 under the prepaid dental health program, the entity must be
523 licensed as a prepaid limited health service organization under
524 part I of chapter 636 or as a health maintenance organization
525 under part I of chapter 641. The contracts for program providers
526 shall be awarded through a competitive procurement process.
527 Beginning with the contract procurement process initiated during
528 the 2023 calendar year, the contracts must be for 6 years and
529 may not be renewed; however, the agency may extend the term of a
530 plan contract to cover delays during a transition to a new plan
531 provider. The agency shall include in the contracts a medical
532 loss ratio provision consistent with s. 409.967(4). The agency
533 is authorized to seek any necessary state plan amendment or
534 federal waiver to commence enrollment in the Medicaid prepaid
535 dental health program no later than March 1, 2019. The agency
536 shall extend until December 31, 2024, the term of existing plan
537 contracts awarded pursuant to the invitation to negotiate
538 published in October 2017.

539 (c) Given the effect of oral health on overall health,
540 each prepaid dental plan shall establish a program to improve
541 dental health outcomes and increase utilization of preventive

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542 dental services. The agency shall establish performance and
543 outcome measures, regularly assess plan performance, and publish
544 data on such measures. Program components shall, at a minimum,
545 include:

546 1. An education program to inform enrollees of the
547 connection between oral health and overall health and preventive
548 steps to improve dental health.

549 2. An enrollee incentive program designed to increase
550 utilization of preventive dental services.

551 (d) The agency shall annually review encounter data and
552 claims expenditures in the Statewide Medicaid Managed Care
553 program for emergency department visits relating to non-
554 traumatic and ambulatory sensitive dental conditions, and
555 reconcile service expenditure for these visits against
556 capitation payments made to the prepaid dental plans.

557 (e) By October 1, 2022, each prepaid dental plan and each
558 non-dental managed care plan shall enter into a mutual
559 coordination of benefits agreement that includes data sharing
560 requirements and coordination protocols to support the provision
561 of dental services and reduction of potentially preventable
562 events.

563 (f) Beginning July 2022, each prepaid dental plan and each
564 non-dental managed care plan must meet quarterly to collaborate
565 on specific goals of improving quality of care and enrollee
566 health. Plans shall mutually establish, in writing, shared

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567 goals, specific and measurable objectives, and complementary
568 strategies pertinent to state Medicaid priorities. The goals,
569 objectives and strategies must address improving access and
570 appropriate utilization, maximizing efficiency by integrating
571 health and dental care, improving patient experience, attending
572 to unmet social needs that affect preventive care utilization
573 and early disease detection, and identifying and reducing
574 disparities.

575 (g) The agency shall establish provider network
576 requirements for dental plans. In addition, the agency must
577 establish network requirements sufficient to ensure access to
578 medically necessary sedation services, including, but not
579 limited to, network participation by dentists credentialed to
580 provide services in inpatient and outpatient settings, and by
581 inpatient and outpatient facilities and anesthesia providers.
582 The agency shall assess plan compliance with network adequacy
583 requirements at least quarterly and shall enforce network
584 adequacy requirements timely.

585 Section 9. Subsections (1) and (2) of section 409.974,
586 Florida Statutes, are amended to read:

587 409.974 Eligible plans.—

588 (1) ELIGIBLE PLAN SELECTION.—The agency shall select
589 eligible plans for the managed medical assistance program
590 through the procurement process described in s. 409.966. The
591 agency shall select at least one provider service network for

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592 each region, if any submit a responsive bid. The agency shall
593 procure the number of plans, inclusive of statewide plans, if
594 any, for each region as follows:

595 (a) At least three plans and up to four plans for Region

596 A.

597 (b) At least five plans and up to six plans for Region B.

598 (c) At least six plans and up to ten plans for Region C.

599 (d) At least five plans and up to six plans for Region D.

600 (e) At least three plans and up to four plans for Region

601 E.

602 (f) At least three plans and up to five plans for Region

603 F.

604 (g) At least three plans and up to five plans for Region

605 G.

606 (h) At least five plans and up to ten plans for Region H

607 ~~The agency shall notice invitations to negotiate no later than~~
608 ~~January 1, 2013.~~

609 ~~(a) The agency shall procure two plans for Region 1. At~~
610 ~~least one plan shall be a provider service network if any~~
611 ~~provider service networks submit a responsive bid.~~

612 ~~(b) The agency shall procure two plans for Region 2. At~~
613 ~~least one plan shall be a provider service network if any~~
614 ~~provider service networks submit a responsive bid.~~

615 ~~(c) The agency shall procure at least three plans and up~~
616 ~~to five plans for Region 3. At least one plan must be a provider~~

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617 ~~service network if any provider service networks submit a~~
618 ~~responsive bid.~~

619 ~~(d) The agency shall procure at least three plans and up~~
620 ~~to five plans for Region 4. At least one plan must be a provider~~
621 ~~service network if any provider service networks submit a~~
622 ~~responsive bid.~~

623 ~~(e) The agency shall procure at least two plans and up to~~
624 ~~four plans for Region 5. At least one plan must be a provider~~
625 ~~service network if any provider service networks submit a~~
626 ~~responsive bid.~~

627 ~~(f) The agency shall procure at least four plans and up to~~
628 ~~seven plans for Region 6. At least one plan must be a provider~~
629 ~~service network if any provider service networks submit a~~
630 ~~responsive bid.~~

631 ~~(g) The agency shall procure at least three plans and up~~
632 ~~to six plans for Region 7. At least one plan must be a provider~~
633 ~~service network if any provider service networks submit a~~
634 ~~responsive bid.~~

635 ~~(h) The agency shall procure at least two plans and up to~~
636 ~~four plans for Region 8. At least one plan must be a provider~~
637 ~~service network if any provider service networks submit a~~
638 ~~responsive bid.~~

639 ~~(i) The agency shall procure at least two plans and up to~~
640 ~~four plans for Region 9. At least one plan must be a provider~~
641 ~~service network if any provider service networks submit a~~

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642 ~~responsive bid.~~

643 ~~(j) The agency shall procure at least two plans and up to~~
644 ~~four plans for Region 10. At least one plan must be a provider~~
645 ~~service network if any provider service networks submit a~~
646 ~~responsive bid.~~

647 ~~(k) The agency shall procure at least five plans and up to~~
648 ~~10 plans for Region 11. At least one plan must be a provider~~
649 ~~service network if any provider service networks submit a~~
650 ~~responsive bid.~~

651

652 If no provider service network submits a responsive bid, the
653 agency shall procure no more than one less than the maximum
654 number of eligible plans permitted in that region. Within 12
655 months after the initial invitation to negotiate, the agency
656 shall attempt to procure a provider service network. The agency
657 shall notice another invitation to negotiate only with provider
658 service networks in those regions where no provider service
659 network has been selected.

660 (2) QUALITY SELECTION CRITERIA.—In addition to the
661 criteria established in s. 409.966, the agency shall consider
662 evidence that an eligible plan has obtained signed contracts or
663 written agreements or signed contracts or has made substantial
664 progress in establishing relationships with providers before the
665 plan submits submitting a response. The agency shall evaluate
666 and give special weight to evidence of signed contracts with

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667 essential providers as defined by the agency pursuant to s.
668 409.975(1). ~~The agency shall exercise a preference for plans~~
669 ~~with a provider network in which over 10 percent of the~~
670 ~~providers use electronic health records, as defined in s.~~
671 ~~408.051.~~ When all other factors are equal, the agency shall
672 consider whether the organization has a contract to provide
673 managed long-term care services in the same region and shall
674 exercise a preference for such plans.

675 Section 10. Paragraphs (a) and (b) of subsection (1) of
676 section 409.975, Florida Statutes, are amended to read:

677 409.975 Managed care plan accountability.—In addition to
678 the requirements of s. 409.967, plans and providers
679 participating in the managed medical assistance program shall
680 comply with the requirements of this section.

681 (1) PROVIDER NETWORKS.—Managed care plans must develop and
682 maintain provider networks that meet the medical needs of their
683 enrollees in accordance with standards established pursuant to
684 s. 409.967(2)(c). Except as provided in this section, managed
685 care plans may limit the providers in their networks based on
686 credentials, quality indicators, and price.

687 (a) Plans must include all providers in the region that
688 are classified by the agency as essential Medicaid providers,
689 unless the agency approves, in writing, an alternative
690 arrangement for securing the types of services offered by the
691 essential providers. Providers are essential for serving

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692 Medicaid enrollees if they offer services that are not available
693 from any other provider within a reasonable access standard, or
694 if they provided a substantial share of the total units of a
695 particular service used by Medicaid patients within the region
696 during the last 3 years and the combined capacity of other
697 service providers in the region is insufficient to meet the
698 total needs of the Medicaid patients. The agency may not
699 classify physicians and other practitioners as essential
700 providers.

701 1. The agency, at a minimum, shall determine which
702 providers in the following categories are essential Medicaid
703 providers:

704 ~~a.1.~~ Federally qualified health centers.

705 ~~b.2.~~ Statutory teaching hospitals as defined in s.
706 408.07(46).

707 ~~c.3.~~ Hospitals that are trauma centers as defined in s.
708 395.4001(15).

709 ~~d.4.~~ Hospitals located at least 25 miles from any other
710 hospital with similar services.

711 2. Regional perinatal intensive care centers as defined in
712 s. 383.16(2) are regional resources and essential providers for
713 all managed care plans in the applicable region. All managed
714 care plans in a region must have a network contract with each
715 regional perinatal intensive care center in the region.

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716 3. Managed care plans that have not contracted with all
717 essential providers in the region as of the first date of
718 recipient enrollment, or with whom an essential provider has
719 terminated its contract, must negotiate in good faith with such
720 essential providers for 1 year or until an agreement is reached,
721 whichever is first. Payments for services rendered by a
722 nonparticipating essential provider shall be made at the
723 applicable Medicaid rate as of the first day of the contract
724 between the agency and the plan. A rate schedule for all
725 essential providers shall be attached to the contract between
726 the agency and the plan. After 1 year, managed care plans that
727 are unable to contract with essential providers shall notify the
728 agency and propose an alternative arrangement for securing the
729 essential services for Medicaid enrollees. The arrangement must
730 rely on contracts with other participating providers, regardless
731 of whether those providers are located within the same region as
732 the nonparticipating essential service provider. If the
733 alternative arrangement is approved by the agency, payments to
734 nonparticipating essential providers after the date of the
735 agency's approval shall equal 90 percent of the applicable
736 Medicaid rate. Except for payment for emergency services, if the
737 alternative arrangement is not approved by the agency, payment
738 to nonparticipating essential providers shall equal 110 percent
739 of the applicable Medicaid rate.

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741 The agency shall assess plan compliance with these network
742 adequacy requirements at least quarterly. No later than January
743 1 of each year, the agency must impose contract enforcement
744 financial sanctions on, or assess contract damages against, a
745 plan without a network contract required by this subsection for
746 an essential provider subject to the requirements of
747 409.908(26).

748

749 (b) Certain providers are statewide resources and
750 essential providers for all managed care plans in all regions.
751 All managed care plans must include these essential providers in
752 their networks.

753 1. Statewide essential providers include:

754 a.1. Faculty plans of Florida medical schools.

755 ~~b.2. Regional perinatal intensive care centers as defined~~
756 ~~in s. 383.16(2).~~

757 ~~3. Hospitals licensed as specialty children's hospitals as~~
758 ~~defined in s. 395.002(28).~~

759 c. Florida cancer hospitals that meet the criteria in 42
760 U.S.C. s. 1395ww(d)(1)(B)(v).

761 ~~4. Accredited and integrated systems serving medically~~
762 ~~complex children which comprise separately licensed, but~~
763 ~~commonly owned, health care providers delivering at least the~~
764 ~~following services: medical group home, in-home and outpatient~~

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765 ~~nursing care and therapies, pharmacy services, durable medical~~
766 ~~equipment, and Prescribed Pediatric Extended Care.~~

767
768 2. Managed care plans that have not contracted with all
769 statewide essential providers in all regions as of the first
770 date of recipient enrollment must continue to negotiate in good
771 faith. Payments to physicians on the faculty of nonparticipating
772 Florida medical schools shall be made at the applicable Medicaid
773 rate. Payments for services rendered by regional perinatal
774 intensive care centers shall be made at the applicable Medicaid
775 rate as of the first day of the contract between the agency and
776 the plan. Except for payments for emergency services, payments
777 to nonparticipating specialty children's hospitals, and payments
778 to nonparticipating Florida cancer hospitals that meet the
779 criteria in 42 U.S.C. s. 1395ww(d)(1)(B)(v), shall equal the
780 highest rate established by contract between that provider and
781 any other Medicaid managed care plan.

782
783 The agency shall assess plan compliance with such requirement at
784 least quarterly. No later than January 1 of each year, the
785 agency must impose contract enforcement financial sanctions on,
786 or assess contract damages against, a plan without a network
787 contract required by this subsection with an essential provider
788 subject to the requirements of 409.908(26).

789 Section 11. Subsections (1), (4), and (5) of section

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790 409.977, Florida Statutes, are amended to read:

791 409.977 Enrollment.—

792 (1) The agency shall automatically enroll into a managed
793 care plan those Medicaid recipients who do not voluntarily
794 choose a plan pursuant to s. 409.969. The agency shall
795 automatically enroll recipients in plans that meet or exceed the
796 performance or quality standards established pursuant to s.
797 409.967 and may not automatically enroll recipients in a plan
798 that is deficient in those performance or quality standards.
799 When a specialty plan is available to accommodate a specific
800 condition or diagnosis of a recipient, the agency shall assign
801 the recipient to that plan. The agency may not automatically
802 enroll recipients in a managed medical assistance plan that has
803 more than 50 percent of the enrollees in the region. In the
804 first year of the first contract term only, if a recipient was
805 previously enrolled in a plan that is still available in the
806 region, the agency shall automatically enroll the recipient in
807 that plan unless an applicable specialty plan is available.
808 Except as otherwise provided in this part, the agency may not
809 engage in practices that are designed to favor one managed care
810 plan over another.

811 (4) The agency shall develop a process to enable a
812 recipient with access to employer-sponsored health care coverage
813 to opt out of all managed care plans and to use Medicaid
814 financial assistance to pay for the recipient's share of the

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815 cost in such employer-sponsored coverage. ~~Contingent upon~~
816 ~~federal approval,~~ The agency shall also enable recipients with
817 access to other insurance or related products providing access
818 to health care services created pursuant to state law, including
819 any product available under ~~the Florida Health Choices Program,~~
820 ~~or~~ any health exchange, to opt out. The amount of financial
821 assistance provided for each recipient may not exceed the amount
822 of the Medicaid premium that would have been paid to a managed
823 care plan for that recipient. The agency shall ~~seek federal~~
824 ~~approval to~~ require Medicaid recipients with access to employer-
825 sponsored health care coverage to enroll in that coverage and
826 use Medicaid financial assistance to pay for the recipient's
827 share of the cost for such coverage. The amount of financial
828 assistance provided for each recipient may not exceed the amount
829 of the Medicaid premium that would have been paid to a managed
830 care plan for that recipient.

831 (5) Specialty plans serving children in the care and
832 custody of the department may serve such children as long as
833 they remain in care, including those remaining in extended
834 foster care pursuant to s. 39.6251, or are in subsidized
835 adoption and continue to be eligible for Medicaid pursuant to s.
836 409.903, or are receiving guardianship assistance payments and
837 continue to be eligible for Medicaid pursuant to s. 409.903.

838 Section 12. The Agency for Health Care Administration must
839 amend existing Statewide Medicaid Managed Care contracts to

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840 implement the changes made by this Act to sections 409.908,
841 409.967, 409.973, 409.975, and 409.977, Florida Statutes. The
842 Agency for Health Care Administration must implement the changes
843 made by this Act to sections 409.966, 409.974, and 409.981,
844 Florida Statutes for the 2025 plan year.

848 -----
849 **T I T L E A M E N D M E N T**

850 Remove lines 7-60 and insert:

851 circumstances; requiring certain providers and managed care
852 plans to mediate network contracts; requiring notice of
853 mediation to the agency by a date certain; specifying timeframes
854 and requirements; assigning responsibility for costs; specifying
855 the content of a post-mediation report and requiring such
856 reports be filed with the agency by a date certain; requiring
857 the agency to publish post-mediation reports; amending s.
858 409.912, F.S.; requiring the reimbursement of certain provider
859 service networks on a prepaid basis; removing obsolete language
860 related to provider service network reimbursement; repealing s.
861 409.9124, F.S., relating to managed care reimbursement; amending
862 s. 409.964, F.S.; removing obsolete language related to
863 requiring the agency to provide public notice before seeking a
864 Medicaid waiver; amending s. 409.966, F.S.; revising a provision

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865 related to a requirement that the agency include certain
866 information in a utilization and spending databook; requiring
867 the agency to conduct a single, statewide procurement and
868 negotiate and select plans on a regional basis; authorizing the
869 agency to select plans on a statewide basis under certain
870 circumstances; specifying the procurement regions; removing
871 obsolete language related to prepaid rates and an additional
872 procurement award; making conforming changes; amending s.
873 409.967, F.S.; removing obsolete language related to certain
874 hospital contracts; requiring the agency to test provider
875 network databases to confirm that enrollees have timely access
876 to all covered benefits; removing obsolete language related to a
877 request for information; authorizing plans to reduce an achieved
878 savings rebate under certain circumstances; classifying certain
879 expenditures as medical expenses; amending s. 409.968, F.S.;;
880 removing obsolete language related to provider service network
881 reimbursement; amending s. 409.973, F.S.; requiring healthy
882 behaviors programs to address tobacco use and opioid abuse;
883 removing obsolete language related to primary care appointments;
884 requiring managed care plans to establish certain programs to
885 improve dental health outcomes; requiring the agency to
886 establish performance and outcome measures; requiring the
887 Agency for Health Care Administration to annually reconcile
888 dental-related emergency department visit expenses against
889 prepaid dental plan capitation rates; requiring prepaid dental

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890 plans and managed medical assistance plans to share and
891 collaborate on dental data; requiring dental plans and managed
892 care plans to meet quarterly for specified purposes; specifying
893 the parties' obligations for such meetings; establishing prepaid
894 dental plan provider network requirements regarding sedation
895 dentistry; requiring sanctions in certain circumstances;
896 requiring annual submission of certain information; requiring
897 the agency to assess plan compliance quarterly and to timely
898 enforce network adequacy requirements; amending s. 409.974,
899 F.S.; establishing numbers of regional contract awards in the
900 Medicaid managed medical assistance program; amending s.
901 409.975, F.S.; defining regional perinatal intensive care
902 centers as essential regional providers and requiring managed
903 care plans to contract with them; requiring the agency to assess
904 managed care plan compliance with certain requirements at least
905 quarterly; requiring the agency to impose contract enforcement
906 by a date certain for certain essential providers; specifying
907 that certain cancer hospitals are statewide essential providers;
908 establishing certain payments for such cancer hospitals;
909 revising the list of essential statewide providers; providing
910 for payment rate for certain cancer hospitals without network
911 contracts; ; amending s. 409.977, F.S.; prohibiting the agency
912 from automatically enrolling recipients in managed care plans
913 under certain circumstances; removing obsolete language related
914 to automatic enrollment and certain federal approvals; providing

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COMMITTEE/SUBCOMMITTEE AMENDMENT

Bill No. HB 7047 (2022)

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915 | that children receiving guardianship assistance payments are
916 | eligible for a specialty plan; requiring the Agency for Health
917 | Care Administration to amend plan contracts to achieve
918 | compliance with law; creating an undirected section of law
919 | requiring the agency to amend Statewide Medicaid Managed Care
920 | contracts to implement specified provisions of this Act;
921 | requiring the agency to implement specified provisions of this
922 | Act for the 2025 plan year; amending s. 409.981, F.S.;
923 | specifying the number of